Digitized by the Internet Archive
in 2016

https://archive.org/details/jewelerscircular00unse_38

Staatliche Uhrmacherschule
IV 1026

29th YEAR. LARGEST CIRCULATION OF ALL THE JEWELRY PUBLICATIONS. OLDEST OF ALL THE JEWELRY PUBLICATIONS. VOL. XXXVII.



THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW.

Corbin Building, 11 John St., Corner Broadway, New York.
Copyrighted by THE JEWELERS' CIRCULAR PUB. CO.
Entered at the Post Office in N. Y. as second class matter.

VOL. XXXVII. NEW YORK, WEDNESDAY, NOV. 2, 1898. No. 14.

ART IN MODELING IN SILVER.

ONE of the least elaborate, yet at the same time richest and most artistic yacht prizes that have been offered for years is the Astor Cup for Schooners recently designed and made by the Whiting Mfg. Co., New York, and illustrated here. The Astor Cup comes as a successor to the Goelet Cup, which was discontinued at Mr. Goelet's death, and is to be sailed for by the New York Yacht Club in a race off their Newport course. The cup was to have been sailed for this year, but owing to the war, no races were held, and it will therefore be a prize for next season. As will be seen from the illustration, the cup is in the form of a beautiful Greek vase. It is 33 inches high. This vase is in bright silver, the only decorations being at the neck, the handles, the beautiful figure at the front and the sea shell work at the base. The principal work, of course, is the figure, which, modeled from life, is considered one of the most perfect and artistic pieces of work of this kind that the Whiting Mfg. Co. have ever turned out. The figure represents the Angel of Victory, as is indicated by the laurel on her head and the laurel wreath which appears in her outstretched hand. Unlike former figures of this kind, though applied, it appears to be part and parcel of the vase itself. In the wing and in one of the legs, the modeling merges into etching upon the vase so gradually and perfectly that it is almost impossible to tell even by a careful inspection where the modeling begins and the etching ends. The handles of the vase are dolphins attached to the body by their mouths, which appear to be sucking in the cup. At the base is a mass of raised sea shells in which the boldness of the treatment has been the subject of much comment. As before mentioned, the entire body of the vase is in bright finish, while the decorated parts, the figure, neck, handles and base, are in gray finish. Upon the reverse side of the cup the following inscription is etched: "New York Yacht Club, Astor Cup for Schooners," and at the front, on the perimeter of the vase, the words "Astor Cup" appear in large, raised letters. The cup is both massive and heavy and is valued at $1,000.



THE ASTOR CUP FOR SCHOONERS FOR 1898.

Magnificent Wedding Gifts.

ONE of the notable English weddings was that of Lady Lillian Spencer Churchill, the sister of the Duke of Marlborough. Among the numerous and magnificent gifts on this occasion, *The Lady* enumerates the following:

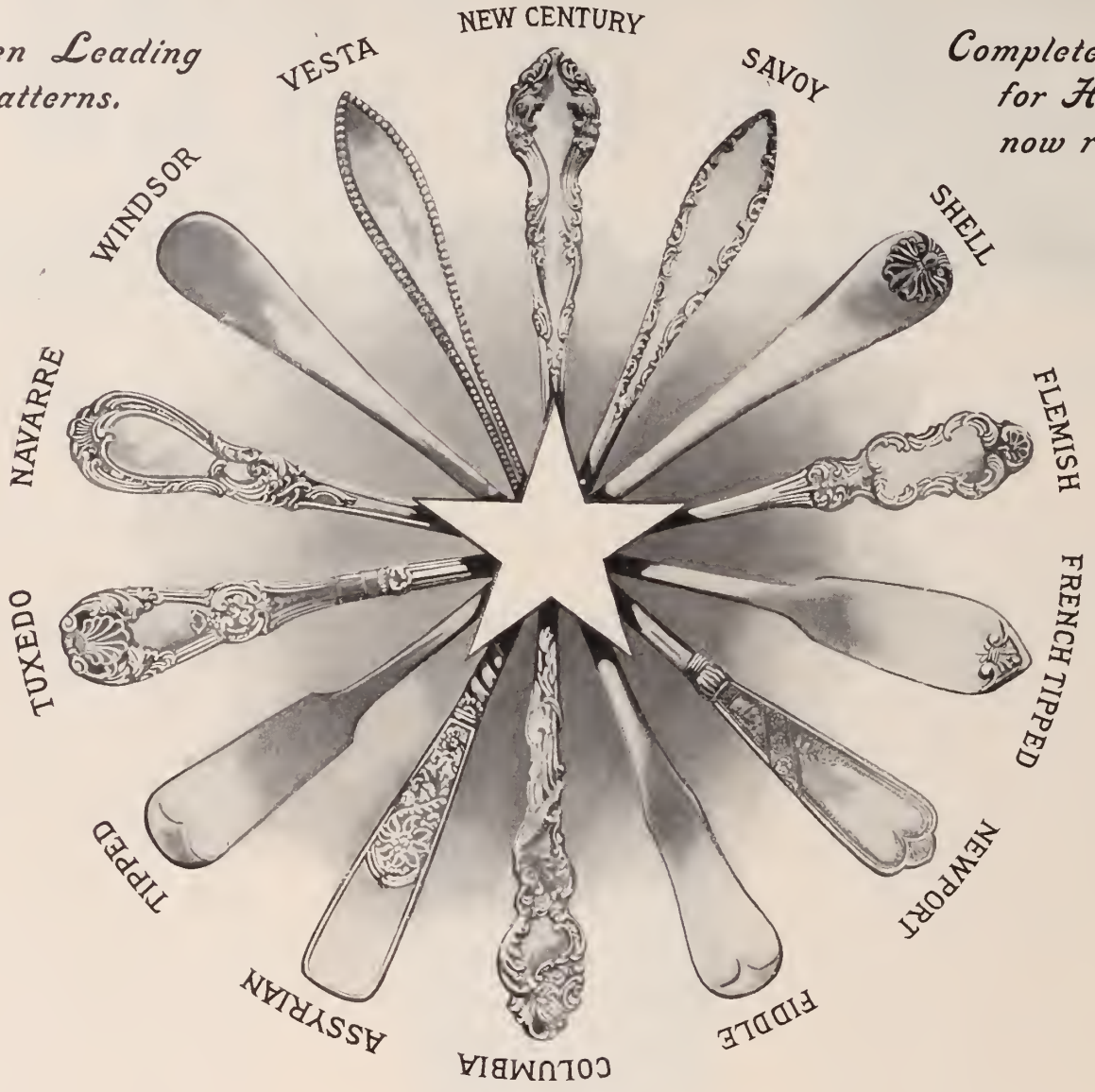
The bridegroom's presents were heart shaped brooches of pale blue enamel, having initials in diamonds. Blue is evidently the bride's favorite color, for it was noticeable that nearly all the beautiful jeweled ornaments which were among the presents were composed of diamonds with either sapphires or turquoises. Among them were a diamond and sapphire ring from her mother; the beautiful comb, set with sapphires and brilliants, from her brother, the Duke of Marlborough, and his wife; and the bracelet to match from Lord Cairns; also one from the Duke of Abercorn. A butterfly brooch from Lord and Lady Tweeddale displayed similar stones. Lord and Lady Lansdowne gave a turquoise and diamond crescent. Her grandmother, the Dowager Duchess of Marlborough, gave a diamond swallow, "for luck;" a very pretty brooch came from her sister, Lady Norah; two necklaces of magnificent pearls from the bridegroom's family; a brooch of rubies and brilliants from the Duke and Duchess of Westminster; a diamond comb from the bridegroom and a jeweled pansy buckle from her aunt, Lady Randolph Churchill.

A snuff box set with pearls, and a heavy silver cup, both used by the Archbishop of Canterbury centuries ago, now belong to James O'Donnell, of Madison, Ind., who refuses to part with them.

THE "OLD RELIABLE" STAR ★ BRAND.

Fourteen Leading Patterns.

Complete line for Holidays now ready.



STAMPED:

★ROGERS & BRO., A.1.

THE ORIGINAL AND GENUINE ROGERS ELECTRO SILVER PLATE

SPOONS, FORKS, KNIVES, &C.

which have been manufactured continuously for more than Half a Century, and which have given universal satisfaction and made the name of ROGERS famous. Buy only the GENUINE STAR ★ BRAND, which will satisfy your patrons and establish your reputation as a reliable dealer. Every article is fully guaranteed.

MADE EXCLUSIVELY BY..... ROGERS & BROTHER, Waterbury, Conn. 16 Cortlandt St., New York.

SEND FOR CATALOGUE AND DISCOUNT SHEET.

We Have Passed the First Milestone

in the history of our business, and we take this opportunity, though somewhat late, of thanking you for the generous manner in which you received us as youngsters, the amount of confidence you reposed in us from the start, and your assurance, by kind words, of our satisfactory, prompt and efficient service.

We have spent 26 years of our life in harness, and have always tried to assert the fact that we will not employ anyone who is not,

First, COMPETENT. Second, COURTEOUS. Third, THOROUGHLY HONEST.

Our employees are hard workers, perfectly conversant with the business, and are always ready and willing to look after your very best interests.

The trade harvest has been greater than we anticipated, and the growth of our business compelled us to seek new quarters, which are light, airy and commodious.

Our stock, which was very much depleted, has been renewed with the latest up-to-date goods in our line. We have spared neither time nor money in making this business a success, and we wish to thank you for your part in making the first year a success beyond even our most sanguine expectations.

The sale of the **Jewels** which you have so generously bought, with kind expressions relative to their quality, our **Mainspring** Brands, which you have adopted, and many good things which you have purchased from us from time to time, are evidence to us that our efforts are being appreciated by the consumers.

We commence to get our day's work ready at 6.30 A. M., and there is no let up until 5 P. M., while our establishment now numbers 27 live people, with 4 salesmen on the road, whose stocks are acknowledged the best carried by any material house in this country. If none of our salesmen visits you, kindly send us your order by mail, and we feel certain that it will insure to us the greater part of your future trade.

We do not want it **all,** but just as much as your good-heartedness will see fit to give a worthy institution—worthy because of well-filled orders, accuracy and promptness.

We have started on a new year with a large stock of encouragement, and in looking over our various departments, Watchmakers' Tools, Material, Findings, Jewelry Repairing and Emblems for the trade, we feel we are well equipped, and that 1898 will be a year that we can look back upon with pride and pleasure.

L. C. REISNER & CO., LANCASTER, PA.

IMPORTERS, EXPORTERS, MANUFACTURERS AND JOBBERS, WATCHMAKERS' TOOLS AND SUPPLIES.

Special Department: Watchmakers wanting positions and Jewelers wanting watchmakers will please send in their names with reference.

Public Notice to the Jewelry Trade.

We hereby wish to inform the members of the Watch and Jewelry Trade that we have succeeded to the business of the Brooklyn Watch Case Co., and are the sole owners of all trade-marks formerly owned and used by the said Company. We shall prosecute to the fullest extent any infringement or abuse of these trade-marks, and should be pleased to have the members of the Jewelry Trade notify us if any such infringement or abuse comes under their observation.

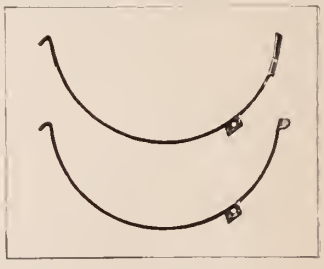
Very truly yours,

THE FAHYS WATCH CASE CO.,
Successors to
THE BROOKLYN WATCH CASE CO.

JOSEPH FAHYS & CO.,
GENERAL AGENTS.

As To Weight:

The Springs now used in the 0, 6, 12 and 16 size B.W.C.CO. 14k. Solid Gold Watch Cases add less to the weight of the cases than the springs used in any other brand of Gold Watch Cases upon the market. Hence the weight of **B. W. C. Co.** 14k. Solid Gold Watch Cases represents a greater proportion of 14k. Gold than does the weight of any other brand of Gold Watch Cases now manufactured.



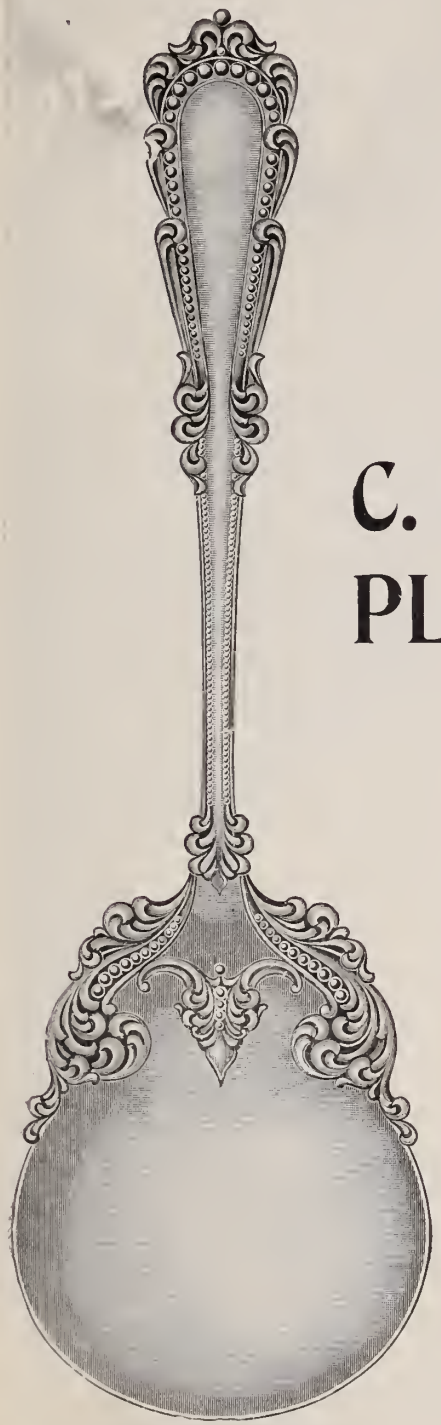
The illustration herewith represents the style of springs used in the **B. W. C. Co.** Cases. The reproduction is exact thinness 0 size springs. These springs are the thinnest and lightest Watch Case Springs made.

JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING, NEW YORK.

Reputations



MILTON BERRY SPOON.
(Reduced Size.)

are not made through luck. They represent the just deserts of the individual, individuals or objects who possess them.

The enviable reputation enjoyed by

C. ROGERS & BROS. A.1. PLATED WARE

is that ware's just desert. Do you see the point?

Catalogue No. 51 sent upon application.

C. ROGERS & BROS.,

Main Office and Factory: MERIDEN, CONN.

131 Wabash Ave., CHICAGO.

MALTBY, HENLEY CO., 20 Warren St., NEW YORK.

CEPHAS B. ROGERS—GILBERT ROGERS—WILBUR F. ROGERS

THE ONLY LIVING ROGERS BROTHERS

Manufacturing Silver Plated Ware.

"THE JOAN"

The Leading Plated Ware Pattern ON THE Market.

MANUFACTURED BY THE LEADING SPOON MAKERS OF AMERICA..

R. WALLACE & SONS MFG CO
WALLINGFORD. . . . . CONN.

226 FIFTH AVE. NEW YORK.
109 WABASH AVE. CHICAGO.
120 SUTTER STREET. SAN FRANCISCO.
63 BASINGHALL ST. LONDON. E.C.

TRADE MARK
1835
R. WALLACE.
A1.



CAKE FORK PIE FORK SARDINE FORK COFFEE SPOON

Production of Gold and Silver.

Figures for 1897 Given by the Director of the Mint — Precious Metals used in the Arts.

WASHINGTON, D. C., Oct. 22.—The Director of the Mint in his report on the production of the precious metals in the calendar year 1897, just submitted to the Secretary of the Treasury, deals with the production of gold and silver in foreign countries as well as in the United States and draws a comparison between the production of the leading countries of the world. The sources from which information has been derived are the most authentic, and the figures are as nearly accurate as it is possible to obtain.

The value of the gold produced in the United States in 1897 was $57,363,000. The South African Republic holds first place, producing gold to the value of $57,633,861; Australasia, $55,684,182, and Russia, $23,245,763. There was a notable increase in the world's production of gold in 1897 over 1896. The United States increased $4,275,000, the South African Republic made the remarkable gain of $13,854,192. Australasia increased $10,502,249, and Russia $1,709,970.

The United States produced in the year 53,860,000 fine ounces of silver, and Mexico 53,903,180 fine ounces, a decrease for the United States of 4,974,800 and an increase for Mexico of 8,256,756 fine ounces.

The following tables give the production of the United States by States and Territories and the production of the leading countries of the world for 1897:

States and Territories	Gold. Value.	Silver. Value
Alabama	$7,400	$129
Alaska	1,778,000	150,407
Arizona	2,895,900	2,896,032
California	14,618,300	613,366
Colorado	19,104,200	27,974,333
Georgia	149,300	776
Idaho	1,701,700	6,366,905
Iowa	100	—
Maryland	100	—
Michigan	62,700	77,964
Minnesota	3,000	—
Montana	4,373,400	20,257,487
Nevada	2,076,400	1,588,881
New Mexico	356,500	697,535
North Carolina	31,600	388
Oregon	1,353,100	89,212
South Carolina	84,700	259
South Dakota	5,694,900	190,836
Tennessee	100	—
Texas	7,400	523,249
Utah	1,726,100	8,100,978
Vermont	100	—
Virginia	3,900	—
Washington	419,900	138,214
Wyoming	11,200	129

Totals—Gold, 2,774,935 fine ounces; value, $57,363,000. Silver, 53,860,000 fine ounces; value $69,637,172.

While many of the most productive silver mines of the past are closed down, the increased production from lead and copper ores has offset this loss.

World's production of gold and silver in 1897:

	Gold, dollars.	Silver, ounces fine.	Silver Coining Value.
United States	57,363,000	58,860,000	$69,637,200
D'm'on Canada	6,027,100	5,558,446	7,186,700
Japan	713,300	2,507,532	3,242,100
China	2,209,100	.....	.....
Africa	58,306,600	.....	.....
India (British)	7,247,500	.....	.....
Corea	733,100	.....	.....
Borneo	45,900	.....	.....
Australasia	55,684,200	15,951,546	20,624,200
Mexico	9,436,300	53,903,180	69,693,000
European countries:			
Russia	23,245,700	284,625	368,000
Germany	1,373,100	5,498,135	7,108,700
Austria-Hungary	2,235,600	1,970,332	2,547,500
Sweden	84,400	20,728	26,800
Norway	.....	162,198	209,700
Italy	194,400	737,163	953,100
Spain	.....	5,779,357	7,472,300
Greece	.....	1,028,609	1,329,900
Turkey	7,300	225,225	291,200
France	.....	525,628	679,600
Great Britain	35,100	232,108	300,100
South American countries:			
Argentina	137,600	383,470	495,800
Colombia	3,000,000	1,687,950	2,182,400
Bolivia	750,000	15,000,000	19,393,900
Ecuador	132,900	7,734	10,000
Chili	928,600	6,440,569	8,327,200
Brazil	1,204,200	.....	.....
Venezuela	948,500	.....	.....
Guiana (British)	2,294,600	.....	.....
Guiana (Dutch)	492,200	.....	.....
Guiana (French)	1,537,500	.....	.....
Peru	628,000	9,784,680	12,650,900
Uruguay	38,500	.....	.....
Central American States	470,500	1,546,875	2,000,000
Totals	$237,504,800	183,096,080	$236,730,300

The world's production of silver is thus shown to be largely in excess of any previous year, that of 1895, when the production was 107,500,000 ounces, being the next largest.

The total value of gold deposited at the mints and assay offices in the year was $87,924,232, consisting of $67,923,535 domestic and $20,000,597 foreign.

The value of silver deposited at the same institutions for returns in fine bars which were used in the industrial arts or exported was $12,707,128, of which $11,847,530 was domestic and $359,598 foreign.

The United States coinage in the year was, of gold $76,028,485, and of silver $18,487,297, of which $12,651,731 was in standard silver dollars coined from the silver purchased under the act of July 14, 1890, prior to Nov. 1, 1893, the date of the repeal of the purchasing clause of that act.

The world's coinage in the year, including recoinage, was, of gold $437,719,342, and of silver $142,380,588, or a total of $580,099,930.

The highest London price for silver, .925 fine, British standard, in the year was 29 13-16 pence, the lowest 23¾ pence, and the average 27 9-16 pence, equivalent to $0.60449 in United States money per ounce fine. At the average price of silver for the year the bullion value of the silver dollar was $0.467.

The value of the net gold exports for the year was $512,609, and the value of the net silver exports for the same period was $26,287,612.

There was consumed in the industrial arts in the United States in 1897 gold to the value of $11,870,231 and silver to the value of $11,201,150. The world's consumption of the precious metals in the industrial arts in the same period was, gold $59,005,980, and silver, $40,435,577.

On Jan. 1, 1898, the metallic stock of the United States consisted of $745,245,953 gold and $635,310,064 silver, or a total of $1,380,556,017.

Examination for Expert Packers of China and Pottery.

The examination to be held at the New York Custom House Nov. 15 for packers and openers of china and pottery at the public stores will be a special examination, designed to bring out the best possible men for the position. The Appraiser is very desirous that more expert packers and openers shall be had, and expressed the wish recently that all capable persons should take the examination. The salary is $840. Applicants must have had five years' experience as openers and packers of china and pottery, and must not be over 50 years of age. There are two vacancies.

Three hundred dollars' worth of jewelry, recently stolen from the store of W. T. Moore, Mitchell, Ind., was found Oct. 15 buried in the woods about two miles north of North Vernon, Ind.

SCIENTIFIC RUBIES | OPALS | OLIVINES

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES

DIAMONDS All qualities assorted in sizes and for perfection. MELEES All grades and sizes.

High Grade Rare Gems.

JOSEPH FRANKEL'S SONS, Telephone: 3899 CORTLANDT. 68 Nassau Street, NEW YORK.

Our Packages are insured for $10,000 in transit by Express, and we prepay Express Charges.

FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

Pearl Collarettes mounted with Diamond Bars.

"Yes, it is a fact that Eisenmann Bros. have the largest stock of Pearls in the Country."

(This is a frequent comment in the trade.)

Months before the American trade became aware of a decrease in the supply of fine Pearls, it was known to our Paris establishment that such a condition was imminent. The present scarcity of desirable pearls, therefore, does not confront us as an unexpected and unprovided for incident. Nor do the pessimistic reports emanating from India cause us the least degree of apprehension. Having been in a position to foresee the present state of affairs, our European establishment acted accordingly, with the result that we are now in possession of the most extensive and varied stock of Pearls in this country, comprising specimens anywhere from ½ to 25 grains.

Consequently we are enabled to offer unequalled advantages to all buyers of Pearls.

We are also showing an exquisite line of Colored Gems, such as **Emeralds, Rubies and Sapphires.** We constantly carry a large line of such goods, cut in Paris, specially for us.

All Buyers of Pearls and Precious Stones are invited to inspect our Assortments.

EISENMANN BROS.,

Importers of Pearls and Precious Stones,

21 and 23 Maiden Lane, NEW YORK.

PARIS: 3 Rue Saint-Georges.

U. S. Exports of Clocks and Watches to Latin America.

WASHINGTON, D. C., Oct. 25.—The exports of clocks and watches from the United States to the Latin-American countries for the month of June, 1897 and 1898, and 12 months ending June 30, 1897 and 1898, the statement being corrected to July 27, 1898, were as follows:

Articles and Countries.	June.		Twelve months ending June.	
	1897.	1898.	1897.	1898.
	Values.	Values.	Values.	Values.
Clocks and Watches (*Relojes de pared y de bolsillo; Relogios de parede e de bolso; Pendules et montres*):				
Central America	$343	$75	$12,474	$6,998
Mexico	2,317	1,443	25,116	20,128
Argentina	1,565	3,150	34,902	28,065
Brazil	2,201	2,205	59,520	40,898
Other South America	8,764	4,873	102,019	85,040
Total	$15,190	$11,746	$234,031	$180,129

Importations at the Port of New York.

Weeks Ended Oct. 29, 1897, and Oct. 28, 1898.

	1897.	1898.
China, glass and earthen ware:		
China	$48,071	$75,584
Earthen ware	19,047	25,117
Glass ware	13,767	17,123
Instruments:		
Musical	3,730	27,196
Optical	4,896	10,951
Philosophical	465	1,900
Jewelry, etc.:		
Jewelry	1,465	8,661
Precious stones	230,394	295,019
Watches	12,841	14,509
Metals, etc.:		
Bronzes	1,832	2,017
Cutlery	9,958	12,749
Dutch metal	58	613
Platina	6,001	20,791
Plated ware	712	2,112
Silver ware	3,112	1,010
Miscellaneous:		
Alabaster ornaments	47	647
Amber	4,295	640
Beads	1,020	3,573
Clocks	8,205	5,842
Fans	4,824	8,767
Fancy goods	4,872	4,447
Ivory	65	3,416
Ivory, manufactures of	192	639
Marble, manufactures of	7,816	19,205
Statuary	2,700	2,106
Shells, manufactures of	14,731	4,785

The Regulations for the Enforcement of the New Bankruptcy Law.

WASHINGTON, D. C., Oct. 28.—Regulations for the enforcement of the new Bankruptcy law will probably be announced by the Supreme Court within a short time. Work is being done upon the regulations in accordance with the requirement of Congress that they be prepared by that Court, but the date of completion will not be announced in order that no unfair advantage may be obtained by interested parties. There was some doubt when the Bankruptcy bill became law what action the Supreme Court would take in regard to a requirement of law which was outside the duties of the Court and involved the framing of rules in anticipation of any specific case under the law.

It was thought in some quarters that the Court might refuse to frame rules except so far as cases should come before them, where rules could be laid down as based upon the law and within the legitimate functions of the Court. It has been decided, however, to comply as far as possible with the mandate of Congress by framing some general rules which can be construed when specific cases under the law reach the Court for final decision.

Woman Customer of L. A. Piaget & Co. Convicted of the Substitute Game.

PATERSON, N. J., Oct. 28.—A stylishly dressed young woman, who gives her name as Mrs. Mattie St. George Wilson and says her home is at 252 E. 27th St., New York, was convicted in the Court of Quarter Sessions here yesterday of stealing a diamond ring from L. A. Piaget & Co.'s jewelry store. The jury were out all night before coming in with their verdict.

Mrs. Wilson came to Paterson two weeks ago. She called at the jewelry store ostensibly to purchase a diamond ring. A trayful of rings was shown to her. She selected one valued at $46 and left a deposit on it. After she had gone, Miss Minnie Hudson, the saleswoman, found that a $100 ring was missing and a glass ring had been substituted. Mrs. Wilson was arrested at the Erie station, but she did not have the ring. The police think she passed it to a confederate. There is considerable mystery attached to the woman. She said she was in Paterson to visit a relative and to collect a bill of $50, but refused to tell the friend's name, declaring that she wished to avoid drawing her into any unpleasantness. The prisoner is about 35 years old.

Jeweler Dixon Receives a Box of Jewelry from an Unknown Source.

DIXON, Ia., Oct. 26.—H. C. Dixon, a jeweler, of this place, has received by express from some unknown friend a box containing watches, diamonds and jewelry to the amount of about $800. The package came from the Custom House, Chicago, charges prepaid. Mr. Dixon at once notified the city officials. The officers knew of several robberies in neighboring cities, but have so far been unable to locate the goods received by Mr. Dixon as a part of them.

B. L. Gates will soon open a new jewelry establishment in the Fowler building, Waterloo, Ia. He will have quite an extensive establishment.

C. V. L. Pitts & Son, Kingston, N. Y., who have stopped issuing premium stamps to customers, have announced that they will give a discount of five per cent. on the price of all goods sold for cash when the price is $1 or over.

A Timely Thought

Colored Stones set in combination with Diamonds are very fashionable this season, In anticipation of the demand for such articles we have mounted a very large assortment of Diamond and Colored Stone Jewelry, and should be pleased to send you a selection package whenever you have a customer for such goods. In rings especially, for either ladies or gentlemen, we can show you any combination at any price. All our settings are 18 K. or 14 K., hand made, and many of the designs are exclusive. Our prices, quality considered, are as low as any house in the country.

Cross & Beguelin,

17 Maiden Lane, New York.

Diamonds and Emeralds.
Diamonds and Rubies.
Diamonds and Sapphires.
Diamonds and Pearls.
Diamonds and Opals.
Diamonds and Turquoise.
Diamonds and Cat's-Eyes,
Etc., Etc., Etc.

43 Rue de Meslay,
PARIS.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

26 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

182 BROADWAY, Cor. John St., NEW YORK.

Columbus Mem. Bldg., 103 STATE ST., CHICAGO, ILL.

MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF RANDEL, BAREMORE & BILLINGS,

Importers of DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC., MAKERS OF FINE DIAMOND JEWELRY,

26 MAIDEN LANE, (Southwest Corner Nassau Street,) NEW YORK.

JOHN C. MOUNT, ADDISON W. WOODHULL.

FOX & CO., Lapidaries and Importers of **....Precious Stones.**

Now at.....
22 JOHN STREET,
NEW YORK.

Cutters of American Gems and Fine Miniature Glasses.

C. G. MALLIET & CO.,

DIAMOND CUTTERS,

14 MAIDEN LANE, - - NEW YORK.

LONDON, 50 Holborn Viaduct. AMSTERDAM, 2 Tulpstraat.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

3 MAIDEN LANE, NEW YORK.

How American Merchants May Obtain a Foothold in Syria.

WASHINGTON, D. C., Oct. 28.—To the question how American merchants and manufacturers are to obtain a foothold in Syria, Consul Doyle, writing from Beirut, states that in his opinion it can be done only by means of a concerted effort upon the part of those merchants and manufacturers who wish to enter into it. In the first place, the matter of the cheapest freights between the United States and Syria would have to be carefully looked into and settled upon a permanent basis.

Consul Doyle believes that a commercial agency, abundantly supplied with samples (or, rather, with goods in quantities much larger than what we mean when we speak of a "sample") of various lines of goods, such as plated ware, clocks, food products, lamps, etc., should be established in Beirut and put in charge of a brisk, wideawake man, fully acquainted with all the lines of goods entrusted to his care. He should be a man, too, who would make his personality felt among the people with whom he would be brought into contact. If he knew the French language it would be all the better, but that is not essential, for excellent interpreters can be engaged at a very moderate cost. Such an establishment would provide a place where local dealers and consumers would be brought into actual contact with the goods sought to be introduced, where they could examine them at their leisure, and where they could be fully informed as to prices, etc. The Italians have such an agency at Beirut, and it is said that the results attained have been very satisfactory. Such an enterprise could hardly be taken by a single firm acting independently. It should be the work of a strong association, each member of which would contribute to the general expense.

Death of Judge Thomas Meads.

MARQUETTE, Mich., Oct. 28.—Judge Thomas Meads, one of the pioneer jewelers at Marquette, aged 64 years, is dead. He came to Marquette on the night of a great fire in 1869 which swept away the business portion of the town. He found his stock of jewelry and curios burned on the dock. He commenced business in a shed with the remnants and grew from that until he had the largest trade of the kind along the Lake Superior shore. His store was a veritable museum of Lake Superior curiosities, and thousands of tourists visited it every season. He had a reputation as a poet all over the Lake Superior country, his verses being mostly descriptive of its scenery. Death was caused by cancer of the intestines.

Death of John Koch, Sr.

NEW ALBANY, Ind., Oct. 28.—John Koch, Sr., the oldest jeweler in New Albany, died suddenly in his store, Oct. 24, from heart disease. Mr. Koch was 77 years old and had been in the jewelry business for almost 50 years. He leaves a wife and four children. Mr. Koch was a member of the German Evangelical Church.

J. G. Hiestand, Manitou, Col., has given a chattel mortgage for $3,000 on minerals.

W. H. Nance has moved his jewelry business away from Gonzales, Tex.

Precious Stones: London Market

HATTON GARDEN, London, Eng.,
Oct. 22, 1898.

The result of a good deal of "trapesing" up and down the staircases in Hatton Garden and Holborn Viaduct (for precious stone people mostly live upstairs and elevators are unknown) is practically *nil*. The position in the diamond market, as far as can be ascertained, is unchanged, and the regular lines in other gems are going as usual.

The topic of the week is the robbery of the Duchess of Sutherland's jewelry during her journey from Paris to Calais last Monday. They are valued at over £20,000 and are mainly mounted diamonds and pearls; sapphires, emeralds and turquoises in smaller proportion. Garrards, the London Court jewelers, and Ochs, of Paris, supplied most of the goods. Sir Albert Rollit, M. P., is fairly well known to the trade, he and the duchess having lent their services in other ways besides the purchasing and losing of jewelry. R. F.

The Churchill-Baring Wedding Gifts.

THE magnificent jewels presented to Miss Mary Heyl Churchill on the occasion of her marriage last week with Harold Baring, of the famous English family of bankers, have been one of the features of special mention in all accounts of this distinguished social event.

Among personal ornaments exciting greatest comment and admiration were a superb string of evenly matched pearls, said to be fully two yards in length, and presented by the groom; a large circular corsage ornament of diamonds; a very broad diamond collar from the groom's sister, Miss Baring; a splendid diamond tiara and a large fleur-de-lis diamond brooch. Aigrettes, pendants, rings and bracelets represented some of the other costly mementoes from friends, and among them the number of emeralds was noticeable.

One long chain consisted of diamonds and topazes and another of diamonds with a heart pendant. Other beautiful articles included a diamond crescent, pearl studs, and a charming collection of stick pins. Prominent in the array of silver are mentioned a magnificent chest of small table ware, a set of silver platters, and a large and handsome chafing dish. Other pieces included a variety of tea sets, bowls, center ornaments, etc. Diamond bar scarf pins were the groom's souvenirs to the ushers.

Firm of Ernst Gundlach, Son & Co. in the Sheriff's Hands.

ROCHESTER, N. Y., Oct. 27.—Judgments have been docketed against Ernst Gundlach, Son & Co., opticians, 202 Court St. The works were closed yesterday by Deputy Sheriff Vick.

Two of the judgments, aggregating $1,411.06, are taken in the Municipal Court. They are in favor of Rachael Fern. Other judgments are for $400.50 in favor of Carl Gundlach and for $78.88.

F. M. Vuille, St. Joseph, Mo., has been sued for $12.

ESTABLISHED 1840.
Chester Billings & Son,
Successors to RANDEL, BAREMORE & BILLINGS,
1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & CO.
1880 RANDEL, BAREMORE & BILLINGS.
IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS.
58 Nassau Street, 29 Maiden Lane, NEW YORK.
22 Holborn Viaduct, LONDON, E. C.
DIAMOND JEWELRY.

JOHN F. SAUNDERS
has just received from cutting a fine lot of
FINE SILVER CAPES all sizes. Rough was purchased in July before the rise in prices of August 1st and September 1st.
68 Nassau Street, Cor. John,
Sheldon Building, Room 16, Telephone 1505 Cortlandt. NEW YORK.

Philip Bissinger & Co.,
IMPORTERS OF
PEARLS, DIAMONDS AND PRECIOUS STONES,
Agents for Bohemian Garnet Goods, Enamel Lockets and Coral Jewelry,
20 JOHN STREET, NEW YORK.


Most Jewelers Undoubtedly
recognize the fact that their most pleasing sales during the Holiday Season are the medium-priced Diamond pieces. Besides yielding a splendid profit, such sales are not few and far between, as is the case with very large goods, and in the aggregate add most materially to the amount of business done.
OUR DIAMOND JEWELRY IS ESPECIALLY SALABLE.
Kohn & Co
9.11.13 MAIDEN LANE. NEW YORK.

E. A. Lehmann & Co., 20 Maiden Lane New York.
MANUFACTURERS OF
FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS.
RECUTTING DIAMONDS IN THE MOST APPROVED MANNER.

Turquoise in New Mexico.

Governor of New Mexico Reports on the Production of Precious Stones in His Territory.

WASHINGTON, D. C., Oct. 28.—The Governor of New Mexico, in making his annual report to the Secretary of the Interior, for the fiscal year ended June 30, 1898, cites some very interesting facts relative to the production of gems in the Territory he represents.

In the vicinity of Cerillos is a small section of mountainous country, in which is located one of the world's best and most productive turquoise mines. There are, as near as can be learned, some 60 or 70 turquoise claims in New Mexico, of which 10 or 12 are in active operation. The output of turquoise in New Mexico, as taken from official sources, was $150,000 in 1891, $175,000 in 1892, $200,000 in 1893, $250,000 in 1894, $350,000 in 1895, and $475,000 in 1896; but it is openly asserted that the true value of turquoise mined since 1890 has been greatly underestimated. As an illustration, one of these mines sold in 1893 for $250,000, and, according to the statement of a former owner, has paid $1,500,000 a year since that time. One single stone taken out is reported to have been bought in New York for $6,000.

Traditionally this territory is noted as having produced some marvelous gems, and recent developments are proving that the older records—so often doubted—were correct. It is only recently that scientific research and skilled labor have been directed to this purpose. The outcome has resulted in a steady increase of prospecting and labor in development, which, though as yet only fairly begun, has resulted in finding many varieties of precious and semi-precious stones.

The estimated value and production of gems up to the year 1890 can be found in the census reports of that year. It is worthy of remark that the amount and the value thereof are understated, the facilities for full and correct information being limited. Since that time the annual product has more than doubled and is still increasing. Diligent prospecting has revealed new deposits, and the industry bids fair at present to become a large item in the economic resources of the Territory.

The gems found in New Mexico, in the order of their value, are emeralds, there being one now cut in Sante Fé which weighs 1 karat and is of fine quality. Many other smaller ones have been found, although up to the present no expert search has been made for them. A very recent find, next in value, is a gem resembling the ruby in respect of color, brilliancy and hardness; of these, quantities are found frequently associated with peridots and garnets, but they differ from the latter in that they are harder, of a different specific gravity and have a different form of crystallization. The range of color is from a light rose or pink to that of a bright red garnet. Though no very large ones have been found, yet gems cut from those which have been found have sold at from $20 to $50 each, while their numbers and merits have made them a decided acquisition to the list of precious stones of New Mexico, which must, when more widely known, create for them a large demand.

The turquoise deposits of the Territory are so well known that they hardly require an extended description. It is only necessary to state that while some of these gems have been famed in Europe for centuries, yet in the United States they have never met the appreciation their merits and rank as gems deserve until the last few years; now they are in great demand, having been pronounced by experts equal if not superior to the Persian turquoise. There are single gems from Santa Fé county now in New York held as high as $4,000 and some in Santa Fé of nearly equal size and quality.

This sudden appreciation in value and importance has given a stimulus to further research, resulting in the finding of turquoise deposits near Silver City, in the Hatchitas and Cow Spring mountains, of great merit. One of the new discoveries is phenomenally large, considering quantity of production, size and color of stones found in it.

In addition to those already named, findings are made of native enclase; the so-called Montana sapphires, garnets, milk and fire opals, peridots, a great variety of fine agates, besides petrified woods, fit for enlaying, mosaic work, or jewelry. Gold and silver quartz valuable for fine work in jewelry is produced from various mines.

Fourteen miles west of Silver City, on the east slope of the Mangas Valley, are situated in the foothills of the Burro Mountains, the turquoise mines of Grant county.

The many small mountain ranges are cut deeply by water, forming small canyons. These ridges were originally formed by granite, the same being composed of quartz,

You Need Us,

and on the other hand we need you. Supporting our first statement, there are many occasions when you have calls for diamonds larger or finer, than would be profitable for you to carry, then you need our stock to fall back upon; at the same time we need your orders—indeed we need them all the time—so send them along, for we can help you out.

Diamonds we have in great abundance, of all sizes and quality, made so as to develop all the brilliancy which has been latent within them for ages.

RUBIES. EMERALDS. SAPPHIRES. PEARLS.
MOUNTED GOODS IN GREAT VARIETY.

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

50 HOLBORN VIADUCT, LONDON.

feldspar and mica. To-day the rock forming these hills would not be called granite, the mica having disappeared and the feldspar decomposed into kaolin. In this rock occur several zones which contain the turquoise. They are of different width, the size above forming a layer of from 12 to 30 feet in thickness. This soil is unquestionably the result of decomposition of organic matter, which furnished the phosphoric acid, the principal constituent of turquoise, and this acid penetrated into the underlying rock, filling the cavities made by kaolin, and producing turquoise.

The zones or veins producing turquoise have different width, strike and dip, and there is not a shadow of regularity about it, as it takes constant prospecting and observation to find the proper layers, especially the more valuable ones, as turquoise is valued according to color and hardness. Since times unknown dumps have existed in these gulches and were known to old prospectors, but no one paid any attention to them, as no ores were seen nearby and turquoise was unknown. In one canyon is an old tunnel and dump containing earthen ware, showing conclusively that people long ago must have mined for turquoise here.

In 1890 the present Azure Mining Co. obtained title to many claims around these hills, and have mined since then without interruption. The result of their enterprise is unknown, as the company do not give out any statements regarding finances. It is supposed, however, that the mines pay a fair profit, as the management has never stopped a day in the last eight years. The mines have been very intelligently opened and worked by the present manager, who takes great pride in having everything in the best possible shape, and has even beautified the grounds by a park in that desolate country. Around the groups belonging to the company a great number of claims have been located, and probably in the course of time these claimants may have as good property as the company.

There are other turquoise properties in the Little Hatchet Mountains, near the camp of Hatchita, which were profitably worked a few years ago, but no reliable data is at present obtainable. It is known for a fact, however, that stones to the value of $20,000 have been extracted and that valuable stones are frequently encountered, but their extent is not generally known to the world at large.

Anti-Department Store Legislation Now in Illinois Politics.

CHICAGO, Ill., Oct. 28.—And now the agitation against department stores has broken out in politics. The Democrats held an anti-department store meeting in the County Democracy rooms, Oct. 27. It was decided to make the anti-department store question as prominent as possible in the campaign. Lithographs bearing portraits and signatures of the Democratic Legislative candidates and their pledge to vote for an anti-department store bill will be distributed throughout the county.

Charles F. Townsan has sold out his stock of jewelry in Belmond, Ia., to J. S. Knaus.

Rare Pearls.

Our recent importations include some specimens of Rare Pearls unequalled in this market.

The Advance in Prices

imminent in the diamond market renders early purchases desirable.

Fred. W. Lewis & Co.,

Diamonds, Pearls and Precious Stones. *24 John Street, New York.*

LOUIS STRASBURGER'S SON & CO.
IMPORTERS & CUTTERS OF
DIAMONDS & PRECIOUS STONES.
CHICAGO, 103 STATE STREET.
PARIS, 25 BOULEVARD HAUSSMANN.
9, 11 & 13 Maiden Lane, NEW YORK.

Assortments...

of Pearls, Rubies, Sapphires, Emeralds, Olivines, Opals, Rose Diamonds are constantly in readiness for inspection. Our stock continues to maintain its standard of excellence.
All kinds of Imitation and Semi-Precious Stones.

GOODFRIEND BROS.,

PROVIDENCE: 174 Weybosset St.
PARIS: 10 Rue Cadet.
9=13 MAIDEN LANE, NEW YORK.
Telephone: 662 Cortlandt.

Stern Bros. & Co.

Cutters of . . .
DIAMONDS,
MANUFACTURERS OF
Gold Rings and Thimbles,
68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.
LONDON OFFICE, 29 ELY PLACE.
CHICAGO OFFICE, 149 STATE ST.

HIGHEST PRICE PAID FOR
ALL KINDS OF . . . . .

American Pearls

We have an EXTRA large and fine quantity of rough Ceylon Sapphires and Rubies for jewels and mechanical purposes.

L. Tannenbaum & Co.,

...IMPORTERS AND CUTTERS OF...

Diamonds and Precious Stones,

Cor. Maiden Lane and Nassau St.,

25 HATTON GARDEN, LONDON.

...New York.

...TELEPHONE, 1959 CORTLANDT...

Brooklyn School Teachers Start a Fund for Helping Children's Eyesight.

In order that glasses may be furnished to those public school pupils whose parents are not able to pay for the correction of their children's eyesight, a fund has been started by the Brooklyn Teachers' Association, Brooklyn, New York city. The committee in charge of increasing the fund consist of Walter B. Gunnison, principal of Erasmus Hall High School; Edward B. Shallow, principal of School No. 19, and Jessie H. Bancroft, director of physical education. The last is the treasurer, and anyone may send subscriptions to her address, 131 Livingston St., Brooklyn. In order to make a permanent fund, like the Paul Hoffman fund, which is used for benefiting the sight of poor school children in Manhattan, $5,000 is needed.

After examination last year nearly one-third of all the public school children in Brooklyn were found to be defective in either sight or hearing.

Jeweler Rudolph Libby Claims Large Quantity of Stock Was Converted.

WORCESTER, Mass., Oct. 24.—A suit has been brought against constable Albert F. Richardson by Rudolph Libby, jeweler, 198 Front St., in an action of contract with an *ad damnum* of $300. The defendant attached watches and other jewelry at the store at the instance of creditors, and the plaintiff alleges that several thousand dollars' worth of jewelry was converted. This suit makes the total *ad damnum* in suits brought against the defendant in connection with the store $8,000.

Diamonds, Pearls and Precious Stones

are features of our stock to which we call your special attention. Our assortments in these goods are larger and more complete than ever before.

Small Watches....

In addition to a general assortment of movements and cases we have on hand a particularly attractive and extensive line of the SMALLEST WATCHES manufactured in this country, beautifully enameled and decorated.

OPPENHEIMER, BROS. & VEITH,

Members of the Merchants' Association of New York.

NEW YORK, Prescott Bldg., 65 Nassau St.

AMSTERDAM, 2 Tulp Straat.

LONDON, 10 Hatton Garden.



PLATE No. 8.—Cuts One-Third Actual Size.

All these goods are Genuine Ebony, mounted with Sterling Silver.

940 Extra Large Hair Brushes, Each $3.50
941 Hair Brush, " 2.50
942 " " 2.00
943 " " Doz. 10.50
944 Large size Cloth Brush, Each 2.13

945 Large size Cloth Brush, Each $2.00
946 Medium size " " 1.63
947 " " 1.38
948 " " 1.25
949 Hat Brush, Doz. 10.50

950 Hat or Velvet Brush, Each $1.00
951 " Brush, Doz. 10.50
952 Shoe Horns, " 6.00
953 " " " 9.00
954 Nail Brush, " 7.50

955 Military Brush, Per Pair $3.00
" " " 2.50
956 " " Doz. 7.50
957 Polisher, " 6.00
958 Bonnet Brush, " 9.00
959 Hat Brim Brushes, " 7.50

960, 961 Tooth Brush, Doz. $3.00
962 Gents' or Ladies' Pressing Comb, Doz. 5.25
963 " " " Each 3.00
964 Mirror, " 7.50
965 " " " Doz. 7.50

Write how to obtain GRATIS catalogues for advertising purposes.

S. C. POWELL, 51 MAIDEN LANE, NEW YORK. SEND FOR CATALOGUE.

Fashions in Jewelry, Silver Ware, Bric-à-Brac, Etc.

A LADY'S RAMBLE AMONG THE JEWELERS.

An attraction among christening gifts is found in charming little spoons with scoop handles. One of these cunning affairs has the word "baby" enameled in blue letters in the gilt bowl; others bear a most life-like pictured "pussy" or "bow-wow," and still others depict characters familiar in nursery rhymes.

*

Fine jewelry now-a-days is not only "what it seems," but a good many other things also. Diamond necklets are convertible into tiaras, and vice versa; gemmed bracelets are contrived to furnish a brooch, brooches serve for hair ornaments, and a handsome buckle may separate into a brooch and a neck ornament, while it is an old tale that brooches are furnished with a loop so that they may be used as pendants.

*

High combs of amber and tortoise shell ornamented with diamonds show a tendency to smaller size.

*

Judging from the recent weddings and the jewelers' cases, heart shaped lockets lead among souvenirs from groom to bridesmaids.

*

Gold buttons for tailor-made gowns are in evidence.

The long diamond, pearl and gemmed gold chains remain as popular as ever.

*

One new long gold chain has for its ornament amethysts cut in long drops, alternating with rondelles in the same stone, while the pendant is an amethyst heart-shaped and rimmed with gold.

*

Among earrings noticed in one of the best establishments, a central stone, such as a ruby, emerald, sapphire or turquoise, surrounded with brilliants, represents the leading style, other than solitaire diamonds and pearls. A few fanciful designs are also to be seen.

*

Triple hoops of five stones each form magnificent rings. A row of rubies, another of diamonds and the third of emeralds are found in one ring of this style, and another specimen has the three hoops in rubies, diamonds and sapphires.

*

Open cut glass salt cellars with chased silver rims are pretty things, as are tiny boat shaped silver ones with beaded border.

*

The greatest ingenuity is brought to bear upon the designing of small brooches, whose name is legion; and not the least successful results are in the enameling of flowers and leaves and insects.

The present is undoubtedly the time for women to turn to account any heirlooms and old fashioned treasures in the way of cameo brooches, bracelets, etc.

*

The convenient shopping bags, intended to be fastened to the belt, are out in the sumptuous new leathers with gold and silver mountings of various degrees of elaboration. Beaded bags, for the same purpose, with collapsible tops, are among handsome novelties.

*

A step-cut emerald surrounded with small diamonds is a fashionable ring of the season.

*

A serpent of carved ebony is mounted with gold to form a very unique umbrella handle. ELSIE BEE.

A. Davison has removed from Belvidere, Ill., to Dixon, Ill.

Mrs. Aurelia Maltby Fairchild, widow of the late Caleb Fairchild, who for many years conducted a jewelry store in Waterloo, N. Y., died at her home on E. Main St., that town, Oct. 13, at the age of 97 years. She was born in Hatfield, Mass., July 4, 1801. She is survived by four children, two sons, Isaac M., of Waterloo, and Joseph L., of Buffalo, and two daughters, Mrs. E. B. Cullen, of Waterloo, and Miss Frances Fairchild, of Buffalo.



Jewel Stand. No. 218-UW.



Oval Puff. No. 249WV.



Tooth Powder Box. No. 244-DY.



Cigar Holder. No. 215-IO.

For Christmas Gifts,

THE WAVE CREST WARE.

You are just in time to write and receive a most beautiful work of art, our new '98 catalogue, illustrating the best selling line of novelties, for **Christmas** and Wedding Gifts. Our line has been double over that of last year. If wholly unacquainted with the line, will submit one or two samples for inspection. A few of the articles of our manufacture are Glove and Jewel Boxes, Trinket Trays, Photo Receivers, Toilet articles innumerable, Cigar Sets, Ferneries, Vases, Bric-a-Brac, etc., and a variety of small taking novelties, moderate in value and lightning sellers.

WAVE CREST TRADE MARK The C.F.M.Co.

THE C. F. MONROE CO.,

Manufacturers of Wedding and Holiday Novelties,

Main Office and Factory, MERIDEN, CONN.

New York Salesroom, No. 38 MURRAY STREET.

Kindly mention JEWELERS' CIRCULAR.

Designs for the Silver Service for the Battleship "Wisconsin."

MILWAUKEE, Wis., Oct. 28.—The Wisconsin Battleship Commission to-day received designs for the silver table service that is to be presented to the battleship *Wisconsin* by the State. Representatives of various silver manufacturing firms appeared before the commission and explained their respective designs.

Dealers In "Transvaal Gems" Give Trust Deed.

ST. LOUIS, Mo., Oct. 29.—The Diamond Palace Co., doing business at 712 Olive St., filed a deed of trust Friday in favor of C. F. Kennedy, trustee for creditors. They have been dealing in "Transvaal Gems" and other imitation stones, and it is stated are controlled by a firm in New York, who conduct similar stores in New York, Philadelphia, Chicago, Brooklyn, Salt Lake City and Denver. Deeds of trust were filed simultaneously, so it is stated, in all of these cities yesterday, the local managers in each case being made the trustees.

It is claimed by the local trustee that the debts owed here will not exceed $100 and that the total liabilities will be in the neighborhood of $25,000.

Dissolution of the Ernst Jewelry Co.

CHICAGO, Ill., Oct. 29.—Authentic information reaches here that the Ernst Jewelry Co., Pueblo, Col., have quit business. Lawrence Ernst, R. M. Ernst and Frederick W. Jex, of Pueblo, founded the corporation in June, 1896. Lawrence Ernst had been in business there for two or three years previous to that and before going in business for himself had been an employe of Charles Otero.

Mr. Ernst, it is reported, will distribute the assets among the creditors of the corporation. The report came as a surprise, as he was here but a few weeks ago buying goods.

Two articles that the Gorham Mfg. Co. are making a leader of at their Chicago salesrooms are two-piece and three-piece sets, the former brush and comb, the latter brush, comb and mirror, handsomely decorated in silver, which they will place on the market to compete with the cheaper grades now being sold. The sets are cased in imitation leather of a brown shade and are blocked in such a way as to show the wares finely. They are sure to be popular and give good satisfaction for the money invested.



The Stamped Bead.

WE have had so many requests for something "cheaper" in a bead design that we cut this pattern. Unless closely scrutinized one could not tell it from the applied bead, the die-work is so perfect. Its price is its recommendation.

This Mirror is actually over twice the size of illustration. A complete price list can be found in our Toilet-ware Catalogue, which will be sent to you if you write for it.

Howard Sterling Co.,

Providence, R. I.

New York Office:
860 Broadway.

H & L TRADE MARK

F&B. TRADE MARK REGISTERED

Do Not Miss

F&B TRADE MARK REGISTERED



1157 Heart and Crown Box for Small Change.

the opportunity to see our line of Sterling Silver

TOILET and MANICURE GOODS

and Silver Novelties; also our immense line of fine

GOLD PLATED **Chains, Bracelets, Lockets,**

HEART CHARMS, PINS and EARRINGS.

Remember

We are leaders in these lines, and if you would like to be strictly up to date you must show a nice assortment of these goods. Ask for catalogue.

Theodore W. Foster & Bro. Co.,

100 Richmond St., Providence, R. I.

SUCCESSORS TO FOSTER & BAILEY.

"No Better Line Made."



BACHRACH & FREEDMAN,

SILVERSMITHS,

18 East Seventeenth Street,

NEW YORK.

Sensational Developments in the Max J. Lasar Smuggling Case.

There were interesting developments last week in connection with the case of Max J. Lasar, New York, whom the United States Government is prosecuting on a charge of smuggling about $100,000 worth of diamonds into this country. The suit *in rem* is on the calendar of the United States Court and was to have come up yesterday. A witness whose testimony is considered important by the Government is Miss Ivy Crurede. This witness, with a companion, Mrs. C. G. Earle, has been in this country for the past four weeks awaiting her call to testify.

On Wednesday last, Geo. W. Mayers, a private detective, was arrested in Poughkeepsie on the complaint of Treasury agent Wm. H. Theobold and W. G. Flynn, a representative of the United States Secret Service, on the ground that he had been shadowing Miss Crurede and her companion with the intention of bribing the witness. The women had been in the charge of Messrs. Flynn and Theobold, and the latter stated that a previous attempt to bribe Miss Crurede had been made while she was stopping in Massachusetts. Detective Mayers was taken to the police court in Poughkeepsie, and his chief, L. A. Newcome, with a lawyer, went on from New York to defend him. The police authorities of Poughkeepsie found there was no valid charge on which to hold him and Mayers was discharged. He, however, agreed to accompany the Treasury agents to New York, and appeared before United States District Attorney Burnett on Thursday.

General Burnett, after an examination of the case, found that the detective had committed no crime known to the Federal law. As a result of his arrest, Detective Mayers has commenced an action against Mr. Theobold for $20,000 damages, alleging false imprisonment and malicious prosecution. Miss Crurede, the witness whom Mayers was shadowing, was a very intimate friend of Lasar, and her testimony is expected by the Government to play an important part in the smuggling case. She is said to have come over on the steamer with Mr. Lasar when the goods alleged to have been smuggled were brought to this side of the Atlantic. Miss Crurede is also said to be mentioned as a co-respondent in the divorce action of Mrs. Lasar.

The action *in rem* declaring the alleged diamonds forfeited, which was to have come up before Judge Brown, in the United States District Court, yesterday, was adjourned by consent of counsel and the District Attorney until Nov. 14.

Three Smuggling Cases Unearthed by a Customs Inspector.

Three small smuggling cases were unearthed last week by Customs Inspector Donohue. One was against a passenger on the *Weimer* and the other two against passengers on the *Auguste Victoria*. From the first mentioned, Donohue took three silver cigarette boxes and a number of pieces of jewelry, all of which were confiscated. The passengers from the *Auguste Victoria* were both arrested. One was I. Jacobs, a clothing dealer of Albion, Mich., who failed to declare $5,000 worth of diamonds, which he had concealed on his person. United States Commissioner Russ held him in $1,000 bail. The other, F. H. Rosuler, of 693 Fullerton Ave., Chicago, failed to declare watches, diamonds and jewelry valued at $2,000. Some of the goods were found on his person and some in his room in Hoboken. Rosuler was held under $1,000 bail.

B. E. Arons' Account at the Defunct German National Bank of Pittsburgh.

PITTSBURGH, Pa., Oct. 26.—In the matter of the failure of the German National bank of Pittsburgh, B. E. Arons, jeweler, Monday reiterated his charge that his balance at the wrecked bank he was not allowed to assign to a friend, while at the same time one of the clerks in the bank offered to buy an Italian's certificate of deposit for 75 per cent. of its face value. The bank examiner had said that no clerk in the bank had done such a thing, and that no transfers would be allowed at this time from any depositor to anyone else. Mr. Arons says his writ of assignment was drawn up by a banker, who assures him that he can assign his account at any time he wishes to do so. But as the examiner stand, at least until the Comptroller of the Currency has approved the appointment of a liquidating committee.
is in charge of the bank his refusal to acknowledge any transfers will probably

Dominion Jewelers Supporting the Retail Merchants' Association of Canada.

TORONTO, Ont., Oct. 31.—On the evening of the 28th E. M. Trowern, jeweler, secretary of the Retail Merchants' Association, delivered an address before the Social Reform League, in the Bond St. Congregational Church, this city, on the subject, "The Effects of the Centralization of Retail Trade." It was a thoughtful and well reasoned presentation of the case.

He pointed out what he called the unjust state of the law under which a corporation could not be proceeded against as a private firm could for offenses clearly against the law, and also the manner in which these concerns escaped their fair share of the burden of taxation. The lecture was much appreciated and after a discussion of the points raised a vote of thanks was passed to the speaker.

The Retail Merchants' Association are meeting with a liberal response to the circulars lately sent out to the jewelry trade of Canada asking for financial aid in their fight against the departmental stores, contributions having been received from all parts of the Dominion. Many of the letters received from distant points state that the Toronto department stores are ruining their business by means of the system of mail orders secured by means of widely circulated catalogues which give illustrations and descriptions of jewelry with price lists considerably below those of the trade, the articles, of course, being of an inferior quality.

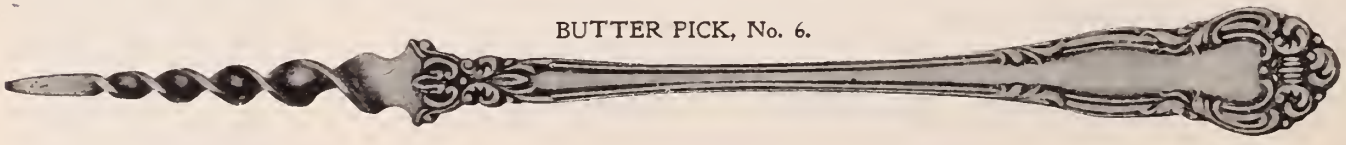
In a fire in Opelika, Ala., Oct. 24, the jewelry store of J. C. Condon was affected.

The American Plating Co. have been organized at New Haven, with a capital of $5,000 in 100 shares of $50 each, $1,500 paid in. The stockholders are W. H. Forsyth, trustee, 33 shares; W. H. Forsyth, 1; Thomas S. Reed, 33; Charles N. Cook, 33 shares.

THE ANGELO

is made in full lines, including Cutlery.

BUTTER PICK, No. 6.



J. B. & S. M. KNOWLES CO.,
SILVERSMITHS,
PROVIDENCE,
RHODE ISLAND.

THE ANGELO



TRADE MARK.

FLATWARE, PLAIN AND FANCY.
HOLLOWWARE.
CUTLERY.
FRUIT KNIVES.
NAPKIN RINGS.

Last Honors Paid to William Edward Fiske.

PROVIDENCE, R. I., Oct. 29.—Accompanied with most dismal and dispiriting weather, the funeral services in honor of the late William Edward Fiske, secretary of the Howard Sterling Co., were held Wednesday at 12.30 o'clock in the chapel of the Central Congregational Church, corner of Angell St. and Diman Pl. The severe storm did not prevent the friends and relatives from attending in such numbers as to fill the auditorium. The company of which Mr. Fiske was an honored member were represented by a large delegation of employes, and several of the college class at Brown University, of which the deceased was a member some years ago, were also in attendance.

The servies were conducted by Rev. Dr. Edward C. Moore, pastor of the Central Congregational Church, of which the deceased had long been a member. The floral tributes were exceedingly beautiful and many, including several offerings from employes of the Howard Sterling Co. Interment was at Swan Point cemetery, many friends following the funeral cortege in the pouring rain to the grave. The honorary bearers were George W. Parks, of Parks Bros. & Rogers; Fletcher Mason, Albert C. Day and C. W. Gilmore, of this city.

The Breach of Promise Suit Against B. Lederer.

PROVIDENCE, R. I., Oct. 29.—The trial of the breach of promise suit brought by Miss Traise V. Mainz against Benedict Lederer, of S. & B. Lederer, this city, was begun Wednesday morning before a jury in the Common Pleas Court, with Judge Bosworth as the presiding Justice. Miss Mainz sued for $50,000 damages. For nearly three hours Wednesday she occupied the witness stand and related to the jury the circumstances on which she based her claim. For the two succeeding days Mr. Lederer was examined at length. Among the witnesses were Dewey F. Adams, who was Miss Mainz's employer, and whose shop was in the Lederer building for eight years up to 1896; Nathaniel Fisher, Andrew McGovern and Harry Fulford, all jewelers, and Patrick O'Neill, who operated the elevator in the Lederer building. The case was argued by the attorneys for both sides Friday and the jury retired at 1 o'clock that afternoon. Three hours later they returned, bringing in a verdict for $12,500 against Mr. Lederer.

Mr. Lederer's attorney said there would be a petition for a new trial.

Death of Fred O. Spencer.

CANASTOTA, N. Y., Oct. 25.—News of the death of Fred O. Spencer, of Kokomo, Ind., was received by wire to-day. He was a traveling salesman for the Toothill & McBean Silver Co., Kokomo, had formerly traveled out of Oswego, and his home was in this village. He was a son of Mrs. J. C. Warrick, of this village, and Charles Spencer, of Geneva. Deceased though but 31 years of age, had for several months suffered with rheumatism. One week ago he was prostrated, and word was sent to his wife, who was then visiting at Euclid, and who went to Kokomo at once.

Deceased was formerly in the jewelry business here.

The Tacoma Jewelers' Petition Regarding Itinerant Jewelry Dealers.

TACOMA, Wash., Oct. 24.—The matter of the Jewelers' Association petition was again brought up last week in the police and license committee, and it was decided that it was not in the province of the Council to act upon many of the features of the ordinance suggested by the association. It is likely, however, that the committee will introduce for consideration an ordinance placing a license tax upon jewelry imported for auction purposes by transient auctioneers.

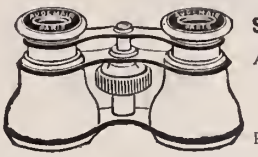
The Creditors' Settlement of Morrill Bros. Co.

BOSTON, Mass., Oct. 31.—Alvin T. Morrill, of the Morrill Bros. Co., states that fully three-fourths of the creditors of the company have assented with their signatures to the proposition made by him, namely, to pay 50 per cent. in cash or 75 per cent. in five notes of equal amounts, running respectively 4, 8, 12, 16 and 20 months. The majority of the creditors prefer the latter arrangement, but a few are willing to accept the cash proposition and will be settled with on that basis, presumably.

The commercial system of the arc electric light plant in Shenandoah, Pa., was put out of service at about 11 o'clock on the night of Oct. 18 through an accident at Strouse's jewelry store. During a storm the insulation of a wire became worn off and contact was formed with the tin covering of an awning in front of the store. The street was illuminated by a large, brilliant blue flame, which made its way along the awning to the building and up the leader to the roof, where it sputtered until a messenger reached the electric light plant and caused the current to be cut off.

JUST ARRIVED—OUR FALL IMPORTATION OF

AUDEMAIR OPERA GLASSES



"None Better Made."
SEND FOR CATALOG.

Also Cheaper Grades,
LAMAYRE and CHEVALIER.
Pearl Opera Glasses from $2 up

Ask to see the Improved Spencer Patent Focusing Handle Opera Glasses.



MAKERS OF SPECTACLES AND EYEGLASSES.

SPENCER OPT. MFG. CO.,
15 MAIDEN LANE, N. Y.

There Are

Auctioneers and Auctioneers.

The sales I conduct are the kind that procure results worth having. That's why my work is worth having. Those who know me say so.

A. J. Comrie,

22 John Street,
New York.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

ORDER NOW.

Owing to the great demands upon the productive capacity of our workshops, Jewelers are advised not to delay

ORDERING,

so as to secure shipment of goods in good season.



"Watch our Ads."

The Mauser Mfg. Co. Silversmiths, 14 E. 15th St., N. Y.

Coalport China.

Special shapes and decorations not to be found elsewhere.

The Hit of the Season,

Wall Plaques

WITH

Dewey, Schley AND Sampson

HEADS.

Le Boutillier & Co.,

Importers and Jobbers,

18 East 17th Street, New York.

The Best $15 Case THAT $15 EVER BOUGHT IS THE "KIRSTEIN METAL IDEAL."

....No Strap, Only A Snap....



OPEN

REGULAR CASES AT POPULAR PRICES.

E. Kirstein Sons Co.,

Case Manufacturers, ROCHESTER, N. Y.

Last Rites to the Memory of Frank R. Capron.

NORTH ATTLEBORO, Mass., Oct. 27.—Yesterday the funeral of the late Frank R. Capron was held at his late home in North Attleboro. The death of this man, so long at the head of Frank M. Whiting & Co., and so well known to the silver workers and dealers of the country, was the most unwelcome of surprises. As became one



THE LATE FRANK R. CAPRON.

of the most prominent business men of his town, the ceremonies were attended by scores of friends, made both in his trade and social relations. The service itself was markedly simple, Rev. Frank L. Masseck, of the Universalist Church, officiating. The bearers were James E. Codding, Arthur E. Codding and Edwin A. Codding, all of the Codding & Heilborn Co., and George W. Cheever, another leading jeweler. The interment was at Mount Hope cemetery.

There were present at the last rites the representatives of the numerous organizations with which Mr. Capron was affiliated, and a large company of the representative manufacturers of this entire section. Perhaps the most striking feature of the funeral was the wealth of floral tributes. Aside from the elegant flowers from relatives and near acquaintances, his late employes sent a floral broken column. A combination of book, sword and wreath in appropriate colors was sent by Sumner Lodge of Knights of Pythias. Mirimichi Tribe of Red Men contributed a white teppee of pinks and roses bearing the letters, I. O. R. M., the whole on a foundation of deep green and surmounted with a wreath of ivy. Aurora Lodge of Odd Fellows sent a pillow of roses and chrysanthemums bearing the symbolic "F. L. T." and the word "Rest." The Business Men's Club sent a graceful "Gates Ajar." The devotion of his friends was the more strikingly shown in the fact that the ceremony was carried on without change, though the weather tried its utmost to prevent.

L. L. Brooks and C. B. Burgess, of New York, attended the funeral of Mr. Capron, the New York office being closed on that day.

Egon Oppenheim Did Not Return from Europe as His Lawyer Predicted.

Contrary to the prediction of his lawyer, Egon Oppenheim, the diamond dealer, of 65 Nassau St., New York, who, as told last week, fled to Europe Oct. 8, did not return on the *Etruria* Saturday, as he cabled he would do. Joel M. Marx, his attorney, stated Monday that he believed Oppenheim would come on a later steamer and was at least sure that he would have some word from him by the middle of this week. He did not think that Oppenheim would stay in Europe, but would simply wait there until he could raise, among his relatives, sufficient funds to return and obtain a settlement with his creditors.

Oppenheim's partner, Solomon Waesbader, with whom and under whose name he conducted a retail store at 294 Columbus Ave., was, according to the attorney, absolutely innocent of Oppenheim's defalcations, and if the latter really proved to be dishonest, Waesbader was as much a victim as were the creditors. The brothers of Mr. Waesbader, to whom the retail store was transferred under a bill of sale, last week commenced an action in replevin against the Sheriff and the seven creditors who attached the stock of the store for $10,989. They sue to recover $2,400. They also commenced an action for $240 against Green Bros., who attached on a claim of $65.



A USEFUL NOVELTY

Bottle Openers,

in Sterling Silver and Silver Plate. The convenience and cleanliness of this form of bottling having brought it into general use, these Openers will be appreciated for the table.

MADE BY

Goodnow & Jenks,

Stanhope and Morgan Sts.
Boston,

who have obtained the SOLE RIGHT from patentees to manufacture this article.



Last Week's New York Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

John Forschner, Jermyn, Pa., Smith & McNeil's H.; G. W. Ludwig, Chambersburgh, Pa., Broadway Central H.; W. H. Ludwig, Chambersburgh, Pa., Broadway Central H.; J. R. Graves, Corry, Pa., Bartholdi H.; J. A. Becker (buyer for J. G. Myers), Albany, N. Y., 487 Broadway; W. F. Staley, Pittston, Pa., Imperial H.; W. B. Musser (Non-Retailing Co.), Lancaster, Pa., Sturtevant H.; C. S. Sherwood, Portsmouth, Va., St. Denis H.; Chas. J. Dale, Plattsburgh, N. Y., Park Ave. H.; G. Rudisill (Rudisill Bros.), Altoona, Pa., Astor H.; H. T. Jarecki, Erie, Pa., Murray Hill H.; F. H. Sloan (Hansel, Sloan & Co.), Hartford, Conn., Manhattan H.; E. Scheuer, Toronto, Can., Astor H.; S. Florsheim, Chicago, Ill., Imperial H.; J. Nivens (buyer for Daniels & Fisher), Denver, Col., 438 Broadway; Mrs. J. C. Nourse (buyer for Woodward & Lathrop), Washington, 438 Broadway; L. J. Henise, York, Pa., Morton H.; I. G. Dillon (Dillon, Wheat & Hancher Co.), Wheeling, W. Va., Marlborough H.; A. L. Sercomb (Sercomb & Sperry Co.), Chicago, Ill., Manhattan H.; W. H. Frost, Elmira, N. Y., Gilsey H.; F. A. Robbins, Pittsfield, Mass., Grand Union H.; J. D. Wyman (Wyman & Mansur), Burlington, Vt., Continental H.; G. E. Lyon (Russell & Lyon), Jacksonville, Ill., Grand H.; J. A. Vignes, Rondout, N. Y., St. Denis H.; C. H. Place, St. Albans, Vt., Astor H.; W. W. Child, Jackson, Mich., Broadway Central H.; E. B. Eustis, (Eustis Bros.), Minneapolis, Minn., Holland H.; S. T. Nichols, Indianapolis, Ind., St. Denis H.; M. Eiseman, Chicago, Ill., Astor H.; G. Simmons (turquoise dealer), California, Astor H.; D. Dannenbaum, Wilkesbarre, Pa., Broadway Central H.; H. Finkelstein, Wilkesbarre, Pa., Broadway Central H.; A. L. Bearse, Boston, Mass., Manhattan H.; F. Jeannot, Youngstown, O., New Amsterdam H.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Oct. 29, 1898.

The U. S. Assay Office report:

Gold bars exchanged for gold coin.....	$154,980.27
Gold bars paid depositors.....	198,671.66
Total	$353,651.93

Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:

Oct. 24	$42,244
" 25	49,169
" 26	32,088
" 27	26,140
" 28	.....
" 29	5,331
Total	$154,972

P. E. Hodgkins' jewelry store, Milo, Me., was broken into a few nights ago and 12 watches taken. Three fine ones were left. The watches hung in a case near the window. A big square of glass was broken and the thief reached in and got the timepieces.



A Ring of Beauty is a Joy to the Wearer!



The Retailer should always keep .....

The "Bryant" Rings.

in stock, for they best meet the popular desire for something both good and handsome at a price that will afford him a good profit.

Our Trade Mark guarantees Quality, Style and Finish.

TRADE

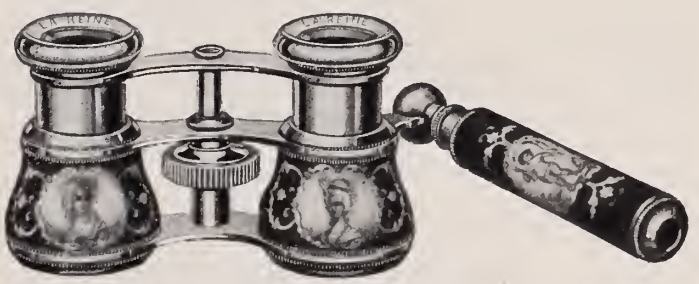


MARK.

They have enjoyed the favor of people of taste and refinement for nearly fifty years. Goods sent on approval to responsible parties. Don't wait for our travelers, but order direct from .....

M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.
OLDEST RING MAKERS IN AMERICA.

OPERA GLASSES



ENAMELED

In Large Variety.

SUSSFELD, LORSCH & CO.,

IMPORTERS OF

Opera Glasses——Field and Marine Glasses.
Telescopes——Microscopes.
Readers——Pocket Magnifiers.
Graphoscopes——Stereoscopes.
Spectacles and Eyeglasses——Eye Models and Charts.
Mathematical Instruments.
Barometers——Compasses.
Pedometers——Anemometers, etc.

21 Rue de l'Echiquier, PARIS.

37 and 39 Maiden Lane, (Lorsch Building), NEW YORK.

Whiting Mfg. Co. Protect Their Name from Wrongful Use.

The Whiting Mfg. Co., silversmiths, 18th St. and Broadway, New York, commenced an action last week to protect the name "Whiting" from indiscriminate and improper use by department stores and others. Two years ago the Whiting Mfg. Co. commenced action in the New York Supreme Court against the then F. M. Whiting Co., North Attleboro, to restrain them from using their corporate name, and this action, which was tried in December, 1896, was finally settled in the next year by the defendants agreeing to an injunction restraining them from using the word "Whiting" in any way except as Frank M. Whiting & Co. This decision, the Whiting Mfg. Co. have claimed, confirm their title and right to the exclusive use of the name "Whiting" in the silversmiths' trade.

A few weeks ago the Joseph H. Bauland Co., who carry on a department store in Brooklyn, advertised extensively the sale of stock purchased from Frederick Loeser Co., and prominent in the center of the "ad." they advertised sterling silver made by the firm known now as Frank M. Whiting & Co. In an eulogy on these goods they spoke of the name "Whiting," the reputation of the name for 50 years, etc., in a way that the Whiting Mfg. Co. claim would induce purchasers to believe that the goods advertised were made by their concern. They, therefore, last week commenced an action to restrain the Bauland Co. from continuing such advertisements, and obtained a temporary injunction with a service of summons. A motion to have this injunction continued pending the trial of the suit was argued before Judge Pryor, of the New York Supreme Court, on Thursday last, and briefs on the motion were submitted Monday.

The injunction prayed for in the suit and pending the trial of the action is to restrain the department store from using either the words "Whiting" or "Whiting's," or the firm names Whiting Mfg. Co. or F. M. Whiting & Co., or, in fact, from referring to the goods as being made by anybody except Frank M. Whiting & Co. or that firm's predecessors without mentioning the name of the said predecessors. The decision on the preliminary injunction is expected within a short time.

TO SECURE A

Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button.



Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer*, a new button will be *given in exchange.*

PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7L, 8L AND 9L

The Standard American Collar Button.

Extra Long Post. **Extra Width of Back.**

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape;
4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co., 49 Chestnut St., Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y., Selling Agents for the Jobbing Trade.

Interesting Annual Meeting of the Michigan Optical Society.

MUSKEGON, Mich., Oct. 28.—The annual meeting of the Michigan Optical Society was held at the Morton house, Grand Rapids, Oct. 25, at 2 o'clock P. M., all of the officers being present. The application of Nelson K. Standart, 235 Woodard Ave., Detroit, which was reported favorably upon by the committee, was accepted and he was elected to membership.

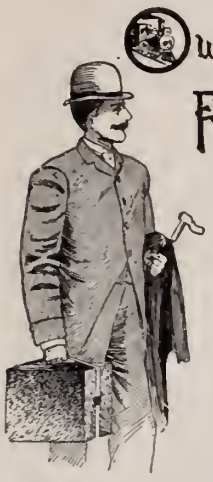
Two letters from P. Scholler, Lake Linden, Mich., a member of the society, were read and enjoyed very much by those present. Mr. Scholler does not believe that optical societies should attempt any legislation, as opticians have already practically all the rights enjoyed by the oculists; but does believe that the society should be educational. His letter was one of the best that was ever read before the society and the secretary was instructed to request Mr. Scholler to prepare a paper bearing on the optical profession. The secretary reported his visit to Detroit and was, upon motion, allowed part railroad fare and expenses.

The old officers were re-elected for the ensuing year. One of the members brought up the matter of the warrants which certain prominent manufacturers attach to their gold filled goods. He reported a lot of gold filled frames to which were fastened tags bearing the trade-mark of a well known manufacturer and warranted for 15 years as having turned brassy and unsalable while in his stock. It was the opinion of the majority of the members that manufacturers ought not to guarantee filled goods for a period to exceed five years, that being about the period that an average frame will wear.

The officers were instructed to send out circulars soliciting memberships. A number of minor matters being attended to, the meeting adjourned subject to the call of the president.

E. H. Durgin, Searsport, Me., who has been doing optical work at his office in that place, has closed his office until Spring.

George Smith walked into Sam Roos' jewelry store and pawnshop, Houston, Tex., last week, and asked to see a pistol. Selecting one, he filled it full of cartridges and walked out. Ike Klotz, a clerk, undertook to stop him, and was shot through the heart. Smith was captured.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Frank Mathauer, formerly with H. Koester & Co., Detroit, but now with Henry Hahn & Co., Cincinnati, was in Detroit last week en route for a trip through Michigan. He says he is having a fine Fall trade.

George L. Lowe, with H. Koester & Co., Detroit, Mich., started out Monday for a final trip through Michigan before the holidays. Mr. Koester told THE CIRCULAR correspondent that this Fall shows a great improvement over last year as far as the size of orders is concerned.

The following traveling salesmen passed through Detroit, Mich., last week: Mr. Hopkins, Meriden Silver Plate Co.; Arthur Brown, Redlich & Co.; Mr. Boice, White & Major; W. E. Bliss, E. A. Bliss Co.; S. C. Howard, Dominick & Haff; C. B. Burgess, Frank M. Whiting & Co.; T. H. B. Davis, Middletown Plate Co.; Mr. Pickering, Shoemaker, Pickering & Co.; Mr. Van Pelt, A. Lounsbury & Son; Mr. Brooks, Brooks & Pike; W. R. Bristol, C. Rogers & Bros.; Mr. Stone, C. C. Darling & Co., and representatives of Block & Bergfels and A. F. Towle & Son Co.

During the last week in October the following traveling men visited the trade in Indianapolis, Ind.: M. J. Geary, S. Sternau & Co.; Alfred G. Stein, Patek, Philippe & Co.; Wm. Davidson, Harrison Bros. & Howson; J. F. Garland, L. H. Keller & Co.; H. S. Clarke, C. Dorflinger & Sons; R. H. Krause, Ingomar Goldsmith & Co.; J. Rothschild, Bonner, Grinberg, Rich & Co.; Charles Lockner, Hayes Bros.; H. A. Tibbals, Wilcox Silver Plate Co.; Maurice Kohn, Woodside Sterling Co.; C. H. Perley, Alling & Co.; J. P. D. Shiebler, Andrew K. Shiebler & Son; C. W. Battey, Waite, Mathewson & Co.; Mr. Ford, Ford & Carpenter; A. B. Chace, for F. S. Gilbert.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: E. I. Franklin & Co., by Geo. Paine; J. M. Fisher & Co., by Mr. Potter; D. F. Briggs Co. and A. A. Greene Co., by Mr. Sandfelder; G. A. Webster, by W. I. Rice; Keystone Watch Case Co., by H. M. Carle; Barbour Silver Co., by Ferguson Mead; John T. Mauran Mfg. Co., by Mr. Williams; Pairpoint Mfg. Co., by O. H. Hull; Bell Watch Case Co., by Lewis Leubusher; Simpson, Hall, Miller & Co., by W. F. Adams; Arnold & Steere, by Mr. Williams; Gorham Mfg. Co., by W. H. Burton; E. N. Welch Mfg. Co., by E. H. Shailon; G. Armeny, by J. Williams; Ledos Mfg. Co., by E. P. Ledos; Winsted Optical Co., by H. D. Pierce; Providence Optical Co., by Mr. Hurlburt, and representatives of Levy & Dreyfus Co., Joseph Fahys & Co., Potter & Buffinton, S. K. Merrill & Co., New Haven Clock Co.

Traveling men visiting Davenport, Ia., the past week were: H. M. Kohn, Stein & Ellbogen Co.; J. B. Osthoff, Jos. Noterman & Co.; Harry Reisner, Leys, Trout & Co.; Alfred G. Stein, Patek, Philippe & Co.; Henry Klass, S. Glickauf & Co.; T. J. Hoefer, M. A. Mead & Co.; C. N. Perley, Alling & Co.; R. H. Krause, Ingomar Goldsmith & Co.; M. Gluck, Otto Young & Co.; Charles Kolb, C. Kolb & Co.; C. T. E. Smith, Reed & Barton; W. S. Willis, Gorham Mfg. Co.; Charles Altschul; Sid. H. Joseph, Engelfried, Braun & Weidmann; Richard J. Davies, W. F. Cory & Bro.; James C. Huteson, F. A. Hardy & Co.; J. T. Thornton, Hayden W. Wheeler & Co., and representatives of Palmer & Peckham and of the W. B. Durgin Co.

Traveling men visiting Boston, Mass., the past week included: Frank S. Sherry, Joseph Fahys & Co.; F. W. Beckwith, Brooklyn Watch Case Co.; Samuel Baldwin, Fessenden & Co.; George B. Osborn, William Smith & Co.; A. L. Stearns, Roy Watch Case Co.; Charles L. Power, Ludeke & Power; Jack Townsend, Neresheimer & Co.; Mr. Roberts, New York Standard Watch Co.; Frank L. Wood, Ludwig Nissen & Co.; D. A. Davidson, Wallach & Schiele; John Taylor, Krementz & Co.; R. O. Harris, Capron Co.; Samuel Brower, R. L. Griffith & Son Co.; Mr. Colby, Towle Mfg. Co.; Mr. Elting, Jung, Staiger & Klitz; George W. Read, William B. Kerr & Co.; Charles S. Isabel, L. Strasburger's Son & Co.; Mr. Mayer, J. Heilbronn & S. Marchand; A. Kahn, James Kahn's Sons; O. W. Hawkins; Emil Pick, Hammel, Riglander & Co.; J. M. Chandler; representative of Oppenheimer Bros. & Veith.

SEAL SKINS

MADE INTO



DURABLE AND SALABLE

LEATHER GOODS.

DEITSCH BROS.,
14 EAST 17th ST.,
NEW YORK.

Charles G. Perry, traveler for the Ripley-Howland Mfg. Co., Boston, Mass., started Monday on a western trip, taking in all the important centers on the route between Boston and St. Louis.

Henry Cowan, Boston, Mass., is on a protracted western and southern trip, which will be extended, now that the quarantine is off, to a number of southern points which would have been necessarily cut out of his tour if the embargo had continued much longer. When last heard from he was at Memphis, where he reported business throughout that section excellent.

The travelers in Kansas City last week were: F. H. Carpenter, Alfred H. Smith & Co.; H. C. Barker, Mandeville, Carrow & Crane; F. L. Carpenter, Frank M. Whiting & Co.; H. D. Goodwin, Suplee-Reeve-Whiting Co.; Chas. Lochner, Hayes Bros.; R. D. Stevens, Mabie, Todd & Bard; Abel King, I. Emrich & Co.; W. H. Gregory, Strobell & Crane; R. B. Steele, J. B. Bowden & Co.

B. F. Simpson, traveler for Otto Young & Co., Chicago, says business on his recent trip was "fully up to my expectations, which is saying a good deal." Farmers in Minnesota and the Dakotas are holding their grain for higher prices, but it causes no interruption in trade.

Travelers in Pittsburgh, Pa., the past week were: John A. Abel, David Kaiser & Co.; R. H. Krause, Ingomar Goldsmith & Co.; H. L. Sherman, Simpson, Hall, Miller & Co.; D. Skutch, Waterbury Clock Co.; W. R. Shute, Day, Clark & Co.; J. B. Beach, the Derby Silver Co.; S. Arnstein, Arnstein Bros. & Co.; C. S. Untermeyer, Chas. Keller & Co.; Sam. H. Fink, Fink, Bodenheimer & Co.; C. T. Barbour, Plainville Stock Co.; Geo. W. Bleecker, Martin, Copeland & Co.; S. Sichel, Eichberg & Co.; William Bosselman, T. Quayle & Co.; S. C. Howard, Dominick & Haff; I. B. Ettinger, Gattle, Ettinger & Hammel; Mr. Oakley, Thornton Bros.; W. F. Maintien, Maintien Bros. & Elliott; J. E. Simonson, A. J. Hedges & Co.; W. L. Merrielees, Manning, Bowman & Co.; J. M. Morrow, American Watch Case Co.; E. Lange, P. W. Lambert & Co.; D. Wile, Buffalo Jewelry Case Co.; S. Roggenburg, H. B. Sommer & Co.; L. E. Smith, M. B. Bryant & Co.; Mr. Tinker, W. B. Durgin Co.; Jos. J. Sideman, Ferd. Fuchs & Bros.; Mr. Parker, Osmun-Parker Mfg. Co.; Adolph Rosenthal, watch specialist, also for Wm. Link; E. A. Reed, Reed & Barton; C. P. Young, Wm. B. Kerr & Co.; C. L. Krugler, Jr., Champenois & Co.; Chas. B. Bartlett, Whiting Mfg. Co.; A. N. Dorchester, Chapin & Hollister Co.; C. N. Perley, Alling & Co.; R. H. Schey, Sloan & Co.; F. J. Wildes, the Barbour Silver Co.; J. Fred Crane, Mandeville, Carrow & Crane; Richard J. Davies, W. F. Cory & Bro.; J. J. Heiser, H. C. Hardy & Co.; O. J. Roehr, Bassett Jewelry Co.; Frank B. Lawton, Lawton & Sherman.

The following traveling men were in Columbus, O., the past week: Henry Fein, L. H. Keller & Co.; C. J. Roehr, the Bassett Jewelry Co.; J. N. Beckwith, Jos. H. Fink & Co.; James L. Rounds, Rogers & Bro.; H. A. Tibbals, Wilcox Silver Plate Co.; Richard J. Davies, W. F. Cory & Bro.

Travelers in St. Louis, Mo., last week were: Sidney H. Nordlinger, Lassner & Nordlinger; Geo. W. Mabie, Mabie, Todd & Bard; Abel King, I. Emrich & Co.; J. M. Morrow, American Watch Case Co.; Chas. Lochner, Hayes Bros.; Chas. B. Bartlett, Whiting Mfg. Co.; Geo. W. Townsend, Rest Fenner Smith Co.; C. L. Joralemon, A. Joralemon & Son; W. H. Gregory, Strobell & Crane; Mr. Kent, Geo. O. Street & Sons and Wm. H. Ball & Co.; Frank J. Keller, Keller Mfg. Co.; Harry Osborne, R. Wallace & Sons Mfg. Co.; Sam. H. Fink, Fink, Bodenheimer & Co.; F. H. Carpenter, Alfred H. Smith & Co.; J. W. McClannin, Wilcox Silver Plate Co.; W. H. Bryant, T. G. Hawkes & Co.; Max Arnstein, Arnstein Bros. & Co.; Chas. Boss, American Cuckoo Clock Co.; Ernest A. Rose, Alsopp Bros.

The jewelers of Portland, Ore., were interviewed during the latter part of October by the following salesmen: Louis Freund, Henry Freund & Bro., New York; John S. Jepson, Riker Bros., Newark, N. J.; Fred S. Davis, Nordman Bros., San Francisco, Cal.; Wm. Jarchow, Langfeld Bros. & Co., New York; A. W. Hine, Phelps & Adams, San Francisco, Cal.; Morey Mayer, M. Schussler & Co., San Francisco, Cal., and W. H. Thornton, H. A. Kirby Co., New York.

Representatives of wholesale houses calling on Syracuse, N. Y., jewelers the past two weeks included: James G. Magee, C. F. Rumpp & Sons; Mr. Kenrick, Reed & Barton; F. C. Giek, Frank M. Whiting & Co.; W. Lynde Washbourne, Redlich & Co.; George H. Remington, Bennett & Bradford; Gus. W. Strandberg, Cheever, Tweedy & Co.; Wm. K. Weems, Suplee-Reeve-Whiting Co.; Fred W. Cook, J. F. Fradley & Co.; Frank G. Moyer, American Watch Case Co.; Ernest P. Seixas, Drevet, Poirier & Poggenburg; Mr. Cook, Bergstein & Son; Mr. Roth, Watson & Newell Co.; Fred. Clarkson, Snow & Westcott; B. E. Osgood, F. L. Shepardson & Co., Peckham Seamless Ring Co., Shepard Mfg. Co., and the C. Rogers & Bros.; A. Doyle, the F. Kroeber Clock Co.; Mark N. Cohn, for J. J. Cohn; Otto H. Wolff, Larter, Elcox & Co.; Mr. Parker, Osmun-Parker Mfg. Co.; H. E. Kingman, Arnold & Steere; S. W. Pickering, Shoemaker, Pickering & Co.; O. W. Kohn, Kohn & Co.; Charles Williams, Gorham Mfg. Co.; Mr. Waugh, E. Kirstein's Sons Co.; J. Laffey, Gorham Mfg. Co.; W. V. Moore, Meyrowitz Mfg. Co.; Jos. C. H. Kennedy, E. M. Bracher & Co.; E. Shaw, P. W. Lambert & Co.; Edson C. Ellis, Averbeck & Averbeck; B. M. Henschel, Heintz Bros.; Wm. Guiler, Carter, Hastings & Howe; Mr. Sherwood, John W. Sherwood & Co.; W. H. Warrington, J. T. Scott & Co.; H. B. Richardson, G. A. Dean & Co.; Fred S. Eason, N. H. White & Co.; C. M. Dillon, Meriden Cutlery Co.; S. C. Corbin, Waterbury Clock Co.; L. E. Van Horn, Philipp Zellenka & Son; Charles T. Dougherty, Wm. L. Sexton & Co.; S. E. Vansant, Simons, Bro. & Co.; E. C. McCarter, Howard Sterling Co.; Mr. Coburn, for J. N. Provenzano; Mr. Smith, S. B. Champlin Co.; C. C. Rosenberg, H. Terhune & Son; H. F. Weber,

A Good Memory.

We find many who have
it, when they want

Howard Watches,

but,

"There are others" who may perhaps have forgotten

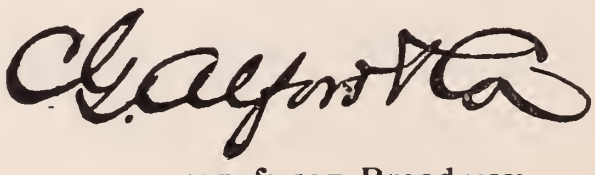
that

"WE ARE THE PEOPLE"

who have them.

These Celebrated Watches

just as good as ever and the prices remarkably low when value considered.



195 & 197 Broadway,

Western Union Building, New York.

November 2, 1898.

Death of W. T. Meech.

CHICAGO, Ill., Oct. 30.—W. T. Meech, Chicago representative of T. W. Adams & Co., died suddenly of heart failure at his home in this city, 6450 Stewart Ave.,



THE LATE W. T. MEECH.

Thursday night at 9.30 o'clock. When he left the office on the 18th he complained of a severe cold, but otherwise seemed in his usual health. This was his last visit downtown, the indisposition confining him to the house since that date. For several years he had had bronchial trouble, which had been somewhat aggravated by an attack of typhoid two years ago,which doubtless had weakened the heart's action. His passing away was sudden and a surprise to the trade.

Mr. Meech was born in Norwich, Conn., Aug. 3, 1830. Twenty-one years ago he became the agent in Philadelphia for T. W. Adams & Co., where he remained nine years, and opened the Chicago office 12 years ago, which he had managed continuously since. He was a genial, kindly man, a man of great personal popularity among his host of business and social friends.

The funeral was held at the family residence Sunday at 3 o'clock and remains deposited in the vault at Oakwoods, later to be sent east and interred in the family lot in Norwich. The following acted as pallbearers: H. W. K. Cutter, H. L. Blakeslee, O. W. Wallis, J. C. Hollenbeck, John Mundy and D. J. Hubbard. Mr. Adams was wired to and arrived in time to attend the funeral.

Death of Jacob Goodman.

COLUMBUS, O., Oct. 30.—Jacob Goodman, one of the best known jewelers of this city and of central Ohio, died at his home, 375 E. Town St., this city, Saturday afternoon at two o'clock, of uraemic poisoning. He became ill several days ago, but there seemed to be no immediate danger until Friday, when he began to sink rapidly. The end came after a period of unconsciousness, and was apparently perfectly painless and peaceful. His sons, Henry, Albert and Leopold, of New York, were summoned, but Albert was in California and did not arrive until after his father's death.

Mr. Goodman was born at Waldorf, Saxe-Menningen, Nov. 12, 1826, where he lived until 19 years of age, when he came to this country. He first spent a year in the east, but came to Columbus in 1846. He has been in the jewelry business for 26 years at 9 E. Town St., his location prior to this time being in other prominent parts of the city. A few years ago his son, Moses, became a partner in the business, and the firm name became J. Goodman & Son. He was interested in the firm of Goodman Bros., who will soon occupy an elegant new room at High and State Sts., and was very anxious to see his sons installed in their new place.

Mr. Goodman was married to Miss Caroline Wechsler, of Cincinnati, and she and seven grown children survive. The children are: Henry, Leopold and Albert, diamond dealers, of New York; Moses, Joseph C. and Edw. J., of Columbus, and a daughter, Mrs. Simon D. Burgunder. Deceased was a member of the Humboldt Lodge of Masons, of the Jewish Lodge, K. S. B., and a charter member of the Jewish temple. He was a noble and charitable citizen and was beloved by all who had the good fortune to know him.

Death of Charles F. W. Bothmann.

BALTIMORE, Md., Oct. 28.—Charles F. W. Bothmann, a well known German resident of this city, died yesterday morning of apoplexy at his home, 707 Dolphin St. He had been in good health, but was taken ill while dressing and died almost immediately. He was 48 years of age. A widow survives him.

Mr. Bothmann was engaged for a number of years in the jewelry and watch repairing business on Hanover St., near Lee, but had lately retired. He was assistant superintendent of the Sunday school of Zion Church, and was for many years a member of the vestry. The deceased was also a director and steward of the Germania Maennerchor, and a member of Sincerity Lodge, Maryland Commandery, and Boumi Temple of the Mystic Shrine.

Bold Attempt to Rob George Honnett's Store.

WILMINGTON, N. C., Oct. 27.—A bold attempt at robbery occurred early yesterday morning. Arthur Prempert, a mail carrier, was passing up Front St. a few minutes before five o'clock. He was passing by Geo. Honnett's jewelry store when his attention was directed by a crashing sound from behind. He turned around just in time to see a negro disappearing at break-neck speed down the alley just north of Mr. Honnett's store. Mr. Prembert retraced his steps to investigate and found one of the large plate glass windows in Mr. Honnett's store broken to pieces.

Mr. Prembert immediately notified the police, and the officers in turn notified Mr. Honnett, who made an investigation, but failed to discover that anything was missing, although the window was filled with a valuable array of jewelry and silver ware. Mr. Honnett says that after the breaking of the window he discovered a quantity of molasses strewed around the edge of the window, which was no doubt used by the negro to break the noise of the crash.

Incorporation of the Silversmiths' Company.

The Silversmiths' Company have been incorporated in New Jersey, with a capital of $2,000. The principal office is at 250 Washington St., Jersey City, N. J., and the concern is to engage in manufacturing of all kinds, mining of all kinds, transportation, storage, building, trading, etc. Edward Holbrook, Stamford, Conn.; George H. Robinson, New York city, and William N. La Cato, Hutton Park, West Orange, N. J., are the incorporators.

The Grab Game Worked in B. H. Stief Jewelry Co.'s Store.

NASHVILLE, Tenn., Oct. 26.—The B. H. Stief Jewelry Co. were the victims of a bold robbery late Monday evening. Just before dark a nicely dressed man entered the store and asked to be shown some diamond rings. The clerk escorted the supposed patron to a showcase near the door and handed out a trayful of the sparklers. The man examined the rings for a while, now and then asking the price of one which seemed to please him. Finally the man picked up one, and, closing his hand over it, darted out the door. The clerk was too much astonished for a while to collect his thoughts, and when he finally realized what had happened and communicated the fact to his fellow-clerks, the thief had disappeared.

Several people passing saw the man dart out of the door and run rapidly toward Market St., and thence through Clark St., but they paid little attention to him, thinking he was running to Front St. to catch a Glendale car, which was about due at the time.

Re-appraisements.

Among the recent re-appraisements of merchandise by the Board of United States General Appraisers were the following:

Diamonds cut, from Antwerp, Aug. 31, 1898—Ent. at 190 and 165, adv. to 200 and 181.50 francs per karat.

Clocks, from G. Hopson, Bideford, Aug. 4, 1898—Two grandfather clocks; ent. at £5; adv. to £8 for both. Add cases and packing.

Artificial human eyes, from Schmiedefeld, July 25, 1898—Human eyes in glass boxes; ent. at 700 marks for 1,000. Add packing charges. No advance.

Decorated glass ware, from Carl Tschernich, Haida, July 17, 1898—1 set Schalmes, 7 pieces; ent. at 7.30, adv. to 20 marks. 1 Kasegloke, ent. at 1.50, adv. to 3 marks. 1 Buttergloke, ent. at 1.50, adv. to 3 marks. Kuchenteller, ent. at 5, adv. to 12 marks each. Zuckershalen, ent. at 1, adv. to 2.50 marks each. Similar goods, similar values.

Decorated glass ware, from Ludwig Heide, Leipzig, 19, 1898—363 Wasserglasser, ent. at 4, adv. to 8 marks per dozen. 368 Theebecker, ent. at 4, adv. to 8 marks per dozen. 369 Bierbecker, ent. at 5, adv. to 10 marks per dozen. 291 Milchglasser, ent. at 66, adv. to 132 marks. Similar goods, similar values. Add case.

Among the re-appraisements by Boards was:

Mfs. marble, from A. Schiaffino, Carrara, July 5, 1898—1 Statue Woman with Flowers at Cross, 5-6, ent. at 315, adv. to 325 lire, packed.

L. C. Wettling, for many years with B. C. Foster, Bristol, Pa., will open a store in Newtown, Pa., Nov. 5. He has secured a nice room and will put in a good assortment of gold and silver ware.

Clever Swindler Operating Among New York Jewelers said to be Captured.

The swindler against whom the New York jewelry firms were warned last week by the New York Police Department has evidently been captured in Albany, as the following despatch will show:

TROY, N. Y., Oct. 28.—The police of this city arrested a man last night for swindling Albany jewelers. He had in his possession two rings, a hotel key and two blank checks of the Troy City National bank. As no trace of where the key belonged could be discovered in Albany, word was sent to this city. No report of jewelry swindling had been reported to the police in this city. The fellow's plan was to enter a jewelry store and ask to carry some jewelry to a hotel, so that his mother might select what she might desire to purchase.

The warning sent out to New York jewelers was as follows:

CONFIDENTIAL.

There is a young man about 25 years of age, five feet six inches in height, dark hair and small mustache, speaks with a slight German accent, who has been endeavoring to induce several jewelers to send their representative with diamonds to some hotel. He will then try to retire to another room, stating that he desires to show the goods to his mother, who is ill, and then attempt to leave the house by another door. Should he call upon you, please make appointment to meet him at his hotel later in the day, and see that the Detective Bureau at Police Headquarters, 300 Mulberry St., telephone No. 20 Spring, is notified immediately, that it may send a representative to keep the appointment with your clerk.

At police headquarters in New York yesterday a CIRCULAR reporter was told that they had received no word of the Albany arrest, but they would wire immediately to that city for particulars. From the above despatch, the detective sergeant in charge said he had no doubt that the man captured in Albany and the swindler wanted in New York are one and the same.

Louis Braverman's Would-Be Murderer Seeks His Own Life.

SAN FRANCISCO, Cal., Oct. 28.—Anthony Burgle, an old restaurant keeper, whose attempt to shoot Louis Braverman, jeweler, about a year ago resulted in his receiving a bullet himself and a sentence in San Quentin prison, made his second attempt at suicide in the county jail last week. He is detained pending an appeal to the Supreme Court, and is badly broken down from his wounds and illness. A few months ago he was found hanging in his cell, but was cut down and revived. Last week he expressed a determination to kill himself, and a little later was found knotting strips of his blanket together preparatory to the attempt.

Death of G. R. Horton.

NATIONAL CITY, Cal., Oct. 20.—G. R. Horton, a resident of this city, who was engaged in the jewelry business in San Diego, died at his residence last Sunday night of heart disease. The deceased was a native of Michigan and came to this section of the country from Arkansas 10 years ago. The funeral services were held last Tuesday from the residence in this city, interment being in the G. A. R. plot at Mt. Hope cemetery. Rev. Baker, of the M. E. Church of this city, conducted the funeral services at the house, the Knights of Honor performing the last sad rites at the grave.

A Letter That Arouses Interest in the International Silver Co.

MERIDEN, Conn., Oct. 31.—The local papers have had considerable to say for the past few days concerning the following circular letter issued by treasurer George M. Curtis, of the Meriden Britannia Co.:

MERIDEN, Conn., Oct. 27, 1898.

Referring to circular letter of Sept. 10, it is advisable that certificates of stock of this company should remain where deposited, as it is probable that definite information will be furnished in the near future.

GEORGE M. CURTIS, Treasurer.

It is understood that the letter was sent out owing to the many inquiries received from stockholders.

Local silver men are still of the belief that the combination is dead, but the circular has given the matter a faint pulsation, although it is thought it will be of short duration.

The Ohio Supreme Court has decided in the case of Speyer & Co. *vs.* Baker that a mortgage cannot be foreclosed for a balance of payment on the instalment plan, until the mortgage holder has tendered to the purchaser a return of part of the previously made payments. The sum which the mortgage holder may keep shall be only a reasonable one for the use of his money. This decision establishes an important precedent and will affect many jewelers who sell on the instalment plan.

..Toilet Ware..

To the Trade:

The GORHAM M'F'G CO. desire to call the attention of the JEWELRY TRADE to their new lines of TOILET WARE made especially for the FALL and HOLIDAY SEASONS. As patterns are protected by design patents, DEALERS are assured of absolute freedom from the competition of DRY GOODS and DEPARTMENT STORES, as GORHAM GOODS ARE SOLD ONLY TO THE LEGITIMATE JEWELRY TRADE. The GORHAM M'F'G CO. are the ONLY manufacturers who make TOILET BRUSHES with SOLID CELLULOID BACKS.



Gorham M'f'g Co., Silversmiths...

Broadway and 19th Street, New York.

BRANCHES:

NEW YORK: 23 Maiden Lane. CHICAGO: 131-137 Wabash Ave. SAN FRANCISCO: 118-120 Sutter St.

WORKS: PROVIDENCE, R. I., and NEW YORK.

The Jewelers' Circular
AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY, NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada,	**$2.00**
Foreign Countries in Postal Union,	**4.00**
Single Copies,	**.10**

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.

Among the places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXVII. Nov. 2, 1898. No. 14.

Every line of reading matter in THE JEWELERS' CIRCULAR, *with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of* THE JEWELERS' CIRCULAR *is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.*

Precious Metal Production in 1897.

AS in many other directions, the year 1897 was a notable one as regards the production of the precious metals, as may be seen in the statistics published in another portion of this issue. The gold production of the United States for the year was valued at $57,363,000, which was an increase of $4,275,000 as compared with the preceding year. The silver production of the country amounted to 53,860,000 fine ounces, a decrease of 4,974,800 fine ounces as compared with the preceding year. The coining value of the silver produced was $69,637,200, but the commercial value was, of course, much less. The world's production of gold in 1897 was valued at $237,504,800, which was an increase of over $33,100,000 as compared with the year before. The production of silver also showed a noteworthy increase. The coining value of the silver produced in the world amounted to $236,730,300, which was an increase of nearly $21,500,000 as compared with the preceding year. The commercial value, of course, was less than half that amount. The total value of the gold deposited at the U. S. mints and assay offices during the year was $87,924,232, of which $67,923,535 was domestic. The silver deposited at the same institutions for return in fine bars, which were used in the industrial arts or exported, was valued at $12,707,128, of which only $859,598 worth was foreign. There was consumed in the industrial arts in the United States during the year, gold valued at $11,870,231 and silver valued at $11,201,150. These last figures are of particular interest to the jewelry industry, as they are an index to the condition of the jewelry and silver ware manufacturing branches of the industry. The figures for 1896 were: Gold, $11,395,934; silver, $10,204,273, thus showing a greater activity in jewelry and silver ware production in 1897 than in 1896. We anticipate that the figures for 1898 will indicate an unprecedented annual production of gold and silver goods.

The Defective Eyesight of School Children.

THE teachers of the borough of Brooklyn, of the city of New York, have been actuated by the performance of their confrères in the sister borough of Manhattan to undertake a good work, namely, the raising of a fund for the purchasing of eye glasses for the school children. During the past season a test of sight was made in the public schools of Brooklyn on over 50,000 children. Nearly a third of this number was proved to be deficient in one or both of these senses. The object of this test was to seat the children according to their power of vision and hearing. Another object was to determine how many of the children needed glasses and it was found that many of them would never have clear vision without them, and the use of their eyes for study without spectacles was entailing an injury. The dispensaries treated cases of weak or inflamed eyes gratis; but they could not furnish glasses, and occasionally the parents were so poor that they could not buy them. One without an education is handicapped these days, but it is better to be without an education than to be without eyes. The Brooklyn public spirited citizens will readily feel this, and as the fund needed is only $5,000, we doubt not it will be rapidly subscribed.

During the ten months of 1898, January to October, inclusive, *THE JEWELERS' CIRCULAR* published 11,745 more inches of advertising, and 5,362 more inches of original reading matter than any other weekly jewelry journal.

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

Extension of Parcels Post Treaties.

IT is reported from Washington that Sir Julian Pauncefote, the British Ambassador, and Postmaster General Smith, on Oct. 29, signed the parcels post treaty between the United States and the British colony of Trinidad, the treaty being drawn up in the regular form of the Universal Postal Union. This is a step in a desired direction, looking toward the expansion of United States trade with foreign nations. Our export trade among many different lines has been hampered through lack of parcels post for foreign countries with which our trade has increased, whereby samples can be mailed for the inspection of possible buyers, and in many cases small articles be sent in quantities. The United States have now a parcels post service, by which merchandise in small quantities, as well as samples, can be shipped to the British and Danish West India islands, Mexico, Costa Rica, Salvador and British Honduras, in Central America, and Colombia and British Guiana, in South America, and Newfoundland. The limit of weight is 11 pounds, and packages of large dimensions within that weight limit are received in the mails. The trade of the United States with the countries included in this arrangement has been greatly aided by it. It would be an immense advantage were this service extended to the other countries of the world.

Report of the Importations of Precious Stones for October.

The report of the precious stone importations for October, 1898, submitted to Appraiser Wakeman yesterday, and a comparison with the figures of October, 1896 and 1897, not only show the great increase in importations and revenues to the Government, but also clearly indicate how firmly the diamond cutting industry is established in this country, as well as the magnitude of the business now being done. The figures are:

Precious stones imported at port of New York:

	Cut.	Uncut.
October, 1898	$947,593.23	$837,810.08
" 1897	684,878.08	489,985.67
" 1896	83,708.20	51,760.99

Providence

TRADE CONDITIONS.

Jewelry manufacturing in its many ramifications in this city is and has been for several weeks by all odds the most active industry in Providence. Practically every shop in town is running to its full normal capacity, and some are doing more than this, noticeably the chain houses and others that are employing extra forces of hands, and running late every night in the week excepting Sunday.

A man of large experience, whose occupation necessitates his keeping constantly in closest touch with the jewelry trade in Providence and elsewhere, said in conversation with the representative of THE CIRCULAR that the present output is the greatest in the entire history of the jewelry trade in this city. He was certain, at least, that it had never been equalled in his experience. And what is true of this city is, no doubt, equally true of other centers of the trade. The customary November visitation of buyers looking for job lots for the holiday trade has begun to make itself manifest, though in a small way as yet.

Max Dutz and I. Jacobs, both of New York, were among the visitors to the trade last week.

F. A. Leonard has bought out the silver novelty business of the J. M. Chandler Co., 157 Orange St. Mr. Leonard has been manager of this business for a long time and will continue at the same stand.

The tools, fixtures and stock in trade of the gold shop of Robert Bradley & Sons, 227 Eddy St., are offered for sale by the trustee, Wm. F. Leeder. Unless disposed of at private sale in the meantime, the goods will probably be sold at auction at a near date.

The transfer is announced of the business carried on at 77 Page St. under the name of the Hope Glass Works, from George H. Eiswald to William de Goey, the latter assuming the liabilities and having authority to collect all the assets of that concern. The business will be continued at the same place under the same name, with William de Goey as manager.

Thos. W. Lind has returned from a tour of the jewelry trade centers of Europe with a stock of new ideas and added experience. Mr. Lind says that while in Paris he made a most enjoyable visit to Richard A. Kipling, who was stopping in that city at the time, and whose sad death in the *Mohegan* disaster was chronicled in a recent issue of THE CIRCULAR. Mr. Lind, on his return from France to England, again met Mr. Kipling unexpectedly on the steamer soon after leaving Havre.

The Attleboros.

Representatives of Hower & Higby, Cleveland, O., were in town last week.

George H. Randall, salesman for Mason, Howard & Co., celebrated his silver wedding Friday night.

John W. Luther, of J. W. Luther & Co., was able to go out recently for the first time after a long illness.

John Joyce, a native of North Attleboro and for a generation employed by Bliss & Dean and Bates & Bacon, died Thursday last.

Miss Harriet R., daughter of Robert B. Macdonald, of Macdonald & Culver, was announced last Friday as engaged to Joseph W. Clark, a local business man.

When Peter Nerney, of the Bay State Optical Co., was married a few weeks ago he and his bride received from the firm a very beautiful gift of cut glass, something particularly fine. Last week Mr. and Mrs. Nerney entertained, at their home, the firm, their wives and the more prominent employes.

The death last week of Col. Joseph A. Dalton, in Salem, was of keen interest to many of the older jewelers of the Attleboros. Almost all of the older generation are veterans of the Civil War, and Col. Dalton was the commander and idol of the Massachusetts Fortieth, which contained Company H from the Attleboros.

The leading social event of the Fall in Attleboro was the wedding on Oct. 26, of Miss Zoie, daughter of George D. Blackinton, to Theodore B. Pierce, of Pawtucket. Mr. Blackinton is known to the trade as a Providence jeweler residing in this town, and Mr. Pierce is connected with the American Screw Mfg. Co., one of the biggest concerns of Providence.

Company C Association celebrated their anniversary with their usual annual banquet last Friday. There were scores of business men and manufacturers at the tables, and Republican doctrines were served up by Col. Charles L. Young, of Springfield, just home from fighting in Col. Roosevelt's New York campaign, and by Hon. Jesse Gove, of Boston. The interest which jewelers feel in this organization is very great, for from its membership of jewelers were sent the committees which did much at the time of the tariff revision to secure adequate protection for the lines of trade represented in these two towns.

Boston.

George A. Carpenter, of the Crescent Watch Case Co., is in Chicago on a business trip.

D. C. Percival, Sr., has returned to Boston with his family from his Summer residence at Marblehead.

William H. Draper, optician, Cambridge, has filed a petition in bankruptcy. Liabilities, $51,932.85; assets, $300.

Richard Welsh, one of the victims of the recent explosion at the Waltham watch factory, died Nov. 1 at the hospital.

W. B. Holden, formerly in business in Quincy, Mass., now has a position as salesman with Bigelow, Kennard & Co., this city.

The jewelry store on West St. that has been fitted up for Mr. Foster, formerly with Bigelow, Kennard & Co., will be opened this week.

I. Alberts, formerly with A. Mendelssohn & Co., has taken room 63 in the Jewelers building, and will engage in business as a jobber in watches, jewelry and watch materials.

The Climax Bell Co., H. M. Kimports Co., and Central Plating Works were in the list of corporations enjoined from doing business until their corporation tax is paid, last week.

E. J. Gregory, jewelers' auctioneer, has just closed a stock of $20,000 for L. Rubin, 7 E. Bridge St., Oswego, N. Y. He had been four weeks at the sale. The sale closed Oct. 31, and was successful.

The jewelry store at 349 Washington St. was entered by a burglar between midnight and six on the morning of Oct. 25. The thief carried off seven watch cases. He gained an entrance by cutting a section out of the large plate glass window.

Among the visitors in town last week was A. Johnson, jeweler and watchmaker, Portland, Me., who was exhibiting a glass dial display clock of his own design, run by a small movement concealed behind the junction of the hands at the center of the plate.

W. L. Russell, jeweler, 136 Dudley St., Roxbury district, moved Nov. 1 to new and more commodious quarters near his old location, but fronting on Warren St. The building in which he has been doing business is to be razed to provide a site for an elevated road station.

The fellow-employes of Miss Fanny Hunt, at Smith, Patterson & Co.'s, presented to her on the occasion of her marriage last Monday evening, in Cambridge, a handsome set of sond silver table ware. Miss Hunt was also the recipient of a Dresden clock from the firm.

Henry T. Hartwell, with Munroe & Lane, who was injured several months ago by a fall and has been absent from business most of the time since the accident, returned last week to his accustomed desk and has received the congratulations of many friends on his recovery.

Robert Walker, the criminal who was brought to Boston a short time ago from Dannemora prison, at Clinton, N. Y., to answer to charges pending against him in connection with a swindle perpetrated upon Boston jewelers with forged checks, was sentenced last week to not more than five years nor less than three years in the State prison.

Buyers in Boston were more numerous than usual the past week. Trade is very fair and the outlook for a fine holiday business seems to be excellent. Among the visitors were: Will & Hill, Brunswick, Me.; A. D. Nicolet, Fall River; W. P. Jones, Newburyport; O. E. Kelly, Dennisport, Me.; W. F. Willis, Athol Center; F. H. Merrill, Portland; C. B. Duckworth, Pawtucket; George L. Pease, Williston, Vt.; O. E. Scott, Waterbury, Vt.; J. E. McKenney, Hallowell, Me.; W. T. Almy, New Bedford; J. H. Starbuck, New London; A. G. Stone, Montpelier; C. A. Dyer, Winthrop, Me.; H. A. Holton, White River Junction; H. W. Jones, Freeport; E. B. Miller, Orange; J. E. Chickering, Suncook, N. H.; John Pierce, South Paris, Me.; J. W. Springall, Dexter, Me.; H. F. Burgess, Fairfield, Me.; George Towne, Canaan, N. H.; James Holland, Concord, N. H.; Fred Perry, Lewiston, Me.; H. E. Gay, South Ryegate, Vt.; A. N. Welch, Peabody; George B. Turgeon, Lewiston, Me.

Pat's Decision.

Pat Doyle has decided at last to remain at New Albin and become a chin scraper, more politely speaking, a barber. In connection with his barber business he intends to carry a small line of jewelry. We hope Pat will do well, as he is well deserving of the good fortune that may befall him.—New Albin, Ia., *Globe.*

New York Notes.

Larter, Elcox & Co. have entered a judgment for $132.25 against Wm. Halleck.

The Gorham Mfg. Co. have entered a judgment for $155.92 against H. W. Shattuck.

A. S. Herzog has entered a judgment for $98.59 against J. Heilbronn & S. Marchand.

Louis Meister, Tammany's nominee for the Assembly in the 14th District, is a jeweler.

DeLoid Safford, secretary of the New York Jewelers' Board of Trade, left Monday for Providence, R. I., where he will call on the Board's members in that city and visit the Board's Providence office.

Notice is given to the creditors of the defunct Leroy W. Fairchild & Co. to present their claims against the corporation to Norman T. M. Melliss, the referee appointed to state the accounts of W. N. Le Cato, the receiver. Claims are to be presented at Mr. Melliss' office, 18 Exchange Pl., Nov. 21, at 2 o'clock P.M.

Nothing has been heard during the past week of Chas. E. Mather, the former Maiden Lane jeweler, who is under indictment on three charges of grand larceny. Mather was out on bail and skipped a week ago. The first intimation of his flight was his failure to appear in General Sessions when his case was called on Oct. 25. Samuel H. Randall, his attorney, stated that he has neither seen nor heard from Mather since that time. Mather's bail was forfeited.

Moritz Bloch, a goldsmith of Antwerp, accused of smuggling some fine repeating watches and diamond jewelry into this country, was convicted on this charge before Judge Thomas, in the United States Circuit Court, last week. Bloch was a steerage passenger on the S. S. *Kensington*, and arrived here in September. The smuggled jewelry, valued at $572, was taken from him as he was leaving the steamer. Judge Thomas suspended sentence on Bloch upon the latter's agreement to give up all claim to the smuggled goods.

Arthur J. Diack, jeweler, 735 Grand St., Brooklyn, last week caused the arrest of Edward Durkie, a former employe, whom he charged with larceny. Durkie disappeared September last, according to the jeweler, taking with him two gold watches, some diamond rings and other jewelry, in all worth several hundred dollars. He was traced to Texas and his movements watched. A short time ago he returned to Jersey City, where he was recognized and arrested. Judge Nevin, of the Jersey City Police Court, Wednesday, held him for trial on the charge.

In a list of "sky high" prices paid for New York real estate during the past 10 years, published in the *Herald* Sunday, appear several pieces of property in the jewelry district, among which are: 6 Maiden Lane, H. Marquand purchaser, March 18, 1897, $141,000, or $74.89 per sq. ft.; 11 Maiden Lane, L. A. Fellows purchaser, May 21, 1894, $128,000, or $76.99 per sq. ft.; 11 Maiden Lane, N. Y. Realty Co. purchasers, March 25, 1896, $129,680, or $78 per sq. ft.; 15 Maiden Lane, purchased June 11, 1897, $80,000, or $76.33 per sq. ft.; 19 John St., M. S. Ives purchaser, June 28, 1894, $126,250, or $71.04 per sq. ft.

Lee Enoch, an employe of Averbeck & Averbeck, manufacturing jewelers, 18 Maiden Lane, was up for trial in the Court of General Sessions Friday on a charge of grand larceny preferred by his employers. Enoch was arrested Aug. 9, on the complaint of Mr. Averbeck that he had stolen the proceeds of sales aggregating $36, and his employer claimed, at the time, that Enoch's peculations had been going on for some time and would probably aggregate $2,000. Enoch is 20 years old and had been employed by the firm about 11 months. He pleaded guilty to the charge Friday and was sentenced to three months in jail.

A sale of 30,000 clocks, bronzes, etc., made by the Ansonia Clock Co. was held last week by order of the fire underwriters at the rooms of J. Cohen & Son, auctioneers, White St. and West Broadway. About 1,070 lots were catalogued, which included clocks of all kinds, among which were antique hall, black walnut and oak hanging, black walnut mantel, brass and bronze, fancy bronze, bronze candelabra, bronze center pieces, bronze top ornaments, bronze pitchers, bronze swinging clocks, cabinet clocks, clock material, drop octagons, enameled iron clocks, leather cases, marble, marine lever, mercurial pendulum novelties, office clocks, green onyx, white onyx, domestic porcelain, Royal Bonn porcelain, porcelain alarm, regulators, veneered mantel, window clocks, etc. The offering comprised one of the most handsome assortments of clocks ever sold at public auction in this city, and an unusually large company was attracted.

Miss Lillian A. Sloan, daughter of Augustus K. Sloan, of Sloan & Co., and Augustus Fraprie Babcock were married last week at St. James' Church, St. James Pl. and Lafayette Ave., Brooklyn. The officiating clergymen were the Rev. Charles W. Homer, rector of the church, and the Rev. Dr. Thomas B. McLeod, pastor of the Clinton Ave. Congregational Church. The maid of honor was Miss Louise I. Shannon and the bridesmaids were Miss Mary F. Sloan, sister of the bride; Miss Grace Sloan, of Baltimore, Md.; Miss Lillia Barnes and Miss Carolin Sherer, of Manhattan. The best man was Edwin Gates Babcock, brother of the bridegroom, and the ushers were Frederick C. Truslow, brother-in-law of the groom; Frank T. Sloan, brother of the bride; Frank Hedge and Graham F. Blandy. The wedding was

Holiday Glassware

No Dealer need be short of CUT GLASS this season. We have a large stock, a good variety and the prices are right.



C. Dorflinger & Sons,

915 Broadway, NEW YORK 36 Murray St.

We use no acids in finishing. All our glass is hand polished and will remain clear and bright.

followed by a large reception at the home of the bride, 275 Washington Ave. The bridal tour will include a trip to Bermuda.

The Optical Society of the City of New York extend to all engaged in the optical business a cordial invitation to attend their regular monthly meetings, which are held on the second Wednesday of every month at parlor D. R., Fifth Ave. hotel, New York.

An appeal to the U. S. Circuit Court has been taken by A. Wittnauer from the recent decision of the General Appraisers confirming the assessment of duty by the Collector at this port on watch cases imported by *La Champagne* Aug. 2, 1897. The cases were fitted with movements and the Collector assessed a separate duty of 40 per cent. ad valorem. The importers claim that the cases should have been assessed at 25 per cent., the same as the movements, and should not have been separated in the classification.

To-morrow, at noon, auctioneer J. H. French will commence a sale of an unusually large and fine stock of diamonds, diamond jewelry, watches and silver ware, at 47 Liberty St. This stock, which at cost price is estimated to be worth between $130,000 and $140,000, is to be sold by order of Geo. M. Corning, as trustee, and is for the benefit of bank creditors, the stock having been taken as collateral. Mr. Corning, the trustee, is assistant secretary of the New York Life Insurance and Trust Co.

The Gorham Mfg. Co., of New York city, have been incorporated to deal in gold and silver ware and plated ware, etc., with a capital of $50,000. George H. Robinson and four others are the directors. Mr. Robinson, who is vice-president of the Gorham Mfg. Co., stated Monday that this new corporation were established simply in order that the company could do business in this State as a New York corporation. The Gorham Mfg. Co. are a Rhode Island corporation, and are capitalized at $4,000,000.

Walter F. Judson, a trusted and popular employe in the Seth Thomas Clock Co.'s office, 49 Maiden Lane, died Wednesday last at his home, 530 W. 187th St., New York. The deceased entered the employ of the Seth Thomas Clock Co. when 16 years old and was with them for 12 years. He was greatly liked both by his employers and fellow workers, all of whom attended in a body the funeral services, held at Mr. Judson's late residence, Friday afternoon. The store of the Seth Thomas Clock Co. was closed Friday during the funeral.

To the petition, prepared and circulated by the New York Jewelers' Board of Trade, seeking the closing of jewelry houses on Saturdays, from Sept. 1 to May 31 (except during the month of December), at three o'clock P.M., are the following signers, in addition to those published last week:

Arnstein Bros. & Co., Jules Ascheim, Bachrach & Freedman, Thos. G. Brown & Sons, Bruhl Bros., Rud. Buhler, Dubois Watch Case Co., Louis Ettlinger & Sons, Goodfriend Bros., Holmes & Edwards Silver Co., Jacob Horowitz, Hutchison & Huestis, P. A. Jeanneret & Co., Kaufman & Poley, H. S. Kramer, LaPierre Mfg. Co., Lewis Bros., Mayhew & Carrington, S. Rose, E. F. Sanford & Co., Wm. L. Sexton & Co., C. Sydney Smith, Snow & Westcott, Steel & Taylor Co., Louis Strasburger's Son & Co., Wadsworth Watch Case Co., Wightman & Hough Co., Albert Wild.

Canada and the Provinces.

Two Toronto firms in the manufacturing line have lately been advertising for help, silversmiths, setters and ring mounters being in demand, a sure indication that business is prospering.

Among American travelers in Toronto last week were: Mr. Sherry, Joseph Fahys & Co.; J. H. Ives, Wilcox Silver Plate Co.; George Chillas, Gorham Mfg. Co. and other firms, and Mr. Woodmancy, Potter & Buffinton.

The jewelry establishment of Allan H. Fraser, Ottawa, was robbed some time last Sunday night of over $100 worth of watches and silver ware. The thieves gained an entrance through the rear, and completely ransacked every drawer and cupboard in the store. The matter has been reported to the police and the detectives are working on the case.

At about a quarter to five o'clock on the morning of Oct. 25 the jewelry establishment of Cyr Duquet, Quebec, was robbed. The heavy plate glass window was smashed and goods consisting of nine expensive gold watches, gold chains and bracelets and other articles, valued at between $400 and $500, were stolen. The police say that an organized gang of burglars is operating there.

Jules Racine & Co., watch importers, 39 Maiden Lane, New York, have issued one of the handsomest watch catalogues that has ever been sent to the jewelers. The book is a paper bound volume of 40 pages, 7½x10 inches, containing about 200 illustrations, mostly half-tone engravings, but also showing three magnificent colored plates. These plates contain 15 embossed cuts of richly jeweled watches, depicted in the natural colors of the enamels, jewels and paintings with which they are ornamented.

1 cut, 2 ads to fit, each week, at 35 cents per week. Cuts become your property. Any size cuts, Jewelry or Optical. Exchange any you don't like; stop any time on 30 day's notice. No samples. If you mean business and want business, write right NOW! Bills payable at end of each month of service.



WM. E. HUSTON, "Ad-Righter"
Jeweler and Optician, GREENFIELD, IND., U.S.A.

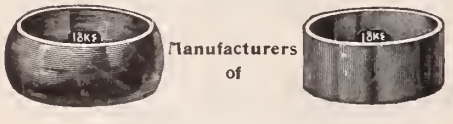
C. RECH & SON,
...Makers of...
Fine Gold Chains,
40 Crawford St., NEWARK, N. J.

ESTABLISHED 1840 — SIMONS BRO. AND CO. — TRADE MARK
SILVERSMITHS, JEWELERS.
PHILA. NEW YORK CHICAGO.
MAKERS OF GOLD AND SILVER THIMBLES.

The Australian Opal Co.
57 Maiden Lane, New York.
Importers and Cutters.
RUBIES, SAPPHIRES, EMERALDS, CATS' EYES and all kinds of FANCY STONES.

Leys Trout & Co. Leys Trout & Co.
Manufacturers of
Jewelry and Novelties,
Prescott Bldg., - - - John St., N. Y.

J. R. WOOD & SONS,
21 MAIDEN LANE, NEW YORK.



SEAMLESS PLAIN SOLID GOLD RINGS,
Diamond Engraved Stone and Child's Rings,
No Rings Stamped Different from Quality. Send for Catalogue and Price List.
Cash paid for old gold or silver or taken in trade. If allowance is not satisfactory, notify AT ONCE and will return in same condition as received.

Leather Watch Bracelets.



We make a nice line of these goods. Send for sample assortment.

ESTABLISHED 1850. C. F. RUMPP & SONS, TRADE R MARK.
FINE LEATHER GOODS,
Fifth and Cherry Streets, Philadelphia: | Special Catalogue for Jewelers. | New York Salesrooms: 621 BROADWAY.

News Gleanings.

E. H. Pierce, Dalton, Mass., has been running an auction sale.

John Nelson has opened a new jewelry establishment in Erie, Col.

H. J. Roberts has opened a new stock of jewelry in Mapleton, N. Dak.

M. Copinus has gone into the jewelry business in Wardner, Idaho.

Jas. McIntire, Knoxville, Ill., has opened a jewelry store at Minonk, Ill.

H. W. W. Starcke, Junction City, Kan., has sold realty valued at $150.

George E. Read, Lebanon, Mo., has given a realty deed of trust for $400.

C. N. Smith, of Hopedale, Ill., has opened a jewelry business in Tremont, Ill.

R. F. Smith has opened a new jewelry store at 4382 Main St., Manayunk, Pa.

T. H. Parker will shortly sell out his jewelry business in Ardmore, Ind. Ter.

V. G. Kittle is disposing of his entire stock of jewelry in Onawa, Ia., at auction.

The stock of jewelry of J. A. De Vries, Pella, Ia., is reported to have been attached.

J. C. Bloom & Co. have purchased the entire stock of jewelry of Oppenstein Bros., 1115 16th St., Denver, Col.

R. B. Briggs, Waxahachie, Tex., has given a chattel mortgage on stock and furniture for $600.

W. W. Frisholm, Leadville, Col., has given a chattel mortgage on furniture for $75.

Sol. Davidson is selling out his jewelry business in Milton, Ore., and will discontinue.

Samuel Kaufman, Chatham, N. Y., has removed to more commodious quarters in that town.

E. Woodson has purchased the entire stock of jewelry of E. A. Poe, Chickasha, Ind. Ter.

J. E. Traver has purchased the jewelry and book business of Frederick Baier, Salina, Kan.

Emile M. De Pres has sold out her stock of jewelry in Beatrice, Neb., to Mrs. M. E. Arkwright.

H. B. Rote, Marion, S. C., has removed his jewelry business into the store of Miles & Blackwell.

W. H. Pedigo, Glasgow, Ky., has removed his jewelry business to a better location in that town.

I. B. Powell will have charge of the jewelry department of the store of H. B. Tefft, Greenwich, N. Y.

Joseph Gottlieb, a former jeweler and pawnbroker of Denver, Col., is reported to have died on Oct. 23.

The jewelry establishment of W. H. Watkins, Afton, Ind. Ter., is reported to have been closed by attachment.

G. N. Hadley, Bedford, Ia., recently filed a chattel mortgage for $1,000, and a realty mortgage for the same amount.

L. E. Hubbard, Park City, Utah, will occupy one of the store rooms of a new building now erecting in that city.

John W. Reese and W. L. Doremus have purchased a book store in Fulton, N. Y. Mr. Doremus will also do watch repairing.

E. W. Bateman has sold out his jewelry and confectionery business in Albany, Tex. B. F. Parish will continue the jewelry department.

S. Prager, jeweler, has gone into business for himself at 714 State St., Erie, Pa. He was formerly with the Robinson Jewelry Co.

A serious fire occurred in Bristol, Vt., at 4 o'clock A.M. Oct. 27. Among the losers are Bristol & Danforth, boots, shoes and jewelry, $8,000.

A. Graves Co., Memphis., Tenn., have removed from 664 Main St. to 317 Main St. The new store is handsomely fitted up in mahogany and walnut.

Montgomery & Raggett succeed J. H. Montgomery, Oakman, Ala. They are arranging for a big business. Mr. Montgomery moved from Carbon Hill to Oakman.

Julius Goldstein, Mobile, Ala., has secured the agency for the Patek, Philippe & Co. watch; the Libbey Glass Co. cut glass, and Gorham Mfg. Co. sterling silver ware.

H. T. Whalen, Miami, Fla., who has been ill with typhoid fever, has completely recovered and will soon have his entire stock of watches and jewelry there from Bartow, and will give the business his personal attention.

The Secretary of State of South Carolina Oct. 25 granted a charter to the Spartan Jewelry Co., of Spartanburg. The executive committee are composed as follows: George R. Dean, George W. Heinitsh and L. G. Baker.

The large lens grinding works of the American Optical Co., Southbridge, Mass., are now running evenings until nine oclock to keep up with the orders. Parts of the big works of the company are running overtime also. This company now employ considerably over 1,000 persons, and all are at work. It is rumored that the company are going to put in an iron foundry of their own within a short time.

The jewelry store of Wm. J. Miller, Baltimore, Md., has recently undergone extensive improvements. The entire store has been remodeled. A notable part of the improvements is the canopy over the sidewalk, which includes a new device for introducing natural light.

Edward Bakody, for some time conducting the business of John Bakody, jeweler, in Youngstown, O., has accepted a position with a jewelry firm in New York city and in consequence the establishment at 7 Spring Common, Youngstown, will be discontinued.

Word reached Newark, N. J., Oct. 29, that First Lieutenant Fred W. Weintze, of Troop I, Rough Riders, died in Santa Fé, N. M., the day before, of typhoid fever. Lieutenant Weintze was formerly a resident of Newark. He was a member of the Old Guard of Company E, First Regiment, and formerly orderly sergeant of Company E, of the First, but moved to Santa Fé several years ago. When the war with Spain broke out, he enlisted in the Rough Riders, and his military experience in the New Jersey National Guard won him a commission. He went south with his troop, but did not have the good fortune to reach Cuba. Lieutenant Weintze was about 40 years old and was a manufacturing jeweler in Santa Fé. He leaves a widow, his second wife, in New Mexico, and a 16-year-old son in Newark.

For the Asking.

Our new Fall Catalogue, illustrating complete lines of Gold and Gold Filled Cases and Gold, Silver and Essex Gold Filled Novelties, has just been issued and will be sent to any jeweler upon application.

It will benefit you to have this catalogue in your store during the holiday season. Sent by express prepaid at your request.

Courvoisier-Wilcox Mfg. Co.,

MAKERS OF

GOLD AND GOLD FILLED WATCH CASES.

Hayden Mfg. Co.,

MAKERS OF

GOLD, SILVER AND ESSEX 14K GOLD FILLED NOVELTIES.

23 Maiden Lane,

.....NEW YORK.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

AVERY & BROWN,

68 Nassau St., New York.

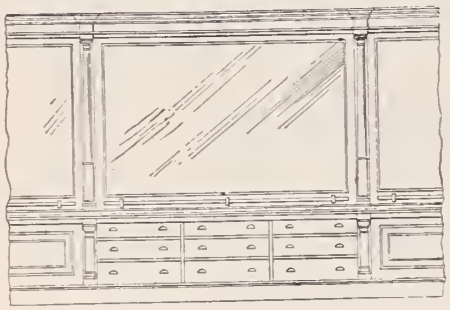
MELISHEK & PETTER,

128 Maiden Lane, New York.

MANUFACTURERS OF

WALL AND COUNTER CASES,

FOR JEWELRY, SILVERWARE, ETC.



WE make to order only, and guarantee our work to be Dust Proof and First-Class in all its details, and to have all the Latest Improvements as regards Shelf Arrangements, Electric Lights, Etc. We will cheerfully furnish Estimates and Sketches for any store free of charge.

CALL AND SEE US.

CROUCH & FITZGERALD,



Jewelry Trunks and Cases,

161 Broadway,

Bet. Cortlandt and Liberty Sts.,

688 B'way

723 6th Ave

NEW YORK.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

A. H. Brooks, Worthington, Ind., is out of business.

S. J. Manuel, Binghamton, N. Y., has enlarged his store.

P. W. Van Sickle has opened a repair shop in Ft. Dodge, Ia.

Schroeder Bros. recently bought out R. R. Rogers, Manning, Ia.

Crawford's jewelry store, Marseilles, Ill., was damaged by fire recently.

W. R. Spaulding, jeweler, Madison, Me., is very ill with a cancer in his throat.

The Lakewood jewelry store, Ocean Ave., Sea Bright, N. J., has been closed.

Edward Franke has opened a jewelry establishment on Greene St., Conemaugh, Pa.

J. J. Osborn has bought out the jewelry department of A. E. Kennedy's store, Lexington, Ill.

M. Grabriel, watchmaker, formerly of Cleveland, O., is now with Louis Bechard, Oswego, N. Y.

Fred. P. Tanner has succeeded to the business of Perry G. Tanner, Cooperstown, N. Y., who recently died.

John Etnier, formerly of Chatfield, Minn., is now watchmaker for A. R. Huebsch, St. Charles, Minn.

W. H. Booth, Sioux Falls, S. Dak., has been adjudged a bankrupt, and a meeting of his creditors is set for Nov. 7.

Charles G. Viau & Co., Fall River, Mass., have united with Joseph Windle and the new firm are Viau & Windle.

J. J. Donahoe, Faribault, Minn., formerly with F. Z. Sherwood, has started in business for himself at Straub's old stand.

M. A. Hurlbut, Ft. Dodge, Ia., has returned from a buying trip to Chicago, and has opened an improved and larger store.

Miss Sadie East, daughter of jeweler J. S. East, and Wilbert Newlin, both of Reading, Pa., were united in marriage last week.

A. M. Ward, Staples, Minn., has returned to his home from Kansas, bringing with him as a bride a charming daughter of the "Sunflower" State.

Martin A. Hagen, Fargo, S. Dak., is about to move into a new store on Broadway St. New fixtures have been put in and the store is up-to-date in all respects.

B. W. Brockway has rented the Dabney building, Winterset, Ia., at present occupied by C. A. Cole, jeweler, and as soon as the jewelry stock is moved to the west side will open a variety store.

H. R. Owens, who broke into Agnes Summers' jewelry store, E. Douglas Ave., Wichita, Kan., recently, as reported in these columns, waived examination, and in default of $600 bond was sent to the county jail.

J. Loeb, Selma, Ala., one of the most enterprising jewelers of the State, has established a savings department, the object being to help people gather together without missing the money enough to purchase a handsome Christmas present. It is proving a good scheme.

Wm. Eberle, Kingsley, Ia., has gone to Chicago to purchase goods. When he returns he will move his jewelry stock to Mapleton, where he has decided to locate. C. E. Smith has assumed the lease of the building occupied by Mr. Eberle in Kingsley, and will move his jewelry stock there.

L. W. Higgins, of Higgins Bros., Oswego, N. Y., has returned from New York, where he had been the past week buying holiday goods. Higgins Bros. have a new sign in front of their establishment—a large electric light with the word "jewelry," with each letter disappearing at intervals, which can be seen at a long distance.

Wm. J. Burkhardt, manufacturing jeweler, Dayton, O., has removed from the Jefferson block to 314 E. 5th St. In his new location he has opened a commodious store adapted to both wholesale and retail trade, with a manufacturing department in the rear of the premises. Mr. Burkhardt reports that he has enjoyed a very satisfactory business since his start, a year ago.

Coligaris Secono, jeweler, 60 Market St., Paterson, N. J., last week gave security before the magistrate on a charge of embezzlement. John DeMaio says he purchased a watch from Secono for $1.50. The dealer guaranteed that it would keep good time. Next day the watch failed to tick and the timepiece was returned to Secono, who said he would fix it. He did so, but when DeMaio called for it the jeweler refused to give it up until he received a dollar for repairs. DeMaio also claims that Secono would not refund the purchase money.

DAVID KAISER. FRED L. SMITH. JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

AIKIN-LAMBERT JEWELRY CO.,

Importers of

DIAMONDS.

Jobbers in

WATCHES, JEWELRY, CHAINS, NOVELTIES, ETC.

Latest Designs. Lowest Prices.

19 MAIDEN LANE, NEW YORK.

Trade Gossip.

Hancock, Becker & Co., Providence, R. I., report a very satisfactory state of trade, they being, in fact, unable to keep up with their orders. In view of these circumstances, it would seem expedient for jewelers to order their goods with as little delay as possible, so as to procure shipment in time.

In acknowledgment of a gift, consisting of a watch case made of the steel of the late battleship *Maine* and fitted with an American watch movement called the "Hobson," W. F. Doll Mfg. Co. have received the following letter:

Wreck of Colon, Santiago de Cuba, Oct. 15, 1898.
W. F. Doll & Co., 9, 11, 13 Maiden Lane, New York.

Gentlemen: Your kind letter of Sept. 3 and the beautiful token are only just received. It is exquisitely gotten up in every way and I beg you to accept my best thanks and appreciation for it and for your kind words, and to believe me,

Sincerely yours,
(Signed) RICHMOND PEARSON HOBSON.

The "Rubber Neck," one of the latest novelties from the factory of McRae & Keeler, North Attleboro, Mass., is a device likely to be highly appreciated by the practical joker. It consists of a dude's head, adorned with a monocle, set upon a neck made of rubber and attached to which is a rubber tube terminating in a small bulb. This bulb is filled with water, the "rubber neck" being fastened to the waistcoat of the wearer in such a manner as to conceal the rubber tube, and the device is ready for its deadly work, the water being squirted into the face of the unwary through a small hole in the monocle, by pressing the bulb.

The J. B. & S. M. Knowles Co., silversmiths, Providence, R. I., have made an important addition to their lines, having just produced some assortments of silver match safes and cigarette cases. The goods are shown in two effects, plain and enameled. They are thoroughly high grade, artistically designed and very prettily finished. The company's products in hollow ware continue to enjoy their well deserved popularity. A feature of the concern's showrooms in Providence is a display of their entire line of fancy pieces, which, as CIRCULAR readers are aware, embrace an almost endless variety. Such a complete display of so extensive a line should prove interesting to jewelers visiting Providence.

R. F. Simmons & Co., Attleboro, Mass., manufacturers of the well known and universally popular "Old Standard Simmons Chains," are the recipients of many letters written by responsible retailers throughout the country, heartily lauding the concern's product, the comments in some cases closely approaching enthusiastic praise. A not infrequent complaint, however, in such letters is that their authors are unable to obtain the "Old Standard Simmons Chains" through their jobbers in as great variety or with as much promptness as they would care to get them, and these complaints usually wind up with an appeal to R. F. Simmons & Co. to make a direct sale. This, however, is distinctly opposed to the firm's business policy of selling through jobbers only, and it would, therefore, seem expedient that all jobbers carry, if nothing else, at least a representative sample line of the "Old Standard Simmons Chains."

JOHN H. FRENCH, Auctioneer,

will sell at

Public Auction,

No. 47 Liberty St., New York,

An Immense Stock of Precious Stone

Jewelry, Watches, etc.

Now Held as Security

by Geo. M. Corning, Esq., Assistant Secretary of the New York Life and Trust Co. as Trustee for

BANK CREDITORS.

Sale Absolute and Peremptory,

by order of Stern & Rushmore, Attorneys, 40 Wall Street.

There is included in this stock over Seven Thousand Pieces of Jewelry, containing Precious Stones, together with valuable and general assorted stock—the product of the best manufacturers in the Country, and is well worth the inspection of the Trade.

Lots in Quantities to Suit May Be Selected in Advance
and put up on Call after the opening of the sale each day.

Sale will commence . . .

Thursday, November 3d,

and Continue Until the Entire Stock is disposed of.

Goods on Exhibition from 10.30 A. M. to 12 o'clock noon each day.

This is the largest and most valuable stock in this line ever offered at Public Auction in this Country.

Yes, Thank You,

We are very busy—factory taxed to its fullest—and your orders should be sent now so that you have the stock in good time. The goods we are showing and the goods we are making are the goods you need.

HENRY FREUND & BRO.

"We Sell Sellers." 9-13 Maiden Lane, New York.

Having decided to retire from business on or about January 1st, 1899, we offer, at an exceedingly reasonable figure, our PLANT, PERFECTLY EQUIPPED with the MOST MODERN MACHINERY and TOOLS for manufacturing Silverware and Jewelry, to be taken possession of at once or at the convenience of the purchaser.

An early inspection invited.

S. COTTLE CO.,
Jackson Building,
Union Square, N.Y.

CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing diamonds, pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.

CHARLES S. CROSSMAN & CO.,
3 Maiden Lane, New York.

DISCOVERY OF LAW AIMED AGAINST JEWELERS' MEMORANDUM SALES.

FIGHT AGAINST SPECIAL LEGISLATION FAVORING PAWNBROKERS AND AGAINST JEWELERS. FIGHT AGAINST SULLIVAN MEMORANDUM BILL.

GETTING STERLING SILVER STAMPING LAWS PASSED IN 10 STATES OF THE UNION.

CAPTURE OF CLEVER SWINDLERS ROTHSCHILD, LODTMAN, ETC.

CONTINUOUS AND SUCCESSFUL FIGHT FOR THE PROPER DUTY ON DIAMONDS AND PRECIOUS STONES.

DETECTION OF EVIDENCES OF DIAMOND SMUGGLING ACROSS THE CANADIAN BORDER.

FIGHT AGAINST THE SPECIAL BILLS IN THE NEW YORK LEGISLATURE AIMED TO INVALIDATE THE STERLING SILVER STAMPING LAW, AND OPEN THE ROAD FOR THE SALE OF SPURIOUS GOODS.

SUBSCRIPTION, $2 PER YEAR

FOR THE **NEWS** READ THE

JEWELERS' CIRCULAR

A PYRAMIDICAL SUCCESS
AS A NEWSPAPER IS
The Jewelers' Circular.

Beware of This Jolly Old Chap with a Bunch of Celery.

SPRINGFIELD, Ill., Oct. 28.—A tall, rather well dressed man, apparently 60 years of age, with a bunch of celery under his arm, went into A. F. Gourley & Bro.'s jewelry store on the north side of the square Monday afternoon, and as a result of his visit the firm are out two gold watches valued at $110.

The bunco man walked into the store, and after speaking of the weather and the prospects of a hard Winter, told James Gourley that he would like to look at an initial ring with the letter "L." Mr. Gourley told him that he had not a ring of that description in stock at the time, but would order one for him and have it in a few days. The stranger told Mr. Gourley that he was an old resident of the county and had known him and his brother, Al., for years; that his wife had often made purchases in the store; that she had a bay pony which she recently sold, and that she wished to invest the money in a solid gold watch. The man was shown two fine watches, and was informed by Mr. Gourley that he would get the price from his brother Al. as soon as he returned, but the stranger saved the jeweler the trouble and saw Al. in person and got the price of the watches, and after jollying the proprietor for some time he said that he thought that he would accept the offer made him by James Gourley and take the watches home and have his wife select the watch she preferred. Mr. Gourley at first refused, but after a short talk he consented and let the bunco man take the watches.

The man had gone but a short distance when Mr. Gourley came to himself, and the thought of being buncoed came to his mind. He immediately ran to the door and found that his "friend" of many years had made his escape. As yet the man with the bunch of celery has not returned with the watches.

About a year ago a man carrying a bunch of celery went into a jewelry store in this city and worked the same game, and fleeced the proprietor out of jewelry of great value. It is supposed that this is the same man who was here a year ago, and who has also been working the same game throughout the State.

The committee of the Toronto Public School Board on defective lighting met on Oct. 25, with Trustee Douglas in the chair, and discussed the subject at some length. Building Superintendent Bishop submitted a statement of the proportion of floor space to window space, which varied in the different schools from one in five to one in thirteen; this schedule is to be verified by the superintendent, and submitted with the report. It was recommended that composition blackboards should not exceed 100 square feet to the average class room; test letters to be obtained to assist in the detection and correction of optical defects; that the perforated work in the kindergarten be on a larger scale; map drawing in detail to be avoided.

Among the hale and hearty gentlemen of the old school in the Boston jewelry trade may frequently be met a man who was in his younger days a pioneer of the pioneers in the diamond cutting industry. J. Van Buren is his name, and he can lay claim to being the oldest diamond splitter in the business in America, having split the first diamond on this side of the Atlantic, in Boston. He was born in Amsterdam upwards of 70 years ago and came to Boston in 1857. He speaks seven languages, frequently acts as court interpreter, and is still in the ring, conducting quite a business as broker in diamonds.



DON'T

Don't have a special Badge, Medal or Jewel made until you first obtain our prices. Free catalogue.

C. W. LITTLE,
43 Cortlandt St., New York.

How Many Customers Have You Lost

through your inability to duplicate a piece of jewelry or silverware or a watch? You need not lose these customers—you can gain new ones. The maker of almost any article brought to you can be ascertained by referring to

TRADE MARKS OF THE JEWELRY AND KINDRED TRADES

which contains over 2,000 marks, covering every line handled by jewelers, besides other interesting and valuable information.

Price $3.00.

handsomely bound, artistically printed, systematically arranged and indexed.

Published by The Jewelers' Circular Pub. Co.,
Corbin Building, 11 John Street, cor. Broadway, N. Y.

Send for sample page and circulars.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same disconnt as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

OPTICIAN—Young man, graduate, practically experienced; salary moderate. Ellis, 343 E. 118 St., New York.

POSITION WANTED by watchmaker, jeweler, salesman and engraver; wages, $10.00 per week. Address, Box 145, Marshall, Mich.

WANTED—SITUATION as salesman with manufacturing or jobbing house; am an experienced hustler. Address, Salesman, care JEWELERS CIRCULAR.

SITUATION WANTED by a watchmaker, clock and jewelry repairer, with fair knowledge of optics; have all tools. J. H., care of JEWELERS' CIRCULAR.

SALESMAN, clock and jewelry repairer; young man, four years' experience; moderate salary; best of reference. Address Permanent, care JEWELERS' CIRCULAR.

WANTED—By first-class watchmaker a position of trust; entire charge of jewelry store or repairing department; salary about $25 00, according to responsibility. Brittan, care JEWELERS' CIRCULAR.

PARIS EXPOSITION—Gentleman, well qualified, wishes to represent one or more exhibitors to the Paris Exposition in 1900; age 47; speaks English, French and German; lived 12 years in Paris; correspondence solicited. Address "Frenchman," care JEWELERS' CIRCULAR.

FIRST-CLASS WATCHMAKER and optician, good engraver, salesman, diamond setter and jewelry repairer, wants permanent position; 31 years old; 14 years' practical experience; can take charge of store if necessary; have tools and trial case; state salary in first letter; A1 reference. Address E. M. F., care JEWELERS' CIRCULAR.

Help Wanted.

OPTICAL WORKMAN on rimless work; steady position for first-class man. Address, M. B. D., care JEWELERS' CIRCULAR.

WANTED AT ONCE, a good jeweler and stone setter, and also who can do engraving. Address, Albert Pfeifer, Little Rock, Ark.

WANTED—Good jewelry repairer and setter, who can engrave some and can assist on watches. Address Wilhelm Thonstrup, Port Jervis, N. Y.

YOUNG MAN as salesman for New York and neighboring cities to carry a general line of jewelry. Address Salesman, care JEWELERS' CIRCULAR.

OPTICAL WORKMAN on frame and bridge work; steady position and good wages for competent man. Address, C. M. B., care JEWELERS' CIRCULAR.

WANTED AT ONCE—Strictly first-class watchmaker and engraver; send reference and sample of engraving in first letter. Address Faust & Sterner, Allentown, Pa.

THOROUGH, ALL-ROUND optical workman wanted by New York optical house; steady position and good pay to reliable man. Address, W. F., care JEWELERS' CIRCULAR.

WANTED—ASSISTANT WORKMAN to repair watches and French clocks in first-class New York City store; competent to do good work; must have tools; American lathe; young man about 25 years of age. Address, giving reference, A. B., care JEWELERS' CIRCULAR.

SALESMAN OF EXPERIENCE and ability wanted in the art deoartment of our establishment; must have knowledge of bronzes, statuary, clocks and bric-a-brac generally; give age, reference and other particulars. Address J. E. Caldwell & Co., 902 Chestnut St., Philadelphia, Pa.

INDEX TO ADVERTISEMENTS.

Aikin, Lambert & Co. 51
Aikin-Lambert Jewelry Co 32
Alford, C. G., & Co 24
American Watch Tool Co. 42
Arnstein Bros. & Co. 52
Austin, John, & Son 52
Australian Opal Co. 30
Avery & Brown 32
Bachrach & Freedman 17
Bawo & Dotter 48
Bigney, S. O., & Co. 52
Billings, Chester, & Son 11
Bissinger, Philip, & Co. 11
Bowden, J. B., & Co 10
Bradley & Hubbard Mfg. Co. 48
Bryant, M. B., & Co. 21
Comrie, A. J. 19
Conley & Straight 52
Cross & Beguelin 9
Crossman, Chas. S., & Co. 34
Courvoisier-Wilcox Mfg. Co. 31
Crouch & Fitzgerald 32
Day, Clark & Co. 52
Deitsch Bros. 23
Dorflinger, C., & Sons 29
Dubois Watch Case Co. 45
Dwenger, Chas. L 48
Eaton & Glover 37
Eisenmann Bros. 8
Essig, F. J. 39
Fahys, Jos., & Co. ..... 4 and 46
Foster, Theodore W., & Bro. Co 17
Fox & Co. 10
Frankel's Sons, Jos. 7
French, J. H 33
Freund, Henry, & Bro. 33
Friedlander, R., L. & M. 52
Fuchs, Ferd., & Bros. 52
Gesswein, F. W., Co. 37
Goodfriend Bros 13
Goodnow & Jenks. 20
Gorham Mfg. Co. 26
Gregory, E. J. 42
Harris & Harrington 52
Hayden Mfg. Co. 31
Hedges, Wm. S., & Co. 10
Howard Sterling Co. 17
Hraba, Louis W. 37
Huston, Wm. E. 30
Jacot & Son 51
Jenkins, S. N. 39
Juergensen, Jules 42
Kahn, L. & M., & Co. 52
Kaiser, David, & Co. 32
Kirstein, E., Sons Co. 20
Knowles, Dr. 45
Knowles, J. B. & S. M., Co. 18
Kohn & Co. 11
Krementz & Co. 22
Kroeber, F., Clock Co. 37
Le Boutillier & Co. ..... 20 and 52
Lehmann, E. A., & Co. 11
Lewis, F. W., & Co. 13
Leys, Trout & Co. 30
Little, C. W. 34
Loeb, Wm., & Co. 51
Malliet, C. G., & Co. 10
Mathey Bros., Mathez & Co. 45
Mauser Mfg. Co. 19
Melishek & Petter 32
Monroe, C. F., Co. 16
Mount & Woodhull 10
Myers, S. F., Co. 50
New Columbus Watch Co. 42
New England Watch Co. 37
Nye, Wm. F. 42
Omega Watch 45
Oppenheimer Bros. & Veith 14
Planchamp & Becker Co. 39
Powell, S. C. 15
Providence Stock Co. 52
Rech, C., & Son 30
Reisner, L. C., & Co. 3
Rich, H. M., & Co. 47
Rogers & Bro. 2
Rogers & Hamilton Co. 51
Rogers, C., & Bros. 5
Rumpp, C. F., & Sons 30
Saunders, John F 11
Schulz & Rndolph 42
Simons, Bro. & Co. 30
Simmons, R. F., & Co. 36
Smith, Alfred H., & Co 10
Spencer Optical Mfg. Co. 19
Sternau, S., & Co. 14
Stern Bros. & Co. 13
Strashurger's Son, Louis, & Co. 13
Sussfeld, Lorsch & Co 21
Tannenhaum, L., & Co. 14
Towle Mfg. Co. 39
Trenton Watch Co. 42
V. T. F. Watch Glasses 51
Wallace, R., & Sons Mfg. Co. 6
Wallach, A., & Co. 42
Weeks, A. A. 48
Westphal, W. C. A. 42
Wheeler, Hayden W., & Co. 12
Wicke & Co. 52
Wild, S. S., & Son 41
Wood, Chas. F., & Co. 55
Wood & Hughes 45
Wood, J. R., & Sons 30

Business Opportunities.

A RARE OPPORTUNITY! I shall on account of poor health sell my jewelry business at a very low price; I have been established 34 years Wm. S. Wallace, Westerly, R. I.

RARE OPPORTUNITY—For sale, an old established jewelry store with lease, safe, regulator, chronometer, showcases, etc., etc., with or without stock; prices low, terms easy. Apply to Adolph Goldsmith & Son, 68 Nassau St., New York City.

FOR SALE—New stock of jewelry and silverware with store fixtures at a sacrifice price, or will rent fixtures and space if desired; location, the busy corner of a city of 15.000 inhabitants; reason for selling, too much other business to see to. Address, Box X, care JEWELERS' CIRCULAR.

To Let.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway; very low terms for right party. Inquire 40 E. 19th St., N. Y.

TO LET—Suite of offices in modern office building situated in jewelry district; liberal terms until May, 1899. Address, Good Offer, care JEWELERS' CIRCULAR.

TO LET—Space in our office, formerly occupied by a leading chain house. Address, Kipley-Howland Mfg. Co., third floor, Stevens Building, 3 Maiden Lane, N. Y.

IN UNION SQUARE (Broadway), part of very desirable store, admirably adapted for a silversmith, jeweler or optician. For particulars address A. B. C., care JEWELERS' CIRCULAR.

For Sale.

I HAVE A LOT of silver and plated brooches, buttons, studs, waist sets and scarf pins to sell very cheap for cash. Address, Jeweler, care JEWELERS' CIRCULAR.

FOR SALE at a bargain, lot of watchmakers' tools, gold and plated stock, fine lot of Dennison's plush cases, well assorted; showcase mats, paper boxes, cotton, shell combs, etc. Address M., 165, care JEWELERS' CIRCULAR.

Miscellaneous.

WANTED—A SMALL SHOP with or without power for manufacturing jeweler; Maiden Lane or John St. Address, H. B. M., care JEWELERS CIRCULAR.

WANTED.—Experienced man with capital, to become interested in a concern manufacturing silver novelties; one possessing these qualifications will find it to his advantage to address "O. G.," care Jewelers' Circular.

FOR SALE.

Quick, Improved, New Engraving Machine. Samples of work sent. To be sold cheap.

WM. GLOVER, Jr.,
HAZLETON, PA.

Connecticut.

THE INDUSTRIAL SITUATION.

Meriden:—In the flat ware and sterling silver departments of the Meriden Britannia Co. a full force of men are employed until 9 o'clock each night. Night work has been going on for the past three weeks. Several departments in the Bradley & Hubbard Mfg. Co.'s factory are running until 9 o'clock each night, and business throughout the factory is exceedingly good. Ten hours a day is the schedule of the Parker Clock Co., and plenty of orders ahead. This factory never runs nights, as it is found inadvisable, owing to location, etc. Business is first rate with the C. Rogers & Bros., and the outlook is fine. The flat ware department is running until 9 o'clock every night and the rest of the factory is on full time. All departments of the Wilcox Silver Plate Co. are running until 8 o'clock evenings, and there is plenty of work ahead. The greater portion of the Meriden Silver Plate Co.'s factory is running nights until 8 o'clock, and in the glass department there is an unusual amount of hustling. Over 100 hands are now employed at the C. F. Monroe Co. factory, some of them being extra help, and about one-half of the shop, including the shipping department, is running nights. "The outlook is fine," said Mr. Monroe. The factory of the E. A. Bliss Co. is running 10 hours a day and is very busy. At the Parker spoon factory, in East Meriden, 10 hours a day is the schedule and the outlook is very bright. The factory of the J. D. Bergen Co. has been running nights for the past few months until recently. It is now running 10 hours a day, but the outlook is that night work will be resumed in the near future.

Wallingford:—The sterling silver departments at R. Wallace & Sons Mfg. Co. are running until 8 o'clock at night. Simpson, Hall, Miller & Co. are operating their sterling silver department until 6 o'clock in the evening.

New Haven:—The New Haven Clock Co. have an unusual rush of orders on hand at the present time and about 200 hands in the movement works are working until 9 o'clock every night. Most of the orders are for small clocks and watches. The officials of the company expect an unusually good trade the coming Winter.

C. H. Tibbits, Wallingford, left Saturday for Chicago.

The Globe Jewelry and Loan Co., Middletown, are holding an auction sale.

Col. W. J. Leavenworth and wife, Wallingford, have returned from their trip to California.

Frank Miller, Unionville, is building on the lot adjoining the Tunxis house, where he will locate his bicycle and jewelry establishment.

C. Tiffany, the South Manchester jeweler, made a satisfactory settlement with his creditors last week and is again doing business at the old stand.

It is rumored that Mrs. Whitbey, widow of Mr. Whitbey, a former jeweler in Middletown, intends opening a store in Middletown in the near future.

Jeweler Simon Panikoff, New Haven, has lost by death his wife, who died at New Haven Hospital, Sunday evening, Oct. 30, after a lingering illness.

Wm. Newman, formerly watch maker for Ryan & Parker, Middletown, but now in business in Hagerstown, Md., has been visiting friends in Middletown.

Simpson, Hall, Miller & Co., Wallingford, have awarded the contract for building a large addition to their manufactory and the work will begin shortly.

John H. Barrett, who has been the manager of the Greenwich Jewelry Store, Greenwich, for several months, has given up the place and gone to New Rochelle. R. H. Burgess, who has been in the jewelry business in Warren Mead's stationery store for many years past, has accepted the management of the Greenwich Jewelry Store.

The Winsted committee who visited the works of the M. E. Moore Bronze and Silver Plate Co., New York, who are thinking of locating in Winsted, report very favorably of the concern. Mr. Moore, who is well disposed toward Winsted, has submitted his terms to the committee, and a meeting of those interested will be held shortly to take final action in the matter.

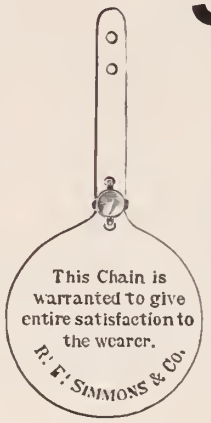
C. H. Riedemann, of Greenville, Ill., has been secured as the new jeweler by I. Brush, Danbury. S. W. Tasch, manager of Mr. Brush's store, has purchased of Mr. Riedemann, his new jeweler, a large electric clock, which was in the great cyclone which struck East St. Louis several years ago. The clock is shaped like an immense watch, and will be used in advertising the business.

Wide Awake

jewelers who do not handle

"Old Standard" Simmons Chains





are the exceptions, who prove the rule. Study this statement and you'll see the point. If you fail to see it, ask your jobber to tell you. Also bear in mind

"Simmons" Chain and Nethersole Bracelets.

R. F. SIMMONS & Co.,

New York Salesroom: 9-13 Maiden Lane.

Factory and Main Office: Attleboro, Mass.

Holiday Goods...

The... Artistic Enamel Watches

are now ready for the trade.

Our new lustreless enamels in sets with brooch to match, light shades of green, blue and white, exquisite designs in Roman gold finish.

Iridescent enamels in gold filled casings with brooches to match.

Oxidized steel casings with brooches, all in satin and plush lined boxes.

The solid gold cased 10 Line Elfins, either open face or hunting casings.

The 15 Line Cavour in casings to suit all tastes.

For Ladies' watches the above lines cannot be equaled. The timekeeping quality of our product is beyond question.

The New England Watch Co.

WATERBURY, CONN.



GOLD SOLUTION.

The F. Kroeber Clock Co. manufacture a new gold solution for gold plating which is warranted to be made of pure gold.

From analytical tests made it is guaranteed to contain double and treble the amount of gold than similar solutions now on the market.

This standard of quality will be rigidly maintained.

For regilding soiled Jewelry and gilding Repairs this solution is perfect.

It is a strong gold solution that will gild inferior gold or silver, also brass, nickel, etc., by immersion in two or three minutes.

If once used no Jeweler will be without it.

Put up in large ten ounce bottles. Price, $1.50, with full directions for using.

Try it. Its perfect action will be surprising.

The F. Kroeber Clock Co.,
360 Broadway, New York.

Built For Success...

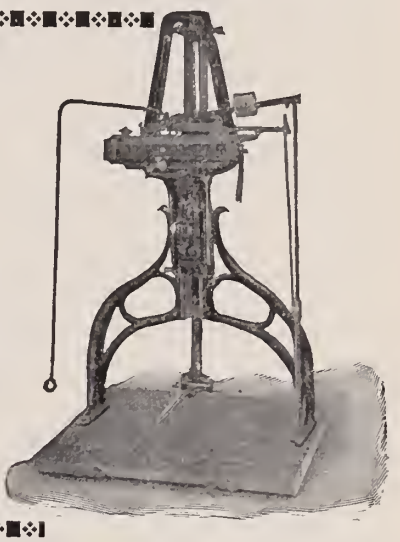
IS THE...

Eaton-Engle Engraving Machine.

That's why it succeeds. Simple alike to amateur or professional.

WRITE TO...

EATON & GLOVER,
111 Nassau St., New York.



F. W. GESSWEIN COMPANY,

WILLIAM DIXON, President. 39 John Street, New York.

Headquarters for all

Tools and Supplies for Metal Workers

Call the attention of the trade to *worthless imitations* of their . . . .

CHEMICALLY PREPARED CHARCOAL BLOCKS.

Our Charcoal Blocks have gained the favor of every practical man, and the fact that they are copied in sizes as well as general appearance, proves the unquestioned superiority of ours over all others.

TO PROTECT THE TRADE, EVERY BLOCK OF OUR COAL WILL BE STAMPED . . .



TRADE MARK.
Registered.

Established 1879. Manufacturer of

LOUIS W. HRABA, Fine Leather Goods

29 East 19th St., New York. Exclusively for the Jewelry Trade.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY!

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXVII. CHICAGO, WEDNESDAY, NOV. 2, 1898. No 14

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to S. Parlin, 270 Garfield Ave., Chicago, will receive immediate attention.

Lapp & Flershem expect to have their new catalogue out about Nov. 10.

C. B. Eustis, of Eustis Bros., Minneapolis, Minn., stopped over on his way to New York.

Among the marriage licenses issued Friday was that of Thomas W. Duncan and Louise Eppenstein.

G. Blyberg, a practical watchmaker, has opened a new store at Austin, Minn., with stock purchased here last week.

E. C. Long, Shabbona, Ill., accompanied by Mrs. Long, made a visit here last week, one of business and pleasure combined.

H. G. Nye, manager for C. Rogers & Bros., spent the week at St. Louis and Kansas City, visiting Richmond, Ind., his former home, on his way back.

W. S. Trowbridge is just starting up at Winona, Minn. Mr. Trowbridge was formerly traveler for J. T. Scott & Co., New York, and is well equipped for success.

"There is a wide margin between supply and demand," report the Elgin National Watch Co., "but we are working like beavers and doing all we can to satisfy the trade."

F. A. Conant, Santa Barbara, Cal., called again here on his return from a visit to his parents at Belfast, Me. He is commander of the Los Angeles division of Shriners, K. of P.

A. S. Holly, traveling representative in the large cities, from the factory for the Towle Mfg. Co., called last week at the Chicago salesrooms. Mr. Shepardson, of the Chicago house, was also in from the central west.

General Manager Cutter, of the Elgin National Watch Co., won the president's cup at the Exmoor Country Club golf tourney and celebrated the victory by leaving for a two weeks' rest at Thousand Islands, where it is reported ducks are plentiful.

N. B. Barton, of the Ostby & Barton Co., spent the past week at the Chicago office and was royally treated by his trade friends. Friday he received a letter from the factory stating that they were "rushed with business" and left the next day for Cincinnati on his homeward trip.

Simpson, Hall, Miller & Co. have added to their already fine fixtures a handsome mahogany upright show case 17 feet long, five wide and seven high, with movable brackets and heavy plate glass shelves, lighted by electricity. It contains a sample line of handsome sterling wares in hollow ware, toilet articles and silver mounted cut glass.

Charles Ousterhout and Walter Smith, said to be expert diamond filchers, were locked up at the central police station last week and were identified later by G. W. Marquardt as the men who stole two rings which they were examining the previous Thursday, in the pretence of purchasing, in the store of G. W. Marquardt & Sons, 103 State St.

A new field is shortly to open in Chicago for manufacturers who cater to department store trade. Edward Hillman, for many years manager of the "Boston Store," has leased the new building on State St. adjoining the "Boston Store" on the north and will open in business for himself. The corporation will be known as "Hillman's," with a capital stock of $150,000. Edward Hillman, Charles W. Pardridge and Simon Straus are the incorporators.

Buyers here in person included J. W. Mahaffy, Viola, Ill.; father of E. Waare, Hancock, Mich.; J. H. Weber, Cascade, Ia.; A. Thorpe, Manchester, Ia.; Mr. Hinchee, Pollard & Couthway, Ottawa, Ill.; C. A. McGregor, Pontiac, Ill.; Mr. Eberhardt, Ihling & Eberhardt, Kalamazoo, Mich.; Herman Idzal, Des Moines, Ia.; August Wettroth, St. Joseph, Mich.; A. E. King, King, Moss & Co., San Francisco, Cal.; Mr. Wiegand, for Proehl & Wiegand, Racine, Wis.; How Bros., Laporte, Ind.; J. W. Spence, Racine, Wis.; J. W. Hamilton, Danville, Ill.; F. A. Conant, Santa Barbara, Cal.; C. B. Eustis, Eustis Bros., Minneapolis, Minn.; J. B. Hayden, Topeka, Kan.; E. C. Long, Shabbona, Ill.; J. A. Goepp, Amana Society, Homestead, Ia.; Mr. Eggerman, Eggerman & Son, Aurora, Ill.; L. C. Garwood, Champaign, Ill.; Rovelstad Bros., Elgin, Ill.; U. S. Bond, U. S. Bond & Co., Osceola, Ia.; J. M. Cook, Cook Jewelry Co., Bentonville, Ark.; A. Davison, Macon City, Ill.; Edgar Starks, Amherst, Wis.; E. Dahlberg, Beloit, Wis.; J. D. Merrill, Sparta, Wis.; Geo. Fey, Peoria, Ill.; A. L. Schlientz, Defiance, O.; G. Blyberg, Austin, Minn.; W. S. Trowbridge, Winona, Minn.; C. R. Underwood, Racine, Wis.; E. W. Howard, Beloit, Wis.

St. Louis.

On Oct. 29 the following sale was made at the E. Jaccard Jewelry Co. to one individual: One diamond and ruby ring for $7,800; one pearl, $2,000; a piece of statuary, "Odalisca," $1,000; and a vase and pedestal $800; total $11,600.

H. F. Buttner, Pocatello, Idaho, was in this city last week purchasing a stock of optical goods for a store he will open at that place.

Wm. Weidlich, 506 Holland building, representing the New England Watch Co. and the Hamilton Watch Co., left on Oct. 31 for a month's trip.

Among out-of-town customers here last week were: M. G. Wolff, Chester, Ill.; W. Westphal, St. Charles, Mo.; R. W. Lucius, Mascoutah, Ill.; Wm. Brazeale, Pacific, Mo.; C. L. Glines, Harrison, Ark.; L. L. Hill, Sturgis, Ky.; A. E. Zuckschwerdt, Tipton, Mo.

About 9:30 o'clock last Monday night a negro walked into the jewelry store of Armond Victa, 1819 Franklin Ave., and asked to be shown some rings. He selected one worth $5.75. When the jeweler turned to reach for a box in which to pack the ring, the negro grabbed the ring and darted out, making his escape.

Indianapolis.

J. C. Horton, Fort Wayne, Ind., has recovered sufficiently from a severe fall to attend to business.

Walter Reed has severed his connection with John Wimmer and located in the optical business in Dayton, O.

Fred Kimmele, recently with the Duhme Co., Cincinnati, O., is now doing the engraving for A. P. Craft & Co.

The Kendall block, in Plymouth, Ind., was burned to the ground on the night of Oct. 21. In the block was located the jewelry store of H. G. Campbell, which was totally destroyed. The origin of the fire is unknown.

Some time ago Lennon's Bank, Flora, Ind., was wrecked and about $300 in silver was left scattered in the bank. Most of it was twisted and bent in odd shapes by the powerful force of the dynamite and now nearly everybody in the town is carrying or wearing a piece of this money made into pins, scarf pins, etc., as souvenirs.

Julius C. Walk & Son have displayed in their window a small blue china tureen placarded thus: "Navy Tureen; Embellished in Commemoration of the Landing of Lafayette at Castle Garden, in New York City, in 1824." The tureen is of white china, with decorations of the landing, in the old style deep blue. The tureen has been in the family of Samuel L. Leffingwell for over 70 years.

Detroit.

Thomas U. Balkwill, Lake City, Mich., has disposed of his stock and is in this city with a view to locating either in Detroit or some adjacent town.

George Schaefner, 210 Woodward Ave., will occupy both sides of the store, and last week installed new fixtures manufactured by the Hoffman Mfg. Co., of Detroit.

Mrs. Gus. Donka and Alice Watson, of Bay City, both married, went into Bown & Grant's jewelry store, at Saginaw, Mich., and after examining a tray of rings went out with a $7 opal. They were caught, and confessed. Their husbands settled the bill and prosecution was dropped.

The opening of Michigan colleges has caused a boom in the fraternity badge business with Detroit jewelers. Wright, Kay & Co. have manufactured and sent out over 1,000 emblems the last two weeks, and the large force in their manufacturing department are working overtime. Roehm & Son, who also make a specialty of badges, are also busy.

Minneapolis and St. Paul.

S. B. Abeles, Minneapolis, has added an optical department to his business.

Edward Olsen, with C. F. E. Peterson, Minneapolis, was married on Oct. 22.

Solomon Perlman, St. Paul, has filed a petition in bankruptcy. His debts, it is declared, were contracted when in partnership in the jewelry business as the firm of Perlman & Pavian. The debts are placed at $10,382, with personal assets of $100.

Pittsburgh.

J. Woods, for many years with C. A. Murphy, Erie, Pa., has opened a store for himself in Erie.

George Klopfer, formerly with Harry Janowitz, Johnstown, Pa., is now with C. E. Snyder, 3711 Butler St., this city.

William Milchsack, a former well known jeweler of this city and lately representing A. E. Siviter & Co., has started in business in a new line.

Mrs. W. E. Weber, wife of jeweler T. A. Weber, 100 Carson St., S. S., is taking a course in optics with the Rodney Pierce Optical Co. and expects to graduate a full fledged optician.

Heckethorn Bros., formerly in business in Toronto, O., and New Cumberland, W. Va., respectively, have formed a partnership and will open a new store in East Liverpool, O., discontinuing their former stores.

William Byer, a watchmaker for J. P. Steinmann, 105 Federal St., Allegheny, will go into business for himself when the new East End Market house is completed. The building will be a superb one of stone and steel and Mr. Byer will have excellent quarters for watchmaking and repair work.

A new electrical signboard, about 30x2 feet, has been erected by John M. Roberts in front of his store and this addition of electric lights to the number used by Mr. Roberts on the front of the building from cornice to ground makes one of the most brilliantly illuminated stores in the city. The power is furnished by the firm's own electric plant recently installed.

Jewelers from nearby towns in this city last week were: J. Z. Simpson, Blairsville, Pa.; Wm. Hunt, Uniontown, Pa.; J. F. Murphy, Dawson, Pa.; D. L. Cleland, Butler, Pa.; W. B. Carothers, Beaver, Pa.; P. J. Manson, Jeannette, Pa.; A. G. Crabbe, Hyndman, Pa.; P. C. Yester, McKeesport, Pa.; J. W. Hemphill, Tarentum, Pa.; H. B. Cubbison, New Castle, Pa.; H. R. Brown, New Castle, Pa.; J. S. Cummins, Coraopolis, Pa.; O. O. Reams, Wilkinsburg, Pa.; A. F. Poole, Washington, Pa.; Wm. Schmidt, New Castle, Pa.; P. Ruprecht, Sharpsburg, Pa.; W. F. Boehm, Rochester, Pa.; E. A. Bloser, New Kensington, Pa.; L. C. Brehm, West Newton, Pa.; H. H. Weylman, Kittanning, Pa.; J. B. Bruce, Burgettstown, Pa.; Paul Rudert, Tarentum, Pa.; J. W. Caler, Beaver, Pa.

Columbus, O.

TRADE CONDITIONS.

Business among local dealers has been improving quite perceptibly of late, and it is now much better than it has been at any time this year, and very much better than at this time last year. Most of the merchants have bought goods very liberally for the Winter trade, as the demand would indicate a good holiday trade. A number of them have visited the jewelry centers this Fall, and have selected what they desire, while others are preparing to do so. Following is what some of the jewelers have to say:

F. R. Cross & Co.: "Last week was the best one we have experienced since we have been in business, more goods being bought than ever before."

Harris & O'Brien: "Business decidedly better this month than last. More goods will be sold the next two months than for years before, reckoning upon the same length of time, of course."

The E. J. Loose Optical Co. are putting in a line of jewelry at the store on Mt. Vernon Ave.

Kansas City.

S. D. Rankin, Olathe, Kan., has returned from an extended eastern trip.

Whittenhall & Metzger have opened a new jewelry store at 816 Walnut St.

L. S. Grimm, Lebanon, Kan., has generally remodeled his store and added new fixtures.

L. F. Wolfsohn, of the Kansas City Watch Repair Co., has added an optical department to his store.

Among the out-of-town buyers here last week were S. J. Huey, Excelsior Springs, Mo.; E. E. Foreman, Greenleaf, Kan., and A. Manifold, Beloit, Kan.

Mayor Jones' ordinance tending to drive out the pawn shops and fake auction stores was introduced at the last meeting of the City Council, and although it is meeting with some opposition it will undoubtedly eventually be passed.

C. O. Schneider, the Independence Ave. jeweler, has begun work on a new store to be located at 2212 Independence Ave. His old store being within the limits of a new city park, it had to be condemned and is to be torn down as soon as the new location is ready for occupancy.

Pacific Northwest.

P. O. Berg, Heppner, Ore., spent several days in Portland, Ore., attending the Exposition.

C. L. Ferry, Sumpter, Ore., is making a tour of several counties in eastern Oregon, doing work in the watch repair line.

Mitchell Smith, Baker City, Ore., is interested in gold mines, and during the lat-

THE PLANCHAMP & BECKER CO.
Watch Case Repairers and Engravers.
GOLD AND SILVER PLATERS,
63 & 65 EAST WASHINGTON ST.,
TOP FLOOR. .... CHICAGO.
Two Medals from World's Fair — Australian Opale a Specialty
ESTABLISHED 1869.
Frederick J. Essig, Lapidist,
and Importer and Cutter of
Precious and Imitation Stones.
8th Floor, Silversmiths' Bldg.
131-137 WABASH AVE., - - CHICAGO.

Chicago Gold Pen Repairer.
GOLD PENS.

Send me your work. Repairs of all kinds.
S. N. JENKINS, 103 State St., Chicago, Ill.

SOLD EXCLUSIVELY TO JEWELERS.
Colonial
STERLING SILVER TABLE WARE.

BUTTER KNIFE.
CHICAGO, 149-153 STATE ST.
TOWLE MANUFACTURING COMPANY, NEWBURYPORT, MASS.

ter part of October paid a visit to those in the vicinity of Sumpter, Ore.

M. Copinus, Butte, Mont., was recently in Mullan, Idaho, seeking a new location.

Sol. Davidson announces that he will soon depart from Milton, Ore., to seek another location.

Neat and attractive quarters have just been completed for the new jewelry store of J. C. Brown, Cranbrook, B. C.

J. A. Harry has removed his jewelry store from the Shannon building to the Caswell block, Red Lodge, Mont.

G. W. Harris, manufacturing jeweler, La Grande, Ore., nearly lost the sight of both his eyes while recently trying to extract a cartridge from a rifle, when it unexpectedly exploded, burning his face severely.

A new jewelry firm are Nelson & Robinson, who opened Nov. 1, in New Whatcom, Wash. P. T. Nelson, senior member of the firm, recently returned from San Francisco, where he purchased a large stock.

A hobo recently entered the jewelry store of Will C. Rakestraw, Missoula, Mont., and making a five cent purchase which required Mr. Rakestraw's back to be turned, took advantage of his opportunity and stole a watch from the case. The loss was not noticed until after the thief had escaped.

Pacific Coast Notes.

C. H. Wright, Eureka, Cal., has moved into a new and larger store.

A. P. Wilson & Son, Long Beach, Cal., have discontinued their business.

Mr. Warner, Fresno, Cal., is spending his honeymoon at Los Angeles, Cal.

R. H. Wilson has closed his jewelry business in Long Beach, Cal., and gone to Los Angeles.

W. E. Larson, watchmaker and jeweler, formerly with E. Lundquist, near Auburn, Cal., has opened a place for himself at Auburn, Cal.

Montgomery Bros., Los Angeles, Cal., will move into the new Douglas building, 3d St. and Broadway, which has been recently completed.

Samuel Dickson, Fortuna, Cal., whose store was burned out several weeks ago, will shortly move into a new store, which is expected to be ready in a few weeks.

G. R. Horton, a well known jeweler at San Diego, Cal., died at his home at National City, Cal., a few days ago. He was 57 years of age, a native of Michigan, and went to San Diego about 10 years ago from Arkansas.

Truman Reeves, the well known "one arm" jeweler of San Bernardino, Cal., is the Republican nominee for State Treasurer. He is a Grand Army man and has served three terms as County Treasurer at San Bernardino.

The Western Union Telegraph Co., it is said, are about to introduce in Phoenix, Ariz., a system of synchronizing clocks. Ten of these timepieces have already been engaged, the parties taking them agreeing to pay a moderate rent for their use.

San Francisco.

A. Steffanoni, Oakland, who has been ill for some time, has been removed to East Bay Sanitarium.

Harold Jacobs has left the employ of Armer & Weinshenk and entered that of Alphonse Judis.

Geo. A. Brown, of A. I. Hall & Son, has left for an extended southern trip. He expects to be gone until Christmas.

Country dealers in town last week were: C. Palmer, Gilroy, Cal.; F. J. Trowiss, Los Angeles, Cal.; O. G. Tullis, Santa Monica, Cal.; O. M. Campbell, Petaluma, Cal.; L. H. Dewey, Yreka, Cal., and E. B. Lewis, Pacific Grove, Cal.

Cincinnati.

Jos. T. Homan, of Homan Silver Plate Co., is in New York on a business trip.

Julian & Wagner, Vincennes, Ind., are selling out their store and intend to go out of the business.

An unknown thief broke into an outside show case belonging to D. C. Jones & Co., in the Arcade, and stole 12 alarm clocks; no clue.

Herman A. Röhs, Cynthiana, Ky., surprised his friends last week by hieing over to Indiana and taking a bride from Crawfordsville.

F. Kotter, who recently set up his new store at 2202 Central Ave., has had his opening and now has one of the prettiest stores in that vicinity.

The appraisers of the C. Oskamp stock will conclude their task in another week, after which the result will be filed by the Judge of the Probate Court.

Wm. F. Roth and wife, Gallatin, Tenn., celebrated their crystal wedding last week, assisted by a number of friends. Their presents were numerous and handsome.

A magnificent bronze bust, lifesize, of the late Chas. Fleishman, a Cincinnati philanthropist, is being shown in the window of Frank Herschede. It is the work of Rebisso, a Cincinnati artist.

The watches Simon Levy stole from John Myers a few days ago while he was assisting him in moving, have been recovered from a pawn shop. He told where they were and Myers did not prosecute. The man claims to be a kleptomaniac.

David Schroder, of the old firm of D. Schroder & Co., has arranged to open a wholesale house at 414 Main St. He will have a large line of clocks and will travel on the road himself. He will also carry diamonds.

J. K. Bingaman, formerly with B. Frank Flint, diamond merchant, 605 Vine St., will open a new store at 6th and Vine Sts. It is proposed to make it a fine one and he will make diamonds a specialty. The firm will be a stock company to be operated by Mr. Bingaman.

Miss F. M. Isham has opened a studio in the gallery of F. M. Somers and has created quite a furore among society women by her clever work in miniature painting on ivory and porcelain. She executes from photos of her customers and gives a lifelike expression which is marvelously exquisite. The miniatures will be mounted as pins and pendants.

Some sneak thief made a good haul at A. Wahl's jewelry store, 1118 W. 8th St., on the afternoon of Oct. 28. While Mr. Wahl was at dinner in the rear of his place of business someone entered the store and stole 10 gold watches, valued at $229. As soon as he discovered his loss he hurried to police headquarters and notified Chief Dietsch. The police have the numbers of the stolen watches.

Edward H. Simper, 705 Vine St., caused the arrest of a young woman who went into his store to look at some rings. While exhibiting a tray he missed one and accused her of taking it. She was very indignant and denied the charge, and was on the point of leaving when Mr. Simper came from behind the counter and insisted on the return of the ring, when she stoopcd and picked it from the floor. He caused her arrest.

The visiting traveling men in town last week were: Gus. W. Strandberg, Cheever, Tweedy & Co.; Wm. Bosselman, T. Quayle & Co.; D. Skutch, Waterbury Clock Co.; C. A. Marsh, C. A. Marsh & Co.; J. G. Fuller, J. G. Fuller & Co.; Mr. Ford, Ford & Carpenter; Harry B. Kennon, H. D. Merritt & Co.; Mr. Heffron, Riley, French & Heffron; Mr. Barber, Plainville Stock Co.; Chas. Battey, Waite, Mathewson & Co.; Mr. Hyman, Stern Bros. & Co.; Fred. Sinauer, Oppenheimer Bros. & Veith; A. J. Rose, Durand & Co.; C. B. Bartlett, Whiting Mfg. Co.; S. C. Howard, Dominick & Haff; Albert Lape, Simpson, Hall, Miller & Co.; M. Jacoby, Providence Stock Co.; E. Reed, Reed & Barton; Mr. Holly, Towle Mfg. Co.

Cleveland.

E. L. Wilsdorf, jeweler, 1115 Lorain St., moved into the Arcade, at No. 51, the first of November.

A robbery is reported from Akron. Bernard Wingerter, the Howard St. jeweler, left the store in charge of his son. A Maple St. man went in to arrange for the exchange of a watch, and after his departure it was discovered that a valuable ring was missing from a tray which had been set out during the watch transaction. The loss was reported to the police and the suspected man went himself to the store and denied any knowledge of the missing ring. Both the police and Mr. Wingerter are nonplussed at the mysterious loss.

Bowler & Burdick Co. Win Their Case against the T. & O. C. Railway Co.

Cleveland, O., Oct. 28.—Among the decisions rendered in the Circuit Court at Toledo Saturday was one in the case of the Bowler & Burdick Co. *vs.* the Toledo & Ohio Central Ry. Co., an action brought by the Cleveland jewelry firm to recover $5,000 damages for a trunkful of jewelry that was destroyed in a wreck on the defendants' line. It was first tried Oct. 13, 1894, and a verdict rendered for the defendant company. On April 19, 1895, the Circuit Court reversed the judgment of the Common Pleas Court, and on Nov. 9 the case was taken to the Supreme Court, which affirmed the action of the Circuit Court. It was again tried in Common Pleas Court last June, and a verdict for $4,986.42 was rendered for the plaintiffs. This judgment was affirmed by the Circuit Court, at the costs of the plaintiffs in error, who except.

The Latest Patents.

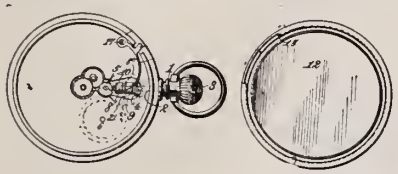
ISSUE OF OCTOBER 25, 1898.

612,813. GEM-HOLDER. CHARLES R. BICKFORD, Elyria, Ohio. Filed Nov. 22, 1897. Serial No. 659,411. (No model.)



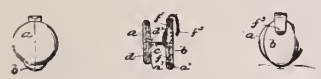
The rod E, provided with prongs or guides I, in combination with spring-arms C.

612,913. STEM WINDING AND SETTING WATCH. FREDERICK C. RIES, Macon, Ga. Filed Mar. 3, 1898. Serial No. 672,479. (No model.)



The combination with a watch having a crystal carrying bezel screwed upon the case, a rotatable stem geared to the winding and setting mechanisms, and a clutch-sleeve rotating with and movable longitudinally on said stem, of a lever-spring secured at one end, engaged at its other end direct with the clutch-sleeve and constructed near its secured end with an outwardly projecting lug, operated upon by the bezel when it is turned upon the watchcase to throw the clutch-sleeve into or out of operative connection with the winding or setting mechanism.

612,970. COMBINED COLLAR-BUTTON AND TIE-RETAINER. JOHN W. KNAUSE, Providence, R. I. Filed Oct. 22, 1897. Serial No. 656,089. (No model.)



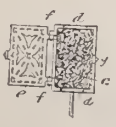
As an improved article of manufacture, the combined collar-button and tie-retainer hereinbefore described, the same comprising front and back numbers *b a*, a link *c* interposed between and jointed to both the center portions of the inner or adjacent sides of said front and back members, and having the front member *b* provided in front with a downwardly-extending tongue arranged to form a tie retainer.

613,039. CUFF-BUTTON. WARREN HOLDEN, Providence, R. I. Filed Jan. 4, 1898. Serial No. 665,514 (No model.)



A cuff button comprising a head provided with a looped shank consisting of substantially parallel side bars having the reduced portions and the transversely-enlarged terminal portion, and a detachable head provided with a hook, the opening into which is only sufficient to admit one of the reduced side bars of the shank.

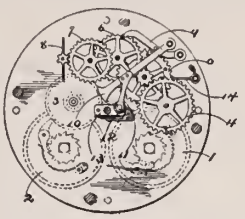
613,059. BOUQUET-HOLDER. JENNIE L. BRIGGS, Taunton, Mass. Filed Mar. 1, 1898. Serial No. 672,134. (No model.)



In a bouquet or flower holder of the nature described, the combination with a flat back and raised rims provided with the opening for the reception of the stems and forming a receptacle for moisture-retaining material, of a front hinged on one side of the receptacle and secured by a latch to the opposite side, whereby the flowers are secured and held in contact with the moist material while being worn.

613,183. CLOCK-STRIKING MECHANISM. GEORGE W. ADAMS, Stoughton, Mass. Filed Aug. 31, 1897 Serial No. 650,205. (No model.)

The combination of a striking-train, a locking lever normally engaging said striking train, a warn-lever pivoted at one end and adapted to engage at its free end the striking-train and to engage between its



pivoted end and free end the locking-lever, said warn lever being provided with an arm disposed between its free end and its point of engagement with the locking-lever, and means for engaging said arm to actuate said warn-lever.

613,186. EYE AND CHEEK PROTECTOR. WILLIAM E. BELT and ERNEST BRUCKNER, Chicago, Ill. Filed Oct. 8, 1897. Serial No. 654,604. (No model.)

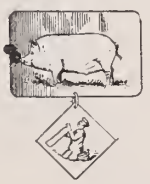


An eye-protector consisting of a pair of shields of transparent material, a binding-strip connecting the shields together, said shields being cut in slits and the parts on each side of the slits being overlapped to form the shields into cup shape, and made to conform to the outline of the face, and means for securing said shields in place.

DESIGN **29,528.** MEDAL. GEORGE G. GREENBURG, Chicago, Ill. Filed Oct. 3, 1898. Serial No. 692 563. Term of patent 3½ years.



DESIGN **29,529.** BADGE. LAHVESIA P. C. PACKWOOD, Lake Maitland, Fla. Filed Sept. 17, 1898. Serial No. 691,244. Term of patent 3½ years.



DESIGN **29,530.** BACK FOR HAND-MIRRORS OR SIMILAR ARTICLES. WILLIAM C. CODMAN, Providence, R. I. Filed Sept. 26, 1898. Serial No. 691,959. Term of patent 7 years.



DESIGN **29,531.** BACK FOR BRUSHES OR SIMILAR ARTICLES. WILLIAM C. CODMAN, Providence, R. I. Filed Sept. 26, 1898. Serial No. 691,960. (No model.) Term of patent 7 years.



EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring October 25, 1898.

248,570. TILTING PITCHER. THOMAS L. BULLUSS, Birmingham, Conn.

248,591. BRACELET. WILLIS H HOWES, New York, N. Y., assignor to Hale & Mulford, same place.

248,600. EYEGLASS HOLDER. SAMUEL F. MERRITT, Springfield, Mass.

248,624. INDICATOR-DIAL. JAMES E. TREAT, Boston, Mass.

248,630. TOILET ARTICLE. ISAAC N. ARMENT and ALLEN E. SCOTT, Dayton, Wash.

248,641. BRACELET. JOHN ETZENSPERGER, North Attleborough, Mass.

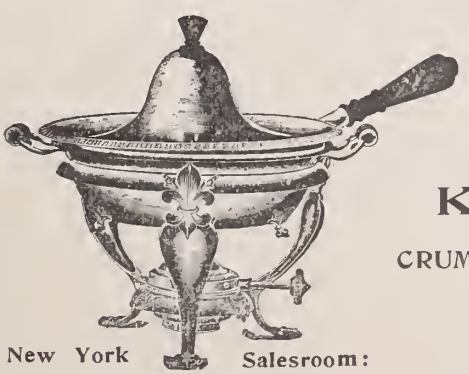
248,695. ORNAMENTAL CHAIN. JOHN BECKER, Providence, R. I.

248,716. PENDULUM INDICATOR FOR CLOCKS. HENRY J. DAVIES, Brooklyn, N. Y.

248,760. WATCH-GUARD. TOBIAS KOHN, Hartford, Conn.

248,781. SHIRT-STUD. THADEUS NORRIS, Philadelphia, Pa.

S. STERNAU & CO.,



Office, Factory and Salesrooms,
193 Plymouth Street, BROOKLYN, N. Y.

Display Handsome New Lines Of

Chafing Dishes,
Kettles, Trays,

CRUMB TRAYS and SCRAPERS, BREAD BASKETS, ETC.

CATALOGUE ON APPLICATION.

New York Salesroom:
204 Church St., cor. Thomas St.

Prosperity and Columbus Watches

go hand-in-hand, and both will make you happy. You cannot be prosperous unless you handle the **Columbus Movements**. We are making more watches than ever, they are positively the best on earth.

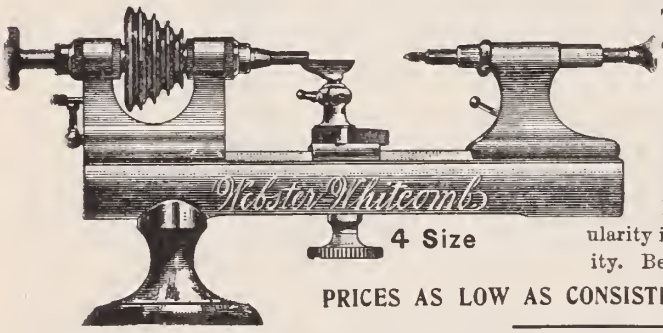
Our **Nos. 5 and 6** and **7 and 8** are the best movements on the market for the money.

Every movement guaranteed. Our line is complete.

THE NEW COLUMBUS WATCH CO., *COLUMBUS, ...OHIO...*

A LATHE OF QUALITY

IS THE LATHE TO BUY.



There's no doubt about the quality of the . . . .

Webster-Whitcomb.

Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO

AMERICAN WATCH TOOL COMPANY,

Stoney-Batter Works, Chymistry Dist.,

ESTABLISHED 1872. INCORPORATED 1894. WALTHAM, MASS.



ALWAYS RELIABLE.

WORLD RENOWNED.

...The... "Best" There Is.

WM. F. NYE,

New Bedford, - Mass.

A. WALLACH & CO.,

Manufacturers of

Gold and Silver Purses, Solid Link Lock Bracelets, Ribbon Fob Chains and Antique Seals.

39 Maiden Lane,

L. Rosenberger. M. Rosenberger. **New York.**

Established 1848.

W. C. A. WESTPHAL,

WATCHMAKER,

41 Maiden Lane, NEW YORK.

Established 1892. Telephone, 3684 Cortlandt.

Estimates, Repairing, Adjusting of Chronometers, all Complicated Watches and Fine Time Pieces.

DEMAGNETIZING.

Watches made Non-Magnetic.

Fine Wheel and Pinion Cutting.

TRENTON WATCHES

contain the greatest value for the least money.



No. 10, 12 Size, 7 Jewels.

Order a sample line from your jobber and be convinced.

TRENTON WATCH CO.

TRENTON, N. J.

JULES JURGENSEN,

COPENHAGEN,

Plain and Complicated **WATCHES AND CHRONOMETERS,**

Are the leading production of their kind in the world.

SOLE AGENTS:

Schulz & Rudolph,

Importers and Cutters of Diamonds and Other Precious Stones.....

28 JOHN and 65 NASSAU ST., NEW YORK.

ESTABLISHED, 1876.

E. J. GREGORY

JEWELER'S AUCTIONEER

JEWELERS BUILDING. ROOM, 63 ⟶ BOSTON, MASS.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.



The Planting of the Lever Escapement.

[FROM GROSSMANN'S NOTIZKALENDER.]

THE planting of the lever escapement is a job not quite so easy as it looks, especially to one who has never done it before. This is owing to the circumstance that the single parts must not only stand at definite distances from one another, but also that their other mutual positions must be very definite. I will illustrate by an example.

The depthing distances of a straight-line lever escapement are entirely correct; also the locking of the escapement is correct and equally large on both sides; the fork is nicely and symmetrically filed out and the three centers lie precisely in a straight line; but in spite of this the guard pin, which stands likewise truly in the center of the fork notch, has toward the safety roller upon one side fairly much shake, on the other side none.

The defect is naturally due to the circumstance that the fork does not stand truly at right angles to the pallets, so that its center line, at a true center position of the pallets, does not coincide with the line of center of pallets and balance. Great attention must therefore be paid to this point when planting a lever escapement with pallets and fork of one piece. When, however, the two parts are not of one piece, the holes in the fork can be drilled only after planting the escapement, so that, if necessary, the relative positions of fork and pallets may be corrected. But since it is customary, for the sake of judging better whether the escapement stands sufficiently deep and the shake of the fork toward the safety roller is correct and equal, to arrange the limitation of the fork and pallet motion generally before planting the balance; since, next, a correction of the safety shake also makes a change of the banking necessary, and since, again, the escapements are invariably planted only when already finished, the just mentioned way of doing is dispensed with, and the escapement is planted in another way. The centers of scape wheel, pallets and balance are by the arrangement of the movement (the caliber of the watch) invariably established fairly well beforehand, and it only remains to determine their absolute place, and for this purpose the following way is advisable:

With the depthing distance of fourth wheel and scape pinion draw a circle from the fourth wheel pivot hole. Upon this mark according to the caliber or scape wheel bridge temporarily the scape wheel center, and then examine, by determining with a good depthing tool the center distances of wheel and pallets, as well as of pallets and balance, whether the centers of pallets and balance can occupy the desired place. Should trifling changes of their position be necessary, perhaps because the one or the other point might lie too far on one side upon the corresponding bridge or for other reasons, everything can at this time still be altered readily by displacing the scape wheel center or the balance center correspondingly.

When perfectly satisfied that the several parts of the escapement will occupy their desired positions, the scape wheel is placed in and the center of the pallets is marked upon the fine drawn straight line or upon the limb of the angle in which the three centers are to lie. When the pallets are next placed in correctly, the banking is arranged, whereby attention is to be paid that the fork, so soon as the scape wheel has dropped, can still make a trifling motion. This is necessary for the safety of the operation of the performance, as without this additional small motion of the fork the slightest impurity would stop its motion.

In this examination it is well to lightly pinch the pallets by, for instance, spitting a tiny piece of paper upon one of its pivots and then placing in the pallets. The scape wheel is then conducted slowly in such a way that the pallets are just driven along. By carefully conducting this piece of work, the pallets will remain standing when the wheel drops, and the examiner may then inspect with the magnifier whether the fork can still make the necessary time motion before it arrives at the banking. He can at the same time form a good idea whether the escapement drops correctly and equally on locking.

Only when the depthing of the wheel and pallets, together with the banking, is in complete order the balance can be planted. The placement of the depthing of fork and impulse roller into the depthing tool, however, is no longer as easy as that of the depthing of wheel and pallets. This depthing can be judged by itself without employing any other auxiliaries, as it can be seen how much locking the wheel has; but this cannot be done with the first, as the banking of the fork motion in the depthing tool is wanting.

With a depthing tool with three movable pairs of points, in which therefore the escapement can be placed entirely, the magnitude of the fork motion might be judged from the quantity of the drop of the wheel on locking. But such depthing tools are very dear, and for this reason, as well as for other reasons irrelevant to mention, they are rarely used.

But the watchmaker can also get along well with an ordinary good depthing tool, if by placing in the depthing of wheel and pallets he measures the angle which the pallets (and with them the fork) pass through from one drop to the other, and if, after the depthing of fork and impulse pin has been placed in, he notices that the fork during the action actually passes through the measured angle. The impulse pin, if the fork moved from the central position precisely one-half of this angle, must pass freely with very little shake by the fork prong.

The distance of the two centers is then transported upon the fine line drawn previously, and the balance is placed in. If then the shake of the safety pin, everything else being in order, is uniform upon both sides of the roller, it may be accepted that the balance, as regards safety, stands in the correct position. But if this is not the case, the balance must be placed a little to one side.

The watchmaker might, for this purpose, bush the holes and place the center upon the depthing circle experimentally a trifle to one side, but this is really not a good way when it concerns only very trifling changes. It is better and much more precise to bush first the lower hole only, and then to plant from above down by laying in the direction of the tangent of the curve struck for the depthing a tiny piece of paper on the corresponding side under the watch plate, so that the planting becomes a tiny quantity out of truth.

When now the balance is placed in, the operator will see whether the center has come sufficiently to one side. The uprighting of the staff, in view of the ordinary height of lever escapements, changes now but very little, and can be, beside this, by guessing, easily taken into account. The upper hole is then bushed, and the planting is performed from below.

The intelligent workman will be sure to make the necessary alteration, should he not have fully succeeded the first time. He may also act in the same manner should he desire to correct an escapement that is either a trifle too deep or too shallow, and he has no very reliable depthing tool on hand.

L. W. Clark, jeweler and optician, has opened a new store at 132 Salem Ave., Roanoke, Va. Mr. Clark was formerly for eight years engaged in business in Radford, Va.



Lubrication.

IF two glass plates are laid upon one another in such a way that they form an angle, and when next a drop of oil is placed between them it will be found that this drop will approach very closely to the corner or near the point of the angle, if this angle is small. If the angle is made still smaller, the drop of oil will draw away from the point of the angle; by opening the latter, the former will approach the angle; if this is very open, for instance right angled, the oil will lodge in the corner.

If a cylindrical or conical rod is dipped in oil, this will divide throughout the whole length of the rod; but if furnished with a bulbous end a drop will form. These facts were employed in horology to solve the difficult problem of retaining the oil at the rubbing places. The former, for instance, is used to retain the oil between a cap jewel and the pivot hub. For this reason the side of the jewel hole turned to the cap jewel is made of spherical shape, and a small space is left between the highest point formed by the hole itself and the cap jewel. In this manner the oil will be retained constantly at this highest point; but if the space is too large the oil creeps away.

To prevent the oil at the pivot from creeping along the arbor, the end of the latter is shaped like a cone, at the base of which the oil is placed. To prevent the oil from spreading upon surfaces, these must be ground gray. Great care, however, is necessary to apply only the required quantity of oil at the pivots or other rubbing parts. Nothing promotes the spreading of the oil as quickly as when an unduly large quantity is present. It is also necessary to place oil at the large pivots, the holes of which have no oil sinks, before they are placed in their holes.

Faulty Pallet Motion.

IF the lever escapement is correct in all its parts, says J. W. in *D. Uhrmacher Zeitung*, and the balance vibration should become smaller in extent in the vertical position, and an unclear sound is heard, it may be concluded that the defect is caused by loose jewel holes, as it frequently is; but this defect is also quite often due to unduly thick jewel holes with a rough interior. When the repairer has become satisfied that one or the other is the case, the best and quickest way to repair the trouble is to replace the offending jewel holes by good ruby holes, and to set them accurately and firmly.

A disagreeable noise in the going of the watch can also be caused by having too much space between the cap jewel and the jewel hole, whereby the bevel of the shoulder occasionally rubs in the rim on the jewel hole, if this is too flat. In ordinary watches these holes must be neither too large nor too small. In the first case, pinching will be apt to occur, because the parts are badly proportioned to one another; in the second case, an excess of pivot shake causes the roller to scrape on the guard. In vertical position, the apparently sufficient shake of the parts, which were examined in horizontal position, is essentially reduced by unduly wide pivot holes. When, in addition, the roller runs slightly untrue and is badly polished, or, what is still worse, is rough, partial scraping of the guard, especially if this projects below, can easily take place, if the fork has plenty shake, and explains the reason of a slugged motion and noise. Guard, as well as the edge of the roller, should therefore be always well polished.

It is also possible that the guard, formerly passing through freely, may now touch the bottom of the passing hollow; it is true this is but rarely found, but in lever escapements in which, for instance, the fork was already stretched, the fork notch is sometimes no longer sufficiently deep, so that the impulse pin scrapes on its bottom. The fork prongs may also be too short, so that the pin just barely touches their face. The defect may also be caused by the scraping of the impulse pin in its entrance into and exit out of the fork on the corner of the prongs, which produces an unclear sound and slow motion, especially in vertical position. The inner face of the fork must be polished, at least cleanly ground, and the corners chamfered. With steel forks it is also advisable to touch them inside with a little oil, which prevents rust.

Pinchings and scrapings may occur also from the causes, for instance, if the prolongation—that is, the counterpoise—of the fork passes too scant beyond the escape wheel, etc.

The Art of Horology on Wheels.

THE *Moniteur de la Bijouterie* reports a case of a traveling watchmaker. It says: "Not long ago I noticed on the plain of lower Meudon a family wagon of the sorriest kind—such as gypsies and such traveling people use—in fact, it was a sort of handcart with a stovepipe protruding through the roof. Under the vehicle, the walls of which just clung together 'with the tenacity of despair,' slept a dog that was doubtless the companion horse of the span. An inscription on the front of the cart read, 'Dubuf, watchmaker from Buirouiosse (Aisne), executes all repairs within.' I became interested; going around the wagon, I noticed on the back a small window about the breadth of two hands; a few watches were displayed behind it. He was no doubt an itinerant watchmaker. I had heard of them before, but this was the first time that I saw one. Next day I returned and saw the owner of the perambulator; he looked quite as seedy and forlorn as his vehicle. He was just engaged in washing peas, doubtless for his dinner. Through the open door I noticed a small workbench, with vise and watchmaker's tools, before the window. I accosted the man, and was informed that in this style he traveled all over France, repairing watches, and when no more work is to be found he shakes the dust from his brogans and leaves for pastures new. Apparently, the business did not make him wealthy, but he declared he was satisfied"—the first time, the reporter of the *Moniteur* ironically adds, that he ever met a watchmaker satisfied with his circumstances. But then, he hastens to state, Mr. D. appears to possess a large share of philosophy and nonchalance.

Workshop Notes.

Resistance of Trains.—The importance of taking the resistance of trains into consideration is continually exemplified in the absurd clocks which are frequently constructed to go for six months or a year or so, without rewinding, but which never do go even when much heavier weights or stronger springs than the original are put to them, and the only cure for which is to increase the leverage by changing some of the wheels and pinions or by increasing the size of the barrels, which, of course, shortens the time of their going.

Polishing Steel Watch Parts.—It is quite a job to get a nice, bright polish on the steel parts of a watch, and nothing is calculated so much to increase the beauty of a movement. Contrary to the expectations of some, the polish does not depend upon the kind of steel used, and any good, close grained steel will answer. It should be properly hardened and tempered, and (after being brought as nearly as possible to its final shape by turning or otherwise) then ground with oilstone dust and oil till a fine gray surface is obtained. The polish is then put on with crocus and diamantine.

True Noon.—A Milan correspondent writes to an exchange: "A very interesting device for determining true noon is to be seen in the Marble dome in this city. Immediately behind the main entrance a narrow brass line is laid into the floor throughout the entire length of the nave (57 meters). This line is the true meridian of the place, determined in 1876 by the astronomer of the Milan observatory. Through a barely visible circular opening in the arch a ray of the sun passes at meridian across the mentioned brass line. The dome is quite dark inside and the circle of sunlight is plainly visible. Owing to the great distance of the circular opening in the arch from the floor the bright sun spot moves quite rapidly."

Full Plate Watch.—The typical English watch of commerce is known as the "full plate." All verge watches had, of necessity, "full plate" movements, as the crown or escape wheel had to be placed in a potance horizontally, so that the teeth might act on the verge or pallets at right angles to the plane of the balance; and upon the introduction of the cylinder escapement the same form of movement was adhered to. The Swiss had the sense to reject it, finding how suitable the cylinder was for their watches, and by placing all the wheels of the train and the escapement on one plate under cocks or bars, demonstrated the superiority of such an arrangement, which suggested the three-quarter plate movement. The three-quarter plate movement was rapidly adopted, as a watch of this form is more elegant, strong, and sound, and easily repaired when out of order.

"I would not take DOUBLE

what I paid you for my Omega Watch, if I could not get another one just as good," is what a jeweler heard the other day from one of his customers. You can hear the same reports from your customers if you sell the **"OMEGA."** Isn't it a satisfaction to sell watches that are sold **only** to the Jewelry trade, thereby insuring you a fair profit?

Send for Price-List.

EDMOND E. ROBERT,
3 Maiden Lane, NEW YORK.
CROSS & BEGUELIN,
17 Maiden Lane, NEW YORK.
} SOLE SELLING AGENTS.

Omega Watches

OVER 1,000,000 IN USE.



O SIZE, PENDANT SET—WITH SECOND HAND.

The "Omega" are ALL pendant set, made in O and 16 size—fit Waltham cases.
Made in 5 different grades as follows:

7 Jewels, Expansion Balance, Double Roller, Nickelized.
15 Jewels, Expansion Balance, Double Roller, Nickelized.
15 Jewels, Expansion Balance, Double Roller, Nickel Pat. Reg.
17 Jewels, Expansion Balance, Double Roller, Nickel Pat. Reg., adjusted.
17 Jewels, Expansion Balance, Double Roller, Nickel, adjusted to 5 positions.

WARRANTED FINE TIMEPIECES.

ALL PARTS INTERCHANGEABLE.

Above made to order with dealer's name if desired.

ENAMELERS

Of GOLD, SILVER AND PLATED JEWELRY.
Enameled, Plain and in Colors
ALSO OF
SOCIETY EMBLEMS,
YACHT AND COLLEGE FLAGS,
All Varieties of Painted Enamel Work
S. S. WILD & SON
179 Eddy Street, PROVIDENCE, R. I.
Correspondence Solicited.
Telephone Connection.

The American Ophthalmic Institute

of New York City.
A Practical School for Opticians.
Write for Prospectus and terms for both the Regular and Correspondence Courses.
"Eye Defects," bound in Muslin, 96 pages, 131 Illustrations, $1.00
OFFICE HOURS: 9-12 A. M. 1-5.30 P. M.
R. H. KNOWLES, M.D., Surgeon in Charge.
Optical Parlors for Patients and Students,
Room 5. 177 Broadway, New York.

WOOD & HUGHES,

STERLING SILVERWARE MANUFACTURERS
New York Agents for the Derby Silver Co.,
FINE QUADRUPLE PLATED WARE.
No. 24 JOHN STREET, • NEW YORK,
206 Kearney Street, San Francisco, Cal.
HASKELL & MUEGGE, Agents.

MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland. 21 & 23 Maiden Lane, N. Y.
SOLE AGENTS FOR
CHAS. MEYLAN
PLAIN AND COMPLICATED WATCHES.

SPLITS AND REPEATERS

A SPECIALTY.
AGENTS FOR THE OMEGA WATCH.

DUBOIS WATCH CASE CO.,

Makers of the
CELEBRATED HAND MADE **Solid Gold Cases**
STAMPED:
Constructed in the Old Reliable Way.
TRADE MARK 18 K. TRADE MARK 14 K.
Sold Entirely On Its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

New York Office,
GILL BUILDING, 9, 11 and 13 MAIDEN LANE.
Main Office and Factory,
24-30 MORTON ST., Brooklyn, N. Y.



F 365



F 413



F 439

12 Size

Fahys "Honest" 14Fk.

Gold Filled Cases.

THE CASES OF THE YEAR.

They're Customer and Money Producers.

ALL JOBBERS.



F 427



F 357



F 370

JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING. NEW YORK.

MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

Revolving Stand for Show Window.

THE revolving stand described in the following, says *Allgemeines Journal d. Uhrmacherkunst*, does not pretend to be

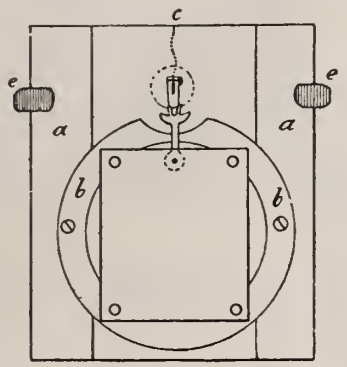


FIG. 1. FRONT VIEW OF TRAIN.

utterly perfect. Nor is it held up as a pattern to go by. It is simply to be a hint as to how a watchmaker can, with little labor and cost, utilize the space of a very small show window to exhibit a proportionally large assortment of goods to public view. From a worn out nickel alarm clock (American system) remove case, motion work, alarm work, and balance. Next turn off the fourth wheel and place upon its arbor the escape wheel removed from its collet; then in the direction where the balance was, the anchor is arranged in

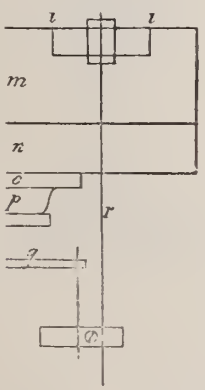


FIG. 2. CROSS SECTION.

Explanation of letters: *m*, the board; *n*, slat; *o*, cast ring; *p*, plate; *q*, fork; *r*, spring; *i i*, spring fastening.

corresponding distance; the actual revolving train is then ready for work. A small board of hard wood, of a size of 120x140 millimeters (4.72x5.51 inches), Fig. 1, is furnished with two slats *aa*, upon which the cast ring *b* is fastened.

Opposite the anchor make a cut up to within a few millimeters from the fork, and there a recess upon the other side of the board for the reception of the fastening *i*, Fig. 2, of the spring. For this use the mainspring of a flat 18-ligne cylinder watch; this ends below again in a wedge closing with corresponding hook; see upper part of Fig. 3. From there use a strong wire as connection with an optional stand upon which the goods are placed. By the two steel hooks *ee*, Fig. 1, the board is held to the cover, or when this is wood, secured by screwing.

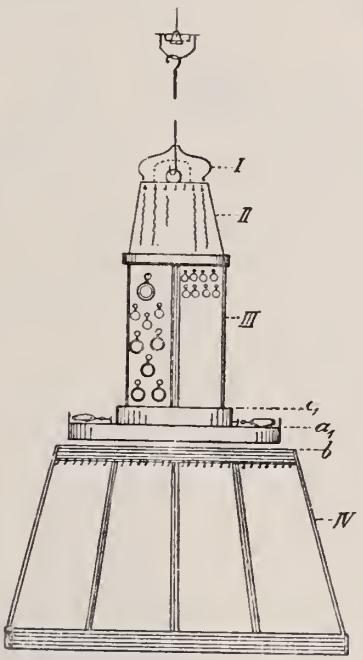


FIG. 3. FULL VIEW OF REVOLVING STAND.

I have used a stand like the one shown in Fig. 3 for the last six months; it has a black polished, round, wooden crownpiece, and can by hooking in be raised; it serves only for hiding the hook and loop. In Fig. 3, II, is a tapering body of cardboard, covered with velvet, for the display of charms, chatelaines, etc.; III. is a five sided prism with red and green sides for watches. The shoulder, formed by the board a_1, also contains watches displayed upon black velvet. This ends the revolving part. Part IV. is a stationary semi-circular chain board with four divisions (red brown, with black edges), which forms the lower part. The semi-circular chain board is open above to accommodate the board a_1.

The revolving stand with lower part has a total height of one meter; the board *c* has a diameter of 260 millimeters (10¼ inches); a_1 measures 440 mm. (17 1-3 inches), and the chain board has below a breadth of 600 mm. (23.62 inches). The revolving part with goods weighs about 10 kilograms (1 kilo. = 2 lbs. 3¼ oz.), and makes one double vibration about every two minutes.

To Clean Windows.

CHOOSE a dull day, or at least a time when the sun is not shining on the window; when the sun shines on the window it causes it to be dry streaked, no matter how much it is rubbed. Take a painter's brush and dust the windows inside and out, washing all the woodwork inside before touching the glass. The latter must be washed simply in warm water diluted with ammonia. Do not use soap. Use a small cloth with a pointed stick to get the dust out of the corners; wipe dry with a soft piece of cotton cloth. Do not use linen, as it makes the glass linty when dry. Polish with tissue paper or old newspapers. This can be done in half the time taken where soap is used, and the result will be brighter windows.

One of the most handsome window decorations seen this season in Kansas City, Mo., was that of J. R. Mercer recently in honor of Carnival week. The entire window was one mass of natural cut flowers; bedded in each rose was a diamond or some other precious stone, while gold chains and such jewelry were entwined among the vines at the bottom of the window.

Gold from Old Lathe.—To a question in an exchange how to recover the gold from exhausted gold plating baths, the following answer is given. The old bath is to be evaporated to dryness. Weigh the residue, to which add an equal quantity of litharge and melt the mixture in a Hessian crucible; pour the alloy (now gold and lead) into a mold, roll it and dissolve with pure nitric acid. Melt the residue with calcined soda. The gold is still unfit for being worked, but must still be melted with saltpeter, or else it may be melted together with the scraps.

REFERENCES AND LATEST SALES UPON APPLICATION.
ALL CORRESPONDENCE STRICTLY CONFIDENTIAL.

H. M. RICH & CO.,

21 SCHOOL STREET,
BOSTON, MASS.

EST. 1879

The Most Successful
JEWELRY, BRIC-A-BRAC AND FINE ART
Auctioneers in America

Our New Line of Goods

For the

Jewelry and Fancy Goods Trade

is unequalled in Artistic Designs and Attractive Finishes.

Vases, Pitchers, Jardinieres, Etc.,

in Plain and Decorated,

BALEARIC, CERISE, RHODIAN and other FINISHES,

the handsomest ever put on metal.



Gold and Onyx

TABLES AND JARDINIERE STANDS CANDELABRAS, FIGURES, BUSTS, Etc.

Reception Lamps

with the celebrated "B. & H." or "B. & H." Radiant Burner.

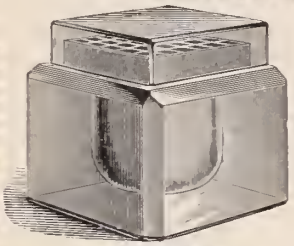
THE FINEST LINE EVER PRODUCED.

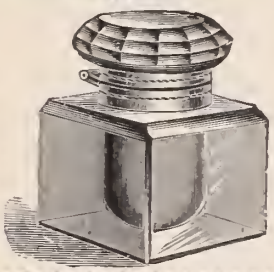
The Trade

are cordially invited to inspect our productions at our salesrooms.

Bradley & Hubbard Mfg. Co.,

NEW YORK, 26 Park Place to 21 Barclay Street. BOSTON, 160 Congress Street. CHICAGO, 204 Masonic Temple. PHILADELPHIA. 714 Betz Building.
Factories and Main Office, MERIDEN, CONN.





A. A. WEEKS,

11 GOLD ST., NEW YORK,

Manufacturer and Importer of

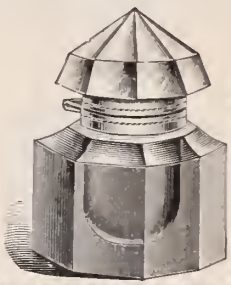
CUT AND PRESSED

INK STANDS

For Mounting Purposes.

We carry in stock a large assortment ready for

Immediate Delivery.



Cameo Plaques

THE LATEST HOLIDAY NOVELTY.

FINE ART POTTERY AND FRENCH CHINA,
SUITABLE FOR THE JEWELRY TRADE....

Charles L. Dwenger,

Importer... 35 Park Place, New York.



A Column On... Faience Clocks.

Some manufacturers may tell you that Faience Clocks are in ill favor; that they have but small lines of these goods to sell now, as compared with former years.

We acknowledge that there is a certain prejudice against certain kinds of so-called "Faience Clocks"—but not the fine kinds.

We claim—and orders placed with us make the claim good—that high-class Faience Clocks sell better than they ever did. Instead of dropping interest in this class of goods, we have been bringing out many new lines, with the result that that branch of our business has wonderfully increased, which further proves the popularity of Faience Cases.

See the new lines! See the best things in the market for the price! See our line of Faience Clocks.

Bawo & Dotter,

26 to 32 Barclay Street, New York.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

FONTAINEBLEAU ORMOLU WARE.

AMONG the lines that are attracting attention in the art goods department of Bawo & Dotter, 26-32 Barclay St., New York, is the Fontainebleau ormolu ware of which a piece is illustrated herewith. As may be seen from the illustration, the ware is on the style of Sèvres, while the



FONTAINEBLEAU ORMOLU VASE.

decorations reflect both the Sèvres and Vienna schools. The porcelain body of this piece is the product of the firm's own works at Carlsbad and the mountings are of fine gilt. In colorings they run from the multi-colored pieces of the Vienna style to the monochrome colorings prevalent in the Sèvres ware at the time of Napoleon.

*

A PRETTY HOLIDAY LINE FOR JEWELERS.

A VERY pretty holiday line for jewelers is to be found in the ink stands, jeweled cases, bonbon boxes, puff, powder and other toilet boxes recently opened up by Harris & Harrington, 32-34 Vesey St., New York. These boxes are of many sizes and shapes, with gilt tops, in which are set finely painted miniatures. The miniatures are both of ivory and copper, and many are framed with a border of rhinestones. The body of the boxes is of baccarat glass in many decorations. Some are engraved in full gilt, some ornamented on the order of Bohemian glassware, while a great majority are in cut colored crystal.

*

COLORED CUT GLASS IN GREAT VARIETY.

FOR many years back C. Dorflinger & Sons have been among the leaders in colored glass ware, and their lines during the past year have often been the subject of comment in this column, but at the present time the assortment and character of the many pieces which they are showing are worthy of particular mention as an item of interest to the jewelry trade. In the assortment contained in the firm's wholesale warerooms, 36 Murray St., New York, vases hold the principal place and are shown in more shapes, sizes and decorations than ever before, while the punch bowls, flower bowls, two and three handled loving cups, tobacco jars and similar pieces for presentation purposes are as abundant as ever. The decorations are of many kinds, some being a feather effect, others stone engraving, while still others show new variations of the bull's eye cutting now so popular. In addition to these, all the staple and leading cuttings are shown. Among the predominant colors are green, red, maroon, orange and purple.

*

CHOP DISHES IN G. D. A. CHINA.

CHOP dishes have always been a specialty with Haviland & Abbot, 29 Barclay St., New York, but this year they are more than ever in evidence in the extensive line of individual sets, trays and novelties for the desk, toilet, boudoir and cabinet, which the firm are showing in their celebrated G. D. A. French china. Owing to the present prevailing demand from the buyers of French china, the finer varieties of these pieces are almost all decorated with colored bands, wreaths of flowers being especially prevalent in the ornamentation. The assortment which the firm are showing is one of the finest in quality and most extensive that they have offered to jewelers for many years.

THE RAMBLER.

Three stone and half loop rings appear in large numbers.

Silver Ornamented and Jeweled Bicycle.

AN elegantly appointed bicycle displayed in the show window of one of the leading bicycle stores in Providence, R. I., attracts much attention from passers-by. The machine is nickel plated and richly ornamented with sterling silver scroll work of graceful design. The silver ornaments are cleverly shaped to conform to the curved bars of the frame, for it is a lady's wheel. Even the saddle, chain guard, cranks and pedals are encrusted with silver ornaments.

The grips on the handle bars are of ivory, with an amethyst in the end of each in a silver setting. The lantern also, of special design, is silver mounted and has amethysts in either side in the place usually occupied by colored glass. The machine, which is estimated to have cost $750, is the property of George W. Dover, as are also the tools with which the ornaments were made.

A Necklace of Black Diamonds.

From the Chicago Chronicle.

THE only black diamond necklace known to exist in this country or Europe is that owned by Mrs. Celia Wallace, of the Auditorium. Mrs. Wallace has been 15 years collecting them, and has searched for the perfect stones in every jewel market of the world. They are found more often in the diamond mines of South Africa and in rare instances in South America.

The black diamond, as its name signifies, is as jetty as a piece of coal, perfectly transparent, and with all the luster and glisten and brilliant rays of its white sister. It is used as the mourning stone of the Russian Court. The necklace is composed of fourteen pendants, hung on a fine platinum chain. Each one has a black diamond center, set closely round with a row of steel white diamonds from the Jaeger mine, South Africa.

The black stones in this larger pendant and in the two to each side of it are eight karats each. The rest are a trifle smaller. Between each pendant, hanging like a pierced dewdrop, is a single white diamond, while directly above the larger pendant is a nine karat white Indian diamond of unusual beauty. For this single stone unset Mrs. Wallace paid the neat sum of $6,000.

The necklace was worn for the first time at the Jubilee ball, it having been completed but a short time. It was set by a Chicago house. It is almost impossible to estimate the value of the necklace, as no two stones were bought at the same time and none of them were set, but it is rudely estimated at $65,000.

MYERS OF NEW YORK.

Now Ready

1899 CATALOGUE

KNOWN AS

The New York Jeweler

THE EXPONENT OF THE JEWELRY WORLD.

BUSINESS ADDRESS ONLY ON THE TITLE PAGE.

SPECIAL
LIST PRICES
All Uniform
756 Pages
Size, 9x12

Illustrating Choice and Complete Lines from Our 22 Departments

With each Catalogue we send a handsome (colored and embossed) Lithographic Hanging Sign.

Particular Attention to Oculists' Prescriptions



ILLUSTRATES
Watches
Diamonds
Jewelry
Optical Goods
Silverware
Clocks
Cut Glass
Lamps
Musical Merchandise
Canes and Umbrellas
Photographic Supplies, Etc.
Watchmakers' Tools and Jewelers' Supplies.

A PROFIT-PRODUCER if permitted to lie on your show case. You take the orders; we carry the stock.

CLOSE TO CASH TERMS. CLOSE TO CASH VALUES.

We Carry Everything that Appertains to the Trade.

Our business requires and we occupy the largest salesroom in our line in the Empire City's wholesale jewelry district. We extend every facility in accommodating customers and furthering sales.

WHEN IN THE CITY CALL ON US.

SEND FOR OUR CATALOGUE. ADDRESS DEPARTMENT "G."

S. F. MYERS CO.,

Importers, Manufacturers and Wholesale Jewelers,

Myers Building, { 48 and 50 Maiden Lane, / 33 and 35 Liberty Street, } **New York.**

Foreign Gossip.

Well Deserved Prosperity.—The sterling exchange, *Deutsche Uhrmacher Zeitung*, informs its readers that owing to the steady growth of the paper, its old quarters became too confined and it has therefore moved to Zimmerstr., No. 8, Berlin, S. W.

Catgut String as Gong.—A German watchmaker has just received a patent for a novelty. He places the customary gong spring by a catgut string. The tone is said to be not so loud as the wire gong, but much sweeter and more agreeable. The string, when worn out, can be replaced by another. It can also be stretched when slack.

Origin of Earrings.—An Arabian fable explains the origin of earrings. It says Abraham had great trouble in allaying the jealousy of Sarah against Hagar. Once she vowed in her anger that she would not rest until she had dipped her hands in Hagar's blood. Abraham, fearful lest she might carry out her threat, pierced the ears of Hagar, thereby causing her to shed a few drops of blood. In payment for the pain he inserted a handsome ring in each ear, and thereby started the fashion of earrings.

An Old Wedding Ring.—Charles I., King of England, missed his standard bearer, one of his bravest officers, of the family of Verney, in the battle of Edgehill, fought in 1631. In looking over the field after the battle, only his gloved right hand, still grasping the standard, was found. Over the glove was slipped his marriage ring, which he invariably wore over the glove. Since that time all the marriages that have taken place in the family of Verney have been celebrated with this ring, to be replaced by an ordinary wedding ring after the ceremony.

A Very Old Clock.—A very old clock stands in the bedchamber of King William IV., in the Hampton Court Palace. It goes for 12 months without winding. It was made in 1660 by Dan Quare, and is so excellent a timekeeper that it varies barely a second a month. The clock indicates not only the hours, minutes and seconds, but also days and months, and the time of the rising and setting of the sun. The court watchmaker was recently ordered to clean and repair it, but soon returned it saying that the mechanism was in such an excellent state that the old clock would go at least 200 years longer before requiring repairs.

Combining Useful with Ornamental.—Although the idea of combining a pocket watch with a phonograph is not new (THE CIRCULAR remembers that one Sivan, Geneva, Switzerland, made several of them a few years ago), the manufacture of such watches on a large scale is new. They are at present made in Switzerland. Upon pressing a button the watch calls out the hour loudly and plainly; and alarm clocks are said to be found in market, in which at a certain time the alarm sings out, "Get up, it is 6 o'clock!" Some add the sentence, "But don't go to sleep again!" This information is obtained from the *Frankfurt Zeitung*, but must be regarded with some suspicion, as no one can be found who has ever seen these clocks.



Stella Music Boxes

ARE UNEQUALLED FOR

Sweetness, Harmony and Volume

of tone, and have smooth metallic tune sheets playing thousands of tunes.

Why Not handle a line of Music Boxes the sale of which you can control and **Make Money?**

WRITE FOR CATALOGUE AND TERMS.

Jacot & Son, 39 UNION SQUARE, NEW YORK.

WILLETS' ART BELLEEK CHINA
Attracts Trade and Holds It.

Write for illustrations and particulars to

WICKE & CO, 32-36 Park Place, New York

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'s BOOK LIST when in want of any technical work in the jewelry or Kindred Trades.



$24 GROSS. $24 GROSS $48 GROSS.
LOOKS LIKE GOLD, SOUNDS LIKE GOLD, WEARS LIKE GOLD.
And will Stand a Gold Acid Test

WM. LOEB & CO., Providence, R. I.
MAKERS OF W. L. & CO. RINGS.

VICTORY

Beckons the jeweler whose stock includes a complete line of

..Rogers & Hamilton Ware..

A perfect plated ware. Fall lines now ready.

The Rogers & Hamilton Co., WATERBURY, CONN.

"Our Ware Wears Well."



V Means everything that is first quality in Watch Glasses.

T They are used by more Watch and Case Makers than all others.

F Their success has induced others to copy the label but not the quality.

Mercantile Fountain Pens.

NEW COUNTER SHOW CASE,

Containing one dozen FOUNTAIN PENS, ASSORTED—Plain, Chased and Gold Bands.

1-3 doz. No. 1; 1-6 doz. No. 3; 1-6 doz. No. 4; 1-6 doz. No. 1 Gold Band; 1-6 doz. No. 9 Gold Band.

Glass top, sliding tray. Has space for surplus stock and boxes.

TRADE PRICE, $15.00 DOZ. NET.

AIKIN, LAMBERT & CO., Manufacturers Gold Pens, Pencils, Toothpicks, &c., 19 Maiden Lane, New York.

General Agents PAUL E. WIRT FOUNTAIN PENS.



CHAS. F. WOOD & CO., DIAMONDS

14 MAIDEN LANE, NEW YORK. IMPORTERS AND CUTTERS.

NOTWITHSTANDING the recent advance in prices of ROUGH we are enabled to sell our Diamonds at the old prices, our purchases being made previous to the advance.

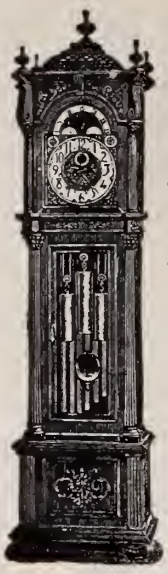
R., L. & M. FRIEDLANDER,

Diamonds, American Watches, Jewelry,

30 Maiden Lane, New York.

Branch Office, 97 HATTON GARDEN, LONDON, ENGLAND.

HALL CLOCKS.



TRAVELING CLOCKS.
GILT REGULATORS.
SWISS REGULATORS.
MANTEL CHIME CLOCKS.
BRONZES, VASES, MINIATURES.

Fall Lines Now Ready.

Harris & Harrington,

32 and 34 VESEY ST., NEW YORK.

Sole Agents to the Trade for J. J. Elliott & Co., London.

Royal Worcester Porcelain

is particularly adapted for

Wedding Presents, Holiday and Birthday Gifts.

A new

Treatment of Ivory

by the Royal Worcester Company, with colored golds and bronzes, is peculiarly suited to statuary, and beautiful models, for decorative purposes, are in great demand.

Le Boutillier & Co.,

Importers and Jobbers

18 East 17th Street, New York.

FERD. FUCHS & BROS.

SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

34 East 29th St., - New York

ESTABLISHED 1873.

TRADE MARK.

DAY, CLARK & CO.,

MAKERS OF

FINE JEWELRY,

23 MAIDEN LANE, N. Y.

QUALITY 14KT. AND STERLING SILVER ONLY.

SPECIALTIES IN
Gold AND Silver
MOUNTED
Side Combs AND
Ladies' Hat Pins
IN THEIR FAMED
Vermicelli AND
Shot Work,
Plain and Whole Pearl Set



Are You in Business for $ & Cents?

If so it will be to your interest to try us with your waste of all kinds containing Gold and Silver. With our practical experience and up-to-date methods of

SMELTING, REFINING AND ASSAYING,

We are confident you will obtain better results.

CONLEY & STRAIGHT,

236 Eddy Street, PROVIDENCE, R. I.

N. B. JEWELERS' SWEEPS A SPECIALTY.



36 YEARS OF HONEST RETURNS

IS OUR GUARANTEE OF SATISFACTION TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING,

JOHN AUSTIN & SON,

ASSAYERS, REFINERS AND SMELTERS,

74 & 76 Clifford St., Providence, R.I.

QUALITY BEYOND QUESTION

HIGH GRADE ROLLED PLATE

VESTS
DICKENS
PONIES
BICYCLE

CHAINS

NOVELTIES IN BRACELETS LORGNETTES

10K. GOLD Scarf Pins, Brooches, Neck Chains, Lorgnettes, Bracelets.

SILVER NOVELTIES.

PROVIDENCE STOCK CO.

QUALITY B BEYOND QUESTION Q

HIGH GRADE SEAMLESS WIRE
WARRANTED TO GIVE SATISFACTION
PROV. ST. CO.

100 Stewart Street, PROVIDENCE, R. I.

11 JOHN STREET, Silversmith's Bldg.,

NEW YORK. CHICAGO.

WE ARE ON DECK AGAIN.
FACTORY RUNNING WITH FULL FORCE.
SEND IN YOUR ORDERS.

S. O. BIGNEY & CO.'S

HIGH GRADE CHAINS.
QUICK SELLERS AND LEADERS IN STYLE AND FINISH.

HIGH GRADE 14K FILLED CHAINS
TRADE MARK
WARRANTED

IMPORTERS AND CUTTERS OF **Diamonds**
Arnstein Bros. & Co.
65 Nassau St. Cor. John. NEW YORK.

DIAMONDS Importers and Cutters.
L. & M. KAHN & CO.,
172 Broadway, Cor. Maiden Lane, N. Y.
DIAMONDS

29th YEAR. LARGEST CIRCULATION OF ALL THE JEWELRY PUBLICATIONS. OLDEST OF ALL THE JEWELRY PUBLICATIONS. VOL. XXXVII.



THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW.

Corbin Building, 11 John St., Corner Broadway, New York.
Copyrighted by THE JEWELERS' CIRCULAR PUB. CO.
Entered at the Post Office in N. Y. as second class matter.

VOL. XXXVII. NEW YORK, WEDNESDAY, NOV. 9, 1898. No. 15.

THE MARINE WORLD MODELED IN SILVER.

THE Astor Cup for Sloops, which, like the Schooner cup illustrated last week, is a successor to the Goelet prize of the same kind which was discontinued at Mr. Goelet's death, is a magnificent specimen of modern silversmithing. It is a two handled loving cup, unusually massive and thick. This cup, which will be the prize for the races to be sailed by the New York Yacht Club next year, is 15 inches high, exclusive of the six inch ebony vase on which it stands, and weighs something over 200 ounces. As the illustration clearly indicates, the design is purely marine in every particular, even down to the smallest detail of the ornamentation. It has a French gray finish, the figure work on the body of the cup being distinctly outlined in *bas relief* and the handles being beautifully modeled figures applied to the cup. The side of the cup illustrated on this page is that which is intended to hold the inscription, the space being outlined by two figures of mermaids with outstretched arms, and, at the bottom, a head of the conventional sea horse. Upon the opposite side of the cup is a large center figure of an ideal naiad rising from a sea shell, with one arm outstretched holding a mirror, her hair flying in the breeze. At one side of her, half submerged in the waves, is another figure of a naiad blowing a triton horn, while at the other side rides a young sea child upon a sea horse. The applied handles, which merge beautifully into the cup, are very fine specimens of artistic modeling in silver. Each consists of two figures, one handle being composed of the sea god, Neptune, holding upon his shoulders a mermaid, while the other, shown in the illustration, is that of a naiad with a small child raised above her head. The foot of the cup, which is one piece with the bowl, is square shaped, each corner showing a representation of a dolphin's head. The ground work of the decoration represents waves in motion, sea shells, sea horses and other symbols of the marine world. This trophy was designed and made by the Gorham Mfg. Co., New York.



THE ASTOR CUP FOR SLOOPS.

Artistic Golf Prizes.

THE cups offered this year for the golf tournament of the Agawam Hunt, of Providence, R. I., are more costly and handsomer than last year. The principal cup, the Agawam cup, is a silver loving cup of slightly tapering design, having the inscription in ornamental lettering on one side, while on the other side there is a handsome Indian head, surrounded by a wreath of oak and laurel leaves. There is a border of leaves in relief at the top and bottom of the cup. The cup stands about 12 inches high. The handicap cup is shorter than its companion, and more gracefully curved on the sides. The runner-up prize is a silver tankard and the consolation cup is a silver pitcher of hexagonal design. Pretty are two medals offered for the best gross score in the regular tournament and the handicap tournament. They are of gold, and have upon the face an Indian head, surrounded by a wreath and representations of golf sticks.



The "Old Reliable" Star ★ Brand.

Fourteen Leading Patterns

MADE IN

★ ROGERS & BRO., A. 1.

THE ORIGINAL and GENUINE
ROGERS Electro SILVER PLATE

Spoons, Forks,

Knives, Etc.,

which have been manufactured continuously for more than Half a Century, and which have given universal satisfaction and made the name of Rogers famous. Buy only the GENUINE STAR ★ BRAND, which will satisfy your patrons and maintain your reputation as a reliable dealer. Every article is fully guaranteed. Made exclusively by

ROGERS & BROTHER, WATERBURY, CONN.
16 Cortlandt Street, New York.

COMPLETE LINE FOR HOLIDAYS NOW READY. SEND FOR CATALOGUE.



A Ring of Beauty is a Joy to the Wearer!



The Retailer should always keep .....

The "Bryant" Rings.

in stock, for they best meet the popular desire for something both good and handsome at a price that will afford him a good profit.

Our Trade Mark guarantees Quality, Style and Finish.



They have enjoyed the favor of people of taste and refinement for nearly fifty years. Goods sent on approval to responsible parties. Don't wait for our travelers, but order direct from .....

M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.
OLDEST RING MAKERS IN AMERICA.

The Swan Fountain Pen.

Reputation World Wide.
Made upon Distinct Principles
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke an Energy.

W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices

3 Sizes Safety Swans.
3 Sizes Self-filling Swans.
3 Sizes Adjustable Feed Swans.

MABIE, TODD & BARD,

NEW YORK AND LONDON.

DIAMOND BAND RINGS AND MOUNTINGS.

3350. Designs Patented. 919.



Sept. 24, 1895.
Dec. 15, 1896.
Dec. 7, 1897



3351. 947.





Wm. H. Pullmann & Co., Successors to CHAS. KNAPP,
MANUFACTURING JEWELERS,
41-43 Maiden Lane, New York.
Specialty: Superior Ladies' and Children's Rings.

We Have Passed the First Milestone

in the history of our business, and we take this opportunity, though somewhat late, of thanking you for the generous manner in which you received us as youngsters, the amount of confidence you reposed in us from the start, and your assurance, by kind words, of our satisfactory, prompt and efficient service.

We have spent 26 years of our life in harness, and have always tried to assert the fact that we will not employ anyone who is not,

First, COMPETENT. Second, COURTEOUS. Third, THOROUGHLY HONEST.

Our employees are hard workers, perfectly conversant with the business, and are always ready and willing to look after your very best interests.

The trade harvest has been greater than we anticipated, and the growth of our business compelled us to seek new quarters, which are light, airy and commodious.

Our stock, which was very much depleted, has been renewed with the latest up-to-date goods in our line. We have spared neither time nor money in making this business a success, and we wish to thank you for your part in making the first year a success beyond even our most sanguine expectations.

The sale of the **Jewels** which you have so generously bought, with kind expressions relative to their quality, our **Mainspring** Brands, which you have adopted, and many good things which you have purchased from us from time to time, are evidence to us that our efforts are being appreciated by the consumers.

We commence to get our day's work ready at 6.30 A. M., and there is no let up until 5 P. M., while our establishment now numbers 27 live people, with 4 salesmen on the road, whose stocks are acknowledged the best carried by any material house in this country. If none of our salesmen visits you, kindly send us your order by mail, and we feel certain that it will insure to us the greater part of your future trade.

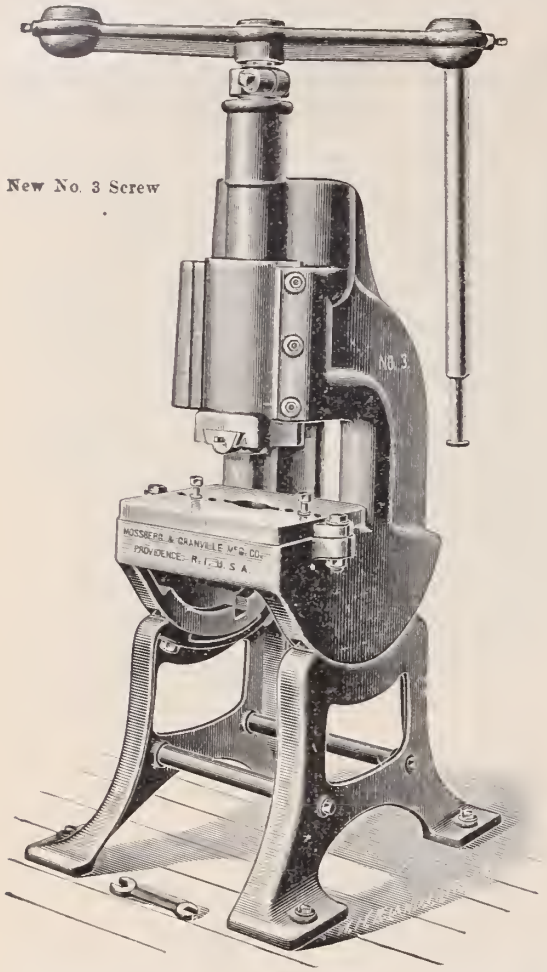
We do not want it **all,** but just as much as your good-heartedness will see fit to give a worthy institution—worthy because of well-filled orders, accuracy and promptness.

We have started on a new year with a large stock of encouragement, and in looking over our various departments, Watchmakers' Tools, Material, Findings, Jewelry Repairing and Emblems for the trade, we feel we are well equipped, and that 1898 will be a year that we can look back upon with pride and pleasure.

L. C. REISNER & CO., LANCASTER, PA.

IMPORTERS, EXPORTERS, MANUFACTURERS AND JOBBERS, WATCHMAKERS' TOOLS AND SUPPLIES.

Special Department: Watchmakers wanting positions and Jewelers wanting watchmakers will please send in their names with reference.



New No. 3 Screw

Mossberg & Granville Mfg. Co.

Manufacture the Most Up-to-Date

Jewelers' and Silversmiths'

MACHINERY.

Rolling Mills fitted with **Roller Bearings.**

POWER PRESSES

Fitted with Patent Instantaneous Clutch and Stop Motion.

AUTOMATIC DROP PRESSES

Latest Improved Drop for Metal Work.

Our New No. 3. Screw Press,

BROUGHT OUT FOR THIS SEASON'S TRADE.

DESIGNED FOR PUNCHING AND TRIMMING BRUSH AND LOOKING GLASS BACKS.

Size of Platen, 16½ x 12½ ins. Distance between Uprights, 9 ins. Distance from centre of Slide to Back, 6½ ins. Weight complete, 1250.

All Progressive Manufacturers Should Have our Catalogue.

101 Sabin Street, - Providence, R. I.

KETCHAM & McDOUGALL,

MANUFACTURERS OF

GOLD AND SILVER

THIMBLES

ESTABLISHED 1832.

M&D

TRADE-MARK.



No. 149



Pat'd Nov. 20, '94.

And the improved

Automatic Eye-Glass Reel.

SEND FOR CATALOGUE C.

37 MAIDEN LANE, NEW YORK.



ALWAYS RELIABLE.

WORLD RENOWNED.

...The... "Best" There Is.

WM. F. NYE,

New Bedford, - Mass.

Mercantile Fountain Pens.

NEW COUNTER SHOW CASE,

Containing one dozen FOUNTAIN PENS, ASSORTED—Plain, Chased and Gold Bands.

1-3 doz. No. 1; 1-6 doz. No. 3; 1-6 doz. No. 4; 1-6 doz. No. 1 Gold Band; 1-6 doz. No. 9 Gold Band.

Glass top, sliding tray. Has space for surplus stock and boxes.

TRADE PRICE, $15.00 DOZ. NET.



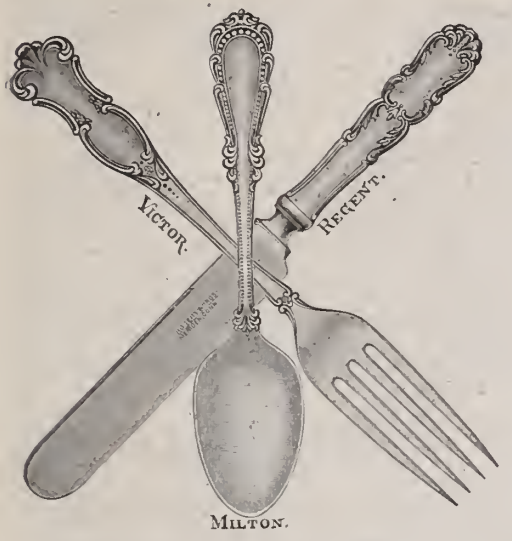
AIKIN, LAMBERT & CO.,

Manufacturers Gold Pens, Pencils, Toothpicks, &c.,

19 Maiden Lane, New York.

General Agents PAUL E. WIRT FOUNTAIN PENS.

Reputations



are not made through luck. They represent the just deserts of the individual, individuals or objects who possess them.

The enviable reputation enjoyed by

C. ROGERS & BROS. A.1. PLATED WARE

is that ware's just desert. Do you see the point?

Catalogue No. 51 sent upon application.

Cephas B. Rogers—Gilbert Rogers—
Wilbur F. Rogers—

The Only Living Rogers Brothers

Manufacturing Silver Plated Ware.

C. ROGERS & BROS.,

Main Office and Factory: Meriden, Conn.

131 Wabash Ave., CHICAGO.

MALTBY, HENLEY CO., 20 Warren St., NEW YORK.

Diamonds, Pearls and Precious Stones

are features of our stock to which we call your special attention. Our assortments in these goods are larger and more complete than ever before.

Small Watches....

In addition to a general assortment of movements and cases we have on hand a particularly attractive and extensive line of the SMALLEST WATCHES manufactured in this country, beautifully enameled and decorated.

OPPENHEIMER, BROS. & VEITH,

Members of the Merchants' Association of New York.

NEW YORK, Prescott Bldg., 65 Nassau St.

AMSTERDAM, 2 Tulp Straat.

LONDON, 10 Hatton Garden.

"THE JOAN"

The Leading Plated Ware Pattern ON THE Market.

MANUFACTURED BY THE LEADING SPOON MAKERS OF AMERICA

R. WALLACE & SONS MFG CO
WALLINGFORD · · · · CONN.

226 FIFTH AVE · NEW YORK ·
109 WABASH AVE · CHICAGO ·
120 SUTTER STREET ·
SAN FRANCISCO ·
63 BASINGHALL ST.
LONDON · E · C ·

TRADE MARK
1835
R · WALLACE ·
A1 ·



CAKE FORK PIE FORK SARDINE FORK COFFEE SPOON

Jewelers at Paris Exposition.

French Jewelers at War—The Paris Meridian Joke—German Manufacturers Condemned—French Gossip.

PARIS, France, Oct. 21.—The war in the French jewelry trade is now declared in full earnest, caused by the 1900 Exposition. The two camps are pretty evenly divided, and the ultimate issue can well involve the future success of the profession. One side favors the working of stalls or shops inside the show; the other party as strongly opposes the idea with equal resolution. It is well to bear in mind that the date of the opening of the exhibition is advancing in seven league boots and that in a few months the admission committees will be at work and their decisions, accepted by the administration of the exhibition, will be as immutable as the laws of the Medes and Persians. Of course, the above remarks refer only to the French section; foreigners can do just as they please. It is proposed to bring the opposing parties together, have a discussion, and take a vote. The solution is impracticable; there will be a terrible war, where one camp will boycott the other before, pending and after the exhibition.

There is also another war raging respecting the exact hour in France. This is connected with the question of the First Meridian. France, so very low down on the list of the world's merchant marines, wishes England to adopt—another "graceful concession"—the meridian of Paris, instead of that of Greenwich. At the Congress of Washington, the idea was simply "laughed out of court." It is proposed to trot out the *refusé* in a congress in 1900, and it is to be hoped that both England and America will have nothing to do with the unpractical subject. France has at present a national, a legal hour, and so have the railways, where the difference is nine minutes and 21 seconds. To correct that duality is a matter solely affecting the French themselves. The railway clocks in Paris are always for the outside public five minutes in advance of those inside the stations. The plan is said to promote punctuality on the part of Parisians!! It recalls the hidalgo who, when supplied with very small cherries, had also presented to him a pair of magnifying spectacles to impart volume to the fruit. The adoption of decimal time is not strongly opposed and appears to be becoming less so. The tendency is to retain the dial as at present and provide it with a companion having the decimal hours.

At Besançon the horological pupils demand as a matter of right to have their military service as conscripts reduced from three to one year on producing their diploma of qualified art pupil. The horological manufacturers of Chaux-de-Fonds have met, delegates from the fabricants of Locle and Berne being present. But the meeting declined to discuss a proposition for an understanding with the manufacturers. The Assembly warmly welcomed the new spiral in steel-nickel by Paul Perret; a subscription of 65,000 francs was subscribed to aid the invention, and a society in addition is in course of formation at Besançon to work the patent in question.

French jewelers continue to manifest more and more wrath against German fabricants. The latter now reply that nearly all their own agents and representatives throughout France are Frenchmen. Certainly, that is a very straight hit, and one quite unexpected.

In 1864 the Syndical Chamber of jewelry and goldsmiths' work founded a school at No. 2 Rue de la Jussienne, and have imparted professional knowledge to classes of pupils numbering 100 from Oct. 1 to July 31 each year, five evenings in the week, from 8 to 10 o'clock. There are two professors and one *surveillant*, or inspector. The course of instruction includes geometric designing, imitation patterns, ornamentation, modeling and the study of plants after nature. The aim is principally to raise the artistic level of the apprentices of both sexes employed in the jewelry industry and to excite and encourage their emulation. The annual income of the said school is 18,467 francs, which is made up from donations, subscriptions and subventions from the Minister of Commerce and the Municipality of Paris. The latter accords 5,000 francs a year. A similar school is assisted which is devoted to youths engaged in the bronze industry. Its classes are held in the Rue Saint-Claude and are attended by 60 pupils. There are three professors, the expenses are 13,800 francs, of which the Minister of Commerce and the Municipality each subscribe 2,000 francs annually. The remainder is made up by the Syndicate of Bronze Workers and the donations, etc., of private persons. The programme of studies comprises design and modeling in all its branches, sculpture, etc., and engraving in a practical and artistic way. The bronze manufacturers desire to turn out able artisans, knowing perfectly all the elements of their profession.

There is still a special institution in the Rue Chapon for imparting instruction in imitation jewelry, and which is under the control of the Syndicate Chamber of artificial jewelry. The aim is to impart to the workman the fullest knowledge of his craft, so that he can compete advantageously with foreigners. The instruction is given five evenings in the week during 10 months of the year. Drawing, stamping, modeling, the studying of styles, of the rôle of ornamentation and floral composition, cover the subjects taught. The expenses of the school amount to 14,000 francs; the Municipality grants 5,500 francs and the employers subscribe the balance. It will thus be seen that in these branches of skilled labor Paris is not backward.

A French writer draws the attention of manufacturers to a strange manner of transacting business in Egypt, at Alexandria and Cairo, to wit, the purchasers decline a discount of 10 per cent. for cash payment, and prefer giving bills for four to six months; they only forget to pay the bills when arrived at maturity, and unless well pressed and watched they may abscond. The merchant importers must be allowed a long credit.

The regatta necktie worn by gentlemen and which is indeed very fashionable, is ornamented with the smallest of scarf pins, having a fancy gem of minute volume and of what might be said neglected cutting and setting. The "skewer pin" for the bow cravat is considered much too large and too gaudy for its cushion and impresses the eye badly in consequence. Turquoise is a stone much on view just now in jewelers' shops in Paris for both rings and bracelets. It is combined with pearls and gems—all of aerial lightness. Black pearls are greatly in demand, doubtless to contrast with *pique* dress materials. Finger rings are in elongated plain diamonds and of various sizes; the setting *per se* is most simple, hence their popularity with Parisians of both sexes.

SCIENTIFIC RUBIES | OPALS | OLIVINES

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES

Pearl Collarettes mounted with Diamond Bars.

Our stock is well adapted for orders requiring *immediate* delivery. We have on hand an immense stock of all qualities and sizes in Diamonds, Pearls and other Precious Stones, and have competent office staff to fit stones for settings and pay especial attention to any orders requiring accuracy in every detail.

JOSEPH FRANKEL'S SONS, Telephone: 3899 CORTLANDT, 68 Nassau Street, NEW YORK.

Our Packages are insured for $10,000 in transit by Express, and we prepay Express Charges.

FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

26 Holborn Viaduct, London.

ESTABLISHED 1873.

TRADE MARK.

DAY, CLARK & CO.

MAKERS OF

FINE JEWELRY,

23 MAIDEN LANE, N. Y.

QUALITY 14KT. AND STERLING SILVER ONLY.

SPECIALTIES IN
Gold AND Silver
MOUNTED
Side Combs AND
Ladies' Hat Pins
IN THEIR FAMED
Vermicelli AND
Shot Work,
Plain and Whole Pearl Set

MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF RANDEL, BAREMORE & BILLINGS,

Importers of DIAMONDS,

OTHER PRECIOUS STONES, PEARLS. ETC., MAKERS OF FINE DIAMOND JEWELRY,

26 MAIDEN LANE, (Southwest Corner Nassau Street.,) NEW YORK.

JOHN C. MOUNT, ADDISON W. WOODHULL.

FOX & CO., **Lapidaries** and Importers of **....Precious Stones.**

Now at.....
22 JOHN STREET,
NEW YORK.

Cutters of American Gems and Fine Miniature Glasses.

C. G. MALLIET & CO.,

DIAMOND CUTTERS,

14 MAIDEN LANE, - - NEW YORK.

LONDON, 50 Holborn Viaduct. AMSTERDAM, 2 Tulpstraat.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS

J. B. BOWDEN & CO.,

3 MAIDEN LANE, NEW YORK.

Provisions of Section 8 of the Tariff Law Must be Enforced.

WASHINGTON, D. C., Oct. 31.—The Treasury Department has received a letter from a New York firm in regard to the marking of imported goods under the provisions of Sec. 8 of the Tariff act of July 24, 1897, and Treasury circular No. 185, of Oct. 13, 1898. They state that, in the importation of certain merchandise at New York and other ports, quantities of the same are delivered which do not bear a label indicating the country of origin, and that the name of a prominent city of the country of origin of the goods is not a sufficient protection of the interests of regular importers and the Government, and express their satisfaction with the wording of said circular, which is that Sec. 8 aforesaid requires the "marking of packages with the name of the country of production and the quantity of their contents."

Said section of law does not provide specifically for the marking of imported goods with the *name* of the country of origin, but marking to *indicate* the country of origin, and while the circular in question does not change the ruling recently promulgated by the Treasury Department, to the effect that "the indication of the country of origin under this section need not necessarily be restricted to the declaration of the name of such country, but may be accepted under whatever form, provided the goods contain unmistakable evidence of their origin without misleading marks or signs," it is held that the name alone of a foreign city appearing on foreign goods, is not a sufficient "indication" of the country of origin within the meaning of said section of law, as in many cases such names would be identical with those of other cities in this and other countries, and therefore would not be an unmistakable proof of the country of production of the goods.

The Department has instructed the Collector of Customs at New York to be governed accordingly.

Wonderfully Low Bids for Government Silver Plated Flat Ware.

PHILADELPHIA, Pa., Nov. 2.—Bids for large quantities of army supplies were opened to-day by Deputy-Quartermaster Furey. Among the principal bids were:

For 2,000 bread knives—Manhattan Co., $1.42 per dozen; Wanamaker, $1.30 per dozen; Edwards, $1.40; J. B. Shannon & Sons, Philadelphia, $1.10; Wm. Hodges & Co., Philadelphia, $1.22; J. W. Hoffman & Co., 37½c., 21c. and 7c., according to quality; Hodges & Bros., Baltimore, $1.40 per dozen; H. F. Charley, $1.35 per dozen; C. J. Field, Philadelphia, 12½c. each.

For 2,500 basting spoons—Manhattan Co., $6.98 per gross; Wanamaker, $8; Edwards, 62c. per dozen; Shannon & Sons, 60c. per dozen; Supplee Hardware Co., Philadelphia, 5c. each.

For 8,000 table spoons—Shannon & Son, $2.89 per dozen; Manhattan Co., $2.86; Wanamaker, $2.95; Hodges & Co., $2.88; Field, 24¾c. each; G. W. Travers, Philadelphia, $2.90 per dozen; Oneida Community Co. (Limited), New York, 21c. each; Arthur Patterson, $2.80 per dozen.

For 10,000 tea spoons—Shannon & Sons, $1.44 per dozen; Manhattan Co., $1.43; Wanamaker, $1.47½; Hodges & Co., $1.44; Field, 12½c. each; Travers, $1.45; Oneida Co., 11c. each; Patterson, $1.40 per dozen.

For 10,000 table forks—Shannon & Sons, $2.89 per dozen; Manhattan Co., $2.86; Wanamaker, $2.95; Hodges & Co., $2.88; Field, 24¾c. each; Travers, $2.90 per dozen; Oneida Co., 21c. each; Patterson, $2.80 per dozen.

For 10,000 table knives—Shannon & Sons, $1.94 per dozen; Wanamaker, $2; Hodges & Co., $1.95; Field, 17 1-6c. each; Patterson, $1.88.

Precious Stones: London Market

HATTON GARDEN, London, Eng.,
Oct. 29, 1898.

Special inquiries made this week as to the actual advance in the price of diamonds have resulted, as a matter of course, in very varying estimates. In writing for American jewelers I base my reports as far as possible upon information obtained from houses catering primarily for the New York market. Even in this narrowed sphere quotations vary as much as 10 per cent. Roughs, as is generally known, have advanced by instalments since the early months of the year; it was not, however, until the DeBeers agitation that distinct jumps occurred. Compared with a few months ago the average rise in cut stones appears to be about 20 per cent., some dealers putting the figure as high as 25 per cent., and others as low as 15 per cent. All grades have gone up; medium goods are proportionately higher than any, because of the heavier demands. Very fine stuff has not risen at the same percentage, prices having no doubt nearly touched the point of being prohibitive. The idea of any easing off is, however, scouted, European demands added to the steady American inquiry making it still difficult to fill up respectable orders. Common stuff does not, of course, come into review, as, although for certain districts it is always in demand, there is usually a good supply.

In high class colored gems almost all fine goods have advanced more or less during recent months. The figures for emeralds still "rule the roast." R. F.

Notes from London.

A Fine Collection of Indian armor, jewelry, plate, etc., will be sold by auction early in December at Edinburgh. It consists of the art treasures comprised in Lord Dalhousie's collection, made during his Governor-Generalship of India, 1847-1856. Lord Dalhousie died in 1860, but the collection has, I believe, been preserved almost intact until now. The sale will include some unique specimens of jewelry, and be undoubtedly of very exceptional interest.

R. F.

Two Years' Litigation Over a Silver Plated Mirror Frame.

BRIDGEPORT, Conn., Nov. 3.—In the suit brought by the Jennings Silver Plate Co., this city, *vs.* the Rogers Silver Plate Co., of Danbury, Judge Townsend has just handed down a decision in favor of the plaintiffs. The suit was brought to recover damages for an infringement of a patent which had been secured by C. T. Marsman and assigned to the Jennings company, for a mirror frame of popular design. They claimed that by the infringement, the Rogers company had greatly reduced the sales of the frames and had thereby damaged their business. The case has been referred by Judge Townsend to a special committee to determine the amount of damages, which will undoubtedly be quite large.

The case has been pending for over two years.

E. M. Andrews, Pensacola, Fla., has filed a petition in bankruptcy; liabilities, $10,000.

ESTABLISHED 1840.

Chester Billings & Son,

Successors to RANDEL, BAREMORE & BILLINGS,

1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & CO.
1880 RANDEL, BAREMORE & BILLINGS.

IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS.

58 Nassau Street, NEW YORK.
29 Maiden Lane, NEW YORK.
22 Holborn Viaduct, LONDON, E. C.

DIAMOND JEWELRY.

ESTABLISHED 1841.

TRADE  MARK.

Carter, Hastings & Howe,

MANUFACTURERS OF

GOLD JEWELRY,

9-11-13 Maiden Lane, NEW YORK.

A. CARTER, C. E. HASTINGS, G. R. HOWE,
W. T. CARTER, W. T. GOUGH.

FACTORY, NEWARK, N. J.

JOHN F. SAUNDERS

has just received from cutting a fine lot of

FINE SILVER CAPES all sizes. Rough was purchased in July before the rise in prices of August 1st and September 1st.

68 Nassau Street, Cor. John,

Sheldon Building, Room 16, Telephone 1505 Cortlandt. NEW YORK.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Lockets and Coral Jewelry,

20 JOHN STREET, NEW YORK.

E. A. Lehmann & Co., 20 Maiden Lane New York.

MANUFACTURERS OF

FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS.

OUR GOODS ARE STRICTLY 14K.—18K. TO ORDER.

FRED. W. LEWIS & CO.

Cutters of Diamonds and Importers of
Diamonds, Pearls and Precious Stones.

24 JOHN STREET, - - - NEW YORK.

SCHULZ & RUDOLPH,

....Importers and Cutters of....

..DIAMONDS.. ....AND OTHER.... PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

JULES JURGENSEN, COPENHAGEN, WATCHES AND CHRONOMETERS.

28 John and 65 Nassau St., New York.

LOUIS STRASBURGER'S SON & CO.

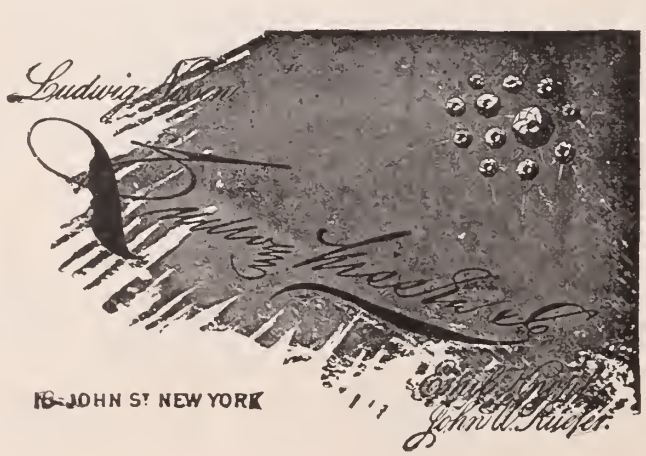
IMPORTERS & CUTTERS OF DIAMONDS & PRECIOUS STONES.

CHICAGO, 103 STATE STREET.

PARIS, 25 BOULEVARD HAUSSMANN.

9, 11 & 13 Maiden Lane, NEW YORK.

We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.



American Jewelry and Watches Holding Their Own in Foreign Lands.

WASHINGTON, D. C., Nov. 1.—Consul Hunt, at Palmerston, Can., reports to the State Department that American electroplated and silver wares, watches and jewelry have a very substantial hold on that market, but importations in these lines, as in many others, are through importers in the large cities of the Dominion, for which reason quantities and values cannot even be estimated with any degree of accuracy.

According to Consul Wiesike, at Managua, Nicaragua, American jewelry and watches are successfully competing with the Swiss article. A great deal of complaint has been made about the careless packing of United States goods, and not without reason. A good many manufacturers make up a box of goods destined for Nicaragua in the same way as if it were to go from New York to Washington. It should be borne in mind that goods going to Managua have to be loaded and unloaded five times before reaching their point of destination. And this handling is of the roughest kind, thereby necessitating the most careful packing, if goods are to be delivered in anything like presentable shape. It will be readily seen that good packing is therefore essential.

How European Manufacturers Pack Their Products.

WASHINGTON, D. C., Nov. 3.—Henry White, the secretary of the Embassy at London, in quoting from some British Consular reports, calls attention to one from Munich, Germany, in which reference is made to the internal packing of goods, which, up to 10 years ago, was a matter much complained of with respect to German goods; at the present time, however, the Germans actually far surpass the French in the tasteful and suitable manner in which they present their wares to foreign buyers. For instance: notepaper is packed in beautiful cardboard boxes and cases; jewelry and plate are in leather cases, lined with silk or satin, while the bonbonnieres and bottles for sweets and scent are works of art, the bottles themselves being placed in prettily lined and padded boxes.

To meet this demand special industries have been created for the manufacture of elegant packages, and the decorative industry has gone into exporting, in which Parisians cannot always compete successfully. Altogether, a large proportion of the remarkable growth of the export trade of Germany is attributed by many authorities to the tasteful decoration of their goods by enterprising manufacturers.

A. Holzman Covers His Entire Stock with Mortgages.

ATLANTA, Ga., Nov. 1.—A. Holzman, jeweler, 71 Whitehall St., has filed mortgages covering his entire stock of goods, in favor of H. A. Ethridge for $100, Adolph Titlebaum for $400 and Emma Holzman for $1,000. A bill in behalf of Oskamp, Nolting & Co., creditors, was presented to Judge Lumpkin shortly after the filing of the mortgages, asking for the appointment of a receiver.

As a Flimflammer Frank Foxwell Justifies His Name.

WASHINGTON, D. C., Nov. 3.—Frank Foxwell, under indictment for grand larceny, was placed on trial Monday in Criminal Court No. 2. The complaining witness was Abraham Samah, jeweler, 1314 F St., who charges Foxwell with the larceny of diamonds valued at $300. On Jan. 5 last a man entered Mr. Samah's establishment and asked to look at some diamonds. A solitaire diamond ring, valued at $150, a pair of diamond earrings, valued at $75, and a diamond breastpin, valued at $75, were shown to him. He admired them very much and left saying that he would call again the next day, provided he could not secure a better bargain elsewhere.

On the following day the man returned and said he would purchase the diamonds if they were suitable to his wife. He gave the name of Dr. Charles Davis, and asked that the gems be sent to 1010 15th St., N. W. He took from his pocket a small box and asked the jeweler to place the diamonds into it. After this had been done he requested that it be returned in order that he might write his address upon the box, so that there might be no mistake. This Mr. Samah readily consented to do, and the man left the place, stating that his wife had the $300 at his residence with which to pay for the diamonds if she liked them. When the gems were sent to the number indicated, it was found that Dr. Charles Davis had his residence there, but that neither he nor Mrs. Davis had ordered any gems, and, further than that, they knew absolutely nothing of the affair. Just then it occurred to the jeweler to look inside the box, and he discovered that the gems were missing.

The matter was reported to the police, but nothing could be found of the man. Several months later Foxwell was arrested in New York city and was identified by Mr. Samah as the man who had represented himself as Dr. Charles Davis. He was indicted and brought here for trial. On the stand Monday Mr. Samah recited the case, as above stated, and again identified Foxwell as the man who had stolen the gems. The trial resulted in a verdict of guilty with a recommendation to the mercy of the court. He has been remanded, pending sentence.

The Beauty of the New Store of John N. H. Menger.

BALTIMORE, Md., Nov. 1.—John N. H. Menger opened his new jewelry store on the corner of Charles and Baltimore Sts. yesterday. Hundreds of women and men visited the store during the day, and after being courteously shown the brilliant surroundings and gorgeous display, the decision of everyone was, "Superb!" In the first place the arrangement and convenience of the store are unsurpassed. The jewelry is displayed in long, open counters, which are flooded with light from all sides and the salesmen who show the articles are experienced and reliable in taste and decision.

The interior of the store is finished with a pleasing effect in pale blue, and the middle aisle is luxuriously decorated with jardinieres of palms and ferns. The store is lighted with three rows of electric globes,

HIGHEST PRICE PAID FOR
ALL KINDS OF . . . . .

American Pearls

We have an EXTRA large and fine quantity of rough Ceylon Sapphires and Rubies for jewels and mechanical purposes.

L. Tannenbaum & Co.,

...IMPORTERS AND CUTTERS OF...

Diamonds and Precious Stones,

Cor. Maiden Lane and Nassau St.,

25 HATTON GARDEN, LONDON.

...New York.

...TELEPHONE, 1959 CORTLANDT...

WM. SMITH & CO., GILL BLDG., 9-13 MAIDEN LANE, N.Y. 61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED 1854.

MANUFACTURERS OF

Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.



Money is in Motion

and Jewelers who carry Diamond Jewelry of our make are certain to secure a generous portion.

Our goods are made right, sold right, and ARE RIGHT in every sense.

This season's business will be the best in many years. Do not be unprepared.

Kohn & Co

9.11.13 MAIDEN LANE, NEW YORK.

extending the full length of the ceiling, 24 in all, and three large, gilt chandelier clusters. The corner where the store is located was occupied by the Canfields, jewelers, for nearly 50 years.

Ernst Gundlach, Son & Co. Sold Out by the Sheriff.

ROCHESTER, N. Y., Nov. 2.—Deputy Sheriff Vick yesterday morning sold the fixtures and stock of the Ernst Gundlach, Son & Co. optical manufacturing concern to G. B. Gilbert for $500. The plant, which is located on Court St., was, as already reported, closed a few days ago on judgments.

Louis Megede, Jr., is reported to have sold out his stock of jewelry in Norborne, Mo., to Charles A. Thomas.

Invasion of American Watches Into Japanese Markets.

WASHINGTON, D. C., Nov. 3.—Consul General Gowey, at Yokohama, has furnished the State Department with an interesting statement of the imports of clocks and watches into Japan from the United States and Switzerland during the year 1897. The following table shows the values of the different articles from each of the two countries:

	United States.	Switzerland.
Clocks and parts of clocks.	$75,325	$450
Watches	109,610	816,000
Watch fittings	25,798	10,700

For the first six months of the present year, the imports of watches from the United States were valued at $82,845 gold, while those from Switzerland were valued at $564,065 gold.

Consul General Gowey is advised by the leading importers that the American watch is a superior article, but that what is required for the Japanese market is a watch that is low in price and attractive in appearance, durability not seeming to be so much of an object.

American manufacturers of watches desiring to find a market in Japan for their product have most to fear from the competition of Swiss watches, and can only meet this competition by making a cheap and attractive watch. In this connection, it might be well to state that the new Japanese customs tariff will go into effect on Jan. 1, 1899, and that the duty on watches, watch cases, and accessories is: (a) Gold or platinum, 30 per cent.; (b) silver or other, 25 per cent., and on watch movements and fittings, 15 per cent., ad valorem.

Mr. Gowey also quotes from the Japan *Weekly Times* the article on Japanese cheap labor and the depressed condition of the Osaka Watch Co., which was quoted in THE CIRCULAR of Aug. 10, 1898.

To Miss A Sale

of some special piece of diamond and precious stone jewelry, simply because you don't happen to have the desired piece in stock, is "poor business." Our Diamond and Precious Stone department is specially designed to meet such wants speedily. A telegram or a postal to that department will procure for you at short notice any special piece you may require for any special sale.

RINGS, BROOCHES, PENDANTS, STUDS, SCARF PINS, PEARL NECKLACES.

A feature of this department is a diamond cutting shop upon the premises which enables us to offer you great facilities in repairing and recutting chipped and poorly shaped diamonds.

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

50 HOLBORN VIADUCT, LONDON.

A Team Dashes Into I. Lewkowitz's Jewelry Window.

The main show window of I. Lewkowitz's jewelry store, northwest corner of Sixth Ave. and 17th St., New York, was smashed by a team of runaway horses about 2 o'clock P. M. Thursday and the stock contained in the window was scattered and damaged. The team was driven by William Seabrook, who was on his way to the 23d St. ferry. The horses were frightened by a trolley car at Fourth Ave. and 17th St. and, before the coachman could control them, freed themselves from the carriage and dashed through 17th St., across Broadway to Sixth Ave. When almost opposite the jewelry store the horses veered to the right and dashed through the corner window, scattering jewelry right and left and creating a panic in the store.

When Seabrook appeared and took charge of the horses, Mr. Lewkowitz and his head salesman, U. G. Humphrey, insisted upon the driver's arrest. Humphrey declared that Seabrook was drunk and not in fit condition to drive. Upon his complaint the coachman was fined $1 by Magistrate Wentworth. All the scattered jewelry was finally picked up and, with the exception of the damage done to some few pieces, Mr. Lewkowitz sustained no loss. The value of the jewelry and diamonds in the smashed window is said to have been $35,000.

D. C. Cornwell Has the Sympathy of the Trade.

D. C. Cornwell, Athens, O., recently met with an almost irreparable loss in the death of a son who was his help and mainstay in the business. Daniel Benjamin Cornwell died Oct. 26, after only a week's illness. At his urgent request, his father had gone away on a brief pleasure trip, when he was called home by telegram on account of the son's sudden illness. The deceased was a fine young man, of high moral character and scientific attainments that promised a bright and useful life, and it was to him that Mr. Cornwell intended

soon to turn over the full management of his business interests. Mr. Cornwell has the sympathy of all the trade who know him in his sad affliction.

The Scheme of the Diamond Investment Co. Before the Grand Jury.

CHICAGO, Ill., Nov. 3.—Miss May Hillan appeared before the Grand Jury Tuesday to testify against George MacDonald, president, and W. H. Sturgeon, secretary, of the Diamond Investment Co. She told the Grand Jury of her experience in an effort to obtain possession of two diamonds. She said that in accordance with the scheme of the concern she paid to the Diamond Investment Co. instalments until the sum total amounted to $47.50. The agreement, according to Miss Hillan, was that the two diamonds were to cost $80 and that she was to get possession of them when she had paid half that sum in instalments of $2.50 each week. When she had paid $47.50 she asked for the diamonds, but the gems were not forthcoming.

Miss Hillan was told, she says, that the time had not come for her to receive the jewels. It was explained that her money was in a sinking fund and that this fund must reach a certain amount before the diamonds could be handed over to her. She was further advised, she says, that others preceded her in the diamond drawing process and that she would have to wait. The young woman was notified, however, that she must keep up her payments of instalments or forfeit what she had already paid in. Miss Hillan declared this was not in accordance with the contract entered upon at the beginning of the transaction. She demanded a return of the money she had paid. This was refused, she says.

Rickard Discharged from an Old Complaint.

ALBANY, N. Y., Nov. 2.—The examination of William J. Rickard, of Albany, charged by Isaac H. Franklin, a Troy jeweler, with obtaining a ring under false pretenses, was held before Assistant Magistrate Judge yesterday afternoon. Rickard was accused of getting the ring four years ago, when he lived in Troy, and then going with his wife to Cincinnati. It came out during the examination that the ring is now in the possession of a minister in Dayton, O., who holds it as security for a loan of $75. Rickard was discharged on this complaint, but was held on a warrant sworn out by Edgar Lynd, of Troy, for blackmail.

Mattie St. George Wilson Gets Two Years.

PATERSON, N. J., Nov. 4.—Mattie St. George Wilson has been sentenced to two years in State Prison by Judge Barkalow for the larceny of a diamond ring. A few weeks ago, as already reported in these columns, at L. A. Piaget & Co.'s jewelry store, she exchanged a worthless stone for a diamond worth $100, but was arrested later when the theft was discovered. There is some mystery in the case. It is supposed that she is maintaining silence and allowing herself to be sentenced in order to shield some unknown person. She has every appearance of respectability.

Alfred H. Smith & Co.,

NEW YORK:
182 Broadway.

CHICAGO:
103 State Street,
Columbus Memorial Building.

LONDON:
33 Holborn Viaduct.

Diamonds,
Rubies,
Emeralds,
Sapphires,
Pearls, &c.

Mounted Goods also.

We aim in our Chicago, as well as in our New York office, to carry a stock of the above goods to meet all demands of the Western as also of the Eastern markets.

Our Chicago branch is the only thoroughly equipped office in the West representing a New York Importer's Stock, and orders sent there from the Western States will receive the most prompt attention and be filled at the lowest rates consistent with the quality demanded.

Memorandum goods sent to dealers. References requested from those unknown to us.

Omaha Exposition Awards.

Prompt Preparation of the Medals and Diplomas —Awards to Firms in the Trade.

OMAHA, Neb., Nov. 2.—The first shipment of the medals and diplomas that will be distributed among the prize winners at the Trans-Mississippi and International Exposition has arrived. There were 10 cases containing 1,000 medals, and a number of huge cases, which contained all of the 10,650 diplomas that have been awarded. There are about 5,000 additional medals on the road and it is positively announced that these will be on hand before Wednesday night. Consequently every exhibitor will be able to obtain his medals and diplomas before he goes away, a result that has been accomplished by no previous exposition. Many of the exhibitors who are in Omaha have been compelled to wait for months for their medals at previous expositions and they are hugely delighted with the promptitude with which the business of the Omaha show has been conducted.

Each of the medals is inclosed in a handsome case with a plush interior, which shows the medal to excellent advantage. All the medals are bronze when they are received by the exhibitor, but the company by whom they are furnished have representatives on the ground to do the plating and engraving at a nominal price. It will cost the exhibitors $3 for the plating and engraving of each gold medal and $2.50 apiece for the silver medals. At previous expositions they have been charged $4 and $5 for gold plating.

A force of six skilled engrossers are at work on the diplomas, and it is expected that the whole lot will be ready for delivery in two or three days.

THE AWARDS.

Meriden Britannia Co. and Rogers, Smith & Co., of Meriden, Conn., received gold medal.

Keystone Watch Case Co., of Philadelphia, gold medal for their exhibit of James Boss gold filled cases, also gold cases.

The American Waltham Watch Co., Waltham, Mass., received gold medal for movements.

All of these firms received special mention in regard to quality of goods, original designs, fine display, etc.

Reichenberg-Smith Co. received gold medal for their collective display.

Ingraham Clock Co., silver medal on their clocks.

Theodore Kuehl has secured at the exposition a gold medal for the display of cuckoo clocks shown by his brother, George Kuehl, importer, 184 Randolph St., Chicago. Mr. Kuehl had 128 feet of space in the Liberal Arts building arranged as a section of the Black Forest, where the clocks are made. But six gold medals were awarded among the 248 exhibitors, which makes the awarding of the medal to Mr. Kuehl a mark of distinction for his clocks. Many orders were taken by the firm for clocks to be delivered by the various jobbers with whom they do business.

PLANS FOR AN EXPOSITION NEXT YEAR.

Very close to 3,000,000 attended the exposition. All stockholders will be paid in full, which is something unusual. It is possible that the exposition will be repeated next year under the name of the Colonial Exposition Co., which may be formed in the next few days. It is backed by several New York capitalists besides the capitalists of this city. Over $100,000 was raised in one night, and as the old Exposition Co. are willing to dispose of the buildings at very reasonable rates, it seems very probable that there will be another one here next year. A specialty will be the showing of exhibits of foreign countries, also of the new possessions that the United States have acquired.

Chicago Jewelers' Association Banquet an Assured Success.

CHICAGO, Ill., Nov. 5.—At the regular monthly meeting of the Chicago Jewelers' Association, held at their rooms in the Columbus Memorial building, Nov. 1, it was unanimously resolved to hold the annual banquet in the third week of January, 1899. President Dodgshun has appointed the following banquet committee: T. Y. Midlen, manager Gorham Mfg. Co.; L. W. Flershem, of Lapp & Fleshem; H. F. Hahn, F. A. Hardy and W. F. Juergens, of Juergens & Andersen Co. No stronger selection could have been made to insure the banquet's success. Messrs. Hahn, Hardy and Flershem are ex-presidents of the association and have been active factors in making the wheels go round at former banquets. Messrs. Midlen and Juergens are men with whom social and club life form a necessary part of their existence. In such hands the pleasures of the evening are assured.

H. S. Montgomery Watch Inspector for Entire Santa Fé System.

TOPEKA, Kan., Nov. 5.—H. S. Montgomery has now been appointed general watch inspector of the entire Santa Fé system. He was recently made general inspector of the Gulf, Colorado and Santa Fé, and now he has been appointed general inspector of the Santa Fé Pacific Railway and the Southern California Railroad companies, thus placing him in authority as an official over the entire system. Mr. Montgomery has been steadily promoted from local inspector to the responsible and honorable position of general watch inspector of the greatest railroad system in the world. The compliment is a high one and based on merit and ability, including fine executive ability.

The system of watch inspection on the Santa Fé has been given prominent place among recent developments of this nature, and has added much to the company's standing. The system was originated by Mr. Montgomery, and is now being used on other large railroads. Too much care cannot be exercised in safety precautions for the public's welfare and in enforcing a stringent watch inspection the Santa Fé not only does what it owes its patrons, but its action receives universal commendation and appreciation. The employes as well as the traveler and the company share in the protection the safeguard affords.

Let Us Help You.

Perhaps you don't know that we carry almost everything in the line of Mounted Diamond Goods such as Rings, Studs, Earrings, Ear Studs, Scarf Pins, Brooches, etc.? But we do, and also have many articles that are a little out of the ordinary, such as Match Boxes, Cigar Cutters, Link Sleeve Buttons, Lockets, Necklaces, Bracelets, etc., all set with Diamonds and Colored Stones.

We want you to become acquainted with our Diamond Stock and then you will know that this is THE place to buy diamonds. The next time you have a call for anything in the Diamond or Precious Stone line that you haven't in stock, just drop us a line and let us send you a memorandum package. Our goods are all insured in transit by Express and we want you to see them.

We can send you the highest priced goods for your finest trade or the lowest priced goods for your every-day trade, but whatever it is, the quality will always be the highest for the price and the price the lowest for the quality.

Cross & Beguelin,

17 Maiden Lane, New York.

43 Rue de Meslay,
PARIS.

Importations at the Port of New York.

Weeks Ended Oct 29, 1897, and Oct. 28, 1898.

	1897.	1898.
China, glass and earthenware:		
China	$61,141	$83,852
Earthenware	16,176	19,055
Glassware	20,591	13,842
Instruments:		
Musical	9,149	9,117
Optical	6,102	3,343
Philosophical	2,056	5,179
Jewelry, etc.:		
Jewelry	1,804	6,548
Precious stones	166,192	182,407
Watches	19,571	19,274
Metals, etc.:		
Bronzes	2,623	4,303
Cutlery	8,486	12,587
Dutch metal	5,015	2,839
Platina	....	35,049
Plated ware	..	1,462
Silver ware	2,176	315
Miscellaneous:		
Alabaster ornaments	290	242
Amber	....	7,092
Beads	....	4,297
Fancy goods	....	4,475
Clocks	3,239	8,821
Fans	2,216	7,895
Ivory	13,635	....
Ivory, manufactures of	509	845
Marble, manufactures of	7,740	8,340
Statuary	2,109	3,352
Shells, manufactures of	6,046	3,817

A. L. Sercomb Reports Encouraging Outlook for Western Business.

MERIDEN, Conn., Nov. 2.—A. L. Sercomb, of Chicago, the general manager of the Meriden Britannia Co.'s store in that city, was in town yesterday consulting with the officials about the western business. Mr. Sercomb reports a decided improvement in business in the west which he says has almost become a boom. Everybody is encouraged in Chicago and say that the prospects are better than they have been at any time for 15 years. Mr. Sercomb says that the large wheat crop is responsible for this increase in business, and to illustrate what an enormous crop of grain the Dakotas produced this year he says there are not enough cars in that section, running every day until Jan. 1, to get the crop of grain to the eastern market, where it is being purchased rapidly by Englishmen. Such big crops could not have any other effect upon business than to boom it. Mr. Sercomb thinks that business is better in the west than in the east at present, but he thinks the increase in business there is showing itself in the shops of the east.

In regard to the Meriden Britannia Co.'s business, he said the prospects in Chicago were excellent.

While Carl Aldrich, jeweler, Barton, Vt., was working at his bench near his show window an alcohol lamp set fire to the lace curtains and for a few minutes it looked as though the hose companies would have to be called out, but with the help of the crowd that happened to be near, the fire was extinguished with a loss to Mr. Aldrich of only about $35.

Charles H. Roessner, formerly of Hagerstown, Md., who went to Mt. Carmel, Pa., to go into the jewelry business, was operated upon in the Episcopal hospital, Philadelphia, and a piece of a bullet and a fragment of bone were cut out of his foot. The X-rays located the bullet, which he accidentally shot into his foot from a cat rifle while shooting rats in Hagerstown some months ago.

Pearl Facts....

The present condition of the Pearl Market having been completely provided for by us, we are in a position to offer unequalled advantages to the trade.

All buyers of Pearls and Precious Stones are invited to inspect our assortments.

Eisenmann Bros.,

Importers of...
Pearls and Precious Stones,

21 and 23 Maiden Lane, = NEW YORK.

Paris: 3 Rue Saint Georges.

Stern Bros. & Co.

Cutters of...
DIAMONDS,

MANUFACTURERS OF
Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.
LONDON OFFICE, 29 ELY PLACE.
CHICAGO OFFICE, 149 STATE ST.

BUY "SIMMONS" CHAINS THEY SELL!
R. F. SIMMONS & CO.
ATTLEBORO, MASS.
N.Y. 9-13 MAIDEN LANE.

S. STERNAU & CO.,



Office, Factory and Salesrooms,
193 Plymouth Street, BROOKLYN, N. Y.

Display Handsome New Lines Of

Chafing Dishes,
Kettles, Trays,

CRUMB TRAYS and SCRAPERS, BREAD BASKETS, ETC.

New York Salesroom:
204 Church St., cor. Thomas St.

CATALOGUE ON APPLICATION.

Our New Line of Goods

For the

Jewelry and Fancy Goods Trade

is unequalled in Artistic Designs and Attractive Finishes.

Vases, Pitchers, Jardinieres, Etc.,

in Plain and Decorated,

BALEARIC, CERISE, RHODIAN and other FINISHES,

the handsomest ever put on metal.



Gold and Onyx

TABLES AND JARDINIERE STANDS
CANDELABRAS,
FIGURES,
BUSTS, Etc.

Reception Lamps

with the celebrated "B. & H." or "B. & H." Radiant Burner.

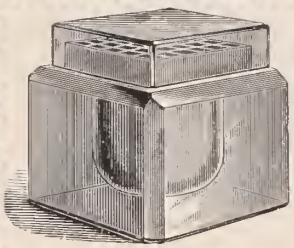
THE FINEST LINE EVER PRODUCED.

The Trade

are cordially invited to inspect our productions at our salesrooms.

Bradley & Hubbard Mfg. Co.,

NEW YORK, 26 Park Place to 21 Barclay Street. BOSTON, 160 Congress Street. CHICAGO, 204 Masonic Temple. PHILADELPHIA, 714 Betz Building.
Factories and Main Office, MERIDEN, CONN.



A. A. WEEKS,

11 GOLD ST., NEW YORK,

Manufacturer and Importer of

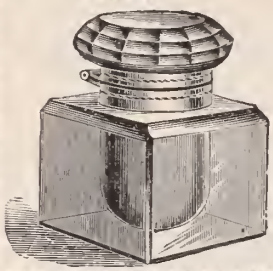
CUT AND PRESSED

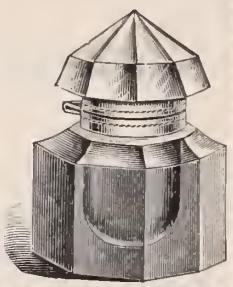
INK STANDS

For Mounting Purposes.

We carry in stock a large assortment ready for

Immediate Delivery.





Venezuelan Steer Novelties.

THE LATEST PRODUCTION IN FINE LEATHER.

We have a large collection of Mounted Pocket Books, Card Cases, etc., for the Jewelry Trade.

ESTABLISHED 1850. **C. F. RUMPP & SONS,** TRADE R MARK.

FINE LEATHER GOODS,

Fifth and Cherry Streets, Philadelphia: | Special Catalogue for Jewelers. | New York Salesrooms: 621 BROADWAY.

The Bankruptcy Act.

Department of Justice Says Involuntary Petitions May be Filed Without the Supreme Court's Forms.

WASHINGTON, D. C., Nov. 3.—The Bankruptcy act, which became a law during the last session of Congress, provided that the Supreme Court of the United States should formulate rules and orders for the execution of the involuntary feature of the measure. As the court had not furnished the necessary orders by Nov. 1, when this portion of the act went into operation, there have been some doubts as to the legality of proceedings under the law.

The Department of Justice, however, held that its early enforcement was not materially affected by the absence of the rules and that they were not essential to the enforcement of the act. It was also held that petition from creditors for involuntary bankruptcy could be filed in the courts, and it lay with the courts whether the causes should be adjudicated or postponed until the rules were promulgated by the Supreme Court. The Supreme Court is now engaged in formulating the rules and their promulgation may take place at any time.

PETITIONS IN THE COURT AT NEW YORK.

The provisions of the new National Bankruptcy law which relate to petitions in involuntary bankruptcy went into effect Nov. 1, but the same questions that arose when the provisions for voluntary bankruptcy went into effect have arisen under the involuntary provisions, relating to the courts' power to pass upon these petitions. Judge Brown, of the United States District Court, in New York city, which is named as one of the courts in bankruptcy, has refused to pass upon the involuntary bankrupt petitions, as he did upon the voluntary petitions, until the Supreme Court of the United States shall have promulgated its rules for the procedure and the form of petition. Friday last Judge Brown refused to act upon one of the first petitions in involuntary bankruptcy that has come before him, upon the above named ground.

Clerk Lyman, of the United States District Court, stated to a CIRCULAR reporter that day that he had received orders from Judge Brown to accept the petitions in involuntary bankruptcy the same as he did in regard to the voluntary bankruptcy petitions, namely, for what they were worth, and that none of the petitions would be acted upon until the Supreme Court had formulated the rules which it is required to do by the Bankruptcy law. When asked about the despatch from Washington published above, relating to the Department of Justice's decision that the involuntary petitions could be acted upon without waiting for the United States Supreme Court to make the rules and forms, he said that Judge Brown had no judicial knowledge of any such ruling or decision, nor could he say whether such a ruling would influence the Judge as to the stand he has taken.

STATE INSOLVENCY LAWS SUSPENDED.

BOSTON, Mass., Nov. 2.—The full bench of the Supreme Court has handed down a

decision to the effect that all the insolvency laws in the State were suspended July 1 of this year, and that the United States Bankruptcy law superseded them on that day. The court holds that the beginning of insolvency proceedings was authorized July 1, the date of the passage of the Bankruptcy law. The decision will affect many cases throughout the State, which were begun after that date.

President Holbrook's Beneficence to His Company's Employes.

PROVIDENCE, R. I., Nov. 5.—Ground has been broken and work begun upon the construction of a casino building for the use and convenience of the officers and employes of the Gorham Mfg. Co., at Elmwood, this city. The entire expense for this enterprise is to be defrayed by Edward Holbrook, president of the corporation.

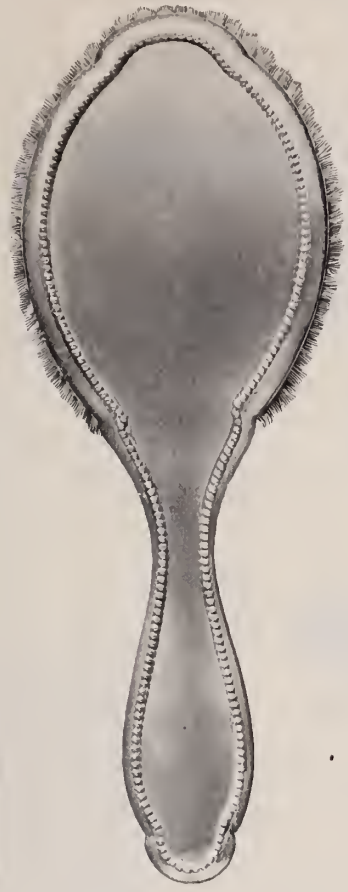
The building is to be situated on Earl St., a short distance north of the Gorham company's factory. The main portion of the structure will cover a ground space of 78 by 33 feet. It will be constructed of wood and a story and a half in height. Jutting out from the center of the rear of the main building will be an ell or kitchen 42 by 36 feet. At the tables to be placed in the main hall it is expected there will be seating capacity for 400 persons. The floor area of this room will be 63 by 42 feet. On the right is to be the library, 16 by 32 feet, and the president's room and ladies' lunch room on the left, each of the latter about 16 feet square. All of these rooms together with the kitchen are on the lower floor. The assembly room is intended as a recreation or lunch room for the men. The president's room, so called, is intended principally as a lunch and sitting room for the officers of the company and will be elegantly fitted up.

The upper rooms are to be fitted up as sleeping rooms, two of which are to be reserved for Mr. Holbrook and Mr. Robinson, vice-president of the company. In the basement will be accommodation for 600 bicycles. The building will be heated by steam and lighted by electricity. All the materials for its construction are already on the premises and it is hoped to have the building closed in before severe weather sets in and completed ready for occupancy by April next.

J. Paul Duffin has opened a jewelry store in Morrison, Ill.

Rhines & Sliter, Lamont, Ia., have dissolved partnership.

Mr. Huthwater, Wyoming, Pa., has removed to the Harch block, that town.



The
Colonia...

THIS is our highest-priced pattern. It was conceived and made to meet the demands of the most fastidious and particular, being the heaviest and most expensively made of any of our patterns. We do not offer it because it is cheap—it is not; it is high-priced. It represents the esthetic idea in toiletware and is worth all we ask for it.

This brush is over twice as large as illustrated. It may be seen in our toiletware catalogue, which will be sent upon request.

Howard Sterling Co.,

Providence, R. I.

New York Office:
860 Broadway.

TRADE MARK

F&B TRADE MARK REGISTERED

Do Not Miss



1157 Heart and Crown Box for Small Change.

the opportunity to see our line of Sterling Silver

TOILET and MANICURE GOODS

and Silver Novelties; also our immense line of fine

GOLD PLATED **Chains, Bracelets, Lockets,**

HEART CHARMS, PINS and EARRINGS.

Remember

We are leaders in these lines, and if you would like to be strictly up to date you must show a nice assortment of these goods. Ask for catalogue.

Theodore W. Foster & Bro. Co.,

100 Richmond St., Providence, R. I.

SUCCESSORS TO FOSTER & BAILEY.

ORDER NOW.

Owing to the great demands upon the productive capacity of our workshops, Jewelers are advised not to delay

ORDERING,

so as to secure shipment of goods in good season.

TRADE MARK

"Watch our Ads."

The Mauser Mfg. Co.

Silversmiths,
14 E. 15th St., N. Y.

TO SECURE A

Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button.



Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer*, a new button will be *given in exchange.*

PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7L, 8L AND 9L

The Standard American Collar Button.

Extra Long Post. **Extra Width of Back.**

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape;
4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co., 49 Chestnut St., Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y., Selling Agents for the Jobbing Trade.

Yes, Thank You,

We are very busy, yet we can handle more business. Don't order too late for we'll be busier right along. The goods we are showing and the goods we are making are the goods you need.

HENRY FREUND & BRO.

'We Sell Sellers." **9-13 Maiden Lane, New York.**

The Express Receipt Tax.

Judge Lacombe Gives a Prompt Decision for Defendants to Hasten Hearing on Appeal.

Judge Lacombe, of the United States Circuit Court, at New York, handed down an opinion Saturday in which he held, without entering deeply into the question, that express companies have the right to compel shippers of goods to pay the one cent war stamp tax upon bills of lading, imposed by the act of Congress, which became operative on July 1, 1898. Judge Lacombe's opinion is issued in the suit of William Crawford, of Simpson, Crawford & Simpson, against William L. Hubbell, treasurer of the Adams Express Co., in which it was sought to enjoin the express company from charging shippers the one cent tax. The Merchants' Association of New York are really the complainants in the suit against all of the express companies having main or branch offices in New York, but the Crawford case has been taken as a test one. The litigation involves thousands of dollars, and numerous suits brought in United States Courts throughout the United States have been held in abeyance pending Judge Lacombe's opinion, which follows:

"This is a case undoubtedly of very great importance, and it is, moreover, one of those cases in which the most important object is to secure the earliest and final determination of the case. Undoubtedly it will go to the Supreme Court of the United States, whatever may be the decision of the lower courts or of the Circuit Courts of Appeal, and it is most desirable to get it there as expeditiously as it can be sent. The delay which would be incurred by taking the case under advisement on briefs, and holding it for weeks, perhaps, in order to study the case and write an opinion, in which, in the orderly sequence, would be the first of three, would simply work a delay and accomplish no good purpose, especially in view of the fact that it is mainly the question of the interpretation of an act, according to its intent, which is always a matter of great uncertainty, and sometimes leads to the most startling results, as in the case of the Holy Sepulchre or Holy Trinity, whichever it was. Under those circumstances it seems to me best that I should dispose of it now.

"I start with the proposition that as between individual citizens originally there is the right as to who should bear the burden of service rendered. That a common carrier is subject to regulations by Congress as to limitations upon its powers to make agreement with the individual citizens is not disputed. The proposition is, Has Congress prohibited in this particular case the carrier from requiring the shipper to pay the increased expense of performing the act of transportation? There is no express language in the act that I can find laying the burden of that prohibition upon the carrier, and inasmuch as restrictions of the right to contract, which is a right of a great deal of value to the citizen, should not be spelled out of any uncertain language, I am induced to reach the conclusion, without the careful examination and analysis of the cases which might lead me to a different conclusion. I am constrained, I say, to reach the conclusion that the act has not prohibited the carrier from requiring the party tendering the goods to pay to the carrier the increased cost which the act of Congress has made.

"It seems to be of the utmost importance, not only to the express company, but to the individual shipper, to have this matter authoritatively settled. It is extremely necessary that there should be an early decision in the court of last resort. A decision here is worth nothing: it will not settle the question."

E. H. Treiber will engage in the jewelry business in Parkston, S. Dak.

J. C. Irving has purchased W. H. Hodges' jewelry shop, Union Star, Mo.

E. C. Bills, formerly with J. B. Chambers & Co., Chicago, Ill., has become a member of the corps of salesmen of Mrs. T. Kircher, Davenport, Ia.

More Injunctions Against Wrongful Users of the Name "Waltham."

Six more decrees similar to those obtained in the United States Circuit Court in New York and recently published in THE CIRCULAR, have been granted to the American Waltham Watch Co., by Judge Dallas, of the United States Circuit Court, in Philadelphia. These decrees are in suits brought by the American Waltham Watch Co. against retail dealers handling the watches made by the Columbia Watch Co., of Waltham, Mass., which watches were inscribed with the words, "Columbia Watch Co., Waltham, Mass." The American Waltham Watch Co. claim that the word "Waltham" is their trade-mark, and seek in these suits to prevent the sale of watches made by others than themselves and bearing the word "Waltham." The effect of these decrees is to prohibit the use by the defendants of the word "Waltham" or the words "Waltham, Mass.," upon or in connection with any watches except those made by the American Waltham Watch Co. The six suits in question were brought against the following Philadelphia jewelers: C. Kibele & Co., of 628 Chestnut St.; Robert L. Saunders, of 13 S. 8th St.; G. Heineman & Sons, of 137 N. 9th St.; Samuel Mellin, of 1903 S. 20th St.; Edwin Howard Williams, of 4941 Germantown Ave., and W. H. Thompson, Jr., individually and as administrator of E. M. Thompson, deceased, of 33 S. 8th St. The decrees in these cases were entered by consent and are substantially all in one form. They direct that injunctions issue restraining the defendants in substance:

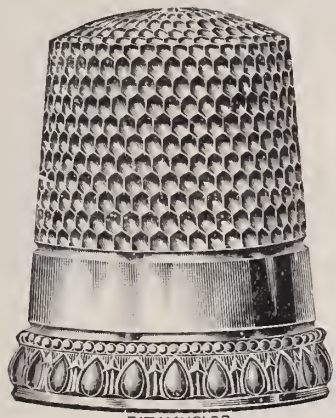
First—From further selling or offering or advertising for sale or giving away watches or watch movements bearing or having inscribed upon them the word "Waltham" or the words "Waltham, Mass.," unless such watches or watch movements shall have been made by the complainants, the American Waltham Watch Co.

Second—From further selling or offering or advertising for sale as "Waltham watches" or representing as "Waltham watches" any watches or watch movements except watch movements made by the complainants, the American Waltham Watch Co., or watches containing such watch movements.

Third—From further using the phrase, "Waltham watches" or the word "Waltham" with or without the prefix "Columbia" or any other prefix whatever in connection with or in describing, advertising or selling watches or watch movements except as to watch movements made by the complainants, the American Waltham Watch Co., or as to watches containing such watch movements.

The attorneys for the American Waltham Watch Co. in these cases are Samuel W. Hyneman, Drexel building, Philadelphia, and Frank L. Crawford, 229 Broadway, New York.

THE
"PRISCILLA"
THIMBLE
"SPEAKS
FOR
ITSELF."



LOOK ON THE INSIDE FOR THIS

PRISCILLA
TRADE MARK

WE HAVE AN ILLUSTRATED CATALOG SHOWING OUR LINE OF GOLD AND SILVER THIMBLES—WRITE FOR IT.

Simons, Bro. & Co.,

SILVERSMITHS, THIMBLE MAKERS AND JEWELERS,

NEW YORK. PHILADELPHIA. CHICAGO.

We Have Prepared

ILLUSTRATED SHEETS AND PRICE LISTS OF OUR SILVERWARE—THIMBLES, CANE AND UMBRELLA MOUNTS, WHICH YOU CAN HAVE BY SIMPLY DROPPING US A POSTAL.

WHY, CERTAINLY!

We'll be pleased to quote you prices on our new lines of **Ebony Goods**—the finest shown.

Catalogue of our Entire Product for the asking.

Leys, Trout & Co.

Manufacturers.

Prescott Building, John Street, = = NEW YORK.

THE LEADER

in **High-Grade Watches** is the

VACHERON & CONSTANTIN

GENEVA, SWITZERLAND.

THE LEADER in { Quality, Adjustment, Durability, Style.

VACHERON & CONSTANTIN TRADE-MARK.

It Fits all Sizes of American Cases.
New Grades—New Sizes—New Improvements.
Special Grades for Railroad Men.

EDMOND E. ROBERT, 3 Maiden Lane,
SOLE AGENT, New York.



S. & A. Borgzinner,
Manufacturers & Importers,
82 & 84 Nassau St.
New York.

AIKIN-LAMBERT JEWELRY CO.,

Importers of

DIAMONDS.

Jobbers in

WATCHES, JEWELRY, CHAINS, NOVELTIES, ETC.

Latest Designs. Lowest Prices.

19 MAIDEN LANE, NEW YORK.

Withdrawing Partner in J. Delahaye & Co. Has a Receiver Appointed.

PROVIDENCE, R. I., Nov. 5.—Henry J. Landry and Joseph Delahaye, who formerly carried on a fancy goods and jewelry business at 445 Westminster St., near the corner of Walker St., under the name of J. Delahaye & Co., dissolved partnership some time ago with the understanding that Landry was to withdraw and Delahaye retain the business on condition that the latter pay the debts. Landry became much disturbed over the unsettled condition in which Delahaye conducted the business recently, however, and petitioned the Supreme Court for the appointment of a receiver.

A hearing was held in this equity cause to-day and Isaac Hahn was made receiver by a decree of the Appellate Division of the Supreme Court. The receiver has ordered the sale at public auction of the stock in trade of this jewelry store to commence Wednesday, Nov. 9, at 10 o'clock A. M., and continuing until the property of the firm is disposed of.

A New Jewelers' Building Erecting in Providence.

PROVIDENCE, R. I., Nov. 5.—On the lot at the corner of Richmond and Pine Sts., adjoining the Richmond St. Church, is soon to be erected a two-story business block. The location is excellent, being in the heart of the jewelry district. Ground was broken yesterday and work is to proceed immediately upon the foundations for the new structure which is to be erected by the owners of the land upon which it is to stand, the Free Evangelical Congregational Church Society.

The building will be used in the lower story for stores and in the upper for jewelry shops. As at present planned it will be two stories in height, the distance from the roof to the ground being 26 feet 6 inches. It will have a frontage of 110 feet on Pine St. and a depth of 24 feet on Richmond St. The building will be of brick of mill construction, so called, with a flat roof of tar and gravel. The appearance of the building will be simple yet effective and in line with the purposes for which it is to be used. It will be so built that additions may be made at any time as conditions may require.

Sudden Death of Henry T. Hartwell.

BOSTON, Mass., Nov. 7.—Henry T. Hartwell, whose return to business was reported only a week ago by THE CIRCULAR, a fall last Winter having been followed by a long struggle toward recovery, died very suddenly last Thursday afternoon in the salesroom of Munroe & Lane, by whom he was employed. While sitting at his desk he was seized with an acute attack of angina pectoris. A physician was summoned, but he was past medical help and expired soon after he was stricken.

Mr. Hartwell was one of the best known and most highly esteemed of the older representatives of the jewelry trade in this city. He was manager for J. N. Lindsay & Co., formerly one of the leading retail jewelry and silver ware concerns on Washing St., and continued with Geo. H. Whitford in a similar capacity when the house came into that gentleman's hands. When

Mr. Whitford sold out his plating business to Munroe & Lane, Mr. Hartwell was retained by the new firm. He had been about 30 years in the jewelry trade. Mr. Hartwell was born in Groton, Mass., and was 66 years of age. He leaves two sons, both of whom are in the ministry. The funeral took place to-day from the residence in Newton Highlands.

Last Rites to the Memory of Jacob Goodman.

COLUMBUS, O., Nov. 4.—The funeral of Jacob Goodman, the veteran jeweler of Columbus, an account of whose death and obituary appeared in THE CIRCULAR last week, took place from his late residence, 375



THE LATE JACOB GOODMAN.

E. Town St., Nov. 1. The funeral services commenced at 2 o'clock P.M. and included both religious and Masonic rites. The religious services were conducted by Rabbi Dr. Klein and the Masonic by the members of Humboldt Lodge, to which the deceased belonged, and the members of which attended the funeral in large numbers. The residence was crowded with the many friends, relatives, business associates and others who knew the deceased, and who came to express their sorrow at his almost sudden and unexpected demise.

The remains were taken to Green Lawn Cemetery and interred in the family plot.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Nov. 5, 1898.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$173,279.91
Gold bars paid depositors	57,885.62
Total	$231,165.53

Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:

Oct. 31	$10,197
Nov. 1	48,272
" 2	35,851
" 3	41,654
" 4	27,193
" 5	10,366
Total	$173,533

Judgment for $629 has been entered against C. P. Almroth, Brookfield, Mo., and others.

For the Asking.

Our new Fall Catalogue, illustrating complete lines of Gold and Gold Filled Cases and Gold, Silver and Essex Gold Filled Novelties, has just been issued and will be sent to any jeweler upon application.

It will benefit you to have this catalogue in your store during the holiday season. Sent by express prepaid at your request.

Courvoisier-Wilcox Mfg. Co.,

MAKERS OF

GOLD AND GOLD FILLED WATCH CASES.

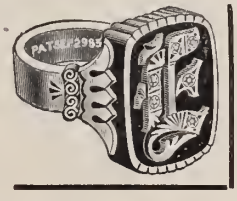
Hayden Mfg. Co.,

MAKERS OF

GOLD, SILVER AND ESSEX 14K. GOLD FILLED NOVELTIES.

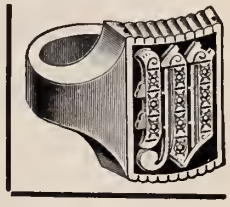
23 Maiden Lane,

.....NEW YORK.



Just to remind you

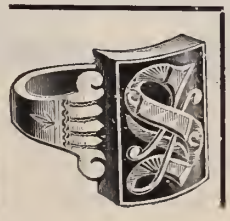
that we are continuing the manufacture of the O. & Z. interchangeable Initial Rings.



Importers and Cutters of DIAMONDS.

ZIMMERN, REES & CO. 9, 11 & 13 MAIDEN LANE, N.Y.

Makers of Gold and Diamond JEWELRY.



Now is the time

to look up your initial stock and send in your orders.

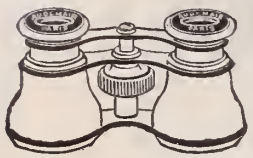
Factory, Newark, N. J.



JUST ARRIVED—OUR FALL IMPORTATION OF

AUDEMAIR OPERA GLASSES

"None Better Made."
SEND FOR CATALOG.



Also Cheaper Grades,
LAMAYRE and
CHEVALIER.
Pearl Opera Glasses from $2 up

Ask to see the Improved Spencer Patent Focusing Handle Opera Glasses.



NO EXPOSED PARTS TO TARNISH

GUARANTEED
GOLD FILLED GOODS,
Equal to Gold in Finish, Style and Wearing Qualities and Max mum Quality.

STIFF, SPRINGY FRAMES.

MAKERS OF SPECTACLES AND EYEGLASSES

SPENCER OPT. MFG. CO.,
15 MAIDEN LANE, N. Y.

For 20 Years....

Successful as an Auctioneer is the record I point to. Good enough record, isn't it?—to back up my statement that I can conduct an Auction Sale for you that'll get results!

More of my story if you write.

Alexander J. Comrie,
22 JOHN STREET,
NEW YORK.

Providence.

N. B. Barton, of Ostby & Barton Co., went to Chicago on business last week.

Graham Bros. have moved their factory from 393 Eddy St. to No. 220, same street.

James Clancy, buyer for Meldren & Co., Buffalo, N. Y., was in the city last week placing orders.

C. R. Russell, of Irons & Russell, is suffering much inconvenience from a painful felon on the thumb.

C. F. Irons, senior member of Irons & Russell, returned last week much improved in health from a hunting trip to Maine.

Mr. Gladding, for some time traveling representative of J. L. Crandall & Co., is now engaged in a similar capacity with E. B. Thornton & Co.

A. E. Donnelly, salesman for Hamilton & Hamilton, Jr., who has just returned from the west, reports the trade in better condition than he has seen it since 1890.

A. W. Sawyer, jobber in jewelry, has removed his office from the Hodges building to the Banigan building, where he now has a fine, light apartment in the latter elegant office building.

The trustee's sale of the stock, tools, machinery, fixtures, etc., of Robert Bradley & Sons' jewelry factory, located at 227 Eddy St., will occur Tuesday, Nov. 15, at 10 o'clock in the morning.

Max Streicher, until recently located in Kansas City, Mo., has opened offices in the Lederer building, this city, where he will carry on the business of selling jewelry by mail from catalogue.

Last Wednesday was opening day at the store of Ira G. Whittier, jeweler, 337-339 Westminster St. Souvenirs of roses were given to customers, and a concert was rendered by the Talma Ladies' Orchestra.

Mrs. Margaret Fagain has been appointed administratrix of the estate of the late Matthew J. Fagain, of East Providence, who was a member of the Attleboro jewelry firm of Cummings, Fontneau & Fagain.

The jewelry establishment of D. R. Childs & Co., for many years located in North Swansea, Mass., may be removed to Providence. The management are at present planning to take this step, but the details have not as yet been arranged.

Noah Holt, in charge of the Providence offices of the New York Jewelers' Board of Trade, Wilcox building, last week received a call from De Loid Safford, secretary of the Board, who was in town calling upon manufacturers in this city who are members of that organization.

Arthur S. Cumerford, bookkeeper for the Edwin Lowe Gold Plate Co., was married to Miss Grace Snow, at St. John's Episcopal Church, last Wednesday noon. The ceremony was performed by Rev. C. A. L. Richards, rector of the church. The bride was given away by her father, James P. Snow. The ushers were Charles D. Cooke, Howard Snow, Jr., Andrew Morris and William H. Reynolds, 2d.

The Attleboros.

Alfred R. Crosby, of Smith & Crosby, stands this week for his third election to the Massachusetts General Court.

Regnell, Bigney & Co. are now entirely out of the Bushee building and in their new quarters in the Bates building.

George Enbom has started a new engraving and chasing industry on the third floor of the Bushee factory building.

Thomas T. Inman, of J. T. Inman & Co., returned Saturday from a month's tour through the west with his sample grip.

The button houses are very busy at this time on their samples for the next rush season. Some pretty conceptions have been prepared.

A large and intricate machine has been installed in the new James E. Blake Co. factory, with which the automatic fire apparatus is to be tested for its efficiency each noon.

G. A. Schuman, who went from Attleboro to Seattle for the purpose of installing there "the largest jewelry plant on the Pacific slope," is now on his way home again.

Representative Alfred R. Crosby, of Smith & Crosby, returned last week from a three weeks' tour among the trade in company with E. C. Luther, salesman for the house.

The North Attleboro jewelers, inspired by their present building boom, have tried to induce W. & S. Blackinton to come from Providence and erect a factory in their town.

This is the period when the salesmen are returning from the west, and the shops are running extra hands and extra hours and the staple goods houses are resting from their busy season.

Messrs. Weisler and Berkowitz, of New

J. B. & S. M. KNOWLES CO.,

...Silversmiths...

PROVIDENCE, - - R. I.

STERLING SILVER ONLY

APOLLO



Send for Prices.
Mention The Circular.

We furnish this pattern in full lines, including Cutlery.

York, visited the local manufacturers last week together. They have just opened a factory for making plated jewelry and a jobbing house for small wares and novelties on Broadway, New York, and are making their introductory trip.

Dissolution of partnership is pending with Ellis, Livsey & Brown, Attleboro. Initial steps have been taken, and the factory is running shorthanded until definite settlement is effected, which will probably be this week.

Herman T. Regnell, Ernest B. Bliss, David E. Makepeace, Martin L. Chapman, Henry Wexel, Charles E. Bliss, James A. Bigney, Harry P. Kent and Albert A. Bushee were jewelers placed on the list of the officers and committees of the Men's Sunday Evening Club last week.

Very extensive additions have been made to the equipment of the Attleboro Steam and Electric Co. owing to the demands for light and power from the local jewelry factories. In some of the shops the last few months the lights have been increased by the score and in others by the hundred.

Company C Association, the Attleboro Republican Club, held an interesting session Friday night. The matter of principal importance was the election of officers. Charles M. Robbins, of C. M. Robbins & Co., was selected for president; Samuel N. Stone, with the Bay State Optical Co., vice-president, and Walter J. Newman, with Horton, Angell & Co., treasurer.

Emmons D. Guild and Edward A. Sweeney have added a new business to their present cares as head of the W. H. Wilmarth Co. They have accepted the office of directors in a new electric street railroad proposed and soon to be started. It will connect this town and Taunton with a branch running to Pawtucket, and forms the connecting link between the Bristol county network of electric roads and those in Rhode Island.

Lynchburg, Va.

The F. D. Johnson Jewelry Co. have discontinued business here and gone to New York, where they announce they will engage in the manufacture of jewelry.

C. D. Silverhorn, 815 Main St., with Wm. C. Silverthorn, manager, has a very handsome store. He states that the outlook is the best for many years for business, and is confident the holiday trade will be satisfactory.

H. Silverthorn Co. have thoroughly remodeled their store. This company, who continue the business established by H. Silverthorn, the veteran jeweler of this section, now in his 89th year, state that they have good outlook for Fall business. The farmers are in better circumstances than for many years, other business is picking up, and the holiday trade is expected to be large.

The Ehrich's, 1107 Main St., have taken the whole of the large building and fitted up their establishment in very handsome style. The head of this house, J. S. Ehrich, came to this city some 10 years ago as a watchmaker, and worked for the old firm of H. Silverthorn; afterwards he went into business for himself by renting a small window in a drug store. Now he owns the building he is in and has a stock of goods second to none in the city.

Cleveland.

Victor Thrane, now a musical manager in New York, and Miss Lottie L. Lacey, of Grand Rapids, Mich., were recently married. Mr. Thrane, a few years ago, was an optician in this city, having an establishment in the Euclid Ave. arcade.

J. W. Beeman, who was arrested some time ago on a charge of fraudulent use of the mails, was arraigned before Judge Ricks, in United States Court, Thursday, and his case continued until Nov. 30. This is the case in which letters, with alleged pawn tickets calling for valuable rings and other jewelry, were dropped on the streets of other cities. The letters contained requests for money to redeem the alleged pawned goods.

The jewelers of Cleveland are indignant at the attitude of the city, county and Federal authorities toward an alleged tea concern which is flooding the city with cheap jewelry as "gifts" with what it claims to be a peculiar blend of tea. The scheme has all the earmarks of a lottery, and its long suit is "solid gold watches." One of these, examined by Henry Welf in connection with a Justice Court case brought by one of the "victim" of the scheme, proved to be, according to Mr. Welf's testimony an 8 karat case with a low grade movement. It was alleged to be worth $45, but could be duplicated by any dealer for $14.

The new Colonial arcade is becoming a center of retail jewelry trade, and the firms who have located there are much pleased thereat. Burt Ramsey was the pioneer, and he was quickly followed by Mr. Ernne. A little later Schauweker Bros. Co., who had for a year or more made their headquarters with the Hoyt Dry Goods Co., moved into the arcade, occupying a pretty double storeroom. The latest firm to become established there are the Lewis Jewelry Co., Fred. B. Lewis, manager. They are a new concern and will not be ready to open their doors for a week or 10 days. Besides these there are two optical firms and one or two other stores of closely allied businesses.

Save Your Silver!

Ordinarily, good silverware should last a lifetime, and hold its original brilliancy quite as long, providing the right material is used in cleaning and polishing.

All polishes will make silver shine, but that is not the point; economy must be considered as well as results. This is the cardinal merit of



SILVER CREAM:

it is the most economical polish made as well as the most efficient; it saves silverware because it cleans it easily. It does not require muscular exertion to produce a lustre; its effect on silver is similar to a fine toilet soap on the hands, it simply removes the matter accumulated and leaves the surface in its natural condition, clean and highly polished, just as it comes from the factory. It is impossible to put an artificial lustre on silver; the best that can be done is to restore its natural brilliancy.

Polishes that necessitate hard rubbing will gradually wear away the delicate surface of silverware, and will in time destroy the brilliancy imparted by the burnisher.

In order to introduce SILVER CREAM to new customers we are making this extremely liberal offer:

Send us an order for ½ gross of half pint bottles, the 25-cent size. The price is $9 (only 12½ cents per bottle). With the order we will send you free one gross of 1-ounce sample bottles with your name and address on the labels, also a nickeled display stand for displaying the polish on the counter, together with circulars and show cards.

J. A. WRIGHT & CO., KEENE, N. H.

Makers of the famous RED STAR CLEANING POWDER.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND.

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated And Decorated Watches

IN 15 DIFFERENT SIZES. INTERCHANGEABLE PARTS.

NEW YORK OFFICE, 68 NASSAU ST. ALFRED G. STEIN, Representative.

Jewelry Defined.

Important Decision by the Board of General Appraisers Classifies all Varieties of Jewelry.

A decision of great importance, both to the Government and to the jewelry industry, was filed Saturday by the Classification Board of General Appraisers in the protest cases of Stern Bros. *et al.*, on 28 importations made by various vessels. The goods were classified and assessed for duty as jewelry at 60 per cent. ad valorem, and were claimed to be dutiable at 45 per cent. or at 35 or 20 per cent. The protests were overruled by the board. The opinion, which is very comprehensive and covers all the cases involved in the 28 invoices, was written by General Appraiser G. C. Tichenor. According to the opinion, the goods consist of:

1. Pins with shanks varying in length from about two to six inches, composed of steel or other base metal, with heads more or less ornamental, in imitation of precious metals, some being set with or composed of imitation pearls or precious stones made of glass or paste. They are described in the invoices as "pins," "long pins," "epingle," "epingle chaperaux, metal and pierres," "glass and metal hat pins," "metal and pearl hat pins," "metal and stone hat pins," and are adapted and used for hat, bonnet, shawl, safety, veil, lace, hair or belt pins.

2. Ornaments of various sizes and designs, some having central tongues like buckles and other single pins, such as breast pins, and which are intended and adapted for use as hat or belt ornaments, breast pins, etc. They are made of base metal in imitation of precious metals, either oxidized, some being enameled and others plain, and some being set with imitation pearls or other precious stones. They are described in the invoices as "ornaments and simili pins," "epingles," etc.

3. Buckles, slides or agraffes of fancy shapes, made of polished steel and other base metal, in imitation gold or silver, plain or oxidized, some being enameled and also set with imitation precious stones made of paste or glass. They are designed for use especially for women's belts, or girdles, and are described in the invoices as "buckles," "buckles and sets," "agraffes," "boucle agraffe," "coulant metal and strass."

4. Chatelaines, comprising hook and chain and other usual parts, and designed to be attached to the waist or belt, for holding watch, keys, scent bottle, pencil, etc. They are composed of imitation precious metal, some being set with imitation precious stones.

5. Buckles in different ornamental parts, made of base metal, gilded or otherwise prepared to imitate gold or silver, plain or oxidized, enameled or printed, and described as "buckles," "placques," "boucle," "metal or pierres boucle," and "metal strass buckle acier."

6. Brooches composed of base metal in imitation of precious metals and set with imitation stones and pearls. They are worn about the neck, wrist, etc., and are described as "brooches," "brooches metal," etc.

7. Belts and girdles of fancy designs made of base metal gilded, set with imitation precious stones or of leather or silk, mounted with ornamental buckles, clasps or slides composed of imitation precious metal, set with imitation precious stones, the mountings being the component value They are described as "belts," "ceinture acier and strass," "ceinture metal and precious stones," etc.

8. Brooches composed of base metal with imitation precious stones and pearls. They are designed to wear about the neck or wrist, and are described as "brooches," "brooches cbatele," and "brooches metal and precious."

9. Women's ornaments for the hair in the form of pins or combs composed of horn or shell or metal in imitation of gold or silver, and set with imitation diamonds or other precious stones. They are described as "pins celluloid and strass," etc.

10. Women's belts or girdles composed of black lacquered metal and black beads, with spangles or ornaments in imitation jet, glass being the component of chief value. They are described as "ceintures jais," etc.

11. Ornaments in the form of crescents, wings, etc., composed of black lacquered iron or steel, forms with single pin attachment in black glass in imitation of jet, glass being the component of chief value. They are designed for hat or bonnet ornaments, and are also adapted for use as breast-pins, etc. They are descriped as "ornaments," "epingles jais," etc.

These goods were all assessed for duty at 60 per cent. ad valorem as jewelry under the provisions of paragraph 434 of the Tariff act of July 24, 1897, and were claimed to be dutiable at 45 per cent. under paragraphs 112 or 193. Certain of the belts were claimed to be dutiable at 35 per cent. under paragraph 450, or at 20 per cent. under paragraph 435.

The rates of duty under earlier Tariff acts having, as a rule, been lower than upon unenumerated manufactures of metal, glass and other hard substances, from which jewelry or so-called imitation or mock jewelry was made, importers of articles similar to those considered in the decision claimed that the goods were known in trade and commerce as jewelry, and were dutiable as such. That they were successful in this claim is shown by many decisions by the Board of General Appraisers, United States Supreme and Circuit Courts and the Treasury Department, and these cases are quoted by the Board in the present decision. Under the Tariff acts of Feb. 8, 1875, and March 3, 1883, such goods were held to be dutiable at 25 per cent. as jewelry, while as non-enumerated manufactures of glass, jet, etc., they would otherwise have been assessed at from 35 to 45 per cent. It was held, however, that they were commonly known as jewelry, and were properly dutiable as such.

In the present case the protestants' witnesses, who were their employes, testified that the goods were not known in trade as jewelry. The Government's witnesses consisted of wholesale dealers in jewelry, and manufacturers and jobbers of such articles or their representatives; also two expert examiners of jewelry and kindred articles in the local Appraiser's department at the port of New York, one of whom has had practical experience as a wholesale dealer in jewelry. Their testimony, with one exception, was that the articles were known by them as jewelry. The testimony of some of them that such articles as gold pens, horn combs, shoe horns and ink stands were known by them as jewelry, however, weakened their testimony to some extent. The definitions of jewelry, jewels, Berlin jewelry, bird jewelry, claws, Scotch jewelry, temple jewelry, etc., in Worcester's, Webster's, the Standard and the Century dictionaries, are quoted, and the opinion adds:

"We find as matters of fact that the goods in question are of the particular character herein described in detail, and that they belong to a class of articles made and sold by manufacturers of jewels and jewelry, and were commonly known as jewelry in the United States on July 24, 1897, and previous thereto."

Last Week's New York Arrivals.

D. E. Dunn, Ft. Plain, N. Y., Gilsey H.; H. C. Bostwick, Newark, O., Astor H.; A. L. Sercomb, Chicago, Ill., St. Denis H.; W. G. Hussey, Salem, Mass., Broadway Central H.; M. Meyerson, Jacksonville, Fla., Metropolitan H.; E. R. Bennett, Amherst, Mass., Astor H.; W. M. Wurzburg, Grand Rapids, Mich., Imperial H.; W. N. Arnzen, Fall River, Mass., Imperial H.; G. A. Schlechter, Reading Pa., Albert H.; Mr. Rhoads, Lancaster, Pa., Broadway Central H.; G. Eckert, Jeannette, Pa., Astor H.; J. H. Kaiser, Jamestown, N. Y., St. Denis H.; M. Oppenheim, Whitehall, N. Y., Grand Union H.; A. J. Landry, Boston, Mass., Grand H.; J. H. Leyson, Butte, Mont., Imperial H.; H. W. Patterson, of Smith, Patterson & Co., Boston, Mass., Astor H.

Al. Schaufele, Monterey, Cal., surprised his friends recently by getting married.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

AVERY & BROWN,

68 Nassau St., New York.

99 Optical Ads $1.00

Plain, Original Talks in Type, suitable for newspapers, cards or folders. 40 to 100 words in each ad. Printed. No samples, but money back if you want it. I carry a page ad. in "Optical Journal" and ¼ page in "The Keystone" and "American Jeweler"—that's reference enough.

WM. E. HUSTON, OPTICIAN, GREENFIELD, IND.

DAVID KAISER. FRED L. SMITH. JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Mr. Simpson, representing Otto Young & Co., Chicago, left Friday for the northwest.

Arthur Bradshaw, traveler for the Meriden Britannia Co., from the factory, visited the Chicago house last week.

Charles Willemin, T. G. Frothingham & Co., saw all his Chicago friends last week.

L. G. Perry, for Ripley-Howland Mfg. Co., Boston, Mass., says he has nothing to complain of on his present trip.

J. Milleman, of Hayden Mfg. Co., Newark, N. J., is calling on the Chicago trade after a successful trip to San Francisco.

Mr. Huff, representing Fred. W. Lewis & Co., New York, had many choice things to show his Chicago customers last week.

Mr. Holly, Towle Mfg. Co., has returned east. Messrs. Ryan and Shepardson, same company, have left Chicago for the northwest and Indiana, respectively.

L. W. Bruns, traveler for Juergens & Andersen Co., came in from his western trip and started out for a short trip in Illinois. He reports an exceptionally good business in Colorado.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Parks Bros & Rogers, by E. I. Rogers; Scofield, Melcher & Scofield, by Mr. Scofield; Providence Stock Co., by M. L. Jacoby; Goldsmith Mfg. Co., by Mr. Matschke; Wm. Rogers Mfg. Co., by C. K. Bemis; Electric City Box Co., by Gus J. Weil; Goodfriend Bros., by Mr. Engelsman; Reed & Barton, by E. A. Reed; and the representatives of Paul E. Wirt Co., C. C. Darling & Co., Newark Ring Co.

Traveling men in Pittsburgh, Pa., last week, were Geo. L. Paine, E. I. Franklin & Co.; C. F. Willemin, T. G. Frothingham & Co.; Everett I. Rogers, Parks Bros. & Rogers; Frank F. Gibson, for William Kinscherf; J. F. Dean, Reed & Barton; Frank H. Carpenter, Alfred H. Smith & Co.; C. G. Perry, Ripley-Howland Mfg. Co.; Thos. H. B. Davis, Middletown Plate Co.; Robert Welch, Welch & Miller; Fred. W. Cook, J. F. Fradley & Co.; Sidney H. Nordlinger, Lassner & Nordlinger; J. M. Beckwith, Jos. H. Fink & Co.; J. R. Goodwin, Carter, Hastings & Howe; C. M. Dillon, Meriden Cutlery Co.; William W. Middlebrook, B. A. Ballou & Co.; W. H. Hurlburt, Providence Optical Co.; R. H. Krause, Ingomar Goldsmith & Co.; A. Kiersky, A. Kiersky & Co.

Traveling men calling on Davenport, Ia., jewelers the past week were: A. Barker Snow, Snow & Westcott; C. M. Davis, Ansonia Clock Co.; C. T. E. Smith, Reed & Barton; George S. Anderson, Simons, Bro. & Co.; G. W. Clinger, Holmes & Edwards Silver Co.; Frank Thompson, Derby Silver Co.; H. G. Pinney, Maltby, Henley & Co. and C. Rogers & Bros.; Sidney H. Joseph, Engelfried, Braun & Weidmann; M. C. Fish, W. J. Braitsch & Co., Daggett & Robbins, Chapin & Hollister Co.; A. A. Bruckner, Trier Bros., Wm. L. Gilbert Clock Co.; N. Gunzburger, Gunzburger & Co.; I. Keasler, Aurora Silver Plate Mfg. Co.; A. Lafferty, Hayden W. Wheeler & Co.; Jacob Strauss, Jacob Strauss & Sons.

The following traveling salesmen passed through Detroit, Mich., last week: Mr. Greene, William C. Greene & Co.; I. W. Case, H. F. Carpenter & Son; J. Meyer, Anchor Silver Plate Co.; J. Spier, the Stone Sterling Silver Co.; W. H. Payson, for P. S. Eddy; John A. Keane, Ostby & Barton Co.; Simon Sichel, Eichberg & Co.; S. C. Howard, Dominick & Haff; Mr. Metcalf, R. Blackinton & Co.; Mr. Sherman, Simpson, Hall, Miller & Co.; Mr. Keller, Chas. Keller & Co.; Lawrence H. Smith, Bippart & Co.; W. C. Barry, Larter, Elcox & Co.; L. W. Melchor, F. A. Hardy & Co.; Mr. Cook, Bergstein & Son; J. M. Morrow, the American Watch Case Co.; John D. Rapelye, George F. Bassett & Co.; E. A. Reed, Reed & Barton; T. E. Browne, E. Ira Richards & Co.; L. E. Smith, M. B. Bryant & Co.; Herbert C. Van Ness, Woodside Sterling Co.; Mr. Smith, S. B. Champlin Co.; Charles P. Koch, Globe Belt Co.; Walter R. Shute, Day, Clark & Co.; L. F. Clark, Reeves & Browne; Charles B. Bartlett, Whiting Mfg. Co., and representatives of Endemann & Churchill and the Libbey Glass Co.

Travelers in St. Louis, Mo., last week were: A. L. Reach, F. H. Noble & Co.; H. Somborn, A. Berger & Co.; M. Lam-

LEATHER GOODS

MADE FROM



MOROCCO LEATHER.

EXQUISITE COLORINGS.

DEITSCH BROS.,

14 EAST 17th ST.,

NEW YORK.

Colored Cut Glass

MOUNTED IN

Sterling Silver.

Gilt Regulators, Fancy Clocks.

Le Boutillier & Co.,

Importers and Jobbers,

18 East 17th Street, New York.

The Best $15 Case THAT $15 EVER BOUGHT IS THE "KIRSTEIN METAL IDEAL."

....No Strap, Only A Snap....



OPEN

REGULAR CASES AT POPULAR PRICES.

E. Kirstein Sons Co.,

Case Manufacturers, ROCHESTER, N. Y.

pert, Henry Zimmern & Co.; J. E. Rivett, Faneuil Watch Tool Co.; R. H. Stevens, Mabie, Todd & Bard; H. C. Barker, Mandeville, Carrow & Crane; Adolph Rosenthal, for Wm. Link; Jos. Drukker, Gans Bros.; F. R. Horton, Carter, Hastings & Howe; C. P. Young, Wm. B. Kerr & Co.; A. J. Sherrard, Enos Richardson & Co.; Geo. Vanelman, M. J. Paillard & Co.; Louis E. Fay, D. Wilcox & Co.; Frank F. Gibson, for Wm. Kinscherf; Wm. W. Middlebrook, B. A. Ballou & Co.; W. F. Adams, Simpson, Hall, Miller & Co.; C. S. Untermeyer, Chas. Keller & Co.; Mr. Boice, White & Major; S. Siehel, Eichberg & Co.; Louis Bernheim, Bernheim, Cohn & Beer; Sidney H. Joseph, Engelfried, Braun & Weidmann.

The following traveling men have called on the Columbus, O., trade within the past few days: H. B. Bliss, Gorham Mfg. Co.; W. H. Gregory, Strobel & Crane; Geo. L. West, West, White & Hartman; Thos. H. B. Davis, Middletown Plate Co.; Mr. Straw, Goddard, Hill & Co.; Charles Loehner, Hayes Bros.; Theo. Yankauer, Rees & Yankauer.

Traveling jewelry salesmen in Boston, Mass., the past week included: Otto D. Wormser, A. J. Grinberg & Co.; Samuel Levy, L. & M. Kahn & Co.; Frank L. Jeanne, William S. Hedges & Co.; Leverett S. Lewis, Morris Prager & Co.; C. T. Dougherty, W. L. Sexton & Co.; Elmer E. Wood, C. F. Wood & Co.; M. Baum, Rothschild Bros.; H. D. Sherrill, Sinnock & Sherrill; Albert Lord, Lord Bros.; Mr. Mott, J. B. Bowden & Co.; Charles H. Barney, Middletown Plate Co.; Ed. Eckfeldt, Eckfeldt & Ackley; Mr. Arnold, Arnold & Steere; Harry F. Hayes, Howard Sterling Co.; Mr. Allen, Allen & Jonassohn.

Among the traveling salesmen who called on Cleveland, O., houses recently were: H. A. Bliss, Krementz & Co.; Mr. Wood, the Howard Sterling Co.; C. E. Dorr, the Gorham Mfg. Co.; Mr. Burgess, Frank M. Whiting & Co.; Mr. Howard, Dominick & Haff; T. H. B. Davis, Middletown Plate Co.; Mr. Kent, Geo. O. Street & Sons; Mr. Sherrard, Enos Richardson & Co.; Mr. Sehley, Sloan & Co.; A. J. Rose, Durand & Co.; Mr. Heiser, H. C. Hardy & Co.; Mr. Carpenter Alfred H. Smith & Co.

Boston.

C. G. Alford, New York, was here last week on a brief business trip.

Maj. Francis R. Appleton, New York, was in Boston the past week on business.

William Richardson, salesman for Harwood Bros., has been out for a few days on account of sickness.

General manager Thomas K. Benton, of the Courvoisier-Wilcox Mfg. Co., was among the visitors in town last week.

A. R. Harmon, of the Montreal office of Robbins, Appleton & Co., who has been in the city on business the past week, returned to Canada last Saturday.

Treasurer Royal E. Robbins, of the American Waltham Watch Co., and family, have removed from their Summer residence at Beverly Farms to their home in this city.

L. A. Hall & Co., jewelers, have removed from 351 Washington St. to more convenient and commodious quarters in the Century building, corner of Winter and Washington Sts.

Visiting buyers here last week included: Fred. E. Rendall, Rumford Falls, Me.; F. P. Fisk, Epping, N. H., who has recently recovered from an attack of appendicitis; J. F. Herbin, Wolfville, N. S.; Daniel Beatty, Montreal; J. B. Hill, of J. B. Hill & Son, Beverly.

S. C. Powell, 51 Maiden Lane, New York, whose new Fall catalogue was issued some days ago, requested jewelers, in his advertisement in last week's issue of THE CIRCULAR, to "write how to obtain, gratis, catalogues for advertising purposes." Two samples of the plates used in these catalogues have so far appeared in THE CIRCULAR, and by reason of their artistic execution, have earned much favorable comment.

The Leys, Trout & Co. catalogue for the Fall season of 1898 has just been issued and is being widely circulated among the trade. Jewelers who are acquainted with this concern's very salable lines will require no urging to write for a catalogue, should they, for some reason or other, fail to receive a copy. The firm should be addressed: Leys, Trout & Co., Prescott building, John St., New York.



A USEFUL NOVELTY

Bottle Openers,

in Sterling Silver and Silver Plate. The convenience and cleanliness of this form of bottling having brought it into general use, these Openers will be appreciated for the table.

MADE BY

Goodnow & Jenks,

Stanhope and Morgan Sts. Boston,

who have obtained the SOLE RIGHT from patentees to manufacture this article.



Connecticut.

J. Stuhlback has opened a new jewelry store at 74 Main St., Norwich.

The Meriden Silver Plate Co. are running 12 hours a day with a force of about 200.

C. H. Tibbits, secretary of the Simpson, Hall, Miller & Co., Wallingford, returned Nov. 3 from a business trip to Chicago.

Jeweler R. S. Gardner, Derby, has been appointed one of the commissioners on the estate of H. W. Steele & Co., insolvent debtors.

The M. E. Moore Bronze and Silver Plate Co., New York, have decided on a location in Winsted for their factory. Between 100 and 150 hands will be employed.

The Bristol Brass and Clock Co., Bristol, are making extensive additions to their rolling mill. A new building is being erected to be used for the manufacture of electrical supplies, such as wire, etc.

E. M. Beckwith, who has conducted a jewelry store in Torrington for the past five or six years, has just sold the business to George Otis. Mr. Beckwith has a drug store at Niantic, to which he will devote his attention.

Last Monday the Meriden Britannia Co. received an order for a general line of plated ware from a mercantile house in Porto Rico, and it is the first order probably that has been recorded in that city from the new possession of our country.

"I will give a fine site for a factory free to any concern that will locate in Meriden for the purpose of going into the manufacturing business," said president George H. Wilcox, of the Meriden Britannia Co., at the Winthrop hotel last week, according to a local newspaper.

Four prisoners escaped from the county jail in New London some time between the hours of 10.30 last Saturday night and dawn next morning. Among the men is Daniel Foley, of Stamford, who received a one-year sentence for the theft of jewelry from the store of Axel F. Anderson, New London.

The annual meeting of the stockholders of the E. T. Burgess Cut Glass Co., Middletown, was held Nov. 2 and the following directors were elected: E. T. Burgess, C. W. Barrows, Adolph Ecker, James P. Stow, M. W. Terrill, A. B. Calef, Jr., and James Hendley. At the meeting of the directors E. T. Burgess was elected president and business manager, and James P. Stow, secretary and treasurer.

Pittsburgh.

S. M. Bailey, Uniontown, Pa., was here last week investing heavily in holiday goods.

Nathaniel Barton, of Ostby & Barton Co., was registered at the Anderson hotel last week.

Hugo Arnheim, Allegheny, who has been suffering from nervous prostration, is recovering from the attack.

S. N. De Costa, who was formerly in business in Deadwood, S. Dak., has opened a new store on Second Ave., Hazlewood.

Rodney Pierce has brought his family to Pittsburgh and they have taken up their residence at 128 Graham Ave., East End.

A. A. Kilton, formerly with the Geneva Optical Co., Chicago, is now with Rodney Pierce. He will make a specialty of frameless work.

Steele F. Roberts went east on a business trip last week. Charles Roberts, also of E. P. Roberts & Sons, has returned from Cambridgeboro.

John B. Schaefer, Charleroi, Pa., came to the city last week on the sad mission of attending the funeral of his sister, whose death is much regretted.

The Pittsburgh Watch Co. have opened a new and attractive store at 970 Liberty St. A. J. Carlson, formerly in business on Butler St., later with the Pittsburgh Jewelry Co., Smithfield St., is one of the active promoters of the new firm.

Mrs. Chris. Hauch, who has kept a jewelry store on Fifth Ave. near Washington St., for nearly 45 years, is closing out at auction to quit business. Mrs. Hauch will be succeeded by H. C. Bergen, who has been in Mrs. Hauch's employ for many years. The storeroom will be fitted with up-to-date fixtures by Mr. Bergen and will be entirely renovated.

George W. Biggs & Co., Lewis building, leased the large store room adjoining their present quarters for a short time in order to hold an auction sale of a large quantity of goods. The leasing of the adjoining room is done in order to have no interference with regular trade. The sale began on Wednesday last under the supervision of W. P. Hamlin, Rochester, N. Y.

Among the visiting jewelers here the past week who bought holiday stock were: G. R. Pattison, East Liverpool, O.; J. F. Stoups, Leechburg, Pa.; E. S. Hutchison, Kittanning, Pa.; Paul Rudert, Tarentum, Pa.; W. F. Hasinger, Blairsville, Pa.; E. H. Kennerdell, Tarentum, Pa.; Frank Weylman, Kittanning, Pa.; J. P. Johnston, Beaver Falls, Pa.; A. W. Reineman, McKeesport, Pa.; E. S. McLeod, Greensburg, Pa.; A. Jonas, Youngstown, O.

Two Boxes of Optical Goods Mysteriously Disappear.

DETROIT, Mich., Nov. 4.—The Johnston Optical Co. to-day reported to police headquarters the loss of two boxes of spectacle frames, eyeglasses and lenses which were placed near the elevator door by the expressman. They disappeared as completely as if swallowed up. There is absolutely no clue and the firm offer $100 reward for the return of the property. The boxes had just been received from the east.

Quite Likely, that you will run out of certain desirable Watches in the very near future.

Altogether Likely, that we can supply your needs, even though they are of the grades now very short in this and other markets.

DUCHESS and EMPRESS 0 and six size Elgins,
PENELOPE and PRISCILLA 0 and six size Walthams
SURE SELLERS.

C. G. ALFORD & CO.
195 & 197 BROADWAY
NEW YORK.

November 9th, 1898.

A Clever Would-Be Thief Among the Jobbers of Cincinnati.

CINCINNATI, O., Nov. 5.—One of the cleverest attempts at robbery was tried in Cincinnati this week. A man representing himself as a watchmaker and buyer from the house of Frank Maier, Bowling Green, one of the best known jewelers of that section, called at Fox Bros. & Co., told his mission and selected about $1,500 worth of diamonds; and, calling on Sam Peck, picked out about $300 worth of mounted goods. He then wanted some gold chains and Mr. Fox took him to Albert Bros., where he again made a selection of several hundred dollars' worth of goods, claiming he would call for them in the next day or two with a certified check to pay for them. During the next few hours he called on other jobbers alone and then very mysteriously disappeared. Not turning up again, Fox Bros. & Co. became suspicious and called up the police headquarters. Detective Crawford was detailed to look for the man.

After it became known that the man had disappeared the various jobbers began to look over their stock, but they could not tell if the man had taken anything or not, as many drawers of loose goods were shown to him and they could not tell unless they took stock. It is thought the man's design was to steal, as he called for the best goods. He was a very clever, shrewd man, with a good knowledge of what he looked at. It is evident he is no common thief. He was slight in appearance, with a thin, black mustache and wore a light overcoat and brown derby hat. Fox Bros. & Co. telegraphed to Mr. Maier, who replied that the man was a fraud.

The Case Against United States Watch Co. Up To-day.

BOSTON, Mass., Nov. 6.—The American Waltham Watch Co. have brought suit against the United States Watch Co., of Waltham, to prevent the latter company from selling their watches as "Waltham" watches. The suit is similar in character to others that have been decided in favor of the American company and is to come up Wednesday, Nov. 9, for a hearing.

Trans-Atlantic Voyagers.

FROM EUROPE.

B. Konijn, of S. Konijn & Son, New York, arrived Saturday on the *Campania*.

Theodore H. Schulz, of Schulz & Rudolph, New York, accompanied by his wife, returned last week on the *Lahn*.

Henry Fera, New York, is expected to return early this week.

J. Laurencot, wife and child, New York, arrived on *La Gascogne*.

TO EUROPE.

Oscar T. Jonassohn, of Allen & Jonassohn, New York, sailed Nov. 1 on the *Kaiser Friedrich*.

A. E. Aeby sailed Nov. 5 on the *Etruria*.

R. M. Biggs, Kemptville, Ont., has assigned to G. H. Ferguson. A meeting of creditors will be held on the 14th inst.

Diamond Dealers Should Beware of this Man.

A number of diamond firms in New York last week received inquiries and orders for diamonds from a man styling himself H. Anderson and giving his address as 413 United States Express building, Chicago, Ill. The letters were in most cases copies of or similar to the following:

H. ANDERSON,
Jeweler,
413 U. S. Express Bldg., Chicago, Ill.,
Nov. 1898,

Gentlemen:—

I am in the market for 12 diamonds, same to be pure white and perfect, and to be about 1 karat each. Kindly inform me if you can supply the same, and, if so, on what terms.

Yours very truly,
H. ANDERSON.

The signature, H. Anderson, was not written, but stamped with a rubber stamp. There is a Hans Anderson on Chicago Ave., Chicago, who is a well rated dealer, and some of the recipients of these letters at first thought them to come from him. Inquiry at Chicago, however, developed the fact that the H. Anderson from whom the orders came had no connection with Hans Anderson. At the address, 413 United States Express building, it was learned that this office was occupied by a man named McAndrew, who said that a person by the name of Anderson received his mail there. He had no stock, fixtures or any other assets in evidence at the office.

Among the many firms who received letters from Anderson were Eichberg & Co., C. Cottier & Son, Fink, Bodenheimer & Co., Durlach Bros. and others. A CIRCULAR reporter was unable to find any dealers who had shipped goods to Anderson.

TRADE MARK
STERLING
ESTABLISHED 1831.
Gorham M'f'g Co.,
Silversmiths.
New York: { Broadway and 19th St. / 23 Maiden Lane.
Chicago: 131-137 Wabash Ave.
San Francisco: 118-120 Sutter St.
WORKS: PROVIDENCE, R. I.
MAKERS OF
Sterling Silver Ware, 925 1000 Fine.
Silver and Gold Mounted Leather Goods,
Silver and Gold Mounted Umbrellas, Canes, Crops and Whips,
Artistic Metal Work for Church Purposes,
Hotel, Table and Banquet Services,
Bronze and Brass Monumental Work of every description, for Ecclesiastical and Domestic use.
DESIGNS AND ESTIMATES FURNISHED UPON APPLICATION.

The Jewelers' Circular
AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY, NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada,	**$2.00**
Foreign Countries in Postal Union,	**4.00**
Single Copies,	**.10**

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.
Among the places in Europe where THE JEWELERS' CIRCULAR is on file are the following:
LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXVII. Nov. 9, 1898. No. 15.

Every line of reading matter in THE JEWELERS' CIRCULAR, *with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of* THE JEWELERS' CIRCULAR *is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.*

Charles Brassler.

IT is with profound regret that we announce the death of one who, while his name may not be familiar to the readers of this journal, had, up to the time of his death, for nearly a quarter of a century furnished them with some of the most interesting, instructive and valuable reading matter that THE JEWELERS' CIRCULAR has offered. It was this man, Charles Brassler, who translated into English the best of articles in the foreign exchanges, so that they might be presented to the readers of this journal. Though essentially of a literary bent of mind, he studied horology at the bench, so that he might comprehend the entire technology of the art and avoid the committing of solecisms. He was more than a linguist in the completest meaning of the term—he could not only translate German, French, Spanish, Portuguese, Italian, Greek and Latin into English, but could also speak these languages; he was a student and investigator, and could construct essays and articles on the most technical of subjects related to horology and gold and silversmithing. His versatility seemed limitless and his productivity enormous. Mr. Brassler was a printer by trade and for many years pursued this trade in several parts of this country, in New York, whence he came at 19 years of age from Mecklenburg, Germany, where he was born 59 years ago, in Chicago, New Mexico, Kansas City, Denver, in which city, he claimed, he started the first newspaper published there, and other places, about 30 years ago being a proof reader in the Government Print, at Washington. For the last 25 years of his life he devoted himself mainly to literary work, and won the reputation among the publishers of industrial journals of being unsurpassed, in this country at least, as a translator of technical composition. Yet, as the world does not stand still when even our ablest men pass away, though there may for a brief period be a feeling that chaos is at hand, we have engaged a person to take up the pen that fell from Mr. Brassler's hand and we have the fullest hope that he will prove a worthy successor of the deceased in his important branch of literary labor.

The National and the State Bankruptcy Laws.

THE language of the National Bankruptcy act, which became a law on July 1 last, seems to be very clear and explicit as regards the date when it went into effect; yet as showing how variously a seemingly plain statement may be interpreted, the courts have been called upon to decide cases turning upon that very point. Recently the Supreme Court of Wisconsin decided that the enactment of the national law made on July 1, 1898, all the bankruptcy laws on the statute books of that State void; and now the Supreme Judicial Court of Massachusetts cites the provision of the act that it "shall go into full force and effect upon its passage," with the exception that no petitions for voluntary bankruptcy should be filed within one month, nor petitions for involuntary bankruptcy within four months from the passage thereof These exceptions, the court says, constitute the only limitations upon the full and complete operation of the act. Whenever the proceedings may be commenced, however, the conduct of the parties after the passage of the act is to be tested by its requirements. The act provides that proceedings commenced under State insolvency laws before its passage shall not be affected by it, but, as the court well says, the clear implication from this is that proceedings in insolvency commenced in State courts after the passage of the act are unauthorized. In a few words, the law went into effect on July 1; the filing of petitions for voluntary bankruptcy was delayed for a month thereafter and the filing of petitions for involuntary bankruptcy was delayed for four months, but any proceedings begun under State insolvency laws since July 1 have been without force or effect.

During the ten months of 1898, January to October, inclusive, *THE JEWELERS' CIRCULAR* published 11,745 more inches of advertising, and 5,362 more inches of original reading matter than any other weekly jewelry journal.

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

THE promptitude in the preparation of the medals and diplomas to be awarded exhibitors at the Trans-Mississippi and International Exposition is in strong contrast with the discouraging delays in the preparation of the medals and diplomas for the exhibitors at the World's Columbian Exposition. At the Omaha fair exhibitors will get their awards before they leave the city, while the exhibitors at Chicago had to wait over one and a half years after the close of the fair before they received their awards; in fact, they had to wait so long that they became indifferent and lost whatever appreciation of the value of the awards they may once have had. An award from an exposition is valuable mainly when the exposition is in the public mind. This is a rapid country; by the time the World's Fair exhibitors received their awards, the exposition had passed out of our memory. The promptitude of the Omaha management in this regard is commendable, and is a fitting climax to a brilliantly conceived and successfully executed undertaking.

The Body of Richard A. Kipling Recovered from the Sea.

Friends of Richard A. Kipling, who was lost in the terrible wreck of the *Mohegan*, received a cablegram from Europe, last week, containing the brief statement:

"Body recovered."

Doubtless fuller details of the recovery of the body will be received in the next European mail.

Trade-Mark Information.

Note.—The publication of our work, "Trade-marks of the Jewelry and Kindred Trades," containing over 1,900 marks, all told, the accumulation of various works of reference and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

A CIRCULAR reader sent to this office a silver article bearing a stamp simulating that below and requested identification:



ANSWER:—This mark belongs to the Whiting Mfg. Co., 18th St. and Broadway, New York, and is illustrated on page 50 of "Trade-marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co.

A CIRCULAR reader sent to this office a pair of gold sleeve links bearing the following mark, and requested identification:



ANSWER:—This mark is used by Snow & Westcott, 26 Cortlandt St., New York, and is illustrated on page 17 of "Trade-marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co.

JACKSON, Tenn., Oct. 26, 1898.

Editor of THE JEWELERS' CIRCULAR:

I have a pair of silver handled scissors, broken in the handle, and prefer to have them repaired by firm who made them. Scissors are stamped on one side with name "Medford Knife Co., Germany," and other side as follows:



Can you tell who are the makers? and oblige.

A. K. JOBE.

ANSWER:—The mark above is used by A. R. Justice & Co., Ltd., 718 Chestnut St., Philadelphia, Pa., and is illustrated in the Supplement of "Trade-marks of the Jewelry and Kindred Trades" soon to be issued by the Jewelers' Circular Pub. Co.

LITTLE FALLS, N. Y., Nov. 2, 1898.

Editor of THE JEWELERS' CIRCULAR:

Will you please inform me whose is the following trade-mark:

Lion on a crescent interwoven with the letter S. It is on a silver spoon. We would like to match, but do not know the maker. By giving me the desired information you will greatly oblige,

Yours respectfully,

GEO. A. APPEL.

ANSWER:—This trade-mark belongs to Frank W. Smith, Gardner, Mass., and is illustrated on page 48 of "Trade-Marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Publishing Co.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

PHILADELPHIA, Pa., Oct. 31, 1898.

Editor of THE JEWELERS' CIRCULAR:

Kindly send us a list of manufacturers of lorgnettes and lorgnette chains, in gold, silver, plated, etc.

Yours truly,

M. ZINEMAN & BRO.

ANSWER:—Chain manufacturers generally manufacture lorgnette chains. Among manufacturers of gold chains we give the following: Carter, Hastings & Howe, 15 Maiden Lane; A. Wallach & Co., 39 Maiden Lane; Martin, Copeland & Co., 39 Maiden Lane; Wm. Smith & Co., 5-7 Maid-Lane; C. Sydney Smith, 13 Maiden Lane, and A. Kohn & Co., 11 Maiden Lane, New York. Among manufacturers of plated chains are: R. F. Simmons & Co., Attleboro, Mass.; W. & S. Blackinton, Providence, R. I.; S. O. Bigney & Co., Providence, R. I.; H. F. Barrows & Co., North Attleboro, Mass.; Hamilton & Hamilton, Jr., Providence, R. I.; Providence Stock Co., Providence, R. I. Among manufacturers of lorgnettes are: Carter, Hastings & Howe, 15 Maiden Lane, New York; Krementz & Co., 49 Chestnut St., Newark, N. J.; Bippart & Co., corner Marshall and Halsey Sts., Newark, N. J.

PITTSBURGH, Pa., Nov. 25, 1898.

Editor of THE JEWELERS' CIRCULAR:

We frequently could use brass, for badges, etc., if it could be enameled; if you could furnish us with one or more addresses where obtainable you would confer a favor.

We are, thanking you beforehand,

KLEIN, KRAUS & CO.

ANSWER:—As far as we understand the above letter, we will say that brass for badges can be enameled and that correspondents can obtain such brass from the Scovill Mfg. Co., Waterbury, Conn., who make a specialty of making such brass for manufacturers of badges, etc., as well as all other kinds of brass used by jewelers.

MOBILE, Ala., Oct. 28, 1898.

Editor of THE JEWELERS' CIRCULAR:

Will you please inform me from what firms I can purchase silver lockets made out of the old trade dollars? Thanking you in advance, I am,

Very respectfully yours,

J. FELRATH.
per S.

ANSWER:—As far as we can learn only one firm have made trade dollar lockets, namely, Durand & Co., 49 Franklin St., Newark, N. J. Durand & Co. inform us that they manufacture "Trade Dollar silver secret lockets," price to the trade $2 each, net cash.

"It sells," remarked Manager Van Pelt, of F. H. Noble & Co., Chicago, Ill., of their X solder. "We have had large sales lately. The solder was put under the X brand nine years ago, though we have manufactured it for fifteen years. The sales have increased every year since it was first put on the market, which shows its growing popularity."

Trade Gossip.

Gordon & Morrison Co., 180 Madison St., Chicago, have just sent out 30,000 catalogues, a very complete work, one of which it has been their intention to place in the hands of every jeweler in the country. If you have failed to receive one, notify the firm and one will be sent free of cost.

The Atlas "o" size, just issued by the Atlas Watch Co., 103 State St., Chicago, is an entirely new movement and something the trade have long been in want of, it being considerably cheaper than any "o" size American watch movement ever made. It is a hunting, lever set movement, fits any American "o" size case, and every one is warranted.

Zimmern, Rees & Co., 9, 11 and 13 Maiden Lane, New York, who are reported to be showing the handsomest line of diamond and gold jewelry they have yet produced, are in no wise complaining of a want of trade. They have all they can do to fill their orders with customary despatch, and on some lines, as for instance, their initial rings, they are considerably behind.

An attractive catalogue, illustrating the products of the Courvoisier-Wilcox Mfg. Co. and the Hayden Mfg. Co., 21-23 Maiden Lane, New York, has just been issued and is sent, express prepaid, upon application, to all jewelers. Fifty-four pages of the book are taken up with well executed illustrations of solid gold and Essex 14 k. gold filled watch cases from the factory of the Courvoisier-Wilcox Mfg. Co., and 22 pages are devoted to the small wares made in gold, silver and Essex 14 k. filled gold by the Hayden Mfg. Co. The catalogue is neatly bound, artistically printed and convenient in size and shape. It is the sort of publication which any jeweler may with impunity place upon his counter for his customers' use.

An addition to the many reports of prosperity that emanate from manufacturers and jobbers throughout the country comes from the office of C. F. Rumpp & Sons, manufacturers of leather goods, 5th and Cherry Sts., Philadelphia, Pa. This firm, though their factory force of over 350 hands has been working overtime for weeks, manage only with the greatest difficult to keep up with their orders and to fill them with promptness. Thanks to indefatigable efforts, their lines are still complete, but from present indications it would seem certain that at least parts of them will before long be entirely sold out. Among the concern's novelties are goods in Venezuelan steer hide, which is, so far as THE CIRCULAR representative could ascertain, an entirely new leather. The firm have made extensive improvements in their Philadelphia show rooms, assuring visiting jewelers every possible convenience. Jewelers who purpose placing an order with this firm for the holiday trade are admonished to do so at once, as the demands upon them are steadily increasing.

New York Notes.

Henry Fera, 65 Nassau St., is expected back from Europe this week.

The Gorham Mfg. Co. have entered a judgment for $25.86 against Jno. P. Cole.

Theodore H. Schulz, of Schulz & Rudolph, returned from Europe Thursday on the *Lahn*.

W. Buch, diamond dealer, formerly of 50 E. 104th St., has taken an office at 14 Maiden Lane.

George Schimpf, of John Schimpf & Sons and the Adelphi Silver Plate Co., 20 John St., has entirely recovered from his recent illness and is back in his usual place at the John St. showrooms.

Chas. F. Wood & Co., diamond importers, now at 14 Maiden Lane, have leased an entire floor of the Cushman building, Maiden Lane and Broadway, into which they will remove their offices during the latter part of this month.

Robert C. Dykes, formerly connected with Arthur R. Geoffroy, in whose employ he established for himself a reputation as an able salesman, is now representing George W. Heath, maker of gold and sterling silver novelties, 137 Elm St.

Aaron Moss, 17 years old, was arrested last week on the complaint of Michael Mendoza, a jeweler of 225 E. 107th St., who said Moss had stolen a diamond ring from his house and had threatened to kill the servant. In the Harlem Police Court Moss was held for trial in $200 bail.

The trade generally will learn with regret that W. Sumner Blackinton, of W. & S. Blackinton, 14 Maiden Lane, is severely ill at his home, 1418 Broadway, this city. Mr. Blackinton is suffering with pneumonia in both lungs, which disease he contracted a little over a week ago.

A man who described himself as Chas. Gladstone, jeweler, 140 Forsyth St., applied in the Essex Market Police Court last week for a warrant against David Lewis, whom he charged with running away with his daughter and stealing $700 worth of jewelry. The warrant was refused.

The People of the State of New York have entered a judgment for $1,500 against Chas. E. Mather and Stacey Wilson. Mather is the ex-Maiden Lane jeweler under indictment for larceny, and who recently skipped after being released on bail. The judgment is in proceedings to forfeit the bail bond.

Richard Cohn, jeweler, 180 Bowery, was the Republican candidate for Assemblyman from the Sixth district. Mr. Cohn was educated in the public schools and the Academy of Little Falls. He was a Democrat until 1897, when he gave active support to Seth Low. This is his first experience as a political candidate.

The recent trial of the action of B. Deitz, against Louis Schneider, formerly a jeweler at 1522 3d Ave., ended in a verdict for the plaintiff. Mr. Schneider assigned last January to Henry Hachmeister with assets of $2,700 and liabilities of $4,250. Mr. Deitz obtained an attachment for $600, and on the trial before Judge McCarthy, in the City Court, the attachment was sustained.

B. G. Schmauk, jeweler, 41 Union Square, last week advertised a reward of $500 for the return of a satchel and contents taken Oct. 7 from the ladies' waiting room of the Broad St. station, Philadelphia, Pa. Mr. Schmauk said that the satchel and contents did not belong to him, but to one of his customers for whom he is acting in an effort to recover $5,000 worth of jewelry which it contained.

The Mercantile Exchange of this city, at a special meeting held Wednesday, adopted a series of resolutions commending the work of the Merchants' Association of New York, and recommending to the members of that exchange that they join that association. The resolution was similar to that adopted by the New York Jewelers' Board of Trade and New York Jewelers' Association and published in THE CIRCULAR, Oct 19.

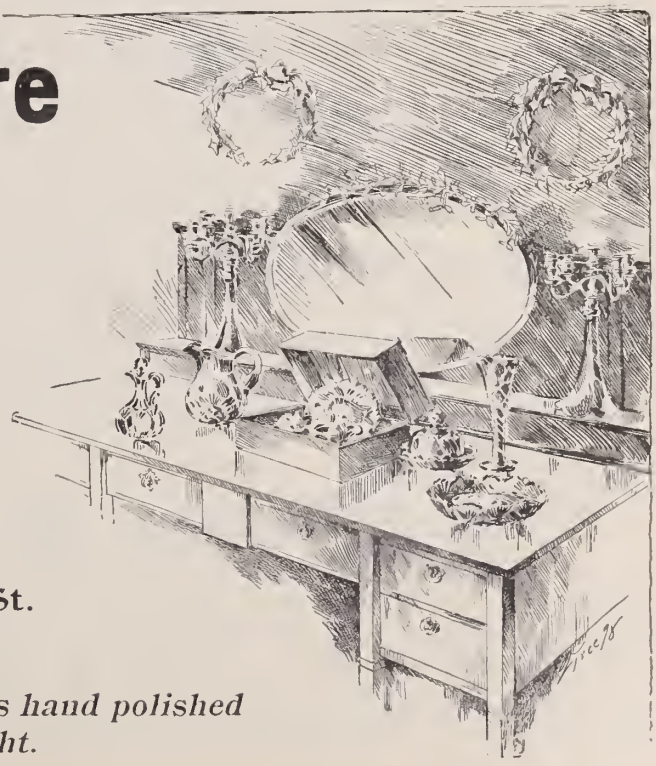
Herman Finkelstein, formerly a dealer in fancy goods, etc., at 22 E. 14th St. and 102 Canal St., filed a voluntary petition in bankruptcy last week. Mr. Finkelstein made an assignment on Dec. 28, 1897, and his affairs have not yet been settled. The liabilities are $105,777, due to about 350 creditors. The assets are $33,500, consisting of interest in real estate, $13,500; proceeds of property turned over to the assignee, $20,000.

An auction sale of smuggled jewelry was held at the United States Marshal's office, in the Post Office building, Saturday noon. The goods sold were those seized from Isidore Bernstein and consisted of 90 lots, including seven unset stones, 13 chains, one bracelet, three purses, four silver ladies' watches, two silver watches, one seal, one pair eyeglasses, one pearl necklace, 11 scarfpins, six finger rings, seven chains, three watch keys, 22 pair earrings, 10 brooches and four ladies' gold watches.

Word was received in this city last week that some manufacturing jewelry firms of Providence had received and filled orders coming from the American Trading Co., 215 Madison St., Chicago, Ill., about which they are now somewhat dubious. The orders, it is said, were filled on the strength of the company's rating in the mercantile agencies and upon the recommendation of Norman Spencer & Co., 11 Broadway, New York. After the orders were filled some of the firms believed that the rating they had depended upon was that of the American Trading and Storage Co., of Chicago, who are a well known concern of high standing. Norman Spencer & Co., who were given as references, formerly had

Holiday Glassware

No Dealer need be short of CUT GLASS this season. We have a large stock, a good variety and the prices are right.



C. Dorflinger & Sons,

915 Broadway, NEW YORK 36 Murray St.

We use no acids in finishing. All our glass is hand polished and will remain clear and bright.

an office at 11 Broadway, but a CIRCULAR reporter was told that they had not been there for over a month.

Nathan Morris, retail dealer in jewelry and musical instruments, 22 Bowery, made a general assignment Monday without preferences to Edw. F. Stern, lawyer, 5 Beekman St.

The engagement of Miss Marie E. Tenney, of Brooklyn, and Frank Bigelow Kennard, of Manhattan, was one of the social announcements of the week. Mr. Kennard is the son of the late William H. Kennard, of Bigelow, Kennard & Co., jewelers, Boston, Mass., and Miss Tenney is the daughter of Mrs. Asa W. Tenney and the late Judge Tenney.

W. G. Appleton, a nephew of D. F. Appleton, of Robbins & Appleton, has become connected with the Roy Mfg. Co., 21 and 23 Maiden Lane, to assume the active management of that concern in place of R. P. Lyons, who has resigned. Mr. Lyons will retain his stock in the company, having resigned his position only to go into another line of business. The output of the concern will be placed as heretofore by W. F. McDonough.

Egon Oppenheim, the diamond dealer of 68 Nassau St., who skipped to Europe a month ago, has not yet returned to this country and the prospects of his doing so are at present not very encouraging. Joel M. Marx, Oppenheim's attorney, stated Monday that he had received a letter from his client, but the information it contained, he said, was not satisfactory. In this letter, said Mr. Marx, Oppenheim asked whether he should return, but he (Marx) had advised him to continue his efforts among his relatives to raise money to effect a settlement and come back as soon as he had obtained the required amount.

JOHN H. FRENCH, Auctioneer,

is selling at

Public Auction,

No. 47 Liberty St., New York,

DAILY AT NOON,

An Immense Stock of Precious Stone

Jewelry, Watches, etc.

Now Held as Security

by (Geo. M. Corning, Esq., Assistant Secretary of the New York Life and Trust Co.) as Trustee for

BANK CREDITORS.

Sale Absolute and Peremptory,

by order of Stern & Rushmore, Attorneys, 40 Wall Street.

There is included in this stock over Seven Thousand Pieces of Jewelry, containing Precious Stones, together with valuable and general assorted stock—the product of the best manufacturers in the Country, and is well worth the inspection of the Trade.

Lots in Quantities to Suit May Be Selected in Advance

and put up on Call after the opening of the sale each day.

Sale will be held . . .

Each Day at Noon,

and Continue Until the Entire Stock is disposed of.

Goods on Exhibition from 10.30 A. M. to 12 o'clock noon.

This is the largest and most valuable stock in this line ever offered at Public Auction in this Country.

Frank E. Wallis, Manager Chicago Office T. W. Adams & Co.

CHICAGO, Ill., Nov. 5.—Frank E. Wallis has been engaged as manager of the Chicago office of T. W. Adams & Co., 6th floor Columbus Memorial building, vice



FRANK E. WALLIS.

W. T. Meech, deceased. Mr. Wallis is a son of O. W. Wallis and has been associated with the jewelry trade since early boyhood. His knowledge of the Chicago trade is thorough and he brings to his work the energy and enthusiasm of youth. The firm bespeak for Mr. Wallis the same kindly consideration extended to his predecessor. Mr. Wallis' territory will include the leading cities from Pittsburgh west.

Reappraisements.

Among the reappraisements of merchandise handed down last week by the Board of United States General Appraisers were the following :

O. P., Philadelphia—Jewelry, etc., from Victor Joueet, Paris, Aug. 23, 1898; brooches, epingles, bourses, etc., entered at from 1.25 to 21, advanced to from 1.80 to 31.50 francs per dozen.

Manufactures of marble, from Fratella Piazza, Carrara, Sept. 15, 1898; 1 statue of Venus, 93cm, entered at 320 lire, advanced to 350 lire; 1 bust Venus of Milo, 78cm, entered at 255 lire, advanced to 300 lire; 1 bust Apollo, 75cm, entered at 250 lire, advanced to 325 lire; 1 bust Diana, 75cm, entered at 210 lire, advanced to 300 lire; 1 bust Lisette, 54cm, entered at 130 lire, advanced to 140 lire; 1 bust Carmen, 46cm, entered at 120 lire, advanced to 135 lire; 1 bust Mignon, 49cm, entered at 120 lire, advanced to 135 lire; 1 bust Neapolitan, 50cm, entered at 120 lire, advanced to 135 lire; 1 bust Cloclara, 80cm, entered at 120 lire, advanced to 150 lire; add packing.

Precious stones, cut, from H. Schenkein & Sons, Amsterdam, Sept. 10, 1898. Brilliants, entered at from 58.50 to 88 florins, advanced to from 58.50 to 95 florins per karat.

Glass lenses, from Joh. Umann, Ticfenbach, July 7, 1898. Linsen, 6½-½, entered at 8.45 florins per 100. No advance. Discount, 2½ per cent. Add packing.

Special Notices.

Situations Wanted.

FIRST-CLASS WATCHMAKER, 38, wants situation; speaks English and German. Address "Reliable," care JEWELERS' CIRCULAR.

POSITION by a first-class jeweler having full set of tools and machinery with good house; best of reference; by Jan. 15th. Address Kal, care JEWELERS' CIRCULAR.

THOROUGHLY COMPETENT watchmaker and engraver, good salesman; also do neat clock and jewelry repairing; age 28; married; fine set of tools; good references. Address 346 Ridge St., W., Sault Ste. Marie, Mich.

Help Wanted.

OPTICAL WORKMAN on rimless work; steady position for first-class man. Address, M. B. D., care JEWELERS' CIRCULAR.

WANTED Good jewelry repairer and setter, who can engrave some and can assist on watches. Address Wilhelm Thonstrup, Port Jervis, N. Y.

OPTICAL WORKMAN on frame and bridge work; steady position and good wages for competent man. Address, C. M. B., care JEWELERS' CIRCULAR.

THOROUGH, ALL-ROUND optical workman wanted by New York optical house; steady position and good pay to reliable man. Address, W. F., care JEWELERS' CIRCULAR.

WANTED—A first-class watch and diamond salesman, one who has a good Eastern trade, to make arrangements from Jan. 1, 1899. Address Good Trade, care JEWELERS' CIRCULAR.

WANTED—RELIABLE WORKMAN as second engraver and watchmaker for leading house in Northern Ohio; submit samples of engraving and references; permanent to right man. Address J. H. D., care JEWELERS' CIRCULAR.

WANTED—AN EXPERIENCED SALESMAN to travel principally in the Middle Western States with a large and complete line of watches and jewelry, beginning Jan. 1; only those having an established trade need apply; liberal terms to the right man. Jonas Koch, 37 Maiden Lane, New York.

Business Opportunities.

FOR SALE at $4,500, best located jewelry store on Broadway, Brooklyn; established 18 years; new stock. Apply to Chas. Dreyer, 758 Broadway, Brooklyn, N. Y.

E. FAIRCHILD & CO., Johnstown, N. Y., are closing out their jewelry business; fixtures for sale, store to rent; both first-class; leading store in city.

A RARE OPPORTUNITY! I shall on account of poor health sell my jewelry business at a very low price; I have been established 34 years. Wm. F. Wallace, Westerly, R. I.

To Let.

STORE AND OFFICES TO LET; rent $150 and up; also for light manufacturing. 41 and 43 Maiden Lane, Knapp Building, New York.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway; very low terms for right party. Inquire 40 E. 19th St., N. Y.

IN UNION SQUARE (Broadway), part of very desirable store, admirably adapted for a silversmith, jeweler or optician. For particulars address A. B. C., care JEWELERS' CIRCULAR

Miscellaneous.

WANTED—A SMALL SHOP with or without power for manufacturing jeweler; Maiden Lane or John St. Address, H. B. M., care JEWELERS' CIRCULAR.

WANTED.—Experienced man with capital, to become interested in a concern manufacturing silver novelties; one possessing these qualifications will find it to his advantage to address "O. G.," care Jewelers' Circular.

INDEX TO ADVERTISEMENTS.

Aikin, Lambert & Co. 4
Aikin-Lambert Jewelry Co. 20
Albert Bros. 44
Alford, C. G., & Co. 27
Arnstein Bros. & Co. 60
Atlas Watch Co 36
Australian Opal Co. 33
Avery & Brown 24
Bawo & Dotter 56
Becken, A. C 39
Bene, Linnenberg & Co. 45
Bigney, S. O., & Co. 60
Billings, Chester, & Son 9
Bing, Ferdinand, & Co.'s Successors 54
Bissinger, Philip, & Co. 9
Bowden, J. B., & Co. 8
Borgzinner, S. & A. 20
Bradley & Hubbard Mfg. Co. 16
Bryant, M. B., & Co 2
Carter, Hastings & Howe 9
Comrie, A. J. 22
Croninger, Ed. H. 45
Cross & Beguelin 14
Courvoisier-Wilcox Mfg. Co. 21
Crouch & Fitzgerald 57
Day, Clark & Co. 8
Deitsch Bros. 25
Dorflinger, C., & Sons 31
Dorst & Co. 43
Dubois Watch Case Co. 53
Dwenger, Chas. L 57
Eaton & Glover 49
Endemann & Churchill 57
Eisenmann Bros. 15
Essig, F. J. 44
Fahys, Jos., & Co. 46 and 47
Foster, Theodore W., & Bro. Co. 17
Fox & Co. 8
Frankel's Sons, Jos. 7
French, J. H 32
Freund, Henry, & Bro. 18
Friedlander, R., L. & M. 60
Fuchs, Ferd., & Bros. 60
Gesswein, F. W., Co. 49
Goldsmith Bros. 35
Goodnow & Jenks. 26
Gorham Mfg. Co. 28
Gregory, E. J. 59
Hahn, Henry, & Co. 44
Harris & Harrington 60
Hayden Mfg. Co. 21
Hayward, Walter E. 60
Hedges, Wm. S., & Co. 8
Herman & Loeb 45
Hess & Hinderman 38
Holland, John, Gold Pen Co. 45
Howard Sterling Co. 17
Hraba, Louis W. 49
Huston, Wm. E. 24
Jacot & Son 59
Jenkins, S. N. 38
Juergens & Andersen Co. 42
Juergensen, Jules 10
Kahn, L. & M., & Co. 60
Kaiser, David, & Co. 24
Ketcham & McDougall 4
Kirstein, E., Sons Co. 26
Knights, C. H., & Co. 41
Knowles, Dr. 57
Knowles, J. B. & S. M., Co. 22
Kohn & Co. 11
Krementz & Co. 18
Kroeber, F., Clock Co. 49
Le Boutillier & Co. 26 and 0
Lehmann, E. A., & Co. 9
Lelong, L., & Bro. 60
Lewis, F. W., & Co. 10
Leys, Trout & Co. 20
Loeb, Wm., & Co. 59
Lorsch, Albert, & Co. 60
Mabie, Todd & Bard 2
Mallict, C. G., & Co. 8
Mathey Bros., Mathez & Co. 59
Mauser Mfg. Co. 17
Mossberg & Granville Mfg. Co. 4
Mount & Woodhull 8
Myers, S. F., Co. 58
Neuhaus, Trounstine & Co. 45
Newark Watch Case Material Co. 63
New England Watch Co. 49
Nissen, Ludwig, & Co. 10
Noble, F. H. 45
Noterman, Jos. & Co. 44
Nye, Wm. F. 4
Oppenheimer Bros. & Veith. 5
Oskamp, Nolting & Co. 45
Pairpoint Mfg. Co 57
Patek, Phillippe & Co. 23
Planchamp & Becker Co. 38
Providence Optical Co. 50
Providence Stock Co. 60
Pullmann, Wm. H., & Co 2
Queen City Watch Case Co. 43
Rech, C., & Son. 33
Reisner, L. C., & Co 3
Revell, Alexander H., & Co. 40
Rich, H. M., & Co. 48
Robert, E. E. 20
Rogers & Bro. 2
Rogers & Hamilton Co. 53
Rogers, C., & Bros. 5
Rogers, Wm., Mfg. Co. 59
Rose, Chas. 33
Rumpp, C. F., & Sons 16
Saunders, John F 9
Schroder Clock Co. 44
Schulz & Rudolph 10
Sercomb & Sperry Co. 38
Simons, Bro. & Co. 19
Simmons, R. F., & Co. 15
Smith, Alfred H., & Co. 13
Smith, Wm., & Co. 11
Spencer Optical Mfg. Co. 22
Sternau, S., & Co. 15
Stern Bros. & Co. 15
Strasburger's Son, Louis, & Co. 10
Strauss, Sig., & Co. 44
Tannenbaum, L., & Co. 11
Towle Mfg. Co. 37
Trenton Watch Co. 53
V. T. F. Watch Glasses 59
Wallace, R., & Sons Mfg. Co. 6
Wallach, A., & Co. 59
Wallis, O. W., & Co. 38
Weeks, A. A. 16
Westphal, W. C. A 57
Wheeler, Hayden W., & Co 12
Wicke & Co. 57
Wood, Chas. F., & Co. 60
Wood & Hughes 59
Wright, J. A., & Co. 23
Zimmern, Rees & Co. 21

Having decided to retire from business on or about January 1st, 1899, we offer, at an exceedingly reasonable figure, our PLANT, PERFECTLY EQUIPPED with the MOST MODERN MACHINERY and TOOLS for manufacturing Silverware and Jewelry, to be taken possession of at once or at the convenience of the purchaser.

An early inspection invited.

S. COTTLE CO.,
Jackson Building,
Union Square, N.Y.

A LARGE MANUFACTURING CONCERN,

owning several patents, has just been established for the production of all the latest novelties that have been patented by the firm in all countries, such as ordinary watches and repeating watches, with patent cases, lockets with decorations in all styles, and also several other decorated articles. The firm desires to give its products a greater circulation in North America, and wishes to enter in o relations with several good wholesale houses. Address B.3002, care of Haasenstein & Vogler, Karlsruhe, Germany.

Removal Has Removed to

Charles Rose, Miniature Artist...

108 Fulton Street, Downing Building, New York.

C. RECH & SON,

Makers of...

Fine Gold Chains,

40 Crawford St., NEWARK, N. J.

The Australian Opal Co.

57 Maiden Lane, New York.

Importers and Cutters.

RUBIES, SAPPHIRES, EMERALDS, CATS' EYES and all kinds of FANCY STONES.

WESTERN SUPPLEMENT OF THE JEWELERS' CIRCULAR

VOL. XXXVII. CHICAGO, WEDNESDAY, NOV. 9, 1898. No. 15.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to Stephen Parlin, 270 Garfield Ave., (Telephone, Main 2137) Chicago, will receive immediate attention.

TRADE CONDITIONS.

The conditions of trade in the west and the outlook for the Fall and holiday seasons are well reflected in the following interviews with the heads of houses in various branches of the industry:

C. H. Knights & Co.: "A feature of the past two weeks with us has been the selling of new stocks. With the improvement in general trade a number of new stores have started up, something quite unusual when one takes the past five years into consideration. We seem to be getting our full share of new business."

G. Rodenburg, for S. & B. Lederer: "Our trade with jobbers is very much better than last year—fully 40 per cent. better. The largest demand now is for silver novelties and chain and Olga Nethersole bracelets."

L. Manheimer: "I had the most phenomenal business last month of any month since I have been in the watch trade. No December ever equalled our October sales."

Juergens & Andersen Co. report continued improvement in both manufacturing and sales departments and especially so of diamonds, of which the house carry a larger line than ever before.

H. F. Hahn & Co.: "Sales were considerably better than those of last year, and the last year they were much the best we have had since 1893."

Towle Mfg. Co.: "The October business was very satisfactory. The new Georgian pattern is more than meeting expectation and all wares are in good demand.'

Mr. Vogell, Alfred H. Smith & Co.: "We had a 50 per cent. better month this October than in October a year ago. Larger stones are wanted and the trade are buying more liberally in anticipation of a good holiday business."

B. Grieshaber, gold pen manufacturer, reports that he has about all the business he can handle. "Trade is particularly good," he says, "and we are selling more of the better and higher priced goods, which is something could not be said last year or the year before."

G. F. Wadsworth: "We have been more than busy, and working nights. Changing old English cases into stem wind is a special branch of the work we have been very busy at."

J. M. & A. C. Johnston: "We are doing a very nice business. This morning (Monday) we had probably the largest number of prescription orders of any one day since the house has been in existence.'"

Meriden Britannia Co.: "Business is improving right along. We have had a very nice trade all Fall and look forward to a business far in excess of previous years. There are already some things that we are short of, but the factory is working thirteen hours a day and doing all it possibly can to supply the trade's wants."

Mr. and Mrs. A. L. Sercomb are expected back from the east the coming Saturday.

Morris Eisenstadt, of the Eisenstadt Mfg. Co., St. Louis, Mo., visited here last week.

S. Glickauf has been laid up at home the past week with a swollen foot.

J. A. Farwell, of J. B. Chambers & Co., and Mrs. Farwell are back from their southern trip.

Mr. Cook., of the Cook Jewelry Co., Bentonville, Ark., recently bought a good bill of goods here.

E. W. Howard, Beloit, Wis., visited his daughter, living here, and also made it a business trip as well.

C. A. Vanderburg, West Superior, Wis., came in from New York and looked up a number of his friends here.

Sig. Stern, diamond man for Stern Bros. & Co., is back from the Pacific coast and reports trade good in that section.

C. R. Pearsall, secretary of the J. H. Leyson Co., Salt Lake City, Utah, stopped over on his way home from the east.

Numerous costly presents have been contributed by the trade to assist the work of the Jewish Charity Fair, to be held at the Auditorium the week beginning Nov. 29.

J. H. Schell has taken charge of the repair work for W. W. Aurand, Milledgeville, Ill., and was in to look over tool and material lines. Mr. Schell was formerly with E. Seitz, of Peoria.

Manager Wilkins, of Ostby & Barton Co.'s Chicago office, left last week with his family for Los Angeles, Cal., to be absent several months, possibly till March, for the recuperation of his health.

M. Loeb, Wadsworth Watch Case Co., is back from St. Louis, Kansas City and Des Moines. "Things are in good shape in those cities," he says, "and I had a good trip. Did all I expected and a little more, too."

C. H. Tibbits, secretary of Simpson, Hall, Miller & Co., spent most of last week with Mr. Burchard, at the Chicago branch. Mr. Tibbits reports business very active at the factory, operatives working overtime in all departments.

Oscar Tewels, Swartchild & Co., has been confined to the Mercy hospital the past 10 days with inflammation of the bowels. He was much improved late in the week and is recuperating at the home of Mr. Swartchild.

E. W. Hanna has succeeded Lawrence Sturtevant in the office of J. R. Davidson, eighth floor, Silversmiths' building. Mr. Sturtevant has engaged in the steamfitting business.

The Joe Brown Co., wholesale jewelers, now at 96 Van Buren St., have leased the entire second floor at 67-69 Washington St., the quarters formerly occupied by the Geneva Optical Co., and will occupy the new salesrooms on or about Dec. 1. A constant growth in their business found them in need of more room and a more central location. In the commodious quarters secured by them their facilities for promptly attending to the wants of their customers will be immensely increased.

M. Goldsmith, of the refining firm of Goldsmith Bros., is on an eastern trip. Word is received from him at the home office to the effect that he is finding good business in eastern cities.

Buyers in Chicago were numerous last week and report satisfactory trade in their home towns. Among them were: C. A. McGregor, Pontiac, Ill.; C. R. Eaverson, Madison, Ind.; W. P. Yeomans, Waukegan, Ill.; Charles Veuve, Peotone, Ill.; L. H. Bauer, Elgin, Ill.; A. M. Smythe, Elgin, Ill.; J. C. Dick, Manteno, Ill.; Bird & Son, Aurora, Ill.; W. W. Denny, Aurora, Ill.; A. B. Eggler, Dundee, Ill.; Jos. Pollak, St. Anne, Ill.; J. E. Wight, Kirkwood, Ill.; Mr. Reynolds, of Reynolds & Carstensen, De Witt, Ia.; E. W. Howard, Beloit, Wis.; C. L. Wright, Webb City, Mo.; W. G. Pearson, Newton, Kan.; E. L. Spencer, Richmond, Ind.; J. H. Leroy, Fairbury, Neb.; J. B. Eberhardt, South Chicago; Ed. Howes, Howes Bros., Clinton, Ia.; W. P. Reichart, Canton, Ill.; Mr. Foster, of Foster & Co., Jacksonville, Ill.; A. R. Dow, Geneva, Ill.; M. Kallowitz, Coal City, Ill.; C. R. Underwood, Racine, Wis.; J. W. Hamilton, Danville, Ill.; Mr. Wykel, of Pyl & Wykel, Kalamazoo, Mich.; C. S. Hayes, Norfolk, Neb.; E. G. Squiers, Rhinelander, Wis.; H. Menaugh, Brazil, Ind.; Anton Kuckuk, Shawano, Wis.; Andrew Rovelstad, Elgin, Ill.; L. D. Dana, Antigo, Wis.; Joseph Dobbs, Geneseo, Ill.; W. H. Potts, Mason City, Ia.; Harry Birely, Oshkosh, Wis.; A. G. Bedford, Ionia, Mich.; C. J. Linden, Kankakee, Ill.; J. G. Laupus, Seymour, Ind.; Mr. Phillips, Barstow & Phillips, Oshkosh, Wis.; Mr. Potts, Lyons, Ia.; G. M. La Pierre, Niles, Mich.; C. S. Raymond, Omaha; W. I. McLean, Jr., Sigourney, Ia.; L. C. Allison, Owosso, Mich.; F. Curtis, Decatur, Ill.; Chas. H. Tourville, Tomah, Wis.; J. W. Hunter, Bloomington, Ill.; H. A. Johnson, Sioux Rapids, Ia.; Miss Spencer, John Spencer & Daughter, Edgerton, Wis.; Mr. Jelliff, Pickering & Jelliff, Mansfield, O.; C. B. Jacquemin, Helena, Mont.; C. R. Pearsall, J. H. Leyson Co., Salt Lake City; Mr. Lamphear, Galesburg, Ill.; C. F. Billau, Cedar Rapids, Ia.; C. H. Coles, Sandwich, Ill.; J. H. Schell, Milledgeville, Ill.; W. C. Schoelkopf, Norway, Mich.; E. S. Bugbee, Tracy, Minn.; Mr. Moyer, Moyer & Barron, Sharon, Ill.; B. L. Seybold, Seaton, Ill.

OUR PLAN.

Send us your old Gold and Silver and Sweeps. We send you a check immediately. If the amount is not satisfactory, you return our check and we return your shipment, we paying all charges.

WITH our latest improved, up-to-date facilities we can produce the largest possible amount of gold and silver from sweeps or mixed metals. We can smelt sweeps and refine the product with the least possible waste, thereby securing the greatest value from the materials supplied us, and enabling us to pay the highest prices for sweeps and old gold and silver.

GOLDSMITH BROS.,

Office: 63-65 Washington Street,

Works: 59th and Throop Sts., **CHICAGO.**

REFINERS.—SMELTERS.—ASSAYERS.

WE are doing a large sweep business and receiving consignments from all over the Union. We give you an estimate on your old gold and silver shipment and send you check for the amount. If the size of check is not satisfactory we will return shipment and pay express charges. Our methods are highly satisfactory to our customers, and will be to you. It is an aphorism with the trade, *ONCE A CUSTOMER OF GOLDSMITH BROS., ALWAYS A CUSTOMER.*

It's money in your pocket to send us your Old Gold and Silver. Try a shipment now and get our check. We give you prompt attention and honest value.

E. J. Donegan, assistant manager of the jewelry department at Marshall Field's, has engaged as salesman with Hyman, Berg & Co.

Mr. Wiser, Heintz Bros., reports the biggest ring trade he has ever had. He has the entire territory west of Chicago, from Lake Superior to the Gulf of Mexico.

Edward Reinel, Streator, Ill., has moved from 216 to 315 Main St. He now has a much larger store, finer fixtures and a considerable increase in stock. Business, he says, is a big improvement over a year ago and the farmers all seem to have money.

S. Greenburg, diamond broker at 90 Madison St. and room 508 Inter-Ocean building, showed to some female barbers on Dearborn St. some pretty gems. Later he claimed he had been robbed of a $350 pair of earrings. The girls were arrested, but the stones are yet missing.

C. E. Ferguson, who recently has taken an interest as partner in the firm of O. W. Wallis & Co., has a wide acquaintance with the western trade, and particularly with the northwest, where for some 10 years past he has traveled. In 1891 he went on the road in the northwest for the Pairpoint Mfg. Co., his territory taking in Illinois, Wisconsin, Minnesota and Michigan, and remained with them till they withdrew their Chicago office. In September Mr. Ferguson entered into partnership with the old established house of O. A. Wallis & Co. Mr. Ferguson brings to the firm an energy and acquaintance that count for much in business success. He is one of the enterprising business men of the younger generation, well qualified in all respects for future advancement in business affairs.

One of the most novel coming-out parties to which Chicago young people have yet been treated was that of Miss Mae Manheimer, daughter of Mr. and Mrs. Louis Manheimer, of the Lexington, celebrated at the Standard club. It was a Hallowe'en affair, and the festivities and customs of the good old Scotch night were arranged and rearranged into all sorts of pleasantries for the evening's guests. The reception hours began at nine. Mr. and Mrs. Manheimer, Miss Manheimer and Mr. and Mrs. J. C. Manheimer received the 200 young people in the club parlors, decorated for the occasion in palms and chrysanthemums. William Manheimer was the master of ceremonies. The big ballroom was transformed into a veritable country barn, with its stacks of apples, pumpkins and the like and bunches of wheat. In one room a clairvoyant told the fortunes of the women present, while the young men were wrestling with a Hallowe'en trick in another. After the banquet the young people danced the old Virginia reel and other steps, which made happy the hearts of old-time belles and beaux.

Minneapolis and St. Paul.

L. Lehman, 223 Washington Ave. S., Minneapolis, has gone out of business there, having removed to Kentucky.

W. Bachmeister, until recently with W. M. James, Breckenridge, Minn., is now watchmaker for M. L. Cohen, Minneapolis.

Rentz Brothers, manufacturing jewelers, Minneapolis, have leased the second floor of 301 to 305 Nicollet Ave. They will move into their new quarters about Dec. 1.

Herbert Winpiers, for the past three years head watchmaker with Arthur E. Paegel, Minneapolis, has resigned. J. A Flindt, formerly with M. L. Cohen, will take charge of the department.

Out-of-town jewelers visiting the Twin Cities the past week were: M. L. Mealey, Delano, Minn.; Wm. Webster, Gibbon, Minn.; E. C. Bennett, Zumbrota, Minn.; H. Aicher, Maple Lake, Minn.

St. Louis.

A. C. Baggot, of this city, will open a store at Murphysboro, Ill.

Albert Niemeyer, Lebanon, Ill., has discontinued his business and has taken a position with W. A. Gill, this city.

W. Barnes, having finished a course of watch making at the R. Jaegerman School, this city, has gone to Cuero, Tex., where he will take a position at his father's jewelry store.

E. Jaccard Jewelry Co. received on the 4th inst. the finest delivery wagon ever used by any firm in this city. It has rubber tires, a liveried footman, is unique in architecture and very beautifully designed.

Out-of-town trade here last week: Frank Barnett, of Barnett Bros., Edwardsville, Ill.; J. M. Cook, Bentonville, Ark.; Messrs. Field and Gordon, Caruthersville, Mo.; Oscar De Withera, manager of Gilman & Dorsey, Columbia, Mo.; Jos. Linz, of Jos. Linz & Bro., Dallas, Tex.; M. G. Wolff, Chester, Ill.

ATLAS "O" SIZE MOVEMENTS

NOW READY FOR DELIVERY.

JUST WHAT WAS WANTED. LOW PRICED.... ACCURATE TIMEKEEPER.



PRICE $7.50
Catalogue Discount.

O Size Stem Wind "American" Movement.

Made in Gilt, Hunting, Lever Set only. Will fit any regular O size Hunting Case.



PRICE $7.50
Catalogue Discount.

....EVERY ONE FULLY WARRANTED....

FOR SALE BY ALL JOBBERS

ATLAS WATCH CO., 103 State Street, CHICAGO, - - - ILLINOIS.



Reverse.

Georgian

A fitting Sequel to the great Colonial.

Towle Manufacturing Company,

SILVERSMITHS,

NEWBURYPORT, MASS.

CHICAGO:
149-153 State Street.

RELIABLE GOLD AND SILVER PLATERS

Prices Right.



When received.



When returned.

All Work Guaranteed.

SILVERWARE REPAIRED AND REPLATED

Sercomb AND Sperry Co.

147½ STATE ST. CHICAGO

HESS & HINDERMAN, 1007½ OLIVE STREET, St. Louis, Mo.

.....MANUFACTURERS OF.....

SPECIALTIES IN GOLD AND SILVER PLATE, ALUMINUM, BRASS AND COPPER.

SILVER PLATING AND REPAIRING FOR THE TRADE.

THE PLANCHAMP & BECKER CO.

Watch Case Repairers and Engravers.

GOLD AND SILVER PLATERS,

63 & 65 EAST WASHINGTON ST.,

TOP FLOOR. .... CHICAGO.

Chicago Gold Pen Repairer.

GOLD PENS.



Send me your work. Repairs of all kinds.

S. N. JENKINS, 103 State St., Chicago, Ill.

Detroit.

C. Peiper, Grand Rapids, Mich., has opened a new jewelry store in Zeeland, Mich.

M. V. Moore has purchased the jewelry stock and fixtures of George R. Bergen, Carson City, Mich.

Byron Beard has purchased the interests of his brother at Morrice, Mich., in the furniture and jewelry business.

Edward Edwards, a Chicago jewelry auctioneer, is in the city looking for a location to move a stock during the holidays.

Oakley D. Howland, with Smith, Sturgeon & Co., will shortly greet the trade, representing the Cowell & Hubbard Co., Cleveland, O.

Among the Michigan country jewelers in this city last week were: Mrs. George Chappell, Howell; George Hamilton, South Lyons; Mr. Baker, Brighton; Mrs. R. A. Haughton, Corunna.

Charles Deming, a dangerous jewelry thief, who was sentenced to Jackson prison five years ago for a jewelry store robbery here and who was released recently, is again in jail. Since his release the city of Jackson has been terrorized by the work of thieves, and 50 houses and stores have been entered. The Chief of Police obtained the record of every ex-convict who still remained in the city, and when Deming was arrested the booty was found on his person and in his house. He tried to shoot the police officer who made the arrest.

J. S. Baker, Perris, Cal., will shortly move into new quarters.

O. W. WALLIS. C. E. FERGUSON.

O. W. WALLIS & CO.,

Columbus Memorial Building, 103 State Street, CHICAGO.

WHOLESALE DEALERS IN

...JEWELRY...

WATCHES, DIAMONDS.

We show the latest designs in jewelry from the leading factories of the East. Stock new, fresh and complete. Every desirable piece of jewelry of this fall's production has been secured by us within the past six weeks. Goods shipped on same day order is received. No delay.

Having Bought the Entire Stock of the NEW COLUMBUS WATCH CO.'S Movements,

Illustrated below, we offer you a discount of about 40 per cent. on all 18 and 16 size Open Face,

Also all 6 size movements manufactured by The New Columbus Watch Company. All 18, 16 and 6 size movements are made with hollow winding pinions and can easily be fitted in pendant set cases. **Prices net cash.** Fancy Dials furnished on all Columbus movements, if desired, excepting 7 Jewel grades, free of charge.



New Columbus Time King.

18 size, nickel, 21 genuine ruby jewels set in red raised solid gold settings, escapement cap jeweled, solid gold train, adjusted to temperature, six positions and isochronism, Breguet hairspring, patent center pinion, patent regulator, polished dust band and stem wind pearled plates; fine white cut and beveled edge, hard enameled double sunk, red marginal figured dial; handsomely damaskeened in gold on nickel.

Hunting or Open Face.

Regular price.....$25 00

Cut price.....$15 00



18 size, nickel, 17 ruby jewels, set in red raised gold settings, adjusted to temperature, four positions and isochronism, Breguet hairspring, patent center pinion, patent regulator, polished dust band and stem wind, pearled plates; fine white hard enameled, double sunk, red marginal figured dial; nicely damaskeened in gold on nickel.

No. 1 Hunting. **No. 2** Open Face.

Regular price.....$18 00

Cut price.....$10 50



18 size, 7 jewels, tempered hair spring, patent center pinion, dust band, and fine white hard enameled dial.

No. 9 Hunting, nickel.

No. 10 Open Face, Gilt.

Regular price.....$3 00

Cut price.....$2 30

The Nos. 1 and 2, 17 Jewels, are the finest 18 size movements manufactured and are especially adapted to railway service, or wherever accurate time is required.

16 SIZE, 3-4 PLATE, STEM WIND HUNTING AND OPEN FACE, LEVER SETTING.



New Columbus Ruby.

Old model, 16 size, ¾ plate, nickel, 21 genuine ruby jewels, set in red raised solid gold settings, escapement cap jeweled, adjusted to temperature, six positions and isochronism, solid gold train, Breguet hairspring, patent center pinion, patent regulator, polished stem wind, pearled plates; fine white cut and beveled edge, hard enameled, double sunk, red marginal figured dial; handsomely damaskeened in gold on nickel.

Hunting or Open Face.

Regular price.....$30 00

Cut price.....$14 00



Old model, 16 size, ¾ plate, nickel, 16 genuine ruby jewels, set in red raised gold settings, adjusted to temperature, four positions and isochronism, Breguet hairspring, patent center pinion, patent regulator, pearled plates, fine white hard enameled, double sunk, red marginal figured dial, handsomely damaskeened in gold on nickel.

No. 11 Hunting. **No. 12** Open Face.

Regular price.....$20 00

Cut price.....$9 00



Old model, 16 size, 17 jewels, set in red gold settings, adjusted to temperature and positions, double sunk, black marginal figured dial, Breguet hairspring, patent regulator, patent center pinion, pearled plates, nicely damaskeened in gold on nickel.

No. 14 Open Face only.

Regular price.....$10 50

Cut price.....$6 60



Old model, 16 size, nickel, 11 jewels, set in red settings, patent regulator, patent center pinion, fine white hard enameled, black marginal figured dial, and nicely damaskeened.

No. 18 Open Face only.

Regular price.....$5 75

Cut price.....$3 75

6 SIZE, NEW COLUMBUS, HUNTING, STEM-WIND, LEVER SETTING.



Nickel, adjusted, 16 ruby jewels, set in red raised gold settings, patent center pinion, pearled plates, double sunk, red marginal figured dial; handsomely damaskeened in gold on nickel.

No. 100 { Regular price.....$11 00
Cut price.....$6 90



Nickel, 16 jewels, in red and gold settings, adjusted, patent center pinion, fine white hard enameled, double sunk, black marginal figured dial, nicely damaskeened on nickel.

No. 104 { Regular price.....$9 00
Cut price.....$5 70



Nickel, 16 jewels, in red gold settings, patent center pinion, fine white hard enameled, seconds sunk, black marginal figured dial, nicely damaskeened.

No. 103 { Regular price.....$8 25
Cut price.....$5 20



6 Size Columbus.

Nickel, 11 jewels, set in red settings, patent center pinion, fine white hard enameled, black marginal figured dial, and nicely damaskeened.

No. 101 { Regular Price.....$6 00
Cut price.....$4 00

6 Size Columbus.

Gilt, 7 jewels, tempered hairspring, patent center pinion, fine white hard enameled dial.

No. 102 { Regular price.....$3 25
Cut price.....$2 50

Descriptive confidential Price List with full information mailed on request of any Regular Jeweler.

A. C. BECKEN, Special Selling Agent for Dueber Hampden Watches,
103 STATE STREET, **CHICAGO, ILL.**

News Gleanings.

J. H. Mixon has removed from Hearne, Tex., to Waco, Tex.

Otto Zurborn, Waverly, O., has sold out and gone out of business.

Scott Bros. have opened their new jewelry store at 618 Main St., Joplin, Mo.

J. S. Cadd has purchased the entire stock of jewelry of H. S. Moulton, Kirwin, Kan.

Jeweler Peacock took possession of his new store at 30 Cherry St., Rahway, N. J., on Oct. 29.

J. M. Wright last week opened a jewelry store in the Hotel Hudson block, Fort Edward, N. Y.

William C. Bryant, Bangor, Me., is the guest of his father, Charles G. Bryant, Taunton, Mass.

Art Miller, of Braidwood, Ill., will shortly open a jewelry store in the Ward building, Wilmington, Ill.

W. Edmonds, Topeka, Kan., has given a chattel mortgage for $429 on his jewelry fixtures and furniture.

A fire in the jewelry store of F. D. Woodruff & Son, Keyport, N. Y., Oct. 26, caused a damage of $100.

Geo. W. Hess, Bloomsburg, Pa., was in New York and Philadelphia, Pa., last week on a purchasing trip.

A. H. Foster, formerly of Waltham, Mass., has opened a jewelry store in the Rice building, Danvers, Mass.

C. B. Altman, Kansas City, Mo., has expressed the determination to go out of the jewelry business at that point.

K. G. Skartum, Lake Benton, Minn., has removed into a much better store than the one he previously occupied.

Jacob Dreicer, of New York, is in Saratoga Springs, N. Y., on an extended Autumnal visit for the benefit of his health.

A new jewelry store was last week opened at 8 Little's block, Georgetown, Mass., by C. H. Welch of North Berwick, Me.

The Davis Jewelry House, Tuscumbia, Ala., is devoting much attention just now to the optical department. Mr. Davis has just fitted himself for the work.

Without any apparent cause, a large glass punch bowl in Fullilove's jewelry store, Owenton, Ky., exploded with a loud noise, the pieces flying in every direction.

Alston & Raiford, Tuskaloosa, Ala., have a white windmill in their window that is one of the most unique and attractive things seen in that town. Crowds stop to watch the mechanism.

H. E. Boughton, in the jewelry and optical business in Brooklyn, Ia., for the past five years, has sold his stock at auction and will soon move to Eagle Grove, where he will enter the drug business.

F. T. Pierson, of Spearfish, S. Dak., has purchased an interest in the jewelry establishment of W. A. Quimby, Lead City, S. Dak., and in the future the firm will be known as W. A. Quimby & Co.

H. M. Smith, who has been connected for some time with the engraving department of William H. Frost's jewelry establishment, Elmira, N. Y., has opened a jewelry store in Lawrenceville, Pa.

Mrs. A. J. Benjamin, Saratoga Springs, N. Y., has satisfied a mortgage for $3,350 on her real estate; also a chattel mortgage on her store. The instruments bear date of Oct. 15. 1898, and both are recorded.

The stranger who visited the jewelry stores on N. Pearl St., Albany, N. Y., a few days ago, and was arrested on suspicion, was discharged by Justice Stephens, as there was nothing on which to hold him.

Burglars entered the jewelry store of J. H. Wight & Sons, Wellington, O., on the night of Nov. 2, and succeeded in getting away with $300 to $400 worth of goods, consisting of watches, chains, gold pens and other articles of jewelry.

Otto H. Werner has purchased of the administrators of the late Charles E. Harman, Centerville, Md., the entire stock of jewelry and the tools in the store recently occupied by Mr. Harman. The store room will be renovated and refitted by Mr. Werner.

The Bridgeport Silver Plating Co., Lambert's Point, Va., declared a semi-annual dividend of four per cent. on Oct. 1st. This enterprise, according to the Norfolk *Journal of Commerce*, are running overtime in order to fill their orders, and employ about 150 hands.

On Nov. 1, Clarence H. Shafer, Cobleskill, N. Y., moved into a new store, which is in a new building and one of the finest in that village. The store is about 25 feet front and 60 feet deep, is heated by steam and lighted by 10 actelyne gas burners, which make a brilliantly lighted store.

The jewelry store of Charles Norman, Alton, Ill., was damaged by fire a few nights ago. The fire started in the living rooms above a neighboring saloon. The most damage done to Mr. Norman's store was done by water, and will amount to perhaps $300.

Walter Jones and Peter Gorman, two young men who have been in the employ of A. H. Furstnow, Fond du Lac, Wis., for the past eight years, have severed their connection and under the firm name of Jones & Gorman will engage in the jewelry business at 517 Main St., that city.

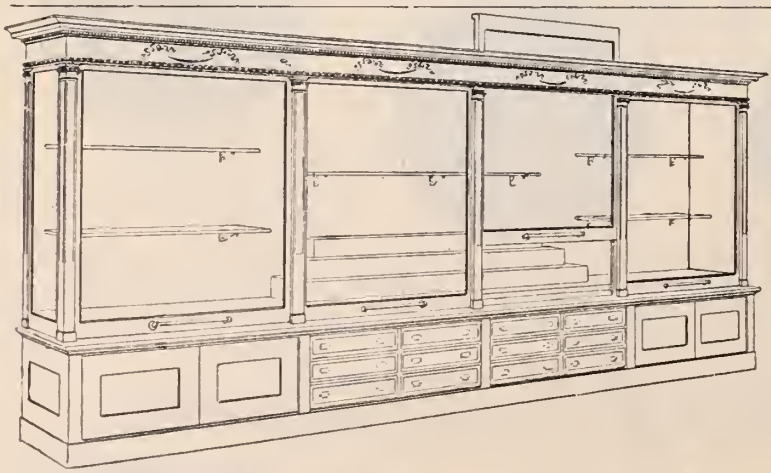
A notable changing around of some of the business people of Clifton Springs, N. Y., will occur soon. B. R. Smith, druggist, will move to the store occupied by George Holmes, jeweler. Mr. Holmes will go to the store occupied by F. A. Wilcox, jeweler. Mr. Wilcox will remove to a new store now nearly completed on Crane St.

The following jewelers of Saratoga Springs, N. Y., have agreed to close their stores at 8 o'clock P. M., from Oct. 31, 1898, to Dec. 10, 1898, and from Jan. 1, 1899, to March 1, 1899, at 6 o'clock P. M., Saturday nights excepted: Charles A. Lee, C. L. Haskins, A. Bornefeld, J. A. Smith, F. C. Maynard.

H. C. Tripp, Sabula, Ill., is making quite a business for himself in the manufacture of shell jewelry. The practical and ornamental jewelry which he makes of the pretty shells so abundantly found along the shores of the Mississippi is durable and exquisite. The shells, when polished correctly, assume in different varieties every color and shade of the rainbow.

Articles of incorporation of the B. L. Gates Jewelry Co., of Waterloo, Ia., have been filed for record. The officers are: Benj. L. Gates, president and treasurer, and J. B. Clark, secretary. The firm are capitalized at $10,000. The headquarters will be at the store building being remodeled in the Fowler block, corner of Lafayette and E. 4th Sts., Waterloo.

William Kennedy, jeweler, Albany, N. Y., has arranged an American flag of diamonds, rubies and sapphires, set in white wax. The flag is three inches long and about two wide. It is slightly rippled. The stripes are diamonds and rubies and the stars are diamonds set in a field of sapphires. The gems are small and fit closely together. The value of the piece is reported at $1,500.



Prices cheerfully furnished upon application. Mention Jewelers' Circular.

Alexander H. Revell & Co.

431 FIFTH AVE., CHICAGO, ILL.

MANUFACTURERS OF

High Grade Jewelry Fixtures.

We make a specialty of manufacturing strictly high grade jewelry fixtures, wall cases, tray cases, show cases, tables, window cases, etc., and guarantee our work to be first-class in every particular. If in the market for fixtures give us a chance to quote price. Would be pleased to hear from you.

WRITE FOR OUR No. 8 CATALOGUE.

Importers.....

C. H. KNIGHTS & CO.,

DIAMONDS

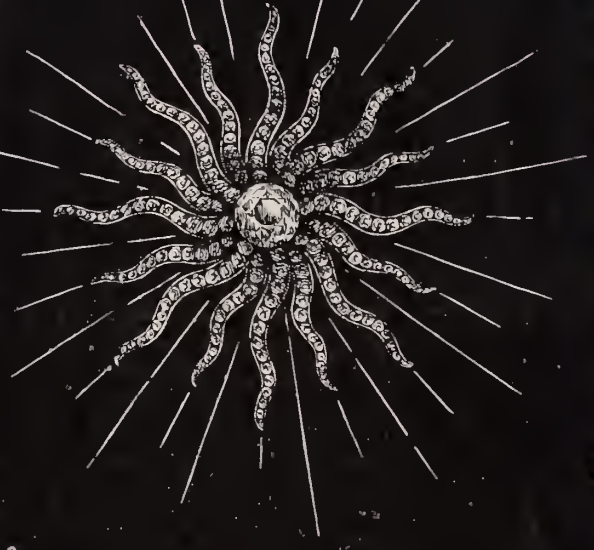
103 State St., Chicago.

Goods Sent on Memorandum to Responsible Dealers.

IMPORTERS OF.
DIAMONDS. PEARLS AND PRECIOUS STONES.
& ECT.



DIAMONDS.



JUERGENS & ANDERSEN. CO.
92. TO 98. STATE. ST.
STEWART BUILDING. CHICAGO.
3RD. FLOOR.

Columbus, O.

C. A. Graves has opened his optical department in a portion of the store of F. R. Cross & Co.

Calls for high priced goods, especially large diamond pieces, are much more frequent than usual this Fall.

F. R. Cross & Co. have moved their repair department upstairs in order to enlarge the space in their salesroom.

Fritzie W. Dhein, who served a sentence in the Ohio penitentiary for the Keck diamond robbery at Dayton in 1891, is back at his old home in Dayton visiting friends. He says he will hereafter lead a better life.

A despatch from Fairmont, W. Va., to a local paper says thieves cut open the rear window in Clyde Hoyt's jewelry and notion store and carried away $500 worth of goods, consisting of jewelry, knives and other articles.

W. J. Potts, father of W. F. Potts, the jeweler who died at Gibsonburg a few weeks ago, has been appointed administrator of his son's estate. He will dispose of the business as soon as an opportunity offers.

Ernest Walwyk, a New York jeweler, died at the home of his father-in-law, Gus. Johnson, at Dayton, Wednesday. He had been ill for several days, but his death was rather unexpected. He was on his way to Cincinnati.

J. M. Hockenberry has opened a new store at Newark, 25 miles east of this city. He was here buying goods last week. Mr. Hockenberry was formerly train despatcher for the B. & O. railroad at Newark, but grew tired of that work. He is a practical jeweler as well.

The County Commissioners have ordered a tower clock for the court house at Upper Sandusky from the Seth Thomas Clock Co. It will be of the World's Fair model and will cost $2,550. The dial will be six feet in diameter and will be in quarter sections. The bell for the striking apparatus is to weigh 2,500 pounds, and the entire clock is to be placed and put in working order and warranted for five years.

Prof. C. H. McLeod, of the G. T. R. time service, passed through Toronto last week on a tour of inspection through to Chicago.

Cincinnati.

BUSINESS CONDITIONS.

Business is reviving in all lines and the retail trade is unusually good. All the travelers are out and sending in excellent bills. It is prophesied that the holiday trade this year will be better than any previous year for the past four. Jobbers are still buying goods and some lines cannot be secured fast enough for the demand. Manufacturers are very busy in every department, order, repair and special work.

J. C. Thompson, Lawrenceburg, Tenn., was in Cincinnati last week on his wedding trip.

Duhme Bros. have opened for business and their new store is one of the prettiest on the street. The 10 foot windows are elaborately and artistically dressed.

The Queen Aluminum Co. are in the hands of a receiver. The firm are composed of Mrs. McGovern, T. M. Goodwin and John Koehl, who organized the company last June.

Visiting jewelers in town last week were: A. H. Beers, Versailles, Ind.; C. M. Starks, Manchester, O.; Robert Fuller, Dunkirk, Ind.; C. V. Wages, New Carlisle, O.; Chas. McDonald, Danver, Ky.; W. H. Grotendick, Xenia, O.; C. F. Schleigel, Chillicothe, O.

The Schroder Clock Co. have become a reality. David Schroder has taken for his headquarters one of the largest ground floor rooms on Main St., a few doors north of 4th St. It has a depth of 200 feet. He expects to make it an exclusive clock house and will carry the largest stock in this part.

Rosa Epinger, the young girl arrested at the instance of Ed. Simper for attempting to take a ring a week ago, was examined by Dr. Davis and found to be irresponsible for her actions. Her mother is now in an insane asylum, and the physician said that while the girl was not unbalanced enough to send her to the asylum, she was not responsible, and he recommended her discharge and that her friends look after her. Mr. Simper agreed to dismiss the suit.

One of the most artistic and beautiful pieces of work turned out by Cincinnati manufacturers this season is the badge of the Young Men's Business Club, made by J. Dorst & Co. It is an emblem of the progressive club with the initials Y. M. B. C. in blue enamel in exquisite design. Wherever seen the badge has been admired and proves that organizations do not have to go away from home to get fine work done. J. Dorst & Co. have a modern equipped factory and are prepared to do all kinds of work. They have been especially busy the past week on fine diamond work to order.

Strauss & Stern, who, it will be remembered, assigned a few years ago and who were the first in this city to make a petition in bankruptcy under the new United States Bankruptcy law, have received their release. The referee who examined their books and took the case, Chas. T. Grieve, found the assignment was regular and that they had no money nor other assets to pay liabilities. They failed for over $90,000. Chas. Stern resides in Cincinnati and is now in the life insurance business and Lee Strauss is in Philadelphia in other business. The eastern creditors are the principal losers.

The John Holland Gold Pen Co. have taken the entire building at 127 E. 4th St., where they have for years occupied only the top and ground floors, and are remodeling it for their own convenience. By taking away the entrance stairway to the upper floors from the side and putting it up in the rear of the store six more feet front to the store are obtained and when completed new wall cases will be put in in mahogany to match the other fixtures, which were put in new scarcely a year ago. The increased business of this house has been usually large this year. It is the only house of its kind in the west where pens and pencils are made entire under one roof.

Gossip of the Trade.

Henry Hahn & Co., wholesale jewelers, have bought largely this season, expecting a great holiday trade. They have one of the nicest, cleanest stocks in the city, and Mr. Hahn makes personal visits to the trade occasionally to keep in touch with his customers. He has issued a watch

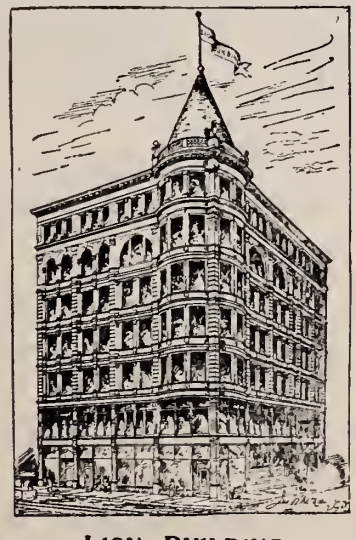
QUEEN CITY WATCH CASE MFG. CO.

C. A. REMME MANAGER.

Makers of HIGH-GRADE { GOLD and SILVER WATCH CASES.

Special Cases to Order.
Altering, Changing and Repairing.
Cash for Old Gold.
Special Attention to Plating.
Send for Catalogue.

S. E. Cor. Fifth and Elm Streets,
LION BUILDING, CINCINNATI, OHIO.



LION BUILDING.

DORST & CO.

JACOB DORST, Manager,
Manufacturers of

Diamond Mountings,
Medals, Badges, Class Pins,
Masonic Jewels, Rings, etc.

We make a specialty of
All kinds of Repairing and
Special Order Work.

SEND FOR CATALOGUE.

S. E. Cor. Fifth and Elm Streets,
LION BUILDING,
CINCINNATI, OHIO.

and movement catalogue which will be supplied the trade upon application. It ought to be in the hands of every dealer. Julius Hahn is now on the road making good sales.

The Neuhaus, Trounstine Co., manufacturing goldsmiths and silversmiths, for a young firm have made wonderful progress. They have orders from all over the country and Canada.

Sig. Strauss is now one of the hustling young jobbers of Cincinnati. He made his record serving with other houses and decided to strike out for himself. He has now been in the jobbing business for two years and has been successful.

Ed. H. Croninger, manufacturing jeweler, is one of the young progressive firms who has made an excellent start. He has been in this business for 17 years, having qualified as an expert in the house of Jos. Noterman & Co., and has been in the business for himself for a number of years. His specialty is badge and medal work. Masonic work is a large feature as well as rings.

The Queen City Watch Case Co. have made long strides since they started a few years ago. The fact that the firm are all practical men who had worked at the bench themselves is the secret of their success. A special feature of work which has made them very popular east as well as west is their special gold cases. They are now completing an order from the east of the finest work ever turned out of their factory.

Albert Bros. have been so busy the past two weeks that they have worked their force every night. The orders cover every line. New customers and duplicate orders have been a daily occurrence. The large building at 4th and Plum Sts. occupied by them has been a scene of activity for days. Of the three carloads of clocks bought early in the season they have few left and the quickest bird now to order catches the worm.

One of the livest firms in the city are Bene, Lindenberg & Co. There is not a drone in the whole establishment. All the members of the firm are actively engaged in business. Mr. Bene and Mr. Lindenberg have a large acquaintance on the road. Both have been actively engaged in traveling for years and consider it a part of their business to make personal calls on their customers. Mr. Sommers is the house man.

Herman & Loeb, successors to D. Schroder & Co., have new quarters in the Johnston building and an entirely new stock to which they have added new prices which will sell them. Mr. Herman is one of the most popular travelers on the road and also one of the oldest. Mr. Loeb has been in business for himself many years and has built up a nice trade and is also well known on the road. The new house has every prospect for success.

Oskamp, Nolting & Co. do perhaps a wholesale business second to none in this part of the country. They buy in large quantities which give them advantages many do not possess. They have divided their large lines into departments which are run in separate rooms and each is a branch itself of the great business the firm represent. They adopt the fads because the people love fads. They cater to the public and have buyers in each department who make a study of their lines. It is a house conducted on progressive business methods.

There is probably no house in the country better known than Joseph Noterman & Co., manufacturing jewelers. It is the oldest in the city, and many heads of the newer factories got their start in this house. Joseph, Sr., has retired from active service after nearly a half century in the business in this city and the business is being carried on by his son, Joseph, Jr., who has also grown up in the house. They are known east, west and south for diamond mountings, which have been a large feature with the concern for the past few years. Cluster work has been a very popular demand this season.

G. A. Williams and William Johnson, arrested in Columbus, O., have been identified as two notorious thieves by the authorities of West Virginia. They had a lot of jewelry in their possession, which had been stolen from stores in various cities of that State. They were taken to Charleston, W. Va.

EDWARD ALBERT. LOUIS H. ALBERT.

ALBERT BROTHERS,
WHOLESALE DEALERS IN
Watches, Diamonds, Jewelry, Clocks,
TOOLS, MATERIAL, SILVERWARE,
N. E Cor. Fourth and Plum Streets, CINCINNATI, O.

HENRY HAHN & CO., WHOLESALE JEWELERS,
Novelties, Watches, Diamonds, Etc.,
23 and 25 Arcade, CINCINNATI, O.
Send for Movement and Case Catalogue. . . . Prices the Lowest.

BUY FROM HEADQUARTERS. . . . .
THE SCHRODER CLOCK CO.,
414 Main Street,
Only house that deals exclusively in Clocks. Correspondence invited. CINCINNATI, OHIO.

SIG. STRAUSS & CO.,
WHOLESALE JEWELERS,
WATCHES ~ DIAMONDS ~ JEWELRY,
CAREW BUILDING,
CINCINNATI, OHIO.

Two Medals from World's Fair. Australian Opals a Specialty
ESTABLISHED 1869.
Frederick J. Essig, Lapidist,
and Importer and Cutter of
Precious and Imitation Stones.
8th Floor, Silversmiths' Bldg.
131-137 WABASH AVE., - - CHICAGO.

Diamond Mountings . . .
ANY STYLE DIAMOND MOUNTING MADE TO ORDER.
LARGE STOCK OF MOUNTINGS ALWAYS ON HAND.
JOS. NOTERMAN & CO., 509-511-513 Race Street, CINCINNATI, O.

DIAMONDS
WATCHES
JEWELRY

BIG ITEMS

For progressive jewelers when you buy at BOTTOM PRICES. We want your trade; give us a trial.

BENE, LINDENBERG & CO.,

CAREW BUILDING. CINCINNATI, O.

SILVERWARE
NOVELTIES
CLOCKS

NEW FIRM! NEW GOODS! NEW PRICES!

HERMAN & LOEB,

...Successors to...
D. SCHRODER & CO.,

▲▲▲▲ WHOLESALE JEWELERS ▲▲▲▲

DIAMONDS, WATCHES, SILVER NOVELTIES, Etc., Etc.,

We do a Strictly Wholesale Business Only.

Johnston Building,
5th & Walnut Sts., Cincinnati, O.

ED. H. CRONINGER, ❋ Manufacturing Jeweler.

Medals, Badges, Diamond Mountings.
Watch Case, Movement and Jewelry Repairing for the trade a specialty.

FIFTH AND RACE STREETS (Glenn Building), CINCINNATI, O.

GOLD N K SOLDER

EASY-FLOWING
GOLD
SOLDER
▲▲▲
Best on Earth

Manufactured by F. H. NOBLE & CO.,
103 State St., Chicago.
Sold by all Jobbers.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'s BOOK LIST when in want of any technical work in the jewelry or Kindred Trades.

ESTABLISHED 1841.

The John Holland Gold Pen Company,

127 East Fourth Street, CINCINNATI, OHIO,

MAKERS OF ALL STYLES OF BEST QUALITY...

Gold Pens, Pen Holders, Pencils, Tooth Picks,

ETC.

Assortments in handsome trays for retail trade at low prices.

WHOLESALE AGENTS FOR...

Paul E. Wirt's Fountain Pens.

SPECIAL AND PROMPT ATTENTION TO REPAIRS.



Jewelry ○ Diamonds ○ Watches

Wide-a-Wake Jewelers

Clocks — Novelties

buy their goods to make a profit. They patronize progressive houses, where **Price, Quality** and **Style** are considered.....

Try OSKAMP, NOLTING & CO., Cincinnati, Ohio.

Silverware ○ Optical Goods

MEDALS. CLASS PINS.

NEUHAUS, TROUNSTINE & CO.,

GOLD AND SILVER-SMITHS,

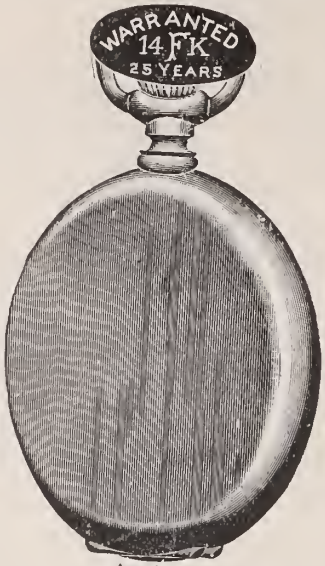
CINCINNATI, - - OHIO.

SPECIAL DESIGNS
FURNISHED FOR TROPHY CUPS.

STERLING SILVER
HOLLOW WARE.



F341



A 423



F397

NEW

SPECIMENS OF THE POPULAR

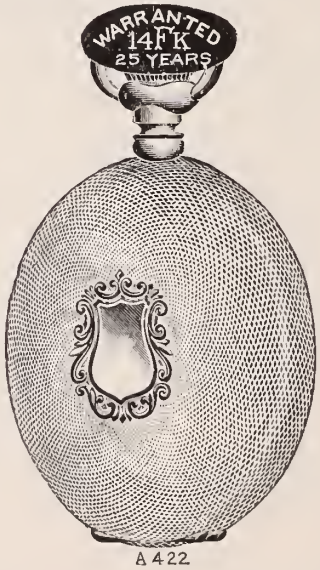
16 Size

Fahys "Honest" 14Fk. Gold Filled Cases

THAT MAKE TRADE.



F366



A 422

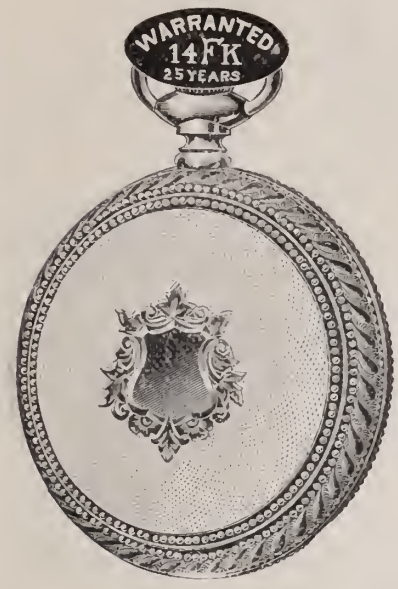


F407

JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING, NEW YORK.





F398



F10

MODELS

OF NEW DESIGNS IN THE SUCCESSFUL

16 Size

Fahys "Honest" 14Fk. Gold Filled Cases

THAT ARE MODELS OF PERFECTION.



F316



F372



F314

JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING, NEW YORK.

DEPARTMENT OF

ADVICE AND CRITICISM
ON
RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention. though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 11 John St., corner Broadway, New York.]

PART LXXX.

Argument for Opticians.

Henry Rempe, optician, Danville, Pa., has issued a little book in which he tells of a singular case which was reported in an English medical journal 10 or 12 years ago by a Mr. Carter, an optician in London. The story runs thus:

The patient's father was a very wealthy banker. The son, an only child, had intended to succeed to his father's business and social position. He was reading hard for honors at Oxford, confident of obtaining them.

His work was suddenly interrupted by symptoms which compelled him to obtain medical advice. The doctors reported some serious and alarming brain disturbance.

He was directed to abandon his studies immediately, and give up the idea of taking honors, even of aspiring to an ordinary degree. He returned home, and there the opinion given at Oxford was confirmed by his family physician. He was for some time under medical treatment, but derived no benefit and at last came to London for further advice. Upon consulting an eminent physician, absolute rest of the brain was recommended as essential to his recovery. To obtain this rest, he was directed to undertake a voyage to Australia and back. After a short stay in Australia he returned home unbenefited.

He was then told that little or nothing more could be done for him; that be must abandon the idea of carrying on the family business, or taking any active part in life, and that he also must abandon an engagement of marriage which he had formed prior to his illness. His prospects seemed utterly blighted, and he listened to his father's narrative with a careworn and dejected expression which was pitiable to see. The father concluded by saying that he heard from an unprofessional source that opticians were in the habit of using some instrument by which they could see through the eye into the brains, and that he had come to me in the forlorn hope that this instrument might throw some light upon the case.

On inquiring into the actual condition I was told it was very peculiar. The memory, the intelligence, the mental faculties generally, were all unimpaired, and at last I narrowed the case down to this: The patient could not see to read. Before he had read a page he became the subject of double vision, followed by vertigo; and, if the effort was continued, by intense headache; when he had not been trying to read he was in all respects quite well.

On examining his eyes I found he had compound astigmatism to a marked degree in both eyes. I corrected the error of refraction, told the patient the view I took of the case, informed him there was nothing the matter with him. I ordered a pair of spectacles and told the patient to call in a few days. After giving him the glasses I directed him to come and report to me in three weeks. At the expiration of that time the young man returned alone, his spectacles on his nose, his whole figure expanded, his countenance beaming. He said: "I have come to see you again because you told me to, but I have nothing to say except that I am quite well. I am going to be married next week, and intend to work at my father's bank as soon as I return from my wedding tour."

To this story Mr. Rempe adds:

This is a case that the best doctors in England pronounced as hopeless, yet a pair of correctly fitted glasses made a complete cure. That is one of many thousands of similar cases. If your head aches, eyes burn, itch, water, or letters blur and run together when reading, you cannot conceive of the great relief a pair of properly fitted glasses will give you. Why spend hundreds of dollars for medicines when all you need is a pair of correctly fitted glasses?

Following which Mr. Rempe advertises his ability to fit and furnish people with proper glasses.

***

We reproduce here four interesting jewelers' advertisements, all of which are good in their several ways. They carry out the rules laid down by parties who have given retail advertising considerable study, but there is one point in all of them which we have ever expressed as a fault, and that is the omission of the name of the city in which the stores are located. We do not intend to tell the names of the cities in which these different jewelers are located, but as an insufficient test of our argument we are willing to give a year's subscription to the first three jewelers who will give the names of the cities in which these four jewelry stores are located. All these stores are in cities of considerable size, and the newspapers in which the ads. appeared have more than local circulation.

Watch Values.

We are not selling a Fifty Dollar Watch for nine dollars and ninety nine cents.

If we claimed we were you would naturally doubt it. But we can honestly say that we are selling the best watch that has ever been sold in the city for eighteen dollars and fifty cents. If you have any curiosity to see them, don't wait until they are all selected from stock.

The Webb C. Ball Co.,
Watch Manufacturers,
Ball Building, Cor. Superior and Seneca Streets.

Ring Elegance...

Appealing to those with an eye for ring beauty. One group that is especially attractive. is of diamond and opal rings of various designs. Some are marked as low as $10. The assortment is at its best, so selecting is easiest just now.

130-132 Yonge St. **DAVIS BROS.**
The Ring Store.

A $50 WATCH

to-day means everything that a hundred dollars once meant to our fathers. This is made possible through recent advancement in the manufacture of high grade watch movements.

A 14 carat solid gold watch, with so fine a movement as a Riverside or Royal of the celebrated Waltham Company's Manufacture, represents all that is desirable in a valuable timepiece, and $50.00 buys such a watch from

LISSNER & CO.,
235 S. Spring St.

What Is Home

without a clock? Pretty slow sometimes, and likely to be behind time. This is all wrong. With the assortment we carry for you to select from, at prices that will not materially flatten any purse. every home should be provided with a clock.

Electric clocks, mantel clocks in onyx, marble, Dresden, art clocks; nickel alarm clocks as low as $1 00.

Klune & Floberg
JEWELERS,
Removed to 528 K St.

REFERENCES AND LATEST SALES UPON APPLICATION.
ALL CORRESPONDENCE STRICTLY CONFIDENTIAL.

H. M. RICH & CO.,
21 SCHOOL STREET,
BOSTON, MASS.

EST. 1879

The Most Successful
JEWELRY, BRIC-A-BRAC AND FINE ART
Auctioneers in America

Holiday Goods...

The... Artistic Enamel Watches

are now ready for the trade.

Our new lustreless enamels in sets with brooch to match, light shades of green, blue and white, exquisite designs in Roman gold finish.

Iridescent enamels in gold filled casings with brooches to match.

Oxidized steel casings with brooches, all in satin and plush lined boxes.

The solid gold cased 10 Line Elfins, either open face or hunting casings.

The 15 Line Cavour in casings to suit all tastes.

For Ladies' watches the above lines cannot be equaled. The timekeeping quality of our product is beyond question.

The New England Watch Co.

WATERBURY, CONN.



GOLD SOLUTION.

The F. Kroeber Clock Co. manufacture a new gold solution for gold plating which is warranted to be made of pure gold.

From analytical tests made it is guaranteed to contain double and treble the amount of gold than similar solutions now on the market.

This standard of quality will be rigidly maintained.

For regilding soiled Jewelry and gilding Repairs this solution is perfect.

It is a strong gold solution that will gild inferior gold or silver, also brass, nickel, etc., by immersion in two or three minutes.

If once used no Jeweler will be without it.

Put up in large ten ounce bottles. Price, $1.50, with full directions for using.

Try it. Its perfect action will be surprising.

The F. Kroeber Clock Co.,
360 Broadway, New York.

Built For Success...

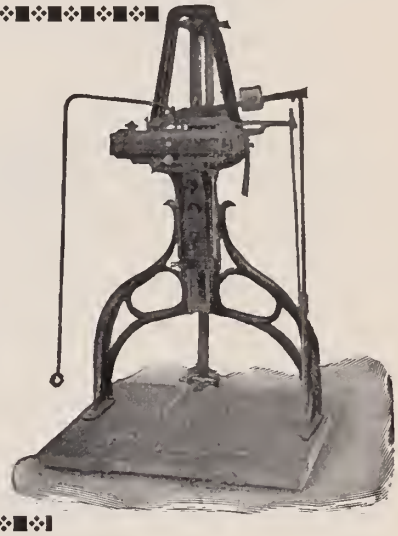
IS THE...

Eaton-Engle Engraving Machine.

That's why it succeeds. Simple alike to amateur or professional.

WRITE TO...

EATON & GLOVER,
111 Nassau St., New York.



F. W. GESSWEIN COMPANY,

WILLIAM DIXON, President. 39 John Street, New York.

Headquarters for all

Tools and Supplies for Metal Workers

Call the attention of the trade to *worthless imitations* of their . . . .

CHEMICALLY PREPARED CHARCOAL BLOCKS.

Our Charcoal Blocks have gained the favor of every practical man, and the fact that they are copied in sizes as well as general appearance, proves the unquestioned superiority of ours over all others.

TO PROTECT THE TRADE, EVERY BLOCK OF OUR COAL WILL BE STAMPED . . .



TRADE MARK.
Registered.

Established 1879. Manufacturer of

LOUIS W. HRABA, Fine Leather Goods

29 East 19th St., New York. Exclusively for the Jewelry Trade.

The Latest Patents.

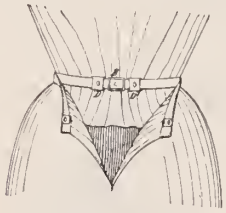
ISSUE OF NOVEMBER 1, 1898.

613,243. FINGER-RING PROTECTOR. WALTER J. CARROLL and JOHN E. SEARY, London, England Filed July 6, 1898. Serial No 598,213 (No model.)



A finger-ring protector comprising a ring having a central vertical flange *a* serving as a protector between two finger-rings and two horizontal flanges *b*, *b*, one on each side of the flange *a*.

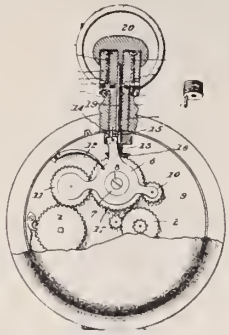
613,261. GARMENT-SUPPORTING DEVICE. WILLIAM J FLEMING, New York, N. Y. Filed July 24, 1897. Serial No. 645,823. (No model.)



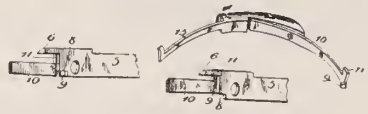
A garment-supporting device consisting of a supporting-belt, means for securing such belt to the dress-waist, a pair of plates having elongated heads and a pair of plates having elongated openings adapted to receive said heads, the one pair of plates being carried by said belt and movable thereon and the other pair being secured to the interior of the skirt band at the rear thereof, whereby when said plates are moved toward the front of the body the longer axes of said heads and openings are made to coincide and when engaged and moved toward the rear of the body said plates on the skirt-band are turned so that said heads and openings are interlocked.

613,411. STEM WINDING AND SETTING WATCH. LEO E. DONNELLY and JOHN H. LOONEY, Italy, Tex. Filed June 8, 1897. Serial No 639,904. (No model.)

In a pendant-set watch, the combination with the pendant comprising a fixed and a movable part, the latter having screw-thread connection with the fixed part and provided with a lug at its inner end disposed eccentrically to its axis, a yoke bearing a train of gearing to be brought into engagement with either the winding or the setting mechanism, and having an arm provided with a lateral extension to be engaged by the lug of the movable part of the pendant, and means having adjustable connection with and applied to the movable part of the pendant to come in contact with the fixed part of the said pendant and limit the turning and the longitudinal movement of the said fixed part of the pendant and prevent the crowding of the toothed portions of the co-operating gears when turning the yoke to throw the train of gearing carried thereby into meshing relation with the winding or setting mechanism.



613,434. WATCHCASE-SPRING. AUGUST E. WOLKOW, Valparaiso, Ind Filed Apr. 21, 1898. Serial No. 678,410. (No model.)



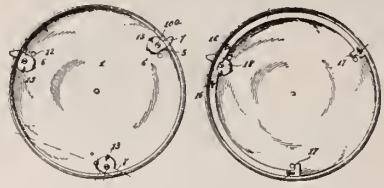
In a watch-case, the combination with a case-center a pin or arbor, and a lid, of the catch-spring having at its free end the extended lip in the plane of one edge thereof and also provided, in its other edge, with the notch 8, and the restraining-spring fixed in the case-center for its active end to lie in operative relation to the free end of the catch-spring, and to have movement toward or from the case-center and also an edgewise movement in relation to the catch-spring, said restraining-spring provided with a lip 11, and an extension 9, which lies at right angles to the plane of the lip 11, and is arranged to play in the notch for engagement with the catch-spring on depression of the latter, the lip 11, of the restraining-spring being arranged to project over the catch-spring and into the path of the case-lid.

613,467. COLLAR AND NECKTIE LOCK, ERNEST A. NORMAND, San Francisco, Cal. Filed Nov. 17, 1897. Serial No. 658,843. (No model.)

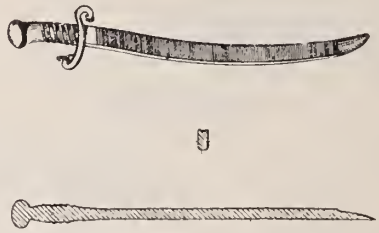


An improved collar and necktie lock consisting of a single piece of wire bent at its center to form an upwardly curved arch adapted to fit the shank of the collar-button, said wire being bent in opposite directions from the lower limits of the arch to form spring members normally inclined upwardly and formed with inwardly-projecting hooks, the outer ends of the members thence carried upwardly and downwardly to form outwardly projecting hooks, said incline members adapted to be pressed down below the edge of the collar whereby the central arched portion is drawn upon the shank of the button.

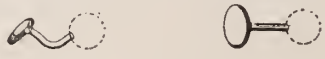
613,556. WATCH-DIAL FASTENER. JAMES W. BROWN, Ortonville, Minn. Filed June 12, 1897. Serial No. 640,534. (No model.)



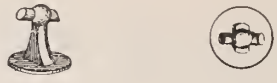
DESIGN **29,561.** NAIL-FILE. JEREMIAH V. B. PARKES, Newark, N. J. Filed Sept. 23, 1898. Serial No. 691,738. Term of patent 7 years.



DESIGN **29,562.** LINK CUFF-BUTTON. JAMES EDWIN HILLS, New York, N. Y. Filed Mar. 17, 1898. Serial No. 674,268. Term of patent 3½ years.



DESIGN **29,563.** COLLAR OR CUFF BUTTON FRANK W. TAYLOR, St. Paul, Minn. Filed Oct 4, 1898. Serial No. 692,646. Term of patent 14 years.



DESIGN **29,571.** VESSEL. FRANK W. SMITH, Gardner, Mass. Filed Jan 3, 1898. Serial No. 665,501. Term of patent 14 years.



EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring November 1, 1898.

248,855. APPARATUS FOR PIERCING EARS AND INSERTING EAR-RINGS. JOHN JAMES BREENOUGH, Syracuse, N. Y.

248,900. DEVICE FOR ADJUSTING THE BEAT OF PENDULUM-CLOCKS. JOHN G. WATTS, Osceolo, Iowa; JULIUS R. WATTS, Ashland, Neb.

248,935. STRIKING MECHANISM OF REPEATING CLOCKS. CHARLES S. LEWIS, Waterbury, Conn.

248,967. BUTTON OR STUD. CHARLES E. WESTCOTT, Providence, R. I.

248,987. COMBINED LAMP AND TIME-PIECE. JOHN BELL, Higginsville, Mo.

249,018. CHARM FOR WATCH CHAINS. EDGAR A. CUMMINGS, Providence, R. I.

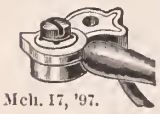
249,022. SOLAR-SCREEN ATTACHMENT TO TELESCOPE. JOSEPH B. DAVIS, Ann Arbor, Mich., and CHRISTIAN L. BERGER, Boston, Mass.

249,125. SUPPORT FOR CLOCK WORKS. JOHANN J. VOSSLER, New York, N. Y.

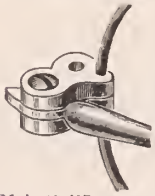
Our patented End Piece is absolutely perfect. Prevents temples becoming loose even after years of wearing.



To change lens, remove one screw, which does not disturb temple.



Pat Mch. 17, '97.



Can remove temple without disturbing lens.

Pat. Mch. 17, '97.

It is Simple, Strong, Neat, Compact, and contains the latest mechanical ideas.

Jobbers, Retailers and Consumers all say the Providence Optical Co.'s Gold Filled Frames

Wear Well.

COMPLETE LINE. NEW STYLES. MANY IMPROVEMENTS.

Providence Optical Co.,

7 Beverly St., PROVIDENCE, R. I.

NEW YORK:

9 MAIDEN LANE, GILL BUILDING.

OPTICAL DEPARTMENT.

Encyclopedia-Dictionary and Reference Handbook of the Ophthalmic Sciences.

Copyrighted 1898, by The Jewelers' Circular Pub. Co.

By R. H. Knowles, M.D.

[*Commenced in issue of July 6, 1898.—Continued from page 47, Oct. 26, 1898.*]

Part X.

Astringent (*as-trin'-jent*). [Latin, *ad* = to + *stringere* = to bind.] A substance employed for the purpose of contracting the tissues to which it is addressed. The astringents which are employed relative to chronic inflammatory troubles of the superficial structures of the eye, especially those of a specific nature and which do not involve the deeper structures, are tannic acid, alum, nitrate of silver and sulphate of copper.

Asymmetry (*ah-sim'-et-re*). [Greek, *a* = lacking or not + *summetria* = similar in form.] The eyes, ears and two sides of the face may not correspond or resemble each other in general appearances; and when such is the case with the eyes, they are said to lack symmetry, or be asymmetrical.

Atretoblepharia (*at-ret-o-blef-a'-ri-ah*). [Greek, *a* = not + *tretos* = perforate + *blepharon* = lid.] A state or condition of the eyes, either congenital or acquired, in which there is union between the upper and lower eyelids. This is usually brought about by adhesive bands of lymph uniting the lids together, the result of an intense acute inflammation caused by burns.

Atretopsia (*at-ret-op'-se-ah*). [Greek, *a* = not + *tretos* = perforate + *ops* = eye.] A condition in which there is an occlusion of the pupil.

Atropia (*at'-ro-pe-ah*). [Greek, *a* = not + *tropeo* = I turn.] This term is said to have been derived from the Greek name for one of the three Fates, the one who held the shears and cut the thread of life. Atropia belladonna is the plant whose active principle is the sulphate of atropine. This is the mydriatic which is used more than any other to suspend the muscles of accommodation in making objective and subjective tests of the eye. Atropine will paralyze all accommodative effect if employed according to the following formula:

℞ Atropiae sulphatis.....grs. iv. (4)
Aquae distil.....fl. ʒ i. (1).
M.

Sig One drop in the eyes three times daily for three days, after which time the eyes are ready for an examination. The muscle of accommodation will remain in this state for seven to nine days, so that the patient is usually warned as to the results of using this drug for this purpose. Other mydriatics, such as homatropin, may be employed for dilating the pupil for ophthalmoscopy and skiascopy, but its action as a mydriatic is not relied upon for a thorough suspension of the accommodation as in the use of sulphate of atropine. Atropine is also employed in iritis in order to produce full dilatation of the pupil and thus avoid adhesive bands of lymph from binding the iris down either upon the posterior surface of the cornea—*anterior-synechia*—or upon the anterior pole of the capsule of the crystalline lens—*posterior-synechia*. If these conditions become established, frequent drops of the foregoing mixture are employed in order that these adhesions may be broken up and the evil consequences of iritis be overcome. To atropinize a patient is equivalent to putting him under the influence of atropine. **Atropinism,** or **Atropism,** is the result of the poisonous effect of atropine upon the whole system.

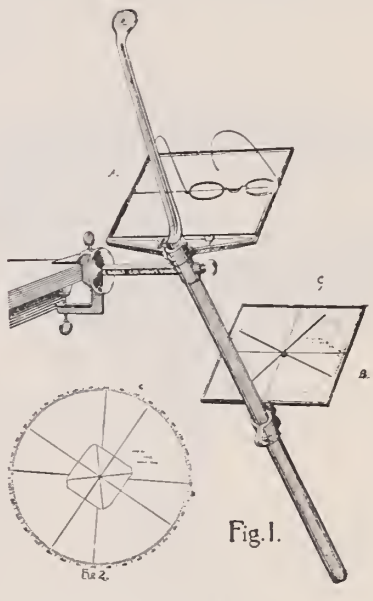
Autophthalmoscope (*au-tof-thal'-mo-skope*). [Greek, *autos* = self + *ophthalmos* = eye + *scopeo* = I see.] An ophthalmoscope so arranged that an individual may make an inspection within and outside of his own eyes.

Autoscope (*au'-to-skope*). [Greek, *autos* = self + *skopeo* = I see.] An instrument, as the ophthalmoscope, arranged in such a way that a self-examination of the eye may be accomplished. Examination by means of the autoscope is called **autoscopy.**

Axial (*aks'-e-al*). [Latin, *axis* = axis.] That which pertains to the axis or in the line of the axis. The axial diameter of the eye is the antero-posterior diameter of the eye or an imaginary line drawn through the cornea, directly through the center of the eye until the sight area, the macula lutea, is reached; or a line drawn to the macula lutea. Axial hyperopia is that kind or variety of hyperopia in which the axial diameter is too short. Axial myopia, or true myopia, is that kind of myopia in which the axial diameter is too long.

Axis (*aks'-is*). [Latin, *axis* = axis.] An imaginary line passing from the circumference of a body through the center, upon which the body is supposed to revolve. There are two axes with which we are called upon to deal relative to the eyes: 1. The optic axis, which is a line drawn from the distance through the posterior pole of the crystalline lens to the optic disc; when the eyes are in equilibrium the two optic axes run in parallel paths. 2. The visual axis, a line drawn from the distance through the posterior pole of the crystalline lens to the macula lutea. The optic axis as applied to the microscope is a line drawn through the center of the eye piece, through the center of the instrument and to the center of the mirror. The axis of a cylindrical lens is in its plano-meridian, which is its non-focusing meridian, and in all cases of astigmatism is the meridian of least error. The practical reason why the axis of the cylinder is selected in this way is that the dispensing optician can secure an exact meridian, as the test which is employed for this purpose can lie down perfectly flat in this meridian, while the meridian at right angles will be the focusing meridian, and therefore will be either convex or concave in that meridian, as the case may be; and it would be next to an impossibility to secure a correct filling of the prescription if an attempt were made to locate the axis in this manner by the tool commonly employed for this purpose.

Axonometer (*ax-o-nom'-e-ter*). [Latin, *axis* = axletree + Greek, *metron* = measure.] This instrument is employed for the purpose of obtaining the center of lenses, the axis of cylinders and the degree of prisms. It was invented by H. Cole, of Columbus, O. It serves the purpose of the busy specialist in accurately determining the above conditions of the various lenses. The result obtained with this instrument is practical and gratifying in every way.



COLE'S AXONOMETER.

FIG. 1. THE INSTRUMENT ATTACHED; FIG. 2. THE FIELD, SHOWING AXES OF THE CYLINDER.

(To be continued.)

Artificial Eyes.

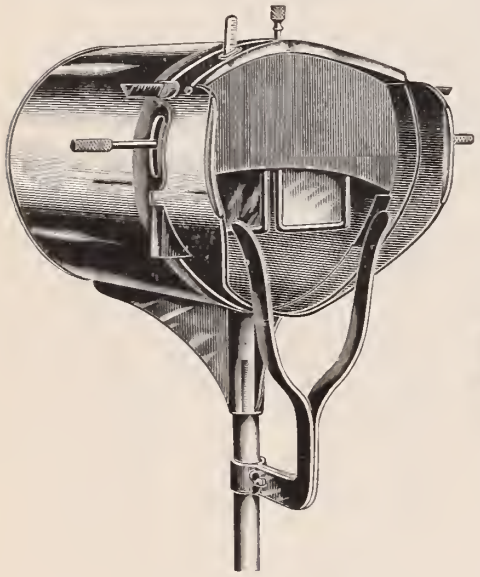
THE *Lancet* publishes some curious facts with regard to the number of false eyes which are turned out annually by different factories in Germany and France. The number of these ornamental appendages made in the German Empire is said to amount to the enormous total of 2,000,000 yearly; and, at the same time, one French factory, out of many, makes 300,000 in the same period. The artificial eyes include those used by wax figure makers, by taxidermists, and even by the doll manufacturers. It is noteworthy that the totally blind never wear false eyes. The person who has been deprived of the sight of one eye sees his disfigurement whenever he looks into a glass, and his esthetic sense—or, perhaps, his vanity—leads him to make good the deficiency in the best way he can. In the case of the wholly blind such feelings die out, or are submerged in the immensity of their loss.

Optical Department.

The Fay Phoroscope.

LECTURE BY W. G. FAY, SPRINGFIELD, O., BEFORE THE ANNUAL MEETING OF THE AMERICAN ASSOCIATION OF OPTICIANS.

BEFORE explaining the mechanical construction of the phoroscope, it will be better, perhaps, to interest you in the scientific value of the instrument. In most matters we are creatures of habit, and the brain, through habit, sends the same nerve innervation to different parts of the body at all times. Therefore, if there is an insufficiency of one of the motor muscles and the brain is in the habit of sending an extra innervation to that weakened mus-



THE FAY PHOROSCOPE.

cle to enable it to hold the visual lines in the proper position, it is very hard, by any test in common use, to destroy this usual innervation and allow the muscle to show its weakness. Still further, we all know that when a weak muscle of the body requires more than the normal amount of nerve energy it is very apt to become spasmodic in its action, and instead of showing the weakened condition it will show an abnormally strong condition. Thus, the ciliary muscle, in latent hypermetropia, requiring an extra amount of nerve energy, is apt to be spasmodic and show temporary myopia, while the real condition is hypermetropic. This state of affairs is found to correspond exactly to the condition of the motor muscles. The weak muscle will be spasmodic, and when tested at 20 feet will show an abnormal strength and also show an apparent weakness of the muscle on the opposite side of the eye. In fact, in all cases of heterophoria, where the defect is latent, the test at 20 feet will always show the wrong muscle as the weak one, although, of course, where the defect is manifest, the test at 20 feet will show the right muscle.

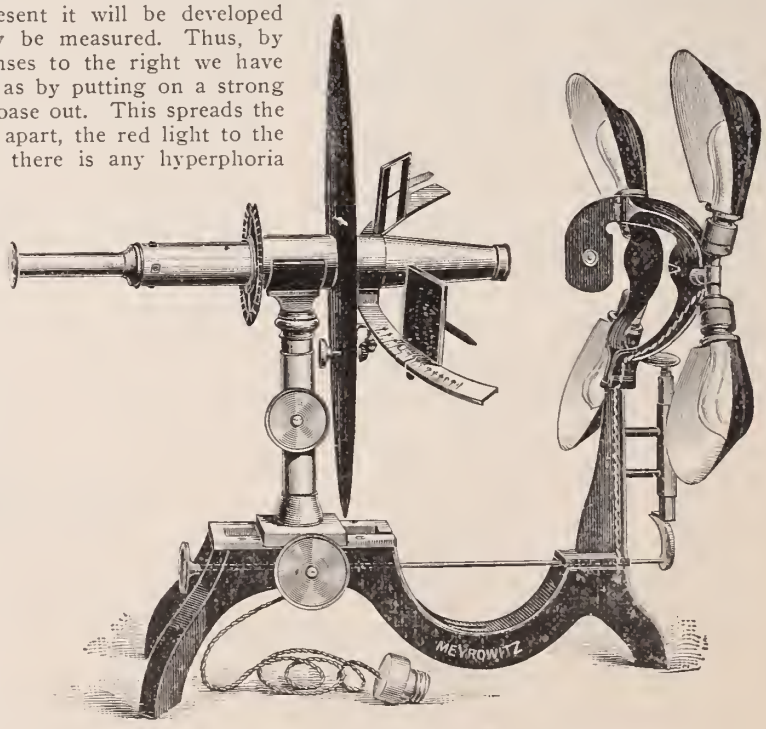
By manifest heterophoria we mean a defect where the brain has discontinued its effort to hold the eye in proper focus for the near point, and for that reason the patient usually suffers with dimness of vision or double vision.

Now, the optic nerve is the guide or helm for the motor muscles. It regulates the position of the eye and also the nerve innervations to the motor muscles. For that reason, as long as the eyes are exposed to light, the usual nerve innervations to the motor muscles will come from the brain, because, as I stated before, the brain will send this innervation from habit. Now, however, if the light is excluded from the eye, the stimulant, which indicates to the brain what is necessary for proper vision, has been destroyed, and the usual nerve innervations to the motor muscles will cease to a very considerable extent. Hence, if we have an instrument which excludes the light from the eyes and at the same time enables us to measure any deviation of the visual lines, we surely must have an instrument of great value.

In the phoroscope all light is excluded from the eyes except what comes through a small hole in the rear, and even this light is fogged by passing through the spherical lenses. We have two spherical lenses, one plus 8 and one minus 8. By moving these lenses in different directions, we decenter them before the eyes and are able to get all the prismatic effect from 0 to 20 degrees, and we do this without any changing of lenses or prisms before the eyes, which is a very considerable advantage, because by the old method of testing with prisms the eye is apt to jump back to the old position while the change is being made. Again, with the phoroscope, by moving these lenses in different directions we enable the patient to see two spots, one red and one white, and by moving these in different directions we are able to disassociate the motor muscles one from the other and relax any spasms that might be present, and if there is a real weakness or insufficiency present it will be developed and can readily be measured. Thus, by drawing the lenses to the right we have the same effect as by putting on a strong prism with the base out. This spreads the two light spots apart, the red light to the right. Now, if there is any hyperphoria present these light spots will not remain level, but the red light will either go below or above; then by moving the lenses or raising them you can measure how much of the prismatic effect it takes to bring these two lights on a level again, which amount will be the amount of hyperphoria. Then by lowering the lenses to a considerable distance we can spread the lights apart, one above the other; the same as putting on a strong prism with the base up on one eye. This enables us to measure the exorphoria or esophoria, for if either is present the red light will not remain directly under the white one, but will swing to the right or left. Then by moving the lenses in that direction, as the case may be, we are able to measure the amount of prismatic effect required to correct the defect. We are also able, by moving the lenses both down and to the right or up and to the left, to measure any insufficiency of the oblique.

The Meyrowitz Ophthalmometer.

SINCE the ophthalmometer has been introduced into general use, various mechanical improvements have been devised to facilitate the manipulation of the instrument. Among the more important of these have so far been the "perpendicular adjustment" of the entire instrument, and the "simultaneous movement" of the two mires; the latter movement has again been improved by a gear movement which permits the manipulation of the mires at the back of the large dial. The first adjustment in using the ophthalmometer is the focusing of the instrument on the corneal image; this adjustment is now obtained in the Meyrowitz ophthalmometer in a thoroughly mechanical manner. As will be seen in the illustration, the ophthalmometer is permanently attached to a substantial, well finished metal base, and is moved forward and backward on a sliding rest by a rack and pinion movement. A revolving joint at the top of the upright column furnishes the lateral movement of the telescope. Another new feature is the adjustment of the chin rest from the opposite end of the ophthalmometer, by means of a cam operated by the long rod and milled head at end of same.



THE MEYROWITZ OPHTHALMOMETER.

This instrument is made by the Meyrowitz Mfg Co., 104 E. 23d St., New York, who have applied for a patent to cover it. The instrument has won expressions of praise from those who have seen it.

Lixiviation of Gold.

A NEW process of lixiviation of gold from the ore, by means of permanganate of potash, is at present employed in New Zealand. The gold ore to be treated is at first intermixed with table salt and moistened with sulphuric acid, after which a solution of permanganate of potash is added. The action of the sulphuric acid upon the table salt forms hydrochloric acid, and from this chlorine is produced by the operation of the permanganate. This combines readily in a nascent state with the metallic gold, and forms auric chloride which, as is known, is soluble in water, and can be precipitated from its solutions by iron. The merits of this new method are said to be its perfect innocuousness, and is therefore preferable to the amalgamation as well as the cyanide of potash extraction process, all of which are chemicals extremely dangerous to life and health. Another advantage is that the process can also be utilized for copper ores. With the cyanide of potash process, for instance, the Mount Morgan gold mines of New Queensland could extract only 20 per cent., as the ores contain not only gold and copper, but also iron, antimony and manganese. Since the permanganate extraction has been employed, 95 per cent. of gold is being obtained.

By a recent issue from the Patent Office, Washington, letters patent have been granted to John W. Knause and to Warren Holden, Providence. The former is for a combined collar button and retainer, which consists of front and back members, with a link interposed between and pendant to both the center portions and the inner or adjacent of the front and back members, and the front member being provided with the downwardly extending tongue arranged to form a tie retainer. The latter is for a cuff button, comprising a head provided with a looped shank, consisting of substantially parallel side bars having the reduced portions of a transversely enlarged terminal portion, and an adjacent head provided with a hook, the opening into which is only sufficient to admit one of the reduced side bars of the shank.

TRENTON WATCHES

contain the greatest value for the least money.



No. 10, 12 Size, 7 Jewels.

Order a sample line from your jobber and be convinced.

TRENTON WATCH CO.,

TRENTON, N. J.

DUBOIS WATCH CASE CO.,

Makers of the

CELEBRATED HAND MADE **Solid Gold Cases**

STAMPED:

Constructed in the Old Reliable Way. TRADE MARK 18 K. TRADE MARK 14 K. Sold Entirely On Its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

New York Office, GILL BUILDING, 9, 11 and 13 MAIDEN LANE.

Main Office and Factory, 24-30 MORTON ST., Brooklyn, N. Y.

VICTORY

Beckons the jeweler whose stock includes a complete line of

..Rogers & Hamilton Ware..

A perfect plated ware. Fall lines now ready.

The Rogers & Hamilton Co., WATERBURY, CONN.

"Our Ware Wears Well."

AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case; THEY Protect from all Ordinary Magnetic Influences.

Perfect in Action. Convenient in Use.



Educate Your Customers by Talking up Ajax Watch Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.

FOR SALE BY JOBBERS.

MANUFACTURED BY

The Newark Watch Case Material Co.,

19 WARD STREET, NEWARK, N. J.

Sole Agents, HENRY ZIMMERN & CO., 47 Maiden Lane, New York.

Art Departments!

We beg to announce to the trade that our second fall importations of

HIGH=CLASS HOLIDAY GOODS

have arrived and are now ready for inspection.

We call particular attention to our unsurpassed displays of

Fine Regulators,

. . . . IN ONYX AND ENAMEL.

The Latest Productions in Real and Art=Bronzes.

A superior line of Marble Statuary and endless varieties of other choice goods in artistic porcelains, enamels, ivories, and similar wares of interest to the jewelry trade.

Ferdinand Bing & Co.'s Successors,

10 Washington Place,

.....NEW YORK.

The Connoisseur
Latest Information in
Art Pottery, Art Metal Goods, Bisque, Bronzes, Cut Glass, Lamps, Bric-a-Brac, Fancy Goods, Etc.

Competitive Exhibition of Beer Pitchers.

THE Paris competitive exhibition of beer pitchers must certainly be classed with those displays that have met with most eminent success. We deem it proper, therefore, to publish a number of models submitted, although we choose only those considered most meritorious.

Our invitation left the choice between three styles of decoration; engraving was almost entirely abandoned, the process most employed being the cutting the layers of superposed crystal (flashing?). We recommend the preference of competitors of this style of ornamentation, if for no other reason than that this method offers greater strength in the handling of the object, while at the same time it furnishes richer effects in the ornamentation of the form, differences of reliefs and colorizations, which heighten effects. Engraving, on the contrary, even though executed with a fair degree of skill, invariably conveys an impression of leanness; the decoration does not sufficiently appear to belong to the substance and the *tout ensemble* is without vigor and effect. Besides, commercial production has without doubt vulgarized engraving on crystal; it seems that this style of ornamentation is only suited for adorning glasses and decanters with inoffensive wreaths.



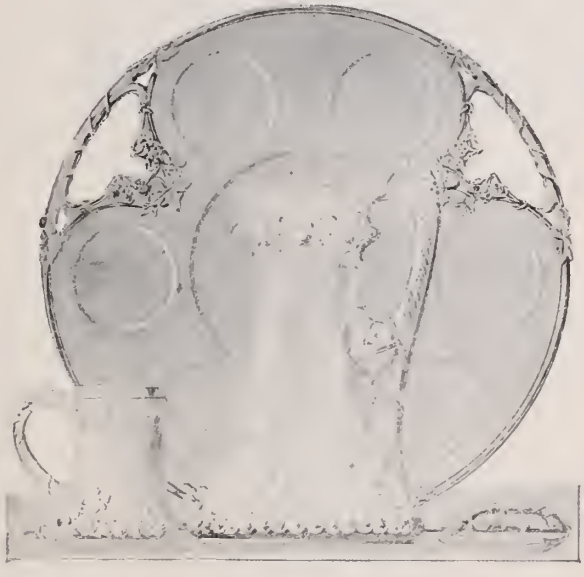
1ST PRIZE. FRANCIS MADELEINE.

The author of the first prize, Francis Madeleine, has already received prizes for such work. He is an artist who thoroughly understands how to get up models for the industry, as he is conversant with the requirements of manufacture. His designs are distinguished by a great elegance of outline and are decorated in a quiet style, thoroughly adapted to the form. This is quite a difficult point, as the artist has to contend against the customary heavy and elaborate forms of German stone ware, which are most in vogue, and it must be said that but few of the competing artists have been able to entirely abandon the traditional styles.



2D PRIZE. A. DUTANT.

The charm of Mr. Madeleine's composition consists in the adoption of the trefoil shape for the tray and pitcher. A branch of hops twists around the pitcher near the foot with a *motif* of leaves and cones happily grouped and repeated three times, from which arise straight stems on the sides of the pitcher. The handle is formed of spikes of barley. The glass is ornamented with a similar wreath of hops around the foot. A tray belongs to the set; its decoration is similar to that of the pitcher; around the edge twines a wreath of hop leaves.



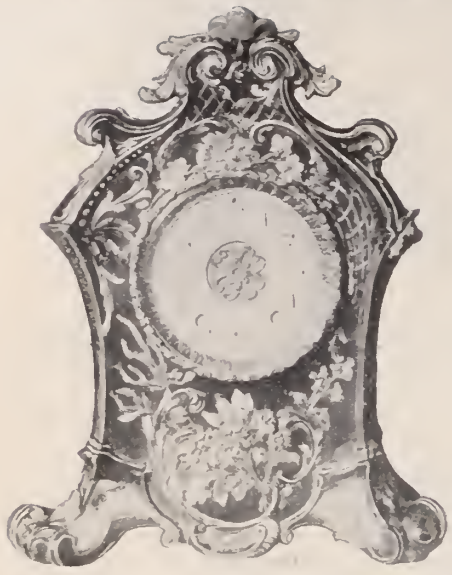
3D PRIZE. W. GAUTIER.

It can truly be said that the style of ornamentation of the set pleases by reason of its simplicity and gracefulness, and that it is nowhere open to the charge of being overloaded. It seems that the artist intends to reproduce the design also in metal, but it is to be feared that he will encounter great difficulties, especially in the reproduction of the handle and the barley tops. The glass is open to one objection, viz., the artist has made it too three-cornered. This is a shape neither well adapted for the hand nor for drinking, and the elegance of form would be preserved by making it round or of the shape of the tray.

The second prize was awarded to A. Dutant, of Bordeaux, who has employed two layers of crystal superposed. This artist also made the shape of his piece truly elegant; he has placed the whole of the ornamentation on the handle and its attachment and the disposition of it has been most happy—a layer of yellow crystal furnishes the decoration and a green layer forms the ground. He also employed the hop for his *motif*. In this connection we mention the somewhat strange fact that nearly all the competitive artists have chosen this plant as *motif*, which is doubtless owing to the circumstance that it is peculiarly well adapted to purposes of this nature, for which reason it prompted itself to the imagination of the artists. A leaf on each side unites the handle above to the body. The principal beauty of the handle consists in the elegant curve of the latter which unites by an interlacement of scroll-work near the foot of the jug. It must be said, however, that by its disposition the handle stands in grave danger of being broken under the hands of an unskilful glassblower. Nevertheless, this handle is of exquisite design and would look charmingly when made by the goldsmith.



2D PRIZE. A. DUTANT.



A Column On... Faience Clocks.

Some manufacturers may tell you that Faience Clocks are in ill favor; that they have but small lines of these goods to sell now, as compared with former years.

We acknowledge that there is a certain prejudice against certain kinds of so-called "Faience Clocks"—but not the fine kinds.

We claim—and orders placed with us make the claim good—that high-class Faience Clocks sell better than they ever did. Instead of dropping interest in this class of goods, we have been bringing out many new lines, with the result that that branch of our business has wonderfully increased, which further proves the popularity of Faience Cases.

See the new lines! See the best things in the market for the price! See our line of Faience Clocks.

Bawo & Dotter,

26 to 32 Barclay Street, New York.

After having written the eulogies to which the pitcher is justly entitled, we next reproduce the glass constituting the set, and must say that the model is fairly small. The tray, of circular shape, is perhaps open to the objection that it is a little too simple, and one would like to see repeated around the border the decoration found on the other pieces.

W. Gautier received the third prize for a model which possesses various excellent qualities, although it must be said that it ranks only third in its style. The form resembles too nearly the ordinary "bock" and beer pitcher, and does not possess sufficient originality.

Apparently, Mr. Gautier desired to benefit by the cutting of crystal, and there are certain details of his design that would look exceedingly handsome; for instance, the rows of prisms adorning the foot, growing shallower in their ascent until they disappear entirely. But there are other embellishments, such as the wreath of hops twining around the top of both the pitcher and glass or the border of knobs around the foot which could not be executed with all the minutiæ of detail desired. Also the slashed handle required by the design, with its twofold places of attachment below, would be highly difficult to execute. Mr. Gautier has been bold enough to dispense with the traditional circular tray by deepening the disc of crystal and strengthening it by a mounting of metal forming handle decorated with hops, which, when gotten up in silver, for instance, would be of a charming effect. But it is well to state here that the tray should not be hollowed out in the places where the pitcher and glasses are intended to stand. It is a wrong idea to suppose that by doing this the pieces would be prevented from tumbling over; on the contrary, the pieces are not invariably placed exactly in the holes intended for them and therefore they are apt to topple over more readily. Another drawback of these hollows is that when any liquid is spilt it collects in them, and the difficulty of cleaning the tray is greatly increased.

(To be continued.)

Dresden China.

UPON my bedroom mantelshelf,
With many knick-knacks laden,
Two figures stand, at either end,
A china man and maiden.

So lovingly they sadly glance,
As if to say, "Come nearer!"
While each replies, "Alas, I can't!
But Love, you're all the dearer!"

She holds a crook in one plump hand,
Her hair is bright and golden,
Her dress is flowered and furbelowed
In dainty fashion olden.

He wears a three-cocked beaver hat,
And coat of satin yellow,
With dark-brown eyes, and powdered cue,
He is a handsome fellow.

A gun is slung across his back,
But you need never fear it!
A heart has long been his sole aim,
Ah! if he were but near it!

And still they smile and sadly glance,
As if to say, "Come nearer!"
While each replies, "Alas, I can't!
But, Love, you're all the dearer!"

—St. Paul's.

The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

NEW METAL CLOCKS PROVING POPULAR.

SOME new metal clocks recently introduced by the F. Kroeber Clock Co., 360 Broadway, New York, are proving exceptionally popular with jewelers at the present time. These clocks come in various bronze finishes, and a few of them are exact reproductions of expensive French bronze styles. Some are in the conventional form of metal clock cases, while in others the clock is set upon a metal base alongside of a large male or female figure. The pieces come in Barbedienne, gilt, green and other finishes now in vogue, and may be had with either pitcher or candelabra side pieces, finished in the same color as the clocks. The company's line of decorated china clocks is now larger than ever before.

*

FANCY AND DECORATED GLASS WARE FOR THE TRADE.

NOT the least prominent among the various lines of art goods carried for the jewelry trade by Glaenzer Frères & Rheinboldt, is the display of fancy and decorated glass ware to be found on the top floor of their building, 26 Washington Place, New York city. While the usual assortments of fine Bohemian and other kinds of cut, decorated and mounted fancy vases appear in as large varieties as ever, it is the exhibit of liqueur, cordial, punch, wine, whiskey, claret and other sets, that forms one of the most noticeable features of the line. These sets consist of an open or covered punch bowl, pitcher or decanter, six or 12 glasses and glass tray, all decorated alike. The decorations are principally applied gilt ornamentation, while clear white, green and amber appear to be the prevailing hues of the glass.

*

GENRE DECK WARE AND ITS BEAUTY.

A NOVELTY in Royal Bonn just introduced in this market is called Genre Deck ware, and if "newness" and artistic merit count in the popularity of pottery, this line should attain success. The ware has a body of the usual Bonn faience, but it is in the deep, rich body colors, the new shapes and the large, bold, yet perfect flower decorations which it shows, that its novelty as well as attractiveness lies. The pieces opened by C. L. Dwenger, 35 Park Place, New York, are exclusively vases, jardinieres, garden pots and pedestals, decorated in body colors of rich brown, green and a deep gray blue. The first is ornamented with orchids, the second with red tulips and the third with large lilies; but in all the decorations, while a contrast to, in no way clash with the body colors of the pottery. THE RAMBLER.

In January, 1898, New Caledonia and its dependencies imported jewelry, watches and clocks for a total of 2,805 francs; of this sum 417 francs of goods came from foreigners, the rest from France.

ENDEMANN & CHURCHILL,

Importers ....of CHINA, GLASS, ...and FANCY GOODS.

50 MURRAY ST., ...NEW YORK.

A CARD:

Appreciating the importance of the Jewelry Trade as a factor in our business, we have ordered our stock for this season with the special view of catering to the wants of the Jeweler in his Fancy Goods Department, and we therefore solicit your patronage.

LINES FOR JEWELERS: FLEMISH BEER STEINS AND JUGS, BOHEMIAN GLASS WARE IN CASES, VIENNA PORCELAINS, PLATES AND FIGURES, FRENCH CHINA, FANCY ARTICLES.

CALL AND SEE US.

WILLETS' ART BELLEEK CHINA
Attracts Trade and Holds It.
Write for illustrations and particulars to
WICKE & CO, 32-36 Park Place, New York.

W. C. A. WESTPHAL,
WATCHMAKER,
41 Maiden Lane, NEW YORK.
Established 1892. Telephone, 3634 Cortlandt.
Estimates, Repairing, Adjusting of Chronometers, all Complicated Watches and Fine Time Pieces.
DEMAGNETIZING.
Watches made Non-Magnetic.
Fine Wheel and Pinion Cutting.

CROUCH & FITZGERALD,



Jewelry Trunks and Cases,
161 Broadway,
Bet. Cortlandt and Liberty Sts.,
688 B'way,
723 6th Ave
NEW YORK.

The American Ophthalmic Institute
of New York City.
A Practical School for Opticians.
Write for Prospectus and terms for both the Regular and Correspondence Courses.
"Eye Defects," bound in Muslin, 96 pages, 131 Illustrations, $1.00
OFFICE HOURS: 9-12 A. M. 1-5.30 P. M.
R. H. KNOWLES, M.D., Surgeon in Charge.
Professional Parlors for Patients and Pupils, Room 5. 177 Broadway, New York.

PAIRPOINT MFG. CO.

46 Murray St. (First Flight), New York.



NEW SAMPLES.
Fine Cut Glassware, Fine Decorated Lamps, Fine Decorated Jewel Boxes, Toilet Articles, Etc.
Owning and operating the celebrated
Mount Washington Glass Co.,
NEW BEDFORD, MASS.
Dealers are cautioned against handling Cut Glass bearing our Bull's Eye designs covered by Patents Nos. 28,178 and 28,179, unless the same are labeled
PATENTED JAN. 18, 1898.

Cameo Plaques

THE LATEST HOLIDAY NOVELTY.

FINE ART POTTERY AND FRENCH CHINA, SUITABLE FOR THE JEWELRY TRADE....

Charles L. Dwenger,
Importer... 35 Park Place, New York.

BOOKS The catalogue of books issued by THE JEWELERS' CIRCULAR PUBLISHING CO., 192 BROADWAY, NEW YORK, contains the titles of over 200 books pertaining to the Jewelry and Kindred Trades. Send for it. It's free.

MYERS OF NEW YORK.

Now Ready

1899 CATALOGUE

KNOWN AS

The New York Jeweler

A BOOK OF NEARLY 1,000 PAGES.

THE ACKNOWLEDGED EXPONENT OF THE JEWELRY WORLD.

SPECIAL
LIST PRICES
All Uniform

BUSINESS ADDRESS ONLY ON THE TITLE PAGE.

Illustrating Choice and Complete Lines from Our 22 Departments

With each Catalogue we send a handsome (colored and embossed) Lithographic Hanging Sign.

Particular Attention to
Oculists' Prescriptions



ILLUSTRATES

Watches
Diamonds
Jewelry
Optical Goods
Silverware
Clocks
Cut Glass
Lamps
Musical Merchandise
Canes and Umbrellas
Photographic Supplies, Etc.
Watchmakers' Tools and Jewelers' Sundries.

A PROFIT-PRODUCER if permitted to lie on your show case.
You take the orders; we carry the stock.

CLOSE TO CASH TERMS. CLOSE TO CASH VALUES.

We Carry Everything that Appertains to the Trade.

Our business requires and we occupy the largest salesroom in our line in the Empire City's wholesale jewelry district. We extend every facility in accommodating customers and furthering sales.

WHEN IN THE CITY CALL ON US.

SEND FOR OUR CATALOGUE. ADDRESS DEPARTMENT "G."

S. F. MYERS CO.,

Importers, Manufacturers and Wholesale Jewelers,

Myers Building, { 48 and 50 Maiden Lane, / 33 and 35 Liberty Street, } **New York.**

Workshop Notes.

Testing Go'd.—The simplest way of testing gold is to rub a few strokes of it upon a black flint (touchstone), and to let a drop of nitric acid fall upon it. If the gold is pure, nothing of the yellow stroke disappears; if alloyed, more or less, according to the degree of alloy, disappears. If facetious gold—pinchback—no trace of the stroke remains visible.

Polishing.—The speed of the lathe should be quite rapid for polishing. But the chief requisite for obtaining a good polish is to have the surface truly plane or flat. An irregular surface can never take a perfect polish. All the corners should be cut clean and square, and the flats must extend to the very edge. If edges are rounded off they show poor workmanship.

Fine Gold.—To obtain fine gold from a gold alloy, or to extract the gold from gold-containing silver, it is boiled with concentrated sulphuric acid, which operation can be performed in an iron kettle, as the strong acid does not attack the iron. Silver and copper dissolve, forming sulphurous acid, while the gold is precipitated as a brown powder. The silver is precipitated with copper from the silver-copper solution and sulphate of copper is obtained as by-product.

Old Process of Recovering the Gold.—Formerly the gold-containing silver was dissolved in nitric acid, which does not dissolve the gold, but the silver, in order to separate the gold and silver. In this process the phenomenon was noticed that the silver is dissolved entirely only when one-quarter—or at most one-third—gold is present to three-fourths or two-thirds silver. If the alloy contains more than one-fourth or one-third gold, this metal protects the silver, so that nitric acid will not attack it.

Dissolving Cold.—None of the ordinary acids alone will dissolve gold, as this metal is to a high degree insensible both against oxigen and acids. Chlorine will dissolve it; this is generally produced by mixing chloric acid with nitric acid. In this mixture, the well known aqua regia, the gold will dissolve completely, thereby forming a brown yellow fluid, by heating it for a while. When this solution is evaporated to dryness, the product is chloric gold, or to be more precise, gold chloride as a brown red deliquescent salt. When exposed to light, metallic gold separates; which is also effected by placing in phosphorus, iron, zinc and other metals in the gold solution.

The J. E. Ellis Co., Toronto, Ont., have received an order for supplying the Northwest Mounted Police with good conduct and other medals, according to a handsome original design showing a buffalo's head surrounded by a maple wreath. The same firm sold a silver tea set a few days ago for $1,000, for presentation purposes. It is enclosed in an oak case with silver trimmings.

Ludwigs & Hunziker offered a $25 silver pitcher as one of the prizes at the Walla Walla, Wash., fruit fair.



Stella Music Boxes

ARE UNEQUALLED FOR

Sweetness, Harmony and Volume

of tone, and have smooth metallic tune sheets playing thousands of tunes.

Why Not handle a line of Music Boxes the sale of which you can control and **Make Money?**

WRITE FOR CATALOGUE AND TERMS.

Jacot & Son, 39 UNION SQUARE, NEW YORK.

WOOD & HUGHES,
STERLING SILVERWARE MANUFACTURERS
New York Agents for the Derby Silver Co.,
FINE QUADRUPLE PLATED WARE.
No. 24 JOHN STREET, • NEW YORK.
206 Kearney Street, San Francisco, Cal.
HASKELL & MUEGGE, Agents

ESTABLISHED, 1876.
E. J. GREGORY
JEWELER'S AUCTIONEER
JEWELERS BUILDING.
ROOM 63 ⟷ BOSTON, MASS.



$24 GROSS. $24 GROSS $48 GROSS.
LOOKS LIKE GOLD, SOUNDS LIKE GOLD, WEARS LIKE GOLD.
And will Stand a Gold Acid Test
WM. LOEB & CO., Providence, R. I.
MAKERS OF W. L. & CO. RINGS

A. WALLACH & CO.,
Manufacturers of
Gold and Silver Purses, Solid Link Lock Bracelets, Ribbon Fob Chains and Antique Seals.
39 Maiden Lane,
L. Rosenberger.
M. Rosenberger. **New York.**
Established 1848.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.



THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

"SPECIAL"—Single Razors for Jewelers' Travelers at trade price.

MATHEY BROS., MATHEZ & CO.
Send for Price List. Sole Agents, 21 & 23 MAIDEN LANE, N. Y.

THE WORLD IS WIDE

Factories:
Hartford, Conn.
Norwich, Conn.
Wallingford, Conn.
Taunton, Mass.

BUT in all the wide, wide world, with its great achievements in the manufacturing line, there is as yet no make of *Silver Plated Ware* that can rightly lay claim to having reached the height of perfection attained in the

THE BRAND WITHOUT A RIVAL
ROGERS ANCHOR BRAND
SILVER PLATED WARE.
MADE ONLY BY US.

WM. ROGERS MFG. CO.,
Salesrooms and Main Offices: Hartford, Conn.
New York Office: 149 Church Street.
Philadelphia Office: 506 Commerce Street.



V Means everything that is first quality in Watch ■ Glasses.

T They are used by more Watch and Case Makers than ■ all others.

F Their success has induced others to copy the label but not the ■ quality.

CHAS. F. WOOD & CO., DIAMONDS

14 MAIDEN LANE, NEW YORK. IMPORTERS AND CUTTERS.

NOTWITHSTANDING the recent advance in prices of ROUGH we are enabled to sell our Diamonds at the old prices, our purchases being made previous to the advance.

R., L. & M. FRIEDLANDER,

Diamonds, American Watches, Jewelry,

30 Maiden Lane, New York.

Branch Office, 97 HATTON GARDEN, LONDON, ENGLAND.

HALL CLOCKS.



New Stock Just Arrived.

ALL THE VERY

Latest Designs

...IN...

Enamel Regulators

AND

Gilt Sets.

Harris & Harrington,

32 and 34 VESEY ST., NEW YORK.

Sole Agents to the Trade for J. J. Elliott & Co., London.

Royal Worcester Porcelain

is particularly adapted for

Wedding Presents, Holiday and Birthday Gifts.

A new

Treatment of Ivory

by the Royal Worcester Company, with colored golds and bronzes, is peculiarly suited to statuary, and beautiful models, for decorative purposes, are in great demand.

Le Boutillier & Co.,

Importers and Jobbers,

18 East 17th Street, New York.

FERD. FUCHS & BROS.

SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

34 East 29th St., - New York

WALTER E. HAYWARD,

SUCCESSOR TO HAYWARD & SWEET.

....MANUFACTURING JEWELER....

Silk Vests, Fobs, Buttons, Charms, etc.

ATTLEBORO, MASS.

NEW YORK OFFICE, 21 Maiden Lane.

L. LELONG & BRO.,

Gold and Silver REFINERS, ASSAYERS and SWEEP SMELTERS.

Southwest Corner of HALSEY and MARSHALL STREETS,

NEWARK, N. J.

Sweepings a Specialty.

PROVIDENCE STOCK CO.'S CHAINS

100 STEWART ST., PROVIDENCE, R. I.
11 JOHN ST., NEW YORK.
SILVERSMITHS' BLDG., CHICAGO.

BRACELETS, LORGNETTES. VEST, DICKENS, PONY, BICYCLE **CHAINS.**

ALBERT LORSCH. TELEPHONE CALL, 746 CORTLANDT, N. Y. ALFRED KROWER.

ALBERT LORSCH & CO.,

LORSCH BUILDING. 37 & 39 MAIDEN LANE, N. Y.

167 WEYBOSSET ST., PROVIDENCE, R. I.

Importers of

DIAMONDS,

MÊLÉE AND SMALL BRILLIANTS, ALL SIZES AND GRADES.

ROSE DIAMONDS, PEARLS, OPALS, RUBIES, SAPPHIRES, OLIVINES, ETC.

....IMITATION STONES, NOVELTIES....

WE ARE ON DECK AGAIN. FACTORY RUNNING WITH FULL FORCE. SEND IN YOUR ORDERS.

S. O. BIGNEY & CO.'S

HIGH GRADE CHAINS. QUICK SELLERS AND LEADERS IN STYLE AND FINISH.

Armstein Bros. & Co. IMPORTERS AND CUTTERS OF Diamonds 65 Nassau St: Cor. John. NEW YORK.

DIAMONDS and Cutters. L. & M. KAHN & CO., 172 Broadway, Cor. Maiden Lane, N. Y. DIAMONDS

29th YEAR. LARGEST CIRCULATION OF ALL THE JEWELRY PUBLICATIONS. OLDEST OF ALL THE JEWELRY PUBLICATIONS. VOL. XXXVII.



THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW.

Corbin Building, 11 John St., Corner Broadway, New York.

Copyrighted by THE JEWELERS' CIRCULAR PUB. CO. Entered at the Post Office in N. Y. as second class matter.

VOL. XXXVII. NEW YORK, WEDNESDAY, NOV. 16, 1898. No. 16.

UNIQUE SPECIMEN OF GOLDSMITHING.

A UNIQUE specimen of goldsmithing was recently completed in San Francisco, and will be sent to British Columbia in a few days. Beyond the fact that it is a rare token of personal esteem it has a certain international significance. The tribute is a massive cut glass bowl, with a heavy but artistic standard formed of more than 500 Yukon River nuggets soldered together just as they came from the placer beds of the far north. The bowl has been presented to Captain Constantine, of the Canadian Mounted Police, and his wife, both the friends of a host of sturdy Yukoners gathered in the wilds of Alaska from all over the earth. A few weeks ago, when Captain Constantine was about to leave the Northwest Territory, the miners of Dawson City and near-by camps started a movement to give him a testimonial. A deerskin bag was passed from hand to hand, and in a short time it held more than $2,000 worth of virgin Klondike gold. The nuggets were sent down to the Alaska Commercial Co., San Francisco, with directions for making the testimonial. The bowl bears a heavy gold shield telling of its purpose, besides the monogram of the donee, also in gold. The mounting of the bowl was the work of W. K. Vanderslice Co.



CUT GLASS BOWL MOUNTED WITH 500 KLONDIKE NUGGETS.

From Photograph loaned by Leslie's Weekly. *Engraved for The Jewelers' Circular.*



The "Old Reliable" Star ★ Brand.

Fourteen Leading Patterns

MADE IN

★ ROGERS & BRO., A. 1.

THE ORIGINAL and GENUINE
ROGERS Electro SILVER PLATE

Spoons, Forks, Knives, Etc.,

which have been manufactured continuously for more than Half a Century, and which have given universal satisfaction and made the name of Rogers famous. Buy only the GENUINE STAR ★ BRAND, which will satisfy your patrons and maintain your reputation as a reliable dealer. Every article is fully guaranteed. Made exclusively by

ROGERS & BROTHER, WATERBURY, CONN.
16 Cortlandt Street, New York.

COMPLETE LINE FOR HOLIDAYS NOW READY. SEND FOR CATALOGUE.

F&B. TRADE MARK REGISTERED

Do Not Miss

F&B TRADE MARK REGISTERED



1157 Heart and Crown Box for Small Change.

the opportunity to see our line of Sterling Silver

TOILET and MANICURE GOODS

and Silver Novelties; also our immense line of fine

GOLD PLATED **Chains, Bracelets, Lockets,**

HEART CHARMS, PINS and EARRINGS.

Remember

We are leaders in these lines, and if you would like to be strictly up to date you must show a nice assortment of these goods. Ask for catalogue.

Theodore W. Foster & Bro. Co.,
100 Richmond St., Providence, R. I.
Successors to FOSTER & BAILEY.

CROUCH & FITZGERALD,



Jewelry Trunks and Cases,
161
Broadway,
Bet. Cortlandt and Liberty Sts.,
688 B'way,
723 6th Ave
NEW YORK.



$24 GROSS. $24 GROSS $48 GROSS.
LOOKS LIKE GOLD, SOUNDS LIKE GOLD, WEARS LIKE GOLD.
And will Stand a Gold Acid Test
WM. LOEB & CO., Providence, R. I.
MAKERS OF W. L. & CO. RINGS.

Mercantile Fountain Pens.

NEW COUNTER SHOW CASE,

Containing one dozen FOUNTAIN PENS, ASSORTED—Plain, Chased and Gold Bands.
1-3 doz. No. 1; 1-6 doz. No. 3; 1-6 doz. No. 4; 1-6 doz. No. 1 Gold Band; 1-6 doz. No. 9 Gold Band.
Glass top, sliding tray. Has space for surplus stock and boxes.

TRADE PRICE, $15.00 DOZ. NET.

AIKIN, LAMBERT & CO., Manufacturers Gold Pens, Pencils, Toothpicks, &c., 19 Maiden Lane, New York.
General Agents PAUL E. WIRT FOUNTAIN PENS.



We Have Passed the First Milestone

in the history of our business, and we take this opportunity, though somewhat late, of thanking you for the generous manner in which you received us as youngsters, the amount of confidence you reposed in us from the start, and your assurance, by kind words, of our satisfactory, prompt and efficient service.

We have spent 26 years of our life in harness, and have always tried to assert the fact that we will not employ anyone who is not,

First, COMPETENT. Second, COURTEOUS. Third, THOROUGHLY HONEST.

Our employees are hard workers, perfectly conversant with the business, and are always ready and willing to look after your very best interests.

The trade harvest has been greater than we anticipated, and the growth of our business compelled us to seek new quarters, which are light, airy and commodious.

Our stock, which was very much depleted, has been renewed with the latest up-to-date goods in our line. We have spared neither time nor money in making this business a success, and we wish to thank you for your part in making the first year a success beyond even our most sanguine expectations.

The sale of the **Jewels** which you have so generously bought, with kind expressions relative to their quality, our **Mainspring** Brands, which you have adopted, and many good things which you have purchased from us from time to time, are evidence to us that our efforts are being appreciated by the consumers.

We commence to get our day's work ready at 6.30 A. M., and there is no let up until 5 P. M., while our establishment now numbers 27 live people, with 4 salesmen on the road, whose stocks are acknowledged the best carried by any material house in this country. If none of our salesmen visits you, kindly send us your order by mail, and we feel certain that it will insure to us the greater part of your future trade.

We do not want it **all,** but just as much as your good-heartedness will see fit to give a worthy institution—worthy because of well-filled orders, accuracy and promptness.

We have started on a new year with a large stock of encouragement, and in looking over our various departments, Watchmakers' Tools, Material, Findings, Jewelry Repairing and Emblems for the trade, we feel we are well equipped, and that 1898 will be a year that we can look back upon with pride and pleasure.

L. C. REISNER & CO., LANCASTER, PA.

IMPORTERS, EXPORTERS, MANUFACTURERS AND JOBBERS, WATCHMAKERS' TOOLS AND SUPPLIES.

Special Department: Watchmakers wanting positions and Jewelers wanting watchmakers will please send in their names with reference.



A Ring of Beauty is a Joy to the Wearer!



The Retailer should always keep .....

The "Bryant" Rings.

in stock, for they best meet the popular desire for something both good and handsome at a price that will afford him a good profit.

Our Trade Mark guarantees Quality, Style and Finish.

TRADE



MARK.

They have enjoyed the favor of people of taste and refinement for nearly fifty years. Goods sent on approval to responsible parties. Don't wait for our travelers, but order direct from .....

M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.
OLDEST RING MAKERS IN AMERICA.

ALL KINDS OF

Fancy Wood Chests

FOR.....

TEA SETS and FLAT WARE...



Silk and Brocade Cases for Silverware and Jewelry.

Canton Flannel Bags and Rolls.

Hebbard and Brother,

860 Broadway, New York.

Holiday Goods...

The... Artistic Enamel Watches

are now ready for the trade.

Our new lustreless enamels in sets with brooch to match, light shades of green, blue and white, exquisite designs in Roman gold finish.

Iridescent enamels in gold filled casings with brooches to match.

Oxidized steel casings with brooches, all in satin and plush lined boxes.

The solid gold cased 10 Line Elfins, either open face or hunting casings.

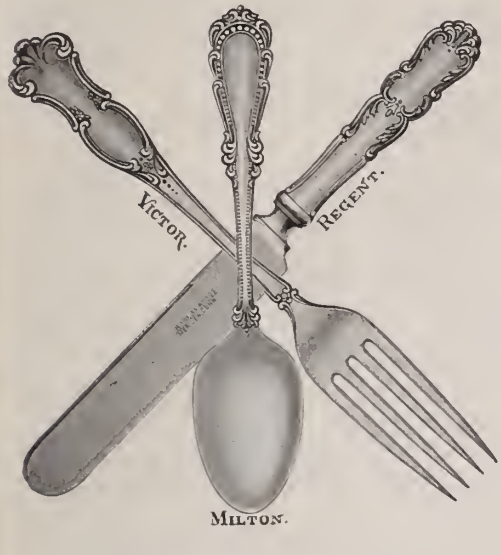
The 15 Line Cavour in casings to suit all tastes.

For Ladies' watches the above lines cannot be equaled. The timekeeping quality of our product is beyond question.

The New England Watch Co.

WATERBURY, CONN.

Reputations



are not made through luck. They represent the just deserts of the individual, individuals or objects who possess them.

The enviable reputation enjoyed by

C. ROGERS & BROS. A.1. PLATED WARE

is that ware's just desert. Do you see the point?

Catalogue No. 51 sent upon application.

Cephas B. Rogers—Gilbert Rogers—
Wilbur F. Rogers—

The Only Living Rogers Brothers

Manufacturing Silver Plated Ware.

C. ROGERS & BROS.,

Main Office and Factory: Meriden, Conn.

131 Wabash Ave., CHICAGO.

MALTBY, HENLEY CO., 20 Warren St., NEW YORK.

Diamonds, Pearls and Precious Stones

are features of our stock to which we call your special attention. Our assortments in these goods are larger and more complete than ever before.

Small Watches....

In addition to a general assortment of movements and cases we have on hand a particularly attractive and extensive line of the SMALLEST WATCHES manufactured in this country, beautifully enameled and decorated.

OPPENHEIMER, BROS. & VEITH,

Members of the Merchants' Association of New York.

NEW YORK, Prescott Bldg., 65 Nassau St.

AMSTERDAM, 2 Tulp Straat.

LONDON, 10 Hatton Garden.

"THE JOAN."

The Leading Plated Ware Pattern ON THE Market.

MANUFACTURED BY THE LEADING SPOON MAKERS OF AMERICA..

R. WALLACE & SONS MFG CO
WALLINGFORD. . . . . CONN.

226 FIFTH AVE. NEW YORK.
109 WABASH AVE. CHICAGO.
120 SUTTER STREET.
SAN FRANCISCO.
63 BASINGHALL ST.
LONDON. E. C.

TRADE MARK
1835
R. WALLACE.
A1.



CAKE FORK PIE FORK SARDINE FORK COFFEE SPOON

Mineral Products of Arizona.

Governor of the Territory Reports on the Turquoise, Onyx and Other Products.

WASHINGTON, D. C., Nov. 8.—Like the Territory of New Mexico, that of Arizona is rich in mineral wealth. It is stated by the Governor of the latter Territory that in no other place of a corresponding area is there such a diversity of mineral wealth. Of all the metals, gold is the most widely and generously distributed throughout Arizona. It occurs either as placer deposits or in veins in nearly every mountain range from Yuma on the west to the Chiricahuas on the east, which comprises the entire breadth of the Territory.

Among the deposits along the valley of the Verde River are specimens of halite, irregularly disseminated in the sulphate of soda, found in the same region. These crystalline masses, so far as observed, do not exceed an inch or two in thickness and no evidence of the existence of any separate workable beds could be seen. Some of the masses exhibit beautiful blue tints in color, like those seen in the salts of the Tyrol and of Stassfurt. Good fragments for optical experiments could be obtained there.

There are a variety of variegated marbles to be found in the Territory, although they have not been exploited in any very large quantities up to the present for the reason that transportation is so expensive at the present time. The marble brought from the quarries of the Santa Rita mountains is white with blue veins, and is capable of being very highly polished. Very fine grained black marble has been found at Tucson, while some remarkably fine white marble, suitable for use by sculptors, has been found in large masses on the northeastern side of the Santa Catalinas, on Marble Peak. The grain and texture are very fine, but the site has not been explored to any very great extent. Fine variegated and brecciated marbles are also found in various parts of the Territory.

The increasing production and exportation of the unusually beautiful onyx marble found up on Big Creek, in Yavapai county, deserves special notice. The deposit covers some 200 acres, and has become the property of the Arizona Onyx Co. It is about 26 miles from Prescott, in the vicinity of Mayer's Station, on the stage road from Prescott to Phoenix. In speaking of this onyx Prof. Geo. Merrill, of the United States National Museum, is quoted as saying: "It is traversed parallel with the planes of deposition by wavy bands of color in all shades of amber, white, ocher yellow, deep ocherous red, and green of a most beautiful emerald shade." It is said by the same excellent authority that this stone largely resembles the Mexican onyx, but that it is vastly superior to that now sent to our markets from the Mexican quarries.

A deposit on Cave Creek has been opened and worked by Phoenix capital, under an organization known as the Phoenix Onyx Co.; this quarry is located 45 miles northeast of Phoenix. The mine covers 20 acres on the side of a hill, and it is found in bowlders varying in size from two to 30 cubic feet. Larger pieces can be found, but they are not of so fine a quality. The onyx is brought to Phoenix in the rough and is there cut in any desired form by gang saws similar to those used for cutting marble. It is next placed upon a rubbing bed from seven to 10 feet in diameter; taken from that and honed down, and finally finished in a polishing machine. New York experts have pronounced this the finest grade of onyx yet found in the United States, and, as stated above, the colors are numerous and very beautiful.

The two most important localities in which the Chalchihuitl turquoise is found are in Mohave county and in the Dragon Mountains. At both these places there are ancient, prehistoric excavations made by the aboriginal races in search of the gem known to them as "chalchihuitl." They held this gem in very high esteem, and it appears to have been known and valued all over the region formerly so thickly occupied by the prehistoric peoples in New Mexico and Arizona, and southward into Mexico, even to and perhaps beyond the ancient Aztec capital. Montezuma held this stone in high regard, and in showing great favor to the royal home of Spain sent four of these stones as a present through Cortez.

The presence of fragments of this gem, or small ornaments made of it, in ancient ruins and places of sepulture in spots widely separated, together with the far distant points at which veins of it were worked, show the universality of the appreciation of the gem.

The town of Turquoise, in Cochise county, takes its name from the deposits of this gem that abound in that locality, from which many gems of value have been marketed. Many of the crude methods of mining for this gem by the ancients may yet be seen in the large excavations of this locality.

Perhaps Yuma county is one of the wealthiest in the Territory, for besides its monthly production of gold to a value of not less than $100,000, it is also rich in deposits of garnets, opals, jasper, turquoise, tourmaline and chalcedony, all of which are practically undeveloped.

More Regarding Our Watch and Clock Trade with Japan.

WASHINGTON, D. C., Nov. 9.—A British foreign office report on the trade of Osaka and Hioga, Japan, for the past year calls attention to the marked increase during the past year of the imports into that country of metals, machinery, etc. While this is true in the instance of electrical and other appliances, it cannot be said to be the case with watches and clocks. During the year of 1896 the value of the importations into Japan of watches and fittings was placed at $316,323, whereas during 1897 it was only $257,924; this was distributed among the different countries as follows: 78 per cent. was of Swiss origin; 13 per cent. was manufactured in the United States; Germany contributed six per cent.; France two per cent., and Great Britain one per cent.

Under the heading of "Clocks and parts," there was a decrease in value from $126,529 in 1896, to $116,796 in 1897. Of these Germany supplied slightly more than one-half, or 51 per cent.; the United States came second with 38 per cent.; France supplied eight per cent., and other countries three per cent.

In speaking of the "Classified Directory and Guide of the Wholesale and Manufacturing Jewelry and Kindred Trades of Chicago," recently issued by THE JEWELERS' CIRCULAR, C. F. Billau, Cedar Rapids, Ia., who was consulting the work, remarked: "I've brought this little book all the way from Iowa and it's the best thing ever gotten out to help the retailer. I refer to it every day and it has saved me lots of time on this trip."

SCIENTIFIC RUBIES | OPALS | OLIVINES

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES

Pearl Collarettes mounted with Diamond Bars.

Our stock is well adapted for orders requiring *immediate* delivery. We have on hand an immense stock of all qualities and sizes in Diamonds, Pearls and other Precious Stones, and have competent office staff to fit stones for settings and pay especial attention to any orders requiring accuracy in every detail.

JOSEPH FRANKEL'S SONS, Telephone: 3899 CORTLANDT, 68 Nassau Street, NEW YORK.

Our Packages are insured for $10,000 in transit by Express, and we prepay Express Charges.

FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

Imports and Exports of September, 1898, and the Preceding Nine Months.

WASHINGTON, D. C., Nov. 5.—The summary statement of imports and exports for the month ended Sept. 30, 1898, and the nine months ended the same date, compared with the corresponding periods of 1897, has been issued, and contains the accompanying figures relative to the jewelry trade.

IMPORTS OF MERCHANDISE.

ARTICLES	SEPTEMBER.		NINE MONTHS ENDING SEPT.	
	1897	1898	1897	1898
	Values.	Values.	Values.	Values.
	Dollars.	*Dollars.*	*Dollars*	*Dollars.*
CLOCKS AND WATCHES, AND PARTS OF:				
Clocks and parts of.....dut..	31,190	33,392	269.705	164 976
Watches, watch materials, and movements.....dut .	56,594	96,936	707,888	568,923
JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES:				
Diamonds n. e. s., not set.....dut..	573 637	610 141	2 099,039	4,252,761
Diamonds, rough, etc., not set .....free..	230,609	236	390,360	1,582,545
Precious stones, rough or uncut, etc.....free	1,986	318	4,613	22,493
Jewelry, and manufactures of gold and silver .....dut..	118.793	307,606	628 211	1.514,994
Other precious stones, and imitations of, not set..... dut..	321 458	219,175	1,156 242	1 288,073
Imported from—				
United Kingdom.....	60,041	480	121,752	757 873
France.....	8,422	.....	56,741	54.235
Netherlands.....	140,463	.....	147,669	771.949
Other Europe..	22 272	74	66.041	14,633
Brazil.....	615	.....	2,258	20
Other countries.....	782	.....	782	6,828
Total diamonds, etc.....free..	232,595	554	395,243	1,605.038
United Kingdom.....	.....	393.021	.....	2 051,551
France	240,763	344,791	1,140 041	2,208,955
Germany.....	45 068	128,858	295 881	508,521
Netherlands.....	271,708	188 181	890,769	1,735,228
Other Europe.....	455,578	64,621	1,453,215	521,813
British North America	152	38	92 142	1,938
Mexico.....	155	641	4,500	4,243
East Indies.....	116	6,657	1,855	9,794
Other countries.....	348	10,114	5,089	13,785
Total jewelry, precious stones, etc .....dut.	1,013,888	1 136.922	3,883,492	7,055 828

EXPORTS OF DOMESTIC MERCHANDISE.

CLOCKS AND WATCHES:				
Clocks and parts of	83,541	70,495	676,396	692,659
Watches and parts of.....	53 363	55,650	581,532	630 033
Total.....	136.904	126,145	1.257,928	1,323,692
Jewelry	55,301	56,110	152 970	417,671
Other manufactures of gold and silver.....	13,511	19.250	357,618	154,331
Total.	68,812	75 360	510 518	572,002
Plated Ware	34,816	45.193	326 698	280.319

American Watch Case Manufacturers Run Against Switzerland's Stamping Laws.

WASHINGTON, D. C., Nov. 9.—Adolph Frankenthal, United States Consul at Berne, Switzerland, calls attention to the fact that several United States firms who have been shipping gold filled watch cases to Switzerland have subjected themselves to punishment because they have put stamps on the cases contrary to the Swiss laws. The imprint "14k" or "18k," on filled watch cases is an evasion of the law in Switzerland, as such a stamp is supposed to represent the quality throughout the article; a gold filled case can have only the stamp "gold filled." Goods marked "14k" or "18k" in addition to this will be confiscated and an additional fine will be imposed.

Article 41 of the law of Nov. 15, 1892, says articles plated with gold or silver can only be stamped "gold plated" (plaqué or) or "silver plated" (plaqué argent). Besides these words nothing is allowed, especially anything which would produce on the mind of the buyer an erroneous impression of the value of the metal; consequently no such designation as "plated with gold 18 karats," "plated with gold 14 karats," or "plated with silver 0.800." The marks "18 karats," "14 karats," and "0.800" are designations applied to goods consisting of gold and silver as defined by Articles 1 and 2 of the Federal law, that is to say, gold and silver of specified fineness throughout. The stamping of these goods is obligatory.

The following articles from the Swiss Federal law should be borne in mind when manufacturing gold and silver ware for the Swiss market:

Art. 42. Whenever gold or silver ware is found to contain either in parts, inside or outside, a less degree of fineness than the stamp indicates, and after a test this fact is confirmed, those goods shall be confiscated and destroyed, independent of punishment according to law.

Art. 43. As deceptive are declared stamped gold or silver where the inner, not visible, parts con-




We Desire



to impress upon our customers and the trade the importance of anticipating their Holiday wants in our line. Although we have greatly increased our manufacturing facilities within the past few months, our Fall Lines have proven such a success that our factory is now taxed to its utmost capacity.

We appreciate the importance of prompt shipments, especially at this season of the year, and if you will co-operate with us by sending your order early, it will result to our mutual advantage.

...CATALOGUE SENT UPON REQUEST...



S. STERNAU & CO.,

193 PLYMOUTH ST.,

BROOKLYN, N. Y.

New York Salesrooms:
204 Church St., Cor. Thomas St.



From letters received it appears that many of the trade are still unaware of the existence of our **NEW YORK SHOWROOM.** Buyers visiting the city are invited to inspect our complete lines at the above address.

tain alloy or other substances of less fineness than the main part of the article.

Art. 44. Stamped ware declared to be deceptive shall be destroyed by the sworn assayer, independent of penalty adjudged.

In the annual report of the Federal Department of Commerce, Industry and Agriculture, for 1897, it appears that in October last the Chamber of Commerce, of Leuenberg, called attention to the fact that a certain quantity of plated watch cases, stamped as 14k, was imported from the United States into Switzerland. Inspectors were instructed to watch the ports of entry of Locle, Prentrut, Basle and Verriercs and to be particular in their inspection of entries of watches or watch cases from the United States. The result of this inspection was the discovery of the delinquents, who were punished with a heavy fine. It is claimed that this unlawful opposition would have entailed a great loss on Swiss manufacturers had it been allowed to continue. The reshipment of those cases from Switzerland would be as goods of Swiss manufacture, thereby bringing into bad repute the reputation of the Federal assay office.

Army Contracts Awarded for Silver Plated Ware and Cutlery.

PHILADELPHIA, Pa., Nov. 10.—Among contracts for army supplies to-day awarded were the following:

5.000 basting spoons, Manhattan Supply Co., New York, $6.98 per gross.

3,750 bread knives, Wm. Hodges & Co., Philadelphia, $1.10 per dozen.

5.000 mustard spoons, J. B. Shannon & Sons, 12 cents per dozen.

4,500 soup ladles, at $14.90 per gross, to Manhattan Supply Co.

35.000 table forks, Oneida Co., Ltd., Kenwood, N. Y., at 21c. each.

33.000 table spoons, to same, at 21c. each.

35.000 table spoons, to same, at 11c. each.

35.000 table forks, to Arthur Patterson, New York, at $1.88 per dozen.

3,500 meat forks, Manhattan Supply Co., at $9.89 per gross.

Gang of Masked Marauders Invade the Town of Muncie, Ind.

MUNCIE, Ind., Nov. 5.—On Oct. 31 a bold robbery occurred in the business portion of this city, while crowds were on the street celebrating Hallowe'en. A gang of masked robbers paraded the streets and in plain view of many attempted to force entrance into a number of business houses. About one o'clock they stopped in front of the Tomlinson jewelry store and kicked in a heavy plate glass and through the aperture stole a number of valuable pieces of jewelry and several revolvers displayed in the window.

From Tomlinson's they went to the Davis pawnshop, but were frightened away. They next entered a restaurant, where one of the robbers was captured by the night clerk, but after a struggle escaped. The robbery at the jewelry store is said to have been viewed by half a dozen men who failed to prevent it.

The business in New Albany, Ind., conducted by John Koch, deceased, and his son under the name of John Koch & Son, will be continued under the same name.

Alfred H. Smith & Co.,

NEW YORK:
182 Broadway.

CHICAGO:
103 State Street,
Columbus Memorial Building.

LONDON:
33 Holborn Viaduct.

Diamonds,
Rubies,
Emeralds,
Sapphires,
Pearls, &c.

Mounted Goods also.

We aim in our Chicago, as well as in our New York office, to carry a stock of the above goods to meet all demands of the Western as also of the Eastern markets.

Our Chicago branch is the only thoroughly equipped office in the West representing a New York Importer's Stock, and orders sent there from the Western States will receive the most prompt attention and be filled at the lowest rates consistent with the quality demanded.

Memorandum goods sent to dealers. References requested from those unknown to us.

The Case of Whiting Mfg. Co. Against J. H. Bauland Co.

Judge Pryor, of the Supreme Court, has denied the motion by the Whiting Mfg. Co., New York, for a preliminary injunction to restrain the Joseph H. Bauland Co., Brooklyn, from advertising certain silver ware as having been made by the F. M. Whiting Co. or using the name Whiting in connection with the sale. As published exclusively in THE CIRCULAR, Nov. 9, the Joseph H. Bauland Co., who carry on a department store in Brooklyn, recently advertised extensively the sale of stock purchased from Frederick Loeser Co., and prominent in the center of the "ad." they advertised sterling silver made by the firm known as Frank M. Whiting & Co. In an eulogy on these goods they spoke of the name "Whiting," the reputation of the name for 50 years, etc., in a way that the Whiting Mfg. Co. claim would induce purchasers to believe the goods advertised were made by their concern. They, therefore, commenced an action to restrain the Bauland Co. from continuing such advertisements and obtaining a temporary injunction with a service of summons. A motion to have this injunction continued pending the trial of the suit was argued before Judge Pryor, of the New York Supreme Court, Oct. 27.

The injunction prayed for in the suit and pending the trial of the action was to restrain the department store from using either the words "Whiting" or "Whiting's," or the firm names Whiting Mfg. Co. or F. M. Whiting & Co., or, in fact, from referring to the goods as being made by anybody except Frank M. Whiting & Co. or that firm's predecessors without mentioning the name of the said predecessors.

The defendants in their briefs stipulated not to use the name Whiting Mfg. Co., Whiting Co., Whiting or Whiting's, and there was no argument as to the use of these names.

Judge Pryor, in his decision denying the motion, says that the proofs that the public will be misled and the plaintiffs injured by the use of the name "F. M. Whiting Company" are not so clear as to authorize an injunction before trial. An order denying the motion and vacating the temporary injunction, obtained at the commencement of the action, was signed Friday.

This decision in no way disposes of the complaint of the Whiting Mfg. Co., but simply leaves the question of the injunction on the name F. M. Whiting Co. until after the case has been tried and all the evidence acted upon.

W. M. Hubbard is successor to Hubbard & Albright, New Paynesville, Minn.

E. N. Heinrich, said to be the son of a Watertown, N. Y., jeweler, committed suicide last week by drinking a half ounce of carbolic acid.

A gasoline stove in the room of the St. Louis Optical Co., 142 N. Main St., Wichita, Kan., last Tuesday caused a slight fire. The stove was carried out onto the sidewalk before it had a chance to do much damage to the room or its contents.

Every Jeweler Should Know

That we carry as large a line of loose and mounted Diamonds as there is in New York, and that we want you to use our stock whenever you have a call for any article you haven't on hand. Why lose a sale when a letter or a telegram to us will enable you to show a first-class assortment of anything in the line of Diamonds or Precious Stones?

Brooches are very popular now, and we are showing a line from $5 to $1,000, all set with Diamonds or colored stones. Shall we send you an assortment? You won't sell them if you don't have them to show, and we are willing to take the risk of sending them if you will show them. Our goods are all insured in transit by express.

Cross & Beguelin,

17 Maiden Lane, New York.

43 Rue de Meslay,
PARIS.

Death of Samuel S Newton.

WINSTED, Conn., Nov. 10.—Samuel S. Newton, for 50 years a familiar figure in Winsted, in business circles, in local politics and in all ways, died Saturday evening at 6.30 o'clock of diseases incident to advanced age. Until about two years ago Mr. Newton had been a hale and hearty man. Then he met with a serious accident while driving a colt in the suburbs, Mr. Newton having been discovered lying by the roadside, apparently having fallen out of the wagon. He was taken home and was confined to the house for a long time, but eventually grew stronger and was able to go to his jewelry store on Main St. He had been in business as a jeweler for many years in the Thompson block, and several years ago took his grandson, Samuel Lincoln, into business with him, the firm name since then being Newton & Lincoln.

Samuel Stephen Newton was born at Washington, Mass., April 2, 1821. He entered actively into business when only 15 years of age by peddling wooden ware. He would start out from his home with a big load and travel through the various towns toward Boston and there get a load of fish and sell it out on the return trip. About the time he reached his majority he removed to Cornwall Bridge, Conn., and with his other business started up a jewelry store, in which trade he has been connected ever since. He had others traveling for him at various times. Mr. Newton came to Winsted in 1852 and engaged in the jewelry business in the Cleveland block. For the last 18 years the business has been at its present location.

Mr. Newton was a selectman and justice of the peace a few terms, but he will always be remembered as having been an assessor, having served in that capacity 22 years. He was a beloved member of Meridian Chapter, No. 15, R. A. M. Mr. Newton was blessed with a long and happy wedded life, he having wedded Abbie Frink, of Cornwall Bridge, who survives him, Dec. 17, 1847. Their 50th anniversary was not celebrated, as Mr. Newton's health would not permit of it, though a few friends paid their respects. He is also survived by two daughters, Mrs. Sarah Lincoln, of Winsted, and Mrs. M. B. Stowell, of Atchison, Kan., and by two grandchildren, Samuel Lincoln and Miss Mary Davidson, of Winsted. Mr. Newton was a faithful public servant. He was especially qualified as an assessor, as he had sound judgment and was an excellent business man. He built up a good jewelry trade. He was of a quiet disposition, but was fond of story telling and was a lover of horses.

The funeral was held on Tuesday afternoon at 2 o'clock. There were both active and honorary bearers from St. Andrew's lodge, and the funeral services were under the auspices of St. Andrew's lodge, which performed the full Masonic ceremony at the grave.

J. C. Condon, whose place of business, at Opelika, Ala., was destroyed in the big fire which recently did $50,000 worth of damage there, has opened anew with a liver and better stock than ever. It is thought all insurance matters will be easily adjusted and that in a few days Mr. Condon will be as well off as ever.

The Keck Case Re-Heard.

The Case Against Herman Keck, Charged with Smuggling, Again Before the U. S. Supreme Court.

WASHINGTON, D. C., Nov. 10.—The third oral argument in the Herman Keck case was opened before the Supreme Court Judges this morning, the plaintiff being represented by the firm of Jones & James, Mr. James personally conducting the case, and the Government case being conducted by James M. Beck.

In the opening argument by Mr. James, very much the same ground was gone over as that offered at the previous trials of the case. This full argument has already been published in THE CIRCULAR. The plea was made that no smuggling was committed, and to this end various authorities and rules were quoted as to the correct or accepted definition of the word "smuggling," and especial stress was laid upon several English cases of record in which it was decided that the act of smuggling consisted of bringing the goods on shore for which the duty had not been paid or the importation of which was prohibited; and the point sought to be made by the defendent is that the diamonds in question were never taken on shore, that they were taken by the customs officers before they ever left the *Rhineland*, and that therefore no act of smuggling was committed.

A further claim was made that the Antimoiety Act, of June 22, 1874, defined smuggling as follows:

"SECTION 4 That whenever any officer of the customs, or other person shall detect and seize goods, wares or merchandise, in the act of being smuggled, he shall be entitled to such compensation therefor as the Secretary of the Treasury shall award, not exceeding in amount one-half of the net proceeds, if any, resulting from such seizure, after deducting all duties, costs and charges connected therewith.

"*Provided*, That for the purposes of this act, smuggling shall be construed to mean the act, with intent to defraud, of bringing into the United States, or, with like intent, attempting to bring into the United States dutiable articles without passing the same, or the package containing the same, through the custom house, or submitting them to the officers of the revenue for examination."

It is claimed by the defendent in this connection that to make this applicable to the case in question, which is brought under the law of August, 1842, it would be necessary to eliminate the words, "That, for the purposes of this Act," and this would be carrying construction very far and would at the same time be making very free with legislative language if these words were thus stricken out. In fact, it might be said with safety that these particular words were added so that no implication might be attempted to be indulged in, and as an express legislative interdiction against applying the interdiction to any other statute. If Congress, at the time this law was passed, intended it to apply as a definition of smuggling for all purposes, it would have been easy for it to have said so, yet this was not said, and the reverse was undoubtedly expressly stipulated. Nor can it be claimed that this Act repealed any of earlier date unless it should have been so stipulated, and this was not the case.

If, however, this view of the case were not taken by the Court, then eight elements would need to exist in order to constitute a violation of the Act; First, An act of getting goods into the United States without passing them through the Custom House; or, an act of getting goods into the United States without submitting them to the officers of the revenue for examination; Second, goods, wares, or merchandise; Third, which should have been invoiced; Fourth, and as to which invoice was omitted; Fifth, goods, etc., subject to duty; Sixth, the duty not being paid; Seventh, done knowingly and wilfully; and Eighth, with all intent to defraud the revenue of the United States. No obligation arises to pay duty until after the vessel has come into port with intent to land. The act, therefore, necessarily refers to an overt act after an obligation has arisen to pay duty.

A further claim was made that obtaining diamonds in Europe with the intention of getting them into America without passing them through the Custom House and without submitting them to an officer of the revenue for examination, placing them in a stateroom on a steamship at Liverpool, omitting them from the steamship's manifest, steaming the ship into the high seas, steaming the ship into the port of Philadelphia with intent to land them, accompanied with an intention not to pass them through the Custom House and not to submit them to an officer of the revenue for examination, and a demand for the diamonds by a revenue officer who did not make himself known as such, a refusal to deliver them to a revenue officer without an order, a failure to produce an order, and only delivering them to the revenue officer after he had made himself known and been identified as such and then delivering them

Late Invoices

comprise exquisite assortments of all

Desirable Grades and Sizes.

Now ready for purchasers. The merit of these goods becomes apparent upon inspection.

Eichberg & Co.,

Diamonds,

105 Hatton Garden, ...London.

65 Nassau Street, New York.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

26 Holborn Viaduct, London.

ESTABLISHED 1873.

TRADE MARK.

DAY, CLARK & CO.,

MAKERS OF

FINE JEWELRY,

23 MAIDEN LANE, N. Y.

QUALITY 14KT. AND STERLING SILVER ONLY.

SPECIALTIES IN

Gold AND Silver

MOUNTED

Side Combs AND

Ladies' Hat Pins

IN THEIR FAMED

Vermicelli AND

Shot Work,

Plain and Whole Pearl Set

MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF RANDEL, BAREMORE & BILLINGS,

Importers of DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC., MAKERS OF FINE DIAMOND JEWELRY,

26 MAIDEN LANE, (Southwest Corner Nassau Street,) NEW YORK.

JOHN C. MOUNT, ADDISON W. WOODHULL.

FOX & CO., Lapidaries and Importers of ....Precious Stones.

Now at.....
22 JOHN STREET,
NEW YORK.

Cutters of American Gems and Fine Miniature Glasses.

C. G. MALLIET & CO.,

DIAMOND CUTTERS,

14 MAIDEN LANE, - - NEW YORK.

LONDON, 50 Holborn Viaduct. AMSTERDAM, 2 Tulpstraat.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

3 MAIDEN LANE, NEW YORK.

to him in his official capacity, do not constitute an act of getting the diamonds into the United States without passing them through the Custom House or submitting them to an officer of the revenue for examination. The demand for and the delivery of the diamonds to a revenue officer do not constitute an act of violation.

A further claim set forth was that the Act of June 1, 1872, Sec. 1035, R. S., permitted only a verdict of guilty of an attempt when the attempt is of itself a separate offense, and nowhere has the United States statute made an attempt to smuggle a separate offense. Further, an attempt is an overt act of the same character as an act which would constitute a completed offense if not interrupted before its completion; but an intent is not an overt act of attempt, and overt acts of preparation with intent do not constitute overt acts of an attempt to smuggle; therefore the facts in the present case, as set forth, do not constitute more than a possible intent, and do not constitute overt acts of an attempt to smuggle.

To constitute an act of smuggling there must be several elements necessary; it must be done knowingly, it must be done wilfully, with intent, and followed by the overt act. Whatever was done by Captain Loesewitz would be the overt act of Herman Keck, if the Captain were acting for him, but until those overt acts of Captain Loesewitz were done there was no overt act on the part of Mr. Keck. Under the Act the goods must be landed, and there would be no overt offense until that time; and that time never arrived. The claim was made that Mr. Keck's reputation was at stake, that his liberty was at stake, and that he had been the subject of a criminal prosecution for the past three years. If there was any reason for doubt by the Court as to the correct interpretation of the law, Mr. Keck should be accorded the benefit of the doubt, and this would be in the line of justice.

The government's side consisted of an argument covering the legal definition and the historical definition of the act of smuggling, ranging all through the English and American statutes on the subject; together with a review of the Anti-moiety Act, of the evidence and the trial court's application of the law thereto. It was maintained that the findings of the Court were fully sustained by the evidence which had been submitted, and that the errors complained of by Mr. Keck were not borne out by the facts in the case. The point was emphasized, as it has been all the way through, that the act of smuggling commenced when the package was handed to the captain of the *Rhineland* in Antwerp, and the fact that it lacked consummation did not counteract the fact that it was anticipated and intended by Mr. Keck.

It is expected that the opinion will be handed down by the United States Supreme Court at an early date.

The people of Oregon are collecting funds for the purpose of presenting to Capt. Clark, of the battleship *Oregon*, a silver sword, to cost at least $1,000. Secretary Share, of the presentation committee, says the final designs have not yet been accepted.

Precious Stones: London Market

HATTON GARDEN, London, Eng.,
Nov. 5, 1898.

The condition of the diamond market is "as you were." All reliable information tends to confirm my previous reports, viz.: that the Kimberley production is becoming lower and that the prices are likely to remain as high as at present or even higher. The turn of the year may very probably be the occasion of an adjustment of the terms between the syndicate and the company, but apart from that the Winter is hardly likely to see any further violent agitation.

Pearls are the principal feature of the miscellaneous market. The recent advance in prices has been greater than in any other of the first class gems. All qualities have been affected more or less, but "fine" are particularly high priced and scarce. The production of the Ceylon and other fisheries is much about the average, but the increased popularity has exhausted the available supplies.

There is no reduction in the prices of emeralds. They are simply "eye-openers" and the despair of anxious buyers.

R. F.

Notes from London.

The Sword of Honor presented yesterday to the Sirdar, Lord Kitchener, on his admission to the freedom of the city of London, was supplied by the Goldsmiths' and Silversmiths' Co., London. The actual manufacturers' names are not, of course, announced. The blade is curved and damascened with gold beaten into the steel. The designs include the city arms, and the fez and crossed swords suggestive of the Egyptian campaign. The hilt is of 18 karat gold and its head is that of the British lion. The haft is chased and repoussé, the designs including the figures of Britannia and Justice; the recipient's monogram in diamonds, sapphires, and rubies and the British and Egyptian flags in color. The crimson velvet scabbard is also richly ornamented with appropriate designs.

Clerkenwell and Watchmaking have been associated for many years, but the connection is becoming less and less an actual one. Machine made watches are almost exclusively manufactured in Coventry, Birmingham and Prescot. The watch case makers of London are becoming fewer in number every year; in fact, there is only one really large firm left in Clerkenwell. I think it is very unlikely that anything like 1,000 watches are made in Clerkenwell annually, although I am perfectly aware that some manufacturers would indignantly repudiate the estimate. R. F.

N. A. Backno's jewelry store, Rensselaer Falls, N. Y., was burglarized one night last week of $500 worth of jewelry, clothing, etc.

W. Fluhrer, York, Pa., has moved into his new premises, at 11 W. Market St.

Burglars a few nights ago affected an entrance into the Colorado Supply Co.'s store, Starkville, Col., and secured about $50 worth of jewelry and other merchandise.

ESTABLISHED 1840.
Chester Billings & Son,
Successors to RANDEL, BAREMORE & BILLINGS,
1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & CO.
1880 RANDEL, BAREMORE & BILLINGS.
IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS.
58 Nassau Street, NEW YORK.
29 Maiden Lane, NEW YORK.
22 Holborn Viaduct, LONDON, E. C.
DIAMOND JEWELRY.

JOHN F. SAUNDERS
has just received from cutting a fine lot of
Blue White Brilliants.
Rough was purchased in July before the rise in prices of Aug. 1st and September 1st.
68 Nassau Street, Cor. John,
Sheldon Building, Room 16, Telephone 1505 Cortlandt. NEW YORK.

Philip Bissinger & Co.,
IMPORTERS OF
PEARLS, DIAMONDS AND PRECIOUS STONES,
Agents for Bohemian Garnet Goods, Enamel Lockets and Coral Jewelry,
20 JOHN STREET, NEW YORK.


You are Sowing
the seeds of successful business when you buy our DIAMOND JEWELRY.
Stock that turns over several times a year—that's the kind we make—the only kind that is profitable to handle.
Kohn & Co
9.11.13 MAIDEN LANE.
NEW YORK.

E. A. Lehmann & Co.,
20 Maiden Lane
New York.
MANUFACTURERS OF
FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS.
WE CARRY A COMPLETE LINE OF MOUNTED DIAMONDS.

Compromise in the "Doctored" Diamond Case Against A. J. Van Gelder.

The action by the United States Government to declare forfeited a package of "doctored" diamonds imported into this country last November was to have come up in the United States District Court, Wednesday, but did not. Asst. District Attorney King informed a CIRCULAR reporter that the case had been compromised by the Treasury Department.

The goods in question consisted of a package of about 300 karats of dull, off color diamonds, consigned to A. J. Van Gelder and invoiced at about 16,000 florins, or about $24 per karat. The examiners at the Appraiser's office washed the stones in alcohol and discovered that instead of being dull, muddy, roughish stones, they were highly polished brilliants. The substance removed was then analyzed and found to be a composition of resin and grease. The washed goods were then appraised and their exact value put at $9,002.72. Instead of $900.27, the duty that would have been assessed had they been imported in the regular manner, the duties were raised to $4,501.76. Collector Bidwell, acting on the evidence of the case, decided to confiscate the entire invoice and to commence an action to declare the stones forfeit. The Collector acted under Sec. 9 of the Act of June 3, 1890, which provides for seizures of merchandise where there is any fraudulent practice in the entry of the invoice at the Custom House.

At the law department of the Custom House, Friday, a CIRCULAR reporter was told that the department had received no official information about the case being compromised, but did not doubt the report.

VAN GELDER TO PAY $384 EXTRA DUTY.

WASHINGTON, D. C., Nov. 14.—The case against A. J. Van Gelder has been before the Treasury Department and, in view of the fact that the Department did not hold Van Gelder as being entirely responsible in the matter, the affair has now been compromised by a payment of $384 additional duty by Mr. Van Gelder. Up to the time of writing no protest has been entered against this compromise of the case.

Election Over,

the business man buckles down again to "hard business," with the enthusiasm of a relieved mind.

Now the successful election bettor is likely to purchase a present for his wife, the unsuccessful bettor to square the bet he lost to his sweetheart.

Now the public at large are beginning to think of their Holiday purchases. Now, in short, the jeweler may reasonably expect trade to receive additional impetus.

Wherefore jewelers are admonished to communicate with the Diamond and Precious Stone Department of our business with a view of increasing their stocks of Diamond and Precious Stone Jewelry.

The now fashionable fancy stone combinations are shown by this department in Rings. Brooches, Pendants, Corsage Ornaments, etc., in abundance. Also Pearl goods and Pearl Necklaces.

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

50 HOLBORN VIADUCT, LONDON.

The Sensational Failure of Payne, Steck & Co. Recalled.

The old failure of Payne, Steck & Co., which occurred about 10 years ago, was recalled last week by a decision handed down by Judge Lawrence, of the New York Supreme Court. Payne, Steck & Co. were jobbers at 177 Broadway and confessed a number of judgments which were attacked as fraudulent in an action brought by the Illinois Watch Co. A decision declaring these judgments void was affirmed by the Court of Appeals as to some of the judgment creditors, but reversed a judgment confessed to Mrs. Nellis and sent back for retrial that particular item.

Upon this second trial Judge Lawrence has handed down a decision to the effect that Mrs. Nellis is entitled to a judgment for $400. From this decision an appeal will be taken.

Fred. M. Graffe & Co.'s Business in a Trustee's Hands.

FT. WAYNE, Ind., Nov. 10.—Andrew J. Glutting Nov. 4 assumed charge of Fred. M. Graffe & Co.'s jewelry store as trustee. The assignment was made with the consent of the creditors, and the business will be continued, the conditions being that the executions already made against Fred. M. Graffe and Fred. M. Graffe & Co. be the first of the obligations met. The preferred creditors are: Hamilton National bank, $945; Bayless Swift, $850; Mary E. Graffe, $500; Cecelia H. Graffe, $375; Jennie Graffe, $500; S. A. Aurentz, $585.82; Bell & Doughman, $250.

Suit has been brought against the firm for the foreclosure of a mortgage for $11,000.

Clyde Holt's Store Looted of a Large Part of Its Contents.

FAIRMONT, W. Va., Nov. 10.—Early on the morning of Nov. 2 thieves entered the jewelry store of Clyde Holt and helped themselves to the goods contained therein. The store, which fronted on Adams St., near the Watson hotel, was entered from the rear, the thieves taking out a part of one of the windows. All valuables, such as rings, silver ware and jewelry in general, were taken, besides many other articles of more or less value, which will make about $600, the amount stolen. As far as is definitely known there is no clue to the perpetrators of the crime, but from the many different cases of robbery which have occurred here of recent date, it looks as if the guilty parties are not far away from this place.

Fashions in Jewelry, Silver Ware, Bric-à-Brac, Etc.

A LADY'S RAMBLE AMONG THE JEWELERS.

A certain air of old time elegance and distinction attaches itself to one of the latest shapes in rings. This, though a new Fall production, reminds one of an antique oblong seal and consists of a trap-cut emerald, or a sapphire, set in a plain beveled gold frame.

*

"Baby spoons" are about the daintiest and most charming little novelties out. They come in silver and in gilt, plain, engraved or enameled.

*

The beaded border seems to have captivated popular fancy, and silversmiths are making great use of it in tea sets, tableware, toilet appointments, vases and small silver novelties.

*

The yellow tea rose and pale green tints are in vogue for china after dinner coffee cups and saucers where the cups are set in beautifully chased silver frames with handles.

*

An unusual combination of stones in a brooch, that of pink topazes and diamonds, is both striking and beautiful.

*

Quite distingué are new plain silver or gilt cases for visiting cards.

*

Among new small shopping bags, costly gold embroidered brocade with collapsible top of India gold set with a large topaz or amethyst, appeals to a taste for richness and color.

*

Some silver platters, shallow bowls, trays, etc., bear an engraved pattern which reminds one of a fine, tiny figured damask napkin laid in the bottom of the dish.

*

One beautiful little watch is dainty enough for the most feminine fancy and is adapted to the especial need of a prospective bridegroom seeking a gift for the bride that is to be. It consists of a pin representing a crown in turquoises and pearls, from which depends a small gold watch ornamented with the most bewitching of enameled rosy cupids in a pale blue sky, while tiny brilliants are scattered around like stars over the case.

*

The increasing use of crystal is beautifully illustrated in the handle of a new umbrella. The upper part is a long, straight shaft of this variety of vitreous quartz, set into a broad band of gold elaborately chased and enriched with colored stones.

*

Iridescent and opalescent effects in glass were never more beautiful and highly favored.

*

One of the newest items is an artistically chased cameo relief ornamentation on vases of French glass. ELSIE BEE.

HIGHEST PRICE PAID FOR
ALL KINDS OF . . . . .

American Pearls

We have an EXTRA large and fine quantity of rough Ceylon Sapphires and Rubies for jewels and mechanical purposes.

L. Tannenbaum & Co.,

...IMPORTERS AND CUTTERS OF...

Diamonds and Precious Stones,

Cor. Maiden Lane and Nassau St.,

25 HATTON GARDEN, LONDON.

...New York.

...TELEPHONE, 1959 CORTLANDT...

For the Asking.

Our new Fall Catalogue, illustrating complete lines of Gold and Gold Filled Cases and Gold, Silver and Essex Gold Filled Novelties, has just been issued and will be sent to any jeweler upon application.

It will benefit you to have this catalogue in your store during the holiday season. Sent by express prepaid at your request.

Courvoisier-Wilcox Mfg. Co.,

MAKERS OF

GOLD AND GOLD FILLED WATCH CASES.

Hayden Mfg. Co.,

MAKERS OF

GOLD, SILVER AND ESSEX 14K GOLD FILLED NOVELTIES.

23 Maiden Lane,

.....NEW YORK.

Arrangements for the Banquet of the New York Jewelers' Association.

Arrangements for the coming annual banquet of the New York Jewelers' Association have now been completed by the sub-committee of which Ludwig Nissen is chairman. The banquet will be held on the evening of Feb. 8, 1899, at the Hotel Waldorf-Astoria, instead of at Delmonico's, where the Association's affairs of this kind have usually taken place.

At the Waldorf-Astoria the Association will dine in the Astor Gallery and have the Myrtle Room as a reception room. The entertainment committee expect at this banquet to inaugurate a departure from the usual routine in regard to speakers, etc., which promises to be both pleasing and welcome to all who participate in the affair.

Egon Oppenheim's Partner Makes An Individual Offer of Settlement.

Egon Oppenheim, the New York diamond dealer, who skipped to Europe, Oct. 8, is still in Frankfort, Germany. Oppenheim, it was said, went to that city to obtain financial help from relatives, but from a letter received last week from the fugitive by his attorney, Joel M. Marx, it would seem that this assistance is not forthcoming. Mr. Marx stated that he would this week make an offer on behalf of Solomon Wiesbader, Oppenheim's partner, to pay 10 cents on the dollar, provided the creditors will release him (Wiesbader) individually from the liabilities of the firm. This offer would be independent of any offer that might be made by Oppenheim and would be made by Wiesbader's relatives.

Mr. Marx said that he has written to Oppenheim and endeavored to get him to make an offer for at least a similar amount. This amount, he thought, Oppenheim could raise, and expected an answer by cable by the latter part of next week. Several creditors, the attorney said, had agreed to accept Wiesbader's offer.

Better Express Concessions Requested by the Jewelry Trade.

A movement to obtain from the express companies proper concessions to shippers in the jewelry trade has been started in New York by the New York Jewelers' Board of Trade. Similar action was recently taken by the Chicago Jewelers' Association. The Board at a meeting of the directors last week passed the following resolution which has been sent to the principal express companies of the country:

"Resolved, that a petition be sent to the several Express Companies, as follows:

"The members of the New York Jewelers' Board of Trade respectfully request your Company to grant the sealing of ounce express packages and that you withdraw the jewelry clause concerning same, and make the rate such as will compete with registered mail rates.

"The 300 and odd members of the New York Jewelers' Board of Trade are daily forwarding a great many packages by registered and insured mail which would be sent by express were these conditions granted.

"They see no reason why any weight or value of their goods (which as a rule are of less bulk and weight than other merchandise) should cost more to transport or incur greater risk, and therefore request you to take the subject into consideration and grant them such relief as shall be equitable.

"We have appointed a committee of the members of our Board to discuss the subject with you and respectfully request you to make an appointment to meet them at your earliest convenience."

Dissolution of the Retail Jewelers' Association of Ohio.

CINCINNATI, O., Nov. 12.—The local association of the retail jewelers dissolved this week on account of lack of interest and co-operation. The president, A. Thoma, and secretary, Ed. Lohmeyer, became tired of calling meetings to which there were but a few responses. The association has never been a marked success and the local dealers have never fully appreciated the good that might have been derived by union.

The Disappearance of a Box of Optical Goods No Longer a Mystery.

DETROIT, Mich., Nov. 12.—On Oct. 16 the American Express Co. delivered at the door of the Johnston Optical Co., 66-68 State St., a box of gold spectacle frames and lenses valued at $1,200. Then it vanished. The firm offered a reward of $100 for its recovery. On Wednesday of this week a clerk pulled the box out of an obscure corner. It had evidently been brought in and forgotten. Who gets the reward is now a question.

Death of Francis Richter.

CINCINNATI, O., Nov. 12.—Francis Richter, of Covington, a pioneer in the jewelry business, died at his home on Monroe St., Covington, this week at the age of 73 years. He leaves a wife and two sons.

To Large Diamond Dealers and Importers.

OUR Diamond Cutting works, the most extensive and best equipped in the United States, are now operated with a greater force of experts than were ever employed by any other establishment in this country.

OUR large purchases of Rough before the recent advances enable us to offer special advantages.

Stern Bros. & Co.,

Factory:
138-142 West 14th Street.

68 NASSAU STREET, NEW YORK.

Chicago: 149 State Street. *London: 29 Ely Place.*

Attleboro Experiencing a Boom in Factory Building.

ATTLEBORO, Mass., Nov. 12.—One of the direct results of Attleboro's great jewelry fire on the 18th of last May promises to be a series of new factories radically different from those which the flames carried away. In brief Attleboro has learned the old lesson not to put her trust in crowded wooden structures where a three hours' fire can destroy a million dollars of property and temporarily cripple the entire community. For the last five years there has been a slow tendency in favor of isolated factories for individual concerns, or for two at most. Already there are nine such structures housing 11 firms. And this week shows that still others are to break away from the mass of factories in the center and build for themselves at a little distance.

Probably the largest and finest of the new factories will be that of David E. Makepeace & Co. The order was given this week to an architect to prepare plans for a three story wooden shop to be located on land which Mr. Makepeace has just acquired at the corner of Pine and Dunham Sts., about 500 feet from the eastern edge of the burned district. The principal dimensions are to be 80x150 feet and there will be no modern feature omitted. The plan is to have the two upper floors to rent, while the builders will occupy the ground floor, using the basement for their storeroom.

Two lots of land were sold this week in the so-called Holman district, on the edge of which is the present factory of the Bay State Optical Co. Proctor E. Witherell & Co. have had plans prepared for a factory for themselves alone, and the contract which a local builder has taken calls for its completion inside of a month. The location is Falmouth St., and land was broken without delay. The dimensions are 30x65 feet, probably two stories in height, lighting and power gasoline. F. D. Hall has purchased another lot on the same street, and by Spring will begin the erection of a small factory for his own use. Samuel M. Holman, agent for the land in the district, has already been approached according to his own statement by representatives of five local and one Rhode Island jewelry house for sites for factories. The land in this section all lies within a few minutes' walk of the center of the town and, being part of an old family estate, has not been in the market for years.

There has been a rumor that the Bay State Optical Co., who purchased the King building when burned out in the May fire, were about to build. A call at the office revealed the fact that the firm regard their present quarters as altogether too small, and look forward to the day in the near future when they will have a factory of their own suited to their peculiar line of manufacturing. Attleboro is certainly experiencing a building boom.

Arrested Charged with Stealing from Express Companies.

COLUMBUS, O., Nov. 12.—William Beck, an inspector of the Lake Shore road at Toledo, has been arrested on the charge of robbing the American and United States Express companies and the railroad company, by which he is employed. Beck confessed to the crime, after he found he was caught. At his home, jewelry, furs, clothing and goods of all kinds were found. The series of robberies has extended over a period of five years, but until now it seemed impossible to find a clue to the guilty party.

Beck says he was alone in the work, but he has secured enough to build himself a handsome home and furnish it elegantly. He is 26 years of age and married. Owing to the nature of his duties, Beck carried keys that would open express cars, sleepers and the various railway cars. In this way he had an opportunity to commit the thefts.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Nov. 12, 1898.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$174,584.68
Gold bars paid depositors	205,057.52
Total	$379,642.20

Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:

Nov. 7	$31,430
" 8 (election day)	....
" 9	52,697
" 10	22,345
" 11	52,145
" 12	5,466
Total	$104,083

Importations at the Port of New York.

Weeks Ended Nov 12, 1897, and Nov 11, 1898.

	1897.	1898.
China, glass and earthen ware:		
China	$77,680	$96,457
Earthen ware	27,501	10,332
Glass ware	19,298	19,082
Instruments:		
Musical	12,980	9,353
Optical	7,760	9,257
Philosophical	3,029	1,286
Jewelry, etc.:		
Jewelry	3,578	5,748
Precious stones	212,261	166,029
Watches	11,322	18,815
Metals, etc.:		
Bronzes	898	1,425
Cutlery	15,397	21,879
Dutch metal	2,186	4,175
Platina	32,558	10,714
Plated ware	—	537
Silver ware	459	2,404
Miscellaneous:		
Alabaster ornaments	82	3
Amber	35	4
Beads	506	338
Clocks	5,605	4,846
Fans	4,538	9,163
Fancy goods	4,726	3,510
Ivory	2,946	16,712
Ivory, manufactures of	96	1,657
Marble, manufactures of	4,714	10,635
Statuary	2,032	3,233
Shells, manufactures of	9,362	12,186



EBONY

PLAIN AND SILVER MOUNTED.

DEITSCH BROS.,
14 EAST 17th ST.,
NEW YORK.

Pearl Facts....

The present condition of the Pearl Market having been completely provided for by us, we are in a position to offer unequalled advantages to the trade.

All buyers of Pearls and Precious Stones are invited to inspect our assortments.

Eisenmann Bros.,

Importers of...
Pearls and Precious Stones,

21 and 23 Maiden Lane, = NEW YORK.

Paris: 3 Rue Saint Georges.

"It's Easy."

It's easy to purchase the

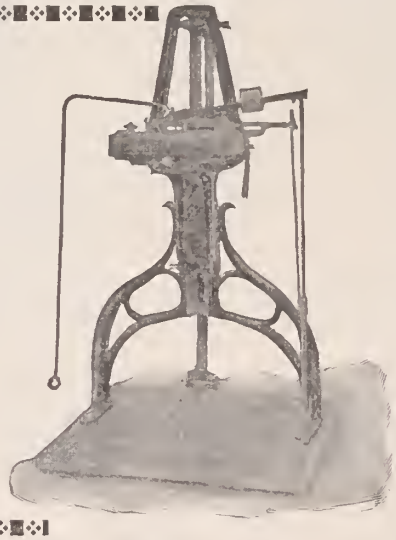
Eaton-Engle Engraving Machine

because the terms are made to suit all pockets. It's easy to operate the

Eaton-Engle Engraving Machine

because it is built to suit all talents. We await your letter.

EATON & GLOVER,
111 Nassau St., New York.



Philadelphia Jewelers' Club Housewarming in Their New Quarters.

PHILADELPHIA, Pa., Nov. 9.—The Jewelers' Club housewarming last evening marks an epoch in the history of that flourishing organization. From 8 o'clock in the evening until the wee small hours of this morning the new club rooms, at 1225 Chestnut St., were thronged with members and invited guests. The two large reception rooms were beautifully adorned with palms and other growing plants, while the card rooms, buffet, billiard, pool and shuffleboard rooms, which have been handsomely furnished, presented an inviting aspect. The carpets and nearly all the furnishings are new. The walls have been papered in becoming pattern and are adorned with excellent engravings, and the whole house presents a cozy appearance.

There was no set programme, but a number of members of theatrical companies playing here were present and this entertainment was provided, after William H. Long, president of the club, had welcomed the guests in a short speech: Instrumental music, Red Cross Trio; vocal solo, Mr. Gordon; recitation, Washington Mahew; vocal solo, J. Smith; stories and other things by Ralph Bingham; vocal solo, J. M. Wood; impersonator, J. S. Rose; vocal solo, J. McCool; harmonic solo, G. G. Keller, and vocal solo, Mr. Hortes. William J. Bruehl, manager of the Union News Co., presented to the club a handsome picture, and a telegraph instrument ticked off the election returns irom all sections of the country.

The officers of the club and the committee having charge of the arrangements were as follows: President, William H. Long; vice-president, Charles F. Duffy; secretary, James W. Barry; treasurer, James H. Kelly; board of governors, Louis P. White, A. G. Lee, William P. Sackett, George W. Read, Edward H. Eckfeldt; committee on removal and furnishings, William H. Long, William F. Perry, J. H. Kelly, L. P. White, William G. Earle, M. V. Burten, J. W. Hutchins and James W. Barry.

Among those present were: H. C. Larter, V. P. Tommins, Robert W. Adams, Harry Ingram, Edward H. Eckfeldt, C. LeB. Snedeker, Charles F. Duffy, N. B. Elting, J. D. Pettingill, Wm. J. Bruehl, Wm. Dornan, N. J. Toy, Charles Eisenlohr, A. G. Eisenlohr, Charles Brechermin, Frank Lees, Frank Neece, John W. Batt, M. V. Burten, L. P. White, W. G. Earle, Wm. Linker, James W. Barry, Wm. Fullerton, J. Warner Hutchins, Wm. H. Long, Wm. F. Parry, Jos. E. Cadwalla-



V Means everything that is first quality in Watch Glasses.

T They are used by more Watch and Case Makers than all others.

F Their success has induced others to copy the label but not the quality.

der, A. G. Lee, William P. Sackett, J. H. Laird, Geo. W. Scherr, James H. Kelly, William G. Blair, Frederick Thomas, Frank Kurst, James M. Bennett, Joseph M. Parker, J. R. Palmer, F. C. Bode, George Donaldson, Otto Winnig, R. L. Coates, Frederick Powell, George Van Roden, Frank Van Roden and others.

Strenuous Endeavors to Have Susie Simmons Released.

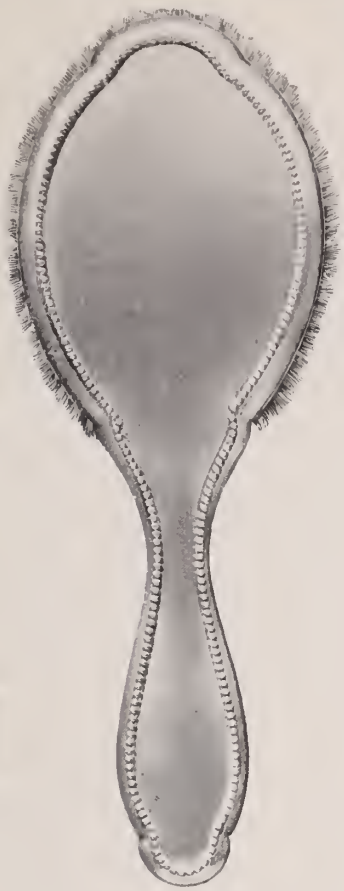
PITTSFIELD, Mass., Nov. 12.—Mrs. Rachel Smith, of Lawrence, the mother of Susie Simmons, the alleged shoplifter, who is charged with recently relieving several jewelers in this and other cities of jewelry and who is now in the local jail, is using every endeavor in her power to secure the release of her daughter from jail. She can secure bail in this city, but she is well aware of the fact that should Susie be released, warrants are awaiting her at North Adams, and she would immediately be rearrested. The mother is therefore using her efforts at the North Adams end of the line.

She made her second visit to that city the past week, armed with a letter from Congressman Knox, of Lawrence, to Congressman Lawrence, of North Adams, asking him to interest himself in the case. The mother pleaded with Chief Kendall to withdraw the warrants, but to no avail. Jeweler Barnes was also visited, but after several hours spent in earnest entreaty in North Adams she returned to Lawrence.

Retail Merchants of Nashville, Tenn., Organizing.

NASHVILLE, Tenn., Nov. 10.—A call has been issued and well circulated for a meeting to permanently organize a Retail Merchants' Association. The purpose of the association when formed will be the advancement of retail interests in Nashville. All retail merchants who have received notice of the meeting are urged to attend and to solicit the attendance of other merchants who may not have received the notice, as all retail merchants are wanted at the meeting. Among the names of the firms signed to the call are B. H. Stief Jewelry Co.

A 16 page pamphlet entitled "Our Sterling Catalogue for '99" has just been issued by Chas. M. Robbins, Attleboro, Mass., and is being extensively distributed among the trade. The catalogue contains illustrations of the concern's lines of flag pins, emblems, dumb bell link buttons, silver novelties and medals and souvenirs. It is worth being written for.



The Colonia...

THIS is our highest-priced pattern. It was conceived and made to meet the demands of the most fastidious and particular, being the heaviest and most expensively made of any of our patterns. We do not offer it because it is cheap—it is not; it is high-priced. It represents the esthetic idea in toiletware and is worth all we ask for it.

This brush is over twice as large as illustrated. It may be seen in our toiletware catalogue, which will be sent upon request.

Howard Sterling Co.,

Providence, R. I.

New York Office:
360 Broadway.

H & L

TRADE MARK



Imported Cuckoo Clocks

OF SUPERIOR QUALITY.

Large, Heavy Brass Movements,
with all latest improvements.
Largest Assortment
All Swiss Carvings.

The F. Kroeber Clock Co.

360 BROADWAY, NEW YORK.

"No Better Line Made."



BACHRACH & FREEDMAN,

SILVERSMITHS,

18 East Seventeenth Street,

NEW YORK.

A Clever Bogus Check Operator Works George Arkwright.

BEATRICE, Neb., Nov. 5.—A smooth confidence man operated here Saturday. He registered at the Paddock hotel as Paul C. Mooney, Chicago. He had no baggage, but gave the clerk a check, which he said was for his grip. The hotel people are still looking for it.

A couple of hours later it was learned that George Arkwright, jeweler, had cashed a $50 check for a man named Mooney, the check being endorsed with the name of Rev. C. S. Dudley. Mr. Dudley had not indorsed the check. Not many minutes later a dozen people were looking for Mooney. The fellow is smooth. When he first entered Mr. Arkwright's store he presented the check and Mr. Arkwright told him he had got caught on a forged check a few weeks ago and was fighting shy of strangers. Mooney said he could get Mr. Dudley's indorsement, and going out returned with the minister's name forged on the back. He then bought a diamond ring, got $5 in change and departed.

Mooney is not over 25 years old, a little over five feet tall, well dressed, light overcoat, smooth face and when he left here wore a golf cap, but when seen later had changed to a hat and had also changed his shoes from patent leather to a pair of red shoes.

Dueber-Hampden Co. Employes' Wages Increased.

CANTON, O., Nov. 12.—The wages of a number of the employes of the Dueber-Hampden Co. have been increased from $1 to $2 a week. All departments are running full time and there will probably be but a short shutdown at the holidays, the only one of the Winter.

Proceedings of the Jewelers' Security Alliance.

The regular monthly meeting of the executive committee of the Jewelers' Security Alliance was held on Friday, Nov. 11, the following being present: President Bowden, Vice-president Untermeyer, Treasurer Karsch, Secretary Noyes and Messrs. Abbott and Sloan, of the committee. The following new members were accepted:

John Heishley, Philadelphia, Pa.; Henn & Haynes, Chillicothe, O.; O. J. Fuchs, Chillicothe, O.; Foster & Co., Boston, Mass.; Emil Schneider, Newark, N. J.; Edward S. McLeod, Greensburg, Pa.; P. F. O'Connell, Atlantic, Ia.; Jacob Gruesen, Duluth, Minn.; A. D. Sturges, Norwich, N. Y.; H. E. Smith & Co., Willimantic, Conn.; S. Rush Weaver, Philadelphia, Pa.; William Loeffel, St. Louis, Mo.; J. G. Raine, Cripple Creek, Col.; D. P. Armer, Richmond, Ky.

Wm. F. Loew and Ralph Seaman, jewelers and opticians trading under the firm name of Loew & Seaman, at 340 State St., Hamburg, Pa., have dissolved partnership, Mr. Loew having purchased Mr. Seaman's interest and will continue the business. Mr. Seaman will take charge of his father's grocery store in Philadelphia.

Providence Jewelers Honored at the Recent Election.

PROVIDENCE, R. I., Nov. 12.—Jewelry men who ran for office in last Tuesday's election in this city were pretty generally successful and as a result the jewelry trade will be well represented in the next City Council. Four were elected members of the Common Council, as follows: Fourth ward, Henry G. H. Rawson, of Schutz, Nevins & Co.; Fifth ward, Roswell C. Smith, son of ex-Mayor Charles Sydney Smith; Seventh ward, William N. Otis, of Otis Bros., refiners; Eighth ward, Henry F. Fletcher, of Fletcher Burrows & Co. Horace Remington, of Horace Remington & Sons, refiners, was elected alderman from the Seventh ward. Mayor William C. Baker, who was re-elected to office, is also connected with the jewelry business, being trustee for his wife and her sister, owners of the Jesse Metcalf building.

Henry G. Thresher, of Waite, Thresher Co., this city, was again elected Mayor of Central Falls, where he resides. Mayor Thresher has always been a public spirited citizen, and the admirable manner in which he discharged the duties of the high office to which he was elected a year ago made his re-election practically certain, as was intimated in this column some time since.

The only unsuccessful candidates who were jewelry men, were William Blakely, of the Providence Optical Co., and James Smith, of Smith Bros. Both made a creditable showing, but fell a little short of polling the necessary number of votes. Mr. Blakely ran for alderman in the Fourth ward and Mr. Smith for councilman in the Sixth ward.



Copyright, 1898, by American Waltham Watch Co.. Reg. in U. S. Patent Office.

Word "Waltham" on Watches.

Trial of the Suit of American Waltham Watch Co. Against United States Watch Co. Over Use of the Word.

BOSTON, Mass., Nov. 12.—The case of the American Waltham Watch Co. against the United States Watch Co., the plaintiff corporation seeking an injunction restraining the defendants from making, marking or marketing their watches with the word "Waltham" used in connection therewith, occupied the attention of the Massachusetts Supreme Court, Equity Session, for the greater part of three days this week.

The inception of the United States Watch Co. dates back to 1883, when the Waltham Watch Tool Co. were organized. In 1884, when the company sought to be incorporated as the Waltham Watch Co. the commissioner of corporations refused to allow that title to be used by the promoters. In 1885, however, the name United States Watch Co. was allowed and adopted. The American Waltham Watch Co. antedate the United States Co. by a number of years, having succeeded to the business of the original makers of watches in Waltham, the pioneers manufacturing them under the name of Dennison, Howard & Davis.

Plaintiffs' contention is that the name "Waltham" has always been made to appear prominently upon the works made and sold by the United States Co., with intent to mislead and defraud the buying public, the plaintiffs' product having been known and recognized universally as the "Waltham watch." It is urged that priority of use has identified the word "Waltham" with the American company's output, and that the United States Co. should be restrained from any use of the word which will enable the defendants or their agents, or dealers handling their watches, to lead purchasers to believe that they are obtaining what is recognized as a "Waltham watch," when they secure one manufactured by the United States Co.

Specifically it is asked that defendants be enjoined from making or advertising or otherwise holding out their manufactures as Waltham watches; from using the initials "U. S." instead of the company's full name, and from using the word "Waltham" and the words "Waltham, Mass.," upon their watches in any way. Defendants' contention is that the word "Waltham" is purely a term of geographical significance; that plaintiffs have no exclusive right to use it, such a name being free to the public; that it is well known that there are other watch factories in Waltham besides that of the plaintiffs; that wherever the words complained of have been used by the defendants they have been used in connection with other words which have qualified and distinguished the products of the United States company from those of the plaintiffs and other Waltham concerns; and defendants claim that they have never counseled or induced dealers to pass their watches off as those of the plaintiffs.

Both contestants were represented by able counsel, W. A. Munroe, F. P. Fish and F. L. Crawford appearing for the American company, and Causten Browne and O. R. Mitchell for the United States company. Judge Knowlton was on the bench. The witnesses included president E. C. Fitch, of the American Waltham Watch Co.; manager A. E. Bentley, of the United States Watch Co.; a number of well known jobbers and retailers; Mr. Locke, of the Columbia Watch Co., and several purchasers of watches who claimed to have been deceived when they bought United States watches, thinking they were the regular "Waltham watch." The case was called on Wednesday, Nov. 9.

President Fitch, in his testimony, described concisely the nature and extent of the plaintiffs' business. He stated that upward of 8,000,000 watches have been made, thousands of dollars being invested in plant, machinery and appurtenances of the works, while $1,250,000 have been spent in placing the company's movements on the market, advertising them as "Waltham watches" and pushing their sale into every quarter of the globe under that designation.

Robert B. Johnson, formerly of Whitford & Johnson, at one time selling agents for the United States Watch Co. and located in business in Waltham, testified to hearing Thomas B. Eaton, former president of the defendant company, converse with the salesmen of that company relative to their course while on the road. He said that Mr. Eaton's remarks were to the effect that the salesmen could sell the watches of the company as "Waltham watches." They were essentially a Waltham watch, Eaton said, being manufactured in Waltham.

William P. Locke, who was a salesman for the United States company in 1892, testified that Mr. Eaton, then president, told him to push the word "Waltham" for all it was worth, and to say to dealers that these watches could be sold for Waltham watches. "They are watches," he quoted Mr. Eaton as saying, "manufactured by the United States Watch Co., of Waltham, and they are Waltham watches."

Counsel for the defence here called attention to the statement in its entirety, and that the salesman was to push the word "Waltham" in connection with the words United States Co. "If his testimony goes to show," said counsel, "that he used the word 'Waltham' untruthfully to push the sales of the United States Watch Co., he had no direct authority to do that, and there certainly is no implied authority in his agency to tell untruths."

Judge Knowlton: "I suppose the contention of the plaintiffs is not so much that defendants were telling untruths expressly, if at all, but that they were telling truths in such a way as to enable them to get the benefit of the reputation of another party."

Mr. Locke further testified that when he couldn't sell watches marked "U. S." he would see if he could not sell the dealer watches with the purchaser's firm name on them, followed by "Waltham, Mass.," as if especially made for that dealer, and succeeded in some instances in doing so.

Elmer C. Woodworth and J. Edward Wilson, retailers, testified to sales from the United States company to them of watches which they retailed as "Waltham watches." The suggestion had come from the makers through their representatives that this could be done.

Harry E. Duncan, expert at the American company's factory, gave testimony regarding imitation of the plaintiffs' watch movements by the defendants, describing parts of watches which had special features, and wherein these features had been followed by the United States company.

R. R. Fogel, of New York, exporter, testified regarding the impression prevailing in foreign countries, as it had come under his observation, that there was only one make of Waltham watch, and said that a watch having the word "Waltham" on dial or plate could undoubtedly be sold freely abroad as a regular "Waltham watch." He added that the idea prevails in some foreign countries that Waltham is the name of the manufacturer or of the original manufacturer of the watches known by that name.

James S. Blake, of Kettell & Blake, jobbing watch dealer and president of the Boston Jewelers' Club, testified to sending for and receiving a catalogue from the National Jobbing Co., of Chicago, with an advertisement of the "United States Waltham Watch" therein.

B. B. Treen, employed as a missionary by the American company, showed a watch which he had bought of the Goddard Mfg. Co., in Boston, dealers in watches, jewelry and other articles, marked "J. W. G. Special, Waltham, Mass.," on the dial, which the salesman said was made by the same company that manufactures the "Riverside" and "Appleton & Tracy" movements. As a matter of fact it was made by the United States Watch Co.

Stephen Avery, Maiden Lane, New York, gave testimony to the effect that a salesman of the United States Watch Co. had often called at his place of business to try to induce him to use that company's goods, but added that he had never given him an order. He said that this salesman had made him extra discount offers, and had made the suggestion that dealers were getting on to the advantages afforded by the fact that the word "Waltham" was on the dial of this watch, which could, therefore, be sold as a "Waltham watch," and which could be handled with more profit than any other make from that city.

Max Freeman, of Washington St., Boston, testified that he had sold upward of 100 United States watches, and buyers as a rule thought they were getting a regular "Waltham watch."

The witnesses who had purchased United States watches from various retail dealers and thought they were getting a "Waltham watch" when they bought one with the word "Waltham" on the dial were numerous, and two or three detectives who had caught Boston and New York dealers making misrepresentations on the strength of the dial's marking, and had purchased, with a guaranty, United States watches thus palmed off, were also put on the stand by the plaintiffs.

Counsel for the defence made the point regarding these cases, however, that the company should not be held responsible for acts of retail dealers or jobbers who could not in the nature of things be controlled by them. Judge Knowlton, however, ruled that the evidence was admissible wherever it appeared that the purchaser had been actually deceived by the presence of the word "Waltham" on the watch.

For the defence only two witnesses were called. These were Mr. Bentley, of the defendant company, and E. A. Locke, of the Columbia Watch Co. Defence ignored the testimony regarding fraudulent sales by handlers of United States watches. Both witnesses testified to absence of friction between the big company and their smaller competitors when the latter first started in business, it being sought to show by their evidence that so far from objecting to their starting in Waltham as competing concerns, they were ready to sell them ma-

chinery which they were replacing with new outfits, and from time to time did other acts recognizing the defendants as local competitors, equally entitled to be considered Waltham industries.

Mr. Bentley testified that the company had not sent out any travelers since Mr. Eaton ceased to be president, in 1896. In 1887, 1888 and 1889 he had bought material of the plaintiffs. When the Association of Jobbers in American Watches was in existence both companies were members. Mr. Fitch, president of the American company, had introduced the United States company as a candidate for membership. Their plant, he averred, was valued at about $200,000, and perhaps $600,000 had been spent in establishing and pushing the business. He considered the manufactory by no means an inconsiderable feature of the industrial plants of Waltham.

On cross-examination Mr. Bentley was asked whether, as the manager of the company, he would be willing to have the word "Waltham" left off the dial, as far as its commercial value was concerned. Counsel for plaintiffs here called attention to the subordination of the name of the corporation to that of the city, the latter being much more prominent on the dials.

Mr. Bentley said he would insist upon placing the words "Waltham, Mass.," on all movements because that is where the watches are made and where the place of business is located. It was of commercial value because it gave the owner of each watch the address of the manufacturers. Furthermore it is the custom, he said, of all watch companies to use the name of the place of manufacture unless it is incorporated with the name. The Elgin don't have it because they say "Elgin National Watch Co." The Hampden company have "Canton, O.," the Illinois have "Springfield," and so on down the line.

Questioned regarding the use of the word "Waltham" in the catalogues referred to by witnesses for the plaintiffs, he said that he furnished the cuts, but not the reading matter for the catalogues. Nor did the United States company pay for the advertisements of their watches therein. He had not seen the objectionable advertisements until his attention was called to them in connection with the suit a short time ago, but the company were not responsible for them.

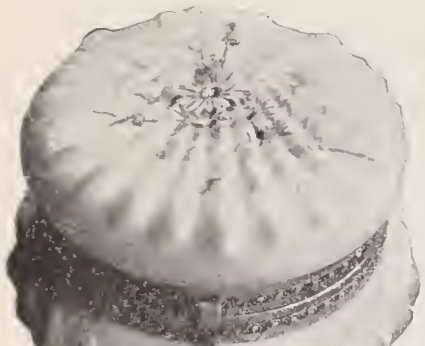
Edward A. Locke exhibited a watch which he had that was made in Waltham prior to the formation of the American Waltham Watch Co., and an attempt was made to show that the American company had no claim to priority for itself. Mr. Locke also testified to purchases of machinery and other dealings with the American company, the purport of the evidence being to show that in the earlier days of watch making in Waltham there was no thought of shutting out rival companies from the right to use the word Waltham on their watches.

Counsel for plaintiffs informed the Court that they were prepared to prove that when the American company succeeded to the business of the old company in Waltham they adopted the numbering that had been inaugurated by the original concern and continued therefrom, and there had never been any break in this numbering from the start.

Wednesday and Thursday were taken up with the hearing of witnesses mainly, and Friday was devoted to arguments, and to citing decisions in United States and English courts upon trade-mark suits. The plaintiffs laid especial stress upon their contention that the locating of the defendants' factory in Waltham and their course in marketing their products, as shown by testimony offered, were with intent to defraud. Decisions in such famous suits as the ones involving the use of the word "Singer" for sewing machines, "Yorkshire" for a peculiar sauce which had imitators, and a score of important trade-mark cases were submitted to the Court. Defendants conceded all that was claimed regarding the use of personal names, but cited decisions wherein geographical names were not subject to similar rulings. Regarding the alleged fraudulent intent in instructions to salesmen and opportunity for fraud on the part of dealers, counsel for the defence argued that the person, if any, responsible for such instructions was no longer at the head of the company and that the defendants were not responsible for evil practices on the part of retail handlers of watches.

The complainants asked, first, that the word "Waltham" be eliminated from the dial of the defendants' watches absolutely; and second, that the defendants be forbidden to place the word "Waltham, Mass.," on the plate of the watch or, if allowed to use those words as their business address, that they should be compelled to couple them, in every instance, either with the words "Not a Waltham watch," or with the words, "No connection with the American Waltham Watch Co." The complainants' counsel produced and showed to the Court a number of watch plates, which had been engraved with the name and address of the defendant company, and also with the qualifying words which are mentioned above, showing that it was perfectly possible to place these words upon a watch plate, without interfering with any other matter that was properly placed thereon, and without, in any way, disfiguring the plates.

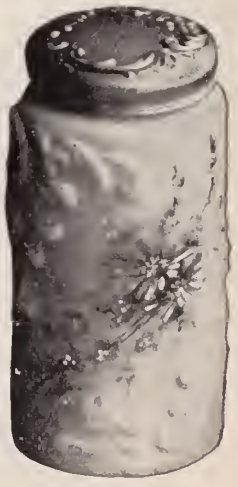
Decision reserved and papers taken under advisement.



Jewel Box. No. 241-AV.



Jewel Tray. No. 141-SW.



Tooth Powder Box. No. 244-DY.

Christmas Novelties

in the Wave Crest Ware.



Jewel Stand. No. 218-UW.

IF you haven't seen this beautiful line, write to the house without delay for their **1898 J. C. Catalogue**—a work of art. Their goods are the newest and most catchy line on the market, consisting of Puff, Jewel, Handkerchief, Glove and Cigar Boxes, Ash Trays, Colognes, Ferneries, Photo Receivers, Vases, Bric-a-Brac and a thousand and one other attractive and quick selling articles.

The C. F. Monroe Co.,

Manufacturers of

Wedding and Holiday Novelties,

Main Office, MERIDEN, CONN.

New York Office, No. 38 MURRAY STREET.

Kindly mention JEWELERS' CIRCULAR.

$60,000 Diamonds in Jeopardy.

Action in Rem to Declare Forfeited the Diamonds Seized from Office of M. J. Lasar.

The action *in rem* to declare forfeit the diamonds seized last December from the office of M. J. Lasar, 24 Maiden Lane, New York, on the ground that they had been smuggled into this country, came up for trial before Judge Brown and a jury in the United States District Court, in the Post Office building, New York, Monday. Readers of THE CIRCULAR will remember that last December customs officers seized from Lasar's office about $60,000 worth of diamonds which they declared had been smuggled. Mr. Lasar was arrested on this charge as were his brother, Emanuel J. Lasar, and the latter's wife, Helene, all of whom were charged with being implicated in a gigantic smuggling transaction. The three Lasars were indicted by the United States Grand Jury and in addition to the criminal charge an action against the goods to declare them forfeited for violation of the customs laws was also commenced. It was the latter action that same up Monday, the trial of which was still on when THE CIRCULAR went to press. The Lasars have not yet been tried on the criminal charge and it is probable that they will not be should the action now on trial be lost by the Government.

From the moment the trial opened at 11.15 o'clock A. M. Monday it was apparent that a "battle royal" was on. In charge of the case for the United States Government were General Burnett, the United States District Attorney, and Assistant District Attorneys Baldwin, King and Dissbecker, while the Lasars' interests were ably looked after by such legal lights as ex-Judge A. J. Dittenhoefer, Abraham Levy and ex-Commissioner Chas. F. Murray. The fight began with the selection of the jury, each side examining with the greatest care. So carefully was this conducted that the entire morning session was taken up before a satisfactory jury were impaneled.

At the commencement of the afternoon session Assistant District Attorney Baldwin opened the case for the Government by reading to the jury the statute under which this action is brought to confiscate the diamonds. This action, he said, was brought against the goods themselves. The facts alleged in the complaint were that, on or about Dec. 9, 1897, the diamonds in question were fraudulently brought into this country by Max J. Lasar and Mrs. and Mr. Emanuel J. Lasar without payment of duty and without being invoiced and shipped in the regular and lawful manner. Mr. Baldwin then explained the manner in which imported goods should be declared and entered, giving the duties of the importer from the time of declaration before the United States Consul until the withdrawal from public stores here. The seizure in this case, he said, was made at 24 Maiden Lane and the goods seized were valued at $57,000.

Mr. Baldwin said that the Government would prove that Lasar went abroad early in 1897 and purchased between $250,000 and $300,000 worth of diamonds. Part of these were purchased in Amsterdam and part in London and Lasar did not declare any of the goods before the American Consul in either city. The Government would also show that Lasar came to America Oct. 28 on the S. S. *Labrador* and registered under the name of M. J. Lanus. On the voyage he had as a companion a young woman who went under the name of Miss Lanus, and at the end of the voyage Lasar and his companion left the ship at Quebec and went by rail to Montreal. Here Lasar registered Nov. 8 at the Windsor hotel under his own name and his companion as Miss Lasar. They would also show that as soon as Lasar arrived in Montreal he telegraphed to Reichman & Jordan and to his brother, Emanuel J. Lasar. Mrs. Emanuel Lasar, they would prove, arrived in Montreal about the time Lasar came there, and also that the two were in conference at the hotel. Mr. Baldwin then said that these circumstances coming to the knowledge of the customs officials, the latter went to the office of Reichman & Jordan and seized a quantity of diamonds belonging to Lasar. The goods had been offered by Reichman & Jordan to several Maiden Lane merchants at less than the prices at which they could be imported. Such of the goods as were sold were sold as Max J. Lasar's and the checks in payment were made out in his name.

Mr. Baldwin then told how Emanuel J. Lasar, his wife, Helene Lasar, and Max J. Lasar were arrested. The goods seized, said Mr. Baldwin, had not been entered either at New York or any other port of entry. Reichman, he said, had admitted to the seizing officer that the diamonds had been smuggled, and upon being promised immunity, Reichman had made a written confession, giving details of the smuggling transaction.

The first witness called by the Government was Wm. H. Theobald, a special employe of the Treasury Department, who made the seizure for the customs authorities. Theobald's first act was to identify Max J., Emanuel J. and Helene Lasar, who were in the court room. He testified that he made the seizure of the goods in question Dec. 1 at the office of Max J. Lasar, 24 Maiden Lane. When he arrived he saw Lee Reichman, whom he had met twice before. In telling of the seizure Theobald said he was accompanied by Mr. MacAvoy, of the law department of the Custom House. He went to Lasar's office and he passed in and told Max J. Lasar that he had a search warrant and to keep still. He then went to the safe, seized the diamonds, took them to the Custom House and gave them to Collector Bidwell. Lasar accompanied him to the Collector's office. Here Lasar claimed that the seized diamonds belonged to him and he wanted them. Theobald then identified the four wallets which contained the diamonds seized. Among them was a package of empty diamond papers which he had also seized. The diamonds and papers were admitted in evidence against the objections of the defense that such evidence was incompetent. The empty papers contained certain numbers which the District Attorney contended corresponded to the numbers on the papers holding the diamonds when seized, and that they would prove that the diamonds were originally imported in the now empty papers. The empty papers, Mr. Burnett claimed, were necessary evidence to accomplish the identification of the smuggled goods. The empty papers were found, said Mr. Theobald, in one of the compartments of the safe. The three wallets were found in three different parts of the safe. There were in all 50 small packages of diamonds.

Theobald testified he first saw Reichman at the latter's house Dec. 1 and next saw him in the afternoon of the same day at the United States District Attorney's office and again later at the Custom House. The District Attorney attempted to get Theobald to testify as to a certain conversation and alleged admissions by Reichman at these conversations. This was objected to by the defense as incompetent and after a discussion lasting some time, Judge Brown first overruled the objection, but later, after an examination by Mr. Levy of Theobald as to his knowledge of the identity of the wallets seized, Judge Brown refused to permit him to testify the nature of the alleged conversations and Mr. Theobald was withdrawn from the stand and Gen. Geo. W. Mindil, examiner of jewelry and precious stones at the Appraiser's stores in New York, was then called as the next witness.

Mr. Mindil appraised the seized diamonds Dec. 10 and testified that the foreign value of the gems was $52,712 and the value in this country was $57,983.40. Gen. Mindil identified his report made after appraisal of the goods and was cross-examined as to his recollection of the diamonds in question and as to whether or not the weights on the papers corresponded to the weights of the stones they contained. The court then adjourned until yesterday morning.

When the trial was resumed yesterday morning Gen. Mindil was again called to the stand and his cross-examination was resumed. The diamonds, he said, were appraised by him as seized goods. When Judge Dittenhoefer commenced to ask Mr. Mindil if he recognized any of the goods at the appraisement as having passed through his hands before in the regular course of business, the District Attorney objected and then said that the Government would admit that 11 of the packages among the goods seized corresponded to importations regularly made by Reichman & Jordan prior to the seizure at Lasar's office. The District Attorney then made a stipulation as to exactly what packages they agreed contained diamonds which had been properly imported and which the Government did not contend should be forfeited.

During Mr. Mindil's cross-examination he said that if the weight of a lot of diamonds was changed after they had passed through his hands, he would not be able to swear positively as to the identity of the goods. During his 30 years' experience in the diamond trade, Gen. Mindil said, he did not remember seeing two diamond packages that contained exactly the same number of diamonds of the exact weight and color. Mr. Mindil was closely questioned as to the ability of experts to recognize and identify diamonds they had seen before. The diamonds Mr. Mindil appraised were in the 48 packages put in evidence.

Gen. Mindil was followed on the witness chair by Francis S. MacAvoy, Acting

TO SECURE A

Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button.



Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer*, a new button will be *given in exchange.*

PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7L, 8L AND 9L

The Standard American Collar Button.

Extra Long Post. **Extra Width of Back.**

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape;
4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co., 49 Chestnut St., Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y., Selling Agents for the Jobbing Trade.

Of Course You Know

and of course you appreciate the fact that "WE SELL SELLERS." Our "Sellers" include Gold Jewelry (made in our own factory), Watches, Diamond Goods, Emblems, particularly Fine Elk Goods, Novelties, etc.

Write for samples; you'll thank us.

HENRY FREUND & BRO.

"We Sell Sellers." **9-13 Maiden Lane, New York.**

Deputy Collector, in the law department of the Custom House. Mr. MacAvoy accompanied Theobald when the latter made the seizure in Lasar's office, and corroborated Theobold's testimony in regard to the circumstances of the seizure. He identified one of the wallets seized and said they were all sealed up and given into the Collector's custody. Mr. Lasar was present through the entire proceeding and claimed all the diamonds seized. A bond was given by Lasar Dec. 29, 1897, and the diamonds were released by the Collector and all given back with the exception of the packages which were kept out for evidence. When Lasar protested against the seizure and claimed the diamonds, he stated the duties had been paid on the diamonds.

On cross-examination, Mr. MacAvoy stated that the diamond papers were not opened when the seizure was made, but he knew they contained diamonds because he felt them. During the examination Mr. Levy produced from one of the wallets which he had been examining with the greatest care, a paper which the defence claimed must have been overlooked by the authorities. No record of this package appeared on the memoranda or lists in evidence. This paper had evidently contained 107 pearls, but there was no record of any pearls being seized.

On re-direct examination, Mr. MacAvoy said that when the diamonds were bonded and returned to Lasar, they were put in new papers, the old ones being kept by the authorities.

The first move on the part of the Government at the beginning of Tuesday afternoon's session was the introduction of the deposition of Solomon H. De Vries, of Amsterdam, taken in this country in the latter part of May, 1898. Against the admission of this deposition the defence strenuously fought, and various authorities and cases were cited on both sides in their arguments on the subject of its admissibility.

Pending a decision by the Court on the admission of the deposition, Jas. H. Jenkins, chief clerk of the Custom House, was put on the stand to testify as to when Lasar paid duties at the time the goods were bonded and returned to him. Judge Brown finally decided to admit the deposition, which was read by Mr. Baldwin. The deposition was in the form of an examination, with questions and answers.

[*Continuation of trial will be reported in next issue.*]

A Brief Strike in the Factory of Providence Stock Co. Ended.

PROVIDENCE, R. I., Nov. 12.—A sign on the door of the Providence Stock Co. factory to-day tells the story of the conclusion of a brief strike. The sign reads, "No Help Wanted." With the exception of a few who obtained situations elsewhere on the day of the strike, all the employes have gone back to work.

The New York *Herald* of Nov. 6 contained a two column article on the mineral wealth of the island of Manhattan, enumerating the number and kinds of the semi-precious stones hidden in the subsoil, and giving a history of their discovery.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Traveling men in Boston, Mass., the past week included: Otto H. Wolff, Larter, Elcox & Co.; A. Rutherford, H. A. Kirby Co.; Fred. Clarkson, Snow & Westcott; C. E. Mott, J. B. Bowden & Co.

C. F. Livermore, Middletown Plate Co., has returned to Chicago from a swing around the circle of western cities. He is highly gratified with the results of the trip and reports their new patterns of sterling silver as selling exceptionally well.

Traveling men in Cincinnati, O., last week were: S. A. Bennett, S. A. Bennett Co.; M. Milleman, Hayden Mfg. Co.; L. Schwab, New Haven Clock Co.; C. Mix, Wightman & Hough Co.; C. C. Offerman, Wm. Smith & Co.; M. Lambert, H. Zimmern & Co.; F. C. Tappen, D. F. Briggs Co.

Traveling salesmen were scarce in Detroit, Mich., last week, owing to election. The following, however, passed through Detroit; Harry Osborne, R. Wallace & Sons Mfg. Co.; Fred. L. Pettee, Waterbury Clock Co.; William W. Middlebrook, B. A. Ballou & Co.; John Abel, David Kaiser & Co.; F. P. Damon, Stone Bros.; Henry L. Hauk, Hillinger & Co.; B. Billingheimer, Roy & Minahan.

Among the salesmen in Philadelphia, Pa., during the past week were: J. D. Pettingill, Derby Silver Co.; Samuel Howland, J. Frankel's Sons; N. B. Elting, Jung, Staiger & Klitz; C. Le B. Snedeker, Schulz & Rudolph; Herman Friese, F. W. Lewis & Co.; V. P. Tommins, Middletown Plate Co., A. Rutherford, the H. A. Kirby Co.; M. Stratton, Alling & Co., and H. Larter, Larter, Elcox & Co.

The following traveling men visited the trade in Columbus, O., the past week: Harry Bliss, Gorham Mfg. Co.; Thomas E. Rogers, Riker Bros.; D. Zimmern, Zimmern, Rees & Co.; Mr. Brooks, Brooks & Pike; Sam Jackson, Fink, Bodenheimer & Co.; W. W. Myatt, the Meriden Britannia Co.; Zach. A. Oppenheimer; Thomas Meyer; H. L. Sherman, Simpson, Hall, Miller & Co.; A. C. Tippert, A. & J. Plaut.

Among the travelers in Kansas City last week were: Herbert C. Van Ness, Woodside Sterling Co.; S. W. Abbey, E. Ira Richards & Co.; Otto Sinauer, Oppenheimer Bros. & Veith; W. F. Koch, American Morocco Case Co.; R. Guntzberger; T. H. Ryland, LaPierre Mfg. Co.; S. C. Howard, Dominick & Haff; J. M. Morrow, American Watch Case Co.; J. K. Brooks, Brooks & Pike; M. Jacobson, Langfeld Bros. & Co.; D. N. Perley, Alling & Co.; S. A. Goldsmith, Adolph Goldsmith & Son.

Death of Frederick Darrigrand.

UTICA, N. Y., Nov. 13.—The veteran jeweler, Frederick Darrigrand, passed away suddenly at 5.30 o'clock Saturday evening while at work in his store, 132 Genesee St. He was sitting in the rear of the store chatting with a friend when he gave signs of weakness, and falling into the arms of his friend, passed away instantly. His son, Pierre, summoned the family physician, Dr. W. E. Ford, but life was extinct on his arrival. Some years ago Mr. Darrigrand suffered an attack of pneumonia and grip which left him with a broken constitution and feeble heart. He was in good spirits up to the time of his demise. The coroner was notified and deemed an inquest unnecessary.

Mr. Darrigrand was born in D'Orthez, southern France, Sept. 11, 1825, and was one of a family of 16 children, 15 of whom were boys, and he was the last of the family to die. He was educated in a high school and at the age of 16 started to learn the trade of watchmaker at Pau, a celebrated watering place. At the age of 20 he entered the French army, serving seven years, and coming out with the rank of first sergeant. In 1852 he came to this country, working in New York for a while, and in 1853 came to Utica and obtained employment, and after working as a journeyman for some years, opened a repairing shop and finally bought the lease of the present store, 132 Genesee St., of an old firm.

Last Week's New York Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

S. M. Peck, Cincinnati, O., Astor H.; Miss T. Ford, Washington, D. C., Imperial H.; J. E. Pilling, Boston, Mass., 8 Greene St.; A. C. Putts, Baltimore, Md., Albert H.; H. G. Shupp, Wilkesbarre, Pa., St. Denis H.; I. W. Vidito (M. S. Brown & Co.), Halifax, N. S., St. Denis H.; B. Kohn (Hochschild, Kohn & Co.), Baltimore, Md., Marlboro H.; C. A. Rudolph, Wilmington, Del., St. Denis H.; C. F. Rudolph, Wilmington, Del., St. Denis H.; W. Rothstein, Bradford, Pa., St. Cloud H.; H. W. Phelps (Merrick, Walsh & Phelps Jewelry Co.), St. Louis, Mo., Holland H.; J. K. Wiggins, Middletown, N. Y., Morton H.; H. Tilden (Tilden-Thurber Co.), Providence, R. I., Murray Hill H.; J. Muhr, Philadelphia, Pa., Bartholdi H.; E. M. Chessman, Pittsburgh, Pa., Metropole H.; J. E. Burr, Carbondale, Pa., Manhattan H.; W. J. Weichel, Scranton, Pa., Morton H.; A. F. Hitchler, Wilkesbarre, Pa., Continental H.; C. Wendell, Oswego, N. Y., St. Denis H.; A. H. Dickinson, Buffalo, N. Y., New Amsterdam H.; M. Goodman, Columbus, O., Plaza H.; J. A. Burleigh, Laconia, N. H., Cosmopolitan H.; L. F. Shurtleff, New Bedford, Mass., Astor H.; J. D. Landis, Coatesville, Pa. Astor H.; J. D. Landis, Coatesville, Pa.; N. Galt, Washington, D. C., Westminster H.; L. Manheimer, Chicago, Ill., Holland H.

You will be out of them before you know it.
Of course we mean O size watches—the moderate priced ones, the good sellers.
Can you afford to have this happen? IF NOT, WHY NOT order now?
Later on the RIGHT KIND will be even more scarce than they are at present. Elgins and Walthams, the ones we are talking about.

C. G. Alford & Co.

195 & 197 Broadway,

Western Union Bldg.

Nov. 16, 1898.

Items From Near and Far.

Rob. Fenton, Erie, Ill., has sold out.

Lewis A. Sayer, Elgin, Ill., has moved to 170 Chicago St.

O. N. Allen has bought out J. W. McCoy, Moberly, Mo.

E. B. Cuny has removed from Metuchen, N. J., to Tottenville, N. Y.

H. A. Tibbals, Eskridge, Kan., has sold out to W. R. Hershberger.

T. A. Thompson has succeeded Wm. Flath, St. Thomas, N. Dak.

Geo. L. Lull has succeeded Ernest Schmidt, Howard Lake, Minn.

W. G. Cooke has succeeded to the business of the late G. E. Utterbock, Elk City, Kan.

Daniel T. Fischer has succeeded to the business of John G. Fischer & Sons, Flemingsburgh, Ky.

On Nov. 7 W. S. Trowbridge opened a new jewelry store in the American express building, Winona, Minn.

Jones & Gorman, a new jewelry firm, have opened for business at the Anderson music store, Fond du Lac, Wis.

M. J. Abbott, employed in the jewelry establishment of D. S. Hewitt, Toulon, Ill., has left for Peoria to attend the Bradley Polytechnic Institute.

The Chatham Jewelry Co. occupy the store formerly used by C. F. Townsan, jeweler, Belmond, Ia. They opened the store anew on Nov. 12. D. J. Chatham is the head of the business.

A. K. Mench, Centralia, Pa., one of the foremost citizens of that town, was stricken last Wednesday evening with an attack of neuralgia of the heart. He is in a serious condition and several physicians have been in attendance.

James Stewart and Fred. Crampton were captured last week in the act of raiding the jewelry store of A. Damar Rufle, Wabash, Ind. The men were discovered in the place at 1 o'clock by an officer, who confronted them as they were emerging from the rear door, laden with plunder. Both are ex-convicts.

Palmer W. Hill, a jeweler and an ex-minister, of Muskegon, Mich., was Nov. 7 rearrested on a charge of polygamy. It is alleged that while the husband of Melissa Hannah Hill under the assumed name of Wallace Harrington, on April 24, 1898, he married in Milwaukee Alice Judd, who assumed the name of Almedy Molissa. The two returned to Muskegon, where, it is said, they have been living as Mr. and Mrs. Hill.

Trans-Atlantic Voyagers.

TO EUROPE.

J. Richard Tennant and wife, New York, and Julius Eschwege, New York, sailed Nov. 12 on the *Campania*.

S. M. Schiele, of Wallach & Schiele, sailed on the *Kaiser Wilhelm der Grosse* Nov. 15.

FROM EUROPE.

Henry Fera, New York; F. W. Hoffman, Albany, N. Y.; Albert Lorsch, of Albert Lorsch & Co., and family, New York, and Jos. Odenheimer, New York, arrived last week from Europe on the *Kaiser Wilhelm der Grosse*.

Trade Gossip.

H. M. Rich & Co., jewelers' auctioneers, 21 School St., Boston, Mass., announce that only three more jewelers can secure their services this year. Therefore any jeweler contemplating an auction sale should bespeak their valuable aid at the earliest possible moment.

A finely gotten up catalogue illustrating the various styles of the popular "Stella" music boxes has been issued by Jacot & Son, 39 Union Sq., New York. In the first few pages of the catalogue is found an enumeration of the many superior features of the "Stella" and also a list of explicit directions how to order the instruments by mail. Then follows an illustrated price list showing the various styles and sizes in which the "Stella" is made. Jewelers who are not acquainted with these fine music boxes will find the catalogue interesting and profitable.

The catalogue of the Oneida Silverware Mfg. Co., recently received at this office, is a large, elaborate and well printed volume of 64 pages, profusely illustrated with woodcuts. The catalogue contains illustrations, descriptions and prices of the numerous articles of silver plated ware turned out from the company's factory at Oneida, N. Y., and will no doubt be examined with interest by the jewelers into whose hands it falls. The large size of the pages, 9 by 11½ inches, affords an excellent opportunity for depicting clearly and in detail all the shapes and designs shown in the company's many lines of hollow ware, flat ware and novelties.

TRADE MARK
STERLING
ESTABLISHED 1831.
Gorham M'f'g Co.,
Silversmiths.
New York: Broadway and 19th St. / 23 Maiden Lane.
Chicago: 131-137 Wabash Ave.
San Francisco: 118-120 Sutter St.
WORKS: PROVIDENCE, R. I.
MAKERS OF
Sterling Silver Ware, 925 1000 Fine.
Silver and Gold Mounted Leather Goods,
Silver and Gold Mounted Umbrellas, Canes, Crops and Whips,
Artistic Metal Work for Church Purposes,
Hotel, Table and Banquet Services,
Bronze and Brass Monumental Work of every description, for Ecclesiastical and Domestic use.
DESIGNS AND ESTIMATES FURNISHED UPON APPLICATION.

The Jewelers' Circular
AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY, NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada.	**$2.00**
Foreign Countries in Postal Union,	**4.00**
Single Copies,	**.10**

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances. We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.

Among the places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXVII. Nov. 16, 1898. No. 16.

Every line of reading matter in THE JEWELERS' CIRCULAR, *with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of* THE JEWELERS' CIRCULAR *is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.*

Plea for Revival of Retail Jewelers' Association.

NO more deplorable incident in the trade has happened than the decay of the retail jewelers' organizations. When we make this assertion we reserve the association of Missouri and perhaps that of Nebraska from comment, but for some time past the majority of the associations have been practically non-existent, and now comes the news that one of them—that of Ohio, one of the oldest—has definitely dissolved. The Ohio Association at one time seemed to have considerable influence and effected much good to its members and the trade at large, but of late years, we fear, there has been little organization to dissolve. But the Ohio organization has been in no more depressed condition than many of the others. There is room for and a positive necessity of a strong conglomerate organization of retail jewelers if the integrity of that branch of the industry is to be maintained.

The practice of placing goods in all kinds of stores, when they properly belong to an exclusive establishment, extends to all lines of trade, but perhaps to the greatest degree in the jewelry and cognate lines, and the more widespread it becomes, the more damage it is doing to those who have prepared themselves to deal in special lines. It goes without saying that the man who is especially educated in one branch of trade, particularly if he has served an apprenticeship in the mechanical part of it, is much better prepared to handle that branch than the one who drops into it in connection with some other business. Not alone can he serve more advantageously, but he is able to look after his customers in a more satisfactory manner. The man of many lines may be perfectly honest in his dealings and believe what he is telling prospective buyers, but his judgment and knowledge may not be of the best, especially when the quality of goods is not apparent upon the surface. He himself may have been deceived by an unscrupulous salesman, and in that case the customer does not get what he thinks he is buying, and sooner or later he discovers the fact. The goods are hardly ever warranted, however, and there is no recourse. The customer has paid for the article and, if he is deceived, he must be the loser. This is particularly the case in the jewelry line, yet we find stocks of various sizes in dry goods houses, barber shops, furnishing goods emporiums, hardware stores, pawnshops and divers other places. All of them have their customers. They pay no attention to repairing, except in the case of some large department stores, and have no cares after the goods are disposed of. Certainly most of the goods sold thus are of the cheaper varieties, but they properly belong to the man who is making that line a specialty. Progressive stores carry all grades of goods, but when the customer takes the article away he knows whether it is solid, filled or plated ware, for the man who handles it knows what it is and is not backward about telling him. The reason is plain. If the customer wants a certain class of goods, the jeweler has it, and there is no inducement for him to deceive in order to make a sale. He can lay his hand on what the prospective buyer wants, and knows he will be satisfied with it. Not so with the other places. They keep only a certain class of goods, and try to suit every one within this narrow range.

It seems as if the province of the various jewelers' associations and organizations ought to extend to this matter. The exclusive retail stores ought to be given the preference over the mixed goods stores. Of course, the miscellaneous stores could still secure a cheap grade of goods from manufacturers who care little for business from the regular jewelry trade anyway, but it would be only a short time until the public would come to realize the character of the goods they were getting in this way. The business would soon be concentrated, and there would be better stores and more prosperous dealers all over the country. They would be prepared to take care of their accounts with the jobbers instead of being forced to renew obligations time after time until enough money can be secured to pay the bill. It is to be hoped the retail jewelers will revive and put on a firm basis the old National Retail Jewelers' Association and that they will turn their attention to this point. Could they once take concerted action in the matter, it might not be difficult to secure an agreement with all reliable jobbers and manufacturers to place their goods with the exclusive houses. The association would be profitable in many ways, but the idea of protection to the business should be uppermost at all times.

During the ten months of 1898, January to October, inclusive, *THE JEWELERS' CIRCULAR* published 11,745 more inches of advertising, and 5,362 more inches of original reading matter than any other weekly jewelry journal.

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

R. A. Kipling's Body En-Route to America.

The body of R. A. Kipling, which, as reported in last week's issue of THE CIRCULAR, was among those recovered from the *Mohegan* wreck, was shipped to this country last Thursday from London, on the Atlantic Transportation Co.'s steamer *Manitou*. Owing to the uncertainty of the date of that ship's arrival here no day has as yet been fixed for the interment of the body. The date of the ceremony will, however, be advertised in due time.

W. Sumner Blackinton, of W. & S. Blackinton, New York, whose illness was reported in last week's issue of THE CIRCULAR, is on the high road to recovery, being now entirely out of danger. Unless an unforeseen relapse occurs he will be able to resume his business duties in about two or three weeks.

Providence.

A new firm have started in business under the name of Silvermann Bros., at 363 Eddy St.

The Ostby & Barton Co. Mutual Relief Association held a very successful social dance last week.

David J. White, who has been secretary of the Standard Seamless Wire Co., Pawtucket, for years, has resigned that position.

P. Marcus, who conducted a retail jewelry and watch repairing business at 282 S. Main St., has opened a store at 188 N. Main St.

Numerous creditors in this city of Morrill Bros. Co., Boston, Mass., who recently assigned, are accepting settlement on a basis of 50 per cent.

By the purchase of many of the tools and dies of the late Campbell-Metcalf Silver Co., the A. C. Messler Co. have added largely to their line of silver novelties.

William L. Ballou, 17 Warren St., formerly of the W. L. Ballou Co., manufacturers of silver and diamond jewelry, is intending to add a line of bronze ornaments to his business.

A rumor that there was a strike among the employes of George H. Fuller & Son, manufacturers of jewelers' findings, Pawtucket, last week, upon investigation proved to be without foundation.

Williams & Payton have relocated their office and packing room in their factory at the corner of Friendship and Page Sts. The entrance to the office is now 59 Page St. instead of 107 Friendship St., as before.

James Thomas Willis, a representative of Leeder & Bernkopf, stone dealers, and only grandson of Councilman James K. Trask, of this city, was married Thursday to Miss Emma Tingley Jastram, of Pawtucket, at their new residence, 62 Ocean St.

Bicknall, Wood & Co., successors to Wood, Bicknall & Potter, 359 Westminster St., have recently included in their stock a line of silver ware. The Boston Terrier Breeding Association, who are to have a dog show in Boston Thanksgiving week, have placed an order with Bicknall, Wood & Co. for 17 silver cups to be given as special prizes.

The amount realized by the receiver in charge from the auction sale of the stock of jewelry and fancy goods of J. Delahaye & Co., 445 Westminster St., held during Thursday and Friday of last week, is reported to be about $250. The liabilities are understood to be about $3,000, which, if correct, means a small payment on the dollar for the creditors.

Julius Moral and Rudolph Schutz have associated themselves together under the style of the Acme Jewelry Co., at 43 Sabin St. Mr. Schutz is well known in this city, having been connected with the jewelry business here for many years. He was formerly with Fisher Co. and later of the firm of Schutz, Nevins & Co. The Acme Jewelry Co. will manufacture a line of buttons of every kind.

An alarm of fire was rung at 10.30 o'clock Sunday morning calling Chemical 1 of the Fire Department to the Fitzgerald building, 185 Eddy St., in which a number of jewelry factories are situated. It was found that a beam in the engine room had caught fire, causing considerable smoke. The small blaze was quickly overcome by the chemical extinguisher. The cause of the fire is unknown. The damage was very slight.

Frank E. Carter, a jeweler, was brought to the Rhode Island Hospital in this city Sunday suffering from a probably fatal cut on the head. Carter was found lying unconscious on the railroad roadbed near the freight depot, in Pawtucket, at 5 o'clock Sunday morning. He is an expert tool maker and has worked in a number of the jewelry shops in this city. He was last employed by G. K. Webster & Co., North Attleboro. Monday morning Carter was reported by the hospital authorities as being still alive but unconscious.

Rodenberg & Dunn is the name of a new firm who are to enter upon the manufacture of jewelry in this city. The members of the firm are Milton Rodenberg, who for some time has been New York representative of S. & B. Lederer, this city, and Matthew J. Dunn, who until recently was foreman for O. M. Draper, North Attleboro. Both of the concerns mentioned are chain manufacturers and the new concern will probably enter the same field. They are already located in the Fitzgerald building, and will probably buy or lease the M. Fitzgerald & Co. plant. Mr. Dunn is engaged in getting out the line of samples.

The Attleboros.

Elton I. Franklin and Henry A. Capron have been appointed administrators of the estate of the late Frank R. Capron.

Sidney O. Bigney, of S. O. Bigney & Co., has become a member of the West Side Club, the most fashionable of Providence's organizations.

Three electric motors being insufficient for the amount of business done by Bates & Bacon and Regnell, Bigney & Co. in their new factory, a fourth was installed last week.

Alfred R. Crosby, of Smith & Crosby, was elected last week for the third time to the position of Representative from the 1st Bristol district to the Massachusetts General Court.

As hinted last week, the partnership of Ellis, Livsey & Brown was dissolved. George L. Brown & Co. continue the business at the old factory. Mr. Ellis has taken steps to go into business for himself in the Bushee building.

The Walter E. Hayward & Co. factory is being completed. It was first built within a few weeks of the great fire directly in the rear of the burned factory occupied by the firm. It was first one story in height, then two. Then a one story addition was put on after it had been moved to make room for a new factory about to be erected by Bates & Bacon. Then the one story addition was made a two story one, with the result that the fourth section has made a very respectable shop of the formerly poor looking one.

An official inspection was made by chief engineer Hiram R. Packard, of the fire department, of the new thermostat connections which have been installed with the automatic sprinklers in the James E. Blake Co. factory, last week. He found everything to his entire satisfaction, and his report may be instrumental in such connections being placed in other local shops. The apparatus was placed there by the White Thermostat Co., of Providence.

A rare exhibition of generosity which he has tried in vain to keep secret was made by J. E. Blake, of the James E. Blake Co., last week. Returning from a western trip he stopped at Camp Meade and visited Company I, Massachusetts Fifth, the Attleboro soldier boys from the local jewelry factories. Finding them a little blue at being unable to raise money for their time honored annual banquet he gave a positive order to Capt. George H. Sykes, who at home is foreman for Smith & Crosby, to have the finest banquet he could get, and to send all the bills to him. Mr. Blake has become, and justly, the company hero.

FRED. W. LEWIS & CO.

Cutters of Diamonds and Importers of

Diamonds, Pearls and Precious Stones.

24 JOHN STREET, = = = NEW YORK.

NOVELTIES.

Sterling Silver Novelties of every description in profusion. You want the goods we show. Also: don't forget our Ebony Ware.

Write for a copy of the Catalogues we've prepared for your distribution.

Leys, Trout & Co.

Manufacturers,

Prescott Building, John Street, = = NEW YORK.

New York Notes.

Leys, Trout & Co. have filed a judgment for $517.06 against Wm. G. Andrews.

The employes of S. Valfer & Co., jewelry box manufacturers at 33 Maiden Lane, will give their annual ball at the Teutonia assembly rooms, 16th St. and Third Ave., on Dec. 14. The ball is in charge of a committee consisting of E. Bilhard, J. Hess and C. Menge.

At a meeting of the directors of the New York Jewelers' Board of Trade Thursday the following firms were elected members of the Board: Roy Watch Case Co. and S. C. Scott Mfg. Co., New York; F. W. H. Schmidt, Chicago, Ill.; Wm. Hamilton & Co. and H. C. Lindol & Co., Providence, R. I.

The New York Jewelers' Board of Trade have decided not to hold their annual banquet next January. The question came up at the monthly meeting of the Board's directors, held Nov. 10, and after discussion as to the varied interests and widespread location of the large membership, it was finally decided not to hold the banquet.

During the voting, election day, T. B. Starr, jeweler, caused some little surprise by cutting from his ballot the Democratic emblem. The inspectors were dumfounded and asked Mr. Starr what he meant. He would give no explanation, and as he was serious about it, they concluded it was no joke. He received another ballot, which he prepared and voted.

Monroe B. Bryant, of M. B. Bryant & Co., 10 Maiden Lane, Sunday commenced his 50th year as a manufacturer of rings. Mr. Bryant is now 74 years of age, and has been connected with the jewelry industry for nearly 60 years. He founded the firm of Bryant & Bentley, the predecessors of M. B. Bryant & Co., on Nov. 13, 1859, and has been prominent as a ring manufacturer since that time.

The action by Peter J. Laughlin against Lippman Tannenbaum has been set down for trial on the short cause calendar of the City Court for Nov. 21. The suit, which was commenced Oct. 19, is brought by Laughlin to recover $163.40 for his services as stenographer in transcribing for Mr. Tannenbaum the minutes of a trial in the Supreme Court. Mr. Tannenbaum admits the services but claims that the charge is excessive.

The jewelry seized from Moritz Bloch, a passenger on the *Kensington*, who was arrested last September on a charge of smuggling, was sold at auction yesterday by order of United States Marshal Henkel, in room 55, of the Post Office building, in this city. The jewelry consisted of three gold repeating watches, two diamond rings and a pair of diamond earrings, in all valued at $572. Bloch was three weeks ago convicted of smuggling the goods and sentenced was suspended by Judge Thomas upon the prisoner agreeing to give up all claim to the property.

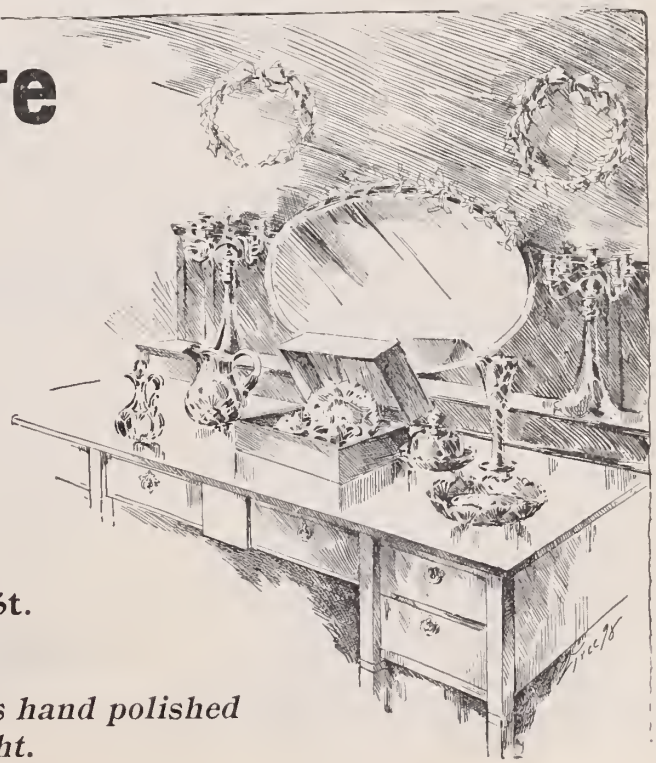
The Gorham Mfg. Co. are suing in the City Court of New York to recover $468 from Geo. W. Pier. Of this amount $374 they claim is due for services rendered and $93 for goods sold. The defendant claims that the services spoken of were in connection with a collection of souvenir spoons which he left with the plaintiffs to be cleaned and restored to their original condition. Instead of doing this, he says, the Gorham Mfg. Co. silver plated the spoons, thereby spoiling their value. He claims that their action damaged him to the amount of $200. The defendant offered to permit judgment to be taken against him to the amount of $385. The action has been set down for trial on Nov. 18 in Part IV. of the City Court.

The regular monthly meeting of the Optical Society of the City of New York took place Wednesday evening as usual in Parlor D R of the Fifth Ave. hotel. The meeting was called to order about 8.30 and Prof. Fox commenced his lectures in theorectical optics. Prof. Fox took for his subject "Reflecrion," demonstrating the various points by means of concave, convex and plain mirrors, as well as by illustrations with a stereopticon. Next the rontine business session was held and then President Ferguson delivered a lecture on "Myopia" from 10 until 11 o'clock. At the end of the lecture Mr. Ferguson answered numerous questions for the members whieh continued the session until 11.30. The attendance was about 28, a little less than the usual attendance of these meetings.

Two young men who gave their names as Morris Groos and Joseph Tannenbaum were prisoners in the Center St. Police Court Friday, charged with attempting to obtain money on a check made by Wm. Kinscherf, manufacturing jeweler, 63 Maiden Lane, on which the indorsement had been forged. The check, which was for $206.25, had been given by Mr. Kinscherf to a Mrs. Elise Wenzlik. Thursday morning Mrs. Wenzlik called at Mr. Kinscherf's office and reported that the check with other contents of her pocketbook had been stolen the night before in Brooklyn. Mr. Kinscherf immediately notified the Nassau bank, upon which the check was drawn, to stop payment thereon. About 2.30 Thursday afternoon Mr. Kinscherf received from the Nassau bank word that they were holding two young men who had attempted to cash the check. One of them, Groos, had presented the check to the paying teller while his companion, Tannenbaum, remained outside. The teller detained Groos until he had called up a detective and both the young men were put under arrest. A forged indorsement of Mrs. Wenzlik's name appeared on the back of the check. In the police court Friday Groos claimed that he had picked up the check from the floor of the bank and had

Holiday Glassware

No Dealer need be short of CUT GLASS this season. We have a large stock, a good variety and the prices are right.



C. Dorflinger & Sons,

15 Broadway, NEW YORK 36 Murray St.

We use no acids in finishing. All our glass is hand polished and will remain clear and bright.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

AVERY & BROWN,

68 Nassau St., New York.

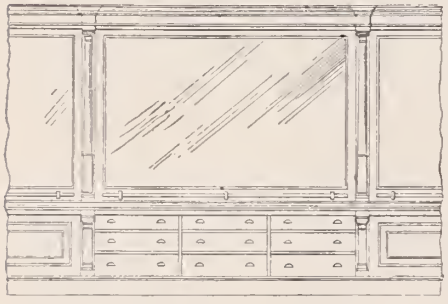
MELISHEK & PETTER,

128 Maiden Lane, New York.

MANUFACTURERS OF

WALL AND COUNTER CASES,

FOR JEWELRY, SILVERWARE, ETC.



WE make to order only, and guarantee our work to be Dust Proof and Firs -Class in all its details, and to have all the Latest Improvements as regards Shelf Arrangements, Electric Lights, Etc. We will cheerfully furnish Estimates and Sketches for any store free of charge.

CALL AND SEE US.

DON'T

Don't have a special Badge, Medal or Jewel made until you first obtain our prices. Free catalogue.

C. W. LITTLE,

43 Cortlandt St., New York.

...BOOKS...

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

been seized before he could make proper explanation, while his companion, Tannenbaum, claimed that he knew nothing of the check until after he had been arrested. Both boys were held in $1,000 bail to await the action of the Grand Jury.

Henry E. Oppenheimer & Co. have entered a judgment for $122.48 against Chas. D. Morrison.

The death occurred in Newark last week of Ebenezer Francis, who was formerly employed in the jewelry business in New York. He was 56 years of age.

President George H. Wilcox and treasurer George M. Curtis, of the Meriden Britannia Co., were in New York Thursday in conference with representatives of the International Silver Co. No details of the conference have been made public.

The Board of United States Appraisers last week sustained the claim of Hammel, Riglander & Co. to assess opera glasses whose component material of chief value is shell at 40 per cent. ad valorem under Par. 412. Tariff Act. of 1890.

Levy & Dreyfus Co., 41 Barclay St., are liquidating their business and dissolving their partnership. Their advertisement on this page states the lines to be disposed of. They have already sold their optical grinding department to E. L. Abrams, for many years in their employ, who will continue at the same place until Jan. 1, when the present premises will have to be vacated.

Edward F. Stern, assignee of Nathan Morris, retail jeweler, 212 Bowery, who failed Nov. 7, expects to file his schedules in the Supreme Court before the end of this week. The liabilities are between $9,500 and $10,000. Morris conducted a pawnbroker's sale store, selling musical instruments and jewelry, and has been in business about 10 years. His liabilities are principally to New York houses, the greater part being for diamonds. His creditors in all number about 20 firms.

L. Lilienthal, who has been well known in the diamond importing business of this city for many years, started as a commission merchant last week, with offices in the Anderson building, 12-16 John St., and will deal in diamonds, pearls and precious stones. Mr. Lilienthal will be remembered through his many years' connection with Bruhl Bros. & Co. and later with the United States Diamond Cutting & Polishing Co.

In the matter of the protest of the F. W. Gesswein Co. against the decision of the Collector of the port of New York assessing emery paper for duty as a manufacture of paper at 35 per cent., the Collector's decision has been affirmed. The importers claimed that the paper should have been assessed at 25 per cent. under various provisions of the act of July, 1897, for emery. The Collector reported the paper to be dutiable at 25 per cent., but, as the importers failed to claim the proper paragraph, their protest was overruled by the Board of Appraisers.

A well dressed man of gentlemanly bearing, who gave his name as Charles Wells Purington, of Boston, was arraigned before United States Commissioner Shields in the Post Office building yesterday morning, upon a charge of smuggling. Mr. Purington had been a passenger on the *Westernland*, and had been arrested by Customs Inspectors Brown and Donahue, who found in his possession jewelry consisting of earrings, watch charms, rings and cut and uncut precious stones, valued in all at about $3,000. When arraigned before Commissioner Shields, Mr. Purington made no denial of the charge, but waived examination and was held in $1,000 bail for the United States Grand Jury.

W. L. Huyler, formerly sexton of Dr. Parkhurst's church, last Wednesday shortly before noon entered the store of the J. H. Johnston Jewelry Co., 15th St. and Union Sq., saying he wished to wait for his wife, whom he expected at the store shortly. After lounging about for a few minutes and when none of the clerks was observing him the man stepped up to a show case and extracted therefrom a pair of expensive opera glasses. The theft was noticed, however, by one of the employes, who promptly seized Huyler and held him until the arrival of a policeman, who took him in charge. Huyler came up for trial in the Court of General Sessions Monday, pleaded guilty and was sentenced to three months in the penitentiary.

Liquidation Sale.

Retiring from business.
Stock to be sold immediately.
Bric-a-brac, Clocks, China, Bronzes, Fine Pottery, etc., etc.

LEVY & DREYFUS CO.,

41 Barclay St., New York.

Philadelphia.

J. C. Ferguson, late of the optical firm of Ferguson & Weston, who dissolved partnership some time ago, is making preparations to open a new establishment in the Harrison building, 15th and Market Sts.

Improvements at the store of Simons, Bro. & Co. were completed the past week. The diamond room now occupies the front of the store, having been moved from the rear, and much new furniture has been added. Bailey, Banks & Biddle Co. and John Wanamaker are also adding new furniture to their silver ware departments.

Taking a nap in his store proved to be a costly experiment to Albert Metzner, jeweler, 815 Passyunk Ave. On Saturday night Mr. Metzner felt drowsy, and, there being no customers in the store, he settled down in a chair and dozed. He was awakened a short time afterwards by the sound of the door closing. He sprang up and was just in time to see a colored man disappear down the street. Mr. Metzner examined his stock and found that a tray containing 15 watches had also disappeared.

The Johnston Temperature Regulator Co., Milwaukee, Wis., who are erecting the big clock for the tower of the City Hall, during the week placed the hands in position in the big dials. The minute hand is 16 feet long and the hour hand 11 feet long. Both together weigh 250 pounds. One portion of the compressed air apparatus which is to furnish the power for the clock is now being installed in the dynamo room and attracts a large amount of attention from visitors. This is intended as a substitute motor. The actual motor is in the tower. It is expected that in a few weeks the clock will begin registering the time.

Boston.

Joseph A. Williams, 333 Washington St., was in New York the past week on a buying trip.

Hiram C. Wells, president of the American Optical Co., Southbridge, was in Boston last week and was the guest over Sunday of his son, Edwin P. Wells, of the Globe Optical Co.

The New England Association of Opticians were scheduled to meet last evening at Young's hotel, the programme including papers by George H. Brown, of Manchester, N. H., and A. G. McKenzie, of Boston, on "Mydriatics."

There was a fatal accident on Tuesday of last week at the new Jewelers building, an assistant janitor falling from a fifth story window and sustaining injuries which caused his death a short time after he was taken to the hospital.

The Electrolytic Marine Salts Co., or sea-water gold concern, as it is better known, held an informal meeting last week and the result is a report to the stockholders showing that experiments at the works in South Lubec, Me., yielded very meager returns. A committee to consider the best way of winding up the company's affairs was appointed. There are available in the way of assets about $313,000 and stockholders may realize possibly 33 1-3 per cent. on their holdings.

William R. Richardson, salesman for Harwood Bros., who was reported last week as ill and away from his accustomed place, died Nov. 12 at his home in Medfield, the primary cause of his demise being advanced appendicitis, which an operation failed to relieve. Mr. Richardson was one of the most capable and promising young men in the Boston jobbing trade. He entered the establishment of Harwood Bros. at the close of his school course, six years ago, and had advanced from office boy to trusted salesman, meanwhile taking a thorough course in optics and becoming proficient in that line, so that he was especially qualified for the optical department, to which he was assigned. He was 23 years of age.

Pittsburgh.

W. W. Wattles went east last week on a business trip.

T. A. Webber, 1000 Carson St., South Side, is refitting his store for the holiday season.

Charles Weisser has accepted the position of watchmaker with the Pittsburgh Jewelry Co.

Kaufman Bros. have added a new optical department to their establishment, in charge of Mr. Wilson, formerly of New York.

Eugene Heineman, formerly watchmaker with A. H. Gerwig, is now with Reineman Bros., Allegheny.

Bert McFarland, formerly with M. G. Cohen, who recently retired from business,

Birthday and Friendship

Heart Charms.



1875
$1.50 doz.



1879
$1.75 doz.



1888
$2.60 doz.

Above prices for Sterling Silver or Rolled Gold Plate.



1890



1915



1889

Above 3 styles in Sterling Silver, Hard Enameled, $3.80 dozen. Solid gold, $10.00 dozen.

Send for List of
32 Different Designs.

As to "Samples," we have made three selections, put up on neat special card, convenient for display.

No. 1919. One doz. all Sterling Silver, without stones, part enameled, $2.85.
No. 1920. One doz., all Sterling Silver, six with stones, six enameled, $3.60.
No. 1921. One doz., eight Sterling Silver, four Rolled Plate, part set with stones, $3.30.

These prices subject to "Spot Cash," discount 10%.

Send to-day for complete catalogue, just out, HIGH GRADE jewelry, at prices that will interest you.

G. E. DARLING,

137 Mathewson St.,
PROVIDENCE, R. I.



A USEFUL NOVELTY

Bottle Openers,

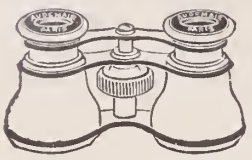
in Sterling Silver and Silver Plate. The convenience and cleanliness of this form of bottling having brought it into general use, these Openers will be appreciated for the table.

MADE BY
Goodnow & Jenks,
Stanhope and Morgan Sts.
Boston,

who have obtained the SOLE RIGHT from patentees to manufacture this article.



JUST ARRIVED—OUR FALL IMPORTATION OF
AUDEMAIR OPERA GLASSES
"None Better Made."
SEND FOR CATALOG.



Also Cheaper Grades,
LAMAYRE and CHEVALIER.
Pearl Opera Glasses from $2 up

Ask to see the Improved Spencer Patent Focusing Handle Opera Glasses.



NO EXPOSED PARTS TO TARNISH
GUARANTEED
GOLD FILLED GOODS,
Equal to Gold in Finish Style and Wearing Qualities and Maximum Quality.
STIFF, SPRINGY FRAMES.

MAKERS OF SPECTACLES AND EYEGLASSES
SPENCER OPT. MFG. CO.,
15 MAIDEN LANE, N. Y.

Removal Has Removed to
Charles Rose, Miniature Artist...
108 Fulton Street, Downing Building, New York.

The Australian Opal Co.
57 Maiden Lane, New York.
Importers and Cutters.
RUBIES, SAPPHIRES, EMERALDS, CATS' EYES and all kinds of FANCY STONES.



Honest, Argumentative Ads. The kind that win. About equally divided between repairing and stock. 40 to 100 words in each ad. Printed upon a ribbon 12 feet long, wound upon a large spool. Trade bringers and worry savers. 99 samples $1. Money back if you want it.
WM. E. HUSTON,
Greenfield, Ind., U. S. A.

is now associated with Charles Holyland, Hussey building.

F. S. Allen, a Pittsburgh buyer and a late jeweler at Grove City, Pa., has opened a new store at Freedom, Pa. Mr. Allen started the new store last week.

Dillon, Wheat & Hancher Co., Wheeling, W. Va., are advertising an auction sale of bric-à-brac and stock. This sale will continue until January, 1899, when a dissolution of the firm will occur.

Among the Pittsburgh jewelers who were present at the Chamber of Commerce banquet at the new Hotel Schenley, in honor of Andrew Carnegie, were: Steele F. Roberts, Otto Heeren, Leopold Vilsack, J. H. Wattles and C. W. Wattles.

The store of Samuel Maltinsky, Braddock, Pa., was the scene of an exciting fire last week, occasioned by the carelessness of an employe. The loss is estimated at $400, with insurance. Mr. Maltinsky succeeded in subduing the fire until the fire department arrived.

Detroit.

In a fire in the building corner Fort and Beaubian Sts., Nov. 4, the factory of the Michigan Electro-Plating Co. was affected.

F. T. Trebilcock, London, Ont., visited Detroit last week and carried back a large quantity of jewelers' sweeps. No duty is charged on this commodity.

Alderman Oscar B. Marx, of the Michigan Optical Co., was re-elected to the Council last Tuesday by a nice majority on the Republican ticket. He has made a clean and gratifying record.

A business men's excursion under the auspices of the Merchants' and Manufacturers' Association will leave Detroit by special train on Nov. 29 and will spend five days visiting the principal cities in the lower peninsula. The object is not to sell goods, but to become better acquainted with customers.

CASH OFFERS.
If at any time you have offered to you by your customers any Jewelry containing diamonds, pearls or other precious stones, and you do not care to buy them your self, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.
CHARLES S. CROSSMAN & CO.,
3 Maiden Lane, New York.

Kansas City.

Mr. Edwards, of Edwards & Sloane Jewelry Co., has been away on a short vacation and is now back at his office.

A tramp giving his name as Sam Peterson was arrested in Topeka, Kan., last week and a large amount of new jewelry was found on his person. No owner has been found for the property.

F. J. Hartley, who has been engaged in the jewelry business in the Diamond building for a number of years, has decided to sell out at auction and has removed his stock to 914 Walnut St. and is so disposing of it.

H. B. Carswell, for the past 17 years identified with the jewelry trade of this city and during the past 15 years at the head of the watch departments of the leading jewelry houses here, has, since his return from the war, decided to start out on his own account. Mr. Carswell has opened at 1015 Walnut St. and will keep a stock of watches, chains, rings and diamonds.

Columbus, O.

George Neiswanger, jeweler, of Xenia, has accepted a position with W. S. Fawcett, that city.

H. W. Kesselmire, Salem, will open a new store in Columbiana, in the rooms formerly occupied by W. F. Krayer.

Frank F. Bonnet has put in two new mahogany framed counter cases and otherwise improved his already handsome room, to accommodate his increasing business. He will shortly add another mahogany wall case.

Charles Hall, Gallipolis, had his annual holiday opening last Wednesday, and it was a decided success. Miss Pearl Casey distributed handsome souvenir calendars to the numerous callers.



Stella Music Boxes
ARE UNEQUALLED FOR
Sweetness, Harmony and Volume
of tone, and have smooth metallic tune sheets playing thousands of tunes.
Why Not handle a line of Music Boxes the sale of which you can control and **Make Money?**
WRITE FOR CATALOGUE AND TERMS.
Jacot & Son, 39 UNION SQUARE, NEW YORK.

Special Notices.

Situations Wanted.

WATCHMAKER would like position at once; full set of tools; also a good salesman; best of reference given E. W., care JEWELERS' CIRCULAR.

YOUNG MAN, ENGRAVER, with some knowledge of repairing jewelry and clocks, would like position; willing to assist as salesman; best references. Address F. N. H., 112 E. 32d St., New York.

SALESMAN, YOUNG MAN, four years' experience, acquainted with leading jewelers and department store buyers in New York and neighboring cities, is open for engagement Jan. 1st. Address N. E., care JEWELERS' CIRCULAR.

SITUATION WANTED—Young married man, 25, eight years' experience in wholesale silverware business, acquainted with Chicago buyers and with trade in central States; position as house salesman; references. Robert Erskine, care Rogers & Hamilton Co., Chicago, Ill.

PARIS EXPOSITION—Gentleman, well qualified, wishes to represent one or more exhibitors to the Paris Exposition in 1900; age 47; speaks English, French and German; lived 12 years in Paris; correspondence solicited. Address "Frenchman," care JEWELERS' CIRCULAR.

FIRST-CLASS WATCHMAKER and optician, good engraver, salesman, diamond setter and jewelry repairer, wants permanent position; 31 years old; 14 years' practical experience; can take charge of store if necessary; have tools and trial case; state salary in first letter; A1 reference. Address E. M. F., care JEWELERS' CIRCULAR.

WANTED SOON—Permanent position with A1 jeweler by a good watch repairer and engraver; age 24; married; I made in 1895 (from raw metal) lower plate, bridges and 18 ivory, gold and brass jewel settings of 16 size watch I carry; have worked at bench nine years; am not horological institute pupil. Address "K," care JEWELERS' CIRCULAR.

Help Wanted.

WANTED—A capable engraver from Nov. 15th to Jan. 15th. Address B. Jay S., care JEWELERS' CIRCULAR.

A YOUNG GIRL wanted in wholesale jewelry house; steady position. Address "W.," care JEWELERS' CIRCULAR.

ENGRAVER WANTED immediately for a fine southern jewelry store. Mail samples. "Kremiz," 182 Broadway, New York.

WANTED—Thorough watchmaker and jeweler for southern town; pay $15 to $18 per week. Apply Wm. I. Rosenfeld, 19 Maiden Lane, New York.

WANTED Good jewelry repairer and setter, who can engrave some and can assist on watches. Address Wilhelm Thonstrup, Port Jervis, N. Y.

WANTED—SALESMAN selling leading retailers in Central and Atlantic States; good wages to right man. Importer and Jobber, care JEWELERS' CIRCULAR.

WANTED FOR THE 1ST JANUARY, experienced traveler for optical goods, tools and materials, etc.; references. Wholesale, care JEWELERS' CIRCULAR.

WANTED—WATCHMAKER for New York city; one with set of tools, good references and not afraid of hard work. Address Permanent, care JEWELERS' CIRCULAR.

WANTED—A first-class watch and diamond salesman, one who has a good Eastern trade, to make arrangements from Jan. 1, 1899. Address Good Trade, care JEWELERS' CIRCULAR

SALESMAN to represent diamond and mounting line: one with eastern, Middle States and western trade; state requirements and experience. Address "Appreciative," care JEWELERS' CIRCULAR.

WANTED AT ONCE—Good watchmaker and engraver; position permanent; send reference and sample of engraving in first letter; state wages. Address R. J. C., care of JEWELERS' CIRCULAR.

WANTED—AN EXPERIENCED SALESMAN to travel principally in the Middle Western States with a large and complete line of watches and jewelry, beginning Jan. 1; only those having an established trade need apply; liberal terms to the right man. Jonas Koch, 37 Maiden Lane, New York.

WANTED AT ONCE, AN ENGRAVER, watchmaker and jeweler; only such need apply as are thoroughly competent all around and accustomed to waiting on fine trade; submit samples of engraving and give references in first letter; salary $18 per week. Address Jeweler Dickinson, North Adams, Mass.

INDEX TO ADVERTISEMENTS.

Aikin, Lambert & Co. ... 2
Aikin-Lambert Jewelry Co. ... 51
Alford, C. G., & Co. ... 25
American Waltham Watch Co. ... 20
American Watch Tool Co. ... 42
Arnstein Bros. & Co. ... 52
Austin, John, & Son ... 52
Australian Opal Co. ... 32
Avery & Brown ... 30
Bachrach & Freedman ... 19
Bawo & Dotter ... 48
Bell Watch Case Co. ... 36
Bene, Lindenberg & Co. ... 37
Bigney, S. O., & Co. ... 52
Billings, Chester, & Son ... 13
Bissinger, Philip, & Co. ... 13
Bowden, J. B., & Co. ... 12
Bradley & Hubbard Mfg. Co. ... 48
Bryant, M. B., & Co. ... 4
Comrie, A. J. ... 42
Conley & Straight ... 52
Cross & Beguelin ... 10
Crossman, Chas. S., & Co. ... 32
Courvoisier-Wilcox Mfg. Co. ... 15
Crouch & Fitzgerald ... 2
Darling, G. E. ... 31
Day, Clark & Co. ... 12
Deitsch Bros. ... 17
Dorflinger, C., & Sons ... 29
Dubois Watch Case Co. ... 51
Dwenger, Chas. L ... 48
Eaton & Glover ... 18
Eichberg & Co. ... 11
Eisemann Bros. ... 18
Endemann & Churchill ... 51
Fahys, Jos., & Co. ... 46 and 47
Foster, Theodore W., & Bro. Co. ... 2
Fox & Co. ... 12
Frankel's Sons, Jos. ... 7
Freund, Henry, & Bro. ... 24
Friedlander, R., L. & M. ... 52
Fuchs, Ferd., & Bros. ... 52
Gesswein, F. W., Co. ... 48
Goodnow & Jenks ... 31
Gorham Mfg. Co. ... 26
Gregory, E. J. ... 51
Harris & Harrington ... 52
Hayden Mfg. Co. ... 15
Hebbard & Bro. ... 4
Hedges, Wm. S., & Co. ... 12
Howard Sterling Co. ... 19
Hraba, Louis W. ... 52
Huston, Wm. E. ... 32
Jacot & Son ... 32
Jenkins, S. N. ... 37
Jewelers' Co. ... 37
Juergensen, Jules ... 42
Kahn, L. & M., & Co. ... 52
Kaiser, David, & Co. ... 45
Kirstein, E., Sons Co. ... 39
Knowles, Dr. ... 51
Kohn & Co. ... 13
Krementz & Co. ... 24
Kroeber, F., Clock Co. ... 19
Le Boutillier & Co. ... 39 and 52
Lederer, S. & B. ... 52
Lehmann, E. A., & Co. ... 13
Levy & Dreyfus Co. ... 30
Lewis, F. W., & Co. ... 28
Leys, Trout & Co. ... 28
Little, C. W. ... 30
Loeb, Wm., & Co. ... 2
Malliet, C. G., & Co. ... 12
Mathey Bros., Mathez & Co. ... 45
Mauser Mfg. Co. ... 29
Melishek & Petter ... 30
Monroe, C. F., Co. ... 22
Mount & Woodhull ... 12
Myers, S. F., Co. ... 50
New Columbus Watch Co. ... 42
New England Watch Co. ... 4
Noterman, Jos. & Co. ... 36
Nye, Wm. F. ... 42
Oppenheimer Bros. & Veith ... 5
Oskamp, Nolting & Co. ... 37
Planchamp & Becker Co. ... 37
Rauch & Goldsmith ... 37
Rech, C., & Son ... 52
Reisner, L. C., & Co ... 3
Revell, Alexander H., & Co. ... 35
Rich, H. M., & Co. ... 41
Rogers & Bro. ... 2
Rogers & Hamilton Co. ... 51
Rogers, C., & Bros. ... 5
Rose, Chas. ... 32
Rumpp, C. F., & Sons ... 45
Saunders, John F ... 13
Schroder Clock Co. ... 37
Schulz & Rudolph ... 42
Schwab, A. G., & Bro. ... 37
Simons, Bro. & Co. ... 38
Simmons, R. F., & Co. ... 37
Smith, Alfred H., & Co ... 9
Spencer Optical Mfg. Co. ... 32
Sternau, S., & Co. ... 8
Stern Bros. & Co. ... 16
Tannenbaum, L., & Co. ... 15
Towle Mfg. Co. ... 35
V. T. F. Watch Glasses ... 18
Wallace, R., & Sons Mfg. Co. ... 6
Wallach, A., & Co. ... 42
Weeks, A. A. ... 45
Westphal, W. C. A. ... 42
Wheeler, Hayden W., & Co. ... 14
Wicke & Co. ... 51
Wild, S. S., & Son ... 51
Wood, Chas. F., & Co. ... 52
Wood & Hughes ... 52

Business Opportunities.

E. FAIRCHILD & CO., Johnstown, N. Y., are closing out their jewelry business; fixtures for sale, store to rent; both first-class; leading store in city.

$000 WILL BUY a jewelry store complete; repairing from $30 to $50 weekly; reason for selling, going to Europe. Address 368 Columbus Ave., New York city

A RARE OPPORTUNITY! I shall on account of poor health sell my jewelry business at a very low price; I have been established 34 years Wm. F. Wallace, Westerly, R. I.

FOR SALE at a bargain, a jewelry store in New York city; small capital required; satisfactory reasons for selling; cheap rent; A1 location; new fixtures; new stock. Address F. S. B., care JEWELERS' CIRCULAR.

FOR SALE—On account of death, well established jewelry store; must be sold at once; small stock; not much capital required; rare chance for good practical watchmaker. Mrs. Reymond, 1516 Fulton St., Brooklyn, N. Y.

To Let.

PART OF AN OFFICE to let; suitable for manufacturers' representative. Inquire Room 1407, 13 Maiden Lane (Gill building), New York.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway; very low terms for right party. Inquire 40 E. 19th St., N. Y.

IN UNION SQUARE (Broadway), part of very desirable store, admirably adapted for a silversmith, jeweler or optician. For particulars address A. B. C., care JEWELERS' CIRCULAR.

Miscellaneous.

WANTED—A SMALL SHOP with or without power for manufacturing jeweler; Maiden Lane or John St. Address, H. B. M., care JEWELERS CIRCULAR.

Having decided to retire from business on or about January 1st, 1899, we offer, at an exceedingly reasonable figure, our PLANT, PERFECTLY EQUIPPED with the MOST MODERN MACHINERY and TOOLS for manufacturing Silverware and Jewelry, to be taken possession of at once or at the convenience of the purchaser.

An early inspection invited.

S. COTTLE CO.,
Jackson Building,
Union Square, N.Y.

A LARGE MANUFACTURING CONCERN,

owning several patents, has just been established for the production of all the latest novelties that have been patented by the firm in all countries, such as ordinary watches and repeating watches, with patent cases, lockets with decorations in all styles, and also several other decorated articles. The firm desires to give its products a greater circulation in North America, and wishes to enter into relations with several good wholesale houses. Address B. 3002, care of Haasenstein & Vogler, Karlsruhe, Germany

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY!

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXVII. CHICAGO, WEDNESDAY, NOV. 16, 1898. No. 16.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to Stephen Parlin, 270 Garfield Ave., (Telephone, Main 2137) Chicago, will receive immediate attention.

W. P. Harvey has opened a new retail store at 48 Monroe St.

A. L. Sercomb and wife returned Monday from an extended visit in the east.

P. F. O'Connell, Atlantic, Ia., and W. H. O'Connell, Audubon, Ia., were both in the market.

Mr. Ingalls, manager for McCabe Bros., Rock Island, was here as a buyer with the junior member of the firm.

Mrs. Coleman, daughter of L. M. Bird, Bird & Son, Aurora, was here last week making some selections for their stock.

Oscar Tewels, Swartchild & Co., returned to his duties Thursday with only weakness showing from his recent illness.

Mr. Glickauf, S. Glickauf & Co., is again at his place of business and is pushing hard to clean up the business accumulated during his absence.

J. D. Crouch, formerly of Hoopeston, Ill., has bought the jewelry store of D. C. Robinson, Fowler, Ind., and came here to fix up weak spots in the stock.

W. S. Sparrow, Stern Bros. & Co., returned Friday from a hunting trip in northern Michigan. He claims one deer, but that the State laws prohibited him from bringing it along to show to his friends.

Mr. Gamm, of Smith & Gamm, Madison, Wis., came down to attend the football game between the Universities of Wisconsin and Illinois, played here Saturday. A telegram reports he was still yelling when he reached Madison.

H. C. Smith, of Smith & Gamm, Madison, Wis., is low from nervous prostration, an illness that has been increasing for several years. Mr. Smith is taking absolute rest from business and hopes are entertained for his early recovery.

Thomas W. Duncan, formerly of the Illinois Watch Case Co., Elgin, has engaged in the manufacture of detachable rubber horseshoes in Chicago. His firm is called the Greenwood Rubber Horseshoe Co., with offices at 132 Lake St.

B. Volk, in charge of the repair department of Rowe Bros. and president of Jewelers' Council, National Union, is confined to Alexian Brothers' hospital with typhoid fever. A number of his council and trade friends called to see him Sunday.

Among numerous diamond sales of the week were two Saturday by C. H. Knights & Co. of large stones, one of four matched 2 k. stones for link buttons and a lot of three of same size for sets. They report the diamond trade in general was never better.

I. D. Coryell, Gordon, Neb., who bought here last week, has a large trade with Indians, who have a yearning desire for bracelets, earrings and such ornaments. The Indians buy a good quality of plated goods and Mr. Coryell is very popular with the tribe.

A. E. Bentley, in charge of the United States Watch Co.'s works, Waltham, Mass., intended to return to Chicago this month, but is detained by the suit brought against the company by the American Waltham Watch Co. and will probably be away till Christmas.

Charles W. Bechtol, of Kesselmeier & Bechtol, Galion, O., was here last week picking up holiday goods. Mr. Bechtol reported the prospects in his town better than for many years and immediately on his return ordered Chicago firms to "rush their orders right away."

Asked as to state of business, Mr. Midlen, Gorham Mfg. Co., replied: "You know our factory facilities; you know our facilities for distributing goods. When I tell you that the entire capacity of our house is taxed to supply the demand, you can have some idea of the business we are now doing."

Irving H. Chase, secretary at the factory of the Waterbury Clock Co., and George M. Van Deventer, New York manager for the company, were at the Chicago salesrooms the past week. Mr. Chase was very much pleased with the new location at 151-153 Wabash Ave., also as to arrangement of room for display of goods and facility for quick handling.

At a meeting of the banquet committee of the Chicago Jewelers' Association, held Wednesday, a sub-committee of two, consisting of L. W. Flershem and T. Y. Midlen, were appointed to take matters in charge and arrange the date and place for holding the banquet and report to the full committee. They have decided on Jan. 18 as the date, with place still under consideration.

Buyers were again numerous last week, several remaining over here from the previous week. Their purchases were satisfactory, both as to volume and quality. Seldom this early in the season have so many buyers appeared on the market and the complaint of inability of manufacturers and jobbers to fill orders is frequently heard. Those present included: Charles W. Bechtol, Kesselmeier & Bechtol, Galion, O.; F. P. Beswick, Racine, Wis.; L. D. Merrill, Sparta, Wis.; C. M. Pfeiffer, La Grange, Ill.; Mr. Ingalls, McCabe Bros., Rock Island, Ill.; W. J. Keating, Sioux Falls, S. Dak.; Andrew Rovelstad, Rovelstad Bros., Elgin, Ill.; W. A. Johnson, Tuscola, Ill.; E. C. Clies, South Bend, Ind.; E. J. Gifford, Hannibal, Mo.; L. H. Norman, Reed City, Mich.; W. H. O'Connell, Audubon, Ia.; C. S. Raymond, Omaha, Neb.; M. Nelson, Marion, O.; W. G. Curley, Geneseo, Ill.; Mr. Goldschmidt, for Mrs. T. Kircher, Davenport, Ia.; E. Vail, Wichita, Kan.; R. W. Rastall, Big Rapids, Mich.; J. H. Leyson, Butte, Mont.; F. C. Cook, Janesville, Wis.; L. B. Allison, S. Allison & Son, Owasso, Mich.; C. I. Josephson, Moline, Ill.; J. S. Smith, Mt. Vernon, Ia.; Mrs. E. Weymhoff, Burlington, Wis.; Geo. F. Beach, Valparaiso, Ind.; P. F. O'Connell, Atlantic, Ia.; Wm. Blumberg, Tiskilwa, Ill.; C. C. Burkart, Dixon, Ill.; E. D. Carter, Laramie, Wyo.; Otto L. Beck, Peru, Ind.; Mr. Guinand, of Guinard Bros., Ashland, Wis.; G. R. Thompson, Findlay, O.; Cole & Young, S. Chicago, Ill.; Charles Culp, Goshen, Ind.; C. J. Warner, Prophetstown, Ill.; W. P. Yeomans, Waukegan, Ill.; I. D. Coryell, Gordon, Neb.; W. H. Carew, Streator, Ill.; I. V. Sherman, Cassopolis, Mich.; White & Peterson, Kirkwood, Ill.; Charles Veuve, Peotone, Ill.; Leo Skrzynski, Pullman, Ill.; J. F. Ingalls & Son, Waukegan, Ill.; L. Luchtemeyer, Blue Island, Ill.; Charles C. Robbins, Buffalo, N. Y.; F. Lyon & Son, Evanston, Ill.; A. C. Parno, Greene, Ia.; Rentz Cycle Mfg. Co., Wells, Minn.; Laederach Bros., Hammond, Ind.; C. J. Peterson, St. Charles, Ill.; Racine Jewelry Mfg. Co., Racine, Wis.; A. F. Ragatz, Naperville, Ill.; J. C. Dick, Manteno, Ill.; D. Denham, Logansport, Ind.; A. M. Henry, White Sulphur Springs, Mont.; A. E. Elbe, Bloomington, Ill.; Zeno Goodell, Momence, Ill.; W. C. Davis, Elkhart, Ind.; C. G. Eldredge, Sabula, Ia.; C. W. Gearhart, Oregon, Ill.; A. B. Eggler, Dundee, Ill.; W. A. Foley & Co., Chicago Heights, Ill.; A. B. Westberry, Rankin, Ill.; John P. Webster, Logansport, Ind.; Suntheimer & Maas, Shipshewana, Ind.; J. O. Warriner, Tomah, Wis.; F. W. Sellers, Scottsburg, Ind.; C. F. Tranley, St. Petersburg, Fla.; Mrs. Coleman, Bird & Son, Aurora, Ill.; L. H. Bauer, Elgin, Ill.; W. W. Wright, for C. L. Wright, Webb City, Mo.; W. H. Stobbs, Harvey, Ill.; W. W. Denny, Aurora, Ill.; A. M. Smythe, Elgin, Ill.; Eggers Bros., Atlantic, Ia.

St Louis.

S. Friedman has opened a branch store at 704 N. 6th St.

Edwin Massa left on the 8th inst. for a long southern trip.

Wm. Bode, formerly with Jule Schmitt Jewelry Co., 1308 S. Broadway, has gone to De Soto, Mo., to work for A. Zerweck.

The board of directors of the Retail Jewelers' Association of Missouri held their regular monthly meeting on Nov. 9. Only routine business was transacted.

Mermod & Jaccard Jewelry Co. have opened another branch store on Locust St. near Broadway. This was done because their new store will not be completed as soon as expected.

Channing McGregor Wells, son of C. M. Wells, of the American Optical Co., Southbridge, Mass., was married in this city on the 9th inst., to Miss Irene Kelly, at the Lindell Ave. Methodist Church.

On the 7th inst. two negroes entered the store of Albert R. Weber, 2846 Easton Ave., at about 7 o'clock P. M., and asked to be shown some rings. A tray containing a number of cheap rings, valued at $50, was shown to the negroes. At that time a customer came in, and while Mr. Weber's back was turned, the negroes ran away with the tray of rings. They have not been apprehended.

Two arrests were made last week in connection with the robbery that occurred last June at John Schmidt's store, 1545 S. Broadway. Frank Utt, alias Loire, was arrested last Sunday. Early the next morning George Sommers was also arrested, after a desperate struggle. A considerable part of the property stolen, consisting mostly of watches, was recovered from Utt's house, and warrants have been issued against both men, who are in jail.

J. E. Walker, 1207 Olive St., had a narrow escape from death, and had a fight with an intended burglar on Nov. 12, at 9 o'clock P. M. A negro named George Connors went into his store and asked to be shown a gold watch. As soon as he got his hands on it, he started on a run out of the store with Mr. Walker at his heels. He caught the negro and overpowered him when the latter drew a revolver, fired at the jeweler and narrowly missed him. Two policemen opportunely arrived, and took the negro to the holdover.

A somewhat peculiar case came to light on the 11th inst in relation to one of the ill fated victims of *La Bourgogne* disaster. Mrs. C. D. Angelica saw the advertisement of a watch, elaborately engraved, with a diamond on one side, and the initials "C. D. A." on the other, as having been found on a dead body washed ashore near Luaco, N. B. She concluded the body was that of her husband, who had taken passage on *La Bourgogne*, and with the assistance of the secretary of the Chief of Police and a local jewelry house, secured the watch, which reached here on the date mentioned.

Minneapolis and St. Paul.

J. Osterberg, watchmaker, has accepted a position with Charles Olson & Co., Minneapolis.

O. H. Arosin, St. Paul, was elected County Treasurer on the Republican ticket, with 151 plurality.

Emil Wirsen, Minneapolis, has moved his place of business from 310 Central Ave. to 11 E. 4th St., East Side.

E. B. Meyrowitz, optician, Minneapolis, is advertising that on Jan. 1 he will remove from his present quarters at 45 S. 6th St. to 604 Nicollet Ave.

Robert Reed, of the Reed, Bennett Co., and George Rentz, of Rentz Bros., Minneapolis, were both defeated at the recent election. Both had their names on the Democratic ticket for member of the City Park Board.

Detective Murnane arrived in the city Nov. 9 from Indianapolis, Ind., having in custody C. F. Yeager, who was arrested in that city on the charge of grand larceny. Yeager was a manufacturing jeweler established in St. Paul. C. C. Berg, jeweler, gave him some old gold to make into rings. Mr. Yeager disappeared very suddenly a short time ago, mention of which was made in THE CIRCULAR at that time. Mr. Yeager had a hearing and was put under $500 bond bail, which at this writing he has been unable to furnish. His trial will come off soon.

Cleveland.

S. Klein has opened a new jewelry store at 1412 Woodland Ave., corner of Herald. Mr. Klein was for a long time connected with Webb C. Bell Co., and is an expert jeweler.

Among the buyers who called on Cleveland jobbers last week were: W. J. Eroe, Hanna & Eroe, New Castle, Pa.; J. E. Childs, Flint, Mich.; C. R. Tschumy, Oak Harbor, O.; J. M. Martin, Crestline, O.

Art Weed, for several years with Burt Ramsey & Co., is now representing the Bowler & Burdick Co. in the territory recently visited by H. M. Burdick. Mr. Burdick is confining his attention to the office of the wholesale department of their house.



Alexander H. Revell & Co.

431 FIFTH AVE., CHICAGO, ILL.

MANUFACTURERS OF

High Grade Jewelry Fixtures.

We make a specialty of manufacturing strictly high grade jewelry fixtures, wall cases, tray cases, show cases, tables, window cases, etc., and guarantee our work to be first-class in every particular. If in the market for fixtures give us a chance to quote price. Would be pleased to hear from you

Prices cheerfully furnished upon application. Mention Jewelers' Circular.

WRITE FOR OUR No. 8 CATALOGUE.

SOLD EXCLUSIVELY TO JEWELERS.

Colonial

STERLING SILVER TABLE WARE.



BUTTER KNIFE.

CHICAGO, 149-153 STATE ST.

TOWLE MANUFACTURING COMPANY, NEWBURYPORT, MASS.

Cincinnati.

W. W. Howe and wife, Carlisle, Ky., were here last week on a shopping tour and made some good purchases.

Frank Andreath, of the Queen City Watch Case Co., has the sympathy of his numerous friends in the death of his wife. He has been almost prostrated.

Joseph Mehmert has returned from the south and reports that in the towns where the soldiers were stationed the jewelers have been so busy they could not look at goods.

D. E. Fletcher, who was with the old Duhme Co. for 30 years as watch repairer, has gone with Duhme Bros. in their new store. Herbert Kent and Chas. Thompson, of the stationery and engraving department, have also connected themselves with Duhme Bros.

Wm. Flynn, a former workman in the John Holland Gold Pen Co.'s factory, was arrested last week with two other men for associating with some crooks. It was suspected he was giving them tips about the large purchases of gold and silver articles. The thieves were given a few hours to get out of town.

The Oskamp will case was before Judge Ferris again last week on a question raised as to the rights and duties of the appraisers. It was claimed that the partnership property involved in the firm of C. Oskamp should not be appraised because of a contract between the late Mary A. Oskamp and John C. Daller, by the terms of which certain property was to go to Daller when Mrs. Oskamp died. Judge Ferris held that the duty of the appraisers was to take and file a valuation of the entire property, including the partnership assets, good will, stock, etc., and they were not in the slightest degree concerned in questions involving the rights of persons claiming an interest in the estate.

GOSSIP OF THE CINCINNATI TRADE.

Joseph Noterman & Co. never had such a season with diamond mountings as this. Cluster work is an unusually popular fad. Joseph Noterman, Jr., is constantly selecting stones for the work.

The Queen City Watch Case Co.'s factory is humming, every bench being filled and every wheel turning. Chas. Remme, manager, has been anticipating a trip east, but he has been compelled to postpone it indefinitely owing to the increased work.

A. G. Schwab & Bro. are making a specialty this year of diamonds and have purchased largely with this in view. A. G. Schwab is a widely known authority and the firm's territory in this branch has been extended year after year, until now they command a fine trade in diamonds alone.

D. Schroder, manager of the Schroder Clock Co., is out with a circular to the trade announcing the opening of their warerooms on Main St. for doing an exclusive wholesale clock business. They are receiving daily large consignments of the various makes and will be ready in another week to present perhaps the largest assortment of clocks west of the Alleghenies.

The O. E. Bell Co. will extend their watch proposition to the ring and chain line, since the scheme has operated so successfully. Their offer was to give a watch away with every order for 12 watches. The orders have been so numerous that three extra help have been put on in this department. The firm's holiday catalogue will be mailed next week and the trade are requested to look it over for hustling bargains.

Oskamp, Nolting & Co. will be ready to mail their new Fall catalogue next week and desire particularly to call attention of the trade to the fact of this being an unusually desirable compendium of staples. They have eliminated everything unsalable and present only such articles as will be ready sellers at all seasons of the year. Their experience in determining these facts has been unlimited. The catalogue can be relied upon as an authority on staple goods.

The Jewelers' Co., located in the Eckstein building, Race St., occupy the entire top floor. Louis Hendricks succeeded his uncle, G. Lautenschlager, who was one of the pioneer jewelers of Cincinnati. The company have been in their present quarters only a few months, but they have fully equipped it with modern machinery and have a large force at work. Mr. Hendricks travels for the house and is on the road a large part of his time. They have an extensive trade. They manufacture jewelry of all kinds. Miss Nora Hendricks has charge of the counting room and is an admirable manager. She takes full charge during her brother's absence.

Rauch & Goldsmith, wholesale jewelers, have entered upon another anniversary of their new house and have reasons to be gratified with the results that have crowned their efforts during the past few months. The members are well known travelers and take turns on the road. Chas. Rauch, the senior member of the firm, is now out among his customers whom he has not failed to call upon annually for the past 20 years. Mr. Goldsmith has also been on the road many years, previous to this alliance being in business for himself, conducting a jobbing business. He has a host of friends among the trade. Louis Rauch is the youngest of the firm, but he has been on the road for the past 10 years. They have this Fall bought largely.

We will give you a Watch Case

an Open Face Case, guaranteed for 25 years **ABSOLUTELY FREE** if you order BY MAIL, 12 Filled Cases previous to Jan. 1st.



No. 4008.

HERE IS A SAMPLE OF THE VALUE WE GIVE

One 18 size, one 16 size, one 6 size, one 0 size 14Kt. hunting engraved case, warranted for 25 years; also one each 16 and 18 size open face, warranted for 25 years and one handsome plush show case mat.

6 Cases and 1 Mat for $34.30 net.

ALL HANDSOME DESIGNS.

If not the biggest bargain you ever purchased in cases, return at our expense and we will refund your money, your express charges and your postage stamp

We will engrave, or engrave and engine turn any style case desired and ship day order is received. Will match any other pattern or engrave monogram, landscape, house, bicycle, carriage, locomotive, horse, dog, any emblem, or anything that can be put on a full bascine plain polished 14Kt. watch case, any size.

Exclusive Agency given to one live jeweler in each town or city.

Write us for Large Catalogue and special proposition.

The Bell Watch Case Co., Cincinnati, ... OHIO.

Diamond Mountings...

ANY STYLE DIAMOND MOUNTING MADE TO ORDER.

LARGE STOCK OF MOUNTINGS ALWAYS ON HAND.

JOS. NOTERMAN & CO., 509-511-513 Race Street, CINCINNATI, O.

DIAMONDS
WATCHES
JEWELRY

BIG ITEMS

For progressive jewelers when you buy at BOTTOM PRICES. We want your trade; give us a trial.

BENE, LINDENBERG & CO.,

CAREW BUILDING. CINCINNATI, O.

SILVERWARE
NOVELTIES
CLOCKS

Diamonds . . .

Our facilities are unexcelled for supplying the Trade in Loose and Mounted - - **Diamond Goods.**

Our stock is complete and carefully selected and our prices are unequaled.

A. G. SCHWAB & BRO.,

Importers and Wholesale Jewelers,

25 EAST FIFTH STREET, CINCINNATI.

Chicago Gold Pen Repairer.

GOLD PENS.



Send me your work. **Repairs of all kinds.**

S. N. JENKINS, 103 State St., Chicago, Ill.

THE PLANCHAMP & BECKER CO.

Watch Case Repairers and Engravers.

GOLD AND SILVER PLATERS,

63 & 65 EAST WASHINGTON ST.,

TOP FLOOR. .... CHICAGO.

BOOKS.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

RAUCH & GOLDSMITH, WHOLESALE JEWELERS,

19 WEST SIXTH STREET,

Opp. Palace Hotel, CINCINNATI, O.

BUY FROM HEADQUARTERS.....

THE SCHRODER CLOCK CO.,

414 Main Street,

Only house that deals exclusively in Clocks. Correspondence invited.

CINCINNATI, OHIO.

BUY "SIMMONS" CHAINS THEY SELL!

R. F. SIMMONS & CO. ATTLEBORO, MASS. N.Y. 9-13 MAIDEN LANE.

JEWELERS' CO., *Louis J. Hendricks, PROPRIETOR,* Importers of DIAMONDS AND PRECIOUS STONES

.....AND..... MANUFACTURERS OF FINE GOLD JEWELRY. PROMPT ATTENTION TO TRADE REPAIRS. Engraving.

415 TO 419 RACE STREET, CINCINNATI, O.

Jewelry Diamonds Watches

Clocks

Wide-a-Wake Jewelers

buy their goods to make a profit. They patronize progressive houses, where **Price, Quality** and **Style** are considered.....

Try OSKAMP, NOLTING & CO., Cincinnati, Ohio.

Novelties

Silverware Optical Goods

Pacific Northwest.

W. J. Schmidt, Genesee, Idaho, has given a chattel and realty mortgage for $400.

N. DeKeyser is fixing up new quarters for his jewelry store at Ashcroft, B. C.

A new jewelry store will be opened in the Occident block, Astoria, Ore., by Victor Rost.

B. F. Prindle, formerly of Fossil, Ore., has opened a jewelry repair shop in Lebanon, Ore.

A. N. Wright, accompanied by his wife, has returned to Portland, Ore., from a pleasure trip in southern Oregon.

Frank Kelley, Moscow, Idaho, is fitting up new quarters in the Brown block and will soon move his jewelry stock there.

James W. Hagan, who travels on the Pacific coast for Bippart & Co., Newark, N. J., spent several days in Portland, Ore., recently.

Monta Johnson, formerly of Vancouver, Wash., has bought a jewelry store in McMinnville, Ore., and taken up his residence in that place.

Mr. Low, the Skagway, Alaska, jeweler, will leave the frozen north within a few weeks to spend the Winter in Seattle, and in the Spring will return to Skagway.

J. H. Bethel, jeweler, Lewiston, Idaho, has given the contract for the erection of a fine residence in Vineland, near Concord, Wash., where he has property interests.

Joseph O. Watts, Eugene, Ore., is advertising to retire from the watch and jewelry business, Jan. 1, and is now holding a closing out sale. He will continue in the optical business in Eugene.

E. Emanuel, the agent and salesman for Nathan Phillips, jeweler, Seattle, Wash., who skipped out with a large amount of watches, has been heard from in St. Louis. The chief of police in the latter city located the goods through a circular from Seattle, but failed to keep track of his man, and the culprit is still at liberty.

The contract for furnishing the tower clock for the court house at Eugene, Ore., has been let to Joseph S. Luckey, of Eugene, who will order the clock through Butterfield Bros., Portland, Ore. The clock will have four eight-foot dials and a striking bell weighing 800 pounds. The total cost when placed will be $1,590.

Indianapolis.

Bead chains of all descriptions have sprung into great popularity.

Walter Herron, son of F. M. Herron, has been honorably discharged from the volunteer army.

Indiana Optical Society will soon have a meeting, when some important questions will be discussed.

Josh Mayer, of Powers & Mayer, New York, had his bride with him during his recent visit to this city.

William T. Marcy and wife have returned from a trip to New York, where Mr. Marcy bought liberally for the holiday trade.

I. C. Sifc, the diamond dealcr, had some thoroughbreds in the horse sale that was held Nov. 5, at the Business Men's Driving Park.

Julius C. Walk & Son and W. T. Marcy were among the merchants who contributed to the support of the Chrysanthemum Show last week.

W. C. Rolph, a jeweler, Lebanon, Ind., was found dead in his room on Nov. 8. Death was due to epilepsy. He was 23 ycars old and unmarried.

H. Bloom, a spectacle peddler, has found his street trade so profitable that he has rented the third and fourth floors of a building on Washington St. in order to secure the use of the narrow hall and stairway on the street. In these few feet of stairway Bloom has placed a showcase full of spectacles. He claims that he is doing a paying business even if he does have to pay $25 per month for two useless floors.

The soldiers of the 2d Alabama Volunteers, recently mustered out, as a token of appreciation of the good work done in their behalf by Maj. W. W. Brandon, of Tuskaloosa, gave this popular officer a handsome gold watch which cost $300, and a handsome charm. The charm is a pendant. One side contains the initials, "W. W. B.," in diamonds and sapphires, surmounted by the 7-pointed star and bearing the figure 2, which was General Fitzhugh Lee's way of designating the 2d Regt,, 7th Army Corps. W. H. Raiford, of Alston & Raiford, Tuskaloosa, was the designer.

News Gleanings.

Mrs. Anna S. Shumway has left Clinton, Ia.

C. T. Rainsburg, Brooklyn, Ia., is putting in a stock of jewelry.

S. C. Morgan has opened a new stock of jewelry in Longmont, Col.

C. A. Cole, Winterest, Ia., has given a realty mortgage for $1,000.

W. H. McMullins' jewelry store, Rogers, Ark., was burned out Nov. 3.

A new jewelry store has been opened in Eureka, Utah, by M. B. Parks.

J. C. Frederick, Sioux Falls, S. Dak., has given a chattel mortgage for $38.

In a fire in Costello, Pa., the jewelry store of John Hagland was affected.

L. F. Cochran, De Funiak Springs, Fla., will occupy a new store now building.

Harry Gay contemplates opening in the the jewelry business in Geneva, Minn.

T. H. Parker has begun an auction sale of his entire stock of jewelry in Ardmore, Ind. Ter.

R. P. Hill is making preparations to open a new stock of jewelry in Ardmore, Ind. Ter.

B. B. Briggs has purchased the stock of jewelry of J. H. Thompson, Waxahachie, Tex.

U. G. Connett, Cornell, Ill., has moved his jewelry shop into J. P. Gournsey's drug store.

Smith R. Thompson, formerly of Galion, O., has opened a jewelry store at Bellefontaine, O.

E. I. Coombs recently sold out his pawnbrokerage and jewelry business in Houston, Tex.

A. Holzman, 71 Whitehall St., Atlanta, Ga., Nov. 7 filed a petition to be declared a bankrupt.

H. C. Risse has given a chattel mortgage on his jewelry business in El Reno, Okla., for $378.

R. T. Radford, jeweler, Jasper, Fla., has left for Atlanta, Ga., where he will take a course in optics.

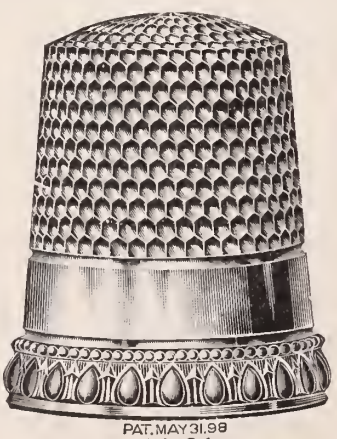
William G. Atherholt, jeweler, Chester, Pa., has opened optical parlors in addition to his other business.

Pine & Whitaker, opticians, Bridgeton,

LOOK ON THE INSIDE FOR THIS

PRISCILLA
TRADE MARK

THE
"PRISCILLA"
THIMBLE
"SPEAKS
FOR
ITSELF."



WRITE FOR OUR
THIMBLE
CATALOG.

WHILE WE'RE THE GOLD AND SILVER THIMBLE MAKERS OF AMERICA — YET THIMBLES ARE ONLY ONE OF OUR SPECIALTIES.

WE HAVE PREPARED ILLUSTRATED SHEETS OF OUR STERLING SILVER TOILETWARE AND MANICURE ARTICLES— ALSO OF OUR CANE AND UMBRELLA MOUNTS WHICH WE'LL BE PLEASED TO SEND YOU.

Simons, Bro. & Co.,

SILVERSMITHS, THIMBLE MAKERS AND JEWELERS,

NEW YORK. PHILADELPHIA. CHICAGO.

N. J., are having a very handsome front put in their establishment.

E. J. Marcotte has closed his shop in Scandia, Kan., and removed to Concordia, Kan., where he has a position.

Harry Marks has lately opened a new jewelry store at Carlisle, Pa., where he had been employed for some years.

The sheriff is reported to have taken possession of the jewelry business of Charles P. Almroth, Brookfield, Mo.

George J. Boyden has opened a jewelry shop at Ballard's drug store on Broadway, corner of 31st St., Bay City, Mich.

F. O. Horting, who recently disposed of his jewelry business in Bloomfield, Pa., has opened in business in Marysville, Pa.

Wm. H. Ludwig, buyer for Ludwig's store, Chambersburg, Pa., has returned after a stay in New York buying holiday goods.

The entire stock of jewelry of F. J. Hayek, Wilber, Neb., has been burned out. Mr. Hayek has insurance policies amounting to $14,000.

B. A. Harris' store, Goldthwaite, Tex., was broken into last Friday night and more than $250 worth of goods was taken. No clew to the burglars.

Frank C. O'Hara, lately of Ladomus' store, Chester, Pa., has purchased the jewelry business at 339 S. 13th St., Philadelphia, from Mr. Kepner.

Quillaume and Dave Hay, jewelers, Fulton, Ky., it is reported, anticipate falling heirs to a large and valuable piece of property at Richmond, Tex.

M. O. Cockrum & Co., Oakland, Ind., have opened their branch jewelry store at Elberfeld, Ind. Lawrence Kohlmeyer is manager of the business.

Gus Spies, who has had stores in Irwin, Pa., and Charleroi, Pa., says he has decided to close out his Irwin store, and is conducting an auction sale.

The jewelry stock of the late D. R. Edmond, Bergen, N. Y., was sold at auction last Saturday by the executors, Mrs. Emma Edmond and C. E. Housel.

W. D. Middlekauff, Little River, Kan., lost his entire stock in the recent fire which swept the larger portion of the business houses of the city out of existence.

Frank H. Raymond, who has been jeweler at the store of George T. Wilson, Meadville, Pa., several years, has branched out for himself, and has a portion of Wm. Good's tea store.

Julius L. Cohen, 618 Penn St., Reading, Pa., says he will in the near future change his business, and owing to this has commenced an auction sale, George Drake, of Wilmington, Del., being the auctioneer.

Johanna Goodwin, of Beloit, Wis., and Edwin Fifield, jeweler, Janesville, Wis., will soon be married. Mrs. Goodwin is reported to be a lady of considerable means and is part owner in the Goodwin hotel property.

H. A. Deimel, Ilion, Ill., formerly a jeweler of Herkimer, N. Y., recently brought back with him from Germany a clock which has been in the family 125 years. Its ownership is traced back to the royal family of Germany in the days of Marie Theresa.

Thieves on the night of Nov. 7 forced open a side window of the one story frame building occupied by Lewis Carroll, jeweler, Bethlehem, Pa. Mr. Carroll claims that the watches, jewelry, etc., carried off by the burglars were valued at $200. The robbery is thought to have been the work of tramps.

Burglars entered the jewelry store of Kaylor Bros., Pekin, Ill., shortly after 6 o'clock in the evening of Nov. 7, while Fred. Kaylor was absent at supper. They helped themselves to many gold and silver watches, movements, diamonds and solid gold rings, all reported valued at $2,000. There is no clew to the identity of the thieves.

Hjalmar Anderson, son of Gul Anderson, jeweler, Taylorville, Ill., is lying in a critical condition at his home, suffering from a bad wound near the left temple, a scalp wound on top of the head, an upper lip split its entire width, a loss of two or three teeth and a fracture of the upper jawbone, the result of an attack by Alonzo E. Martin.

Charles L. Weis, La Crosse, Wis., has bought the interest of his late partner, Corporal Burt Bailey, who died in Porto Rico, from the latter's mother, Mrs. Margaret Bailey. Mr. Weis will continue the business at the present location, 509 Main St. He has engaged Joseph Clark, of Roanoke, Va., to attend to his jewelry department.

Burglars raided M. Ritter & Son's jewelry store, 134 N. Michigan St., South Bend, Ind., on the night of Nov. 6, and carried away gold and silver articles valued at $300. The thieves entered through a rear door. The door is about 15 feet from the ground and the burglars secured access to it by using a ladder. The lock has been broken for some time and the entrance, Mr. Ritter says, was barred by a frail tin pipe. It appears that the robbers had very little difficulty in forcing down this improvised barrier, for no marks can be found on the door.

Burglars entered the jewelry store of Clay Henry, Ironton, O., recently and stole a number of watches, valued at about $50. Among the stolen property were: One htg. plated, stem-wind watch, Trenton movement, No. 441,697; one open face silverine, key-wind watch, Rockford Watch Co., No. 952,406; one open face, nickel, S. W. watch, Cheshire Watch Co., No. 34,418; one open face silverine, key-wind watch, Marvin Watch Co., No. 30,571; one open face, nickel, S. W. watch, Trenton movement, No. 33,670. The above watches were all in the lower display window.

Colored Cut Glass

MOUNTED IN

Sterling Silver.

Gilt Regulators, Fancy Clocks.

Le Boutillier & Co.,

Importers and Jobbers,

18 East 17th Street, New York.

Lenses

Largest Stock

Lowest Prices

SEND YOUR ORDERS . . .
FOR PROMPT DELIVERY

...TO...

E. Kirstein Sons Co.,

ROCHESTER, N. Y.

TRADE MARK

"Watch our Ads."

The Mauser Mfg. Company,

SILVERSMITHS,

14 East 15th St., New York.

Canada and the Provinces.

R. M. Biggs, Kemptville, Ont., has assigned to G. N. Ferguson.

W. H. Drake has removed from Halifax, N. S., to Annapolis, N. S.

W. E. Wright, formerly of Millbrook, has opened a store in Gananoque, Ont.

J. E. Wilmot, formerly with John Leslie, Ottawa, is commencing business in that city on his own account.

Simon Schreck, jeweler, and wife, St. Thomas, Ont., have given a renewal chattel mortgage to Isabella McIntyre for $162.

R. J. Rodgers, with the J. E. Ellis Co., has passed his examination as doctor of optics at the Toronto Ophthalmic College.

The jewelry and watches entered inward at Toronto during October, 1898, was valued at $29,581, against $31,455 in October, 1897.

D. B. Johnston, an optician, of Toronto, has been sentenced to Kingston penitentiary for three years for criminal assault. Johnston protests his innocence.

Mr. Myers, of Myers Bros., who recently opened a store in Halifax, N. S., for the sale of watches and jewelry, has gone to Toronto to secure Christmas novelties.

Robert Carson, who conducted a watchmaking and jewelry establishment in Halifax, N. S., for a number of years, has retired from business and left for Jacksonville, Fla., to reside permanently.

Mr. Vidito, of M. S. Brown & Co., manufacturing and retail jewelers, Halifax, N. S., has gone on a business trip to Boston, Providence, New York and Philadelphia. His purpose is to secure novelties for the Christmas trade.

Norman Ellis, of the J. E. Ellis Co., Toronto, left for New York and the eastern jewelry centers on the 7th and expects to place extensive orders for the holiday trade. He will stop at the St. Denis hotel while in New York.

L. H. Luke, advertising manager, and H. J. Geiger, optician, of Ambrose Kent & Sons, Toronto, have gone to Montreal to assist in the grand Forestric entertainment on the 10th inst. in connection with the Independent Order of Foresters.

The Sheffield Cutlery Co., of Montreal, have been incorporated by provincial letters patent. The capital authorized is $10,000, in shares of $10 each. The purpose is to manufacture and trade in cutlery of all kinds, and of all matters and things connected with said industry and trade.

Ambrose Kent & Sons, Toronto, have shipped a very handsome Masonic uniform of the Sovereign Sanctuary for the Empire of India—Memphis rite—to His Highness the Maharajah of Cooch Behar, India. The uniform is elaborately hand embroidered in gold bullion with jewels of the wearer's office.

A. H. Fraser, Ottawa, has assigned to W. A. Cole. A few nights ago the jewelry store of Mr. Fraser was entered and robbed of about $400 worth of watches, chains and rings. The matter was reported to the police. Last Saturday word was received in Ottawa that three young men were trying to sell some jewelry in Montreal which was identified as part of Mr. Fraser's goods. The trio were arrested. Their names are Wm. Drake, Wm. Webster and Eddie Cook.

The Latest Patents.

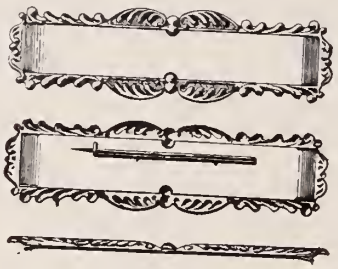
ISSUE OF NOVEMBER 8, 1898.

614,026. CUFF-HOLDER. CHARLES V. RICHARDS, Skowhegan, Me. Filed Dec. 16, 1897. Serial No. 662,121. (No model.)



A cuff-holder consisting of two flat arms connected with each other at one end so as to move toward and from each other at their free ends, the contiguous edges of the arms being provided with notches communicating with each other by means of two slots, such slots gradually decreasing in width in the direction of the joined ends of the arms and the inner slot being wider than the outer slot.

DESIGN **29,610.** HEAD PIECE FOR BADGES. AUGUSTUS J. KEIL, Newark, N. Y., assignor to



the Whitehead & Hoag Co. of New Jersey. Filed Oct. 18, 1898. Serial No. 693,927. Term of patent 14 years.

DESIGN **29,611.** BADGE. SIMEON E. THEUS,



Savannah, Ga. Filed Sept. 6, 1898. Serial No. 690,376. Term of patent 7 years.

DESIGN **29,612.** STICK-PIN. CARRIE BECK SHELDON, Grand Meadow, Minn. Filed June 6,



1896. Serial No. 594,625. Term of patent 7 years.

DESIGN **29,614.** RACK FOR TOILET ARTICLES, JEWELRY, ETC. THEODORE F. SMYTHE, Philadelphia, Pa. Filed Oct. 12, 1898. Serial No. 693,352. Term of patent 3½ years.

DESIGN **32,119.** CERTAIN NAMED JEWELRY. ESSER & BARRY, Providence R. I. Filed May 2, 1898.



Essential feature—A representation of a jeweled star surrounded by radiating rays from the central jewel. Used since August 1, 1895.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring November 8, 1898.

249,152. ORNAMENTAL CHAIN-LINK. ADOLPH H. ALSFELD, Providence, R I,, assignor to S. Lederer and B. Lederer, both of same place.

249,201. EAR-RING SHIELD. RICHARD OLIVER, Brooklyn, N. Y.

249,202. EAR-RING SHIELD. RICHARD OLIVER, Brooklyn, N. Y.

249,238. EAR-RING FASTENER. ROBERT A. HEGGIE and EDWARD A. WAGENER, Ithaca, N. Y.

249,344. HANDLE FOR POCKET CUTLERY. JOHN M. HAIGIS, Bridgeport, Conn, assignor to James D. Frary, same place.

249,349. BUTTON OR STUD. WILLIAM HEEREN, Pittsburgh, Pa., assignor to Frederick I. Marcy, Providence, R. I.

249,356. WATCH-PLATE. CHARLES C. HINKLEY, Rockford, Ill.

249,367. WATCH-REGULATOR. CHARLES R. KINEHAN, Springfield, Ill.

249,375. BRACELET. MAX LEHRFELD, Providence, R. I., assignor to Samuel E. Fisher, Edwin D. Sturdevant and William W. Fisher, all of Attleborough, Mass.

Connecticut.

Newton & Lincoln, Winsted, are putting in a new repair shop in their main store.

G. W. Fairchild & Son, Bridgeport, are holding their Fall opening. Their store has been newly arranged.

Eric Lowe, an enameler at the E. A. Bliss Co., Meriden, sailed Wednesday for England, where he will take a course of study under his uncle, who is professor at Royal Academy of Art.

I. Brush, the Bridgeport jeweler, received word Thursday morning, Nov. 10, of the death of his mother, who resided in Brooklyn, N. Y. She was 68 years of age and leaves two sons, Benjamin Brush, of Brooklyn, and I. Brush, of Bridgeport.

A. B. Ryan has sold his share of the firm of Ryan & Parker, Middletown, to John M. Parker. Mr. Ryan will engage in other business soon. This business was started in 1881 by Ryan & Barrows. Ten years later the firm changed to Ryan, Barrows & Parker. In the Spring of 1898 it was changed to Ryan & Parker, Mr. Barrows retiring.

Samuel Hodgkinson, of Wallingford, who has just been re-elected a representative to the State Legislature, was elected with Colonel Leavenworth to the Legislature in 1896. He is employed at Simpson, Hall, Miller & Co.'s factory, where for several years he has held an important position. He has for four years been chairman of the Republican town committee and always been a worker.

There is on exhibition in the window of a store in Halifax, N. S., a beautiful silver cup, which was presented to the Royal Halifax Club in 1861, by his Royal Highness, the Prince of Wales, to be raced for annually and which has just been handed over to the Royal Nova Scotia Yacht Club by the surviving members of the old club. The cup is a splendid specimen of workmanship. It was made in London, Eng., and cost £200. It stands 28 inches high and is decorated with the royal coat of arms and the Prince of Wales' feathers. It is also suitably inscribed.

MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

This "Ad" Attracts, But——.

ON a card used by "Tario, the Jeweler," of Pembroke, Ont., is a picture of his own face beside which is a picture of a skeleton head with the top removed. The skeleton head is filled with wheels like those of a watch. The text accompanying the picture is: "The wheels revealed by the Roentgen rays in my cranium are the right kind for watchmaking purposes, and should impress the public with my natural aptitude and acquired skill at the art."

While any popular scheme of advertising should appeal to the largest possible number, and while morbidity is a characteristic of a goodly proportion of what is called, for the sake of a better term, the common people, we doubt the advisability of appealing to this trait. It may be set down as a positive rule that the human skeleton or any part of it should not be pictured in an ad. Some readers are sure to be horrified, and the ad. loses thus all its value.

Advertising Scheme to School Children.

AT the request of a progressive retail jewelry firm, THE CIRCULAR of Sept. 7 published a number of schemes of advertising to school children, among which was the following:

We know of a jewelry firm in Pennsylvania who worked a scheme which we think was one of the best that has come to our notice. We do not recollect the complete details of it, but it was something as follows: They had prepared a number of blank books which were issued to the school children upon application, with the understanding that to that child who had written in his individual book the greatest number of names of people in the city and surrounding suburbs would be given a prize. The names were to be written by the people themselves, and when the child thought that he or she had gotten as many as possible, he or she handed in his or her book. The result of such an operation was this: Not only did the firm have a large number of missionaries among the public, advertising the jewelry firm, but they also obtained a large number of names of people who composed a valuable field for possible future business. Presuming 50 young people went around with the blank book with the jewelry firm's name on it, the firm therefore had so many missionaries scouring the whole city and impressing the name of the firm upon the public mind. It is reasonable to suppose that every person who signed his or her name in the blank books had a remembrance of the fact and the name of the jewelry firm became more or less imbedded in his or her memory.

We note that another jeweler, J. C. Sipe, Indianapolis, Ind., has adopted the scheme and has the following announcement in the local newspapers:

$75.00

IN PRIZES

I will give to the schoolgirl or boy who secures the greatest number of signatures of people in this city in blank books furnished by me,

SEVENTY-FIVE DOLLARS IN PRIZES,

as follows:

First Prize—A ¼ carat diamond set in ring, or a lady's open-face 18 carat solid gold watch, value $25.

Second Prize—A diamond ring or a lady's open-face 14-carat solid gold watch, value $20.

Third Prize—A diamond ring or a 14-carat gold filled watch, value $15.

Fourth Prize—A diamond ring, value $10.

Fifth Prize—Any merchandise in my store, value $5

The above prizes are now on exhibition at my store. The names must be written by the people themselves and their addresses must be written on the opposite page by the pupil Any signature appearing in more than one book will not be counted in any book. The prizes will be awarded Saturday, Dec. 3, and all books must be turned in on or before Dec. 1.

Call and see the prizes and get a book.

J. C. SIPE, Importer of Diamonds,
Room 4, 18½ N. Meridian St.

The results of Mr. Sipe's enterprise are awaited by us with interest.

Jewelers' Ideas and Schemes.

Frank Herschede, Cincinnati, O., is one of the most progressive jewelers in the city; he is always ready to adopt anything for the advance of the business. He is now putting up a glass awning, or to quote correctly, a Luxfer prism canopy, in front of the store to reflect the rays of light into the store. The effect is wonderful. He calculates a great saving of electric light, as he formerly had to use the incandescents clear up to the front door almost daily.

*

Some relics of the Spanish-American war are shown in jeweler Bernard Pol's window, Bangor, Me. They are from the sunken Spanish cruisers *Vizcaya*, *Cristobal Colon* and *Maria Teresa*, and were obtained by Cadet W. M. Hunt, of Bangor, who served on the cruiser *Detroit* during the war.

William G. Atherholt, Chester, Pa., recently offered to repair jewelry free of charge, provided the owner of the broken jewelry cut Mr. Atherholt's advertisement out of the newspaper and presented it with the pieces which were to be mended. The offer was good for only one week.

*

Ambrose Kent & Sons, Toronto, Can., have issued a handsome and comprehensive catalogue in connection with their mail order department for the holiday trade, A portion of it is printed in two colors showing up the illustrations in bold relief on a dark background. Other cuts are from photo-engravings direct from the articles, conveying a close idea of the appearance and style of the goods.

*

S. Messerer, 15 Springfield Ave., Newark, N. J., in an advertising folder, gives a time table indicating the difference in time between the principal cities of the world when 12 o'clock at Washington, D. C., also the air line distance from Washington, the calculations being made by Mr. Messerer himself. This is very interesting information and warrants the preservation of the folder.

A Jewelry Salesman's Sharpness.

"THERE are many diamond experts in this city," remarked the observant salesman in a Chestnut St. jewelry store, "but I don't think any of them has a keener eye than one of our boys right here in the store. His expertness was tested and proved very conclusively one day last week. I was showing some diamond rings of large karat to a well dressed man, who was particularly hard to please. I drew out tray after tray, but nothing seemed to please him. Finally he arose with an exclamation of impatience, and started leisurely toward the door. Now our expert whom we will call Frank, was selling some silver ware to a woman at a counter just opposite to me. The first tray of diamonds which I had shown to my 'finicky' customer still lay upon the counter. Frank swept his eye over the tray and saw that something was wrong. The harmonious reflection of the trayful of gems was marred by one dull stone. He realized very promptly that a fake stone had been substituted for one of the genuine ones. A moment later Frank intercepted the customer at the door and induced him to go back to the boss' office, and cough up the ring he had stolen."—Philadelphia *Record*.

J. M. Fonberg has removed from Buena Vista, Col., to Victor, Col.

F. A. Fonney has removed from Bronson, Kan., to La Harpe, Kan.

REFERENCES AND LATEST SALES UPON APPLICATION.
ALL CORRESPONDENCE STRICTLY CONFIDENTIAL.

H. M. RICH & CO.,

21 SCHOOL STREET,
BOSTON, MASS.

EST. 1879

The Most Successful
JEWELRY, BRIC-A-BRAC AND FINE ART
Auctioneers in America

Prosperity and Columbus Watches

go hand-in-hand, and both will make you happy. You cannot be prosperous unless you handle the **Columbus Movements**. We are making more watches than ever, they are positively the best on earth.

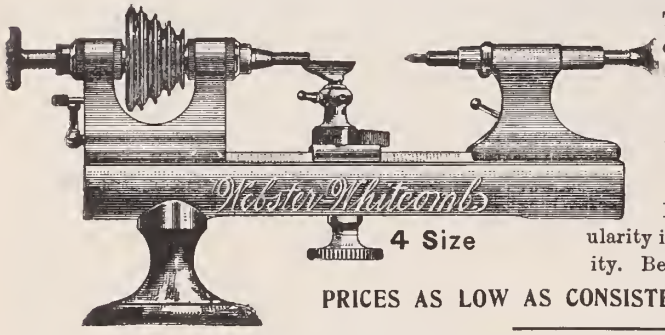
Our **Nos. 5 and 6** and **7 and 8** are the best movements on the market for the money.

Every movement guaranteed. Our line is complete.

THE NEW COLUMBUS WATCH CO., *COLUMBUS, ...OHIO...*

A LATHE OF QUALITY

IS THE LATHE TO BUY.



There's no doubt about the quality of the . . . .

Webster-Whitcomb.

Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO

AMERICAN WATCH TOOL COMPANY,

Stoney-Batter Works, Chymistry Dist.,

WALTHAM, MASS.

ESTABLISHED 1872.
INCORPORATED 1894.



ALWAYS RELIABLE.

WORLD RENOWNED.

...The... "Best" There Is.

WM. F. NYE,

New Bedford, - Mass.

A. WALLACH & CO.,

Manufacturers of

Gold and Silver Purses, Solid Link Lock Bracelets, Ribbon Fob Chains and Antique Seals.

39 Maiden Lane,

L. Rosenberger.
M. Rosenberger.

New York.

Established 1848.

W. C. A. WESTPHAL,

WATCHMAKER,

41 Maiden Lane, NEW YORK.

Established 1892. Telephone, 3684 Cortlandt.

Estimates, Repairing, Adjusting of Chronometers, all Complicated Watches and Fine Time Pieces.

DEMAGNETIZING.

Watches made Non-Magnetic.

Fine Wheel and Pinion Cutting.

JULES JURGENSEN,

COPENHAGEN,

Plain and Complicated **WATCHES AND CHRONOMETERS,**

Are the leading production of their kind in the world.

SOLE AGENTS:

Schulz & Rudolph,

Importers and Cutters of Diamonds and Other Precious Stones.....

28 JOHN and 65 NASSAU ST., NEW YORK.

For 20 Years....

Successful as an Auctioneer is the record I point to. Good enough record, isn't it?—to back up my statement that I can conduct an Auction Sale for you that'll get results!

More of my story if you write.

Alexander J. Comrie,

22 JOHN STREET,

NEW YORK.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'s BOOK LIST when in want of any technical work in the jewelry or Kindred Trades.



The Bane of Watches—Friction.

WITH that kind of dead heat escapements, says Robert Immisch, where the friction remains active throughout, as in duplex and cylinder watches, the gyration is, of course, much less, and hence it is imperative that attention should be paid to a proper proportion of weight and diameter of balance. In the case of a cylinder watch, no amount of change in the balance spring will make long and short vibrations equal, if these proportions are incorrect. The friction on the sides of the cylinder is a given factor and must be turned to a proper account; the gyrations being small in themselves, the arc of escape bears a large proportion to the whole extent of the vibration. During this arc of escape there is no side pressure against the cylinder, and a stronger impulse will consequently propel the balance forward with a greater velocity. This increase during the arc of escape will be compensated for by the increased friction on the cylinder.

If a balance is too small and too heavy, it is clear that a greater momentum will overcome this friction easier, and so neutralize the equalizing effect it would otherwise have had. It follows, if a cylinder watch gains with increased motive power, the balance is too small and too heavy. By making it lighter and putting in a weaker spring, a change is certainly effected in the right direction; but as any change in the motive force will be at too great a proportion to the absolute power of percussion in a slight balance and spring, any diminution will cause the vibration to fall off considerably; any outward influence, such as thickening of the oil, and imparted motion, will also influence the going of the watch to an undue extent. There is in a large and light balance not that alertness which we find in small and heavy ones, and the wear on the edge of the cylinder is certainly greater, but it has the important advantage of greater steadiness. In a watch having an escape wheel of 15 teeth, making 18,000 vibrations in an hour, the extreme edge of the balance should just reach up to the tooth of the wheel, and the weight be so proportioned that, being clean and fully wound, it should make a little less than two-thirds of a turn. With slower vibrations the size must be increased proportionately.

In a duplex watch the friction is much less, but as it continues throughout, a change of the momentum of the balance would also considerably affect the long and short vibrations. This escapement affords a facility of altering the proportions of the impulse velocity to the friction in the remainder of the vibration. If the angle formed by the pallets and the notch in the roller is lessened, the drop is increased, and the impulse power so lessened causes not only the vibrations themselves to fall off, but also the smaller ones to be slower than the large ones.

The following rule will be a guide in conducting experiments: All alterations which increase the arc of vibration without changing the amount of friction will make the long vibrations slower than the short ones. If the impulse power remains the same and the friction is increased, the long vibrations will be quicker than the short ones, inasmuch as to a smaller arc of vibration the same increase of friction bears a greater proportion than to a larger one.

If in a duplex watch the balance holes are too large, and the balance is brought into such a position as to bring it into closer proximity with the escape wheel, the long vibrations are sure to be quicker than the small ones, for two reasons; firstly, on account of increased friction on the roller, and, secondly, in consequence of the greater drop in the escapement. The difference caused by greater or less drop will be the same whether the momentum of the balance is great or small, while that caused by the change in friction on the roller will be considerably influenced by the momentum of the balance. We also find that if the balance holes are large, a considerable difference arises in the rate of going in the four vertical positions. The pressure of the wheel against the roller is never directed to the center of the latter, but acts obliquely, and if, according to what position the balance is in, it becomes more or less so, it will cause a variation of friction in the pivots in different positions; though it is less in amount than that on the roller, it is extremely inconvenient, as its variable effect can never be entirely compensated for. It is therefore of great importance in a duplex watch that the holes should fit exactly. When the escapement is set out of beat, the point where the vibrations are quickest does not correspond with the center of the arc of escape, and therefore such change will have an influence on isochronism; but, of course, this ought not to be done, as it would make the escapement imperfect.

In a duplex watch the friction on the roller is sufficient to exercise a proper control over the momentum of the balance, and consequently the latter becomes liberated and gets more free in its action when the motive power relaxes. The balance is, on the other hand, sufficiently independent of the friction to allow the properties of the balance spring to be brought into play. Those circumstances combine to make the general performance of duplex watches very satisfactory. In lever watches and chronometers the motion of the balance is, except during the arc of escape, unfettered by any escapement friction, and the properties of spring or balance have their full sway.

Never Manipulate a Spring.

WHEN the repairer is manipulating a spring he should exercise extreme caution not to bend it, as the rebending it to its former position causes an unevenness in the texture of the metal. The unevenness caused by such a proceeding will be greater when the material is soft.

To illustrate: If we bend a piece of metal and try to bring it back to its former shape it will bend in a different place; everybody knows how difficult it is to straighten a pin when it has been bent. If a spring has been bent and it is forced back into its original position, the elastic force will be diminished at the point so forced. The mere fact of bending it in the first instance has an effect detrimental to its elastic quality. It is, for instance, well known to watchmakers, and many have found it out to their vexation, that the bending of a gong wire in a repeating watch, in order to free it from any point it touched, diminished the sound considerably, and heating the spring would only partially restore the tone. The best way to proceed in such a case is this: If the spring touches on the outside and must, consequently, be bent inward, it should be, at the place where it is to be bent, laid upon a coarse piece of brass corresponding in shape with the inner side of the spring; then, if the outside be slightly hammered with the sharp edge of a hammer, the small indentations produced will cause the outside to be lengthened a little and the inside to contract in proportion. The change of form will be very gradual, and the granular disturbance, being spread over a large area, will not be great enough to affect the tone in the least. The more a spring is bent to and fro in any direction the more it will lose its elastic force. It is for this reason that a beginner will often spoil a spring by over-manipulation, making it ultimately unfit for isochronal purposes. Especially in soft springs care

should be taken to make any change very gradually, and rather oftener than too much at once, and thereby necessitating the bending back of the spring. If quite a soft spring, perfectly adjusted, should be bent and brought back again to exactly its former position, the vibrations would be isochronous and no more, and by repeating the experiment the elastic force of the curve will become so small, compared with that possessed by the body of the spring, that in place of exercising a control over the latter, its motion becomes subservient to it. A harder spring will bear a much greater amount of over-manipulation, and a Breguet spring, the form of which in itself necessitates a certain amount of bending, must always have a greater degree of hardness than that necessary for helical springs, in order that the advantage possessed by this form should be of the greatest possible use. It is also necessary that a certain time should elapse before ascertaining the result of the change effected.

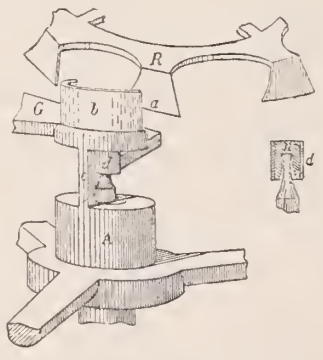
All metallic bodies possessing some degree of elasticity do not, if forced into a different shape, retain their newly acquired shape exactly, but have a tendency to return in some small measure toward that shape from which they have been forced. The reactionary force becomes gradually less active, until, after a time, it ceases altogether. The time required for the shape to become permanent differs greatly with the degree of elasticity. This time will be greatly shortened by the application of heat, and also by imparting some small motion. A great variety of experiments may be made to prove the existence of this most curious phenomenon.

A gong in a repeating watch, after the tone has been spoilt, will, after a time, especially if the watch is made to strike frequently, in a small measure improve its tone. This improvement will take place at once, and in a greater degree if heat is applied.

There is no form more favorable to the display of this tendency than that possessed by balance springs and the acting parts of a compensation balance. If a compensation balance is bent outward rather considerably and the rate be noted down, say, after the first half-hour, and compared again somewhat later, say, after six hours, it will be found that at the second observation the rate is somewhat accelerated. While this change is taking place in the balance spring, the isochronism is affected in a manner which is very deceiving, because it is not continuous. To bring this feature more directly under observation, the following experiment can easily be made: Bend a part of mainspring (of about six inches in length) excessively, not by short bends in different places, but by a continuous twist between the fingers, and then bend it back again gradually and by short bends in different places until it forms a straight line; then fix one end firmly on a table, with its sides vertical to the plane of the table, in such a manner as to allow the free end to vibrate freely in a horizontal direction; fix a small weight to it at a convenient distance, in order to make the vibration observable, mark the position when in rest by fixing a pin into the table outside the spring, and two other pins at equal distances from the spring. If the spring is inflected in that direction from which the last change has been effected in making it straight till it touches the pin, it will, on being released, not reach the opposite pin, or at least approach much nearer to it, which proves that the resistance which the spring opposed to the momentum of the weight is greater on one side than on the other. Something of this kind takes place (of course, in a very much smaller measure) in the balance spring after it has been altered, and it would be quite useless to ascertain the permanent effect of a change before the lapse of a certain time. In the case of a hard spring in a chronometer, a time of about three or four hours should be allowed.

Breguet's Ruby Cylinder.

THE manner in which that accomplished French horologist, Abraham Louis Breguet, arranged the ruby cylinder in his watches to render the acting ruby portion more easily made, and to lessen the risk of breakage, is illustrated below:



R—Portion of escape wheel.
b—Acting part of ruby cylinder.
a—Tooth of escape wheel.
n—Jewel bored for the reception of the pivot (but not throughout its whole length); fixed in the boss d of the bridge G.
A—Cylinder.
c—Neck supporting the ruby portion of cylinder.

On Thursday night of last week the store of M. W. Owens, Cannonsville, N. Y., was entered by burglars and goods valued at from $300 to $500 stolen. The thieves took goods such as jewelry, watches, gold pen holders, etc.

U. S. Exports of Clocks and Watches to Latin America.

WASHINGTON, D. C., Nov. 5.—The exports of clocks and watches from the United States to the Latin-American countries for the month of July, 1897 and 1898, and seven months ending July 31, 1897 and 1898, the statement being corrected to Sept. 2, 1898, were as follows:

Articles and Countries.	July.		Seven months ending July.	
	1897.	1898.	1897.	1898.
	Values.	Values.	Values.	Values.
Clocks and Watches (*Relojes de pared y de bolsillo; Relogios de parede e de bolso; Pendules et montres*):				
Central America	$968	$7	$7,647	$3,931
Mexico	1,270	1,135	12,317	11 650
Argentiua	557	3,342	11,523	19 761
Brazil	1,592	1,302	14,474	19.885
Other South America	3,963	7,647	56,489	51,235
Total	$8,350	$13,433	$102,450	$105,962

Proceedings of the Horological Society of Philadelphia.

PHILADELPHIA, Pa., Nov. 7.—The regular monthly meeting of the Philadelphia Horological Society was held at Bank Hall, southeast corner of Broad and Columbia Ave., Philadelphia, Pa., on Thursday evening, Nov. 3. The proposed changes in the constitution and by-laws were not taken up for consideration, final action being postponed until the next meeting.

The drawing competition for the "Playtner Prize" closed Nov 1, and all the drawings are now in the hands of the judges. The secretary has received one drawing with the motto, "Aim to Excel," with which he has not received a sealed envelope with true name enclosed.

Gold and Silver Plating Without a Current.

THE following lines, says *Edelmetal Industrie*, are for the purpose of imparting information on the subject of gold and silver plating by processes at once cheap, simple and fairly certain, as they have shown themselves to be in practice. One receipt is as follows: Prepare first a solution of gold in *aqua regia* (two parts hydrochloric acid, one part nitric acid). The gold is best dissolved in a porcelain dish, over a sand or water bath, whereby strongly acid, brown vapors of hyponitric acid develop. When all dissolved permit the acid to evaporate until the fluid has turned strongly brown and acid vapors are emitted no longer; when the fluid is cold dilute with water and store in a bottle.

In a bath next dissolve 12 grams (185 grains) caustic potash and 20 grams (308 grains) phosphate of soda and add enough of the gold solution that about 4 grams (62 grains) gold are used. To this bath, being about 8 to 10 liters (8½ to 10½ quarts) fluid are by continued stirring added 50 grams (771 grains or 1½ ounces) cyanide of potash and the bath heated to a boil. After the bath has cooled to 70°—80° C. (158° to 176° F.) the article to be gilt

may be hung in, having a care to preserve this temperature.

In silver plating, especially with articles in which copper and its alloys predominate, a similar method is observed. The silver also is dissolved in nitric acid over the sand or water bath and by a careful addition of either hydrochloric acid or table salt changed into chloride of silver. This addition is continued as long as a deposit takes place after the solution has been diligently stirred and then left to stand. The mixture is then set aside, the liquor above the white, cheesy precipitate is poured off and the latter sweetened by copious rinsing with water as long as the escaping water reddens blue litmus paper. The sweetened precipitate (chloride of silver) is best kept in a black glass bottle with wide neck.

The following two baths are next prepared in glazed pots: 1. Cyanide bath, consisting of about 10 liters water, 20 grams chloride of silver and 60 grams (926 grains) cyanide of potash, which mixture is permitted to boil up. 2. Salt bath of 10 liters water, 5 kilograms (11 pounds) table salt, 5 kilos white tartar and 167 grams (2,577 grains) chloride of silver.

The latter mixture is boiled for one hour, constantly stirring during the time, and after cooling poured into a third pot, in which it may be kept. The article to be silvered, after having been treated with diluted sulphuric acid for thoroughly cleaning it, is well pickled in nitric acid and then pickled clear in a mixture of sulphuric and nitric acids, a little hydrochloric acid to which a trace of lampblack was added and well rinsed; it is next thrown into clear water to which a little white tartar was added, in which it is kept until wanted for silver plating. The water must not be warm nor must the article be kept in it too long, else it would become dim and no clean plating can be produced.

The article prepared in this manner is first entered into the cyanide bath, in which, being shaken, it becomes coated with a film of silver. It is then well rinsed and entered into a diluted solution of the salt bath, in which it remains until it has assumed a gray white or yellowish white color; it is then rinsed again and returned into the cyanide bath, rinsed and thrown into clean water or dried in sawdust. Each rinsing must be performed in different and always the same vessels. The two baths may also be preserved and only require an occasional betterment of cyanide of potassium (when the article when entered becomes black, which gradually changes into white) or chloride of silver (when it assumes a yellowish white color). When the salt bath solution becomes weak a quantity of salt must be added with a *wooden* spoon. The cyanide bath must be shaken daily. During the procedure of silver plating the temperature of the cyanide bath must range from 176° to 194° F., that of the salt bath over 212° F.; the cyanide bath must at each new addition of cyanide of potassium or chloride of silver be boiled up only once before it is used. The silver plating obtained with these is pure white.

W. H. Wallace, formerly in the jewelry business at Wingham, Ont., has removed to Dauphin, Man.

DAVID KAISER. FRED L. SMITH. JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

Venezuelan Steer Novelties.

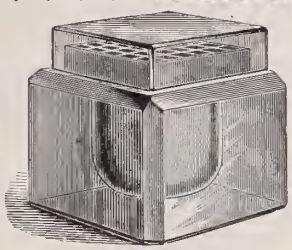
THE LATEST PRODUCTION IN FINE LEATHER.

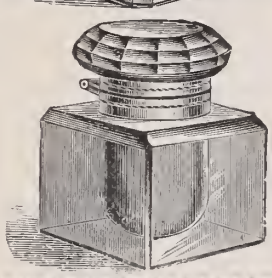
We have a large collection of Mounted Pocket Books, Card Cases, etc., for the Jewelry Trade.

ESTABLISHED 1850. **C. F. RUMPP & SONS,** TRADE MARK

FINE LEATHER GOODS,

Fifth and Cherry Streets, Philadelphia: | Special Catalogue for Jewelers. | New York Salesrooms: 621 BROADWAY.





A. A. WEEKS,

11 GOLD ST., NEW YORK,

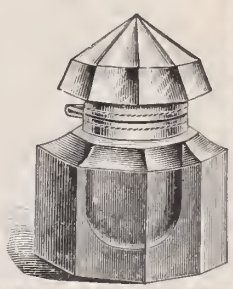
Manufacturer and Importer of

CUT AND PRESSED

INK STANDS

For Mounting Purposes.

We carry in stock a large assortment ready for Immediate Delivery.



MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland. 21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

CHAS. MEYLAN

PLAIN AND COMPLICATED WATCHES.

SPLITS AND REPEATERS

A SPECIALTY.

AGENTS FOR THE OMEGA WATCH.



F341



A 423



F397

NEW

SPECIMENS OF THE POPULAR

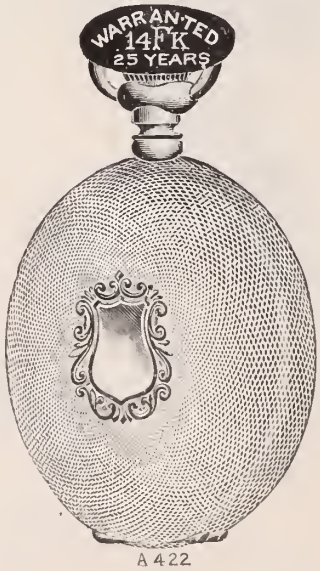
16 Size

Fahys "Honest" 14Fk. Gold Filled Cases

THAT MAKE TRADE.



F366



A 422



F407

JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING, NEW YORK.





F398



F10

MODELS

OF NEW DESIGNS IN THE SUCCESSFUL

16 Size

Fahys "Honest" 14Fk. Gold Filled Cases

THAT ARE MODELS OF PERFECTION.



F316



F372



F314

JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING, NEW YORK.

Our New Line of Goods

For the

Jewelry and Fancy Goods Trade

is unequalled in Artistic Designs and Attractive Finishes.

Vases, Pitchers, Jardinieres, Etc.,

in Plain and Decorated,

BALEARIC, CERISE, RHODIAN and other FINISHES,

the handsomest ever put on metal.



Gold and Onyx

TABLES AND JARDINIERE STANDS, CANDELABRAS, FIGURES, BUSTS, Etc.

Reception Lamps

with the celebrated "B. & H." or "B. & H." Radiant Burner.

THE FINEST LINE EVER PRODUCED.

The Trade

are cordially invited to inspect our productions at our salesrooms.

Bradley & Hubbard Mfg. Co.,

NEW YORK, 26 Park Place to 21 Barclay Street. BOSTON, 160 Congress Street. CHICAGO, 204 Masonic Temple. PHILADELPHIA. 714 Betz Building.
Factories and Main Office, MERIDEN, CONN.

Cameo Plaques

THE LATEST HOLIDAY NOVELTY.

FINE ART POTTERY AND FRENCH CHINA, SUITABLE FOR THE JEWELRY TRADE....

Charles L. Dwenger,

Importer... 35 Park Place, New York.

F. W. GESSWEIN COMPANY,

WILLIAM DIXON, President. 39 John Street, New York.

Headquarters for all

Tools and Supplies for Metal Workers

Call the attention of the trade to *worthless imitations* of their....

CHEMICALLY PREPARED CHARCOAL BLOCKS.

Our Charcoal Blocks have gained the favor of every practical man, and the fact that they are copied in sizes as well as general appearance, proves the unquestioned superiority of ours over all others.

TO PROTECT THE TRADE, EVERY BLOCK OF OUR COAL WILL BE STAMPED . . .



TRADE MARK.
Registered.



Fontainebleau ....Ormolu.

This line of goods is made by us in a variety of decorations, shapes and sizes with gilt metal mountings.

The extremely artistic excellence of these goods, and the moderate prices we have placed upon them, make them very desirable Holiday goods for jewelers especially.

Some of these can be retailed as low as $3.00, $4.50 and $6.00 according to size. More elaborate decorations cost more, in proportion to the amount of work applied.

The character of the goods is decidedly "Frenchy," which brief description tells more than volumes of detailed explanation could, and has the advantage of being to the point.

We wish you would make a mental note of these things and be sure to look them over when you come to the market.

Bawo & Dotter,

....Importers,

26-32 Barclay Street,
New York City.

The Connoisseur
Latest Information in
Art Pottery, Art Metal Goods, Bisque, Bronzes, Cut Glass, Lamps, Bric-a-Brac, Fancy Goods, Etc.

Competitive Exhibition of Beer Pitchers.

(*Continued from page 56, Nov. 9, 1893.*)

THE jury has also taken notice of several other designs and has awarded "mentions" to them. S. Broux, of Croix (Nord), has employed cut and engraved crystal and united with it a mounting of



MENTION. URBAIN RENOUX.

repoussé, ciselé and openwork silver. Although the general form is rather heavy and not new, the ornamentation with hops and bees is novel and has been carefully



MENTION. S. BROUX.

gotten up and readers may see from the illustration of the jug that the embellishment of the metal and still more so the crystal has been treated with a great deal of ability. The handle with its branches of hops and the openwork circle upon which it rests, are quite elegant.

Claudius Tortel, of Macon, has endeavored to devise a somewhat less heavy form; the pitcher handle has been gotten up with a certain grace, but does not appear altogether commodious. As regards the decoration, it may be said that a certain harmony prevails throughout, still it is fairly dry, and appears to have been designed rather for a tin jug. Valéry Bizouard has with a more elementary motif —a simple display of palmettos, freely cut into the body, understood better the cutting of crystal. His design is certainly one of the most practical we have seen.



MENTION. CLAUDIUS TORTEL.

If Mr. Tortel appears to have designed for tin. B. Neiter seems to design for ceramics, as the model exhibited by him would be better adapted for faience than for glass; the effects desired would be brought out better by the application of enamel than by layers of glass.

As regards Urbain Renoux, of Voiron, although the form of his jug is a little too artificial, nevertheless the decoration is charmingly disposed; we object, however, to the metal garniture, as it makes the handle too meagre.

Besides the familiar rich, mellow reds and browns that have in the past characterized Rookwood pottery, light shades in green and cream have appeared. In addition also to vases and purely ornamental forms some objects of utility for the table, such as chocolate pots, figure among pieces on which the silver mountings have become a most prominent feature.

The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

NEW ART METAL GOODS FOR JEWELERS.

FOR the jewelers' holiday trade the Bradley & Hubbard Mfg. Co. are showing at their New York salesroom, 21 Barclay St. and 26 Park Place, a fine, large and interesting assortment of art metal goods, bronzes and novelties, in addition to their usual fine collection of B. & H. lamps. The art metal goods show not only many entirely new shapes in vases, urns, jardinieres, etc., but a number of the pieces appear with new variations of the Baleric and other finishes now popular. The line of imitation bronze busts, figures and animal groups in Roman, Barbedienne and other colors is unusually large at present, while the assortment of novelties, such as paper weights, ash trays, ink stands, candlesticks, jewel boxes, etc., is one of the most varied the company ever carried.

*

NEW PRODUCTIONS IN NILAND CUT GLASS.

ONE of the most conspicuous features of the assortment of the Niland Cut Glass Co.'s products now carried by their selling agents, Wicke & Co., 32 Park Place, New York, is the display of bowls. The bowls are in all sizes, including the footed variety, and include several shapes. The decorations are also of various kinds, the cuttings ranging from the most popular priced to the highest grades, prominent among them being the "Gothic," "Sparkling," "Radiant" and other recent patterns. In addition to the regular pieces common to cut glass, Wicke & Co. are showing a number of very pretty and neatly cut decanters and bottles.

*

ADVANTAGES FROM HANDLING STANDARD ART WARES.

SOME of the many jewelers now handling art pottery and bric-à-brac are beginning to appreciate the fact that the chances of loss through old stock and passé styles are not nearly so great with the standard and original wares of the manufacturers of high art pottery as with the cheaper lines of imitations. This fact has been demonstrated many times with regard to the productions of the Royal Copenhagen Pottery Co., where in a number of instances, after the pieces have gone out of style, their value has risen, particularly among collectors, owing to the fact that

MYERS OF NEW YORK.

Now Ready

1899 CATALOGUE

KNOWN AS

The New York Jeweler

A BOOK OF NEARLY 1,000 PAGES.

THE ACKNOWLEDGED EXPONENT OF THE JEWELRY WORLD.

SPECIAL
LIST PRICES
All Uniform

BUSINESS ADDRESS ONLY ON THE TITLE PAGE.

Illustrating Choice and Complete Lines from Our 22 Departments

With each Catalogue we send a handsome (colored and embossed) Lithographic Hanging Sign.

Particular Attention to
Oculists' Prescriptions



ILLUSTRATES
Watches
Diamonds
Jewelry
Optical Goods
Silverware
Clocks
Cut Glass
Lamps
Musical Merchandise
Canes and Umbrellas
Photographic Supplies, Etc.
Watchmakers' Tools and Jewelers' Sundries.

A PROFIT-PRODUCER if permitted to lie on your show case.
You take the orders; we carry the stock.

CLOSE TO CASH TERMS. CLOSE TO CASH VALUES.

We Carry Everything that Appertains to the Trade.

Our business requires and we occupy the largest salesroom in our line in the Empire City's wholesale jewelry district. We extend every facility in accommodating customers and furthering sales.

WHEN IN THE CITY CALL ON US.

SEND FOR OUR CATALOGUE. ADDRESS DEPARTMENT "G."

S. F. MYERS CO.,

Importers, Manufacturers and Wholesale Jewelers,

Myers Building, { 48 and 50 Maiden Lane, / 33 and 35 Liberty Street, } New York.

the manufacture of the pieces had ceased and their number was limited. Another reason lies in the fact that for the standard wares there is always a regular demand, which, even though small at times, is sufficient to make the pieces retain a great part of their value long after the call for their particular style or decoration has ceased.

*

NEW PRODUCTIONS IN WAVE CREST WARE.

AS articles suitable for presentation purposes, the beautiful productions in Wave Crest ware of the C. F. Monroe Co. are perhaps unsurpassed in popularity by any lines of this character which come into the jewelry trade. This season more than ever before the line of this company, shown at their New York salesrooms, 38 Murray St., contains almost every article appropriate as gifts to both sexes that can be manufactured in this ware. Among these are many pieces like the bell here illustrated, whisk broom holders, etc., that are now made in Wave Crest for the first



time. The greatest assortments among the presents for men are to be seen in the cigar and tobacco jars, ash receivers and like articles, while for the fair sex are jewel cases, glove boxes, handkerchief boxes, ring trays and a host of small knick-knacks and ornaments dear to the feminine heart.

THE RAMBLER.

The Ceramic Industry of Japan.

THE ceramic industry of Japan, viewed from a commercial standpoint, is found to be suffering from a chronic form of decadence. The annual export does not exceed 2,000,000 yen worth, which, however, must be reduced to 1,600,000 yen when the value of cloisonné ware is deducted. Of the total export at least one-half is sent to the American market, but this represents only 4 per cent. of the total volume of porcelain in this country, the balance being made up of the products of English, French, German and other potters. To what an extent the industry in Japan has been reduced may be judged from the decline in Arita, one of the principal porcelain districts. Ten years ago its annual output was valued at 700,000 yen; to-day it has sunk to one-seventh of that amount. The same falling off is noticeable at Tajimi, Soto and Kyoto.

Deterioration in quality, according to the Japan *Weekly Times*, is at the root of the trouble. Various causes are assigned. In the case of the superior qualities of ware, involving exquisite workmanship, the withdrawal of the liberal patronage formerly extended to the potters by feudal princes must be held responsible.

ENDEMANN & CHURCHILL,

Importers ....of CHINA, GLASS, ...and FANCY GOODS.

50 MURRAY ST., ...NEW YORK.

A CARD:

Appreciating the importance of the Jewelry Trade as a factor in our business, we have ordered our stock for this season with the special view of catering to the wants of the Jeweler in his Fancy Goods Department, and we therefore solicit your patronage.

LINES FOR JEWELERS: FLEMISH BEER STEINS AND JUGS, BOHEMIAN GLASS WARE IN CASES, VIENNA PORCELAINS, PLATES AND FIGURES, FRENCH CHINA, FANCY ARTICLES.

CALL AND SEE US.

WILLETS' ART BELLEEK CHINA
Attracts Trade and Holds It.
Write for illustrations and particulars to
WICKE & CO, 32-36 Park Place, New York

ESTABLISHED, 1876.
E. J. GREGORY
JEWELER'S AUCTIONEER
JEWELERS BUILDING.
ROOM, 63 BOSTON, MASS.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades

ENAMELERS
Of GOLD, SILVER AND PLATED JEWELRY, Enameled, Plain and in Colors
ALSO OF
SOCIETY EMBLEMS, YACHT AND COLLEGE FLAGS,
All Varieties of Painted Enamel Work
S. S. WILD & SON
179 Eddy Street, PROVIDENCE, R. I.
Correspondence Solicited. Telephone Connection.

The American Ophthalmic Institute
of New York City.
A Practical School for Opticians.
Write for Prospectus and terms for both the Regular and Correspondence Courses.
"Eye Defects," bound in Muslin, 96 pages, 131 Illustrations, $1.00
OFFICE HOURS: 9-12 A. M. 1-5.30 P. M.
R. H. KNOWLES, M.D., Surgeon in Charge.
Professional Parlors for Patients and Pupils, Room 5. 177 Broadway, New York.

DUBOIS WATCH CASE CO.,

Makers of the
CELEBRATED HAND MADE **Solid Gold Cases**
STAMPED:
Constructed in the Old Reliable Way. TRADE MARK 18 K. TRADE MARK 14 K. Sold Entirely On Its Own Merits.
CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.
New York Office, GILL BUILDING, 9, 11 and 13 MAIDEN LANE.
Main Office and Factory, 24-30 MORTON ST., Brooklyn, N. Y.

VICTORY

Beckons the jeweler whose stock includes a complete line of

..Rogers & Hamilton Ware..

A perfect plated ware. Fall lines now ready.

The Rogers & Hamilton Co., WATERBURY, CONN.

"Our Ware Wears Well."

AIKIN-LAMBERT JEWELRY CO.,

Importers of
DIAMONDS.
Jobbers in
WATCHES, JEWELRY, CHAINS, NOVELTIES, ETC.
Latest Designs. Lowest Prices.
19 MAIDEN LANE, NEW YORK.

CHAS. F. WOOD & CO., DIAMONDS

14 MAIDEN LANE, NEW YORK. IMPORTERS AND CUTTERS.

NOTWITHSTANDING the recent advance in prices of ROUGH we are enabled to sell our Diamonds at the old prices, our purchases being made previous to the advance.

R., L. & M. FRIEDLANDER,

Diamonds, American Watches, Jewelry,

30 Maiden Lane, New York.

Branch Office, 97 HATTON GARDEN, LONDON, ENGLAND.

HALL CLOCKS.



TRAVELING CLOCKS.

GILT REGULATORS.

SWISS REGULATORS.

MANTEL CHIME CLOCKS.

BRONZES, VASES, MINIATURES.

Harris & Harrington,

32 and 34 VESEY ST., NEW YORK.

Sole Agents to the Trade for J. J. Elliott & Co., London.

65 Nassau St: Cor. John. NEW YORK.

IMPORTERS AND CUTTERS OF *Diamonds*

Armstein Bros. & Co.

DIAMONDS Importers and Cutters. L. & M. KAHN & Co., 172 Broadway, Cor. Maiden Lane, N. Y. DIAMONDS

Royal Worcester Porcelain

is particularly adapted for

Wedding Presents, Holiday and Birthday Gifts.

A new

Treatment of Ivory

by the Royal Worcester Company, with colored golds and bronzes, is peculiarly suited to statuary, and beautiful models, for decorative purposes, are in great demand.

Le Boutillier & Co.,

Importers and Jobbers,

18 East 17th Street, New York.

FERD. FUCHS & BROS.

SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

34 East 29th St., - New York.

Established 1879. Manufacturer of

LOUIS W. HRABA,

Fine Leather Goods

29 East 19th St., New York. Exclusively for the Jewelry Trade.

C. RECH & SON,

...Makers of...

Fine Gold Chains,

40 Crawford St., NEWARK, N. J.

WOOD & HUGHES,

STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.,

FINE QUADRUPLE PLATED WARE.

No. 24 JOHN STREET, • NEW YORK.

206 Kearney Street, San Francisco, Cal.

HASKELL & MUEGGE, Agents.



Are You in Business for $ & Cents?

If so it will be to your interest to try us with your waste of all kinds containing Gold and Silver. With our practical experience and up-to-date methods of

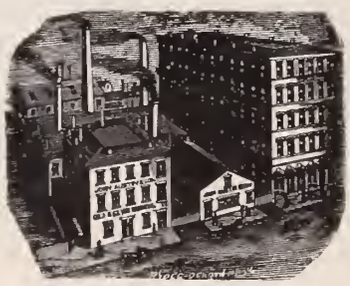
SMELTING, REFINING AND ASSAYING,

We are confident you will obtain better results.

CONLEY & STRAIGHT,

236 Eddy Street, PROVIDENCE, R. I.

N. B. JEWELERS' SWEEPS A SPECIALTY.



36 YEARS OF HONEST RETURNS

IS OUR GUARANTEE OF SATISFACTION TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING,

JOHN AUSTIN & SON,

ASSAYERS, REFINERS AND SMELTERS,

74 & 76 Clifford St., Providence, R.I.

11 John Str., New York.

185 Dearborn Str., Chicago.

S. & B. Lederer,

100 Stewart Str., Providence, R. I.,

Makers of

Rolled Plated Chains of all Descriptions.

Lockets, Charms, Rings and Society Emblem Goods.

Collar, Cuff and Link Buttons.

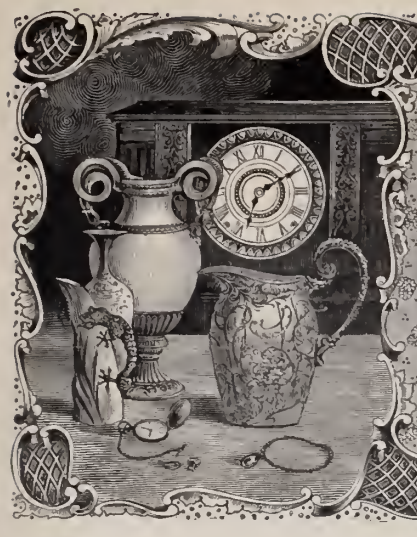
We Sell to Jobbers Only.

WE WILL FILL ALL ORDERS FOR HOLIDAY TRADE WITHIN 24 HOURS AFTER THEY REACH THE FACTORY.

S. O. BIGNEY & CO.'S

HIGH GRADE CHAINS. QUICK SELLERS AND LEADERS IN STYLE AND FINISH.

29th YEAR. LARGEST CIRCULATION OF ALL THE JEWELRY PUBLICATIONS. OLDEST OF ALL THE JEWELRY PUBLICATIONS. VOL. XXXVII.



THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW.

Corbin Building, 11 John St., Corner Broadway, New York.
Copyrighted by THE JEWELERS' CIRCULAR PUB. CO.
Entered at the Post Office in N. Y. as second class matter

VOL. XXXVII. NEW YORK, WEDNESDAY, NOV. 23, 1898. No. 17.

ART IN ECCLESIASTICAL JEWELERS' WORK.

PROBABLY the most beautiful and most costly chalice ever made in Baltimore, Md., has just been completed by William H. Saxton, jeweler, 30 E. Baltimore St., Baltimore, Md. The gorgeous vessel cost exactly $11,800 and is a splendid specimen of the jewelers' art. The chalice will be donated to a Roman Catholic church in Maryland, but not in Baltimore. Who the donor is even Mr. Saxton does not know. Neither has he any idea to what church it is to be given. The magnificent affair was ordered from Mr. Saxton about three months ago, and he was given a free hand to make it as beautiful as he could, the question of cost not entering into the arrangement. It is understood that the chalice will be presented to the church for which it is intended by a wealthy Baltimore lady. Of the 180 precious stones which go to beautify the chalice, most were the property of the lady for whom it is being made, and were old and valuable family jewels. The bowl, which is about three and a half inches in diameter, is surrounded with a border of the florid and free rénaissance scroll. The scroll, which was worked and designed by Mr. Saxton personally, is a graceful relief decoration in which 144 old Brazilian and East India stones are arranged. Six fine old Brazilian stones, five karat each, are set in the massive staff. At the junction of the staff and the base eight brilliant East India stones are arranged. On the graceful Gothic base is set a dainty cross formed of 11 East India stones. Mr. Saxton claims that the chalice is absolutely unique in design. Its proportions are traced with a delicacy which bespeak excellent taste and skill on the part of the jeweler, as well as long study and painstaking care.



JEWELED CHALICE FOR A MARYLAND CHURCH.

Famous Suite of Jewelry.

A VERY fine suite of jewelry, the property of Prince Alexander Tzary, was disposed of at the Mart, London, under an order of the Sheriff. It comprised a diamond cross, crown and tie. The first is mounted in the center with the famous Indian pink diamond known as "Noor-ud-Deen," or Light of Faith, and is encircled by 17 fine old Indian diamonds. The jewel is of great historical value, and it is alleged that good fortune follows its possessor, but as the accuracy of the particulars was not guaranteed this item was not unduly insisted upon. The cross consists in all of 85 brilliants, 160 rose diamonds, in addition to the center piece, and was eventually sold for £750. The "crown," or middle piece, between the knot and cross, is of Russian design, and has two fine, pear shaped diamonds and 54 others, varying in size, as well as a quantity of small rose diamonds. This article is supposed to be a facsimile of the first Imperial crown of Russia, designed by Peter the Great, and it brought £125. The last of the three lots was the "tie," or "true lovers' knot," which is fitted as a brooch, and is set with 17 handsome diamonds, a large central one, and several fine rose diamonds. This unique article changed hands for £200.



The "Old Reliable" Star ★ Brand.

Fourteen Leading Patterns

MADE IN

★ ROGERS & BRO., A. 1.

THE ORIGINAL and GENUINE
ROGERS Electro SILVER PLATE

Spoons, Forks, Knives, Etc.,

which have been manufactured continuously for more than Half a Century, and which have given universal satisfaction and made the name of Rogers famous. Buy only the GENUINE STAR ★ BRAND, which will satisfy your patrons and maintain your reputation as a reliable dealer. Every article is fully guaranteed. Made exclusively by

ROGERS & BROTHER, WATERBURY, CONN.
16 Cortlandt Street, New York.

COMPLETE LINE FOR HOLIDAYS NOW READY. SEND FOR CATALOGUE.

F&B. TRADE MARK REGISTERED **An Immense Business** F&B TRADE MARK REGISTERED is being done by deal ers handling our lines.

SEND FOR CATALOGUE.

Chains,
Bracelets,
Lockets,
Pins, Earrings,
Heart Charms.



1157 Heart and Crown Box for Small Change.

Toilet Goods,
Manicure Goods,
Ebony Goods,
Sterling Silver Novelties.

Theodore W. Foster & Bro. Co., Successors to FOSTER & BAILEY
100 Richmond St.,
PROVIDENCE, R. I.

CROUCH & FITZGERALD,



Jewelry Trunks and Cases,
161 Broadway,
Bet. Cortlandt and Liberty Sts.,
688 B'way,
723 6th Ave.
NEW YORK



$24 GROSS. $24 GROSS. $48 GROSS.
LOOKS LIKE GOLD, SOUNDS LIKE GOLD, WEARS LIKE GOLD.
And will Stand a Gold Acid Test.
WM. LOEB & CO., Providence, R. I.
MAKERS OF W. L. & CO. RINGS.

Mercantile Fountain Pens.

NEW COUNTER SHOW CASE,

Containing one dozen FOUNTAIN PENS, ASSORTED—Plain, Chased and Gold Bands.
1-3 doz. No. 1; 1-6 doz. No. 3; 1-6 doz. No. 4; 1-6 doz. No. 1 Gold Band; 1-6 doz. No. 9 Gold Band.
Glass top, sliding tray. Has space for surplus stock and boxes.

TRADE PRICE, $15.00 DOZ. NET.

AIKIN, LAMBERT & CO., Manufacturers Gold Pens, Pencils, Toothpicks, &c., 19 Maiden Lane, New York.
General Agents PAUL E. WIRT FOUNTAIN PENS.



We Have Passed the First Milestone

in the history of our business, and we take this opportunity, though somewhat late, of thanking you for the generous manner in which you received us as youngsters, the amount of confidence you reposed in us from the start, and your assurance, by kind words, of our satisfactory, prompt and efficient service.

We have spent 26 years of our life in harness, and have always tried to assert the fact that we will not employ anyone who is not,

First, COMPETENT. Second, COURTEOUS. Third, THOROUGHLY HONEST.

Our employees are hard workers, perfectly conversant with the business, and are always ready and willing to look after your very best interests.

The trade harvest has been greater than we anticipated, and the growth of our business compelled us to seek new quarters, which are light, airy and commodious.

Our stock, which was very much depleted, has been renewed with the latest up-to-date goods in our line. We have spared neither time nor money in making this business a success, and we wish to thank you for your part in making the first year a success beyond even our most sanguine expectations.

The sale of the **Jewels** which you have so generously bought, with kind expressions relative to their quality, our **Mainspring** Brands, which you have adopted, and many good things which you have purchased from us from time to time, are evidence to us that our efforts are being appreciated by the consumers.

We commence to get our day's work ready at 6.30 A. M., and there is no let up until 5 P. M., while our establishment now numbers 27 live people, with 4 salesmen on the road, whose stocks are acknowledged the best carried by any material house in this country. If none of our salesmen visits you, kindly send us your order by mail, and we feel certain that it will insure to us the greater part of your future trade.

We do not want it **all,** but just as much as your good-heartedness will see fit to give a worthy institution—worthy because of well-filled orders, accuracy and promptness.

We have started on a new year with a large stock of encouragement, and in looking over our various departments, Watchmakers' Tools, Material, Findings, Jewelry Repairing and Emblems for the trade, we feel we are well equipped, and that 1898 will be a year that we can look back upon with pride and pleasure.

L. C. REISNER & CO., LANCASTER, PA.

IMPORTERS, EXPORTERS, MANUFACTURERS AND JOBBERS, WATCHMAKERS' TOOLS AND SUPPLIES.

Special Department: Watchmakers wanting positions and Jewelers wanting watchmakers will please send in their names with reference.



A Ring of Beauty is a Joy to the Wearer!



The Retailer should always keep .....

The "Bryant" Rings.

in stock, for they best meet the popular desire for something both good and handsome at a price that will afford him a good profit.

Our Trade Mark guarantees Quality, Style and Finish.

TRADE



MARK.

They have enjoyed the favor of people of taste and refinement for nearly fifty years. Goods sent on approval to responsible parties. Don't wait for our travelers, but order direct from .....

M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.
OLDEST RING MAKERS IN AMERICA.

AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case; THEY Protect from all Ordinary Magnetic Influences.

Perfect in Action. Convenient in Use.



Educate Your Customers by Talking up Ajax Watch Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.
FOR SALE BY JOBBERS.
MANUFACTURED BY

The Newark Watch Case Material Co.,

19 WARD STREET, NEWARK, N. J.

Sole Agents, HENRY ZIMMERN & CO., 47 Maiden Lane, New York.

Holiday Goods...

The... Artistic Enamel Watches

are now ready for the trade.

Our new lustreless enamels in sets with brooch to match, light shades of green, blue and white, exquisite designs in Roman gold finish.

Iridescent enamels in gold filled casings with brooches to match.

Oxidized steel casings with brooches, all in satin and plush lined boxes.

The solid gold cased 10 Line Elfins, either open face or hunting casings.

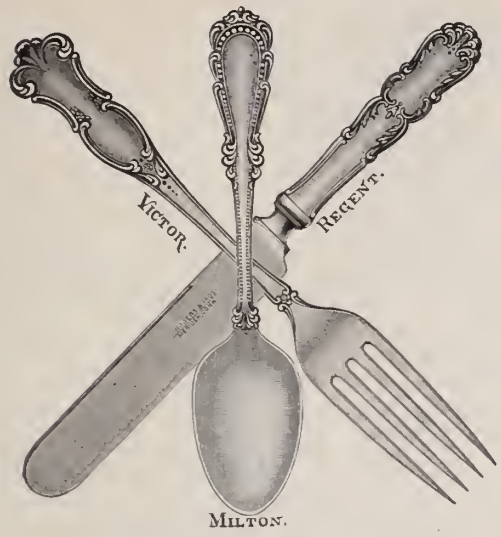
The 15 Line Cavour in casings to suit all tastes.

For Ladies' watches the above lines cannot be equaled. The timekeeping quality of our product is beyond question.

The New England Watch Co.

WATERBURY, CONN.

Reputations



are not made through luck. They represent the just deserts of the individual, individuals or objects who possess them.

The enviable reputation enjoyed by

C. ROGERS & BROS. A.1. PLATED WARE

is that ware's just desert. Do you see the point?

Catalogue No. 51 sent upon application.

Cephas B. Rogers—Gilbert Rogers—
Wilbur F. Rogers—

The Only Living Rogers Brothers

Manufacturing Silver Plated Ware.

C. ROGERS & BROS.,

Main Office and Factory: Meriden, Conn.

131 Wabash Ave., CHICAGO. MALTBY, HENLEY CO., 20 Warren St., NEW YORK.

Diamonds, Pearls and Precious Stones

are features of our stock to which we call your special attention. Our assortments in these goods are larger and more complete than ever before.

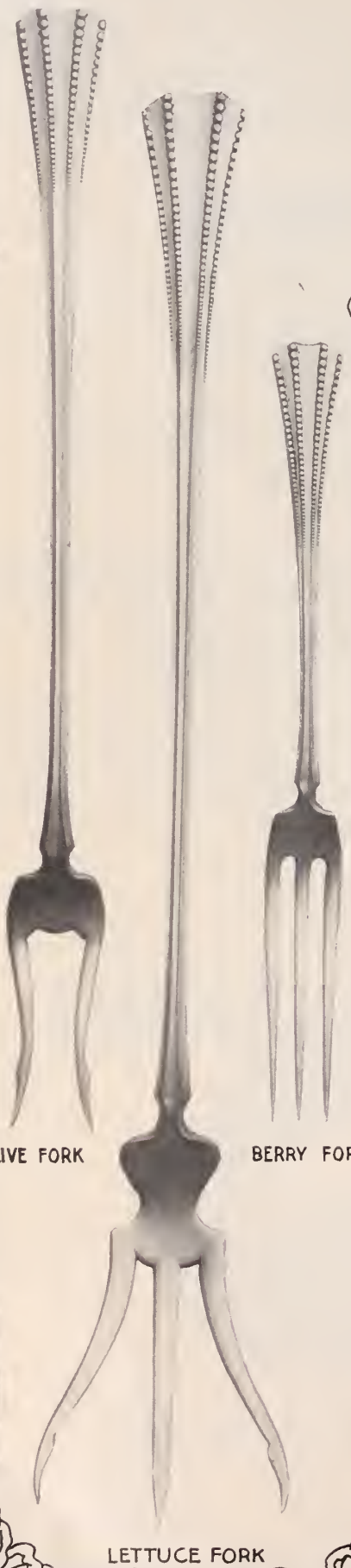
Small Watches....

In addition to a general assortment of movements and cases we have on hand a particularly attractive and extensive line of the SMALLEST WATCHES manufactured in this country, beautifully enameled and decorated.

OPPENHEIMER, BROS. & VEITH,

Members of the Merchants' Association of New York.

NEW YORK, Prescott Bldg., 65 Nassau St.
AMSTERDAM, 2 Tulp Straat.
LONDON, 10 Hatton Garden.



THE COLONIAL PATTERN.

Has become so popular that the demands of the Trade for additional pieces has made it necessary for us to increase the line; and now, instead of a pattern of one or two odd pieces, as was originally intended, it is made in the following complete list:—

BUTTER KNIFE,
JELLY KNIFE,
CREAM LADLE,

BERRY FORK,
LETTUCE FORK,
OLIVE FORK,
OYSTER FORK,
PICKLE FORK,
SMOKED BEEF FORK,
SALAD FORK,

BON-BON SPOON,
COFFEE SPOON,
HORSE-RADISH SPOON,
ORANGE SPOON,
SALAD SPOON,
SUGAR SPOON.

The above are carried in stock, and can be furnished at once on receipt of order.

R. WALLACE & SONS M'F'G CO.

Silversmiths,

WALLINGFORD, CT.

225 Fifth Avenue, New York. 109 Wabash Avenue, Chicago. 120 Sutter Street, San Francisco.

The Lasar Diamond Drama.

Continuation of the Trial of the Lasar in rem Case—Dramatic Episodes.

The trial of the action brought by the Government to confiscate about $60,000 worth of diamonds, seized from Max J. Lasar last December, continued all last week, Monday and yesterday, and was still on when THE CIRCULAR went to press. The first two days' sessions were outlined in full in the last issue of this journal. The trial last week, particularly on Thursday, developed sensational and interesting testimony and from that time on the United States District Court in the Post Office building, where Judge Brown is hearing the case, was crowded with spectators at every session. The last proceeding, on Nov. 15, was the reading of the deposition of S. H. De Vries, of Amsterdam.

On Oct. 5 he sold 38 15-32 karats of small brilliants at 75 guilders per karat, and De Vries identified a paper shown to him as containing these diamonds when he sold them to Lasar. This paper had a private mark of De Vries and was one of the papers taken from Lasar's safe. Another sale amounted to 12 19-32 karats and a third amounted to 166⅝ karats of melé. De Vries identified another diamond paper shown him as containing the goods of the second sale, but a third paper he did not recognize. Strenuous objection to the reading of these facts from the deposition were made by the defense. De Vries did not declare these diamonds before any consular agent of the United States after selling them to Lasar.

At the commencement of Wednesday's session Counselor Murray, on behalf of the defense, continued an argument which he commenced the day before, to show that depositions such as that of Mr. De Vries were not competent evidence either as a whole or in those parts in which the witness testifies as to papers which were taken from the possession of Lasar, particularly as no connection had yet been shown between these papers and the diamonds alleged to have been smuggled. Mr. Murray quoted decisions to show that the Government had no right to use as evidence, papers or memoranda taken by force from the possession of Lasar unless the intimate and inseparable connection between the papers or memoranda and the goods seized had been proved.

Judge Brown took the ground that the inhibition against the introduction of evidence of this character applied only to such papers as were clearly no part of the alleged illegal act and disassociated from the smuggling operation itself, while if the papers were so closely associated with the alleged illegal act as to play a part in the commission of it, they were competent evidence even though they be taken by force from the possession of the alleged wrongdoer. He, therefore, denied the motion to exclude the evidence in the commission relating to the two papers identified by De Vries. The reading of the De Vries' deposition was not immediately commenced, but a new witness was then sworn. This witness was George Phillips, a clerk of the Windsor hotel, Montreal, who testified that a woman registered at this hotel Nov. 6, 1897, as Mrs. E. Smith, Brooklyn, and he identified Mrs. Emanuel J. Lasar, who was in court, as the woman to whom he referred. He identified her writing in the hotel register which was put in evidence. Phillips also identified on the register the names of Max J. Lasar and Miss Lasar and then pointed out Max J. Lasar and Miss Ivy Crurede as having stopped at the hotel Nov. 7 and as being the parties he knew by the names in the register.

Mr. Levy cross-examined the witness closely to show there was nothing in the manner or actions of the Mrs. E. Smith, who registered at his hotel, to attract his attention sufficiently to cause him to remember all the details of her stay, her appearance, etc. He could not describe the appearance of any other woman who was at the hotel at that time, though many names were shown him on the register. He came to New York after having been interviewed by Treasury Agent Theobold, who solicited him to come as a witness. His attention was attracted to Mrs. E. Smith because, though she registered under the name of Smith, she did not look English and she spoke English imperfectly. He did not remember any peculiarities of any other women who stopped at the hotel during that time.

Phillips had previously come to New York, during the examination last December, and picked out Mrs. Lasar from among other women as the one who signed in the register.

Phillips' cross-examination was interrupted in order that the reading of the deposition of Mr. De Vries could be continued. According to Mr. De Vries' testimony, buyers of diamonds often preserve the wrappers of diamond packages as memoranda of their purchases, putting the diamonds into new papers. De Vries said he came to this country to testify last February at the solicitation of Mr. Theobold. It was impossible to recognize diamonds after they were sold, except in cases of special stones, and he had not recognized any diamonds sold to Lasar, only the papers they were in when sold.

De Vries said that all his expenses were paid, including transportation and hotel and board bills, and in addition he was to receive $1,250 from the Government for coming here to testify. This amount was only for a stay here of a certain length of time, and when that time expired he was to be paid an additional sum of $8 per day for the excess time. This $8 per day was to be paid from March 2 on until he returned, but he was not to be kept here longer than till June 1. De Vries said that the amount paid him was much more than he had ever made in business in the same time. His testimony was in no way influenced by the fact of this compensation.

The above points embodied the essential parts of De Vries' deposition which, when the reading was finished, was offered in evidence. The question of admitting into evidence De Vries' memorandum book mentioned in the deposition was the subject of protest by the counsel for the defense. Judge Brown, however, admitted it.

A new deposition was then introduced in evidence, being the testimony of Louis Neresheimer, taken in London. Mr. Neresheimer is a diamond merchant in charge of the London office of Neresheimer & Co., at 27 Holbron Viaduct. Mr. Neresheimer testified he had known Mr. Lasar for 20 years. He had sold Lasar diamonds during October, 1897, amounting to 86⅛ karats, for which he was paid £894 2s. 10d. He identified papers shown him as the wrappers on these diamonds at the time they were sold. He could not recognize diamonds shown him as having been among those sold, saying it was impossible to do so except in the cases of special stones. The diamonds were paid for on April 21, 1898, in cash.

After the Neresheimer deposition was read the District Attorney offered a stipu-

SCIENTIFIC RUBIES | OPALS | OLIVINES

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES

Pearl Collarettes mounted with Diamond Bars.

Our stock is well adapted for orders requiring *immediate* delivery. We have on hand an immense stock of all qualities and sizes in Diamonds, Pearls and other Precious Stones, and have competent office staff to fit stones for settings and pay especial attention to any orders requiring accuracy in every detail.

JOSEPH FRANKEL'S SONS, Telephone: 3899 CORTLANDT, 68 Nassau Street, NEW YORK.

Our Packages are insured for $10,000 in transit by Express, and we prepay Express Charges.

FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

"Cupid" Toilet Set.

THIS PATTERN COMPLETE IN EVERY ARTICLE.



TRADE MARK.

Geo. W. Shiebler & Co.,

SILVERSMITHS

33 Union Sq., New York.

DECKER BUILDING.

lation by the defense that no invoices had been consulated at Amsterdam, Holland, of any diamonds directed to Lasar or to Reichman & Jordan, except one box of cut diamonds directed to the latter firm, amounting to $168,613 francs, sent in October, 1897. The invoice and entry of these diamonds to Reichman & Jordan was then introduced. This lot of diamonds contained the packages which the Government admitted were among the packages seized and which the District Attorney, earlier in the trial, admitted had been properly entered and duty paid upon.

At the commencement of the session Wednesday afternoon Counselor Levy, of the defense, added a new interest to the case by hinting that a new witness had been found in the person of a beautiful girl, whose testimony in behalf of the defendant would not only be most effective, but would cause a sensation. The mysterious witness, who justified the lawyer's description of her beauty, appeared for a few minutes in the court room and then disappeared. What her testimony would be was hard to determine; none of the counsel would tell anything about her or what her testimony would be.

Wm. H. McCormack, special employe of the Treasury Department, who visited Louis Neresheimer in the interest of the Government, was examined. He identified a wrapper as the one spoken of in the Neresheimer deposition but as this wrapper had not been attached to the deposition and as it had not been made clear that the one produced at the trial and the one spoken of by Neresheimer were one and the same, the defense objected strenuously to any testimony on the part of the witness relating to it. The debate upon this subject waxed very warm and was participated in by Counsels Dittenhoefer, Levy and Murray, of the defense, and District Attorney Burnett and his assistant, Mr. Baldwin, after which Judge Brown decided to permit the witness to testify.

Mr. McCormack then told the court that the wrapper in question, together with two packages of diamonds, was given to him by the Collector to take to Europe. The diamonds and wrapper were taken by him to Neresheimer in London. Mr. McCormack then gave details of the taking of Mr. Neresheimer's testimony. Mr. McCormack produced the envelopes containing the diamonds alleged to have been purchased from Neresheimer. These were the two packages of gems which were not returned to Lasar when the seized goods were bonded.

After the testimony of Mr. McCormack Mr. Dittenhoefer moved to strike out the entire deposition of Mr. Neresheimer on the ground that Mr. McCormack admitted he was present at the taking of Mr. Neresheimer's testimony on behalf of the United States. This, Mr. Dittenhoefer said, was distinctly against the spirit and letter of the Revised Statutes relating to testimony taken on commission. Argument on this motion was postponed until after McCormack's cross-examination had been concluded. In answer to defendants' lawyers' questions, Mr. McCormack gave details of his trip to Mr. Neresheimer and exactly how he arranged for the latter's testimony.

Thursday was truly what might be termed the "field day" of the trial, as it was then that the Government's star witness, Miss Ivy Crurede, took the stand and not only gave backbone and solidity to the Government's case, but also gave one of the most remarkable exhibitions of feminine force, self-possession, acuteness and passionate impressiveness that has been seen on the witness stand for years. During the entire day that the witness was on the stand, interest never flagged for one moment and the trial was frequently interspersed with dramatic incidents that made a profound impression on both the audience and the jury.

At the opening of the session the District Attorney called Miss Crurede to the stand. Her testimony did not at once begin, however, as the argument upon the admission of the deposition of Mr. Neresheimer, continued over from Wednesday afternoon, was resumed. The defendants insisted that the deposition was invalid, claiming that the Revised Statutes relating to testimony taken on commission had been violated by the Government in having Mr. McCormack present at the examination and taking part therein. They also urged the ground that at times during the taking of testimony the Commissioner himself was absent.

When this argument was finished Judge Brown reserved decision on a motion to strike out the deposition, and the examination of Miss Crurede commenced. She immediately testified that she was known as Miss Ivy Crurede and had come to this country at the request of the Government nine weeks ago. At the request of District Attorney Burnett she told the court that she had been promised £300 and expenses if she would come here to testify.

In answer to other questions she said that she first became acquainted with Lasar in the end of October, 1897, while coming from England to Canada on the S. S. *Labrador*. She and Lasar met on the tender going to the boat at Liverpool. She had taken a second class cabin passage because she had spent her money with her friends. Lasar had noticed her on the tender and shortly after they reached the vessel he spoke to her casually. They soon became acquainted and, among other things, she told him why she had taken a second cabin passage. Shortly after they sailed, Lasar told her that he had given £5 to the steward to put her luggage into his stateroom and she would travel first class from then on. She remained in the stateroom during the trip. The witness said that during the voyage Lasar told her he was a diamond merchant and had jewels with him. Upon the vessel's arrival at Quebec, Nov. 4, they both disembarked, taking a train for Montreal on which they occupied the same berth. While in the berth he told her to be very quiet, as he had a valuable package with him and it might injure him to be known. She put her hand under the pillow and felt a belt which he said contained these valuables. Upon their arrival at Montreal they went to the Windsor Hotel, where Lasar registered under his name and put her down as Miss Lasar. They arrived Sunday morning and were given adjoining rooms. Lasar looked around for the clerk of the hotel to put his valuables in the safe, but did not find him.

Miss Crurede gave the details of their stay at the hotel, and said that during that time Lasar made two parcels of his valuables and put them into the back pockets of his coat. Later he put them into his trunk. They remained in the hotel four days, and left early Thursday morning. A day or two after their arrival, it being cold and she having no coat, Lasar, Miss Crurede said, told her to go and see what she wanted; to take her time and not to come back for quite a while. After seeing what she wanted she went back to the hotel, but found that both Lasar's and her rooms were locked. After waiting awhile she saw a woman come out of one of the rooms. She pointed out Mrs. Emanuel Lasar as this woman. When she went in Lasar was very nervous and told her that the woman was his sister. When Miss Crurede told him she had seen the coat she wanted, Lasar told her to go and buy it and to stay a long time. Continuing the details of her stop at the hotel, the witness declared that on the evening of the day of the purchase of the coat, he told her she must go to bed and stay there, and he locked her in his room, giving her the two parcels to take care of. She was told she must not answer if anyone knocked at the door. These packages she kept in bed with her, close to her person, until Lasar returned. In the morning he opened the packages, each containing a belt, and put the belts on him. The next day he asked her if she would like to see what she had kept for him, and when she said "yes," he locked the doors and from the two belts under his clothes he took a large number of small packages, similar to the diamond papers in evidence.

"Now," he said, "I want to show you what I have," and then showed her in these packages a mass of diamonds and told her they were worth £50,000. Lasar then took a paper out of his pocket and checked off the packages of diamonds on the table. He said he would not show her the other belt, but said its contents were exactly the same as those of the other belt. The belts were about four or five inches broad and contained a number of pockets, each of which was filled with many packages of diamonds. The belts were worn one over the other around his waist and abdomen. The next day Lasar told her he had to leave Montreal and asked her to pack his trunk. She had seen when he changed his clothes that he wore neither of the belts, and therefore expected to find them in his trunk.

"When I did not see them in his trunk," said the witness, "I turned to Mr. Lasar and said, 'Max, what has become of the diamonds?' He answered. 'Oh, my sister has taken them to New York.'"

Continuing her story, Miss Crurede said that she and Lasar then went to New York and thence to Jersey City, where he took her to Taylor's Hotel and registered her name. She stayed there and he stopped at the Hotel Washington. They remained in Jersey City about a week and she then returned to England, sailing about the 16th or 17th of November on the *Lucania*.

Lasar had told her that she must leave at once, as his divorce suit was on, and it would go against him if she were seen.

She testified that from the time she left Lasar in New York until the time she came again to this country to testify she had received from him but one letter and a cablegram; the letter she destroyed at his request. This practically ended the direct testimony and the witness was turned over to the defense for cross-examination. The cross-examination was conducted by ex-Judge Dittenhoefer. The girl said she was born in Pueblo, Mexico, while her parents were on a trip there. Mr. Dittenhoefer then commenced a searching examination as to every detail of her early life that she could remember, beginning with her first recollection of Mexico, just before her mother died. For awhile she answered these questions, telling how she had traveled with her father to India, and how she had been to boarding school in England,

and later in a convent in southern France, and giving other details of a life full of travel. Finally, however, Miss Crurede, who had become first impatient and then indignant as these questions went on, stopped in the middle of the testimony to vehemently protest against any further examination of this kind. She told Judge Dittenhoefer that he had absolutely no business to go into her past life and that she would answer no more questions upon it; that she would answer every question applying to the diamond case or her relations with Mr. Lasar or the details of the trip, but that he had no right to touch upon incidents and memories relating to her parents or past life, which she held as sacred.

The strength and vehemence with which the witness raked the defendants' counsel over the coals caused a sensation in the court room, and it was only at the solicitation of the District Attorney himself that she continued to give further details of her many travels through Europe. Even then she frequently interrupted the examination with a protest, and when finally told that she must answer, completely blocked the defense by saying that she remembered absolutely nothing on these subjects. Just prior to her coming to this country with Lasar, she had lived at 55 Upper Parliament St., Liverpool, in which city she had painted many pictures, being a student and member of the Academy. Another attempt by Mr. Dittenhoefer to go into details of her life brought forth a very dramatic incident. When the counsel stated to the Judge that this line of questioning was for the purpose of showing that her testimony was unworthy of belief, Miss Crurede majestically arose and, standing beside the witness chair, turned to the counsel and asked him if he dared put Max Lasar on the stand and ask him before his God to deny one single statement she made that bore upon this case. She challenged the counsel to do so, almost creating an uproar in the court room, and when he turned his back upon her, Miss Crurede leaned over and, pointing her finger at Lasar, said, "Will you deny it? Come, get up and deny it, if you dare." This outburst on the part of the witness was followed by applause from the spectators, which was quickly stopped by the Court. The counsel then turned his line of questioning to the beginning of her trip over here with Lasar. She had started for Canada, she said, at the request of relatives in Ontario, and gave the details of her meeting with Lasar on the tender, going to the steamer, telling over again, but more elaborately, the story that she had told in direct examination. During this voyage she said Lasar had showed her a number of papers, such as invoices and also a few diamonds to prove that he was what he represented himself to be, a diamond dealer. The counsel then cross-questioned her as to promises made by Lasar to marry her, eliciting the information, finally, that she was not angry with him at the present time.

At the commencement of the afternoon session the examination turned upon incidents subsequent to her return to Europe. During this examination the witness denied the signature and handwriting of certain letters shown her. These letters had been written from London to Max J. Lasar, and were claimed to have come from the witness. She admitted that she wrote Lasar about once a week after returning to London, then admitted that some of the envelopes shown to her were in her handwriting, but the letters and signatures she denied. The defense made a strong attempt to get in evidence certain passages from these letters or to get Miss Crurede to admit she wrote certain facts to Lasar. This, however, Judge Brown refused to permit them to do. The witness admitted signing a paper in London, the contents of which she did not know, but refused to identify a paper shown to her as the one she had signed.

When she went back from America, Miss Crurede said that she lived for awhile in Liverpool. Treasury Agent Theobold had there visited her to arrange for her coming here to testify, but on the same day a Mr. Grinberg, a friend of Mr. Lasar, also visited her and induced her to go to London, on the statement that Lasar was there. When he got her to London, Grinberg obtained her signature to the paper she had spoken of, took her to a boarding house and left her there. The witness then described how she had met Treasury Agent Theobold and McCormick and Assistant District Attorney Baldwin, and arranged with them to come here and testify. The £300 which was offered her to come, she said, was a secondary consideration for her action, the main one being that she was tired of being watched and being under the surveillance of detectives. She hoped by coming here and telling the truth that all this would end. She came here with a Mrs. Earle, to whom she had been introduced before starting, and had been in Mrs. Earle's company since. On her arrival in New York she had gone straight to the Custom House and entered the District Attorney's office. Mr. Dittenhoefer then tried to get her to admit that since she had been here she had been on many occasions alone with Agent Theobold and had sat in his lap during a drive. This she denied. Miss Crurede admitted that she had made a deposition before Commissioner Shields, and this deposition the defense insisted that the District Attorney should produce. The



Copyright, 1898, by American Waltham Watch Co., Reg. in U. S. Patent Office.



No. 4000.
Hair Brush, Comb and Mirror. Now Ready.

ONE
QUALITY
ONLY

Manufactured
and
Guaranteed
by

The Middletown Plate Company,

Middletown, Conn.

Manufacturers of the highest grade of Silver Plated Hollow Ware on Superior White Metal foundations, also Sterling Wares 925-1000 fine.

The Best Designs, Quality and Finish.

The accompanying cut represents their new Sterling Toilet Ware.

A full line of Cracker and Cigar Jars, Puffs in Colors, Decorated, and Crystal, with Sterling Mounts not to be found elsewhere.

Salesrooms:

502 Masonic Temple, CHICAGO, ILL.
22 John St., NEW YORK.
120 Sutter St., SAN FRANCISCO, CAL.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

26 Holborn Viaduct, London.

ESTABLISHED 1873.

TRADE MARK.

DAY, CLARK & CO.,

MAKERS OF

FINE JEWELRY,

23 MAIDEN LANE, N. Y.

QUALITY 14KT. AND STERLING SILVER ONLY.

SPECIALTIES IN
Gold AND Silver
MOUNTED
Side Combs AND
Ladies' Hat Pins
IN THEIR FAMED
Vermicelli AND
Shot Work,
Plain and Whole Pearl Set

MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF RANDEL, BAREMORE & BILLINGS,

Importers of DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC., MAKERS OF FINE DIAMOND JEWELRY,

26 MAIDEN LANE, (Southwest Corner Nassau Street.,) NEW YORK.

JOHN C. MOUNT, ADDISON W. WOODHULL.

FOX & CO., Lapidaries and Importers of ....Precious Stones.

Now at.....
22 JOHN STREET,
NEW YORK.

Cutters of American Gems and Fine Miniature Glasses.

C. G. MALLIET & CO.,

DIAMOND CUTTERS,

14 MAIDEN LANE, - - NEW YORK.

LONDON, 50 Holborn Viaduct. AMSTERDAM, 2 Tulpstraat.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS

J. B. BOWDEN & CO.,

3 MAIDEN LANE, NEW YORK.

latter, however, refused to do so. In answer to other questions during the cross-examination, Miss Crurede said that she had not seen Mrs. Emanuel Lasar from the time she saw her in Montreal until the day of the trial.

Miss Crurede's examination ended at 4.15 in the afternoon, after she had been on the witness stand about six hours.

At the conclusion of her examination, Treasury Agent McCormack was again recalled to the stand and questioned about the details of the Neresheimer deposition.

The sensational testimony of Thursday being chronicled in the daily papers, the court room was so crowded Friday morning that standing room was at a premium long before the session commenced. Miss Crurede was in court, but was not recalled to the stand. The first witness to take the chair was Thomas H. Nuttal, the steward of the S. S. "Labrador." The witness picked out Lasar in court, saying he came over on this ship in October, 1897. Lasar, he said, was known as M. J. Lanus on board the ship and Nuttal identified a passenger list of that voyage containing that name. Lasar, he said, had a companion on this trip and the witness pointed out Miss Crurede as the companion. Both left the ship together at Quebec Saturday, Nov. 6, 1897.

Mr. Nuttal was followed on the stand by the chief clerk at Taylor's hotel, in Jersey City, who verified Miss Crurede's testimony as to her stop there.

Assistant District Attorney Baldwin then read a stipulation by which the defense admitted that Lasar came from England to Montreal at the time claimed, that he registered at the Windsor hotel, Montreal, and also that the name Mrs. E. Smith, Brooklyn, appeared on the register under date of Nov. 6. Also that the name of Mrs. Smith appeared on the register of the Queen's hotel. They also stipulated that a certain telegram was sent from Montreal to Reichman & Jordan, New York, and another from the same place to "Pavonia," 176 Chambers St. It was further admitted that messages were received at the Windsor hotel, Montreal, from New York, and that messages attached to the stipulation were the original messages sent from New York. It was admitted that no invoices of diamonds were entered on the Canadian frontier by either Max J., Emanuel or Helene Lasar or by Reichman or Jordan during the year 1897. By consent the last two paragraphs of the stipulation were not read.

Chas. H. Connolly, bookkeeper of the Washington hotel, Jersey City, testified as to Lasar's stay there for three weeks from Nov. 11, 1897.

H. Z. Oppenheimer, of H. Z. & H. Oppenheimer, 48 Maiden Lane, testified that he knew Lasar and also Reichman & Jordan and had purchased diamonds from Mr. Reichman Nov. 17, 1897. For this purchase he sent a check to M. J. Lasar in payment and the bill for the goods came from Lasar and was receipted by him. Oppenheimer said he made the check out to Mr. Lasar because Lasar was the seller of the goods. The purchase consisted of 41+½+5-64 karats of brilliants at $37 per karat. Reichman showed him between $40,000 and $100,000 worth of diamonds at the time of this sale. The diamonds for which he paid $37 per karat, Mr. Oppenheimer said, were worth that sum at market value in this country, duty paid, without profit to the importer. Some of the goods shown him by Reichman, Mr. Oppenheimer saw again at the office of the Collector directly after the seizure. He recognized particularly two small papers that he had examined very closely at the time of his purchase. What Reichman told Mr. Oppenheimer at the time of the purchase was objected to as evidence by the defence, but after a long argument Judge Brown permitted Mr. Oppenheimer to testify that Reichman said he was very anxious to sell goods, and was acting for Mr. Lasar. The two packages which Mr. Oppenheimer examined closely and recognized again at the Custom House, were small stones about 50 to the karat and of a light shade of brown. On cross-examination Mr. Opperheimer said that his firm had possibly sold goods at cost and it was not unusual in some instances, but seldom if ever occurred in regard to staple lines of diamonds such as he purchased from Lasar. Diamond papers as well as a wallet shown to him he said were similar to those carried by Reichman at the time of the purchase before referred to.

Simon Frankel, of Joseph Frankel's Sons, 65 Nassau St., was then called to the stand. He testified that he was secretary and treasurer of the Diamond Importers' and Cutters' Protective Association and that he had been a member of the association since its foundation. He had known both Lasar and Reichman for some time. He knew of a transfer of certain property from Lasar to Reichman, having received information to that effect from both Reichman and Lasar. During the course of an argument which then ensued the prosecution declared they could show that Reichman was never more than simply an agent in Lasar's employ.

Under further examination Mr. Frankel then stated that he had made one or two purchases of diamonds from Reichman about a year and a half ago; and that in November last Reichman came to him and offered him some goods, showing about $150,000 to $200,000 worth. The goods were shown in diamond papers and two wallets. Mr. Frankel at this juncture identified the diamond papers, which had earlier in the trial been placed in evidence. Reichman, Mr. Frankel continued, told him that he (Reichman) had expected to leave Lasar's employ to go into business with Jos. H. Fink, on or about Jan. 1, but that, Lasar having just returned from Europe with this large lot of goods, he would remain with Lasar until the goods were sold. Mr. Frankel could remember the numbers appearing on but two of the packages, the one being 437 and the other 438.

A week before the seizure, Mr. Frankel testified, he saw Lasar write on diamond papers. He was familiar with Lasar's writing and identified marks on diamond papers shown him as having been made by Lasar. It was Lasar's custom, he said, to write on diamond papers the name of the dealer from whom he purchased the contents. Some of these papers bore the name of S. H. De Vries in the handwriting he identified as Lasar's. He knew Lasar's custom in this respect because they had occupied the same and adjoining offices in Europe during their purchasing trips.

A diamond paper shown him Frankel recognized as having seen before in the Collector's office, and identified certain words on it as being in Mr. Lasar's handwriting.

Mr. Levy cross-examined Mr. Frankel and immediately roused the witness' ire by asking him if he did not have a pecuniary interest in the result of this suit, a question the witness said was insulting, but answered "No."

Mr. Levy then asked Mr. Frankel if he had not twice been searched by the Customs authorities for smuggled diamonds and when the latter answered "yes," asked him if he was not pushing this prosecution to try and rehabilitate himself with the Customs authorities. This was answered by an emphatic "No." When asked if his association had not given money to aid in the prosecution, Mr. Frankel explained that the money referred to was only advanced by the association to the District Attorney's office and Custom house, as there was no appropriation to meet the expenses of getting witness. The Government would reimburse the society for these advances. They advanced this money to get witnesses from Canada, pay railroad fares, to pay the expenses of Miss Cruede, etc. Mr. Levy questioned Frankel in detail about the amounts paid out, and the cross-examination then shifted to the subject of Reichman's visits to the witness.

Mr. Frankel said that he made an offer on the two papers spoken of in direct examination and when asked if he suspected at the time that the goods were smuggled answered "Yes." When asked if he would purchase at a low price goods which he believed were smuggled, he also answered "Yes," which answer the defense proceeded to severely comment upon. During a slight battle of words between Mr. Frankel and Mr. Dittenhoefer the latter called out that he could prove that many of the members of the Protective Association smuggled diamonds.

Monday morning Simon Frankel again took the stand. District Attorney Burnett asked him to describe the numbers on the packages which he recognized at the Custom house, as containing diamonds offered to him by Reichman for sale before the seizure. This Mr. Frankel did, saying that the packages bore the numbers 437 and 438. The packages contained very fine light brown small melé, and Reichman offered them at $42 per karat. Mr. Frankel offered him $40 per karat and Reichman came down to $41. The market value of these goods was then $43. During the negotiations with Reichman, Mr. Engel, an employe, was present.

On cross-examination again, Mr. Levy's first question to Mr. Frankel, asking him if he had not been at one time in the pawnbroking business, brought forth a strong protest by the witness against this kind of questions. Mr. Frankel said he had never been in the pawnbroking business and there was nothing in his life that he was ashamed of, but he declined to answer personal questions about his past. In answer to other questions Frankel said he had a purpose in offering $40 per karat on the diamonds shown by Reichman and would have had to purchase them had Reichman accepted his offer. Reichman's words at the time of offering the goods, Mr. Frankel said, were to the effect that he was to leave Lasar on Jan. 1 and that Lasar had returned

ESTABLISHED 1840.

Chester Billings & Son,

Successors to RANDEL, BAREMORE & BILLINGS,

1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & CO.
1880 RANDEL, BAREMORE & BILLINGS.

IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS.

58 Nassau Street, NEW YORK.
29 Maiden Lane, NEW YORK.
22 Holborn Viaduct, LONDON, E. C.

DIAMOND JEWELRY.

ESTABLISHED 1841.

TRADE  MARK.

Carter, Hastings & Howe,

MANUFACTURERS OF

GOLD JEWELRY,

9-11-13 Maiden Lane, NEW YORK.

A. CARTER, C. E. HASTINGS, G. R. HOWE,
W. T. CARTER, W. T. GOUGH.

FACTORY, NEWARK, N. J.

JOHN F. SAUNDERS

has just received from cutting a fine lot of

Blue White Brilliants.

Rough was purchased in July before the rise in prices of Aug. 1st and September 1st.

68 Nassau Street, Cor. John,

Sheldon Building, Room 16, Telephone 1505 Cortlandt. NEW YORK.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Lockets and Coral Jewelry,

20 JOHN STREET, NEW YORK.

E. A. Lehmann & Co., 20 Maiden Lane New York.

MANUFACTURERS OF

FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS.

FINE MEDALS AND BADGES MADE TO ORDER.

FRED. W. LEWIS & Co.

Cutters of Diamonds and Importers of Diamonds, Pearls and Precious Stones.

24 JOHN STREET, = = = NEW YORK.

SCHULZ & RUDOLPH,

....Importers and Cutters of....

..DIAMONDS.. ....AND OTHER.... PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

JULES JURGENSEN, COPENHAGEN, WATCHES AND CHRONOMETERS.

28 John and 65 Nassau St., New York.

We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.



Stern Bros. & Co.

Cutters of . . .

DIAMONDS,

MANUFACTURERS OF

Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.
LONDON OFFICE, 29 ELY PLACE
CHICAGO OFFICE, 149 STATE ST

AIKIN-LAMBERT JEWELRY CO.,

Importers of

DIAMONDS.

Jobbers in

WATCHES, JEWELRY, CHAINS, NOVELTIES, ETC.

Latest Designs. Lowest Prices.

19 MAIDEN LANE, NEW YORK.

and brought these diamonds for him to sell.

In relation to the De Vries testimony, Mr. Frankel said that $500 was advanced by David Frankel for expenses in this instance, as he had been told that the Government had made no appropriation for the purposes. Mr. Frankel was then questioned in detail about the advances to pay the expenses of the various other witnesses. Mr. Levy then asked Mr. Frankel if he had not offered to take Reichman in his employ if he would testify against Lasar. This the witness denied, but said he had offered to use his influence with the District Attorney to stop prosecution on Reichman's indictment, provided Reichman would become a Government witness. This offer was made within 60 days.

Mr. Frankel asked permission to make a correction of his testimony of Friday, wherein he said he would purchase smuggled diamonds if offered cheaply. This he said was exactly opposite to what he intended to say and was due to the fact that he was rattled by the defendants' counsel. This condition of mind was produced by the slurring questions of counsel upon himself and members of the association. Explaining another answer he said he was formally searched twice, seven and 11 years ago, when the Customs inspectors were in the habit of searching diamond men. He had never had any difficulty with the Government.

Louis Engel, an employe of Joseph Frankel's Sons, was the next witness. Mr. Engel, who had been present when Reichman tried to make the sale to Mr. Frankel, corroborated Mr. Frankel's testimony in regard to the particulars of the interview and value, but heard nothing said about Lasar's return.

John Wood, of J. R. Wood & Sons, 21 Maiden Lane, testified he knew Reichman and Lasar and purchased diamonds from Reichman in November, 1897. In this transaction, Mr. Wood said, Reichman acted as agent for Lasar. He identified the bill from Lasar and the check sent in payment for the goods. The bill was due Feb. 1, and late in January Lasar called at their office, the witness said, and asked payment before the bill was due. The bill amounted to $7,320. At the time of the sale by Reichman the witness saw about 1,000 karats. He bought a lot of one karat stones at $46 per karat and Reichman finally acceded to Mr. Wood's terms to date the bill Feb. 1, after going across the street and consulting with Lasar.

"What did Lasar say to you when he came to collect the money?" asked District Attorney Burnett.

"He said the lawyers wanted money," said Mr. Wood.

The next witness to be called was Gen. Mindil, the jewelry examiner of the Appraiser's office, who testified as to his examination of the seized diamonds and the manner in which they were encased at the time of the examination. He identified the wallets and the diamond papers which contained diamonds, as well as those which were empty. The prosecution then endeavored by means of identification to separate the diamonds properly entered by Reichman & Jordan from those seized by the authorities. The numbers of the packages imported by Reichman & Jordan were enumerated by Gen. Mindil.

Explaining his identification of these goods, Gen. Mindil said that owing to the circumstances attending Reichman & Jordan's importation, the color of the diamonds, their finish and value per karat were features he remembered sufficiently to enable him to establish their identity, though their papers had been changed. He would not, however, swear "with absolute mathematical certainty" that the diamonds were absolutely identified.

At the conclusion of Gen Mindil's testimony, Special Treasury Agent Theobald again took the stand and continued the testimony interrupted by his withdrawal from the witness chair at the beginning of the trial. Theobald's first act was to identify a number of the diamond papers seized at Lasar's office. He knew Emanuel J. Lasar and was present when this Lasar was arrested. Theobald said he searched Emanuel Lasar and identified a schedule or list of diamonds which he took from him. This was the list shown to Miss Crurede and which, she said, was similar to the one used by Max J. Lasar in checking off the diamond packages in Montreal. The admission of this paper was the subject of a strong argument by the defendants' counsel, who urged many grounds for its rejection. Judge Brown, however, admitted it and Theobald resumed his testimony.

When he searched Emanuel Lasar, said Mr. Theobald, he found on him a letter which he iden-

[*Continued on page 21.*]

Death of President Volk of Jewelers' Council, National Union.

CHICAGO, Ill., Nov. 19.—President Volk, of Jewelers' Council, National Union, long an employe of Rowe Bros., died at the Alexian Bros.' Hospital on Monday, from typhoid fever, after a brief illness. His remains were placed in Graceland cemetery vaults, awaiting instruction from his relatives, who are all in the old country. His friends in this city numbered thousands.

No election to fill the vacancy caused by the death of President Volk will be held by Jewelers' Council, National Union, till the first meeting in January.

Place for the Chicago Jewelers' Association Banquet Decided Upon.

CHICAGO, Ill., Nov. 19.—The banquet room of the Grand Pacific hotel has been selected for the banquet of the Chicago Jewelers' Association, Jan. 18. There will be from 185 to 190 invitations issued, and as "regrets" are of seldom occurrence at these annual functions, it is expected fully 185 covers will be laid. The largest number at any previous banquet was 149, so the affair of 1898 will be a record breaker.

The hall is one of the finest in the city, and its acoustic properties perfect. The natural decorations of the room are exquisite. Arrangements are being perfected for "the best corps of speakers ever assembled at a jewelers' banquet," who will discuss "National Expansion," a subject of particular interest at the present time.

Interesting Meeting of New York State Opticians.

SYRACUSE, N. Y., Nov. 19.—The regular meeting of the New York State Association of Opticians was held Wednesday afternoon, Nov. 16, at The Yates, with the president, F. L. Swart, of Auburn, presiding. The minutes of the October meeting were read and approved, and M. Tumpowsky was unanimously elected to membership.

A paper on "Myopia," by L. L. Ferguson, New York, was then read by the secretary. G. N. Luckey next addressed the association on "The Optical Line of Demarkation Between Health and Disease, and the Recognition of Such by the Opticians." Mr. Luckey advanced the idea that the optician had no right to use prisms, which provoked considerable discussion among the members present.

There was considerable talk in regard to having an association stamp for the individual use of each member, and the question was finally laid on the table until the next session. The next meeting will be held in January, there being none in December on account of the holidays.

It is the intention of the association in the near future to engage a man to canvass the opticians of central New York and urge them to join some optical organization. The members present at Wednesday's meeting included F. L. Swart, of Auburn; G. N. Luckey, of Baldwinsville; C. B. Hibbard, of Pulaski; W. P. Hillick, of Fulton; Viola Russell, of Weedsport, and Herbert C. Watts, H. S. Fuller, G. N. Babbitt, Wm. D. Oertel, J. H. Holden, of Syracuse.

Alfred H. Smith & Co.,

NEW YORK:
182 Broadway.

CHICAGO:
103 State Street,
Columbus Memorial Building.

LONDON:
33 Holborn Viaduct.

Diamonds,
Rubies,
Emeralds,
Sapphires,
Pearls, &c.

Mounted Goods also.

We aim in our Chicago, as well as in our New York office, to carry a stock of the above goods to meet all demands of the Western as also of the Eastern markets.

Our Chicago branch is the only thoroughly equipped office in the West representing a New York Importer's Stock, and orders sent there from the Western States will receive the most prompt attention and be filled at the lowest rates consistent with the quality demanded.

Memorandum goods sent to dealers. References requested from those unknown to us.

Pearl Facts....

The present condition of the Pearl Market having been completely provided for by us, we are in a position to offer unequalled advantages to the trade.

All buyers of Pearls and Precious Stones are invited to inspect our assortments.

Eisenmann Bros.,

Importers of...
Pearls and Precious Stones,

21 and 23 Maiden Lane, = NEW YORK.

Paris: 3 Rue Saint Georges.

Your Orders

FOR **PEARLS,**
OPALS,
RUBIES,
OLIVINES,
EMERALDS,
ROSE DIAMONDS,

Fancy Gems and all Semi-Precious and Imitation Stones can be filled by us with promptness and satisfaction to you.

GOODFRIEND BROS.,

PROVIDENCE: 174 Weybosset St.
PARIS: 10 Rue Cadet.

9=13 MAIDEN LANE, NEW YORK.
Telephone: 662 Cortlandt.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated And Decorated Watches

IN 15 DIFFERENT SIZES.
INTERCHANGEABLE PARTS.
NEW YORK OFFICE, 68 NASSAU ST.
ALFRED G. STEIN, Representative.

Diamonds by Mail from Abroad.

Petition in the Seizure Case of the Package of Cut Diamonds Sent to Jos. Con.

As predicted in THE CIRCULAR of Oct. 5, action is now being taken to rescind the forfeiture of a package of cut diamonds which arrived in New York by mail Aug. 24. This package was sent from Amsterdam to Joseph Con, diamond dealer, Maiden Lane and Nassau St., and contained gems to the value of $1,519.56, on which the duty was $151.95. Upon its arrival the package was taken to the Appraiser's Office, and when its contents were discovered it was seized by the customs authorities on the ground that shipment of dutiable merchandise by mail is prohibited by the articles of the International Postal Treaty. The stones had been declared before the American Consul and the invoice sent to the Collector of the Port of New York, so there was no contention that any attempt to smuggle had been made. The seizure was based wholly upon the irregularity of the shipment.

Application to the Secretary of the Treasury was made by the consignee to remit the forfeiture, but this officer has, under the statutes, only power to remit when the goods involve less than $1,000. In this instance the value of the goods in America was $1,671. Mr. Con, therefore, last week filed a petition to Judge Brown, of the United States District Court, who on Friday ordered that a summary investigation of the facts be had, and referred the case to Samuel H. Lyman to hear on Nov. 28. The facts as determined at this hearing will be transmitted to the Secretary of the Treasury.

In his petition Mr. Con says that it had been his custom to receive rough diamonds by mail from B. Berensohn, of Amsterdam, for some time. He had told this firm to send him some cut goods if they found any particularly cheap, but had not instructed them as to how they should be shipped, not thinking this necessary. On Aug. 19 he received an invoice of cut diamonds that had been shipped by this firm, and believed that the goods had been sent to this country in the regular and proper way. About the same time he received from the post office a notice that a small package awaited him there. At the time he receipted for this package he stated that he did not expect it or know what it contained, and went with the post office officer to the Appraiser's office, where it was opened. Then, he said, he discovered to his surprise that it contained cut diamonds, and found that the goods corresponded to the invoice that had been mailed to him. He offered then and there to pay the duty, but it was not accepted, and the goods were seized. He did not order the goods to be sent by mail, and thinks it was done by the shippers inadvertently, they having before that shipped to him rough diamonds in this way, and probably forgot there was a distinction in the regulations on cut and rough. Mr. Con prays that the forfeiture be remitted on such terms as may be deemed just.

W. J. Eroe, of Hanna & Eroe, New Castle, Pa., was in New York buying goods a few days ago.

Precious Stones: London Market

HATTON GARDEN, London, Eng.,
Nov. 12, 1898.

All fine colored stones continue in good demand. Opals and rubies may be specially noted. As illustrating what may be called retail prices it may be mentioned that small dealers are reckoning small rubies at an average price of £2 a karat; stones larger size, and particularly deep color red specimens, fetch fancy prices.

R. F.

Three Masked Burglars Hold Up An Old Man in His Store.

POTTSVILLE, Pa., Nov. 16.—Three masked burglars were busy in Minersville Saturday night and Sunday morning. Charles Guensch's jewelry store, among other places, was entered. Mr. Guensch's father occupies a room in the rear of the first floor adjoining the store room. It was about three o'clock Sunday morning when Mr. Guensch, the elder, was awakened by a noise in the store. He hurriedly put on some clothing and opened the door leading into the store, to find himself covered by a brace of revolvers held at his breast by a man wearing a mask. Two other men wearing masks and carrying tools were also in the store. Mr. Guensch was warned not to utter a sound and, while the men kept the revolvers pointed at him, the others began to ransack the stock. They then attempted to force the safe, but were content with taking from the shelves and cases what they believed to be the most valuable articles. They were evidently not well posted in this class of goods and their booty amounted to only about $60.

As soon as the men were gone Mr. Guensch aroused his son and the rest of the family. Neighbors were also aroused and a search was made, but no traces of the burglars could be found.

Still More Regarding the "Diamond Investment Companies."

MILWAUKEE, Wis., Nov. 16.—Investors in a so-called diamond investment company of Chicago have now many regrets. This company had a plan to secure for their patrons a $50 diamond for $23.75, a $100 diamond for $42.50, a $150 diamond for $61.25, and a $200 diamond for $80.

George Kuemmerlein has made the weekly payments required to entitle him to a $50 diamond, but he has the diamond still to get, and he can get no reply from the company in answer to repeated inquiries. The Milwaukee agency of the company has been closed.

Mr. Kuemmerlein wrote to Dist. Atty. Brazee, and Mr. Brazee informed him that he had inquiries on the same subject from about 500 other residents of the city. Mr. Brazee said that if the scheme proved to be a lottery, as it appeared, Mr. Keummerlein had merely signed an illegal contract, and could not recover upon it. He suggested that the facts be published, and thus do a good service to others in the city who might otherwise have experience si ilar to that of Mr. Kuemmerlein.

Pixley Bros., Marion, Ga., have dissolved. Bert Pixley will continue the business.

HIGHEST PRICE PAID FOR
ALL KINDS OF . . . . .

American Pearls

We have an EXTRA large and fine quantity of rough Ceylon Sapphires and Rubies for jewels and mechanical purposes.

L. Tannenbaum & Co.,

...IMPORTERS AND CUTTERS OF...

Diamonds and Precious Stones,

Cor. Maiden Lane and Nassau St.,

25 HATTON GARDEN, LONDON.

...New York.

...TELEPHONE, 1959 CORTLANDT...

WM. SMITH & CO., GILL BLDG., 9-13 MAIDEN LANE, N.Y.
61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED 1854.

MANUFACTURERS OF

Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

A Thing Which Pleases is Already Half Sold.



We manufacture a line of Diamond Jewelry which pleases every one—YOUR OWN patrons included.

Therefore our argument is that if you carry our line it takes but half the time to effect a sale that an ordinary piece requires.

Our prices are as attractive as our designs.

Kohn & Co

9.11.13 MAIDEN LANE.
NEW YORK.

Rivalry for the "Olympia" Silver Service Order.

PORTLAND, Ore., Nov. 15.—The committee having in charge the presentation of a silver service for the warship *Olympia*, as a gift from the State of Washington, have decided it shall be the most magnificent service in the American navy. There is considerable rivalry among manufacturers to secure the contract for making the service. That presented to the cruiser *San Francisco* was designed by Shreve & Co., San Francisco, and so far is pronounced one of the finest in the navy. The Shreve people have agreed that should this order be given them they will excel all other efforts in making this service the most beautiful yet produced. They have also asked for the privilege of subscribing to the fund. The people of Washington are subscribing liberally to the fund, which has already reached quite a sum.

Death of a One-Time Jeweler.

HARRISBURGH, Pa., Nov. 18.—John Oenslager, who rose from poverty and obscurity to become one of the most extensive real estate dealers Harrisburgh ever had, died Saturday. He was 78 years old, and death was due to uraemia. Born at Rimbach, Hesse - Darmstadt, Germany, Feb. 20, 1820, John Oenslager removed to this country with his father when but 13 years old. After a passage of 13 weeks the little party landed at Havre de Grace, and from there went to Chambersburgh. While yet in his 13th year John was bound out to a preacher, who took him to Hagerstown. Thence he came to this city, and before his 14th birthday was apprenticed to G. I. Heisely, grandfather of Capt. Ott, to learn the art of jeweling and mathematical instrument making. After finishing his apprenticeship he walked to Easton and arrived in that city penniless, being compelled to deposit his clothing the first night for his lodging.

Mr. Oenslager remained at Easton only one year, and then returned to this city and opened a jewelry store at the corner of Market and 3d Sts., where he remained for seven years, after which he formed a partnership with Alfred Hummel in the boot and shoe business, being the silent partner. After 13 years in this business he retired to look after his real estate interests, which were rapidly increasing each year.

A Question of Profits.

You can make a greater profit on the sale of a $300 pendant than on the sale of a pendant worth but $50. $50 pendants, however, you can keep in stock in large quantities. On the other hand, to keep a large variety of $300 goods in your safe you find unprofitable.
But that you should not be handicapped through being without such goods, our Diamond and Precious Stone Department is behind you with them, ready to respond at the shortest notice to your call.

The same idea is applicable to Rings, Studs, and other mounted pieces and loose stones.

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

50 HOLBORN VIADUCT, LONDON.

A Young Jeweler's Histrionic Aspirations Lead Him to an Asylum.

WILKESBARRE, Pa., Nov. 18.—Abram Leibson, jeweler, who had a small shop on Hazle St., became demented on Saturday and was locked up in the station house pending the action of a commission in lunacy to send him to an asylum. He escaped from the lockup on Saturday, but was caught at Scranton on Sunday morning and is now back in the county jail.

Leibson is but 22 years ald and lately became very eccentric, believing that he had written a play which he proposed to stage shortly, with himself as the star. During the past week he had written hundreds of letters about the play, sent telephone and telegraphic messages by the score all over the country and finally became so bad that the Mayor had him locked up in a room in the station house.

A Divorce Suit Blocks Payment to a Jewelry Firm.

LOUISVILLE, Ky., Nov. 17.—Suit has been entered by Rodgers & Pottinger Jewelry & Optical Co. against E. D. Standiford for $573.50. The plaintiffs claim that Standiford, Sept. 14, last gave them a note for $528.50 in satisfaction of a bill. The note fell due Nov. 1, and it is claimed that Standiford has failed to pay any part of it. The remaining $45 is claimed to be due for a scarf pin, purchased Nov. 15. Several months ago Standiford reached his majority, and would have come into possession of a considerable estate had not his wife, who is suing him for a divorce, obtained a restraining order to prevent him from disposing of his property. He is now granted an allowance, in excess of which sum he is not permitted to draw.

A Trio of Jewelry Store Thieves Hardly Successful This Time.

KANSAS CITY, Kan., Nov. 16.—Two thieves were last week caught in the act of robbing the jewelry store of E. N. Dunning, 549 Minnesota Ave. William McWilliams and Thomas Eagan are their names, and they entered the store and asked to see a gold watch. When a number of watches were placed before them an accomplice came in and asked to see a clock, so Mr. Dunning stepped back to the rear of the store to wait upon him. A passerby saw one of the men put a watch

into his pocket, and reported the same to a policeman. The arrest was made at once, and when they were searched three watches were found on their persons. The third man made his escape.

Little Girls Yield to the Temptation of Brilliant Diamond Rings.

MONTREAL, Can., Nov. 9.—Dollie Seybold, aged 10, and Maggie Cogan, aged 14, visited the jewelry store of R. A. Dickson & Co. in August last to buy a cheap watch-guard. Near where they stood a lady assistant was showing a tray of expensive diamond rings, and having occasion to go with her customer to another part of the store for a moment, the girl Cogan took the opportunity to steal four of the rings, valued at $500, and made off with her companion. Although Messrs Dickson soon became aware of their loss, they could not imagine how the rings had disappeared, or who had taken them, and they finally gave the case into the hands of the detectives. The case has been pursued with vigor, but it was not until Saturday last that the goods were traced and four arrests were made, viz., the two girls, the mother of Seybold, and a street car conductor, named James Trentor—the two latter charged with receiving. It appears that neither of the girls received any direct pecuniary benefit from their crime.

According to the evidence, Cogan yielded to a sudden temptation, and shortly realizing her offence, returned to restore the property, but was afraid of the consequences, and did not do so. The Cogan girl gave her share of the spoils to a sister of Trentor, a ring worth about $150, and the latter has been wearing it publicly ever since. The Seybold girl gave her share of the rings to her mother, who pawned them for $50, the real value being over $300. All the jewelry has been recovered. At the enquete proceedings, it was proved to the satisfaction of the magistrate that Trentor and his sister thought the ring to be of little value, and, furthermore, had no reason to suspect the person from whom it was received; he was therefore honorably acquitted. Cogan pleaded guilty and Seybold and her mother not guilty, and were remanded.

Suicide of a One-Time Providence Jewelry Manufacturer.

PROVIDENCE, R. I., Nov. 19.—Jason B. Stone, for several years chairman of the Board of Canvassers and Registration in this city, and often called the "father" of that important part of the city government, committed suicide Friday in Butler Hospital for the Insane. Mr. Stone was formerly a member of J. B. Stone & Co., manufacturers of plated goods, 227 Eddy St. The loss by death of an only daughter a few years ago caused such grief as to unbalance his mind, and it became necessary for his family to place him in a private sanitarium.

J. S. Cunningham Has a Penchant for 1-4 Karat Diamonds.

PITTSBURGH, Pa., Nov. 19.—One, J. S. Cunningham, supposed by local jobbers to have been the same individual who operated in Cincinnati, has been trying to victimize the Pittsburgh jobbing trade, to no avail, however. He professes to intend opening a store, and proposes to buy his stock here. Loose diamonds are his speciality—those mainly ¼ karat stones. His idea to abstract some of these was not easily carried out in this city, so far, as he has been so carefully watched that his plan met with no success. He gave an Altoona address, where, he stated, he had $3,000 on interest, requesting that the goods follow the payment. As yet no one has been "touched" by Mr. Cunningham.

Egon Oppenheim Makes a Cablegram Offer of Settlement.

Joel M. Marx, attorney for Egon Oppenheim, the fugitive diamond dealer, formerly of 65 Nassau St., New York, received a cablegram from Oppenheim last week, on the strength of which he is offering creditors a settlement of their claims on a basis of 20 per cent. Half of this is offered by Oppenheim and half by his partner, S. Wiesbader. As told in this column last week, Wiesbader made an offer of 10 cents to be relieved individually from the liabilities of the firm, and Mr. Marx wrote to Oppenheim, asking if he could not make at least a similar offer. To this letter Mr. Marx Thursday received a cablegram, stating:

[You] "may offer settlement; letter coming."

Mr. Marx had not received the letter Monday and could not say whether Oppenheim would bring the money himself or payment be made or guaranteed by some of his friends here.

LONDON

ZIMMERN, REES & CO.,

IMPORTERS AND CUTTERS OF DIAMONDS,

MAKERS OF FINE JEWELRY,

Gill Building, 9, 11, 13 Maiden Lane, New York.

FACTORY, NEWARK, N. J.

DIAMONDS,
EMERALDS,
RUBIES,
SAPPHIRES,
PEARLS.

ANTWERP

AMSTERDAM

PARIS

Holiday Novelties in Jewelry, Silver Ware, Etc.

A LADY'S RAMBLE AMONG THE JEWELERS.

The advent of St. Nicholas is gloriously heralded by the jewelers and silversmiths this season, with objects rich and rare, quaint and curious, ranging from massive pieces of silver and costliest jewelry to the innumerable tiny trifles of which a large class of shoppers are ever in search.

*

A new alloy composed largely of silver furnishes the material for an exceedingly attractive line of moderately priced novelties of very handsome appearance. This alloy is formed by a process of rolling out the several materials together, the result being not only extraordinarily rich in color, but special and singular for each article made. To this ground work are added for ornament star sapphires, fresh water pearls, olivines and a variety of stones known as rhodolites. The last are found in this country; they belong to the order of garnets and present a peculiarly attractive mauve or violet red coloring somewhat between the hue of a garnet and that of an amethyst. From the nature of the process of manufacture an exact duplicate of any object in this alloy is impossible, a fact which will recommend it strongly to people of exclusive tastes.

*

Among articles in the new alloy particularly adapted for Christmas gifts may be mentioned cigarette and cigar cases, cigar cutters, match boxes, golf scores, etc. These furnish women with a satisfactory solution of the puzzling problem, "what to give to a man," for the most critical masculine fancy cannot but be pleased with a production which is at once intrinsically beautiful and absolutely unique. For feminine gratification, on the other hand, come jewel boxes, bonbonnieres, bracelets, brooches, and a few other trinkets. An exceedingly pretty brooch noted consists of a star sapphire surrounded by a wreath-like design of the silver alloy. Small square plates of this metal, set with rhodolites and linked together at each corner with fine silver chains, form a most fetching and graceful bracelet. A bangle in the same material is ornamented with pearls, olivines and asterias.

*

One of the newest little touches of elegance added to the various silver pocket cases for men is a precious stone forming the head of the spring which is pressed to open the case.

*

Engraved designs of great beauty furnish the ornament in some new lines of silver ware provided for Christmas presents. One can find in this engraved silver complete sets, as well as individual pieces, for the dressing table and the escritoire, beside pocket knives, smokers' appointments of all kinds and similar small wares.

*

Curios should not be overlooked in the holiday shopping. These dainty little pieces are always interesting to enthusiasts in the silversmith's art. A tiny coach and four, with "wheels that go round," "lamps that take out," and, in short, complete in every equipment, is one example. Spinning wheels, babies' cradles, tables, sofas, watering pots are bits of miniature perfection and represent but a few of the long list of these dainty cabinet pieces. Most attractive to the curio collector, however, will be the models of historic chairs, including a chair of the great Napoleon, a Dickens' chair, and a fac simile of the chair in which Grant sat at the surrender of Appommatox.

*

Patriotic buyers will take pleasure in the decorated American china, fitted into silver frames. This includes some very handsome coffee cups, bouillon cups and paté dishes.

*

Fancy glass furnishes the *motif* for very pretty results in silver gilt vases with enameled decoration, the effect being very similar to that of the original ware.

*

The long chain in its newest form is shortened so as to reach only to the bend of the figure.

*

Enameled brooches and belt clasps are much in favor.

ELSIE BEE.

After Thanksgiving, Christmas.

Is your stock complete? If it isn't, why not let us help you out? The next few weeks are the harvest time of the jewelry trade, and if you haven't what the people want you are bound to miss sales. There is going to be the largest Holiday trade in years, and you want to be in it.

DON'T FORGET that we are showing the largest stock of Diamonds and Precious Stones, both mounted and unmounted, we have ever had, and at the lowest price consistent with quality. We want you to have the benefit of these goods. Whenever you have an order for something you haven't in stock, a letter or telegram to us will bring you by return express just what you need. Try us the next time you want something in our line.
All our goods are insured in transit by express.

Brooches, Bracelets, Earrings,
Ear Studs, Links, Lockets,
Necklaces, Rings, Scarf Pins, Etc.

All set with Diamonds and other Precious Stones.

Cross & Beguelin,

17 Maiden Lane, New York.

43 Rue de Meslay,
PARIS.

Importations at the Port of New York.

Weeks Ended Nov 19, 1897, and Nov 18, 1898.

	1897.	1898.
China, glass and earthenware:		
China	$38,691	$93,680
Earthenware	14,899	21,603
Glassware	15,839	35,561
Instruments:		
Musical	6,829	17,830
Optical	5,139	3,772
Philosophical	2,725	2,959
Jewelry, etc.:		
Jewelry	2,261	7,627
Precious stones	99,254	181,660
Watches	15,701	15,662
Metals, etc.:		
Bronzes	1,753	2,874
Cutlery	9,933	13,034
Dutch metal	3,472	—
Platina	13,067	11,978
Plated ware	1,497	1,522
Silver ware	1,770	24
Miscellaneous:		
Alabaster ornaments	711	1
Amber	—	934
Beads	712	2,123
Clocks	2,977	4,985
Fans	8,363	6,313
Fancy Goods	5,335	5,774
Ivory	2,230	9,051
Ivory, manufactures of	524	16
Marble, manufactures of	9,424	12,925
Statuary	4,196	1,913
Shells, manufactures of	11,603	10,667

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Nov. 19, 1898.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$147,751.73
Gold bars paid depositors	96,245.32
Total	$243,997.05

Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:

Nov. 14	$32,079
" 15	31,491
" 16	26,550
" 17	42,057
" 18	9,952
" 19	5,612
Total	$147,741

The Lasar Trial.

[*Continued from page 14.*]

tified in court. This proved to be a letter from the Hotel Windsor, Montreal. The contents of this letter Judge Brown kept out. Theobald also said he was present when Mrs. Lasar was arrested and taken to Ludlow St. jail, and identified a letter written there by her to her husband. The letter simply told of her arrest and asked her husband to get bail. To other questions by the District Attorney, asking Theobald what Reichman said when he accompanied him to the Collector's office just before the seizure, counsel for the defense made many objections. The arguments on this point took so much time that when Judge Brown finally decided to permit the witness to testify as to these statements it was after 5 o'clock P. M., and an adjournment was taken until yesterday morning.

At the opening of the morning session yesterday, Special Agent Theobald resumed his place on the witness stand. He immediately proceeded to tell his story of Lee Reichman's alleged confession prior to the seizure of the goods. He met Reichman, he said, by appointment at the Collector's office. There, in his presence, Reichman told the Collector that he had in his pocket a wallet containing $50,000 worth of smuggled diamonds belonging to Lasar. Reichman partially displayed the wallet and Theobald identified the wallet in court. After his confession to the Collector, Reichman turned to Theobald and exclaimed: "But you promised me not to seize these goods here from my person! If you do I'll make a fight. I'll leave the diamonds in the safe when I get through work to-night." Thereupon Theobald pledged his word not to seize the goods from Reichman's person. Then Reichman, in the presence of the Collector and Mr. McAvoy and Mr. Theobald, dictated a statement to Mr. Stewart, the Collector's private secretary, to the effect that Max J. Lasar had come over from Europe on the steamship "Labrador," bringing with him a very large lot of diamonds; that E. J. Lasar's wife had gone to Montreal and carried the diamonds to New York, giving them, upon her arrival there, to her husband, who hid them in the cellar of his saloon; that Emanuel J. Lasar called upon Reichman and told him he had a "fortune in diamonds" and unless his brother paid him a certain sum of money, he, E. J., would keep the diamonds. The substance of this conversation Reichman reported to Max J. Lasar as soon as the latter reached New York. He and Mrs. J. then started to call on Emanuel J., stopping in a saloon on the way. There Reichman irrevocably refused to go any further and Emanuel J. left him. Later Emanuel J. ventured to his office and Reichman saw him have between $215,000 or $225,000 worth of diamonds.

This was the substance of the dictated statement. Mr. Stewart, in the presence of the Collector, showed it to Reichman, Theobald further testified, and asked him to sign it. Reichman, turning to the Collector, asked: "Mr. Collector, if you were in my place would you sign this statement?" The Collector assured him that he would certainly do so, yet Reichman refused. Reichman, McAvoy and Theobald then went to the District Attorney's office, where the typewritten statement was shown to the District Attorney, who asked Reichman to sign it. This Reichman then agreed to do provided he would receive the promise not to be called upon as a witness nor to be in any way connected with the case. No such promise being granted, the statement was left unsigned, excepting by McAvoy, Stewart and Theobald. Theobald and Reichman then separated and did not meet again until at the time of the seizure, the details of which were stated. Here ended the direct examination.

Under cross-examination, Mr. Theobald stated that he first met Emanuel J. Lasar the night before the arrest at his saloon, called the "Pavonia," at Chambers and Greenwich Sts. He first learned of the importation of diamonds by Lasar three months before he became an officer for the Government. He learned of this importation, he said, through a conversation he overheard at the Café Savarin, Pine St. and Broadway. He first met Reichman at the latter's house on the morning of the day of the seizure. Attorney Levy's endeavor to show here an attempt at intimidation proved unsuccessful. Theobald first went to Europe, he stated, in January, 1898, at which time he was unacquainted with Miss Crurede. He did not know of her whereabouts and she was traced and located by the Scotland Yard authorities. He met Miss Crurede the second time he went to Europe and she then accompanied him to this country under the chaperonage of a Mrs. Earle,

You Need It!!

Our new Fall Catalogue, illustrating complete lines of Gold and Gold Filled Cases and Gold, Silver and Essex Gold Filled Novelties, has just been issued and will be sent to any jeweler upon application.

It will benefit you to have this catalogue in your store during the holiday season. Sent by express prepaid at your request.

Courvoisier=Wilcox Mfg. Co.,

MAKERS OF

GOLD AND GOLD FILLED WATCH CASES.

Hayden Mfg. Co.,

MAKERS OF

GOLD, SILVER AND ESSEX 14K. GOLD FILLED NOVELTIES.

23 Maiden Lane,

.....NEW YORK.

KETCHAM & McDOUGALL,

MANUFACTURERS OF

GOLD AND SILVER

THIMBLES

ESTABLISHED 1832.

K&D

TRADE-MARK.



No. 149



Pat'd Nov. 20, '94.

And the improved

Automatic Eye-Glass Reel.

SEND FOR CATALOGUE C.

37 MAIDEN LANE, NEW YORK.



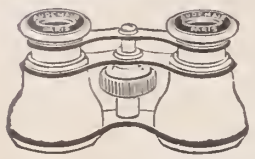
S. & A. Borgzinner,

Manufacturers & Importers,

82 & 84 Nassau St.

New York.

JUST ARRIVED—OUR FALL IMPORTATION OF
AUDEMAIR OPERA GLASSES
"None Better Made."
SEND FOR CATALOG.



Also Cheaper Grades,
LAMAYRE and
CHEVALIER.
Pearl Opera Glasses from $2 up

Ask to see the Improved Spencer Patent Focusing Handle Opera Glasses.



NO EXPOSED PARTS TO TARNISH
GUARANTEED
GOLD FILLED GOODS,
Equal to Gold in Finish Style and Wearing Qualities and Maximum Quality.
STIFF, SPRINGY FRAMES.

MAKERS OF SPECTACLES AND EYEGLASSES.
SPENCER OPT. MFG. CO.,
15 MAIDEN LANE, N. Y.

DIAMOND BAND RINGS AND MOUNTINGS.
962. Designs Patented. 968.



Sept. 20, 1898.
Sept. 24, 1895.
Dec. 15, 1896.



3350. 919.



Specialty: Superior Ladies' and Children's Rings.



Wm. H. Pullmann & Co., Successors to CHAS. KNAPP,
MANUFACTURING JEWELERS,
41-43 Maiden Lane, New York.

W. C. A. WESTPHAL,
WATCHMAKER,
41 Maiden Lane, NEW YORK.
Established 1892. Telephone, 3684 Cortlandt.
Estimates, Repairing, Adjusting of Chronometers, all Complicated Watches and Fine Time Pieces.
DEMAGNETIZING.
Watches made Non-Magnetic.
Fine Wheel and Pinion Cutting.

who was employed for that purpose by Theobald. Miss Crurede, Theobald further stated, received from the Government a compensation of £300 for her services. In response to a query, Theobald strenuously denied that he had ever questioned Miss Crurede as to the nature of the testimony she would give, explaining that he "simply knew" what she would testify without asking her. After a wrangle over the admissibility of evidence bearing upon Theobald's arrest of Mrs. E. J. Lasar and its attending circumstances, Theobald was allowed to leave the stand.

Francis F. McAvoy, chief of the law department of the Custom house, was then called. Mr. McAvoy's testimony was corroborative. He related his meeting of Reichman at the Collector's office, Reichman's alleged confession, the typewritten statement, etc., the typewritten statement being identified by him. He, like Theobald, related the details of the seizure and the conversations with Reichman prior to it.

Henry C. Stewart, private secretary to the Collector of the Port of New York, was the next witness. His testimony, too, was of a corroborative character.

W. J. Kinsley, the handwriting expert, then took the stand. He was shown signatures admitted to be Mrs. Lasar's and those on certain letters. He said all were written by the same hand as wrote the signature "Mrs. E. Smith" on the register of the Windsor hotel, Montreal. One of the letters referred to was alleged to have been sent by Mrs. Lasar from Canada to her husband Emanuel. This letter said she had arrived there, but as there was no steamer news she did not know whether he would come that day or not. She hoped she would not have to wait long. The letter was signed "Helene." The handwriting expert then testified that the name M. J. Lasar on the register of the Windsor hotel, Montreal, the originals of certain telegrams sent from Montreal to New York, and also a certain admitted signature of M. J. Lasar were all written by the same hand. One of these telegrams read:

"Arrived in Montreal Saturday night.
"Max."

Another was addressed to Reichman & Jordan.

Mr. Kinsley was then questioned about the written memoranda upon the diamond papers and also the writing on the schedule of diamonds taken from the person of E. J. Lasar, and said that the writing on the latter was Max J. Lasar's, as was also the memoranda on certain diamond papers shown him. Mr. Levy cross-examined Kinsley for the defense, first upon the fallibility of experts and then upon the way he built up his opinion. He built up all his opinions originally from the two conceded signatures, but later relied upon those documents which he considered proven to be Lasar's in further work. Mr. Kinsley started in to explain the various elements which go to make characteristics in handwriting, and his testimony on the whole was strengthened rather than weakened by the cross-examination.

Special Deputy Collector Couch gave corroborative testimony in regard to what had passed at the Custom house.

The next witness, Edward Barnes, a clerk in the Custom house, then testified that on careful examination he failed to find record of any importation entered by the Lasars. He did find an entry of diamonds properly imported by Reichman & Jordan and this entry was identified and placed in evidence.

William J. Kinsley, the expert in chirography, then was recalled and gave expert testimony as to the similarity of the marks appearing upon the original diamond papers and on the papers into which the diamonds were subsequently placed, testimony which was admitted after a lengthy argument.

[*Report of Trial to be Continued next week.*]

Statistics Bearing Upon the National Bankruptcy Law.

WASHINGTON, D. C., Nov. 20.—The forthcoming annual report of the Attorney General embraces a review of the operation of the National Bankruptcy law of July 1, 1898, which has been prepared by E. C. Brandenburg, in charge of bankruptcy matters in the Department of Justice. Mr. Brandenburg, who is preparing a book on bankruptcy, briefly reviews similar past legislation and details the operation of the feature of the law permitting persons to become voluntary bankrupts, which took effect Aug. 1, 1898. From this report it appears that the applicants for relief are found in every walk of life, irrespective of class or locality, and it is shown that a large class of men who have been unfortunate in their business enterprises have availed themselves of the relief offered. Notwithstanding the law has been in force over three months the courts in eight districts declined to proceed with the reference and adjudication of the petitions for the reason that the Supreme Court has not promulgated the rules, forms and orders required by the act.

In all other cases the courts have proceeded and adjudicated petitioners bankrupt or have referred the cases to the referees for action. Since the law took effect 1,700 petitions in voluntary bankruptcy have been filed. The districts of Delaware, Eastern Pennsylvania, Southern Georgia, Nevada, New Mexico, Western Virginia and Wyoming show that no persons therein have applied to be adjudged bankrupt.

As the involuntary feature of the law which permits creditors to have their debtor adjudicated bankrupt did not take effect until Nov. 1, 1898, it has been impossible to obtain any data with reference to the operation of this provision.



A USEFUL NOVELTY

Bottle Openers,

in Sterling Silver and Silver Plate. The convenience and cleanliness of this form of bottling having brought it into general use, these Openers will be appreciated for the table.

MADE BY
Goodnow & Jenks,
Stanhope and Morgan Sts.
Boston,
who have obtained the SOLE RIGHT from patentees to manufacture this article.



A Madman Breaks Spaulding & Co.'s Window and Grabs a Silver Pitcher.

CHICAGO, Ill., Nov. 19.—While the crowds of shoppers were making their way along State St. yesterday afternoon a wild-eyed man detached himself from the throng at State St. and Jackson Boulevard and, walking over to the large show window to the right of the street entrance to Spaulding & Co.'s jewelry store, proceeded to gain access to the wares displayed by breaking the glass with the butt of a huge revolver. The sight of the weapon caused a panic in the crowd, but the would-be robber kept at his work until the plate gave way. Then, seizing a large silver pitcher, he ran toward the Jackson Boulevard crossing. But his moments of freedom were numbered. Louis Alrutz, the firm's doorman, and Martin Douce, an ex-policeman, who is now acting as a porter for the firm, were witnesses of the theft and managed to capture the man before he could mix with the crowd and make his escape.

At the station the prisoner gave the name of Thomas Smith and the place of his birth as New Jersey. He had come to Chicago, according to his statement, only a few hours before the commission of the act. Upon being searched by the officers at the station, he was found to have upon his person the sum of $175 in cash, railroad tickets from Chicago to San Francisco, to Kansas City and to St. Louis, and a commutation ticket upon one of the suburban railroads in the last named city. He is of average height, of blonde complexion, and wears the garments and has the general appearance of a workingman in comfortable circumstances. When asked for his motive in committing the act of burglary, Smith said that he was ordered by pursuing spirits to shoot, stab and destroy. These, he added, were ever near him and persistently whispered into his ears. Upon receiving this information the lieutenant at the station left an order for the city physician to examine the prisoner for his sanity.

The display of silver ware so rudely disturbed by Smith was removed and a new glass quickly put into place. With the arrival of the workmen upon the scene the crowd which had gathered dispersed. Within the store there had been but little tumult. The whole affair had passed so quickly and so quietly that but few knew of it until it was all over. As the pitcher was recovered there was no loss other than the plate glass window.

Legal Fight for the Possession of a Madstone.

WASHINGTON, D. C., Nov. 21.—One of the most interesting cases up for legal decision for years will be decided at the December term of the court at Leesburg, Loudoun county, Va., when a famous madstone, whose virtues have been heralded for a hundred years, will be sold in order to settle the estate of the late Mrs. Fred. This stone, whose properties are by some asserted to be merely of a superstitious nature, while others hold them to be a scientific reality, is now deposited in the Loudoun National bank, at Leesburg, awaiting the decision of the case. Several prominent lawyers of the Old Dominion are engaged in the suit. The madstone is about the color of chocolate, is two inches long by one inch broad and half an inch thick. It has a silver band holding it together, it having been broken several times. The claimants are Mr. Triplet and Mr. Seaton and the holders the Misses German, all being nieces and nephews of the late Mrs. Fred.

Joe Denz, who returned to Fort Wayne, Ind., about a year ago with his family from California, and engaged in the jewelry business there, has decided to return to California. He will locate at Stockton.

THE NEW YORK JEWELER
Annual Catalogue
has nearly 1,000 pages.
It is published by
S. F. MYERS CO.,
Manufacturers and Wholesale Jewelers,
48-50 Maiden Lane, New York City.
Myers Building.

Removal Has Removed to **Charles Rose,** Miniature Artist...
108 Fulton Street, Downing Building, New York.

The Australian Opal Co.
57 Maiden Lane, New York.
Importers and Cutters.
RUBIES, SAPPHIRES, EMERALDS, CATS' EYES and all kinds of FANCY STONES.

WILLETS' ART BELLEEK CHINA
Attracts Trade and Holds It.
Write for illustrations and particulars to
WICKE & CO, 32-36 Park Place, New York

C. RECH & SON,
...Makers of...
Fine Gold Chains,
40 Crawford St., NEWARK, N. J.




We Desire

to impress upon our customers and the trade the importance of anticipating their Holiday wants in our line. Although we have greatly increased our manufacturing facilities within the past few months, our Fall Lines have proven such a success that our factory is now taxed to its utmost capacity.

We appreciate the importance of prompt shipments, especially at this season of the year, and if you will co-operate with us by sending your order early, it will result to our mutual advantage.



...CATALOGUE SENT UPON REQUEST...



S. STERNAU & CO.,
193 PLYMOUTH ST.,
BROOKLYN, N. Y.

New York Salesrooms:
204 Church St., Cor. Thomas St.

From letters received it appears that many of the trade are still unaware of the existence of our NEW YORK SHOWROOM. Buyers visiting the city are invited to inspect our complete lines at the above address.

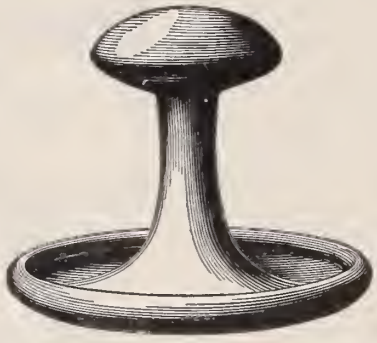


TO SECURE A

Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button.



Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer*, a new button will be *given in exchange.*

PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7L, 8L AND 9L

The Standard American Collar Button.

Extra Long Post. **Extra Width of Back.**

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape;
4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co., 49 Chestnut St., Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y., Selling Agents for the Jobbing Trade.

VICTORY

Beckons the jeweler whose stock includes a complete line of

..Rogers & Hamilton Ware..

A perfect plated ware. Fall lines now ready.

The Rogers & Hamilton Co., WATERBURY, CONN.

"Our Ware Wears Well."

The International Silver Co.

The Promotors of the Scheme Announce that the Conglomorate Company Has Been Effected.

TRENTON, N. J., Nov. 21.—Articles of incorporation of the International Silver Company were filed with the Secretary of State this afternoon. The company have an authorized capital stock of $20,000,000, of which $9,000,000 is preferred stock, to receive 7 per cent. cumulative dividends, and the remaining $11,000,000 to be common stock.

The company are authorized to manufacture and deal in silver ware, plated ware, pottery, and glass. The incorporators are William E. Findley, Hamilton H. Durand, Alexis P. Bartlett, and Frederick Dwight, of New York, and John J. Treacy, of Jersey City. The corporation have been organized to take over the business of leading silver plated ware companies of the United States, about 15 of whom, it is understood, will be included in the new company.

Mr. Thomas, of Thomas & Post, the Wall St. bankers, who were underwriting the stock of the new company, was seen by a CIRCULAR reporter yesterday morning and stated that the accounts generally as to the incorporation of the company were correct. When asked how this differed from the original company incorporated last September, Mr. Thomas said that the impression that the company had already been incorporated was erroneous, but that they had now filed their articles of incorporation for the first time. There was practically little difference, he said, between the company as they expect to form and the original plans, suggested and proposed last August and September.

"In looking over the matter carefully," said Mr. Thomas, "we found among the concerns that we had contemplated taking in, a few which might be termed 'driftwood,' and we did not deem it advisable to include them finally. With the exception of these few—they number but three or four—and one or two large concerns which we hope finally to take in, the company will probably be the same as we originally intended. Of course," he continued, "I cannot say that the deal has been absolutely consummated as yet, as we expect a final answer either to-day or to-morrow from all the concerns, and hope to close up all negotiations by that time. Of course, you understand," he said, "that the incorporation of the company is usually the last thing done in proceedings of this kind, so that it may be taken as a sign that we expect everything to be settled favorably. We have overcome many of the difficulties which arose during the negotiations; and if, as I confidently hope, we close our deals and get in the concerns that we expect, we will have all the leading silver plate people of Meriden, such as Meriden Britannia Co., Rogers, Smith & Co., Meriden Silver Plate Co., and others, and Rogers & Bro., the Rogers and Hamilton Co., Holmes & Edwards Silver Co., Manhattan Silver Plate Co., Manning & Bowman, and, in fact, as I said before, all but three or four of the companies whose names were suggested when the plan was originally put forth."

To another question he said that the R. Wallace & Sons Mfg. Co. were not among those whom he expected to go into the concern at first.

Frederick Dwight, one of the incorporators, is reported in an interview as saying that the International Silver Co. were not a trust, as there were many large firms who were not members of the corporation. He said the company were a combination of a large number of silver plated ware manufacturers, most of whom were doing business in Connecticut towns. The plan of the corporation is to manufacture and sell silver plated ware only at present, but the charter allows them to deal also in silver ware, pottery, and glass.

The first information relative to the plans and purposes of the International Silver Co. was printed early in September, at which time it was reported that the International Co. would be capitalized at $30,000,000, half common and half preferred, of which $24,000,000 would be issued to acquire the silver ware concerns representing 85 per cent. of the total output. The Meriden Britannia Co., Meriden Silver Plate Co., Manning, Bowman & Co., Wilcox Silver Plate Co., and C. Rogers & Bros., of Meriden, Conn.; Simpson, Hall, Miller & Co., the Watrous Mfg. Co., the Simpson Nickel Co., and the R. Wallace & Sons Mfg. Co., Wallingford, Conn.; the Barbour Silver Co., the William Rogers Mfg. Co., and the Rogers Cutlery Co., Hartford, Conn.; Rogers & Bro. and the Rogers & Hamilton Co., Waterbury, Conn.; the Rogers Silver Plate Co., Danbury, Conn.; the Middletown Plate Co., Middletown, Conn.; the Norwich Cutlery Co., Norwich, Conn.; the Holmes & Edwards Silver Co., Bridgeport; the Manhattan Silver Plate Co., Lyons, N. Y.; the Homan Silver Plate Co., Cincinnati, and the Standard Silver Plate Co., of Toronto, were then given as the companies to be absorbed.

R. Skuce & Co. Must Pay Two Employes' Wages.

PROVIDENCE, R. I., Nov. 19.—Two somewhat complicated book account cases were heard in the Sixth District Court, before Judge Sweetland, last Thursday.

Annie F. Bride sued R. Skuce & Co., enamelers, for $30 and Theresa L. Bride brought suit against the same company for $41.50, both claims for wages due. The plaintiffs' attorney attempted to show that the two girls had each been given an order on the H. N. Pervear Co., and were told that the latter concern would pay their wages. Henry N. Pervear was thus made a party in the defense.

The prosecution failed to show that Mr. Pervear or the H. N. Pervear Co. was in any way liable and the verdict in each case was for the defendants, Henry N. Pervear and the H. N. Pervear Co., for costs. The verdict was for the plaintiffs against the defendant, Richard Skuce, of R. Skuce & Co., for the amount of the respective claims and costs.

Creditors of Ronkous & Habib Granted an Accounting.

PROVIDENCE, R. I., Nov. 21.—A hearing was held before Chief Justice Matteson and Justices Stiness and Tillinghast, in the Appellate Division of the Supreme Court, in the case of Benedict Lederer, of S. & B. Lederer, and others, against Louis K. Potter, assignee, of Elias Ronkous and Peter Habib. The assignment was made by Ronkous & Habib in May, 1897, when they claimed to have considerable property. The liabilities were stated to be about $9,000. Assignee Potter sold the property for some $4,000, which amount is claimed to be less than one-half its value, and the petitioners in the case heard to-day having claims against the firm petitioned for an accounting. After listening to the evidence, which developed substantially the foregoing facts, the Court decided that the petitioners were entitled to relief and granted the petition for an accounting.

The Remains of Richard A. Kipling Laid at Rest.

The remains of Richard A. Kipling, the former well known Maiden Lane dealer in precious stones, who perished at the sinking of the ill-fated steamer *Mohegan* on Oct. 14, arrived on the Atlantic Transport Co.'s steamer *Manitou* on Monday. An account of Mr. Kipling's death and his obituary were published in THE CIRCULAR of Oct. 19.

The remains were taken to the Church of the Holy Communion, Sixth Ave. and 20th St., New York, where the funeral services were held yesterday afternoon at 2 o'clock.

W. K. Snyder, Shamokin, Pa., is holding an auction sale.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

AVERY & BROWN,

68 Nassau St., New York.

For 20 Years....

Successful as an Auctioneer is the record I point to. Good enough record, isn't it?—to back up my statement that I can conduct an Auction Sale for you that'll get results!

More of my story if you write.

Alexander J. Comrie,

22 JOHN STREET,

NEW YORK.

To Our Customers....

We cannot guarantee immediate delivery on orders placed after December 1st, as our factory is working night and day to its fullest capacity.

Howard Sterling Co., Providence, R. I.

New York: 860 Broadway.

TRADE MARK

Providence.

Ben. Crandall, of J. L. Crandall & Co., and George Caldwell, of the Lenau Co., returned last week from a business trip among the western cities.

The Hall & Lyon Co., proprietors of three of the largest drug stores in this city, have recently added an extensive line of sterling silver novelties.

The Gorham Mfg. Co. have recently placed an order for one of the Riker electric vehicles, or automobiles, to be used in their delivery department.

E. L. Spencer, of E. L. Spencer & Co., is to build an elegant residence on the East Side, as the aristocratic residential section of the city is known.

Ora E. Case, of Lord & Case, who was quite severely injured a short time ago by a fall from his bicycle, has nearly recovered his usual health and is able to get up to his office again.

George R. Clarke, who was formerly engaged in the manufacture of jewelry in this city as the Providence Jewelry Co., and who afterward removed his plant and residence to Rehoboth, last week lost his house and all its contents by fire. Rehoboth is a small town and possesses no fire department, so nothing could be done to save the property.

The trustee's sale of the tools, machinery and stock of the factory of Robert Bradley & Sons, 227 Eddy St., occurred Wednesday last at 10 o'clock A. M. The goods were sold in small lots to a large number of local purchasers.

Arrangements are being made for the erection of a memorial tablet by St. Stephen's Episcopal church, in honor of Rev. Walter G. Webster, who was lost in the terrible *La Bourgogne* disaster. It is understood that the Gorham Mfg. Co. will shortly submit designs for the bronze work.

Among the speakers at the ninth annual banquet of the Letter Carriers' Association of this city, Saturday evening, was Mayor Henry G. Thresher, of Central Falls, who is of the jewelry firm of Waite, Thresher Co., this city.

M. Rosengarten, Albany, N. Y., was here last week looking up job lots. M. H. Levolt, of A. M. Rothschild, Chicago, was among the visitors to the trade last week. A. J. Somers, buyer for I. Ollendorf, New York, was here during the past week and placed several orders.

A decision was handed down in the Supreme Court Thursday in the Roby Williams will case, sustaining the will. Alderman-elect Horace Remington, of Horace Remington & Sons, as administrator of the estate, was endeavoring to have the will declared invalid.

David C. Fink and Henry S. Fink, both as individuals and as co-partners in the firm of D. C. & H. S. Fink, retail jewelers, 228 Westminster St., who were adjudged insolvent some months ago, have applied to the Appellate Court for a discharge in insolvency. The case will be set down for a hearing before the court in the near future.

A great many jewelry manufacturers are illustrious nobles of Palestine Temple, Nobles of the Mystic Shrine, which last Wednesday evening held one of the most important social functions of the season in this city. The affair included a large theatre party at Keith's New Theatre, attended by nobles and ladies, followed by a ball at the Eloise, the most elegant assembly room in the city. Potentate Frank T. Pearce, of F. T. Pierce & Co., was chairman of the committee of rrangements.



FOR XMAS TRADE

FINE SOLID GOLD

RINGS.

3393	Fine diamonds, opal	$26 00
3385	Brilliant cut diamond	8 50
3394	Fine diamonds, opal or turquoise	22 00
3384	Brilliant cut diamond	5 50
3491	Brilliant cut diamonds, opals	12 75
3386	Brilliant cut diamond	3 50
3376	Diamonds, sapph res, pearls	12 50
3387	Brilliant cut diamond	3 00
3377	Brilliant cut diamonds, doublet	13 00
3383	Brilliant cut diamond	4 50
3375	Diamonds and emeralds	10 25
3389	Montana sapphire	3 75
3378	Brilliant cut diamonds	8 00
3381	Montana sapphire	3 75
3380	2 diamonds, 3 olivines	6 50
3392	Montana sapphire, opal	6 00
3379	2 diamonds, emerald	9 00
3391	Montana sapphire, opals	6 00
3374	Fine diamond, opals	8 50
3388	Montana sapphire, opals	6 00

All diamonds are fine quality, brilliant cut stones. Mountings strictly first class.

THESE PRICES OUGHT TO BRING YOUR ORDER.

Leys, Trout & Co.

MANUFACTURERS,

Prescott Bldg.,

Send for Catalogue. JOHN ST., N. Y

CASH DISCOUNT 10 PER CENT.

The Attleboros.

George L. Sweet, salesman for Chapman & Barden, of Plainville, returned home Saturday from the west quite ill.

Louis Jones, salesman for R. F. Simmons & Co., received word Saturday of the death of his father, George Jones, of Sandwich, Mass.

The local houses are busy getting out their new lines of samples. The use of the present catchy French gray finish, as well as clever imitations, is very marked.

George A. Dean, of G. A. Dean & Co., who has been going about on crutches for many weeks as the result of a fall from his bicycle, is now able to walk without their aid.

Now that the salesmen are home from the west, there promises within a week or 10 days to be a greatly renewed activity in the social life of the Manufacturing Jewelers' Salesmen's Association.

Fred. M. Ellis made the formal announcement Saturday last of the existence of the new firm of F. M. Ellis & Co., with quarters in the Bushee building. Mr. Ellis has had over 20 years' experience in manufacturing jewelry.

The officers of Ezekiel Bates lodge of Masons were installed last week. At the close of the ceremony the retiring Master, David E. Makepeace, gold and silver plater, was presented with a handsome past master's jewel suitably inscribed. The presentation was made by Representative Alfred R. Crosby, of Smith & Crosby.

A carboy of sulphuric acid gave a whole afternoon's entertainment at Riley, French & Heffron's factory, North Attleboro, last week. This firm are located on the third floor of the building which they own. The carboy was broken accidentally on their floor, more than a gallon of the fiery liquid ran on to the floor, and chemical action was not long in beginning. Sawdust thrown on it to absorb it resulted in a smoke which drove everyone from that part of the shop.

It went through the floor, where it did considerable damage in the shop of W. G. Clark & Co., and thence into the engine room on the ground floor. Here the metal of the engine was deeply pitted before oil could be gotten on in quantity to prevent. The ceiling was eaten through and fell off, and for most of the afternoon a force of men were kept busy repairing the damage done by the fluid in its course.

After the meeting of the Co-operative bank last evening a party of gentlemen were talking with Sidney O. Bigney, who had just come from that meeting. They were reminded of his words at the 4th of July celebration in the Opera House: "From the ashes and over the ruins of our burned district will spring up new structures more in keeping with the future prosperity of the coming city, Attleboro. Their inducements will call back the firms driven away by the flames, and the town will grow and expand as never before." The present building boom and rush in the jewelry business looks like the first step in the fulfillment of the words. "When I come back I shall build myself," said Mr. Bigney.—Attleboro *Sun*.

Philadelphia.

The jewelry store of Frank O'Hara, 339 S. 13th St., was slightly damaged by a fire of unknown origin on Thursday.

Joseph Koons, jeweler, Arch St., this city, and Miss Kate Benjamin, of Orange, N. J., will be married the latter part of this month in Reading, Pa.

The business lately conducted by Wm. W. Whitehead, 3522 N. 17th St., whose death was recorded in THE CIRCULAR of Oct. 26, will be continued by his son, Joseph H. Whitehead, at the same place.

As reported in THE CIRCULAR last week, J. C. Ferguson, formerly of Ferguson & Weston, opticians, opened his new optical store on the first floor of the Harrison building, 15th and Market Sts., last week.

The removal and furnishing committees of the Jewelers' Club performed such excellent service in connection with the removal to 1225 Chestnut St. that a regular meeting held last week decided to retain them until all details are completed. The club reports a number of applications for membership due to the removal to a central locality.

Clock manufacturers are waiting anxiously the completion of the big clock in the tower of the Public Buildings, and the next session of City Councils. With the completion of the clock Councils are expected to make an appropriation and advertise for bids for the erection of clocks in all the municipal departments. There are 750 rooms in the big marble pile, termed by courtesy Public Buildings, and in each one of these it is intended to place a clock and also one in every department under control of the city. All these will be connected with the big clock in the tower by electricity.

Creditors have foreclosed the store of E. E. De Groff, Le Roy, Minn.

Jacob Weis, Brooklyn, N. Y., is dead. The business is continued by his widow.

Last Week's New York Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

M. H. Lebolt (A. M. Rothschild & Co.), Chicago, Ill., 43 Leonard St.; C. H. Schiller, Utica, N. Y., Astor H.; C. P. Eldred, Honesdale, Pa., Metropolitan H.; Wm. A. Allen (W. A. Allen & Co.), De Land, Fla., Imperial H.; J. Karr, Washington, D. C., Astor H.; H. A. Osgood, Lewiston, Me., Grand Union H.; F. A. Knowlton, Worcester, Mass., Empire H.; L. Black, Detroit, Mich., Gilsey H.; G. E. Wheelhouse, Utica, N. Y., Continental H.; E. H. Drinkwater, Toledo, O., Astor H.; Mr. Artzein, Ashland, Pa., Broadway Central H.

G. E. Darling, 137 Mathewson St., Providence, R. I., has issued a handsome 48-page catalogue, illustrating the concern's complete lines consisting of emblems, chains, rings, charms, novelties, etc. The catalogue, therefore, contains an abundance of cuts, all well executed and depicting the originals to good advantage. In the firm's advertisement in THE CIRCULAR attention is directed to their assortments of birthday and friendship heart charms, which are not only very prettily gotten up, but are also very cheap, quality considered. These charms are shown in 32 different designs.

Leaders Among Men.

At home you know them personally. Abroad you know them by reputation.
What constitutes leadership?
The answer easy, and we will only take your time
to say that WE ARE distinctly and positively,

Leaders

in the distribution of American Watches.

ELGINS, WALTHAMS, HOWARDS.

Our stock the most complete in the country, and prices always right. Quick Service, Liberal Treatment and straightforward dealing at your command.
What's more, scarce goods NOW when you most need them.



November 23d, 1898.

Clayton & Co.

195 & 197 Broadway, New York.
Western Union Building.

Death of Isidor Stern.

Isidor Stern, a prominent figure in the jewelry trade of New York, passed away suddenly Sunday last after a short illness. His death, which was due to heart disease, occurred at his residence, 101 W. 130th St.



THE LATE ISIDOR STERN.

Mr. Stern was in perfect health until last Friday morning when on his way to the factory he fainted in front of the factory building in Gold St. He was quickly revived and led up to his office, and a physician was telephoned for at the Astor House, who attributed his dizziness and falling to a disordered stomach. Mr. Stern rested quietly on a couch in his office and by one o'clock sent out for some lunch, after which he felt well enough to walk about in the different departments of the factory and at five o'clock went home. The same evening he sent for his family physician, who advised him to keep quietly in bed for a couple of days and told him that his heart action was not in a normal condition. Mr. Stern slept well Friday night and was cheerful all day Saturday until 10 o'clock that night, when he commenced to feel quite uncomfortable. Two physicians remained with him the entire night and did all that science could suggest, but in spite of their untiring efforts Mr. Stern passed quietly away at eight o'clock Sunday morning.

Isidor Stern was born in Monzingen, Germany, in December, 1849, and came to this country at the age of 13 years, with his parents. The family settled in Philadelphia, and after receiving a common school education he went into business with his father and brother, Leopold. The firm of Stern Bros. & Co. were started in Philadelphia in 1868 and in 1871 the family removed to New York, and the same business under the same firm name was continued here, at 63 Nassau St. With the untiring efforts of Isidor Stern, his father and brother, who composed the firm, the business soon grew to large proportions and in 1875 the firm started the manufacture of rings, of which branch of the business Isidor Stern had charge until he passed away. The jewelry factory employs several hundred hands, among whom Mr. Stern was not only esteemed but greatly beloved, a fact which the factory force never failed to demonstrate at the slightest opportunity. His genial nature and kindheartedness were recognized by every person ever employed by him.

The deceased leaves a widow and one son, 14 years of age, residing at 101 W. 130th St. Mr. Stern has been for the past 10 years one of the trustees of Temple Israel, of Harlem, and also its treasurer. He was also president of the Columbia Club, of Harlem, for several consecutive terms, holding this office at the time of his death. He was also a member of the board of trustees of the village of Arverne-by-the-Sea, where Mr. Stern built a beautiful Summer residence, before the same was incorporated into Greater New York, and only last August he was presented by the citizens of Arverne, with a set of engrossed resolutions, accompanied by a magnificent silver loving cup, in recognition of the faithful manner in which he discharged his duties during his term of office. Mr. Stern was very charitable and was connected with all the prominent charitable institutions of New York. He was always ready to stretch out a helping hand to anyone in need of assistance and there are few men in New York whose loss will be felt more keenly than that of Isidor Stern. He was a member of Ancient Chapter, No. 1; Metropolitan Consistory, Mount Neboh Lodge, F. & A. M., and Manhattan Lodge, I. O. B. B.

.. Toilet Ware ..

To the Trade:

The GORHAM M'F'G CO. desire to call the attention of the JEWELRY TRADE to their new lines of TOILET WARE made especially for the FALL and HOLIDAY SEASONS.

As patterns are protected by design patents, DEALERS are assured of absolute freedom from the competition of DRY GOODS and DEPARTMENT STORES, as GORHAM GOODS ARE SOLD ONLY TO THE LEGITIMATE JEWELRY TRADE. The GORHAM M'F'G CO. are the ONLY manufacturers who make TOILET BRUSHES with SOLID CELLULOID BACKS.

TRADE MARK
STERLING

Gorham M'f'g Co., Silversmiths...

Broadway and 19th Street, New York.

BRANCHES:

NEW YORK: 23 Maiden Lane. CHICAGO: 131-137 Wabash Ave. SAN FRANCISCO: 118-120 Sutter St.

WORKS: PROVIDENCE, R. I., and NEW YORK.

The Jewelers' Circular
AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY, NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada. - - -	$ 1.00
Foreign Countries in Postal Union, - -	4.00
Single Copies, - - - - - -	.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.

Among the places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXVII. Nov. 23, 1898. No. 17

Every line of reading matter in THE JEWELERS' CIRCULAR, *with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of* THE JEWELERS' CIRCULAR *is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.*

Our Expanding Jewelry Trade with Canada.

IT will be remembered that the Canadian tariff was so modified on Aug 1, of the present year, that goods entered from British possessions with a tariff favorable to Canada itself were to be admitted at a duty 25 per cent. lower than that under which goods from other countries were to be admitted. It was anticipated that this preferential tariff would have a disastrous effect upon our exports to that country, but so far as the returns for the month of August are concerned, in almost every instance the reverse is the case. For instance, in August of 1896 the value of imports of clocks and watches from the United States into Canada were valued at $7,718; in August of 1897 they had increased to $22,870; while for the same month of the present year the increased figures are $52,011. This showing is followed up by the returns for the month of September, in which it appears that there has been an increase in value as compared with the corresponding month in 1897, from $20,875 to $30,879. From these figures it can not be indisputably asserted that a high protective tariff keeps out superior goods.

A comparison of the statistics of the imports of manufactured goods from the United States into Canada, from 1893 to the close of the last fiscal year, June 30, 1898, with those from Great Britain for the same period, shows with striking clearness the fact that we have been gradually but steadily capturing this trade, while Great Britain has been losing her hold. As an item of evidence of this, especially interesting to the jewelry industry, there has been an increase in the value of the imports of watches and cases from the United States in 1897 over the imports of 1893 of $110,700, while the imports from Great Britain show a decrease in value, for the same period, of $8,300; again, in importations of jewelry, for the years mentioned, there was an increased value of $74,000 from the United States and a decrease of $32,000 in the value of imports from Great Britain. "The course of trade between Canada and the United States has been for a number of years one of expansion," says John L. Bittinger, American Consul at Montreal, in his annual report to the State Department. While variations consequent upon tariff changes and the Canadian capacity to purchase foreign goods have occurred, yet they have been only temporary in effect in so far as restrictions to trade between Canadian dealers and our own merchants are concerned. The two countries are separated only by an imaginary line, and it would be wise to cultivate the most friendly mutual relations and the largest reciprocity in trade practicable should be arranged for by mutual reduction of duties on many articles.

Extravagance As a Social Benefit.

THERE is no doubt that great destruction of wealth is constantly going on, and that this destruction is a social as well as an individual loss; but the continuous condemnation of the wealthy for extravagance, as manifested by their purchases of expensive jewelry, works of art and similar things, indulged in by the demagogic press, is not warranted on this score. Wealth used up in riotous living is diverted from better uses, but extravagance is not necessarily luxury. The mere transfer of wealth from one hand to another does not involve destruction. When a connoisseur spends $100,000 for a great picture the wealth is not destroyed, but simply transferred. When the Jubilee Plunger ran through $2,500,000 in 12 months, the wealth of the world was diminished by only that amount of it he and his companions put down their throats and otherwise destroyed. In so far as the wealth was simply transferred to others to whom he paid extravagant prices, it was not destroyed. To give high prices for articles which are rare, or of lasting value, is not necessarily luxury, for the rare edition or the old master or the fine jewel and its price both remain. Extravagance generally involves a transfer of money to those who will use it more wisely.

During the ten months of 1898, January to October, inclusive, *THE JEWELERS' CIRCULAR* published 11,745 more inches of advertising, and 5,362 more inches of original reading matter than any other weekly jewelry journal.

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

A LARGE part of this issue of THE CIRCULAR, as of that of last week, is devoted to the report of the action of the Federal Government seeking the forfeiture of the diamonds claimed by the Government to have been smuggled by Max J. Lasar. This action is independent from the action against Mr. Lasar personally, who is under indictment on the charge of smuggling, but it bears intimate relation to it. These proceedings comprise really more than merely the trial of a person and his property; they are a test of the Tariff law, in so far as the precious stones schedules are concerned, as a source of revenue to the country. The case is of great import to the entire jewelry trade, and it is on this account that THE CIRCULAR devotes so much attention to it.

Arthur Bob Commits Suicide.

VALLEJO, Cal., Nov. 11.—Arthur Bob, a jeweler, committed suicide this morning by shooting himself in the left temple. His business was not good, and he had been drinking heavily. He leaves a widow and one child, who moved to San Francisco last week.

A buyer who, after being informed of a mistake in a price quotation of merchandise shipped him, and of the figure the seller intended to quote, receives and disposes of the goods, will be liable at the price intended to be quoted.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

WATERTOWN, N. Y., Nov. 17, 1898.
Editor of THE JEWELERS' CIRCULAR:
Kindly inform us of a ring manufacturer who issues a catalogue of gentlemen's initial rings and oblige, Yours truly,
J. S. BAIRD.

ANSWER:—Zimmern, Rees & Co., 9-13 Maiden Lane, New York, and Joseph Bulova, 57 Maiden Lane, New York, issue catalogues of gentlemen's initial rings.

LITTLE FALLS, N. Y., Nov. 17, 1898.
Editor of THE JEWELERS' CIRCULAR:
Will you kindly inform us whether or not P. H. Leonard is doing business now in New York and oblige, Yours truly,
ANDERSON & HOUGHTON.

ANSWER:—P. H. Leonard is now out of the ceramic and porcelain business. An auction sale that had been in progress for some time has now been concluded.

MINNEAPOLIS, Minn., Nov. 9, 1898.
Editor of THE JEWELERS' CIRCULAR:
I saw a cut last year of a sterling cigar box opener, same as used by cigar men (complete with tack puller, hammer and opener), in some trade paper, advertised by the maker. Could you find out for me who makes it? Yours truly,
W. M. STONE.

ANSWER:—The sterling silver cigar box opener referred to was advertised in THE CIRCULAR of Jan. 27, 1897, by the makers, John W. Reddall & Co., 107 Hamilton St., Newark, N. J.

BATH, N. Y., Nov. 11, 1898.
Editor of THE JEWELERS' CIRCULAR:
Will you kindly give me names and addresses of importers of, or dealers in, French clock movements, and oblige, Yours truly,
W. P. SEDGWICK.

ANSWER:—Importers and dealers of French clock movements are as follows: Ferd. Bing & Co.'s Successors, 10 Washington Place; Bawo & Dotter, 26 Barclay St.; Glaenzer Frères & Rheinboldt, 26 Washington Place; Harris & Harrington, 32 Vesey St.; Geo. Borgfeldt & Co., 3d, 4th and Wooster Sts.; F. Kroeber Clock Co., 360 Broadway; L. Straus & Sons, 42-46 Warren St., and Levy & Dreyfus Co., 46 Park Place, New York.

YORK, Pa., Nov. 5, 1898.
Editor of THE JEWELERS' CIRCULAR:
Kindly let me know name of some maker of sterling individual butter plates in bead edge, hexagonal or octagonal shape. Please let me know as soon as possible. Oblige, R. F. POLACK.

ANSWER:—The Mauser Mfg. Co., 14 E. 15th St., New York, have sterling silver individual butter plates in octagonal shape, bead edge, large size.

INDIANAPOLIS, Ind., Nov. 14, 1898.
Editor of THE JEWELERS' CIRCULAR:
Can you tell me where I can buy a scarf pin of the following description: Skull and cross bones, in black enamel; red eyes. I think the enamel is inlaid on brass or German silver. It is a cheap pin, and I think costs 60c. to 75c. a dozen. Have a special call for them, and if you can find where I can get same will be doing me a favor. Can get sterling silver, but they will not do.
I remain yours respectfully,
LON R. MAUZY.

ANSWER:—The only manufacturer of scarf pins as above described, that we know of, is D. R. Corbin, 10 Cortlandt St., New York. The skulls in this case, however, are not of black enamel, but Mr. Corbin will make them of a black color. Enamel goods of this character are not obtainable at the price quoted. We think that the black colored goods of Mr. Corbin's are about the things correspondent wants.

SPRINGFIELD, Mass., Nov. 15, 1898.
Editor of THE JEWELERS CIRCULAR:
Please be kind enough to advise where I would be able to procure a punch suitable to make a hole in end of French clock mainsprings. You understand what I refer to; it requires a punch to make quite a large hole. These holes are generally made and filed by hand, but that is a laborious task, and then, again, such a job requires a deal of time. I have tried some dealers, but without avail. I think, however, there is little demand for such a tool. Could you advise where I might succeed in having the above made, the expense, etc.? Enclosed find stamp. You may answer by mail or through your valuable column in THE JEWELERS' CIRCULAR, as you prefer, and by so doing oblige, Yours,
JOS. WHIPPLE,

ANSWER:—There are French clock mainsprings made with holes in them. F. W. Gesswein Co., 39 John St., New York, have dies and punches for making such holes in clock springs. They come three in a set, that is, three punches and three dies of different sizes; price $5 per set.

STRATFORD, Ont., Nov. 10, 1898.
Editor of THE JEWELERS' CIRCULAR:
Can you give us the address of a wholesale firm who sell rheumatism rings? Some two years ago we got some from a house in your city, but have forgotten the name.
And oblige, yours truly,
JOHN WELSH & SON.

ANSWER:—Among wholesale dealers in rheumatic rings are F. W. Kimball, 3 Union Square, New York, and Richard Humphreys, 825½ Broadway, New York.

WASHINGTON, D. C., Nov. 10, 1898.
Editor of THE JEWELERS' CIRCULAR:
Kindly let me know the name of some houses where I can buy souvenir plates and spoons, the former china and the latter plated, silver and gold. Also let me know, if possible, where I can get the different army corps badges.
Thanking you in advance, I am,
Yours very truly,
S. N. MEYER.

ANSWER:—Maker of the different army corps badges is C. M. Robbins, Attleboro, Mass. Hundreds of jewelers throughout the country control special designs for souvenir spoons which are made up for them by the different silversmiths. But extensive dealers in souvenir spoons of all kinds are Gorham Mfg. Co., 19th St. and Broadway, New York; Geo. E. Homer, 45 Winter St., Boston, Mass.; Simmons & Paye, 129 Eddy St., Providence, R. I.; while manufacturing silversmiths generally, among them the Howard Sterling Co., Providence, R. I., and Geo. W. Shiebler & Co., 33 Union Square, New York, make several designs. Among manufacturers of silver plated souvenirs spoons is W. A. Rogers, 12 Warren St., New York. Houses like Bawo & Dotter, 26-32 Barclay St., New York, and Haviland & Abbot, 29 Parclay St., New York, have some designs of souvenir plates but we think that such goods are made only to order.

Connecticut.

The Derby Silver Co., Shelton, have just filled an order for 14 silver cups for the Western Connecticut Poultry Association.

Jeweler Austin, Norwalk, has met with a sad bereavement in the death of his father, Henry S. Austin, of New Canaan, Conn., whose age was 69 years.

H. B. Beach, of the Wilcox Silver Plate Co., Meriden, slipped on the tile floor of the hotel in Boston at which he was stopping, Saturday, Nov. 19, and sprained his knee in such a manner as to cause a very painful injury. No bones were broken.

Samuel Labin was arrested in Hartford on Tuesday night, charged with selling jewelry without a license. No evidence was introduced that the accused had sold on the street, but simply displayed his wares in a drug store. A nolle was entered in the case.

The jewelry store of Ryan, Parker & Co., Danbury, has been closed, and the goods shipped to Middletown, where the company have another store. Mr. Parker, who had charge of the store, will remain in Danbury, and will secure an office on Main St., where he will continue the watch repairing business.

Edwin M. Parker, for 30 years a Main St. jeweler, Bridgeport, and lately of the Parker & Davis Co., of that city, has formed a co-partnership with C. L. Ulrichs, to carry on the watch, diamond, clock, optical, and fancy goods business, at 113 State St., Court Exchange building, in Bridgeport. Both Mr. Parker and Mr. Ulrichs are well known in their business.

While many of the employes of the E. Ingraham Co., Bristol, were at dinner Friday noon, the furnace under a kettle containing a mixture used for bluing cathedral gongs became overheated and melted the bottom out of the kettle. The hot mixture contained saltpetre. When it came in contact with the fire it exploded and set fire to the sides and roof of the building. There was no one in the room at the time, but several workmen were eating their dinner in the casting room nearby. They succeeded in extinguishing the fire without sending in an alarm.

Gen. Geo. H. Ford, president of the New Haven Chamber of Commerce, delivered a fine address of welcome, in opening the speech-making exercises at the annual banquet of the Chamber, held Nov. 16. Gen. Ford is being congratulated on all sides for his brilliant work as president of the Chamber for the last two years or more. Due chiefly to his efforts, the Chamber now has by far the largest membership in its history, and 61 new members were added at one meeting a week ago—the largest number ever added at one time in the history of the Connecticut organization, which is the second oldest Chamber of Commerce in America.

Elmira, N. Y.

Two Elmira young men have secured positions in Greater New York. Bird L. Rees will be an engraver for the Gorham Mfg. Co., New York, and Curtis W. Young will be an engraver for William Wise & Son, Brooklyn.

Miss Eva Hope Osborn and Charles Rogene Webb, both of Draper, Pa., were married in this city Nov. 15, by City Judge McDowell. The groom is a jeweler in Draper, Pa.

New York Notes.

The Gorham Mfg. Co. have filed a judgment for $78.05 against Wm. W. Thomas.

A judgment for $1,109.57, entered Nov. 23, 1895, by William Downey against Oliver M. Hamrick was satisfied last week.

The annual meeting of the corporation of Peter A. Frasse & Co. will be held at the company's office, 94 Fulton St., Dec. 5, at 3 o'clock P. M.

Edward W. Morch, formerly of Morch & Hesse, manufacturers of diamond jewelry, has removed from 37 Maiden Lane to the Prescott building, 65 Nassau St.

A sale of goods seized for non-payment of duties is announced to be held in the seizure room on the tenth floor of the Appraiser's Stores in the course of two or three weeks. Among these goods are jewelry, diamonds, watches and precious stones, which have been seized by the customs officers.

The Appellate Division of the Supreme Court on Thursday heard an appeal in the case of Danford N. Barney against the Commissioners of Taxes, involving the correctness of the latter's assessment of taxes on the sum of $75,000, which Mr. Barney has invested in the firm of H. C. Hardy & Co. Mr. Barney contends the tax was improperly assessed, alleging certain technical irregularities.

George T. Peck, until recently a salesman for Ziruth & Moore, Newark, N. J., and now connected with C. Rech & Son, also of Newark, was arrested Friday, Nov. 11, on a charge of embezzlement preferred by his old employers, Ziruth & Moore, and was held in $300 bail. Peck strenuously denies any foundation for the charge, maintaining that the arrest was the result of spite. He has retained counsel and declares he will sue to recover damages.

In the two actions brought by the Spencer Optical Mfg. Co. in the New York Supreme Court against Herman Finkelstein and Daniel J. Early, Judge Lawrence on Friday signed an order sending the cases to John E. Ward, as referee, to hear and determine. These are judgment creditors' actions to set aside a general assignment made by Finkelstein to Early. Both sides consented to a reference to determine the issues, the jurisdictional standing of the plaintiffs and the validity of the assignment. A similar order in an action by Maurice Levy and others was also signed by Judge Lawrence.

The schedules of Nathan Morris, jeweler, 22 Bowery, who assigned Nov. 7, have been filed by the assignee, Edwin F. Stern, in the Supreme Court. They show the liabilities to be $10,257.14 and the assets nominally worth $3,896.12, the actual value being placed at $1,938.94. In this the cost price is taken as the actual value. Among the principal creditors are B. H. Davis & Co., S. & I. Berman, L. Tannenbaum & Co., J. Horowitz, and others. Assignee Stern stated Saturday that he would not call a meeting of the creditors, but was submitting to them individually an offer of settlement on behalf of Mr. Morris. This offer is on a basis of 25 per cent., 10 per cent to be cash and the remainder in two unindorsed notes of 7½ per cent. each, due in two and four months.

Be on the Lookout for this Bright Young Man.

New York jobbers and other dealers are cautioned to keep an eye open for a young man between 20 and 22 years of age, with light complexion and clean shaven face, and well dressed, who has been calling on various firms and representing himself as being sent or employed by J. T. Scott & Co., and uses the pretense that he wishes to buy something for himself to get an opportunity to palm either jewelry or diamonds. This young man called Monday at the office of the W. G. Pollack Co., 68 Nassau St., saying that he was employed by J. T. Scott & Co., and wished to get a diamond ring for himself. Mr. Pollack showed him several rings, none of which suited him, and the young man then said he would rather look at some loose stones.

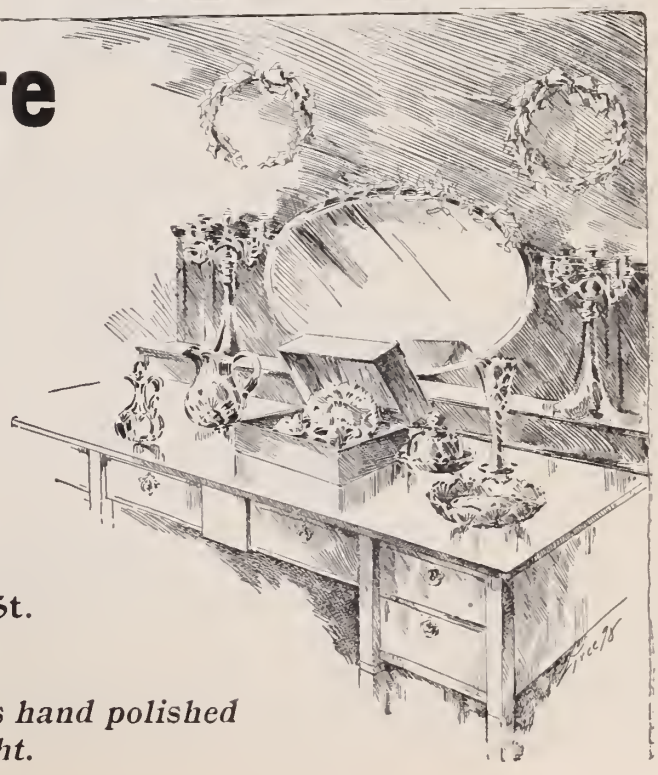
As his suspicions had been aroused, Mr. Pollack watched the young man carefully, and he went out without buying. Mr. Pollack then made inquiries of J. T. Scott & Co. and found no such person had ever been in their employ. At one of the places at which he called a week ago, N. H. White & Co., 21 Maiden Lane, he said that he had been sent by Mr. Scott and after looking at some rings, departed without buying. The firm then discovered that one of the diamond rings shown to the young man was missing from the tray. The young man has the manner of knowing something about jewelry, and generally calls between 12 and 1 o'clock in the day.

THE CIRCULAR office received a visit a few days ago from William F. Nye, of watch and clock oil fame. Mr. Nye is on his annual visit to all his customers in the western cities. It is needless to say he will be well received and undoubtedly will at the same time book some good orders.

"TRADE-MARKS
of the Jewelry and Kindred Trades,"
with a Supplement just issued, contains
Over 2,250 Marks
comprising every mark in the trade. Handsomely Bound in Cloth. Artistically Printed, Systematically arranged and Indexed.
PRICE:
Book and Supplement.....$3 00
Book and Supplement and one year's subscription to THE JEWELERS' CIRCULAR..... 3 50
Book and Supplement to present subscribers... 2 50
THE JEWELERS' CIRCULAR PUB. CO.,
11 John St., cor. Broadway, N. Y.

Holiday Glassware

No Dealer need be short of CUT GLASS this season. We have a large stock, a good variety and the prices are right.



C. Dorflinger & Sons,

915 Broadway, NEW YORK 36 Murray St.

We use no acids in finishing. All our glass is hand polished and will remain clear and bright.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Among Eastern salesmen who have started to capture the holiday trade are: G. N. Steere, George L. Brown & Co.; Frank Barton, Fontneau, Cummings & Co.; and Fred Bellows, McRae & Keller, who took the New York train Sunday night.

E. B. Downs, of the New England Watch Co., and S. C. Powell, New York, visited the trade in Columbus, O., recently.

W. C. Bliedung, traveler for J. H. Purdy, Chicago, is in from Wisconsin and northern Iowa, with excellent reports. W. B. Terry represents this house in Missouri, Kansas, Nebraska, and southern Illinois. W. A. Purdy has Michigan, Indiana, and northwestern Ohio.

Among the travelers in Kansas City, Mo., last week were: T. S. Frank, Sussfeld, Lorsch & Co.; R. L. Kintz, E. G. Webster & Son.; O. R. Ryan, Towle Mfg. Co.; F. R. Horton, Carter, Hastings & Howe; W. S. Willis, Gorham Mfg. Co.; R. T. Parker, Osmun & Parker Mfg. Co.; De Lancey Stone, Shafer & Douglas; T. N. Perley, Alling & Co.

Among the salesmen in Philadelphia, Pa., the past week were: I. L. Russell, L. Tannenbaum & Co.;L. S. Lewis, Morris Prager & Co.; Charles Power, Ludeke & Power; Samuel Howland, Joseph Frankel's Sons; A. Lape, Simpson, Hall, Miller & Co.; Edward B. Midlen, Gorham Mfg. Co.; J. E. Simonson, A. J. Hedges & Co.; Geo. Hopkins, Meriden Silver Plate Co.; Thomas Brogan, T. Brogan Co.; W. Squires, E. Ira Richards & Co.; William W. Hayden, William W. Hayden Co.; J. D. Pettingill, Derby Silver Co.

Traveling men in Indianapolis, Ind., last week were: Mr. Kent, S. B. Champlin Co.; Archer T. Snyder, J. A. Wright & Co.; Frank N. Wilcox, Meriden Silver Plate Co.; A. Marschutz, Spencer Optical Mfg. Co.; George C. Booth, Hutchison & Huestis; Frank W. Trewin, Keystone Watch Case Co.; Mr. Otis, Harvey & Otis; Mr. Brooks, for Brooks & Pike; Henry Hoffa, Hamilton Watch Co.; M. E. O'Donald, Courvoisier-Wilcox Mfg. Co.; J. B. Goodwin, Carter, Hastings & Howe; J. E. Simonson, A. J. Hedges & Co.; C. C. Izbell, New England Watch Co.; W. J. Behan, Newark Tortoise Shell Novelty Co.; Leo Henle, Sussfeld, Lorsch & Co.; Charles S. Williams, Landers, Frary & Clark.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Preusser Jewelry Co., by H. P. Alstead; Fox Bros. & Co., by Mr. Fox.; Krementz & Co., by Harry Bliss; J. B. Bowden & Co., by Robert Steele; Prentiss Vise & Co., by Mr. Chick; Albert Berger & Co., by H. M. Somborn; H. L. Stanton Co., by Mr. Stanton; Simons, Bro. & Co. by E. A. Dorrance; D. Wilcox & Co., by L. E. Fay; Crescent Watch Case Co., by W. H. Galloupe; Hermann & Co.; by Mr. Mann; Stone Bros., by F. O. Damon; Derby Silver Co.; by C. F. Thompson.

Travelers in St. Louis, Mo., last week were: Geo. W. Bleecker, Martin, Copeland & Co.; Frank L. Wood, Ludwig Nissen & Co.; I. N. Fox, Fox Bros. & Co.; C. N. Perley, Alling & Co.; W. A. Moore, F. W. Gesswein Co.; Otto Schneider, Hammel, Riglander & Co.; John A. Abel, David Kaiser & Co.; J. M. Morrow, American Watch Case Co.; W. H. Thornton, H. A. Kirby Co.; E. C. Holbrook, the Tucker & Parkhurst Co.; J. E. Simonson, A. J. Hedges & Co.; C. J. Roehr, Bassett Jewelry Co.; Thomas E. Rogers, Riker Bros.; W. H. Gregory, Strobell & Crane; John W. Case, H. F. Carpenter & Son.

Traveling men in Boston, Mass., last week included: David Townsend, Neresheimer & Co.; W. R. Cattelle, Henry E. Oppenheimer & Co.; William O. Thiery, Illinois Watch Co.; M. Goodfriend, Goodfriend Bros.; Leo Goldsmith; E. A. Woodmancy, Potter & Buffinton; Alfred Krower, Albert Lorsch & Co.; A. Simons, Stern Bros. & Co.; C. C. Munn, C. Rogers & Bros.; J. Arthur Cope, Rogers, Smith & Co.; N. D. Moulds, New Haven Clock Co.; Mr. Owens, Wm. L. Gilbert Clock Co.; Edward M. Bodine, New Jersey Lamp and Bronze Works; William Klipper, Hipp, Didisheim & Bro.; A. R. Hutton ,Ludwig Nissen & Co.

Hustling after holiday orders in Syracuse the past week were: M. L. Jacoby, Providence Stock Co.; A. L. Reach, F. H. Noble & Co.; Julius B. Curtis, Byron L. Strasburger & Co.; W. H. Everton, E. Ira Richards & Co. and H. H. Curtis & Co.; P. M. Layman, Riker Bros.; Theo. L. Parker, Martin, Copeland & Co. and the Bassett Jewelry Co.; C. W. Battey, Waite, Mathewson & Co.; R. T. Supple, Wm. B. Durgin Co.; C. F. Sweasy, Wm B. Kerr & Co.; J. W. McClannin, Wilcox Silver Plate Co.; J. Goldberg; Arthur Bradshaw, the Meriden Britannia Co.; Cyrus Price, for S. Lindenborn; Fred Clarkson, Snow & Westcott, N. M. Friedman, A. A. Vantine & Co.; M. Gattle, Gattle, Ettinger & Hammel; S. Glenn Walmsley, for Herman Baum; Wm. W. Middlebrook, B. A. Ballou & Co.; H. M. Morris, Davison Bros.; Cutler, Granbery & Co. were also represented.

The following traveling salesmen passed through Detroit last week, the travelers coming out in swarms after election: J. Charles Becker, Jos. Fahys & Co.; H. W. Sherrill, Sinnock & Sherrill; Samuel Heller, L. Heller & Son; W. A. Peck, O. W. Bullock & Co.; W. R. Bristol, C. Rogers & Bros.; C. C. Offerman, William Smith & Co.; A. L. Reach, F. H. Noble & Co.; J. R. Goodwin, Carter, Hastings & Howe; John D. Rapelye, George F. Bassett & Co.; P. M. Layman, Riker Bros.; H. B. Bliss, Gorham Mfg. Co.; E. F. Skinner, Henry Ginnel & Co.; C. M. Dillon, Meriden Cutlery Co.; I. W. Friedman; Frank L. Wood, Ludwig Nissen & Co.; S. L. Green, Jr., C. F. Rumpp & Sons; Richard C. Rhode, Bawo & Dotter; J. W. McClannin, Wilcox Silver Plate Co.; C. W. Cary, J. B. & S. M. Knowles Co.; Fred. W. Cook, J .F. Fradley & Co.; B. E. Osgood, F. L. Shepardson & Co. and the Aikin-Lambert Gold Pens; J. F. Dean, Reed & Barton; A. J. Sherrard, Enos Richardson & Co.; D. L. Howe, the Codding & Heilborn Co.; H. J. Hauk, for B. Grieshaber; Fred. L. Pettee, the Waterbury Clock Co., and Harry Osborne, R. Wallace & Sons Mfg. Co.

Traveling men are in Davenport, Ia., in groups. Among recent arrivals were: Steve H. Bridges, H. F. Hahn & Co.; John B. Ash, Totten & Sommer Co.; James C. Huteson, F. A. Hardy & Co.; Rollin N. Blair, Benj. Allen & Co.; David Beer, Bernheim, Cohen & Beer; J. F. Ehrlich, Ehrlich & Sinnock; M. C. Fish, Daggett & Robbins; Joe Block, Swartchild & Co.; John F. Garland, L. H. Keller & Co.; Max Noel, Stein & Ellbogen Co.; DeLancey Stone, Shafer & Douglas; H. C. Van Ness, Woodside Sterling Co.; W. H. Bryant, T. G. Hawkes & Co.; S. W. Abbey, E. Ira Richards & Co.; F. R. Horton, Carter, Hastings & Howe; Robt. B. Steele, J. B. Bowden & Co.; Arthur Totten, Rogers & Bro.; Harry S. Clarke, C. Dorflinger & Sons; M. B. Ratner, Holden Novelty Mfg. Co.; D. Schwab, L. Adler & Son; M. Clinger, Holmes & Edwards Silver Co.; F. W. H. Schmidt, William Seckels, and L. A. Dirksen.

Travelers in Pittsburgh, Pa., the past week were: A. G. Brown, Redlich & Co.; F. C. Somes, S. O. Bigney & Co.; E. T. Hopkins, the Meriden Silver Plate Co.; E. A. Reed, Reed & & Barton; Thomas E. Rogers, Riker Bros.; J. E. Simonson, A. J. Hedges & Co.; Mr. Bleecker, William S. Hedges & Co.; Charles Perret, Jules Racine & Co.; Geo. C. Booth, Hutchison & Huestis; A. Littauer, F. G. Otto & Sons; C. W. Battey, White, Mathewson & Co.; George H. Remington, Bennett & Bradford; A. R. Weisz, for Adolphe Schwob; F. W. Collom, W. O. Hutchins & Co.; Mr. Otis, Harvey & Otis; Frank W. Trewin, Keystone Watch Case Co.; Arthur Bradshaw, Meriden Britannia Co.; Mr. Sideman, Ferd. Fuchs & Bros.; Frank E. Whitmarsh, Alvin Mfg. Co.; W. H. Bryant, T. G. Hawkes & Co.; Leo Henle, Sussfeld, Lorsch & Co.

Birmingham, Ala.

C. L. Ruth, Montgomery, is the new Standard Bearer of the Knights Templar of that city.

Frank Schlosser has opened a new jewelry store at 209 N. 20th St., and has a good stock of goods.

W. A. Parrish, who had a store on Second Ave. until Oct. 1, has reopened at 211 N. 20th St. with a nice stock.

The friends of Joseph Hirschfield, jeweler, Selma, are extending him sympathy in the death of his father, N. Hirschfield, which took place last week in Chicago.

F. A. Hubbard, who has been in the jewelry business in Springfield, Mass., a number of years, conducting a store of considerable size, has sold out his business to F. L. True, optician with Clark & True, Middletown, Conn., and Harry F. True, of Saco, Me. F. L. True has been with Clark & True the past six years.

Canada and the Provinces.

A. G. Hamilton, jeweler, has left Dunnville, Ont.

The assets of A. H. Fraser, Ottawa, insolvent, are to be sold.

W. Alexander, Canmore, N. W. T., has removed to Golden, B. C.

Dan Beatty, Montreal, has been on a purchasing trip to New York and Boston.

Ragstad & Oldershaw, watchmakers and jewelers, are opening at Victoria, B. C.

Jeremiah Britton, optician, Montreal, has given a bill of sale to S. Britton for $3,112.

G. M. Mayberry, Glencoe, Ont., is going out of business, and has advertised his stock for sale.

George Duckett, optician, London, Ont., has given a bill of sale to Caroline H. Duckett for $1.

James M. Whitney, jeweler, Woodstock, Ont., has given a chattel mortgage to J. McCulloch for $1,600.

S. E. Walt, jeweler, Kemptville, has disposed of his business to Benson Craig, formerly in his employ.

Arthur M. Brock, jeweler, Kingston, Ont., has given a chattel mortgage for $932 to Mills & Cunningham.

A public clock has been erected in Montreal near the Bonaventure depot, by McLaren & Bate.

Geo. Ellis, of P. W. Ellis & Co., Toronto, passed through Montreal from his eastern trip a few days ago.

Walter W. Tauton, jeweler, Charlottetown, P. E. I., has been released from the judgment against him of $443.

C. J. Churchill, with Chas. Parker & Co., Meriden, Conn., made a good trip to Montreal and other Canadian cities recently.

Herbert Luke, of Ambrose Kent & Sons, Toronto, was in Montreal during the Foresters' convention, dressed in full regalia.

Mrs. S. E. Roberts, jeweler, Nanaimo, B. C., went east recently to visit relatives at Stafford, Ont., and made considerable purchases of stock in Toronto.

Simpson, Hall, Miller & Co. have just received an order to make a ciborium for a Roman Catholic church, near Montreal. The ciborium is to be made of gold, with a cross of diamonds.

The many friends of Jas. Warner, secretary of the Montreal Watch Case Co., will regret to learn of the death of his mother, which sad event took place on the 14th inst., after a long illness.

Provincial buyers visiting Toronto last week comprised A. Moffatt, Brantford; E. F. Davis, Mitchell; C. F. Pabst, Seaforth; L. Atkinson, Newmarket; J. Yake, Stouffville; U. S. Frost, Orillia; A. Ovens, Oshawa; George E. Miller, Grimsby; T. E. Benson, Little Current, and E. Marchand, Milton.

Two trains left Montreal for Toronto on Monday evening, Nov. 14, by the Grand Trunk Line. The first train was wrecked at Murray Hill, Ont., and 12 passengers were killed outright and 10 very seriously injured. By pure chance and good fortune, A. R. Harmon, Canadian manager of the American Waltham Watch Co., and Geo. Chillas, Canadian agent of the Pairpoint Mfg. Co., went by the second train, and so escaped the accident and its consequences.



IMPORTED CUCKOO CLOCKS

OF SUPERIOR QUALITY.

Large, Heavy Brass Movements, with all latest improvements. Largest Assortment. All Swiss Carvings.

The F. Kroeber Clock Co.

360 BROADWAY, NEW YORK.

Silver Mounted Leather Goods.

Pocket Books, Card Cases, Memo Books, Desk Pads, Stationery Sets, Jewel Boxes, Cigar Cases, Photo Frames, &c.

Holiday Goods for Jewelers.

TRADE R MARK. C. F. RUMPP & SONS, ESTABLISHED 1850.

Fifth and Cherry Streets, Philadelphia: | Send for New Illustrated Catalogue. | New York Salesrooms: 621 BROADWAY.

F. W. GESSWEIN COMPANY,

WILLIAM DIXON, President. 39 John Street, New York.

Headquarters for all

Tools and Supplies for Metal Workers

Call the attention of the trade to *worthless imitations* of their . . . .

CHEMICALLY PREPARED CHARCOAL BLOCKS.

Our Charcoal Blocks have gained the favor of every practical man, and the fact that they are copied in sizes as well as general appearance, proves the unquestioned superiority of ours over all others.

TO PROTECT THE TRADE, EVERY BLOCK OF OUR COAL WILL BE STAMPED . . .



TRADE MARK. Registered.

Established 1879. Manufacturer of

LOUIS W. HRABA, Fine Leather Goods

29 East 19th St., New York. Exclusively for the Jewelry Trade.

Here's a Baby Bracelet That Sells....

You can sell dozens during the holidays. My No. is 3696, and the price, complete with key, mounted on appropriate card for display, in rolled gold plate or sterling silver,

$6.00 doz. Plain polished, $5.60 doz.

FRIENDSHIP HEART CHARMS

in 38 styles ; see adv. in last week's Circular.

AND EMBLEMS BY THE BARREL

or one-twelfth of a dozen if desired.



This style charm with Masonic, I. O. O. F., K. of P. or any other society emblem on one side, $14.00 dozen.

Reverse side the same, or with an emblem of any other society on reverse, $18 00 dozen. This is an idea it will PAY YOU TO PUSH when you have a customer who is a member of any two societies.

These prices subject to spot cash discount 10 per cent.

My new catalogue is jammed full of beautiful goods, AND IT TELLS ALL ABOUT THEM, gives you many "Points" to talk when making a sale. Better write for a copy.

G. E. DARLING,

137 Mathewson St.,
PROVIDENCE, R. I.

1 cut, 2 ads to fit, each week, at 35 cents per we ek Cuts become your property. Any size cuts, Jewelry or Optical. Exchange any you don't like; stop any time on 30 day's notice. No samples. If you mean business and want business, write right NOW! Bills payable at end of each month of service.



WM. E. HUSTON, "Ad-Righter"
Jewelers' & Opticians'. GREENFIELD, IND., U.S.A.

ESTABLISHED, 1876.
E. J. GREGORY
JEWELER'S AUCTIONEER
JEWELERS BUILDING, ROOM, 63 — BOSTON, MASS.

...BOOKS...

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

Trade Gossip.

The new umbrella handles shown by Simons, Bro. & Co. are works of art—perfect pieces of jewelry in both die work and finish—and are pronounced by jewelers the "most exquisite things in this line."

Mr. Dorst, of J. Dorst & Co., Cincinnati, O., says order work this year has kept up with unusual activity. They have not had a dull day in a month and each day seems to bring in extra work. Their specialty in fine medal work has built up a nice business in this line.

C. G. Alford & Co., 195 and 197 Broadway, New York, who are universally admitted to be among the leading distributors of American watches, are in a position to announce that goods reported to be scarce at present can be readily supplied by them. This announcement would indicate that the firm's admonition to jewelers, the familiar "Watch us for Watches," is well worth obeying at all times.

Among the visitors calling at THE CIRCULAR office last week was Arthur G. Moses, secretary and treasurer of the Trenton Watch Co., Trenton, N. J. This company are enjoying a period of most gratifying prosperity. Their output has been increased until a total of 400 watches per day has been reached; yet, notwithstanding this increase, the company are unable to accept any new business. Their only new model this Fall is a very attractive 12 size.

One of the busiest silver ware houses today is the Howard Sterling Co., who are working both day and night to fill their orders. Mr. Zugsmith, who is in charge of the New York office, informs THE CIRCULAR that the sale of hollow ware alone this year has been unprecedented in the history of the house, and that the company have in preparation more new goods for next year than ever before. "We are all greatly gratified." Mr. Zugsmith continued, "that we have been able to maintain the former high standard of our wares and that we have made comparatively few light weight goods, our sales being principally on our best and heaviest pieces."

Like the great majority of the products of Geo. W. Shiebler & Co., silversmiths, 33 Union Sq., New York, the "Cupid" toilet set, illustrated in their advertisement on another page, is altogether original and striking in design. The outlines of the pieces possess elements of uniqueness, while the decorative features, though rich and perfectly proportioned, are not overelaborate, and are made distinct and effective by fine die work. Though a pattern of a high artistic order, the price is not prohibitory, and the set may be sold to the medium class as well as exclusive class of customers. The "Cupid" pattern, which is made in all the pieces comprised in a toilet set, has been appreciated by all who have seen it.

Trans-Atlantic Voyagers.

TO EUROPE.

A. J. Van Gelder, New York, sailed Saturday on the *Statendam*.

FROM EUROPE.

S. C. Eppenstein, Chicago, Ill., and A. J. Prager, of Morris Prager & Co., New York, arrived last week on the *Lucania*.

Items From Near and Far

Ed. Nyhuus has opened a jewelry shop in Slayton, Minn.

J. J. Osborn, Buckley, Ill., has given a chattel mortgage for $629.90.

The business of W. F. Poole, Saint Anne, Ill., has been sold out by the sheriff.

Klein & Binkley have opened their new store at 35 James St., Hamilton, Ont.

E. E. Starr has opened a new store on Adams St., near Superior St., Toledo, O.

E. E. Tuttle, formerly of Federal St., Portland, Me., will remove to a new location, on Congress St., that city, Dec. 1.

One of the large plate glass windows in O. J. Rousseau's jewelry store, Fall River, Mass., was broken by a frightened horse last Saturday evening.

E. W. Longfellow, Haverhill, Mass., has enlarged his store and remodelled it considerably in other respects, devoting considerable space to a shop for lenses.

The burglar alarm in T. C. Parker's jewelry store, Wilkesbarre, Pa., began to ring at 1 o'clock on the morning of Nov. 17, but the police found all the doors closed. Mr. Parker was sent for and found nothing disturbed. It is believed the alarm got out of order.

G. Frank Preston, formerly engaged in the jewelry business at Jamaica Plain, Mass., and for many years a resident of Laconia, N. H., is in Laconia renewing old acquaintances. Mr. Preston has disposed of his business at Jamaica Plain, and will soon look up another location.

C. W. Hathaway, Salem, Mass., has given a bill of sale of his store and fixtures to George F. Ropes, his heaviest creditor, with a view to liquidation of the business. Some of the other creditors think that they ought to be guaranteed their claims before the deal is confirmed, and the case may figure in court unless some arrangement of this nature is made.

In the case of Hagwin & Ball against F. L. Taber, Worcester, Mass., for commission of $400 on the sale of the latter's block and jewelry store, tried Nov. 18, judgment was for the plaintiffs in the amount of $200. It was claimed by plaintiffs that they had the sale practically completed when the defendant placed the sale in the hands of A. L. Shumway to complete. The defense was that sometime previous to the sale Hagwin & Ball had been dismissed by the defendant. The case was appealed on general exceptions to the court's ruling.

Every Mark in the Trade

is contained in "Trade Marks of the Jewelry and Kindred Trades."

1st Edition,	2,000	marks.
Supplement (Nov., 1898),	250	"
Total,	2,250	"

Also Silver Stamping Laws, Treatise on old English Hall Marks, Trade-Mark Law and other valuable information.

Book and Supplement, - - $3.00
Book and Supplement and 1 year's subscription to THE JEWELERS' CIRCULAR, 3.50
Book and Supplement to present subscribers, 2.50

Send for sample pages, circulars, etc., to

The Jewelers' Circular Publishing Co.,
11 John St., cor. Broadway, New York.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

FIRST-CLASS WATCHMAKER, 38, wants situation; speaks English and German. Address "Reliable," care JEWELERS' CIRCULAR.

WATCHMAKER would like position at once; full set of tools; also a good salesman; best of reference given. E. W., care JEWELERS' CIRCULAR.

A DR. OF REFRACTION, expert in ophthalmology, can also wait on trade; city preferred; first-class references as to ability, etc. Address Dr. 21, care JEWELERS' CIRCULAR.

WANTED—A POSITION by first-class manufacturing jeweler and diamond setter; 25 years' experience; state salary in first reply; west preferred. Address L., care JEWELERS' CIRCULAR.

GOOD ALL ROUND watch, clock and jewelry repairer, wait on customers; lathe, good tools, references from former employers, full particulars in first letter. Address Box 121, Hopkinsville, Ky.

A FIRST-CLASS Swiss watchmaker wants a permanent position with a first-class house; 10 years in the country; speaks English, French and German fluently; write particulars. Address L. H., Box 42, Thomasville Ala

SALESMAN, YOUNG MAN, four years' experience, acquainted with leading jewelers and department store buyers in New York and neighboring cities, is open for engagement Jan. 1st. Address N. E., care JEWELERS' CIRCULAR.

Help Wanted.

WANTED—JEWELER AND ENGRAVER at once. Address C. J. Wells Co., Utica, N. Y.

WANTED FOR THE 1ST JANUARY, experienced traveler for optical goods, tools and materials, etc.; references. Wholesale, care JEWELERS' CIRCULAR.

JEWELERS AND SILVERSMITHS wanted; practical men with some capital to form co-operative manufacturing association. Address Co-operative, care JEWELERS' CIRCULAR.

WANTED—In New York State, first-class watchmaker, jeweler, engraver, salesman; send samples of engraving, references, wages wanted and full particulars in first letter; permanent position. Address Jewelry Store, care JEWELERS' CIRCULAR.

WANTED—AN EXPERIENCED SALESMAN to travel principally in the Middle Western States with a large and complete line of watches and jewelry, beginning Jan. 1; only those having an established trade need apply; liberal terms to the right man. Jonas Koch, 37 Maiden Lane, New York.

WANTED AT ONCE, AN ENGRAVER, watchmaker and jeweler; only such need apply as are thoroughly competent all around and accustomed to waiting on fine trade; submit samples of engraving and give references in first letter; salary $18 per week. Address Jeweler Dickinson North Adams, Mass.

AN EXPERIENCED JEWELRY traveling salesman, also house salesman who can take charge of order department; each must be able to take an interest in the business of $2,000 or more; investment safe; capital wanted to further develop an established and rapidly growing successful business. This is a good thing and will bear close inspection, and you must fill the bill, otherwise don't waste your stamps. Address "Good Watch Salesman," care JEWELERS' CIRCULAR.

TRAVELING SALESMAN, first-class, for jewelry trade, who can make an investment in business of from $3,000 to $5,000; dividends and absolute safety guaranteed; can make a year's trial before active interest is taken if desired; a thoroughly established and growing concern that has decided advantages over any other in America; manufacturer's line; own and control all trade-marks; established business etc.; position is an opportunity that is valuable; unless you will make, and can stand, critical investigation, and fill the above conditions, don't answer. Address "Manufacturer's Partner," care JEWELERS' CIRCULAR.

INDEX TO ADVERTISEMENTS.

Aikin, Lambert & Co.	2
Alkin-Lambert Jewelry Co.	14
Alford, C. G., & Co	27
American Waltham Watch Co.	10
Arnstein Bros. & Co.	56
Australian Opal Co.	23
Avery & Brown	25
Barbour Silver Co.	42
Bawo & Dotter	55
Bell Watch Case Co.	43
Bigney, S. O., & Co.	56
Billings, Chester, & Son	13
Bing, Ferdinand, & Co.	52
Bissinger, Philip, & Co.	13
Borgzinner, S. & A.	21
Bowden, J. B., & Co.	12
Bradley & Hubbard Mfg. Co.	55
Bryant, M. B., & Co.	4
Carter, Hastings & Howe	13
Cohn, J. J.	37
Comrie, A. J.	25
Cross & Beguelin	20
Courvoisier-Wilcox Mfg. Co.	21
Crouch & Fitzgerald	2
Darling, G. E.	34
Day, Clark & Co.	12
Dorflinger, C., & Sons	31
Dorst & Co.	43
Dubois Watch Case Co.	47
Eaton & Glover	39
Eisenmann Bros	16
Endemann & Churchill	54
Fahys, Jos., & Co.	50 and 51
Foster, Theodore W., & Bro. Co.	2
Fox & Co.	12
Frankel's Sons, Jos.	7
Friedlander, R., L. & M.	56
Fuchs, Ferd., & Bros.	56
Gesswein, F. W., Co.	33
Goodfriend Bros	16
Goodnow & Jenks	22
Gorham Mfg. Co.	28
Gregory, E. J.	34
Harris & Harrington	56
Hayden Mfg. Co.	21
Hayward, Walter E.	56
Hedges, Wm. S., & Co	12
Holmes & Edwards Silver Co.	42
Howard Sterling Co.	25
Hraba, Louis W.	33
Huston, Wm. E.	34
Jacot & Son	38
Jenkins, S. N.	41
Jewelers' Co.	42
Juergensen, Jules	14
Kahn, L. & M., & Co.	56
Kaiser, David, & Co.	38
Ketcham & McDougall	21
Kirstein, E., Sons Co.	37
Knowles, Dr.	47
Kohn & Co.	17
Krementz & Co	24
Kroeber, F., Clock Co.	33
Le Boutillier & Co.	38 and 56
Lehmann, E. A., & Co.	13
Lelong, L., & Bro.	56
Lewis, F. W., & Co.	14
Leys, Trout & Co.	26
Loeb, Wm., & Co.	2
Lorsch, Albert, & Co.	56
Mabie, Todd & Bard	47
Malliet, C. G., & Co.	12
Mathey Bros., Mathez & Co	47
Mauser Mfg. Co.	37
Middletown Plate Co.	11
Monroe, C. F., Co.	39
Mount & Woodhull	12
Myers, S. F., Co.	23
Newark Watch Case Material Co.	4
New England Watch Co.	4
Nissen, Ludwig, & Co.	14
Noble, F. H.	41
Nye, Wm. F.	47
Oppenheimer Bros. & Veith.	5
Pairpoint Mfg. Co.	55
Patek, Phillippe & Co.	16
Planchamp & Becker Co.	41
Providence Optical Co.	47
Providence Stock Co.	56
Pullmann, Wm. H., & Co.	22
Queen City Watch Case Co.	43
Rech, C., & Son.	23
Reisner, L. C., & Co.	3
Rich, H. M., & Co.	48
Rogers & Bro.	2
Rogers & Hamilton Co.	24
Rogers, C., & Bros.	5
Rogers, Wm., Mfg. Co.	47
Rose, Chas.	23
Rumpp, C. F., & Sons	33
Saunders, John F	13
Schoen, C. H.	42
Schulz & Rudolph	14
Sercomb & Sperry Co.	41
Shiebler, Geo. W., & Co.	8
Simons, Bro. & Co.	44
Simmons, R. F., & Co.	36
Smith, Alfred H., & Co.	15
Smith, Wm., & Co.	17
Spencer Optical Mfg. Co.	22
Sternau, S., & Co.	23
Stern Bros. & Co.	14
Tannenbaum, L., & Co.	17
Towle Mfg. Co.	41
Trenton Watch Co.	37
V. T. F. Watch Glasses	39
Wallace, R., & Sons Mfg. Co.	6
Wallach, A., & Co.	38
Weeks, A. A.	55
Westphal, W. C. A	22
Wheeler, Hayden W., & Co.	18
Wicke & Co.	23
Wood, Chas. F., & Co.	56
Wood & Hughes	38
Wright, J. A., & Co.	36
Zimmern Rees & Co.	19

To Let.

STORE AND OFFICES TO LET; rent $150 and up; also for light manufacturing 41 and 43 Maiden Lane, Knapp Building, New York.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway; very low terms for right party. Inquire 40 E. 19th St., N. Y.

IN UNION SQUARE (Broadway), part of very desirable store, admirably adapted for a silversmith, jeweler or optician. For particulars address A. B. C., care JEWELERS' CIRCULAR

Business Opportunities.

FOR SALE, on account of death, a small, nice, clean jewelry business, with good run of repairing at a very low price. Address Lock Box 36, Dover, N. J.

A RARE OPPORTUNITY! I shall on account of poor health sell my jewelry business at a very low price; I have been established 34 years Wm. F. Wallace, Westerly, R. I.

A TRAVELING MAN of long experience, acquainted with all high class trade east of Buffalo, wishes to go with a progressive concern; would furnish some capital in exchange for interest in business and could influence more if result warranted it; replies should contain particulars. Address Y. X. V., care JEWELERS' CIRCULAR.

Miscellaneous.

WANTED TO PURCHASE, a hall clock, striking the quarter hours, for an institution. Address J. B. D., care JEWELERS' CIRCULAR.

WANTED—A SMALL SHOP with or without power for manufacturing jeweler; Maiden Lane or John St. Address, H. B. M., care JEWELERS' CIRCULAR.

MANUFACTURERS—Manufacturer's agent located in St. Louis solicits correspondence from eastern manufacturers desiring to move surplus stock or job lots for cash before Jan. 1st. Address G. F., care JEWELERS' CIRCULAR.

Having decided to retire from business on or about January 1st, 1899, we offer, at an exceedingly reasonable figure, our PLANT, PERFECTLY EQUIPPED with the MOST MODERN MACHINERY and TOOLS for manufacturing Silverware and Jewelry, to be taken possession of at once or at the convenience of the purchaser.

An early inspection invited.

S. COTTLE CO.,
Jackson Building,
Union Square, N.Y.

News Gleanings.

William Notestine, Duncannon, Pa., is ill with fever.

J. H. Bruner has opened a repair shop in Brashear, Mo.

J. C. Gratton & Co. have removed from Williamston, Mich.

H. C. Kelley, Norton, Kan., has given a realty mortgage for $500.

A. Goldberg is closing out his stock of jewelry in Helena, Mont.

Jacob Gartner, Linneus, Mo., has given a realty trust deed for $150.

H. E. Boughton has gone out of the jewelry business in Brooklyn, Ia.

George B. Green has sold out his stock of jewelry in Huntington, Ore.

C. M. Adams, of De Land, Fla., has opened a jewelry store in that city.

Fred. F. Daunt, Merced, Cal., will open a branch store at Salinas, Cal.

Mr. Brockway will remove from Jefferson, Ia., to Valley Junction, Ia.

T. B. Zeller has opened a jewelry store in a room on Pickering St., Brookville, Pa.

W. F. Staley, Pittston, Pa., has made neat improvements in the interior of his store.

D. Conant, formerly of Hudson, Mich., has opened a jewelry store in Clayton, Mich.

Fred Neasham, Nevada, Ia., has sold his stock of jewelry to a Mr. Boydston, of Knoxville, Ia.

Chas. Port, of Portage, Wis., has been in Chicago buying stock for a new store he is about to open.

H. C. Risse has given additional chattel mortgage on his stock of jewelry in El Reno, Okla., for $261.

Henry Stevens, of Ocala, Fla., expects to leave shortly for High Springs, to take charge of a jewelry store.

F. M. Reiche, who recently bought out Lissner & Co., Los Angeles, Cal., is now occupying their fine store.

Merchant, Tramell & Turner, Houston, Tex., have dissolved, and Tramell & Turner will continue the business.

C. A. Danner has opened a new stock of jewelry and optical goods in L. M. Watson's drug store, Owossa, Mich.

The establishment of the Waller & Haffner Jewelry Co., Hillsboro, Tex., was totally destroyed by fire last week.

B. F. Prindle has opened a stock of jewelry in Lebanon, Ore., having removed to that point from Fossil, same State.

John Glimme has moved from Deerfield, Wis., to St. Croix, same State, where he will engage in the jewelry business.

The Anchor Silver Plate Works, Oswego, N. Y., are now reported to be employing 200 hands and to be very busy.

In a destructive fire in Canonsburg, Pa., last week, Clark McDowell's jewelry store was burned out, no goods being saved.

I. D. Coryell, jewelry and musical instrument dealer, Gordon, Neb., has turned his business over to the attorney for his wife.

The Teetzel & Hayden stock, Benton Harbor, Mich., it is reported, is to be closed out, as the firm are to retire from business.

W. A. Quimby has admitted a partner in his jewelry business in Lead, S. Dak., and the new firm will be known as W. A. Quimby & Co.

B. A. Maxson, for the past 13 years in the jewelry business at Madera, Cal., has moved to Fresno, Cal., where he will open a jewelry store.

E. A. Sutter, formerly of Seattle, Wash., Albert Meyer and McRae were all heavy losers in the big fire at Dawson, Klondike. Mr. Sutter lost everything he had.

Julius Schaul, who has been in charge of the jewelry department of C. Beach's store, Ackley, Ia., has accepted a similar position with Schultz Bros., Alden, Ia.

John Von Wald, for the past three years employed in the jewelry store of J. J. Ragatz, Prairie du Sac, Wis., has gone to Baraboo, Wis., to go into business there.

M. F. Warren, Colorado Springs, Col., informs THE CIRCULAR that on Nov. 14 he paid in full and received release from a chattel mortgage of $1,800 on his stock and fixtures.

The store of Thomas C. Parker, Wilkesbarre, Pa., has just been equipped with appliances for the cutting and polishing of lenses, manufacturing jewelry, etc. Another optician has been added.

Emil H. Stumpf, jeweler, Rockaway, N. J., died on Nov. 13, after an illness of four weeks' duration. He had built up a nice business, was 28 years of age, and had bright prospects. He was married last June.

A. B. Smith & Co., Haverhill, Mass., have secured the services of Caroline E. Cobb in their jewelry department. For the past four years she has been in the employ of T. & E. Dickinson & Co., Buffalo, N. Y.

A meeting of the jewelers was held at San Diego, Cal., recently to discuss plans for the permanent organization of a jewelers' association, so that a uniform rate might be established on all work; also to agree upon prices for certain goods.

It cost Clarence H. Brown, jeweler, Augusta, Me., $50 to spoil a smoke for John Davis, who works in a store connected with Brown's store. Davis is a smoker, but Brown hates the smell of tobacco, and taking offence at Davis' smoking in his store, snatched his pipe from his mouth,

Clean Silver As You Clean Your Hands



—not with acids or cheap, coarse material, but with a cleaner. Do you use a cheap rosin laundry soap on your hands?



SILVER CREAM

simply cleans; it removes dirt and tarnish and leaves the silver in its natural condition.

In order to introduce **Silver Cream** to new customers we are making this extremely liberal offer:

Send us an order for half a gross of half-pint bottles, the 25-cent size. The price is $9. With the order we will send you free one gross of 1-ounce sample bottles with your name and address on the labels, also a nickeled display stand for displaying the polish on the counter, together with circulars and show cards.

Send for our handsome Catalogue and a sample of Silver Cream—mailed free on application.

J. A. WRIGHT & CO., KEENE, N. H.

Makers of the famous RED STAR CLEANING POWDER.

BUY "SIMMONS" CHAINS THEY SELL!
R.F. SIMMONS & CO. ATTLEBORO, MASS. N.Y. 9-13 MAIDEN LANE.

and in so doing broke a tooth. Davis brought suit for damages in the sum of $500. The jury a few days ago rendered a verdict awarding the plaintiff $50.

A. Staples has opened a repair shop in Maynard, Ia.

Charles H. Gorton, optician, Gloversville, N. Y., is out of business.

Charles S. Fay has removed from Columbus, O., to Worthington, O.

H. F. Crecelius, jeweler, Reading, Pa., has left for Columbus, O., to locate.

H. C. Leach has purchased the jewelry store of Joseph Lazarus, Waukegan, Ill.

George C. Smith, manufacturers' agent, San Francisco, Cal., has moved to Breckenridge, Cal.

The Elgin National Watch Co.'s plant at Elgin, Ill., will be equipped with automatic sprinklers. The General Fire Extinguisher Co. have the contract.

F. M. Washburn's jewelry store, at Pasadena, Cal., was robbed recently of about $250 worth of jewelry and watches. Joseph Depue, alias George Burton, and Walter St. Clair, alias Joseph Norwood, were subsequently arrested at San Bernardino and taken to Pasadena on the charge of burglarizing the store.

Captain Charles A. Stelling's jewelry store, 248 Main Ave., Passaic, N. J., was broken into a few nights ago while the excitement over the election was at its full height, and 65 watch chains, valued at $100, removed. The thieves broke open the front door in the hall, and then cut out a panel leading to the store.

Jeweler J. C. Cleis, South Bend, Ind., tried the experiment of heating his show windows to prevent them from frosting a few days ago, with the result that it was necessary to supply his store with two new plate glass windows. The heat warped the window casing in such a manner that both glasses were broken.

A silk umbrella in the window of H. J. Whitley's jewelry store, 111 N. Spring St., Los Angeles, Cal., was a few days ago set on fire by the focussing of the sun's rays through the plate glass. A passer-by saw the blaze and turned in an alarm, when the fire engines turned out and quickly extinguished it. The most serious loss was the breaking of the glass.

S. M. Ingalls, a citizen of Dexter, Me., for nearly 50 years, who celebrated his 88th birthday Oct. 6, left a few days ago for Camden, Me., where he will probably make his home in the future. Mr. Ingalls is a man exceedingly well preserved and up to his recent sickness was much more active than one would expect of a man of his age. He was for years Dexter's only jeweler and did an extensive business.

Burglars entered the store of Columbus Huling, North Bennington, Vt., last Wednesday night and stole a jewelry tray containing 17 watches, which by mistake had been left under the counter instead of being put into the safe. Entrance was effected by breaking a pane of glass near the front door and reaching inside and removing the bolt of the door. No clew to the perpetrators has been discovered.

Lenses

Largest Stock

Lowest Prices

SEND YOUR ORDERS . . .
FOR PROMPT DELIVERY

...TO...

E. Kirstein Sons Co.,

ROCHESTER, N. Y.

LEATHER GOODS FOR THE HOLIDAYS.

See that your stock is complete—with the right kind, the kind that attracts customers and sells readily. That's the kind we make—that's the kind it pays to handle.



For this season we are showing a complete line in . . .

CORK LEATHER.

Very Attractive. Right Prices.

CALL OR WRITE . . .

J. J. Cohn

Manufacturer of

LEATHER GOODS for the Jewelry Trade.

35 MAIDEN LANE, NEW YORK.

TRENTON WATCHES

contain the greatest value for the least money.

Ask your jobber for samples of the 12 and 16 size complete watches.

...THEY ARE TRADE WINNERS...



No. 10, 12 Size, 7 Jewels.

We make other watches also.

WRITE FOR PRICE LIST.

TRENTON WATCH CO,

TRENTON, N. J.

TRADE MARK

"Watch our Ads."

The Mauser Mfg. Company,

SILVERSMITHS,

14 East 15th St., New York.

Colored Cut Glass

MOUNTED IN

Sterling Silver.

Gilt Regulators, Fancy Clocks.

Le Boutillier & Co.,

Importers and Jobbers,

18 East 17th Street, New York.

A. WALLACH & CO.,

Manufacturers of

Gold and Silver Purses, Solid Link Lock Bracelets, Ribbon Fob Chains and Antique Seals.

39 Maiden Lane,

L. Rosenberger.
M. Rosenberger. **New York.**

Established 1848.

WOOD & HUGHES,

STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.,

FINE QUADRUPLE PLATED WARE.

No. 24 JOHN STREET, • NEW YORK.

206 Kearney Street, San Francisco, Cal.

HASKELL & MUEGGE, Agents.

Boston.

E. A. Cowan started Saturday on a southern trip, and will go as far as New Orleans in quest of holiday trade.

Edwin A. Whitney, of the Whitney Jewelry Co., has been in northern New York on a business trip the past week.

George H. Atwell, the Dudley St. jeweler, who has been ill for quite awhile with typhoid fever, is reported convalescent.

Henry W. Patterson, of Smith, Patterson & Co., has been in Middletown, Conn., and New York the past week on a business trip.

Buyers in town the past week included: E. B. Allen, Port Elgin, N. B.; Mr. Flint, of Flint Bros., St. Johnsbury, Vt.; L. B. Wilder, Machias, Me.; Mr. Mansur, of Wyman & Mansur, Burlington, Vt.; J. E. Stevens, Rumford Falls, Me.; W. Benjamin, North Anson, Me.; L. C. Sargent, Clinton, Mass.

The new clock for the Southern Union station in this city, for which the E. Howard Watch and Clock Co. hold the contract, will be the largest illuminated clock in New England, although exceeded in point of size by the clocks on the City Hall at Worcester, Mass., and Memorial Hall at Harvard University, which are not lighted by night. The dial will be 12 feet in diameter, and the illumination will be provided by 24 lamps of 32-candle power each.

Syracuse.

Edwin G. Seymour, of the Joseph Seymour Mfg. Co., spent last week in New York.

L. P. Jüvet, Glens Falls, is receiving congratulations on his marriage, a few days ago.

There is a good demand for watchmakers in this vicinity, and a local wholesale house reports that several of their customers are asking for them.

Burglars recently entered the jewelry store of John C. Stoecker, Jr., 920 N. Salina St. Entrance was gained by forcing the door, but nothing, so far as could be discovered, was taken.

One of the jewelry auction sales that usually make their appearance about holiday time was opened the first of last week in the new University building with the customary cheap line of goods. With two sales daily, afternoon and evening, and souvenirs thrown in, business does not seem to be rushing, however.

F. R. Smith, who for many years was watchmaker for Leiter Bros., leaving that firm early last year for a trip to Klondike, has returned to Syracuse and established himself in his old business at the store of the Syracuse Optical Co., the Klondike regions having fallen far short of Mr. Smith's expectations.

Some time during last Sunday night a pane of glass was broken in the door of Charles H. Dower's jewelry store, 619 S. Salina St. Crawling through the hole thus made, the thieves attacked the safe, evidently with a sledge hammer, and the hinges were broken off. It could not be opened, however, and nothing was got for all their trouble.

A wholesale concern, styled the Globe Jewelry Co., carrying a medium priced line,

DAVID KAISER. FRED L. SMITH. JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.



Stella Music Boxes

ARE UNEQUALLED FOR

Sweetness, Harmony and Volume

of tone, and have smooth metallic tune sheets playing thousands of tunes.

Why Not handle a line of Music Boxes the sale of which you can control and **Make Money?**

WRITE FOR CATALOGUE AND TERMS.

Jacot & Son, 39 UNION SQUARE, NEW YORK.

have recently established offices in the Kirk block.

Cecile A. Lowe has been granted an absolute divorce from Charles H. S. Lowe, a merchant of Munnsville, and formerly a jeweler.

William Comstock, aged 86, a jeweler from Boonville, and Jennie Beckwith, aged 32, of South Oxford, were married recently at the home of the bride's father, Jerome Beckwith.

Horace T. Jones' jewelry store at Ovid was entered by burglars last Saturday night or Sunday morning. The robbers made away with some $400 worth of watches and other valuable goods. The thieves were foiled in their attempts to open the safe, however, from which they could have made a much richer haul. There is no clue to the depredators.

The jewelry store of M. H. Howard, of Poland, N. Y., was entered by burglars last Monday night. The thieves gained entrance by breaking a window in the rear of the store. After looking over the stock, Mr. Howard finds only a few plated rings gone. He takes all of his valuable watches and jewelry home every night, so there was not much left, except clocks and plated articles. There is no clue to the thieves, but it is thought by some to be the work of home talent.

Grover Cleveland's Grandfather a Clockmaker.

ADAM'S tavern, Norwich, Conn., has a history. The front part of the building used to stand at the foot of Bean Hill, and was used for the manufacture of clocks and silver ware by Deacon Cleveland, grandfather of ex-President Grover Cleveland. The late James H. Hyde, father of B. W. Hyde, of the Norwich Savings Bank, bought the building of the late Patrick Brewster. Mr. Hyde employed the late Luther Case to remove the building to its present location. George Sherman, who died in 1876, built the foundation and chimney. While the clock shop was being removed through the middle of West Town St., a lever broke, striking Mr. Hyde in the stomach. He took to his bed and never recovered from his injuries. The father of A. A. Adam was the founder of the road house in 1861. He died in 1870.—Exchange.

Sherman Waldron, Glidden, Ia., has moved his stock of jewelry into his new store building.



Jewel Tray. No. 141-SW.



Tooth Powder Box. No. 244-DY.

Christmas Novelties

in the **Wave Crest Ware.**

IF you haven't seen this beautiful line, write to the house without delay for their **1898 J. C. Catalogue**—a work of art. Their goods are the newest and most catchy line on the market, consisting of Puff, Jewel, Handkerchief, Glove and Cigar Boxes, Ash Trays, Colognes, Ferneries, Photo Receivers, Vases, Bric-a-Brac and a thousand and one other attractive and quick selling articles.

The C. F. Monroe Co.,

Manufacturers of

Wedding and Holiday Novelties,

Main Office, MERIDEN, CONN.

New York Office, No. 38 MURRAY STREET.

Kindly mention JEWELERS' CIRCULAR.

"It's Easy."

It's easy to purchase the

Eaton-Engle Engraving Machine

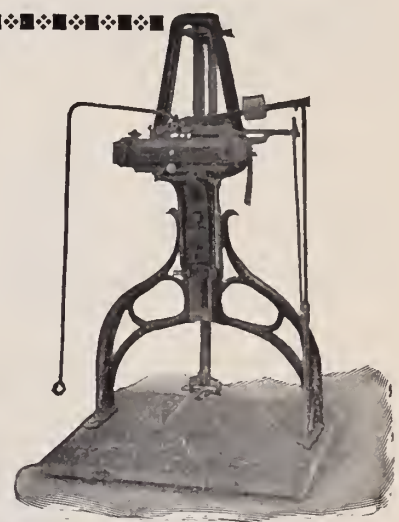
because the terms are made to suit all pockets. It's easy to operate the

Eaton-Engle Engraving Machine

because it is built to suit all talents. We await your letter.

EATON & GLOVER,

111 Nassau St., New York.





V Means everything that is first quality in Watch Glasses.

T They are used by more Watch and Case Makers than all others.

F Their success has induced others to copy the label but not the quality.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY!

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXVII. CHICAGO, WEDNESDAY, NOV. 23, 1898. No. 17

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to Stephen Parlin, 270 Garfield Ave., (Telephone, Main 2137) Chicago, will receive immediate attention.

TRADE CONDITIONS.

Collections are good and most bills are discounted. This means the country is in good shape. As a leading credit man expressed it, "We never in the past have had so many bills discounted as we are now having." Trade as a rule was rather quieter the past week than for those preceding. There is an aphorism with the trade that there is always a lull between elections and Thanksgiving. This has held good in the past and holds good now. Taking the month of November as a whole, the distribution of goods has been exceptionally large and there is hardly a branch of the trade but confesses a shortage already exists in some lines, one firm even sending a man east to have orders hurried and prevent, if possible, disappointment to their patrons. With this condition facing the trade the advice to supply all wants early is not "moonshine."

F. A. Hardy & Co.—"We are doing all we have reason to expect. Trade shows an increase over last year and is in keeping with our gain in Septemper and October. Collections are exceptionally good. The prescription business is much increased and our facilities, formerly for 700, have been enlarged within the past 30 days to handle 1,000 prescriptions a day. The tendency is toward prescription work in optics."

Benj. Allen & Co.—"Sales are running a good deal better than a year ago and the present month, so far, is about the same as November, 1892. The demand is for about the same articles as usual at this season, except it is for better qualities. The people buy as though they expected to sell the goods and require no urging in making their purchases."

A. L. Sercomb, Meriden Britannia Co.—"The fact is it is not a question of orders, but of ability to produce the goods. Without exception all manufacturers look forward to an era of prosperity and riches. The hard times of the past four years have enabled them to cut off unnecessary expenses in both productive and unproductive branches of manufacture and, therefore, they are in better shape than for years to realize profits."

Rich & Allen Co.—"Trade is getting better—improving right along—and a good deal ahead of last year. The indications are that fine goods will sell better the coming holidays than for many seasons past."

Mr. Sackett, Wm. L. Gilbert Clock Co.—"We are short many kinds of goods, but aside from this are finding no fault with the clock trade. Sales are better than for a long while."

E. A. Dorrance, for Simons, Bro. & Co.—"I don't know when we ever in the world had so many orders or such opportunity for work as at present. I never knew jobbers' catalogues to give us returns so early in the season as now."

H. G. Nye, C. Rogers & Bros. "The Christmas rush is beginning earlier with us than heretofore and we are having all we can do. Fortunately our stock is in good shape to withstand a siege and we feel able to promptly ship orders."

Edward Vail, Wichita, Kan., called again on the trade, after a visit with his parents in Indiana.

J. B. Hudson was here for a day or two from Minneapolis, and is elated over the condition of things in the northwest.

M. Goldsmith, of Goldsmith Bros., is in New York State and reports from him indicate the trip east is a very successful one.

The Joe Brown Co. are established in their new quarters, 67-69 Washington St., fully two weeks before they expected to do business there.

An important change in location of a prominent clock manufacturing concern is on the tapis, but matters are not sufficiently advanced to give name and location.

B. L. Gates, Sioux Falls, S. D., who sold his store there to W. J. Keating, last February, is buying for a fine new store to be opened by him at Waterloo, Ia., Dec. 1.

D. J. Cole, well known in the Chicago trade, drifted in from his ranch just outside Denver, Col. Mr. Cole represents J. A. Flomerfelt, of New York, and uses his ranch for rest and recreation purposes.

Stone Bros. will move Jan. 1 from 199-201 Fifth Ave. to 199-203 Market St. This gives them three times the number of square feet they have at their present location, where they have been the past five years.

New firms reported as just starting in business are: Andrew Prueher, at Eau Claire, Wis.; J. H. Schelle, at Milledgeville, Ill., and Jones & Gorman, at Fond du Lac, Wis. Mr. Gorman, of the last named firm, was a buyer here last week.

Benj. C. Allen, son of Benj. Allen, has gone to Providence to hurry up goods for that house. "Manufacturers were never so far behind in filling orders as they are at present," says Mr. Allen, "and we thought it wise to have a man on the ground to get the goods, so as not to disappoint our customers."

Goldsmith Bros. have secured the past year's accumulation of sweeps from the Philadelphia mint, aggregating 61,000 lbs., their bid having been the highest made of the 10 or a dozen firms submitting bids, about every sweep smelting firm of prominence having competed. The enlarged facilities at Goldsmith Bros.' works and the fact that they not only smelt the sweeps, but work the product into the form of wire, sheet and other forms, were factors in their bid. I. Speyer, of the firm, has gone to Philadelphia to superintend the shipment.

Buyers visiting the Chicago trade last week included: J. W. Neasham, Ottumwa, Ia.; Horace Booth, Knox, Ind.; G. A. Walden, Burlington, Ia.; Ed. W. Kelly, Sullivan, Ind.; J. H. Schelle, Milledgeville, Ill.; J. Gansl, Grand Forks, N. D.; Mr. Gorman, Jones & Gorman, Fond du Lac, Wis.; Andrew Prueher, Eau Claire, Wis.; A. H. Frandzen, Monmouth, Ill.; Edward Vail, Wichita, Kan.; Mr. Wambach, of Volkmann & Wambach, Kankakee, Ill.; J. Eutener, Havana, Ill.; A. J. Leach, Kasson, Minn.; G. F. Schermund, Greenville, O.; L. R. Shumway, Rockford, Ill.; C. E. Axt, Odell, Ill.; A. K. Camp, Milwaukee, Wis.; L. Ratzeberger, Milford, Ill.; Wm. Eggerman & Son, Aurora, Ill.; J. B. Eberhardt, So. Chicago, Ill.; Geo. N. Conklin, Marquette, Mich.; Mrs. Murray, buying for L. C. Garwood, Champaign, Ill.; O. R. Ryan, Reedsburg, Wis.; Harry Birely, of Birely & Son, Oshkosh, Wis.; E. H. Clopper, Polo, Ill.; Carl Oesterle, Joliet, Ill.; P. L. Gordon, Fairfield, Ia.; E. W. Trask, Trask & Plain, Aurora, Ill.; Chas. Bachman, Ottumwa, Ia.; A. C. Wortley, Kalamazoo, Mich.; C. B. Sweet, Freeport, Ill.; C. C. Kennedy, Hinkley, Ill.; H. G. Van Wagenen, Monroe, Wis.; W. P. Ballou, De Kalb, Ill.

Kansas City.

T. M. Clark has opened a new jewelry store at 12th and Walnut Sts.

Campbell Bros., the 12th St. jewelers, will add an optical department to their store.

R. J. Gilbert, of Jaccards, has entirely recovered from his severe illness and is at his work again.

Jaccards have in their Main St. windows a very handsome display of diamonds, arranged in the form of a diamond mine.

There has lately been passed a law by the City Council to the effect that all pawnbrokers must report to the police all watches or jewelry offered to and bought by them. J. C. Shapiro was the first to break the law and was fined in the police court last week for failing to report a watch which he had bought. It is thought that this law will diminish the amount of stolen property which is so easily sold in this city.

B. Mendlin, traveler for a Chicago house, arrived in Kansas City last week from Omaha, and ordered his trunk of samples sent to 912 Oak St. By mistake the driver of the baggage wagon took his trunk to 812 Oak St. and left it. When it was finally found it was discovered that the hinges had been removed and about $300 worth of rings, chains and watches had been removed. No clues have been found of the thieves or of the missing property.

Pacific Northwest.

Frederick & Co., Seattle, Wash., have given a deed for $2.00.

Mitchell Smith, Baker City, Ore., is confined to his home with typhoid fever.

Quite an addition is being built to the jewelry store of W. Wiend, Colfax, Wash.

A new jewelry store in Corvallis, Ore., is that of Mr. Saunders, formerly of Lebanon, Ore.

Jeweler E. Sherman Easter, Lakeview, Ore., was recently married to Miss Ethel Stephens.

J. O. Watts is fitting up three rooms in a prominent block of Eugene, Ore., for his new optical parlors.

Jeweler Gordon, formerly of Ballard, Wash., recently went to Alaska, and located in business at Skagway.

George H. Vickers, formerly of Sheridan, Wyo., has opened a watch repair establishment at Red Lodge, Mont.

F. J. Bacheldor, representing the Seth Thomas Clock Co. on the Pacific coast, was registered at a Portland, Ore., hotel Nov. 5.

W. F. Dielschneider's jewelry store, McMinnville, Ore., has been fitted up with an acetylene gas plant and now presents a very brilliant appearance.

Alfred Morris, of the watch repair department of A. Feldenheimer's establishment, Portland, Ore., is taking a two weeks' vacation, which he will spend at the Beach.

Owing to ill health, George B. Green, Huntington, Ore., has sold his jewelry business to W. L. Young, an experienced jeweler. Mr. Green will look up a new location in southern California.

For the protection of local merchants the city council of Walla Walla, Wash., has passed an ordinance requiring all jewelry auctioneers to pay the sum of $25 per day as a license for any auction sale.

Finding it necessary to enlarge his quarters, D. W. Keene, North Yakima, Wash., has leased the store adjoining his establishment and converted all into one room, adding new show cases, fixtures and a large stock of silver ware.

William Friedlander, Portland, Ore., recently had a narrow escape from being struck by lightning. He with several friends was fishing down the Columbia on Sunday, when a storm came up; they sought shelter in a nearby house and had just closed the door when a flash of lightning struck the porch and tore away the vines and shrubbery as clean as if a razor had been used. Mr. Friedlander was considerably scared and has sworn off on Sunday fishing.

Pacific Coast Notes.

A. L. Joseph, Ukiah, Cal., has moved into his new store and has fitted it out in elegant style.

H. Frederick, Santa Barbara, Cal., is fitting up his place at 703 State St., and will open an extensive jewelry store.

The engagement is announced in Los Angeles, Cal., of Miss Lillie B. Miller, to Albert S. Cooper, junior brother of the firm of Cooper & Bro., jewelers, Philadelphia, Pa.

Davenport, Ia.

Herman G. Pape has sold the business of Pape & Co. to Henry Peetz, of Kansas City.

Edwin Pape has withdrawn from Pape & Co., and established himself as a watchmaker on Harrison St.

Jewelers report a fair business for October, considering the bad weather. Trade has brightened perceptibly since Nov. 1.

Columbus, O.

Morris Kaelin, of Nelsonville, has greatly improved his store.

W. E. Parish is just recovering from a severe attack of typhoid fever.

The Loose Optical Co., 1009 Mt. Vernon Ave., have added some new cases and made other improvements to their business.

Curran Bros.' jewelry and book store, New Lexington, has recently been beautified by an artistic arrangement of delicately tinted paper, which harmonizes well with the tastefully arranged stock.

P. C. Krouse has presented to the police department a gold mounted mace, to be given to the most popular of the five sergeants on the force, the contest to be decided by a vote of the "cops."

The new store of Goodman Bros., corner High and State Sts., was opened Tuesday. This will be one of the most beautiful stores in central Ohio. The fresco work is in very pale blue and the figures and decorations on the walls are superb. The ceiling is done in white and gold and lends a pretty effect to the wall decorations. The handsome mahogany fixtures in contrast with the other colors, will bring out the beauty of the room in a wonderful manner.

GOLD N K SOLDER

EASY-FLOWING GOLD SOLDER

Best on Earth

Manufactured by F. H. NOBLE & CO., 103 State St., Chicago.

Sold by all Jobbers.

THE PLANCHAMP & BECKER CO.

Watch Case Repairers and Engravers.

GOLD AND SILVER PLATERS,

63 & 65 EAST WASHINGTON ST.,

TOP FLOOR. .... CHICAGO.

Chicago Gold Pen Repairer.

GOLD PENS.



Send me your work. Repairs of all kinds.

S. N. JENKINS, 103 State St., Chicago, Ill

RELIABLE GOLD AND SILVER PLATERS

Prices Right.



When received.



When returned.

All Work Guaranteed.

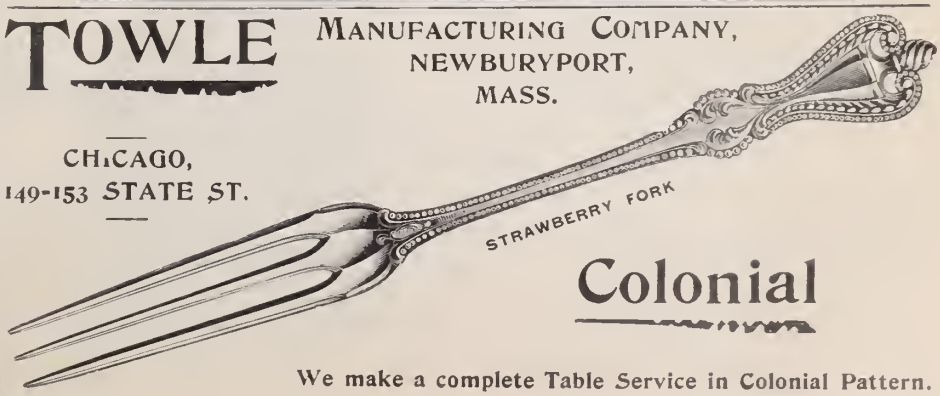
SILVERWARE REPAIRED AND REPLATED

Sercomb and Sperry Co.

147½ STATE ST. CHICAGO

TOWLE MANUFACTURING COMPANY, NEWBURYPORT, MASS.

CHICAGO, 149-153 STATE ST.



Colonial

We make a complete Table Service in Colonial Pattern.

H. F. Crecelius, formerly in the manufacturing business at Reading, Pa., has taken charge of the engraving and repair department at Bancroft Bros., this city.

St. Louis.

Frank Hatch has accepted a position as salesman with Mermod & Jaccard Jewelry Co.

A. L. Steinmeyer, secretary of the E. Jaccard Jewelry Co., returned from a trip to New York on the 18th inst.

Among out-of-town jewelers here last week were: David Temfile, Sparta, Ill.; George Porth, Jefferson City, Mo.

Wm. Lewis, the negro who attempted to rob J. A. Walker, 1207 Olive St., on the 12th inst., proves to be the man who grabbed a tray of rings from J. A. Weber, 2846 Easton Ave., on the Monday previous The latter identified him on the 14th inst., the value of the tray of rings being about $50. Later it was learned that the negro had served a term in the penitentiary, only having been released two months ago.

The Jewish Charity Fair, which will be held here all the coming week, from Nov. 21 to 26, promises to be a great social and financial success. The jewelry booth will be in charge of Mrs. Sam H. Bauman and Mrs. Moritz Bauman. The value of the donation approximates over $600, the most prominent prize being a $50 clock, donated by the Ansonia Clock Co. L. & M. Kahn & Co., New York, have sent $25 in cash. The ladies expect to realize on this booth from $700 to $1,000.

Detroit.

John Heilrich has removed from Shelby St. and Michigan Ave. to 43 Michigan Ave.

Colonel J. C. Herkner, of the J. C. Herkner Jewelry Co., Grand Rapids, Mich., recently returned from a Fall purchasing trip to New York.

Roehm & Son state that there is an unusually stiff demand this season for fraternity badges at the various colleges throughout the country.

Fred Patterson, in charge of the badge department of Wright, Kay & Co., has returned from a trip to eastern colleges, where he says the firm's fraternity and secret society badge business was excellent.

Jacob Steinberg, pawnbroker, 157 Michigan Ave., was last week convicted of receiving a quantity of jewelry which had been stolen. Steinberg has long been suspected of keeping a "fence."

Arguments were last week made before the Supreme Court of Michigan in the suit of Detroit merchants against the American Express Co., to provide the war revenue stamp on packages. The company contend that the Federal courts have exclusive jurisdiction in cases arising under the internal revenue acts. An early opinion is looked for.

Severe November storms kept the country trade at home during the last two weeks, but mail orders so far have been larger than last year at this time. Money in the country is unusually plentiful owing to the prosperity of Michigan farmers, and therefore jobbers report collections as good. The Michigan wheat crop next year will be the largest in the history of the State, barring accidents. Detroit retail jewelers say that Christmas snopping has already begun, which is a good sign. One big dealer says he has laid away a large quantity of the staples for Christmas presents already, which has not happened before since 1892.

Indianapolis.

S. T. Nichols has been on the sick list for some time.

L. J. Mayer has bought the stock of C. E. Wasson, Thorntown, Ind. Mr. Wasson is still confined to the Insane Hospital, where his improvement is so slow as to discourage his friends.

The past week has been full of business. The city dealers have all had good trade and the country dealers are calling heavily for holiday goods. Manufacturers are busy and everything looks promising.

A number of society weddings helped the retail dealers to sell some handsome goods in sterling silver and cut glass during the first half of November. Bead chains and heavy silver bracelets are meeting with a ready sale.

Buyers in town last week looking for holiday goods were J. W. Thompson, Danville, Ind.; J. E. Ward, Worthington, Ind.; A. Pursell, Nobleville, Ind.; Thomas F. Cahill, Spencer, Ind.; L. J. Mayer, Thorntown, Ind.; J. W. Hudson, Fortville, Ind.

San Francisco,

M. W. Wiard has returned to San Diego, Cal., from Colorado, to resume business permanently.

Geo. Lunt, representing the Towle Mfg. Co., left San Francisco for the east a few days ago.

M. Wall, representing W. F. Newton, of Honolulu, H. I., is in San Francisco making purchases.

Truman Reeves, the one arm jeweler of San Bernardino, came out victorious in his fight for State Treasurer of California.

Frederick and Herman Johnson have been appointed the executors of the estate of Miss Caroline Johnson. The estate is valued at $6,000.

Mr. Haskell, of Haskell & Muegge, has just returned from a southern trip and reports that the Los Angeles, Cal., jewelers are figuring on doing a large trade this Winter.

The following dealers were in San Francisco the past week: O. H. St. John, Fort Bragg, Cal.; Peter Johnson, Angel's Camp, Cal.; H. H. Wiendieck, Red Bluff, Cal.; E. Maybem, Chico, Cal.; F. F. Daunt, Merced, Cal.; C. A. Daunt, Modesto, Cal.

Minneapolis and St. Paul.

J. F. Salfinger, Minneapolis, has gone out of business and gone to Philadelphia to reside.

Rentz Bros., Minneapolis, will remove into new quarters on the first floor, corner Nicollet Ave. and 3d St.

C. F. E. Peterson, Minneapolis, has been appointed Deputy City Comptroller. Mr. Peterson will still continue in the jewelry business.

F. B. Searle, Milaca, Minn.; M. C. Clementson, Long Prairie, Minn., and Mr. Travers, Thief River Falls, Minn., who were enlisted in the 14th Minnesota Regiment, have returned to their homes, the regiment having been mustered out of service last week.

H. Birkenhauer & Co., Minneapolis, having outgrown their present quarters, have secured a new location on the first floor, corner Nicollet Ave. and 3d St., and will on Dec. 1 remove into larger quarters and will have one of the finest salesrooms of its kind in the northwest.

Pittsburgh.

Jeweler Hoffman, Erie, Pa., is holding an auction sale.

L. Brillhart, with I. De Roy & Sons, has been seriously ill at his home the past three weeks.

Samuel Prager, recently in the employ of Emanuel De Roy, this city, has opened a new store at Erie, Pa.

Harry Janowitz, Johnstown, Pa., is hav-

The Holmes & Edwards Silver Co., Manufacturers of Sterling Silver Inlaid and Silver Plated Spoons, Forks, Ladles Etc.

The Barbour Silver Co., Manufacturers of Sterling Silver and Silver Plated Hollow Ware.

SALESROOMS: 3d FLOOR, HOLLAND BUILDING,
209 N. 7th Street, = = ST. LOUIS.
Jewelers visiting our city are cordially invited to call and inspect our lines.
C. H. SCHOEN, Manager.

JEWELERS' CO., Louis J. Hendricks, PROPRIETOR, Importers of DIAMONDS AND PRECIOUS STONES
.....AND..... MANUFACTURERS OF FINE GOLD JEWELRY. PROMPT ATTENTION TO TRADE REPAIRS. Engraving.
415 TO 419 RACE STREET, CINCINNATI, O.

ing an auction sale to dispose of his stock, after which Mr. Janowitz will retire from business.

George Bauer, with John M. Roberts, has recovered from the burns which he received during a conflagration in the store during the Conclave week.

William Snyder has gone into business for himself in the Hamilton building, Fifth Ave., as a dealer in diamonds. Mr. Snyder was formerly with Sol. Cerf & Co.

C. E. Snyder, Butler St., and A. E. Siedle, Frankstown Ave., have greatly improved their stores, the former by repainting and the latter by radiators and electric fixtures.

Samuel Weinhaus, the local auctioneer, is having charge of the sale of S. P. Stern's old stock, McKeesport, Pa. Mr. Weinhaus recently assumed charge of G. W. Biggs & Co.'s auction.

One local jobbing house recently sent a large consignment of goods to South America through a special envoy. They have opened a page in their ledger to the "United States of Colombia."

The suit of Grafner Bros., this city, versus Harry Janowitz, Johnstown, Pa., has been *nolle prossed*. The plaintiffs received a satisfactory settlement. The case will be recalled as the one wherein the Grand Jury found a true bill against Janowitz for obtaining goods under false pretense.

Jeweler J. D. Shein, 1305 Carson St., South Side, was bereft of his 10 year old daughter Ida in a most lamentable way last week. Ida was passing a stable where a bale of hay was being raised, when the rope broke and the bale of hay struck her on the skull, fracturing it. She was removed to the South Side Hospital, where she died shortly afterwards.

Charles Petgen and Harry Daub will go into the jewelry business together on Penn Ave., East End. Mr. Petgen is a prominent manufacturing jeweler of Fifth Ave. and has already disposed of his outfit. Mr. Daub was for many years engaged with Rudolph Henne, Center Ave. Their new quarters will be the second floor of the building adjoining the Liberty National bank.

Among the seekers after holiday stock last week were: F. W. Laban, Toronto, O.; R. L. Kirkpatrick, Butler, Pa.; D. F. Rosen, Duquesne, Pa.; W. E. Ralston, Butler, Pa.; E. H. Schaefer, Beaver Falls, Pa.; A. B. Kurtz, Dawson, Pa.; F. H. Hayes & Co., Washington, Pa.; P. J. Manson, Jeannette, Pa.; R. A. Noble, Wellsville, Pa.; Mrs. L. C. Brehm, West Newton, Pa.; Frank Poland, East Liverpool, O.; John Linnenbrink, Rochester, Pa.; H. R. Brown, New Brighton, Pa.; M. Samuels, Youngstown, O.; D. J. Betz, Frostburg, Md.; J. H. Bee, New Kensington, Pa.; E. S. McLeod, Greensburg, Pa.; J. H. Slonecker, Scio, O.

Cincinnati.

Duhme Bros. have had an auspicious opening. Their store is bright and beautiful and many friends have shown their appreciation.

The appraisement of the Clemens Oskamp stock is expected to reach $250,000, including the fixtures. The appraisers will conclude their work in a few days.

Harry Emrie, manager of the optical department of Oskamp, Nolting & Co., has returned and is again in charge. This department in the past year or two has grown to great proportions.

Louis J. Hendricks, manager of the Jewelers' Co., has mounted as a scarf pin a 9 karat diamond, perfect in cut and quality. It is valued at $1,100. This firm make a specialty of fine fancy rings in every style of mounting and kind of stone and gem. Mr. Hendricks will make another trip after Thanksgiving and Miss Claire Hendricks will have charge during his absence.

A number of out-of-town dealers were in town last week buying for the holiday trade; among them were: B. J. Dillard, Lebanon, Tenn.; Frank D. Ausman, St. Mary, O.; W. B. McAdams, Lawrenceburg, Tenn.; J. T. Murray, Pulaski, Tenn.; W. W. Howe, Carlisle, Ky., who was accompanied by his wife, and Benjamin Settle, Russellville, accompanied by his daughter.

We will give you a Watch Case

an Open Face Case, guaranteed for 25 years ABSOLUTELY FREE if you order BY MAIL, 12 Filled Cases previous to Jan. 1st.



No. 4008.

HERE IS A SAMPLE OF THE VALUE WE GIVE

One 18 size, one 16 size, one 6 size, one 0 size 14Kt. hunting engraved case, warranted for 25 years; also one each 16 and 18 size open face, warranted for 25 years and one handsome plush show case mat.

6 Cases and 1 Mat for $34.30 net.

ALL HANDSOME DESIGNS.

If not the biggest bargain you ever purchased in cases, return at our expense and we will refund your money, your express charges and your postage stamp.

We will engrave, or engrave and engine turn any style case desired and ship day order is received. Will match any other pattern or engrave monogram, landscape, house, bicycle, carriage, locomotive, horse, dog, any emblem, or anything that can be put on a full bascine plain polished 14Kt. watch case, any size

Exclusive Agency given to one live jeweler in each town or city.

Write us for Large Catalogue and special proposition.

The Bell Watch Case Co., Cincinnati, ... OHIO.

QUEEN CITY WATCH CASE MFG. CO.

C. A. REMME MANAGER.

Makers of HIGH-GRADE GOLD and SILVER WATCH CASES.

Special Cases to Order.
Altering, Changing and Repairing.
Cash for Old Gold.
Special Attention to Plating.
Send for Catalogue.

S. E. Cor. Fifth and Elm Streets,
LION BUILDING, CINCINNATI, OHIO.



LION BUILDING.

DORST & CO.

JACOB DORST, Manager,

Manufacturers of

Diamond Mountings,
Medals, Badges, Class Pins,
Masonic Jewels, Rings, etc.

We make a specialty of
All kinds of Repairing and Special Order Work.

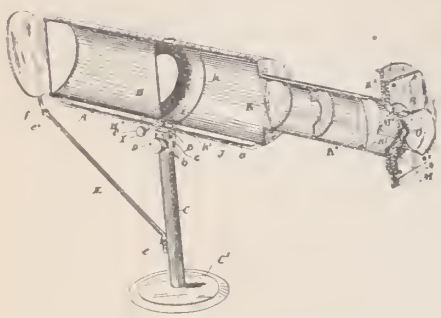
SEND FOR CATALOGUE.

S. E. Cor. Fifth and Elm Streets,
LION BUILDING,
CINCINNATI, OHIO.

The Latest Patents.

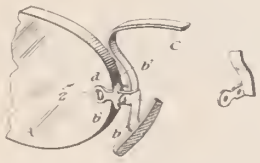
ISSUE OF NOVEMBER 15, 1898

614,110. OPTOMETER. THOMAS B. JEBB, Orillia, Canada. Filed Dec. 31, 1897. Serial No. 664,932. (No model.)



In an optometer, in combination suitably-shutting lenses, the holder for same provided with suitable eye-holes in which the abutting edges of the lenses are in the central line of sight, the minor cylindrical portion provided next the eyehole with a convex lens and at the opposite end with a concave lens, the major cylinder forming an extension thereof and provided with an end opening.

614,165. EYEGLASS OR SPECTACLE FRAME. IVAN FOX, Philadelphia Pa. Filed Feb. 25, 1897. Serial No. 624,963. (No model.)



In an eyeglass or spectacle, a bridge, the extremity of which is provided with a supporting extension disposed of at an angle to it and the inner end of which supporting extension is adapted to be secured to the lens in position to support the end of the bridge at a distance from said lens, in combination with a nose piece consisting of an off-set arm and a nose guard and provided with a supporting extension disposed at an angle to said offset arm, and means for securing said supporting extension to the lens in position to support the nose piece at a distance from the lens.

614,308. HAT-FASTENER. RENÉ PERSELLE, Hoboken, N. J. Filed Sept. 15, 1897. Serial No. 651,756. (No model.)



The combination with a hat, of a depending fastening device comprising a cross-plate, provided at its lower edge with a hook extending partially across the same and adapted to engage an upwardly directed side-comb, the ends of said cross-plate being provided with eyes or loops, and two longitudinal elastic bands secured to the hat at one end, and having their other ends secured within said eyes or loops.

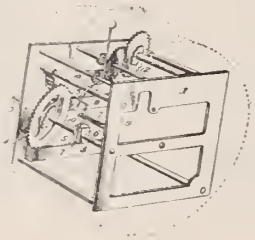
ESTABLISHED 1840 SIMONS BRO. AND CO. TRADE MARK
PHILA. NEW YORK CHICAGO.
SILVERSMITHS, JEWELERS.
MAKERS OF GOLD AND SILVER THIMBLES.

614,389. THIMBLE THREAD KNIFE. ANNAH M. HUNTER, Paris, Ill., and LOUIS ILLMER, JR., Washington, D. C. Filed June 7, 1898. Serial No. 682,822. (No model.)



A thimble thread-cutter having a cutting portion and a clasp to embrace the thimble and composed of a helical coil whose length exceeds a circle whereby the clasp overlaps in the direction of the axis of the helix.

614,402. CLOCK-WINDING INDICATOR. WILLIAM E. LOTT, Chicago, Ill. Filed Apr. 2, 1898. Serial No. 676,186. (No model.)



The combination in a clock attachment, of the threaded shaft 4, the nut 5 mounted on said shaft and provided with the parallel grooves 6, 6, the angle-bar 8 having its bifurcated arms 7, 7, encompassing said nut and having its outer end terminating in the right-angular finger 13 arranged to project into the path of the trip-wire 10 connected to the alarm mechanism.

614,422. EYEGLASS FRAME. CHARLES C. DAVIS, Los Angeles, Cal. Filed Aug. 9, 1897. Serial No. 647,635. (No model.)



An eyeglass-frame comprising a bow, lens-frames adjustably secured, at their upper portion, to the ends of the bow respectively, a U-shaped spring fastened to the bow and depending therefrom; tension-adjusting means at the middle of the spring for varying the tension thereof; the nose-guards hinged to the lower ends of such spring; and connecting devices between the lens-frames and the lower ends of the nose-guards, respectively, to hold the nose guards against lateral displacement and allow them to play toward and from the lens-frames.

DESIGN **29,661.** SPOON. WILLIAM A. BROWN, New York, N. Y. Filed Sept. 10, 1898. Serial No. 692,344. Term of patent 3½ years.



DESIGN **29,662.** SPOON. WILLIAM A. BROWN, New York, N. Y. Filed Oct. 18, 1898. Serial No. 693,930. Term of patent 7 years.



DESIGN **29,663.** HANDLE FOR NAIL-FILES OR SIMILAR ARTICLES. WILLIAM C. FISHER, JR., Attleborough, Mass., assignor to Elias Soloman, New York, N. Y. Filed Oct. 10, 1898. Serial No. 693,127. Term of patent 3½ years.



DESIGN **29,675.** DISH OR SIMILAR ARTICLE. FRANK G. HOLMES, Pawtucket, R. I., assignor to the Howard Sterling Co., Providence, R. I. Filed Oct. 13, 1898. Serial No. 693,455. Term of patent 7 years.



EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring November 15, 1898.

249,459. SPOON AND LADLE. LATITIA P. COTTLE, Woodstock, Ontario, Canada.

249,523. MACHINE FOR CUTTING DIAMONDS. ANTHONY HESSELS, New York, N. Y.

249,536. CALENDAR-CLOCK. BENJAMIN B. LEWIS, Bristol, Conn.

249,559. SLEEVE-BUTTON. CHARLES M. UNDERWOOD, Chicopee, Mass.

249,562. PEPPER-BOTTLE. HIRAM J. WHITE, Springfield, Mass.

249,646. SECURING DIAMONDS IN METALLIC PLATES FOR STONE-SAWS. AUSTIN C. LUCAS and EZRA C. KEYS, Allegheny, Pa.

249,666. EYEGLASS-SPRING. GEO. W. PHENIX, New Brunswick, assignor of one-half to Isaac V. Vannosdalen, Milltown, N. J.

249,685. OPTOMETER. ANDREW L. SMITH, Geneva, N. Y.

249,699. ELECTRIC CLOCK. CHARLES E. TRASK, Hastings, Mich.

REISSUE.

9,931. BUTTON OR STUD. NELS NELSON, Providence, R. I., assignor to Howard & Scherrieble, same place.

John Lindvall, Moline, Ill., has sold his half interest in the brick building which he has occupied with his brother Gus, who runs a drug store. It was purchased by his brother, who will occupy the entire building, and John will put up another building for his jewelry store.

OPTICAL DEPARTMENT.

Encyclopedia-Dictionary and Reference Handbook of the Ophthalmic Sciences.

Copyrighted 1898, by The Jewelers' Circular Pub. Co.

By R. H. Knowles, M.D.

[*Commenced in issue of July 6, 1898.—Continued from page 51, Nov 9, 1898.*]

Part XI.

B

Bacon, Roger. Born in 1214, and died in his 80th year. He was educated at Oxford University, and was later a professor in that institution. He was a Franciscan friar, and was called by the brotherhood the "wonderful teacher." His knowledge of the different sciences was indeed wonderful, and he secured for himself an unenviable reputation as being linked with the Evil One, which resulted in his being cast into prison and there lodged for a long period of time. He was the first to describe a convex spherical lens, but it is not known that he either made or wore a pair of spectacles; it is claimed, however, that he did employ a convex spherical lens of large calibre, something like a large reading glass, to assist himself in his studies. Roger Bacon was born before either Salvino D'Armati or Allessandro-dilla-Spina, and to Bacon some authorities ascribe the invention of spectacles. He did discover and invent many useful things, but it is very doubtful if he ever made a pair of spectacles or even wore a pair. Spectacles were invented about 17 years after the death of Roger Bacon. His studies were confined to mathematics, astronomy and physics. He dedicated his 'great work" to his friend Clement IV.

Balsam Canadense (*ball'sam Kan-a-den'-se*). [Greek, *Balsamon* = a resin + *Canadense* = Canada, the British possessions in North America.] The gum resin from a tree which grows in Canada, the purpose of which is to cement lenses together without interfering with the possibility of seeing through the same. In cementing bifocal lenses, the lower segment is laid upon the lens forming the upper segment by means of the application of heat. Canada balsam is soluble in alcohol. As a media for mounting purposes in microscopy, Canada balsam is very useful.

Base (*base*). [Greek, *basis* = fundus or foundation.] The most dependent or lower part; sometimes applies to that part upon which an instrument rests As applied to lenses we sometimes state that they are practically two prisms united, and that there are two kinds, spherical and cylindrical; and that these two sets are either convex or concave. In the convex spherical and cylindrical lenses, the bases are joined; that is, the thickest portion is in the center; and in the concave spherical and cylindrical lenses the apicis are united; that is, the thinnest portion is in the center, while the thickest part is at the periphery.

Belladonna (*bel-ah-don -ah*). [Italian, *bella* = beautiful + *donna* = lady.] The common English name for this plant is the deadly nightshade. It grows in southern Europe, and because of its valuable therapeutic properties is largely cultivated in the United States. The active principle of belladonna, which is of importance to those interested in ophthalmics, is atropine, which comes to us in the form of the sulphate of atropine, four grains of which to the ounce of distilled water is the formula employed for paralyzing the muscles of accommodation. One drop in the eye, three times daily for three days, will accomplish this purpose, so that when an examination of the eye is made, the exact state, dioptric and patholgic, may be determined.

Beltman's Method (*Belt'-man — method*). Proper name of a man who introduced a method for artificially ripening a cataract; this consists of "direct trituration" of the crystalline lens by means of a spatula. Iredectomy is performed before this method is carried out.

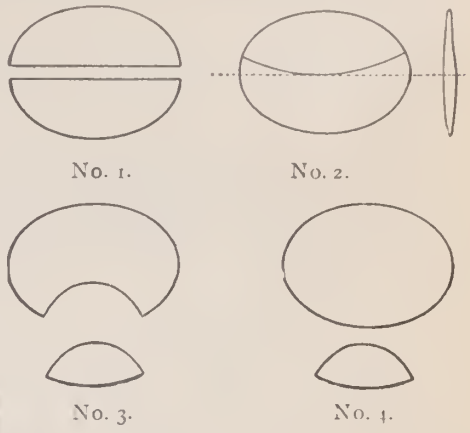
Bi (*bi*). [Latin, *bis* = twice.] This Latin prefix is employed to signify two things in one; thus, bi-focals mean two pairs of lenses of different focal strength in one pair of frames.

Bibitorius (*bib-it-o -re-us*).]Latin, *bibere* = to drink] This is a rare term and applies to the internal rectus muscles, which turn the eyeball inward while drinking water or other liquids.

Bi-concave (*bi-con'-cav*). [Latin, *bis* = twice + *cum* = with — *cavus* = hollow or vault.] Is applied to lenses having both surfaces concave, the symbol of which is expressed as follows: — 1. D^s. D. C. C. (A double concave spherical lens of one dioptre.)

Biconvex (*bi-con -vex*). [Latin, *bis* — twice + *cum* = with + *veho* = carry] A bulging out from both surfaces of a body. A biconvex lens is one in which the two surfaces are convex; expressed by symbol thus: + 1. D^s. D. C. × — a double convex spherical lens of one dioptre. A double or biconvex lens is one in which an object will appear to move in an opposite direction, while the lens is moved vertically and horizontally. A biconvex lens should never be prescribed for the distance, as it limits the field of vision, and some of the secondary phenomena are developed in its use, such as the prismatic effect either by displacing the object or producing diplopia. Headaches, pains and blurring of the image are some of the asthenopic symptoms produced by prescribing biconvex lenses. The periscopic convex spherical lenses should always be prescribed for the distance, and even for general purposes, instead of the biconvex spherical lenses.

Bifocal (*bi-fo -cal*). [Latin, *bis* — twice + *focus* = point.] As applied to lenses, this word means that two different points of a



No. 1. No. 2. No. 3. No. 4.

1. SPLIT BIFOCAL OR FRANKLIN LEN .
2. SOLID BIFOCAL.
3. PERFECTION BIFOCAL.
4. CEMENTED BIFOCAL.

focus are secured in one frame, or, in other words, there are practically two different lenses, one of greater focal power than the other, arranged in such a manner that the stronger one, which is employed for reading purposes, etc., will occupy the lower segment of the frame, and the weaker lens, which is employed for seeing objects at the distance, will occupy the upper part or segment of the frame. There are four forms or varieties of bifocal lenses now in use. The first kind was worn by Benjamin Franklin and consisted of two lenses, each segment of which occupied one-half of the frame, and both being joined in the middle of the frame. They were called Split bifocals or pantoscopic lenses, the latter term meaning that the two pairs of lenses enabled the wearer to see everything. Split bifocals were worn up to within an early date, and many of them are worn even now. The second kind of bifocals was invented by Mr. Morck, of Erie, Pa., and was called by him "The Perfection Bifocal," as each segment has a perfect optical center. The lower one is inserted into a crescentric section made into the upper segment. These are considered superior to the other varieties, as all prismatic effects are obviated by wearing them.

The Cement or third variety of bifocal is made by cementing the lower segment upon the lens which occupies the whole frame, and simply adds to the power of the upper segment. Canada balsam is applied to the first lens while heated, and the lower segment is then cemented upon the first, and allowed to cool and harden. Perfect centers for both segments may be secured by this means as well as in the Perfection bifocal. The appearances of the Cement bifocals are an advantage over the other varieties, but as time passes the sunlight may destroy the transparency of the Canada balsam, and fine particles of dirt will gather in the line of union between the two lenses.

The fourth kind or variety of bifocal lens is called the Solid bifocal, as both segments are ground upon one solid lens. The lower segment is ground upon the tool, first to the

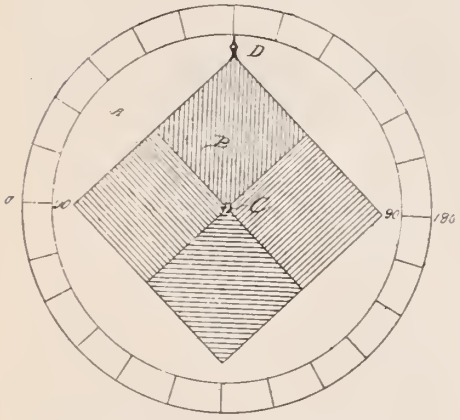
Optical Department.

required focal power for reading, etc., etc.' and then another tool is employed to grind down, and so weaken the focal power of the upper segment for the purpose of seeing objects at the distance. This last variety is not considered as applicable as the three varieties just named, as this kind will only permit of spherical lenses, while in the other varieties cylinders may be employed equally as well as spherical lenses In addition to this the solid bifocal produces the secondary phenomena in the way of prismatic effects, and the asthenopic symptoms of pain, blurring, especially while reading, and headaches.

(To be continued.)

Improved Astigmatic Test Chart.

J. RAPHAEL & CO., of London, have just put on the market a most useful form of astigmatic test chart, the inven-

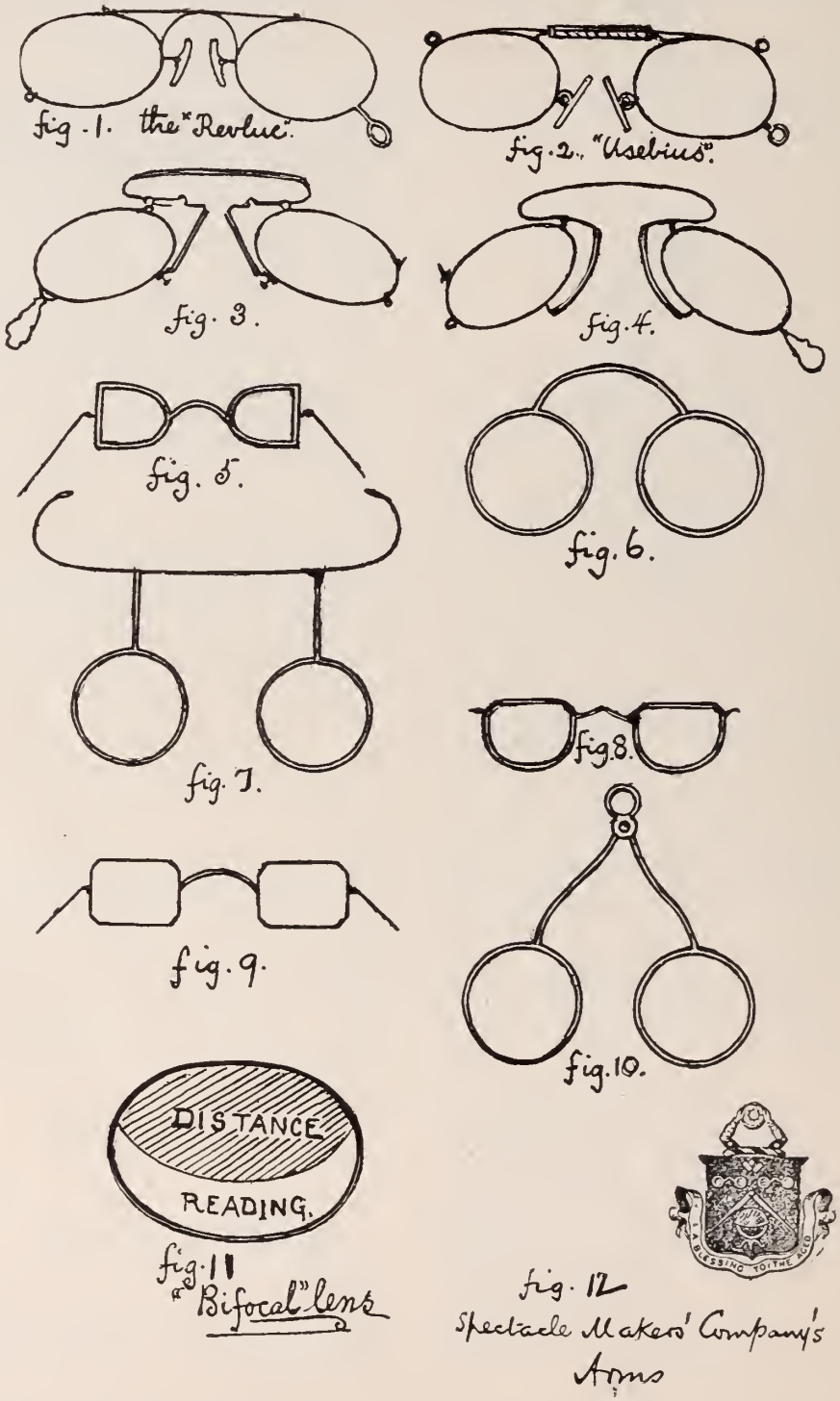


IMPROVED ASTIGMATIC TEST CHART.

tion of J. E. Beaumont. It is so arranged as to indicate at a glance the meridians found for the axes of cylindrical lenses, without any need for even the simplest calculation. This chart comprises a circular disc, divided radially and numbered. There is an inner circle of red figures, wherein each number is equal to the corresponding number of the outer circle plus 90. There is an "astigmatic bar" centerpiece B, revolving on the axis, C. When the lines appear blackest on that square to which the pointer, D, is affixed, that number in the inner circle to which the indicator, D, points will show the degree number on the trial frame at which the axis of the cylinder should be placed. Of course, the chart can be so arranged as to correspond with any kind of trial frame notation.

Interesting Optical Exhibition.

AN interesting little show of optical, mathematical and scientific instruments has just been held in the ballroom of the Mansion House, London, under the auspices of the Spectacle Makers' Company. This was one among several special efforts which have marked the present master's year of office as Lord Mayor. Although only 34 firms sent exhibits, they were fairly representative and included a good supply of the smaller instruments in which the jewelry trade are principally interested, spectacles, pince-nez, eyeglasses and opera glasses chiefly predominating. Competition was keenest in eyeglasses and pince-nez; Figs. 1, 2, 3 and 4 illustrate some modern patterns. The frames are made of steel, nickel, nickeled steel, tortoise shell and gold.



EYEGLASSES AND SPECTACLES AT THE EXHIBITION AT MANSION HOUSE, LONDON.

The favorite materials for plaquets are cork and tortoise shell, but dental rubber and rubber tube are also used. Very few patterns are shown in gold filled or gold plated, and hardly any in silver frames. Specialties in light construction include specimens of pince-nez weighing under 11 grains, and a pair of gold spectacles at one dwt. These are listed as "invisible." A favorite bridge consists of the spiral spring, as shown in Fig. 2.

A number of antique and curious spectacles, etc., were scattered among the modern patterns: The Chinese giant Chang's spectacles in shagreen case, the lenses of abnormal size being set in tortoise shell rims; another old pair was made of wrought iron. Fig. 5 is a pair of ancient tortoise shell spectacles. Old Chinese spectacles (Fig. 6) and original Dutch barnacles are very similar. Those sketched in Fig. 7, for wearing round the head, were made for Sir John Herschell and are framed in silver. Elkington's patent, A. D. 1811, Fig. 8, is another pattern.

A pattern specially made in England for

the American market 50 years ago (Fig. 9), and a very quaint shape, probably very much older, Fig. 10, were shown; both these are framed in silver. Special uses for which spectacles are designed include pulpit, sketching, traveling, billiards, shooting and lawn tennis. Several of these contain large circular glasses. Bifocal glasses for use in picture galleries are made by grinding the upper part of the lens differently to the lower part (see Fig. 11). A still more useful notion is the pince-nez for women wearing veils, the projecting parts being absent. A very effective style of spectacle case is covered in velvet, over which pierced silver flowers are laid.

R. F.

The American Ophthalmic Institute

of New York City.

A Practical School for Opticians.

Write for Prospectus and terms for both the Regular and Correspondence Courses.

"Eye Defects," bound in Muslin, 96 pages, 131 Illustrations, $1.00

OFFICE HOURS: 9-12 A. M. 1-5.30 P. M.

R. H. KNOWLES, M.D., Surgeon in Charge

Professional Parlors for Patients and Pupils,

Room 5. 177 Broadway, New York.



ALWAYS RELIABLE.

WORLD RENOWNED.

...The... "Best" There Is.

WM. F. NYE,

New Bedford, - Mass

THE SWAN FOUNTAIN PEN.

Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke an Energy.

W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices

3 Sizes Safety Swans.
3 Sizes Self-filling Swans.
3 Sizes Adjustable Feed Swans.

MABIE, TODD & BARD,

NEW YORK AND LONDON.

Our patented End Piece is absolutely perfect. Prevents temples becoming loose even after years of wearing.



To change lens, remove one screw, which does not disturb temple.

Pat Mch. 17, '97.

Can remove temple without disturbing lens.

Pat. Mch. 17, '97.

It is Simple, Strong, Neat, Compact, and contains the latest mechanical ideas.

Jobbers, Retailers and Consumers all say the Providence Optical Co.'s Gold Filled Frames

Wear Well.

COMPLETE LINE. NEW STYLES.
MANY IMPROVEMENTS.

Providence Optical Co.,

7 Beverly St., PROVIDENCE, R. I.

NEW YORK:
9 MAIDEN LANE, GILL BUILDING.

DUBOIS WATCH CASE CO.,

Makers of the

CELEBRATED HAND MADE **Solid Gold Cases**

STAMPED:

Constructed in the Old Reliable Way.

TRADE MARK 18 K. TRADE MARK 14 K.

Sold Entirely On Its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

New York Office, GILL BUILDING, 9, 11 and 13 MAIDEN LANE.

Main Office and Factory, 24-30 MORTON ST., Brooklyn, N. Y.

MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland. 21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

CHAS. MEYLAN

PLAIN AND COMPLICATED WATCHES

SPLITS AND REPEATERS

A SPECIALTY.

AGENTS FOR THE OMEGA WATCH.

THE WORLD IS WIDE

Factories:
Hartford, Conn.
Norwich, Conn.
Wallingford, Conn.
Taunton, Mass.

BUT in all the wide, wide world, with its great achievements in the manufacturing line, there is as yet no make of *Silver Plated Ware* that can rightly lay claim to having reached the height of perfection attained in the



MADE ONLY BY US.

WM. ROGERS MFG. CO.,

Salesrooms and Main Offices: Hartford, Conn.
New York Office 149 Church Street.
Philadelphia Office 506 Commerce Street.

DEPARTMENT OF

ADVICE AND CRITICISM

ON

RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 189 Broadway, New York.]

PART LXXXI.

Original Retail Jewelers' Cuts for Fall Advertising

Any	1 Cut	$ .75
"	2 Cuts	1.30
"	3 "	1.90
"	4 "	2.45
"	5 "	2.95
"	6 "	3.40

Address The Jewelers' Circular Pub. Co.,
11 JOHN ST., NEW YORK.

No. 61.



LEADERS FOR THIS WEEK.

[*Enumeration of transient special leaders.*]

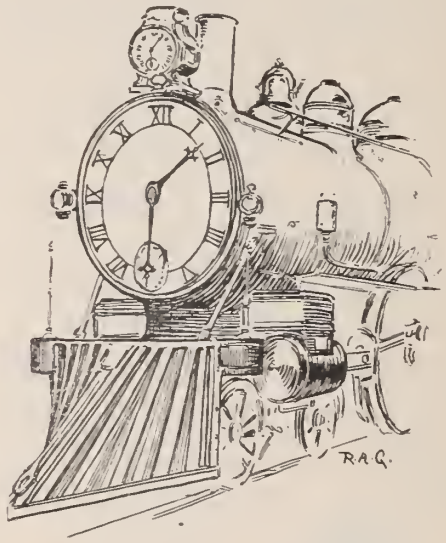
No. 64.



FLASHING GEMS.

[*Enumeration of gem jewelry and prices.*]

No. 65.



OUR WATCHES ARE IN FRONT.

[*Enumeration of special watches and prices.*]

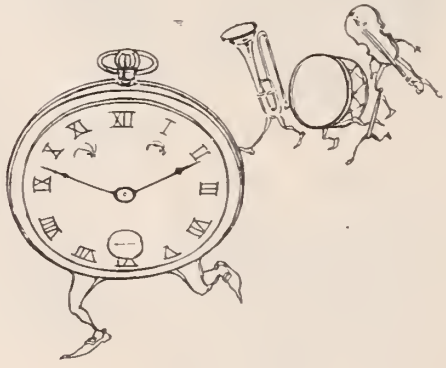
No. 66.



OBJECTS OF ADMIRATION.

[*Enumeration and prices of various popular lines.*]

No. 67.



BEAT THE BAND.

[*Enumeration of watches and prices.*]

No. 68.



OUR CROWNING GLORY is our line of DIAMOND JEWELRY.

[*Enumeration of gem goods and prices.*]

REFERENCES AND LATEST SALES UPON APPLICATION.
ALL CORRESPONDENCE STRICTLY CONFIDENTIAL.

H. M. RICH & CO.,

21 SCHOOL STREET,
BOSTON, MASS.

EST. 1879

The Most Successful

JEWELRY, BRIC-A-BRAC AND FINE ART

Auctioneers in America

Queries by Circular Readers.

NOTE.—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR desires every jeweler to take advantage of this department.

MILWAUKEE, Wis., Oct. 29, 1898.
Editor of THE JEWELERS' CIRCULAR:

If possible, will you kindly let us know who manufactured the silver services given to the different battleships the last three years? Thanking you for the favor solicited, we are,

Yours respectfully,
BUNDE & UPMEYER.

ANSWER:—The manufacturers of the silver services presented so far to the battleships of the United States are as follows:

Maine, Gorham Mfg. Co.
Indiana, Tiffany & Co.
Oregon, Whiting Mfg. Co.
Iowa, J. E. Caldwell & Co.
Texas, Whiting Mfg. Co.
Massachusetts (bowl), Goodnow & Jenks.

Manufacturers of services presented to cruisers and gunboats were:

Cruiser, *Cincinnati*, Dominick & Haff.
" *Minneapolis*, Gorham Mfg. Co.
" *Brooklyn*, Alvin Mfg. Co.
" *New York*, Whiting Mfg. Co.
" *Nashville*, B. H. Stief Jewelry Co.
" *Detroit*, Gorham Mfg. Co.
" *Montgomery*, Gorham Mfg Co.
" *Raleigh*, Dominick & Haff.
Gunboat, *Wilmington*, Meriden Britannia Co.

RICHMOND, Va., Nov. 4, 1898.
Editor of THE JEWELERS' CIRCULAR:

You will confer a favor by giving me some information regarding the following: At a dinner party I, jokingly, said to my neighbor, "This is going to be a big dinner, there are six knives and forks at each plate." There were six pieces—at that time (after the fish course)—and I meant but six, although it was a catch phrase. My neighbor contended that I was wrong, as my phrase meant (so they claimed) six sets, or six knives and six forks. I contend that "six knives and forks" means but six pieces; that all knives and forks do not come in sets. Am I right or wrong? Yours very truly, HENRY S. HUTZLER.

ANSWER:—Knives and forks do not necessarily come in sets; for a table may be arranged correctly by putting at each plate a table knife, dessert knife and only one fork (medium), the other pieces in a complete service comprising a tea spoon, soup spoon and oyster fork, if oysters are to be served. The Waldorf-Astoria hotel, for instance, uses but one fork (medium) in a dinner service. Sherry's also uses one fork, while the Holland house, New York, uses two forks, table and medium.

MT. PULASKI, Ill., Nov. 8, 1898.
Editor of THE JEWELERS' CIRCULAR:

Will you kindly give, through the columns of THE JEWELERS' CIRCULAR, a good method for the cleaning of silver ware of a jeweler's stock? The greatest trouble I have experienced is in the drying—how to keep from scratching. I have been using boxwood sawdust. Thanking you in advance, I remain, Respectfully,
W. W. MAYER.

ANSWER:—For cleaning silver ware large dealers and manufacturers use a secret dip, the receipt for which, we do not doubt, the concern from whom correspondent buys his goods will furnish him. In washing silver ware soft water should be used and the drying done with a soft rag. Boxwood sawdust should not be used. Sawdust is used for drying jewelry that has complicated or convoluted surfaces. The sawdust goes into the crevices where a rag or other material cannot reach, and absorbs the moisture; but for silver ware or other articles with large plain surface, the soft rag is adapted. There are many preparations on the market for cleaning silver ware which are efficacious, among which we may recommend the Silver Cream sold by J. A. Wright & Co., Keene, N. H. Manufacturers of silver and silver plated goods themselves prepare silver cleaning mixtures, which are sold in large quantities and are effective in their way.

ST. LOUIS, Mo., Oct. 27, 1898.
Editor of THE JEWELERS' CIRCULAR:

I am in possession of a cylinder watch made by Graham, London. It looks extremely old in every way, has two silver cases, with steel dial and Roman numbers. Showing the name Graham on the dial and on the movement. As far as I can trace it, the watch has been in the United States since 1819. Could you possibly tell me the value of this antiquity? Awaiting a reply at your earliest convenience, I remain,

With highest respect,
WALTER WEICKERT.

ANSWER:—We cannot undertake to place a value upon any watch. There is a limited demand at the best of times for antique watches and there is no definite figure mentioned for any antique watch, no matter how rare it may be. This watch by Graham, London, whom we presume to be George Graham of London, should be an interesting item in any watch collection. The name of George Graham is that of one of the celebrated horologists in the history of the craft, and he was in business in London from 1695 to 1751. He is accredited with the invention of the mercurial pendulum, and that his work in horology was appreciated by his country is evidenced by the fact that he was buried in Westminster Abbey, in the grave of his master, Tompion. Perhaps the publication of his letter may put correspondent in communication with some watch collector who may appreciate the value of the watch described.

BEAVER FALLS, Pa., Oct. 8, 1898.
Editor of THE JEWELERS' CIRCULAR:

Please advise me through the columns of your valuable journal how to harden pulverized gamboge for use in engraving. A party had a lump apparently hard, like coal. He told me to get five cents' worth of the powder and add the white of an egg well beat. I tried it but it would not harden. A druggist advised me to try sweetened water, but that did not answer. Am in no special hurry for answer. Thanking you for your trouble, I am, Respectfully,
E. H. SCHAEFER.

ANSWER:—THE CIRCULAR would suggest to prepare a medium diluted solution of the gamboge in alcohol, and to apply it with a camel's hair brush. If it can be done conveniently, the article may be warmed slightly, to expedite the evaporation of the alcohol. As correspondent doubtless knows, gamboge is a fairly adhesive resin, and is simply required to be liquefied in above manner. Or else it might be applied in a coat of shellac or other fairly liquid varnish. Alcohol must be used for cleaning and dissolving the substance.

LOUISVILLE, Ky., Nov. 10, 1898.
Editor of THE JEWELERS' CIRCULAR:

We have a lot of Christmas silver goods which for want of room we are compelled to pack away for the next three or four weeks. Can you suggest any method for keeping this silver from tarnishing? Yours truly,
JAS. K. LEMON & SON.

ANSWER:—In placing away silver goods, all possible care must be taken to keep them away from coal gas and from exposure to the air. For wrapping, large dealers in silver goods use anti-tarnish paper, a variety of which is for sale by the Dennison Mfg. Co., 198 Broadway, New York. The goods should be as hermetically packed as possible.

Manufacture of Pearl Shell Goods.

IT may not be generally known that the principal shells used in the manufacture of high grade, one piece pearl collar buttons are obtained from the Red Sea and Mediterranean Sea shells, which are brought into Austria by way of Triest. These shells range in price from 25 to 30 cents per pound, and the collar buttons, into which they are manufactured, are of the best quality, are made by hand, and even with our present high tariff on such goods, many of them are still imported into the United States. There is even a better grade of shell imported from Australia, by the way of London, and this averages from 40 to 50 cents per pound; this is used in the manufacture of knife handles, opera glasses, umbrella handles, etc.

A bed of shells requires ordinarily 15 years to mature or grow, and if worked too much before this length of time has elapsed, it is worn out, and an instance of this may be found in the case of the beautiful Egyptian shells. The supply of these shells was formerly regular, but the goods were so much sought after that the beds were unable to yield enough to fill the market. As a consequence they were overworked, and the result is that to-day only a very limited supply of these shells can be obtained, and even those are held at an extraordinarily high price.

For many years the manufacture of pearl goods in Berlin, in the form of buckles, clasps, etc., was a very flourishing industry, but for various reasons it has diminished year by year until to-day there are only four factories for the manufacture of these goods in operation in that city.

Silver Cream, the effective silver polish that is advertised by J. A. Wright & Co., Keene, N. H., is attaining a marked success with the many jewelers who have handled it, as is shown by the hundreds of letters testifying to its merits that have been received by the manufacturers. The following is a fair sample of these testimonials:

PEORIA, Ill., Oct. 27, 1898.
Messrs. J. A. Wright & Co., Keene, N. H.

Dear Sirs—Your "Silver Cream" received this morning. My brother, who is the partner of Geo. H. Cook, Phoenix and Prescott, Arizona, is visiting. I informed him of the superior quality of your goods, and he has concluded to give it a trial.

Please ship to him at once the order on the accompanying sheet. Print the labels for the samples in both orders "Compliments of Geo. H. Cook & Co., Jewelers, Phoenix and Prescott, Arizona."

Yours respectfully,
CHAS. L. CRAWFORD & CO.

Hundreds of jewelers all over the country have already taken advantage of the introductory offer which is to be found in the firm's ad. on another page, and those who have not done so, will do well to write to the manufacturers for terms and samples of this most successful polish.



F341



A 423



F 397

NEW

SPECIMENS OF THE POPULAR

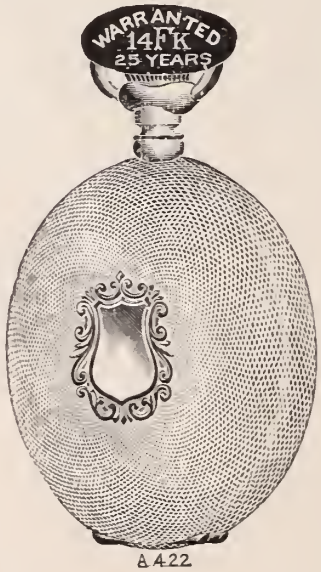
16 Size

Fahys "Honest" 14Fk. Gold Filled Cases

THAT MAKE TRADE.



F 366



A 422



F 407

JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING, NEW YORK.





F398



F10

MODELS

OF NEW DESIGNS IN THE SUCCESSFUL

16 Size

Fahys "Honest" 14Fk. Gold Filled Cases

THAT ARE MODELS OF PERFECTION.



F316



F372



F314

JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING, NEW YORK.

Art Departments!

We beg to announce to the trade that our second fall importations of

HIGH=CLASS HOLIDAY GOODS

have arrived and are now ready for inspection.

We call particular attention to our unsurpassed displays of

Fine Regulators,

. . . . IN ONYX AND ENAMEL.

The Latest Productions in Real and Art=Bronzes.

A superior line of Marble Statuary and endless varieties of other choice goods in artistic porcelains, enamels, ivories, and similar wares of interest to the jewelry trade.

Ferdinand Bing & Co.'s Successors,

10 Washington Place,

.....NEW YORK.



Imports of Pottery, Porcelain, Marbles and Bronzes.

ARTICLES AND COUNTRIES.	September.		Nine Months Ending September.	
	1897.	1898.	1897.	1898.
Earthen, Stone and China ware (dutiable):				
China, Porcelain, Parian and Bisque—				
Not decorated or ornamented	$48 926	$95,165	$1,130,195	$703,778
Decorated or ornamented	598,712	714,553	5 443 120	4,262 215
All other	28,433	44,582	247,632	264,240
Total	$676,071	$854,300	$6,820,947	$5,230,233
Earthen, Stone and Chinaware, Imported from—				
United Kingdom	$178,370	$244.112	$2,856,986	$2,164,925
Austria-Hungary	62,898	59,587	414,045	358,487
France	121,333	224,184	1.160 627	638,415
Germany	237,209	260,789	2,004 997	1,711,051
Other Europe	1,528	31,322	14,818	113,279
Japan	62,522	27.574	283,968	199,365
Other Countries	12,111	6,732	85 506	44,711
Total	$676,071	$854,300	$6.820.947	$5,230,233
Marbles, and Manufactures of	$72,427	$65,282	$705,208	$543,217
Bronze Manufactures	$37,308	$44,891	$393,539	$260,106

The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

THE ART POSITION OF ROYAL COPENHAGEN WARE.

IN a recent issue of the *Kunstgewerbe Blatt*, of Leipsic, Germany, an organ of considerable consequence among potters, Friedrich Deneken, in an article entitled "Danishes Porzellan" (Danish Porcelain), says: "When the Danish styles will have become the styles of modern porcelain, the Royal Copenhagen Porcelain Co. will not have gained a material profit by it; but their glory as creators and originators will have been greatly enhanced and they will have won the acknowledgment that Copenhagen has repaid a thousandfold what it once learned from Meissen, Berlin and Sèvres." That this tribute is well deserved will be readily admitted by those familiar with the product of the Royal Copenhagen Porcelain Co. They are masters in the treatment of porcelain, and their reward is the unequivocal endorsement of all lovers of ceramics.

*

NEW THINGS IN COPELAND WARE.

JEWELERS who have handled with success fine lines of artistic beer mugs will be interested in a new assortment of Copeland ware, made for Bawo & Dotter, 26-32 Barclay St., New York. This line which has just been opened consists of stone ware ale jugs and tumblers with bas-relief decorations. The decoration runs around the jug and represents several old tobies in different sitting positions, drinking—with one exception. The exception represents a toby standing, an umbrella under one arm, saluting a jug of ale which he discovers upon a tabourette, with a mug handy by. All the mugs contain inscriptions on the merits of good old ale.

*

HEADQUARTERS FOR ROYAL WORCESTER WARE.

A STANDARD ware that has for years been carried by jewelers is Royal Worcester porcelain, the productions in which are so particularly adapted for holiday, birthday and wedding gifts. No larger nor finer assortment of this ware can be found than the display now made by Le Boutillier & Co., 18 E. 17th St., New York, who have for many years been headquarters for the finest English potteries and china that come into the jewelry trade. They are now calling attention to a new ivory treatment in their Worcester lines. whose colored gold and bronze effects make it peculiarly suited to statuary and beautiful models for decorative purposes.

*

DECORATED PLAQUES AND PANELS.

THE additions recently made to the line of decorated porcelain plaques and panels which Endemann & Churchill. 50 Murray St., New York, have been carrying this season, contain pieces of highly artistic character. The plaques show Vienna styles of decoration. chiefly copies of celebrated paintings, but many of the subjects recently added are figure decorations not before seen on porcelain. The panels are of various sizes in round, oval, square, and oblong shapes, and contain a number of religious subjects in addition to others already mentioned.

THE RAMBLER.

Correct Display of China.

"THE sight of china well displayed doth oft make china sales"—not from Shakespeare.

Said a customer the other day to one of our salesmen: "Why don't this stuff look as good in my store as it does here? I don't get the striking effects you do."

Questioning disclosed the fact that it made no difference whether he bought a single article in a line or bought several, they were intermixed with similar goods he already had in stock, no thought being given to whether the result was harmonious or not. For instance, he bought of one decoration, chocolate pots, cracker jars, salads, plates, cups and saucers and several other pieces, because being shown in a group here—it struck him as a right nice thing.

He gets them home and instead of following up the idea of display which struck *him* so forcibly, by grouping the line together in his own store, he scattered it about the place—the chocolate pot where there happened to be other chocolate pots and so on. The distinctiveness and character of the line were lost.

We suggested that for a change for the better he go through his stock, gathering together all goods of similar decorations, and showing them as "lines" on small tables or arranging them on large tables—but in groups.

We think that if dealers, in buying, would endeavor to pick out certain decorations, which they think will suit their trade best, and buy liberally of those decorations, so as to be able to create certain bright spots in their stores, they would find it to their advantage.

As the goods attract you, in our store, so will they attract your customers. Our goods are all displayed with the purpose of suggestion to retailers.—*The "B. & D." Bulletin.*

Jas. C. Throop, Columbus, Kan., has given a chattel mortgage for $100.

The Occurrence of Diamonds in Russia.

The Engineering and Mining Journal.

HUMBOLDT, who visited the Oural Mountains in the second decade of this century, spoke of the indications that diamonds existed in the soil, and later investigations have proved his belief to be true. The diamond deposits, so far as known, are found in the valley of the Poludenka, a small stream flowing down the western slope of the Oural and finally falling into the Pama, about 245 versts from Perm. A few diamonds were found from time to time in the alluvial workings for gold and platinum, but one locality known as the Adolf Gulch was prospected especially for precious stones, although the result was not altogether favorable. The bed rock of the valley is a dark colored dolomite with many fragmentary fossils, and near the placer itself quartzite is found accompanied by argillaceous slate and schists. The placer work covers a space 80 meters long by about 13 meters wide in the bottom of the gulch. The surface soil was not over 0.5 meter thick; below this was a stratum 0.5 meter thick of gravel, and below this again a bed varying from 0.7 to 1.7 meters, composed chiefly of pebbles and débris of quartz which contains a varied débris, including quartz, fragments of slate and dolomite, occasional masses of limonite and some fragments of specular iron ore. Some gold is also found in a very finely divided condition, associated with magnetic sand.

The first stone in this valley was found in 1829. A number were found in 1830, and from that date up to 1874 stones were found at intervals. The number, however, was never great enough to pay for the working, and in late years there has been no systematic search.

Besides this Adolf Gulch placer, diamonds have occasionally been found in the gold placers of the Poludenka valley. The largest specimen found weighed nearly 3 karats.

Diamonds have been found in the Paatsjoki River in Russian Lapland. This river flows over a substratum of gneiss, but by occasional dikes of granite and pegmatite. In the gravel of the river beds are found water-worn minerals, garnet being the most frequent. Zircon, corundum, fragments of rutile, tourmaline, and occasionally small diamonds have been found. The largest, however, did not exceed 1½ mm. in diameter, and their value was not sufficient to induce any systematic search.

Miraculous Recovery of a Ring.

THE London *Spectator* has been publishing a number of letters from its readers relating interesting ring stories. Here is the latest:

The incident occurred some eight years ago, whilst I was at school near Boulogne. There was a pond in the garden, in which one of my schoolfellows lost a plain gold ring; we immediately told the gardener, who proceeded to drag the spot where the ring had fallen, the water there being between three feet and four feet deep; many and many buckets of mud he hauled up, but without success, and the ring was given up for lost. About three mornings later, it being bright and sunny, I suggested to one of the girls we should go to the pond, for "if the water was clear, by some lucky chance we might see the ring." "Oh, nonsense!" she said, "as if one could find it now; the gardener probably buried it a great deal deeper than it was before." I said, "I should go any way," so she accompanied me. Passing the tool house I picked up a stick, "carnation" sticks, I think they are called, long and smooth. On reaching the pond the water was beautifully clear, but no ring was visible. "There goes the school bell!" cried my friend, "come along, we shall be late!" I replied by running my stick as far as it would go into the mud. On drawing it out, my amazement can only be pictured, not described, for about half-way up the stick was the ring! Even now it seems to me little short of a miracle, for how easily the stick might have hit on the edge of the ring and buried it yet deeper.

The Jewelers' Security Alliance are sending to the trade a handsomely designed blotting pad which, as an advertisement, ought to fulfil its mission without difficulty. Upon the cover of the pad appears the figure of a herald pointing to a poetic admonition to jewelers which ends in these words:

You may have it at once, if you choose to expend
An eagle your valuable stock to defend
And a five dollar fee. Then to crooks bid defiance
By joining the Jewelers' Security Alliance.

Holiday Goods for Jewelers.



Appreciating the importance of the Jewelry Trade as a factor in our business, we have ordered our stock for this season with the special view of catering to the wants of the Jeweler in his Fancy Goods Department. The lines we show are especially suitable for Holiday Gifts, and are among the most salable and profitable goods a Jeweler can show.

Flemish Beer Steins and Jugs,
Bohemian Glassware in Cases,
Vienna Porcelains, Plates
and Figures, French China,
Fancy Articles.

CALL AND SEE OUR LINES.

ENDEMANN & CHURCHILL,
IMPORTERS OF
CHINA, GLASS AND FANCY GOODS,
50 MURRAY ST., NEW YORK.



DOULTON'S LAMBETH WARE.

It's Not Our Policy....

To talk of a dozen things at once. We would rather draw your attention to one thing at a time, with force of argument enough to interest you to the buying point, but the time for making purchases is short; whole lines are bought up in a single day's trading, so that it is hazardous to advertise anything in particular.

We have just opened a line of Royal Vienna—lustre grounds, exquisite paintings and marvelous gold effects—also lines of Royal Bonn, Doulton's Lambeth and a line of Coalport Cups and Saucers and Plates. If you come early enough you can get some.

Bawo & Dotter,

26-32 Barclay Street,
New York City.

Our New Line of Goods

For the

Jewelry and Fancy Goods Trade

is unequalled in Artistic Designs and Attractive Finishes.

Vases, Pitchers, Jardinieres, Etc.,

in Plain and Decorated,

BALEARIC, CERISE, RHODIAN and other FINISHES,

the handsomest ever put on metal.



Gold and Onyx

TABLES AND JARDINIERE STANDS, CANDELABRAS, FIGURES, BUSTS, Etc.

Reception Lamps

with the celebrated "B. & H." or "B. & H." Radiant Burner.

THE FINEST LINE EVER PRODUCED.

The Trade

are cordially invited to inspect our productions at our salesrooms.

Bradley & Hubbard Mfg. Co.,

NEW YORK, 26 Park Place to 21 Barclay Street. BOSTON, 160 Congress Street. CHICAGO, 204 Masonic Temple. PHILADELPHIA. 714 Betz Building.
Factories and Main Office, MERIDEN, CONN.

PAIRPOINT MFG. CO.

46 Murray St. (First Flight), New York.



NEW SAMPLES.

Fine Cut Glassware, Fine Decorated Lamps, Fine Decorated Jewel Boxes, Toilet Articles, Etc.

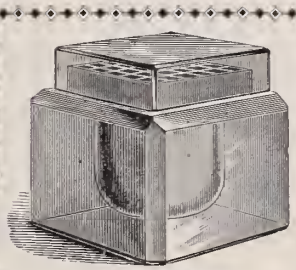
Owning and operating the celebrated

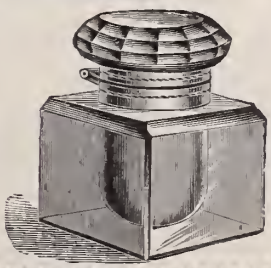
Mount Washington Glass Co.,

NEW BEDFORD, MASS.

Dealers are cautioned against handling Cut Glass bearing our Bull's Eye designs covered by Patents Nos. 28,178 and 28,179, unless the same are labeled

PATENTED JAN. 18, 1898.





A. A. WEEKS,

11 GOLD ST., NEW YORK,

Manufacturer and Importer of

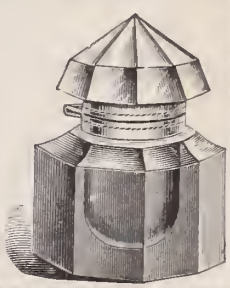
CUT AND PRESSED

INK STANDS

For Mounting Purposes.

We carry in stock a large assortment ready for

Immediate Delivery.



CHAS. F. WOOD & CO., DIAMONDS

14 MAIDEN LANE, NEW YORK. IMPORTERS AND CUTTERS.

NOTWITHSTANDING the recent advance in prices of ROUGH we are enabled to sell our Diamonds at the old prices, our purchases being made previous to the advance.

R., L. & M. FRIEDLANDER,

Diamonds, American Watches, Jewelry,

30 Maiden Lane, New York.

Branch Office, 97 HATTON GARDEN, LONDON, ENGLAND.

HALL CLOCKS.



TRAVELING CLOCKS.

GILT REGULATORS.

SWISS REGULATORS.

MANTEL CHIME CLOCKS.

BRONZES, VASES, MINIATURES.

Harris & Harrington,

32 and 34 VESEY ST., NEW YORK.

Sole Agents to the Trade for J. J. Elliott & Co., London.

Royal Worcester Porcelain

is particularly adapted for

Wedding Presents, Holiday and Birthday Gifts.

A new

Treatment of Ivory

by the Royal Worcester Company, with colored golds and bronzes, is peculiarly suited to statuary, and beautiful models, for decorative purposes, are in great demand.

Le Boutillier & Co.,

Importers and Jobbers.

18 East 17th Street, New York.

FERD. FUCHS & BROS.

SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

34 East 29th St., - New York.

WALTER E. HAYWARD,

SUCCESSOR TO HAYWARD & SWEET.

....MANUFACTURING JEWELER....

Silk Vests, Fobs, Buttons, Charms, etc.

ATTLEBORO, MASS.

NEW YORK OFFICE, 21 Maiden Lane.

L. LELONG & BRO.,

Gold and Silver

REFINERS, ASSAYERS and SWEEP SMELTERS.

Southwest Corner of HALSEY and MARSHALL STREETS,

NEWARK, N. J.

Sweepings a Specialty.

PROVIDENCE STOCK CO.'S CHAINS

100 STEWART ST., PROVIDENCE, R. I.
11 JOHN ST., NEW YORK.
SILVERSMITHS' BLDG., CHICAGO.

BRACELETS, LORGNETTES. VEST, DICKENS, PONY, BICYCLE **CHAINS.**

ALBERT LORSCH. TELEPHONE CALL, 746 CORTLANDT, N. Y. ALFRED KROWER.

ALBERT LORSCH & CO.,

LORSCH BUILDING. 37 & 39 MAIDEN LANE, N. Y.

167 WEYBOSSET ST., PROVIDENCE, R. I.

Importers of

DIAMONDS,

MÊLÉE AND SMALL BRILLIANTS, ALL SIZES AND GRADES.

ROSE DIAMONDS, PEARLS, OPALS, RUBIES, SAPPHIRES, OLIVINES, ETC.

....IMITATION STONES, NOVELTIES....

WE WILL FILL ALL ORDERS FOR HOLIDAY TRADE WITHIN 24 HOURS AFTER THEY REACH THE FACTORY.

S. O. BIGNEY & CO.'S

HIGH GRADE CHAINS. QUICK SELLERS AND LEADERS IN STYLE AND FINISH.

65 Nassau St: Cor. John. NEW YORK.

IMPORTERS AND CUTTERS OF **Diamonds**

Armstein Bros. & Co.

DIAMONDS Importers and Cutters. **L. & M. KAHN & CO.,** 172 Broadway, Cor. Maiden Lane, N. Y. **DIAMONDS**

29th YEAR. LARGEST CIRCULATION OF ALL THE JEWELRY PUBLICATIONS. OLDEST OF ALL THE JEWELRY PUBLICATIONS. VOL. XXXVII.



THE JEWELERS' CIRCULAR

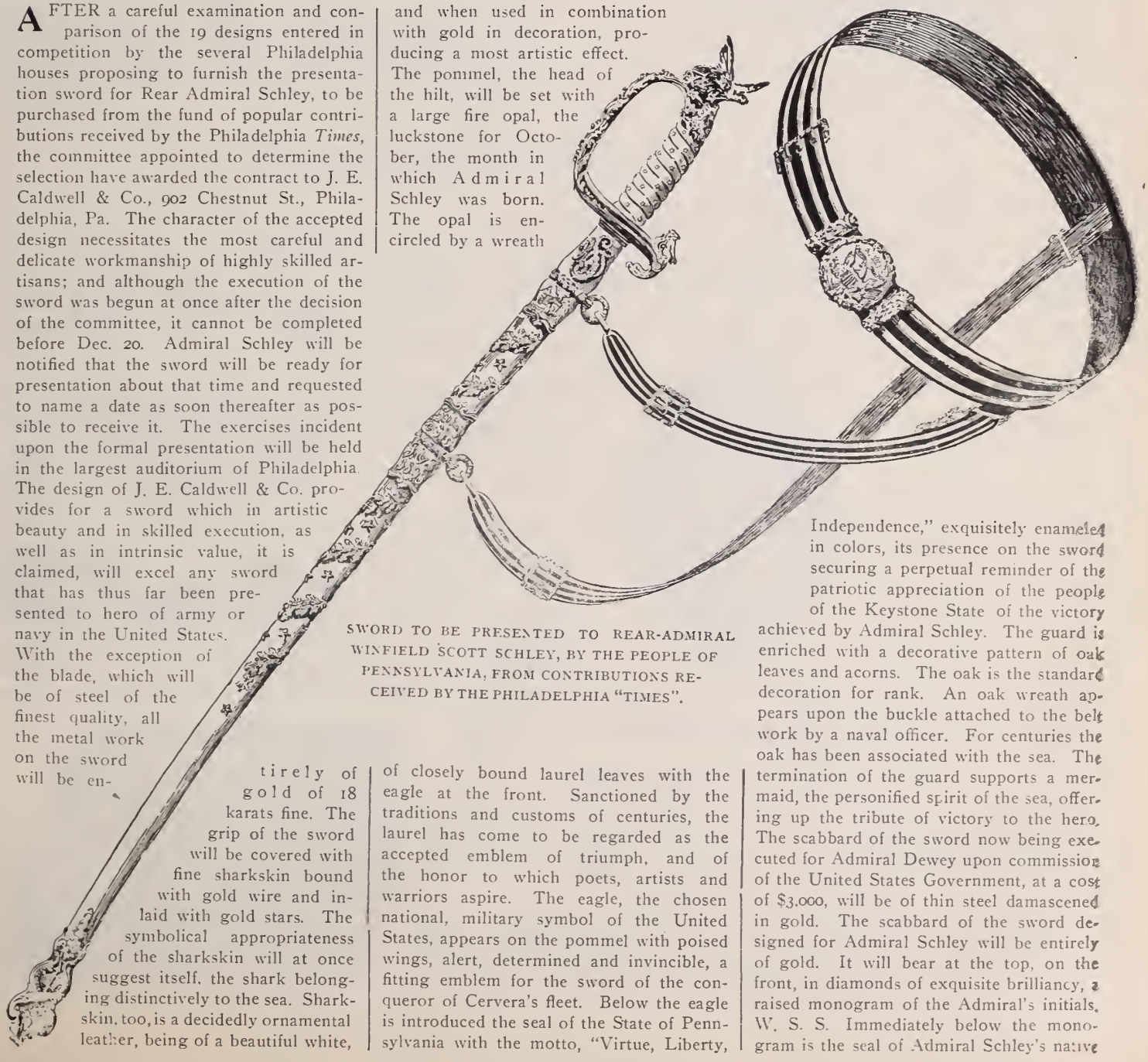
AND HOROLOGICAL REVIEW.

Corbin Building, 11 John St., Corner Broadway, New York.
Copyrighted by THE JEWELERS' CIRCULAR PUB. CO.
Entered at the Post Office in N. Y. as second class matter.

VOL. XXXVII NEW YORK, WEDNESDAY, NOV. 30, 1898. No 18.

THE JEWELERS' ART EMBODIED IN SWORD MAKING.

AFTER a careful examination and comparison of the 19 designs entered in competition by the several Philadelphia houses proposing to furnish the presentation sword for Rear Admiral Schley, to be purchased from the fund of popular contributions received by the Philadelphia *Times*, the committee appointed to determine the selection have awarded the contract to J. E. Caldwell & Co., 902 Chestnut St., Philadelphia, Pa. The character of the accepted design necessitates the most careful and delicate workmanship of highly skilled artisans; and although the execution of the sword was begun at once after the decision of the committee, it cannot be completed before Dec. 20. Admiral Schley will be notified that the sword will be ready for presentation about that time and requested to name a date as soon thereafter as possible to receive it. The exercises incident upon the formal presentation will be held in the largest auditorium of Philadelphia. The design of J. E. Caldwell & Co. provides for a sword which in artistic beauty and in skilled execution, as well as in intrinsic value, it is claimed, will excel any sword that has thus far been presented to hero of army or navy in the United States. With the exception of the blade, which will be of steel of the finest quality, all the metal work on the sword will be entirely of gold of 18 karats fine. The grip of the sword will be covered with fine sharkskin bound with gold wire and inlaid with gold stars. The symbolical appropriateness of the sharkskin will at once suggest itself, the shark belonging distinctively to the sea. Sharkskin, too, is a decidedly ornamental leather, being of a beautiful white, and when used in combination with gold in decoration, producing a most artistic effect. The pommel, the head of the hilt, will be set with a large fire opal, the luckstone for October, the month in which Admiral Schley was born. The opal is encircled by a wreath of closely bound laurel leaves with the eagle at the front. Sanctioned by the traditions and customs of centuries, the laurel has come to be regarded as the accepted emblem of triumph, and of the honor to which poets, artists and warriors aspire. The eagle, the chosen national, military symbol of the United States, appears on the pommel with poised wings, alert, determined and invincible, a fitting emblem for the sword of the conqueror of Cervera's fleet. Below the eagle is introduced the seal of the State of Pennsylvania with the motto, "Virtue, Liberty, Independence," exquisitely enameled in colors, its presence on the sword securing a perpetual reminder of the patriotic appreciation of the people of the Keystone State of the victory achieved by Admiral Schley. The guard is enriched with a decorative pattern of oak leaves and acorns. The oak is the standard decoration for rank. An oak wreath appears upon the buckle attached to the belt work by a naval officer. For centuries the oak has been associated with the sea. The termination of the guard supports a mermaid, the personified spirit of the sea, offering up the tribute of victory to the hero. The scabbard of the sword now being executed for Admiral Dewey upon commission of the United States Government, at a cost of $3,000, will be of thin steel damascened in gold. The scabbard of the sword designed for Admiral Schley will be entirely of gold. It will bear at the top, on the front, in diamonds of exquisite brilliancy, a raised monogram of the Admiral's initials, W. S. S. Immediately below the monogram is the seal of Admiral Schley's native



SWORD TO BE PRESENTED TO REAR-ADMIRAL WINFIELD SCOTT SCHLEY, BY THE PEOPLE OF PENNSYLVANIA, FROM CONTRIBUTIONS RECEIVED BY THE PHILADELPHIA "TIMES".



The "Old Reliable" Star ★ Brand.

Fourteen Leading Patterns

MADE IN

★ ROGERS & BRO., A. 1.

THE ORIGINAL and GENUINE
ROGERS Electro SILVER PLATE

Spoons, Forks, Knives, Etc.,

which have been manufactured continuously for more than Half a Century, and which have given universal satisfaction and made the name of Rogers famous. Buy only the GENUINE STAR ★ BRAND, which will satisfy your patrons and maintain your reputation as a reliable dealer. Every article is fully guaranteed. Made exclusively by

ROGERS & BROTHER, WATERBURY, CONN.
16 Cortlandt Street, New York.

COMPLETE LINE FOR HOLIDAYS NOW READY. SEND FOR CATALOGUE.

F&B. TRADE MARK REGISTERED **An Immense Business** is being done by dealers handling our lines. F&B TRADE MARK REGISTERED

SEND FOR CATALOGUE.

Chains,
Bracelets,
Lockets,
Pins, Earrings,
Heart Charms.



#157 Heart and Crown Box for Small Change.

Toilet Goods,
Manicure Goods,
Ebony Goods,
Sterling Silver Novelties.

Theodore W. Foster & Bro. Co., Successors to FOSTER & BAILEY
100 Richmond St.,
PROVIDENCE, R. I.

CROUCH & FITZGERALD,



Jewelry Trunks and Cases,
161
Broadway,
Bet. Cortlandt and Liberty Sts.,
688 B'way,
723 6th Ave.
NEW YORK.



$24 GROSS. $24 GROSS. $48 GROSS.
LOOKS LIKE GOLD, SOUNDS LIKE GOLD, WEARS LIKE GOLD.
And will Stand a Gold Acid Test.
WM. LOEB & CO., Providence, R. I.
MAKERS OF W. L. & CO. RINGS.

Mercantile Fountain Pens.

NEW COUNTER SHOW CASE,

Containing one dozen FOUNTAIN PENS, ASSORTED—Plain, Chased and Gold Bands.
1-3 doz. No. 1; 1-6 doz. No. 3; 1-6 doz. No. 4; 1-6 doz. No. 1 Gold Band; 1-6 doz. No. 9 Gold Band.
Glass top, sliding tray. Has space for surplus stock and boxes.

TRADE PRICE, $15.00 DOZ. NET.

AIKIN, LAMBERT & CO., Manufacturers Gold Pens, Pencils, Toothpicks, &c., 19 Maiden Lane, New York.
General Agents PAUL E. WIRT FOUNTAIN PENS.



We Have Passed the First Milestone

in the history of our business, and we take this opportunity, though somewhat late, of thanking you for the generous manner in which you received us as youngsters, the amount of confidence you reposed in us from the start, and your assurance, by kind words, of our satisfactory, prompt and efficient service.

We have spent 26 years of our life in harness, and have always tried to assert the fact that we will not employ anyone who is not,

First, COMPETENT. Second, COURTEOUS. Third, THOROUGHLY HONEST.

Our employees are hard workers, perfectly conversant with the business, and are always ready and willing to look after your very best interests.

The trade harvest has been greater than we anticipated, and the growth of our business compelled us to seek new quarters, which are light, airy and commodious.

Our stock, which was very much depleted, has been renewed with the latest up-to-date goods in our line. We have spared neither time nor money in making this business a success, and we wish to thank you for your part in making the first year a success beyond even our most sanguine expectations.

The sale of the **Jewels** which you have so generously bought, with kind expressions relative to their quality, our **Mainspring** Brands, which you have adopted, and many good things which you have purchased from us from time to time, are evidence to us that our efforts are being appreciated by the consumers.

We commence to get our day's work ready at 6.30 A. M., and there is no let up until 5 P. M., while our establishment now numbers 27 live people, with 4 salesmen on the road, whose stocks are acknowledged the best carried by any material house in this country. If none of our salesmen visits you, kindly send us your order by mail, and we feel certain that it will insure to us the greater part of your future trade.

We do not want it **all,** but just as much as your good-heartedness will see fit to give a worthy institution—worthy because of well-filled orders, accuracy and promptness.

We have started on a new year with a large stock of encouragement, and in looking over our various departments, Watchmakers' Tools, Material, Findings, Jewelry Repairing and Emblems for the trade, we feel we are well equipped, and that 1898 will be a year that we can look back upon with pride and pleasure.

L. C. REISNER & CO., LANCASTER, PA.

IMPORTERS, EXPORTERS, MANUFACTURERS AND JOBBERS, WATCHMAKERS' TOOLS AND SUPPLIES.

Special Department: Watchmakers wanting positions and Jewelers wanting watchmakers will please send in their names with reference.



A Ring of Beauty is a Joy to the Wearer!



The Retailer should always keep .....

The "Bryant" Rings.

in stock, for they best meet the popular desire for something both good and handsome at a price that will afford him a good profit.

Our Trade Mark guarantees Quality, Style and Finish.

TRADE



MARK.

They have enjoyed the favor of people of taste and refinement for nearly fifty years. Goods sent on approval to responsible parties. Don't wait for our travelers, but order direct from .....

M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.
OLDEST RING MAKERS IN AMERICA.

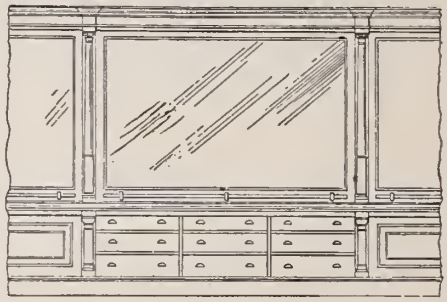
MELISHEK & PETTER,

128 Maiden Lane, New York.

MANUFACTURERS OF

WALL AND COUNTER CASES,

FOR JEWELRY, SILVERWARE, ETC.



WE make to order only, and guarantee our work to be Dust Proof and First-Class in all its details, and to have all the Latest Improvements as regards Shelf Arrangements, Electric Lights, Etc. We will cheerfully furnish Estimates and Sketches for any store free of charge.

CALL AND SEE US.

Silver Mounted Leather Goods.

Pocket Books, Card Cases, Memo Books, Desk Pads, Stationery Sets, Jewel Boxes, Cigar Cases, Photo Frames, &c.

Holiday Goods for Jewelers.

TRADE R MARK **C. F. RUMPP & SONS,** ESTABLISHED 1850.

Fifth and Cherry Streets, Philadelphia: | Send for New Illustrated Catalogue. | New York Salesrooms: 621 BROADWAY.

For 20 Years....

Successful as an Auctioneer is the record I point to. Good enough record, isn't it?—to back up my statement that I can conduct an Auction Sale for you that'll get results!

More of my story if you write.

Alexander J. Comrie,
22 JOHN STREET,
NEW YORK.

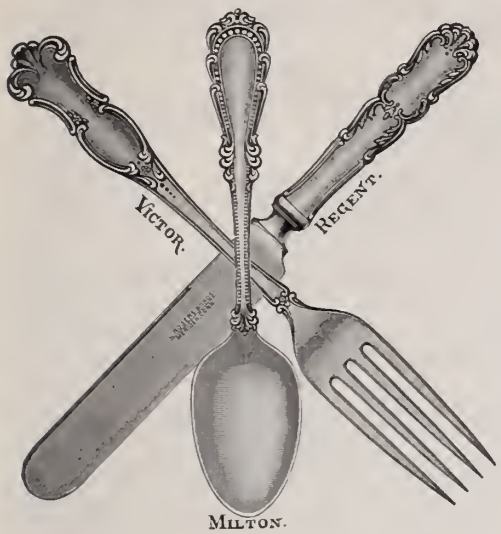


V Means everything that is first quality in Watch Glasses.

T They are used by more Watch and Case Makers than all others.

F Their success has induced others to copy the label but not the quality.

Reputations



are not made through luck. They represent the just deserts of the individual, individuals or objects who possess them.

The enviable reputation enjoyed by

C. ROGERS & BROS. A.1. PLATED WARE

is that ware's just desert. Do you see the point?

Catalogue No. 51 sent upon application.

Cephas B. Rogers—Gilbert Rogers—
Wilbur F. Rogers—

The Only Living Rogers Brothers

Manufacturing Silver Plated Ware.

C. ROGERS & BROS.,

Main Office and Factory: Meriden, Conn.

131 Wabash Ave., CHICAGO. MALTBY, HENLEY CO., 20 Warren St., NEW YORK.

Diamonds, Pearls and Precious Stones

are features of our stock to which we call your special attention. Our assortments in these goods are larger and more complete than ever before.

Small Watches....

In addition to a general assortment of movements and cases we have on hand a particularly attractive and extensive line of the SMALLEST WATCHES manufactured in this country, beautifully enameled and decorated.

OPPENHEIMER, BROS. & VEITH,

Members of the Merchants' Association of New York.

NEW YORK, Prescott Bldg., 65 Nassau St.
AMSTERDAM, 2 Tulp Straat.
LONDON, 10 Hatton Garden.

"THE JOAN"

The Leading plated Ware Pattern ON THE Market.

MANUFACTURED BY THE LEADING SPOON MAKERS OF AMERICA

R. WALLACE & SONS MFG CO
WALLINGFORD · · · · · CONN·

226 FIFTH AVE · NEW YORK·
109 WABASH AVE · CHICAGO·
120 SUTTER STREET·
SAN FRANCISCO·
63 BASINGHALL ST.
LONDON·E·C·

TRADE MARK
1835
R·WALLACE·
A1·



CAKE FORK PIE FORK SARDINE FORK COFFEE SPOON

State, Maryland, with the motto, "Crescite et Multiplicamini." The upper ring for the supporting strap, which is delicately enriched with laurel and stars, is placed between the monogram and the seal. The lower ring, similarly decorated, is attached to a mounting upon which is inscribed "Santiago de Cuba, July 3rd, 1893." The main portion of the scabbard is decorated with a continuous, encircling wreath of oak leaves, set with stars in high relief. The ferrule or lower part of the scabbard is plain, affording an effective contrast to the enrichment above, and terminates in two gold dolphins entwined about a trident, Neptune's sceptre of the sea. The sword blade of fine steel will be damascened in gold with the inscription on one side, in beautifully shaded and luminous script, "Presented to Rear-Admiral Winfield Scott Schley, as a token of admiration of his victory at Santiago, July 3, 1898, by the people of Pennsylvania." On the other side of the blade will be depicted a view off the harbor of Santiago with the vessels of war shown in panorama, the *Brooklyn*, the flagship of Admiral Schley, occupying the position of prominence. The buckles, slides, snaps and all the mountings of the belt will be of solid gold. The bullion tassel and embroidered belting will be of a very fine quality, especially prepared for the purpose for which the sword will be used.

The proposition to present a sword to Admiral Schley by popular subscription was first announced by Mr. McClure in an editorial in *The Times* of Aug. 30, 1898. That was the act which provided the preface, and the motive, all ready for the superstructure of the story of the People's Sword for Schley. *The Times* made the announcement—the people did the rest! The sword presented by the Government to Admiral Dewey will cost $3,000, which is $500 less than the cost of the sword to Admiral Schley, the costliest sword ever presented to either a navy or an army officer in the United States.

New Trial for Frank Foxwell.

WASHINGTON, D. C., Nov. 25.—The presiding Judge in Circuit Court No. 2, has granted a new trial in the case of Frank Foxwell, who was recently convicted on the charge of stealing some diamonds from Abram Samaha, retail dealer in ornamental stones, on F St. Full details of the case were published in THE CIRCULAR of Nov. 9.

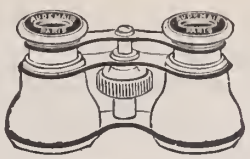
A Law That Seriously Affects Jewelers if Enforced.

WASHINGTON, D. C., Nov. 25.—The Court of Appeals will soon be called upon to determine a question of law which will be of great importance to a large number of local business men, including the jewelry and kindred trades. On March 3, 1891, a law was enacted entitled, "An Act Relating to Junk Dealers, Dealers in Second Hand Personal Property and Pawnbrokers in the District of Columbia." This act, in part, provides:

"Junk dealers and dealers in second hand personal property of any kind or description whatsoever, shall pay to the District of Columbia a license tax of $40 annually. Every person whose business it is to buy or sell any second hand personal property of any kind or description, shall be subject to the provisions of this act and to all laws and regulations now in force in the District of Columbia, and to all valid regulations which may hereafter be provided relating to junk dealers or dealers in second hand personal property." The law also provides that all such dealers must report their purchases to the Major of Police 10 days before they make any sale of the property so purchased.

Although the law has been on the statute books for a number of years, it was not until recently that an attempt was made to enforce it. Several weeks ago warrants were sworn out against a number of bicycle dealers, charging them with being unlicensed second hand dealers. The trial of the cases resulted in the dealers being declared guilty. If this law is applicable to bicycle dealers, it will equally affect jewelers who buy old gold and silver, and if the ruling of the lower court is affirmed, it will be necessary for all such dealers to take out an annual license, for which they will have to pay $40. But the dealers contend that the law is not applicable to them for the reason that their primary business is the sale of new goods; that the buying of old goods is merely an incident to their business of buying and selling new goods.

It has also transpired that the local authorities construe shop worn goods to be second hand goods and the declaration is made that any dealer who sells such goods is liable to the license tax. The fact has also been brought to light that any article left with a dealer to be repaired cannot be sold by that dealer, if the owner fails to

JUST ARRIVED—OUR FALL IMPORTATION OF
AUDEMAIR OPERA GLASSES
"None Better Made."
SEND FOR CATALOG.

Also Cheaper Grades,
LAMAYRE and CHEVALIER.
Pearl Opera Glasses from $2 up

Ask to see the Improved Spencer Patent Focusing Handle Opera Glasses.



MAKERS OF SPECTACLES AND EYEGLASSES.
SPENCER OPT. MFG. CO.,
15 MAIDEN LANE, N. Y.

THE NEW YORK JEWELER
Annual Catalogue
has nearly 1,000 pages.
It is published by
S. F. MYERS CO.,
Manufacturers and Wholesale Jewelers,
48-50 Maiden Lane, New York City.
Myers Building.

"TRADE-MARKS
of the Jewelry and Kindred Trades,"
with a Supplement just issued, contains
Over 2,250 Marks
comprising every mark in the trade. Handsomely Bound in Cloth. Artistically Printed, Systematically arranged and Indexed.
PRICE:
Book and Supplement.....$3 00
Book and Supplement and one year's subscription to THE JEWELERS' CIRCULAR..... 3 50
Book and Supplement to present subscribers... 2 50
THE JEWELERS' CIRCULAR PUB. CO.,
11 John St., cor. Broadway, N Y.

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES
SCIENTIFIC RUBIES | OPALS | OLIVINES
Pearl Collarettes mounted with Diamond Bars.

Our stock is well adapted for orders requiring *immediate* delivery. We have on hand an immense stock of all qualities and sizes in Diamonds, Pearls and other Precious Stones, and have competent office staff to fit stones for settings and pay especial attention to any orders requiring accuracy in every detail.

JOSEPH FRANKEL'S SONS, Telephone: 3899 CORTLANDT, 68 Nassau Street, NEW YORK.
Our Packages are insured for $10,000 in transit by Express, and we prepay Express Charges.
FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

"Cupid" Toilet Set.

THIS PATTERN COMPLETE IN EVERY ARTICLE.



TRADE MARK.

Geo. W. Shiebler & Co.,

SILVERSMITHS

33 Union Sq., New York.

DECKER BUILDING.

call for it, unless said dealer takes out a license. It will readily be seen what an injustice this law, if upheld, will work to local jewelers.

A meeting of various merchants affected by the enforcement of this law was held this week. The situation was gone over thoroughly and it was unanimously agreed to carry the case to the Court of Appeals for a final decision as to the validity of the law.

Board of Directors of American Association of Opticians Meet.

A meeting of the board of directors of the American Association of Opticians was held in New York, Nov. 26. The next annual meeting in Rochester, N. Y., was fixed for next Aug. 1, 2 and 3. A handsome design for the association's certificate of membership, and which will also be used on its stationery was approved and will be made at once. A committee on exhibits were appointed, of which Frederick Boger is chairman. Other members are: A. G. Barber, H. E. Kirstein, Oscar W. Meyrowitz, Henry Borsch and C. L. Merry.

A committee on lectures to be secured for the next meeting were appointed, consisting of T. W. McAllister, J. W. Sanborn and H. L. De Zeng, Jr.

Kalman Levy Arraigned for Perjury, but Discharged.

SCRANTON, Pa., Nov. 24.—The theft of a package of jewelry from N. B. Levy & Bro. about two months ago had a sequel last week when George Wickenhoeffer, who is awaiting trial for the theft, had Kalman Levy, one of the firm, arraigned before Alderman Millar on a charge of perjury. Wickenhoeffer was a driver for the Adams Express Co. at the time the jewelry package disappeared and is charged with stealing it. Last week he alleged that Mr. Levy committed perjury in swearing that he (Wickenhoeffer) received the package for shipment. Alderman Millar couldn't see it that way and Mr. Levy was discharged.

A Former Jeweler Shoots Himself on His Daughter's Grave.

JANESVILLE, Wis., Nov. 23.—Stephen C. Spaulding, of Villa Ridge, Ill., formerly a leading jeweler of this city, shot himself on his daughter's grave in Oak Hill cemetery Sunday afternoon. He was visiting here and appeared cheerful.

He left letters to a brother, son and several friends, giving directions as to his funeral, which he wished to be conducted by the Odd Fellows' lodge here, of which he was a member. He left Janesville in 1863 and settled in Villa Ridge. He had abundant means and was universally respected. No cause is known for the deed. He was about 75 years old.

Elgin Watch Factory Machinists Want $3.50 Per Day.

ELGIN, Ill., Nov. 25.—The machinists of the watch factory who have asked for a readjustment of wages on a basis of $3.50 a day, expect an answer soon. The committees recently visited Chicago to consult with the management regarding the matter. The machinists say the scale asked for is the same paid the Chicago tool makers.

Alfred H. Smith & Co.,

NEW YORK:
182 Broadway.

CHICAGO:
103 State Street,
Columbus Memorial Building.

LONDON:
33 Holborn Viaduct.

Diamonds,
Rubies,
Emeralds,
Sapphires,
Pearls, &c.

Mounted Goods also.

We aim in our Chicago, as well as in our New York office, to carry a stock of the above goods to meet all demands of the Western as also of the Eastern markets.

Our Chicago branch is the only thoroughly equipped office in the West representing a New York Importer's Stock, and orders sent there from the Western States will receive the most prompt attention and be filled at the lowest rates consistent with the quality demanded.

Memorandum goods sent to dealers. References requested from those unknown to us.

Fourth Quarterly Sale of Ivory at Antwerp.

WASHINGTON, D. C., Nov. 26.—The fourth of the quarterly Antwerp sales of ivory took place in that city on Oct. 31 last, and the ivory offered for sale included 68,587 pounds of hard Kongo; 9,240 pounds of soft Kongo; 19,448 pounds of Angola; 7,770 pounds of Ambrize; 2,244 pounds of Gabon; 1,018 pounds of Abyssinia, 528 pounds of Gold Coast; 470 pounds of Benguela and Angola; which gave a total of 109,300 pounds. For the corresponding quarter of 1897 these sales amounted to a total of 165,000 pounds, in 1896 to 132,000 pounds, and in 1895 to 156,200 pounds.

The market is reported as being very active and the prices strong. There was a rise in the price of from 9 to 19 cents per 2.20 pounds for the medium tusks and the scrivailles. Tusks for bangles, however, showed a slight decline in price. The stock reported to be on hand at the present time is 176,000 pounds.

Death of Freeman Godfrey, One-Time Jeweler.

GRAND RAPIDS, Mich., Nov. 26.—Freeman Godfrey, aged 73 years, one of the wealthiest citizens in Grand Rapids, died last night. In his earlier days Mr. Godfrey was a jeweler in Pittsburgh, but made his fortune in Kent county in the plaster quarries. He leaves a son and a daughter.

J. J. Swenhorst has opened a new stock of jewelry in Salubria, Idaho.

TO SECURE A

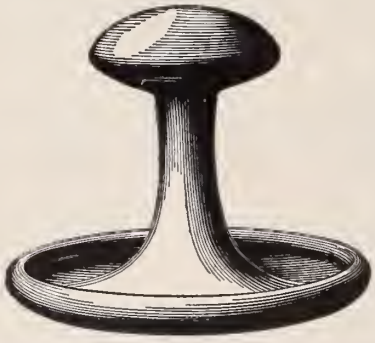
Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button.

Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer*, a new button will be *given in exchange.*



PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7L, 8L AND 9L

The Standard American Collar Button.

Extra Long Post. **Extra Width of Back.**

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape;
4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co., 49 Chestnut St., Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y., Selling Agents for the Jobbing Trade.

Importations at the Port of New York.

Weeks Ended Nov. 26, 1897, and Nov. 25, 1898.

	1897.	1898.
China, glass an earthen ware:—		
China	$52,098	$85,806
Earthen ware	16,663	30,437
Glass ware	21,375	16,252
Instruments:—		
Musical	8,912	14,001
Optical	1,268	11,139
Philosophical	1,745	2,973
Jewelry, etc.:—		
Jewelry	1,370	8,228
Precious stones	93,421	134,242
Watches	20,213	21,021
Metals, etc.:—		
Bronzes	242	583
Cutlery	11,884	21,195
Dutch metal	394	549
Plated ware	1,277	997
Platina	9,351	4,685
Silver ware	15	6,348
Miscellaneous:—		
Alabaster ornaments	121	———
Amber	1,463	1,417
Clocks	3,641	4,775
Fancy goods	4,229	5,589
Fans	7,877	3,993
Ivory	16,733	29,774
Ivory, manufactures of	581	118
Marble, manufactures of	3,219	6,819
Statuary	1,799	1,150
Shells, manufactures of	16,340	8,232

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Nov. 26, 1898.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$104,348.30
Gold bars paid depositors	57,305.73
Total	$161,654.03

Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:

Nov. 21	$5,419
" 22	46,377
" 23	26,140
" 24	holiday
" 25	21,305
" 26	5,101
Total	$104,342

Interesting Developments in the Mary A. Oskamp Will Contest.

CINCINNATI, O., Nov. 26.—A petition was this week filed in the Probate Court on behalf of John Daller, as surviving partner of the late Clemens Oskamp, to ascertain the value of the late Mrs. Mary A. Oskamp's interest in the firm, and to have the same duly approved according to law.

Judge Ferris this week appointed David Edwards as administrator of the estate of Mrs. Oskamp, over which there has been a long contention by the heirs who objected to the appointment of John Daller as executor, on the grounds that his interests were hostile to the other heirs.

Before the court could determine the question of objection raised, Mr. Daller tendered his resignation, on the ground of pressing business. Mr. Edwards' bond was fixed at $200,000.

The suit to set aside the will filed in the Common Pleas Court has not yet been reached for trial. The issue is that undue influence had been used over the testatrix. The estate is valued at $135,000. The appraisers of the Oskamp stock in the store on Vine St. completed their work this week, and the figures were turned over to the attorney, to be filed after adjustment. The finality has not yet been reached, as the aggregate has not been made.

Ward's Scheme for Relieving Jewelry Stores of Goods.

LEBANON, Pa., Nov. 25.—The other morning a man, aged about 50 years, entered the jewelry store of Peter Consedine, and, claiming his eyesight to be poor, made a pitiful plea for a pair of spectacles. Mr. Consedine had just opened his store and had unpacked his satchel which contained a number of gold watches and other valuables that he had stored away for the night and in the meantime laid a lady's gold watch on the showcase. During the same time, Mr. Consedine got out a box of spectacles to allow the stranger, who gave his name as Ward, and hailing from Hebron, to make a selection.

In a short conversation which followed a customer came in and was waited upon by Mr. Consedine. Ward said he was unable to select any glasses to fit his eyes and after he had left the store Mr. Consedine looked for the watch, but found it gone.

Lawyers Who Try to Take Goods Under a Mortgage Arrested for Burglary.

NEBRASKA CITY, Neb., Nov. 20.—Last Tuesday John W. Black, of Black & Timblin, attorneys, went into J. E. Conley's jewelry store and attempted to take from it a quantity of goods on which he claims Mr. Conley gave a chattel mortgage to Miss Sina Foss. Mr. Conley objected and had a warrant sworn out for Mr. Black's arrest on the charge of daylight burglary. Black was arrested and at once released on $100 bond. Later Black and Timblin again attempted to remove the goods, when Mrs. Conley, in the absence of her husband, locked the door of the store room, making the attorneys prisoners until they could procure a lawyer. S. J. Stevenson was secured and a warrant was sworn out and served on Black and Timblin for daylight burglary. They were taken before Justice Leigh, pleaded not guilty and after some parleying the examination was postponed to Nov. 29, and Black and Timblin each placed under $200 bonds.

Death of Frank R. Peters.

BRATTLEBORO, Vt., Nov. 24.—Frank R Peters, jeweler, of Winchester, died last Friday at the age of 78 years, after an all Summer's illness that had confined him to his house for several weeks. He was a native of Rutland, Mass., and had worked at his trade in Alstead, Bellows Falls, Swanzey, Mohawk, N. Y., and Winchester, moving to the latter place about 35 years ago. He joined the Masons when a young man, and for many years had been tyler of Philesian Lodge. He is survived by a widow, whom he married at Alstead Aug. 30, 1843.

One of the large display windows of D. I. Seifert's jewelry store, Phillipsburg, N. J., was broken early on the morning of Nov. 21, and eight revolvers and a box of cartridges were stolen.

A jewelry case which was on exhibition in front of the store of Louis Wathen, 7123 Arapahoe St., Denver, Col., was carried off by a thief a few evenings ago. The case contained $55 worth of watches, rings and ore specimens.

HIGHEST PRICE PAID FOR
ALL KINDS OF . . . . .

American Pearls

We have an EXTRA large and fine quantity of rough Ceylon Sapphires and Rubies for jewels and mechanical purposes.

L. Tannenbaum & Co.,

...IMPORTERS AND CUTTERS OF...

Diamonds and Precious Stones,

Cor. Maiden Lane and Nassau St.,

25 HATTON GARDEN, LONDON.

...New York.

...TELEPHONE, 1959 CORTLANDT...

C. G. MALLIET & CO.,
DIAMOND CUTTERS,
14 MAIDEN LANE, - - NEW YORK.
LONDON, 50 Holborn Viaduct. AMSTERDAM, 2 Tulpstraat.



Successful Selling

is easily accomplished when a Jeweler has desirable patterns in stock, at prices that are attractive to his customer.

Diamond Jewelry of our manufacture possesses these pleasing qualifications to a surprising degree, insuring satisfactory sales and most satisfactory profits.

Rings,
Pendants,
Brooches,
Links,
Stick Pins,
Lockets.

Kohn & Co

9.11.13 MAIDEN LANE,
NEW YORK.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

26 Holborn Viaduct, London.

MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF RANDEL, BAREMORE & BILLINGS,

Importers of DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC., MAKERS OF FINE DIAMOND JEWELRY,

26 MAIDEN LANE, (Southwest Corner Nassau Street,) NEW YORK.

JOHN C. MOUNT, ADDISON W. WOODHULL.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Lockets and Coral Jewelry,

20 JOHN STREET, NEW YORK.

Stern Bros. & Co.

Cutters of . . .

DIAMONDS,

MANUFACTURERS OF

Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.
LONDON OFFICE, 29 ELY PLACE
CHICAGO OFFICE, 149 STATE ST.

FOX & CO., Lapidaries and Importers of ....Precious Stones.

Now at.....
22 JOHN STREET,
NEW YORK.

Cutters of American Gems and Fine Miniature Glasses.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

3 MAIDEN LANE, NEW YORK.

Barney Metzger in Custody Charged with Larceny.

KANSAS CITY, Mo., Nov. 24.—Detective Andy O'Hare left to-day for Dequeen, Ark., to bring back to Kansas City Barney Metzger, who is under arrest there on information from Chief Hayes that he is wanted here on a charge of grand larceny. Detective O'Hare carried a warrant for Metzger's return, alleging the larceny of a $200 pair of diamond earrings from Mrs. Mary Lasky, a jeweler and pawnbroker, 1027 Main St. The police claim Metzger obtained the earrings from Mrs. Lasky on the promise that he would sell them, but instead pawned them and fled.

Metzger formerly had a jewelry store near 9th St. and Baltimore Ave. Only a few weeks ago Metzger was arrested at the instigation of Frank Ferguson, who claimed he had failed to make return for a diamond ring Ferguson had given him for sale. Metzger returned the ring and the prosecution was dropped. Patrolman Harry Adams stated last night that he had left his wife's watch with Metzger to be repaired, not long since. Later when he went to get the watch it was gone. Adams claimed to have recovered the watch from a pawnbroker's shop, where it had been pawned for $5.

M. L. Mantel's Window Looted of a Large Quantity of Goods.

SYRACUSE, N. Y., Nov. 26.—The jewelry store of Morris L. Mantel, 129 N. Salina St., was entered by burglars early Thursday evening, entrance being gained by smashing the glass of a show window. One tray of initial rings, one small tray of ladies' rings, two trays of plain gold rings and some odd rings and boxes, amounting in all to several hundred dollars in value, were taken.

A friend of the owner of the store passing in front of the place at 8 o'clock saw a window broken and told the proprietor, who made the investigation with the foregoing result. From the number of things looked over and carefully piled up, it was apparent that the thieves had taken their time and looked the place over thoroughly. There is no clue to the thieves.

Employe in Schwarzkopf & Dorer's Factory Has a Terrible Experience.

NEWARK, N. J., Nov. 26.—Gustave Zitzer, employed in Schwarzkopf & Dorer's jewelry factory, at 477 Washington St., was badly injured by one of the machines yesterday morning. His coat caught in a big leather belting and he was whisked along at a terrific rate and then carried up to the ceiling.

John Glausser, the foreman, rushed to the lever controling the machinery and reversed the engine slowly. Zitzer was pulled from the wheel and taken to the hospital. He did not recover consciousness for several hours. Though badly battered and bruised, the doctors say he may live.

J. D. Crouch is successor of D. C. Robinson, Fowler, Ind.

S. W. McHenry, Pleasant Lake, Ind., while stepping from his store to the office of a friend, fell dead Nov. 22.

Precious Stones: London Market

HATTON GARDEN, London, Eng.,
Nov. 19, 1898.

All fine fancy stones are selling well.

The interest in the diamond market, which has for some time dwarfed other topics of conversation in the Garden, is now quite secondary to the great pearl question. Even emeralds for a time are playing "second fiddle." Prices are altogether unquotable. Fine pearls are fetching "anything you like to ask," the appreciation in prices being even greater than was the case with emeralds about a year ago. In some quarters it has been freely stated that the supplies from the fisheries have declined. As far as I can ascertain this is not the case, or at least the decline is insufficient to account for the astonishing advance in prices. The fact is that the demands have altogether outdistanced stocks available. No doubt the prevalence of mourning in the court and aristocratic circles here and on the continent has created an abnormal demand, and in addition the increased inquiry from America has caused a keen competition among buyers.

The stock of a Hatton Garden dealer was recently sold by auction. The goods offered were principally mounted diamonds, rubies, emeralds, pearls and sapphires. About 20 lots realized severally sums between £100 and £500. Higher priced articles were the following: Large cabochon sapphire and brilliant pendant, £861; fine emerald and brilliant stomacher, £1,260; collet necklet of 44 blue-white brilliants, £1,443; brilliant brooch with center pearl, £630, and a necklet of five large pear shaped emeralds and six brilliants *en pendant*, £957. R. F.

Notes from London.

Presents for Christmas.—Some exceptionally tasty umbrella handles are being shown here. Tortoise shell and ivory mounted in plated gold are effective. As to prices the former is expensive where the whole handles are made of it; some of the sticks (before making up) sell wholesale at a little over a dollar apiece, but with all tortoise shell the price is about double. Automatic card cases (releasing only one card at a time) are selling well in silver; and a natty little vesta box on a somewhat similar principle (exposing the contents for easy extraction). Cigar and cigarette tube holders in silver, with ring for hanging to watch chain are "quick sellers." In the same class, cases for cigarette papers with engraved monograms retail at 6s. 6d. and upwards. Hair brushes in ivory or ebony with monograms in silver or all silver stamped backs are still *de rigueur*.

A Jewelry Store on the Stage.—Elkington's London establishment in Regent St. has booked another order of an out of the way kind, viz., the supply of plate and jewelry for the jewelers' shop which forms the sensation scene in the first act of the new drama at Drury Lane Theater, "The Great Ruby." R. F.

L. W. Keil, a former Rockford, Ill., jeweler, is now engaged in the jewelry business at Rocky Ford, Col.

ESTABLISHED 1840.

Chester Billings & Son,

Successors to **RANDEL, BAREMORE & BILLINGS,**

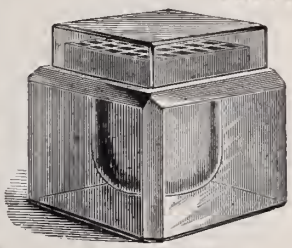
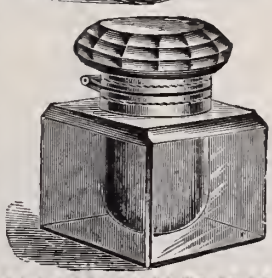
1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & Co.
1880 RANDEL, BAREMORE & BILLINGS.

IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS.

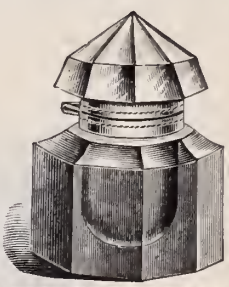
58 Nassau Street, NEW YORK.
29 Maiden Lane, NEW YORK.
22 Holborn Viaduct, LONDON, E. C.

DIAMOND JEWELRY.

John F. Saunders, Cutter and Importer of
DIAMONDS AND OTHER PRECIOUS STONES.
FINE PEARLS A SPECIALTY.
68 Nassau St., cor. John St., Sheldon Building, Room 16. NEW YORK.

A. A. WEEKS,
11 GOLD ST., NEW YORK,
Manufacturer and Importer of
CUT AND PRESSED
INK STANDS
For Mounting Purposes.
We carry in stock a large assortment ready for Immediate Delivery.



S. STERNAU & CO.,
Office and Factory,
193 Plymouth St., BROOKLYN, N. Y.
Display Handsome New Lines Of
Chafing Dishes, Kettles, Trays,
CRUMB TRAYS and SCRAPERS, BREAD BASKETS, ETC.




New York Salesroom:
204 Church St., cor. Thomas St.
CATALOGUE ON APPLICATION.

E. A. Lehmann & Co., 20 Maiden Lane New York.
MANUFACTURERS OF
FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS.
SEND FOR CATALOGUE.

Testimony Taken in the Customs Case Against Joseph Con.

The proceedings to take the evidence in the case of the seizure of the diamonds sent by mail to Joseph Con, as reported last week, began before United States Commissioner Lyman, in the Post Office building, New York, Monday afternoon. The package of diamonds in question arrived in this country by mail, having been sent to Mr. Con by B. Berensohn, of Amsterdam, and were valued at $1,519. Upon its arrival at the Post Office, Mr. Con was sent for and the package was taken to the Appraiser's stores. Here, when its contents were discovered, it was sent back and was seized by the customs authorities on the ground that dutiable merchandise is prohibited in the mails by the International Postal Treaty. As told last week, Mr. Con filed a petition before Judge Brown for a remission of the forfeiture, and the Judge ordered a summary investigation of the facts to be had, and the evidence brought out at this investigation, together with the petition to be sent to the Secretary of the Treasury.

As soon as the proceedings commenced before Commissioner Lyman, Assistant District Attorney King, on behalf of the Government, objected to the taking of the testimony on the ground that the commissioner had no jurisdiction, as the proceedings about to be taken were not authorized by the statute. He said that under Section XXXII. of the Dingley law modifying Section VII. of the law of 1890, the Secretary of the Treasury had power to remit forfeiture only in cases where the seizure was due to a manifest clerical error, and that the petition of Mr. Con did not allege that this forfeiture was in any way due to such an error.

M. S. Allen, who appeared for Mr. Con, contended that the act cited by Mr. King applied only to remissions of forfeiture in cases where goods had come into the country in the regular way, and said that these proceedings were based on a section of the Revised Statutes still in force. Commissioner Lyman allowed the proceedings to go on. Mr. Con was the only witness examined and he testified that he was a diamond splitter and from time to time had been in the habit of receiving rough diamonds from abroad by mail; that on Aug. 19 he received a Consular invoice of some cut diamonds and at the same time received a notice from the Post Office that a package awaited him there. He went to the Post Office and told the authorities there he expected no package and asked if it was not a mistake, but they told him that the package was there addressed to him. He also, he said, told the revenue officer that he had received an invoice, but no bill of lading. The package was taken by the revenue officer to the Appraiser's stores, where it was opened and found to contain cut diamonds which corresponded to the invoice. Mr. Con said he had no idea of what the package contained. He had not ordered these goods, though he had told Berensohn if he found any cut diamonds cheap to send him some. He expected Berensohn would send them in the regular and proper way. He had never told Berensohn to send him cut diamonds by mail and had no intention of violating the law. Mr. Con said he offered to pay the duty at the time the goods were opened, but his offer was not accepted. At the conclusion of the witness's testimony the proceedings were adjourned.

Jewelers Interested in the New Business Men's Association of Washington.

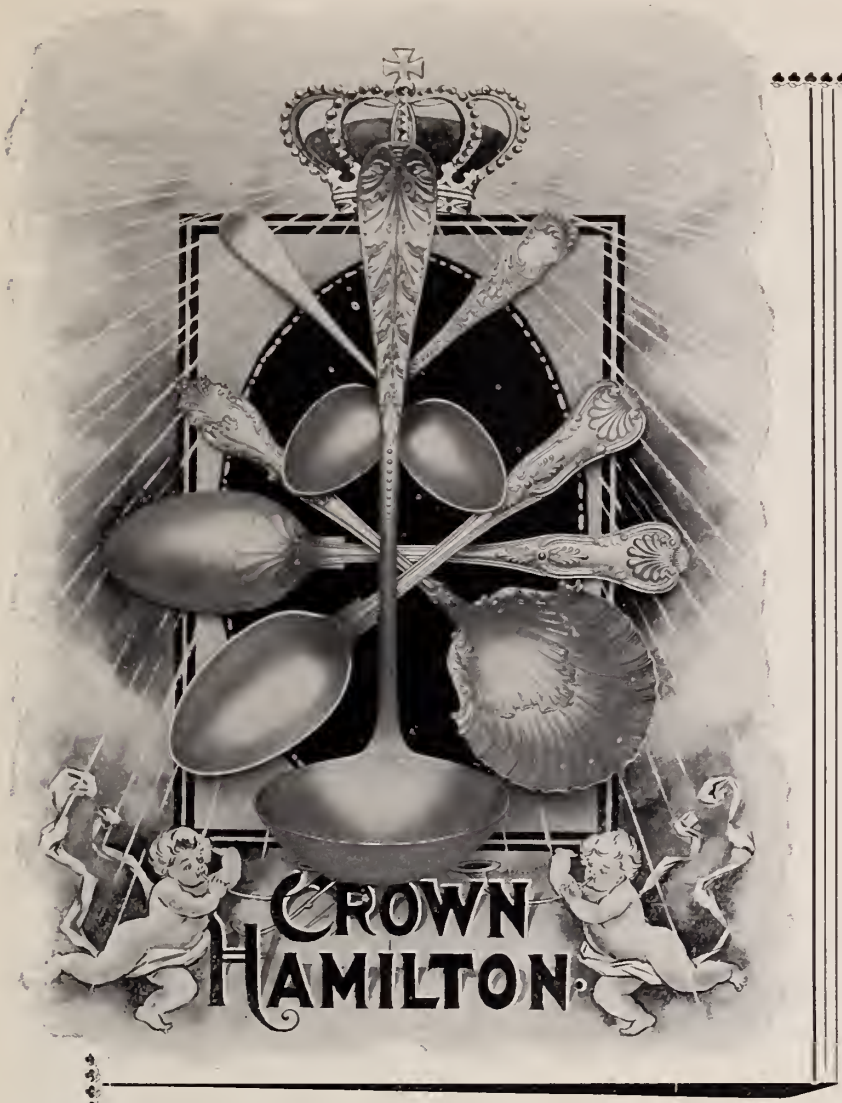
WASHINGTON, D. C., Nov. 26.—Representative business men to the number of 100 met last night and perfected an organization to be known as the Business Men's Association of Washington. The objects of the association are to bring the business men of the city into closer business and social relationship for mutual advantage; to correct all legal and business abuses, if they exist; and to adopt ways and means, from time to time, to promote the advancement of local business interests. The officers of the association are men who stand high in the business world, and the board of directors, consisting of 22 members, represent many different branches of trade.

William Ramsey, jeweler, 1221 F St. N. W., represents the jewelry trade on the board of directors. The following jewelers have identified themselves with the new organization: William Ramsey, Victor E. Desio, of V. E. Desio & Co., and J. P. Buchanan, of Buchanan Bros., opticians. An invitation has been extended to the jewelry trade in general to join the association, and many members of the trade have promised to join at the next meeting.

F. J. Lanz recently opened a jewelry store on 8th St., La Salle, Ill.



Copyright, 1898, by American Waltham Watch Co., Reg. in U. S. Patent Office.



A Good Beginning

goes a long way toward procuring a Happy Ending. Begin the season well and put in stock a complete line of . . .

Rogers & Hamilton Ware

Prosperity prophets have their innings now, and they'll score a hit—and the anticipated prosperity means an increased demand for . . .

Rogers & Hamilton Ware,

verily a "Perfect Plated Ware." Its superior blanks, its artistic and convenient outline, the process of plating employed upon it, its exquisite finish—those are the features that justify the makers of the celebrated Rogers & Hamilton ware to assert proudly,

"OUR WARE WEARS WELL."

THE ROGERS & HAMILTON CO.,

Waterbury, Conn.

SEND FOR CATALOGUE

Lasar's Diamonds Confiscated.

Sudden Conclusion of the Sensational Trial Against Lasar's Diamonds—No Defense Entered.

The trial of the action of the Government to confiscate the Lasar diamonds, full accounts of the proceedings of which have appeared in the last two issues of THE CIRCULAR, came to a sudden close on Wednesday afternoon after what appeared to be a practical surrender on the part of the lawyers for the defense or claimant. Over a week had been spent by the prosecution in presenting the case, and during that time many statements had been made *ex parte* by the defendant's attorneys in regard to the witnesses and about the evidence that they intended to put in in rebuttal; and it was therefore with considerable astonishment that those who had attended the trial heard Wednesday that the attorneys for Mr. Lasar had decided to allow the case to go to the jury upon the evidence of the Government alone. Instead of going to the jury for consideration, however, Judge Brown directed that body to find a verdict against all of the diamonds seized except six packages, which, at the opening of the trial, the District Attorney admitted had been imported in the proper manner.

At the commencement of Wednesday's session, Mr. Kinsley, handwriting expert, was put on the stand and testified as to the identity of the signature of Max J. Lasar on several papers. Then Miss Ivy Crurede, the Government's chief witness, was recalled. The District Attorney's first question to the witness was:

"Miss Crurede, you said you had written letters to Max J. Lasar; what became of the letters afterward?"

This called forth objections from the defense, but the witness was finally permitted to answer and said they were returned to her.

"When and by whom were they returned?" asked the District Attorney.

"By Mr. Grinberg when he first arrived in Liverpool," answered the witness.

She then went on to explain that when Mr. Grinberg called on her in Liverpool and said he was a friend of Lasar's she asked him for proof and he then showed her a bundle of letters which she recognized as her own. Grinberg would not show the letters closely to her until they were both on the train going from Liverpool to London, and here, when she got them in her hands, she asked Grinberg if Lasar had given them to him. He answered "Yes, for the purpose of proving to her whose agent he was." Thereupon, the witness said, she told Grinberg if Lasar did not know how to take care of her letters she would keep them. This she did and she destroyed all the letters. Grinberg told her they had copies.

On cross-examination Miss Crurede said that she had written one letter a week to Lasar and in the bundle she took from Grinberg there was one letter for each week, so she was sure she got all the letters back. This finished Miss Crurede's testimony.

Collector Bidwell was called as the last witness for the Government. Mr. Bidwell said that he had given the directions for the seizure of Lasar's diamonds and gave details of Reichman's visit to his office and of Reichman's statement to him. He told how Reichman said he was selling diamonds for Lasar which he supposed were smuggled. In brief Reichman's statement was to the effect that Lasar had been purchasing heavily in Europe, had come to Montreal on the steamship *Labrador*, and had been met in that city by his sister-in-law, who brought the diamonds to New York. Reichman, Mr. Bidwell said, told him that before Lasar's return, his stock was very low, but afterward he had between $75,000 and $100,000 worth of diamonds. Reichman would not swear to this statement nor sign it, but agreed to make it before witnesses and have it taken down. This was done and when read to him Reichman said the statement signed by these witnesses was correct. After a few questions on cross-examination, Collector Bidwell was excused and the District Attorney announced that the Government rested. Then ensued a long conference between the attorneys for the defense.

After the conference between the counsel for Mr. Lasar, which lasted nearly an hour, an announcement was finally made by both Mr. Levy and Mr. Dittenhoefer that they had decided to put in no defense. An agreement, they said, had been reached with the District Attorney on the part of the Government, by which several unimportant points were conceded. Many of these were technical ones, such as the value of the diamonds. The Government by this agreement also admitted that six of the packages seized, which had been identified by Gen. Mindil as having been seen by him prior to the seizure, had been properly imported and the duty paid thereon; and they also agreed that the amount or value of these six packages of diamonds should be deducted in case of a verdict in favor of the Government. Other disputed points were settled by the withdrawal of disputed evidence.

Ex-Judge Dittenhoefer, in addressing the Court and jury on behalf of the defense, said that they had decided that inasmuch as in their opinion no case had been clearly made by the Government, they would on their part call no witnesses but allow the case to be determined upon the evidence already in. Their decision was strengthened by the fact that the principal witnesses whom they would have to introduce were under indictment and the statements which they might make or might be trapped into making might be used against them in the prosecution of these indictments. He was sure that could he put these witnesses on the stand, untrammeled and unfettered, they could refute much of the evidence brought out by the Government against the goods, but they found themselves in an anomalous position of having witnesses and not being able to introduce their testimony. He then proceeded to argue a motion that the Court direct a verdict in favor of the defense and against the Government.

General Burnett, the District Attorney, answered ex-Judge Dittenhoefer in a very brief speech in which he tried to show there

Good Business Policy.

Is it good business policy to miss a sale just because you haven't the article in stock that your customer wants? At this time of the year every jeweler is bound to have calls for special pieces that he has not in stock. Then is the time to call on us to help you out. Our stock of fine goods is unusually complete. Why lose a sale when a letter or a telegram to us will enable you to show a first-class assortment of anything in the line of Diamonds or Precious Stones? Brooches are very popular now, so are rings; we are showing both in profusion as well as all the other articles in jewelry, all set with diamonds and precious stones. Let us send you an assortment the next time you have a call for something you haven't in your stock. Our goods are all insured in transit by express.

Cross & Beguelin,

17 Maiden Lane, New York.

43 Rue de Meslay,
PARIS.

Brooches,	Ear Studs,	Necklaces,
Bracelets,	Links,	Rings,
Earrings.	Lockets,	Scarf Pins, Etc.

was no intent at persecution by the Government, but that things had come to such a pass that it was absolutely necessary for the Government to fight this kind of smuggling as hard as possible, and prove that the tariff laws were of some effect. He also touched upon the condition of the diamond trade which had been produced by the extensive smuggling in recent years. He answered ex-Judge Dittenhoefer's argument for the direction of a verdict very briefly, and on his part moved that the Judge direct a verdict against the goods.

Judge Brown then made his charge which was very brief and to the point. He started off by explaining clearly exactly what the action in question was, and said that under the law in an action of this kind, it was sufficient for the Government to simply show that they had probable cause and reasonable ground for seizing the goods in order to make a *prima facie* case. It was then incumbent upon the claimant to show clearly that the goods had been properly imported and that he was entitled to their possession, and in this the burden of proof was on the importer. The Government, said Judge Brown, had in this case gone much further than was necessary and had not alone shown good grounds for their seizure, but had introduced evidence that connected the claimant with the alleged smuggling transaction and had altogether presented a very strong case. On his part, the Judge said, the claimant had not shown that the goods were not brought into this country contrary to law. Speaking generally in regard to actions of this kind, Judge Brown said that if goods are imported directly by the person who claims them and brought in in the regular way, there should be no trouble for the claimant to prove it, unless it be an extraordinary case. The claimant, under the law, must produce evidence that the goods came in properly, and here no evidence had been produced by Mr. Lasar or his attorneys to establish that fact. Therefore, they had made out no case that would entitle them to a verdict. The Judge then directed the jury to bring in a verdict against all the diamonds seized with the exception of the six packages which the District Attorney stipulated had been properly imported. The jury so found and the case ended.

The value of the six packages of diamonds saved to the defense by this verdict is said to be about $21,000. The attorneys for Mr. Lasar asked for a 60 day stay, which Judge Brown granted. They stated to a CIRCULAR reporter that this stay was obtained in order to prepare their appeal which they intend to take from the direction of this verdict.

The value of the goods confiscated by this verdict is about $36,000, and of those in the six packages exempted, about $21,000.

Ex-Judge Dittenhoefer was asked to explain exactly why he and his associates refused to introduce any evidence on the part of the claimant. He said:

"A good general displays skill and military ability in knowing when to conduct a masterly retreat. We had ascertained the extent and full scope of the case of the prosecution, and unless some good purpose in the interest of the claimant of the goods could be subserved, it was deemed wise not to disclose the line of the defense, and keep the prosecution in ignorance of it, in order to reserve it for the battle on the criminal prosecutions. When Reichman's confession was introduced (which was a complete surprise to me, for I only came into the case as counsel something over a month ago), I saw at once that nothing that the claimant or his witnesses could say would save the entire lot of diamonds for him. In addition to this, they ran the risk of having anything that might be tortured out of them on cross-examination, used as a voluntary declaration against them in the criminal cases. The law is clear that when a party who is indicted goes voluntarily on the stand in an independent case, his statements thus made can be used against him. It is entirely different if the party is compelled to go on the stand by a subpœna from the Government. Max J. Lasar, Emanuel J. Lasar, his wife, Helene Lasar, and Reichman were all under indictment, and they ran that risk. We therefore confined ourselves to saving for the claimant the goods on which duty was paid, amounting to $20,000, and reserved all our strength and defense for the criminal prosecution. We have determined to appeal from the verdict of the jury in this case, on the ground that the evidence is insufficient, and also on the errors committed by the Court in many of its rulings. On that appeal we have great hope of reversing the judgment."

An incident which happened outside the court after the trial led to some sensational stories in the New York papers last week to the effect that Max J. Lasar and the principal witness in the trial against him, Miss Ivy Crurede, had become reconciled and had eloped. Miss Crurede, who was accompanied by Mr. Farrell, a Government officer, happened to get into the same elevator with Lasar and is reported to have burst into tears on seeing him and thrown her arms around him, saying at the same time that she loved him despite what had taken place. The newspaper stories of an elopement, however, proved to be untrue. District Attorney Burnett stated to a CIRCULAR reporter that it was true that Miss Crurede had met Mr. Lasar, in fact had seen him several times, but whether this would interfere with her being called as a witness at the criminal trial he would not say. Miss Crurede's expenses, he said, were still being paid by the Government, and he denied the reports that he had stated he would not call her for the trial of the Lasars on the charge of smuggling.

In speaking of this criminal trial, Mr. Baldwin, the Assistant District Attorney, said that he could give no definite idea as to when it would come up. The following criminal term, he said, was a short one, and he had more than sufficient prison cases to occupy the entire term. Another thing, he said, that made it impossible to say when the case would be moved was that the witnesses whose depositions were introduced at the trial against the diamonds would have to be brought here to testify in person at the next trial, and he would have to find out when he could get those witnesses, namely Neresheimer and De Vries, to come to this country.

A Stock of Jewelry That Did Not Pan Out As Expected.

LOS ANGELES, Cal., Nov. 24.—Frank A. Marcher, jeweler, who was alleged to have swindled Henry J. Loomis out of $1,100, was placed on trial before Judge Smith and a jury last week on the charge of obtaining money by false pretenses.

Briefly, it was alleged that Marcher and one J. W. Jackson, whose true name has since been discovered to be Charles A. Gove, on Jan. 19 last, were desirous of securing a pretended loan of $1,100, and with intent to defraud Loomis, falsely and feloniously represented to him that they were the owners of a stock of gold jewelry, watches, etc., of the aggregate value of

To Our Customers....

We cannot guarantee immediate delivery on orders placed after December 1st, as our factory is working night and day to its fullest capacity.

Howard Sterling Co., Providence, R. I.

New York: 860 Broadway.

TRADE MARK

$3,300, and that the same, if melted, would amount in value to about $1,100; that in truth and fact the goods were not gold except a thin washing on their surface, or otherwise as represented, but that Loomis, believing the representations made to him, advanced the money on such security.

Marcher's defense was that he merely appraised the goods, in consideration of a fee of $5, and the prosecuting witness now says that neither Marcher nor Gove represented the goods to be gold, but merely fixed the value at $3,300. There is said to be a lack of evidence to connect the various transactions and reveal a conspiracy on the part of the defendants to defraud Loomis. The Gove case still awaits trial, but there, too, there is a lack of evidence, and it is expected that only a Scotch verdict could be obtained. Gove is still in jail awaiting formal disposition of his case.

Watch Case Factory Employe Falls Into a Vat of Vitriol.

BURLINGTON, N. J., Nov. 26.—Joseph Schroppler fell into a vat of vitriol in the Philadelphia Watch Case Co. factory, at Riverside, on Thursday, and was horribly burned. He died to-day at 10:30 o'clock. So excruciating was his agony that death was welcomed. The boy gave his life in the defense of women's good names. Geo. Miller, it is said, referred insultingly to several girls. Schroppler called him to account, and was thrashed in the fight. In his flight he fell into the vat.

Drenched with vitriol, he half walked, half crawled to his home, nearly a mile away.

Holiday Buyers,

You are going to have a considerable number of customers desiring Diamond and Precious Stone Jewelry. Some of them will want to see certain pieces you may not have in stock.

There's where you need the help of our Diamond and Precious Stone Department. A "quick" call to this department will quickly procure for you a liberal selection package to meet any special demand for any special piece of Diamond or Precious Stone Jewelry.

The mountings of the pieces we will send you, whether Rings, Brooches, Studs, Scarf Pins, or other ornaments, are all high class work of unique design. We are proud of them. You *will* be.

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

50 HOLBORN VIADUCT, LONDON.

Death of Isaac Bedichimer.

PHILADELPHIA, Pa., Nov. 28.—Isaac Bedichimer, one of the best known jewelers in Philadelphia, died at his residence, 1905 Diamond St., on Sunday evening, in the 54th year of his age. Mr. Bedichimer was born at Hagerstown, Md., on Oct. 7, 1844, and came to this city with his parents in 1851. After spending a time in a photographic studio and in a printing house, he was, in 1859, apprenticed to a jewelry engraver for five years, but in 1863 he obtained leave of absence and entered the army. He was too young to regularly enlist at the time, however, and he became clerk to the colonel of the 4th Pennsylvania Volunteers and subsequently sutler to the Second Brigade of the Michigan Cavalry.

Mr. Bedichimer returned to Philadelphia in 1865 and began business as an engraver of badges and marks and soon established a profitable trade. He married in 1867 and was the father of one daughter and three sons, two of the latter being associated with him in business. His wife and children survive him.

Mr. Bedichimer belonged to a great many charitable and benevolent organizations. He was a member o fthe Keneseth Israel Congregation, the Independence Hose and Steam Fire Co., and for many years up until the time of his death was secretary of Shekinah Lodge, No. 246, F. & A. M., and treasurer of Keystone Chapter, No. 175. He also belonged to the Mercantile Club, Senior and Junior Order of American Mechanics and the Red Men. For the last six years the Bedichimer store has been at 11th and Sansom Sts.

Supreme Court's Bankruptcy Rules to Go Into Effect Jan. 2, 1899.

WASHINGTON, D. C., Nov. 28.—The United States Supreme Court to-day, through Justice Gray, announced the new bankruptcy rules, which the Court was authorized to frame and promulgate under the National Bankruptcy Act of July 1, 1898. The rules have been awaited with much interest, as a number of courts declined to proceed with bankruptcy cases until the Supreme Court announced the rules.

Justice Gray said that the new rules would take effect on Monday, Jan. 2, 1899, and that all proceedings heretofore taken substantially in conformity to the act and the regulations of 1867, as far as practicable, would be upheld. The rules, while promulgated at this time, he said, would not be ready for distribution for some time, owing to proof revision, etc.

ASSIGNMENTS VOID UNDER NEW LAW.

Judge Brown, of the United States District Court, at New York, handed down a decision Monday to the effect that general assignments made under the State law are invalid according to the Federal Bankruptcy law. The decision was made in the case brought against Henry Gutwillig, New York, by Epstein Bros., for several creditors who filed a petition in bankruptcy against Mr. Gutwillig, because he had made an assignment on Nov. 9, and a motion was made to restrain the disposition of his assets by the assignee.

The Judge grants the restraining order

and holds that a "voluntary assignment, which by statute is made an act of bankruptcy, is voidable by the trustee, and that the assets should be brought into the bankruptcy court."

Harvey & Otis Concerned in a Railway Attachment.

PROVIDENCE, R. I., Nov. 26.—An attachment for $125,000 upon the property of William A. Walton and Henry W. Harvey and Samuel N. Otis, the latter two as individuals and as the firm of Harvey & Otis, and William N. Otis, made by the United Traction and Electric Co., of New Jersey, was recorded to-day at the office of the Recorder of Deeds, City Hall. No keepers have been placed, the attachment being upon real estate and personal property. The case is in the United States Circuit Court in this city.

Harvey & Otis are a prominent jewelry firm, whose factory is in the Fitzgerald building, 183 Eddy St. William N. Otis was interviewed this noon by a CIRCULAR reporter at the office of Harvey & Otis. He said he had not at that time received any notice of the attachment, but expressed no surprise that it should have been placed. In explanation of the circumstances which had led up to the action, Mr. Otis said that a suit for $500,000 had been pending for four or five years in the New York courts against the United Traction & Electric Co. and that associated with himself as prosecutors in the suit were Henry W. Harvey and William A. Walton, of this city; H. M. Daggett, Jr., of Attleboro, and William H. Haskell, of Pawtucket. Their suit for $500,000 was instituted to recover for alleged breach of contract in regard to the Interstate Electric road, which runs between Pawtucket and the Attleboros. Mr. Otis said that the United Traction & Electric Co. had been threatening for some time to bring a countersuit of attachment unless the $500,000 suit was withdrawn.

H. M. Daggett, Jr., is a member of the Attleboro jewelry firm of Daggett & Clap. He was not included in the attachment brought by the United Traction & Electric Co. because of his residence being in Massachusetts.

At the office of Edwards & Angell, attorneys for the United Traction & Electric Co., THE CIRCULAR reporter was informed that the suit was the outcome of litigation in settling up the affairs of the Interstate Street Railway Co., whose property was sold under a foreclosure sale in May, 1895.

A Bold Window Smasher Robs Right Under the Jeweler's Eye.

ST. LOUIS, Mo., Nov. 27.—The store of Henry Dreher, 2419 N. Broadway, had the front window smashed in at 8.20 o'clock Monday eevning. Mr. Dreher was in the store at the time and saw a hand thrust into the window and take out a tray of rings. He made a rush for the front door and found that the thief had fastened it from the outside. While this was going on the burglar took a second, and then a third tray out of the window. He leisurely decamped with his plunder and has not yet been apprehended. The loss will amount to over $200.

Pearl Facts....

The present condition of the Pearl Market having been completely provided for by us, we are in a position to offer unequalled advantages to the trade.

All buyers of Pearls and Precious Stones are invited to inspect our assortments.

Eisenmann Bros.,

Importers of...
Pearls and Precious Stones,

21 and 23 Maiden Lane, = NEW YORK.

Paris: 3 Rue Saint Georges.

You Need It!!

Our new Fall Catalogue, illustrating complete lines of Gold and Gold Filled Cases and Gold, Silver and Essex Gold Filled Novelties, has just been issued and will be sent to any jeweler upon application.

It will benefit you to have this catalogue in your store during the holiday season. Sent by express prepaid at your request.

Courvoisier-Wilcox Mfg. Co.,

MAKERS OF

GOLD AND GOLD FILLED WATCH CASES.

Hayden Mfg. Co.,

MAKERS OF

GOLD, SILVER AND ESSEX 14K GOLD FILLED NOVELTIES.

23 Maiden Lane,
.....NEW YORK.

16 Silver Companies Now One.

The International Silver Co. Definitely Formed and Its Organization Completed.

The plans for the formation of the International Silver Co., which have been in the course of negotiation for several months, have at last been completed, and the scheme to merge the large plants into one concern, the International Silver Co., was consummated last week. As announced in the last issue of THE CIRCULAR, the International Silver Co. were incorporated at Trenton, N. J., Nov. 21, with a capital stock of $20,000,000, and the transfer to this concern of the stocks of the companies entering into the International company was effected at a meeting held the following day. The silver plated ware manufacturing concerns that have now been absorbed by the International Silver Co. are: Meriden Britannia Co., Rogers & Brother, Meriden Silver Plate Co., Manning, Bowman & Co., Wilcox Silver Plate Co., Rogers & Hamilton Co., Watrous Mfg. Co., Norwich Cutlery Co., Wm. Rogers Mfg. Co., Holmes & Edwards Silver Co., Standard Silver Co., Manhattan Silver Plate Co., Barbour Silver Co., Rogers, Smith & Co.

The International Silver Co., as before mentioned, had the following incorporators: Wm. E. Findley, H. H. Durand, Alex. P. Bartlett, Frederick Dwight, all of New York; John J. Treacy, of Jersey City. These incorporators organized on Wednesday last and elected the following directors: Geo. H. Wilcox and Fred. Wilcox, of the Meriden Britannia Co.; Geo. M. Curtis, of the Meriden Britannia Co. and Meriden Silver Plate Co.; Geo. C. Edwards, of Holmes & Edwards Silver Co.; Chas. A. Hamilton, of Rogers & Hamilton Co.; G. D. Munson, of Watrous Mfg. Co.; E. R. Thomas, of Thomas & Post, bankers; Samuel Dodd, of the Wilcox Silver Plate Co.; Geo. Rockwell, of Rogers & Brother; I. J. Steane, of Barbour Silver Co.; Wm. H. Watrous, of Wm. Rogers Mfg. Co.; O. F. Thomas, of the Manhattan Silver Plate Co.; J. J. Treacy and E. M. Post, of Thomas & Post. The following officers have been elected:

President, Samuel Dodd; first vice-president, Geo. H. Wilcox; second vice-president, Geo. C. Edwards; third vice-president, Chas. A. Hamilton; auditor, Orlando F. Thomas; treasurer, Gen. Samuel Thomas; assistant secretary, Geo. M. Curtis, and temporary secretary, J. J. Treacy.

Of the $20,000,000 capital stock, $9,000,000 is preferred stock, receiving 7 per cent. cumulative dividends, and the remaining $11,000,000 is common stock. The company are authorized to issue $4,500,000 in bonds, $3,125,000 of which has already been issued. The remainder may be issued to acquire new plants. One half of the preferred stock, amounting to $4,500,000 and $1,000,000 in common stock, is retained by the company in their treasury.

In speaking of the new company Saturday to a CIRCULAR reporter, Mr. Post, of Thomas & Post, the bankers who have been the chief factors in the forming of this company, said that the International Silver Co. were then in business and proceeding with their work. All the various concerns absorbed, he said, would ultimately lose their identity, though no particular changes have been decided on for the present. Some of these companies of which they now control all the stock, will ultimately be wound up, while in the case of others, they will have to wait until a transfer of every share of stock has been made. When asked how the combination would affect the retail jeweler, Mr. Post said:

"As far as the relations of these old companies to their customers are concerned, they will not be changed in the slightest. We will go on and manufacture all the lines that have been heretofore made by the old concerns, and will sell them to the trade at exactly the same prices as formerly. Some of the small plants, it is true, will go out of existence, but with the larger factories we will continue to make all lines. We shall probably separate the business so that one or two large plants will make the hollow ware lines and one or two others go on making the flat ware lines. When I say no change in price," he continued, "I mean no change for the present, as all changes which may go into effect will be made gradually and will not interfere nor inconvenience the customers with whom the old companies formerly dealt."

When asked about the distribution of the product, Mr. Post said that all the separate branch houses in New York and other cities now maintained by the old companies will be ultimately abolished. "The International company," said he, "will have an office in every large city, and in New York will probably have a branch at Maiden Lane, and another about 23d St., as well as executive offices, which will probably be in the Empire building, 71 Broadway, New York. Not all of the companies the International Silver Co. intend to absorb are yet in this company," said Mr. Post, "there being some, like the Homan Silver Plate Co., Cincinnati, O., who, they expect, to obtain later. The difference between the number of companies contemplated in the original plan and those actually absorbed in the International Silver Co.," he said, "made very little difference, not more than 10 per cent. in the amount of the product. To sum up, the silver plated ware companies will go on for some time to come without any disturbance, any intended changes being gradually made." The total product of the companies originally intended to be absorbed was, they estimated, about 85 or 87 per cent. of the total quantity of silver plated ware made in this country, and the product of those companies now in the International company he considered to amount to about 75 per cent. The affairs of the company are now being managed by an executive committee, consisting of Samuel Dodd, Geo. H. Wilcox, Geo. C. Edwards, C. A. Hamilton and I. J. Steane.

The Continental Trust Co. are the registers of the stock of the International Silver Co. and also the trustees of their mortgage. Thomas & Post are the transfer agents, and Simpson, Thatcher & Barnum are the attorneys at the present time.

Details of the Organization Received from Meriden.

MERIDEN, Conn., Nov. 26.—The day before Thanksgiving the formation of the International Silver Co. was completed, notwithstanding the many reports that the scheme was dead. Samuel Dodd, George H. Wilcox and George M. Curtis, three of Meriden's most prominent silver ware men, attended the meetings held in the office of Simpson, Thatcher & Barnum, New York, and Wednesday afternoon a stockholder in the Meriden Britannia Co. here received a telegram from Mr. Dodd reading:

"The child is born."

The Meriden Britannia Co. and Wilcox Silver Plate Co. were busy to-day preparing statements to be sent out to the stockholders of their respective concerns.

When asked if this new company was a trust George M. Curtis remarked: "No, sir, it is not. The word 'trust' should be eliminated from everything in connection with it. It is simply a consolidation of a number of silver manufacturing concerns. The headquarters will be in Meriden with, of course, New York offices."

The companies in the International Silver Co. are:

Meriden Britannia Co., Meriden, Conn.
Meriden Silver Plate Co., Meriden, Conn.
Rogers, Smith, & Co., Meriden, Conn.
Wilcox Silver Plate Co., Meriden, Conn
Manning, Bowman & Co., Meriden, Conn.
Rogers & Bro., Waterbury, Conn.
Rogers & Hamilton Co., Waterbury, Conn.
Wm. Rogers Mfg. Co., Hartford, Conn.
Rogers Cutlery Co., Hartford, Conn.
Barbour Silver Co., Hartford, Conn.
Watrous Mfg. Co., Wallingford, Conn.
Holmes & Edwards Silver Co., Bridgeport, Conn.
Norwich Cutlery Co., Norwich, Conn.
Manhattan Silver Plate Co., Lyons, N. Y.
Meriden Britannia Co., Hamilton, Canada.
Standard Silver Co., Toronto, Canada.

The capital stock of the company is $20,000,000.

The officers elected by the directors are: President, Samuel Dodd, Meriden; first vice-president, George H. Wilcox, Meriden; second vice-president, George C. Edwards, Bridgeport; third vice-president, C. A. Hamilton, Waterbury; treasurer, Gen. Samuel Thomas, New York; assistant treasurer, George M. Curtis, Meriden; auditor, O. F. Thomas, New York. J. J. Treacy, director from New Jersey, was elected secretary for temporary purposes. George Rockwell, Waterbury, will be permanent secretary of the organization.

The Executive Committee are composed of Samuel Dodd, George C. Edwards, C. A. Hamilton, S. L. Barbour and George H. Wilcox.

The directors are: G. H. Wilcox, president of the Meriden Britannia Co., George M. Curtis, treasurer of the Meriden Britannia Co.; George Rockwell, secretary of the Meriden Britannia Co., and secretary of Rogers & Bro.; Samuel Dodd, treasurer of the Wilcox Silver Plate Co.; George C. Edwards, president of the Holmes & Edwards Silver Co.; G. D. Munson, manager of the Watrous Mfg. Co.; Samuel Thomas, banker, New York; I. J. Steane, treasurer of the Barbour Silver Co.; W. H. Watrous, president of the William Rogers Mfg. Co., Orlando F. Thomas, president of the Manhattan Silver Plate Co.; Edwin M. Post, banker, New York; C. A. Hamilton, president of the Rogers

& Hamilton Co.; S. L. Barbour, Hartford; Henry J. Lewis, Stratford; Frederick P. Wilcox, New York; E. R. Thomas, New York.

At present all of the concerns who have entered are required to maintain separate stores in the large cities and to employ a separate corps of traveling men in order to market their goods. By combining, the manufacturers are able to do business with one store in each of the large cities instead of half a dozen and reduce their clerical and traveling force, which will make a decided difference in expenses. It is not the intention of the International Co. to reduce the wages of the men in their employ nor to cut the prices of silver ware. The object of the company is simply to reduce expenses along the line stated above. Nor is the company closed against other concerns that desire to enter, provided those concerns are of a character to benefit the International Silver Co.

The executive committee held a meeting in this city Friday. C. Rogers & Bros., of this city, and Simpson, Hall, Miller & Co. and R. Wallace & Sons Mfg. Co., Wallingford, have not yet entered.

C. H. Tibbitts, secretary of Simpson, Hall, Miller & Co., to-day said:

"We cannot be considered as hostile to the new concern. In fact, the move may be said to be a good one and in the right direction. The promoters have not seen fit to consult the Wallingford interests in the final negotiations which culminated in the organization of the company. Why, of course, we do not know. We are not worrying at all; in fact, we are attending to our business and we find that we have time for little else."

The position of R. Wallace & Sons Mfg. Co. is already well known. The officials of this company, in the early stages of the negotiations agreed that a combination of interests organized along proper lines would conduce to economy. Since the early hitch in the negotiations this company have not been approached, it is said, and at this time the officers are not officially cognizant of the details of the International company.

While nothing official has been given out concerning the sum of money, mortgage bonds and stocks of the International Silver Co. for the large plants in this city, yet it was learned this afternoon on good authority that the stockholders of the Meriden Britannia Co. would receive $6,600,000 and the Wilcox Silver Plate Co. about $2,000,000. Of this $8,600,000 paid to the two Meriden concerns, about two-thirds comes to the city, while the remaining one-third is scattered among non-resident stockholders. It is also said that of this $8,600,000 the two companies received about $1,600,000 was in cash, the remainder being in first mortgage bonds and stock. This is unquestionably the largest transaction in which Meriden people have ever been interested.

MERIDEN, Conn., Nov. 28.—Stockholders of the Wilcox Silver Plate Co. have received the following official circular:

"Office of the Wilcox Silver Plate Co.

"A majority of the shares of this company have been sold and delivered to the International Silver Co., at the following prices:

"For each share of the Wilcox Silver Plate Co.'s stock, $25 cash, $50 preferred stock, $25 common stock.

"The International Silver Co. is a corporation formed under the laws of the State of New Jersey, with authority to issue three and one-half millions six per cent. bonds, nine millions seven per cent. cumulative preferred stock and eleven millions of common stock. No dividend can be paid on the common stock until seven per cent. is paid on the preferred stock.

"The Home National bank will act as your agent in the sale, and if you elect to sell you will please forward to that bank your certificate of stock properly signed by you in blank only, your signature being duly witnessed, and also sign enclosed order to said bank.

"Will you kindly notify the bank at once if you elect to accept option?

"Yours truly,

"SAMUEL DODD, Treasurer."

The circulars of the Meriden Britannia Co. were mailed to the stockholders this morning and received by the stockholders about noon.

Office of
Meriden Britannia Co.,
MERIDEN, Conn., Nov. 26, 1898.

As the propositions contained in the circular letter of Sept. 10, 1898, were not satisfactory to a large majority of the stockholders of this company, the proposed organization was not completed.

Since the failure of the original plan, repeated negotiations have taken place, and the result is the consolidation of various companies representing about 70 per cent. of the production of the country, on a basis satisfactory to a majority of the stockholders of this company.

This consolidation, known as the International Silver Co., is incorporated under the laws of the State of New Jersey, with an authorized capital of $20,000,000, consisting of $9,000,000 preferred 7 per cent. cumulative stock, and $11,000,000 common stock.

The issue of $4,500,000 6 per cent. gold bonds is also authorized.

Of the preferred stock, about $4,000,000 and of the gold bonds about $3,000,000 only are now issued, balance being held to acquire new companies.

Every stockholder has the same option already accepted by the majority, which is as follows:

Each share of the Meriden Britannia Co. stock can be exchanged for $25 in cash, $25 in 6 per cent. first mortgage gold bonds, $50 in preferred 7 per cent. cumulative stock, $50 in common stock.

If you desire to sell your holdings on the above basis, you will please notify the Home National bank of Meriden, or the undersigned, by signing and returning the enclosed slip. They will act as your agents in the matter if you elect to sell and will send you the cash, and trust certificates of the Continental Trust Co., of New York, for the bonds and stock. The trust certificates will be exchanged for bonds and certificates of stock in the new company as soon as same can be engraved.

Holders of fractional rights in the International Silver Co. bonds and stock will be able to buy or sell after the consolidation has been fully consummated.

Further information will be furnished on application.

GEORGE M. CURTIS, Treasurer.

While the headquarters of the International Silver Co. will be largely in Meriden, the general offices will be in the Empire building, 71 Broadway, New York. The statements of the various companies have been examined by the audit committee.

The securities of the International Silver Co. will be listed on the New York Exchange as soon as issued. The common stock shall have no voting power until January, 1902. The general mortgage upon the property, consisting largely of a controling interest in the stocks of all the corporations merged into the new company is for $4,500,000 six per cent. bonds, of which only $3,500,000 will be issued at the beginning, the remainder being held in reserve for the purchase of additional properties.

"It's Easy."

It's easy to purchase the

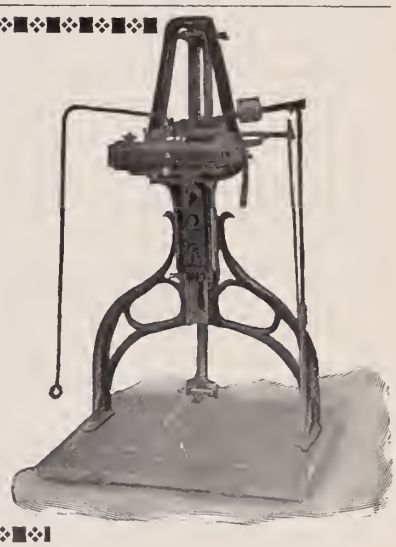
Eaton-Engle Engraving Machine

because the terms are made to suit all pockets. It's easy to operate the

Eaton-Engle Engraving Machine

because it is built to suit all talents. We await your letter.

EATON & GLOVER,
111 Nassau St., New York.



F. W. GESSWEIN COMPANY,

WILLIAM DIXON, President. 39 John Street, New York.

Headquarters for all

Tools and Supplies for Metal Workers

Call the attention of the trade to *worthless imitations* of their . . . .

CHEMICALLY PREPARED CHARCOAL BLOCKS.

Our Charcoal Blocks have gained the favor of every practical man, and the fact that they are copied in sizes as well as general appearance, proves the unquestioned superiority of ours over all others.

TO PROTECT THE TRADE, EVERY BLOCK OF OUR COAL WILL BE STAMPED . . .



TRADE MARK.
Registered.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

G. C. Booth, in Chicago in the interest of Hutchison & Huestis, reported he was getting fine returns from his present trip, which includes all principal cities as far west as Kansas City.

James Brown, of Geo. B. Barrett & Co., Pittsburgh, Pa., left on Monday for a trip through Ohio and western Pennsylvania. W. J. Johnston, W. J. Johnston & Co., went to the Maryland and central Pennsylvania territory.

H. E. Vincent, just home in Chicago from southern cities for Simpson, Hall, Miller & Co., says trade is good throughout the south and dealers confident of the future. W. F. Adams, for the same house, speaks to the same effect as to the northwest.

Thanksgiving week did not attract many salesmen to Philadelphia, but among the few were: Wallace Campbell, Day, Clark & Co.; Frank Stansborough, Carter, Hastings & Howe; John Taylor, Krementz & Co., and V. P. Tommins, Middletown Plate Co.

Travelers in St. Louis, Mo., last week: Lawrence H. Smith, Bippart & Co.; F. C. Steimann, F. C. Steinmann & Co.; J. Peck, O. W. Bullock & Co.; Jos. Frank, Sussfeld, Lorsch & Co.; Mr. Roth, L. & M. Kahn & Co.; Rudolph Noel, Albert Lorsch & Co.; E. A. Reed, Reed & Barton; A. Pretzfelder, for Manasseh Levy; John Williams, for G. Armeny; Chas. Williams and Chas. E. Dorr, Gorham Mfg. Co.; F. C. Allen, for A. Wittnauer; Kossuth Marx, Kossuth Marx Jewelry Co.

Eastern jobbers and manufacturers represented in the Twin Cities last week were: Theodore W. Foster & Bro. Co., by Mr. Limbach; Delafield Mfg. Co., by A. J. Hammersley; Bassett Jewelry Co., by E. E. Spaulding; Bonner, Grinberg, Rich & Co., by Mr. Sichel; R. L. & M. Friedlander, by Mr. Harris; Riker Bros., by Thos. Rogers; Larter, Elcox & Co., by Mr. Barry; J. A. Hardy & Co., by J. C. Huteson; Unger Bros., by Frederick Foster; W. J. Braitsch & Co., Chapin & Hollister Co., Daggett & Robbins, all by M. C. Fish.

The following traveling salesmen passed through Detroit, Mich., last week: H. A. Bliss, Krementz & Co.; Julius B. Curtis, Byron L. Strasburger & Co.; Mr. Berger, Edward Todd & Co.; Charles Lochner, Hayes Bros.; George R. Angus, Goodnow & Jenks; M. J. Geary, S. Sternau & Co.; E. C. Holbrook, the Tucker & Parkhurst Co.; Fred W. Cook, J. F. Fradley & Co.; Chas. Becker, Jos. Fahys & Co.; B. J. Mosier, Niagara Silver Co.; Sam Heller, L. Heller & Co., and a representative of the Manhattan Optical Co.

The travelers in Kansas City, Mo., last week were: E. A. Reed, Reed & Barton; Delancey Stone, Shafer & Douglas; M. Baum, Rothschild Bros.; Frank S. Gibson, for Wm. Kinscherf.

Representatives of wholesale houses noticed in Syracuse, N. Y., the past week included: Chas. T. Dougherty, Wm. L. Sexton & Co.; W. J. Carrow, Mandeville, Carrow & Crane; A. J. Lasher, Whiting Mfg. Co.; Herbert C. Van Ness, Woodside Sterling Co.; A. L. Halstead, Barbour Silver Co.; A. B. Chace, for F. S. Gilbert; L. Friedlander, Jos. Friedlander & Bro.; Fred Giek, Frank M. Whiting & Co.; J. A. Holmes, John Russell Cutlery Co.; Fred T. Long, Allsopp Bros.; A. N. Dorchester, Chapin & Hollister Co.; Herbert Rosensteel, B. H. Davis & Co.; R. H. Krause, Ingomar Goldsmith & Co.; W. S. Dudley, Rogers, Smith & Co.; Albert M. Dueber; E. F. Skinner, Henry Ginnel & Co.; Samuel E. Coggins, Towle Mfg. Co.; Fred S. Eason, N. H. White & Co.; Mr. Davies, W. F. Cory & Bro.; A. L. Woodland, Hayden W. Wheeler & Co.; S. P. Weare, A. F. Towle & Son Co.

Traveling men in Pittsburgh, Pa., the week of Nov. 21 were: E. T. Hopkins, Meriden Silver Plate Co.; Charles E. Dorr, Gorham Mfg. Co.; F. R. Goodwin, Carter, Hastings & Howe; S. C. Howard, Dominick & Haff; Harry Osborne, R. Wallace & Sons Mfg. Co.; C. B. Bartlett, Whiting Mfg. Co.; F. G. Burgess, John Scheidig & Co.; E. Lange, P. W. Lambert & Co.; Frank C. Beckwith, Joseph Fahys & Co.; William Matschke; Mr. Brooks, Brooks & Pike; Edward J. Hauch, William Schimper & Co.; R. H. Krause, Ingomar Goldsmith & Co.; Sidney H. Joseph, Engelfried, Braun & Weidmann; D. Skutch, Waterbury Clock Co.; C. H. Higbee, Potter & Buffinton; A. Kiersky; C. P. Young, William B. Kerr & Co.; Frank L. Wood, Ludwig Nissen & Co.; Sam. H. Fink, Fink, Bodenheimer & Co.; Mortimer C. Adler.

Incorporation of the New E gland Optical Institute.

BOSTON, Mass., Nov. 28.—A meeting for incorporation of the New England Optical Institute was held this evening. The purpose of the institution is set forth to be the teaching of optometry and such sciences as pertain thereto, also scientific and mechanical optics. The incorporators are: Albert G. Barber, John W. Sanborn, Frederick E. Margot, George A. Barron, Benjamin V. Howe, Charles D. Tucker, Edwin P. Wells, William E. Hicks, Horace E. Spear, William R. Donovan, George H. Lloyd and George H. Brown.

Officers were elected as follows: President, John W. Sanborn; vice-president, George H. Brown; secretary, Charles D. Tucker; treasurer, H. Lloyd; auditor, A. G. Barber. These, with Messrs. Margot, Donovan, Wells and Barron, are the directors.

Two Jewelry Houses Damaged by the Baldwin Hotel Fire.

SAN FRANCISCO, Cal., Nov. 23.—The Baldwin hotel was burned down to-day and two jewelry houses in the block suffered loss thereby. The Baldwin Jewelry Co., 948 Market St., claimed to have carried a stock valued at $70,000. The store was not injured much by the fire, but was badly damaged by water. It is thought the actual loss will not exceed $2,500.

The other store which suffered was the Kimberly Diamond Palace, owned by A. S. Levin, 938 Market St. A stock of cheap plated watches and imitation stones was carried at the place. The value of the stock is uncertain, but is probably in the neighborhood of $2,000.

The Assignment of Charles E. Webber.

FITCHBURG, Mass., Nov. 25.—Charles E. Webber, one of the best known jewelers in this city, has made an assignment for the benefit of his creditors. No estimate of the liabilities or assets has yet been made. The assignees are lawyer Perley Hall and D. C. Percival, Jr. Fitchburg, Boston and New York parties are interested.

FRED. W. LEWIS & CO.

Cutters of Diamonds and Importers of

Diamonds, Pearls and Precious Stones.

24 JOHN STREET, = = = NEW YORK.

We have constantly on hand a large and complete line of fine

Diamond Mounted Goods

Memorandum orders solicited from the trade. We give close figures.

Sig. Hirschberg,

Importer and Cutter of Diamonds and Precious Stones,

65 NASSAU ST., NEW YORK.

25 Hatton Garden, LONDON.

2 Tulp Straat, AMSTERDAM

Providence

BUSINESS CONDITIONS.

While the jewelry trade in this city suffered somewhat from the universal depression of the past few years, it has now revived in a very substantial way in common with other lines of business.

The Fall season opened early here and during September makers of the cheaper grades of goods experienced a real boom which, however, lasted but a short time. The tendency of trade is now setting strongly and unmistakably toward better grade goods, both in jewelry proper and in silver. In instance of this the call for silver spoons will serve as an example. Where nothing heavier than 7-ounce tea spoons would sell a year ago, the demand is now nearer the standard or 10-ounce tea spoons. This demand for better grade goods in all branches is considered to be a very hopeful indication of a better and more reliable market in the future.

Wm. Patt, of Patt & Kern, is able to be out again after his illness.

William S. Greene returned last week from an extended trip among the western cities, where he reports having good trade.

William Smith, of Smith Bros., will show that firm's large line to jobbers at the Narragansett hotel, during the month of December.

It is understood that the creditors of E. B. Thornton & Co., 53 Clifford St., are to receive a settlement on the basis of 25 per cent. of their claims.

G. E. Darling has opened offices in the Lederer building, 139 Mathewson St., Room 610, where he will conduct a catalogue jobbing business.

Miss Ida May Shocker and Edward Clinton Parkhurst were united in marriage last Monday evening. Miss Shocker is the daughter of Paul Shocker, diamond setter, 19 Richmond St.

Adolph Vester, designer in the shop of Alfred Vester & Co., die sinkers and manufacturers of metal ornaments, 21 Mason St., had two of his fingers severely crushed in a stamp last week.

The Manufacturing Jewelers' Salesmen's Association are to hold a meeting in their rooms in the Fletcher building next Saturday evening. This is the first meeting held by the association in some time.

The store occupied by W. A. Elliott, jeweler and picture framer, Opera House building, Pawtucket, was damaged to the extent of about $3,500 by a fire last Saturday noon. Mr. Elliott's stock was insured for $2,500.

It was reported in this column last week that E. L. Spencer proposed to build a fine residence on the East Side. This Mr. Spencer positively denies. He owns the house he lives in and has owned it over a year.

D. D. Nevins & Co. have gone out of business. Their machinery has been purchased by the Acme Jewelry Co., the new firm of button manufacturers, who have begun business at 43 Sabin St. Mr. Schutz, of the Acme Jewelry Co., was formerly a member of Schutz, Nevins & Co., predecessors of D. D. Nevins & Co.

A recent issue of the *Telegraph*, of St. Johns, N. B., contained an article to the effect that Henry Spears, of Pawtucket, R. I., an invalid who spends most of his time with the hunters and trappers of the Maine woods, had just disposed of nearly $800 worth of pearls which he gathered from fresh water clams in the Allegash River.

The Attleboros.

B. E. Lovell, who withdrew a short time ago from W. F. Herring & Co., has started a manufactory for gold filled rings in Providence.

Proctor E. Witherell has decided to place a second story on the new factory now in process of erection in the Holman district.

Last week and the first of this week the mail brought a large number of notices from western and New York houses that their buyers would visit the local manufacturers in a week or 10 days.

The silver houses have begun on the dies and first details of their new lines. In years past this work was always left until after the rush of the Fall orders, but now the demands of the market make it necessary to accomplish it a month earlier.

T. I. Smith & Co. have removed their office from their old quarters in Robinsonville, where they have been since the burning of the company factory, to their elegant new shop in North Attleboro. This week is expected to see the starting up of the works.

Charles M. Robbins in an interview denied completely the widespread rumor that he proposed to build a new jewelry factory by the side of the one now going up for David E. Makepeace. He has purchased land there, but has no intention of building at once, if at all.

The sulphuric acid accident in the Riley, French & Heffron factory, reported last week, has been matched in the Bates steam power plant. There several gallons of "pickle" ran out of its vat last week and, going through the floor, spotted, streaked and pitted the metal surface of the engine.

The approach of December and January has always been looked on with more or less dread by all the local manufacturers. It is the period when the first lot of failure reports come in and the makers discover how badly they have been "stuck." This year, such has been the increase in the country's prosperity that the jewelers express themselves as confident that the failures will be much fewer.

Louis S. Hodges, salesman for a Providence jewelry house, celebrated, last week, the 25th anniversary of his wedding. A number of jewelry acquaintances sat around his board, including Albert A. Bushee, of A. Bushee & Co.; James E. Blake, of the James E. Blake Co.; William Nerney, of William Nerney & Co.; Roswell Blackinton, of R. Blackinton & Co., and John C. Cummings, of J. C. Cummings & Co.

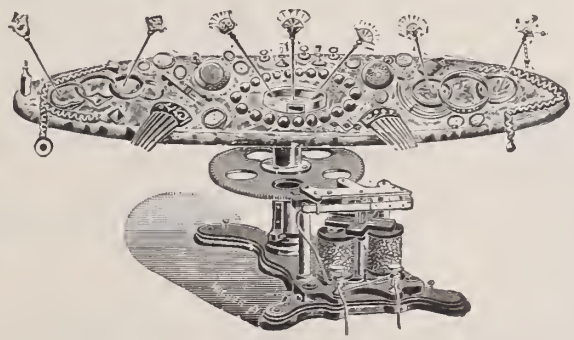
Oscar R. England, of England & Leavitt, Worcester, Mass., has returned from Maine with one of the largest collections of big game that has this season been brought out of the Maine woods. He was in the woods 10 days and returned with two buck deer and a caribou. Mr. England has headed a party to the Maine woods for several years.

Make More Attractive

your window display for the Holidays, and purchase one of our

ELECTRIC REVOLVING SHOW STANDS

The Best Window Attraction in the World.



Made in various styles especially for Jewelers

Run steadily 10 hours per day at a cost of 2c.

SEND FOR ILLUSTRATED CIRCULAR

FREDERICK PEARCE,

77-79 John Street, NEW YORK.

Pittsburgh.

TRADE CONDITIONS.

The situation among dealers at present is most satisfactory. Every one is busy, and with the advent of a heavy fall of snow, people are beginning to look upon the holiday season as being close at hand, and are already thronging the shops. The retailers are employing new clerks and are displaying their most attractive goods. The jobbers in general report that the rush is beginning and that there is no doubt of a very busy season. Pittsburgh is enjoying a prosperous era and a look at the banks of the Monongahela is sufficient proof of that statement, not counting in clearing house figures. Every smokestack on that river as far as the eye can reach has been pouring forth a volume for the past three months, and that dense smoke evidences a healthy condition of all kinds of trade in Pittsburgh.

S. J. Dolan has bought out H. H. Lindsay, South Fork, Pa.

Harry Heeren, Albert Heeren and George Schairer, of Heeren Bros. & Co., have returned from a successful hunting trip through Butler county.

F. H. Raymond, recently with George T. Wilson, Meadville, Pa., has opened a new store in that city. Mr. Raymond was here last week purchasing holiday stock.

Mrs. C. Hauch has removed her stock of goods to Federal St., above Stockton Ave., Allegheny, where it is being auctioned off. Henry Bergman is Mrs. Hauch's successor at the old stand on Fifth Ave.

The Daub-France Co. have started up in the East End. C. J. Petgen, the well known manufacturing jeweler, is a member of this firm, who will manufacture their own goods.

Fred. Voorhees, colored, aged 20 years, was arrested in Chapel alley, Allegheny, on a charge of being a suspicious person. When searched a diamond brooch, diamond earrings, pearl and turquoise pins and other jewelry were found upon him. He was committed to the workhouse for 60 days.

The Geo. W. Biggs & Co.'s auction sale is now progressing under the management of Briggs & Dodge, Chicago. The sale has been transferred to storerooms proper and the entire stock is being auctioned. There is a well grounded rumor circulating among the trade that this firm will go out of business entirely.

H. S. Hepner & Co., 69 Frankstown Ave., East End, were the victims of thieves last week, who entered the store at an early hour one morning, abstracting valuable jewelry amounting to $1,000. The thieves entered by a rear window, and the stock, which included ladies' and gentlemen's furnishing, was scattered over the store. The police are working on the case.

Visiting jewelers came to the city in large numbers last week and included: Wood Wilson, Dunbar, Pa.; G. W. Beaver, Scottdale, Pa.; A. W. Bishop, Connellsville, Pa.; J. C. Keith, Ellwood City, Pa.; W. W. Mather, New Castle, Pa.; Mrs. L. C. Brehm, West Newton, Pa.; S. J. Dolan, South Fork, Pa.; George A. Johnston, Cadiz, O.; S. Numa, Wilmerding, Pa.; J. S. Cummins, Coraopolis, Pa.; H. H. Bissett, Moundsville, W. Va.; R. A. Noble, Wellsville, Pa.; J. A. Slonecker, Scio, O.; F. W. Laban, Toronto, O.; P. J. Manson, Jeannette, Pa.; J. P. Barges, Benwood, W. Va.; M. E. Shutterly, Mt. Pleasant, Pa.; J. Z. Simpson, Blairsville, Pa.; M. R. Shingler, Wellsville, O.; A. Winter, Zelienople, Pa.; H. Wubbier, Beaver Falls, Pa.; H. R. Brown, New Brighton, J. R. Murphy, Dawson, Pa.; Abe. Teplitz, McKeesport, Pa.; Harry Morrison, Mt. Pleasant, Pa.

Canada and the Provinces.

TRADE CONDITIONS.

Business in anticipation of an especially good holiday season has been remarkably active lately and manufacturers cannot produce goods fast enough to supply the demand. The return of better times has created a taste for a superior class of articles which is raising the character of the work produced by the jewelry factories and developing more artistic skill and thorough finish among the artisans employed. Olivine has caught the public fancy and in combination with diamonds and pearls will be the prevailing feature in high class jewelry. The latest novelty in olivine goods is the representation of a four leaved clover in olivines and diamonds. Diamond sprays for the purpose of attaching two or more brooches are also in favor. Another form of the prevalent olivine craze is jewelry in imitation of turtles, lizards, snakes, etc., in olivine and opal in a great variety of styles.

There is a noticeable demand for fine pearl jewelry, running more to the English than American styles. Another instance in which English methods are in favor is the popularity of hand carving in diamond ring work. Diamonds are largely set in white gold instead of platinum. It cuts brighter and retains a better polish and is superior to silver, as it does not tarnish. In diamond-olivine combinations the olivines are usually set in green gold.

T. M. Ferguson, jeweler, Niagara, has formed a partnership with B. A. St. John.

Judgment has been obtained against W. E. Webster, jeweler, Kentville, N. S., for $61.

Robert F. Davey, jeweler, Toronto, and wife, have given a renewal chattel mortgage to T. Robertson, Jr., for $86.

P. W. Ellis & Co., Toronto, have some elaborate special orders on hand, including a very large solid silver punch bowl ornamented with fine repoussé work, which is about 14 inches in diameter and will weigh over 100 ounces when completed.

An unusually large number of Provincial buyers were in Toronto last week placing orders for the holiday trade. The list comprised: John Munroe, Beeton; R. T. Crawford, Woodstock; G. H. Hewson, Bayfield; John Sterling, Simcoe; M. Foran, Owen Sound; W. H. Wegenast, Drumbo; H. B. Wilson, Georgetown; Mrs. B. Savage, Guelph; W. Watson, Newmarket; George Hynds, Acton; D. Lundy, Newmarket; O. Wendt, Mildmay; J. J. Wales, Tottenham; W. H. Wilson, Georgetown; W. M. Cross, Sutton; C. A. Fox, Walkerton; W. H. Fowlie, Erin.

Springfield, Mass.

Luke S. Stowe has declined to be a candidate for the Republican Mayoralty nomination, at the request of citizens interested in a so-called good government move.

The jewelry firm of Woods & Hosley, who have been in existence since 1872, have dissolved. Charles D. Hosley, of the firm, is to retire from all active business interests Jan. 1, and the firm's new name will be Woods & Co., George C. Grimes and Herbert J. Webb, who have a long time been with the old firm, taking a business interest in the new firm.

During the Holidays

YOUR SALES OF SILVER THIMBLES WILL BE LARGELY INCREASED IF YOU HAVE OUR DISPLAY CARD. IT MAKES THE SELLING OF THIMBLES EASY.

LOOK FOR THIS

PRISCILLA TRADE MARK

ON THE INSIDE.



THIS IS THE "PRISCILLA" THIMBLE. HAVE YOU SEEN IT?

WE SEND IT WITH A GROSS OF OUR STERLING SILVER THIMBLES.



Simons, Bro. & Co.,

SILVERSMITHS,
THIMBLE MAKERS
AND MFG. JEWELERS.

PHILADELPHIA.

NEW YORK. CHICAGO.

WE BEG TO REMIND YOU THAT WE'RE THE GOLD AND SILVER THIMBLE MAKERS OF AMERICA.

Last Respects to the Memory of the Late Isidor Stern.

The remains of Isidor Stern, of Stern Bros. & Co., New York, whose obituary was published in the last issue of THE CIRCULAR, were laid to rest Nov. 22, in Mount Hope Cemetery. The funeral services took place at 9.30 that morning from Temple Israel, 125th St. and Fifth Ave., New York, and never before had there been here gathered together such a large assemblage of friends and acquaintances to pay tribute to a man not connected with public life. Long before the funeral procession reached the Temple its doors were crowded, overflowing to the sidewalk. Along the march committees of various organizations joined for the privilege of accompanying the body to the flower laden altar. The pall bearers were the trustees of the Temple and a committee from the Columbia Club, of Harlem, of which organization Mr. Stern had been president.

The Temple trustees, club members and the members of the various organizations to which the deceased belonged, as well as his numerous friends, attended in large numbers for the purpose of paying their last respects to their beloved comrade. Knowing that he was fond of flowers, they were profuse in their gifts of them, making the Temple appear almost like a garden spot. The services were conducted by Rev. Dr. M. Harris, who paid a strong and eloquent tribute to the noble character of Mr. Stern, moving his hearers especially in his eloquent appeal to them to "learn from this man not to wait to do good, but to do it as he did." The members of the Masonic order of which Mr. Stern had been a member, were assembled in unusually large numbers, and their simple yet beautiful services for the dead were conducted by the Right Worshipful Master, Levi Samuels.

From the Temple the remains were taken to the 125th St. railroad station, and following behind the hearse came the employes of the factory over which Mr. Stern had had charge. At the station a special train of five cars carried the mourners and friends, which numbered more than 300, to Mount Hope Cemetery. Here at the grave were said the prayers for the repose of the soul of the deceased.

The services were attended by representatives and members of many societies in which Mr. Stern had been prominent. Among these were the Mt. Neboh Lodge, No. 257, F. & A. M.; Metropolitan Consistory, No. 62, A. A. S. R.; Manhattan Lodge, No. 156, I. O. B. B.; Ancient Chapter, No. 1, R. A. M.; Temple Israel Sisterhood, Columbia Club and many other organizations. Besides representatives from nearly every firm in the jewelry trade, there were in attendance gentlemen prominent in all branches of the commercial, social and professional world.

As a tribute of respect to the deceased the flag of the Columbia Club was set at half mast and the door draped in black. The club will hold no festivities for the next 30 days. Resolutions were passed by the organizations, as well as by the factory employes, expressing sorrow and regret at Mr. Stern's death.

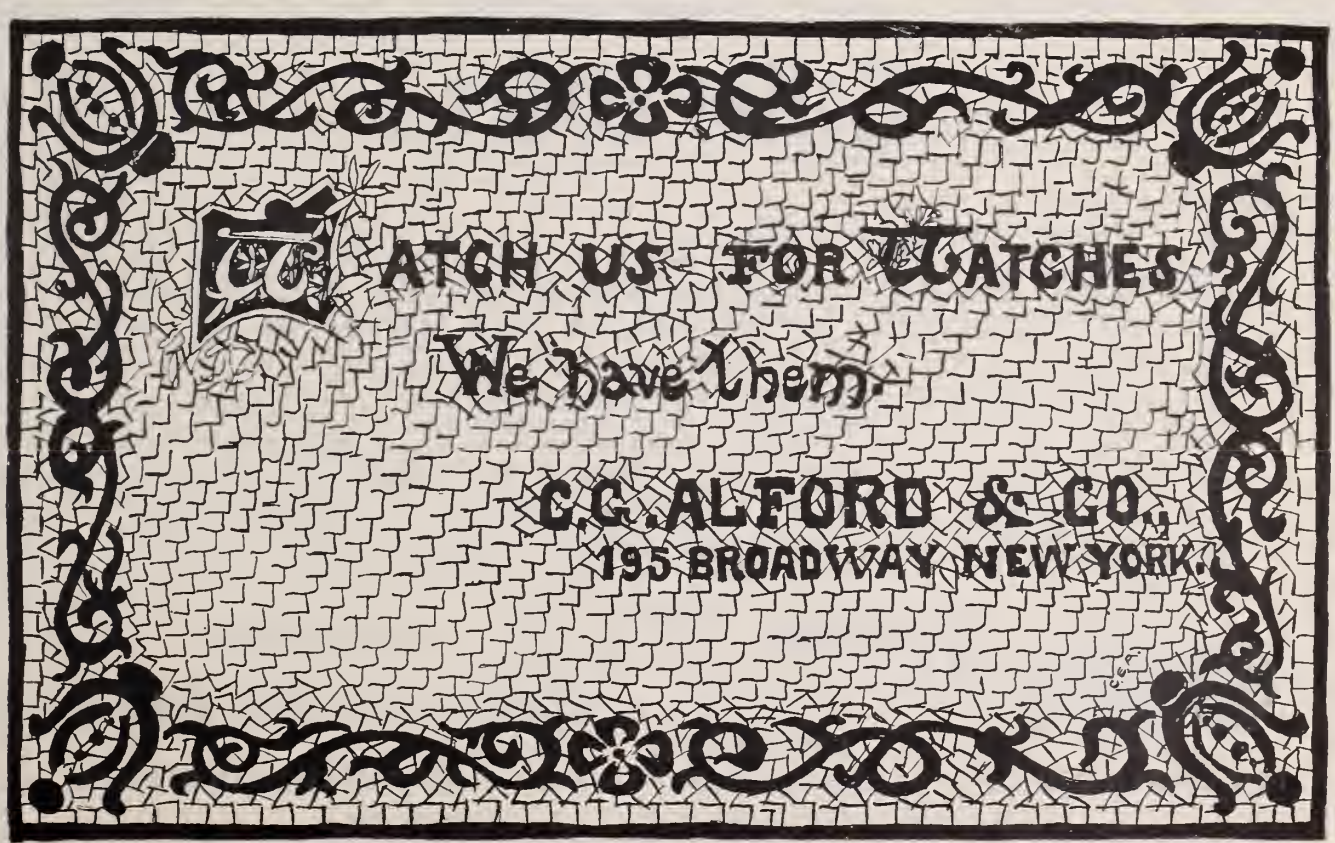
Protection to the Words "Waltham" and "Waltham, Mass."

PHILADELPHIA, Pa., Nov. 26.—In the United States Circuit Court for the Eastern District of Pennsylvania, held in Philadelphia this week, Judge Dallas granted an injunction against the defendants in the case brought by the American Waltham Watch Co. against Minnie Schwartz and Rosa Schwartz, doing business under the name of the Penn Jewelry Co., 156 N. 8th St., this city. This suit was one of a large number brought against dealers handling watches made by the Columbia Watch Co. Injunctions have been granted in many of these cases, notice of which has appeared before in these columns.

The decree in this case was entered by consent and provides for an injunction similar in form to those entered in the other cases referred to and enjoins the defendants from selling or advertising for sale any watches or watch movements inscribed with the word "Waltham" or the words "Waltham, Mass.," unless such watches or watch movements shall have been made by the American Waltham Watch Co.; also from selling or advertising for sale as "Waltham watches," any watches, except those containing the movements made by the American Waltham Watch Co.

O. Swenson & Son have removed from Roseland, La., to Cresco, Ia.

J. L. & T. H. Williams, Clinton, Ky., have been succeeded by Shewell & Jacobs. Emory N. Shewell & Co. have moved to Clinton from Glen Rock, Pa.



TRADE-MARKS OF THE TRADE.

The Supplement to "Trade-Marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co., has not been entirely issued, yet many complimentary letters regarding it have been received, the correspondents taking occasion to say a few words anent the work as a whole. The following letters are a batch received but a day or two after the first lot of Supplements was mailed to the trade. The trade's hearty reception of "Trade-Marks" is truly gratifying to the publishers.

LIVONIA STATION, N. Y., Nov. 23, 1898.
Jewelers' Circular Pub. Co.:
Supplement at hand, for which accept thanks. I should have been willing to pay you for it, such is its value to me.
Yours thankfully,
J. D. HOWELL.

—

BOSTON, Nov. 25, 1898.
Jewelers' Circular Pub. Co.:
Your "Trade-Mark Supplement" duly received, for which please accept thanks. The book has been of infinite use to me, and has no doubt saved me many dollars in locating marks, not alone as to where goods were made, but in determining their quality; and I certainly advise every jeweler to become the possessor of a copy.
Very truly yours,
GEO. H. ELSON.

—

NEW YORK, Nov. 24, 1898.
Jewelers' Circular Pub. Co.:
Supplement of the "Trade-Marks of the Jewelry and Kindred Trades" is received, and we thank you very much for it.
We have found your book of trade-marks of advantage. It bas enabled us many times to trace goods where we would not have been able to do so had we not your book. We thank you very much for it. Yours truly,
J. B. BOWDEN & Co.

NEWPORT, Ky., Nov. 25, 1898.
Jewelers' Circular Pub. Co.:
We received the Supplement edition to "Trade-Marks," for which we wisb to kindly thank you. We find this work of great value to us and should not care to be without it.
L. C. EISENSCHMIDT & Co.

—

NEW YORK, Nov. 25, 1898.
Jewelers' Circular Pub. Co.:
We are in receipt of the Supplement to your "Trade-Mark" publication. It, of course, adds greatly to the value of the work, which we have from the first found very valuable, as we have often referred to it. Yours respectfully,
LARTER, ELCOX & Co.

—

NEWARK, N. J., Nov. 24, 1898.
Jewelers' Circular Pub. Co.:
We are in receipt of the Supplement to "Trade-Marks" and herewith thank you for the same. We certainly think "Trade-marks" an excellent thing. No firm should be without it. Yours truly,
FRANK HOLT & Co.

—

TROY, N. Y., Nov. 26, 1898.
Jewelers' Circular Pub. Co.:
Your Supplement to "Trade-Marks of the Jewelry and Kindred Trades" received. Very much obliged to you indeed for sending the same. We have found the original book of great benefit, and in one or two instances the information gained from it has more than repaid us for the complete outlay. In fact, we should not want to keep the house without it.
Very respectfully yours,
TAPPIN'S DIAMOND PALACE.

—

NEW YORK, Nov. 26, 1898.
Jewelers' Circular Pub. Co.:
Your Supplement to "Trade-Marks, etc." has been received, and please let me thank you for the attention. The book has been of great value to me and filled indeed a long felt want.
Yours respectfully,
R. GEISSLER.

—

TROY, N. Y., Nov. 25, 1898.
Jewelers' Circular Pub. Co.:
We received a Supplement to the "Trade-Marks" and would say that we found the book to be very useful. We are using it constantly for the looking up of manufacturers of goods that we are not familiar with. Thanking you very much for the favor, we remain, Yours truly,
ALEXANDER & WILLIAMSON.

—

NEW YORK, Nov. 26, 1898.
Jewelers' Circular Pub. Co.:
We are in receipt of the Supplement to "Trade-Marks, etc.," for which accept thanks. We find the list very useful. Your truly,
THEODORE A. KOHN & SON.

—

NEWARK, N. J., Nov. 26, 1898.
Jewelers' Circular Pub. Co.:
Your Supplement of Trade-Marks" received. The work, in my opinion, could prove nothing else but a success, and it has proved a great help to me in tracing manufacturers of jewelry, which, without the assistance of your publication, would have taken up considerable part of valuable time. I believe that every merchant can readily find use for this work. Yours very respectfully,
LOUIS SAMUELS,
(with L. S. Plaut & Co.)

—

NEW YORK, Nov. 26, 1898.
Jewelers' Circular Pub. Co.:
We thank you for your courtesy in sending us your Supplement to "Trade-Marks of the Jewelry and Kindred Trades." The book has often been of service to us, and we are sure we consider it a work of high merit. Yours truly,
BROWN & SEWARD.

—

BARTON LANDING, Vt., Nov. 23, 1898.
Jewelers' Circular Pub. Co.:
Supplement to "Trade-Marks" is received. Many thanks. Money could not buy the book if I could not get another. Very truly.
F. D. CLEMENT.

Charles E. Webber, Fitchburg, Mass., has made an assignment.

A. Z. Megede, Richmond, Mo., has been succeeded by L. Megede's Sons.

.. Toilet Ware ..

To the Trade:

The GORHAM M'F'G CO. desire to call the attention of the JEWELRY TRADE to their new lines of TOILET WARE made especially for the FALL and HOLIDAY SEASONS. As patterns are protected by design patents, DEALERS are assured of absolute freedom from the competition of DRY GOODS and DEPARTMENT STORES, as GORHAM GOODS ARE SOLD ONLY TO THE LEGITIMATE JEWELRY TRADE. The GORHAM M'F'G CO. are the ONLY manufacturers who make TOILET BRUSHES with SOLID CELLULOID BACKS.

TRADE MARK
STERLING

Gorham M'f'g Co., Silversmiths...

Broadway and 19th Street, New York.

BRANCHES:

NEW YORK: 23 Maiden Lane. CHICAGO: 131-137 Wabash Ave. SAN FRANCISCO: 118-120 Sutter St.

WORKS: PROVIDENCE, R. I., and NEW YORK.

The Jewelers' Circular
AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY, NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada,	**$2.00**
Foreign Countries in Postal Union,	**4.00**
Single Copies,	**.10**

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.

Among the places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXVII. Nov. 30, 1898. No. 18.

Every line of reading matter in THE JEWELERS' CIRCULAR, *with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of* THE JEWELERS' CIRCULAR *is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.*

A Blow Against Smuggling Practices.

THE abrupt termination of the Government case seeking the forfeiture of a quantity of diamonds claimed to have been smuggled into the United States by Max J. Lasar was the sensation in the trade the past week. Whatever may have been the line of defense proposed by claimant's counsel, the Reichman confession was a too momentous obstacle for the lawyers to surmount; so they decided to lay down their arms with the endeavor to save what they could from the impending disaster; they therefore entered no defense, but stipulated the omission from the jury's judgment of the six packages of diamonds admitted by the prosecution to have been regularly entered. The Government by this action get $36,000 worth of precious stones, representing in money undoubtedly much less than the cost of the prosecution. It is far beyond the desires of this journal to feel joy in the discomfiture or unhappiness of any man, but in the matter of tariff paying there is only one stand for anyone who possesses the least impulse of justice and fairness, to take; and that is condemnation of him who machinates to avoid the payment of the duties imposed by the wisdom of his Government. Not only is the smuggler an enemy to his country—for his enterprises impose extra burdens, howsoever small they may be, upon every individual of the nation—but in the special industry in which he is engaged, he is a force tending to its demoralization. He is an egotist of the worst stripe. The Government must stamp out all smuggling of precious stones or it will ultimately derive little revenue from this class of imports. In this confiscation of smuggled precious stones it has made a great advance toward this desired end; its good work should continue unremittently.

A Court of Appeals Decision and Its Bearings.

THE jewelry trade, especially that part of it which finds itself "on the road" most of the time, will be interested in the decision of the New York Court of Appeals, just handed down, which declares that the New York Anti-Scalping law of 1897 is unconstitutional. The decision was rendered in the case of a ticket broker of New York city, who was accused of violating the law by selling a ticket from New York to Norfolk, he not being an authorized agent of the railroad and boat companies issuing the tickets. The Court said that the provisions of the statute in question had reference to the selling of valid tickets regularly issued by a transportation company, and that the point to be decided was whether the Legislature could declare such sales to be fraudulent or prohibit them on the ground that its action tended to prevent fraud. The business of brokerage on passage tickets had been a lawful business for many years, and the statute in question interfered with the liberty of individuals engaged in that business. Stringent rules, the Court said, may be enacted to punish persons who are guilty of dishonest practices, but to cut up root and branch a business which may be honestly conducted to the convenience of the public and the profit of the persons engaged in it is beyond legislative power. When the clique of physicians in New York State endeavor again, as they doubtless will, to have passed by the Legislature a statute designed to destroy the opticians' business, their opponents, that is the opticians themselves, should remember this decision of the Court of Appeals.

During the ten months of 1898, January to October, inclusive, *THE JEWELERS' CIRCULAR* published 11,745 more inches of advertising, and 5,362 more inches of original reading matter than any other weekly jewelry journal.

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

Competition.

Matthew Marshall in *The Sun.*

The injurious effects of competition are not limited to the business of great corporations, but extend to that of private partnerships and individuals and to the broad field of personal labor and service. Competition in trade matters is but one of the many forms of the struggle for existence which prevails everywhere in the world, and which, in the lower realms of creation, takes the shape of the physical extirpation of the weaker by the stronger. Human beings, except in war, are restrained by law from destroying the lives of those who stand in their way, and there are certain restrictions placed upon their acquisition of property; but within established bounds they may impair the prosperity of their rivals or even ruin them altogether. As soon as any kind of enterprise is seen to be profitable, hundreds rush to embark in it; the professions are overcrowded, railroads and manufactories are multiplied beyond the demand for them, and the unemployed are everywhere seeking employment and thus keeping down salaries and wages.

Letters to the Editor.

OWNER WANTED FOR "ELIZABETH WATERS" SILVER WARE.

BEAVER FALLS, Pa., Nov. 23, 1898.
Editor of THE JEWELERS' CIRCULAR:

A man just brought in to me a cream ladle and some tea spoons (sterling) all engraved in various ways. It is claimed these goods, including others, were found in a crock under a stone on a nearby hillside. Give prominence in your paper of the find, and possibly some jeweler will see the item and recognize the names engraved upon the articles. One spoon came from E. P. Roberts & Sons, Pittsburgh, which leads me to believe the owner lives within 100 miles from Pittsburgh. "Elizabeth"

was engraved on some of the articles. "Watters" or "Waters" was engraved on some others, I cannot recollect exactly. "E. W." on some others. Stuff looks as though it had not been buried long. Some spoons are engraved with dates less than six years back.

It occurs to me the owner is "Elizabeth Waters," location unknown. If parties write you for further information, refer them to the postmaster, burgess, or editor of the leading daily paper here (there is only one daily). I feel confident owner can be located if you head the item "Elizabeth Waters Wanted" or some way. I expect some jeweler to read the paper who is familiar with the burglary or knows the parties.

Can you give me the addresses of the following retail dealers: J. Stevenson's Sons & Co., James H. Hart, G. W. Schumann's Sons. These names are stamped on different spoons as though the name of retailer. Probably I could locate the owner through them. I have already written E. P. Roberts & Sons.

I am giving these details with sanction of the finder of the silver.

Yours truly,

E. H. Schaefer.

[J. Stevenson's Sons & Co., formerly of Buffalo, N. Y., and James H. Hart, formerly of Brooklyn, N. Y., are both out of business and have no successors. G. W. Schumann's Sons are in business at 937-39 Broadway, New York.—Ed.]

H. J. Crawford has closed his jewelry business in Marseilles, Ill., and has gone to West Liberty, Ia.

W. L. Cooley, who has been engaged in the jewelry business in Abilene, Kan., several years, has decided to return to his old home at Malone, N. Y.

Christmas Fashions in Jewelry, Silver Ware, Bric-à-Brac.

A LADY'S RAMBLE AMONG THE JEWELERS.

Jewelers' and silversmiths' wares all testify to the quick coming of Christmas, and the people who bestow time and care upon their holiday purchases find a wealth of beautiful novelties already in the field. Those who have not been in the habit of turning to this source of supply would be amazed at the multitude of attractive and useful small pieces to be found. Nowhere does a dollar go further or show to more advantage this season than in the countless silver trifles which are displayed. Another thing worth remembering is, that if one has any doubt what to buy for man, woman or child, there is no safer place in which to solve the puzzle than at the jeweler's or silversmith's. Their productions at the present day are almost without exception inspired by artists in design; choice is only a question of degrees of excellence, for it would be difficult to find anything of distinctly bad style in a first class establishment. It seems that with the enormously increased employment of personal ornaments and elegant table appointments has come a correspondingly great elevation of taste on the part of both users and makers of all articles of a popular character.

*

Where a man to be provided for is a smoker no difficulties exist. Beginning with inexpensive ash trays and cigar cutters for watch charm or pocket, one may run the gamut of cigar and cigarette cases and boxes, amber holders, gold mounted and jeweled; tobacco jars, cigar stands and trays, lamps and lighters, box openers, and pipes ranging in mounting from simple silver to jeweled gold.

Something unique for either sex is furnished in sleeve links of the new silver alloy, which the possessor may wear with the pleasant consciousness that another pair exactly like it does not exist.

*

Articles for the writing desk include silver cornered pads, complete sets consisting of inkstand, stamp box, penwiper, blotter, eraser, penknife, pen and pencil holders, all the implements for sealing a letter, frames for postal cards and telegraph blanks, and, if there be any other article of utility in this line, it is there. Of course all these things can be obtained separately also, and a daintier trifle for a young lady could hardly be imagined than a little seal, the handle of shining crystal, topped with rich India gold enameled in palest green tints.

*

A magnificent set of brushes for a man is of plain, bright silver, with a central ornament shield shaped in shaded silver.

*

Some of the handsomest of new claret jugs, loving cups, etc., are in green and white glass with gilt mountings. Especially elegant in the same kind of articles is very richly engraved white glass with repoussé designs upon the silver mounting.

*

The procession of new and charming pins, brooches and rings never ends. In conventional style for a pin nothing could be more artistic than a simple gold bar bearing two trefoils in whole pearls, while the designs of animals, such as horses, lions, dogs, foxes, lizards, tortoises, etc., have not lost a whit of their popularity.

*

In ladies' rings, along with all sorts of fanciful conceits, the splithead with two stones and the three stones obliquely set remain extremely popular.

*

A narrow shell comb, of which the head is set with a design of forget-me-nots in turquoises and diamonds, represents a coiffure ornament which certainly breathes forth the Christmas spirit.

Elsie Bee.

W. L. Russell, formerly of 136 Dudley St., Roxbury, Boston, Mass., who is now at 77 Warren St., gave a grand opening at his handsome new store. It was beautifully decorated, both windows being full of flowers. In the main window fronting on Warren St. was a large stand of flowers with a card attached marked, "From the Stuffed Club, Roxbury." The other window on Glenwood St. had also a large amount of flowers from different societies. The store was crowded during the evening. Mr. Russell's removal was on account of the Boston Elevated Railroad taking the premises for a station. He was located in his old place almost 19 years.



IMPORTED CUCKOO CLOCKS

OF SUPERIOR QUALITY.

Large, Heavy Brass Movements, with all latest improvements. Largest Assortment. All Swiss Carvings.

The F. Kroeber Clock Co.

360 BROADWAY, NEW YORK.

TRADE MARK

"Watch our Ads."

The Mauser Mfg. Company,

SILVERSMITHS,

14 East 15th St., New York.

New York Notes.

I. Heyman has entered a judgment for $260.15 against Nathan Koch and Isaac Pforzheimer.

A fire which broke out last week at 163 Madison St. did slight damage to the quarters of Nathan Rueben, jewelry repairer.

A fire at 129 Main St., Long Island City, last week, caused Frederick Koehler, jeweler at that address, a slight loss. The damage is said to be not more than $25.

The action brought in the Supreme Court by S. A. Kelton against Henry A., Nathan H. and James D. Casperfeld, was discontinued without costs by an order of Judge Bischoff, Wednesday last.

S. Konijn & Co., Prescott building, 65 Nassau St., have opened a diamond cutting shop at 64 Fulton St., where they will do their own cutting of all larger stones, the smaller size goods being cut on the other side of the Atlantic. The shop keeps 25 expert employes busy.

A reward of $50 is offered for the arrest and conviction of the person or persons who last week disfigured the plate glass window of a jewelry store at 18 E. 14th St. by scratching on the glass with a diamond or other hard substance the words "Fake jewelry," "Fake," and other inscriptions. The windows of other stores in the neighborhood suffered similarly.

Mr. and Mrs. Frederick Beck, 223 E. 12th St., were arrested last week on a charge by Joseph McCormack that they had obtained from him on memorandum a ruby ring worth $1,400 on which they failed to report. The ring, McCormack said, was given on the understanding that the Becks had a customer for it, but instead they sold it to Jas. P. Harper, a jeweler at 37 Maiden Lane, for $300.

The action brought in the City Court of New York by the Gorham Mfg. Co. against Geo. W. Pier has been settled out of court and an order to discontinue was entered Wednesday last. The suit, as already told in THE CIRCULAR, was to recover the value of services in cleaning a number of souvenir spoons for Mr. Pier, the latter setting up a counterclaim for alleged damages to his goods.

The suit of Adolph Kastor and a number of other judgment creditors to set aside the assignment of Herman Finkelstein has been sent to J. E. Ward, as referee, to hear and determine. Finkelstein was in the fancy goods business in 14th St. and made an assignment to Daniel J. Early, and this action attacking the assignment was immediately brought in the Supreme Court. The order of reference which was signed by Judge Bischoff last week was consented to by both sides.

Tiffany & Co. are advertising rewards for the return of two pins lost by customers. One, for which $500 is offered, was lost in Newport, R. I., and is a diamond and sapphire bar pin, containing a blue sapphire, a yellow sapphire, a brown sapphire and diamonds. The other is an oval enameled pin, surrounded by diamonds, with diamond initials J. W. H. in center and pear shaped pearl pendant. This pin was lost Monday evening, Nov. 21, in the Garden Theater or in Madison Ave.

A meeting of the creditors of Nathan Morris, retail jeweler, 22 Bowery, who assigned Nov. 7, was held Friday last. The creditors present represented about $6,000 out of a total indebtedness of $10,257. Mr. Morris offered a settlement on a basis of 33 1-3 per cent., which was accepted by the creditors present. The terms of the settlement are five per cent. cash, payable Dec. 1, and notes for five per cent. due Dec. 15, two months, three months, four months, five months and a note for 3 1-3 per cent., due in six months. The notes are indorsed by Hattie Morris. Morris' assets are given as nominally $3,896 and actually $1,938.

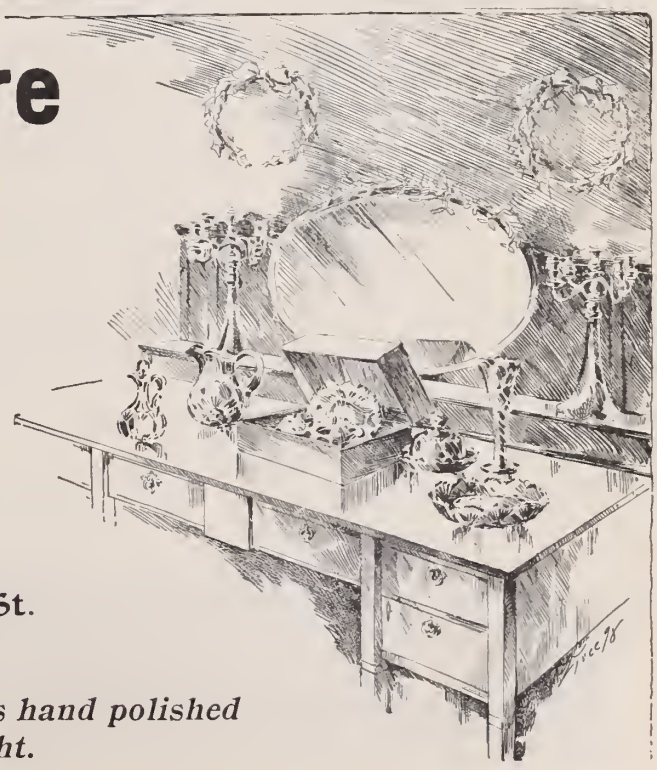
Tariff Decisions and Protests.

Ornamental pins imported by the Wm. Koch Importing Co., Baltimore, Md., in August, September and November, 1897, were the subject of a decision by the Board of United States General Appraisers, Wednesday. Some of these pins were known as St. Patrick's badges, the head being in the form of a gilded or silver harp, ornamented with shamrock leaves, while others had heads in imitation gold representing a clover leaf, some being set with colored glass. They were in sizes of shawl, scarf and breast pins. The Board find the merchandise to be articles of personal adornment and commonly known as "jewelry." They, therefore, sustain the assessment of 60 per cent. ad valorem under Par. 434, and overrule the protests.

Three protests from the ruling of the Collector upon merchandise which he assessed as jewelry, were argued before the Board of United States General Appraisers yesterday morning. One was made by H. F. Barrow & Co. and involved rope chain of German silver and gold plate, which the importers claimed was brought here in pieces 150 feet long and could not be considered jewelry until after it had been cut up and made into chains. They claimed the merchandise to be dutiable at 45 per cent. under Par. 193 of the Dingley law, providing for non-enumerated manufactures of metal, while the Government's attorney claimed the goods to be unfinished jewelry, dutiable at 60 per cent. under Par. 434. The other two protests were by Geo. Borgfeldt & Co. and Hecht & Co., the former involving brass rings used on umbrella sticks, and the latter on cheap charm compasses, given away with boy's clothing. Both importers claimed their goods to be dutiable at 45 per cent. under Par. 193, while the Government contended they were jewelry dutiable at 60 per cent. under Par. 434. Decision was reserved.

Holiday Glassware

No Dealer need be short of CUT GLASS this season. We have a large stock, a good variety and the prices are right.



C. Dorflinger & Sons,

915 Broadway, NEW YORK 36 Murray St.

We use no acids in finishing. All our glass is hand polished and will remain clear and bright.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

AVERY & BROWN,

68 Nassau St., New York.

Don't Delay!

You want our **Guard Chains, Lace Pins and Gold Rings.** And we want to fill your orders. If you delay, however, we won't be able to—are near our full limit now.

Order at once.

Send for Catalogue.

Leys, Trout & Co.

MANUFACTURERS,

Prescott Bldg.,

JOHN ST., N. Y.

CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing diamonds, pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.

CHARLES S. CROSSMAN & CO.,

3 Maiden Lane, New York.

Pacific Northwest.

J. J. Swenhorst is a new jeweler at Salubria, Idaho.

Crawford & Elwell have opened a new jewelry store at Kelso, Wash.

Johnson Bros. have opened a new jewelry store in McMinnville, Ore.

A. W. Belding, of Belding Bros., Portland, Ore., has given a deed for $450.

A. O. Solberg, Everett, Wash., has received a deed for conditional sale for $1,100.

H. Nealy, Bandon, Ore., has moved his jewelry store into new quarters in the Record building.

Bernard Erbe is packing up his jewelry stock at Eugene, Ore., preparatory to moving to Spokane, Wash.

Mrs. L. E. Freitag, wife of jeweler Freitag, of Baker City, Ore., recently died in that city at the age of 24 years.

A new jewelry store will soon be opened in Lebanon, Ore., by Mr. Horner. This will make four jewelry stores in that town.

Some very decided improvements have recently been made in William F. Dielschneider's jewelry store, McMinnville, Ore.

Nelson & Robinson have moved their jewelry store into new quarters at the corner of Railroad and Holly Aves., New Whatcom, Wash.

A tax of $5 per year has been levied by the city council of Grant's Pass, Ore., on all jewelry and watch repairing establishments in that city.

R. Cunningham has been appointed representative at Silver City, Idaho, of L. J. Weldon, who recently opened a jewelry store in Denver, Col.

Jacob Dover has returned to Nelson, B. C., from a business trip to New York, where he purchased a new stock of novelties for his new store.

J. W. Bonebreak, at one time a jeweler in Lakeview, Ore., is now United States storekeeper and gauger at a new whisky distillery in Grangeville, Idaho.

F. J. Blumkin, of the Diamond Palace, Portland, Ore., is reported to have lost $1,010 in jewelry and money by a thief entering his sleeping apartments during the night.

Another well stocked jewelry store is being fitted up at Victoria, B. C., by William Shakespeare, who has secured premises on Yates St., near Broad. Mr. Shakespeare was formerly with Mayer Bros., Seattle, Wash.

George A. Brown, representing A. I. Hall & Son, manufacturers' agents, San Francisco, and T. H. Ryland, traveling on the coast for the LaPierre Mfg. Co., Newark, N. J., interviewed the jewelers at Portland, Ore., the middle week of November.

George Doerr, Spokane, Wash., who is having some repairs made to his jewelry store, concluded in the absence of his family in California, to sleep in the store. Burglars knowing of his custom, entered his family residence and carried away silver ware and other goods valued at several hundred dollars.

H. Nicholson, of J. H. Nicholson & Sons, wholesale jewelers, Montreal, Can., is on his annual tour of the west, and arrived at Vancouver, B. C., the middle of November. He reports a good trade, and says that the Montreal wholesalers are now sending their traveling men to the Pacific coast in quest of new trade.

The following jewelry traveling men were in Portland, Ore., during the fourth week of November: A. T. Lipman, for W. B. Glidden, Pacific Coast agent for E. G. Webster & Son, R. Wallace & Sons Mfg. Co., and William S. Hick's Sons; Jacob Marx, Kossuth Marx Jewelry Co.; Burr W. Freer, Heacock & Freer, Pacific Coast agents for the New England Watch Co., the Watson & Newell Co., the Hamilton Watch Co., Hamilton & Hamilton, Jr., and Bates & Bacon; Hugo Low, Low, Weinberg & Co., and H. L. Rothschild, Rothschild & Hadenfeldt.

Boston.

TRADE CONDITIONS.

Jobbers in this city all report an excellent trade. The holiday business this season promises to be better than usual and the dealers find themselves with good orders to fill. Retail holiday business is hardly under way in good shape as yet, but the jewelers have been so confident of a rush for holiday novelties that they have done considerable stocking up in anticipation thereof.

A. J. Landry has opened a new optical establishment on Temple Place.

J. H. Baker, formerly with Freeman & Taylor, is now salesman for the Union Braiding Co., with his Boston office at 42 Jewelers building.

F. F. Place contemplates enlarging his store on Hanover St. by securing the adjoining premises, now occupied by a men's furnishing establishment.

Buyers last week in town included: J. W. Russell, Franklin Falls, N. H.; C. H. Daniels, Rockland, Me.; George A. Marden, East Brentworth, N. H.

Among the holiday buyers here last week was L. O. Woodruff, Cape Vincent, N. Y., this being his first visit to Boston in about a score of years. He was pleasantly greeted by many old friends in the trade.

David C. Percival, Jr., of D. C. Percival & Co., has been made assignee of C. E. Webber, Fitchburg, Mass., who is going out of business on account of ill health. The liabilities are about $5,000.

James McCann, who has conducted a jewelry and pawnbroking place at 8 Green St., this city, but had been closing out his stock lately with the intention of giving up business, reported to the police last Wednesday that his store had been entered the previous afternoon, when he closed up early, and about 120 gold filled watches, 50 silver watches and other valuables had been stolen. The goods were of cheap quality, fortunately, his most valuable goods being securely locked up in his safe. The loss will mount up into the hundreds, however.

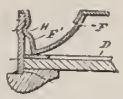
BUY "SIMMONS" CHAINS THEY SELL!

R. F. SIMMONS & CO. ATTLEBORO, MASS. N.Y. 9-13 MAIDEN LANE.

The Latest Patents.

ISSUE OF NOVEMBER 22, 1898.

614,523. SASH FOR CLOCK DIALS. WILLIAM H. WRIGHT, Bristol, Conn., assignor to the E. Ingraham Co., same place. Filed July 25, 1898. Serial No. 685,781. (No model.)



In a sash for clock-dials, the combination with an independently-formed ornamental sash-band, of a sheet-metal sash flange formed independently of the said sash-band, secured by its forward edge to the rear face thereof and extending rearwardly therefrom at a right angle to the plane thereof, the said band and flange together forming the sash, a dial, a sheet-metal mat in which the dial is mounted and which is formed with an external shoulder of smaller diameter than the said sash-flange, a hinge for securing the sash to the said dial-mat, and means applied to the said mat and said dial flange for securing the sash in its closed position with respect to the mat.

614,564. TIME-RECORDER. STEPHEN A. MARKER, Newark, N. J., assignor of one-half to William H. Frisby, New York, N. Y. Filed Nov. 11, 1897. Serial No. 658,133. (No model.)

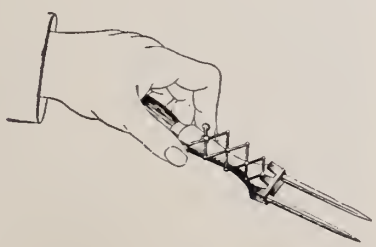
614,630. FOUNTAIN-PEN. WILLIAM W. STEWART, New York, N. Y. Filed Jan. 28, 1898. Serial No. 668,299. (No model.)



In a fountain-pen, the combination of a holder, a removable pen-protecting cap adapted to be retained in place thereon by frictional contact and supplemental means for maintaining frictional contact between said cap and holder.

614,633. ELECTROLYTIC APPARATUS. FRIEDRICH A. THUM, Newark, N. J. Filed Feb. 8, 1898. Serial No. 669,501. (No model.)

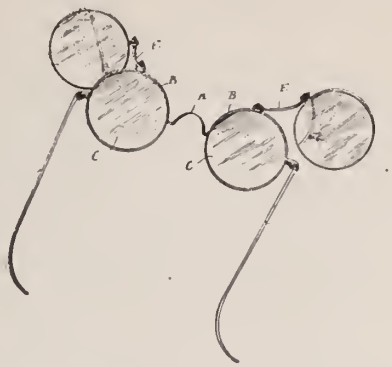
614,651. FORK. LOUIS GOLDFINGER, Newark, N. J. Filed Oct. 15, 1897. Serial No. 655,311. (No model.)



The combination with a fork, of a block movable upon the tines thereof, lazy-tongs pivoted to the fork and engaging the block for moving the same, having circular plates E upon the extremities thereof and a U-shaped spring having the extremities engaging opposite levers of the lazy-tongs for the purpose of holding the block normally drawn inward.

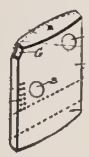
614,673. POST-VISUAL REFLECTOR. ALLAN TAYLOR, Boston, Mass., assignor of two-thirds to DeForest W. Chase, same place, and Milton Chase, Haverhill, Mass. Filed June 1, 1897. Serial No. 638,845. (No model.)

In a post visual reflecting device, the combination with a support adapted to be carried by the head, of a



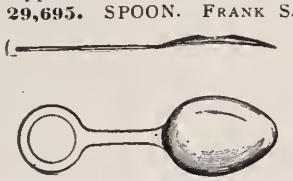
reflector adjustable toward or from said support without changing its angular relation with respect thereto.

614,740. MATCH-BOX. JOHN A. MONTGOMERY, Birmingham, Ala. Filed Dec. 26, 1896. Renewed Sept. 21, 1897. Serial No. 652,483. (No model.)

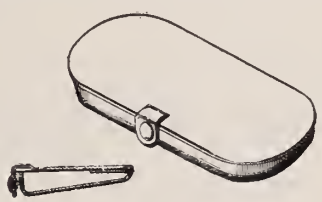


A match-box provided with an opening formed by removing one of its corners, said opening adapted to be expanded by pressure on the sides of the box.

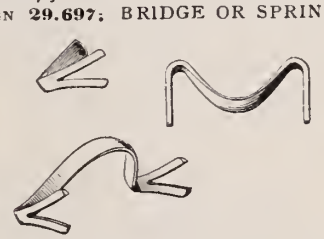
DESIGN **29,695.** SPOON. FRANK S. SWALM, Brookhaven, Miss. Filed Nov. 1, 1898. Serial No. 695,241. Term of patent 7 years.



DESIGN **29,696.** SPECTACLE-CASE. JOHN CASEY and MURRAY S. CHISM, Philadelphia, Pa. Filed Oct. 13, 1898. Serial No. 693,932. Term of patent 7 years.



DESIGN **29,697.** BRIDGE OR SPRING FOR SPECTACLES, &c. IVAN FOX, Philadelphia, Pa. Filed Oct. 12, 1898. Serial No. 693,350. Term of patent 7 years.



99 Optical Ads $1.00

Plain, Original Talks in Type, suitable for newspapers, cards or folders. 40 to 100 words in each ad. Printed. No samples, but money back if you want it. I carry a page ad. in "Optical Journal" and ¼ page in "The Keystone" and "American Jeweler"—that's reference enough.

WM. E. HUSTON, OPTICIAN, GREENFIELD, IND.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring November 22, 1898.

249,760. SLEEVE BUTTON. JOHN HANCOCK and LEVI RICHARDS, Providence, R. I., assignors to David B. Churchill, same place.

249,815. STRIKE SPRING FOR EIGHT DAY CLOCKS. BENJAMIN B. LEWIS, Bristol, assignor of one-half to Welch, Spring & Co., Forestville, Conn.

249,861. BRACELET. HERMAN UNGER, Newark, N. J.

250,020. CHAIN WORK FOR JEWELRY. EMILE VIEILLE, Providence, R. I.

250,022. SLEEVE BUTTON. CLARENCE L. WATSON, Attleborough, Mass., assignor to Watson & Newell.

Pacific Coast Notes.

Hubbell & Maxson have succeeded to the business of E. L. Hubbell, of the Grand Central Jewelry Store, Fresno, Cal., and have moved into larger quarters.

The auction sale of the stock of the late J. Hyman, Sacramento, Cal., is now being held in that city.

Lenses
Largest Stock
Lowest Prices

SEND YOUR ORDERS . . .
FOR PROMPT DELIVERY
...TO...
E. Kirstein Sons Co.,
ROCHESTER, N. Y.

T A B 1794

DON'T

Don't have a special Badge, Medal or Jewel made until you first obtain our prices. Free catalogue.

C. W. LITTLE,
43 Cortlandt St., New York.

Trade Gossip.

Joseph Noterman & Co., Cincinnati, O., have had a great trade in diamond mountings this season. They have put on extra force in this department.

The catalogue of the O. E. Bell Co., Cincinnati, O., is ready for mailing and if the jeweler does not receive one by the first of December, he should write for one.

The new special snaps of O. E. Bell Co., Cincinnati, O., are beginning to realize in a manner altogether surprising. Especially is this true of their diamond ring offers which they can scarcely mount fast enough.

The Queen City Watch Case Co., Cincinnati, O., have been busy the past five months, their business increasing until now they have to work not only long hours, but have put on more force. Every bench is occupied and every wheel turning.

The Schroder Clock Co., Cincinnati, O., are sending out to the trade 5,000 10-page circulars, fully illustrating the various clocks they carry. They are late with their supplement, but they will be in line for the early Spring trade. They are, however, selling a good many clocks for the holiday trade.

The Jewelers' Co., Cincinnati, O., received a number of orders last week for class pins, one of the specialties to which they give particular attention. They employ special designers and workmen for this department and owe much of their patronage to their facilities which enable them to give prompt and immediate attention to such orders.

The sudden demise of Isidor Stern, of Stern Bros. & Co., 68 Nassau St. and 33-43 Gold St., New York, reported in last week's issue of THE CIRCULAR, has caused no hitch nor interruption of work in the concern's factory, of which he was in charge, Sigmund Stern having at once assumed the management. Business is being conducted as heretofore and all orders are being filled as promptly.

Kohn & Co., diamond dealers and manufacturers of diamond jewelry, 9, 11 and 13 Maiden Lane, New York, make gratifying reports as to the state of trade, having experienced a highly satisfactory season. The two hustling young members of the firm in charge of the New York office have made hosts of friends in the trade, which, coupled with the marketableness of their goods, is the reason for their success.

An interesting visitor last week at the office of Goodfriend Bros., stone dealers, 9-13 Maiden Lane, New York, was a Swede named George Johanson, who had just returned from the Yukon gold fields, where he had made his home for about four years. Mr. Johanson, whose stories bore the stamp of veracity, lucidly though briefly described to a CIRCULAR representative the life of the Klondike gold miner, which, according to his descriptions, would not appear to be fraught with as much danger and hardship as generally supposed. A memento of his stay in the Yukon regions is a unique watch chain carried by Mr. Johanson, consisting of polished solid gold nuggets and polished panels of silver ore alternately soldered together. The chain, which weighs about 45 pwt., is valued at about $200.

Horace Buker, the veteran watchmaker and jeweler of Rockford, Ill., is very ill at his home. He has been confined to the house for some time, and lately his disease has become so severe as to be alarming. He is 81 years of age, and at this period of life sickness is of uncertain termination.

Connecticut.

F. B. Miller, Unionville, is now occupying his repair shop and jewelry store.

S. B. Wilson, jeweler, Newtown, has moved to another location in that town.

The Bridgeport Brass Co., of Bridgeport, have been licensed in Illinois for $4,500.

The Moore Bronze and Silver Plate Works, which proposed or rather didn't propose to locate in Winsted, have settled down in Kingston, N. Y.

John F. Parker, Middletown, is remodeling his jewelry store and when completed the store will be one of the finest in that city. Mr. Parker has engaged as assistant Wilbur Townsend, of Danbury.

Business in the flat ware department at C. Rogers & Bros.' factory, Meriden, is increasing. Seldom does a manufacturing firm advertise for workmen, but this company have been obliged to do so.

At an adjourned meeting of the E. T. Burgess Cut Glass Co., Middletown, Wednesday evening, it was voted to increase the capital stock to $50,000. The plant is to be enlarged. The original capital was $5,000.

At the residence of Leroy S. Upson, in Watertown, on Nov. 23, a quiet wedding took place, the contracting parties being Martin W. Hall and Miss Addie M. Upson, both of them connected for some time past with the Upson Jewelry Co., Waterbury.

At 3 o'clock on the morning of Nov. 18 a thief smashed the plate glass window in the jewelry store of F. W. Rowe, S. Broad St., Trenton, N. J., with a cobblestone, and ran away with a tray of rings and other jewelry, valued at $400. The stolen jewelry includes one three stone diamond ring, valued at $50; one solitaire diamond ring, valued at $65; one silver watch, open face, valued at $20, and one gold watch, hunting case, valued at $50. These goods were damaged beyond repair by the stone falling on them: Four silver hunting case watches, valued at $40; one silver watch, valued at $12; one open face watch, valued at $8, and one cake dish, valued at $7.

DAVID KAISER. FRED L. SMITH. JOHN A. ABEL

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.



A USEFUL NOVELTY

Bottle Openers,

in Sterling Silver and Silver Plate. The convenience and cleanliness of this form of bottling having brought it into general use, these Openers will be appreciated for the table.

MADE BY

Goodnow & Jenks,

Stanhope and Morgan Sts.
Boston,

who have obtained the SOLE RIGHT from patentees to manufacture this article.



Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

SALESMAN from Jan. 1 to travel, or in retail store; New York city preferred. Address Successful, care JEWELERS' CIRCULAR.

YOUNG MAN as salesman, open for engagement Jan. 1st; acquainted with trade in New York and nearby cities. Address Watches, care JEWELERS' CIRCULAR.

COMPETENT MAN is desiring position for bookkeeping and general office work in jewelry house; highest references. Address Liberatus, care JEWELERS' CIRCULAR.

SITUATION WANTED—Watchmaker and engraver; 20 years experience; permanent position; first-class house. Address, Experience, care JEWELERS CIRCULAR.

WANTED—A POSITION by first-class manufacturing jeweler and diamond setter; 25 years' experience; state salary in first reply; west preferred. Address L., care JEWELERS' CIRCULAR.

EXPERT WATCH REPAIRER, 21 years' experience, good jeweler, salesman, fair engraver, all tools, no bad habits, capable taking charge of benchwork; steady situation only, with much watch work. Kohler, 21 N. Pearl St., Albany, N. Y.

A FIRST-CLASS Swiss watchmaker wants a permanent position with a first-class house; 10 years in the country; speaks English, French and German fluently; write particulars. Address L. H., Box 42, Thomasville Ala.

SALESMAN, YOUNG MAN, four years' experience, acquainted with leading jewelers and department store buyers in New York and neighboring cities, is open for engagement Jan. 1st. Address N. E., care JEWELERS' CIRCULAR.

A FIRST-CLASS all around watch, clock and jewelry repairer, engraver, optician and salesman desires permanent position; age 30, 17 years' experience, own full set tools and lathe, also trial case; use no liquor or tobacco, nor gamble; first class references; reasonable wages; South preferred. Address Thos. P. Flaig, Danville, Ky.

Help Wanted

WANTED—SALESMAN having established trade with best retailers in larger cities. Address "Watches and Diamonds," care JEWELERS' CIRCULAR.

WANTED FOR THE 1ST JANUARY, experienced traveler for optical goods, tools and materials, etc.; references. Wholesale, care JEWELERS' CIRCULAR.

WANTED—FIRST-CLASS WATCHMAKER; send references, photo and wages wanted in first letter; permanent position. Address F. R., care JEWELERS' CIRCULAR.

WANTED—Experienced flat ware salesman to take as side line guaranteed high grade; state experience and salary wanted, giving full particulars. Wm. H. Rogers Co., Plainfield, N. J.

WANTED—AN EXPERIENCED SALESMAN to travel principally in the Middle Western States with a large and complete line of watches and jewelry, beginning Jan 1; only those having an established trade need apply; liberal terms to the right man. Jonas Koch, 37 Maiden Lane, New York.

A TRAVELING SALESMAN for an old and well known manufacturer of plated and sterling silver hollow ware; one who is known and popular in the eastern States; must have years of experience, and be a hustler, thoroughly honest and sober; state experience and last employer, salary expected; a steady position for the right man. Address Tea Set, care JEWELERS' CIRCULAR.

INDEX TO ADVERTISEMENTS.

Aikin, Lambert & Co. 2
Aikin-Lambert Jewelry Co. 51
Alford, C. G., & Co 25
American Waltham Watch Co. 14
American Watch Tool Co. 44
Arnstein Bros. & Co. 52
Austin, John, & Son. 52
Australian Opal Co. 52
Avery & Brown 30
Bawo & Dotter 48
Bell Watch Case Co. 38
Bigney, S. O., & Co. 52
Billings, Chester, & Son. 13
Bissinger, Philip, & Co. 12
Bowden, J. B., & Co. 12
Bradley & Hubbard Mfg. Co. 48
Bryant, M. B., & Co. 4
Comrie, A. J. 4
Conley & Straight 52
Cross & Beguelin 16
Crossman, Chas. S., & Co. 30
Courvoisier Wilcox Mfg. Co. 19
Crouch & Fitzgerald 2
Dorflinger, C., & Sons 29
Dubois Watch Case Co. 51
Eaton & Glover 21
Eisenmann Bros 19
Endemann & Churchill 50
Fahys, Jos., & Co. 46 and 47
Foster, Theodore W., & Bro. Co. 2
Fox & Co. 12
Frankel's Sons, Jos. 7
Friedlander, R., L. & M. 52
Fuchs, Ferd., & Bros. 52
Gesswein, F. W., Co. 21
Goldsmith Bros. 35
Goodnow & Jenks. 32
Gorham Mfg. Co. 26
Gregory, E. J. 48
Harris & Harrington 52
Hayden Mfg. Co. 19
Hedges, Wm. S., & Co. 12
Hirschberg, Sig. 22
Howard Sterling Co. 17
Hraba, Louis W. 52
Huston, Wm. E. 31
Jacot & Son. 51
Jenkins, S. N. 36
Jewelers' Co. 38
Juergens & Andersen Co. 37
Juergensen, Jules. 44
Kahn, L. & M., & Co. 52
Kaiser, David, & Co. 32
Kirstein, E., Sons Co. 31
Knowles, Dr. 51
Kohn & Co. 11
Krementz & Co 10
Kroeber, F., Clock Co. 28
Le Boutillier & Co. 52
Lehmann, E. A., & Co. 13
Lewis, F. W., & Co. 22
Leys, Trout & Co. 30
Little, C. W. 31
Loeb, Wm., & Co. 2
Malliet, C. G., & Co. 11
Mathey Bros., Mathez & Co. 51
Mauser Mfg. Co 28
Melishek & Petter 4
Monroe, C. F., Co. 48
Mount & Woodhull 12
Murray, Dan I. 36
Myers, S. F., Co. 7
New Columbus Watch Co. 44
New England Watch Co. 42
Noble, F. H. 36
Nye, Wm. F. 44
Oppenheimer Bros. & Veith. 5
Pearce, Frederick 23
Planchamp & Becker Co. 36
Providence Stock Co. 52
Rech, C., & Son. 52
Reisner, L. C., & Co. 3
Rich, H. M., & Co. 40
Rogers & Bro. 2
Rogers & Hamilton Co. 15
Rogers, C., & Bros. 5
Rose, Chas. 44
Rumpp, C. F., & Sons. 4
Saunders, John F 13
Schulz & Rudolph 44
Sercomb & Sperry Co. 36
Shiebler, Geo. W., & Co. 8
Simons, Bro. & Co. 24
Simmons, R. F., & Co. 30
Smith, Alfred H., & Co 9
Spencer Optical Mfg. Co. 7
Sternau, S., & Co. 13
Stern Bros. & Co. 12
Tannenbaum, L., & Co. 11
Towle Mfg. Co. 36
Trenton Watch Co. 44
V. T. F. Watch Glasses. 4
Wallace, R., & Sons Mfg. Co. 6
Wallach, A., & Co. 51
Weeks, A. A. 13
Westphal, W. C. A. 44
Wheeler, Hayden W., & Co. 18
Wicke & Co. 48
Wild, S. S., & Son. 51
Wood, Chas F., & Co. 52
Wood & Hughes 51

AN EXPERIENCED JEWELRY traveling salesman, also house salesman who can take charge of order department; each must be able to take an interest in the business of $2,000 or more; investment safe; capital wanted to further develop an established and rapidly growing successful business. This is a good thing and will bear close inspection, and you must fill the bill, otherwise don't waste your stamps. Address "Good Watch Salesman," care JEWELERS' CIRCULAR.

TRAVELING SALESMAN, first-class, for jewelry trade, who can make an investment in business of from $3,000 to $5,000; dividends and absolute safety guaranteed; can make a year's trial before active interest is taken if desired; a thoroughly established and growing concern that has decided advantages over any other in America; manufacturer's line; own and control all trade-marks; established business etc.; position is an opportunity that is valuable; unless you will make, and can stand, critical investigation, and fill the above conditions, don't answer. Address "Manufacturer's Partner," care JEWELERS' CIRCULAR.

Business Opportunities.

FOR SALE, on account of death, a small, nice, clean jewelry business, with good run of repairing at a very low price. Address Lock Box 36, Dover, N. J.

ESTABLISHED silver novelty manufacturing business averaging $3,500 annually; owner wishing to retire; ill health. Address E. & S., care JEWELERS' CIRCULAR.

A RARE OPPORTUNITY! I shall on account of poor health sell my jewelry business at a very low price; I have been established 34 years. Wm. F. Wallace, Westerly, R. I.

FOR SALE—Jewelry and optical business, established 10 years; good reason for selling; holiday profits last year $1,600; fine run of bench work; best location in city. Address P. G. Diener, 410 Market St., Harrisburg, Pa.

A TRAVELING MAN of long experience, acquainted with all high class trade east of Buffalo, wishes to go with a progressive concern; would furnish some capital in exchange for interest in business and could influence more if result warranted it; replies should contain particulars. Address Y. X. V., care JEWELERS' CIRCULAR.

For Sale.

FOR SALE—A nickel plated Ferris wheel with driving motor, 2 feet high, with 12 swinging trays; is a showy fixture for a jeweler's window. Apply to A. Novotny, 106 Greenwich St., New York.

To Let.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway; very low terms for right party. Inquire 40 E. 19th St., N. Y.

IN UNION SQUARE (Broadway), part of very desirable store, admirably adapted for a silversmith, jeweler or optician. For particulars address A. B. C., care JEWELERS' CIRCULAR

Miscellaneous.

WANTED—An established firm of selling agents would like to make arrangements to represent another factory; have trade from one coast to the other. Address W. & G., care JEWELERS' CIRCULAR.

TO MANUFACTURERS—A salesman with an excellent trade throughout the entire south among best jewelry and department stores will add any good side lines on a commission basis; have traveled this section for past 15 years and I can sell goods in quantities to good people who buy largely; I want goods from first hands; have best references in New York. Address for interview J. A. Y., care JEWELERS' CIRCULAR.

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXVII. CHICAGO, WEDNESDAY, NOV. 30, 1898. No. 18

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to Stephen Parlin, 270 Garfield Ave., (Telephone, Main 2137) Chicago, will receive immediate attention.

TRADE CONDITIONS.

H. F. Hahn & Co.—"Trade is better than last year and last year was the best we have had since 1892. Our diamond trade has been very good. The retail jeweler is buying better goods, caused by his customer demanding better goods and higher values."

"The factory is doing nobly in keeping us supplied with goods," says H. G. Nye, manager for C. Rogers & Bros. "They are backing us up in fine shape and express shipments are arriving every day. Freight is too slow for us now. It is most gratifying, as we never before had such a business at this office as we are now having."

"Our business is in every way ahead of 1892," said Paul Juergens, of the Juergens & Andersen Co., "and, besides that, we deal more in better articles, showing there is more wealth in the country." The firm are manufacturing a large line of fancy clusters and fine pendants in many new designs, and their stock of both loose and mounted goods is larger and more complete than ever before in the history of the house.

H. D. Stevens & Co. (retail silver).—"Our Fall business has opened very satisfactorily and advance orders for holidays are good. We have established the trade we went after and have a high class patronage most pleasing to us."

"Hollow ware is booming," says Manager Browne, of the Manhattan Silver Plate Co., and added: "We are busier than at any time since 1892."

C. H. Knights & Co.—"Business is in strong condition, diamonds in particular, though everything is selling well. Collections are much better than a year ago."

Louis Manheimer is back from a business trip to New York, Boston, and Philadelphia. "Sold lots of 'o' size Atlas," he reports, "and bought largely of movements of all kinds, but found factories very short of goods. Business on my return was found to be exceedingly good."

The Towle Mfg. Co., 149 State St., were rushed with orders the past week and were exceedingly busy.

C. D. Robertson is about to open a store at 43d St. and Wentworth Ave.

Geo. R. Strickland, New London, Wis., was accompanied by Mrs. Strickland on his visit here.

P. E. Kern, who has been in this city for the past six months, is to open a store in Seattle, Wash.

P. L. Gordon, Fairfield, Ia., bought a stock here last week for a new store he is starting at Fairfield.

W. S. Sparrow, Stern Bros. & Co.'s Chicago manager, went east to attend the funeral of Isidor Stern.

C. A. Johnson, Elkhorn, Wis., here the past week, is fitting up his store with new wall cases of Chicago make.

The supply of skilled workmen in manufacturing jewelry and engraving branches is not equal to the demand, and those who can manufacture or engrave find places waiting.

Charles Barclay, Jr., Newport News, Va., was in town last week, returning from the Black Hills, where he spent part of the Summer, looking after his father's mining interests.

Benj. C. Allen, back from Providence, says he found the factories all rushed with work. The manufacturers are well pleased with the trade they have had, and are looking for a steady trade for 1899.

A. M. Church, watch inspector for the Chicago & Northwestern and Chicago, Minneapolis & St. Paul railways, has removed from 510 to 501 Champlain building, which gives him a State St. frontage and a finely lighted, large room.

A. A. Carmer, Lansing, Mich., formerly connected with Wells & Morgan, has opened a store of his own in Lansing, and was here last week laying in a stock. His store is an attractive one, finished in quarter-sawed oak.

The Joe Brown Co., 67-69 Washington St., have purchased a $7,000 stock of jewelry, which recently figured in a real estate transaction. "A nice, clean stock, which we bought to good advantage," remarked Mr. Brown, "and we purpose making it to the advantage of the retail jewelers to write or call on us."

It is reported here that the Phillips & Buttorff Co., large buyers of porcelain, art goods and silver ware, Nashville, Tenn., who were burned out six weeks ago, have opened up in a new building, and are doing a larger business than ever before. This is but a reflection of the better business in the south.

H. D. Stevens & Co. on Friday and Saturday exhibited in their windows portraits of Col. Henry L. Turner and Capt. A. L. Bell, Quartermaster First Illinois Regiment, painted by artist Van Ness. The paintings attracted much attention. They are to be presented to the regiment by friends of the officers.

Thomas Smith, who created considerable excitement in State St., by breaking one of the plate glass windows in Spaulding & Co.'s jewelry store, as reported in last week's CIRCULAR, is being held at the Harrison St. police station, to be examined by the city physician as to his sanity. The man's every action indicates that he is mentally unsound.

W. F. Nye, New Bedford, Mass., passed a number of very busy days in this city last week. With his oils for watches, clocks, chronometers, bicycles, sewing machines, typewriters and nearly every other invention of recent date, it was necessary for him to see a large part of the Chicago trade. Mr. Nye received a kindly greeting, both personally and for the products he manufactures.

Two carloads of sweeps (over 61,000 pounds) from the Philadelphia Mint were received by Goldsmith Bros. Friday, and switched to their private railway track at the smelting works, Throop and 58th Sts. Inside of two days this great mass of worthless (?) material will be transformed into bright bullion, the capacity of the works exceeding 30,000 lbs. a day. This is one of the largest shipments of sweeps known, and Goldsmith Bros. are to be congratulated on having so successfully invaded the eastern field.

Buyers the past week who were here to make personal selections were: H. H. Hicks, Momence, Ill.; H. A. Byers, Decatur, Mich.; A. G. Cole, Mt. Carroll, Ill.; E. Homrighaus, Shelbyville, Ill.; Geo. N. Conklin, Marquette, Mich.; Mr. Ludy, of Ludy & Taylor, Cedar Rapids, Ia.; A. A. Carmer, Lansing, Mich.; P. E. Kern, Seattle, Wash.; Geo. R. Strickland, New London, Wis.; N. E. Benoit, Rockford, Ill.; L. Loewenstein Menominee, Mich.; Mr. Murphy, of Murphy Bros., Fox Lake, Wis.; F. E. Burt, Angola, Ind.; W. A. Straddell, Crown Point, Ind.; W. A. Johnson, Tuscola, Ill.; Fred Boszhardt, Kirkland, Ill.; Bert Shannon, Kirkland, Ill.; Mr. Clark, of Clark, Giddings & Co., Sterling, Ill.; A. T. Selkirk, Charlotte, Mich.; N. V. Cole, Michigan City, Ind.; Mr. Wiegand, of Proehl & Wiegand, Racine, Wis.; Henry Peitz, Davenport, Ia.; Mrs. F. J. Reemer, South Chicago, Ill.; W. F. Poole, St. Anne, Ill.; P. L. Gordon, Fairfield, Ia.; D. S. Hewitt, Toulon, Ill.; A. Zegzda, Spring Valley, Ill.; E. C. Flinn, Carroll, Ia.; W. H. Hayes, Janesville, Wis.; C. A. Johnson, Elkhorn, Wis.; T. J. Dale, Kenosha, Wis.

Minneapolis and St. Paul.

L. Giswold has discontinued business at Rush City, Minn., and has gone to Grantsburg, Wis., where he will open up in business.

H. Birkenhauer, Minneapolis, mourns the loss of his mother, aged 68 years who died on Nov. 25 after a long and lingering illness with bronchitis.

Out-of-town jewelers in the Twin Cities the past week purchasing holiday stock were: Wm. Krohn, Annandale, Minn.; L. Giswold, Rush City, Minn.

George H. Rentz and F. F. Hallett, Minneapolis, last week were initiated into the Ancient and Accepted Scottish Rites of Free Masonry and degrees from the 19th to 32d were conferred on them.

Why?



We receive frequent communications from our customers expressing pleasure and surprise at the returns they receive from shipments of sweeps or old gold and silver sent us. A writer in a recent letter asks the REASON WHY.

The Answer is Simple!

We have an extensive plant for smelting sweeps and reducing metals. Our factory is fully equipped for the work. We, ourselves, have been engaged in the business all our lives and have made a special study of it. We not only are smelters, but manufacture the product of our furnaces into all the forms of gold and silver used by jewelers. To enable us to do this we need your old gold and silver and your sweeps, and to get them

We Pay the Highest Price!

GOLDSMITH BROS.,

Sweep Smelters, Refiners and Assayers,

Office: 63=65 Washington Street,

Works: 5826 Throop Street. **CHICAGO.**

Dan I. Murray,
America's Leading Art and Jewe'ry AUCTIONEER.
...EXPERT IN DIAMONDS...
and High-class Goods, Chromatic Arts, Cut Glass, Fine China, Leather Goods, Etc.

Twenty years' experience in the wholesale, retail, manufacturiog aod importiny jewelry business.
I have made successful sales in bicycles, dry goods, and every kind of Oriental goods.
I pay my owo expenses. Dealers have oo risks to ruo. I have oever failed to move a stock. I work on commissioo.
My methods are new and original. Write me for terms, etc.
I would advise customers thinking of holding a December sale to **wire** me at ooce.

No. 126 State St., Room 602, CHICAGO, ILL.

GOLD N K SOLDER
EASY-FLOWING GOLD SOLDER
Best on Earth
Manufactured by F. H. NOBLE & CO, 103 State St., Chicago.
Sold by all Jobbers.

THE PLANCHAMP & BECKER CO.
Watch Case Repairers and Engravers.
GOLD AND SILVER PLATERS,
63 & 65 EAST WASHINGTON ST.,
TOP FLOOR. .... CHICAGO.

Kansas City.

TRADE CONDITIONS.

The holiday trade has already opened up and a considerable increase has been noted. The majority of the retailers have hired extra help and have made ready for a rush. Among the wholesalers the report is that they have all they can handle. Most of the jobbers have one or two extra travelers on the road this year.

H. N. Konrad has opened a jewelry store at 216 E. 12th St.

V. G. Calder has opened a new jewelry store at 1025 Union Ave.

W. S. Crellin, Topeka, Kan., has returned from a short eastern trip.

H. W. Staarke, Junction City, Kan., has contemplated some extensive alterations to his store.

Among the out-of-town visitors here last week were: O. D. Shide, Manhattan, Kan.; J. L. Potts, Marceline, Mo.; Wm. Woolard, Olathe, Kan.; S. J. Huey, Excelsior Springs, Mo.; C. E. Conklin, Chanute, Kan.; C. S. Poole, Joplin, Mo.; W. R. Bond, Bethany, Mo.

The retail jewelers of this city are trying to get better laws passed by the City Council protecting them from street fakirs and fake auctions. The new law requiring all pawn shops to immediately report to the police any watches or jewelry offered for sale to them and to give an accurate description of the same, is working with good results, and it is thought will lessen the ease with which stolen goods can be disposed of.

Chicago Gold Pen Repairer.
GOLD PENS.
Send me your work. Repairs of all kinds.
S. N. JENKINS, 103 State St., Chicago, Ill.

Detroit.

W. H. Broer, of B. H. Broer & Sons, Toledo, O., spent last week here, the guest of Carl Wagner, of L. Black & Co.

Burglars entered the store of James Frank, at Caro, Mich., last week and stole $50 worth of jewelry and other goods.

Jeweler A. G. Bedford, of Ionia, last week placed one of the largest dynamite proof safes in the State in his store. It weighs five tons.

A new jeweler came to town last week named Robert John Frederick Roehm 2d, born Nov. 17 to Mr. and Mrs. Edward Roehm, of Roehm & Son.

Smith, Sturgeon & Co. furnished the most elaborate and expensive menu cards ever issued to a hotel in this city for the Thanksgiving dinner at the Cadillac. The menu as well as the decorations were engraved.

L. Black & Co. report that their annual importations from foreign countries of optical goods and supplies are now being received at the Detroit custom house. They state that purchases this year abroad were unusually heavy.

Thanksgiving week was a busy one with Detroit jewelers, although all stores were closed on Thursday. On Wednesday 52 marriage licenses were issued and preceding that date there was an unusual demand for staple goods at the jewelry stores for wedding presents. Silver ware was in greatest demand.

The propects are that Grand Rapids, Mich., will have a new clock company at an early date. Austin K. Wheeler has purchased an interest in the Wagoner Clock Co., Muskegon, Mich., and will become business manager when the factory is removed to Grand Rapids. Headquarters have already been moved.

A. Mandelberg, Omaha, Neb., is enlarging his store and will have a big opening Dec. 1. George W. Ryan & Co., Omaha, are also making extensive alterations.

Trask & Plain, Galesburg, Ill., for Thanksgiving week had their store handsomely decked out with potted palms, chrysanthemums and roses in honor of their Fall opening.

RELIABLE GOLD AND SILVER PLATERS

Prices Right.


When received.


When returned.

All Work Guaranteed.

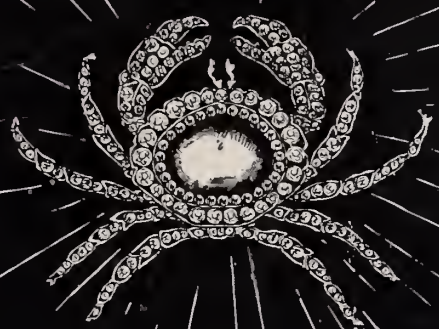
SILVERWARE REPAIRED AND REPLATED
Sercomb and Sperry Co.
147½ STATE ST. CHICAGO

STERLING SILVER Colonial TABLE WARE.

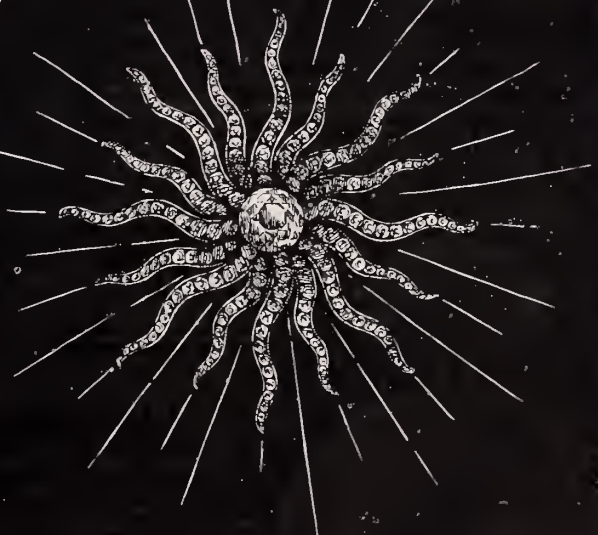

COLD MEAT FORK.

CHICAGO. TOWLE MANUFACTURING COMPANY, NEWBURYPORT, MASS.

IMPORTERS OF.
DIAMONDS. PEARLS AND PRECIOUS STONES.
& ECT.



D·I·A·M·O·N·D·S·



JUERGENS & ANDERSEN. CO.
92. TO 98. STATE. ST.
STEWART BUILDING. CHICAGO.
3RD. FLOOR.

Cincinnati.

George H. Smith, Lancaster, O., who has been quite ill, is reported convalescing and hopes to be able to soon resume business.

J. W. Mathers, Parkersburg, W. Va., is moving into a new building and putting in new fixtures. He has also bought one of the prettiest stocks of novelties and jewelry to be seen in his section.

Oskamp, Nolting & Co. and another firm, of Cincinnati, sued J. L. Buckley and his receiver, John Mitchell, of Parkersburg, W. Va., for an accounting. Mr. Buckley assigned some time ago and owed the Cincinnati firms considerably. The stock was closed out and he intends going out of the business.

Mrs. Emiline Goldenberg, mother of W. H. Goldenberg, with Clemens Oskamp, died at her home last week at the advanced age of 75 years. She was a member of the First Baptist church and a liberal and devoted worker in church circles. She leaves besides her family a wide circle of friends to mourn her loss.

Among the visiting trade here buying goods last week were: A. L. Levison, Shelbyville, Ind.; C. M. Wall, Gallipolis, O.; George Stanley, Lafevre & Stanley, Hillsboro, O.; Chas. F. Schlagel, Chillicothe, O.; C. H. Helvey, Hamilton, O.; Jas. Kincheloe, Carrollton, Ky.; Carl Collins, Crittenden, Ky.

John Holland Gold Pen Co. have completed the improvements in their store and they have now one of the finest pen stores in this country. The entire floor of the salesroom is in mosaic tiling and the wall and floor cases and other fixtures are in mahogany, the whole front being plate glass with a plate glass door. The whole is lighted with electricity.

A Cincinnati woman, Mrs. Chas. Penny, has invented a simple device to supersede the old fashioned bodkin and is a decided improvement on that article. It is a flat instrument with a horseshoe shaped eye, forming a semi-circle at the large end. Mrs. Penny has named it "Columbia" and has brought it out as a Christmas novelty. It comes in two sizes and is being placed on sale in the leading jewelry stores of the city.

Post Office Inspector Holmes is working on a case which he has discovered to be a fraud on the Government. A man claiming to be a gold pen merchant has been using the mails in the endless chain style. A letter is sent to a party offering a $2.50 gold pen for 25 cents, provided the party addressed sends in 10 names of persons who would also send 25 cents for a pen and so on *ad libitum*. The man has been threatened with arrest if he prosecutes his game farther.

Indianapolis.

James Comstock has taken a position as salesman for J. C. Sipe.

Richard P. Cullen, New Albany, Ind., has returned from a lengthy sojourn in Omaha, Neb.

H. S. Werneke, Greencastle, Ind., celebrated Thanksgiving week by moving into handsome new quarters.

Traveling men in Indianapolis, Ind., were very few last week: A. A. Wood, Howard Sterling Co.; T. E. Browne, E. Ira Richards & Co.; William Matschke, C. P. Goldsmith & Co., and Norbert Gunzburger.

Last week a happy young soldier, just mustered out of the volunteer service, with his pay in his pocket, walked into J. C. Walk & Son's store, and after much looking and some suggestions from the young lady clerk, purchased three finger rings. When the lady clerk handed him his change the soldier gallantly passed a quarter of a dollar back to her, saying: "I want you to keep that to pay for the trouble I have given you."

St. Louis.

Arnold Zerweck, late of Zerweck Bros., this city, has moved his family to De Soto, Mo.

F. W. Meyer, wife and family, Kansas City, Mo., spent Thanksgiving with friends in this city.

Other out-of-town visitors were: S. O. Harvell, Litchfield, Ill.; James Keany, De Soto, Mo.; W. T. Woolford, Potosi, Mo.; E. R. Matters and J. W. Talbot, Nevada, Mo.; John Koetting, St. Genevieve, Mo.; W. H. Kraemer, Wichita, Kan., and E. Kirkpatrick, Oklahoma, O. T.

At the Jewish Charity Fair held last week, mention of which was made in last week's CIRCULAR, the net amount realized will be between $40,000 and $50,000. The amount taken in at the jewelry booth, under the able supervision of Mrs. Sam H. Bauman, and Mrs. Morris Bauman, far surpasses expectations.

The Affairs of the Cincinnati Wholesale Jewelers' Association.

CINCINNATI, O., Nov. 25.—Secretary Joseph Becker, of the Cincinnati Wholesale Jewelers' Association, will call a meeting of that organization for Tuesday, Dec. 6, at 3 o'clock P. M. The meeting is called to take action regarding the annual meeting that is to be held on Jan. 3, at which time new officers are to be elected as nominated at the meeting Dec. 6.

The annual banquet will be held in January at the installation of the new officers.

Proposal to Tax Western Union Telegraph Co. Clocks.

CHICAGO, Ill., Nov. 26.—Alderman Neagle has introduced an ordinance in the council providing that the Western Union Telegraph Co. shall pay a revenue to the city for the privilege of operating news tape machines and for renting clocks to business houses. The alderman claims the company carry on these lines of business without having the right to do so under their charter and that the city should derive some revenue from it on this account.

We will give you a Watch Case

an Open Face Case, guaranteed for 25 years **ABSOLUTELY FREE** if you order BY MAIL, 12 Filled Cases previous to Jan. 1st.



No. 4008.

HERE IS A SAMPLE OF THE VALUE WE GIVE

One 18 size, one 16 size, one 6 size, one 0 size 14Kt. hunting engraved case, warranted for 25 years; also one each 16 and 18 size open face, warranted for 25 years and one handsome plush show case mat.

6 Cases and 1 Mat for $34.30 net.

ALL HANDSOME DESIGNS.

If not the biggest bargain you ever purchased in cases, return at our expense and we will refund your money, your express charges and your postage stamp.

We will engrave, or engrave and engine turn any style case desired and ship day order is received. Will match any other pattern or engrave monogram, landscape, house, bicycle, carriage, locomotive, horse, dog, any emblem, or anything that can be put on a full bascine plain polished 14Kt. watch case, any size

Exclusive Agency given to one live jeweler in each town or city.

Write us for Large Catalogue and special proposition.

The Bell Watch Case Co., Cincinnati, ... OHIO.

JEWELERS' CO., *Louis J. Hendricks, PROPRIETOR,* Importers of **DIAMONDS** AND **PRECIOUS STONES**

.....AND..... MANUFACTURERS OF **FINE GOLD JEWELRY.** PROMPT ATTENTION TO TRADE REPAIRS. **Engraving.**

415 TO 419 RACE STREET, CINCINNATI, O.

News Gleanings.

W. W. Eaton, Mt. Erie, Ill., is out of business.

P. L. Gordon has opened a jewelry stock in Fairfield, Ia.

Rev. N. R. Kelby will conduct a jewelry shop in Wooster, O.

Adolph Idse has removed from Stanhope, Ia., to Story City, Ia.

F. N. Greenfield has opened a jewelry store in Beallsville, Pa.

B. L. Buley, Monett, Mo., has given a chattel mortgage for $125.

W. F. Burkhardt has removed from Cabery, Ill., to Sibley, Ill.

Clark Favies has moved from West Liberty, Ia., to Lone Tree, Ia.

B. A. Murdock has removed from Dallas, Ga., to Cedartown, Ga.

S. A. Clark, North Brookfield, Mass., is radically changing his store.

A. B. Hall has concluded to discontinue his jewelry store in Danville, Ia.

Dr. Henry Schumacher has given a bill of sale on his stock in Durant, Ia.

W. T. Jenkins is removing from Point Marion, Pa., to Kingwood, W. Va.

Mechanics' liens have been filed against C. A. Cole, Winterset, Ia., for $855.

Oscar Fisher, Smyrna, Del., announces his intention to discontinue business.

Mr. Connor has opened a repair shop in Foster's drug store in Englewood, Ill.

N. Leibson, of Wilkesbarre, Pa., will open a new jewelry store in Pittston, Pa.

T. H. Sacks, jeweler and optician, will open a jewelry shop in Prattsville, N. Y.

Arthur West, Manitou, Col., has given a chattel mortgage on his tools for $75.

S. D. Kaufman has established himself in the jewelry business in Freeburg, Pa.

The New Jewelry Store has opened for business at 3 W. Main St., Lancaster, N. Y.

F. S. Maxwell's jewelry stock in Martinsville, Ill., is a total loss by fire; no insurance.

Isaac Laning, Bridgeton, N. J., has made considerable improvements in his store.

C. A. Dannar has put in a stock of jewelry in L. M. Watson's drug store, Owossa, Mich.

The store of Greiner & Co., Gowrie, Ia., was recently robbed of $200 worth of jewelry stock.

The Baldwin Jewelry Co., San Francisco, Cal., were burned out in the Baldwin hotel building fire.

A jewelry store has been opened by Earl Sites, in Safford's drug store, South Marion, Ind.

Thos. Delaney's new jewelry store in Peshtigo, Wis., is now completed and is a tasty building.

Texley & Buhman, Leigh, Neb., have dissolved, and C. Texley will continue the business alone.

Jos. C. Neal, Poughkeepsie, N. Y., has been making many noticeable improvements in his store.

W. W. Frisholm has given a chattel mortgage on his jewelry tools in Leadville, Col., for $118.

Adolph Hauerbach, Salt Lake City, Utah, has just paid off a mortgage amounting to $1,000.

The Sheriff is reported to be in possession of the jewelry store of J. E. Conley, Nebraska City, Neb.

Stewart Lawfer, Brodheadsville, Pa., has sold out his business and is now at 412 N. 8th St., Allentown, Pa.

F. O. Horting, who recently disposed of his jewelry business in Bloomfield, Pa., has opened up in Marysville, Pa.

E. W. Brockman, jeweler, Rock Island, Ill., was married to Miss Ella Wright, of Moline, Ill., Thanksgiving evening.

W. G. Pearson, druggist and jeweler, Newton, Kan., contemplates disposing of his trade interests there in December.

Mary, wife of J. Paul Weixler, jeweler, Worcester, Mass., died at her home, 14 June St., Nov. 18, after a long illness.

J. F. M. Lloyd has opened a stock of jewelry in Smithville, Mo., having moved his entire stock to that point from Adrian, Mo.

Mrs. W. C. Sellers, wife of W. C. Sellers, Medicine Lodge, Kan., has just returned from a lengthy visit to friends in the east.

Myrtle Sparling, who has both a jewelry and millinery store in Ottumwa, Ia., has given a chattel mortgage on the millinery business.

New paper, paint and other improvements have made a complete transformation in the store of Geo. B. Styles, Kingston, N. Y.

M. Bennett has given a bill of sale on his entire stock of jewelry in Redfield, S. Dak., for $1,892. He still continues in the drug line.

Ernest Morse, who has been in the store with his brother Victor, in Ithaca, Mich., for the past year, has opened a jewelry store at Clare, Mich.

The wedding of Fred W. Rex, jeweler, Mauch Chunk, Pa., and Miss Bertha M. Berlin, of Pomfret, Pa., took place on Thanksgiving day.

Fire wiped out half a square in the business center of Red Lake Falls, Minn. Among the losers is P. E. Flodloe, jewelry, loss, $1,000; no insurance.

E. H. Lewis, watchmaker and youngest son of F. M. Lewis, jeweler, Bridgeton, N. J., will in future have charge of the jewelry store of his father.

Rev. J. Warren Klein, pastor of the Cherry St. Evangelical Church, Norristown, Pa., was married Thanksgiving day to Miss Anna J. Lanz, daughter of jeweler Gus Lanz, of Norristown.

Henry Peitz, for many years at Rock Island, Ill., and afterward in the wholesale business in Kansas City, has bought the store of Pape & Co., Davenport, Ia.

Alexander & Williamson, Troy, N. Y., have recently had new show windows placed in their store and the interior redecorated and improved in many ways.

Mr. Varney, of L. E. Hanson & Co., jewelers, Woburn, Mass., was called to his home in South Berwick, Me., early last week by the serious illness of his mother.

The marriage of Luther G. Abbott, jeweler, Perry, N. Y., and Georgia E. Clark, took place Nov. 24 in Rochester, N. Y. They will be at home in Perry after Dec. 25.

W. E. Page, for the past eight years in charge of the watch making department of Thearle & Co., Englewood, Ill., has started in business for himself at 519 63d St., Englewood.

A few mornings ago a window of the Mrs. Louis J. Lebeouf jewelry stone, 130 Main St., Woonsocket, R. I., was broken and earrings, stickpins, etc., worth about $8, taken.

The sale of the Neasham stock, Nevada, Ia., has been completed and D. W. Bodyston, the new proprietor, now has charge. Mr. Boydston was formerly of Knoxville.

Alexander Challet, jeweler, Marlboro, Mass., charged with stealing goods, consisting of platinum wire, was ordered by the Middlesex Superior Criminal Court to pay a fine of $100.

On Nov. 26 an auction sale of the stock of W. Bramley, 36 Broadway, Rondout, N. Y., was begun. Mr. Bramley announces that the sale will continue until the entire stock is sold.

Herman Anderson, of Josephson's jewelry store, Moline, Ill., and Miss Nellie Ferris, of Moline, slipped over to Davenport, Ia., a few days ago, and stole a march on their friends by getting married.

The E. Howard Watch & Clock Co. have been awarded the contract to furnish the clock to be placed in the front of the South Terminal station, Amesbury, Mass. The dial will be 12 feet and two inches in diameter.

S. C. McKenny, Hallowell, Me., has closed his business there and left for Bath. Mr. McKenny notes an opening in the Shipping City and hopes to share in the wave of prosperity which is passing over the place.

H. E. Cole, Mt. Carroll, Ill., has moved the stock of jewelry he purchased of Phil. Kerg, from the room in which the post office is located to the Stanton building where he has been doing business for several years.

Efforts are being made to have the Toothill & McBean Silver Co., of Kokomo, Ind., moved to Akron, O. The new company, if the present deal is successful, will occupy the plant formerly used by the Akron Silver Plating Co.

S. W. Klass, recently of Norway, Mich., has purchased the store of Walter Grunert, Oconto, Wis., who in turn has bought out John Luckenbach, Green Bay, Wis. Mr. Luckenbach has quit the business and gone to California for his health.

Henry Sartorius, Davenport, Ia., for many years with Mrs. T. Kircher, has established himself as a watchmaker in the Fair store, that city. In the remodeling of the big store an excellent stand at the right of the main entrance was given to him.

After Dec. 1 Friese Bros., Galion, O., will occupy the room now occupied by Mrs. Motsch's millinery store. By this change Friese Bros. will be enabled to add to their line of jewelry, clocks, silver ware, etc., and will carry a stock of musical instruments, including pianos, etc.

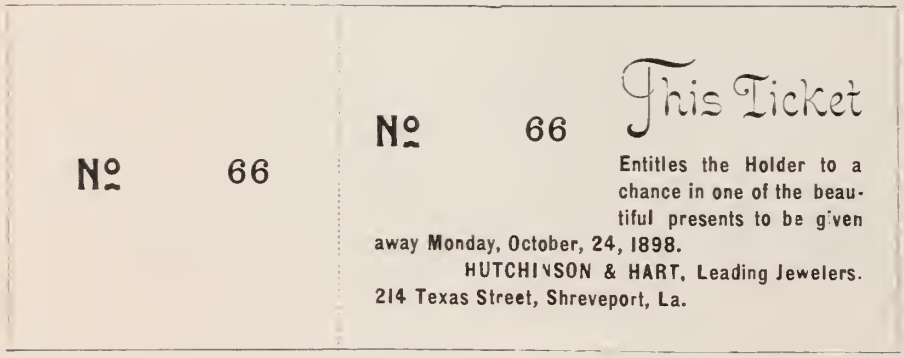
M. E. Nabstedt & Co., Davenport, Ia., have introduced a couple of handsome souvenir spoons in their local trade, one showing a bird's eye view of the city and bridge across the Mississippi, as secured by a snapshot from the lofty tower of the Government arsenal near by; the other showing the Davenport court house. Both designs were etched from photographs.

MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

One Firm's Successful Fall Opening.

ONE of the features of the annual Fall opening of Hutchinson & Hart, Shreveport, La., on Oct. 24, was the distribution of 20 presents. Tickets, as below reproduced, were issued to the public and the opening was a success. The prizes in order were:



Ladies' Waltham gold watch with gold lorgnette chain; solid gold ring, set with pearls and turquoise; gold plated ornamental mantel lamp; silver jardiniere; china toilet set in silk case; "Quad" camera; bisque ornament; sterling silver nail polisher; hand painted china clock; sterling silver puff box; ladies' silk garters, sterling silver buckles; silver jardiniere; hand painted jewel case; Royal Bonn flower vase, hand painted; fancy glass atomizer; silver mounted umbrella; hand painted china comb and brush tray; stereoscope and views; brass candelabra; sterling silver manicure set.

The local papers devoted columns of space to the opening and prize winning, and in this respect alone the expense of the prizes was to a great extent compensated for. But in many other ways are their annual openings profitable to Hutchinson & Hart. All the ladies of the city turn out that day, which betakes somewhat of the nature of a holiday. The opening continues to be the talk of the town for weeks afterward and leaves a lasting impression on the minds of the visitors to the store. People attend from nearby towns, and the firm thereby have an opportunity to show their stock to people who otherwise would not come. The expense is large, but the extensive advertising gained more than compensates for it.

How a Jewelry Repairing Scheme Worked.

IN a recent issue of THE CIRCULAR, in the column "Jewelers' Schemes and Ideas," mention was made of a scheme used by W. G. Atherholt, Chester, Pa., which consisted of his repairing jewelry for anyone who brought his ad. containing his offer to his store. How this scheme worked we allow Mr. Atherholt to express in his own unsolicited words:

CHESTER, Pa., Nov. 18, 1898.

Editor of THE JEWELERS' CIRCULAR:

Your paper received to-day; in same you speak of the ad. I had in one of our local papers. This ad. did me lots of good. It was talked of considerably, and quite a number of people who never had been in my store came in with their broken jewelry. Now comes the question: How did it pay? Well, some that came in left watches to be repaired and others sent clocks, and some made a few purchases, and by the operation I have several new customers.

The idea was original. I met one of the reporters of our morning paper and told him I would like to change my ad. I told him I was going to repair broken jewelry free for one week and he came near dropping dead. So the next day the ad. appeared and then the rush began. Thanking you for notice, I am

Yours very truly,
W. G. ATHERHOLT.

The Signature Book Scheme a Success.

J. C. SIPE'S latest advertising scheme, described in THE CIRCULAR Nov. 16, is working well. Over 500 books have been placed into the hands of the city school children, who are obtaining signatures very rapidly, and Mr. Sipe's name is being introduced into a vast number of homes. All books are to be turned in Dec. 1.

Jewelers' Schemes and Ideas.

W. E. Burse, Newark, O., has adopted the plan of guaranteeing all his work for one year, as an advertising feature. He finds that it is a winning feature.

*

Phil. Zoellinger, Portsmouth, O., is pushing out for the business of his territory by catchy reading ads. in local papers, and is collecting cash for his sales by offering a substantial discount for that class of trade.

*

Osborn Gillette, Woburn, Mass., has inaugurated a guessing contest as set forth in the subjoined ad., which occupied about six inches double column in a local paper:

$5.00 OPAL RING FREE.

It costs nothing to get this Ring.

Anyone and everyone can guess as to the number of people entering my store this month.

The one guessing nearest the number will get the ring.

Place your guess on paper with your full name and address, seal it, and hand it in at the store.

The contest will close the last day of the month.

Mr. Hobbs of the Journal and Mr. Wetherell of the News, will act as Judges.

The Ring can be seen in my window.

OSBORN GILLETTE,
Manufacturing Jeweler,
379 MAIN STREET, WOBURN.

*

The following unique ad. was put in a recent issue of the Monongahela *Republican*, a clipping from which was sent to THE CIRCULAR correspondent:

"Notice.—If you are needing goods as kept in a wholesale jeweler's establishment, please call on me, as I deal with a reliable firm in Chicago. I always show customers the bill of goods and give the wholesale price, never speculating—but contract for a small premium for remuneration.

"I am also an ordained minister of the Methodist Protestant church and have authority to administer the church rites and ordinances pertaining to the Lord's work. Please call on me if needed in that line.

"(Signed) RICHARD HUFFMAN.
"Chess St., near Sixth."

H. M. Rich & Co., jewelry auctioneers, 21 School St., Boston, Mass., say that their time is all filled until Christmas, but to accommodate the stragglers they will hold an auctioneer especially for "emergency" sales.

REFERENCES AND LATEST SALES UPON APPLICATION.
ALL CORRESPONDENCE STRICTLY CONFIDENTIAL.

H. M. RICH & CO.,

21 SCHOOL STREET,
BOSTON, MASS.

EST. 1879

The Most Successful
JEWELRY, BRIC-A-BRAC AND FINE ART
Auctioneers in America



Improvements in Clocks and Marine Chronometers.

THE illustration represents a clock made to serve as a model to test an invention, having in view the improvement of the gravity escapement now largely used in turret clocks, and the invention is also applicable to astronomical clocks, regulators and clocks in general.

The impulse is given to the pendulum as in the usual gravity escapement, and the unlocking is effected as in the Graham escapement; that is, the pendulum receives the impulse when most in need of it, and the unlocking is effected when it has acquired its greatest speed; that is, in the line of centers. Between this and former gravity escapements, there is an important difference; in this, only one set of teeth is used as will be seen in the illustration. The impulse is given without a blow by gravity alone, as the pendulum rod follows the gravity arm without leaving it, after it has been raised or eased off by the tooth of the escape wheel.

It goes without saying that springs instead of gravity arms may be used, and, in case of an over-compensated pendulum, with good results.

Improvement has also been accomplished by the introduction (see illustration) of 90 teeth in the escape wheel, so that the motion of the escape wheel is only two degrees for each vibration of the pendulum instead of six, as in the Graham escapement, or 30 in the double three-legged gravity escapement. The large number of 90 teeth in the escape wheel allows of one wheel and pinion less in the clock train than usual, and the mode of unlocking and the construction of escapement admit of the conversion of drop into impulse. Although the energy wasted in drop in the Graham escapement is very little, yet it is quite as much as is required to keep the pendulum in motion.

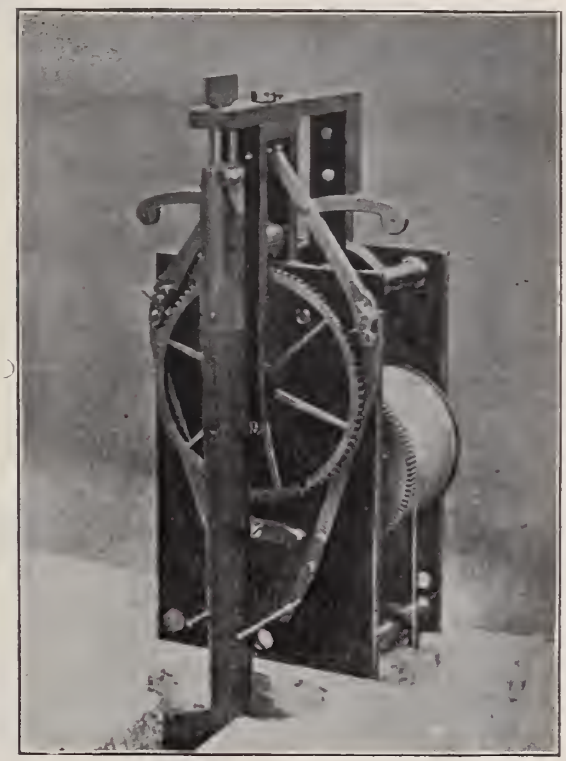
It is not necessary to be confined to 90 teeth in this escapement for regulators. One with 120 teeth will do better still, especially if escaped over one-quarter instead of one-third of the number of teeth.

This form of escapement also allows of a large clock being constructed with one wheel only in the train containing 3,600 teeth, and working with a six seconds pendulum of about 120 feet long. This wheel would turn on its axis once in 12 hours; thus showing the time even without hands and extra dialing.

For public clocks the time may be shown through an opening in a wall, behind which the dials travel, one inside the other, but in the same plane, the outer one working in rollers on the wall showing the minutes, and the inner one the hours, the latter being fixed to the axis of the escape wheel. The opening in the wall must be large enough to show a segment of the dial, containing a little more than three figures, of which the middle one is the time. The 12 hour wheel would be made to turn the minute dial or dial ring by motion work. The six seconds jump gives the correct second of the minute. Both dial rings (the one containing the minute figures, as well as the one containing the hour figures) are perhaps best made of silk stretched between ribs of steel, somewhat similar to a flat parasol. On the silk the figures are painted, and a strong light thrown on them from within. If now a hand as pointer fixed on the wall is applied, it will eclipse the light shining through the minute dial every sixth second of the minute, and thus show the time plainly visible to the second.

The characteristic features and advantages of this gravity escapement are claimed to be as follows:

1. That a clock supplied with it goes with considerable less weight than is usual.
2. That it loses nothing in drop, as this is converted into impulse.
3. That it unlocks in line of centers.
4. That it gives impulse to the pendulum when most needed.
5. That it cannot trip and does not want oil on the pallets.
6. That it requires no fly to the escape pinion.
7. That it has very much stronger and shorter club teeth in the escape wheel than is usual in the Graham.
8. That it allows a clock to be made with one wheel only, which is its own dial.
9. That this one wheeled clock can be made to go for a year without rewinding, and with very little driving weight.
10. That it is capable of showing time to the second, which makes it very desirable for time signals along the coast, instead of time balls.
11. That it can be easily connected electrically with other clocks.



IMPROVED GRAVITY ESCAPEMENT—SCHOOF'S ENGLISH PATENT, 23345.

BRIGHT ENAMEL ON FILLED GOLD.



OXIDIZED STEEL AND GOLD FILLED.





THE MOST FETCHING DESIGNS—style, shape, and size, great quality value and the astonishingly low prices combine to make our Holiday Watches the easiest to sell of any ever offered to the trade. The dull and bright enamels—very stylish—have caught the popular fancy, and sell with less talking than any other goods a jeweler can handle. The other brooch watches—oxidized steel, gun metal, sterling silver and gold filled are all especially fine this year. Our solid gold, open face bascine and hunting cases are the tiniest and handsomest made in this country.

A great novelty for the men—and very low in price—is our new 14 size "No. 333" with card dial. Put these up in plush boxes and they will sell at sight.

Wire your orders at our expense—mails are too slow!



The New England Watch Co.,

Waterbury, Conn.

DULL ENAMEL ON STERLING SILVER.



SILVER AND GOLD FILLED.



VECHTEN WARING, 100 WILLIAM STREET, NEW YORK, ADVERTISING-WRITING AND ADVERTISING-ILLUSTRATING.

12. That it wants little correction for temperature if the pendulum is swung in a deep well where the temperature does not change perceptibly, and probably no correction at all when nickel steel is used for the pendulum rod.

13. That a horizontal pendulum may be used where the great length of a six seconds one is objectionable, and a horizontal pendulum would be only half the length of the usual vertical one.

A pendulum somewhat resembling the metronome is also applicable.

The inventor of this improved gravity escapement is W. G. Schoof, chronometer maker to the Admiralty of England, 99 St. John St. Road, Clerkenwell, London, Eng.

Excellence of the Tourbillon.

From the London *Times*.

THERE is at present to be seen in the shop of Messrs. Smith & Son, in the Strand, a remarkable watch, whose claim to distinction rests on the fact that it has gained the Kew certificate "Class A, Especially Good," with the extraordinary high marks of 88.1 out of a possible 100. It should be explained that to watches of the highest class tested at Kew Observatory marks are allocated as follows: Forty for absence of variation in daily rate, 40 for freedom from change of rate in various positions, and 20 for complete compensation for differences of temperature between 40 and 90 degrees Fahrenheit. To win the full 100 marks a watch would have to be absolutely perfect as a timekeeper—a result that is scarcely within the range of practical achievement. The particular watch in question—an all-English pocket chronometer—obtained 33.1, 37.6, and 17.4 marks under the three heads respectively. While its marks for temperature compensation are not unsurpassed—as many as 19.7 having been recorded out of 20—those for smallness in variation in daily rate and for absence of positional errors are unusually good. Its mean variation of daily rate amounts to only one-third of a second, and the mean difference between the extreme gaining and losing rates to four seconds. The makers attribute this result to the use of a revolving escapement, or tourbillon, a device in which the frame that carries the escapement is made to revolve slowly but continuously in the main frame by the action of the watch, thus reducing the errors in timekeeping from change of position. This piece of mechanism does not materially increase the complication of the watch, involving the addition of one wheel only. The institution of watch testing at Kew in 1884 appears to have had a distinct effect on the number and quality of fine English watches. Thus, of 254 watches submitted in 1885 for Class A certificates, less than 44 per cent. were successful; two years later 63 per cent. of the 463 tested were up to the required standard; and last year the number sent in was 680, while the percentage of successes rose to over 72. Seeing that English manufacturers have lost so much of the cheap watch trade, it is satisfactory that they can hold their own, and more than hold their own, in those of the highest class.

R. E. Craber, Fort Worth, Tex., has been sued on account for $24.

How to Identify Precious Stones.*

BY LEOPOLD CLAREMONT.

THE greatest difficulty is frequently experienced by prospectors and others, who have not had opportunities of handling precious stones in the rough, to distinguish them one from another and discriminate between gems of the greatest value and others which are comparatively worthless. It is a mistake to place any reliance whatever upon color as a test of a precious stone, as there is no property natural to gems which is so fickle and unreliable as that of color. For instance, if a stone be red, it is not of necessity a ruby, nor a white stone a diamond; and there are yellow sapphires, green diamonds, and blue spinels. In the diagnosis of precious stones it is advisable always to apply as many different tests as possible to each specimen, and to be guided by the result of them all, as it often happens that one is apt to be misled by the application of a single test.

Most of the precious stones (opal and turquoise are the exceptions) are crystals of rare minerals occurring in nature in more or less familiar geometric crystalline forms, which are classified by mineralogists into six systems, the study of which comprises the science of crystallography. Although a knowledge of crystallography, of the natural forms in which crystals occur, is of the utmost value in the successful discrimination of rough precious stones, it is not a subject which can be easily mastered, or brought into practical use without considerable application and study. The reason for this is obvious, when we consider that, with the exception of diamonds and a few other gems, crystallizing in the "cubic system," precious stones are seldom found to exhibit more than a trace of their characteristic crystalline formation, which fact is due to accidents at some remote period of their existence, rough usage while immersed in rivers and torrents, etc., etc.

The natural properties of gems, which are most easily and most universally used as tests, are those of hardness and specific gravity. By the hardness of a gem is meant the power which it possesses of resisting abrasion. Many of the hardest minerals can be easily broken, fractured or chipped, though they cannot be scratched; thus a very hard stone may be a very brittle one. Diamonds, emeralds and zircons, for instance, have often been injured by a blow or a fall. There is a scale of hardness, devised by the mineralogist Mohs, consisting of 12 minerals, which forms a recognized standard to which specimens under examination may be compared. The scale is as follows: Diamond, 10; sapphire, 9; topaz, 8; quartz, 7; felspar, 6; apatite, 5; flourspar, 4; calcite, 3; rock salt, 2; talc, 1. Fragments of these minerals, suitably mounted in little handles, are applied in succession to the gem to be examined, so as to attempt to scratch it. When the gem neither scratches, nor is scratched by, any member of the scale, the two stones may be considered the same hardness. When it scratches the softer and is scratched by the harder of two test stones, some idea of its position between them may be obtained by drawing all three specimens, with slight pressure, across the surface of a fine, clean, hard file, and noticing the different degrees of resistance to abrasion and the sound produced. This operation requires to be done with a delicacy of touch which is made perfect by practice alone. The following list of a few of the gems and their degrees of hardness will serve to show their relative position to Mohs' scale: Diamond, 10; sapphire, 9; ruby, 8.8; chrysoberyl, 8.5; zircon, 7.8; emerald, 7.8; green garnet, 6. It is an interesting fact, although of no importance in distinguishing precious stones, that slight variations in hardness exist between individual specimens of the same kind of gem brought from different parts of the world, and often, too, even between those obtained from various mines in the same locality. Thus the toughest diamonds come from Australia, while Indian and Brazilian stones are harder than those from the Cape.

To obtain the specific gravity of a stone liquids of different degrees of density are used, in which the gems either float or sink according to their relative weight. A solution of mercuric iodide in potassium iodide ("Sonstadt's solution") is a liquid of great service, which should be made up to solutions of several different densities, Solution A = 3.17; solution B = 2.9; solution C = 2.67; solution D = 2.63. This fluid has, however, the disadvantage of being very poisonous and corrosive. Another suitable liquid is methylene iodide, which is easily diluted by the addition of benzine, each drop of benzine making the liquid less dense. Nothing can be easier or more satisfactory than this method; however minute the stone may be, it can be identified by its density in a few moments. Suppose it be doubtful whether a certain gem is an aquamarine or a chrysoberyl; all that is necessary is to place it in a tube of methylene iodide, together with a small fragment known to be aquamarine, to serve as an index. If it be a chrysoberyl, which has a specific gravity of 3.6, it will immediately sink; if it be an aquamarine, which has a specific gravity of 2.7, it will float, in which latter case, if the liquid be diluted and stirred until the index fragment is exactly suspended, the doubtful gem also will neither float nor sink, but will remain poised beside it. The only reason why this method has not been more generally adopted is that, unfortunately, a great number of gem stones are heavier than methylene iodide. But this objection is now removed by a discovery made by the distinguished Dutch mineralogist, Retgers. He has found a colorless solid compound which melts at a temperature far below that of boiling water to a clear liquid five times as dense as water, and therefore sufficiently dense to float any known precious stone. This compound is a double nitrate of silver and thallium, and possesses the remarkable property of mixing in any desired proportion with warm water, so that by dilution the specific gravity may be easily reduced. The fused mass may be reduced in density by adding water drop by drop, so as to suspend in succession jargoon, carbuncle, sapphire, ruby, chrysoberyl and spinel.

The optical properties of precious stones form valuable means of identifying them, especially when cut and polished; and

(*From an article in the London *Mining World*.)

Prosperity and Columbus Watches

go hand-in-hand, and both will make you happy. You cannot be prosperous unless you handle the **Columbus Movements**. We are making more watches than ever, they are positively the best on earth.

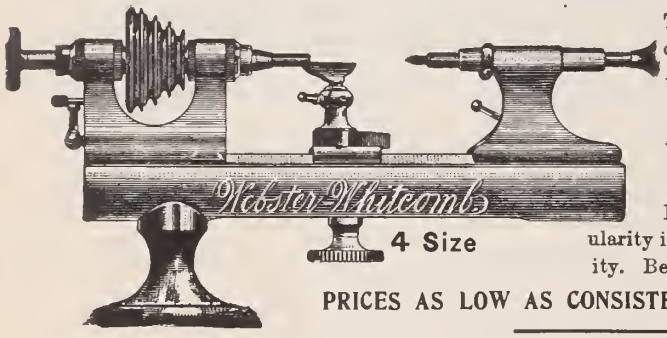
Our **Nos. 5 and 6** and **7 and 8** are the best movements on the market for the money.

Every movement guaranteed. Our line is complete.

THE NEW COLUMBUS WATCH CO., *COLUMBUS, ...OHIO...*

A LATHE OF QUALITY

IS THE LATHE TO BUY.



There's no doubt about the quality of the . . . .

Webster-Whitcomb.

Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO

AMERICAN WATCH TOOL COMPANY,

Stoney-Batter Works, Chymistry Dist.,

WALTHAM, MASS.

ESTABLISHED 1872.
INCORPORATED 1894.



ALWAYS RELIABLE.

WORLD RENOWNED.

...The... "Best" There Is.

WM. F. NYE,

New Bedford, - Mass.

Removal

Has Removed to

Charles Rose, Miniature Artist...

108 Fulton Street, Downing Building, New York.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

W. C. A. WESTPHAL,

WATCHMAKER,

41 Maiden Lane, NEW YORK.

Established 1892. Telephone, 3684 Cortlandt.

Estimates, Repairing, Adjusting of Chronometers, all Complicated Watches and Fine Time Pieces.

DEMAGNETIZING.

Watches made Non-Magnetic.

Fine Wheel and Pinion Cutting.

JULES JURGENSEN,

COPENHAGEN,

Plain and Complicated **WATCHES AND CHRONOMETERS,**

Are the leading production of their kind in the world.

SOLE AGENTS:

Schulz & Rudolph,

Importers and Cutters of Diamonds and Other Precious Stones.....

28 JOHN and 65 NASSAU ST., NEW YORK.

TRENTON WATCHES

contain the greatest value for the least money.

Ask your jobber for samples of the 12 and 16 size complete watches.

...THEY ARE TRADE WINNERS...



No. 10, 12 Size, 7 Jewels.

We make other watches also.

WRITE FOR PRICE LIST.

TRENTON WATCH CO.,

TRENTON, N. J.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

there are several different kinds of scientific instruments of a more or less practical character which can be applied in this connection. The method of measuring the extent to which a ray of light is refracted in passing through a gem may be practiced with the goniometer, an instrument found in every physical laboratory. In order to avoid the necessity of cutting the stone into a prism, it is advisable—after finding two of the facets, which form a convenient angle—to paint over the remainder of the stone. The ray of light may then be traced through the two open facets, and in this way can be measured not only the refraction, but the double refraction of the stone. For this purpose, also, the little instrument known as the reflectometer is simple; but, unfortunately, only useful to examine gems of low refractive power, such as topaz and less brilliant gems. The dichroscope is an instrument which enables one to tell at a glance whether a gem be doubly refractive or not, thereby deciding at once if the specimen belongs to the cubic system of crystallography or not. This is of value in distinguishing rubies and sapphires from other somewhat similar stones, which might be mistaken for them, and this instrument is in almost universal use among gem merchants. It is not commonly known that many transparent minerals, when viewed through a spectroscope, cause characteristic black bands to appear across the spectrum. Two of these minerals happen to be the gem stones jargoon and almandine garnet, sometimes called carbuncle. When a stone, say one set in a ring, is looked at in this way and gives the characteristic spectrum of zircon, it is at once known to be jargoon, without any further trouble. A crystal of tourmaline, while being warmed, becomes electrified, one end becoming charged with positive and the other end with negative electricity. Advantage has been taken of this fact by Prof. Kundt to make a very pretty test for tourmaline. If a mixture of powdered red lead and sulphur be blown or shaken through a sieve, the particles become electrified by mutual friction, and if it then be dusted upon a crystal of tourmaline which is being warmed the positive electrified end of the crystal attracts the negative electrified yellow sulphur, and the other end attracts the positively electrified red lead—thus one end of the crystal becomes red and the other yellow. Now every crystal of tourmaline behaves in this way, and no other gem stone, so that this is a practical test, as well as a very pretty experiment.

Two fads in Indianapolis, Ind., jewelry stores are the Nethersole bracelet and some very dainty specimens of girdles. The all metal belts are giving way to wide ribbon belts of soft silk, with clasps and buckles of artistic design. Gray finish silver is taking the place of oxidized silver and rose gilt on sterling silver gives the effect of gold. One buckle of gray silver is of dragon design with ovals of polished silver for the monogram. The ribbon is of Roman design. Another effective belt has buckle of gray silver set with green stones. A gold clasp has a cherub's head set in the heart of a rose, and another buckle matches the turquoise blue of the ribbon in the blue stone set in the middle.



A



B *C* *D*

SALMON COLORED PEARL, WEIGHING 14½ PEARL GRAINS, LYING LOOSE WHERE IT WAS FORMED IN A SHELL, FROM LINN JUNCTION, IOWA.

The pearl is nearly hemispherical, or "button shaped," somewhat one-sided, hut perfect above. It occupied a depression at the posterior end of the right valve, and had caused a marked outgrowth or protuberance of the other valve.

A. Interior view of the right valve, with the pearl in place.
B. The same valve with the pearl removed, showing the depression where it had lain.
C. The pearl itself taken out.
D. Exterior view of the left valve, showing the protuberance corresponding to the pearl.

WITH the permission and co-operation of the United States Commission of Fish and Fisheries, THE CIRCULAR is in a position to present several of the more interesting plates in George F. Kunz's elaborate and valuable report to the Commission on "The Fresh Water Pearls and Pearl Fisheries of the United States," the lengthy and important chapter of which entitled, "The Pearl Fisheries of the United States in Recent Years," was published in these columns on Oct. 19. The captions to the engravings above are entirely explanatory of the matter illustrated. Other plates in the report will be published in succeeding issues of THE CIRCULAR.

Santa Claus

is good to those who are good to themselves. The Jeweler who has provided himself for the coming Holiday Trade with a large enough line of

Fahys "Honest" 14Fk. Gold Filled Cases

has been good to himself; hence he'll find, after the Holidays, that Santa Claus has been good to him, having sent to his store lots of customers who bought these Fahys "Honest" 14Fk. Gold Filled Watch Cases, much to their own as well as the jeweler's satisfaction.

Moral:

Be good to yourself, and if you have not yet done so, order at once a line of

Fahys "Honest" 14Fk. Gold Filled Cases

Solid gold bows and joints, hand engraved, guaranteed for 25 years, and contain as much if not more Gold than any other line of Gold Filled Watch Cases now on the market.

ALL JOBBERS.

JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING, NEW YORK.

Man's Six Senses Are:

1. Sight. 2. Smell.
3. Taste. 4. Touch.
5. Hearing. 6. Appreciation of

Fahys "Honest" 14Fk. Gold Filled Cases

Take this hint and get in readiness for your clientele of Christmas shoppers a complete line of

Fahys "Honest" 14Fk. Gold Filled Cases.

A Few Reasons Why These Goods Are So Universally Appreciated Are:

1. They're Stylish.
2. Have Solid Gold Bows and Joints.
3. Are Hand Engraved.
4. Are Guaranteed for 25 Years.
5. Contain as much if not more gold than any other line of Gold Filled Watch Cases now on the market.

ALL JOBBERS, AND JOBBERS ONLY.

JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING, NEW YORK.

Our New Line of Goods

For the

Jewelry and Fancy Goods Trade

is unequalled in Artistic Designs and Attractive Finishes.

Vases, Pitchers, Jardinieres, Etc.,

in Plain and Decorated,

BALEARIC, CERISE, RHODIAN and other FINISHES,

the handsomest ever put on metal.



Gold and Onyx

TABLES AND JARDINIERE STANDS, CANDELABRAS, FIGURES, BUSTS, Etc.

Reception Lamps

with the celebrated "B. & H." or "B. & H." Radiant Burner.

THE FINEST LINE EVER PRODUCED.

The Trade

are cordially invited to inspect our productions at our salesrooms.

Bradley & Hubbard Mfg. Co.,

NEW YORK, 26 Park Place to 21 Barclay Street. BOSTON, 160 Congress Street. CHICAGO, 204 Masonic Temple. PHILADELPHIA, 714 Betz Building.

Factories and Main Office, MERIDEN, CONN.



Jewel Tray. No. 141-SW.



Tooth Powder Box. No. 244-DY.

Christmas Novelties

in the **Wave Crest Ware.**

IF you haven't seen this beautiful line, write to the house without delay for their **1898 J. C. Catalogue**—a work of art. Their goods are the newest and most catchy line on the market, consisting of Puff, Jewel, Handkerchief, Glove and Cigar Boxes, Ash Trays, Colognes, Ferneries, Photo Receivers, Vases, Bric-a-Brac and a thousand and one other attractive and quick selling articles.

The C. F. Monroe Co.,

Manufacturers of

Wedding and Holiday Novelties,

Main Office, MERIDEN, CONN.

New York Office, No. 38 MURRAY STREET.

WAVE CREST TRADE MARK The C. F. M. Co.

Kindly mention JEWELERS' CIRCULAR.

ESTABLISHED, 1876.

E. J. GREGORY JEWELER'S AUCTIONEER

JEWELERS BUILDING. ROOM, 63 — BOSTON, MASS.

WILLETS' ART BELLEEK CHINA

Attracts Trade and Holds It.

Write for illustrations and particulars to

WICKE & CO, 32-36 Park Place, New York

Coalport
Cauldon
Wedgewood
Doulton
Mintons
Copeland

We have just opened, from the above factories, some Plates, Cups and Saucers, etc., in high class decorations, for dealers in choice goods.

They are sold in half dozens or dozens only—in cases if you wish.

Bawo & Dotter,

26-32 Barclay Street, New York City.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS BRONZES, ETC.

DUPLICATES OF SEVRES VASES OF THE EMPIRE.

THERE is a new line of Sèvres in the showrooms of Harris & Harrington, 34 Vesey St., New York, which contains many pieces in decorations different from anything they have heretofore carried. Among these are duplicates of vases made by the Royal factory during the Empire, having unusually heavy gold decorations, and also new effects in cobalt on which the scroll ornamentation is of applied bronze. Other attractive pieces in cobalt have handles of turquoise blue, giving a strange but pleasing effect. The firm have also opened a full line of the staple and other Sèvres styles formerly carried, including a very fine assortment in standard large vases, and the smaller vases showing iridescent and metallic colorings.

*

GEO. JONES & SONS' MADRAS WARE.

MADRAS ware is the name given to a novelty in pottery introduced by Geo. Jones & Sons, of England, the manufacturers of Crescent china. The pieces have a body of orange color with an underglaze decoration of maroon and green flowers that attracts the eye at once. Madras ware contains vases, pitchers and urns of various shapes in both the small cabinet sizes and huge ornamental pieces, the larger pieces also comprising pots, pedestals and umbrella stands. A very fine assortment of this ware is to be found among the lines recently opened by Davison Bros., 12 Barclay St., New York, who are now the American agents for Geo. Jones & Sons' productions.

*

FINE OPPORTUNITY FOR JEWELERS.

SELDOM has such a fine stock of all the lines of china, bronzes, clocks, art pottery and bric-à-brac carried by the jewelry trade been offered at special sale as that now being cleared out, without reserve, by the Levy & Dreyfus Co., 41 Barclay St. and 46 Park Place, New York. This is a liquidation sale, due to the fact that the company are retiring from business and expect to dispose of their entire stock before the first of next year. In this stock will be found hundreds of lines, among the most prominent being the fine assortments of Vienna, Meissen, Sèvres and other china; Teplitz, Dresden and other pottery and figures; marble statuary, bronze statuary figures and ornaments; ivory miniatures, fine French china and other novelties, and traveling clocks and regulators.

*

ART FEATURES OF AURELIAN POTTERY.

IN his beautiful Aurelian pottery, S. A. Weller is showing a pronounced improvement in style, decoration and coloring in each addition made to the stock carried at his New York salesrooms, 44 Park Place. The yellow and brown colorings, originally strong and clear, are now in deeper, richer and more perfect hues than ever before. The vases and lamps not only show the flower and other decorations already noted in this column, but many now come instead with heads *à la* Rembrandt.

*

OLD MORAVIAN WARE.

A NOVELTY now shown for the first time by C. L. Dwenger, 35 Park Place, New York, is called Old Moravian ware, and is an Austrian faience with odd yet attractive shapes and colorings. The pieces consist of large and small vases and garden and flower pots with large panels of bright yellow on a body of brown, and showing berry designs. The shapes duplicate the odd styles of the original Moravian pottery, while the colorings attract by their unique yet not inharmonious blending of bright shades.

THE RAMBLER.

Collectors' Fads.

THE souvenir spoon, the teapot, the jug and the teacup collector, while still pursuing their several ways with more or less ardor, are rivaled this season by the beer mug fad.

Six medium sized mugs ranged about a larger one is the usual arrangement, and the very least that one possessed of the craze can get along with. There is, however, no limit to the number to be desired, provided they differ in design and legend. Favorite mugs are the grayish blue German ware having on them parodies of some typical sentiment or poem. The Austrian ware is much more delicate and beautiful, but somehow lacks the jollity of the substantial German mugs. Some of these mugs have metal lids, while others are guiltless of any attempt at concealment of their contents. The legends and designs on these mugs are as various as can be imagined.

A quaint Munich mug bears a sleek monk holding a scroll, with the coat of arms of Munich on it, while underneath is the speaking legend to the effect that:

"He who has not sat in Bavaria with a full beer mug before him knows not what God has done for Bavaria over and above all the rest of the world."

Cements to Fix Metal to Glass.

THE following cements are useful for fixing glass and metal together: (1) Make a saturated solution of alum, and use this to make a paste of plaster of paris. (2) Plaster of paris made into a paste with boiled linseed oil. (3) Smear the surface of the glass with india rubber solution, and do the same with the surface of the metal. Allow both to stand till the smell is gone—perhaps 24 hours—in a warm room. Then slide the one upon the other, and they will stick together. If the space between the two is appreciable—that is, more than paper thickness—interpose a collar of pure rubber of the proper thickness; cut a strip of the right width, and of a length that will wrap round without overlapping. Smear the ends that abut and the glass with rubber solution, and let the solvent evaporate, then wrap the collar round the glass, and the ends will unite.—*Pottery Gazette.*

Detecting False Jewels.

BY looking at objects through a screen of two glass plates, one laid upon the other, and one being of a blue tint obtained from oxide of cobalt, while the other was of a yellow tint got from oxide of manganese and iron, Henri Cross finds that objects which to the naked eye appear the same in color look different through the screen. Thus a green emerald looks a rosy violet through the glass; but a false green emerald looks green. True sapphire keeps its natural blue through the screen, and false blue sapphire appears a rosy red. An Egyptian cup of Sèvres blue paste appeared blue save a part restored, which was red. He was able to conclude that the Egyptian paste had a base of copper blue and the restored part one of cobalt.—London, Eng., *Globe.*

Strange History of a Watch.

"CHICAGO day" at the World's Fair, Oct. 9, 1893, a small gold watch lay open on the graveled walk leading to the Convent of La Robida. It had been walked over by thousands of people and had escaped unharmed. Capt. Geo. R. Collins, of Kansas City, was in the crowd that jostled its way along the path. Soon the crowd became so dense that the people composing it were compelled to stop altogether. Then it was that Capt. Collins heard a faint ticking at his feet. He looked down and saw the watch. Engraved on the inside of the back cover was the inscription, "Laura E. Orr, from Father, July 21, 1892." For two days, says the Kansas City *Bote*, Capt. Collins answered advertisements and did all in his power to find the owner of the watch. He then came to Kansas City.

From a life of quiet, as the property of a woman, the watch now began to lead the life of great activity. Capt. Collins carried it as a mascot. The year following the Fair he took it to Mexico on a prospecting tour for anything from gold to turquoises. Through brush and timber, over mountains and by rushing torrents it went with him. It timed Mexican horse races and was a wonder to the Indians, who had never before seen a watch. Coming back to Kansas City, it went with its owner into the hold of the steamer *Twilight*, sunk 30 feet into the quicksands on the banks of the Missouri river opposite Napoleon.

During the Summer of 1895 a burglar broke into Capt. Collins' room and stole it. In the course of time a pawn ticket for the watch reached Capt. Collins through the mails, and he redeemed the watch for $6. In the meantime he had written innumerable letters to all parts of the country, following clues as to the possible ownership of the watch. He learned of three women named Laura E. Orr—one in Tennessee, one in Des Moines, Ia., and a third a Missouri school teacher. These he wrote to, but the answers to his letters convinced him that none of them was the owner of the watch.

He then was compelled to take a trip to Florida. The watch accompanied him by train; on a yachting voyage in which the yacht was nearly wrecked on a coral reef in Charlotte harbor, and on the return trip, when the yacht was blown ashore on the Florida coast, the watch sustained its reputation as a mascot and brought the party safely home. It was after this that a new method was taken for tracing the ownership of the watch. The movement had been made in Elgin, Ill., and was numbered 4,542,712. After considerable trouble the manufacturers were induced to give the name of the person to whom the movement was sold. In New York the works were put into a gold case by a French case maker. The watch was then traced to a wholesale jewelry house in Philadelphia, and into the trunk of a traveling salesman. For many months he carried it, and then left the employ of the firm and went to Boston. The salesman was eventually found, and his records showed that he had sold the watch to F. H. Hopkins & Co., of Chillicothe, O., who had gone out of business and could not be located.

In the cellar of the building formerly occupied by Hopkins & Co. a record of watches sold was found. This showed that J. F. Orr, of that town, had purchased it for his daughter. Capt. Collins wrote to Mr. Orr, telling him the circumstances of the finding of the watch, and asking the full identification. Subsequently he received a letter from Miss Orr, as follows:

"Father received your letter to-day, stating that you had in your possession a watch. Mine was lost at the World's Fair, on Chicago day. The following is engraved on the case: 'Laura E. Orr, from Father, July 21, 1892.' I would be pleased to hear how it come into your possession, where it has been for so long a time, etc. Please forward it to me with a bill of whatever expense you have incurred in finding me and I will send you the money. Thanking you for your kindness."

The watch was sent to Miss Orr by express.

George W. Johnson has discontinued his jewelry store in Mena, Ark.

Woodson & Sanders, Chickasha, Ind. Ter., have given a chattel mortgage for $650.

L. Reinheimer, Joplin, Mo., recently had the pleasure of selling a bill of goods and giving a small amount of cash change to a customer for a forged check. He has the consolation of knowing that there were others, for a number of Joplin merchants were worked the same evening.

Holiday Goods for Jewelers.



Appreciating the importance of the Jewelry Trade as a factor in our business, we have ordered our stock for this season with the special view of catering to the wants of the Jeweler in his Fancy Goods Department. The lines we offer are especially suitable for Holiday Gifts, and are among the most salable and profitable goods a Jeweler can show.

Flemish Beer Steins and Jugs,
Bohemian Glassware in Cases,
Vienna Porcelains, Plates
and Figures, French China,
Fancy Articles.

CALL AND SEE OUR LINES.

ENDEMANN & CHURCHILL,

IMPORTERS OF

CHINA, GLASS AND FANCY GOODS,

50 MURRAY ST., NEW YORK.



Stella Music Boxes

ARE UNEQUALLED FOR

Sweetness, Harmony and Volume

of tone, and have smooth metallic tune sheets playing thousands of tunes.

Why Not handle a line of Music Boxes the sale of which you can control and **Make Money?**

WRITE FOR CATALOGUE AND TERMS.

Jacot & Son, 39 UNION SQUARE, NEW YORK.

WOOD & HUGHES,
STERLING SILVERWARE MANUFACTURERS
New York Agents for the Derby Silver Co.,
FINE QUADRUPLE PLATED WARE.
No. 24 JOHN STREET, • NEW YORK.
206 Kearney Street, San Francisco, Cal.
HASKELL & MUEGGE, Agents.

A. WALLACH & CO.,

Manufacturers of
Gold and Silver Purses, Solid Link Lock Bracelets, Ribbon Fob Chains and Antique Seals.
39 Maiden Lane,
L. Rosenberger.
M. Rosenberger. **New York.**
Established 1848.

ENAMELERS

OF GOLD, SILVER AND PLATED JEWELRY,
Enameled, Plain and in Colors
ALSO OF
SOCIETY EMBLEMS,
YACHT AND COLLEGE FLAGS,
All Varieties of Painted Enamel Work
S. S. WILD & SON
179 Eddy Street, PROVIDENCE, R. I.
Correspondence Solicited.
Telephone Connection.

The American Ophthalmic Institute

of New York City.
A Practical School for Opticians.
Write for Prospectus and terms for both the Regular and Correspondence Courses.
"Eye Defects," bound in Muslin, 96 pages, 131 Illustrations, $1.00
OFFICE HOURS: 9-12 A. M. 1-5.30 P. M.
R. H. KNOWLES, M.D.,
Surgeon in Charge.
Professional Parlors for Patients and Pupils,
Room 5. 177 Broadway, New York.

DUBOIS WATCH CASE CO.,

Makers of the
CELEBRATED HAND MADE **Solid Gold Cases**
STAMPED:
Constructed in the Old Reliable Way.
TRADE MARK 18 K. TRADE MARK 14 K.
Sold Entirely On Its Own Merits.
CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.
New York Office,
GILL BUILDING, 9, 11 and 13 MAIDEN LANE.
Main Office and Factory,
24-30 MORTON ST., Brooklyn, N. Y.

MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland. 21 & 23 Maiden Lane, N. Y.
SOLE AGENTS FOR
CHAS. MEYLAN
PLAIN AND COMPLICATED WATCHES.
SPLITS AND REPEATERS
A SPECIALTY.
AGENTS FOR THE OMEGA WATCH.

AIKIN-LAMBERT JEWELRY CO.,

Importers of
DIAMONDS.
Jobbers in
WATCHES, JEWELRY, CHAINS, NOVELTIES, ETC.
Latest Designs. Lowest Prices.
19 MAIDEN LANE, NEW YORK.

CHAS. F. WOOD & CO., DIAMONDS

1 MAIDEN LANE, NEW YORK. *NOTE CHANGE OF ADDRESS.* IMPORTERS AND CUTTERS.

NOTWITHSTANDING the recent advance in prices of ROUGH we are enabled to sell our Diamonds at the old prices, our purchases being made previous to the advance.

R., L. & M. FRIEDLANDER,

Diamonds, American Watches, Jewelry,

30 Maiden Lane, New York.

Branch Office, 97 HATTON GARDEN, LONDON, ENGLAND.

HALL CLOCKS.



TRAVELING CLOCKS.

GILT REGULATORS.

SWISS REGULATORS.

MANTEL CHIME CLOCKS.

BRONZES, VASES, MINIATURES.

Harris & Harrington,

32 and 34 VESEY ST., NEW YORK.

Sole Agents to the Trade for J. J. Elliott & Co., London.

Royal Worcester Porcelain

is particularly adapted for

Wedding Presents, Holiday and Birthday Gifts.

A new

Treatment of Ivory

by the Royal Worcester Company, with colored golds and bronzes, is peculiarly suited to statuary, and beautiful models, for decorative purposes, are in great demand.

Le Boutillier & Co.,

Importers and Jobbers,

18 East 17th Street, New York.

FERD. FUCHS & BROS.

SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

34 East 29th St., - New York

Established 1879. Manufacturer of

LOUIS W. HRABA,

Fine Leather Goods

29 East 19th St., New York. Exclusively for the Jewelry Trade.

C. RECH & SON,

...Makers of...

Fine Gold Chains,

40 Crawford St., NEWARK, N. J.

The Australian Opal Co.

57 Maiden Lane, New York.

Importers and Cutters.

RUBIES, SAPPHIRES, EMERALDS, CATS' EYES and all kinds of FANCY STONES.



37 YEARS OF HONEST RETURNS

IS OUR GUARANTEE OF SATISFACTION TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING,

JOHN AUSTIN & SON.

ASSAYERS, REFINERS AND SMELTERS,

74 & 76 Clifford St., Providence, R. I.



Are You in Business for $ & Cents?

If so it will be to your interest to try us with your waste of all kinds containing Gold and Silver. With our practical experience and up-to-date methods of

SMELTING, REFINING AND ASSAYING,

We are confident you will obtain better results.

CONLEY & STRAIGHT,

236 Eddy Street, PROVIDENCE, R. I.

N. B. JEWELERS' SWEEPS A SPECIALTY.

HIGH GRADE ROLLED PLATE

VESTS
DICKENS
PONIES
BICYCLE

CHAINS

NOVELTIES IN BRACELETS LORGNETTES

10K. GOLD Scarf Pins, Brooches, Neck Chains, Lorgnettes, Bracelets.

SILVER NOVELTIES.

PROVIDENCE STOCK CO.

Q. B. Q. HIGH GRADE SEAMLESS WIRE WARRANTED TO GIVE SATISFACTION PROV. ST. CO.

100 Stewart Street, PROVIDENCE, R. I.

11 JOHN STREET, Silversmith's Bldg.

NEW YORK. CHICAGO.

WE WILL FILL ALL ORDERS FOR HOLIDAY TRADE WITHIN 24 HOURS AFTER THEY REACH THE FACTORY.

S. O. BIGNEY & CO.'S

HIGH GRADE CHAINS. QUICK SELLERS AND LEADERS IN STYLE AND FINISH.

HIGH GRADE 10K FILLED CHAINS WARRANTED

IMPORTERS AND CUTTERS OF **Armstein Bros. & Co. Diamonds** 65 Nassau St: Cor. John. NEW YORK.

DIAMONDS Importers and Cutters. **L. & M. KAHN & CO.,** 172 Broadway, Cor. Maiden Lane, N. Y. **DIAMONDS**

29th YEAR. LARGEST CIRCULATION OF ALL THE JEWELRY PUBLICATIONS. OLDEST OF ALL THE JEWELRY PUBLICATIONS. VOL. XXXVII.



THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW.

Corbi Building, 11 John St., Corner Broadway, New York.

Copyrighted by THE JEWELERS' CIRCULAR PUB. CO

Entered at the Post Office in N. Y. as second class matter.

VOL. XXXVII. NEW YORK, WEDNESDAY, DEC. 7, 1898. No. 19.

The Royal Plate at Windsor Castle.

[Reprinted from the *Pall Mall Magazine*, by special arrangement with the publishers.]

THE statement made in such quiet tones by the Yeoman of the Queen's Plate that "the contents of these two pantries are valued at about one and a half millions sterling," seems at a first glance round the two small rooms in question an almost incredible assertion. But when one is further told that between four and five tons of plate are frequently sent to London for ordinary use at an entertainment at Buckingham Palace the statement at once appears to come within the bounds of reason. And after a silver gilt dish weighing possibly 20 pounds is taken from a pile containing some dozens, and put in the listener's hands so that he may feel its weight, it is impossible to remain any longer a sceptic.

The dimensions of the two pantries which we are now surveying are about 30 by 16 feet and 16 feet square respectively. They are fitted with numerous electric lights. In deep recesses in the massive stone walls fit air tight plate glass cases with a light mahogany framework. These cases extend to a height of about nine or 10 feet from the floor, in front of them stand plate glass counter cases, as in a jeweler's shop, and the space under these is fitted with glass enclosed cupboards. The center of each room is occupied by a great glass and mahogany case, thus leaving merely a pathway of some four or five feet in width for floor space.



FLAGON TAKEN FROM THE SPANISH ARMADA.

Having first procured the requisite order for admission (not at all an easy matter), you may perhaps arrive at a fortunate moment and see in a small tray, placed on one of the many shelves which draw out from the center case, the exquisitely plain and neat little breakfast service which is in everyday use by Her Majesty. It is of modern make and curious design; the tea and coffee pots, etc., being somewhat squat in shape, and perfectly plain with the exception of a narrow band of burnished gold *repousse* work surrounding the upper part of each vessel. The eggstand, which (for the information of the curious) holds some eight eggs, is rather more ornate in style, each egg cup being surrounded by a band of gold ornament.

In the midst of such an *embarras de richesse* as the plate pantries contain, it is as well to first note some of the more historical treasures which are to be seen on every side. Here, for instance, is a trophy dating from the spacious times of good Queen Bess. It is a magnificent silver gilt flagon some three feet in height, of the shape of the old pilgrim's bottle, and was taken, as is set down in the Castle records, from the ship of the admiral of the Spanish Armada in 1588.

Well might Drake, Hawkins, Sir Amyas Leigh and their fellows hunt the Spaniards so remorselessly, when such trophies of their prowess were to be won. Not that a Spanish grandee of those days would have much missed a few of even such pieces as this, when we read from a contem-

F&B. TRADE MARK REGISTERED

An Immense Business

F&B REGISTERED

is being done by dealers handling our lines.

SEND FOR CATALOGUE.

Chains,
Bracelets,
Lockets,
Pins, Earrings,
Heart Charms.



157 Heart and Crown Box for Small Change.

Toilet Goods,
Manicure Goods,
Ebony Goods,
Sterling Silver Novelties.

Theodore W. Foster & Bro. Co., Successors to FOSTER & BAILEY

100 Richmond St., PROVIDENCE, R. I.

VICTORY

Beckons the jeweler whose stock includes a complete line of

Rogers & Hamilton Ware

A perfect plated ware. Fall lines now ready.

The Rogers & Hamilton Co., WATERBURY, CONN.

"Our Ware Wears Well."

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.



THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

"SPECIAL"—Single Razors for Jewelers' Travelers at trade price.

MATHEY BROS., MATHEZ & CO.

Send for Price List. Sole Agents, 21 & 23 MAIDEN LANE, N. Y.

THE WORLD IS WIDE

Factories:
Hartford, Conn.
Norwich, Conn.
Wallingford, Conn.
Taunton, Mass.

BUT in all the wide, wide world, with its great achievements in the manufacturing line, there is as yet no make of *Silver Plated Ware* that can rightly lay claim to having reached the height of perfection attained in the

THE BRAND WITHOUT A RIVAL
ROGERS ANCHOR BRAND
SILVER PLATED WARE
MADE ONLY BY US.

WM. ROGERS MFG. CO.,

Salesrooms and Main Offices: Hartford, Conn.
New York Office: 149 Church Street.
Philadelphia Office: 506 Commerce Street.

Reasons,

good reasons there are why, under certain circumstances, you ought to have an auction sale.

Reasons,

very good reasons there are why, if you have an auction sale, you ought to have me conduct it for you.

If you want to know these reasons, write.....

Alexander J. Comrie,
AUCTIONEER,
22 John St., NEW YORK.



ALWAYS RELIABLE.

WORLD RENOWNED.

...The... "Best" There Is.

WM. F. NYE,
New Bedford, - Mass.

THE SWAN FOUNTAIN PEN.

Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke an Energy.

W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices

3 Sizes Safety Swans.
3 Sizes Self-filling Swans.
3 Sizes Adjustable Feed Swans.

MABIE, TODD & BARD,
NEW YORK AND LONDON.

Philanthropy and Charity

have no place in business. It is neither an impulse of charity nor a feeling of philanthropy that causes us to consider our customers' good before we do our own. It is simply the result of good business ideas. Because, by first considering the good of our customers we look after our *OWN* good, a deal more effectively in the long run.

The New Brush Holder

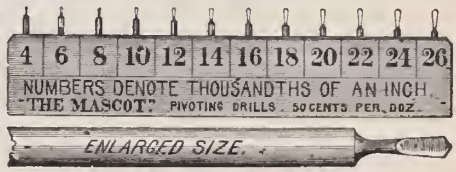


Price
$2.50 Net.

For Sale by all Leading Jobbers.

is made to fit our double base, Keystone, Junior and Stehman engraving blocks. Engravers will appreciate this new invention. The jaws are covered with soft leather so as not to mar the article while in position.

Mascot Pivot Drills.



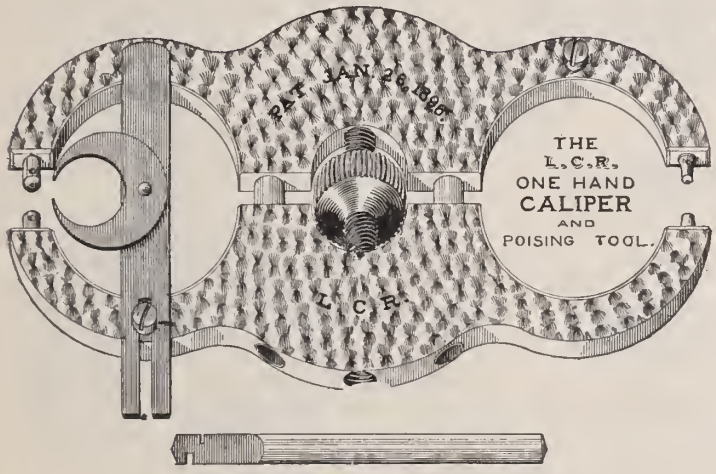
Every One Warranted to Cut.

Price 50 Cents.

Johansen Pivot Drills,

in Brass Boxes **35 Cents.**

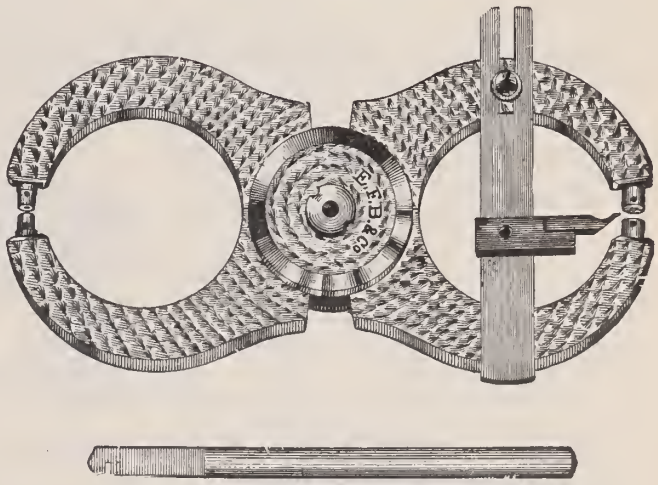
L. C. R. Parallel Caliper.



Made of Solid Watch Nickel.

Price $3.00 Subject to Catalogue Discount.

Our Caliper.



Made of Solid Watch Nickel. (No Composition.)

Price $2.50 Subject to Catalogue Discount.

DONT BE MISLED BY THE CHEAP CHICAGO TOOLS.

L. C. REISNER & CO., LANCASTER, PA.

IMPORTERS, EXPORTERS, MANUFACTURERS AND JOBBERS,
WATCHMAKERS' TOOLS AND SUPPLIES.

Our Old Reliable Railway King

is still a great favorite with the trade. *Railway Men* especially appreciate its *Time-keeping Qualities*. The demand for this desirable movement is so great that we have been compelled to double our output. We do not list this movement, but quote special prices upon application.

WE ARE MAKING • MORE WATCHES THAN EVER.

Some old numbers have been discontinued, and new and better ones are to take their place. We call your attention to our numbers, 3, 4, 5, 6, 7 and 8, which are the best movements on the market for the money.

It will pay you to buy your Watch Movements from

THE NEW COLUMBUS WATCH CO., *COLUMBUS, ...OHIO...*

F. W. GESSWEIN COMPANY,

WILLIAM DIXON, President. 39 John Street, New York.

Headquarters for all

Tools and Supplies for Metal Workers

Call the attention of the trade to *worthless imitations* of their . . . .

CHEMICALLY PREPARED CHARCOAL BLOCKS.

Our Charcoal Blocks have gained the favor of every practical man, and the fact that they are copied in sizes as well as general appearance, proves the unquestioned superiority of ours over all others.

TO PROTECT THE TRADE, EVERY BLOCK OF OUR COAL WILL BE STAMPED . . .



TRADE MARK.
Registered.

W. C. A. WESTPHAL,

WATCHMAKER,

41 Maiden Lane, NEW YORK.

Established 1892. Telephone, 3684 Cortlandt.

Estimates, Repairing, Adjusting of Chronometers, all Complicated Watches and Fine Time Pieces.

DEMAGNETIZING.

Watches made Non-Magnetic.

Fine Wheel and Pinion Cutting.

A. WALLACH & CO.,

Manufacturers of

Gold and Silver Purses, Solid Link Lock Bracelets, Ribbon Fob Chains and Antique Seals.

39 Maiden Lane,

L. Rosenberger.
M. Rosenberger. **New York.**

Established 1848.



V Means everything that is first quality in Watch ■ Glasses.

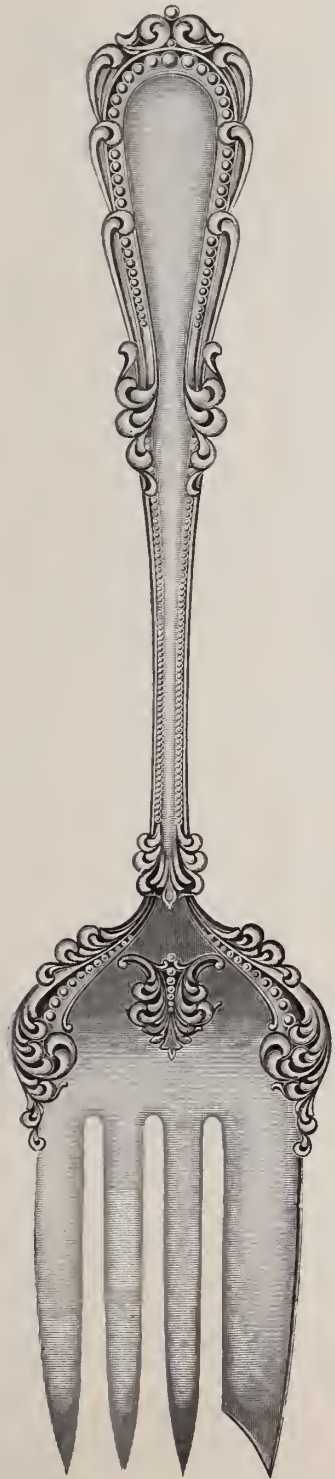
T They are used by more Watch and Case Makers than ■ all others.

F Their success has induced others to copy the label but not the ■ quality.

It's Easy...

to talk well of a meritorious article. Take

C. ROGERS & BROS. A.1.



MILTON COLD MEAT SERVER.

plated ware, for instance; you can talk well of it without half trying. Be it originality, superiority of finish, beauty, length of wear or any other feature of the justly famous

C. ROGERS & BROS. A.1. PLATED WARE,

the talking is equally easy.

All of which helps you to convince your customers readily and make quick sales.

Catalogue No. 51 sent upon application.

C. ROGERS & BROS.,

Main Office and Factory: MERIDEN, CONN.

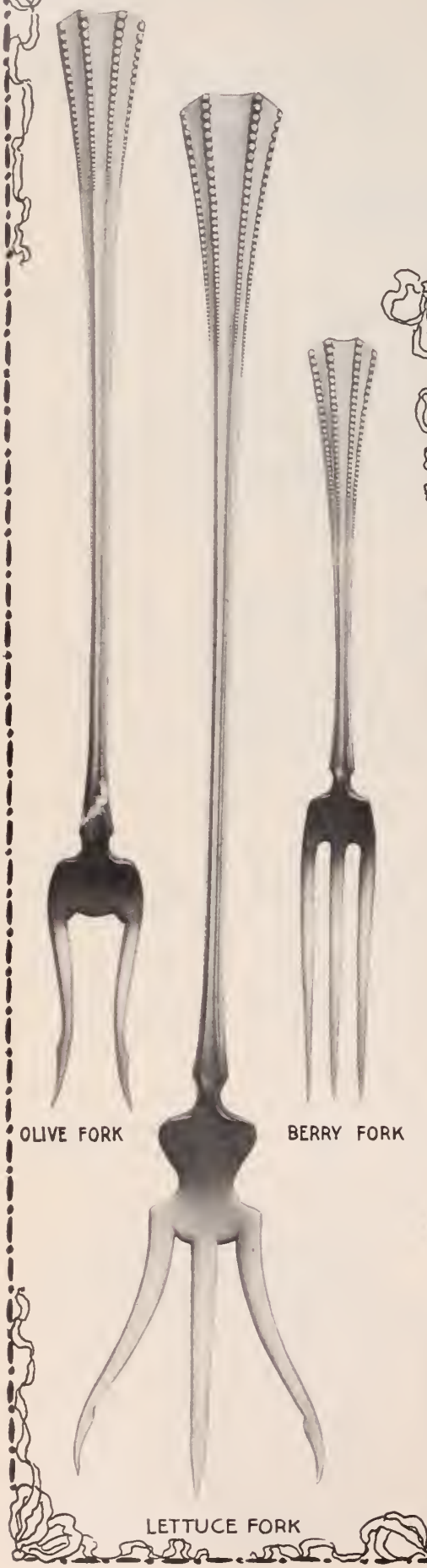
131 Wabash Ave., CHICAGO.

MALTBY, HENLEY CO., 20 Warren St., NEW YORK.

CEPHAS B. ROGERS—GILBERT ROGERS—WILBUR F. ROGERS

THE ONLY LIVING ROGERS BROTHERS

Manufacturing Silver Plated Ware.



THE COLONIAL PATTERN.

Has become so popular that the demands of the Trade for additional pieces has made it necessary for us to increase the line; and now, instead of a pattern of one or two odd pieces, as was originally intended, it is made in the following complete list:—

BUTTER KNIFE,
JELLY KNIFE,
CREAM LADLE,

BERRY FORK,
LETTUCE FORK,
OLIVE FORK,
OYSTER FORK,
PICKLE FORK,
SMOKED BEEF FORK,
SALAD FORK,

BON-BON SPOON,
COFFEE SPOON,
HORSE-RADISH SPOON,
ORANGE SPOON,
SALAD SPOON,
SUGAR SPOON.

The above are carried in stock, and can be furnished at once on receipt of order.

R. WALLACE & SONS M'F'G CO.

Silversmiths,

WALLINGFORD, CT.

225 Fifth Avenue, New York. 109 Wabash Avenue, Chicago. 120 Sutter Street, San Francisco.

porary chronicle that at the death of a Duc d'Albuquerque he was possessed of 1,400 dozens of silver plates, 500 large dishes and 700 small, with other things in proportion, including 40 vases and ornamental pieces for decorating his buffet. In the inventory of the effects of the sister of Philip II. of Spain, we find mention, among other matters, of a silver balustrade 121 pounds in weight to be placed around her bed!

(To be continued.)

The Merchants' Association and the Express Companies.

In previous issues THE CIRCULAR has reported the inception and progress of the crusade of the Merchants' Association of New York to compel the express companies to pay the stamp tax imposed by our present revenue laws upon express receipts, instead of shifting the burden upon their customers, as they have thus far done. In an interview W. F. King, the president of the Merchants' Association, said, among other things:

"The merchants and manufacturers of New York do not realize the importance of this fight. The association has retained the best counsel that can be had. The decision made by Judge Lacombe was for the purpose of hastening the case, The argument will come up in the Court of Appeals in December. The officials of this association are now compiling, through several houses, the proportion of charges to the value of the merchandise shipped in packages. They purpose to introduce a bill in the Legislature this Winter—and to fight for it to a finish—to place the express companies under the control of the railroad commission of this State and regulate their charges. This fight will be a very bitter one. The powerful corporations who control the different outlets, combined with their enormous corps of counsel, have in the past generally succeeded, but this fight will be a test one, to show the strength of the Merchants' Association against corporations which deal unjustly with the public.

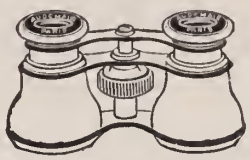
"If the express rates can be reduced to a proper charge, it is going to be a great help to the specialty houses of this city. The chief complaint made by the out-of-town merchants has been that the express charges eat up the profit. Now, in this struggle the Merchants' Association should be financially supported to the utmost possible extent, for they are going to fight this to the bitter end. Every merchant in New York who is not already a member can well afford to pay $25 a year to the institution for such work as this. If the association's efforts are successful, it will mean that corporations must recognize the individual rights of every manufacturer and every merchant, and that their charges must be reasonable and just."

John Welsh, Dubuque, Ia., has given a chattel mortgage for $120.

James T. Phillips Files an Answer to His Accusers.

DETROIT, Mich., Dec. 2.—Recently the Aldine Mfg. Co., of Grand Rapids, Mich., by president Alfred B. Rathbone, filed a bill of complaint in the Circuit Court against James T. Phillips, the former manager, and the Grand Rapids Clock & Mantel Co. The contents of the bill were related in THE CIRCULAR at the time. It charged that Phillips used his position as manager of the Aldine company to buy mantels of the clock and mantel company at exorbitant prices and systematically defrauded the Aldine company in other ways. This week the defendants filed an answer denying the charges and alleging that the Aldine company have no claims against Phillips *et al.*

Phillips states fully how he came to be connected with the Grand Rapids Clock & Mantel Co. He says that the statement made that Rathbone knew nothing of this connection is a pretense and says that he laid the plans before him and asked Rathbone to take stock in the new enterprise, helping it on its feet so that it could supply the Aldine company with mantels needed for the trade. The Aldine company had never manufactured mantels, but purchased them from the Widdicomb Furniture Co., who failed in 1893. The Aldine company had to seek another source. It was in this way that Phillips says he ran across the Dryden-Annin-Rose Clock Co., a corporation on Stocking St., who made clock cases and mantels on a small scale. John A. Rose, Phillips says, was an expert in the mantel business. Rathbone declined to go in, but Phillips says he bought a one-third interest. He says he never acted as manager for the clock company while manager of the Aldine company, or drew a cent from the concern for services, until he ceased his connection with the Aldine company. Rose, he says acted in this capacity, engineering all the deals with the Aldine company, with which Phillips is credited. He says the business of the clock and mantel company doubled between the years 1895 and 1897. The answer further states that such goods as were sold to the Aldine company were disposed of on very favorable terms and that the exorbitant bills which the complaint alleges are ludicrous. Phillips goes very fully into the charge that the Aldine company's travelers were instructed to devote

JUST ARRIVED—OUR FALL IMPORTATION OF
AUDEMAIR OPERA GLASSES
"None Better Made."
SEND FOR CATALOG.

Also Cheaper Grades,
LAMAYRE and CHEVALIER.
Pearl Opera Glasses from $2 up
Ask to see the Improved Spencer Patent Focusing Handle Opera Glasses.

NO EXPOSED PARTS TO TARNISH
GUARANTEED GOLD FILLED GOODS,
Equal to Gold in Finish, Style and Wearing Qualities and Max mum Quality.
STIFF, SPRINGY FRAMES.
MAKERS OF SPECTACLES AND EYEGLASSES.
SPENCER OPT. MFG. CO.,
15 MAIDEN LANE, N. Y.

THE NEW YORK JEWELER
Annual Catalogue
has nearly 1,000 pages.
It is published by
S. F. MYERS CO.,
Manufacturers and Wholesale Jewelers,
48-50 Maiden Lane, New York City,
Myers Building.

"TRADE-MARKS
of the Jewelry and Kindred Trades,"
with a Supplement just issued, contains
Over 2,250 Marks
comprising every mark in the trade. Handsomely Bound in Cloth. Artistically Printed, Systematically arranged and Indexed.
Book and Supplement - $3.00
THE JEWELERS' CIRCULAR PUB. CO.,
11 John St., cor. Broadway, N. Y.

SCIENTIFIC RUBIES | OPALS | OLIVINES
CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES
Pearl Collarettes mounted with Diamond Bars.
Missing from Our Stock Since Nov. 5th or 12th:
One drilled pearl neck, fine quality pearls, strung on silk, containing: 3 pearls, 17 3/4 grs.; 12 pearls, 61 5/8 grs.; 37 pearls, 179 3/4 grs.; 11 pearls, 50 3/8 grs. Mark on blue silk ribbon, No. 3413, 63 pearls 309 1/2 grs. Should same be offered to you kindly notify us promptly.
JOSEPH FRANKEL'S SONS, Telephone: 3899 CORTLANDT, 68 Nassau Street, NEW YORK.
Our Packages are insured for $10,000 in transit by Express, and we prepay Express Charges.
FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.



A Ring of Beauty is a Joy to the Wearer!



The Retailer should always keep .....

The "Bryant" Rings.

in stock, for they best meet the popular desire for something both good and handsome at a price that will afford him a good profit

Our Trade Mark guarantees Quality, Style and Finish.

TRADE



MARK.

They have enjoyed the favor of people of taste and refinement for nearly fifty years. Goods sent on approval to responsible parties. Don't wait for our travelers, but order direct from .....

M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.
OLDEST RING MAKERS IN AMERICA.

Silver Mounted Leather Goods.

Pocket Books, Card Cases, Memo Books, Desk Pads, Stationery Sets, Jewel Boxes, Cigar Cases, Photo Frames, &c.

Holiday Goods for Jewelers.

TRADE R MARK **C. F. RUMPP & SONS,** ESTABLISHED 1850.

Fifth and Cherry Streets, Philadelphia: | Send for New Illustrated Catalogue. | New York Salesrooms: 621 BROADWAY.



S. & A. Borgzinner,
Manufacturers & Importers,
82 & 84 Nassau St.
New York.

their time and energies to the business of the clock company, stating that the only work done for the clock company was when they were waiting for trains or had nothing else to do. The Aldine company, he says, received a liberal commission on all such sales. Each charge of fraud is denied in detail and the answer severely arraigns Rathbone and other directors of the Aldine company, alleging that if they had investigated the affairs of the company they would have found nothing to complain of, and the suit would never have been brought. Phillips states that the charges are "wilfully and maliciously false," and made for the purpose of injuring the business of the Grand Rapids Clock & Mantel Co. The case is attracting considerable attention, owing to the prominence of the litigants.

Further Details of the Sudden Death of S. W. McHenry.

MONTPELIER, O., Nov. 26.—S. W. McHenry, a jeweler of Pleasant Lake, Ind., dropped dead at 12.35 o'clock. His store opens from the post office and he had passed through but five minutes previous, when he called out to postmaster Frank Gilbert: "Frank, can I have"— and dropped to the floor, giving a few gasps and was a corpse. He had been postmaster under Cleveland's administration, was 41 years of age and leaves a wife and three boys.

Jeweler Wants $20,000 Damages from a Brother.

INDIANAPOLIS, Ind., Dec. 1.—On Nov. 29 Frederick Oehler, a jeweler, filed suit against his brother, Roman Oehler, for $20,000 damages. He declares that the defendant filed an affidavit of insanity against him last April, and caused him to be brought before a commission, who pronounced him to be of sound mind. In addition, he avers that the defendant had viciously assaulted him on one occasion. Roman Oehler does a jewelry business at 20 S. Delaware St.

How Phil Harris' Jewelry Store Was Burglarized.

ALBANY, Ga., Nov. 30.—Burglars entered the jewelry establishment of Phil. Harris Saturday night and succeeded in getting away with a large amount of plunder. Entrance to the store was effected through a transom over a door opening into the back yard. A large hole was first cut through a panel of the door, but the aperture not proving large enough to admit the passage of either of the burglars' bodies, the transom was knocked out with a huge lump of coal. One of the burglars then crawled through and opened the door to admit his companion.

P. F. Bothun has closed out his entire stock of jewelry in Mercur, Utah, and will move to Portland, Ore.

S. W. Sturdevant has sold out his stock of jewelry in Maryville, Mo., to J. S. Cunningham, who will continue the business in the same location, as well as the jewelry business he has already been operating for some time in Tarkio, Mo.

BRIGHT ENAMEL ON FILLED GOLD.



SOLID GOLD BASSINE.



OXIDIZED STEEL AND GOLD FILLED.



THE MOST FETCHING DESIGNS—style, shape, and size, great quality value and the astonishingly low prices combine to make our Holiday Watches the easiest to sell of any ever offered to the trade. The dull and bright enamels—very stylish—have caught the popular fancy, and sell with less talking than any other goods a jeweler can handle. The other brooch watches—oxidized steel, gun metal, sterling silver and gold filled are all especially fine this year. Our solid gold, open face bascine and hunting cases are the tiniest and handsomest made in this country.

A great novelty for the men—and very low in price—is our new 14 size "No. 333" with card dial. Put these up in plush boxes and they will sell at sight.

Wire your orders at our expense—mails are too slow!



The New England Watch Co.,

Waterbury, Conn.

DULL ENAMEL ON STERLING SILVER.



SOLID GOLD HUNTING.



SILVER AND GOLD FILLED.



VECHTEN WARING, 100 WILLIAM STREET, NEW YORK, ADVERTISING-WRITING AND ADVERTISING-ILLUSTRATING.

Some Pearl Information.

The present condition of the Pearl Market having been completely provided for by us, we are in a position to offer unequalled advantages to the trade.

All buyers of Pearls and Precious Stones are invited to inspect our assortments.

Eisenmann Bros.,

Importers of...
Pearls and Precious Stones,

21 and 23 Maiden Lane, = NEW YORK.

Paris: 3 Rue Saint Georges.

LOUIS STRASBURGER'S SON & CO.
IMPORTERS & CUTTERS OF
DIAMONDS & PRECIOUS STONES.
CHICAGO, 103 STATE STREET.
9, 11 & 13 Maiden Lane, NEW YORK.
PARIS, 25 BOULEVARD HAUSSMANN.

C. G. MALLIET & CO.,
DIAMOND CUTTERS,
14 MAIDEN LANE, - - NEW YORK.
LONDON, 50 Holborn Viaduct. AMSTERDAM, 2 Tulpstraat.

WM. SMITH & CO., GILL BLDG., 9-13 MAIDEN LANE, N.Y. 61 PECK ST., PROVIDENCE, R. I.
ESTABLISHED 1854 MANUFACTURERS OF
Gold, Silver and Rolled Plate Chains and Jewelry.
Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

Canada's Preferential Tariff Giving Rise to Disturbing Complications.

TORONTO, Can., Dec. 3.—The working of the preferential tariff, giving goods manufactured in Britain an advantage of 25 per cent over those imported from other countries, is likely to give rise to some complications. It is asserted that since this feature of the tariff went into full operation a marked tendency has been developed on the part of German and other European houses exporting jewelry, novelties, etc., to establish branch houses in England, from which goods largely of Continental manufacture are shipped to Canada. The certificate to be signed by the exporter or his representative to secure the preference, after certifying to the correctness of the invoice, runs as follows: "That all the articles included in the said invoice are *bona fide* the produce of one or more of the following countries, viz.: [Blank to be filled in with names of countries entitled to the preference] and that a substantial portion of the labor of one or more of such countries has entered into the production of every manufactured article included in the said invoice to the extent in each article of not less than one-fourth of the value of every such article in its present condition, ready for export to Canada."

It is pointed out that under the system of having small branch establishments in Britain, where some small portion of the labor is performed, large exports of goods practically of foreign manufacture can be made to Canada under the preferential clause, and that it is impossible under present arrangements to prevent Continental exporters who are willing to specify to one-fourth of the value of goods being in labor performed in Britain from obtaining the same advantage in Canadian markets as the British manufacturer.

A Question Vexing to Jewelers of Washington Shortly to be Settled.

WASHINGTON, D. C., Dec. 3.—It is expected that the Court of Appeals will, at an early date, determine the vexed question as to whether jewelers and merchants in other lines of trade who take second hand property as a part payment on new merchandise are affected by the law of March 3, 1891, imposing an annual license tax of $40 on all second hand dealers. The jewelers have manifested great interest in a test case and have co-operated with other merchants in an effort to have the law set aside.

A Bogus Traveling Man Captured in Canada.

COLUMBUS, O., Dec. 5.—Governor Bushnell has issued a requisition for A. B. Everett, who is now in Bellevue, Can. He is wanted in Ravenna, this State. For some time Everett has made a practice of traveling through the States and representing himself as traveling for some prominent wholesale house. He would take an order for a bill of goods, and then ask the merchant to indorse a draft on his house for certain sums, as he said, for expense money. In due time the draft would be returned and the merchant would be out just so much. He has swindled all classes of business men in this way, and it will be a good thing to get him out of the way.

Importations at the Port of New York.

Weeks Ended Dec. 3, 1897, and Dec. 2, 1898.

	1897.	1898.
China, glass and earthen ware:		
China	$44,263	$23,509
Earthen ware	13,788	16,223
Glass ware	16,957	15,234
Instruments:		
Musical	10,042	17,436
Optical	8,691	9,969
Philosophical	2,637	524
Jewelry, etc.:		
Jewelry	1,755	5,389
Precious stones	189,842	95,619
Watches	17,465	19,689
Metals, etc.:		
Bronzes	577	541
Cutlery	4,724	22,178
Dutch metal	2,334	814
Platina	37,958	64,690
Silver ware	1,130	890
Miscellaneous:		
Alabaster ornaments	138	80
Amber	1,139	42
Beads	1,057	1,087
Clocks	3,422	6,062
Fans	5,158	4,998
Fancy goods	6,401	4,125
Ivory	7,643	15,976
Ivory, manufactures of	544	178
Marble, manufactures of	441	3,659
Statuary	1,742	724
Shells, manufactures of	8,409	5,785

Death of an Old Optical Goods Dealer.

Thos. H. McAllister, manufacturer of optical instruments and one of the oldest dealers in optical goods in the country, died of heart failure Tuesday, Nov. 29, at his residence, 227 Degraw St., Brooklyn, N. Y. Mr. McAllister's family has been prominently identified with the optical trade of this country for over a century, his grandfather, John McAllister, establishing at Philadelphia, in 1793, what is believed to have been the first optical business in the United States, which was continued by his father ,also John McAllister, and which today is represented in the firm of the deceased at 49 Nassau St., New York.

Thos. Hamilton McAllister was born in Philadelphia, Sept. 26, 1824, and after receiving a rudimentary education in the schools of that city, entered the University of Pennsylvania, from which he later graduated. In 1853 his father's business had come into the hands of his brother, Wm. Y. McAllister, and James Queen and Samuel Fox, by whom it was conducted under the name of McAllister & Co., and in this year T. H. McAllister purchased the interests of Messrs. Queen and Fox and went in business with his brother under the name of McAllister & Bro. The business was then at 728 Chestnut St., where it had been since 1804. In 1865 Thos. H. McAllister withdrew and went to New York, starting in the optical business at 627 Broadway, and later removing to 49 Nassau St. At first he dealt in optical goods generally, but later began to extend his business in stereopticons, microscopes and similar instruments, and for some years back confined himself to these lines. His son, Caldwell W. McAllister, he took into partnership about 1879, retaining the old firm name.

Mr. McAllister in the early days of his career was widely known throughout the optical trade, and at the time of his death was one of the most prominent dealers in the special lines to which he confined himself, in both this country and Europe. The deceased was a member of no clubs or fra-

Alfred H. Smith & Co.,

NEW YORK:
182 Broadway.

CHICAGO:
103 State Street,
Columbus Memorial Building.

LONDON:
33 Holborn Viaduct.

Diamonds,
Rubies,
Emeralds,
Sapphires,
Pearls, &c.

Mounted Goods also.

We aim in our Chicago, as well as in our New York office, to carry a stock of the above goods to meet all demands of the Western as also of the Eastern markets.

Our Chicago branch is the only thoroughly equipped office in the West representing a New York Importer's Stock, and orders sent there from the Western States will receive the most prompt attention and be filled at the lowest rates consistent with the quality demanded.

Memorandum goods sent to dealers. References requested from those unknown to us.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

26 Holborn Viaduct, London.

MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF RANDEL, BAREMORE & BILLINGS,

Importers of DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC., MAKERS OF FINE DIAMOND JEWELRY,

26 MAIDEN LANE, (Southwest Corner Nassau Street,) NEW YORK.

JOHN C. MOUNT, ADDISON W. WOODHULL.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Lockets and Coral Jewelry,

20 JOHN STREET, NEW YORK.

Stern Bros. & Co.

Cutters of . . .

DIAMONDS, MANUFACTURERS OF Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.
LONDON OFFICE, 29 ELY PLACE
CHICAGO OFFICE, 149 STATE ST.

FOX & CO., Lapidaries and Importers of ....Precious Stones.

Now at.....
22 JOHN STREET,
NEW YORK.

Cutters of American Gems and Fine Miniature Glasses.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

3 MAIDEN LANE, NEW YORK.

ternities, and is survived only by his son, who continues the business. The funeral services were held Friday afternoon from his late residence and the remains were interred in Greenwood Cemetery.

B. F. Phillips' Store Not Badly Burned as Newspapers Report.

A fire in Cuyahoga Falls, O., on the afternoon of Nov. 27, burned out three blocks. Among the businesses affected was the jewelry store of B. F. Phillips. Several Ohio papers report that Mr. Phillips' business was a total loss. He, however, condemns these reports in the following letter to THE CIRCULAR:

CUYAHOGA FALLS, O., Nov. 29, 1898.

Editor of THE JEWELERS' CIRCULAR:

This is a mistake. All of my stock and fixtures were carried out; but my rooms did not burn. In 24 hours my stock was all replaced and am now in good working order. My stock got a good cleaning in the mix up and my loss will not exceed $25, and I am ready for my holiday trade. I will be an immune to fire soon, as I burnt out in 1892, with a loss of $7,000 and only $3,500 insurance. I send this to correct reports sent out from Cleveland that my store was a total loss.

Respectfully,
B. F. PHILLIPS.

Sneak Thief Makes a Good Haul in H. M. Ryman's Store.

CALVERT, Tex., Nov. 30.—A few days ago H. M. Ryman, jeweler, was robbed of a tray of gold watches, chains and charms. Mr. Ryman was in the rear of the room with several others at the fire, and when he went to the front the articles above mentioned were gone. The thief reached over the show case and took out the tray. No definite clew. Two suspects have been arrested. A reward of $25 is offered for the goods, a list of which is below given:

One No. 0 size 14 karat gold engraved case, No. 12137; one No. 0 size 14 karat gold engraved case, No. 12563; one No. 4 size 10 karat gold case, No. 18979, with Swiss movement; one No. 6 size 10 karat gold case, No. 102208, with Acme movement; one No. 6 size 14 karat fancy engraved case, with 11 jewel, nickel Elgin; one No. 0 size Crescent filled case, No. 715427; one No. 0 size Lion filled case, with diamond in center, No. 286317; one No. 0 size Lion filled case, fancy engraved, No. 286053; one No. 0 size Boss filled case, fancy engraved, No. 2507193; one No. 0 size Fahys filled case, fancy engraved, No. 4898294; one No. 6 size Crescent filled case, with Acme movement; one No. 6 size Puritan filled case; one ladies' Roman gold vest chain, French pattern, with ball charm; three gold Victoria chains without charms; one gold flexible wire bracelet with lock and key; several gold and plated emblem charms; also compasses.

Billie Goldbreth's Both Legs Broken in a Runaway Experience.

LUFKIN, Tex., Nov. 29.—Billie Goldbreth, jeweler of this town, who was thrown from a runaway horse some three weeks since and had both legs broken, and whose recovery was thought doubtful, is fast improving and his attending physician says he will be out again in a few weeks.

Death of Milton Strait.

MANSFIELD, Pa., Nov. 30.—Milton Strait, jeweler, who has resided on Main St. a number of years, died early Saturday morning. His immediate family consists of a wife and one daughter, who were with him at the time of his death.

Precious Stones: London Market

HATTON GARDEN, London, Eng.,
Nov. 26, 1898.

There is nothing fresh to report *in re* diamonds. The Stock Exchange index to the position points to "fairly steady." De Beers shares keep at about the same figure, and Jagers' are quite as good if not better than ever.

Fine cat's-eyes may be mentioned as among special inquiries.

The popularity of transparent green stones is shown by the sustained sales of the peridot.

Rondell goods are still going well.

R. F.

Notes from London.

Fashionable Foibles.—An old picture in *Punch* depicts a swell of the last generation who does not carry a latch key because it would spoil the set of his trousers. Modern exquisites are nearly as fastidious. Watches for evening wear must be of a specially thin make. The chains are of course lighter than the usual size Alberts. Some dandies are wearing jeweled chains, an idea borrowed from the muff chains lately so popular. Smart dames have not taken up the idea of wearing the hair on the nape of the neck with anything like unanimity. The fact is, the coil higher up or on the top of the head is far more effective in many cases, lends itself more readily to artistic treatment, and shows off the diamond star or other coiffure jewelry to better advantage. As regards ornaments for the neck, jewelers have brought out nothing that can compete with the old but still popular rope of pearls. The rush after pearls just now will insure the continuance of the fashion.

Imports of Clocks and Watches.—The total value for the first 10 months this year approximates very closely to the corresponding figures for 1897:

	1897.	1898.
Clocks and parts thereof	£425.073	£425.961
Watches and parts thereof	1,010,117	1,038,278

"The Art of the Goldsmith and Jeweler" is a technical work just published in London, but written by a Birmingham man. It illustrates the impossibility of one man dealing effectually with such a wide subject. Each department should be in the hands of a specialist. The author's facts and figures are evidently derived from Birmingham sources, and in many cases these differ widely from London conditions. London jewelers and goldsmiths taking up the book at once detect inaccuracies and throw it to one side. Much useful matter is to be found among mere trivialities. The writing, editing and publishing of technical books in any particular trade is a matter requiring skilled and experienced hands. The help of at least a dozen specialists would be needed to produce an adequate treatise on the subject referred to. In this case the author has the assistance of one other writer and gets most of his facts at second or third hand. The result is obviously disappointing to the practical reader. Good technical works are indispensable to the up-to-date worker, poor ones are a snare and a delusion.

R. F.

ESTABLISHED 1840.

Chester Billings & Son,

Successors to RANDEL, BAREMORE & BILLINGS,

1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & CO.
1880 RANDEL, BAREMORE & BILLINGS.

IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS.

58 Nassau Street, NEW YORK.
29 Maiden Lane, NEW YORK.
22 Holborn Viaduct, LONDON, E. C.

DIAMOND JEWELRY.

ESTABLISHED 1841.

TRADE  MARK.

Carter, Hastings & Howe,

MANUFACTURERS OF

GOLD JEWELRY,

9-11-13 Maiden Lane, NEW YORK.

A. CARTER, C. E. HASTINGS, G. R. HOWE,
W. T. CARTER, W. T. GOUGH.

FACTORY, NEWARK, N. J.

John F. Saunders, Cutter and Importer of
DIAMONDS AND OTHER PRECIOUS STONES.
FINE PEARLS A SPECIALTY.
68 Nassau St., cor. John St., Sheldon Building, Room 16. NEW YORK.

AIKIN-LAMBERT JEWELRY CO.,
Importers of
DIAMONDS.
Jobbers in
WATCHES, JEWELRY, CHAINS, NOVELTIES, ETC.
Latest Designs. Lowest Prices.
19 MAIDEN LANE, NEW YORK.

E. A. Lehmann & Co., 20 Maiden Lane New York.
MANUFACTURERS OF
FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS.
FINE HAND CARVED DIAMOND RING MOUNTINGS: ANY SUBJECT.

Swindler Lodtman at His Tricks Again.

It is again incumbent upon us to warn the jewelry trade against William Lodtman, swindler, who has been operating among the jewelers in various parts of the country, and who, through Hammersmith & Field, jewelers, San Francisco, Cal., who had seen Lodtman's portrait and an account of his doings in THE CIRCULAR, was placed behind the bars for a short spell.

Undeterred by the experience, Lodtman, otherwise known as H. J. Frawley, James I. Elliott and Charles A. Brush, is again at his work of swindling people by means of drafts on *The Sun*, of New York. He is now working on the Pacific coast under the name of William M. Gardiner. Within a week two drafts signed with this name have come back to *The Sun* office, one from Oakland, Cal., for $50, and the other from San José for $75. Each was drawn on *The Sun* Printing and Publishing Co., 169 Nassau St., New York city. The address given is not *The Sun's* address. The writing on the drafts was at once recognized as that of Lodtman, many of whose bogus drafts came to *The Sun* office last year.

Lodtman is a professional swindler whose picture is in the Rogues' gallery. In the Spring of 1897 he traveled through the south swindling many persons out of their money by drafts on *The Sun* for $24. In each case he stated that he was a regular correspondent of *The Sun*. His methods are shown by his dealings with a merchant in Birmingham, Ala., who wrote to *The Sun* on May 27, 1897, as follows:

To the Editor of The Sun—Sir: On Thursday, May 20, a tall, genteel looking man came into my store, and, having concluded a purchase, tendered me a draft on The Sun Publishing Co. to the amount of $24, signed by "Chas. A. Brush, Asst. Edt." He also showed me a contract with The Sun, bearing the same signature, apparently everything being all right. He also showed me some naturalization papers, made out to the same (his) name, William Lodtman. This morning said draft was returned to me protested. Can you give me any information concerning the man, and where I would be likely to catch him? Is the naturalization paper a forgery, and is Charles A. Brush a fictitious person as assistant editor? The certificate he showed me connecting him with your paper seemed to bear all the marks of genuineness. Be kind enough to publish him and stop his nefarious business. Yours etc., I. S.

BIRMINGHAM, Ala., May 27.

No such person as Lodtman or "Charles A. Brush, Asst. Editor," has ever been connected with *The Sun*. Lodtman had also been passing worthless drafts on the *Tribune* signed by a fictitious "James I. Elliott, Asst. Editor;" on the *Mail and Express*, and on other papers. In each case he produced evidence to show that he was a representative of whatever paper he selected as basis for his swindling. The matter was reported to Police Headquarters in New York, and Lodtman was identified as a swindler who had served a term of 11 months on Blackwell's Island for passing worthless checks. After working the south he went west and turned up in San Francisco, where he was arrested in July for passing bogus drafts, through THE CIRCULAR article. He was already known in that part of the country, having served a term for forgery, but he got off this time owing to a technicality and is now at his work again. The public is hereby warned against him. Lodtman is about 50 years old, 6 feet 2½ inches tall, with a sallow complexion and a light mustache. The last official figures of his weight are 187 pounds, in the Summer of 1896. He has a mole on the back of his left hand, another on his left cheek near the nose and a scar on the inside of his right thumb. Though a German by birth, he speaks good English. No one in *The Sun's* employ is empowered to draw upon *The Sun* without direct and explicit authority from that office, and any one presenting a draft on *The Sun*, signed "Wm. Lodtman," or "Charles A. Brush," or "William M. Gardiner," should be at once handed over to the police.

Why Lodtman is now at large is set forth in a recent letter to THE CIRCULAR from Hammersmith & Field:

SAN FRANCISCO, Oct. 19, 1898

Editor of THE JEWELERS' CIRCULAR:

We had Wm. Lodtman arrested and in jail for several weeks. He openly made his brag that he could beat the case, which he did on a technical point. According to the law of this State it was impossible to convict him, without bringing the party that drew the draft, on from Philadelphia, here to testify.

He claims to be a newspaper man. After his release he was employed on one of our dailies (*The Call*) for several months. All at once he broke loose and swindled some wholesale merchant (we think a grocer) out of several hundred dollars and then he skipped. His wife was with him all the time he was here. He seems very fond of her and she tries to work the sympathy dodge for him while he is in trouble.

HAMMERSMITH & FIELD.

TO SECURE A

Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button.

Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer*, a new button will be *given in exchange.*



PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7L, 8L AND 9L

The Standard American Collar Button.

Extra Long Post. Extra Width of Back.

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape;
4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co., 49 Chestnut St., Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y., Selling Agents for the Jobbing Trade.

Belgium as a Market for Clocks and Watches.

WASHINGTON, D. C., Dec. 2.—An exhaustive report on the trade of Belgium has been received from Consul Morris, at Ghent, in which he touches upon the watch and clock trade. Most of the watches sold in Belgium are of Swiss or German manufacture. The import duty is 29 cents on those in gold cases, and 10 cents each on those in cases of other metal.

All kinds of clocks are in use in Belgium. In the cities, there is a good demand for mantel clocks. Most of these are more or less ornamental in design, the body being frequently in marble or bronzed ware. In the country districts, the prevailing style, aside from the old fashioned "grandfather" clocks, is the round clock which hangs on the wall and is run by weights. Most of these wall clocks are imported from Germany and Switzerland. Clocks with pendulums come chiefly from France. There are no statistics as to quantity or value of these articles imported into Belgium; it is known, however, in a general way, that very few clocks are manufactured in the country. The works, at least, are not made in Belgium, even though they may be imported in pieces and subsequently put together. The duty on clocks is 10 per cent. ad valorem. Wall clocks retail from $2 to $10; pendulum clocks, for average good grade, from $5 up; alarm clocks from 68 cents to $1.25; mantel clocks vary greatly in price, according to material and ornamentation.

It may be said that the consular district of Ghent offers good opportunities for the introduction of foreign productions.

Paul E. Wirt Permanently Protected as to His Fountain Pens.

An action in the United States Circuit Court, in New York, brought by Paul E. Wirt against Stephen Farrelly and other members of the American News Co., was decided in favor of Mr. Wirt in October, 1897, and this decision has been just affirmed by the United States Circuit Court of Appeals.

The action, it may be remembered, was brought by Mr. Wirt to restrain the American News Co. from selling fountain pens which he claims were infringements of a patent granted to M. C. Stone in 1882 and assigned to Mr. Wirt in June, 1888. By the decision just affirmed Mr. Wirt obtained a perpetual injunction against the American News Co., restraining the manufacture and sale of the infringing pens and recovered judgment for the amount of profits on the infringing pens already sold and the costs and disbursements of the action. The mandate affirming this judgment was entered Monday.

Pearl Market Conditions.

European advices indicate a continued increase in the price of Pearls. If you are ready to buy Pearls now, our goods and their prices will interest you.....

Fred. W. Lewis & Co.,

24 John Street, - - - - New York.

SCHULZ & RUDOLPH,

....Importers and Cutters of....

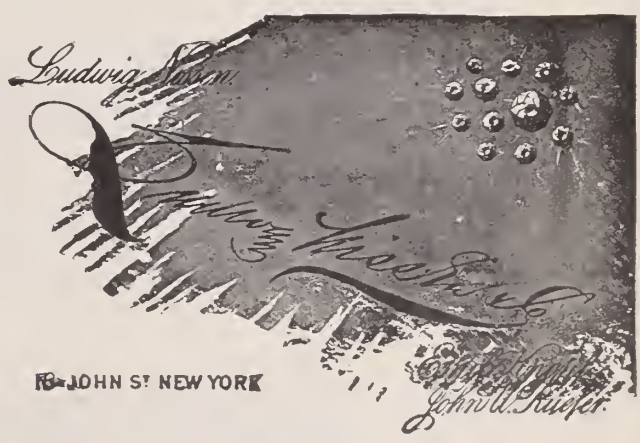
..DIAMONDS.. ....AND OTHER... PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

JULES JURGENSEN, COPENHAGEN, WATCHES AND CHRONOMETERS.

28 John and 65 Nassau St., New York.

We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.



We have constantly on hand a large and complete line of fine **Diamond Mounted Goods**

Memorandum orders solicited from the trade. We give close figures.

Sig. Hirschberg, *Importer and Cutter of Diamonds and Precious Stones,*

65 NASSAU ST., NEW YORK.

25 Hatton Garden, LONDON. 2 Tulp Straat, AMSTERDAM.

Death of Louis C. Lambelet.

Louis C. Lambelet, one of the oldest Swiss watchmakers in this country, died Tuesday, Nov. 29, at his home, 317 Hudson St., Hoboken, N. J. The deceased,



THE LATE LOUIS C. LAMBELET.

who was senior partner in the firm of Lambelet & Long, 19 John St., New York, was the American agent for a number of prominent Swiss watch firms and founded his business in New York in 1854.

Louis Caeser Lambelet was born in Geneva, Switzerland, in 1821, and was the son of Henry Frederick Lambelet, then a well known watch manufacturer of that city. After receiving his education in his native town, Mr. Lambelet determined to follow the business of his father and at an early age learned the watchmaking trade. When about 25 years old he came to America, and being unusually proficient at his trade, had no difficulty in obtaining employment with several large firms. For a while he worked at Pittsburgh, Pa., from here going to Washington, D. C., where, owing to his ability as a watchmaker, he obtained a lucrative position with the predecessors of the present firm of Galt & Bro. About 1850 Mr. Lambelet went to New York city and entered the employ of Weber & Defer, importers of watch materials, 21 Maiden Lane. In 1854 he succeeded to this business, which he continued alone.

For many years Mr. Lambelet dealt in watch materials and watches, first in Maiden Lane, then at 77 Nassau St., and 12 John St., and finally, for the past 15 years at 19 John St. Mr. Lambelet's material business gradually decreased and for a number of years he devoted himself to the repairing of fine Swiss watches and to representing prominent Swiss manufacturers. At the time of his death Mr. Lambelet was the agent for the following Geneva firms: Louis Gallopin & Co., Successors to Henry Capt; Golay, Fils & Stahl, Successors of A. Golay-Leresche et Fils; W. Metford; J. Pourrat; Legrandroy et Fils; Rossell et Fils, Successors of J. F. Bautte & Co.

For over 40 years Mr. Lambelet continued business alone, but on Aug. 1, 1897, he took into partnership Emile Long, an employe, who had formerly been with Patek, Philippe & Co., and the business has from that time been conducted under the style of Lambelet & Long. The deceased was not widely known perhaps to the jewelry trade generally, but was favorably known and prominent among the Swiss watch dealers and importers of New York. His recognized ability, as well as his trustworthiness and integrity, gained for him the friendship and respect of all with whom he associated.

Mr. Lambelet is survived but by one member of his family, a married daughter, his wife having died many years ago. Funeral services were held at his late residence Thursday, and were attended by representatives of many prominent Swiss watch firms.

Death of Charles E. Webber.

FITCHBURG, Mass., Nov. 30.—Charles E. Webber died at his home, 11 Holt St., on Friday, about 3 o'clock P. M., of consumption, after a long illness, though he attended to his business till within about two months of his death.

Mr. Webber was born in Alfred, Me., in October, 1853. Both his parents died before he was nine years old. He went from Alfred to Waltham, Mass., when 14 years of age, and worked for a time in the American Waltham Watch Co.'s works. Later he learned the watchmaker's trade at Waltham. He commenced business for himself at Leominster, where he continued for about three years in the watch and jewelry trade. He next worked at his trade for George R. Gay, Boston. He came to Fitchburg in 1885 and was in the watch and jewelry business till disabled by disease.

The circumstances attending Mr. Webber's last illness were peculiarly sad, as Mrs. Webber died, Oct. 22, after a long illness, and their two children, Nellie G. and Ralph O., are deprived of both parents. Mr. Webber leaves the record of a worthy life, and manifested great patience in the suffering and trials attending the last weeks of his life.

Death of Charles G. Wiedhahn.

LOCK HAVEN, Pa., Dec. 1.—Charles G. Wiedhahn died at his residence, 140½ E. Water St., Sunday morning. Mr. Wiedhahn was born in Budingen, Germany, Feb. 18, 1828. He came to this country in 1854 and located in this city, where he established himself in the jewelry business. He remained in that business up to the date of his death.

Through the efforts of Mr. Wiedhahn the clock in the court house tower was procured. Mr. Wiedhahn was a member of the Presbyterian Church many years and had been a member of Lafayette Lodge, No. 199, F. and A. M., since 1858. He was a quiet, unassuming gentleman, a man who attended to his own affairs, and a good citizen in all respects.

Joseph Perkins, of Russellville, Tenn., has gone to Coal Creek, where he will conduct a jewelry store.

Only 15 business days to CHRISTMAS.

You will have lots of calls in the next 15 days for special pieces in Diamond and Precious Stone Jewelry that you haven't in stock. Don't lose a sale on this account when a letter or a telegram will bring you just the goods your customers want.

Rings in combination of Diamonds and Colored Stones are very fashionable now. We have an immense variety, from the lowest to the hightest in price, but all, at whatever the price, set with stones of the best quality and mountings of the finest workmanship.

In brooches also our stock is unusually complete. We have them in all Diamond, both Single Stone and set with a number of stones, in all the latest styles; also a large line of the Diamond and Pearl Brooches now so popular. Remember us when you want something in our line, for we have everything in Diamonds and Precious Stones.

Cross & Beguelin,

17 Maiden Lane, New York.

43 Rue de Meslay, PARIS.

Brooches, Bracelets, Earrings,
Ear Studs, Links, Lockets,
Necklaces, Scarf Pins, Studs, etc., etc.

The Mary A. Oskamp Will Contest Case on Trial.

CINCINNATI, O., Dec. 3.—The Mary A. Oskamp will case has been in court all week and will probably consume another week before it is ended. The surviving partners in the firm of Clemens Oskamp had applied under the statute for an appraisement of Mrs. Oskamp's interest in order to enable them to take it at the appraised value and this proceeding explains the natural earnestness of the other heirs to have the inventory of the firm property and liabilities cover all assets as well as all the liabilities of the concern, especially those which they claim are due to Mrs. Oskamp's personal estate. One important point urged by the heirs is an alleged indebtedness of the firm to Mrs. Oskamp of $127,000, which the inventory is silent about.

Mr. Daller was on the stand one whole day. It appeared that in selling Clemens Oskamp's estate about 10 years ago the valuation of the widow's third was nearly $100,000, of which $82,000 was evidenced by a note of John Daller, the son-in-law, on a purchase of her interest. This note, it was claimed, she afterwards tore up in his presence with the remark that it was all right. The other heirs claim this is properly the assets of her estate and that undue influences were employed to induce her to tear up the note. They claim that Mr. Daller is really indebted to the firm in a large sum over his share. The bookkeeper testified that Mrs. Oskamp sold bonds for over $20,000 to meet two notes that came due in

HIGHEST PRICE PAID FOR
ALL KINDS OF . . . . .

American Pearls

We have an EXTRA large and fine quantity of rough Ceylon Sapphires and Rubies for jewels and mechanical purposes.

L. Tannenbaum & Co.,

...IMPORTERS AND CUTTERS OF...

Diamonds and Precious Stones,

Cor. Maiden Lane and Nassau St.,

25 HATTON GARDEN, LONDON.

...New York.

...TELEPHONE, 1959 CORTLANDT...

Diamonds, Pearls and Precious Stones

are features of our stock to which we call your special attention. Our assortments in these goods are larger and more complete than ever before.

Small Watches....

In addition to a general assortment of movements and cases we have on hand a particularly attractive and extensive line of the SMALLEST WATCHES manufactured in this country, beautifully enameled and decorated.

OPPENHEIMER, BROS. & VEITH,

Members of the Merchants' Association of New York.

NEW YORK, Prescott Bldg., 65 Nassau St.
AMSTERDAM, 2 Tulp Straat.
LONDON, 10 Hatton Garden.

January, 1898. It also appeared that in 1894, about the time she tore up the big note, Daller's counsel, Champion & Muir, were directed to compute the interest on the big note.

A most interesting development in the case was the bringing to light a long lost letter of Mrs. Oskamp to Mrs. Daller in which she (Mrs. Oskamp) acknowledged that she had received in full all that was due her from John Daller. The letter was written by a third party, but Mrs. Daller said it was her mother's signature.

Alfred Oskamp was put on the stand by Daller's counsel and he testified that he was an equal partner with Daller in the purchase of the Clemens Oskamp business for which in part payment of their mother's interest the $82,000 note was given by himself and Daller. Some years ago witness sold out his interest to his mother and she was a partner with Daller when she died She never told him about destroying the note, although his relations with her were as close as formerly.

The testimony closed with the introduction of a number of business men, among them A. G. Schwab and A. Herman, who testified to the value of services of Mr. Daller as manager of such a business as the Oskamp firm. Some said he was worth about $5,000 a year to such a business; others thought this a high figure. The case will be continued daily until it is closed.

Baker & Keam are the attorneys for the heirs and Bromwell, Bruce & Cleveland for Mr. Daller.

A Pertinent Question.

Is your stock of Diamonds and Precious Stones as attractive as it should be to satisfy a big Holiday trade?

That is the question we are agitating among the live jewelers of the country.

Our Diamond and Precious Stone Department shows the goods you need to make good any deficiency which may exist.

Therefore, should a demand arise, betraying a weak spot, notify us and we will help you out.

Brooches and Corsage Ornaments are the ornaments of the day. We have them. Rings follow close after; and for the men, rings, studs and scarf pins. You'll find them all with us.

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

50 HOLBORN VIADUCT, LONDON.

Two Jewelers Supposed to Have Perished in the "Portland" Wreck.

BOSTON, Mass., Dec. 3.—It is feared that George L. Prescott, jeweler, of Berlin, N. H., was a victim of the steamer *Portland* wreck. He was in Boston buying holiday goods on the day that she sailed on her last voyage, and stated his intention of returning by way of Portland. He has not been heard from since, and presumably took passage on the ill fated vessel.

William Hanson, Gorham, Me., formerly a jeweler in Boston, who sold out his business and removed to Gorham, was a passenger on the *Portland*. He was returning to that place.

J. A. Fogg, formerly a jeweler of Salem, but now of Ipswich, said to a reporter this morning, that while his family are reported in the list of the *Portland's* dead, they are all alive and well. Mr. Fogg was supposed to have been among the drowned and his obituary appeared in several newspapers.

Theodore Frey's Store Again the Scene of a Window Smasher's Work.

PITTSBURGH, Pa., Dec. 1.—Theodore Frey's store, 100 Federal St., Allegheny, was robbed on Monday last of $50 worth of jewelry by a miscreant who hurled a section of brick through the heavy plate glass window and disappeared with a tray containing two silver hunting case watches and 15 nickel watches, overlooking valuable rings and holiday goods. This store was one of five robbed last April by first scratching a pane with a diamond and hurling a brick through it. The glass in the window broken last week was three-eighths of an inch thick, so the crash must have been extremely loud. The hole made was 8x6 inches. The robbery is supposed to have been committed at 6 o'clock A. M., as Mr. Frey reached the store at 7 A. M.; the officer on the beat stated that everything prior to 6 o'clock was all right. The fog on that morning was very heavy.

The store is on Federal St., Allegheny's business thoroughfare, and adjoins the Fort Wayne railroad tracks, where there is continual traffic, and the trolley cars rush past the store, so the crashing of glass would make a trifling sound in comparison. Mr. Frey estimates his loss as being in the neighborhood of $50 for the window and $50 for the watches.

Diamond Imports at the Port of New York During November.

The report made by Gen. Geo. W. Mindil, jewelry examiner at the Appraiser's stores, on the importations of precious stones for November, 1898, is as follows:

	Cut.	*Rough.*
Precious stones....	$427,334.09	$445,655.04

The same month in the two preceding years show:

	Cut.	*Rough.*
1897	$640,668.52	$230,256.02
1896	116,982.10	114.946.48

For the 11 months ended Nov. 30, 1898, the importations of precious stones amounted to over $12,000,000, of which about $5,000,000 were rough diamonds. These figures not only speak well for the condition of the diamond business in this country, but also show the growth and importance of the diamond cutting industry in the United States.

Tariff Decisions.

DUTY ON THERMOMETERS.

Among the decisions handed down last week by the Board of Classification of the U. S. General Appraisers was one involving the duty on thermometers imported May 17, 1897, by Oelschlaeger Bros., which were assessed at 40 per cent. under Paragraph 89 of the tariff act of 1894. The importers claimed them to be dutiable at 35 per cent. and this claim the Board sustains and reverses the ruling of the Collector. A protest by W. J. Roth on clinical thermometers imported in March and July, 1897, involved the same claims and was similarly decided.

Reappraisements.

Among the reappraisements of merchandise made last week by the Board of U. S. General Appraisers were the following:

Precious stones, cut, from Buchenholz & Bunbaum, Antwerp, Nov. 11, 1898; brilliants entered at 110 francs per carat; no advance.

Parts of watches, from Ulysse Sandoz-Robert, Chaux-de-Fonds, Oct. 25, 1898; Ressorts Americains, ent. at 15, adv. to 20 fcs. per gross; discount, 2 per cent. Spiraux, first quality, ent. at 12.50, adv. to 15.61 fcs. per gross; 40 Aig. P. S. Americain cons., ent. at 1.15, adv. to 1.25 fcs. per gross; discount, 5 per cent.; add packing.

White and decorated earthenware, from Keller & Guerin, Luneville, Oct. 22, 1898: Ent. at discounts 10, 10, 10, and 2 per cent.; adv. to discounts 10, 10, 5, and 2 per cent.; add, packing.

Decorated china, from Geo. Borgfeldt & Co., Sonneberg, Oct. 12, 1898: Entered at discounts 15 and 3 per cent.; no advance.

Decorated china, from Galluba & Hoffman, Elmenau, Aug. 31, 1898: Figures, ent. at 3.75, adv. to 4 marks per dozen; figures, ent. at 7.50 marks per dozen; no advance; figures, ent. at 10, adv. to 12 marks per dozen; figures, ent. at 15 marks per dozen; no advance; figures, ent. at 18 marks per dozen; no advance; figures ent. at 30 marks per dozen; no advance; discounts 20 and 5 per cent.; add cases.

A Suit Over the Process of Making Seamless Wire.

PROVIDENCE, R. I., Dec. 3.—Before Judge Colt, in the United States Court, today a hearing was given to exceptions filed by the attorney for the Burdon Wire and Supply Co., in that company's suit against the Nelson Improved Seamless Filled Wire Co., for alleged infringement of patent.

Counsel for the Burdon Wire and Supply Co. came before the Court and argued that the defendant company's answer to the sixth interrogation, which inquired as to their process of making seamless wire, was insufficient in that it did not go into detail and consisted simply of the statement that the process was not the same as that used and patented by the Burdon Wire and Supply Co. It was maintained by the attorney that the Court needed further enlightenment in regard to the process of making seamless wire in order to give an intelligent decision on the question of infringement. By means of models and other exhibits the process in use by the Burdon Wire and Supply Co. was explained to the Court. The attorney argued that the Nelson Improved Seamless Filled Wire Co. ought to make a similar exhibit, or, in short, ought to be made to disclose their secret process.

The Court, however, did not see the matter in that light. He affirmed that the burden of proof lay with the plaintiff company to show that the defendant company's process actually was an infringement. No evidence was introduced showing this to be the case and the Court therefore refused to allow the exceptions.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Dec. 3, 1898.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$139,091.82
Gold bars paid depositors	105,871.47
Total	$244,963.29

Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:

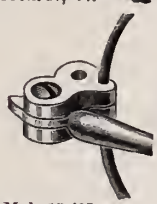
Nov.	28	$ 5,399
"	29	15,085
"	30	51,524
Dec.	1	10,787
"	2	35,689
"	3	20,599
Total		$139,083

Our patented End Piece is absolutely perfect. Prevents temples becoming loose even after years of wearing.



To change lens, remove one screw, which does not disturb temple.

Pat Mch. 17, '97.



Can remove temple without disturbing lens.

Pat. Mch. 17, '97.

It is Simple, Strong, Neat, Compact, and contains the latest mechanical ideas.

Jobbers, Retailers and Consumers all say the Providence Optical Co.'s Gold Filled Frames

Wear Well.

COMPLETE LINE. NEW STYLES. MANY IMPROVEMENTS.

Providence Optical Co.,

7 Beverly St., PROVIDENCE, R. I.

NEW YORK:

9 MAIDEN LANE, GILL BUILDING.

THE LEADER

in High-Grade Watches is the

VACHERON & CONSTANTIN

GENEVA, SWITZERLAND.

THE LEADER in { Quality, Adjustment, Durability, Style.

VACHERON & CONSTANTIN TRADE-MARK.

It Fits all Sizes of American Cases.
New Grades—New Sizes—New Improvements.
Special Grades for Railroad Men.

EDMOND E. ROBERT, 3 Maiden Lane,
SOLE AGENT, New York

TRADE MARK

"Watch our Ads."

The Mauser Mfg. Company,
SILVERSMITHS,
14 East 15th St., New York.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

AVERY & BROWN,

68 Nassau St., New York.

DIAMOND BAND RINGS AND MOUNTINGS.

962. Designs Patented. 968



3350. 919.

Specialty: Superior Ladies' and Children's Rings.

Wm. H. Pullmann & Co., Successors to CHAS. KNAPP,
MANUFACTURING JEWELERS,
41-43 Maiden Lane, New York.

The American Ophthalmic Institute

of New York City.

A Practical School for Opticians.

Write for Prospectus and terms for both the Regular and Correspondence Courses.

"Eye Defects," bound in Muslin, 96 pages, 131 Illustrations, $1.00

OFFICE HOURS: 9-12 A. M. 1-5.30 P. M.

R. H. KNOWLES, M.D., Surgeon in Charge.

Professional Parlors for Patients and Pupils, Room 5. 177 Broadway, New York.

Joseph Mayer & Bros.' Establishment Entirely Burned Out.

SEATTLE, Wash., Nov. 25.—At about 8.50 o'clock Thanksgiving night a furious fire broke out in the rear of the salesroom at 116 Cherry St., occupied by the jewelry establishment of Joseph Mayer & Bros. The fire is supposed to have started from a gas jet in the sealing room and rapidly spread through the store on the ground floor and burst through the ceiling to the manufacturing department on the second floor. The stock of jewelry, watchmakers' supplies, clocks and optical goods was burned, scattered and shattered beyond recognition.

The store was completely gutted and Joseph Mayer estimates the damage at from $12,000 to $15,000. The total value of the stock is placed at $20,000, on which an insurance was carried to the amount of $18,500. Several years ago this firm were involved in considerable financial trouble and this present loss by fire has resulted in the appointment of L. Turner as trustee to take charge of the property. A conditional sale for $1,675 is reported.

Proceedings of the Jewelers' Security Alliance.

A special meeting of the executive committee of the Jewelers' Security Alliance was held on Tuesday, Nov. 29, the following being present: Chairman H. H. Butts, vice-president Henry Hayes, treasurer Bernard Karsch, secretary Jas. H. Noyes, and A. K. Sloan and Wm. H. Ball, of the committee. The following new members were admitted:

G. H. Snyder, Pittsburgh, Pa.; John Muhrbach, Elyria, O.; Henry Rempe, Danville, Pa.; Otto Zamow, New York city; Oscar W. Heiserman, West Union, Ia.; J. H. Thomas, Bristol, Va.; Henry I. Schinck, Celina, O.; August Krautheim, Muskegon, Mich.; H. Post & Son, Decatur, Ill.; Geo. C. Hasslinger, Jackson, Mo.; H. Ekstrom, Astoria, Ore.; Benj. F. Roark, Rome, Ga.; Charles W. Lockwood, Hempstead, N. Y.; M. C. Klein, Crawfordsville, Ind.; M. H. Jones, Durham, N. C.; J. C. Welch, Uniontown, Ala.; C. F. Guyselman, Urbana, O.; Henry W. Wildt, Alexandria, Va.; W. L. Jones & Co., Martinsburg, W. Va.; A. O. Amsden & Son, Ashtabula, O.

During the month of November alone, THE CIRCULAR reported 38 different instances in the United States of the robbery of jewelers by burglars, and a similar condition exists during every month of the year. Not one of these was a member of the Security Alliance, and from the statistics for several years it is clear that there is scarcely any probability that they would have been molested if they had been members. Each lost a sufficient amount to have paid the entire cost of Alliance membership and protection for at least 10 years.

As to the Discharge in Insolvency of D. C. & H. S. Fink.

PROVIDENCE, R. I., Dec. 3.—The petition of David C. and Henry S. Fink for a discharge in insolvency, both as individuals and as copartners in the retail jewelry firm of D. C. & H. S. Fink, 228 Westminster St., came up for a hearing before Judge Rogers in the Appellate Division of the Supreme Court to-day.

Attorney John Henshaw, representing certain of the creditors, appeared to offer objections to the granting of the petition. He expressed the desire for an opportunity to question the assignee regarding the business of the Finks, the disposition of the property and some other matter. He asserted that a certain mortgage required investigation, as did representations made by a member of the firm concerning property. It was alleged further that the assignee had been elected by votes of relatives of the Finks, who had a majority of the votes. The hearing was continued two weeks.

S. Keshishyan is Dead.

FRESNO, Cal., Nov. 26.—S. Keshishyan, a well known member of the Armenian community, died this morning at his home, at 714 I St. The deceased left surviving two sons and three daughters, one of whom is married. Mr. Keshishyan was a manufacturing jeweler on Mariposa St. He had been an invalid for many years, but his death is more directly traceable to a bad cold taken on Monday last. He was a pioneer of Fresno.

The Philadelphia Public Buildings Clock Completed.

PHILADELPHIA, Pa., Dec. 1.—The new tower clock for the City Hall is completed, but it will not be started until midnight of Dec. 31. This month will be devoted to making tests, so that there will not be any delays or mistakes when the clock begins running. Connections have been made with the National Observatory at Washington, and time signals will be received at noon every day for comparisons with the clock's.

To Our Customers....

We cannot guarantee immediate delivery on orders placed after December 1st, as our factory is working night and day to its fullest capacity.

Howard Sterling Co., Providence, R. I.

New York: 860 Broadway.

TRADE MARK

Word "Waltham" on Watches.

Judge Knowlton gives a Decision Favorable to the American Waltham Watch Co., in a Report to the Full Court

BOSTON, Mass., Dec. 2.—To-day in the Supreme Judicial Court of Massachusetts, Judge Knowlton rendered a decision in the suit brought by the American Waltham Watch Co. against the United States Watch Co. The decision, which is favorable to the plaintiff, is in the form of a report to the Full Court, and is given in full below:

COMMONWEALTH OF MASSACHUSETTS.

Supreme Judicial Court
In Equity.

Suffolk, *ss.*:

American Waltham Watch Co.,
vs.
United States Watch Co.
No. 3241.

REPORT.

This is a suit to obtain an injunction against the use by the defendant corporation of the word "Waltham" on watches made by it, to the detriment of the plaintiff's business as a manufacturer of watches, and for other relief. The pleadings are made a part of the report.

From the evidence introduced at the hearing, I found facts expressly testified to, or fairly to be inferred, as follows: The plaintiff corporation for many years has been a manufacturer of watches at Waltham, and, before the defendant began to do business, its watches of all grades had acquired a general reputation for excellence which made them much sought by purchasers in the market. It was then the only manufacturer of watches in that town, and it was accustomed to put upon the dial of each watch an abbreviation of its corporate name, with the word "Waltham" underneath; also to engrave its name with the words "Waltham, Mass.," upon the plate. Its watches had come to be commonly known all over this country, and to some extent in other parts of the world, as "Waltham Watches."

Since 1885 the defendant has been engaged in manufacturing watches in Waltham, and has been accustomed to put upon the dials of its watches the words and letters "U. S. Watch Co.," with the word "Waltham" underneath; and to engrave upon the plates the name "U. S. Watch Co," with "Waltham, Mass.," underneath. Since 1887 the defendant's marking has not been materially varied. Dealers in watches are sufficiently familiar with the names and places of business of manufacturers to know that watches made by the defendant are not manufactured by the plaintiff, and are not such as have previously acquired a good reputation under the name of "Waltham Watches," but persons about to purchase watches merely for their personal use are generally ignorant in regard to the names of manufacturers. To such persons the word "Waltham" on the dial, and the words "Waltham, Mass.," on the plate, naturally suggest the probability that the defendant's watches are those about which they have been accustomed to hear under the name "Waltham Watches." The word "Waltham" was originally used by the plaintiff merely in a geographical sense, but by long use in connection with the plaintiff's watches it came to have this secondary meaning as a designation of watches of a particular class. The plaintiff company has advertised its watches very largely and has expended over $1,000,000 in said advertising and in familiarizing the public with the said watches and their merits and a large part of said advertisements from the inception of the business have described said watches by the name "Waltham Watches." Sometimes the dealers have sold them under that name, thinking they had a right to do so because they were "Waltham Watches" in the sense that they were made in Waltham. In such cases the dealers generally believed that the purchaser understood the term as indicating the watches commonly known by that name, which were made only by the plaintiff. Sometimes dealers have expressly told purchasers that they were the watches known in the market as "Waltham Watches," whose excellence was well known, and have pointed to the word "Waltham" on the dial or on the plate as evidence of the fact. Two exhibits of the defendant's watches, marked respectively A. and B., may be used at the argument. The defendant has expended $600,000 in establishing its business at Waltham, including its plant, which is valued at $200,000.

I find that one of the purposes of the defendant, in using the word "Waltham" upon the dials and plates of its watches, was and is to avail itself of the reputation of the plaintiff's watches to increase the sale of its own, and that it has understood and believed that many of its watches were being sold to purchasers who, relying in part upon this word appearing upon them, believed that they were buying watches of the kind which had acquired a good reputation under the name "Waltham." One or more of its managing officers sometimes advised the use of the word "Waltham" by its agents as an aid to making sales.

Another purpose of the defendant in using the word was and is to indicate a place where its business or manufacturing is carried on, and this is of considerable commercial importance, as it is the custom of watch manufacturers so to mark their watches.

It did not appear that the defendant's watches were of poor quality and there is nothing to show that it was not trying to make them as good as the plaintiff's; but I find that they have not acquired such a good reputation in the market as the plaintiff's have and that the number of the defendant's sales has been materially increased and the number of the plaintiff's sales has been materially diminished by reason of the deception of ultimate purchasers, caused in part and made easy or possible by the use of the word "Waltham" on the plates and dials. Except in the above particulars I do not find the defendant guilty of any fraud or deception. At one time it advertised its product as "Waltham Watches," but it has not been accustomed to do so since the issuing of the preliminary injunction in this case. The form in which these words and letters have been engraved or printed tends somewhat to show that the defendant intentionally made the word "Waltham" more distinct and prominent than its name as manufacturer; but if, under the circumstances above stated, it has a right to use the word in the way described, I do not find any other imitation or concealment which should prevent the use of it. In 1895 another manufacturer of watches commenced business at Waltham, Mass., under the name "Columbia Watch Co.," and before the business began the plaintiff sold some second hand machinery to one of the company, having reason to believe that it was to be used in manufacturing watches in that town.

I am of the opinion that this word has acquired a secondary meaning in connection with the plaintiff's watches, of which the defendant has no right to avail itself to the damage of the plaintiff, and that there should be an injunction against the use by the defendant of the word "Waltham" or the words "Waltham, Mass.," upon plates of its watches without some accompanying statement which shall clearly distinguish its watches from those manufactured by the plaintiff. I find that the use of the word "Waltham" in its geographical sense, on the dial is not important to the defendant and that its use should be enjoined. Specimens of watch movements were put in evidence by the plaintiff, which showed that it would not be difficult to make prominent upon the plate, in connection with the words "U. S. Watch Co., Waltham, Mass.," the words "No connection with the Am. Waltham Watch Co." or "Not the original Waltham Watch Co." or some similar explanatory statement. The defendant put in evidence other specimens with explanatory statements in other language.

The defendant contended that the plaintiff had acquiesced in the defendant's manner of doing its business in these particulars, but I find no acquiescence which should deprive it of its right to an injunction. How far an injunction should extend in reference to watches now in existence I have not attempted to determine. The defendant also contended that the plaintiff had been guilty of laches, but I do not find such laches as should bar relief. It was also contended that no evidence of the defendant's conduct or of the sale of watches since the filing of the bill should be received, but I received such evidence subject to the defendant's exception. The defendant did not object to the preliminary injunction already issued and it is to be made permanent and embodied in the final decree.

With the consent of the parties, the case is reported to the full court; such decree to be entered as law and justice require.

(Signed) MARCUS P. KNOWLTON,
J. S. J. C.

The preliminary injunction referred to in the foregoing report was granted in 1890 by Judge Holmes and restrained the defendant "from using the combined words 'Waltham Watch' or 'Waltham Watches,' either by themselves or in further combination in advertising defendant's watches." This injunction is now made permanent. The counsel in the case were, for the plaintiff Wm. A. Munroe and Fredk. P. Fish, of Boston, and Frank L. Crawford, of New York; for the defendant Canston Browne and Oliver R. Mitchell, of Boston.

China a Field for Second Hand American Watches.

PHILADELPHIA, Pa., Dec. 5.—Communications received last week from correspondents of the Philadelphia Commercial Museum in India and other Oriental countries are somewhat interesting to jewelers. One of the Museum's correspondents says there is an opening in China for the disposal of a quantity of second hand watches. The native watch repairers are skilful and work cheaply. They will take a watch that a jeweler at home would not think worth repairing and fix it up so as to get several years' running out of it. Old watches, this correspondent thinks, which accumulate in the hands of jewelers could be disposed of for the value of the metal in them.

L. Kabis is opening a jewelry store at 219 16th St., Cheyenne, Wyo.

TRENTON WATCHES

contain the greatest value for the least money.

...THEY ARE EASY SELLERS...



6 Size, 7 Jewels.

There is always a large demand for and shortage of Ladies' Watches during the holiday rush. Order from your Jobber early and avoid delay and disappointment.

Write for Price List of other Watches.

TRENTON WATCH CO.,
TRENTON, N. J.

JACOT & SON, IMPORTERS.
STELLA AND IDEAL MUSIC BOXES.
39 UNION SQUARE, - N. Y.

99 JEWELERS ADS $1.00

Honest, Argumentative Ads. The kind that win. About equally divided between repairing and stock, 40 to 100 words in each ad. Printed upon a ribbon 12 feet long, wound upon a large spool. Trade bringers and worry savers. 99 samples $1. Money back if you want it

WM. E. HUSTON,
Greenfield Ind., U. S. A.

CHAS. ROSE
PERMANENT PHOTOGRAPHS ON WATCHES **$1.00**
Office and Studio, 108 Fulton St., N. Y.

H. M. RICH & CO.,
Jewelry - Auctioneers,
21 School Street,
BOSTON, MASS.

The Australian Opal Co.
57 Maiden Lane, New York.
Importers and Cutters.
RUBIES, SAPPHIRES, EMERALDS, CATS' EYES and all kinds of FANCY STONES.

C. RECH & SON,
Makers of...
Fine Gold Chains,
40 Crawford St., NEWARK, N. J.

Boston.

The optical goods store of Pinkham & Smith was entered by burglars during the night of Nov. 30, and goods to the value of upwards of $300 were stolen.

Morrill Bros. Co. have effected a settlement on a mutually satisfactory basis with all their creditors, and Alvin T. Morrill continues the business under the old company name.

Mrs. Florence B. Harrington, formerly in the jewelry business in Rome, N. Y., where she successfully conducted, after her husband's demise, the establishment that he had built up there, has accepted a position with A. Stowell & Co., this city.

E. W. Hodgson has removed from 61 Temple Place to 56 Devonshire St. W. B. Knapp will occupy the portion of the store vacated by Mr. Hodgson, in addition to the space heretofore utilized by him, thus obtaining much needed additional room for his gem business.

C. C. Childs, Springfield, Mass., a well known old time jeweler, has been in Boston the past week visiting his son, Harry Childs, who is with the optical house of C. W. Hurll, Jr., and took occasion while here to call on a number of his friends in the Boston jewelry trade.

The Wm. L. Gilbert Clock Co. have taken an office in the Jewelers building, engaging Room 56, next to the office of the American Waltham Watch Co. They are represented here by William Fenton, who has been for many years identified with the clock trade of this city and has an extensive acquaintance with buyers throughout New England.

Joseph W. Rankin, watchmaker for Kettell & Blake, was on the steamer *Fairfax*, on his return trip from a holiday visit to Norfolk, Va., when that vessel encountered the blizzard on the night of Nov. 26, and went ashore on Sow and Pigs reefs, and is congratulating himself on her narrow escape from a fate like that of the lost steamer *Portland*.

Mr. and Mrs. Osmore Jenkins, of Melrose Highlands, observed their 60th wedding anniversary Nov. 29. They have resided in Melrose for 43 years. Mr. Jenkins is one of the best known watchmakers in New England, especially among the older members of the jewelry trade. He was born Sept. 4, 1815, at Mt. Vernon, N. H. For over 40 years he was regarded as perhaps the most expert watchmaker in Boston, and for 22 years had his place of business at 333 Washington St. About five years ago he gave up his Boston office, and opened a store in Melrose, where he is still in business. Mr. Jenkins was employed by several of the leading Boston watchmaking concerns, nearly all of which are now out of existence or controlled by successors. He set up in business for himself as a successor to A. L. Dennison, the originator of watchmaking in the United States.

Canada and the Provinces.

Judgment has been obtained against P. G. Melonson, jeweler, Middleton, N. S., for $38.

Chas. J. Thorpe, jeweler, Windsor, Ont., has given a chattel mortgage to S. J. Bowling for $31.

W. J. Barr, manager of the Goldsmiths' Stock Co., Toronto, has gone on a business trip to Quebec.

C. S. Freer, representing Edward Todd & Co., New York, and Geo. W. Townsend, of the Rest Fenner Smith Co., New York, called on the trade in Toronto last week.

Barre Bros., Winipeg, Man., held their opening Nov. 25. A large number of people took advantage of the merchants' invitation to be present at the opening. An orchestra furnished music and refreshments were served by a detachment of waitresses.

Harry Irwin, watchmaker and jeweler, of Pembroke, while on a visit to Ottawa last week was the recipient of an umbrella and an address from a number of his Ottawa friends. The presentation took place in the Brunswick, after which Mr. Irwin entertained the donors.

Henry Butterworth, a working jeweler, of 169 Bay St., Toronto, was tried before the Police Magistrate, on the 29th ult., on the charge of receiving three breast pins and a badge stolen from the Black Horse hotel in October. In addition to these articles the police found a number of other articles of jewelry, some of good quality, but others cheap and trashy, on Butterworth's premises, which they suspect have been stolen. The accused was remanded until the 5th inst. and the detectives are looking for the owners of the property.

THE VERY THING

you need at the present time is the

Eaton-Engle Engraving Machine

to save time, please customers and make money. Write to

EATON & GLOVER,
111 Nassau St., New York.



Broaching a New Subject—This time it's not Watches.

YOU are busy, so are WE,
therefore we will proceed with the subject matter at once.

Brooches

Well Bought.
They'll Sell at Sight.

Quantity Almost THREE THOUSAND.
Quality 10k. Gold and Excellent Finish.
Patterns New and Tasty.

We bought them for CASH and propose selling them within the next ten days at less than one-half the manufacturers' prices. Manufacturers' prices were from $3.00 to $8.50 each.

The Assortment will be all right if you accept either one of the three propositions as follows:

Will sell you eighteen assorted brooches for			$50.	Makers' price over			$100.
Will sell you thirty	"	"	" 75.	"	"	"	160.
Will sell you forty-two	"	"	" 100.	"	"	"	220.

We cannot send them out on memorandum. Take our word for it, the styles and values are all right. In early January, if you wish, we will allow you to return 20 per cent. of either lot you buy, giving you in exchange anything you want for them from our stock in either watches or jewelry at the correct prices.

If a place in your stock for these goods, no risk whatever to you.

C. Ayars & Co.

195 & 197 Broadway, New York.
Western Union Bldg.

December 7th, 1898.

Philadelphia.

C. R. Smith & Sons are about to reopen business at their old establishment, 18th and Market Sts.

Joseph J. O'Loughlin has succeeded J. Longstreth in the direction of the business at 141 N. 9th St.

Immediately after the holidays Harry Schimpf, of H. Muhr's Sons, will leave on an extended trip to the Pacific coast.

New members admitted at the last meeting of the Jewelers' Club were Charles Gallagher and Harry Oliver, both of New York.

It is the general opinion of the Philadelphia jewelers that the approaching holiday trade will be the most extensive and profitable for several years past.

Among the victims of a destructive fire in Camden on the 28th ult. were Anthony Bros., 216 Market St., whose fancy cut glass establishment was destroyed. The loss is about one-half covered by insurance.

John Long, the Sansom St. diamond dealer, is among the Councilmen who are taking an active part in the municipal reform movement. He is one of the vice-presidents of the United Republicans' citizens' committee.

Emerson Martin, who was formerly in the optical business at 1229 Walnut St., has disposed of his stock to J. C. Ferguson, Harrison building, 15th and Market Sts. Mr. Martin has also joined Mr. Ferguson's staff of assistants.

Among the salesmen who visited the Philadelphia houses the past week were: Samuel Howland, Joseph Frankel's Sons; Chas. Power, Ludeke & Power; G. Hopkins, Meriden Silver Plate Co.; A. Lape, Simpson, Hall, Miller & Co.; I. L. Russell, L. Tannenbaum & Co., and L. S. Lewis, Morris Prager & Co.

Pittsburgh.

The New York Jewelry Co., 3203 Butler St., are holding an auction sale to reduce stock.

I. N. Phillips, formerly with John W. Stanger, is now with George Cohen, Smithfield St., as watchmaker.

P. J. Burroughs, of Chicago, is conducting the auction sale of Dillon, Wheat & Hancher Co., Wheeling, W. Va.

J. C. Grogan, an ardent horseman, has been appointed on the program committee for the annual Horse Show to be held here in January.

W. J. Johnston has closed a prosperous season on the road, and has returned home. The interests of the firm on the road will be looked after by Charles O'Brien, temporarily.

The Phoenix Glass Co., Monaca, Pa., made a valuable discovery while experimenting. The claim is made that it is a process for making alabaster glass entirely free from the yellow tint with which it has always been troubled.

A large plate glass window of J. C. Grogan's was broken in an unaccountable manner last week. A slight crack was noticed one morning and on the morning following the crack had extended to the middle of the window in which there was nothing of value to tempt midnight marauders.

Charles Holyland has been receiving considerable praise lately for his invention of a new style of finishing engraving on ebony toilet articles. With a graver he cuts out the letters as though engraving silver, but with a deeper cut, and fills in with white enamel, which is a very happy conceit.

Jewelers here last week were: A. V. Johnson, Evans City, Pa.; N. L. Marsh, Mannington, W. Va.; F. B. Satterthwait, Mercer, Pa.; F. H. Marshall, Derry, Pa.; W. M. Overholt, Mt. Pleasant, Pa.; F. W. Koehler, Sharon, Pa.; George A. Johnston, Cadiz, O.; W. F. Brehm, Rochester, Pa.; E. S. Hutchison, Kittanning, Pa.; A. J. Bygate, Scottdale, Pa.; Adam Fisher, Greensburg, Pa.

Syracuse.

H. D. Buck, of Ilion, has opened a new store in that town.

Charles L. Becker, of Becker & Lathrop, returned last Sunday from a five days' stay in New York.

For the third time in 10 years the southwest corner of Manlius and Center Sts., in East Syracuse, was fireswept early last Wednesday morning. J. W. Clarke, jeweler, who occupied the middle store of the block, fought his way into the smoke filled store, and, opening his safe, took out some of its most valuable contents. L. I. Sowter, jeweler, who occupied a store in the block west of the Worden block, removed some of his stock, but the firemen kept the blaze from spreading to the building he occupied. Jeweler Clarke's loss was $2,000, and he carried an insurance of $1,250 in the Capital and Concord insurance companies.

.. Holiday ~ Goods ..

To the Trade:

We present our stock of goods to the attention of the Jewelry Trade, with the assurance that it is not surpassed in extent, character or price.

MAKE SELECTIONS NOW FOR THE HOLIDAYS.

STERLING SILVER — Toilet Ware, Novelties, Flat Ware, Hollow Ware.

UMBRELLAS, WALKING STICKS, CROPS AND WHIPS. — Silver and Gold Handles—some richly jeweled—Stag-horn, Ivory, Pearl and Natural Wood Handles.

LEATHER GOODS. — Traveling Bags, with and without Toilet Fittings. Pocket Books, Card Cases and Chatelaine Bags, mounted in Silver and Gold. Portfolios and Desk Pads, mounted in Silver.

ORDERS WILL RECEIVE PROMPT ATTENTION.

TRADE MARK STERLING

Gorham M'f'g Co., Silversmiths...

Broadway and 19th Street, New York.

BRANCHES:

NEW YORK: 21-23 Maiden Lane. CHICAGO: 131-137 Wabash Ave. SAN FRANCISCO: 118-120 Sutter St.

WORKS: PROVIDENCE, R. I., and NEW YORK.

The Jewelers' Circular
AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY, NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada, - - -	$2.00
Foreign Countries in Postal Union, -	4.00
Single Copies, - - - - -	.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.

Among the places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club. Rue de Pelican.

Vol. XXXVII. Dec. 7, 1898. No. 19.

Every line of reading matter in THE JEWELERS' CIRCULAR, *with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of* THE JEWELERS' CIRCULAR *is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.*

BY special arrangement between this journal and *The Pall Mall Magazine*, THE CIRCULAR begins this week the reproduction from its British contemporary of an extremely interesting article on the Royal Plate at Windsor Castle. The article contains illustrations, done in the highest style of the engravers' art, of several remarkable specimens of gold and silversmithing, mediaeval and modern, the whole comprising undoubtedly the most comprehensive and artistically presented treatment of the subject to date. We are certain American silversmiths, and in fact all jewelers who have an aesthetic interest in their ancient craft, will see the value of preserving the instalments of the article as they appear in these pages.

The jewelry manufacturers of this city and vicinity are in the midst of one of the biggest holiday trades that they have had for years. The jewelers had a very good year, anyway. Orders have been plenty in the west, and the trips which the salesmen have made to the west have been productive of good results. There have been practically no failures in this business for several months, and on account of the good trade which has been had during the year, it is not expected that there will be any failures during the first month of the new year.—Providence *Telegram*, Nov. 30.

THIS is a very roseate reflection of the situation of the manufacturing jewelry industry, but we do not consider that the truth is appreciably exaggerated. Letters to THE CIRCULAR office from prominent manufacturers as well as verbal expressions to this journal's correspondents and representatives have had for some time past the same denotement as the above extract. This activity among the manufacturers is backed by an enormous movement of goods in jobbing centers; and while it is premature to gauge the true state of business among the retailers, we will not be surprised to learn at the termination of the Fall trade that the year 1898 was the banner year since 1892 at least.

Overcoming the Competition of European Manufacturers.

OUR export trade is largely on the increase, and nowhere is this more clearly manifested than in the returns of the exports to Africa. That manufactures and products of the United States are finding an increased market in that continent is a condition that is receiving a good deal of attention at the present time at the hands of European manufacturers who have hitherto supplied most of the articles imported into Africa. British exports to South Africa for the nine months of 1898 ended Sept. 30, show a decrease of $3,113,515, or of 12½ per cent., as compared with those for the corresponding nine months of 1897. In the meantime our exports to that country have increased 13½ per cent., and the recent development of our trade in this direction has been very rapid. All classes of manufactures and products seem to be gaining a foothold for themselves in this new market, and noticeably is this the case with manufactured articles, even with the more delicately adjusted instruments, the exportation of American clocks and watches during the nine months referred to amounting to a value of $42,662.

A glance back over the past four decades of our history as an exporting nation shows that in 1868 our exports to South Africa amounted only to $3,015,600; in 1878 they showed a slight increase to $4,134,352, falling again in 1888 to $3,123,233; yet during the fiscal year just ended they amounted to the phenomenal total value of $17,515,730. In 1868 our total exportation of clocks and watches amounted only to $536,700; in 1878 the value had increased to $936,003; in 1888 to $1,529,606; while during the past 12 months the total value was $1,727,469. When the low wages paid by the European manufacturers and other disadvantages under which we are working are taken into consideration the advance made by us is even more wonderful than it would otherwise appear.

During the eleven months of 1898, January to November, inclusive, *THE JEWELERS' CIRCULAR* published 13,182 more inches of advertising, and 6,066 more inches of original reading matter than any other weekly jewelry journal

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

The Smuggling Case Should Go On.

IT seems to be understood among lawyers and officials about the courts of New York that the criminal action of the case against Max J. Lasar *et al.*, charged with smuggling a large quantity of diamonds, will never come up for trial. The trade will remember that this case is really a double one, one action being against the goods claimed to have been smuggled, and the other against the persons of the defendants. The first terminated in the confiscation of $36,000 worth of diamonds, a noted victory for the prosecution and a great step in the suppression of the diamond smuggling evil. Now, however, by reason of the fact that a certain sensational witness for the prosecution in the first action has decided, so it is reported, not to help the Government in the second action, the prosecution is very dubious as to its ability to get a verdict against the accused. If this criminal action is not tried the force of the Government's good work so far achieved will be greatly diminished. The case should go on to the end.

Long chains of richly cut amethysts, olivines, imitation sapphires or turquoise, and garnets alternated with imitation pearls, are worn by way of ornament with theater waists and light gowns. From these chains dangle a single ornament, a big heart of the predominating color in the chain.—*The Sun.*

As between the parties to same, a chattel mortgage is valid and may be enforced though the formalities prescribed by statute have not been observed.

Providence.

F. H. Cole & Co. have removed their plant to Auburn, R. I.

Fred D. Carr, secretary of the Ostby & Barton Co., is ill at his home, 49 Medway St.

Joseph P. Kehoe, bookkeeper for Henry Blundell & Co., died Friday from typhoid fever.

A. L. Stone, of Stone Bros., Chicago; F. A. Pfaelzer, of Pfaelzer Bros. & Co., Philadelphia, Pa., and Julius Stern, New York, were buyers in town last week.

George C. Darling obtained judgment for $69 and costs against Joseph Kinder in the Civil Court last week, the defendant defaulting. The suit was over a $75 diamond ring.

Another new firm in this city are George H. Bowes & Co., who have started in business at 220 Eddy St. They will manufacture optical goods, toilet articles and tortoise shell jewelry.

At a recent meeting of the Rhode Island division of the Travelers' Protective Association of America, Robert M. Hamilton, of Hamilton & Hamilton, Jr., was elected to the office of vice-president.

William H. Luther & Son's line will be displayed by that firm's representative, John W. Mager, at the Narragansett hotel during the present month for the benefit of buyers who may be in the city.

Davis N. Graffam, of the Wixon-Chase Co., sustained quite severe injuries by a fall on a slippery sidewalk last Monday. Mr. Graffam is nearly 70 years old and was more seriously shaken by the fall than a younger man would have been.

Robert E. Byrne was the defendant in a replevin suit brought by Frank B. Rhodes in the Sixth District Court Thursday to gain possession of certain jewelry tools. The decision was for the plaintiff for possession, 10 cents damages and costs.

John T. Hamer, who died of heart disease recently at his home, 54 Hammond St., was for a number of years bookkeeper for S. Albro & Co. Later he was with Charles Downs, and for a short time with the Diamond Machine Co. He was last employed by the Atherton Machine Co., Pawtucket.

Dean Whitney, a lad who was arraigned last week on a charge of stealing some chains, emery balls and other articles from S. & B. Lederer, and held for the Grand Jury, was rearraigned Saturday on a warrant charging him with the larceny of five chains. He retracted his former plea of not guilty and was fined $20 and costs.

Solomon Friedman brought suit against Isaac Hahn, receiver of the late firm of J. Delahaye & Co., in the Sixth District Court Thursday to replevin goods to the value of $218.55. By submission of the defendant the decision was for the plaintiff for possession, 10 cents damages and costs.

George W. Dover, manufacturer of jewelers' findings, 235 Eddy St., is arranging to have a representative with his line in New York permanently. Fritz Kraus, who has been Mr. Dover's traveling salesman, will make his headquarters at the Astor house as Mr. Dover's New York representative. Andrew Morris, salesman for E. Brown & Co., will take Mr. Kraus' place on the road.

The first formal meeting of the Manufacturing Jewelers' Salesmen's Association held for some months took place last Saturday evening in the association's rooms in the Fletcher building. Considerable routine business was transacted and matters of interest to the members were discussed. The following new members were elected: Arthur Henius, of Bruhl Bros.; George W. Dover; William L. Costigan, representing Dennis Costigan, and C. L. Barrows, of C. L. Barrows & Co., Attleboro Falls. It was voted to hold a smoker in the rooms of the association on the evening of Dec. 17.

H. H. Cook, Viborg, S. Dak., has added a stock of jewelry to his drug store.

The Attleboros.

An addition is being made to the H. M. Williams Co. factory.

Fred M. Ellis has commenced the equipment of his new factory.

Sanford Hamilton, of Hamilton & Co., is convalescing from an accidental injury recently received at Fall River.

Mr. Neisser, of the Neisser Jewelry Co., Milwaukee, is one of the large buyers expected to visit the local factories this week.

T. I. Smith & Co. started business last Tuesday in their new factory. They have 170 hands at present, but will soon increase to over 200 if their plans do not miscarry.

Frank Bates, with Bates & Bacon, was able to be out last Friday for the first time after an illness with pneumonia. Frank is the son of Joseph M. Bates, of the firm.

Last Friday the engagement was announced of Miss Grace, daughter of Sheldon Williams, manufacturer of watch cases, to Lieut. Edward P. Coleman, of Company I, Massachusetts Fifth Infantry.

Representatives of Gross & Son, Boston; of Wolf & Co., New York; Stone Bros., Chicago; Pfaelzer Bros. & Co., Philadelphia; Stern & Cohen, New York; Mr. Goldstein, of L. Black & Co., Detroit, Mich., were in town last week buying goods.

Major Everett S. Horton, of Horton, Angell & Co., Willard A. Engley, recently retired from his manufacturing business, and J. Lyman Sweet, of R. F. Simmons & Co., were part owners in the *C. A. Davis*, one of the ships lost off Spectacle Island in the recent great storm.

The celebration of the 150th anniversary of the founding of the local Congregational church last Wednesday was in the hands of a committee of six, comprising among its members Charles E. Bliss, of Bliss Bros.; Ernest D. Gilmore, of E. D. Gilmore & Co.; A. Vinton Cobb, engaged in the jewelry business in Rhode Island, and Benjamin P. King, with A. Bushee & Co.

Saturday night Harold E. Sweet, son of J. Lyman Sweet, of R. F. Simmons & Co., started west to visit the trade as far out as Detroit with the firm's samples. Mr. Sweet is making his start in the business, having just left college. Louis Jones, for several years one of the house's traveling men, resigns the first of January to enter business with the house of C. A. Marsh & Co., and then Mr. Sweet will assume full responsibility.

Edward U. Crosby, of the New England Underwriters' Bureau, was in town last Friday to inspect the new thermostat plant just installed in the James E. Blake Co. factory by the White Thermostat Co., Providence. The device is one which sounds several automatic alarms several moments or even minutes before the automatic sprinklers are in operation and sometimes saves a water loss. In the eyes of insurance men the scheme is regarded as equal to a watchman, and Mr. Crosby gave it the highest praise.

T. H. Parker, who has been operating a fair sized stock of jewelry in Ardmore, I. T., is selling out at auction. He will remain in that city, however, and continue the repair business.

Leys, Trout & Co.

Our Line

WE MANUFACTURE

Solid Gold Rings
Solid Gold Lace Pins
Solid Gold Link Buttons
Solid Gold and Gold Filled Guards

ALSO

Sterling Silver Novelties and Exquisite Ebony Goods . . .

Write for Catalogue and Prices.

Leys, Trout & Co.

MANUFACTURERS,

Prescott Building, JOHN STREET,

NEW YORK.

Leys, Trout & Co.

New York Notes.

Joseph Fahys has entered a judgment for $1,315.70 against Cyrus Pyle.

Benedict Bros. have entered a judgment for $100.31 against the Klondike Mining Co.

Among the contributions to the "Waring Fund" are $300 from Tiffany & Co., and $100 from Theodore B. Starr.

Leo. Wormser, of the Julius King Optical Co., has the sympathy of his many friends in the jewelry and optical trades in the loss of his infant daughter, Leonie Belle, who died Wednesday last. Her death is a severe blow to Mr. and Mrs. Wormser, as the baby, who was but eight weeks old, was their only child.

Among the merchants affected by the condemnation of the Rothschild building, at Fulton and Jay Sts., Brooklyn, is J. Eagle, who keeps a jewelry store under it at No. 435 Fulton St. Friday last it was discovered that the walls of the sub-cellar were cracking and the Building Department declared the edifice unsafe.

Joseph Frankel's Sons, diamond importers, 68 Nassau St., recently missed from their stock a pearl necklace of 63 pearls, weighing 309½ grains. How the necklace disappeared they are unable to say, but they ask jewelers to notify them in case such a piece is offered for sale. The necklace contained pearls of a fine quality strung on silk, among which were three pearls weighing 17¾ grains, 12 pearls weighing 61⅝ grains, 37 pearls weighing 179¾ grains and 11 pearls weighing 50⅜ grains. The necklace was marked with the number 3413.

Franz Broemer, an old and prominent retail jeweler of the lower East Side of New York, died from the effects of a paralytic stroke on Saturday. Mr. Broemer was 70 years of age and had been suffering for over seven years. The deceased was born in Germany in 1828, and came to this country in 1854. He was a practical watchmaker, and six years after coming here started in the retail jewelry business. The business is now at 282 Grand St., in which street Mr. Broemer had conducted it for over 20 years. Mr. Broemer is survived by his widow, who will carry on the business and by two married daughters. The funeral services were held yesterday at the German Masonic Temple, 15th St., between Second and Third Aves.

James S. Boardman, for many years a merchant in this city, died at the Sturtevant house Dec. 4, in the 87th year of his age. He was born in Albany, N. Y., Jan. 12, 1812, and when about 16 years of age came to this city and entered the employ of a hardware firm. He remained here nearly 15 years, when he removed to Richmond, Va., and engaged in the same business. Returning to New York in 1850, he aided in organizing the firm of Osborne, Boardman & Townsend, who subsequently for many years conducted a business as importers and dealers in jewelry, bronzes, fancy goods, etc., at the corner of Broadway and Spring St. Mr. Boardman continued an active member of the firm for 15 years, when he retired with a comfortable fortune. Of late years he had resided in this city and in Florida during the Winter months, and passed the Summer at various resorts in the northern and eastern States.

T. W. Adams & Co., the well known firm of manufacturing jewelers at 11 John St., have been annoyed recently by the confusion arising from the similarity between their firm name and that of another concern calling themselves Thos. Adams & Co., who recently opened an office at 14 Maiden Lane, where they claim to deal in diamonds. The confusion has been increased by the fact that T. W. Adams & Co. were for many years at 14 John St. Thos. Adams & Co. were never heard of in the jewelry trade until about two weeks ago. Their office is on the ninth floor of the Diamond Exchange building, 14 Maiden Lane, where no stock is in evidence. There is nothing to be seen but a desk and a typewriter and a young woman who seems to be in charge. To a CIRCULAR reporter's inquiry the girl said that Mr. Adams was out of town and she could not give any information as to how or where he could be reached. Oscar Gubin, she said, was Mr. Adams' partner and manager and attended to all the business transactions. Mr. Gubin is connected with the Barrios Diamond Co., of which one Goldsoll is manager. A CIRCULAR reporter was unable to find anybody who had seen Thos. Adams, the alleged head of this firm, the elevator boy stating that he had never been in the building. The trade are, therefore, cautioned to note that in any transactions whatsoever with Thos. Adams & Co., they are not dealing with T. W. Adams & Co., the manufacturing jewelers.

Last Week's New York Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

F. A. Hubbard, Springfield, Mass., Broadway Central H.; W. H. Reisner, Hagerstown, Md., Astor H.; L. Shurtleff, New Bedford, Mass., Continental H.; D. E. Dunn, Ft. Plain, N. Y., Park Ave. H.; F. Mossberg, Providence, R. I., Holland H.; E. R. Bennett, Amherst, Mass., Astor H.; H. E. Kirstein, Rochester, N. Y., Hoffman H.; H. H. Tammen, Denver, Col., Windsor H.; N. West, Pittsburgh, Pa., Astor H.; J. S. Stapf, Dunkirk, N. Y., Sturtevant H.; A. Henius, Providence, R. I., Imperial H.

Holiday Glassware

No Dealer need be short of CUT GLASS this season. We have a large stock, a good variety and the prices are right.



C. Dorflinger & Sons,

915 Broadway, NEW YORK 36 Murray St.

We use no acids in finishing. All our glass is hand polished and will remain clear and bright.

News Gleanings.

The Adler Loan Co. have removed from Omaha, Neb.

E. P. Smith, Mena, Ark., has sold real estate valued at $2,500.

B. Freeman has opened a jewelry shop on Main St., Dalton, Pa.

Jeweler Williams, Rome, N. Y., has greatly improved his store.

S. G. Zellers has opened a store at 216 W. Market St., York, Pa.

Jeweler Adams, Parsons, Pa., has rented another store in that town.

The store of J. C. Hamil, Fairmount, Minn., is being closed out.

J. S. Lindsey, Hunter, N. Dak., has given a chattel mortgage for $52.

Seldon W. Mott will soon reopen a jewelry store in Sandy Hill, N. Y.

George A. Hines, Custer, Idaho, is reported to have died on Nov. 28.

In a fire in Lisbon, O., Nov. 29, R. Rufle's jewelry store was gutted.

Jesse Collom, Great Falls, Mont., has given a chattel mortgage for $350.

The Hurbut jewelry store, Ft. Dodge, Ia., is being completely remodeled.

Theodore Weiland, Columbus, O., has given a chattel mortgage for $125.

T. A. Nicodemus has opened a jewelry business in Vandergrift Heights, Pa.

Everett F. Harrington has removed from Sioux Falls, S. Dak., to Sheldon, Ia.

William Wood has removed his stock of jewelry from Castle to Townsend, Mont.

H. V. Taylor's jewelry store, Waterloo, Ia., has been fitted with new show cases.

In a fire in Kiel, Wis., Dec. 2, H. A. Hoops, jeweler, is reported to have lost $2,000.

A judgment of $4,500 has been issued against Charles A. Aughinbaugh, Harrisburg, Pa.

Jacob Berthoud, of Cincinnati, has accepted a position in J. Vanderpool's jewelry store, Xenia, O.

C. C. Farris has purchased the jewelry store from the estate of Charles Blake, Marion, Ind.

Robert Albert has opened a watch repairing shop at his home, 13 Cedar St., Oneida, N. Y.

The creditors of Moon & Jobson, Atlanta, Ga., have petitioned for the appointment of a receiver.

F. E. Burr opened on Saturday a jewelry store at corner Main and Marshall Sts., North Adams, Mass.

Fred W. Rex, jeweler, Lehighton, Pa., was last week married to Miss Bertha M. Berlin, of Pomfret, Pa.

Chas. M. Adams has removed from Sanford, Fla., to De Land, Fla., where he has opened a jewelry store.

J. M. Hockenberry, who recently opened a new store in Newark, O., has had a very gratifying trade so far.

George H. Frees, 714 N. 10th St., Reading, Pa., has put a new front in his store and improved it otherwise.

Andrew L. Thompson, jeweler, Mayville, N. Dak., was, a few days ago, united in marriage to Miss Sophia Sievert.

George J. Boyden has opened a jewelry store at Ballard's drug store, Broadway, corner of 31st St., Bay City, Mich.

William Engels, of Highland Falls, N. Y., has opened a repair shop in part of Benj. Meyer's store, Hancock, N. Y.

Harry Alley was arrested a few days ago in Wichita, Kan., on the charge of having robbed Goodyear's jewelry store, that city.

Henry R. Ryan, a citizen of Baraboo, Wis., and for many years in the jewelry business, died recently, at the age of 76 years.

Fred G. Gruen, of D. Gruen & Sons, Cincinnati, passed through Columbus, O., Friday on his return from a nine weeks' trip through the east.

William N. Blanchard, of the Blanchard Optical Co., Southbridge, Mass., and Miss Marie R. Bourdelais were married a few days ago.

G. A. Bahn, formerly in the jewelry business in Austin, Tex., has allowed judgment to be entered against him for $358.91 and costs.

Samuel L. Dolan, for the past 12 years in H. B. Potthoff's jewelry store, Latrobe, Pa., has resigned his position and will go into business for himself in South Fork, Pa.

Last week A. R. Staufenbeil, jeweler, Dubuque, Ia., took possession of the jewelry store of H. A. Lange, 834 Main St. This store has been established for several years.

Harry May, who has been connected for the past few years with a jewelry house in Atlanta, Ga., has resigned his position and opened a place of his own on Pryor St., in the Kimball house block.

In a fire in Portland, Me., on the night of Dec. 3, the Skillin Co., Inc., and Gottfried Blocklinger, jewelers, were affected. Their losses are not yet known. Blocklinger carried no insurance.

George H. Bonnet reports the retail trade at Zanesville, O., as far ahead of what it was at this time last year. All the factories are running and financial matters are in a very satisfactory condition.

Burglars entered R. H. Boynton's jewelry store, Portland, Me., through a rear window, on the night of Nov. 27, and stole 96 watches, which had been left for repairs.

The jewelry store of E. S. Duffy, Middleburg, Va., was burglarized a few nights ago. The thief broke the lock from the show window, as also the glass, but succeeded in getting only a few empty watch cases.

Jeweler A. W. Cornelius, Asbury Park, N. J., has erected a huge clock in front of his handsome new jewelry store at 624 Cookman Ave. The timepiece is the product of the Vermont Clock Co., and weighs just one ton.

Fire broke out in office building of James Sweeney, corner of Main and N. Niagara Sts., Tonawanda, N. Y., last week and the contents were a total loss. Among the occupants of the building was J. B. Senecal, jeweler.

I. N. Dolph, of the Elgin watch factory, will share in the first distribution of prize money of the war. The *St. Paul* captured the collier *Restormel* and the cargo was condemned. The sale realized $13,000, of which $6,500 is to be divided between Captain Sigsbee and his men, of whom Dolph is one.

Buyers in Columbus, O., the past week were: John A. Worrell, Washington C. H.; C. C. Riebe, Lancaster; O. L. Boisol, London; Charles Burt, of E. Burt & Son, Cardington; Russell C. Frederick, Johnstown, and E. Bixby, Ironton.

C. F. Sulzner, jeweler, St. Augustine, Fla., began the construction of a large business block on the corner of 12th St. and Avenue C, Miami, Fla., Nov. 30. His St. Augustine establishment will be moved to that place about Jan. 1.

At the jewelry store of Sigmund Huppert, Paterson, N. J., on the night of Nov. 27, a draught from an open door blew a lace curtain against a gas jet, with the result that the curtain was consumed and the fire communicated to the casement of the window, setting that on fire. The total loss was slight.

Jean Tack & Son Co., Newark, N. J., had their articles of incorporation recorded last week. The company will sell jewelry, silver ware and all kinds of wearing apparel at 121-123 Market St., on a capital stock of $50,000, of which $10,000 is paid up. The incorporators are Jean Tack, Jean Rudolph Tack and Henry Wolff.

The Vermont Clock Co., Fair Haven, Vt., have completed a street clock to be used to advertise the R. M. Rose Co.'s brewing concern in Atlanta, Ga. The post is 14 feet high and weighs 1,600 pounds. The dial is 36 inches in diameter. The clock when wound up will run 47 days without rewinding and is guaranteed to be regulated to a minute a month.

C. S. Dustin, of Stillman Valley, Ill., has bought the jewelry stock of W. H. Wood, Rushville, Ill., and removed the same to his home. Mr. Wood recently bought it from E. P. McClure. The storeroom where the business was carried on is now used by James Knapp for watch repairing. Mr. Dustin has rented another building in Stillman Valley and will move his family and his jewelry store to the new quarters this month.

Stolen Goods Recovered and the Thieves Captured.

BOSTON, Mass., Dec. 3.—The police made a good haul here yesterday when they arrested three men suspected of having robbed R. H. Boynton's jewelry store in Portland, Me. They were trying to dispose of gold watches in this city, and had a number of pawn tickets in their possession. On one of the men was found a ticket for Haverhill. A bag filled with the plunder, valued at about $800, was also at the Union station in this city, the men having brought it from Portland with them via the Portland boat earlier in the week. In the bag were 91 watches, a sugar bowl, silver creamer and five manicure sets. The men gave the names of Edward Connolly, Thomas J. Lahey and Martin Henrihan.

Deputy Marshal Hartnett, of Portland, and other officers of that city arrived here late yesterday afternoon and then took the 7.30 train for home, having these men in custody.

Though E. J. Gregory, jewelers' auctioneer, Jewelers building, Boston, Mass., is continually on the road conducting auction sales, it is entirely safe for jewelers who need his services to write or telegraph him at his Boston address, as all communications received there are forwarded to him and replied to at once.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Louis B. Jones, who for a number of years has been representing R. F. Simmons & Co., manufacturing jewelers, Attleboro, Mass., will sever his connection with that firm on Jan. 1, 1899. Harold E. Sweet, son of J. L. Sweet, senior member of the firm, will take Mr. Jones' place, covering his territory.

Traveling men in Indianapolis, Ind., the last week in November were: P. H. Davies, Hermann & Co.; Herbert W. Van Houten, for C. Sydney Smith; John Davis, Wm. Rogers Mfg. Co.; F. C. Allen, for A. Wittnauer.

The travelers in Kansas City, Mo., last week were: Frank S. Gibson, for Wm. Kinscherf; E. A. Reed, Reed & Barton; Lawrence H. Smith, Bippart & Co.; C. L. Krugler, Champenois & Co.; A. J. Sherrard, Enos Richardson & Co.

Traveling men in Columbus, O., within the past few days were: Robert Steele, J. B. Bowden & Co.; Fred. G. Gruen, D. Gruen & Sons; D. Schwab, L. Adler & Son; Fred. J. Foster; J. G. Rich, Middletown Plate Co.; Charles P. Koch, Globe Belt Co.; W. S. Strauss, Jacob Strauss & Sons; C. J. Roehe, the Bassett Jewelry Co.

Traveling men visiting Davenport, Ia., the past week were: J. M. Morrow, American Watch Case Co.; W. Weidlich, New England Watch Co.; G. W. Shepardson, Towle Mfg. Co.; Louis Freund, Henry Freund & Bro.; C. J. Mann, Hermann & Co.; S. Guggenheim, Guggenheim & Co.; O. H. Sinauer, Oppenheimer Bros. & Veith; S. W. Bruns, Juergens & Andersen Co.; Abe Harris, R., L. & M. Friedlander; T. Lindenberg, Lissauer & Co.

The following traveling salesmen passed through Detroit, Mich., last week: Charles Perret, Jules Racine & Co.; F. C. Allen, for A. Wittnauer; T. H. B. Davis, Middletown Plate Co.; Mr. Cook, Bergstein & Son; Charles B. Bartlett, Whiting Mfg. Co.; Mr. Monroe, for William Scheer; W. C. Barry, Larter, Elcox & Co.; J. R. Goodwin, Carter, Hastings & Howe; Mr. Brooks, Brooks & Pike; W. R. Bristol, C. Rogers & Bros., and R. H. Stevens, Mabie, Todd & Bard.

Traveling men visiting the Hub the past week included: C. C. Munn, C. Rogers & Bros.; John A. Abel, David Kaiser & Co.; E. H. Eckfeldt, Eckfeldt & Ackley; Mr. Bleecker, William S. Hedges & Co.; Samuel Levy, L. & M. Kahn & Co.; Herman A. Friese, Fred. W. Lewis & Co.; Charles S. Isabel, L. Strasburger's Son & Co.; Henry Ide, H. C. Hardy & Co.; C. H. Brahe, Seth Thomas Clock Co.; Elmer Wood, C. F. Wood & Co.; O. D. Wormser, A. J. Grinberg & Co.

Travelers in St. Louis, Mo., last week were: C. N. Perley, Alling & Co.; Chas. Lochner, Hayes Bros.; L. F. Clark, Reeves & Browne; H. C. Barker, Mandeville, Carrow & Crane; T. H. Carpenter, Alfred H. Smith & Co.; Wm. Pfleuger, Jos. Noterman & Co.; Jos. W. McClannin, Wilcox Silver Plate Co.; W. S. Willis, Gorham Mfg. Co.; Harry Osborne, R. Wallace & Sons Mfg. Co.; H. A. Bliss, Krementz & Co.; E. J. Koch, Pairpoint Mfg. Co.; J. H. Friedlander, H. Z. & H. Oppenheimer; C. H. Higbee, Potter & Buffinton.

As the holidays come nearer there are fewer traveling men calling on Syracuse, N. Y., jewelers. Among those noticed in town the past week were: M. Stratton, Jr., Alling & Co.; Wm. Guiler, Carter, Hastings & Howe; C. E. Mott, J. B. Bowden & Co.; W. H. Bryant, T. G. Hawkes & Co.; Harry W. Frohlichstein, Henry Froehlich & Co.; L. E. Waterman, Jr., L. E. Waterman Co.; W. R. Cattelle, Henry E. Oppenheimer & Co.; Mr. Cook, Bergstein & Son; J. Laffey, Gorham Mfg. Co.; Frank E. Whitmarsh, Alvin Mfg. Co.; John H. Lafferty, Hayden W. Wheeler & Co.; Theo. Yankauer, Rees & Yankauer; Dan. F. Pickering, Pickering & Quintard; Mr. Price, for S. Lindenborn.

Travelers in Pittsburgh, Pa., last week were: C. H. Higbee, Potter & Buffinton; Veit Hirsh, Hirsh & Hyman; C. S. Untermeyer, Charles Keller & Co.; Mr. Sinnock, Ehrlich & Sinnock; Sam. H. Fink, Fink, Bodenheimer & Co.; S. C. Howard, Dominick & Haff; Mr. Walton, the Wadsworth Watch Case Co.; L. E. Fay; J. Fred Crane, Mandeville, Carrow & Crane; J. F. Dean, Reed & Barton; W. C. Barry, Larter, Elcox & Co.; George S. Pollitz, Rice & Hochster; L. Rockwell, Poole Silver Co.; W. J. Lane, Geoffroy & Co.; S. L. Barbour, The Barbour Silver Co.; Mr. Brooks, Brooks & Pike; Charles Perret, Jules Racine & Co.; E. A. Reed, Reed & Barton; M. Baum, Rothschild Bros.; J. W. McClannin, Wilcox Silver Plate Co.; Thos. H. B. Davis, Middletown Plate Co.; John D. Rapelye, George F. Bassett & Co.

Our Commercial Travelers the Best.

WASHINGTON, D. C., Dec. 2.—An English writer, who is himself a commercial traveler, says: "United States merchants and manufacturers send out a high class of representatives—astute men, who have large and varied experience in their respective lines; men educated in the details of the business they represent; men of the age that brings wisdom and accuracy; men that earn and command the largest salaries, and men of push, energy and vigor."

Fred. W. Lewis & Co., cutters of diamonds and importers of diamonds, pearls and precious stones, 24 John St., New York, are showing exceedingly desirable assortments of pearls at very desirable prices. Attention is directed to their advertisement in this week's issue of THE CIRCULAR. The firm's stock of diamonds and colored goods is as attractive, if not more so, than ever.

A jewelry store will be opened within a few days in Brimhall block, Clinton, Mass. Its style will be the Boston Jewelry Co., S. Hurintz, manager.

Manufacturers' Notes.

The New England Watch Co. will shortly distribute to the trade a catalogue showing their entire new line of 14k. gold filled cases.

R. F. Simmons & Co., makers of the widely known and appreciated "Simmons chains," Attleboro, Mass., are "over their eyes" in work and running their factory overtime to fill orders on hand. Their customers undoubtedly appreciate the difficulty this severe strain on their factory entails, and will, it is to be hoped, forgive such slight delays in the shipment of goods as may occur.

Jewelers, manufacturing, wholesale or retail, who wish to issue artistically gotten up catalogues, pamphlets or booklets, will be interested to learn that Frank Presbrey, advertising agent and publisher, Anderson building, 14-16 John St., New York, makes a specialty of this sort of work and executes it in an expert manner. A number of specimens of advertising brochures written, designed and printed by Mr. Presbrey, have, at various times, reached THE CIRCULAR office, and all have been conspicuous for merit and unquestionable attractiveness.

W. F. Cory & Bro., 27 Marshall St., Newark, N. J., have so far this season experienced unusually good trade and, judging from present indications, will be kept running under "forced draught" right up to the holidays. They are showing a large and very handsome line of goods and, thanks to the hustling abilities of W. F. Cory, of the firm, they manage to show their lines to a large number of jewelers.

Frank B. Glover, of Eaton & Glover, makers of the popular Eaton-Engle engraving machine, 111 Nassau St., New York, has just returned from a four weeks' business trip, reporting a very satisfactory state of trade. E. H. White, a traveling representative of the same firm, who has also but just reached home, is responsible for a similar report. There is no denying the fact that the Eaton-Engle engraving machine is a firmly established success, making new friends every day and adding new names to the concern's list of customers.

The literature of golf has been enriched by a volume issued by the Gorham Mfg. Co., called "Golf Prizes," which gathers together poems and quaint conceits from past writers concerning the game, and presents them in the most attractive and beautiful way that artist and printer can devise. While the object of the book is to show the wonderfully artistic work the Gorham Mfg. Co. are doing in the manufacture of beautiful prizes, its status as an advertising brochure is so completely disguised and overlaid by the work of the artist, writer and printer that this advertising feature will play but a minor part in the consideration of the volume by its recipient. The book will be appreciated and cherished by every golf enthusiast and golf club into whose hands it falls and as a catalogue of the beautiful productions in silver ware to be had by the jewcler from the Gorham Mfg. Co. it will be thoroughly appreciated by the trade generally. A directory of all the associated and allied golf clubs of the country, with the names and addresses of the secretaries, which appears at the back of the volume, helps to add value to the book as a work of reference.

The Criminal Charges Against the Lasars May Be Dropped.

THE CIRCULAR can positively state that the criminal charges against Max J. Lasar and Mr. and Mrs. Emanuel J. Lasar, who are under indictment for smuggling, will not be pushed for trial by the U. S. Government. District Attorney Burnett stated yesterday that these charges had been dropped and that the Lasars would not be tried for smuggling.

The belief became general last week among those considered to be in a position to know, that the criminal charges against the Lasars would not be pushed to trial, because the District Attorney's office had admitted its inability at the present time to get all evidence necessary to absolutely prove the smuggling. The Government's principal witness, Miss Ivy Crurede, could not be produced in the criminal cases, as Miss Crurede herself declared in an article written by her for a Sunday paper that she agreed only to appear in the action against the goods, and could not be induced to appear for the prosecution in a criminal trial of Lasar. That Miss Crurede and Lasar had become reconciled, temporarily at least, was an open secret.

The case against Lee Reichman, whose confession giving the details of the smuggling transaction was used in the case against the diamonds, it is expected, will be pushed to trial even though that against the Lasars has been dropped. This report was confirmed by a customs official prominently connected with the case. Lee Reichman last week circulated a petition among the diamond dealers which asked that the District Attorney take into consideration the fact that the smuggled goods had been confiscated, and prayed him to exercise clemency and drop the case against Reichman. This petition was signed by some prominent diamond houses, though a number of others absolutely refused to sign it.

District Attorney Burnett said yesterday that he had received this petition, but had not yet acted upon it. He could not say definitely whether Reichman's case would be pushed or dropped, as he still had the matter under consideration.

INDEX TO ADVERTISEMENTS.

Aikin, Lambert & Co. 47
Aikin-Lambert Jewelry Co. 13
Alford, C. G., & Co 23
Arnstein Bros. & Co. 48
Australian Opal Co. 22
Avery & Brown 20
Bawo & Dotter 44
Bell Watch Case Co. 34
Bigney, S. O., & Co. 48
Billings, Chester, & Son 13
Bissinger, Philip, & Co. 12
Borgzinner, S. & A. 8
Bowden, J. B., & Co. 12
Bradley & Hubbard Mfg. Co. 44
Bryant, M. B., & Co. 8
Carter, Hastings & Howe 13
Comrie, A. J. 2
Cross & Beguelin 16
Crouch & Fitzgerald 47
Dorflinger, C., & Sons 27
Dubois Watch Case Co. 46
Eaton & Glover 22
Eisenmann Bros. 10
Fahys, Jos., & Co. ..... 42 and 43
Foster, Theodore W., & Bro. Co. 2
Fox & Co. 12
Frankel's Sons, Jos. 7
Friedlander, R., L. & M. 48
Fuchs, Ferd., & Bros. 48
Gesswein, F. W., Co. 4
Goodnow & Jenks 35
Gorham Mfg. Co. 24
Gregory, E. J. 47
Harris & Harrington 48
Hayward, Walter E. 48
Hedges, Wm. S., & Co. 12
Hirschberg, Sig. 15
Howard Sterling Co. 20
Hraba, Louis W. 36
Huston, Wm. E. 22
Jacot & Son 22
Jenkins, S. N. 33
Jewelers' Co. 34
Juergensen, Jules 15
Kahn, L. & M., & Co. 48
Kaiser, David, & Co. 36
Ketcham & McDougall 47
Kirstein, E., Sons Co. 46
Knowles, Dr. 20
Krementz & Co. 14
Le Boutillier & Co. 48
Lehmann, E. A., & Co. 13
Lelong, L., & Bro. 48
Lewis, F. W., & Co. 15
Leys, Trout & Co. 26
Loeb, Wm., & Co. 47
Lorsch, Albert, & Co. 48
Mabie, Todd & Bard 2
Malliet, C. G., & Co. 10
Mathey Bros., Mathez & Co. 2
Mauser Mfg. Co. 19
Mercantile National Bank 30
Mount & Woodhull 12
Murray, Dan I. 33
Myers, S. F., Co. 7
Newark Watch Case Material Co. 47
New Columbus Watch Co. 4
New England Watch Co. 9
Nissen, Ludwig, & Co. 15
Nye, Wm. F. 2
Omega Watch 36
Oppenheimer Bros. & Veith 17
Pairpoint Mfg. Co 44
Patek, Phillippe & Co. 36
Pearce, Frederick 37
Planchamp & Becker Co. 33
Providence Optical Co. 19
Providence Stock Co. 48
Pullmann, Wm. H., & Co. 20
Rech, C., & Son 22
Reisner, L. C., & Co. 3
Rich, H. M., & Co. 22
Robert, E. E. 19
Rogers & Hamilton Co. 2
Rogers, C., & Bros. 5
Rogers, Wm., Mfg. Co. 2
Rose, Chas. 22
Rumpp, C. F., & Sons 8
Saunders, John F 13
Schulz & Rudolph 15
Simons, Bro. & Co. 31
Simmons, R. F., & Co. 36
Smith, Alfred H., & Co. 11
Smith, Wm., & Co. 10
Spencer Optical Mfg. Co. 7
Sternau, S., & Co. 46
Stern Bros. & Co. 12
Strasburger's Son, Louis, & Co. 10
Tannenbaum, L., & Co. 17
Towle Mfg. Co. 33
Trenton Watch Co. 22
V. T. F. Watch Glasses 4
Wallace, R., & Sons Mfg. Co. 6
Wallach, A., & Co. 2
Weeks, A. A. 44
Westphal, W. C. A 2
Wheeler, Hayden W., & Co 18
Wicke & Co. 47
Wood, Chas. F., & Co. 48
Wood & Hughes 47
Wood, J. R., & Sons 47
Wright, J. A., & Co. 35

Death of Patrick J. Walsh.

DETROIT, Mich., Dec. 5.—Patrick J. Walsh, who has been engaged in the jewelry business in Detroit for more than 50 years, died this morning at his home, 112 Alfred St. Mr. Walsh had not been well for several weeks and in fact had had poor health for the last two years, and until 10 days ago had spent his time in his store at 202 Woodward Ave. every day. He had a relapse this morning and quietly passed away. Mr. Walsh was born in Limerick, Ireland, 65 years ago, and came to the United States with his brother in the Spring of 1847. He started a jewelry store at the corner of Jefferson Ave. and Griswold St. In 1864 he was married to Miss Mary A. Flattery, daughter of the late William Flattery, and a widow and seven children survive him.

Mr. Walsh was very successful in his chosen business and accumulated a large fortune, just how large, however, will not be known until his will is probated. He was frugal and industrious, but of late years his store has fallen behind in the race and was conducted on lines as he knew them 20 years ago. Still he enjoyed a good patronage, especially among Detroit's Irish population, who always dropped in to see "Paddy," as he was called. Several times he proposed to give up his business, but each time the thought of idleness was so oppressive to him that the project was given up. He was a member of SS. Peter and Paul's church, and the funeral will be held on Wednesday.

Charles J. Jacobs, agent for many years for the Homan Silver Plate Co., in New York and Chicago, is mourning the loss of his wife, who was buried yesterday from her sister's residence in Brooklyn. She died of paralysis, and had been a great sufferer.

FREDERICK B. SCHENCK, President. CHARLES M. VAIL, Vice-President. JAMES V. LOTT, Cashier. EMIL KLEIN, Asst. Cashier.

The Mercantile National Bank

OF THE CITY OF NEW YORK.

BROADWAY, COR. DEY STREET.

Capital, $1 000,000. Surplus, $900,000. Loans and Discounts, $11,500,000. Deposits, $13,000,000.

DIRECTORS:

Frederick B. Schenck, President.
John E. Borne, President of Colonial Trust Company.
Wm. C. Browning—Browning, King & Co., Mfrs. Clothing.
George W. Crossman—W. H. Crossman & Bro., Coffee.
Yale Kneeland—Kneeland & Co., Grain.
Emanual Lehman—Lehman Bros., Cotton.
Seth M. Milliken—Deering, Milliken & Co., D. Goods Com.
Jas. E. Nichols—Austin Nichols & Co., Whol'e Grocers.
Augustus G. Paine, N. Y. & Penn. Co., Paper and Fibre.
Geo. H. Sargent—Sargent & Co., Mfrs. Hardware.
Eben B. Thomas, President of Erie Railroad Company.
Isaac Wallach—H. Wallach's Sons, Cotton Converters.
James M. Wentz, Capitalist.
Richard H. Williams—Williams & Peters, Coal.
Charles M. Vail, Vice-President.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

YOUNG MAN as salesman, open for engagement Jan. 1; acquainted with trade in New York and nearby cities. Address, Watches, care Jewelers' Circular.

COMPETENT MAN is desiring a position for bookkeeping and general office work in jewelry house; highest references. Address Liberatus, care Jewelers' Circular.

PRACTICAL WATCHMAKER, 16 years' experience, very successful salesman, open for a position from Jan. 1. Address "Successful," care Jewelers' Circular.

RELIABLE YOUNG MAN, with knowledge of watch, clock and jewelry repairing, and salesman; some engraving, tools, etc. Address Jeweler, 71 Garden St., Poughkeepsie, N. Y.

REFRACTIONIST, thorough, have trial set; can take charge of optical department; practical in all branches of the jewelry department; A1 references. Address R., care Jewelers' Circular.

FIRST-CLASS REFRACTIONIST, graduate in medicine, leaving firm with whom he has been five years, open for engagement Jan. 1; good salesman; best references. Address "Doctor," care Jewelers' Circular.

A FIRST-CLASS Swiss watchmaker wants a permanent position with a first-class house; 10 years in the country; speaks English, French, and German fluently; write particulars. Address L. H., Box 42, Thomasville, Ala.

FIRST-CLASS watchmaker, jewelry jobber and engraver, also a good salesman, is open for a position at once; A1 references, sober and reliable; 18 years at the bench; fine set of tools. Address Box 412, Winchester, Ill.

SALESMAN, YOUNG MAN, four years' experience, acquainted with leading jewelers and department store buyers in New York and neighboring cities, is open for engagement Jan. 1. Address N. E., care Jewelers' Circular.

A GOOD SALESMAN and confidential office man, now in employ of established diamond jewelry firm on the Lane, in charge of books and sales, etc., is open to engagement at once; refers to present employer. Address S. N. W., care Jewelers' Circular.

SALESMAN, who has territory from New York to Pacific Coast and South, to jobbing, department store and retail jewelry trade, is open for engagement Jan. 1; either manufacturer's or jobbing line; highest reference. Address Pacific, care Jewelers' Circular.

SALESMAN (ten years' experience), desires to change house Jan 1; acquaintance with best trade in Ohio, Michigan, Indiana, Kentucky and Tennessee; gold jewelry, rings, diamonds and silver goods; leading salesman for years for the house I now represent; references, etc. Address L., care Jewelers' Circular.

SALESMAN,—A young man who has had fourteen years' experience as a traveling salesman, selling fine jewelry and silverware, desires a position after Jan. 1, 1899, with a good house; is thoroughly acquainted with the New England trade and can furnish first-class reference. Address C. V. D., care Jewelers' Circular.

AS AUDITOR OR CHIEF BOOKKEEPER and office manager; expert accountant and bookkeeper, good credit man and correspondent, possessing executive ability and tact; systematic, with modern ideas and methods, twelve years' practical business experience, several with leading silverware manufacturer, desires engagement; capable in every respect of assuming entire management of accounting department, collections, etc.; references as to ability, integrity, etc., unexceptional. Address Accountant, care Jewelers' Circular.

Help Wanted.

OPTICIAN—First-class young man for fine jewelry store in a Middle States city about size of Cleveland. Benedict, care Jewelers' Circular.

WANTED, by a first-class jobbing house, a salesman for the south and southwest; good salary to right party. Answer P. M. V., care Jewelers' Circular.

WANTED—A salesman to carry a line of mounted diamonds; favorable arrangements will be made with right party. Address "Mann," care Jewelers' Circular.

WANTED—Experienced flatware salesman to take as side line guaranteed high grade; state experience and salary wanted, giving full particulars. Wm. H. Rogers Co., Plainfield, N. J.

WANTED—A first-class diamond setter, jewelry repairer, and optician; must be up to date and willing to work; permanent position to right man; best of references required. Address Connecticut, care Jewelers' Circular.

WANTED.—A diamond importing firm will make arrangements with a good salesman visiting towns of from 10,000 to 30,000 inhabitants, to carry a small but well assorted line of loose goods as a side line, on commission or share of the profit. Address Side Line, care Jewelers' Circular.

WANTED—AN EXPERIENCED SALESMAN to travel principally in the Middle Western States with a large and complete line of watches and jewelry, beginning Jan. 1; only those having an established trade need apply; liberal terms to the right man. Jonas Koch, 37 Maiden Lane, New York.

WANTED—A watchmaker; must be accurate and rapid; prefer one who can assist with engraving if necessary; for large establishment; send samples of engraving, references; state age, salary wanted, and when open for an engagement; only first-class man need apply. Address "Southern," care Jewelers' Circular.

AN EXPERIENCED JEWELRY traveling salesman, also house salesman who can take charge of order department; each must be able to take an interest in the business of $2,000 or more; investment safe; capital wanted to further develop an established and rapidly growing successful business. This is a good thing and will bear close inspection, and you must fill the bill, otherwise don't waste your stamps. Address "Good Watch Salesman," care Jewelers' Circular.

TRAVELING SALESMAN, first-class, for jewelry trade, who can make an investment in business of from $3,000 to $5,000; dividends and absolute safety guaranteed; can make a year's trial before active interest is taken if desired; a thoroughly established and growing concern that has decided advantages over any other in America; manufacturer's line; own and control all trademarks; established business, etc.; position is an opportunity that is valuable; unless you will make and can stand critical investigation, and fill the above conditions, don't answer. Address "Manufacturer's Partner," care Jewelers' Circular.

Business Opportunities.

FOR SALE—A jewelry and stationery business in live manufacturing town of 5,000 in Western New York; best location; inventory about $1,000; part cash, balance on time; a good opening for a young man with small capital. Address E., 21, care Jewelers' Circular.

$2,500 BUYS leading jewelry and optical business in factory town of 4,000 population in northern New Jersey; established eight years and paying good profits; price includes fixtures and clean stock at liberal discount. Address S. V. Sherrer, general delivery, Easton, Pa.

To Let.

STORE AND OFFICES TO LET; rent $150 and up; also for light manufacturing; 41 and 43 Maiden Lane, Knapp Building, New York.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway; very low terms for right party. Inquire 40 E. 19th St., New York.

IN UNION SQUARE (Broadway), part of very desirable store, admirably adapted for a silversmith, jeweler, or optician. For particulars address A. B. C., care Jewelers' Circular.

Miscellaneous.

WANTED, GOOD LINE to carry on commission through the south and west. Address "E. C.," 3021 Gilbert Ave., Cincinnati, O.

WANTED—Small office or part of one, suitable for diamond business. Address particulars and terms, H. A. M., care Jewelers' Circular.

AN EXPERIENCED traveling man, thoroughly acquainted with high class trade, wants a good factory man as a partner; one who can furnish some capital preferred; give all particulars in replying. Address D. F., care Jewelers' Circular.

Better Than Ever.

No book published in the interests of the Jewelry Trade has been so favorably received and so highly praised as

"TRADE-MARKS of the Jewelry and Kindred Trades."

The work has just been still further augmented by the addition of a

Supplement, containing 250 Marks,

which added to the number originally published makes a total of

Over 2,250 Trade-Marks.

This comprises every trade-mark in the Jewelry and allied trades.

Copy of the Book and Supplement, **$3.00**

SEND FOR SAMPLE PAGES AND CIRCULARS

The Jewelers' Circular Publishing Co.

11 John St., Cor. Broadway,

Corbin Building. NEW YORK

ESTABLISHED 1840 — TRADE MARK — SIMONS BRO. AND CO. — SILVERSMITHS, JEWELERS. — PHILA, NEW YORK. CHICAGO.

MAKERS OF GOLD AND SILVER THIMBLES.

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXVII. CHICAGO, WEDNESDAY, DEC. 7, 1898. No. 19

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to Stephen Parlin, 270 Garfield Ave., (Telephone, Main 2137) Chicago, will receive immediate attention.

TRADE CONDITIONS.

T. Y. Midlen, Gorham Mfg. Co.—"The people seem to have the money to spend and the inclination to indulge in presents. I think the weather will be a decided factor in the December business. Give the country fine weather, and trade will be enormous. Every one calling here speaks very hopefully. It is the same now as in former seasons—the whole country demands the same class of goods at the same time, and it can't be supplied."

J. R. Davidson, T. Zurbrugg & Co.—"We have had the biggest trade since 1892, and would have exceeded that year considerably if we could have produced the goods fast enough."

Manager Lester, of the Chicago house, New England Watch Co., says returns from their travelers in the northwest far exceed last year's volume of business.

Towle Mfg. Co.—"Orders are quite liberal as to quantities. Our November was the largest November business we ever had, and we handled 25 per cent. more goods than in the same month of 1892."

A. L. Sercomb, Meriden Britannia Co.—"We are doing lots of business and working nights the same as in the olden days, when trade was at its height. We receive letters by every mail stating that trade is as good in the west, proportionately, as it is with us, and therefore look forward to a bright and happy 1899."

C. J. Dodgshun, Waterbury Clock Co.—"Our men on the road are nearing home, but are taking orders right along. Orders are keeping up better than in the past, and are larger for this season of the year than formerly. Collections are very good."

Ira Harrison, St. Francis, Kan., it is reported, has moved to Denver, Col.

Sigmund Stern, of Stern Bros. & Co., called on the trade here the past week.

John Bohner, manager for S. C. J. Peterson, Morris, Ill., was in picking up his holiday stock.

A. O. Elliott, Savanna, Ill., whose card bears the motto, "We play second to none," was in buying last week.

Brumer Bros., Clinton, Ia., who were among the buyers here last week, report business is excellent with them.

J. S. Buford, buyer for Phillips & Buttorf Mfg. Co., Nashville, Tenn., was looking over stocks here last week.

Waldo Bliss has opened a store in Willow Lake, S. Dak. He is a graduate optician and a practical watchmaker and engraver.

Mr. Alister, of B. F. Norris, Alister & Co., and wife have returned from California, where they were called by the death of Mrs. Alister's sister.

Pollard & Couthway, with general stores at Bloomington, Quincy, Springfield and Ottawa, Ill., both visited the plated ware trade here last week.

President Edwards, of the Holmes & Edwards Silver Co., was at the Chicago salesroom of the company Friday; also Charles H. Schoen, their St. Louis representative.

S. A. Galpin, president of the New Haven Clock Co., left for the east Saturday after a week's visit at the Chicago office. Mr. Galpin returned well pleased over the western outlook.

The jewelry booth at the Hebrew Charity Fair at the Auditorium was acknowledged the prettiest booth there and was crowded daily. Mrs. Harry Hahn presided at the jewelry booth, assisted by a number of Chicago's handsomest society girls.

C. K. Giles was assaulted by footpads recently at the intersection of Kinzie St. and Fifth Ave. He was struck in the face and knocked insensible. The motive was supposed to be robbery, but the thieves hastened away without booty. Mr. Giles was taken to a nearby drug store and revived. No serious injury resulted.

The Wm. L. Gilbert Clock Co. have leased 6,000 square feet of floor space on the third floor of the Silversmiths' building, 131-137 Wabash Ave., and will move into the new quarters the last of the month. "We are reducing stock rapidly these days by reason of an enormous Fall trade, and it doesn't look as though we would have much left to move when the month is over," said manager Grove Sackett. "We will have a very nice place for our business," he added, "and our showrooms will be a conspicuous feature." The plans as made by Mr. Sackett include also every convenience for the receiving and quick shipment of goods. Showcases, tables and shelves are arranged to show the full line to best advantage and the late designs will have an attractive setting in their new home.

Buyers were numerous here last week. Among them were: E. C. Pike, Kankakee, Ill.; J. E. Haep, Montpelier, O.; A. K. Camp, Milwaukee, Wis.; J. W. Eddy, Kewanee, Ill.; W. A. Bowen, Kewanee, Ill.; L. D. Dana, Antigo, Wis.; Brumer Bros., Clinton, Ia.; E. T. Mudge, Homer, Ill.; W. H. Barker, Sanborn, Ia.; Henry Bromberg, Battle Creek, Mich.; John Bohner, Morris, Ill.; E. E. Freeman, Oakland, Ia.; J. P. Lutyen, Flannigan, Ill.; A. O. Elliott, Savanna, Ill.; J. Mednikow, Milwaukee, Wis.; T. C. Richardson, Evansville, Wis.; Ed. Seitz, Peoria, Ill.; O. L. Woodward, Clinton Junction, Wis.; C. E. Hankwitz, South Chicago, Ill.; E. L. McDowell, Arkansas City, Kan.; W. H. Vail, Valparaiso, Ind.; J. S. Buford, Nashville, Tenn.; Fred Eynatten, Peoria, Ill.; C. M. Hunnicutt, Rockville, Ind.; Mr. Plain, Trask & Plain, Aurora; F. M. Younglove, Constantine, Mich.; Gragg Bros., Goshen, Ind.; N. V. Cole, Michigan City, Ind.; W. W. Denny, Aurora, Ill.; Frank Ricketts, Charleston, Ill.; F. C. Taylor, Hastings, Minn.; E. E. Chandler, Boone, Ia.; Mr. Volkmann, of Volkmann & Wambach, Kankakee, Ill.; Aug. B. Eggler, Dundee, Ill.; L. H. Johnson, Pullman, Ill.; J. H. Allen, Allen & Son, Marseilles, Ill.; B. T. McNeil, Pueblo, Col.

San Francisco,

TRADE CONDITIONS.

The San Francisco jewelry houses appear to be doing a fair amount of business and now that the holiday trade has started in, it is expected that business will go with the usual Christmas rush. There appears to be a scarcity for the time being of working jewelers. One firm has advertised in the daily papers and has tried all other available means to procure a jeweler, but has not succeeded. Eastern salesmen are very scarce in town at present. During the past week the following dealers were in town: M. Friedberger, Stockton, Cal., and Mr. Keshishyan, Fresno.

Wm. K. Barmore expects to start in business again shortly.

O. H. St. John, Fort Bragg, has just completed a course in optics at the Standard Optical Co.

Jacob Macowsky, 211 Kearney St., has taken the store adjoining and is going to fit it up in fine style.

Sanford & Co., opticians, announce their retirement from business, owing to the failing health of A. Sanford.

H. Manifold has fitted up his store all anew and is showing an elegant line of fine jewelry and silver ware.

John Walter Smith, a watchmaker, just from England, has accepted a position with Allan Marshall, 134 Kearney St.

M. Bravalatsky, jeweler, 289 7th St., swore to a warrant in Judge Mogan's court last week for the arrest of M. Gorton on the charge of embezzling a pair of diamond earrings, a diamond scarf pin and a gold pin, all valued at $180. Bravalatsky says he gave Gorton the jewelry to sell on commission and that Gorton appropriated it to his own use.

Frank W. Barnes, Uxbridge, R. I., will open a branch store in Whitinsville, R. I.

R. H. Brabb, Marlette, Mich., has closed his jewelry store and will leave for Ypsilanti, Mich.

E. H. Ray retires Jan. 1 from Shuttles-Ray Jewelry Co., Dallas, Tex., and the firm style becomes Shuttles Bros. & Lewis.

Detroit.

Jewelers here report a dearth of working card engravers and stampers. Business in this line at present is rushing and they say it is almost impossible to obtain good men.

Jobbers report mail orders to be larger than usual at this time of the year, although country buyers have not put in an appearance in unusually large numbers. Among those here last week were: William Gribben, Carsonville, Mich., and C. E. Montfort, Utica, Mich.

A unique excursion in the shape of a junket of Detroit business men to meet customers in the State, started early last week, consuming five days. A special train was elaborately fitted out and 40 representatives of Detroit wholesale houses and manufacturers of all lines went along. They received a most hearty greeting, but discovered that their trade in north Michigan and southwestern Michigan is being monopolized by Chicago dealers, owing to alleged discrimination in favor of the "Windy City" by the railroads. In north Michigan, however, Detroit wholesale jewelers get more than their share of the trade, traveling men thoroughly canvassing that territory.

Indianapolis.

L. Swope, Terre Haute, Ind., has returned from a business trip to New York.

Jos. Hummel, Muncie, Ind.; J. A. Meissen, Cicero, Ind., and H. L. Rost, Columbus, Ind., were among last week's purchasers from the Indianapolis jobbers.

Nov. 27 burglars entered the drug store of A. H. Caldwell, on E. 10th St., and stole over $250 worth of jewelry. An entrance was forced through a rear transom. A cash register and a valuable collection of old coins were also taken. Among the jewelry taken were a number of different kinds of secret order emblems.

Kansas City.

R. G. Searl has opened a new store at 117 E. 12th St.

W. S. Crellin, Topeka, Kan., has redecorated the interior of his store.

J. A. Oskamp, formerly in the jewelry business in Cincinnati, is now employed by Jaccards, this city.

C. A. Kiger has left for an extended western trip. On his return from his last trip he reported business as very bright in the northwest.

The Meyer Jewelry Co. are contemplating adding considerable new machinery to their shop and making some changes to give increased space.

Among the out-of-town buyers here last week were: A. Z. Megede, Richmond, Mo.; C. A. Ball, Hennessy, O. T.; C. W. Nelson, Cameron, Mo.; Mr. Woolard, Olathe, Kan.; E. E. Foreman, Greenleaf, Kan.; C. E. Conklin, Chanute, Kan.; E. E. Seaman, Odessa, Mo.

The committee on building for the new Convention Hall being built in this city recently adopted the novel scheme of having a concert the first of the year and with tickets give prizes, which are to be donated by the merchants of the city. Among the prizes recently given by the jewelers of the city are a handsome gold watch, by A. S. Carpenter; gold watch, Jaccards; gold chain, J. R. Mercer, and opera glasses, C. L. Merry.

Louisville.

TRADE CONDITIONS.

The holiday season has opened very auspiciously for the jewelers and opticians of this city, the outlook at present, seemingly, being brighter than at any time for years previous. The demand for bridal gifts has been unusually brisk, the past month having witnessed some of the most brilliant weddings among Louisville's "four hundred."

John Brands, who has been connected with J. K. Lemon & Son for the past 12 years, has resigned to accept a position with F. A. Hard Co., Chicago.

Robert Jewel, who was with C. P. Barnes & Co. for years, has accepted a position with Rodgers & Pottinger Jewelry & Optical Co.

The following traveling representatives were last week in Louisville, Ky.: Chas. E. Dorr, Gorham Mfg. Co.; Ben. Spier, Spier & Forsheim; J. C. Miller, H. Keck Mfg. Co.; John Bucher, Rogers, Smith Co.; Chas. Williams, Gorham Mfg. Co.; I. Price, Byron L. Strasburger & Co.; Chas. B. Bartlett, Whiting Mfg. Co.; L. F. Clark, Reeves & Browne; Robert B. Steele, J. B. Bowden Co.; W. H. Gregory, Strobel & Crane, and Geo. W. Birnbaum, Ehrlich & Sinnock.

Columbus, O.

TRADE CONDITIONS.

A round among the dealers last week develops the fact that they are very busy. In fact, THE CIRCULAR representative could secure an interview with only one or two of them, but enough could be seen to convince him that matters were quite different from what they were this time last year. The goods being examined and purchased are of a good quality and people are able to pay for them.

Trade at the New Columbus Watch Co.'s works and at the wholesale house of Albert H. Bonnet is increasing very rapidly as the holidays approach.

Goodman Bros. have now placed their goods in their new room, corner of State and High Sts. Besides a full line of jewelry, they have put in a good assortment of cut glass, fancy pottery and other goods of this kind.

Last Thursday the show windows in H. Cole's optical store caught fire in a peculiar manner. Among other things in the window was a large magnifying glass which happened to be placed so that the sun's rays fell directly upon it. The rays were focussed upon the material with which the window was trimmed and a fire was the result. It was noticed, however, at once,

The case of the Dueber Watch Case Mfg. Co. against Charles A. Dougherty *et al.* was filed in Supreme Court, in Columbus, last week. It was appealed from the Stark county courts. The suit involves a share of stock sold to satisfy a claim against John A. Coburn, a stockholder.

Burglars robbed the home of jeweler Gus Hessenauer, 405 S. High St., last Tuesday night. They secured a gold watch, gold rope chain, a diamond ring, etc., value $200.

Dan I. Murray,
America's Leading Art and Jewelry AUCTIONEER.
...EXPERT IN DIAMONDS...
and High-class Goods, Chromatic Arts, Cut Glass, Fine China, Leather Goods, Etc.

Twenty years' experience in the wholesale, retail, manufacturing and importing jewelry business.
I have made successful sales in bicycles, dry goods, and every kind of Oriental goods.
I pay my own expenses. Dealers have no risks to run. I have never failed to move a stock. I work on commission.
My methods are new and original. Write me for terms, etc.
I would advise customers thinking of holding a December sale to **wire** me at once.
No. 126 State St., Room 602, CHICAGO, ILL.

THE PLANCHAMP & BECKER CO.
Watch Case Repairers and Engravers.
GOLD AND SILVER PLATERS,
63 & 65 EAST WASHINGTON ST.,
TOP FLOOR .... CHICAGO.

Chicago Gold Pen Repairer.
GOLD PENS.

Send me your work. **Repairs of all kinds.**
S. N. JENKINS, 103 State St., Chicago, Ill.


Colonial
STERLING SILVER
JELLY SPOON.
TOWLE MANUFACTURING COMPANY,
NEWBURYPORT, MASS.
CHICAGO.

Cincinnati.

Mr. Labusher, northwest traveler for O. E. Bell Co., has returned from an extended trip, reporting fine trade.

James Haslan, of the John Holland Gold Pen Co., has returned from a western trip and reports business out as far as Colorado to be very fine. All the jewelers expect a big holiday trade.

Horace B. Dunbar, proprietor of the Gibson house, which some time ago went into receivers' hands, has filed a petition in bankruptcy, giving his assets at $150, and his liabilities $53,520.

Algernon F. Chapman, formerly with the old Duhme Co., in charge of the silver department, has resigned from the Duhme Co. and become associated with Duhme Bros. in their new store.

The Duhme Co. will have their holiday opening this week, at which they will give to every lady visitor a sterling silver wish bone souvenir spoon. From now on they will keep open evenings until 9 o'clock.

Among the prettiest windows in town for the holidays are those of Oskamp, Nolting & Co. One window, at the corner, extending 15 feet along the 5th St. side, cost $75 to decorate for the display. The background is royal purple velvet with white silk hangings tied with lavender ribbons. Pedestals and raised forms surrounded by miniature electric bulbs enhance the display magnificently.

St. Louis.

The retirement from the retail trade of S. A. Rider, 705 Washington Ave., is announced.

Among members of the trade here last week was Wm. F. Nye, the manufacturer of watch and clock oils, New Bedford, Mass.

E. Jaccard Jewelry Co. have rented the store next to their branch at 516 Locust St. for storage purposes.

A directors' meeting of the Retail Jewelers' Association of Missouri will be held on the 7th inst. The date for the annual banquet will be determined on at this meeting.

Among out-of-town jewelers here last week were: W. A. Halliburton, Steelville, Mo.; John Roark, Winchester, Ill.; C. E. Randle, Litchfield, Ill.; Fred Simon, Collinsville, Ill.; Peter Ziegel, Nashville, Ill.; F. Harold, Jerseyville, Ill.

E. Jaccard Jewelry Co. held their Christmas opening on the 1st inst. The store was elegantly decorated, an orchestra was in attendance, and as an added attraction Della Fox's diamonds were on exhibition. The actress was playing in St. Louis last week.

F. H. Niehaus & Sons Jewelry Co. were robbed of two watches from an outside showcase on the 30th ult. The store is situated on 6th St., between Oliver and Locusts Sts., on a crowded thoroughfare. The case rested on the pavement, and the thief evidently kicked in the case and took the watches therefrom. No one saw the act, and the watches, which were of a cheap variety, were valued at about $30.

Pacific Coast Notes.

R. A. Curry has opened a jewelry store in Cloverdale, Cal.

E. Praet, Woodland, Cal., went to San Francisco a few days ago to purchase a stock of holiday goods.

In a fire in Keswick, Cal., last week, G. A. Sparks, jeweler, suffered to the extent of $400; no insurance.

Pacific Northwest.

B. F. Prindle, Fossil, Ore, has sold his jewelry store to Tom Freeman.

The jewelry stock of E. M. Wheat, Morrow, Ore., has been attached for $131.

Geo. L. Calkins, Nampa, Idaho, has addded to his jewelry stock a line of notions, etc.

J. & W. L. Pattenaude have been registered as proprietors of the Pattenaude jewelry store, Nelson, B. C.

Burnett Bros., Chehalis, Wash., are preparing to enlarge their quarters for the reception of optical parlors.

Frank Kelley, Moscow, Idaho, has moved into new quarters and considerably enlarged his stock of jewelry.

It is rumored in Centralia, Wash., that a new first class jewelry store will be opened in that town by Burnett Bros., of Chehalis.

Jacob Bros., new jewelers at McMinnville, Ore., have received their stock of goods and are now ready for the holiday trade.

The 22d annual opening of Adler's Crystal Palace, Baker City, Ore., took place Nov. 30. Mr. Adler has 5,000 feet of floor space.

C. S. Johnson & Son have closed out their jewelry business at Vancouver, Wash., and have removed their stock to McMinnville, Ore.

Max Lewin, Pendleton, Ore., recently suffered a burglary loss, about $150 worth of goods from his jewelry department being taken.

C. S. Johnson, who has been in business for more than 10 years at Vancouver, Wash., last week pulled up stakes and started for St. Louis, Mo.

Mrs. A. B. Kleiser, a lady commercial traveler, was recently in Victoria, B. C., in the interests of the wholesale firm of A. & A. B. Kleiser, Toronto, Can.

Another very successful opening took place at Leys' jewelry store, Butte, Mont., the fourth week in November. To every customer making a purchase amounting to $1 a handsome souvenir was given. The store was made very attractive by gorgeous window decoration of four fancy pillars surmounted by a fancy roof and trimmed with flowers and greens.

The jewelers of Tacoma, Wash., have been somewhat surprised that in Miss Hanford's plans for a $10,000 silver service for Dewey's flagship *Olympia*, named after the capital of the State, nothing has been said about making the gift of native silver. It is suggested that it would be appropriate to have the entire set made of ore or bullion contributed by Washington miners, which would give it a value far more than its intrinsic worth, and would advertise the mines in every part of the world.

We will give you a Watch Case

an Open Face Case, guaranteed for 25 years ABSOLUTELY FREE if you order BY MAIL, 12 Filled Cases previous to Jan. 1st.



No. 4008.

HERE IS A SAMPLE OF THE VALUE WE GIVE

One 18 size, one 16 size, one 6 size, one 0 size 14Kt. hunting engraved case, warranted for 25 years; also one each 16 and 18 size open face, warranted for 25 years and one handsome plush show case mat.

6 Cases and 1 Mat for $34.30 net.

ALL HANDSOME DESIGNS.

If not the biggest bargain you ever purchased in cases, return at our expense and we will refund your money, your express charges and your postage stamp.

We will engrave, or engrave and engine turn any style case desired and ship day order is received. Will match any other pattern or engrave monogram, landscape, house, bicycle, carriage, locomotive, horse, dog, any emblem, or anything that can be put on a full bascine plain polished 14Kt. watch case, any size

Exclusive Agency given to one live jeweler in each town or city.

Write us for Large Catalogue and special proposition.

The Bell Watch Case Co., Cincinnati, ...OHIO.

JEWELERS' CO., *Louis J. Hendricks, PROPRIETOR,* Importers of DIAMONDS AND PRECIOUS STONES

.....AND..... MANUFACTURERS OF FINE GOLD JEWELRY. PROMPT ATTENTION TO TRADE REPAIRS. Engraving.

415 TO 419 RACE STREET, CINCINNATI, O.

Trade Gossip.

R., L. & M. Friedlander, dealers in diamonds, American watches and jewelry, 30 Maiden Lane, New York, have just issued their semi-annual pocket price list of American watches. Jewelers who have not received a copy can procure one on request.

"Electric Turntables" is the title of a catalogue issued by Frederick Pearce, manufacturing electrician, 79 John St., New York, illustrating his well known electric revolving show stands for window display purposes. These show stands, which are made in various styles and sizes, admit of a greatly increased show window display and also materially enhance the attractiveness of the window. The stands are comparatively inexpensive and can be run steadily for 10 hours per day at the cost of two cents. The catalogue can be obtained for the asking.

The following correspondence anent the presentation of a "Dewey" watch to the hero of Manila by the W. F. Doll Mfg. Co., 13 Maiden Lane, New York, is interesting. Accompanying the watch sent to Admiral Dewey was the following letter:

NEW YORK, Sept. 3, 1898.

Admiral Dewey, U. S. S. "Olympia."

Dear Sir:

The steel in the case of the accompanying watch is a portion of the late U. S. battleship Maine, procured through the courtesy of Rear Admiral Bunce, U. S. N., and fashioned by us as part of a watch case which we stamp

"The Maine,
Feb. 15, '98."

The movement of the watch is specially made for us by the American Waltham Watch Co., and is named in your honor,

"Dewey," May 1, '98.

Kindly accept this specimen of American handiwork as a slight testimonial of the high esteem entertained for you and your gallant command by your countrymen.

With sincerest wishes for your continued health and success, believe us,

Yours sincerely,
W. F. DOLL MFG. CO.

Admiral Dewey's reply was received last Thursday, and read:

FLAGSHIP OLYMPIA, MANILA, Oct. 21, '98.

Gentlemen: I beg you to accept my hearty thanks for the beautiful watch you so kindly sent me. It reached me yesterday and is the admiration of all who have seen it. I wish also to express my appreciation of the kindly sentiments contained in your note of Sept. 3. Very sincerely yours, GEORGE DEWEY.

Connecticut.

Jeweler W. L. Smith, Seymour, has returned from a very pleasant hunting trip.

Frederick A. Pickett, jeweler, Bethel, was married Wednesday last to Miss May G. Seaver, of Brewster.

The Bristol Brass & Clock Co., Bristol, are having their spoon shop thoroughly equipped with patent fire extinguishers.

W. P. Zeigler, secretary of Parker Clock Co., received word Nov. 30 that his father died yesterday in York, Pa., and has gone there from Meriden to attend the funeral

Geo. Jepson, who was assistant superintendent of the Meriden Britannia Co. under his father, John Jepson, who was superintendent, left last week with his family for Los Angeles, Cal. He goes in hope of regaining his health.

Among the decisions handed down by the Supreme Court of Errors Nov. 29 was that in the case of the Waterbury Clock

Save Your Silver!



Ordinarily, good silverware should last a lifetime, and hold its original brilliancy quite as long, providing the right material is used in cleaning and polishing.

All polishes will make silver shine, but that is not the point; economy must be considered as well as results. This is the cardinal merit of

SILVER CREAM:

it is the most economical polish made as well as the most efficient; it saves silverware because it cleans it easily. It does not require muscular exertion to produce a lustre; its effect on silver is similar to a fine toilet soap on the hands, it simply removes the matter accumulated and leaves the surface in its natural condition, clean and highly polished, just as it comes from the factory It is impossible to put an artificial lustre on silver; the best that can be done is to restore its natural brilliancy.

Polishes that necessitate hard rubbing will gradually wear away the delicate surface of silverware, and will in time destroy the brilliancy imparted by the burnisher.

In order to introduce SILVER CREAM to new customers we are making this extremely liberal offer:

Send us an order for ½ gross of half pint bottles, the 25-cent size. The price is $9 (only 12½ cents per bottle). With the order we will send you free one gross of 1-ounce sample bottles with your name and address on the labels, also a nickeled display stand for displaying the polish on the counter, together with circulars and show cards.

J. A. WRIGHT & CO., KEENE, N. H.

Makers of the famous RED STAR CLEANING POWDER.



A USEFUL NOVELTY

Bottle Openers,

in Sterling Silver and Silver Plate. The convenience and cleanliness of this form of bottling having brought it into general use, these Openers will be appreciated for the table.

MADE BY
Goodnow & Jenks,
Stanhope and Morgan Sts.
Boston,

who have obtained the SOLE RIGHT from patentees to manufacture this article.



DAVID KAISER. FRED L. SMITH. JOHN A. ABEL

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated And Decorated Watches

IN 15 DIFFERENT SIZES. INTERCHANGEABLE PARTS.

NEW YORK OFFICE, 68 NASSAU ST. ALFRED G. STEIN, Representative.

BUY "SIMMONS" CHAINS THEY SELL!

R. F. SIMMONS & CO. ATTLEBORO, MASS. N.Y. 9-13 MAIDEN LANE.

Established 1879. Manufacturer of

LOUIS W. HRABA, **Fine Leather Goods**

29 East 19th St., New York. Exclusively for the Jewelry Trade.

Co. against Albert A. Irion. No error was found. The suit involved the ownership of a section of Great brook north of Cherry St.

Gen. George H. Ford, as president of New Haven's Chamber of Commerce and of New Haven's great social club, the Quinnipeach Club, occupied one of the leading posts of honor in entertaining Gen. Shafter, of Santiago fame, and members of his staff, and Governor Cooke, of this State, and staff last Saturday and Monday.

Calvin Tiffany's jewelry store, South Manchester, was badly damaged at the recent big fire in that town. By heroic work the jewelry store escaped the fire, but was deluged by water. Most of the bric-à-brac and the plated merchandise were removed at first. The more valuable goods, as diamonds, watches, etc., were in the large safe which escaped destruction.

Jeweler S. H. Kirby, New Haven, presided at the meeting of the New Haven Retail Merchants' Association, which took action regarding the death of S. A. Howe, president of the association, whose funeral occurred Dec. 1. Mr. Kirby is vice-president of the association. Among the many merchants and firms that closed their stores during the funeral were: The Geo. H. Ford Co., S. H. Kirby & Son, J. H. G. Durant, H. Alderman, Solomon Fry, Wells & Gunde, S. Silverthau & Sons, the S. Goodman Co. and C. J. Monson & Co.

Charles K. Johnson, Morristown, N. J., has sold his store and will engage in the same business at Madison.

"I would not take DOUBLE what I paid you for my Omega Watch, if I could not get another one just as good," is what a jeweler heard the other day from one of his customers. You can hear the same reports from your customers if you sell the "OMEGA." Isn't it a satisfaction to sell watches that are sold only to the Jewelry trade, thereby insuring you a fair profit?

Send for Price-List.

EDMOND E. ROBERT, 3 Maiden Lane, NEW YORK.
CROSS & BEGUELIN, 17 Maiden Lane, NEW YORK.
} SOLE SELLING AGENTS.

Omega Watches

OVER 1,000,000 IN USE.



O SIZE, PENDANT SET—WITH SECOND HAND.

The "Omega" are ALL pendant set, made in O and 16 size—fit Waltham cases.

Made in 5 different grades as follows:

7 Jewels, Expansion Balance, Double Roller, Nickelized.
15 Jewels, Expansion Balance, Double Roller, Nickelized.
15 Jewels, Expansion Balance, Double Roller, Nickel Pat. Reg.
17 Jewels, Expansion Balance, Double Roller, Nickel Pat. Reg., adjusted.
17 Jewels, Expansion Balance, Double Roller, Nickel, adjusted to 5 positions.

WARRANTED FINE TIMEPIECES.

ALL PARTS INTERCHANGEABLE.

Above made to order with dealer's name if desired.

MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

Jewelers' Schemes and Ideas.

H. R. Woodward, jeweler, Norwich, Conn., recently placed in his window a 14-karat gold watch and priced it at $30. The price was reduced 25 cents each day until the watch was sold.

*

The show windows of James Leslie, jeweler, Sparks St., Ottawa, Can., recently contained the cups, shields, badges, etc., to be competed for at the D. R. A. meet. The whole was most advantageously placed in the window with a stack of rifles at each of the rear corners, back of all being a large Union Jack. Military men pronounced this military window to be the finest of the kind they ever saw.

*

Rixton, jeweler, Passaic, N. J., recently gave away free samples of a silver polish.

*

The Waltham Jewelry Co., Waltham, Mass., have on exhibition in their window the model of a lever escapement which attracts the attention of many passers-by. This lever escapement was constructed by W. A. McPhee, of Canton, N. Y., now a student at the Waltham Horological School.

*

Robt. S. Gardner, Derby, Conn., gave in a recent ad. the following figures:

A Watch Ticks 141,912,000 Times Every Year.

The various wheels revolve from 8,768 to 4,730,450 times annually. And yet we commonly find watches that have been allowed to run five years without cleaning or fresh oil

If your watch is a good one, treat it as you would any other piece of machinery.

Such figures prove interesting to many readers and in the above case are a strong argument why watches should be taken care of and periodically cleaned and overhauled.

*

Osborn Gillette, Woburn, Mass., announced in the local papers last week the winners in his guessing contest in a six-inch double column ad., reproduced here:

GILLETTE'S GUESSING CONTEST.

PRIZE: OPAL RING.

Number entered store in the month of November as per record kept daily **3746**

Nearly 100 registered.

LILLIAN DRISCOLL, 26 Bow St., guessed and is the nearest. **3397**

Henry A. Walsh guessed 4100.

Eva Langill guessed 3313,

OSBORN GILLETTE,

Manufacturing Jeweler,

379 MAIN ST., WOBURN.

The Freezing Window Question Again Up.

AGAIN has the time of year come when THE CIRCULAR office is the receiver of such letters as the following:

RENO, Nev., Nov. 28, 1898.

Editor of THE JEWELERS' CIRCULAR:

Please let me know what the best way is to prevent windows from freezing. I read several articles in your esteemed paper, but mislaid same. I therefore would be obliged to you if you will write me a few lines on the subject.

Yours truly, R. HERZ.

In THE CIRCULAR of Dec. 15, 1897, was published an article on this subject. We have known jewelers who followed the instructions therein with success.

Financial Management of a Retail Business.

By GEORGE L. PUTNAM, in *American Stationer.*

IT is a matter of prime importance to the retail merchant that he should save the discounts on his bills. It is said that in Hendrix Hudson's time Manhattan Island sold for 20.0.0. It is also asserted that that 20.0.0.. maintained at compound interest from that date to the present time, would buy the entire island with all the buildings upon it.

The cash discounts in the dry goods trade are 6 per cent. from a four months' bill, which is equal to 18 per cent. per annum. No merchant can afford to lose the advantage which this discount represents. I know, intimately, a merchant who has done a business in excess of $400,000 per year for 25 years past. Instead of discounting his bills he has drawn money from his business from time to time, which he has invested in real estate and other outside matters. There has never been a time that the outside investments would sell for what they cost him. I estimate he has lost directly not less than $16,000 per year in discounts during all the years he has been in business. During all that time he has been slow in his payments, and indirectly he has made an additional loss by having to pay long prices for his goods. The discounts of themselves would have made him rich. They would have aggregated some $400,000. The merchant is still slow in his payments and is now looking for a partner.

Another element of danger to the retail merchant is drawing money from his business to build a store. I have known many prosperous and successful merchants ruined by so doing—men who always had discounted their bills previously, but who were unable to do so after building a store. What cost them $10,000, $15,000 or $20,000 oftentimes could not be sold for half what it cost. Very generally these merchants could rent a store for less than it cost them in interest, insurance and taxes to own it.

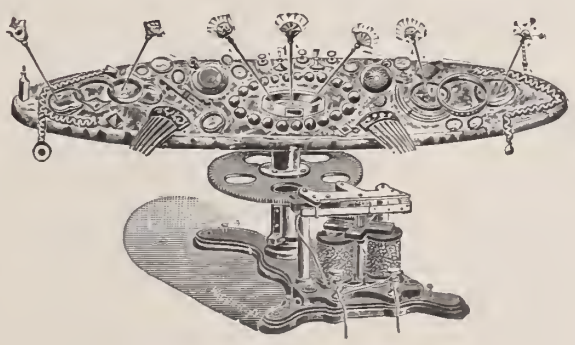
I would strongly recommend a retail merchant to remain in the old store, where he is doing well.

Make More Attractive

your window display for the Holidays, and purchase one of our

ELECTRIC REVOLVING SHOW STANDS

The Best Window Attraction in the World.



Made in various styles especially for Jewelers . .

Run steadily 10 hours per day at a cost of 2c.

SEND FOR ILLUSTRATED CIRCULAR

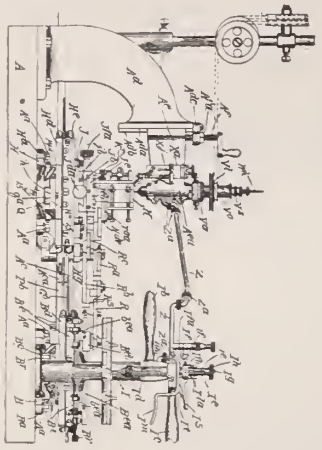
FREDERICK PEARCE,

77-79 John Street, NEW YORK.

The Latest Patents.

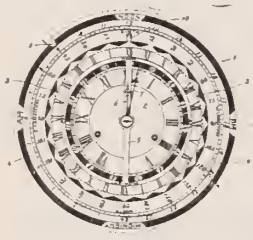
ISSUE OF NOVEMBER 29, 1898.

614,845. ENGRAVING-MACHINE. NICHOLAS DEDRICK, Chicago, Ill. Filed Apr. 16, 1897. Serial No. 632,387. (No model.)



In a punch or matrix cutting or engraving machine an actuating and an actuated carrier, each having two travelers, whose movements are transverse to each other, one traveler of the actuated carrier being carried by the other traveler of the same carrier, movement-communicating connections from the two travelers respectively of the actuating-carrier to the actuated carrier, the travelers of one of the carriers being relatively adjustable to vary the angle between their respective movements.

614,937. TIMEPIECE-DIAL. CHRISTOPHER F. DIETZ, New Orleans, La. Filed Feb. 5, 1898. Serial No. 669,272. (No model.)



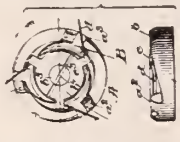
In a timepiece adapted to show simultaneously the universal time and the time of any desired longitude, the movable ring 3 adapted to be driven by clockwork and to turn with the hour hand in setting and provided with a pointer 10, corresponding in position to the said hour hand as well as a series of 24 graduations running from "XII" to "I" in reverse order and duplicated, a concentric, circularly-adjustable ring, provided with a circular series of graduations with numerals, from "1" to "24," a fixed dial with the usual hour-marks and a concentric series of graduations for longitude arranged as described and the ordinary hour hand and minute-hand traveling over the face of the dial.

615,007. PEN-HOLDER. GEORGE D. WOBBE, St. Louis, Mo. Filed Feb. 14, 1898. Serial No. 670,251. (No model.)



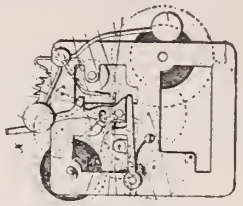
A penholder comprising an inner pen-holding tube or section having longitudinally-slit walls, an outer casing loosely passed over and embracing the peripheral walls of said tube, and a bar located within the tube and connected to the outer casing and having a yielding connection with the interior of said tube.

615,035. DEVICE FOR FORMING BREGUET COILS. ISIDOR MOSS, Waltham, Mass. Filed Apr. 5, 1897. Serial No. 630,675. (No model.)



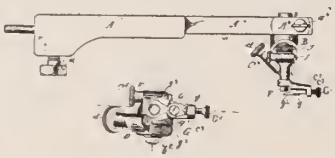
In a device for forming Breguet coils or the like, a templet having a plurality of shoulders or surfaces arranged coaxially and adapted respectively to receive stock for and to form said stock at one and the same operation into a plurality of coils having like dimensions.

615,044. ALARM-CLOCK. WILSON E. PORTER, New Haven, Conn., assignor to the New Haven Clock Co., same place. Filed June 28, 1897. Serial No. 642,581. (No model.)



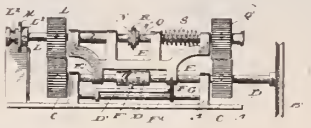
In a repeating alarm-clock, the combination with the time-train thereof including a center arbor, of alarm mechanism including lockwork which is located above the said center arbor, an alarm-wheel outside of the said train and located above the said center arbor in close proximity to the said lockwork for intermittently releasing the alarm mechanism after the same has been released by the action of the time-train in the usual manner, means for carrying the said alarm-wheel, operating connections between the said alarm-wheel and the time-train which drives the alarm-wheel continuously, a repeating-lever coacting with the said alarm-wheel and lockwork, and a shut-off lever coacting with the repeating-lever for shutting off the alarm and for clearing the said repeating-lever from the alarm-wheel whereby the time-train is relieved of the drag of the repeating-lever.

615,083. DIAMOND-POLISHING TOOL. JAMES W. LYON, New York, N. Y. Filed Aug. 5, 1897. Serial No. 647,216. (No model.)



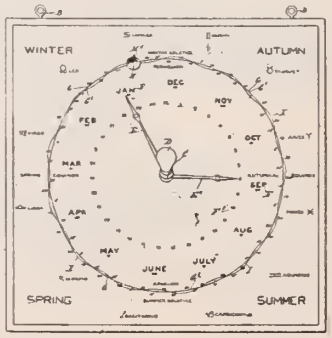
A diamond-polishing-tool, the members G, G, pivotally supported and having inner gem-clamping fingers in combination with adjustable means for holding the members against opening.

615,089. LENS GRINDING MACHINE. HERMAN E. MURDOCK, Portland, Me. Filed Mar. 5, 1898. Serial No. 672,721. (No model.)



In a lens-grinding machine, the operating-shaft, mounted in a suitable frame, a rack mounted loosely on said operating-shaft, lens-carrying shafts carried by the rack and geared connection between same and the operating shaft, a cam-grooved member on the operating shaft, a shaft adapted to travel with the said rack, and having a lug engaging in the said cam-groove.

615,098. CALENDAR-TELLURIAN. GRANT B. NICHOLS, Wapakoneta, Ohio. Filed Mar. 17, 1898. Serial No. 674,201. (No model.)



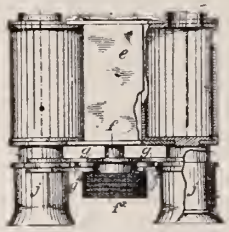
615,133. WAIST-BELT. SAMUEL BIENENZUCHT, New York, N. Y. Filed Sept. 22, 1898. Serial No. 691,571. (No model.)

In a belt, a pliable section provided with a binding, which binding consists of a front section, a back section and a connecting edge section, a portion of the



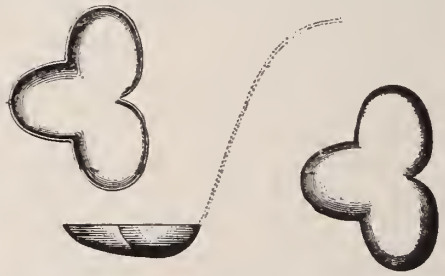
said sections being struck up to form fastening devices for connection with an opposing section.

615,229. PRISMATIC BINOCULAR FIELD OR OPERA GLASS. JOHN H. BARTON, London, England. Filed July 6, 1898. Serial No. 685,265. (No model.)

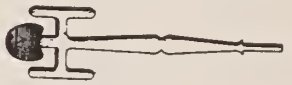


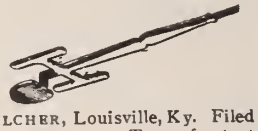
In prismatic binocular field or opera glasses, the combination with the objectives, of bodies carrying the prisms, eyepieces movably mounted with respect to said objectives, and means adapted to impart to said eyepieces partial rotary movement about the optical centers of the objectives.

DESIGN **29,725.** SPOON OR SIMILAR ARTICLE. HENRY M. WILLIAMS, Fort Wayne, Ind., assignor of one-fourth to Franz Burger, same place. Filed Aug. 8, 1898. Serial No. 688,122. Term of patent 14 years.



DESIGN **29,727.** MEMBER OF CUFF HOLDERS. JOHN V. PILCHER, Louisville, Ky. Filed Nov. 4, 1898. Serial No. 695,510. Term of patent 7 years.





EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring November 29, 1898.

250,072. DEVICE FOR MAKING VERGES AND PENDULUM RODS. ARTHUR E. HOTCHISS, Cheshire, Conn.

250,130. DETACHABLE BUTTON. JAMES C. BLAKE, Warren, assignor to Robert Barton, Providence, R. I.

250,121. EAR PIERCING INSTRUMENT. F. X. XAVERY, Chicago, Ill.

250,148. STEM WINDING WATCH. JOSEPH W. HURD, Rockford, Ill., assignor to the Rockford Watch Co., same place.

250,195. DIVIDED RING OR BRACELET. H. TOLER BOOREAM, New York, N. Y.

250,273. METHOD OF AND APPARATUS FOR DEMAGNETIZING WATCHES. HIRAM S. MAXIM, Brooklyn, N. Y.

250,277. SLEEVE OR COLLAR BUTTON OR STUD. NELS NELSON, Providence, R. I., assignor of one-half to Samuel M. Smith, same place.

250,323. WATCH CASE SPRING AND HOLDER. RICHARD F. BURKE, Rochester, assignor, by mesne assignments, to J. Harry Parker, Trenton, N. J.

OPTICAL DEPARTMENT.

Encyclopedia-Dictionary and Reference Handbook of the Ophthalmic Sciences.

Copyrighted 1898, by The Jewelers' Circular Pub. Co.

By R. H. Knowles, M.D.

[*Commenced in issue of July 6, 1898.—Continued from page 46, Nov. 23, 1898.*]

Part XII.

Binocular (*bin-oc'-u-lar*). [Latin, *bis* = twice or two + *oculus* = eye.] That which belongs in common to the two eyes. Relative to optical instruments, as in the microscope, the term refers to the kind having two eye pieces, so that both eyes may be employed at one and the same time. As pertaining to vision, it refers to the ability of both eyes to fix themselves upon an image; in other words, it is a state or condition of parallelism, equilibrium or balance of the muscles controlling the movements of the two eyes.

Binoculus (*bin-oc'-u-lus*). [Latin, *bis* = two + *oculus* = eye.] A bandage employed for the purpose of covering both eyes; in rolling it down and around the base of the brain the figure 8 is described.

Biorbital (*bi-orb'-it-al*). [Latin, *bis* = two + *orbita* = orbit.] That which is common to both orbits.

Biot, J. B. A French scientist, born 1774, and died in his 88th year. He was the author of brochures upon refraction and polarization, and propounded an important theory as to respiration, known as Biot's Respiration, which explains the periodic, normal respirations during the hours of sleep.

Black-Eye (*black-i*). [Anglo-Saxon, *blaec* = black + *eye* = eye.] A livid discoloration due to echymotic spots upon the adjacent tissues of the eyes, caused by a contusion or the result of a severe blow.

Blear-Eye (*blear'-i*). [Old English, *bleren* = to dim or blur]. An inflammatory condition of the lid of an ulcerative character. Synonym: **Blepharitis ulcerora.**

Blemmatrope (*blem'-at-rope*). [Greek, *Blemma* = to see + *trepeo* = I turn.] An instrument for the purpose of demonstrating the positions of the eyeballs in their sockets.

Blennophthalmia (*blen-off-thal'-me-ah*). [Greek, *blenna* = mucus + *ophthalmia* = inflammation of the eye.] A variety of conjunctivitis which is catarrhal in character.

Blepharadenitis (*blef-ar-at-en-i'-tis*). [Greek, *Blepharon* = lid + *aden* = gland.] An inflammation of the little pearly glands which look like small stalactytes lining the inner margin of the eyelids, the meibornian glands. **Blepharo-Adenitis** is a synonymous term from the same derivation.

Blepharal (*blef'-ar-al*). [Greek, *Blepharon* = lid.] That which pertains to the eyelids.

Blepharanthracosis (*blef-ar-an-thrak-o'-sis*). [Greek, *Blepharon* = lid + *anthrakosis* = a blackening.] An inflammation of the eyelids which resembles the appearance of carbuncles or anthrax.

Blepharedema (*blef-ar-e-de'-ma*). [Greek, *Blepharon* = lid + *oidema* = a boggy swelling.] An edematous or puffy swelling of the eyelids; when pressure is applied by means of the fingers, an indentation is made which remains for some time after the pressure.

Blepharelosis (*blef-ar-al-o'-sis*). [Greek, *Blepharon* = lid + *eileo* = I roll.] A condition of the eyelids in which the eye lashes turn in and upon the ball, producing a constant irritation with attendant inflammation, and unless the eyelashes are removed, will eventuate in total destruction of the mucous membrane of the cornea.

Blepharemphysema (*blef-ar-em-fis-e'-ma*). [Greek, *Blepharon* = lid + *emphusema* = a bloating.] A state or condition of the eyelids in which the connective tissue becomes inflated by air, so that in passing the fingers over the parts, the presence of air may be demonstrated by the feeling of crepitus, grating or crackling sounds.

Blepharis (*blef'-ar-is*), [Greek, *Blepharis* = an eyelash.] A term synonymous with eyelash.

Blepharism (*blef'-ar-ism*). [Greek, *Blepharizo* = I wink.] A symptom of a leak made upon the nervous system or a chronic symptom in which there is an inability upon the part of the patient to restrain from winking.

Blepharitis (*blef-ar-i'-tis*). [Greek, *Blepharon* = lid + *itis* = inflammation.] A general term meaning that there is an inflammation of the eyelids. When the inflammation localizes itself in the borders of the lids and is caused by uncleanliness, it is called **Blepharitis-ciliaris,** but when the inflammation is within the margins of the eyelids and is caused frequently by an error of refraction, it is then called **Blepharitis-marginalis. Ulcerative Blepharitis** is an inflammation of the eyelids which is ulcerative in character, always leaving a characteristic scar as the result of this peculiar form of inflammation.

Blepharo-adenoma (*blef-ar-o-ad-en-o'-ma*). [Greek, *Blepharon* = lid + *aden* = gland + *oma* = tumor.] A tumor resembling the secreting glands located in the eyelids.

Blepharo-atheroma (*blef-ar-o-ath-er-o'-mar*). [Greek, *Blepharon* = lid + *atheroma* = a cheesy tumor.] A soft, cheesy tumor imbedded within the tissues of the eyelids.

Blepharochromidrosis (*blef-ar-o-chro-mid-ro'-sis*). [Greek, *Blepharon* = lid + *chroma* = color + *idros* = sweat.] A peculiar condition in which a bluish sweat takes place in the eyelids.

Blepharocleisis (*blef-ar-o-cli'-sis*). [Greek, *Blepharon* = lid + *kleisis* = a shutting out.] This state is one in which the eyelids remain permanently closed.

Blepharo-dyschrea (*blef-ar-o-dys-chre-ah*). [Greek, *Blepharon* = lid + *dus* = bad + *chroma* = color.] This term applies to a mother's mark upon the eyelids, or it may apply to any discolored patch at this place.

Blepharolithiasis (*blef-ar-o-lith-i'-as-is*). [Greek, *Blepharon* = lid + *lithos* = stone.] The hard collection of concrete matter which makes its appearance within the eyelids.

Blepharon (*blef'-ar-on*). [Greek, *Blepharon* = lid.] This term has several synonyms, all of which mean the eyelid. **Palpebra, Blepharon** and **Eyelid** are synonyms.

Blepharoncus (*blef-ar-on'-cus*). [Greek, *Blepharon* = lid + *ogkos* = a swelling.] A simple benign enlargement of the eyelids caused by an infiltration of serum.

Blepharopachynsis (*blef-ar-o-pach-in'-sis*). [Greek, *Blepharon* = lid + *pachis* = thick.] A benign tumefaction of the eyelids.

Blepharophimosis (*blef-ar-o-fi-mo'sis*). [Greek, *Blepharon* = lid + *phimosis* = a closing.] A condition in which there is a phimosis or narrowing of the palpebral fissure, so that an operation for slitting of the outer, and sometimes together with the inner canthus is called for, so that the constant morbid pressure may be removed from the eyeball.

Blepharophryplastic (*blef-ar-o-frip-las-tic*). [Greek, *Blepharon* = lik + *ophrus* = brow + *plasseir* = to mold.] The application of surgery in replacing portions or parts of the eyelids lost or destroyed.

Blepharophyma (*blef-ar-o-fi'-ma*). [Greek, *Blepharon* = lid + *phuma* = growth.] One of the several varieties of tumor which are peculiar to the eyelids

Blepharoplastic (*blef-ar-o-plas'-tic*). [Greek, *Blepharon* = lid + *plassein* = to mold, to replace.] That which pertains to the art of restoring the lost parts of the eyelids.

Blepharoplasty (*blef'-ar-o-plas-te*). [Greek, *Blepharon* = lid + *plassein* = to mold.] This term applies to the operation for the replacement of tissues or parts of the eyelids.

Blepharoplegia (*blef-ar-o-ple'-ge-ia*). *Blepharon* = lid + *plege* = a stroke.] A term meaning a paralysis of the lids

Blepharoptosis (*blef-ar-op-to'-sis*). [Greek, *Blepharon* = lid + *ptosis* = a falling down.] A drooping or falling down of the upper eyelid, due to an hypertrophy of the lid or paralysis of the muscle which raises the upper eyelid, the levator-palperbra.

Blepharopyorrhea (*blef-ar-o-pi-or-re'-a*). [Greek, *Blepharon* = lid + *puon* = matter, pus, + *reo* = I flow.] A condition in which there is such a collection of pus within the lids as to flow over and upon the cheeks.

Blepharorrhaphy (*blef-ar-or'-a-fe*). [Greek, *Blepharon* = lid + *raphe* = a raphe, suture or ridge.] That part of an operation in which the union of the eyelids takes place by sewing them together.

Blepharorrhea (*blef-ar-or-re'-a*). [Greek, *Blepharon* = lid + *reo* = I flow.] Any kind of discharge, even the constant shedding of

Optical Department.

tears, so that they flow over upon the cheeks.

Blepharospasm (*blef-ar-o-spasm*). [Greek, *Blepharon* = lid + *spasmos* = spasm.] A condition where there is an excess of winking caused by the voluntary or involuntary muscular contractions of a convulsive character of the orbicularis palpebrarum muscle.

(*To be continued.*)

A Few Hints on Artificial Eye Fitting.

BY HENRY BLACKHAM, F.B.O.A.

Written for the Dioptric and Ophthalmometric Review.

THERE are very few opticians of the present day who are capable of altering an artificial eye to suit a patient. It is now my purpose to give a few hints on this subject in the hope that they may prove useful to those who practice this part of the optician's business. Of course, as is generally known, the size, shape and color of the human artificial eye vary in hundreds of different ways. The color, of course, cannot be altered, but this does not apply to the shape and size. For example, one may have in stock an eye which matches admirably as regards color, but whose shape corresponds to the shape of the other eye from which it is intended. Now the question is "how to alter this from say a right eye to a left eye," or if the eye to be altered is too large, "how to decrease its size."

As time and expense are items to be considered, it is possible by the following means to utilize those in stock instead of ordering special eyes for the purpose.

When the eye is placed in the cavity and it is found that the eye appears to look upwards, it should be taken out and a small portion ground off the bottom edge, or vice versa if it appears to look downwards. The stone used for this should be a rough one, of about 16 inches diameter. The eye should be ground down to the size required, and the edges smoothed on a finer stone of about three inches diameter, and having round edges so that it is possible to get into the hollows of the edge of the eye. Having thus made the eye fairly fine, a wooden bob should be next used with water and tripoli. It should then be finished off with rouge on a soft leather. It should be mentioned that sometimes a fleshy growth will be found in parts of the cavity and perhaps all round the eye cavity. It will then be needful to cut the eye as carefully as possible to properly fit the fleshy growth, which feat, if successfully accomplished, together with a perfect match, is worthy of praise. Patients sometimes return with complaints as to the bad fitting, which is caused, most probably, by the after growth of the fleshy part in the cavity. The pain may be eased by taking a little of the eye off where it mostly presses, and this will be found the most useful and convenient method for the patient.

The death of A. H. Carter, Smethport, Pa., occurred on Nov. 25.

The Development of Optics During the Present Century.

A LECTURE DELIVERED BY GEORGE LINDSAY JOHNSON, M.A., M.D., F.R.C.S., AT THE MANSION HOUSE, LONDON, ENG., APRIL 21, 1893.

(*Continued from page 48, Sept. 28, 1898.*)

THE iris diaphragm, that beautiful contrivance suggested by the iris of the eye, simulating the enlargement of the pupil and its contraction to a pin's point, has been applied to the microscope, which, together with a device for illuminating with oblique light, completes all that modern science requires. A Nicol prism fitted in the ring that bears the iris diaphragm below the substage condenser, and another in the eye-tube of the microscope or above the eye piece, enables us to use polarized light with the microscope. Numberless devices exist for measuring and finding microscopic objects, and revolving stages carefully graduated, and eye pieces with cross lines or wires, assist us in crystallographical researches. The most recent petrological microscopes are fitted with a quartz plate so that even circular polarization is at our disposal when we gaze at highly magnified objects.

The microscope and the numerous devices for preparing thin transparent sections and stained preparations, has revealed to man an entirely new world, a world of the infinitesimally minute; and further value has been given to the microscope by the adaptation of photography for recording that which the instrument reveals. A camera without lens takes the place of the observer, the object being focused on the plate by means of the microscope objective itself. With low powers the eye piece of the microscope is dispensed with; for high powers, specially constructed projecting eye pieces are employed.

The camera obscura, although to some extent employed for drawing purposes at the beginning of this century, was chiefly used to observe the passing throng, and ships at sea, as is still the case at some of our seaside resorts. In recent times it has been applied for purposes of coast defence. When a submarine mine is laid a cross is made on a white sheet in the camera to indicate its position, so that when an image of an enemy's ship passes over this cross the mine can be fired. The magic lantern, which is after all but a reversion of the camera, developed greatly at the beginning of this century—first as a toy, but later for use in the lecture room. But it was the invention of photography which raised the camera to its present usefulness, and the lenses by means of which the images are focused on to the plate, have opened up a new and immense field to the optician.

At first an ordinary single lens was used for photography, but this was speedily discarded, being replaced by achromatic lenses which brought the visual image into the photographic plane. They, however, still had very great defects. The angle was very small and did not insure a sharp image over the entire plate; straight lines appeared curved, circles when seen at the edge of the plate appeared oval and ill-defined, and, lastly, rapidity of exposure, so essential for moving objects, could not be attained. The first device to remedy this was to make lenses of immense size, increasing the area of sharpness by means of a small diaphragm or stop in front of the lens. This method of increasing the field required a very prolonged exposure, thus rendering portrait photography almost impossible, and the photography of moving objects out of the question. In 1840 Von Ettinghausen mentioned this defect to Professor Petzval, of Vienna, who set to work to calculate how it could be remedied. Under his direction the optician, Voigtländer, produced a portrait lens which until quite recently held the field.

The number of different lenses since invented is too great to enumerate. I would single out, however, that made by Thomas Grubb in 1857 by reversing the positions of the flint and crown glass of the achromatic lens. This lens, known as the *aplanatic*, was improved by Dallmeyer in 1865, who made a wide angle landscape lens. It was then discovered that by using a pair of these lenses and mounting them back to back at each end of a short tube, the distortion of straight lines was entirely overcome, and lenses of this kind made by Dallmeyer, Ross and Swift were almost universally employed in England until the introduction of the Jena glass within the last few years produced a new era in lenses. These are now made free from the numerous defects which hitherto stood in the way of perfect results; their highly increased aperture combined with rapid plates has reduced the exposure to hundredths of a second. Thus it has become possible to photograph all the movements of a flying bird or galloping horse; an express train, or the splashing of the waves; and by rapidly passing a strip of the successive photographs thus obtained before the eyes, or projected on a screen by means of the lantern, the movements are reproduced as in life. Simultaneously with this development in the optical apparatus, chemistry has furthered the application of photography by the discovery of methods which render it possible to prepare plates sensitive to the various portions of the spectrum. The introduction of the so-called *isochromatic plates* has opened up a field for photography which would have otherwise been closed to it. The application of photography, for instance, to microscopical purposes would have been very limited without these plates; moreover, they have been instrumental to the recent introduction of a species of color photography. Helmholtz discovered that by the combination of pure blue, red and green all the apparent hues of the spectrum could be produced. Now, by photographing on separate plates through screens of glass of these three colors and printing three superimposed images from these plates, a print with natural colors can be produced. This and other processes devised by Lippmann, Ives and Joly are steps in the direction of photography in natural colors, which is the great desideratum of the age.

(*To be continued.*)

Horace D. Buck, recently of Fort Plain, N. Y., has opened in business in the Stubblebein store, Ilion, N. Y.

Trade-Mark Information.

Note.—The publication of our work, "Trade-marks of the Jewelry and Kindred Trades," containing over 1,900 marks, all told, the accumulation of various works of reference and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

KALAMAZOO, Mich., Nov. 23, 1898.

Editor of THE JEWELERS' CIRCULAR:

Please be kind enough to inform me whose trade-mark is inclosed. I have your book of



Trade-Marks, but do not find this one in it. I am,

Yours very respectfully,
F. P. D'ARCY.

ANSWER:—This trade-mark belongs to Esser & Barry, 101 Sabin St., Providence, R. I. It is illustrated on page 2 of the just issued Supplement to "Trade-Marks of the Jewelry and Kindred Trades," copy of which Supplement has now been forwarded to correspondent.

EMPORIUM, Pa., Nov. 4.

Editor of THE JEWELERS' CIRCULAR:

Will you please tell me, through your paper, where filled chains are made with this stamp on swivel:

PIONEER.

Yours truly,
R. H. HIRSCH.

ANSWER:—The stamp "Pioneer" on a chain swivel, as far as we can learn, is no recognized stamp of chain manufacturers. It is undoubtedly a stamp used by some jobber on a low grade of chain and it is practically impossible to trace it.

A CIRCULAR reader brought into this office a silver hat brush bearing a stamp simulating that below, and desired its identification:



ANSWER:—This trade-mark belongs to H. H. Curtis & Co., North Attleboro, Mass., and is illustrated on page 41 of "Trade-Marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co.

A CIRCULAR reader inquires which watch company use the trade-mark:

KNICKERBOCKER WATCH CO.

ANSWER:—This mark is used by the Manhattan Watch Co., 234 Broadway, New York, and is recorded in the Supplement to "Trade-Marks of the Jewelry and Kindred Trades," published by Jewelers' Circular Pub. Co

Workshop Notes.

Concerning Pinions.—Professor Willis, who, in his "Principles of Mechanism," has clearly expounded the theory of depths and the shapes of wheel teeth, has shown that no pinion of less than 11 leaves is entirely without engaging friction, though a well sized pinion of 10 comes into action so near to the line of centers that no less than 10 should ever be used as a follower where it can be avoided, except the lantern pinion.

Nickel Plating.—The following methods are recommended in *Drog. Ztg.*: To a dilute solution of zinc chloride (5 to 10 per cent.) add sufficient nickel sulphate to form a deep green solution. Heat this in a porcelain vessel to boiling, immerse the articles to be plated, after thorough cleaning, and boil 30 to 60 minutes, replacing the water as it is vaporized. Then place the objects in water containing a little fine chalk. According to another method, the zinc chloride solution is heated in a copper kettle, acidulated with hydrochloric acid, powdered metallic zinc added and finally nickel chloride or potassium nickel sulphate, until the solution becomes green. In this solution the objects to be plated are boiled with fragments of zinc foil during 15 minutes. The plating is polished with levigated chalk.

To Raise a Burr.—When a center staff moves too loosely, recourse is generally had to raising a burr on it, which is mostly done with a graver. This burr, however, will not last long, and the staff becomes often looser than ever. A better method is to roll it between two files, which again is open to the objection that they are easily ruined thereby, and besides this the manipulation requires some practice. A material dealer of Germany has recently introduced an ingenious little tool for the purpose. It consists of two steel bars about 80 millimeters long and three millimeters thick, which are kept together by two brass rings. The faces, turned one toward another, have a medium fine and very sharp cut. The two bars are lengthened out into handles which are roughened on their outer faces so as to offer a firm grip to the hand. A spring near the hand forces the two bars apart. The use of the tool is very simple. The staff is fastened with its head into a pin vise, and the staff is pushed about midway between the bars, after which the handles are pressed together, while at the same time the pin vise with the staff is revolved to and fro a few times. This raises at once a very durable burr, even on a fairly hard staff. When the pressure ceases upon the handles, the spring opens the two bars to withdraw the staff.

Mouldable Mass.—For luting vessels made of glass, porcelain, etc., which are to be used to hold strong acids, a mixture of asbestos powder, water glass and an indifferent powder (sand, etc.) is recommended. Experiments which have been made in this direction have confirmed the reliability of the assertion. To begin with, asbestos powder was made into a pulp with three or four times the quantity (weight) of a solution of soda water glass (of 30° Baumé). This is exceedingly fat and plastic, but is not very well suited for working, as it shrinks too much and cracks when drying. By an addition of fine writing sand of the same weight as the asbestos used, the mass can be made less fat, so as to obviate shrinking, without detracting from the plasticity. Small vessels were moulded from it and dried in the air, to be tested afterwards. Put in water, the hardened mass becomes soft again and falls apart. Brought into contact, however, with very strong mineral acids, it becomes even firmer, and withstands the liquid perfectly. Concentrated nitric acid was kept in such small vessels without the mass being visibly attacked or anything penetrating it. The action of the acid manifestly contributes to the lutation. Later on, the mass cannot be dissolved by pure water any more. Another experiment showed that the mass is also highly fireproof. One of the moulded bodies was kept glowing in a Bunsen gas flame for about half a day after treatment with acid, without slagging in the least. For many purposes it ought to be welcome to have such a mass at hand. It cannot be kept ready for use, however, as it hardens a few hours after being prepared; if potash water glass is used instead of the soda composition, this induration takes place still more quickly.

The Biter Bitten.

IT is always refreshing to hear of the biter being bit. A detective tells this story about a "confidence man" who gave the police a lot of trouble: One day the detective was in an auction room where "fake" jewelry was being sold. A lot of watches were offered—cheap, worthless affairs, but got up to look like gold. They were knocked down for $2.15 apiece and the detective noted that they were bought by this confidence man. Two months later the detective met him and asked him what he had done with the watches. The scoundrel explained his scheme. He had hired a room, put in a desk and a few chairs, and made himself up to look like an old man. Then he inserted an advertisement in various papers, something like this: "Found—A gold watch; Elgin works. Loser can have it by paying costs. Apply," etc. Nearly every smart thief in town answered the advertisement, claimed the watch and paid $10 for "costs." In two days he disposed of his entire stock in this way, and about 100 smart thieves were fuming over their loss.—*Golden Days.*

An Appreciated Pamphlet.

[From *Printers' Ink*, Nov. 23, 1898.]

The Little Schoolmaster now suggests to every pupil in his class to send a two-cent stamp to Krementz & Co., 49 Chestnut street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord, 1898.

Santa Claus

is good to those who are good to themselves. The Jeweler who has provided himself for the coming Holiday Trade with a large enough line of

Fahys "Honest" 14Fk. Gold Filled Cases

has been good to himself; hence he'll find, after the Holidays, that Santa Claus has been good to him, having sent to his store lots of customers who bought these Fahys "Honest" 14Fk. Gold Filled Watch Cases, much to their own as well as the jeweler's satisfaction.

Moral:

Be good to yourself, and if you have not yet done so, order at once a line of

Fahys "Honest" 14Fk. Gold Filled Cases

Solid gold bows and joints, hand engraved, guaranteed for 25 years, and contain as much if not more Gold than any other line of Gold Filled Watch Cases now on the market.

ALL JOBBERS.

JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING, NEW YORK.

Man's Six Senses Are:

1. Sight.
2. Smell.
3. Taste.
4. Touch.
5. Hearing.
6. Appreciation of

Fahys "Honest" 14Fk. Gold Filled Cases

Take this hint and get in readiness for your clientele of Christmas shoppers a complete line of

Fahys "Honest" 14Fk. Gold Filled Cases.

A Few Reasons Why These Goods Are So Universally Appreciated Are:

1. They're Stylish.
2. Have Solid Gold Bows and Joints.
3. Are Hand Engraved.
4. Are Guaranteed for 25 Years.
5. Contain as much if not more gold than any other line of Gold Filled Watch Cases now on the market.

ALL JOBBERS, AND JOBBERS ONLY.

JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING, NEW YORK.

Our New Line of Goods

For the

Jewelry and Fancy Goods Trade

is unequalled in Artistic Designs and Attractive Finishes.

Vases, Pitchers, Jardinieres, Etc.,

in Plain and Decorated,

BALEARIC, CERISE, RHODIAN and other FINISHES,

the handsomest ever put on metal.



Gold and Onyx

TABLES AND JARDINIERE STANDS, CANDELABRAS, FIGURES, BUSTS, Etc.

Reception Lamps

with the celebrated "B. & H." or "B. & H." Radiant Burner.

THE FINEST LINE EVER PRODUCED.

The Trade

are cordially invited to inspect our productions at our salesrooms.

Bradley & Hubbard Mfg. Co.,

NEW YORK, 26 Park Place to 21 Barclay Street. BOSTON, 160 Congress Street. CHICAGO, 204 Masonic Temple. PHILADELPHIA. 714 Betz Building.

Factories and Main Office, MERIDEN, CONN.

PAIRPOINT MFG. CO.

46 Murray St. (First Flight), New York.



NEW SAMPLES.

Fine Cut Glassware, Fine Decorated Lamps, Fine Decorated Jewel Boxes, Toilet Articles, Etc.

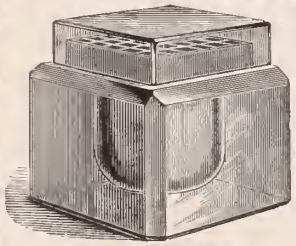
Owning and operating the celebrated

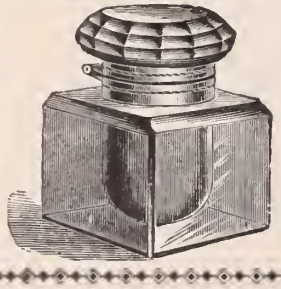
Mount Washington Glass Co.,

NEW BEDFORD, MASS.

Dealers are cautioned against handling Cut Glass bearing our Bull's Eye designs covered by Patents Nos. 28,178 and 28,179, unless the same are labeled

PATENTED JAN. 18, 1898.





A. A. WEEKS,

11 GOLD ST., NEW YORK,

Manufacturer and Importer of

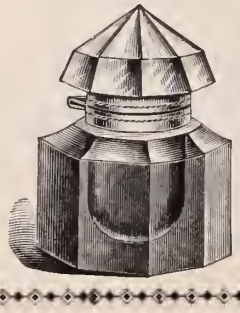
CUT AND PRESSED

INK STANDS

For Mounting Purposes.

We carry in stock a large assortment ready for

Immediate Delivery.



Coalport
Cauldon
Wedgewood
Doulton
Mintons
Copeland

We have just opened, from the above factories, some Plates, Cups and Saucers, etc., in high class decorations, for dealers in choice goods.

They are sold in half dozens or dozens only—in cases if you wish.

Bawo & Dotter,

26-32 Barclay Street,
New York City.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

"NEW STARS AND STRIPES" CUT GLASS PATTERN.

A DISTINCT departure from the general run of cut glass patterns has been made by the Pairpoint Mfg. Co. in the introduction of their new "Stars and Stripes" cutting, which is probably the only cut glass design to meet the present demand in some quarters for articles of a patriotic character. The cutting is most appropriately named, as its salient feature consists of a border of American shields, alternately cut with Stars and Stripes. At the center is a large fancy star, surrounded by rosettes. The design is best adapted for shapes such as bowls, on which it is now to be seen at the company's New York salesrooms, 46 Murray St., but it may also be had on any of the large number of articles made by this concern.

*

ASSORTMENT OF HANDSOME VASES.

AN assortment of very handsome vases now graces the counters of Koscherak Bros.' establishment, 29-31 Park Pl., New York. These pieces are in the very latest styles of decorations, the most prominent being Vienna effects in the new light tints with metallic luster. The variety is large, ranging from the small cabinet ornaments to the large vases for pedestals, and the shapes, while differing slightly from the old conventional forms of Vienna ware, still adhere to the pure classical lines of the old Greek urns and ewers. Plates are also shown in many decorations, but these follow the old Vienna styles more closely than do the vases, being new only in the subjects of the paintings. An equally fine assortment of vases in Meissen decorations is also shown.

*

NOVELTIES IN CUT GLASS.

MANY novelties in cut glass are now exhibited at the wholesale salesrooms of C. Dorflinger & Sons, 36 Murray St., New York. One to which the attention of visitors to these warerooms is immediately attracted is a large punch set in colored glass that has just been introduced. The punch bowl is of the 14 inch size, and it and the dozen cups, as well as the cut glass handle of the ladle, are all ornamented with a new bull's eye pattern cut in ruby glass. The effect is both striking and rich. Among other smaller novelties in colored glass are footed bonbon comports with oval top. In these the top is colored, principally ruby or green, while the foot is in white crystal. For the jeweler's holiday trade the firm have made up some small, popular priced sugar and cream sets, neatly boxed in white satin lined cases.

*

APPROPRIATENESS OF WILLETS BELLEEK.

FEW lines in the china and art pottery carried by jewelers contain pieces more appropriate and suitable for holiday presents than the Belleek ware of the Willets Mfg. Co. So many are the shapes shown in the small articles for the toilet, boudoir, desk, cabinet and tea table, and so artistic are the effects produced by their decorators, that Belleek is becoming a staple line with jewelers throughout the country. No larger nor finer assortment of all the pieces made in this ware has ever been shown by Wicke & Co., the selling agents, than is now contained in the special room devoted to these productions at their salesrooms, 32-36 Park Pl., New York.

*

APPLE BLOSSOM NOVELTIES.

APPLE blossom novelties is the name given by Chas. Ahrenfeldt & Son to a line of articles for Christmas trade which they are showing on the first floor of their buildings, 52 and 54 Murray St., New York. The line is made up essentially of small articles, jewel boxes, ornaments, comports and vases, which have a white body decorated *à la* Dresden with raised sprays of apple blossoms in natural colors. In addition to the floral ornamentation, many of the pieces have applied figures, cupids and juvenile subjects, also in colors. This is but one of many lines of pottery to which this firm are calling the attention of buyers of holiday novelties.

THE RAMBLER.

The Working of England's Merchandise Marks Act.

AT Buxton Petty Session on Oct. 15, Frances Boardman, china dealer, Buxton and Longton, appeared in answer to a summons at the instance of Messrs. Josiah Wedgwood & Sons, Etruria, charging her with applying a false trademark of the description, to wit, "Wedgwood," to eight pieces of earthenware, contrary to section 2 of the Merchandise Marks act, 1887, at Buxton, on Aug. 27. J. D. Boardman, her father, was charged with aiding and abetting her. The magistrate's clerk said there was a further charge against Frances Boardman of selling one vase on which the trade-mark was falsely applied. Both the defendant and her father at once pleaded guilty, and were told they could have the case dealt with summarily or go to quarter sessions. They asked to be summarily dealt with. The Chairman said as this was the first case of the sort, they were quite right in bringing it forward, they would be fined 1s. only and costs.—*Pottery Gazette.*

Miniature Work in Precious Metals and Gems.

A MINIATURE sleigh and automatic reindeer has been made for Hugh Campbell, a wealthy bachelor, who lives at the Southern hotel, St. Louis, Mo. It is to be a Christmas present to a relative. A local firm is said to have made the sleigh, which is built of chased silver and handsomely fitted. From abroad were imported two miniature reindeer and a Santa Claus to sit in the sleigh. The animals are furnished with delicate machinery, so that they will pull the sleigh automatically. Real fur covers them, and their eyes are made of jewels.

When the figure of Santa Claus came Mr. Campbell had a tiny full dress suit made for it, and the shirt front is ornamented with diamond studs.

On a Miniature of a Lady.

A Rondeau.

HER lovely face within a frame
Of golden hair is set. Her name?
I know not, neither do I care.
I only know that she is fair,
This much-bepatched and powdered dame.

Her laughing eyes are all aflame:
It must have been the artist's aim
To make, forsooth! beyond compare
Her lovely face.

Although she is unknown to fame,
Yet I can fancy, all the same,
She could command with charming air
The beaux who thronged her Sedan-chair,
All eager for their own to claim
Her lovely face.

—Sissie Hunter in Chamber's Journal.

The obligation of a surety must be strictly construed and cannot be extended to any liability not strictly within the terms of the contract.

Lenses
Largest Stock
Lowest Prices

SEND YOUR ORDERS . . .
FOR PROMPT DELIVERY
...TO...
E. Kirstein Sons Co.,
ROCHESTER, N. Y.

Recovering Jewelers' Waste.

THE sediment accumulating in the scratch brush and polishing boxes, lappers' cotton waste, and all other waste of a similar description, should be carefully collected and thoroughly burned in a closed iron pan or other suitable vessel. This process will considerably reduce the bulk and also destroy any organic matter that may be present. The burning must be cautiously effected to prevent the light particles of gold from going with the draught up the chimney, and for this same reason it is advisable to employ for such purposes a strong iron pan with a lid. When the burning has been carried far enough—which, with a steady fire, will occupy a whole night for each panful of waste, refuse, etc., and the operation is finally completed, the remaining ash must be passed through a fine sieve; the refuse in the sieve should be gathered, and again sifted, after which the waste is ready for the refiner's test.

THE CIRCULAR could next in a detailed manner describe the process of collecting the gold from the waste, but it is never worth while to collect it from the polishings, lappings, etc., only simply for the sake of experiment. It is unprofitable to the manufacturing goldsmith, considering the cost of materials, firing, and workman's time in effecting it. The safest and most economical plan is to sell all such waste containing gold to the refiner.

If it is desirable to collect the gold from above waste, the following process might be employed: Take,

Polishings, etc.....	8	ounces.
Carbonate of potash.....	4	"
Common salt.....	2	"
Sal-enixon	1	"

The different salts should be reduced to powder and well mixed with the polishings in the proportions stated. The substance to be operated upon in this case being of a much drier and lighter nature than lemel, a greater proportion of salts is necessary in order to bring down the gold into a button. After having been carefully prepared, place the mixture in a crucible, called in English workshops a "skittle pot," (from its semblance to a skittle), and treat as is customary for lemel only, with this difference—as the mixture sinks toward the bottom of the pot in this process, more of the mixture of polishing must be added from time to time, until the crucible has received as much as it will conveniently hold. When perfectly fused, a very few crystals of saltpetre must be added occasionally during the operation, as a quicker fusion is obtained by imparting moisture or liquidness to the preparation. The action of the saltpeter on the mixture must at first be closely watched and if it is at all likely to overflow, a small quantity of dried common salt (which should always be provided in case of emergency) should at once be thrown in, as it has a great tendency to force the flux downward. If sufficient saltpetre has been added to the fused mass it will remove from the gold whatever iron, steel, zinc and even brass or copper may be present; leaving the gold in a button at the bottom of the crucible, which should subsequently be broken at the base for its recovery, after standing a sufficient time for cooling. Sandiver, bichloride of mercury, brown potash and sal-enixon are all useful fluxes, having a tendency to destroy the impurities in precipitates of this kind.

S. STERNAU & CO.,



Office and Factory,
193 Plymouth St., BROOKLYN, N. Y.

Display Handsome New Lines Of



Chafing Dishes,
Kettles, Trays,

CRUMB TRAYS and SCRAPERS, BREAD BASKETS, ETC.

New York Salesroom:
204 Church St., cor. Thomas St.

CATALOGUE ON APPLICATION.

DUBOIS WATCH CASE CO.,

Makers of the

CELEBRATED HAND MADE Solid Gold Cases

STAMPED:

Constructed in the Old Reliable Way.

TRADE  MARK 18 K.

TRADE  MARK 14 K.

Sold Entirely On Its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

New York Office,
GILL BUILDING, 9, 11 and 13 MAIDEN LANE.

Main Office and Factory,
24-30 MORTON ST., Brooklyn, N. Y

A Watchmaker's Funeral Announcement.

THE following funeral card was issued at Retford:

INTERRED AT RETFORD CEMETERY,
September 7, 1898.

HERE
lies, in a horizontal position, the outside case of
CHARLES HUDSON,
Clock and Watch Maker,
who departed this life, wound up in hope of being taken in hand by his Maker, and being thoroughly cleaned, repaired and set agoing in the world to come
On the 4th day of September, 1898,
In the 73d year of his age.

—Hull (Eng.) *Publicity.*

The profane inquirer will naturally ask: Was he adjusted to heat?

C. R. Damuth, who has been with M. Bennett, Redfield, S. Dak., the past two years, in the interest of his jewelry business, has purchased Mr. Bennett's entire stock in that line.

WILLETS' ART BELLEEK CHINA

Attracts Trade and Holds It.

Write for illustrations and particulars to

WICKE & CO, 32-36 Park Place, New York



$24 GROSS. $36 GROSS. $48 GROSS

LOOKS LIKE GOLD, SOUNDS LIKE GOLD, WEARS LIKE GOLD. And will Stand a Gold Acid Test

WM. LOEB & CO., Providence, R. I

MAKERS OF W. L. & CO. RINGS

ESTABLISHED, 1876.

E. J. GREGORY

JEWELER'S AUCTIONEER

JEWELERS BUILDING. ROOM, 63 BOSTON, MASS.

WOOD & HUGHES,

STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.,

FINE QUADRUPLE PLATED WARE.

No. 24 JOHN STREET, NEW YORK.

206 Kearney Street, San Francisco, Cal.

HASKELL & MUEGGE, Agents

CROUCH & FITZGERALD,



Jewelry Trunks and Cases,

161 Broadway,

Cor. Cortlandt and Liberty Sts.,

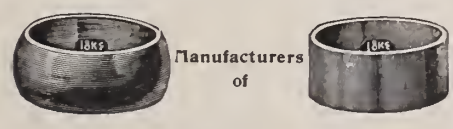
688 B'way

723 6th Ave.

NEW YORK

J. R. WOOD & SONS,

21 MAIDEN LANE, NEW YORK.



Manufacturers of

SEAMLESS PLAIN SOLID GOLD RINGS,

Diamond Engraved Stone and Child's Rings,

No Rings Stamped Different from Quality. Send for Catalogue and Price List.

Cash paid for old gold or silver or taken in trade. If allowance is not satisfactory, notify AT ONCE and will return in same condition as received.

AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case; THEY Protect from all Ordinary Magnetic Influences.

Perfect in Action. Convenient in Use.



Educate Your Customers by Talking up Ajax Watch Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.

FOR SALE BY JOBBERS.

MANUFACTURED BY

The Newark Watch Case Material Co.,

19 WARD STREET, NEWARK, N. J.

Sole Agents, HENRY ZIMMERN & CO., 47 Maiden Lane, New York.

KETCHAM & McDOUGALL,

MANUFACTURERS OF

GOLD AND SILVER

THIMBLES

ESTABLISHED 1832.

M K & D

TRADE-MARK.



No. 149



Pat'd Nov. 20, '94.

And the improved

Automatic Eye-Glass Reel.

SEND FOR CATALOGUE C.

37 MAIDEN LANE, NEW YORK.

Mercantile Fountain Pens.

NEW COUNTER SHOW CASE,

Containing one dozen FOUNTAIN PENS, ASSORTED—Plain, Chased and Gold Bands.

1-3 doz. No. 1; 1-6 doz. No. 3; 1-6 doz. No. 4; 1-6 doz. No. 1 Gold Band; 1-6 doz. No. 9 Gold Band.

Glass top, sliding tray. Has space for surplus stock and boxes.

TRADE PRICE, $15.00 DOZ. NET.

AIKIN, LAMBERT & CO.,

Manufacturers Gold Pens, Pencils, Toothpicks, &c.,

19 Maiden Lane, New York.

General Agents PAUL E. WIRT FOUNTAIN PENS.



CHAS. F. WOOD & CO., DIAMONDS

1 MAIDEN LANE, NEW YORK. *NOTE CHANGE OF ADDRESS.* IMPORTERS AND CUTTERS.

IMPORTERS AND CUTTERS OF **Diamonds** — **Armstein Bros. & Co.** — 65 Nassau St. Cor. John. NEW YORK.

Loose Diamonds AND Mounted Jewelry.

Have you an order for a pair of 5 carat Diamond Earrings?
Or an order for a $500 Brooch?
If so, write to us for a selection package.

R., L. & M. FRIEDLANDER,

Diamonds, American Watches, Jewelry,

30 Maiden Lane, New York.

Branch Office: 97 HATTON GARDEN, LONDON, ENGLAND.

We have just issued our Semi-Annual Pocket Price List of American Watches. Send for one if not received.

HALL CLOCKS.



TRAVELING CLOCKS.
GILT REGULATORS.
SWISS REGULATORS.
MANTEL CHIME CLOCKS.
BRONZES, VASES, MINIATURES.

Harris & Harrington,

32 and 34 VESEY ST., NEW YORK.

Sole Agents to the Trade for J. J. Elliott & Co., London.

Royal Worcester Porcelain

is particularly adapted for

Wedding Presents, Holiday and Birthday Gifts.

A new

Treatment of Ivory

by the Royal Worcester Company, with colored golds and bronzes, is peculiarly suited to statuary, and beautiful models, for decorative purposes, are in great demand.

Le Boutillier & Co.,

Importers and Jobbers,
18 East 17th Street, New York.

FERD. FUCHS & BROS.

SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

34 East 29th St., - New York.

WALTER E. HAYWARD,

SUCCESSOR TO HAYWARD & SWEET.

....MANUFACTURING JEWELER....

Silk Vests, Fobs, Buttons, Charms, etc.

ATTLEBORO, MASS.

NEW YORK OFFICE, 21 Maiden Lane.

L. LELONG & BRO.,

Gold and Silver
REFINERS, ASSAYERS and SWEEP SMELTERS.

Southwest Corner of HALSEY and MARSHALL STREETS,
NEWARK, N. J.

Sweepings a Specialty.

DIAMONDS Importers and Cutters. **L. & M. KAHN & CO.,** 172 Broadway, Cor. Maiden Lane, N. Y. DIAMONDS

PROVIDENCE STOCK CO.'S CHAINS

100 STEWART ST., PROVIDENCE, R. I.
11 JOHN ST., NEW YORK.
SILVERSMITHS' BLDG., CHICAGO.

BRACELETS, LORGNETTES. VEST, DICKENS, PONY, BICYCLE **CHAINS.**

ALBERT LORSCH. TELEPHONE CALL, 748 CORTLANDT, N. Y. ALFRED KROWER.

ALBERT LORSCH & CO.,

LORSCH BUILDING.
37 & 39 MAIDEN LANE, N. Y.

167 WEYBOSSET ST.,
PROVIDENCE, R. I.

Importers of

DIAMONDS,

MÊLÉE AND SMALL BRILLIANTS, ALL SIZES AND GRADES.

ROSE DIAMONDS, PEARLS, OPALS, RUBIES, SAPPHIRES, OLIVINES, ETC.

....IMITATION STONES, NOVELTIES....

WE WILL FILL ALL ORDERS FOR HOLIDAY TRADE WITHIN 24 HOURS AFTER THEY REACH THE FACTORY.

S. O. BIGNEY & CO.'S

HIGH GRADE CHAINS. QUICK SELLERS AND LEADERS IN STYLE AND FINISH.

HIGH GRADE 14K FILLED CHAINS. TRADE MARK. GUARANTEED

29th YEAR. LARGEST CIRCULATION OF ALL THE JEWELRY PUBLICATIONS. OLDEST OF ALL THE JEWELRY PUBLICATIONS. VOL. XXXVII.



THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW.

Corbin Building, 11 John St., Corner Broadway, New York.
Copyrighted by THE JEWELERS' CIRCULAR PUB. CO.
Entered at the Post Office in N. Y. as second class matter.

VOL. XXXVII. NEW YORK, WEDNESDAY, DEC. 14, 1898. No. 20.

The Royal Plate at Windsor Castle.

[Reprinted from *The Pall Mall Magazine*, by special arrangement with the publishers.]

[*Commenced in issue Dec. 7, 1898.*]

PART II.

HARD by the Armada flagon is a relic of our bluff King Hal, in the shape of a tankard some 10 inches in height, with a number of gold coins of his reign imbedded in its sides. The coins are undoubtedly genuine, but some doubt has been cast on the authenticity of the tankard, although both design and workmanship are typical of the period. These cups were at the time common to all the beer drinking countries of Europe, and this one may well have been fashioned by the great Hans Holbein, who constantly designed plate for Henry. A drawing of a cup designed by Holbein for Queen Jane Seymour may be seen in the print room of the British Museum. According to the list of his Privy Purse expenses, King Henry's goldsmiths included John Baptist and Torrigiano, Italians, and Cornelius, a German or Swiss, as well as Holbein.

Next we come to, so far as design is concerned, the gem of the collection. This is the world famed Nautilus cup. Its manufacture is ascribed on its present label to Nicholas Schmidt, of Nuremburg, but if the style counts for anything it may well be the work of the great Benvenuto Cellini himself, so closely does it resemble existing pieces of his work of undoubted authenticity.

Cellini certainly made during his long working life many fine pieces in gold and silver; but, unfortunately, with the exception of a gold salt cellar at Vienna and two cups in the gallery at Florence, not any can be absolutely authenticated as his work. All his other goldsmith's work cannot have perished; and, therefore, when we see a specimen so closely approaching in style to his as the Nautilus cup, it is certainly not unreasonable to attribute it to the master hand. The shell of the cup here photographed is of pearl, and the mountings of silver richly embellished with gilding. As a mere specimen of workmanship, apart from its beautiful design, it far surpasses anything in silversmith's work which has been produced in our own times, thereby showing the advantages to art of the old system by which the artist in the employ of some great prince was enabled to devote his whole mind to his work because of freedom from the sordid cares of latter-day life.



THE CELEBRATED "NAUTILUS" CUP.

In a small case near the Nautilus vase are some little specimens of metal work, which, if not exactly passing under the heading of plate, are still of great interest. These are the master keys of Windsor Castle used by the reigning monarchs from the days of Queen Mary I. to the present day. One of them is Queen Mary's own key, a beautiful little work in bright steel, which still looks as fresh as when made. Close by lies the key of the unfortunate Charles I., a much larger and more imposing specimen, with a particularly finely chased and gilded bow; that of Charles II. is very similar, but smaller in size.

Queen Mary possessed great quantities of gold and silver work; and in the pantry one finds a relic of the highest interest. This is the toilet service, mirror, etc., at present in use by our gracious Queen. The various articles are small in size and mainly of silver gilt heavily embossed in *repoussé* work. The mirror is some 18 by 12 inches in size, with a semi-circular top and a frame about one inch wide of embossed silver gilt. It is very similar in appearance to the mirror used by Queen Anne, which lies in a neighboring case. The Privy Purse expenses of Queen Mary give us a detailed list of the goldsmith's work in her possession. On the occasion of her wedding she had a sideboard of nine stages of gold cups and silver dishes.

Her successor, Queen Elizabeth, was also a great patron of the silversmith's art. Her courtiers were continually making her presents, and to her

F&B. TRADE MARK REGISTERED

An Immense Business

F&B TRADE MARK REGISTERED

is being done by dealers handling our lines.

SEND FOR CATALOGUE.

Chains,
Bracelets,
Lockets,
Pins, Earrings,
Heart Charms.



157. Heart and Crown Box for Small Change.

Toilet Goods,
Manicure Goods,
Ebony Goods,
Sterling Silver
Novelties.

Theodore W. Foster & Bro. Co., Successors to FOSTER & BAILEY

100 Richmond St.,
PROVIDENCE, R. I.

DUBOIS WATCH CASE CO.,

Makers of the

CELEBRATED HAND MADE **Solid Gold Cases**

STAMPED:

Constructed in the Old Reliable Way.

TRADE  MARK 18 K.

TRADE  MARK 14 K.

Sold Entirely On Its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

New York Office,
GILL BUILDING, 9, 11 and 13 MAIDEN LANE.

Main Office and Factory,
24-30 MORTON ST., Brooklyn, N. Y.

MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland. 21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

CHAS. MEYLAN

PLAIN AND COMPLICATED WATCHES.

SPLITS AND REPEATERS

A SPECIALTY.

AGENTS FOR THE OMEGA WATCH.

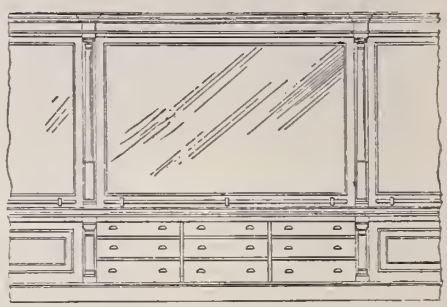
MELISHEK & PETTER,

128 Maiden Lane, New York.

MANUFACTURERS OF

WALL AND COUNTER CASES,

FOR JEWELRY, SILVERWARE, ETC.



WE make to order only, and guarantee our work to be Dust Proof and First-Class in all its details, and to have all the Latest Improvements as regards Shelf Arrangements, Electric Lights, Etc. We will cheerfully furnish Estimates and Sketches for any store free of charge.

CALL AND SEE US.



ALWAYS RELIABLE.

WORLD RENOWNED.

...The... "Best" There Is.

WM. F. NYE,

New Bedford, - Mass.

H. M. RICH & CO.,

Jewelry - Auctioneers,

21 School Street,

BOSTON, MASS.



V Means everything that is first quality in Watch ■ Glasses.

T They are used by more Watch and Case Makers than ■ all others.

F Their success has induced others to copy the label but not the ■ quality.

Philanthropy and Charity

have no place in business. It is neither an impulse of charity nor a feeling of philanthropy that causes us to consider our customers' good before we do our own. It is simply the result of good business ideas. Because, by first considering the good of our customers we look after our *OWN* good, a deal more effectively in the long run.

The New Brush Holder

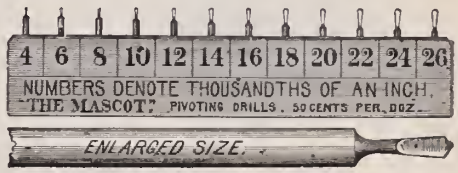


Price
$2.50 Net.

For Sale by all Leading Jobbers.

s made to fit our double base, Keystone, Junior and Stehman engraving blocks. Engravers will appreciate this new invention. The jaws are covered with soft leather so as not to mar the article while in position.

Mascot Pivot Drills



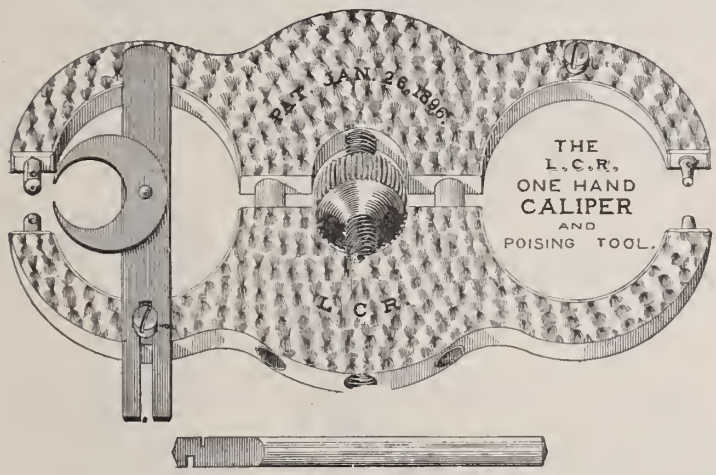
Every One Warranted to Cut.

Price 50 Cents.

Johansen Pivot Drills,

in Brass Boxes **35 Cents.**

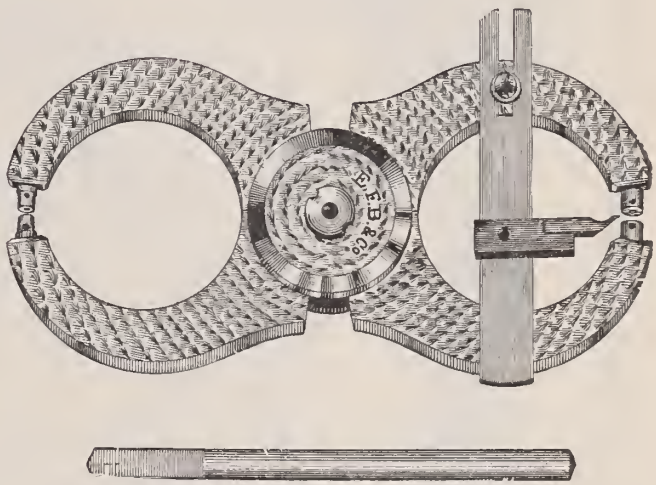
L. C. R. Parallel Caliper.



Made of Solid Watch Nickel.

Price $3.00 Subject to Catalogue Discount.

Our Caliper.



Made of Solid Watch Nickel. (No Composition.)

Price $2.50 Subject to Catalogue Discount.

DONT BE MISLED BY THE CHEAP CHICAGO TOOLS.

L. C. REISNER & CO., LANCASTER, PA.

IMPORTERS, EXPORTERS, MANUFACTURERS AND JOBBERS, WATCHMAKERS' TOOLS AND SUPPLIES.

BRIGHT ENAMEL ON FILLED GOLD.



SOLID GOLD BASCINE.



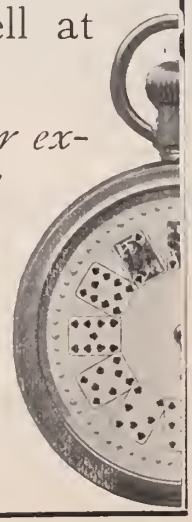
OXIDIZED STEEL AND GOLD FILLED.



THE MOST FETCHING DESIGNS—style, shape, and size, great quality value and the astonishingly low prices combine to make our Holiday Watches the easiest to sell of any ever offered to the trade. The dull and bright enamels—very stylish—have caught the popular fancy, and sell with less talking than any other goods a jeweler can handle. The other brooch watches—oxidized steel, gun metal, sterling silver and gold filled are all especially fine this year. Our solid gold, open face bascine and hunting cases are the tiniest and handsomest made in this country.

A great novelty for the men—and very low in price—is our new 14 size "No. 333" with card dial. Put these up in plush boxes and they will sell at sight.

Wire your orders at our expense—mails are too slow!



The New England Watch Co.,

Waterbury, Conn.

DULL ENAMEL ON STERLING SILVER.



SOLID GOLD HUNTING.

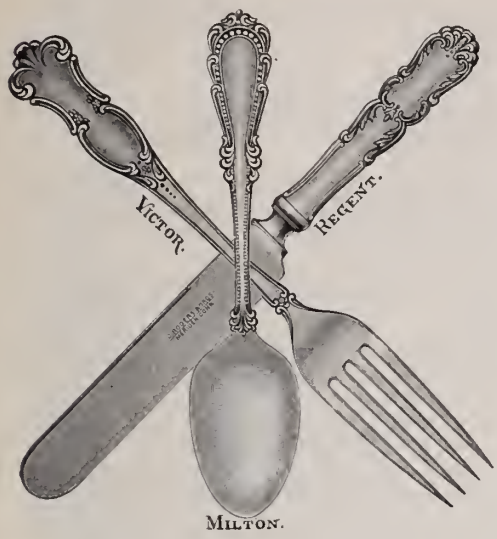


SILVER AND GOLD FILLED.



VECHTEN WARING, 100 WILLIAM STREET, NEW YORK, ADVERTISING-WRITING AND ADVERTISING-ILLUSTRATING.

It's Easy...



to talk well of a meritorious article. Take

C. ROGERS & BROS. A.1.

plated ware, for instance; you can talk well of it without half trying. Be it originality, superiority of finish, beauty, length of wear or any other feature of the justly famous C. ROGERS & BROS. A.1. PLATED WARE, the talking is equally easy.

All of which helps you to convince your customers readily and make quick sales.

Catalogue No. 51 sent upon application.

C. ROGERS & BROS.,

131 Wabash Ave., CHICAGO.
MALTBY, HENLEY CO., 20 Warren St., NEW YORK. Main Office and Factory: MERIDEN, CONN.

Cephas B. Rogers—Gilbert Rogers—Wilbur F. Rogers—**The Only Living Rogers Brothers** Manufacturing Silver Plated Ware.

Diamonds, Pearls and Precious Stones

are features of our stock to which we call your special attention. Our assortments in these goods are larger and more complete than ever before.

Small Watches....

In addition to a general assortment of movements and cases we have on hand a particularly attractive and extensive line of the SMALLEST WATCHES manufactured in this country, beautifully enameled and decorated.

OPPENHEIMER, BROS. & VEITH,

Members of the Merchants' Association of New York.

NEW YORK, Prescott Bldg., 65 Nassau St.
AMSTERDAM, 2 Tulp Straat.
LONDON, 10 Hatton Garden.

"THE JOAN."

The Leading Plated Ware Pattern ON THE Market.

MANUFACTURED BY THE LEADING SPOON MAKERS OF AMERICA

R. WALLACE & SONS MFG CO
WALLINGFORD · · · · CONN.

226 FIFTH AVE. NEW YORK.
109 WABASH AVE. CHICAGO.
120 SUTTER STREET.
SAN FRANCISCO.
63 BASINGHALL ST.
LONDON. E. C.

TRADE MARK
1835
R. WALLACE.
A1.



CAKE FORK PIE FORK SARDINE FORK COFFEE SPOON

reign may be ascribed most of the many beautiful examples of sugar castors which adorn the Royal collection at Windsor. She herself presented a cupboard of plate to James VI. of Scotland, of which some of the gold cups were so heavy that one person could scarcely lift them. To show how little is new under the sun, I may mention that in the reign of Edward VI. the so-called modern advanced woman was anticipated, as the name of a lady goldsmith—Mistress Margery Herkins, of Lombard St.—occurs in the records. The principal goldsmith to Queen Elizabeth was Assabel, or Affabel, Partridge; also a name with a feminine sound. Of James I.'s or Charles I.'s plate but few specimens remain at Windsor, as at the outbreak of the Civil War everything of any value was melted down to supply the King's necessities. In 1643, to meet the forced loans raised by Charles I., marked plate was accepted in lieu of money at the rate of five shillings per ounce, and for some years very little of consequence was manufactured to take the place of that destroyed.

(To be continued.)

Mrs. Annie Morris, Charged with Shoplifting, Arraigned.

WASHINGTON, D. C., Dec. 7.—It will be remembered that about two months ago a party, Mrs. Annie Marie Morris, was arrested for larceny of diamonds from jewelers in this city. She was arraigned yesterday in Criminal Court No. 1, before Chief Justice Bingham, on six indictments for grand larceny. A plea was entered of not guilty. The date of trial has not yet been set.

Considerable Damage Done to the Stock of Davis & Benezet.

PEORIA, Ill., Dec. 5.—About four o'clock on the morning of Dec. 1 a fire was discovered in the jewelry store of Davis & Benezet, S. Adams St., near Locust. The fire had a fair start and the interior of the building was badly damaged, and the stock almost destroyed before the flames were extinguished. The loss will amount to several hundred dollars.

Charles R. Stoehr is closing out his stock of jewelry in Traer, Ia.

Holiday Fancies in Jewelry, Silver Ware, Bric-à-Brac, Etc.

A LADY'S RAMBLE AMONG THE JEWELERS.

Surely the merry festival of good St. Nicholas was never more honored than by the jewelers. It is safe to say that no class of people do more toward facilitating the labors of that jolly old personage and making the Christmas celebration a grand success. As the holidays draw nearer the riches of the shops are more lavishly displayed, the name of clever novelties and beautiful conceits is legion, while every age and every taste is catered to.

*

As an instance of tasteful and appropriate design may be mentioned a very taking pair of sleeve links for a man. One link consists of a fresh water pearl set inside of a horseshoe lightly fashioned in gold, and this is mated with a similar pearl inside a golden stirrup; the framing of the pearls of the other link are a spur and a twisted riding whip. These equine appointments are perfect models of their kind, the whole making one of the most taking little affairs imaginable.

*

A beautifully lined leather case contains a match box, cigar case, cigar cutter and pocket knife, in bright silver, without decoration. A smaller one includes only the three latter articles.

*

A box for playing cards, with card designs as ornament, furnishes a handsome specimen of the beauties of enameled Russian silver, in which most attractive objects suitable for the holidays appear. To mention the daintiest of bonbon dishes, bonbon spoons and tongs, jewel caskets, trinket boxes, stamp boxes, ornamented book marks and paper cutters, ash receivers, berry spoons and scoops, photograph frames, memorandum books, stands for safety matches, ink stands, flasks, etc., is to give some idea of the variety of choice afforded by this ware.

*

Some of the most attractive of new waist bands and clasps for silken belts are in the brightly colored Russian enamels.

*

Prayer books are standard Christmas articles. One of the costliest examples seen was in fine black leather, solidly framed in wrought silver, with gold markers composed of a heart, cross and anchor. Silver corners or a plain silver or gilt vein provide the dainty finishes for others of a simple style.

*

Jade and rock crystal with gold bands provide the newest of parasol and fine umbrella handles, and are indeed artistic. The head of a greyhound in rock crystal is a striking example.

*

Heads of foxes, horses, bull dogs, etc., are well represented in umbrella handles, but, upon the whole, conventional designs of straight sticks, crooks and ball tops take precedence over bizarre effects. Silver deposit upon wood, ivory and mother of pearl remain popular.

*

The miniature fad has invaded umbrellas. Portraits of beauties, real or ideal, are set in the flat tops of the handles.

*

Genuine daintiness is expressed in a small brooch which simulates in enamel the delicate pink hues of the arbutus, with a diamond in the center of each petal, and also achieves the peculiar green of the foliage.

*

It is well to know that Texas steer leather is a nice thing for the handles of silver mounted golf sticks, golf bags and hunting belts.

*

Nut bowls are pretty objects which come in both low and tall shapes of silver and silver mounted glass.

ELSIE BEE.

Bronze Work and Clock of the Congressional Library.

WASHINGTON, D. C., Dec. 6.—The Superintendent of the Library has made his annual report to Congress, in which it appears that of the pieces of bronze sculpture for the building, purchased under the appropriations for and during the period of construction and still remaining unfinished in the hands of the artists and bronze manufacturers at the time of the last annual report, there now remain but two pieces, both for the main rotunda, namely, the statue of Michael Angelo for the gallery balustrade, which has been finished in the

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES

OLIVINES | OPALS | SCIENTIFIC RUBIES

Pearl Collarettes, mounted with Diamond Bars.

Pearl Necklaces AND Pearl Collarettes.

JOSEPH FRANKEL'S SONS, Telephone: 3899 CORTLANDT, 68 Nassau Street, NEW YORK.

Our Packages are insured for $10,000 in transit by Express, and we prepay Express Charges.

FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

26 Holborn Viaduct, London.

MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF RANDEL, BAREMORE & BILLINGS,

Importers of DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC., MAKERS OF FINE DIAMOND JEWELRY,

26 MAIDEN LANE, (Southwest Corner Nassau Street.) NEW YORK.

JOHN C. MOUNT. ADDISON W. WOODHULL.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Lockets and Coral Jewelry,

20 JOHN STREET, NEW YORK.

Stern Bros. & Co.

Cutters of . . .

DIAMONDS, MANUFACTURERS OF Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.
LONDON OFFICE, 29 ELY PLACE
CHICAGO OFFICE, 149 STATE ST.

FOX & CO., Lapidaries and Importers of ....Precious Stones.

Now at.....
22 JOHN STREET,
NEW YORK.

Cutters of American Gems and Fine Miniature Glasses.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS

J. B. BOWDEN & CO.,

3 MAIDEN LANE, NEW YORK.

model and is now being put in the bronze in New York, and will probably be delivered within the next two months. The other piece still missing is the small group to surmount the clock, the model of which is not yet finished, and it is not expected that the bronze will be ready for delivery for many months to come. The two side figures of the clock bronzes are already in position, and the effect at the present time is rather grotesque.

The south pair of the bronze doors at the main entrance were put in place on Feb. 19, and the north of the three groups in the fountain at the front approach was put in position on the same date. Five thousand dollars for the bronze statue and $9,491 for the clock still remain unpaid.

Characteristics of the Jewelry Trade of Malta.

WASHINGTON, D. C., Dec. 8.—A timely report on the trade of Malta has been received from Consul Kennedy, in the course of which he states that clocks and watches are not manufactured in Malta. There are, however, numerous jewelers and so-called watch and clock makers. The prices of German clocks and watches vary from 15 to 100 shillings, according to quality, size and finish. English watches are almost entirely superseded by those from Germany and Switzerland. There is only one firm in Malta that imports English watches, and even this solitary firm does not deal in them on their own account, but as agents. A German watch in a gold case may be obtained for $25, while a watch in a silver case costs about $10.

Articles of silver for the use of churches come principally from Rome, Germany and France. Those for household and other purposes are imported exclusively from Germany, their price being so low that similar articles from other countries cannot compete with them. Plated articles also come principally from Germany, their price being cheaper than that of similar articles imported from other countries, and they are consequently preferred.

Jewelry and ornaments are principally imported from Germany, England and France. Those coming from Italy, especially from Turin and Milan, are preferred to the German and French articles on account of their solid workmanship and of the good quality of the stones, and as being in imitation of the English style. Jewels are fairly mounted in Malta.

Death of Amasa Dowe.

DANIELSON, Conn., Dec. 9.—Amasa Dowe, who dislocated his hip Wednesday, Nov. 30, died Friday night at the home of his daughter, Mrs. Cady Carpenter. He was born Oct. 26, 1808, near Syracuse. He came to this place in 1845 and engaged in the jewelry business until 1883, when he sold out to his son-in-law, Cady Carpenter, and Judge Frank T. Preston, the present firm name being Preston & Carpenter. He was the oldest merchant in the place and had been representative in the Legislature at Hartford. He leaves a son and daughter, four grandchildren, and three great-grandchildren. His wife died several years ago.

Precious Stones, London Market

HATTON GARDEN, London, Eng.,
Dec. 3, 1898.

I have it on good authority that a further appreciation in the price of diamonds may be anticipated early in January. The probable advance is estimated at from five per cent. to 10 per cent. This confirms the opinion I gave expression to in my letter of a month ago (CIRCULAR, Nov. 16). Curiously enough it is very difficult to ascertain accurately the actual percentage of the rise that has taken place during the last few months. Sellers naturally put it at a high figure. The home trade is not very brisk. Anticipations of a good Christmas business have been somewhat damped by the falling off during the last fortnight.

R. F.

Notes from London.

Sales for the week include the following special items: A collar of diamonds of various colors, 520 guineas; a brilliant triple link brooch, 200 guineas; a brilliant collet necklace, 560 guineas. A naval medal, rare, for the engagement between the *Chesapeake* and *Shannon*, £28; Peninsular medal, with 10 bars, £18:10s; Egyptian medal, with five clasps, £11:10s; a Waterloo medal, £8:10s. Some old Irish silver realized 70s. per ounce. At a recent sale in Scotland, of antique silver: Four salt cellars, 23s. per ounce; pepper castors, oblong salt cellars, egg epergne with cups and spoons, all at 13s. per ounce; punch ladle, 33s.; old plated goods, four dish covers, £32, and pair of wine coolers with covers, £10.

"Gross Liabilities, £93,900. Assets, nil."—The inquiry into the bankruptcy of Henry Lewis, jeweler, of New Bond St., London, illustrates the evils which arise from the increase of credit business in the English jewelry trade. The business was started over 20 years ago with a capital of £1,000, and after various changes was converted into a limited liability company in July last, with a nominal capital of £50,000. The official result is summarized in the heading to this paragraph, £35,700 of the gross liabilities being secured, the estimated deficiency on the estate is £58,200. Of the unsecured creditors, half a dozen rank for amounts between £1,000 and £5,000, and over 40 for amounts of £100 to £1,000. Nine-tenths of the creditors are London firms. Hoadley, Lauterbach & Johnson, New York, are creditors for £200, and Frederick Gebhardt for £594. R. F.

Ten Months Imports Through the Chicago Custom House.

CHICAGO, Ill., Dec. 10.—From Jan. 1 to Oct 1, 1898, there were received at the Chicago Custom House, as direct imports, $21,566 worth of jewelry, which paid a duty of $12,557.89. Of diamonds, $103,912 worth were imported direct, with a duty of $10,498.90. Clocks and watches show a total of $22,875 in value and $4,643.55 in duty. The imports for the fourth quarter are not yet compiled.

John W. Mather, Parkersburg, W. Va., removed into his new store in that city on Dec. 8. His opening took place on Dec. 10.

ESTABLISHED 1840.
Chester Billings & Son,
Successors to RANDEL, BAREMORE & BILLINGS,
IMPORTERS OF
1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & Co.
1880 RANDEL, BAREMORE & BILLINGS.
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS.
58 Nassau Street, NEW YORK.
29 Maiden Lane, 22 Holborn Viaduct, LONDON, E. C
DIAMOND JEWELRY.

John F. Saunders, Cutter and Importer of
DIAMONDS AND OTHER PRECIOUS STONES.
FINE PEARLS A SPECIALTY.
68 Nassau St., cor. John St., Sheldon Building, Room 16. NEW YORK.

LOUIS STRASBURGER'S SON & CO.
IMPORTERS & CUTTERS OF
DIAMONDS & PRECIOUS STONES.
CHICAGO, 103 STATE STREET.
PARIS, 25 BOULEVARD HAUSSMANN.
9, 11 & 13 Maiden Lane, NEW YORK.

C. G. MALLIET & CO.,
DIAMOND CUTTERS,
14 MAIDEN LANE, - - NEW YORK.
LONDON, 50 Holborn Viaduct. AMSTERDAM, 2 Tulpstraat.

BUY "SIMMONS" CHAINS THEY SELL!
R. F. SIMMONS & CO. ATTLEBORO, MASS. N.Y. 9-13 MAIDEN LANE.

ELECTROTYPES for Retail Jewelers' Advertising at Low Prices. Send for Proof Sheets.
THE JEWELERS' CIRCULAR PUB. CO., 11 John St., cor. B'way, N. Y.

E. A. Lehmann & Co., 20 Maiden Lane New York.
MANUFACTURERS OF
FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS.
SPECIAL WORK OF ANY DESCRIPTION TO ORDER.

Appeal of Wm. Rogers Mfg. Co.'s Suit Against William A. Rogers.

The United States Circuit Court of Appeals in New York last week listened to an argument on the appeal in the case brought by the Wm. Rogers Mfg. Co., Hartford, Conn., against William A. Rogers, New York. This appeal by the Wm. Rogers Mfg. Co. was from a decision rendered last January by Judge Lacombe, of the United States Circuit Court, denying their motion for an injunction against William A. Rogers to restrain him from selling his goods as "Rogers" goods or "Genuine Rogers" goods, and from abbreviating his name or doing other acts which, they said, confused the public into buying William A. Rogers' silver plated ware as the product of the Wm. Rogers Mfg. Co.

Chas. E. Mitchell, who appeared for the Wm. Rogers Mfg. Co., argued their case Thursday, and after rehearsing the history of the litigation between the two parties for the past three or four years, said that the present action was brought to stop acts done since the decision on a former action in 1894. William A. Rogers, he said, had of recent years begun to use the terms "Rogers goods" and "Genuine Rogers goods," and to advertise in such a way as to hold out to the public the claim that he was a genuine Rogers in the manufacture of silver plated ware. Mr. Rogers' example had been followed by unscrupulous dealers, Mr. Mitchell said, and these misrepresentations had become general. When he first started, said Mr. Mitchell, William A. Rogers did not represent his goods in this way, but recently he has been educating the public to the belief that his goods are *genuine* Rogers goods to an extent that is injuring the complainant company.

Wm. C. Beecher, who appeared for William A. Rogers, claimed that this case was exactly the same as that decided in 1894, except that then the defendant made inferior goods, and now he makes goods superior to the complainant's. Judge Shipman asked Mr. Beecher why his client used the words "Genuine Rogers" in his advertisement, and Mr. Beecher replied that William A. Rogers was as much a genuine Rogers as most of the concerns selling under that name. All were genuine, he said, after they had been established sufficiently long in business to be generally well known and have a recognized trade-mark. Briefs were submitted and decision reserved.

Our Holiday Offer:

We do not wish to promise you too much; but such inducements and concessions as we can make will be made in the better quality of the goods rather than in the lowness of the prices. A "cheap" price means a "cheap" jewel;—our jewels are not "cheap" in that sense. They are GOOD and sold at REASONABLE PRICES.

Another promise we can make is to this effect: In order that you may be able to fill any special order for any special piece you may not carry in stock, wire to us at our expense and with only the delay of its journey to you—you will be put in possession of the much needed article.

Brooches and Corsage Ornaments are the ornaments of the day. We have them. Rings follow close after; and for the men, rings, studs and scarf pins. You'll find them all with us.

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

50 HOLBORN VIADUCT, LONDON.

Epitome of the Provisional Rules in Bankruptcy.

The following provisional rules in bankruptcy, promulgated by United States District Judge Brown, have been posted in the Clerk's office of the United States District Court in New York:

I.

Petitions must state where the debtor has resided, and where his principal place of business, if any, has been during the preceding six months or the greater part thereof.

Petitions, schedules, and other papers filed shall be upon law cap not more than nine inches wide by four inches long.

II.

Petitioners who have made no deposits with the Clerk for the services of officers should be examined by or under the direction of the referee on their appearance before him as regards their means, and if the referee is not satisfied of the bankrupt's inability to make the deposit a report thereof should be made to the Judge.

III.

For the county of New York, the Manhattan Trust Co. and the Central National Bank, of the city of New York, are hereby designated as depositories of the moneys of bankrupt estates.

IV.

The New York Times is hereby designated as the newspaper in which shall be published all bankruptcy notices required to be published in the county of New York.

V.

Notices for the first meeting of creditors shall be in the following form, and published once only unless otherwise ordered:

John Doe, bankrupt—first meeting.

All creditors of [John Doe,] bankrupt, are hereby notified that the first meeting of creditors will be held at the office of ——, referee, ——, in the City and County of New York, on [Dec. 10, 1898,] at [10] o'clock [A. M.,] for the proof and allowance of claims, to choose one or more trustees, fix the amount of their bonds, examine the bankrupt, if desired, and transact any other lawful business.—New York, ——, 1898.

———, Referee.

Joe Ratliffe, formerly with Jenkins & Co., Richmond, Ind., has opened a jewelry store in the rear of the Union National bank, that city.

Haseltine Bros., Kokomo, Ind., have obtained the contract for supplying a town clock to the local government. The clock is to be the best make of the Seth Thomas tower-clock pattern. It is to be an 8-day, hour striking piece of mechanism, with four 6 ft. 6 inch dials, with a 1,500 pound Meneely Co. copper bell. The clock will have a pendulum rod about eight feet long and the pendulum ball will weigh 150 pounds. The contract calls for the placing of the clock by Jan. 1.

Among the African Diamond Mines.

KIMBERLEY, Nov. 10, 1898.—The De Beers Co. continue steadily at work, winning sufficient diamonds to supply the London syndicate which has contracted to purchase them. The officials are much more reticent than formerly, and the conditions of the contract are not so fully understood by the trade, but no doubt more will be heard at the approaching annual meeting. Meanwhile, the company keep an immense quantity of diamondiferous soil on the "floors" ready for manipulation. At present 2,500,000 tons are thus lying, and this ground represents nearly £3,500,000 worth of diamonds. After being hauled from the mines, the ground often requires six months' exposure to the air before it disintegrates sufficiently to be ready for treatment by the washing and sorting machinery, and the entire cycle of operations sometimes takes a year. The company have machinery for treating the ground immediately it leaves the mine, but it is not much used, as the old system of exposure to the air is found to be more economical. The floors are protected with barbed wire fencing, and are continually under guard, while the native compounds, where some 8,000 dusky laborers are located, are carefully covered with wire netting. This is to prevent the artful nigs from enclosing diamonds, surreptitiously obtained, in old tins and similar articles, and throwing them outside to confederates.

These natives take well to mining and do not object to sultry surroundings underground that would prove stifling to most whites. They become fairly proficient in all the work of drilling, blasting, tramming, etc., and are quite indispensable, because the cost of white labor would be too great. As encouragement to honesty, a small bonus is given to the native who finds a diamond underground or elsewhere and delivers it to the officials. This system works fairly well, though extreme vigilance is necessary in all dealings with these wily Africans. Keeping them away from drink has a marvelous effect upon the capacity and tractability of these children of nature.

The general mode of manipulation of the diamondiferous ground has changed but little in recent years, though experiments have been made with numerous "patents" and "improvements" which have had to be abandoned. The sorted diamonds are washed in sulphuric or nitric acid before being sent to the department which essays the classification and valuation. It is understandable that the classification of uncut gems is expert work, there being so many sizes and shades of color, each representing a different value.

Illicit diamond dealing is nearly stamped out now, and there are few convictions. A decade ago extraordinary narratives of guile and trickery were familiar at the courts, but the few cases that engage attention now are of the most commonplace sort. The Detective Department has helped greatly towards this result, while the exodus of the shady population to Johannesburg has assisted still further.

At the outside mines work goes on much as usual, and there is nothing startling to

Alfred H. Smith & Co.,

NEW YORK:
182 Broadway.

CHICAGO:
103 State Street,
Columbus Memorial Building.

LONDON:
33 Holborn Viaduct.

Diamonds,
Rubies,
Emeralds,
Sapphires,
Pearls, &c.

Mounted Goods also.

We aim in our Chicago, as well as in our New York office, to carry a stock of the above goods to meet all demands of the Western as also of the Eastern markets.

Our Chicago branch is the only thoroughly equipped office in the West representing a New York Importer's Stock, and orders sent there from the Western States will receive the most prompt attention and be filled at the lowest rates consistent with the quality demanded.

Memorandum goods sent to dealers. References requested from those unknown to us.

record. At Jagersfontein, the output for October was 20,579 karats, valued at £37,-840. At Kamfersdam, the yield for the month was 8,900 karats, most of which were of inferior quality.

There is eager quest for new diamond mines, and every inch of the ground for hundreds of miles around Kimberley has been exploited. Sensational reports of discoveries are common enough, but nothing has occurred to make one fear, or hope, that a rival of De Beers has at last been found. St. George.

Death of David Friedman.

Albany, N. Y., Dec. 8.—David Friedman died at noon Dec. 6, after a short illness. Mr. Friedman was well known in business circles in this city, but of late has lived retired. Several years ago he went to New York city, where he opened a jewelry establishment, which he conducted for a number of years, subsequently retiring and returning to this city. He was a member of the Adelphi Club, and also a member of several local Jewish lodges. Mr. Friedman was 58 years of age. He was ill about two weeks.

Receiver of the Akron Silver Plating Co. Discharged.

Akron, O., Dec. 8.—The receiver of the Akron Silver Plating Co., who was appointed several months ago by Judge Kohler, has been discharged. The property will be sold to a reorganized company, who will increase the plant's output.

Death of William J. Horrigan.

Holyoke, Mass., Dec. 8.—William J. Horrigan, 49 years of age, died at his home, 30 Allyn St., Sunday night, from Bright's disease. Mr. Horrigan was the senior member of Horrigan Bros., jewelers. He was born in Goshen in 1841. His parents removed to North Adams when he was quite young. He came to this city in 1876, and entered the Lyman mills. Later he was employed in the Merrick thread mill. In 1888 he started in the jewelry business with his brother Sidney L. He was married to Miss Kate Farrell, of this city, in 1887. He is survived by his widow and three sons and three daughters.

The Shoplifting Season Booming in Columbus, O.

Columbus, O., Dec. 10.—Monday afternoon a woman and a young girl were noticed to be acting in a rather suspicious manner at the Hofman Supply Co.'s store. A private detective, employed there during the holiday season, watched them for a time and finally saw the woman slip an article from the counter and put it into her pocket. He at once placed them under arrest and they were later searched by women deputized for the purpose.

The articles found upon the woman were several pairs of bracelets and two or three watch charms. She confessed that she had taken some articles a few days before from the store, and they, with several dress patterns, were found at her home. Mr. Hofman says there is a gang of shoplifters at work here. Thursday three of them visited his store, but they were watched so closely that they could not secure anything. The woman arrested was Mrs. Joseph W. Weirick, of this city, and the young girl was her daughter. For some reason it has been decided not to prosecute them.

Responsibility for Guaranteeing Financial Standing of a Customer.

Syracuse, N. Y., Dec. 12.—County Judge R. C. Kellogg, of Essex county, has just given a decision in a dispute of several years' standing in favor of a Syracuse litigant. It was claimed that Wm. P. Hitchcock, a member of Hitchcock & Morse, importers and jobbers, this city, guaranteed the financial responsibility of a party to whom a ship chronometer was sold. The seller was unable to obtain his pay for the instrument, and sued Mr. Hitchcock under the alleged guarantee.

The chronometer was originally the property of Fred L. Amidon, formerly of Bellow Falls, Vt. Afterward he removed to Lancaster, N. H. Now Mr. Amidon has removed to Ticondcroga, and it was there that the suit against Mr. Hitchcock was tried.

It was claimed that Mr. Amidon had offered Mr. Hitchcock a commission if he would find a purchaser for the instrument. Such a purchaser was found by the defendant in John C. Lannesberg, of Ilion. Mr. Hitchcock wrote to Mr. Amidon that Lannesberg had unlimited credit with his house. Lannesberg afterward failed, and Amidon never received his pay for the instrument. Suit was brought last Summer in Justice's Court at Ticonderoga against Mr. Hitchcock, it being claimed that he had guaranteed the sale. The jury rendered a verdict for the plaintiff in the sum of $40. From that attorney C. A. Hitchcock, also of this city, appealed to the County Court. The decision of Judge Kellogg, just received, reverses that judgment with costs.

Jas. A. Foster Withdraws His Plea of Not Guilty as an Itinerant Vender.

Providence, R. I., Dec. 10.—In the Common Pleas division of the Supreme Court to-day James A. Foster was allowed to withdraw a plea of not guilty under the indictment for being an itinerant vender, which has been pending against him for many months. Mr. Foster entered a demurrer to the indictment. The case was then sent to the Appellate Division on the customary certification and will be assigned on the calendar for a hearing.

It will be remembered that this suit was brought against Mr. Foster nearly a year ago, when he affirmed his intention to fight the case and make it a test case under the itinerant vender law in this State. The technicality upon which the case was brought was the fact that during the Christmas season Mr. Foster opened stores for the sale of jewelry and novelties in Woonsocket and Pawtucket and traveled between his store in this city and the branches in those cities.

An explosion of chemicals in the Art Engraving Co.'s, Youngstown, O., caused much damage by fire to the jewelry stores of A. Jonas & Son and W. C. Siegfried. The loss will amount to $20,000, which is fully covered by insurance.

Merry Christmas.

Only 9 more business days to CHRISTMAS.

You can't afford to take any chances now on your orders, but want to send them where you can be sure you will get the goods you want. We have a large stock of all kinds of Diamond and Precious Stone Jewelry, all of the best quality and newest designs, so when you have an order for something you haven't in stock send us a letter or a telegram and you will receive by return express just the goods you need to enable you to make your sale.

All our goods are insured in transit by express.

Brooches from $6 up.	Bracelets from $20 up.
Ear Drops from $4 up.	Ear Screws from $4 up.
Lockets from $4 up.	Links from $5 up.
Necklaces from $10 up.	Rings from $4 up.
Studs from $3 up.	Scarf Pins from $2 up.

ALL SET WITH DIAMONDS AND PRECIOUS STONES.

Cross & Beguelin,

17 Maiden Lane, New York.

43 Rue de Meslay, PARIS.

Importations at the Port of New York.

Weeks Ended Dec. 10, 1897, and Dec. 9, 1898.

	1897.	1898.
China, glass and earthenware:		
China	$50,160	$49,214
Earthenware	12,511	17,709
Glassware	12,928	14,357
Instruments:		
Musical	7,820	9,231
Optical	5,183	9,724
Philosophical	693	596
Jewelry, etc.:		
Jewelry	3,364	1,306
Precious stones	134,664	55,578
Watches	21,070	19,945
Metals, etc.:		
Bronzes	.....	2,040
Cutlery	11,119	10,989
Dutch metal	.....	2,221
Platina	9,898	14,984
Plated ware	218	.....
Silver ware	521	5,037
Miscellaneous:		
Alabaster ornaments	173	835
Amber	.....	42
Beads	1,202	1,109
Clocks	2,386	7,303
Fans	5,753	11,317
Fancy goods	3,732	5,442
Ivory	595	4,353
Ivory, manufactures of	96	567
Marble, manufactures of	4,808	7,042
Statuary	2,439	1,471
Shells, manufactures of	15,597	2,871

A Storekeeper's Suspicions Lead to the Capture of a Thief.

PROVIDENCE, R. I., Dec. 10.—Wednesday morning two young men, described as being about 22 years of age, one with smooth face and wearing a black overcoat and light hat, and the other dressed in a light suit of clothes, with light overcoat and a black soft hat, went into Isaac Michaelovitz's store, 373 S. Main St., and asked the proprietor if they could leave a package, which one of them carried, for a short time. They said they would return for it soon.

Mr. Michaelovitz thought that the young men behaved rather suspiciously and after they had left the store notified the police. Lieut. Murray examined the contents of the bundle and found that they consisted of silver stock and stamped silver of various designs, including hair brush backs. The police had not been notified of the loss by robbery or otherwise of any such goods as these by any factory or store in the city. Still Lieut. Murray thought that the circumstances seemed suspicious and decided to hold the silver until the question of their rightful ownership should be more fully settled.

Thursday, John P. Small was arrested in Pawtucket for stealing silver from G. K. Webster, North Attleboro, and it was discovered that he was one of the two young men who left the package in the store on S. Main St. The silver contained in the package was identified as being that stolen from Mr. Webster's factory and was returned.

Small was arraigned before Judge Reed in the District Court in Attleboro, Friday. He waived examination and was bound over to the February session of the Superior Court, of Bristol county, Mass. The witnesses were held under $50 bonds each for their appearance. The second man implicated in the larceny has not yet been apprehended, although he is known to have been in North Attleboro Friday.

Some Pearl Information.

The present condition of the Pearl Market having been completely provided for by us, we are in a position to offer unequalled advantages to the trade.

All buyers of Pearls and Precious Stones are invited to inspect our assortments.

Eisenmann Bros.,

Importers of...
Pearls and Precious Stones,

21 and 23 Maiden Lane, = NEW YORK.

Paris: 3 Rue Saint Georges.



A Ring of Beauty is a Joy to the Wearer!



The Retailer should always keep .....

The "Bryant" Rings.

in stock, for they best meet the popular desire for something both good and handsome at a price that will afford him a good profit.

Our Trade Mark guarantees Quality, Style and Finish.



They have enjoyed the favor of people of taste and refinement for nearly fifty years. Goods sent on approval to responsible parties. Don't wait for our travelers, but order direct from .....

M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.
OLDEST RING MAKERS IN AMERICA.

Three Jewelers in One Town Fleeced by a Sleek Confidence Man.

WILLIMANTIC, Conn., Dec. 9.—A story of how four Willimantic merchants, three of them jewelers—J. C. Tracy, H. E. Smith and H. A. Burbank—were swindled has just been given publicity. About



Picture of the Swindler, Drawn from Memory by One of His Victims.

two weeks ago a sleek, well dressed and well mannered stranger appeared in town. His ruse to gain the confidence of the merchants was to represent himself as a member of the Case family, the Manchester paper makers, or a commercial representative of that firm. In one instance he had a daughter who was attending the State Normal School in this city. She had seen a watch she very much admired in the merchant's show cases, and it required only a casual examination for him to find the same watch still waiting for a customer. It was, of course, a gold one and quite costly. The watch was just the one he wished to make his daughter a present of. The price was all right and the only question was whether it was the right one. He asked if the merchant would be so kind as to allow him to take the watch up to the Normal School and show it to the daughter. He would be back soon and if it was the one the cash would be forthcoming. The merchant was kind enough to grant his request and watch and stranger were seen no more. At another jewelry store a similar dodge was employed and he got another gold watch and at another two diamond rings were secured.

At a hardware store he was very anxious to get a fine shot gun and he found one that just suited his taste. He would take the gun and remit a check as soon as he reached home. The total amount of the stranger's winnings from the four merchants will aggregate nearly $200, and it is claimed that there are other victims. The matter was placed in the hands of the police at the time of the swindle, but so far the sleek stranger has been successful in evading the police.

THE SWINDLER HAD TWO STORIES.

WILLIMANTIC, Conn., Dec. 10.—It appears that the swindler who "worked" the jewelry stores of J. C. Tracy, H. A. Burbank and H. E. Smith for watches and diamonds, and the hardware store of H. T. Clark for a gun, was even slicker than was at first supposed. At all the stores but Mr. Tracy's the fellow claimed to be Mr. Case, of Andover, and at Mr. Smith's and Mr. Burbank's he was allowed to go off with the watch and two rings on the supposition that he was getting them for his daughter, and wanted her to see the articles before he bought them. At Mr. Tracy's, however, he gave his name as Thomas, and claimed to be a representative of the Cases. Mr. Tracy formerly lived in Manchester, and knew all the Cases there, including the Andover family, who came from Manchester, and had the man told Mr. Tracy that he was Mr. Case, of Andover, as he did the other jewelers, Mr. Tracy would have spotted him as an impostor at once.

Because of the different story told Mr. Tracy and the knowledge of the Case family he displayed, it is thought that the fellow is some one who not only knows all about the Cases, but was also aware that Mr. Tracy knew the Cases. At least, this is the opinion of C. C. Case, of Andover, who was in the city last evening.

The swindler is described as a slim, well dressed man, with a heavy, dark mustache tinged with gray. He is about 150 pounds in weight, and from 45 to 50 years of age. He visited the stores early in the evening and pretended to be in a great hurry, having to catch the 7 o'clock train for Andover. He acted in every way like a genuine customer.

Mr. Tracy describes the man as being about five feet eight inches, weight about 160 pounds, and not far from 45 years old; had dark mustache, slightly sandy and gray; wore brown overcoat, black derby hat; was well dressed but not dressy, and appeared like a well-to-do business man. His method of operation at his store was as follows: Shortly before noon on Nov. 23 he entered the store and asked one of the clerks to show him some watches. After looking them over for some time and inquiring into their merits, etc., he selected one and said he would call for it later in the day. About 6:30 o'clock the same day he came in while the clerk he saw first was out, and asked Mr. Tracy for the watch he selected earlier in the day, saying it was for George O. Case, of Highland Park, Conn. The Case family are quite a large one, and represent considerable money, and were all well known to Mr. Tracy, consequently he did not hesitate to let the man have the watch, which was a 12-size Waltham (Riverside) in 14K., open face, E. T. shield case.

The local police are working on the matter, and the Case family are endeavoring to track the man, as they are considerably stirred up over the affair.

Larceny and Embezzlement Charges Against Geo. Mayer & Co.'s Cashier.

PHILADELPHIA, Pa., Dec. 10.—In the Quarter Sessions Court Thursday Albert Hollingsworth was placed on trial charged on three bills of indictment with the embezzlement of $150 and the larceny of $1,040, the property of George Mayer & Co., opticians, 134 S. 8th St. Hollingsworth had been the cashier of the firm, and it was alleged that he made wrong entries in the books. After being out about four hours the jury returned verdicts of not guilty as to the embezzlement charges, and announced that they were unable to agree as to the larceny charge. They were discharged, and Hollingsworth was admitted to bail, pending another trial on the bill charging larceny.

HIGHEST PRICE PAID FOR
ALL KINDS OF . . . . .

American Pearls

We have an EXTRA large and fine quantity of rough Ceylon Sapphires and Rubies for jewels and mechanical purposes.

L. Tannenbaum & Co.,

...IMPORTERS AND CUTTERS OF...

Diamonds and Precious Stones,

Cor. Maiden Lane and Nassau St.,

25 HATTON GARDEN, LONDON.

...New York.

...TELEPHONE, 1959 CORTLANDT...

Death of Henry M. Platt.

Henry M. Platt, at one time a prominent figure in the jewelry trade, who is said to have been the pioneer gold and silver refiner of the United States, died of pneumonia, Thursday, at his home, 133 W. 13th St., New York. Mr. Platt had been ill with the disease but two or three days, though he had been an invalid for the past nine years, suffering from the effects of a paralytic stroke. He was 76 years of age.



THE LATE HENRY M. PLATT.

Henry Mortimer Platt was born in New York, July 7, 1822. His father, the late George W. Platt, was a well known jeweler of New York who established in Pearl St. early in the century the jewelry business which later became Platt & Bro., and was for many years at 20 Maiden Lane. After receiving his education in the schools of New York, Henry M. Platt as a young man was apprenticed to his father to learn the jeweler's trade. He then went abroad and completed his education in France, giving special attention to chemistry. He became a thorough expert in assaying and refining, and when he returned to this country, about 1849, he established a gold and silver refinery, the first in the country, with two plants, one in Thomas St. and the other in Liberty Pl. The refinery was managed under the name of George W. Platt. Its scope became enlarged until the refinery handled bullion from all parts of the country, and also did an international business. Mr. Platt remained in the business until 1881, when he retired, leaving it to his son, Charles S. Platt, who now conducts it at 29 Gold St. Mr. Platt leaves four children —Charles S. Platt, Frank H. Platt, of Brooklyn, Miss Platt, and Mrs. F. Stalknecht.

The funeral services were held Saturday afternoon at the late home of the deceased, and were conducted by the Rev. E. W. Stoddard, his brother-in-law. Interment was in Greenwood cemetery.

Death of Aaron L. Hatfield.

THREE RIVERS, Mich., Dec. 9.—Aaron L. Hatfield, a jeweler and music dealer of this city, was found dead this week in his store. Death was due to natural causes. He formerly did business at Constantine, Mich., where he is said to have a wife and two daughters. He separated from his wife and had been living a secluded life over his store.

Jeweler Richard M. Johnson Involved in a Serious Case.

DETROIT, Mich., Dec. 9.—Richard M. Johnson, a State St. jeweler, Charles M. Johnson, a lawyer, his brother, and Charles W. Powell were locked up this week, suspected of obtaining three complete mileage books wrongfully from the Michigan Central Railroad, on the account of the Evening News Association. Richard Johnson tried to dispose of them at a local scalper's office. Johnson admitted this and said he had received them from his brother, who stated that Powell had given them to him to dispose of in order to meet an outstanding note. They were obtained at the railroad company's office by a man resembling Powell, who said he represented the Evening News Association.

Frank P. Davis, of R. A. & F. P. Davis, jewelers, Northampton, Mass., was elected Councilman of Ward 6, his vote being 185.

Marriage of Frank A. Wallace, President of R. Wallace & Sons Mfg. Co.

WALLINGFORD, Conn., Dec. 7.—At high noon to-day at the Atwater homestead, the home of the bride's grandmother, 186 Christian St., a pretty home wedding took place, the bride being Miss Rose Manning, daughter of Mrs. Frederick Royal Manning, and the groom, Frank A. Wallace, president of the R. Wallace & Sons Mfg. Co. The marriage was solemnized in the parlor, which had been charmingly trimmed in Christmas decorations. Henry L. Wallace was the best man, and Rev. John Blair was the officiating clergyman. Quite a number of guests from New York, New Haven and adjoining towns attended.

The bride and groom left for the south this afternoon on a bridal tour and on their return they will be "at home," 111 S. Main St., on the second and third Wednesdays of January.

Third Robbery in Two Years of L. C. Hodskey's Store.

BIG RAPIDS, Mich., Dec. 9.—Burglars this week entered the jewelry store of L. C. Hodskey, by breaking a pane of glass in the rear while the proprietor was at dinner. Nine gold watches, pins, chains and other jewelry were taken, the total being valued at about $300. The thief was in a big hurry and left several watches behind, scattering goods over the floor.

This is the third time in two years that Hodskey's store has been looted and each time the robber escaped. The police think they know who is the culprit. The man knew the premises thoroughly and also the exact time Mr. Hodskey was away.

Traveler Grey Has a Worrying Half Hour Regarding His Trunk.

WORCESTER, Mass., Dec. 8.—Louis C. Grey, of the New York Chain Co., 41 and 43 Maiden Lane, New York, had an exciting half hour in Worcester last Saturday afternoon over the disappearance of his sample trunk filled with jewelry. Mr. Grey came to Worcester Friday and registered at the Bay State house. He had the trunk taken to Edward Moulton's jewelry store, Saturday, and left word at the hotel to have



A USEFUL NOVELTY

Bottle Openers,

in Sterling Silver and Silver Plate. The convenience and cleanliness of this form of bottling having brought it into general use, these Openers will be appreciated for the table.

MADE BY

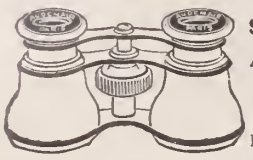
Goodnow & Jenks,

Stanhope and Morgan Sts.
Boston,

who have obtained the SOLE RIGHT from patentees to manufacture this article.



JUST ARRIVED—OUR FALL IMPORTATION OF
AUDEMAIR OPERA GLASSES
"None Better Made."
SEND FOR CATALOG.



Also Cheaper Grades,
LAMAYRE and
CHEVALIER.
Pearl Opera Glasses from $2 up

Ask to see the Improved Spencer Patent Focusing Handle Opera Glasses.



NO EXPOSED PARTS TO TARNISH
GUARANTEED GOLD FILLED GOODS,
Equal to Gold in Finish, Style and Wearing Qualities and Max mum Quality.
STIFF, SPRINGY FRAMES.

MAKERS OF SPECTACLES AND EYEGLASSES.

SPENCER OPT. MFG. CO.,
15 MAIDEN LANE, N. Y.

THE NEW YORK JEWELER
Annual Catalogue
(Almost 1,000 pages),
Everything Pertaining to the Trade,
published by
S. F. MYERS CO.,
Manufacturers and Wholesale Jewelers,
Myers Building,
48-50 Maiden Lane, New York City.

CHAS. ROSE
PERMANENT PHOTOGRAPHS ON WATCHES **$1.00**
Office and Studio, 108 Fulton St., N. Y.

ESTABLISHED 1840 — SIMONS BRO. AND CO. — TRADE MARK
SILVERSMITHS, JEWELERS.
PHILA. NEW YORK. CHICAGO.
MAKERS OF GOLD AND SILVER THIMBLES.

his trunk taken to the station after he was through with Mr. Moulton.

Mr. Grey was showing his samples to Mr. Moulton at his store, 399 Main St., and left the trunk on the sidewalk. Having occasion to go to the trunk for a tray of goods he saw it was not there and immediately notified the police. Two inspectors were quickly sent out and after a half hour's search the trunk was found at Union station. It developed during the investigation that the porter at the Bay State house went to Mr. Moulton's store and seeing the trunk on the sidewalk supposed it was ready to go to the depot, and tossed it on the delivery wagon. Matters were quickly straightened out.

Imports and Exports of October, 1898, and the Preceding Ten Months.

WASHINGTON, D. C., Dec. 5.—The summary statement of imports and exports for the month ended Oct. 31, 1898, and the 10 months ended the same date, compared with the corresponding periods of 1897, has been issued, and contains following figures relative to the jewelry trade:

IMPORTS OF MERCHANDISE.

ARTICLES.	OCTOBER.		TEN MONTHS ENDING OCT.	
	1897	1898	1897	1898
	Values.	Values.	Values.	Values.
	Dollars.	*Dollars.*	*Dollars*	*Dollars.*
CLOCKS AND WATCHES, AND PARTS OF:				
Clocks and parts of.....dut..	37,649	42 314	307,354	207,290
Watches, watch materials, and movements.....dut .	65,388	109,192	773,276	678,115
JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES:				
Diamonds, uncut, including miner's, etc., not set.....free..	503,649	268,817	894,009	1,851,362
Diamonds, cut, but not set.....dut..	253,983	665 478	1,410,225	4,918 239
Other precious stones, rough or uncut.....free..	838	2,345	5,451	24,838
Other precious stones, cut, but not set.....dut..	438,529	150,309	2 537,568	1,438,382
Jewelry, and manufactures of gold and silver.....dut..	113,167	198,292	741,378	1,713,286
Total.....	1,310,166	1 285,241	5,588 631	9,946,107
PRECIOUS STONES, ETC. (free), imported from—				
United Kingdom.....	188,898	62,180	310,650	820 053
France.....	28 910	193	85,651	54,428
Netherlands.....	275 634	208,179	423 303	980.128
Other Europe.....	9,904	56	75,675	14 689
Brazil.....	546	.....	2 804	20
Other countries.....	595	554	1.377	6 882
Total.....	504,487	271,162	899,460	1,876,200
JEWELRY, AND OTHER PRECIOUS STONES, ETC. (dutiable), imported from—				
United Kingdom.....	.....	252 110	.....	2,303,661
France.....	241,834	496,509	1,267 796	2,705,464
Germany.....	88,469	68,272	384,350	576 793
Netherlands.....	175,585	80,443	1,066,354	1,815.671
Other Europe.....	299,091	91 007	1,866.385	612,820
British North America.....	410	150	92 552	2,088
Mexico.....	260	254	4,760	4,497
East Indies.....	.....	.....	1,855	9,794
Other countries.....	30	25,334	5,119	39,119
Total.....	805,679	1.014.079	4,689,171	8,069,907

EXPORTS OF DOMESTIC MERCHANDISE.

CLOCKS AND WATCHES:				
Clocks and parts of.....	92.525	103,080	768,921	795,739
Watches and parts of.....	81,018	78,697	662,550	709,730
Total.....	173,543	181,777	1,431,471	1,505,469
Jewelry.....	64,516	52,025	217,416	469.696
Other manufactures of gold and silver.....	16,009	20,182	373,043	174,513
Total.....	80,525	72,207	591,043	644,209
Plated Ware.....	50,683	45,026	377,381	325,345

P. H. Nefflen, Keyser, W. Va., is selling out his old stock at auction.

S. D. Stoufer has sold out his stock of jewelry in Lone Tree, Ia., to C. Faires. Mr. Faires will continue the business in the old stand, and will move the stock of jewelry he has been operating in West Liberty, Ia., to Lone Tree, and consolidate it.

Howard ~ Sterling ~ Company, Silversmiths

TRADE MARK

This Trade Mark represents the Very Highest Grade of Sterling Silver and the most artistic finish.

Providence, R. I., U. S. A.

860 Broadway, New York.

The International Silver Co.

Important Meeting—Sales of Bonds—The Company's Prospectus to Investors.

MERIDEN, Conn., Dec. 8.—President Samuel Dodd, George Rockwell, George H. Wilcox and George M. Curtis are all in New York attending a meeting of the International Silver Co. Important business will be transacted, though of what nature could not be learned this afternoon.

In New York yesterday, a block of $30,000 of the first mortgage bonds of the International Silver Co. sold at par. These are what are termed gold bonds and will be in the market for some time.

The shareholders in the Meriden Britannia Co. have received the checks and the certificates for the bonds and stock in the International Silver Co. The certificates are the Continental Trust Co.'s certificates and state that they may be exchanged for bonds and preferred stock as soon as the latter are ready and for the common stock on or after June 1, 1899.

The following prospectus has been issued by Thomas & Post, the bankers who have promoted the International Silver Co. It contains some errors as to names, but we reproduce it verbatim:

INTERNATIONAL SILVER CO.

The International Silver Co. is a corporation of the State of New Jersey, with an authorized capital of $20,000,000, consisting of $9,000,000 preferred stock and $11,000,000 common stock, organized for the purpose of acquiring silver plating companies in the United States.

The business has been in the hands of a number of well known and exceedingly popular concerns enjoying an enormous domestic and export business. Perhaps in no other instance that can be cited would a combination of interests result in so large a diminution of expenses and proportionate increase of profits, nor is there perhaps any business in which the trade-marks are of greater established popularity, permanency and value.

The International Silver Co. has already acquired control of the following companies:

Meriden Britannia Co., Meriden, Conn.
Rogers & Bros., Waterbury, Conn.
The Barbour Silver Co., Hartford, Conn.
The Wm. Rogers Mfg. Co., Hartford, Conn.
Manhattan Silver Plate Co., Lyons, N. Y.
The Watrous Mfg. Co., Wallingford, Conn.
The Rogers Cutlery Co., Hartford, Conn.
Meriden Silver Plate Co., Meriden, Conn.
Manning, Bowman & Co., Meriden, Conn.
Wilcox Silver Plate Co., Meriden, Conn.
Rogers & Hamilton Silver Plate Co., Waterbury, Conn.
The Norwich Cutlery Co., Norwich, Conn.
Standard Silver Plate Co., Toronto, Can.
The Holmes & Edwards Silver Plate Co., Bridgeport, Conn.

The output of these concerns represents over 70 per cent. of the silver plating industry of the country.

The amount of preferred stock issued and to be issued in the acquirement of the companies above mentioned is $4,250,000. The balance of the preferred stock, consisting of $4,750,000, will remain in the treasury of the new company, to be devoted solely to the purpose of acquiring additional plants, or for such other purposes of the corporation as the Board of Directors may from time time to time determine. The amount of common stock issued in the purchase of these companies amounts to $10,000,000.

The company has provided for an authorized issue of $4,500,000 six per cent. first mortgage bonds, of which only $3,150,000 have been issued. These bonds have been recently sold at par to a syndicate, and proceeds used in purchase of properties.

The company has also a large sterling silver output, which will enable it to always control the sterling silver product of low priced manufacturers, which has heretofore competed with the sale of plated goods.

This company, by the acquisition of the above concerns, has the right to manufacture the celebrated brand of Rogers table ware, and also controls the right to manufacture all inlaid silver spoons and forks, enjoying trade-marks of established favor, and having acquired all of the popular brands of silver plated ware now in use in this country.

The object of this combination is not to raise the price of staple articles, but to restore a standard fixed price which formerly yielded a profit sufficient to pay dividends on all classes of securities, as shown by the books of the various constituent companies. A great reduction in expenses can be effected by a combination of salesrooms in various cities, in the list of traveling salesmen, and in decreased outlay at the factories.

The new company has chosen its directors, executive committee and officers from among the most prominent and successful men now engaged in the business.

A complete examination of the accounts of the incorporations and firms included in the new company, extending over a period of 10 years, or for such length of time as they have been in business, has been made by the Audit Company, of New York. The statement of the results shows that for the past 10 years—during a period of most active competition—the average net earnings of the companies in the present combination have been more than enough to pay the interest upon the bonds, and seven per cent. upon the preferred stock issued, leaving something for the common, to be greatly augmented by the economies effected by the combination of interests.

The savings to be effected by the consolidation are estimated as high as $1,000,000 per annum, the largest being in dispensing with an unnecessary duplication of salesmen, stores, designers, machinists, etc.

The directors of the new company are as follows:

Samuel Dodd (treasurer, Meriden Silver Plate Co., Meriden, Conn.).
S. L. Barbour (treasurer, the Barbour Silver Co., Hartford, Conn.).
George M. Curtis (president, Meriden Silver Plate Co., Meriden, Conn.).
George C. Edwards (president, the Holmes & Edwards Silver Co., Bridgeport, Conn.).
C. A. Hamilton (president, Rogers & Hamilton Silver Plate Co., Waterbury, Conn.).
J. Lewis (Meriden Britannia Co., Meriden, Conn.).
G. D. Munson (manager, the Watrous Mfg. Co., Wallingford, Conn.).
Edwin M. Post (banker, 7 Wall St., New York).
George Rockwell (Rogers & Bros., Meriden, Conn.).
E. R. Thomas (banker, 7 Wall St., New York).
Orlando F. Thomas (president, Manhattan Silver Plate Co., Lyons, N. Y.).
John J. Tracy, New Jersey.
Wm. H. Watrous (president, the Wm. Rogers Mfg. Co., Hartford, Conn.).
Frederick Wilcox (Meriden Britannia Co., Meriden, Conn.).
George H. Wilcox (president, Meriden Britannia Co., Meriden, Conn.).

The following are the officers of the new company:

Samuel Dodd, Meriden, Conn., president.
George Wilcox, Meriden, Conn., vice-president.
George C. Edwards, Bridgeport, Conn., vice-president.
Charles A. Hamilton, Waterbury, Conn., vice-president.
Samuel Thomas, New York, treasurer.
George M. Curtis, Meriden, Conn., assistant treasurer.
O. F. Thomas, Lyons, N. Y., auditor.
Simpson, Thacher & Barnum, New York, counsel.

New York, Nov. 30, 1898.

FREDERICK B. SCHENCK, President. CHARLES M. VAIL, Vice-President. JAMES V. LOTT, Cashier. EMIL KLEIN, Asst. Cashier.

The Mercantile National Bank

OF THE CITY OF NEW YORK.
BROADWAY, COR. DEY STREET.

Capital, $1,000,000. Surplus, $900,000. Loans and Discounts, $11,500,000. Deposits, $13,000,000.

DIRECTORS:

Frederick B. Schenck, President.
John E. Borne, President of Colonial Trust Company.
Wm. C. Browning—Browning, King & Co., Mfrs. Clothing.
George W. Crossman—W. H. Crossman & Bro., Coffee.
Vale Kneeland—Kneeland & Co., Grain.
Emanual Lehman—Lehman Bros., Cotton.
Seth M. Milliken—Deering, Milliken & Co., D. Goods Com.
Jas. E. Nichols—Austin Nichols & Co., Wholesale Grocers.
Augustus G. Paine, N. Y. & Penn. Co., Paper and Fibre.
Geo. H. Sargent—Sargent & Co., Mfrs. Hardware.
Eben B. Thomas, President of Erie Railroad Company.
Isaac Wallach—H. Wallach's Sons, Cotton Converters.
James M. Wentz, Capitalist.
Richard H. Williams—Williams & Peters, Coal.
Charles M. Vail, Vice-President.

We have constantly on hand a large and complete line of fine **Diamond Mounted Goods**

Memorandum orders solicited from the trade. We give close figures.

Importer and Cutter of Diamonds and Precious Stones,

Sig. Hirschberg,

65 NASSAU ST., NEW YORK.
25 Hatton Garden, LONDON.
2 Tulp Straat, AMSTERDAM.

TRADE MARK

"Watch our Ads."

The Mauser Mfg. Company,

SILVERSMITHS,

14 East 15th St., New York.

The Smuggling Case Against Lee Reichman to be Pushed.

In speaking of the Government's case against Lee Reichman, charged with aiding Max J. Lasar in smuggling, Asst. U. S. Dist Atty. Baldwin stated Monday that no action had been taken upon the petition asking that the case be dropped, but said that the indictment would undoubtedly be pushed to trial.

Reichman, he said, had given new bonds and had gone to Europe to purchase goods with the understanding that he would be back in January, during which month the case would probably come up for trial.

Parcels Post Treaty with Chili.

WASHINGTON, Dec. 7.—A parcels post treaty between the United States and Chili was signed to-day by Postmaster-General Smith and Señor Vicuna, the Chilian Minister here. It is to take effect upon ratification by the Chilian Congress.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Dec. 10, 1898.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$137,252.21
Gold bars paid depositors	68,580.25
Total	$205,832.46

Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:

Dec. 5	$46,937
Dec. 6	31,430
Dec. 7	15,075
Dec. 8	20,325
Dec. 9	7,929
Dec. 10	15,546
Total	$137,242

TO SECURE A

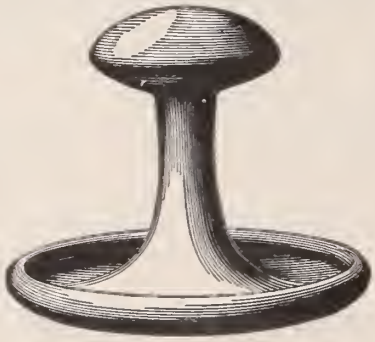
Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button.

Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer*, a new button will be *given in exchange.*



PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7L, 8L AND 9L

The Standard American Collar Button.

Extra Long Post. **Extra Width of Back.**

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape;
4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co., 49 Chestnut St., Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y., Selling Agents for the Jobbing Trade.

The Director of the Mint On the Use of Gold in the Arts.

WASHINGTON, Dec. 12.—George E. Roberts, Director of the Mint, says that little more than one-sixth of the amount of gold now produced in the United States appears to be going into industrial consumption, or "use in the arts," as it is usually called. "Of course, the uncertain element," says Mr. Roberts, "is the melting of gold coin, but the large concerns tell us that, except for watch cases, very little coin is now being used. It is the large concerns that do most of this business, and so their testimony and reports ought to cover the case quite fairly. The alloy used in our coins is not just what the jewelers find most advantageous, except for the special purpose already mentioned, and then, if the coin has been in circulation, the manufacturer would lose from the abrasion. We have gold bars which we furnish from the mints, and we believe manufacturers find this the more profitable method of getting gold for industrial consumption."

Illinois Supreme Court Decides a Tax Case Against New Haven Clock Co.

NEW HAVEN, Conn., Dec. 8.—The New Haven Clock Co. have lost a suit decided by the Supreme Court of Illinois. The suit was brought in the Superior Court in Cook county by the treasurer and collector of taxes for the county, to recover taxes on assessed property of the company in the town of South Chicago. The company had paid $553.20 in taxes, and refused to pay $22.13, a levy on an extra valuation of $200. An injunction to restrain the tax collector, obtained by the New Haven Clock Co., was denied. The company claimed that the extra levy was fraudulent and made in order to permit an assessor to accept a bribe to reduce it. The Superior Court denied the injunction, and the Supreme Court sustained the decision.

Jewelers Streeter & Co., of London, and the Burden Diamonds.

A dispatch from London, under date of Dec. 10, said:

"Streeter & Co., jewelers, of Bond St., have instructed Charles Oakes, of Pine St., New York, to commence proceedings against Mr. I. Townsend Burden to recover the balance of the reward in connection with the robbery of jewels from the Burden mansion in 1895, when about $60,000 worth of jewelry was stolen from the house by servants.

"A reward of $10,000 was offered by Mr. Burden for the recovery of the jewelry, and the thieves were arrested in April of the following year, after having offered some of the jewelry for sale to Streeter & Co., who communicated with the police. The Bond St. jewelers say £682 out of the promised £1,400 is still unpaid."

Charles Oakes, referred to above, is a lawyer at 11 Pine St. To a CIRCULAR reporter he stated Monday that he had up to that time received no instructions, so could give no information about the suit.

The jewelry store of P. M. Youlin, Hoosick Falls, N. Y., has been enlarged to nearly double its former size by the addition of a room at the rear.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Traveling representatives in Indianapolis, Ind., the first 10 days of December were: Emil Lange, P. W. Lambert & Co.; H. A. Tibbals, Wilcox Silver Plate Co.; A. Barker Snow, Snow & Westcott; Chas. Lochner, Hayes Bros.; Mr. Hoefer, M. A. Mead & Co.; Abel King, I. Emrich & Co.; R. H. Shailer, E. N. Welch Mfg. Co.

The travelers in Kansas City, Mo., last week were: Thos. E. Rogers, Riker Bros.; Geo. L. Brenning, Dennison Mfg. Co.; A. S. Brooks, Brooks & Pike; Chas. Lochner, Hayes Bros.

A. S. Wormood, traveling representative of the Illinois Watch Co., made a flying trip to St. Louis last week, taking orders for special movements. He stated that his company were running full time, and that they had more orders for specials than they had for years.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: A. F. Towle & Son Co., by Joe Aicher; Sussfeld, Lorsch & Co., by Jos. Franks; F. C. Happell Co., by L. Happell; Louis Manheimer, by W. Manheimer; L. H. Keller & Co., by Mr. Garland; Jacobson Bros., by Henry Jacobson; S. Lindenborn, by Mr. Wolf.

Traveling men visiting Pittsburgh the past week were very few: George W. Bleecker, Martin, Copeland & Co.; J. F. Dean and E. A. Reed, Reed & Barton; F. V. Kennon, John T. Mauran Mfg. Co.; M. Baum, Rothschild Bros.; Charles Perret, Jules Racine & Co.; Thomas H. B. Davis, Middletown Plate Co.; C. L. Joralemon, A. Joralemon & Son.

Traveling men in Boston, Mass., the past week, included: Emil Pick, Hammel, Riglander & Co.; H. C. Barnum, Shafer & Douglas; W. F. Cory, W. F. Cory & Bro.; Mr. Crane, Strobell & Crane; G. W. Strandberg, Cheever, Tweedy & Co.; A. Simons, Stern Bros. & Co.; A. Krower, Albert Lorsch & Co.; Frank Wood, Ludwig Nissen & Co.; William Jones, Jones & Woodland; J. M. Fisher, J. M. Fisher & Co.

Several rather late traveling men were in Portland, Ore., about the first of the month, supplying the dealers with what stock they found themselves short on. Among these were: Rowland F. Allen, representing the Meriden Britannia Co. and the Howard Sterling Co., represented by W. P. Morgan, San Francisco; E. B. Dana, Carter, Hastings & Howe, New York, and H. C. McConnell, C. G. Alford & Co., New York.

The following traveling salesmen passed through Detroit, Mich., last week: J. F. Garland, L. H. Keller & Co.; R. Guntzberger; J. N. Beckwith, Jos. H. Fink & Co.; A. J. Sherrard, Enos Richardson & Co.; W. H. Bryant, T. G. Hawkes & Co.; J. M. Morrow, the American Watch Case Co.; Harry W. Arnstine, Arnstine Bros. & Mier; Mr. Cook, Bergstein & Son; Harry Osborne, R. Wallace & Sons Mfg. Co.; George W. Bleecker, Martin, Copeland & Co.; and C. L. Joralemon, A. Joralemon & Son.

Seeking late holiday orders in Syracuse, N. Y., the past week were: V. L. Burgesser, for Krementz & Co.; S. Glenn Walmsley, for Hermann Baum; P. M. Layman, Riker Bros.; H. C. Barnum Shafer & Douglas; Emanuel Jacobson, Jacobson Bros.; F. C. Standinger, E. A. Lehmann & Co.; C. F. Sweasy, Wm. B. Kerr & Co.; E. H. Cox, Sussfeld, Lorsch & Co.; Charles Perret, Jules Racine & Co.; J. Goldberg; L. E. Van Horn, Philipp Zellenka & Son; C. C. Rosenberg, H. Terhune & Son; Wm. H. Pullmann, Wm. H. Pullmann & Co.; V. W. Henderson, Enos Richardson & Co.; Mr. Parker, Osmun-Parker Mfg. Co.

Travelers in St. Louis, Mo., last week were: H. W. Van Houten, for C. Sydney Smith; H. H. Jacobson, Jacobson Bros.; E. J. Roehr, Bassett Jewelry Co.; W. H. Thornton, the H. A. Kirby Co.; Thos. E. Rogers, Riker Bros.; W. H. Gregory, Strobell & Crane; Mr. Brooks, Brooks & Pike; Abel King, I. Emrich & Co.; M. W. Smith, S. B. Champlin Co.; A. B. Snow, Snow & Westcott; Adolph Rosenthal, for Wm. Link; L. P. Biller, Heintz Bros.; A. S. Wormood, Illinois Watch Co.; John B. Ash, Totten & Sommer Co.; Chas. Lochner, Hayes Bros.; Louis Barnett, E. M. Bracher & Co.; W. H. Bryant, T. G. Hawkes & Co.; Louis Bernheim, Bernheim, Cohn & Beer; V. Hirsch, Hirsch & Hyman.

Fred H. Carpenter, the well-known and popular representative of R. F. Simmons & Co., Attleboro, Mass., will leave New York for the west on or about Dec. 18. That his first trip for the new year will prove successful may safely be assumed.

John H. Barrett has opened a jewelry store in New Rochelle, N. Y. He was formerly employed at Greenwich, Conn.

Souvenirs of the Season.

Among the first jewelry firms to issue monthly calendars for 1899 are J. Brüll & Son, of 35 Ave. A, New York. The card contains a colored illustration of the late U. S. battleship *Maine*.

A handsomely printed holiday catalogue is being distributed by S. Kind & Son, Philadelphia, Pa. They are also presenting to each purchaser a pretty Christmas souvenir in the shape of a white leather covered memorandum book.

Among the souvenirs of the New Year is a handsome colored lithograph panel presented by E. W. Taylor, retail jeweler, of Charlottetown, Prince Edward Island. The panel contains a calendar for 1898 and a list of birth month stones.

John W. Mather, retail jeweler, Parkersburg, W. Va., has just issued an interesting brochure in connection with one of his specialties, the Blennerhasset souvenir spoons. This little pamphlet contains a brief history of Herman Blennerhasset and his beautiful island home, as well as the history of the unfortunate man whose life was wrecked by Aaron Burr.

R. F. Simmons & Co., Attleboro, Mass., are sending to the trade an acceptable little gift in the shape of a handsomely bound memo-book, with red leather cover which has earned for it the name "Simmons' Little Red Book." On the inside of the front and back covers, respectively, appear a calendar for 1899, and an advertisement of the firm, setting forth their business as "makers of the finest rolled gold plate chains and chain bracelets; also lockets and seals in gold and gold filled."

On last Tuesday afternoon a man went into Albert E. Connors' jewelry store, 593 Clinton St., Buffalo, N. Y., and made some inquiries about people living in the neighborhood. When he left the place Mr. Connors noticed that a watch had been stolen from his show case, and he sent word to the station, giving a description of the stranger.

Sigmond Huppert, jeweler, Paterson, N. J., was last week placed on trial in the Police Court in filiation proceedings instituted by Mary McNeil. The defense is that the charges are an attempt to blackmail Huppert.

Diamonds and Colored Stones.

We are showing some special things in unusually fine Diamonds and Colored Stones. . . . .

Fred. W. Lewis & Co.,

Diamonds, Pearls and Precious Stones,

24 John Street, New York.

News Gleanings.

E. W. Stewart has opened a repair shop in Huntington, Pa.

Smith's jewelry store, Easton, Pa., was recently burglarized.

H. W. Pobst is successor to Pobst & Wingo, Tazewell, Va.

S. F. Critz, Riverside, Ia., has sold real estate valued at $3,000.

Julius Feibelman, Selma, Ala., has put in a big stock of cut glass.

E. W. Estes has opened a new stock of jewelry in Elmdale, Kan.

Fredericks & Bollinger, Waterloo, Ia., are reported to have assigned.

At Fort Payne, Ala., J. P. Majors has put in a heavy stock of jewelry.

L. Rouvant has opened a jewelry store at 511 Austin Ave., Waco, Tex.

J. M. Mosier has removed from Harriman, Tenn., to Kingston, Tenn.

L. Griswold has opened a jewelry store in the Hoyde building, Grantsburg, Wis.

J. L. Barney, of Bakersfield, Vt., was last week at the Caspian Lake house, Greensboro, Vt.

E. F. Mayer has advertised an auction sale of his stock of jewelry in Butte, Mont.

The business of G. W. Thacker, Adamsville, Tenn., who recently died, is closed.

John McEwen, of Curwensville, Pa., has opened a jewelry store in Millheim, Pa.

W. A. Warrington, jeweler, of Corning, Kan., has given a chattel mortgage for $340.

Andrew Prueher opened his new jewelry store in the Derge building, Eau Claire, Wis.

Phil. Roche & Bro. have opened a new jewelry establishment in Salmon City, Idaho.

George Cady, of Syracuse, N. Y., has succeeded Irving Squiers, jeweler, Marcellus, N. Y.

R. Hollander has moved his entire stock of jewelry from Salt Lake City, Utah, to Leadville, Col.

J. S. Ehrich, Lynchburg, Va., is in New York securing additional goods for the Christmas trade.

Jeweler Louis C. Timbrell, Sparta, Wis., and Miss May Pierson, were married Wednesday, Nov. 30.

On Nov. 29, H. B. Mack, jeweler, Galena Kan., was married to Miss Allie Treat, Baxter, Kan.

J. C. Manning, jeweler, opened a new store at 90 Worthington St., Springfield, Mass., last Monday.

Burr Bros., Foxborough, Mass., have dissolved and Fred. E. Burr has moved to North Adams, Mass.

F. A. Truby, jeweler, Oil City, Pa., was united in marriage to Miss Mary E. Struthers on Thanksgiving day.

W. C. Stull has advertised that he will close out his stock of jewelry in New Whatcom, Wash., at auction.

C. K. Rothstein, Bradford, Pa., has removed from the Opera House block to the new Moore block, 90 Main St.

S. J. Manuel has completed extensive improvements on the interior of his jewelry store, Binghamton, N. Y.

L. S. Robinson, Glenwood, Ia., has just completed a very successful auction sale of jewelry in his store in that city.

Prof. Bushwell, optician, Concord, N. H., celebrated Dec. 3 the 71st anniversary of his birth and the 51st of his arrival in Concord.

H. S. Green, Newport, Vt., has closed out the most of his stock and moved the remainder and tools to his home.

John W. Clarke has put in a heavy stock at Evergreen, Ala., carrying along with jewelry, sewing machines and bicycles.

E. W. Hagan has sold out his stock of jewelry in Greenville, Tex., to J. F. Bradley, but will continue in the drug business.

John Zugschwert, Carnegie, Pa., has improved his store considerably by the addition of new showcases and a general overhauling.

Harry Mercer, Birmingham, Ala., has offered a $150 diamond as a prize during this month, the holder of a certain number to get the jewel.

W. E. Blocher, Chambersburg, Pa., has decided to relinquish business there and return to Washington City to resume the jewelry business there.

M. P. Sadler, formerly with N. C. Squire, Lynn, Mass., has severed his connection with that house and will engage in business on his own account.

Charles A. Gager, optician, Cleveland, O., has filed a petition in insolvency. He made an assignment of his property in the Probate Court on Jan. 23, 1894.

J. B. Hadcock, for some years with Whyland & Handy, Utica, N. Y., is conducting a jewelry store in the building recently occupied by Burns' cigar store.

J. M. O'Hara, for many years connected in the jewelry business in Memphis, Tenn., is now connected with the new jewelry store of A. Graves Co., that city, as manager.

Oliver Richman, jeweler, has resigned his position at Tilden's store, Corry, Pa., and has engaged a store on the Market St. side of Doane block, and will open there in a few days.

All of the jewelers in Lynchburg, Va., make the gratifying statement that the holiday trade is better so far than for a number of years, and they expect it to increase from now until the holidays.

Brown & Willis succeed C. E. Webber, Fitchburg, Mass. The new firm comprises J. G. Brown, formerly of Shelburne Falls, and Mr. Willis, who was formerly the watchmaker for Mr. Webber.

Major J. H. Allen, after an absence from the business for a long time, has again opened up in Anniston, Ala., where he has put in a stock of up-to-date jewelry. Major Allen has a lot of old business friends.

Frank A. Elmer, 337 Warren St., Hudson, N. Y., will on the first day of January move his business uptown to one of the new stores in the Denegar building, which he has leased for a term of several years.

The body of Auguste Courvoisier, Denver, Col., who died Nov. 26, was buried in a grave beside that of his wife, Victoria, in Riverside cemetery. H. K. T. Lewis has been appointed administrator by Judge Steele.

L. J. Henise, York, Pa., has his store rooms handsomely decorated with laurel wreaths, festoons, etc., in which incandescent lights of different colors are entwined. There are 75 incandescent lights in the store room.

At 8.20 o'clock, on the morning of Dec. 2, the fire department of Toledo, O., was called to 113 Summit St. to extinguish a blaze in a photograph gallery. L. Prochaska had a jewelry store on the first floor. His stock was not damaged.

H. G. Cook, a jeweler and watchmaker, recently of Chicago, has connected himself with his father's business in Knoxville, Tenn., and will henceforth have charge of the repair department of the H. J. Cook Optical Co., jewelers and opticians.

The W. H. Linford Co., cut glass manufacturers, Elmira, N. Y., intend to increase the size of their plant to twice its present size. Plans and figures are being considered for a plant to employ from 30 to 40 men, which they hope to have in operation the first of the year.

E. Fairchild, successor to E. Fairchild & Co., Johnstown, N. Y., who, it was announced through the columns of a local paper, would retire from the jewelry business and conduct an optical and repair department, has finally decided to continue the jewelry business as heretofore.

Chas. S. Rees, who has been optician for E. H. Hobbs, Selma, Ala., for many years, will open a new optical store at 242 W. Commerce St., San Antonio, Tex., under the firm name of the Rees Bros. Optical Co., and will do a general optical business, grinding, and the filling of prescriptions for oculists.

Ryland & Rankin, Lynchburg, Va., have in their store an interesting collection of relics taken from the *Maria Teresa*. The collection consists of three cartridges of different sizes, a wooden pin, an air port, and a large brass cap. The glass in the air port shows evidence of the intense heat to which it was subjected.

The jewelry store of Fred Brookmyer, Churchville, N. Y., was burglarized some time on the night of Dec. 7 by two persons who gained an entrance through one of the front windows. After breaking the window the thieves removed every fragment of glass, as it would be a hard matter for a person to gain an entrance even then. The stock was badly rumaged over. All watches and valuables are removed at night.

The many friends and customers of the Mauser Mfg. Co., silversmiths, 14 E. 15th St., New York, will be glad to learn that the company have enjoyed the most successful season they have had since their organization. As an illustration, it may be mentioned that their new "El Caney" tea set was received with such general approval by the trade that the concern's efforts to keep up with the orders for the set proved futile. Mr. Kolb, secretary and treasurer of the company, and their "particular bright star," promises much new enterprise for the year of 1899.

The burden of proving a warranty is upon the one alleging it.

Leys Trout & Co. Leys Trout & Co.

Manufacturers of

Jewelry and Novelties,

Prescott Bldg., - - - John St., N. Y.

Boston.

TRADE CONDITIONS.

Jobbing houses report the best Fall trade this season they have ever experienced, as far as volume of business is concerned. The profits are not so large as they have been in some previous seasons, perhaps, but the general tone of trading and the practical business results are quite satisfactory, as a rule.

Retailers are also beginning to find trade active, and the outlook is excellent for a splendid holiday harvest. One of the leading retail houses reports people spending money more freely for luxuries, and adds that they are in a better mood than usual this year, being more ready to purchase goods of the higher grades. Several concerns report this holiday season the most satisfactory in five years or more.

Edwin Passmore, expert on gems and precious stones, was in New York the past week.

Charles B. Morse, Brookline, Mass., is a petitioner under the National Bankruptcy law. His liabilities and assets are not yet reported, but each will be light.

The huge new clock built for the Southern Union station in this city by the E. Howard Watch & Clock Co. is ready to be set up and will go into position this week. Back of the dial it has been decided to have a reflector and the illumination will be effected with 24 electric lights.

About 600,000 shares of the 950,000 outstanding of the "seawater gold" concern, whose clerical promoter absconded a few weeks ago, have been deposited with the committee appointed for the winding up of the company's affairs. The committee will continue to receive deposits of shares until Dec. 25, and as soon as possible thereafter the assets will be realized upon and a distribution to the share owners will be made.

A plate glass window in the store of Freeman & Taylor, retail jewelers, 495 Washington St., was smashed deliberately Friday, about 6 o'clock, by a man who was afterward arrested and gave his name as John Thompson, age 39, no residence. Mr. Taylor, of the firm, was standing near the window when the affair occurred, and immediately rushed outside to protect his goods. The man did not take anything of value, however, and was soon in custody.

Canada and the Provinces.

J. Lewis has opened a jewelry store in Douglas, Ont.

P. Calloza, Chicoutimi, P. Q., was a recent guest at the new Viger Square hotel, Montreal.

Geo. A. Luno, jeweler, Medicine Hat, Man., has given a chattel mortgage to J. & J. Taylor.

John W. Armstrong, jeweler, Lucknow, Ont., has given a renewal chattel mortgage to G. W. Berry for $557.

The style of the Dominion Cutlery & Specialty Co., Rock Island, P. Q., is changed to the Dominion Specialty Co.

A Canadian patent for self-locking hat pins has been taken out by James Johnston, Robert Johnston and Joseph McQueen, of Miami, Man.

Joseph Paquette, aged 30, describing himself as a jeweler, is now in the police cells at Montreal on a charge of burglary. He was caught red handed in the act.

At the general meeting of the Commercial Travelers' Association of Canada, held in Toronto on Dec. 3, M. C. Ellis, of P. W. Ellis & Co., was elected first vice president by acclamation.

An attempt to break into the premises of E. Forcimer & Co., jewelers, 130 St. Lawrence St., Montreal, was made early on Monday morning, Dec. 5. The plate glass window was broken in, but thanks to the vigilance of the police, the burglars were disturbed and got nothing.

C. D. Maughan, traveling representative of the Goldsmiths' Stock Co., Toronto, has just returned from an extended tour in the Maritime provinces. He reports trade fairly good, but hardly so brisk as in western Canada, and buyers are disposed to be cautious. The principal demand is still silver ware and silver novelties.

Bilsky & Son, jewelers, Ottawa, have just completed remodeling their jewelry store, 30 Rideau St. A handsome new set of oak shelving, beautifully carved and containing a plate glass front, has just been put in. A new hardwood floor, the walls freshly painted and a row of electric lights around the top of the fixtures in the interior of the store constitute the major part of the improvements.

Burglaries are just now unpleasantly numerous at Vancouver. Since the arrival of the steamer *Derigo* from the north, burglaries have taken place nearly every night, one of the worst cases being the robbery of Frank's jewelry store, where a case of gold and silver watches was secured as booty. It is thought that the thieves are a remnant of "Soapy" Smith's gang, who gained notoriety at Skagway.

Wm. S. George Tidman, who has filled the position of chief engraver with the Toronto Silver Plate Co., Toronto, for the last eight years, has left their service, having secured a position with the Eastern Lithographing Co., Halifax, N. S. He was presented by his brother-employes with a handsome traveling trunk on the 5th inst. as a parting gift. The presentation was made by James Humphrey, the superintendent, in the presence of about 125 employes.

The fine new business structure on Main St., Winnipeg, Man., known as the McIntyre block, the stores in which are fitted up in a very handsome and up-to-date manner with all modern requirements, is likely to centralize the jewelry trade of that city. D. R. Dingwall, one of the oldest jewelers in Winnipeg, has taken one of the stores which he has had specially fitted up, and will make it his headquarters, retaining his other store as a branch establishment. The well known jewelry houses of Andrew & Co. and T. S. Porte are also moving into stores in this block. The beautiful new store just occupied by Barre Bros., jewelers, immediately adjoins this block, so that the locality forms the nucleus of a "Maiden Lane" in Winnipeg, and these removals mark a distinct new departure in the trade of that city.

Constantly Thinking, Carefully Planning.

WATCHES FOR 1899.

Orders for many thousands already placed.
"Specials" and Regulars.
We'll be with you, therefore



Clapp & Co.

December 14th, 1898. 195 & 197 Broadway, New York.

Letters to the Editor.

CONDEMNATION OF A NEW YORK HERALD "SPECIAL" ARTICLE.

NEW YORK, Dec. 12, 1898.

Editor of THE JEWELERS' CIRCULAR:

We respectfully direct your attention to a certain article which appeared in yesterday's New York *Herald* (Dec. 11). It is a gross calumny on the importers of diamonds and precious stones in this country as a whole, and also contains misstatements of facts as to duty, etc., and was evidently written by one not familiar either with our trade or its conditions. We consider you should call the trade's attention to the slander, and by so doing get an apology from the "great journal," and place the trade right before the public. Yours sincerely,

FRED W. LEWIS & Co.
Cutters and Importers of Diamonds, etc.

SOME EARLY HISTORY OF FOUNTAIN PENS.

BROOKLYN, N. Y., Dec. 11, 1898.

Editor of THE JEWELERS' CIRCULAR:

Through THE CIRCULAR an offer was made by the writer of $25 for an operative fountain pen made according to the preferred drawings shown in patent of M. C. Stone, June 13, 1898, and the specifications alluded thereto.

The truth is, the calligraphic fountain pen, of which thousands were sold before Wirt was known, had on the long nibs a leader called a "finger" on top of the pen and another leader under the pen, ending in a spoon. The ink ran down under the pen and climbed up by capillary action, between the top of the pen and finger. The spoon spoken of was tender and some broke off; then, by reason of the increased (proportionally) length of the top leader, the ink ran down by gravity. The difference was noticed and the theory of ink running down by capillary action was hammered into every mind, same as promoters hammered the theory of abstracting gold from salt water and such like and a worthless patent was resurrected that had been a failure. The structure was not made according to the preferred drawing, which would require a force pump or steam engine to force fluid to the pen.

The mandate of the Appellate Court is very narrow; it does not forbid the leaders placed on pens, as they are shown in Warren's patent of 1856, but only when placed to let ink run down by capillary action, because the Stone patent says there must be a separate and distinct vent for air. The Swan fountain pen teaches that capillary action is a "union of ink and air;" there can be no separation. We have studied this matter for years and with permission of THE CIRCULAR will, in the near future, illustrate with a cut why the Stone patent is inoperative, not a disclosure, and consequently void. W. W. STEWART.

The entire stock of silver ware of Joseph Mayer & Bros., Seattle, Wash., which was not too badly damaged by smoke and water by the Thanksgiving Day fire, has been placed on sale at 116 Cherry St., that city, in order to close out the same.

Trade Gossip.

A very satisfactory showing is that which appears in the "Report of the Condition of the Mercantile National Bank, of the City of New York, at the Close of Business, Dec. 1, 1898." This report indicates that, with a paid in capital of $1,000,000 the bank's surplus funds and undivided profits, less expenses and taxes paid, amount to $1,053,340.24. The Mercantile Bank is situated at 191 Broadway, corner Dey St., New York, and hence is near the heart of the downtown jewelry district of New York.

Cross & Beguelin, 17 Maiden Lane, New York, are showing an unusually fine line of diamond and precious stone jewelry for the holiday trade. Their stock ranges from the lowest priced to the most expensive of goods, and in consequence embraces a great variety of designs. Jewelers who purpose placing orders with this firm are admonished not to wait too long.

The O. E. Bell Co., Cincinnati, O., are obliged to employ extra help to expedite orders which are exceeding their fondest expectations. Their sales in watches this season have been phenomenal, while their offer in diamond rings has about exceeded their output. Mr. Bell's novel schemes to get trade have not only put his goods into the market with a boom, but he has proven that it pays to hustle.

In a fire in Redfield, Ark., Dec. 6, the jewelry store of G. W. Berry was burned out.

.. Holiday Goods ..

To the Trade:

We present our stock of goods to the attention of the Jewelry Trade, with the assurance that it is not surpassed in extent, character or price.

MAKE SELECTIONS NOW FOR THE HOLIDAYS.

STERLING SILVER — Toilet Ware, Novelties, Flat Ware, Hollow Ware.

UMBRELLAS, WALKING STICKS, CROPS AND WHIPS. — Silver and Gold Handles—some richly jeweled—Stag-horn, Ivory, Pearl and Natural Wood Handles.

LEATHER GOODS. — Traveling Bags, with and without Toilet Fittings. Pocket Books, Card Cases and Chatelaine Bags, mounted in Silver and Gold. Portfolios and Desk Pads, mounted in Silver.

ORDERS WILL RECEIVE PROMPT ATTENTION.

TRADE MARK STERLING

Gorham M'f'g Co., Silversmiths...

Broadway and 19th Street, New York.

BRANCHES:

NEW YORK: 21-23 Maiden Lane. CHICAGO: 131-137 Wabash Ave. SAN FRANCISCO: 118-120 Sutter St.

WORKS: PROVIDENCE, R. I., and NEW YORK.

The Jewelers' Circular
AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY, NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada. - - -	$2.00
Foreign Countries in Postal Union, - -	4.00
Single Copies, - - - - - -	.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances. We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.

Among the places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club. Rue de Pelican.

Vol. XXXVII. Dec. 14, 1898. No. 20.

Every line of reading matter in THE JEWELERS' CIRCULAR, *with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of* THE JEWELERS' CIRCULAR *is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.*

The Evil of Certain Newspaper Articles.

ALLOWING several degrees of latitude to the manufacturers of the "yellow journals," who conduct their enterprises upon the theory that the "great, big public" want statements reflecting anything but the truth, it is an outrage that a reputable industry of magnitude and importance to the community should be slandered by the utterances of an ignorant, conscienceless filler of space for that journalistic storehouse of misinformation and exaggeration, the supplement of the Sunday newspaper. Generally those contributions to the Sunday supplement, bearing upon our industry in any of its many branches, are so crass in the ignorance they manifest that they are beneath criticism, and, being harmless, excite no comment. But when such a conglomeration of misstatements as the article headed "Tricks of Diamond Importers," in the New York *Herald* of Dec. 11, to which our attention is called by a firm of diamond importers, is presented as mental pabulum to a supposedly intelligent public, it is time a halt was called to the ravings of these "special writers." Taking as his *motif* a sporadic case of diamond doctoring—its very uniqueness induced the Treasury Department to compromise the case—the *Herald's* special writer concocted a column of entirely unwarranted figures and statements, among which is the assertion that the fraud, namely, diamond doctoring, "is largely practised in this country." How little reliance can be placed in the *Herald* article may be gauged when it is noted that in the fifth line of the article the duty on diamonds is stated to be 25 per cent. We would inform the *Herald* that the duty on diamonds is 10 per cent. When such easily accessible information is unobtained, it is safe to infer that the rest of the article is but loosely constructed. The fact is, the whole article is a manifestation of childish ignorance, not worthy of serious analysis and consideration; but the *Herald* owes an apology to the diamond importers of this country as a body for the imputations against the integrity of these merchants that it allows one of its writers to make.

Successful Methods in Business.

IN an address before the Credit Men's Association of Baltimore last week, James G. Cannon, president of the National Credit Men's Association, added many truths to his past utterances which have shown his thorough and intimate knowledge of commerce and business in all their phases. His address had the attractive title, "Successful Methods in Business," and it comprehended remarks on a subject to which too much attention is not given by writers and lecturers. To-day, asserted Mr. Cannon, the woes of the credit man are magnified because it is impossible, strange as it may appear, to induce some merchants to keep any books whatever. The reason for their lack of this very essential feature lies in the fact that they do not understand how to keep a proper record of their affairs, and because they have never been brought to realize the benefit and profit to be derived therefrom. Others keep books, but their methods make it practically impossible to secure from the same the intimate knowledge of their financial condition which is so necessary for the intelligent extension of credit. No business man is properly equipped for the handling of his affairs who is not thoroughly familiar with the condition of his assets and liabilities, and who is not frequently furnished with figures showing the results of his transactions. Mr. Cannon is convinced, and he has had extensive contact with merchants and other business men, that a vast proportion of the failures which take place would not occur if the managers of business houses were thoroughly and constantly familiar with their condition and intelligent results of their transactions frequently laid before them. This looseness of accounting methods among merchants in general is notoriously salient among jewelers, especially those who, for lack of a better word, are called small jewelers. Success in business implies carefulness in all the details pertaining thereto, and every merchant who aspires to any degree of success should adopt some proper method of accounting.

During the eleven months of 1898, January to November, inclusive, *THE JEWELERS' CIRCULAR* published 13,182 more inches of advertising, and 6,066 more inches of original reading matter than any other weekly jewelry journal

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

Slight Fire at Mermod & Jaccard Jewelry Co.'s Branch Store.

ST. LOUIS, Mo., Dec. 11.—A fire occurred at the branch of the Mermod & Jaccard Jewelry Co., located at 514 Locust St., yesterday at 3.30 o'clock P. M. A photographer was taking a flashlight picture of the Christmas display, when the flash lit inflammable material nearby.

With quick work the fire was extinguished with $250 loss; insured.

Death of Charles A. Aughinbaugh.

HARRISBURGH, Pa., Dec. 12.—Charles A. Aughinbaugh, a retired jeweler, died of heart failure yesterday. He was, until a few years ago, one of the leading jewelers of the city, and was widely known. He was about 60 years of age.

M. W. Adams, of H. E. Adams & Son, jewelers, Burlington, Vt., has purchased the stock in trade of Chester Hildreth, jeweler. Mr. Adams also secured a lease of the store occupied by Mr. Hildreth for a term of years. Mr. Hildreth will retain the present business until about the first of the year and will remain with the store for some time under the new management.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

AVERY & BROWN,

68 Nassau St., New York.

Lenses

Largest Stock

Lowest Prices

SEND YOUR ORDERS . . .
FOR PROMPT DELIVERY

...TO...

E. Kirstein Sons Co.,

ROCHESTER, N. Y.

DON'T

Don't have a special Badge, Medal or Jewel made until you first obtain our prices. Free catalogue.

C. W. LITTLE,

43 Cortlandt St., New York.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

AKRON, O., Dec. 9, 1898.

Editor of THE JEWELERS' CIRCULAR:

Necessity compels us to tax your patience; kindly inform us of the name and address of importer of the fine Dresden china toilet sets, manicure pieces, etc. We have vainly endeavored, and have finally, as a last resort, called upon you to help us. By complying with request early, you will greatly oblige.

Very respectfully,
THE FRANK, LAUBACH & NUTT CO.

ANSWER:—We do not know exactly to what articles correspondents refer. If they mean by Dresden china toilet sets the pieces such as trays, puff boxes, brush backs and other articles for the toilet table made in china, we would say that these can be had from Bawo & Dotter, 26-32 Barclay St.; Levy & Dreyfus Co., 46 Park Place; Charles Ahrenfeldt & Son, 52 Murray St.; Endemann & Churchill, 50 Murray St.; Ferd. Bing & Co.'s Successors, 10 Washington Place; Glaenzer Frères & Rheinboldt, 26 Washington Place; Geo. Borgfeldt & Co., 3d St. and Wooster St., New York, and other importers. From many, if not all of these, they can obtain brushes of various kinds, mirrors, etc., mounted with Dresden china backs and also Dresden china handles, into which manicure articles can be set. Dresden china back brushes and mirrors and similar articles with silver mounting or silver deposit work may be had from the Alvin Mfg. Co., 54 Maiden Lane, New York.

McKINNEY, Tex., Nov. 30, 1898.

Editor of THE JEWELERS' CIRCULAR:

Could you please tell me where I could get a diagram to make a small engine?

Yours Respectfully, R. H. EMERSON

ANSWER:—Correspondent does not state what kind of an engine he requires a diagram for. There is an English monthly journal, the *Model Engineer and Amateur Electrician*, which costs 75 cents per year, and to which correspondent can subscribe through THE JEWELERS' CIRCULAR or through Spon & Chamberlain, 12 Cortlandt St., New York. We think this publication will undoubtedly give the information wanted. The October number contains an illustrated article on gas engines.

WORCESTER, Mass., Dec. 9, 1898.

Editor of THE JEWELERS' CIRCULAR:

Kindly let me know who makes the Edwin Booth tea spoons, also the Joseph Jefferson tea spoon with the toast etched in bowl.

Yours truly,
W. A. ENGLAND.

ANSWER:—The Joseph Jefferson spoon is made by the Howard Sterling Co., Providence, R. I., and its sale is controlled by W. H. Williams & Son, Albany, N. Y. We never heard of an Edwin Booth spoon, and inquiries made failed to produce results.

HONESDALE, Pa., Dec. 7, 1898.

Editor of THE JEWELERS' CIRCULAR:

Will you please furnish me with the name and address of firms in Toronto, Can., manufacturing solid silver ware? Thanking you for an early reply, and feeling my obligation, I am,

Yours respectfully,
CHAS. S. SEWARD, JR.

ANSWER:—The only manufacturing silversmiths in Toronto, Can., that we know of are Roder Bros., 33 Hayter St.; Standard Silver Co., 33-41 Hayter St.; Toronto Silver Plate Co., 570 King St., W. We do not know whether the wares these firms make are only plated, only solid, or both.

WINSTED, Conn., Dec. 9, 1898.

Editor of THE JEWELERS' CIRCULAR:

Where can we obtain some screws for scissors? We have several pairs of scissors with silver handles which need new screws, and we do not know where to get them. Respectfully,

NEWTON & LINCOLN.

ANSWER:—Correspondents can buy scissors screws by the dozen from Charles Langbein, 38 Center St., New York, or by the gross from Schulder Bros., 545 Pearl St., New York.

ARKANSAS, Nov. 22, 1898.

Editor of THE JEWELERS' CIRCULAR:

Can you inform whose card the enclosed is, that is, manufacturer? The article on the card was a turtle brooch set with white stones and emeralds. In fact, who make turtle goods in brooches, hat pins, etc., in stone goods? Awaiting your information, I am,

Yours respectfully,
RETAILER.

ANSWER:—The card belongs to Riley, French & Heffron, North Attleboro, Mass., and 200 Broadway, New York. They have the goods in five or six handsome styles. Cross & Beguelin, jobbers, 17 Maiden Lane, New York, also have them in stock.

HONESDALE, Pa., Nov. 21, 1898.

Editor of THE JEWELERS' CIRCULAR:

Please advise me where I can get first class miniatures painted on porcelain from photograph.

Truly yours,
C. PETERSEN.

ANSWER:—Chas. Rose, 108 Fulton St., New York, is a first class painter of miniatures on porcelain.

CLEVELAND, O., Nov. 11, 1898.

Editor of THE JEWELERS' CIRCULAR:

Can you inform us who the manufacturer is who has the three-leaf clover trays for rings, with two dozen gold filled rings in same? Awaiting your favor, we are,

ARNSTINE BROS. & MIER.

ANSWER:—Upon extensive inquiry, we find that the only manufacturers of gold filled rings who use a three leaf clover tray are Clark & Coombs, 21 Eddy St., Providence, R. I., and they only have them to accommodate six dozen rings, not two dozen rings.

CHAMPAIGN, Ill., Dec. 8, 1898.

Editor of THE JEWELERS' CIRCULAR:

Source of all knowledge:—Can you inform us where we might secure a miniature skull, cut out of real bone, such as would be suitable for a druggist's watch charm?

Respectfully,
FERGUSON & CRAIG.

ANSWER:—There is, as far as we know, at the present time no firm who makes the small skulls in bone. Correspondents can, however, obtain a few of these skulls nicely cut in ivory from Joseph Shardlow, 106 Fulton St., New York. These ivory skulls he is clearing out at a special price, which is less than the price at which he would cut them in bone.

New York Notes.

Lehman & Raudnitz, manufacturers of leather goods, 496 Broadway, will remove about Jan. 1 to 524 Broadway.

David C. Gluck, formerly with Joseph Frankel's Sons, has resigned his position with that firm and is now conducting a general brokerage business.

The assignees of the Johnston Jewelry Co. have obtained from the Supreme Court an order permitting them to advertise to creditors to present their claims.

C. G. Megrue, western traveler for Aikin, Lambert & Co., who has been many years with this concern, will sever his connection with them Jan. 1 next, and will thereafter be connected with the Eagle Pencil Co.

Marcus Goldsmidt, dealer in jewelry, 37 Maiden Lane, is offering a settlement of his debts on a basis of 20 per cent. Inquiry at the Lorsch building, in which Goldsmidt had an office, elicited the information that Goldsmidt had given up his quarters there two weeks ago and had gone to Europe.

B. F. Rees and D. Zimmern, both of the well known firm of Zimmern, Rees & Co., Gill building, 9-13 Maiden Lane, New York, will sail for Europe on the *Lucania* Dec. 24. Mr. Rees' trip will be purely of a business character, while Mr. Zimmern will combine business with pleasure, and enjoy a short stay with his relatives in Germany.

The catalogue for the auction sale of seized goods to be held at the Seizure room at the Appraiser's Stores on Dec. 19, was issued Monday. There is catalogued a large amount of jewelry and watches, one gold watch, with chain and charm, being appraised at $219, and a diamond, pearl and opal brooch at $300; a case of decorated china and glass ware at $295.74.

Otto Zamow, a well known retail jeweler of the East Side, died Sunday at his residence, 255 First Ave. Mr. Zamow started in the jewelry business for himself in 1873 and for 25 years conducted a retail store at 233 Ave. A, where he build up a large trade. The deceased was a member of Brethren of Montgomery Lodge, F. & A. M. The funeral services will be held at his late residence this afternoon.

Numa J. Felix, watch case maker, 14 John St., is suing his wife, Emma C. Felix, for absolute divorce. Mrs. Felix denies her husband's allegations and asks for a separation on the ground of cruel and inhuman treatment. Thursday Mrs. Felix made application to Judge Ward, in the Supreme Court, Brooklyn, for $1,000 counsel fee and $50 per week alimony. Mr. and Mrs. Felix were married April 29, 1879. Judge Ward, on Friday, awarded Mrs. Felix temporary alimony of $20 per week and $250 counsel fee.

Tiffany & Co. have about finished the silver loving cup designed by them for presentation to Mrs. William T. Sampson, wife of Rear-Admiral Sampson, by commanding officers who served under him in the Spanish war. The cup is 12 inches in height and of a pleasing nautical shape. The handles are composed of dolphins, in connection with which, floating on the sea, are two mermaids. On one side of the cup is etched the battle of Santiago, while on the other side is the inscription of presentation. The foot or base upon which all this rests is formed of miniature representations of the bows of the four Spanish men-of-war which were sunk at the battle of Santiago.

Last Week's New York Arrivals.

J. H. Starbuck, New London, Conn., Broadway Central H.; M. L. Carter, Danbury, Conn., St. Denis H.; W. Paul, Boston, Mass., New Amsterdam H.; J. F. Kettell, Boston, Mass., Astor H.; A. Burkle, Pittsburgh, Pa., Bartholdi H.; A. W. Neissen, Milwaukee, Wis., Imperial H.; J. W. Swett, Portland, Me., Morton H.; H. Alkan, Buffalo, N. Y., Imperial H.

Proposed Change in Opticians' Prescriptions.

Many members of the optical trade believe that the time has come to change the program from the old inch system which has become familiar with patients and which has therefore fallen into contempt, which familiarity always breeds. It is quite the common thing for patients to order a number 26, 13 or 10, and the value of the optician's service is held in very light esteem, or ignored altogether when lenses are prescribed by the inch system. It is, therefore, proposed to substitute the Landolt system adopted at Heidelberg in 1875, which takes the meter as the limit of measure. Thus: one dioptre equals a lens having a focal strength of 39+inches. As this is so near 40 focal inches, it may be said that 1. D=40 focal inches; 2. D=2.40 or 20 focal inches; 4.D=4.40 or 10 focal inches, etc., etc. In writing a prescription for a No. 40 convex spherical lens, it is just as easy to express the formula as follows:

Rx.

$$\text{O. D.} \\ \text{O. S.} \} + \text{I. D. S.}$$

It will be seen from the foregoing that, while this is intelligible to the trade, it is not as easily understood by customers, and the respect in which a prescription thus written would be held will pay the optician for the extra effort to master the system. The Spencer Optical Mfg. Co., 15 Maiden Lane, New York, cheerfully place themselves in the position to supply the optician with the necessary information upon the subject, as well as upon all other matters pertaining to the optical trade.

Holiday Glassware

No Dealer need be short of CUT GLASS this season. We have a large stock, a good variety and the prices are right.



C. Dorflinger & Sons,

915 Broadway, NEW YORK 36 Murray St.

We use no acids in finishing. All our glass is hand polished and will remain clear and bright.

Providence.

George F. Greene & Co. have removed their jewelry plant from 113 Point St. to 271 Potter's Ave.

Chappell & Cabot have succeeded to the business of Chappell, Taipe & Co. The new partner, Charles L. Cabot, comes from Mansfield, Mass., and will travel for the firm.

Manager Gamwell, of the American Enamel Works, has asked the Commissioner of Public Works to take steps toward affording better fire protection for the factory under his charge. The recent disaster to the woollen mills at Alton in the south country has shown the danger of depending on an independent water supply in the case of a fire in an isolated place.

A large party of jewelers, made up principally of those who came to this city after the great Attleboro fire, attended the fair being conducted in the interests of the Odd Fellows' building fund at Attleboro last Thursday. The party, which was gotten up by S. O. Bigney, of S. O. Bigney & Co., went on a special train at 7:30 o'clock in the evening and returned at a late hour, having spent a most enjoyable evening.

Articles incorporating the E. F. Bowen Co. were filed Thursday at the office of the Secretary of State. The incorporators are Eugene F. Bowen, Erving J. Knight and Patrick J. Edgar, who propose to carry on the business of dyeing and cleaning clothes, and selling watches, clocks, jewelry, diamonds, etc., at the store now occupied by E. F. Bowen, Westminster St., this city.

Fred Cornell, who has long been connected with W. & S. Blackinton, was married to Miss Florence Parker at her residence, in Attleboro, last Wednesday evening. The ushers were Alfred Potter; Frank Miller, foreman for A. A. Greene & Co., Providence; Edward L. Gowen, of the Watson & Newell Co., Attleboro, and Edwin Leach, bookkeeper for D. E. Makepeace, Attleboro.

The Attleboros.

Robert Johns, of Chicago, buyer for his jobbing house, was in town last week.

Casper, Mandalin & Co. are a new firm in the Draper building, North Attleboro.

Mr. Porter, who withdrew from Fisher & Porter, has gone in with W. F. Herring & Co.

Cards are out for the marriage of Henry D. Merritt, son of the late head of H. D. Merritt & Co., to Miss Evangeline M. Cushman, on Dec. 27.

Another hearing on the legacy of H. D. Merritt, of North Attleboro, came up at the Bristol county Probate Court last week. It was lengthy, but without definite result.

Now that the traveling men for the local houses have come home from their western trips the social life of the Manufacturing Jewelers' Salesmen's Association has been resumed. On the evening of Dec. 16 the members will have an entertainment in their rooms.

Arthur Robinson, a resident of Pawtucket, R. I., and employed by F. W. Weaver & Co., this town, is regarded as with little doubt a victim of the sinking of the *Londonian* last week. For the sake of change and recreation he went on this Furness liner and was not among the few survivors of the wreck.

DAVID KAISER. FRED L. SMITH. JOHN A. ABEL

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

1 cut, 2 ads to fit, each week, at 35 cents per week Cuts become your property. Any size cuts, Jewelry or Optical. Exchange any you don't like; stop any time on 30 day's notice. No samples If you mean business and want business, write right NOW! Bills payable at end of each month of service.



WM. E. HUSTON, "Ad-Righter"
Jewelers' & Opticians'. GREENFIELD, IND., U.S.A.

...TO THE TRADE...

An offer requested at Private Sale

... BEFORE NOON EACH DAY ...

ON

Four or Five Thousand

Pieces in Rings and Scarf Pins.
Rose Diamonds, 10 Karat Settings.

IN LOTS TO SUIT.
TO BE SOLD FOR
BANK CREDITORS.

By order of STERN & RUSHMORE, Attorneys.

JOHN H. FRENCH, Auctioneer,
47 Liberty Street.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

EXPERIENCED young traveling salesman desires position after Jan. 1. Address C. S., care Jewelers' Circular.

YOUNG MAN as salesman, open for engagement Jan. 1; acquainted with trade in New York and nearby cities. Address, Watches, care Jewelers' Circular.

WANTED.—A position as factory superintendent; now engaged, but desires to change; gold jewelry or silver novelties. Address L. J. M., care Jewelers' Circular.

SALESMAN, 10 years' experience visiting jewelers in Ohio, Indiana and Michigan for present employers, to whom I refer, will change Jan. 1. Address T. G. W., care Jewelers' Circular.

RELIABLE YOUNG MAN, with knowledge of watch, clock and jewelry repairing, and salesman; some engraving, tools, etc. Address Jeweler, 71 Garden St., Poughkeepsie, N. Y.

A YOUNG MAN of 19 wishes a position in a jewelry store or wholesale house; can repair clocks and jewelry, also dress windows; best of references; salary moderate. R. R., care Jewelers' Circular.

FIRST-CLASS watchmaker, jewelry jobber and engraver, also a good salesman, is open for a position at once; A1 references, sober and reliable; 18 years at the bench; fine set of tools. Address Box 412, Winchester, Ill.

AFTER JAN. 1, position by expert watchmaker, 4 years inspector Peoria Watch Co., 3 years at the bench and 7 years with Illinois Watch Co.; thoroughly understands 21-jewel watches; the best of references. Timer, care Jewelers' Circular.

A GOOD SALESMAN and confidential office man, now in employ of established diamond jewelry firm on the Lane, in charge of books and sales, etc., is open to engagement at once; refers to present employer. Address S. N. W., care Jewelers' Circular.

SALESMAN, who has territory from New York to Pacific Coast and South, to jobbing, department store and retail jewelry trade, is open for engagement Jan. 1; either manufacturer's or jobbing line; highest reference. Address Pacific, care Jewelers' Circular.

SALESMAN (ten years' experience), desires to change house Jan 1; acquaintance with best trade in Ohio, Michigan, Indiana, Kentucky and Tennessee; gold jewelry, rings, diamonds and silver goods; leading salesman for years for the house I now represent; references, etc. Address L., care Jewelers' Circular.

AS AUDITOR OR CHIEF BOOKKEEPER and office manager; expert accountant and bookkeeper, good credit man and correspondent, possessing executive ability and tact; systematic, with modern ideas and methods, twelve years' practical business experience, several with leading silverware manufacturer, desires engagement; capable in every respect of assuming entire management of accounting department, collections, etc.; references as to ability, integrity, etc., unexceptional. Address Accountant, care Jewelers' Circular.

Help Wanted

WANTED, by a first-class jobbing house, a salesman for the south and southwest; good salary to right party. Answer P. M. V., care Jewelers' Circular.

WANTED by a jobbing house, a salesman for the retail jewelry trade of New York City and vicinity; must have references. Address B., care Jewelers' Circular.

WANTED—A salesman to carry a line of mounted diamonds; favorable arrangements will be made with right party. Address "Mann," care Jewelers' Circular.

WANTED—An experienced traveler, with first-class trade only, for New York City and suburbs, to represent a watch, jewelry and diamond house. Inquire A. B., care Jewelers' Circular.

WANTED—A first-class diamond setter, jewelry repairer, and optician; must be up to date and willing to work; permanent position to right man; best of references required. Address Connecticut, care Jewelers' Circular.

WANTED, Jan. 1, a first-class jeweler and stone setter, who can do all kinds of job work and take complete charge of a small shop with electric power; a steady job for the right man; best of references required. Address Box 262, Cedar Rapids, Ia.

WANTED—AN EXPERIENCED SALESMAN to travel principally in the Middle Western States with a large and complete line of watches and jewelry, beginning Jan. 1; only those having an established trade need apply; liberal terms to the right man. Jonas Koch, 37 Maiden Lane, New York.

WANTED—A watchmaker; must be accurate and rapid; prefer one who can assist with engraving if necessary; for large establishment; send samples of engraving, references; state age, salary wanted, and when open for an engagement; only first-class man need apply. Address "Southern," care Jewelers' Circular.

To Let.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway; very low terms for right party. Inquire 40 E. 19th St., New York.

IN UNION SQUARE (Broadway), part of very desirable store, admirably adapted for a silversmith, jeweler, or optician. For particulars address A. B. C., care Jewelers' Circular.

Miscellaneous.

WANTED.—DESK ROOM for Providence manufacturer making goods for notion trade. Address Notions, care Jewelers' Circular.

CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing diamonds, pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.

CHARLES S. CROSSMAN & CO.,
3 Maiden Lane, New York.

W. C. A. WESTPHAL,

WATCHMAKER,

41 Maiden Lane, NEW YORK.

Established 1892. Telephone, 3684 Cortlandt.

Estimates, Repairing, Adjusting of Chronometers, all Complicated Watches and Fine Time Pieces

DEMAGNETIZING.

Watches made Non-Magnetic.

Fine Wheel and Pinion Cutting

INDEX TO ADVERTISEMENTS.

Aikin, Lambert & Co. ... 32
Aikin-Lambert Jewelry Co. ... 43
Alford, C. G., & Co ... 21
American Watch Tool Co. ... 43
Arnstein Bros. & Co. ... 44
Austin, John, & Son ... 44
Australian Opal Co. ... 44
Avery & Brown ... 24
Barbour Silver Co. ... 30
Bigney, S. O., & Co. ... 44
Billings, Chester, & Son ... 9
Bissinger, Philip, & Co. ... 8
Bowden, J. B., & Co. ... 8
Bradley & Hubbard Mfg. Co. ... 40
Bryant, M. B., & Co. ... 13
Comrie, A. J. ... 40
Conley & Straight ... 44
Cross & Beguelin ... 12
Crossman, Chas. S., & Co. ... 27
Crouch & Fitzgerald ... 40
Dorflinger, C., & Sons ... 25
Dubois Watch Case Co. ... 2
Eisenmann Bros. ... 13
Fahys, Jos., & Co. ... 38 and 39
Foster, Theodore W., & Bro. Co. ... 2
Fox & Co. ... 8
Frankel's Sons, Jos. ... 7
Friedlander, R., L. & M. ... 44
Fuchs, Ferd., & Bros. ... 44
Gesswein, F. W., Co. ... 40
Goodnow & Jenks ... 15
Gorham Mfg. Co. ... 22
Gregory, E. J. ... 43
Harris & Harrington ... 44
Hedges, Wm. S., & Co. ... 8
Hess & Hiuderman ... 30
Hirschberg, Sig. ... 17
Holmes & Edwards Silver Co. ... 30
Howard Sterling Co. ... 16
Hraba, Louis W. ... 44
Hustou, Wm. E. ... 26
Jacot & Son ... 40
Jenkins, S. N. ... 29
Juergensen, Jules ... 34
Kahn, L. & M., & Co. ... 44
Kaiser, David, & Co. ... 26
Kirstein, E., Sons Co. ... 24
Knowles, Dr. ... 43
Krementz & Co. ... 18
Le Boutillier & Co. ... 44
Lederer, S. & B. ... 44
Lehmann, E. A., & Co. ... 9
Lewis, F. W., & Co. ... 19
Leys, Trout & Co. ... 26
Little, C. W. ... 24
Loeb, Wm., & Co. ... 40
Malliet, C. G., & Co. ... 9
Mathey Bros., Mathez & Co. ... 2
Mauser Mfg. Co. ... 17
Melishek & Petter ... 2
Mercantile National Bank ... 17
Mount & Woodhull ... 8
Myers, S. F., Co. ... 16
New England Watch Co. ... 4
Noble, F. H. ... 29
Osthy & Barton Co. ... 31
Nye, Wm. F. ... 2
Oppenheimer Bros. & Veith. ...
Pearce, Frederick ... 32
Planchamp & Becker Co. ... 39
Rech, C., & Son. ... 44
Reisner, L. C., & Co. ...
Rich, H. M., & Co. ... 2
Rogers & Hamilton Co. ... 45
Rogers, C., & Bros. ... 6
Rose, Chas. ... 16
Rumpp, C. F., & Sons ... 43
Saunders, John F ... 9
Schoen, C. H. ... 30
Schulz & Rudolph ... 34
Sercomb & Sperry Co. ... 29
Simons, Bro. & Co. ... 16
Simmons, R. F., & Co. ... 9
Smith, Alfred H., & Co ... 11
Spencer Optical Mfg. Co. ... 16
Stern Bros. & Co. ... 8
Strasburger's Son, Louis, & Co. ... 9
Tannenbaum, L., & Co. ... 14
Towle Mfg. Co. ... 29
Treuton Watch Co. ... 34
V. T. F. Watch Glasses ... 2
Wallace, R., & Sons Mfg. Co. ... 6
Wallach, A., & Co. ... 40
Weeks, A. A. ... 40
Westphal, W. C. A ... 27
Wheeler, Hayden W., & Co. ... 10
Wicke & Co. ... 43
Wild, S. S., & Son ... 43
Wood, Chas. F., & Co. ... 44
Wood & Hughes ... 43

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXVII. CHICAGO, WEDNESDAY, DEC. 14, 1898. No. 20.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to Stephen Parlin, 270 Garfield Ave., (Telephone, Main 2137) Chicago, will receive immediate attention.

TRADE CONDITIONS.

The business transacted by Chicago jobbers the last week has been phenomenal. The same story is told wherever one goes: "All we can possibly handle; working late every night; can't get goods fast enough," etc., etc., etc. There is a shortage of goods, as was predicted sometime ago would be the case, and jobbing houses are unable in not a few cases to fill orders exactly as requested. Where goods are approximately the same as those ordered, the jobbers substitute the article nearest to it that they can get, and under the circumstances the dealer who has waited till this late day should be satisfied with what he gets, provided the jobber has used ordinary judgment in his substitutions. Freight consigned to Chicago houses has been delayed or sidetracked on account of storms in the east, and this has aggravated the shortage. A feature of trade this Fall is that firms are running out of the higher priced goods first, caused by the demand for better goods. The business is larger than was expected; the weather is so far all that could be desired; collections are good, money is plentiful, and a general feeling pervades trade circles that this condition will continue in 1899.

J. J. Smith purchased here last week for Libbie B. Smith, Belle Plaine, Ia.

Fred H. Sloan, salesman for Otto Young & Co., has returned to work after a severe attack of bronchitis.

Thompson & Martin, of Dallas Center, Ia., are a new house, a branch of the store of A. F. Thompson, Adel, Ia.

W. W. Denny, Aurora, and Woods Denny, Aurora, two separate concerns, were both calling on the trade the past week.

Sigmund Lederer *et al.* secured judgment in the Supreme Court on the 7th inst. against Ad. Shakman in the sum of $929.88.

Emile Fink bought his opening stock last week for a new store at Elgin, Ill. Mr. Fink was an employe of the watch company for nearly 20 years.

The banquet of the Chicago Jewelers' Association will be held at the Grand Pacific Hotel on Thursday, Jan. 19, not on the 18th, the date previously given out.

C. E. Patterson, formerly traveler for the Towle Mfg. Co. and later with the wholesale millinery house of Gage Bros., is again in the trade as salesman for C. D. Peacock.

One package of jewelry passed the custom house Wednesday for Spaulding & Co., and on the same date two packages of coral, from Genoa, Italy, were received by a custom house broker.

M. Goldsmith, of Goldsmith Bros., returned Sunday from his three weeks' trip east. "It was the most successful I ever had," he said, "and will be productive of some large consignments to our furnaces."

John F. Turner, jewelers' auctioneer, of this city, is closing out the stock of Emil Steinmann, Sacramento, Cal. The sale is averaging $500 per day. Mr. Turner will remain in Sacramento, Cal., until Jan. 1, 1899.

A cash order, dated Nov. 30, was received Friday by a firm here from H. G. Howard, Juneau, Alaska, the letter requiring nine days in transmission. It is believed to be a new house—new, at least, to Chicago.

The large shield presented by the Argentine Republic to Major-General Thomas O. Osborn, as a token of appreciation for his services, was seen at Spaulding & Co.'s, Friday. It has already been illustrated and described in THE CIRCULAR.

George A. Warren, Sycamore, Ill., M. F. Warren, Colorado Springs, Col., and Mrs. J. E. Southworth, brothers and sister, were a family of jewelers visiting here last week. Mrs. Southworth is the widow of an old-time jeweler at Santa Clara, Ia.

Mrs. James Mander died Friday week after a long and lingering illness. Mr. Mander is in charge of the optical department at Otto Young & Co.'s, and is one of the oldest employes of the house. A handsome floral tribute was sent by his co-workers, who express sincere sympathy with the family in their affliction.

Buyers last week were numerous for so late in the season. Among them were: G. G. Case, Jackson, Mich.; J. F. Lindvall, Moline, Ill.; D. G. Berry, Carthage, Ill.; C. Liebenow and son, Manitowoc, Wis.; T. H. Hollister, Freeport, Ill.; H. C. Leach, Waukegan, Ill.; E. Bengston, Freeport, Ill.; C. M. Pfeiffer, La Grange, Ill.; Fred. A. Marcan, Belvidere, Ill.; J. C. Dick, Manteno, Ill.; Charles Veuve, Peotone, Ill.; W. H. Evans, Charter Oak, Ia.; Rovelstad Bros., Elgin, Ill.; O. K. Glimme, Whitewater, Wis.; J. M. Bigwood, Terre Haute, Ind.; Geo. F. Beach, Valparaiso, Ind.; John Becks, Michigan City, Ind.; J. W. Spence, Racine, Wis.; L. H. Bauer, Elgin, Ill.; Mr. Hastings, Hastings Bros., Winona, Minn.; L. H. Johnson, Pullman, Ill.; Emile Fink, Elgin, Ill.; W. W. Dexter, Oak Park, Ill.; Mr. Tallman, Lanark, Ill.; W. H. Stobbs, Harvey, Ill.; Mr. Lindgren, Lindgren & Wilson, St. Charles, Ill.; A. B. Conklin, Varna, Ill.; O. C. Zomseil, Webb City, Mo.; W. P. Yeoman, Waukegan, Ill.; Woods Denny, Aurora, Ill.; I. D. Coryell, Gorden, Neb.; W. R. Smith, Geneva, Ill.; W. W. Denny, Aurora, Ill.; S. B. Turner, Cassopolis, Mich.; H. L. Dow, St. Charles, Ill.; John Biers, Honey Creek, Wis.; B. R. Strebing, Sharon, Wis.; W. H. Thorp, Beaver Dam, Wis.; J. W. Neasham, Ottumwa, Ia.; A. H. Bolender, Rockford, Ill.; M. F. Warren, Colorado Springs, Col.; John A. Miller, Jr., Cairo, Ill.; H. H. Stevenson, Escanaba, Mich.; J. H. Lepper, Milwaukee, Wis.; J. J. Smith, Belle Plaine, Ia.

Pacific Northwest.

A new jewelry store will be opened in Wrangel, Alaska, by Geo. Baronavitch.

Frank Robinson has purchased the jewelry department of C. H. Trullinger, Northport, Wash.

The jewelry store of Albert R. Martin, Junction City, Ore., was burned out Dec. 5; loss about $500.

F. C. Lawrence, a watchmaker and jeweler of Seattle, Wash., has opened an establishment in Skaguay, Alaska.

Joseph Schell's jewelry store, Douglas Island, Alaska, was recently robbed of about $300 worth of valuables.

H. F. Huntly, who was burned out last March, is building a new store and will resume business at Sedro, Wash.

Sidney R. Noble, of Redfield's jewelry store, North Yakima, Wash., was recently married to Miss Clara I. Vansyckle.

Mark P. John, Pendleton, Ore., is retiring from the jewelry business and is holding an auction sale to dispose of his stock.

Owing to the forced removal to admit of new buildings being erected, Edward F. Mayer, Butte, Mont., has decided to dispose of his present stock of jewelry, silver ware, etc., by public auction.

The ordinance prepared at the instance of Tacoma jewelers for protecting home dealers against fake auction establishments has been finally passed by the City Council. It provides for a license of $100 for auctioneers, compels them to maintain a fixed place of business, specified in their license, and prevents the use of attractions except flags.

E. Lovell has removed from Bradford O., to Piqua, O.

Kansas City.

Cady & Olmstead have offered a $100 diamond stud and F. W. Meyer a gold headed cane to the gift collection of the Convention Hall.

Dave Stewart has been arrested as the man who stole a tray of watches from L. U. Jeanerette last week while the store was full of customers.

The Kansas City conclave of Shriners had their annual banquet last week and many jewelers were present, both from the city and out-of-town. Harry Carswell was much in evidence and helped dispense the "Camels' Milk."

Among the out-of-town buyers here last week were: W. W. Whitesides, Liberty, Mo.; Amos Plank, Hutchinson, Kan.; A. C. Campbell, Topeko, Kan.; C. A. Thomas, Norborne, Mo.; S. A. Pierce, Kearney, Mo.; W. H. Mann, Lawson, Mo.

"Steve" Smith, who travels from this city for H. H. Curtis & Co. and the Henry Williams Co., North Attleboro, Mass., is in now until after the holidays; he says trade has been so good the last few months that his houses have refused to accept any more orders from him for delivery before the holidays.

Last week C. F. Woods, the general agent of the Merchants' Life Ins. Co. in this city, decided to go to South America and went into the jewelry and pawnshop of R. S. Searl, at 115 E. 12th St., to purchase a revolver. He snapped several guns to try them and nearly dropped dead with heart failure when a 45 caliber went off in his hands. The bullet passed close to the head of S. A. Woods, a watchmaker, who is employed by Searl, and crashed through a window. Searl is now trying to sue Woods for the broken window, while Woods sets up a counterclaim for damages in being handed a loaded revolver.

Minneapolis and St. Paul.

S. Jacobs & Co., Minneapolis, held their annual holiday opening Friday afternoon and evening. Danz's orchestra furnished the music.

Louis Martin, Minneapolis, has removed his place of business from the third floor of the Palace block into the Phoenix building, eighth floor.

H. Birkenhauer & Co., Minneapolis, last week moved into their new quarters on the second floor at 303 and 305 Nicollet Ave., corner 3d St., and now occupy a very fine large salesroom.

Thomas Butler, of 4191 Lyndale Ave., Minneapolis, Minn., claims to have just sold to a jewelry firm of St. Louis $250 worth of mussel pearls taken from Minnehaha creek during the Summer.

Out-of-town jewelers visiting the Twin Cities on business the past week were: Oscar Holmes, Excelsior, Minn.; M. Seewald, Harvey, N. Dak.; Kerry Conley, Spring Valley, Minn.; Mr. McMichaels, Elysian, Minn.; C. H. Nerbovig, Mapleton, Minn.

Pacific Coast Notes.

J. D. Church has opened a jewelry store in Upper Lake, Cal.

A. S. Ormsby has sold his jewelry store in Los Gatos, Cal., to Alfred Lahme.

George H. Cook, Prescott, Ariz., has opened a branch store at Jerome, Ariz.

Detroit.

Mr. Walton, of Richmond, Mich., purchased goods here last week.

Henry Binder, who went to Roehm & Son, has returned to his old position in the store of Smith, Sturgeon & Co.

W. B. Murray, jeweler, East Tawas, states that he will shortly close out his Michigan business and go west for a new location.

E. J. Saxe & Co. is the name of a new jewelry firm at 1239 Champlain St., this city. Mr. Saxe formerly did business in southern Illinois.

The large jewelry and music stock of G. W. French, Ionia, Mich., has been turned over to Charles D. Stebbins, mortgagee, who will close out the stock and wind up the business.

Thomas J. Walsh, son of Patrick J. Walsh, the old jeweler who died last week, as recorded in THE CIRCULAR, says that the store will be conducted as usual under his supervision. Mr. Walsh, Jr., has practically had charge for the last year, during the indisposition of his father, and is well fitted to carry it on alone. His father came down only at the noon hour. P. J. Walsh was the oldest jeweler in Detroit, having been here for over 50 years. This leaves R. J. F. Roehm, Sr., the oldest member of the trade here now. Mr. Walsh opened a jewelry store here in 1847 at the corner of Jefferson Ave. and Griswold St., then the business center of the city.

Most of the downtown jewelers of this city commenced keeping stores open Saturday night, Dec. 10, with an increased force of clerks. This was two or three days earlier than usual, but the holiday trade opened up earlier this year, owing to favorable weather conditions. One De-

GOLD N K SOLDER
EASY-FLOWING GOLD SOLDER
Best on Earth
nufactured by F. H. NOBLE & CO.
103 State St., Chicago.
Sold by all Jobbers.

THE PLANCHAMP & BECKER CO.
Watch Case Repairers and Engravers.
GOLD AND SILVER PLATERS,
63 & 65 EAST WASHINGTON ST.,
TOP FLOOR. .... CHICAGO.

Chicago Gold Pen Repairer.
GOLD PENS.
Send me your work. Repairs of all kinds.
S. N. JENKINS, 103 State St., Chicago, Ill.

RELIABLE GOLD AND SILVER PLATERS
Prices Right.
All Work Guaranteed.

When received.

When returned.
SILVERWARE REPAIRED AND REPLATED
Sercomb and Sperry Co.
147½ STATE ST. CHICAGO

Colonial.
STERLING SILVER.
ALMOND SCOOP.

TOWLE MANUFACTURING CO.
CHICAGO. NEWBURYPORT, MASS.

troit jeweler told THE CIRCULAR correspondent that sales so far this year have been far ahead of those of the last four years, but that high water mark is not expected until next year. The principal feature is the easy money that comes in. People do not haggle over the price of goods and fancy articles in the jewelry line are in much demand here. A large diamond trade is reported.

St. Louis.

The regular meeting of the board of directors of the Retail Jewelers' Association of Missouri was held on the 7th inst.

All of our stores have on now their holiday garb. Mermod & Jaccard Jewelry Co. had holiday openings at their three stores last week.

John Greaves, Harry Leighton and George Roemer, former salesmen for Mermod & Jaccard Jewelry Co., have taken positions with the E. Jaccard Jewelry Co.

Among out-of-town jewelers here last week were: J. A. Miller, Cairo, Ill.; A. Zerweck, De Soto, Mo.; W. I. Grob, Belleville, Ill.; John Kirberg, Farmington, Mo.

It is rumored that one of St. Louis' large retail stores intends to hold an auction immediately after the holidays. The trade in general look with great disfavor, naturally, on such methods of business.

Indianapolis.

THE HOLIDAY TRADE.

Holiday trade promises to be very satisfactory this year. The retail jewelers are showing very choice stocks and find a demand for high grade goods. Many handsome articles have been purchased and laid away until called for just before Christmas. Diamonds are selling better than for several years. Horace A. Comstock was the first of the Washington St. jewelers to put up Christmas greens. The store is generously trimmed in greens and holly; long festoons reach from the window and door across the sidewalk to the street clock.

Baldwin, Miller & Co. report the following as among their out-of-town customers here last week: B. Maier, Edinburg, Ind.; J. W. Hudson, Fortville, Ind.; E. M. Wilhite, Danville, Md.; H. L. Rost, Columbus, Ind.; A. R. Cooper, Mooresville, Ind.; Mr. Kyle, of Kyle & Beggs, Gas City, Ind.; L. J. Small, Carmel, Ind.; L. J. Savage, Macy, Ind.; E. O. Collins, Franklin, Ind.; Jos. Hummel, Muncie, Ind.; J. A. Meissen, Cicero, Ind.; O. L. Means, London, Ind.; Howard Bros., Summitville, Ind.; H. W. Bacon, Spencer, Ind.; Mr. Edwards, of Montgomery & Edwards, Windsor, Ill.; J. W. Vest, Greenfield, Ind.; L. C. Phillips, Carbon, Ind.; J. W. Thompson, Danville, Ind.; C. W. Keyser, Newton, Ill.

Cincinnati.

A. Loeb, of Herman & Loeb, has returned from a successful trip, but will go out again this week for a final trip before Christmas.

Assignee Wilby of the old Duhme Co. has reported to Judge McNeil the payment of the first dividend which amounted to 40 per cent.

The decision in the Mary A. Oskamp will case has been postponed. All the testimony is in, but the Judge has not yet charged the jury.

All the jobbers are busy and expect to be rushed the rest of the month. Among travelers in town last week were: Mr. Untermeyer, Charles Keller & Co.; G. C. Hudson, H. F. Barrows & Co.

The Burnet House Co. have incorporated. The principal office is in Cincinnati. Authorized capital, $120,000; subscribed capital, $500; paid in, $500. Incorporators: W. L. Coleman, Harry Wherritt, A. P. Donnelly, C. B. Warrington, I. B. Boutet, Cincinnati.

Sol. Martin, the old time Central Ave. pawnbroker, committed suicide Saturday by shooting himself in the head, in his place of business. He had been despondent and it is thought he took his life in a moment of mental abberation. He leaves a widow and eight children.

Joseph Noterman & Co. had another fire scare last week. A show window of a millinery store beneath them burned out, cracking the large plate glass, but the fire was checked before it got headway. The office and salesrooms of Joseph Noterman & Co. are directly over the store.

The last window of Oskamp, Nolting & Co. was finished last week and the entire two sides of the Vine and 5th Sts. windows present a bewildering scene of elaborate jewelry, novelties etc. The entire drapery of the windows is white and royal purple silk, which is very effectively used with electric bulbs among the display.

Walter Russell, formerly of Russell Bros., fell while walking on Elm St. last week and received a bad cut in the head. He went to the hospital to have the injury dressed and stayed in the ward until next morning, when he left, since which time he has not been seen nor heard from and has caused much uneasiness to his family.

The Duhme Co., at their opening last week, gave away 4,000 little wish bone spoons. The opening continued three days. The salesrooms were festooned with large flags and garlands of cedar. The salesmen were in gala attire and the whole place wore a holiday aspect. The house will keep open every evening until Christmas.

Among the buyers in town last week were: E. H. Shellman, Irvington, Ky.; W. Duncan, Lynchburg, O.; J. D. Ward, Rising Sun, Ind.; H. Bertram, Augusta, Ky.; A. Clooney, and G. A. McCarthey, Maysville, Ky.; C. F. Bassett, Anderson, Ind.; E. Clark, Peebles, O.; J. M. Fischer, Flemingsburg, Ky.; A. W. Ronweber, Oldenburg, Ind.; I. N. Pollock, Ashland, Ky.; W. E. Parish, Columbus, O.

The Cincinnati Wholesale Jewelers' Association held a meeting last week, but owing to the busy season but few members responded to the call and it was decided to appoint a nominating committee to nominate the officers for the ensuing year and have the election take place in January. Herman & Loeb, the firm succeeding D. Schroder & Co., were admitted to membership. J. Voss & Son retired.

The show window of B. Frank Flint, 605 Vine St., was cracked in a mysterious manner at 8.30 o'clock Friday evening. The window was full of diamonds at the time and it is thought that there was an attempt to rob the window. Mr. Flint was in the back part of the store when he heard a crash as if a pistol shot was fired in the store. Investigation found the 8-foot plate glass window cracked from the top to the bottom diagonally. The thief thought probably to weaken the window by first cracking it, but the pane was of such thickness it made a loud resistance and notified the owners.

San Francisco.

A. O. Solberg, Everett, Wash., was in San Francisco a few days ago and purchased a lot of goods for the holiday trade.

Antique silver appears to be selling very very well. There seems to be a scarcity in this market of low price Waltham movements.

J. N. Brittan has taken the other side of his store that was occupied by A. N. Sanford & Co., opticians, who have retired. Mr. Brittan has increased his stock.

The Baldwin Jewelry Co., since the great fire, have conducted their business in the Parrott building, across the street from the Baldwin hotel, but in a few days will be permanently settled in a new store at 844-846 Market St.

W. H. Hunt, optician, San Jose, Cal., was in town last week and made several purchases. L. E. Green, Woodland, Cal., was here and reported that the continued dry weather is having a bad effect on trade there. C. J. Noack, Sacramento, Cal.; J. Glick, Stockton; G. C. Wilkins, Red Bluff, and R. McCraney, Sonora, Cal., were all in San Francisco last week.

The Holmes & Edwards Silver Co., Manufacturers of Sterling Silver Inlaid and Silver Plated Spoons, Forks, Ladles, Etc.

The Barbour Silver Co., Manufacturers of Sterling Silver and Silver Plated Hollow Ware.

SALESROOMS: 3d FLOOR, HOLLAND BUILDING,
209 N. 7th Street, = = ST. LOUIS.

Jewelers visiting our city are cordially invited to call and inspect our lines.

C. H. SCHOEN, Manager.

HESS & HINDERMAN,
1007½ Olive Street, - - St. Louis, Mo.,
MANUFACTURERS OF
SPECIALTIES IN GOLD and SILVER PLATE,
ALUMINUM, BRASS and COPPER.
Silver Plating and Repairing for the Trade.

Eastern travelers are scarce here. Geo. W. Lunt, representing the Towle Mfg. Co., and Kossuth Marx, of the Kossuth Marx Jewelry Co., were here last week.

The Kimberly Gem, Watch & Jewelry House, recent sufferers in the Baldwin hotel fire, have removed their stock to 123 Kearny St., where they are advertising it at one half prices.

J. W. Davies, secretary and treasurer of the California Optical Co., has just returned from a long trip in which he covered the whole territory of the coast. The results he obtained are very encouraging. He had an exceedingly good business. Twice the amount of goods have been sold this Fall than they expected.

Lawrence Fay, a laborer, was booked at the city prison last week on the charge of petty larceny. James A. Sorensen, jeweler, 135 6th St., states that Fay entered his store and asked to be shown some gold watch chains. While inspecting them he slipped one into his pocket and then hurriedly left the store. Mr. Sorensen followed him for three blocks. The chase was joined in by a policeman, who stopped the thief and placed him under arrest. The chain could not be found. It is believed that he threw it into the street while running away.

Pittsburgh, Pa.

George R. Thompson, Findlay, O., is having an auction sale to reduce his surplus stock.

H. Janowitz, Johnstown, Pa., is selling out his stock and fixtures at auction to quit business.

J. H. Johnston, Cumberland, Md., is holding an auction sale to reduce his stock and make room for new goods.

A. A. Wheat, for many years with Dillon, Wheat & Hancher Co., Wheeling, W. Va., is now with Hardy & Hayes, this city.

B. E. Arons has entirely remodeled the interior of his store. In addition to this, he has added numerous new electric lights and cases.

Charles Albernasius has been engaged as diamond setter for Klein, Kraus & Co. He was for many years in the manufacturing department of Hecren Bros. & Co.

G. Bergman has opened a new store in Buckhannon, W. Va. He was formerly in business in Bolivar, N. Y., which store he has given up in order to devote all of his attention to his new store.

A very neat catalogue of goods for the holiday season has just been issued by the well-known retail jewelry firm of Hardy & Hayes, in their "Fifth Annual Blue Book." It is very neatly bound, profusely illustrated, and in every way a shopping guide and assistant to Christmas buyers.

The following out-of-town buyers were here last week: E. H. Shaefer, Beaver Falls, Pa.; J. C. Keith, Ellwood City, Pa.; J. Browdy, Toronto, O.; W. J. Lownie, East Palestine, O.; A. B. Kurtz, Dawson, Pa.; J. Z. Simpson, Blairsville, Pa.; John Linnenbrink, Rochester, Pa.; P. Ruprecht, Sharpsburg, Pa.; E. A. Bloser, New Kensington, Pa.; L. Schmitt, Braddock, Pa.; F. Poole, Washington, Pa.; R. Merrell, Jeannette, Pa.; F. D. Saterthwaite, Mercer, Pa.; S. H. Schmidt, Turtle Creek, Pa.; Geo. Johnson, Cadiz, O.; Mrs. L. C. Brehm, West Newton, Pa.; M. Worrell, Washington, Pa.; W. S. Pipes, Waynesburg, Pa.; F. E. Leitzell, Scottdale, Pa.; A. Mascher, East Palestine, O.; W. H. Elliott, Belle Vernon, Pa.; T. N. Smith, Morgantown, W. Va.; Liljedahl & Lundborg, Braddock, Pa.; E. C. Crater, Newcomerstown, O.; F. H. Marshall, Derry, Pa.; J. Zang, Alliance, O.; H. B. Cubbison, New Castle, Pa.; D. S. Pelton, Sistersville, W. Va.

Philadelphia.

Harry Schimpf, of H. Muhr's Sons, is at his home seriously ill. Mr. Schimpf is suffering from diabetes.

A gas jet ignited a lace curtain in the window of S. M. Stern & Co.'s jewelry store, 416 Market St., on Dec. 5, and caused a fire involving a loss amounting to $300.

A tray containing about $50 worth of finger rings was stolen by a window-smasher from the store of Frank D. Grover, 2806 Germantown Ave., on Monday week.

Frank S. Bennett, optician, 1315 Columbia Ave., formerly with the Fox Optical Co., contemplates making extensive enlargements and improvements in his establishment at an early date.

Early one morning last week a thief got into the optical store of O. Hess, 1827 Ridge Ave., through a rear window. He got away with $500 worth of goods, including opera glasses, spectacles, a diamond ring, and a silver mounted umbrella.

John Turner, colored, was arrested last Wednesday on the charge of being implicated with "Kid" Lennig in the larceny of $400 worth of watches from the store of Albert Metzner, 815 Passyunk Ave. Pawn tickets for watches answering the description of the goods were found on him when searched. He will stand trial.

On Wednesday last letters of administration were granted by the Register of Wills in the estate of the late Isaac Bedichimer, whose death at his home, 1905 Diamond St., has already been announced in THE CIRCULAR. Mr. Bedichimer left an estate valued at $7,000, but no will, and the estate will be disposed of under the intestate laws of Pennsylvania.

Notice of Removal.

On or about December 15th we shall remove our New York office from 176 Broadway, Room 13, to the GILL BUILDING, 9 MAIDEN LANE, Rooms 1401 and 1402.

Our facilities for handling our business will be greatly increased thereby and our representative, Mr. A. Barton, Jr., will be pleased to welcome the trade in our new quarters.

OSTBY & BARTON COMPANY,

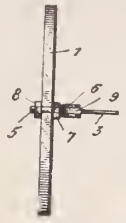
Manufacturers of Gold Band and Stone Rings,

PROVIDENCE, R. I.

The Latest Patents.

ISSUE OF DECEMBER 6, 1898.

615,624. SPECTACLES. GEORGE W. MANSFIELD, Brookline, Mass. Filed Apr. 19, 1898. Serial No. 678,158. (No model.)

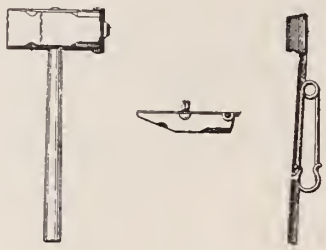


In a pair of spectacles, the combination with a rimless lens, of a temple connection or support secured to said lens at its outer edge, and a temple jointed or hinged to said connection or support, said temple and its support lying wholly within the margin of the lens.

615,648. ARTICLE OF CARBORUNDUM AND PROCESS OF THE MANUFACTURE THEREOF. EDWARD G. ACHESON, Buffalo, N. Y. Filed Oct. 16, 1897. Serial No. 655,464. (Specimens.)

As a new article of manufacture, an article composed of mingled particles of crystalline and amorphous carborundum held by a bond containing iron.

DESIGN 29,754. BADGE. ARTHUR A. MCRAE, Attleborough, Mass. Filed Nov. 14, 1898. Serial



No. 696,468. Term of patent 3½ years.

DESIGN 29,757. PITCHER. FRANK E. BURLEY, Chicago, Ill. Filed June 20, 1898. Serial No.



684,001. Term of patent 7 years.

TRADEMARK 32,198. WATCH-MOVEMENTS, WATCH CASES AND WATCH PARTS THE NEW ENGLAND WATCH CO., Waterbury Conn. Filed Aug. 1, 1898.

N. E. W. Co.

Essential feature.—The letters and abbreviation "N. E. W. Co." Used since July 1, 1898.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring December 6, 1898.

250,374. DETACHABLE BUTTON. BENJAMIN P. MANCHESTER, Providence, R. I.

250,378. IMITATION PRECIOUS STONE. FRANCIS ED. MEYER, New York, N. Y.

250,379. MANUFACTURE AND SETTING OF TRANSPARENT AND TRANSLUCENT PRECIOUS STONES, &c. FRANCIS ED. MEYER, New York, N Y.

250,423. STEM WINDING WATCH. ALBERT CHOPARD, Moutier-Grandval, Switzerland, assignor to the Société Industrielle, same place.

250,429. BUTTON OR STUD. IRA R. DUNHAM, Newark, N. J., assignor to George F. Gleason, same place.

250,462. SPECTACLE FRAME. JOHN S. TAXIS, Trenton, N. J.

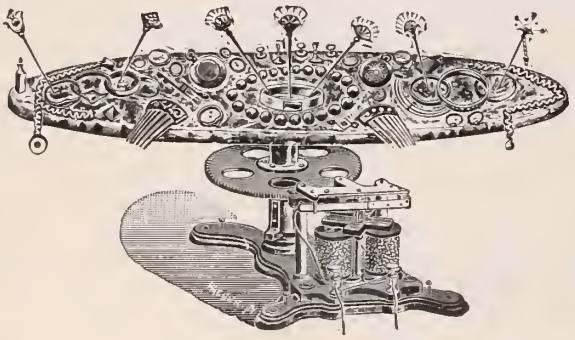
The large and extensive illustrated catalogue for the year 1899 of Lapp & Flershem, Chicago, Ill., has been issued. It is a 471 page volume, 8½x12 inches, bound in cloth, and contains illustrations and descriptions of the extensive lines of jewelry, watches, diamonds, clocks, silver ware, silver plated ware, tools, optical goods, badges, etc., carried by this firm. Like its predecessors, it is issued under the name of the "Busiest House in America," the name of Lapp & Flershem appearing nowhere in the volume. The book is bound in cloth and each copy contains the name of the recipient neatly printed in silver upon the cover.

Make More Attractive

your window display for the Holidays, and purchase one of our

ELECTRIC REVOLVING SHOW STANDS

The Best Window Attraction in the World.



Made in various styles especially for Jewelers . .

Run steadily 10 hours per day at a cost of 2c.

SEND FOR ILLUSTRATED CIRCULAR

FREDERICK PEARCE,

77-79 John Street, NEW YORK.

Mercantile Fountain Pens.

NEW COUNTER SHOW CASE,

Containing one dozen FOUNTAIN PENS, ASSORTED—Plain, Chased and Gold Bands.

1-3 doz. No. 1; 1-6 doz. No. 3; 1-6 doz. No. 4; 1-6 doz. No. 1 Gold Band; 1-6 doz. No. 9 Gold Band.

Glass top, sliding tray. Has space for surplus stock and boxes.

TRADE PRICE, $15.00 DOZ. NET.



AIKIN, LAMBERT & CO.,

Manufacturers Gold Pens, Pencils, Toothpicks, &c., 19 Maiden Lane, New York.

General Agents PAUL E. WIRT FOUNTAIN PENS.

MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

Revolving Electrical Effect in a Jeweler's Window.

ONE of the most effective methods for attracting attention to a jewelry window is the use of a revolving device, and the easiest, cheapest and most satisfactory way to get such a device is to buy one from a manufacturer such as Frederick Pearce, 77 John St., New York, who has furnished these devices to the trade for many years. The cost of these devices is very small compared to their usefulness. However, there may be some jewelers who feel that they cannot afford the expense and who would rather perhaps exercise their mechanical ingenuity to make one for their own use. For the sake of these readers of THE CIRCULAR we give here diagrams and descriptions of a revolving electrical device for electrical effect. The idea is entirely original and has never been utilized before.

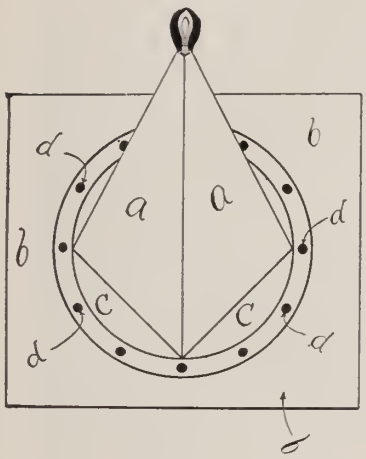


FIG. 1.

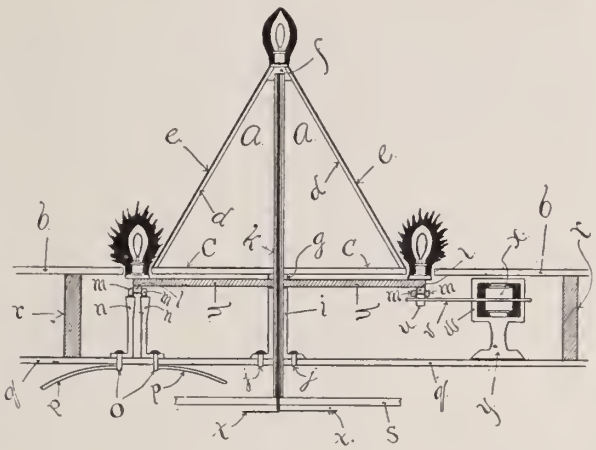


FIG. 2.

As seen in Fig. 1, *aa* are the two sides of a pyramid, with an incandescent lamp on the top. Surrounding the base *cc* is a row of 12 incandescent lamps (*dd*) represented by the large black dots; these lamps are arranged to travel around the pyramid, between the base and the top of the platform (*b*), the top of this platform (*b*) being, of course, on a line with base (*c*) of the pyramid, as shown in Fig. 2. The principal parts are shown in Fig. 3.

To make this electrical effect: The space in the window is supposed to be three feet deep and about six feet wide, but the dimensions given for this size window can be changed for any size of space to be devoted for this purpose. First, make the platform (*b*) 36 inches wide and 40 inches long; the space between the top of this platform and the floor of the window must be about one or two inches higher than the motor which moves the lamps, say this height is 15 inches; now cut out a circular opening, 30 inches in diameter, in the center of the top of this platform. Also cut two pieces of wood, 2x15x36 inches; these are *rr* in Fig. 2; also one piece, 2x15x40 inches. Fasten the two pieces (*rr*) at each end of the top of the platform and the piece 40 inches long to the side which will come next to the glass of the window. This piece must also be covered with the same material as that used on the top of platform, which should, perhaps, be black felt or velvet.

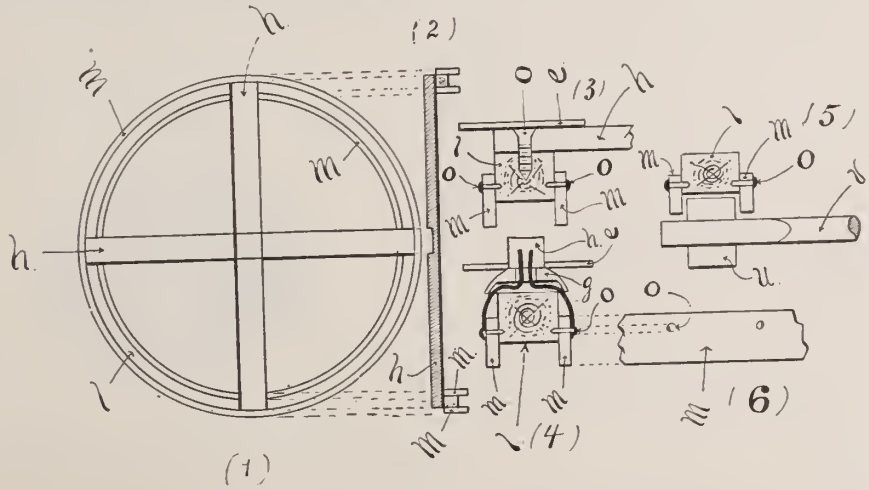


FIG. 3.

To make the pyramid: The diameter of the round base is 25 inches and the base is of wood, perhaps in two pieces, these being held together by several wood cleats fastened across them. To make the frame which holds the cardboard forming the sides of the pyramid, first cut a square piece of wood, size 3x3x2 inches; this is *f* in Fig. 2; each side is beveled off to correspond to the angle of the sides of the pyramid, which can be found in this way: mark out on any surface the dimensions given for the pyramid, then place in position the block of wood, also the two side pieces and marking where they will be required to be cut off, make a half inch hole completely through the center of this block (*f*) and a hole one inch in diameter, one-half inch deep, on the wide side. Cut four pieces of wood, each one ½x½x25 inches; these are *dd* in Fig. 2; cut off the ends of each at an angle, as mentioned above, and fasten each piece to the square block (*f*), one at each of the corners, with the edge of each piece (*d*) even with the edge of the block (*f*); after this is finished, fasten the remaining ends of each piece (*d*) to the circular base, each end being even with the sides of the base, as shown in Fig. 2. The support for the pyramid is a piece of iron pipe (*k*) one inch in diameter and long enough to reach from the block (*f*) to below the floor of the window, as seen in Fig. 2, in this case about 37 inches long. The end below the floor of the window must be supported by a piece of wood, as shown. The lamp sockets used for making this effect are made for concealed work; these differ from other sockets in having an opening in the center of the base, through which pass the wires connecting with the terminals on the base. Thus concealing all wire, fasten one of these sockets to the top of the pyramid, as shown in Fig. 1; then cut a piece of No. 16 flexible cord about six feet long; pass this up through the pipe and through the base of the socket; after scraping off the insulation of the wire, a distance of about one inch on the two ends, connect each one to one of the two terminals on the socket; this completes the pyramid.

To make the frame holding the lamps: This is shown in Cut 1 of Fig. 3; cut out a circular piece of wood, which is (*l*); the inside diameter of this wood circle is 26 inches and the outside 28 inches and is 1 inch thick; fasten to this wood circle two pieces of wood, cut ¾x2x28 inches; these are *hh* in Cut 1, Fig. 3. Where each of these pieces cross at the center of the wood circle, each piece is cut out as shown in Cut 2; this brings the surface of each side of the pieces flush. Also make a hole through both at this point, 7-16th inch in diameter. Now fasten two copper strips, ¾ inch wide and 1-16th inch thick, to each side of the wood circle; also these copper strips must extend ¼ inch below the wood, as seen in the Cut 3, Fig. 3, and are fastened about every six inches with a small wire nail, as shown in Fig. 3 (*mm*) on the copper strips, and *o* the wire nails. Place marks on the wood circle, seven inches apart, and fasten a lamp

socket, like that on top of the pyramid, over every seven-inch mark on this wood circle; this will require 12 sockets. Now cut short pieces, each about four or five inches long, of a single strand of the flexible cord and connect one end of a short piece to one of the terminals on the socket and fasten the other end of the same piece around one of the wire nails, holding the copper strip to the wood circle; fasten another one of the short pieces of wire to the remaining terminal of the socket and the other end of the same wire around a nail holding the other copper strip. This will be readily understood by referring to Cut 4 in Fig. 3; the short pieces of wire are represented by the heavy black lines, which also show how they are connected with the copper strips, by passing around the small wire nails as shown. Connect and fasten the short pieces of wire to the terminals of the remaining sockets in a way similar to the above, until all the sockets are connected to the copper strips explained above. On the surface of the wood circle, which comes between these copper strips (*mm*) is fastened a piece of felt the same width as the wood, that is one inch; this completes the support for the lamps. At a point in the center of the window make a hole one inch in diameter. Then secure from any plumbers' supply store a "floor flange" for gas or water pipe; this flange must fit a piece of iron pipe one and one-eighth inches in diameter, inside measure; then cut a piece of pipe of this diameter 13½ inches long, and thread one end of it. Screw the flange onto this short piece of pipe far enough so that the top of the pipe will be 13½ inches from the floor of window when the flange is fastened down. When this has been made and fastened as mentioned above, it is *i* in Fig. 2. The pipe supporting the pyramid is passed down through it, as shown in Fig. 2, which holds the pyramid in a vertical position. Now place the frame which holds the lamp sockets on top of this piece (*i*) and pass the pipe which supports the pyramid down through the hole in the center of the wood frame; also through the pipe and flange to the supporting wood piece (*s*) under the floor of the window. The pieces (*nn*) which touch the copper strips (*mm*), as shown in Fig. 2, are cut from a sheet of copper, into the shape of the letter *l*. Fasten each piece to the floor of the window with a nail, which passes through the short extension piece; then bend upward the free end to a vertical position, where it will touch a copper strip on the frame which holds the lamp sockets, as shown in Fig. 2.

After the pyramid and wood circle have been placed as above mentioned, place a mark on the floor of the window directly underneath each copper strip (*mm*); these marks must not be opposite to each other, but offset perhaps two or three inches. Now fasten each piece (*nn*) as described above onto each mark with a long wire nail (*o*) reaching two or three inches below the floor of the window as shown in Fig. 2. The current of electricity passes through one of the pieces (*n*) from the circuit wire to the copper strips, then through the lamps, returning to the circuit wire through the opposite copper strip and piece (*n*). The motor is placed on the opposite side of the flange and pipe (*i*). As seen in Fig. 2, *y* is the motor, *w* the fields, *x* the armature, *v* the shaft of the armature; *u* is a small, hard rubber pulley fastened to the shaft (*v*) near one end. If the shaft of the armature does not extend out at least four or six inches from the side of the motor, an extension must be fastened to it to make the required length, which must not be less than four inches nor more than six inches. In Cut 5, Fig. 3 is seen a sectional view of this pulley (*u*) on the end of the shaft (*v*); also the wood circle (*l*) and copper strips (*mm*) and wire nails (*o*).

The circumference of this pulley, also the frame which holds the lamps and the speed of the motor will regulate the rapidity with which the lamps move. Thus, if the speed of the motor is 1,200 revolutions a minute and the circumference of the pulley (*u*) is two inches and that of the wood circle 84 inches, the wood circle will make about 30 complete revolutions per minute, which is about the proper speed for the lamp in this effect, although less will make perhaps as good an attraction. Cut the pulley ⅝ inch in diameter and place it on the end of the shaft; this pulley must be covered with a band of soft rubber to make a good frictional contact with the felt surface on the under side of the wood circle.

Now assemble the pyramid, wood circle and other parts together, as explained above, also place the motor so the surface of the pulley will make good contact against the felt on the wood circle; all must be assembled as shown in Fig. 2. From the "feeder" wires, which run from the dynamo to the window, run two wires (No. 12 B. & S.), and connect each to the ends of the nails, holding the copper pieces (*nn*) as shown in Fig. 2; also run two more (No. 14) to the ends of the wire (*tt*) and connect them; run two more to the motor and connect to the terminals on it. Place a lamp in the socket on top of the pyramid. The wood circle holding the 12 lamp sockets must be concealed in this way, namely, cut a circle of cardboard two inches wide to correspond to the wood circle; then cut out openings in the cardboard to correspond to the position of each socket, the openings being the same size as the diameter of the shell of the socket; this cardboard (*c*) is then slipped over each socket down onto the wood pieces (*hh*) and fastened to them as shown in Cut 3, Fig. 3. Screw a lamp into each socket on this frame and then cover the top of the platform and sides of the pyramid with some suitable cloth on which to arrange the goods for exhibiting, which completes the mechanical part for this electrical display.

It must now be understood that the motion of the armature is conducted by the shaft and pulley to the wood circle holding the lamps, through the frictional contact between this circle and the surface of the pulley on the shaft; this circle moves in a ratio proportional to the difference between the circumference of the pulley and the wood circle and speed of the motor. The power for this purpose can be an ordinary "fan" motor, which would only consume about the same amount of current as is required by a single 16 candle, 110 volt incandescent lamp.

JULES JURGENSEN,

COPENHAGEN,

Plain and Complicated **WATCHES AND CHRONOMETERS,**

Are the leading production of their kind in the world.

SOLE AGENTS:

Schulz & Rudolph,

Importers and Cutters of Diamonds and Other Precious Stones.....

28 JOHN and 65 NASSAU ST., NEW YORK.

TRENTON WATCHES

contain the greatest value for the least money.

...THEY ARE EASY SELLERS...



6 Size, 7 Jewels.

There is always a large demand for and shortage of Ladies' Watches during the holiday rush. Order from your Jobber early and avoid delay and disappointment.

Write for Price List of other Watches.

TRENTON WATCH CO.,

TRENTON, N. J.



Timing in Position.

TO adjust a watch so that it has the same rate when placed first in a horizontal position and next in a vertical is a delicate and often difficult position; it is therefore seldom found to be properly done in ordinary watches. The rates in a vertical and horizontal position, says C. Saunier, are made identical, or nearly so, by equalizing the resistance that interferes with the motion of the balance in the two cases, and by taking advantage of the displacement of the center of gravity of the balance spring. Satisfactory results will be obtained in most cases by employing the following methods, either separately or two or more together, according to the results of experiments or the rates; the experience and the judgment of the workman must decide what should be done:

1. Slightly flatten the ends of the balance pivots so as to increase their radii of friction; when the watch is lying flat, the friction will become greater.

2. Let the thickness of the jewel holes be no more than is absolutely necessary. It is sometimes thought sufficient to chamfer the jewel hole so as to reduce the surface on which friction takes place; but this does not quite meet the case since an appreciable volume of oil is maintained against the pivot.

3. Reduce the diameters of the pivots, of course changing the jewel holes. The resistance due to friction, when the watch is vertical, increases rapidly with any increase in the diameters of pivots.

4. Let the balance spring be accurately centered, or it must usually be so placed that the lateral pall tends to lift the balance when the watch is hanging vertical. In this and the next succeeding case it would sometimes be advantageous to be able to change the point at which it is fixed; but this is seldom possible.

5. Replace the balance spring by one that is longer or shorter, but of the same strength; this is with a view to increase or diminish the lateral pressure, in accordance with above explanations.

6. Set the escapement so that the strongest impulse corresponds with the greatest resistance of the balance.

7. Replace the balance. Too heavy a balance renders timing for positions impossible.

If there is a gain in the hanging position, slightly reduce the lower side of the balance; the vibrations will increase somewhat in extent, and there will be a losing rate in this position. The contrary must be done in the opposite case. When the vibration exceeds a whole turn, the changes will be the reverse of those indicated. This fact must not be forgotten, especially in regard to the duplex and lever escapements, which may at first make a vibration of more than a turn and subsequently less, according to the state of the oil.

We would again observe that the timing of a watch for position presents some difficulty, and it will only be after making a number of trials and studying instructive articles as those noted that the watchmaker will succeed to satisfaction.

The Making of a Drill.

SOME few words on drills and how they should be made so as to produce the best results, will be read with interest by many who have experienced difficulty in using these common tools. The steel used should always be the very best obtainable for the purpose. The small quantity required for making a drill makes any question of relative cost per pound practically of no moment. "Silver steel," by which is understood the rods of bright steel wire sold in foot lengths, commonly serves as stock for making drills. It is, however, not the best. A good hand hammered steel of square section is probably not to be surpassed. The hammering improves the metal to an almost incredible extent, and the hammer can only be satisfactorily used on square steel.

Good steel is quite easily spoiled by incautious treatment in heating. Annealing the raw material brings it under the influence of heat. A dull red, that is to say a color that does not show itself in bright daylight, should never be exceeded. The cooling must be very carefully watched, so that it is equal and gradual. If this is not attended to the steel may show faults subsequently. Properly annealed at a low red heat, the steel may be worked with a file quite easily. Overheated steel is always difficult to work, and when made up into tools it is a failure. Large drills require forging under heat, but our trade seldom call for drills so large that they cannot be shaped under the hammer cold. A light hammer and a large number of gentle taps will spoil the steel at this stage. One or more cracks will be started by this treatment. The correct method of flattening a drill is to use a comparatively heavy hammer, and to strike one smart blow. This is effective in spreading the steel and does not crack it.

The correct shape for a drill is strongly disputed, but if we take the results of experiments, made with large drills and carefully analyzed by engineers, we may form an opinion on the best of premises, that is, on simple facts.

The end of the drill should be an angle of 90 degrees, that is to say, the two cuting edges should fit in the corner of a right angle. This shape will suit all materials, and will work well nearly always. The exceptions occur sometimes where an explanation cannot be found without a good deal of trouble. Having determined the shape of the end, which is often spoken of as sharpness or bluntness of the point, the acuteness of the cutting angle may be considered. Here we are confounded by the two forms of drill commonly used, one cutting in one direction only, as those used on lathes always do, the other in both directions, which is not an improvement even when used under most favorable circumstances.

The cutting edge should be made so that the clearance or angle of relief is three degrees, and to give more clearance is only to make a mistake. Tools used on the hardest materials, as well as those used on the softest, are all equally cutting to the best advantage with only three degrees of clearance. Those drills that are supposed to cut both ways, which really do very little better than scrape away the material, are made so that the two bevels, which produce the cutting edge, inclose about 27 degrees.

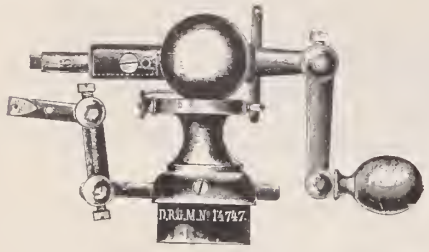
Hardening comes next, and is perhaps the most critical point in making nearly all tools. The secret of success is to heat your particular piece of steel to the least possible temperature to insure its hardening when suddenly cooled in oil. What this temperature is must be found by experiment; it will depend chiefly upon an amount of carbon in the steel, and the higher the percentage, and consequently the "better" the quality of the steel, the lower will be the temperature at which it will harden.

Tempering may be dispensed with if the drill has been properly treated every time it has been through the fire.

Spring Winder for Mantel Clocks and Watches.

A GERMAN material store recently introduced a new spring winder, distinguished in many respects from the various kinds now in use. The illustration on next page is reduced, and a glance at

it will inform the watch maker that it differs essentially from the kinds he is accustomed to call "spring winders." The frame consists of a nicely nickel plated column, below furnished with a clamp; above, however, it ends in a round head, which contains the bearing for the arbor passing through it. The latter is in the



SPRING WINDER FOR MANTEL CLOCKS AND WATCHES.

ordinary manner furnished with a crank, while its other end has a hole for receiving the differently sized chucks. Each tool contains six sizes, suitable both for mantel clocks and watches. In the illustration the smallest chuck is in place.

A peculiar arrangement shows the click work. Underneath the round head, which serves as arbor bearing, the frame contains a disc-like projection, which is drilled through in the axial direction of the arbor, and accommodates a strong steel pin. This is at one end furnished with a small milled head, upon which presses a steel wire spring; the other end is beveled on one side. Precisely over the beveled place of the arbor it has a steel crossarm. By this arrangement the crank of the spring winder can be turned only in the direction in which the cross arm of the arbor lies upon the bevel of the pin; in a reverse direction the crossarm applies itself to the pin, and this latter serves therefore as click. Accordingly as the bevel of the click pin is permitted to go either forward or backward, the crank may be revolved to the right or left. In the illustration the bevel of the click pin is in front, and the crossarm of the arbor from the back to the pin; in this case, therefore, the crank can only be turned to the left. In the foot of the frame is, beside this, a slidable, joined arm, which is at its end furnished with three differently sized spring hooks, to which the outer end of the wound spring can be hooked. This arm serves at the same time to force a strong spring during the winding against the chuck, upon which it is being wound.

A handsome mantel clock was recently purchased from F. J. Tobin, jeweler, Pictou, N. S., for presentation to Mrs. Spain, wife of Commander Spain, of the Canadian fisheries protection service. The case is of French marble, beautifully carved and surmounted by a bronze ornament. A neat silver plate with the following inscription engraved on it is self-explanatory: "Presented to Mrs. O. G. V. Spain, patroness of the F. P. S. of Canada Small Arms and Athletic Association, by the officers of the cruisers *Acadia, Curlew, Kingfisher,* and *Osprey.*" It is a splendid piece of work.

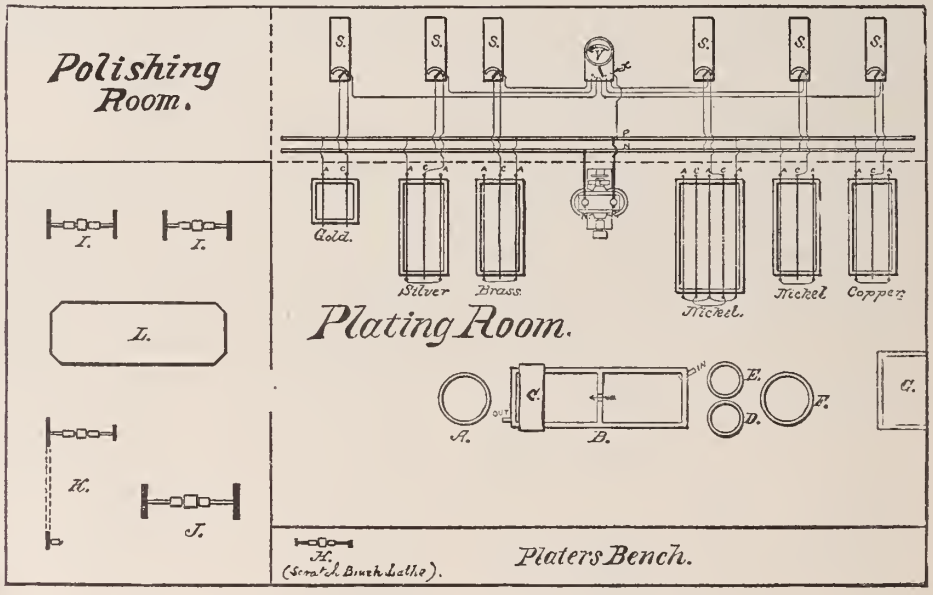
Arrangement of an Electroplating Plant.

THE annexed cut represents a model electroplating and polishing plant of the usual capacity, and shows how the dynamo, voltmeter, switchboards and tanks should be connected. The plating room should have plenty of light and ventilation, and should be large enough to allow a person to move about freely between the vats. Neither grinding nor polishing should be done in the plating room, as the dust and dirt from the lathes might get in the solutions and spoil them.

According to the directions given by Zucker, Levett & Co., after fixing the dynamo in position connect the positive binding post of same, by means of a heavy wire or cable, to the main conductor, P, or anode rod running along the wall, and the negative to the main conductor, N. Connect the main conductor, P, with the anode rods of the tanks. If more than one anode rod is used in a tank connect them together at the other end of tank, as shown in diagram. From a cathode rod of each tank run a wire to one of the binding posts of the switchboard, S. Run a fine wire from the same binding post to one of the lower binding posts of the voltmeter, V. From the binding post, X, on the right hand side of the voltmeter run a fine wire to the main conductor, P. Connect the other binding post of switchboard, S, to the main conductor, N. The main conductors, P and N, should be solid copper rods of large size and the wire or cables connecting the dynamos to same should likewise be large, so as to offer very little resistance to the current. It is advisable to have the wires or cables as large as the holes in the binding posts of the dynamo and the latter as near as possible to the main conductors. The wires connecting the main conductor, P, to the anode tank rods, the cathode tank rods to the switchboards and the switchboards to the main conductor, N, should be of fairly good size, though not as large as the main conductors. A good rule to follow when two tanks are used is to have connecting wire one-half the thickness of the main conductors; with three tanks, one-third the thickness, and with four tanks, one-fourth the thickness. Sizes of wire suitable for tanks of 100 gallons or less capacity, one-quarter inch; 100 to 200 gallons, five-sixteenth inch; 200 to 300 gallons, three-eighth inch; for larger tanks wire in proportion. Where connections are intended to be permanent it is much better to solder them than to use screw connections. All connecting wires should be of copper, as that metal is a much better conductor than either brass or iron.

If only one tank is to be run there would be no necessity for the main conductors, P and N. The positive binding post of the dynamo should in that case be connected direct with the anode rod of the tank, and the negative binding post to one of the binding posts of the switchboard. The other connections would be the same.

To find which is the positive and which the negative binding post of the dynamo, connect a thin copper wire to each end and place both ends in the solution. The



DIAGRAMMATIC ARRANGEMENT OF AN ELECTROPLATING PLANT.

wire from which the gas rises is the negative.

On the opposite side of the plating room should be placed the cleaning and rinsing vats, plater's bench and boxwood sawdust. A good arrangement of these is as follows: Starting at one end, first comes the lye or potash kettle, A; then a vat, B, for cold water. This vat should have running water, with a partition in the center, so that the water runs from one side into the other. The side farthest from the inlet should be used to rinse the work in first, and over this side is placed the scouring board, C; then two jars, one for (cyanide) dip, D, and the other for the acid dip, E; then a hot water kettle, F, and finally a box for boxwood sawdust, G. The lye and the hot water are best heated in steam jacketed kettles, but where steam is not available they can be heated in an ordinary iron kettle by means of a gas ring burner, the kettles sitting on iron tripods. It is handy to have a scratch brush lathe, H, in the

plating room, especially where gold and silver plating is done.

We herewith give a few important hints: Keep the plating room as clean as possible; cover the tanks and dynamos when not in use; keep the plating room as near 65° Fahr. as possible and on no account ever let it get cold enough to freeze the solutions, or they will be ruined; finally see that all the rods, connections and wires are kept clean and bright.

A general electroplating outfit for the plan illustrated in diagram need not cost over $900, and should preferably comprise the following articles: One No. 4 improved American Giant dynamo, a voltmeter, one 300 gallon nickel plating tank, 5 switchboards, nickel salts for 300 gallons solution, nickel anodes for same, copper rods and connections, connecting wire, a hydrometer, one 100 gallon copper solution tank, 100 gallons copper solution, copper anodes for same, one 50 gallon brass solution tank, 50 gallons brass solution, brass anodes for same, one 25 gallon silver solution tank, 25 gallons silver solution, silver anodes for same, one 4 gallon gold solution tank, 4 gallons gold solution, gold anodes for same, two copper main conductors one and a quarter inch thick, connections for same, stringing wire of three gauges, Salicornia lye, lye brushes, potash and hot water kettle, cleaning compound, kettle for cleaning compound, fused cyanide of potassium, enameled iron tank for cyanide dip, powdered pumice stone, scouring brushes, five gallons dipping acid, jar for same, dipping baskets and boxwood dust.

The general polishing outfit required in connection with the above need not cost over $160 and should contain one No. 10 lathe, two No. 20 lathes, one No. 30 lathe, one No. 50 lathe, muslin buffs for cutting down, muslin buffs for finishing, canton flannel buffs, tripoli composition, crocus composition, nickel, copper and brass rouge, silver rouge, gold rouge, emery composition, buff leather wheels, leather covered wood wheels, felt wheels of three grades, emery glue, glue pot and brush, scratch brushes and satin finish brushes.

The extras would comprise the countershaft for dynamo, $15; countershaft for No. 10 lathe, $7.50; countershaft for two No. 20 lathes, $27, and countershafts for the No. 30 and the No. 50 lathes, costing respectively $15 and $22.

In plating under the usual conditions the ordinary nickel solution requires an electromotive force of two to four volts; silver solution, three-quarter to one and one-half volts; gold, two to four volts; brass, four to eight volts; copper, four to six volts, and tin solution, five to six volts. The voltage required in any case depends directly upon the composition of the solution, and indirectly upon the amount of work, the metal composition of the article to be plated and the amount of anode surface in the bath.

At two of the largest bicycle factories in the world the parts of the bicycle to be finished in nickel are first brought to a certain smoothness at the joints and are then ground and polished until their surfaces are made almost as smooth as glass. Emery powder and walrus hide are staple necessaries for this work. The walrus hide is used to make polishing wheels, and the emery powder is sifted over the periphery of these wheels and held there by glue, so as to offer a grinding surface to the steel. For heavy grinding wooden wheels are used, covered with "oak tan" polishing leather, and this covered again with emery, but where a high degree of polish is desired, nothing has been found to equal walrus hide, which makes a wheel at once tough and sufficiently yielding.

Having been thus polished, the handle bars, cranks, etc., are first chemically cleaned in vats containing steaming solutions of potash, lime and muriatic acid, and are then thinly coated with copper in big tanks holding a cyanide solution. The articles to be nickeled are now immersed by the hundred in the nickeling tanks, in which they remain for three or four hours, this being usually sufficient to insure good plating. When taken out the nickeled parts present a dull color, not brighter than silver which has been much used and by no means resembling the ordinary nickel plating seen on bicycles. Before the parts will take on a high gloss, they must be "buffed down" on peculiar swift turning wheels. These buffing wheels are composed of disks of cotton cloth, 120 of the latter being placed side by side to form a single wheel. One might imagine that wheels of such flimsy stuff would offer small resistance to the steel, but the lathes turn with such great rapidity—2,600 revolutions to the minute—that the centrifugal force drives the flaps of the cotton hard together, so that when the wheels are turning at full speed they form a surface, not as hard as board, to be sure, but quite hard enough for the purpose. And the friction of these wheels against the bicycle parts wears out the wheels so rapidly that much cotton waste and emery dust are thrown into the air that might do harm to the workmen's lungs were they not carried away by the suction of a big exhaust fan. When used in buffing, the cotton wheels are smeared with "white polish," and so effective is the treatment that a few seconds' contact with the rapidly driven wheels is sufficient to bring the finest polish to the nickel, a polish which it practically retains permanently. The nickeled parts are now wiped clean and are ready for use.—*Engineering and Mining Journal.*



Dipsas Plicatus, Interior and Exterior, Interior Containing Pearl Coated Tin Foil Figures of Buddha.

It has long been the habit of the Chinese to produce artificial pearl objects by introducing little flat metallic figures, usually images of Buddha, between the valves and the mantle of a large river mussel of that country (Dipsas plicatus). These little figures, made of tin, are carefully inserted so as not to injure the animal, which is then returned to the water and left for some months or a year. When again dredged up and opened, the figures are found to be entirely coated over with the pearly material and slightly attached thereby to the inner surface of the valve; they may then be easily removed and used for ornaments or charms. The Chinese also sometimes insert strings of small beads, which become apparently pearls, and carry out this same method by other ingenious devices. [From "The Fresh Water Pearls and Pearl Fisheries of the United States," by George F. Kunz.]

The Newburgh, N. Y., *News* says that a Middletown jeweler has invested in a stock of "married men's watches." The peculiarity of these lies in the fact that they are furnished with an alarm attachment which a man's wife can set at the exact hour when she wishes him to start for home. The alarm going off at that time will, of course, remind him that his wife expects him.

Santa Claus

is good to those who are good to themselves. The Jeweler who has provided himself for the coming Holiday Trade with a large enough line of

Fahys "Honest" 14Fk. Gold Filled Cases

has been good to himself; hence he'll find, after the Holidays, that Santa Claus has been good to him, having sent to his store lots of customers who bought these Fahys "Honest" 14Fk. Gold Filled Watch Cases, much to their own as well as the jeweler's satisfaction.

Moral:

Be good to yourself, and if you have not yet done so, order at once a line of

Fahys "Honest" 14Fk. Gold Filled Cases

Solid gold bows and joints, hand engraved, guaranteed for 25 years, and contain as much if not more Gold than any other line of Gold Filled Watch Cases now on the market.

ALL JOBBERS.

JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING, NEW YORK.

Man's Six Senses Are:

1. Sight.
2. Smell.
3. Taste.
4. Touch.
5. Hearing.
6. Appreciation of

Fahys "Honest" 14Fk. Gold Filled Cases

Take this hint and get in readiness for your clientele of Christmas shoppers a complete line of

Fahys "Honest" 14Fk. Gold Filled Cases.

A Few Reasons Why These Goods Are So Universally Appreciated Are:

1. They're Stylish.
2. Have Solid Gold Bows and Joints.
3. Are Hand Engraved.
4. Are Guaranteed for 25 Years.
5. Contain as much if not more gold than any other line of Gold Filled Watch Cases now on the market.

ALL JOBBERS, AND JOBBERS ONLY.

JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING, NEW YORK.

Our New Line of Goods

For the

Jewelry and Fancy Goods Trade

is unequalled in Artistic Designs and Attractive Finishes.

Vases, Pitchers, Jardinieres, Etc.,

in Plain and Decorated,

BALEARIC, CERISE, RHODIAN and other FINISHES,

the handsomest ever put on metal.



Gold and Onyx

TABLES AND JARDINIERE STANDS, CANDELABRAS, FIGURES, BUSTS, Etc.

Reception Lamps

with the celebrated "B. & H." or "B. & H." Radiant Burner.

THE FINEST LINE EVER PRODUCED.

The Trade

are cordially invited to inspect our productions at our salesrooms.

Bradley & Hubbard Mfg. Co.,

NEW YORK, 26 Park Place to 21 Barclay Street. BOSTON, 160 Congress Street. CHICAGO, 204 Masonic Temple. PHILADELPHIA. 714 Betz Building.

Factories and Main Office, MERIDEN, CONN.

Reasons,

good reasons there are why, under certain circumstances, you ought to have an auction sale.

Reasons,

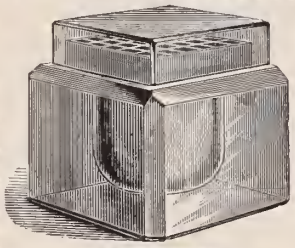
very good reasons there are why, if you have an auction sale, you ought to have me conduct it for you.

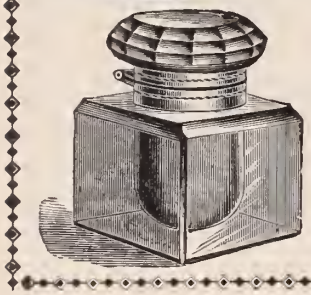
If you want to know those reasons, write.....

Alexander J. Comrie,

AUCTIONEER,

22 John St., NEW YORK.





A. A. WEEKS,

11 GOLD ST., NEW YORK,

Manufacturer and Importer of

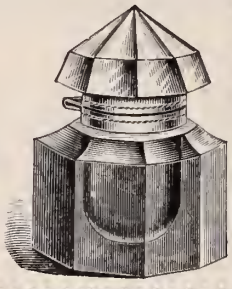
CUT AND PRESSED

INK STANDS

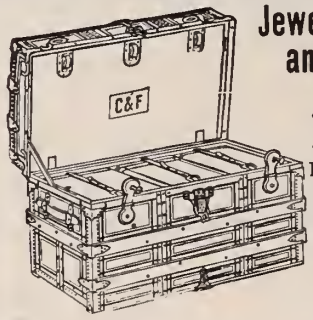
For Mounting Purposes.

We carry in stock a large assortment ready for

Immediate Delivery.



CROUCH & FITZGERALD,



Jewelry Trunks and Cases,

161 Broadway,

Bet. Cortlandt and Liberty Sts.,

688 B'way,

723 6th Ave.

NEW YORK.



$24 GROSS. LOOKS LIKE GOLD, $24 GROSS. SOUNDS LIKE GOLD, $48 GROSS. WEARS LIKE GOLD.

And will Stand a Gold Acid Test.

WM. LOEB & CO., Providence, R. I.

MAKERS OF W. L. & CO. RINGS

F. W. GESSWEIN COMPANY,

WILLIAM DIXON, President. 39 John Street, New York.

Headquarters for all

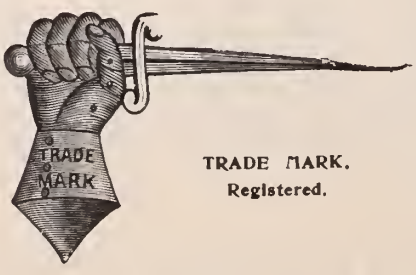
Tools and Supplies for Metal Workers

Call the attention of the trade to *worthless imitations* of their ....

CHEMICALLY PREPARED CHARCOAL BLOCKS.

Our Charcoal Blocks have gained the favor of every practical man, and the fact that they are copied in sizes as well as general appearance, proves the unquestioned superiority of ours over all others.

TO PROTECT THE TRADE, EVERY BLOCK OF OUR COAL WILL BE STAMPED . . .



TRADE MARK.
Registered.

JACOT & SON, IMPORTERS,

STELLA AND IDEAL MUSIC BOXES.

39 UNION SQUARE, - N. Y.

A. WALLACH & CO.,

Manufacturers of

Gold and Silver Purses, Solid Link Lock Bracelets, Ribbon Fob Chains and Antique Seals.

39 Maiden Lane,

L. Rosenberger. M. Rosenberger. **New York.**

Established 1848.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

CHRISTMAS EXHIBIT OF TIFFANY FAVRILE GLASS.

THE Christmas exhibition and sale of Tiffany favrile glass vases was recently commenced by the manufacturers, the Tiffany Glass and Decorating Co. A full line of this beautiful glass ware, together with other products of the same concern, is now on exhibition at the company's studios, 333-341 Fourth Ave., New York.

*

MONTAGUE F. HARRIS' TRIP ABROAD.

MONTAGUE F. HARRIS, of Harris & Harrington, importers, 32 Vesey St., New York, returned from Europe last week on the *Majestic*. Mr. Harris has this season spent a much longer time abroad than usual, negotiating for the various lines of clocks, bronzes, pottery, fancy goods, etc., which his firm will carry next year, and of which import samples will soon be shown.

*

THE EXTENSIVE BRADLEY & HUBBARD LINE.

AMONG the various lines manufactured by the Bradley & Hubbard Mfg. Co., they are now showing at their New York salesrooms, 26 Park Place and 21 Barclay St., are many in which the jeweler will find articles suitable for his holiday trade. The collection of celebrated "B. & H." lamps was never richer than at present, and while the sizes shown are not many, the shapes and finishes come in a greater variety than ever before. Art metal goods, particularly the vases and other ornaments in the same finishes as the lamps, come also in a greater variety than usual, while in the imitation bronze figures and statuary, brass tables, mirrors, ink stands and other fancy articles, the usual complete assortments are shown.

THE RAMBLER.

Hardy & Hayes, Pittsburgh, Pa., have placed in their windows a small and handsome clock which continually has an unusual amount of admirers. The cause of the deep admiration is the fact that the clock will keep perfect time for 400 days without winding. The clock has but one wheel more than the ordinary clock.

Experiences with Real and Fraudulent Antiquities.

From "Memoirs of an Old Collector" (Count Michael Tyskiewics).

AT this time Alessandro Castellani was far from possessing the profound knowledge of matters of art that distinguished him later. Together we began our education, I will not say as archaeologists, but as amateurs and collectors. I explored the suburbs and the shops of the dealers, buying recklessly anything that took my fancy. At this period I became more and more fascinated by gems, while Castellani developed a weakness for painted vases. We met daily, and, seeing my passion for engraved stones, Castellani proposed to write to his friends and relations in Rome, his native city (from which he had been exiled for political reasons since 1848), begging them to send to Naples all the gems to be found in Rome, which usually overflowed with them. The result was what might have been expected. I was still a novice in this branch of art, and Castellani hardly more experienced. In 15 months I had expended 125,000 francs (£5,000) in gems, two-thirds of them at least being modern—a fact we were both far from guessing. But toward the end of this time my eyes became a little sharper in detecting the good from the bad, thanks to the counsel of more learned friends, and also from the comparison of the bulk of my acquisitions with a few that were really first class, which, luckily, had been sold me with the rest. Saddened with my own folly, I sold the whole collection to Castellani for the fourth part of what it had cost me, and he, with more sense than I had shown, weeded out the palpably false gems, left the doubtful ones (a large number), added some that he had bought at a later date, and ended by selling them all to the British Museum. It was a lesson for me, and a good lesson, too. From that time I understood that I must study the science of gems from the very beginning, and I threw myself into it with an ardor which was soon its own reward.

I had paid repeated visits to the excavations of Pompeii. This interesting work was progressing very slowly, not more than three or four houses being brought to light in the course of the Winter. I therefore proposed to the authorities to undertake at my own cost the excavation of an entire district of Pompeii, leaving to the State not only the scientific direction of the digging and, of course, the right to any discoveries, but also the choice of the workmen and of their overseers. I only reserved to myself the prerogative of increasing or diminishing their number, and that of being present at all their operations. I likewise pledged myself to finish the excavation of the district either in two, or at most three, Winters. But, to my great stupefaction, my offer was rejected. It was a considerable time before I could ascertain the reason. It then transpired that the State had in its pay a large number of men, some to dig, others to overlook, and it was in the interest of these "hands" to prolong the work as long as possible, and they by no means desired to have this pleasant state of things upset.

At the Villa Massimo, opposite St. John Lateran, dwelt a certain Checco, who acted as porter. Every morning this little old man took a walk among the neighboring vineyards and had a gossip with the owners and their vine dressers. He heard of any discoveries they had made in the course of their work, and he was able to buy whatever he wanted for only a few sous. Any collector, therefore, who called upon Checco at home was sure of finding something in the way of gems or coins. The old man was absolutely ignorant of the value of what he sold, but he had good taste and good luck, and a happy instinct led him to buy the best stones only. His prices were low, although high enough for him to realize a considerable profit, and his door was constantly beseiged by all the dealers in Rome, whom for a long time he supplied largely. At length the amateurs found him out and offered him prices for his wares of which he had never dreamed, and from that time he always put aside what was best, so that they might have the first choice.

In the Rome of that day, no less celebrated than his namesake, there was another Checco, who kept a tobacconist's shop in the Piazza Barberini. Like Checco I., he was a daily visitor to the vineyards beyond the walls, and was kept supplied with antiquities by the peasants who came on Sundays to buy his cigars. Fine gems were his specialty also, and every week his clients provided him with a certain number of excellent stones to dispose of. It was from him that M. Pauvert de la Chappelle bought the cameo signed Diodotus and many intaglios of rare beauty.

Voluntary gifts, when the donor is actually insolvent, and when the necessary consequence of his acts is to hinder or defraud his creditors, are conclusively fraudulent.

TRADE-MARKS OF THE TRADE.

[*Testimonials—Recent Batch No. 2.*]

The Supplement to "Trade-Marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co., has hardly been issued, yet many complimentary letters regarding it have been received, the correspondents taking occasion to say a few words anent the work as a whole. The following letters are a batch additional to that published in THE CIRCULAR of Nov. 30. The trade's hearty reception of "Trade-Marks" is truly gratifying to the publishers.

NEWARK, N. J., Nov. 28, 1898
The Jewelers' Circular Pub. Co.:
We beg to acknowledge receipt of the Supplement to "Trade-Marks of the Jewelry and Kindred Trades," and thank you for sending it to us, as there is hardly a day passes but we use this book to locate the makers of some of the goods sent us for repairs. Yours very truly,
UNGER BROS.

PROVIDENCE, R. I., Nov. 26, 1898.
The Jewelers' Circular Pub. Co.:
Copy of the Supplement of "Trade-Marks" at hand, which we greatly appreciate. Permit us to testify to its worth as a book of reference for trade-marks, etc. We find quite frequent occasion for making use of it in our office.
Respectfully yours,
THE BASSETT JEWELRY CO.

EASTON, Pa., Nov. 26, 1898.
The Jewelers' Circular Pub. Co.:
We acknowledge the receipt of Supplement to "Trade-Marks," and thank you for the same. The book is indispensable to us and has helped us out of many a bad hole. It is truly "a true want" well filled. Yours respectfully,
C. W. BIXLER.

PHILADELPHIA, Pa., Nov. 28, 1898.
The Jewelers' Circular Pub. Co.:
Supplement to "Trade-Marks" was received this A. M., for which accept thanks. We have found the "Trade-Marks of the Jewelry Trade" very useful at times. Respectfully,
RIGGS & BRO.

WINCHESTER, Mass., Nov. 26, 1898.
The Jewelers' Circular Pub. Co.:
The Supplement to "Trade-Marks" received. Please accept my thanks for the same. I find the work of great value to me.
Respectfully yours,
FRED. S. SCALES.

PORTLAND, Me., Nov. 27, 1898.
The Jewelers' Circular Pub. Co.:
We are in receipt of Supplement to "Trade-Marks," and thanks for same. It is a great addition to the work, and we appreciate same. We find "Trade-Marks" a fine reference book and should not wish to be without it at any price.
Very truly,
FRED. L. MERRILL & Co.

INDIANAPOLIS, Ind., Nov. 27, 1898.
The Jewelers' Circular Pub. Co.:
Your Supplement to "Trade-Marks" received to-day, and beg to say in reply I would not take $100 for my book if I could not get another. I find use for it every day. It has also helped me to make sales, as a great many of the firms I find in here I can get goods from I would not know about otherwise. It is surely a great work.
I remain, Yours respectfully,
LON R. MAUZY.

NEW YORK, Nov. 28, 1898.
The Jewelers' Circular Pub. Co.:
We are in receipt of your Supplement to "Trade-Marks." It seems complete in every way. Accept our thanks for the same. Yours very truly,
SNOW & WESTCOTT.

MARQUETTE, Mich., Nov. 26, 1898.
The Jewelers' Circular Pub. Co.:
Supplement to "Trade-Marks" received. We find this work of great value, and thank you very kindly for the added information which the Supplement brings. Yours truly,
GEO. N. CONKLIN.

CONCORD, N. H., Nov. 28, 1898.
The Jewelers' Circular Pub. Co.:
Please accept my thanks for the copy of Supplement to "Trade-Marks," just received from you. "Trade-Marks" is a valuable book no jeweler should be without. It is the missing link that supplies him with much needed information.
Very respectfully yours,
D. C. DORROTHY,
with Norman C. Carr.

AKRON, O., Nov. 28, 1898.
The Jewelers' Circular Pub. Co.:
Supplement to "Trade-Marks" received. We find the book a useful adjunct to the business.
Yours truly,
J. B. STORER & Co.

PITTSFIELD, Mass., Nov. 28, 1898.
The Jewelers' Circular Pub. Co.:
Supplement received. Please accept my thanks for same. Do not have very much use for a book of this kind, but like many other things that you do not use often, when you do want them you want them bad. Yours truly,
F. A. ROBBINS.

TECUMSEH, Mich., Nov. 28, 1898.
The Jewelers' Circular Pub. Co.:
Supplement to your "Trade-Marks of the Jewelry and Kindred Trades" came to hand to-day, and for the same accept thanks. We find the book very convenient in looking up whose make of goods it is by the trade-mark and where they are to be found.
Thanking you again for the courtesy received, we remain, Yours truly,
ADAMSON BROS.

PORTSMOUTH, Va., Nov. 29, 1898.
The Jewelers' Circular Pub. Co.:
I beg to acknowledge the receipt of your Supplement with thanks. I consider your "Trade-Marks" a very valuable contribution to the trade.
Very truly,
C. S. SHERWOOD.

HAVERHILL, Mass., Nov. 29, 1898.
The Jewelers' Circular Pub. Co.:
Since writing you I have received the Supplement to "Trade-Marks." Please accept thanks. I find the whole book very useful in tracing marks and manufacturers. Yours truly,
JAMES C. BATES.

ATLANTA, Ga., Nov. 28, 1898.
The Jewelers' Circular Pub. Co.:
The Supplement to "Trade-Marks" just received. Thanks. Have not had time to look the pamphlet over carefully, but have no doubt it will prove as useful proportionately as the book. With thanks for the courtesy, we are, Very truly yours,
JULIUS R. WATTS & Co.

NEW YORK, Nov. 29, 1898.
The Jewelers' Circular Pub. Co.:
We beg to acknowledge receipt of the Supplement to your work, "Trade-Marks of the Jewelry and Kindred Trades," and to say with regard to the work itself and the Supplement which completes the book up to date, that we have found it a most valuable reference book in determining the ownership of trade-marks generally, because we repeatedly have occasion to look up the authorities on those subjects. Respectfully yours,
ROGERS & BROTHER,
J. W. Beacham.

JANESVILLE, Wis., Nov. 28, 1898.
The Jewelers' Circular Pub. Co.:
Am pleased to acknowledge the receipt of Supplement to "Trade-Marks," which makes that a very satisfactory book of reference.
Very truly,
(Edwin Fifield), HALL, SAYLES & FIFIELD.

PROVIDENCE, R. I., Nov. 29, 1898.
The Jewelers' Circular Pub. Co.:
Supplement of "Trade-Marks" at hand. Thanks for the same. It seems to complete the good work you started on and which all in the trade must find useful. Yours truly,
FESSENDEN & Co.

HAGERSTOWN, Pa., Nov. 28, 1898.
The Jewelers' Circular Pub. Co.:
Supplement to "Trade-Marks" received. I find your trade-mark edition a valuable necessity and would not be without it for many times its cost. Accept my thanks for Supplement.
Yours truly,
MILTON KOHLER.

MILFORD, Mass., Nov. 28, 1898.
The Jewelers' Circular Pub. Co.:
I am pleased to acknowledge the receipt of your "Trade-Mark" Supplement, with many thanks for the same. When I commenced the jewelry business 40 years ago your book of trade-marks would have had little or no use, but now I consider it an almost absolute necessity. Again thanking you, I remain, Very truly yours,
C. W. WILCOX.

AMERICUS, Ga., Nov. 28, 1898.
The Jewelers' Circular Pub. Co.:
Supplement to "Trade-Marks of the Jewelry and Kindred Trades" received, for which we are much obliged. Altogether it makes a very valuable work which no jeweler should be without.
Yours truly,
JAMES FRICKER & BRO.

CHARLES TOWN, W. Va., Nov. 26, 1898.
The Jewelers' Circular Pub. Co.:
Please accept thanks for Supplement to "Trade-Marks." Your original work has certainly been a pleasure and has made many sales for me. Without it I would have lost a great many sales. Would not like to be without it, as I have cause to refer to it quite frequently. Again thanking you, I am, Very truly,
C. W. BROWN.

TORONTO, Can., Nov. 28, 1898.
The Jewelers' Circular Pub. Co.:
We beg to acknowledge the receipt of your Supplement to the "Trade-Marks of the Jewelry and Kindred Trades," and wish to thank you for the same. When we first procured your book we thought it was somewhat of a luxury, but, like a great many other luxuries, we very soon came to find it a necessity. We have found it of great value in tracing makers of goods that have come to us for repairs, and scarcely know of an instance in which it has failed us. Sometimes when we have seen a particularly good pattern in new goods we have by its aid been able to find the maker, and in some instances to place orders for the same, so that we think that it must be one of those works which are mutually advantageous to both manufacturer and dealer.
Yours very truly,
RYRIE BROS.

ST. PAUL, Minn., Nov. 28, 1898.
The Jewelers' Circular Pub. Co.:
We are much obliged to you for sending the Supplement to the "Trade-Mark" book. We have frequent occasion to consult the book.
Yours truly,
BULLARD BROS.

NEW ORLEANS, La., Nov. 28, 1898.
The Jewelers' Circular Pub. Co.:
Your Supplement to "Trade-Marks," etc., received. Accept my best thanks. The book is right up to the notch and no one in the jewelry business should be without a copy.
Yours truly,
B. BARNETT.

NEW ORLEANS, La., Nov. 28, 1898.
The Jewelers' Circular Pub. Co.:
Supplement received. The addition and your book of "Trade-Marks," I consider valuable to anyone in the trade. Thanking you for same, I remain, respectfully,
HENRY RODER.

TORONTO, Can., Nov. 29, 1898.
The Jewelers' Circular Pub. Co.:
We beg to acknowledge receipt of Supplement to your work, "Trade-Marks of the Jewelry and Kindred Trades." We thank you for your attention in the matter. It is hardly necessary for us to make any comment on this special work of yours; it is very creditable indeed, and speaks for itself. We notice in looking over the Supplement that we have not posted you with the trade-mark we are now using on sterling silver. We enclose you a fac-simile of it. We have discontinued using the letters "T. S. P." in connection with it.
Yours truly.
TORONTO SILVER PLATE CO.,
E. G. Gooderham,
Mgr. and Sec. Treas.

HANNIBAL, Mo., Nov. 27, 1898.
The Jewelers' Circular Pub. Co.:
We hereby acknowledge receipt of the Supplement to "Trade-Marks of the Jewelry and Kindred Trades." We have found this a reference book of great value. Yours truly,
D. A. BROWN.

WILLETS' ART BELLEEK CHINA

Attracts Trade and Holds It.

Write for illustrations and particulars to

WICKE & CO, 32-36 Park Place, New York

ESTABLISHED, 1876.

E. J. GREGORY

JEWELER'S AUCTIONEER.

JEWELERS BUILDING.

ROOM, 63 — BOSTON, MASS.

WOOD & HUGHES,

STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.,

FINE QUADRUPLE PLATED WARE.

No. 24 JOHN STREET, • NEW YORK.

206 Kearney Street, San Francisco, Cal.

HASKELL & MUEGGE, Agents.

"TRADE-MARKS

of the Jewelry and Kindred Trades,"

with a Supplement just issued, contains

Over 2,250 Marks

comprising every mark in the trade. Handsomely Bound in Cloth. Artistically Printed, Systematically arranged and Indexed.

Book and Supplement - $3.00

THE JEWELERS' CIRCULAR PUB. CO.,

11 John St., cor. Broadway, N. Y.

ENAMELERS

OF GOLD, SILVER AND PLATED JEWELRY,

Enameled, Plain and in Colors

ALSO OF

SOCIETY EMBLEMS,

YACHT AND COLLEGE FLAGS,

All Varieties of Painted Enamel Work

S. S. WILD & SON

179 Eddy Street, PROVIDENCE, R. I.

Correspondence Solicited.
Telephone Connection.

The American Ophthalmic Institute

of New York City.

A Practical School for Opticians.

Write for Prospectus and terms for both the Regular and Correspondence Courses.

"Eye Defects," bound in Muslin, 96 pages, 131 Illustrations, $1.00

OFFICE HOURS: 9-12 A. M. 1-5.30 P. M.

R. H. KNOWLES, M.D.,

Surgeon in Charge.

Professional Parlors for Patients and Pupils,

Room 5. 177 Broadway, New York.

Silver Mounted Leather Goods.

Pocket Books, Card Cases, Memo Books, Desk Pads, Stationery Sets, Jewel Boxes, Cigar Cases, Photo Frames, &c.

Holiday Goods for Jewelers.

TRADE (R) MARK. **C. F. RUMPP & SONS,** ESTABLISHED 1850.

Fifth and Cherry Streets, Philadelphia: | Send for New Illustrated Catalogue. | New York Salesrooms: 621 BROADWAY.

VICTORY

Beckons the jeweler whose stock includes a complete line of

..Rogers & Hamilton Ware..

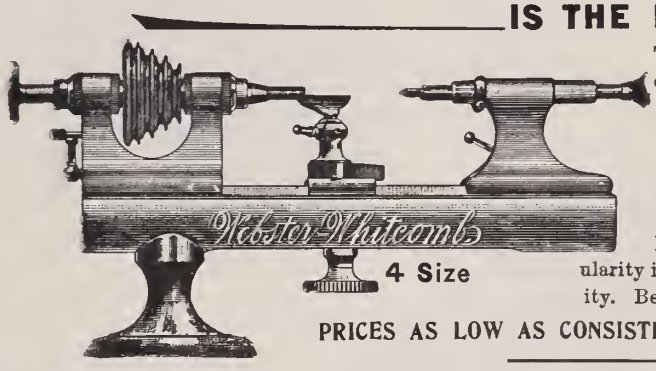
A perfect plated ware. Fall lines now ready.

The Rogers & Hamilton Co., WATERBURY, CONN.

"Our Ware Wears Well."

A LATHE OF QUALITY

IS THE LATHE TO BUY.



There's no doubt about the quality of the . . . .

Webster-Whitcomb.

Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO

AMERICAN WATCH TOOL COMPANY,

Stoney-Batter Works, Chymistry Dist.,

ESTABLISHED 1872. INCORPORATED 1894.

WALTHAM, MASS.

AIKIN-LAMBERT JEWELRY CO.,

Importers of

DIAMONDS.

Jobbers in

WATCHES, JEWELRY, CHAINS, NOVELTIES, ETC.

Latest Designs. · Lowest Prices.

19 MAIDEN LANE, NEW YORK.

CHAS. F. WOOD & CO., DIAMONDS

1 MAIDEN LANE, NEW YORK. *NOTE CHANGE OF ADDRESS.* IMPORTERS AND CUTTERS.

Loose Diamonds AND Mounted Jewelry.

Have you an order for a pair of 5 carat Diamond Earrings?
Or an order for a $500 Brooch?
If so, write to us for a selection package.

R., L. & M. FRIEDLANDER,

Diamonds, American Watches, Jewelry,

30 Maiden Lane, New York.

Branch Office: 97 HATTON GARDEN, LONDON, ENGLAND.

We have just issued our Semi-Annual Pocket Price List of American Watches. Send for one if not received.

HALL CLOCKS.



TRAVELING CLOCKS.
GILT REGULATORS.
SWISS REGULATORS.
MANTEL CHIME CLOCKS.
BRONZES, VASES, MINIATURES.

Harris & Harrington,
32 and 34 VESEY ST., NEW YORK.
Sole Agents to the Trade for J. J. Elliott & Co., London.

ROYAL WORCESTER PORCELAIN

Decorations and shapes which cannot be seen elsewhere. The very latest examples from this celebrated pottery.

Le Boutillier & Co.,
Importers and Jobbers,
18 E. 17th St.
New York.

FERD. FUCHS & BROS.
SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,
34 East 29th St., - New York.

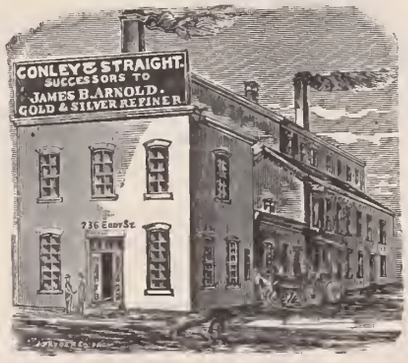
Established 1879. Manufacturer of
LOUIS W. HRABA, **Fine Leather Goods**
29 East 19th St., New York. Exclusively for the Jewelry Trade.

C. RECH & SON,

...Makers of...
Fine Gold Chains,
40 Crawford St., NEWARK, N. J.

The Australian Opal Co.

57 Maiden Lane, New York.
Importers and Cutters.
RUBIES, SAPPHIRES, EMERALDS, CATS' EYES and all kinds of FANCY STONES.



Are You in Business for $ & Cents?

If so it will be to your interest to try us with your waste of all kinds containing Gold and Silver. With our practical experience and up-to-date methods of
SMELTING, REFINING AND ASSAYING,
We are confident you will obtain better results.
CONLEY & STRAIGHT,
236 Eddy Street, PROVIDENCE, R. I.
N. B. JEWELERS' SWEEPS A SPECIALTY.



37 YEARS OF HONEST RETURNS

IS OUR GUARANTEE OF SATISFACTION TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING,

JOHN AUSTIN & SON.

ASSAYERS, REFINERS AND SMELTERS,
74 & 76 Clifford St., Providence, R.I.

11 John Str., New York. *185 Dearborn Str., Chicago.*

S. & B. Lederer,

100 Stewart Str., Providence, R. I.,

Makers of

Rolled Plated Chains of all Descriptions.
Lockets, Charms, Rings and Society Emblem Goods.
Collar, Cuff and Link Buttons.

We Sell to Jobbers Only.

WE WILL FILL ALL ORDERS FOR HOLIDAY TRADE WITHIN 24 HOURS AFTER THEY REACH THE FACTORY.

S. O. BIGNEY & CO.'S

HIGH GRADE CHAINS. QUICK SELLERS AND LEADERS IN STYLE AND FINISH.

Armstein Bros. & Co. IMPORTERS AND CUTTERS OF Diamonds 65 Nassau St. Cor. John. NEW YORK.

DIAMONDS and Cutters. L. & M. KAHN & CO., Cor. Maiden Lane, N. Y. DIAMONDS

29th YEAR. LARGEST CIRCULATION OF ALL THE JEWELRY PUBLICATIONS. OLDEST OF ALL THE JEWELRY PUBLICATIONS. VOL. XXXVII.

THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW.

Corbin Building, 11 John St., Corner Broadway, New York.
Copyrighted by THE JEWELERS' CIRCULAR PUB. CO.
Entered at the Post Office in N. Y. as second class matter.

VOL. XXXVII. NEW YORK, WEDNESDAY, DEC 21, 1898. No. 21.

The Royal Plate at Windsor Castle.

[Reprinted from *The Pall Mall Magazine*, by special arrangement with the publishers.]

[*Commenced in issue Dec. 7, 1898.*]

PART III.

THE goldsmith of James I., George Heriot, has left behind him his noblest monument in the splendid hospital which bears his name in Edinburgh, while the man himself still lives for us in the immortal pages of Sir Walter Scott. Who that has read "Nigel" is likely to forget the incident of the silver salver so ignominiously trundled after the discomfited goldsmith by the orders of the Duke of Buckingham?

With the restoration of Charles II. a new era of prosperity for the goldsmiths set in, and of this Windsor has some of the noblest specimens; but before all in point of interest is a little quaint pair of bellows made of enameled or painted wood with silver gilt handles and nozzle, once the property of Nell Gwyn. At sight of these one instinctively turns to his Pepys to read, under date of May 1, 1667, "and saw pretty Nelly standing at her lodgings' door in Drury Lane in her smock sleeves and bodice, looking upon one; she seemed a mighty pretty creature."

Here at Windsor are several fine examples of silver gilt fire dogs of great size and weight, formerly the property of Charles II. Possibly the handsomest are those of a most graceful curved design nearly covered with acanthus foliage and surmounted by the royal crown. Near by is another fine pair, with the hall mark of 1670. Their base is formed of griffins and acanthus ornament; in front a boldly designed monogram, "C. R.," surmounted by a crown and eagle, with lions' heads at the sides. A fine vase on top of each is heavily decorated with foliage and masks. At Windsor are also some fire dogs of William III. Charles II. and his queen's rooms in Whitehall Palace, and even those of the maids of honor, were furnished with silver toilet services, mirror frames, and basins; and quite large pieces of furniture were made of the precious metal. Several good specimens of this period are still at Windsor, although they are not so fine in quality as some of the many magnificent pieces that may yet be seen at Knole Park, Sevenoaks.



SHIELD ATTRIBUTED TO BENVENUTO CELLINI.

One solid silver table* at Windsor is two feet seven inches in height, and its top measures four feet by two feet four inches. The center of the top is engraved with the royal arms and trophies of weapons in an oval space. The corners have designs of scrollwork inclosing the rose, harp, thistle, and Prince of Wales' feathers. The edge is of the gadroon pattern with an embossed border of flowers.

Some of the great banking houses of the present day commenced their career by making Royal plate. The history of Childs' Bank commences with Wm. Wheeler, goldsmith at Temple Bar. To him succeeded his grandson, Sir Francis Child, Lord Mayor of London in 1699. The firm still adheres to its original sign of

* This table was illustrated in THE JEWELERS' CIRCULAR of Dec. 29, 1897.

F&B. TRADE MARK REGISTERED

An Immense Business

F&B TRADE MARK REGISTERED

is being done by deal ers handling our lines.

Chains,
Bracelets,
Lockets,
Pins, Earrings,
Heart Charms.



157. Heart and Crown Box for Small Change.

SEND FOR CATALOGUE.

Toilet Goods,
Manicure Goods,
Ebony Goods,
Sterling Silver
Novelties.

Theodore W. Foster & Bro. Co., Successors to FOSTER & BAILEY

100 Richmond St.,
PROVIDENCE, R. I.

DUBOIS WATCH CASE CO.,

Makers of the

CELEBRATED HAND MADE **Solid Gold Cases**

STAMPED:

Constructed in the Old Reliable Way.

TRADE  MARK 18 K.

TRADE  MARK 14 K.

Sold Entirely On Its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

New York Office,
GILL BUILDING, 9, 11 and 13 MAIDEN LANE.

Main Office and Factory,
24-30 MORTON ST., Brooklyn, N. Y.

MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland. 21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

CHAS. MEYLAN

PLAIN AND COMPLICATED WATCHES.

SPLITS AND REPEATERS

A SPECIALTY.

AGENTS FOR THE OMEGA WATCH.

THE WORLD IS WIDE

Factories:
Hartford, Conn.
Norwich, Conn.
Wallingford, Conn.
Taunton, Mass.

BUT in all the wide, wide world, with its great achievements in the manufacturing line, there is as yet no make of *Silver Plated Ware* that can rightly lay claim to having reached the height of perfection attained in the

THE BRAND WITHOUT A RIVAL
ROGERS ANCHOR BRAND
SILVER PLATED WARE.
MADE ONLY BY US.

WM. ROGERS MFG. CO.,

Salesrooms and Main Offices: Hartford, Conn.
New York Office: 149 Church Street.
Philadelphia Office: 506 Commerce Street.

TRENTON WATCHES

contain the greatest value for the least money.

...THEY ARE EASY SELLERS...



6 Size, 7 Jewels.

There is always a large demand for and shortage of Ladies' Watches during the holiday rush. Order from your Jobber early and avoid delay and disappointment.

Write for Price List of other Watches.

TRENTON WATCH CO.,

TRENTON, N. J.

DIAMOND BAND RINGS AND MOUNTINGS.

962. Designs Patented. 968



Sept. 20, 1898.
Sept. 24, 1895.
Dec. 15, 1896.



3350. 919.



Specialty: Superior Ladies' and Children's Rings.



Wm. H. Pullmann & Co., Successors to CHAS. KNAPP,
MANUFACTURING JEWELERS,
41-43 Maiden Lane, New York.

CROUCH & FITZGERALD,



Jewelry Trunks and Cases,
161 Broadway,
Bet. Cortlandt and Liberty Sts.,
688 B'way,
723 6th Ave.
NEW YORK.

The American Ophthalmic Institute
of New York City.

A Practical School for Opticians.

Write for Prospectus and terms for both the Regular and Correspondence Courses.

"Eye Defects," bound in Muslin, 96 pages, 131 Illustrations, $1.00

OFFICE HOURS: 9-12 A. M. 1-5.30 P. M

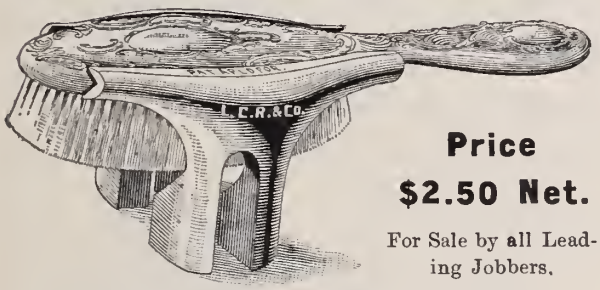
R. H. KNOWLES, M.D.,
Surgeon in Charge.

Professional Parlors for Patients and Pupils,
Room 5. 177 Broadway, New York.

Philanthropy and Charity

have no place in business. It is neither an impulse of charity nor a feeling of philanthropy that causes us to consider our customers' good before we do our own. It is simply the result of good business ideas. Because, by first considering the good of our customers we look after our *OWN* good, a deal more effectively in the long run.

The New Brush Holder

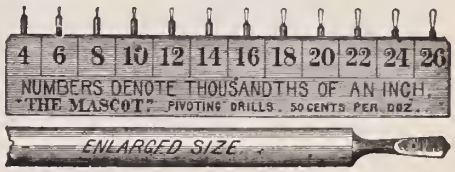


Price
$2.50 Net.

For Sale by all Leading Jobbers.

is made to fit our double base, Keystone, Junior and Stehman engraving blocks. Engravers will appreciate this new invention. The jaws are covered with soft leather so as not to mar the article while in position.

Mascot Pivot Drills



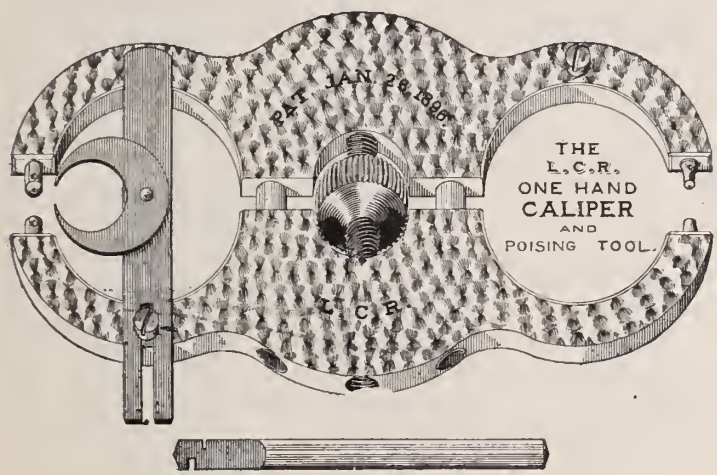
Every One Warranted to Cut.

Price 50 Cents.

Johansen Pivot Drills,

in Brass Boxes **35 Cents.**

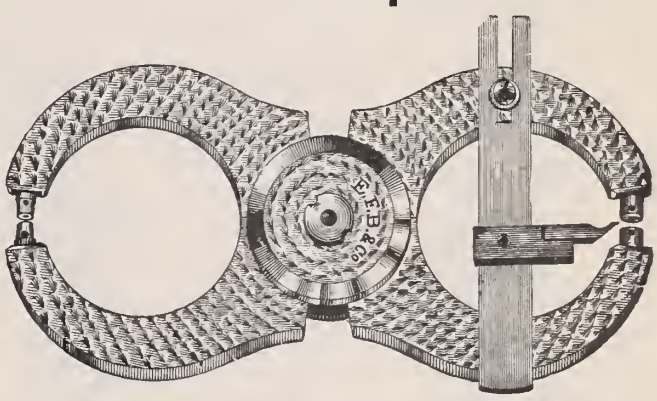
L. C. R. Parallel Caliper.



Made of Solid Watch Nickel.

Price $3.00 Subject to Catalogue Discount.

Our Caliper.



Made of Solid Watch Nickel. (No Composition.)

Price $2.50 Subject to Catalogue Discount.

DONT BE MISLED BY THE CHEAP CHICAGO TOOLS.

L. C. REISNER & CO., LANCASTER, PA.

IMPORTERS, EXPORTERS, MANUFACTURERS AND JOBBERS, WATCHMAKERS' TOOLS AND SUPPLIES.

New Columbus Watch Co.,

..Columbus, Ohio.

Our Numbers 3, 4, 5, 6, 7 and 8 are the best movements on the market for the money.

We are Making

More Watches Than Ever

Some old numbers have been discontinued, and new and better ones are to take their places.

Our Old Reliable **Railway King**

Is still a great favorite with the trade. RAILWAY MEN especially appreciate its TIME KEEPING QUALITIES. The demand for this desirable movement is so great that we have been compelled to double our output.

We do not list this movement, but quote special price upon application.

It will pay you to buy...

Columbus Watches.

F. W. GESSWEIN COMPANY,

WILLIAM DIXON, President. 39 John Street, New York.

Headquarters for all

Tools and Supplies for Metal Workers

Call the attention of the trade to *worthless imitations* of their . . . .

CHEMICALLY PREPARED CHARCOAL BLOCKS.

Our Charcoal Blocks have gained the favor of every practical man, and the fact that they are copied in sizes as well as general appearance, proves the unquestioned superiority of ours over all others.

TO PROTECT THE TRADE, EVERY BLOCK OF OUR COAL WILL BE STAMPED . . .



TRADE MARK.
Registered.

The Swan Fountain Pen.

Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke an Energy.

W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices

3 Sizes Safety Swans.
3 Sizes Self-filling Swans.
3 Sizes Adjustable Feed Swans.

HABIE, TODD & BARD,

NEW YORK AND LONDON.



V Means everything that is first quality in Watch Glasses.

T They are used by more Watch and Case Makers than all others.

F Their success has induced others to copy the label but not the quality.

BRIGHT ENAMEL ON FILLED GOLD.

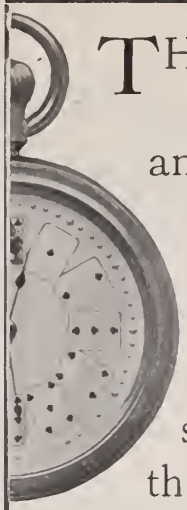


SOLID GOLD BASCINE.



OXIDIZED STEEL AND GOLD FILLED.

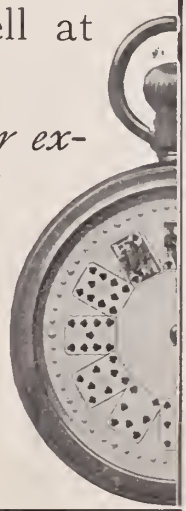




THE MOST FETCHING DESIGNS—style, shape, and size, great quality value and the astonishingly low prices combine to make our Holiday Watches the easiest to sell of any ever offered to the trade. The dull and bright enamels—very stylish—have caught the popular fancy, and sell with less talking than any other goods a jeweler can handle. The other brooch watches—oxidized steel, gun metal, sterling silver and gold filled are all especially fine this year. Our solid gold, open face bascine and hunting cases are the tiniest and handsomest made in this country.

A great novelty for the men—and very low in price—is our new 14 size "No. 333" with card dial. Put these up in plush boxes and they will sell at sight.

Wire your orders at our expense—mails are too slow!



The New England Watch Co.,

Waterbury, Conn.

DULL ENAMEL ON STERLING SILVER.



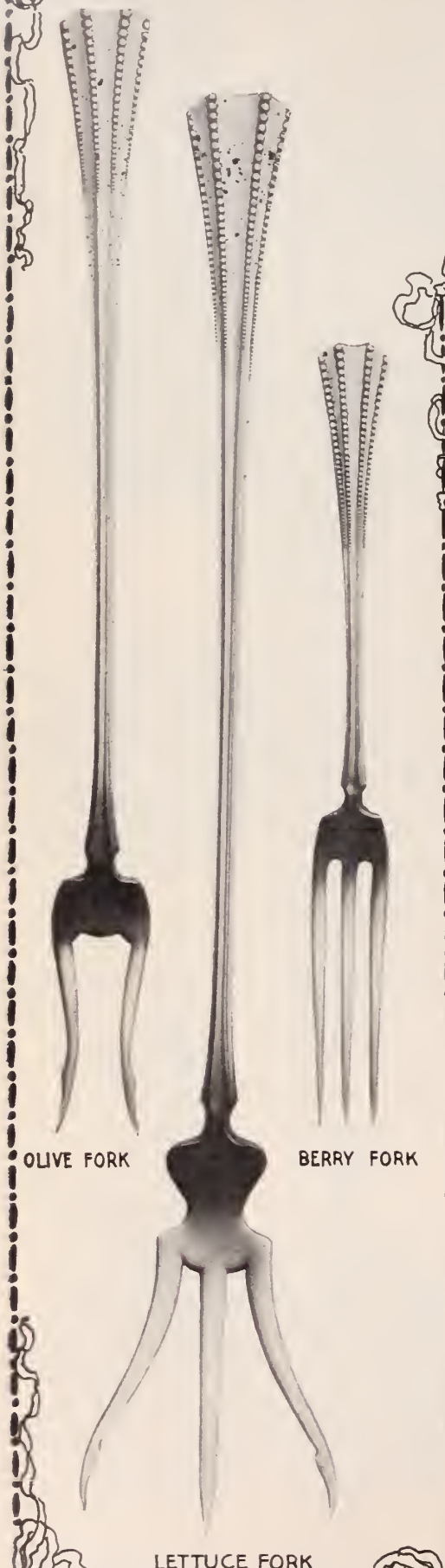
SOLID GOLD HUNTING.



SILVER AND GOLD FILLED.



VECHTEN WARING, 100 WILLIAM STREET, NEW YORK, ADVERTISING-WRITING AND ADVERTISING-ILLUSTRATING.



THE COLONIAL PATTERN.

Has become so popular that the demands of the Trade for additional pieces has made it necessary for us to increase the line; and now, instead of a pattern of one or two odd pieces, as was originally intended, it is made in the following complete list:—

BUTTER KNIFE,
JELLY KNIFE,
CREAM LADLE,

BERRY FORK,
LETTUCE FORK,
OLIVE FORK,
OYSTER FORK,
PICKLE FORK,
SMOKED BEEF FORK,
SALAD FORK,

BON-BON SPOON,
COFFEE SPOON,
HORSE-RADISH SPOON,
ORANGE SPOON,
SALAD SPOON,
SUGAR SPOON.

The above are carried in stock, and can be furnished at once on receipt of order.

R. WALLACE & SONS M'F'G CO.

Silversmiths,

WALLINGFORD, CT.

225 Fifth Avenue, NEW YORK. 109 Wabash Avenue, CHICAGO. 120 Sutter Street, SAN FRANCISCO.

mentioned by Pepys in his Diary, was the marigold. Alderman Backewell, so often goldsmith to Charles II., but was unfortunately ruined by his transactions with that monarch. He died in 1679. Messrs. Child and Rogers, as well as others, are mentioned in the old records as making plate for Royalty at about the same time. Of the period of James II. very little of consequence remains at Windsor. In fact, a very large quantity of the Royal plate was melted by William III. to supply the sinews of war so constantly needed by him.

(To be continued.)

Mediaeval Silver Craze.

JUDGING from the diary of Samuel Pepys there must have been what we should call "a silver craze" during the reign of Charles II. That delightful volume constantly reveals the avidity with which the worthy but somewhat corruptible "Secretary to the Admiralty" added to his plate chest. "Showed my wife," says the genial diarist in 1665, "to her great admiration and joy Mr. Gauden's present of plate, the two flagons, which indeed are so noble that I hardly can think that they are yet mine." A lovely candlestick which is in the Montagu collection reminds me of how he wrote in 1666: "Home, where I found Foundes his present, of a fair pair of candlesticks, and half a dozen of plates come, which cost him full £50, and is a very pretty present."

The Schley Testimonial Sword.

WE have, in previous issues, illustrated two notable swords of recent production, that to be awarded to Rear-Admiral Dewey, by the United States Government, and designed and made by Tiffany & Co., New York, and that presented to Rear-Admiral Schley by the people of Pennsylvania, designed and made by J. E. Caldwell & Co., Philadelphia. We here depict a third sword, a second testimonial to Mr. Schley, designed and to be made by the Whiting Mfg. Co., New York. This sword and belt will be a regulation Rear-Admiral's sword and belt in shape and size. The blade of the sword will be of the finest steel procurable. The inscription is to be etched and gilded on one side, and the scene of battle etched on the other side. The grip of the sword is to be of shark's skin, bound around with gold wire, while the guard will be of 18-karat gold, with the Arcanum button, in finest hard enamel, on top, and the Rear-Admiral's monogram, in diamonds, on the front. The scabbard is to be of oxidized silver. The past Regent's jewel, the dolphins and all ornamentation will be of 18-karat gold, and the belt of gold bullion. The clasp and all the trimmings are to be of 18-karat gold.

The whole will be placed in a highly polished oak case, with a silver plate on top, appropriately inscribed. The price of this remarkably artistic work in sword making is $1,500.



THE SCHLEY TESTIMONIAL SWORD.
¼ Size.

To be presented by the Royal Arcanum, at Carnegie Hall, Jan. 20, 1899.

DESIGNED AND MADE BY THE WHITING MFG. CO., NEW YORK.

Joe Wilkes has just opened a new stock of jewelry in Kaufman, Tex.

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES

SCIENTIFIC RUBIES | OPALS | OLIVINES

Pearl Collarettes, mounted with Diamond Bars.

Pearl Necklaces AND
Pearl Collarettes.

JOSEPH FRANKEL'S SONS, Telephone: 3899 CORTLANDT, 68 Nassau Street, NEW YORK.

Our Packages are insured for $10,000 in transit by Express, and we prepay Express Charges.

FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

26 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

182 BROADWAY, Cor. John St., NEW YORK. | Columbus Mem. Bldg., 103 STATE ST., CHICAGO, ILL.

MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF RANDEL, BAREMORE & BILLINGS.

Importers of DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC., MAKERS OF FINE DIAMOND JEWELRY,

26 MAIDEN LANE, (Southwest Corner Nassau Street,) NEW YORK.

JOHN C. MOUNT, ADDISON W. WOODHULL.

FOX & CO., Lapidaries and Importers of ....Precious Stones.

Now at.....
22 JOHN STREET,
NEW YORK.

Cutters of American Gems and Fine Miniature Glasses.

C. G. MALLIET & CO.,

DIAMOND CUTTERS,

14 MAIDEN LANE, - - NEW YORK.

LONDON, 50 Holborn Viaduct. AMSTERDAM, 2 Tulpstraat.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS

J. B. BOWDEN & CO.,

3 MAIDEN LANE. NEW YORK.

Continued Hearing in the Diamond Case Against Jos. Con.

The hearing of testimony in the petition of Jos. Con for a remission of the forfeiture of certain cut diamonds sent to him through the mails, was resumed before United States Commissioner Lyman in the Post Office building, New York, on Wednesday afternoon. As has already been told in THE CIRCULAR, these diamonds, which were valued at $1,519, were sent through the mail by B. Berensohn, of Amsterdam, to Mr. Con, of New York, and upon their arrival were seized as soon as the package was discovered to contain cut diamonds. Mr. Con petitioned the Secretary of the Treasury to remit the forfeiture, and the testimony to accompany this petition was commenced before Commissioner Lyman on Nov. 23. At that hearing, Mr. Con, as told in THE CIRCULAR of Nov. 30, gave a full statement of his receiving the invoice of cut stones and also a package from the Post Office department, which, when taken to the Appraiser's office, was found to contain cut diamonds corresponding to the invoice.

At the hearing Wednesday last, the petitioner introduced testimony by General Mindil, Jewelry Examiner at the Public Stores, and Acting Deputy Collector Winters and Inspector Haig of the Post Office, to give formal proof as to the reception and disposition of the diamonds as well as to identify them. The only new point of interest elicited during the hearing was the admission of Mr. Con that he did not tell the Post Office inspectors that he had an invoice, and the testimony of the Post Office inspectors that Mr. Con told them he had no invoice when they asked him the formal question relating to the package. Mr. Con explained this by saying that he did not think that the consular invoice of the cut stones which he had received related to the package, which he thought contained rough diamonds, and only knew this to be so when the contents were found to correspond with the consular invoice in question. Mr. Con said he was strengthened in this belief as the invoice on its face showed that the goods it referred to were intended to be shipped by express. The only witness on the part of the District Attorney was Mr. Gallagher, who accompanied Con to the Appraiser's stores, and who said Con told him he had no invoice of the goods in the package. The hearing was finally adjourned until today, in order to give the District Attorney an opportunity of introducing further testimony if he so desired.

Proceedings of the Jewelers' League.

At the regular monthly meeting of the executive committee of the Jewelers' League, held on the 9th inst., there were present Vice-Presidents Bowden and Greason, Chairman Van Deventer, Messrs. Karsch, Street, Lissauer, Fessenden and L. Stevens, Jr., secretary.

The report of the treasurer was presented and approved. Four requests for change of beneficiary were received and upon motion granted. Two requests for reinstatement were received and upon motion granted, and the following applicants were admitted to membership:

Louis Fink, New York, recommended by James Bergman and F. E. Knight; Matthias Strattan, Newark, N. J., recommended by Frank M. Welch and F. T. Oertel; Walter T. Thompson, New York, recommended by E. R. Crippen and J. F. Townley; Glenn W. Carruth, Idaho Springs, Col., recommended by Frank Carruth and F. T. Oertel; Francis H. Dufresne, Sag Harbor, N. Y., recommended by P. L. Dufresne and N. Beynon.

Upon motion the meeting adjourned till Tuesday, Dec. 13.

At the adjourned meeting, held on the 13th inst., there were present President Hayes, Vice-President Bowden, Chairman Van Deventer, Messrs. Fessenden, Street, and L. Stevens, Jr., secretary. Upon motion the following applicants were admitted to membership: Albert E. Johnston, New York, recommended by F. E. Knight and L. Nissen; Fred. G. Gruen, Cincinnati, O., recommended by W. J. Savage and A. H. Bonnet. Upon motion the meeting adjourned.

D. N. Walford Recovers Some of His Goods Stolen a Year Ago.

WASHINGTON, D. C., Dec. 13.—During the early part of last Winter the store of D. N. Walford, Pennsylvania Ave., dealer in jewelry and cutlery, was broken into and goods to the value of about $1,500 abstracted. No trace could be gained of the thieves at that time. A short time ago, however, a robbery took place in the store of a trunk dealer, on the same principles, and in the latter case the operators, two young men, were caught. The police conceived the idea that the Walford robbery was the work of the same parties and, after some weeks of hard work, have succeeded in finding a part of the goods in Winston, N. C., where they had been disposed of by the father of one of the young men, and another man, both of whom keep second hand stores.

Mr. Walford was sent for and identified goods found in the house of one of the men as being his; the two men left Winston for Washington on Sunday last to look after the interests of the boys on trial this week. They were placed under arrest yesterday and will now stand trial as receivers of stolen goods. One of the boys pleaded guilty to the charge of housebreaking. Some four or five firms have been the victims of their depredations, and among them M. A. Tappan, jeweler, 14th St.

F. P. D'Arcy Saved from Arrest by a Local Ordinance.

GRAND RAPIDS, Mich., Dec. 15.—W. D. Kinney, licensed city auctioneer, yesterday appointed F. P. D'Arcy, jeweler, as deputy auctioneer, to save the latter from arrest. A warrant had been prepared and the appointment was made under the amended ordinance relative to licenses, under which the auctioneer is authorized to conduct business in two places simultaneously, by payment of $100 additional license fee.

Mr. D'Arcy was in charge of a jewelry auction on Monroe Ave., and local jewelers made the complaint. They were spurred to this action because each year these auction sales are conducted just before the holidays, causing a demoralization

ESTABLISHED 1840.

Chester Billings & Son,

Successors to RANDEL, BAREMORE & BILLINGS,

1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & CO.
1880 RANDEL, BAREMORE & BILLINGS.

IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS.

58 Nassau Street, NEW YORK.
29 Maiden Lane, NEW YORK.
22 Holborn Viaduct, LONDON, E. C.

DIAMOND JEWELRY.

ESTABLISHED 1841.

TRADE  MARK.

Carter, Hastings & Howe,

MANUFACTURERS OF

GOLD JEWELRY,

9-11-13 Maiden Lane, NEW YORK.

A. CARTER, C. E. HASTINGS, G. R. HOWE,
W. T. CARTER, W. T. GOUGH.

FACTORY, NEWARK, N. J.

John F. Saunders, Cutter and Importer of
DIAMONDS AND OTHER PRECIOUS STONES.
FINE PEARLS A SPECIALTY.
68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

Philip Bissinger & Co.,
IMPORTERS OF
PEARLS, DIAMONDS AND PRECIOUS STONES,
Agents for Bohemian Garnet Goods, Enamel Lockets and Coral Jewelry,
20 JOHN STREET, NEW YORK.

E. A. Lehmann & Co., 20 Maiden Lane New York.
MANUFACTURERS OF
FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS.
OUR TRADE MARK 14K IS A GUARANTEE FOR A RELIABLE ARTICLE.

FRED. W. LEWIS & CO.

Cutters of Diamonds and Importers of
Diamonds, Pearls and Precious Stones.

24 JOHN STREET, = = = NEW YORK.

SCHULZ & RUDOLPH,

....Importers and Cutters of....

..DIAMONDS.. ....AND OTHER.... PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

JULES JURGENSEN, COPENHAGEN, WATCHES AND CHRONOMETERS.

28 John and 65 Nassau St., New York.

We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.



Stern Bros. & Co.

Cutters of . . .
DIAMONDS,
MANUFACTURERS OF
Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.
LONDON OFFICE, 29 ELY PLACE
CHICAGO OFFICE, 149 STATE ST.

AIKIN-LAMBERT JEWELRY CO.,

Importers of
DIAMONDS.
Jobbers in
WATCHES, JEWELRY, CHAINS, NOVELTIES, ETC.
Latest Designs. Lowest Prices.

19 MAIDEN LANE, NEW YORK.

in the trade. The action of Kinney apparently settles the matter, although the Council may be appealed to for another amendment to the ordinance.

Death of James C. Hanna.

NEW CASTLE, Pa., Dec. 12.—J. C. Hanna died very suddenly on Sunday afternoon at his home. He was feeling unusually well on Saturday afternoon and early Sunday morning. The family went from their rooms on Washington St. for breakfast on Sunday morning and Mr. Hanna was feeling apparently as well as usual, and talked pleasantly to those about him. While at the table he was seized with a stroke of apoplexy. As soon as possible he was taken to his home and physicians sent for, but he did not regain consciousness, and died about 1 o'clock.

James Cook Hanna was born at Spring Mills, Center county, this State, in 1826, and was therefore in his 73d year at the time of his death. In 1848 he came to New Castle and at once opened a jewelry store, so that he was engaged in business in this city over half a century. In all that time his business was conducted within 30 feet of the present store room. The firm was originally J. C. Hanna, but several years ago his eldest son, M. Loy, was admitted to partnership, and the firm name was Hanna & Son until 1895, when William J. Eroe bought out the interest of M. Loy, when the name of the firm was changed to Hanna & Eroe, and this was the style of the firm at the time of Mr. Hanna's death. During all his business life Mr. Hanna was the soul of honesty and integrity. He was one of those pleasant, genial, kindly men, who made friends and retained them. Very few people ever saw Mr. Hanna in a bad humor, or received a cross or harsh word from him.

Deceased was a member of Camp Solid Comfort, which was composed of some of the leading men of this part of the State, and each Summer for several years he spent a few weeks in the wilds about Muskoka Lake. This was one of the enjoyments that he delighted to talk about. For the past two or three years he had been failing in health rapidly, and must have suffered considerably, but he bore it without a murmur. He was united in marriage to Miss Margaret V. Loy, in 1853, and she, with her three children, M. Loy, of this city; William P., of Pittsburgh, and Mrs. F. O. McCleary, of Washington, D. C., survive him.

Jeweler Huppert Judged Guilty of a Serious Offense.

PATERSON, N. J., Dec. 15.—The jury empanelled to try the case of Sigmond Huppert, jeweler, 90 Market St., in the police court under filiation proceedings instituted by Mary McNeil, found him guilty as charged. The case occupied all of the afternoon. The complainant worked as a domestic in Huppert's home, and she alleges that he assaulted her last April. Upon hearing the verdict, Recorder Senior ordered him to pay Miss McNeil $1.50 a week, and in default of bonds guaranteeing the payment of that sum Huppert was committed to jail. His counsel will appeal the case.

Precious Stones: London Market

HATTON GARDEN, London, Eng.,
Dec. 10, 1898.

The absence of excitement in the diamond market gives the boom in pearls still greater prominence. Quotations are phenomenal, the demand is unprecedented, and the supplies are altogether inadequate. Roughly speaking, taking all grades together, prices are more than double what they were a year ago. In fine specimens the advance is impossible to define. Good sizable pearls are simply not obtainable. The market explanation is that the Ceylon fisheries have been badly managed of late years, the laying of fresh supplies of oysters has not been attended to properly, the former policy being to take care of the present and let the future take care of itself.

Special mention should be made of the prices being realized at auctions. Two instances may be given. At a local sale a few mounted pearls, of which the ordinary value would be £3, were run up to £6, and finally sold at £12. At the Dalhousie sale at Edinburgh on Thursday, the "Two-string necklace of one hundred and ten large Oriental pearls of charming color" fetched 950 guineas—an average of over £9 per gem. R. F.

Notes from London.

Hall-marked silver thimbles, any size, in boxes, are being sold by the drapers here at 6½d. each. The jewelers cannot retaliate, but at the best the thimble business is no great catch.

Apropos of the prices for old medals, the following is interesting. It is related by a dealer who was present: A little country pawnbroker sent up among his annual unredeemed pledges, a silver medal, upon which he put a reserve price of 4 shillings. His face changed to all colors of the rainbow in succession as the prize went up to £1, £2, £6, and finally £18! It simply means that collectors in want of certain specimens will pay any price to secure them. Several of the firms dealing in them have commissions from collectors to secure medals of particular kinds without any restriction as to price.

Prices Realized at the Dalhousie Sale.

Dr. Briggs-Broun, the son-in-law of the late Marquis of Dalhousie, at whose instance the collection is being disposed, will have every reason to be satisfied with the result of the sale at Edinburgh this week. Advices of the prices realized are not complete at the time this mail is despatched; the following are some of the more expensive articles:

ORIENTAL ARMOUR, ETC.

No. 14. Dagger, ivory handle, studded with emeralds, green velvet scabbard with enamel mountings, exhibited at South Kensington Museum. £40.

No. 15. Tulwar, gold plated handle and hilt, set with numerous emeralds, and sheath with gold and emerald mounts. £25:4s:0d.

No. 19. Dagger jade handle, set with rubies and turquoises, and green velvet scabbard, gold mounts, set with rubies, emer-

Some Pearl Information.

The present condition of the Pearl Market having been completely provided for by us, we are in a position to offer unequalled advantages to the trade.

All buyers of Pearls and Precious Stones are invited to inspect our assortments.

Eisenmann Bros.,

Importers of...
Pearls and Precious Stones,

21 and 23 Maiden Lane, = NEW YORK.

Paris: 3 Rue Saint Georges.



A Ring of Beauty is a Joy to the Wearer!



The Retailer should always keep .....

The "Bryant" Rings.

in stock, for they best meet the popular desire for something both good and handsome at a price that will afford him a good profit.

Our Trade Mark guarantees Quality, Style and Finish.

TRADE MARK.

They have enjoyed the favor of people of taste and refinement for nearly fifty years. Goods sent on approval to responsible parties. Don't wait for our travelers, but order direct from .....

M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.
OLDEST RING MAKERS IN AMERICA.

alds and turquoises, exhibited at South Kensington Museum. £50.

No. 21. Persian Tulwar, finely enameled hilt with ram's head terminals and pommel, gilt sheath with inscription, finely mounted with enamel and gold belt with similar mounts. £34.

No. 24. Dagger, jade handle set with rubies and emeralds, gold inlaid, pierced blade, red velvet scabbard, gold mounted; exhibited at South Kensington Museum. £29:8s.

No. 30. Tulwar, with engraved gold plated handle set with numerous rubies and emeralds, and crimson velvet sheath, with similar mounting. £18:18s.

No. 34. Dagger, carved jade handle, with jeweled flowers of rubies and emeralds, large diamond pommel, three heavy gold tassels attached, red scabbard, with fancy gold mounts, exhibited at South Kensington Museum. £78:15s.

No. 37. Suit Mail Armor of chain coat and trousers, with gold embroideries, set of four steel armor plates, pair steel and chain gauntlets, and helmet with movable nose-guard; elaborately damascened in gold, "which belonged to the late Maharajah Duleep Singh." £28:7s.

No. 41. Gold Plated Circular Shield, oblique fluted, set with diamonds and emeralds, 15½ in. dia. £36:15s.

No. 44. Suit Mail Armor, same as No. 37, but set with rubies and emeralds. £36:15s.

No. 48. Gold Mounting for scabbard point, set with six large emeralds and a number of rubies and pearls; and heavy gold mounting for upper end of scabbard, set with twelve large rubies, four small rubies, and several pearls, 15 oz. 10 dwt.; exhibited at South Kensington Museum. £75:12s.

MEDALS.

No. 82. India, 1799-1826, with three clasps—Assye, Argaum, Gawilghur, gold, proof. £52:11s.

No. 83. Rodrigues, Bourbon, and Isle of France, 1809-10, original struck. £22:1s.

No. 85. Nepaul, original struck. £16:16s.

No. 87. Coorg, April, 1837—For distinguished conduct and loyalty to the British Government. £27:6s.

No. 105. Punjab, 1849, with clasps for Chilianwala, Mooltan, Goojerat, gold, proof. £50:8s.

No. 109. Large gold medal, "Presented to the Marquis of Dalhousie on the occasion of the opening of the East India Railway to Rajhmahal," 4 oz. 6 dwt. £44:2s.

JADE.

No. 67. Cup, set with rubies and gold tracery. £33:12s.

No. 68. Bowl, finely inlaid with gold inside and outside; 7½ in. diameter. £44:2s.

No. 69. Circular dish, fluted and richly inlaid with gold; 9½ in. dia. £44:2s.

No. 71. Carved vase and cover; 5¼ in. high. £23:2s.

No. 74. Small carved teapot and stand. £22:1s.

The Collosal Burmese Bell of Bronze, alloyed with gold, silver and other precious metals, etc., "from the Great Pagoda at Rangoon," 52 in. high by 30 in. dia. at mouth. £210.

No. 315. Superb Oblong Mirror Plateau "Empire Period," with beautiful chased ormolu ledge of female figures, vases of flowers and vines, fitted with 8 bronze winged female figures supporting candleabra, etc.; 9 ft. x 2 ft. 6 in. £40.

No. 317. Center-piece of ormolu. £21.

Jewelry and silver next week.

R. F.

The Last Call:

When this meets your eye you will be beyond the aid of letters; you have but two days left in which to make necessary purchases.

All orders now must necessarily be "hurry orders."

We are ready for your "hurry orders;" have all things arranged to respond immediately upon receipt of your telegram.

Your every want in the way of Diamond and Precious Stone jewelry we can satisfy.

Your every anxiety because of such a want we can relieve.

Brooches and Corsage Ornaments are the ornaments of the day. We have them. Rings follow close after; and for the men, rings, studs and scarf pins. You'll find them all with us.

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

50 HOLBORN VIADUCT, LONDON.

Death of Joseph Lamb.

Joseph Lamb, head of the firm of J. & R. Lamb, ecclesiastical art workers, died suddenly, Dec. 13, at his home, 236 W. 22d St., New York. Mr. Lamb was a recognized authority on ecclesiastical art ware of all kinds, in which business he had been for over 40 years. The deceased was born in Kent, England, 65 years ago, and came to this country when a child. As a young man, he devoted his time to the study of the art of beautifying the church, and in 1856 started in business in this line. He being practically a pioneer in the work, soon developed this special profession, which, new at the time, has become so important, and founded, before the civil war, the firm of J. & R. Lamb, associating with himself his younger brother, whose attention was given to the constructive part of the work. Soon after the new firm was formed the war broke out, and Mr. Lamb went to the front at once with the Seventh Regiment, of which he was a member. Returning from the war, he again went into the same business, continuing it up until his death.

W. A. Warrington, Corning, Kan., has given a chattel mortgage for $344.

Manager of a "Diamond Invesment Company" Indicted.

MINNEAPOLIS, Minn., Dec. 16.—Angelo H. Sprague, who is down in the directory as secretary and treasurer of the Mutual Diamond Investment Co., was arraigned before Judge Elliott Friday under indictment for the alleged embezzlement of $55 from Sarah C. Lyon. It is claimed that the complaining witness took out two "policies" in the above company. According to the terms of the same she was to deposit $1.50 on each policy each week for 15 weeks, together with an entrance fee of $5 on each policy. At the end of the 15 weeks, after paying in $27.50 on each, or $55 on both, she was to draw $35 in cash or a diamond on each investment. In case she failed to pay her weekly instalment within three days of the day of the week on which due, all the money paid in up to that time was to be forfeited. It is understood that the complaining witness says she paid in her weekly sum for the necessary 15 weeks, but that when she came to draw her cash instead of diamonds it was not paid. The defendant pleaded not guilty and was released on his own recognizance pending his trial, Jan. 9.

E. F. Whittemore, for seven years with the Bohm-Bristol Co., Denver, Col., has purchased the watch repairing department and will honor all work guaranteed by them in his new store, 1033 16th St. In addition to continuing the watch repairing department, Mr. Whittemore will handle a line of sterling silver ware.

HIGHEST PRICE PAID FOR
ALL KINDS OF . . . . .

American Pearls

We have an EXTRA large and fine quantity of rough Ceylon Sapphires and Rubies for jewels and mechanical purposes.

L. Tannenbaum & Co.,

...IMPORTERS AND CUTTERS OF...

Diamonds and Precious Stones,

Cor. Maiden Lane and Nassau St.,

25 HATTON GARDEN, LONDON.

...New York.

...TELEPHONE, 1959 CORTLANDT...

Diamonds, Pearls and Precious Stones

are features of our stock to which we call your special attention. Our assortments in these goods are larger and more complete than ever before.

Small Watches....

In addition to a general assortment of movements and cases we have on hand a particularly attractive and extensive line of the SMALLEST WATCHES manufactured in this country, beautifully enameled and decorated.

OPPENHEIMER, BROS. & VEITH,

Members of the Merchants Association of New York.

NEW YORK, Prescott Bldg., 65 Nassau St.
AMSTERDAM, 2 Tulp Straat.
LONDON, 10 Hatton Garden.

Watch and Clock Exhibition by the American Horological Society.

CHICAGO, Ill., Dec. 15.—Chicago has had a horse show, a chrysanthemum show, a bicycle show and a cat show, and now she is going to have a watch and clock show. This exhibit, which is under the auspices of the American Horological Society, bids fair to be a success. Some 300 antique watches, many of them rare and beautiful specimens from the hands of the great masters of the world, cased in gold, silver, tortoise shell, leather and shagreen, will be exhibited. Probably the finest collection of antique clocks ever shown in America will be here exhibited, and among them clocks of Japanese construction of the rarest types. This collection of Japanese clocks will alone be a notable feature of the display. There are hanging clocks from a foot in length to four feet long, many of them recording the hours on silver bells. There will be round and octagonal shaped table watches or clocks; clocks that play sweet, plaintive Japanese airs once each hour; clocks that record the hours on vertical dials; clocks that record the hours as our modern ones do, and clocks in which the hand is stationery and the dial revolves. One of the rarest things will be a Japanese watch with a square rosewood case, silk fob and a Japanese compass as a fob ornament. Watches from a half inch to five inches in diameter and from an eighth inch to two inches in thickness will be among the exhibits.

Among the exhibitors of modern made goods will be: American Waltham Watch Co., New England Watch Co., Paillard Non-Magnetic Watch Co., New Haven Clock Co., Crescent Watch Case Co., Keystone Watch Case Co., Pacific Electric Co., J. H. Purdy & Co., Benj. Allen & Co., Rhodes Watch Tool Co., American Watch Tool Co., Faneuil Watch Tool Co., Hardinge Bros., Moseley Lathe Co., A. W. Strickler, O'Hara Waltham Dial Co., Parsons Horological Institute, A. W. Johanson, Geo. K. Hazlitt & Co., the Carborundum Co., Hanson & Van Winkle Co., Chas. H. Deacon, Pneumatic Time Stamp Co., the Mystic Laboratory Co., Northwestern Show Case Co., Sempire Clock Co.

The exhibit will be made on the third floor of the Silversmiths' building, 131-137 Wabash Ave., for one week, starting with Monday, Jan. 16, and will be open to all without any admission fee. The rooms will be open from 9 o'clock in the morning until 9 each evening and a large attendance is expected, not only from the city watchmakers and jewelers, but from those who visit the city at that time to replenish their stocks which have been depleted during the holidays. The proprietors of the Silversmiths' building have placed commodious and light quarters at the disposal of the society, and the Northwestern Show Case Co. have placed nearly 200 feet of show cases in the rooms without charge. This is the first time that such an exhibit has been attempted and its success is assured. It will be an object lesson to every watchmaker and jeweler who visits it, worthy of his careful study.

Stock of the Late A. L. Hatfield to be Sold Under State Law.

THREE RIVERS, Mich., Dec. 15.—The funeral of A. L. Hatfield, jeweler, was held early this week. No relatives appeared to look after the man's effects, although it it was reported that he had a wife and daughter at Constantine, Mich. He left quite a stock of goods which will be disposed of under the State law governing such cases and the proceeds will be used to defray funeral expenses and pay debts.

A. E. Colburn has purchased the entire jewelry business which has been conducted in Little Rock, Ark., by A. Sminck.

Importations at the Port of New York.

Weeks Ended Dec. 17, 1897, and Dec. 16, 1898.

	1897.	1898.
China, glass and earthen ware:		
China	$41,516	$58,059
Earthen ware	15,054	19,366
Glass ware	9,731	13,766
Instruments:		
Musical	15,640	10,855
Optical	6,211	8,438
Philosophical	1,618	978
Jewelry, etc.:		
Jewelry	4,805	9,009
Precious stones	95,558	144,295
Watches	17,798	25,845
Metals, etc.:		
Bronzes	974	3,483
Cutlery	19,258	24,802
Dutch metal	4,027	4,712
Platina	16,060	37,508
Plated ware	1,371	2,235
Silver ware	186	676
Miscellaneous:		
Alabaster ornaments	154	.....
Amber	3,665	1,571
Beads	1,172	2,361
Clocks	5,127	1,526
Fans	14,430	19,449
Fancy goods	4,715	4,669
Ivory	.....	2,300
Ivory, manufactures of	413	665
Marble, manufactures of	12,027	10,124
Statuary	2,951	4,863
Shells, manufactures of	40,203	27,638

Wm. Scheer Robbed of $1,000 Worth of Jewelry.

Jewelers and pawnbrokers of New York and vicinity were notified last week to be on the watch for three pairs of diamonds, valued in all at about $1,000, which were stolen Dec. 9 from the factory of Wm. Scheer, manufacturing jeweler, corner of 17th St. and Broadway. All the diamonds are pure white capes and perfect stones, one pair weighing 4kt., another 3 1-32kt. and the third 2⅝+1-16kt. Mr. Scheer is sure that the goods were stolen by some one employed in the factory, inasmuch as they disappeared from a workman's box between 7.45 and 8 o'clock P. M., the time for closing. The box was found the next day in the dressing room of his loft, where it had been thrown, and in it was the fourth pair of diamonds which the thief had evidently overlooked in his hurry.

During the rush of the holiday season Mr. Scheer has increased his factory force by a number of new workmen, and feels that the theft was committed by some of these new hands. Another loss which he sustained about six weeks ago consisted of five rubies weighing 2kt. and valued at about $100.

DAVID KAISER. FRED L. SMITH. JOHN A. ABEL.

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

Howard & Sterling & Company, Silversmiths

TRADE MARK

This Trade Mark represents the Very Highest Grade of Sterling Silver and the most artistic designs.

Providence, R. I., U. S. A.

860 Broadway, New York.

Death of William S. Justis.

BALTIMORE, Md., Dec. 16.—William S. Justis, one of Baltimore's oldest jewelers, died yesterday morning at 1 o'clock at the age of 87 years at his home, 1317 Madison Ave. He was taken ill last Friday with a severe cold, which settled on his lungs and caused his death.

Mr. Justis was born in Richmond, Va., and came to Baltimore when 20 years of age and conducted a jewelry store and watch repairing business on Pratt St. Since that time he changed his business location several times, until he established the present business a number of years ago at 30 E. Baltimore St. He was married twice, and is survived by the widow and one son, John C. C. Justis, formerly of the firm of Justis & Armiger. Mr. Justis was the father of 13 children.

The funeral will take place Saturday from his late residence. The services will be conducted by the Rev. Oliver A. Brown, of the Madison Ave. M. E. Church.

Samuel Hurwitz Pays a Fine as an Itinerant Vender.

CLINTON, Mass., Dec. 14.—About two weeks ago Samuel Hurwitz came here from Fitchburg and rented a vacant store in the Brimhall block, on Church St., for the purpose of opening a jewelry store. He put in no fixtures of his own and his stock of jewelry was not of great size or value. He advertised and held several auction sales of goods. Tuesday afternoon the chief of police called upon him and talked over the conditions of trade and the prospects for the future, and as a result a warrant was issued for his arrest. He appeared in the District Court this morning and pleaded not guilty to the charge of being an itinerant vender.

Hurwitz reappeared in court, retracted his plea of not guilty, pleaded guilty and paid his fine of $20.

The Pittsburgh Window Smashers at Last Unearthed.

PITTSBURGH, Pa., Dec. 17.—The plate glass window in the store of the Pittsburgh Watch Co., 970 Liberty Ave., was broken Saturday night last by thieves with a cobblestone and 30 watches and a tray of gold rings taken. The booty is valued at $300. The numbers of the watches are known.

Later on similar tactics were used on the store of Neal Gallinger, 1200 Penn Ave., and $35 worth of rings taken.

A few days after the police arrested Wm. White as being a supicious character. White was brought to the city and when searched two watches and a watch case were found on him. Inspector Waggoner at once suspected that the watches had been stolen from the Pittsburgh Watch Co. and notified that concern of the arrest with the result that the goods were identified by them at once. White then admitted that he had been implicated in the robbery and also implicated Fred. Geogle. He was arrested and admitted his guilt.

Geogle told the inspector that on Saturday morning he, White and a third party went down Liberty St. and then decided to do the job. Upon reaching the locality, Geogle stationed himself at the corner of Liberty and Cherry Alley, another one stood at Liberty and 10th St., while the other one (not arrested yet) waited until a car came and was passing when he smashed the window, depending on the noise of the car to drown the noise of the falling glass. Geogle said that after they did the job they went to Duquesne Heights, where they divided the booty. It is believed by the Pittsburgh authorities that the same parties were interested in the robbery of Theodore Frey's store a few weeks ago. Detective Johnson took a gold watch from Geogle which Frey instantly recognized as one of 31 watches which had been stolen from him. It is believed Geogle will make a complete confession. When arraigned before Magistrate B. McKenna they were held in $1,000 bail each for court.

M. H. Schillinger's Store Looted.

ROCK ISLAND, Ill., Dec. 14.—Thieves made a quick and pretty clean sweep at Martin H. Schillinger's jewelry store a few evenings ago. Mr. Schillinger, as was his custom, locked up the place while he went to supper between 6 and 6.45 o'clock. When he returned he found that a panel had been sawn out of the rear door, enabling the thieves to unlock the door. They then practically stripped the jeweler's rack, containing watches left for repairs. They also opened the show case and carried away altogether about 25 watches, beside chains, cuff buttons, etc. The total value of the plunder was about $400.

New Productions for 1899

will contain many

...NOVELTIES...

conceived from ideas obtained by Mr. T. W. Lind on his recent visit to the English and French markets.

Among these new productions are many novel designs in

Galleries, Buckles, Brooches, Pins, Settings, Cuff Buttons, etc.

The Largest and Most Varied line that has ever been shown will be ready **Jan. 1, 1899.** Send a postal and representative will call.

THOS W. LIND, 67 Friendship St., Providence, R. I.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE

AVERY & BROWN,

68 Nassau St., New York.

THE NEW YORK JEWELER

Annual Catalogue

(Almost 1,000 pages),

Everything Pertaining to the Trade,

published by

S. F. MYERS CO.,

Manufacturers and Wholesale Jewelers,

Myers Building,

48-50 Maiden Lane, New York City.



JACOB PALMTAG,

Manufacturer of Watches,

Schwenningen, (Württemberg) Germany.

MANUFACTURES

Watchmen's Control Watches.

Illustrated Catalogue sent Free, post-paid. Energetic Agents Wanted.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO. S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

Looks Like a Gigantic Swindling Scheme Unearthed.

The ultra-carefulness of a porter last week frustrated a clever check swindle, which, under other circumstances, would never have been detected in time. A well built, tastefully dressed young man called at the jewelry store of Mrs. T. Lynch, 1 Union Square, New York, on Dec. 13, and, after picking out $350 worth of jewelry, tendered in payment a certified check for $751, asking that the change be given to him. The check was drawn on the German-American bank, in Broad St., by Schinasi Bros., and made payable to J. C. Stanley. The customer, who gave his name as Wm. Dixon, was asked to wait until the check was investigated, which he was entirely willing to do, and a porter was sent to the German-American bank.

Here the check was examined and pronounced to be all right, but owing to the fact that Mrs. Lynch had been swindled a week before upon a smaller check, the porter was particularly careful in his investigations, and obtained from the bank the address of the drawers on whom he also called. Here the check was also pronounced O. K., but the porter insisted that they look up and verify the endorsement and the amount, and upon doing so Schinasi Bros. discovered that there was no corresponding stub to the check. The porter immediately telephoned to Mrs. Lynch and Dixon was placed under arrest and taken to the Jefferson Market Police Court. Here he admitted that the name he gave was a fictitious one and refused to give any information about himself whatever. He was held in $1,500 bail for examination Monday. The firm by whom the check was drawn admitted that their signature upon it was genuine, and believed that it was obtained by some one who deposited $5 or some other small amount and obtained the check, and then raised this check to the amount of $751.

The police believe that in the so-called Dixon they have one of a shrewd gang of swindlers who have been operating in the jewelry trade for some time past. This belief is strengthened by the fact that there is said to be a similarity between the so-called Dixon and the man who swindled several jewelers last September by working the "back room" game upon three salesmen who called to see him at the Morton house with goods he had ordered. The fact that Mrs. Lynch had been swindled out of $5,000 by this Morton house operator became public only last week.

A Professional Crook Captured at His Game in Maiden Lane.

A well dressed man about 40 years of age entered the office of N. H. White & Co., jobbers, 21 Maiden Lane, New York, early Wednesday morning and, stepping up to the counter on which a number of watch cases had been laid out, quietly slipped one into his pocket. Mr. Dillingham noticed the act, but pretending not to have done so, asked the stranger what he wanted. Getting him to another part of the office, Mr. Dillingham, after quietly notifying A. V. Huyler, of the firm, accused the thief of stealing a watch case. Quick as a flash the thief took the case out of his pocket and, throwing it on the counter, rushed out of the building.

Mr. Huyler started in pursuit and caught the thief at Maiden Lane and Broadway, where he threw the man to the sidewalk. Then, with the aid of Mr. Fitzpatrick, a pushcart expressman, Mr. Huyler escorted the thief back to the office and sent for a policeman. At the police station the thief gave the name of Keenan, but was recognized as a professional crook, known as Boston Kelly. In the Center St. Court Kelly, or Keenan, was held in $500 bail for trial at Special Sessions.

Death of J. H. Prontaut.

AUGUSTA, Ga., Dec. 10.—J. H. Prontaut, who had been a sufferer from Bright's disease for two years, died yesterday morning.

Mr. Prontaut was born in New York, but came to Augusta when quite young. For a number of years he had been running a jewelry establishment on Broad St. He succeeded in business and was a man of means. In his family circle he was a devoted husband and a loving father. Mr. Prontaut was a Confederate veteran and his comrades will attend his funeral in a body. He leaves a wife and two sons.



A USEFUL NOVELTY

Bottle Openers,

in Sterling Silver and Silver Plate. The convenience and cleanliness of this form of bottling having brought it into general use, these Openers will be appreciated for the table.

MADE BY

Goodnow & Jenks,

Stanhope and Morgan Sts.

Boston,

who have obtained the SOLE RIGHT from patentees to manufacture this article.



The International Silver Co.

Quarters Established in New York—New York Audit Co.'s Report on the Assets—Increased Protection for the Name "Rogers" on Silver Plated Ware.

The affairs of the International Silver Co. are now progressing rapidly and will be well on toward completion by the beginning of next year. The company on Saturday established quarters at 71 Broadway, on the second floor of the Empire building, New York. Here the executive offices of the concern will be situated and Charles A. Hamilton, third vice-president, and O. F. Thomas, auditor, will hereafter make their headquarters at these offices.

The sales of the company's bonds are reported to have been extremely heavy during the past two weeks, over $1,000,000 having been sold to date. "The prices for these bonds," said Mr. Post, of Thomas & Post, "have ranged from 101 to 102 in New York, sometimes up to 108 in the country districts." The sales of the common stock in New York have been at prices ranging from about 33 to 34. Mr. Post stated that applications had been made to the New York Stock Exchange to list this stock and the matter was now under consideration, and should the stock be listed, he expected it immediately to take a jump and estimated that its price would eventually go up to 45 or 50. This was not a guess, but an estimate, taking into consideration assets and working capacities of the International Silver Co. and the probability of the dividends on the common stock.

The New York Audit Co.'s report on aggregated "quick assets" of the various companies controlled by the International Silver Co. shows the total to be $7,654,556. Of this sum the cash accounts receivable amount to $2,508,843; merchandise, $2,768,000; real estate, $2,000,000; machinery, $377,713. "A point about these assets," said a director of the company to a CIRCULAR reporter on Saturday morning, "is that they do not include a dollar for the good will of any of the concerns. It is perhaps not known," he said, "that there was nothing paid in equity to one company over the other for good will, but this is a fact. The value of this good will which the International Silver Co. have not reckoned in the assets, is exceedingly great, as will be seen by the fact that among other things, it includes practically the title and good will to the name 'Rogers' in silver plated ware. We have in the company all but one of the so-called genuine or legitimate Rogers manufacturing concerns and this one we expect in within a short time. Under the circumstances," he continued, "it is natural to suppose that the name 'Rogers' in silver plated ware as a trademark and standard of quality will be protected to the fullest extent possible, and, all companies interested in that name having consolidated, infringers or pirates having no right to the name will be fought more vigorously than ever."

Charles Smith, Missing for a Year, at Last Found.

ST. LOUIS, Mo., Dec. 15.—A man was buried in Potters Field here, on Dec. 1, who has since been identified as Charles Smith, formerly a leading jeweler of Bloomington, Ill. His son saw the notice in the St. Louis papers of "Charles Smith, laborer" having been buried here, and, though the name was a common one, came on to see if it was his father, who has been missing for over a year. He formerly did a prosperous business in Bloomington, but reverses came, and he lost all of his fortune.

The body was exhumed to-day and shipped to Bloomington for reburial.

Fraudulent Users of the Mails Sentenced to Prison.

CLEVELAND, O., Dec. 17.—J. W. Beman, of Cleveland, and E. C. Chamberlain, of Buffalo, indicted in the United States Court on a charge of using the mails in a scheme to defraud, were sentenced by Judge Ricks, the former to 30 days in the workhouse and the latter to 60 days in jail with costs attached.

These are the parties who were accused of dropping letters containing pawn checks for jewelry in Buffalo and other cities. A full account of their operations has already appeared in these columns.

Jewelers Who Have Been Robbed Should Investigate This Case.

CONCORD, N. H., Dec. 15.—Herbert L. Chase was this week charged in Judge Badger's court with the larceny of goods valued at $37.50 from the jewelry store of J. C. Derby on Monday, Dec. 12. Chase thought for a minute or two after the reading of the complaint was finished, and then said: "I plead not guilty and waive examination." He was bound over to the April term of court in $300 bonds.

The local police think that in Chase they have captured quite a prize. He is a stout man of more than medium height, well dressed and of good appearance. He has a full beard, brown in color, and when arrested wore a heavy blue ulster. Chase's mother was found dead in her room in a Main St. block last Summer. He is about 40 years of age and claims New York city as his residence. He has been in Concord, off and on, since the first of October, and has been boarding with Miss Sarah Sanborn, 54 Center St., although his mail, which has been considerable in quantity, has come to the Eagle hotel.

The immediate deviltry which lodged Chase in the custody of the police was his habit of visiting Main St. stores and departing with numerous Christmas gifts which he had not gone through the formality of paying for. A trap was laid for him at Mr. Derby's and he fell into it. At the time of his arrest he had in his pocket a stolen pocketbook. After stoutly protesting his innocence for a time, he finally confessed to taking the pocketbook, but denied taking anything else. His room at his boarding house was searched, however, and a fine line of abstracted property discovered, ranging from pistols to Bibles, from prayer books to playing cards. Many of these articles have been identified by local merchants as former portions of their stock, but others are still unclaimed. In addition, some things which he is known to have taken, including a valuable pair of opera glasses from Mr. Derby's, cannot be found, and it is presumed that he has disposed of them out of town.

Mr. Derby estimates his total loss at $100, though he cannot tell exactly until he takes an account of stock. He thinks that

FREDERICK B. SCHENCK, President. CHARLES M. VAIL, Vice-President. JAMES V. LOTT, Cashier. EMIL KLEIN, Asst. Cashier.

The Mercantile National Bank

OF THE CITY OF NEW YORK.

BROADWAY, COR. DEY STREET.

Capital, $1,000,000. Surplus, $900,000. Loans and Discounts, $11,500,000. Deposits, $13,000,000.

DIRECTORS:

Frederick B. Schenck, President.
John E. Borne, President of Colonial Trust Company.
Wm. C. Browning—Browning, King & Co., Mfrs. Clothing.
George W. Crossman—W. H. Crossman & Bro., Coffee.
Yale Kneeland—Kneeland & Co., Grain.
Emanual Lehman—Lehman Bros., Cotton.
Seth M. Milliken—Deering, Milliken & Co., D. Goods Com.
Jas. E. Nichols—Austin Nichols & Co., Whol'e Grocers.
Augustus G. Paine, N. Y. & Penn. Co., Paper and Fibre.
Geo. H. Sargent—Sargent & Co., Mfrs. Hardware.
Eben B. Thomas, President of Erie Railroad Company.
Isaac Wallach—H. Wallach's Sons, Cotton Converters.
James M. Wentz, Capitalist.
Richard H. Williams—Williams & Peters, Coal.
Charles M. Vail, Vice-President.

We have constantly on hand a large and complete line of fine Diamond Mounted Goods

Memorandum orders solicited from the trade. We give close figures.

Sig. Hirschberg,

Importer and Cutter of Diamonds and Precious Stones,

65 NASSAU ST., NEW YORK.

25 Hatton Garden, LONDON.

2 Tulp Straat, AMSTERDAM.

Chase makes a specialty of working jewelry stores and the local authorities expect to hear from other places as soon as the arrest of the man becomes known. Chase has $380 in a local bank, and the account has been trusteed both by Miss Sanborn and by Mr. Derby.

He had been stealing for about 10 days at Mr. Derby's store, and from the way he looked the safe over Mr. Derby thought he intended to crack it. This is what drew the jeweler's attention to him, but he did not immediately have Chase arrested, as he wanted to find the goods on the man.

Daring Robbery but Prompt Capture of the Thief.

CHICAGO, Ill., Dec. 15.—A daring attempt was made Saturday morning by a colored man, who gave his name as John Davis, to rob the jewelry store of L. Greenberg, 132 Van Buren St. He ran away with four diamond rings, which he seized from a tray, but was soon captured. The diamonds were found in his possession. The man entered the store at nine o'clock and asked to be shown some rings. Greenberg placed a tray, filled with gems, before him, and the negro began examining them. Suddenly he seized several rings, darted out the door, and ran east on Van Buren St. Greenberg followed him, shouting for the police, and officers caught Davis just as he was entering a lodging house. He was searched and the rings found in one of his pockets.

J. H. Copley has just opened a new stock of jewelry in Fairplay, Col.

TO SECURE A

Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button.



Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer*, a new button will be *given in exchange.*

PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7L, 8L AND 9L

The Standard American Collar Button.

Extra Long Post. **Extra Width of Back.**

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape;
4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co., 49 Chestnut St., Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y., Selling Agents for the Jobbing Trade.

Max. Kohlhagen Confesses to Many Larcenous Actions.

CINCINNATI, O., Dec. 17.—The sensation of the week is the arrest of Max. Kohlhagen, manager of the D. Jacobs & Co. jewelry wholesale and retail house, 516 Race St., for systematic robbery which has been carried on for a long time. Kohlhagen has been in the employ of the house for the past four years, first as clerk and then as manager of the concern and had the entire confidence of Mr. Jacobs. He was formerly in business for himself at Fayetteville, O., but failed. Mr. Jacobs had sold him goods frequently. He is a watchmaker by trade and did considerable repairing for the customers of the house. Besides robbing his employer he pawned a number of watches that had been left for repair.

His peculations were brought to light by Joseph Becker, agent of Jos. Fahys & Co. calling this week when Mr. Jacobs was home and asking him if he intended to keep the two gold watches he got from him. Mr. Jacobs denied any knowledge of the case, and called Kohlhagen, who said he got them and sent them to a customer in Indiana on memorandum and he would hear from them in a day or so. When pressed for more information, he appeared confused and Mr. Jacobs became suspicious and wired the customer to whom Kohlhagen said he sent the watches and received a reply that the customer did not have the watches. Then Mr. Jacobs' confronted Kohlhagen, who said he sent them to a friend of his at Chicago, but Mr. Jacobs could not believe him and threatened him with exposure, when Kohlhagen broke down and confessed he pawned the watches and told where they were. Then Mr. Jacobs told him he now believed it was he who stole his (Mr. Jacobs') wife's diamond bracelets from the safe a year ago, which were valued at $150, and he demanded to know where they were. After promising not to prosecute him, Kohlhagen told him he had pawned them also, and confessed to pawning watches left for repair, a pair of diamond earrings from the Jewelers' Co., which he had got on memorandum, and a ring from Jos. Noterman & Co.

As the day wore on and the affair having been in the morning papers, the customers and patrons began calling, some for their goods he had secured on memorandum and some for watches left for repair. The matter became so tangled up by night that Mr. Jacobs decided to have Kohlhagen arrested and, accompanied by two policemen, they called at his boarding house and he was taken to jail where he now languishes. The goods he secured from the Jewelers' Co. amounted to $112. Kohlhagen patronized a number of pawnshops and gave a different name at each. He is also guilty of keeping money Mr. Jacobs gave him to put in the Building Association for eight weeks. Among the recovered goods are three pairs of diamond earrings, several scarf pins, 10 watches, three diamond and several other rings, and a number of brooches, all recovered from the pawnshops. It is not known how many more articles are still out.

Hearsay evidence cannot establish agency.

Canada "Quadruple Plate" Case.

The T. Eaton Co. Found Guilty by a Jury of Unlawfully Selling Poor Silver Plated Ware.

TORONTO, Can., Dec. 17.—The charge of fraud against the Timothy Eaton Co., which has been postponed from time to time, came up for trial on the 13th inst. before Judge McDougall at the Court of General Sessions. There were four counts of the indictment against the defendants, three of which charged intent to defraud, the fourth count reading as follows:

"That at the city of Toronto, on the 10th and 11th days of June, 1898, the T. Eaton Co. unlawfully did sell and unlawfully did expose for sale and unlawfully did have in the possession of the said company for sale, certain goods, to wit: Certain pieces of silver plated ware to which and to each of which a false trade description, to wit, the words or marks 'Quadruple Plate,' had been applied contrary to the commercial code."

Crown Attorney Dewart appeared for the prosecution, W. R. Cavell represented the Retail Merchants' Association, and J. J. McLaren was counsel for the defence.

Joseph Davis, retail jeweler, of Toronto, testified that the goods offered for sale by the defendants were never sold to the regular jewelry trade as "quadruple plate." The stamps were simply placed upon them for conveying a wrong impression to buyers. They were not quadruple plate in the sense the term was employed by the trade, but an altogether inferior class of goods.

E. M. Trowern, a practical jeweler and secretary of the Retail Merchants' Association, stated that he had been 28 years in the trade. The goods sold by the defendants were not quadruple plate and were not the class of articles sold to the trade under that designation.

J. W. Cowling, foreman of the Toronto Silver Plate Co., said he had stripped the alleged "quadruple plate" goods sold by the Eaton Co. and found a very poor light plate on them. One of the pieces stripped, a cream jug, yielded silver to the value of 1½ cents. It was the cheapest plate which could possibly be put on any article.

Robert Eaton, manager of the silver ware department for the T. Eaton Co., said he knew nothing about the silver ware business until he came there. He thought they were good articles but did not know, as he had no practical knowledge of the trade. He simply sold them according to the stamps.

Three expert platers from different parts of the country were called on to give evidence as to the quality of the goods. They all admitted under cross-examination that the articles were of a quality so inferior that they would not put their names upon a similar grade of goods.

Crown Attorney Dewart spoke for upwards of an hour. He urged that the case had clearly been made out and that corporations must be held amenable to the law the same as individuals. The prosecution was doing the country a benefit by exposing such dishonest methods of doing business. He scored the bargain system and the deceptive advertising methods resorted to by some departmental stores.

J. J. McLaren, in reply, raised a number of technical points which he contended were sufficient to secure the acquittal of his clients.

The case was given to the jury on the 14th and the defendants were acquitted on the first three counts of the indictment charging deliberate fraud and found guilty on the fourth count, as given above.

Mr. McLaren asked that a case be reserved for the Superior Court, to which the Judge assented.

Explosion of Acid Causes a Fire in a Jewelry Manufactory.

PROVIDENCE, R. I., Dec. 17.—By prompt and effective work the fire department prevented what would have been a disastrous fire, had it had time to attain greater headway, in the Fitzgerald building, 53 Clifford St., right in the heart of the jewelry district, late Thursday evening. The fire was discovered by a policeman at 11.30 o'clock. The officer saw a small amount of smoke coming from the third floor, occupied by Fletcher, Burrows & Co. The fire department responded quickly and succeeded in confining the blaze to Fletcher, Burrows & Co.'s shop, where it originated. It was discovered that the fire was caused by the explosion of a carboy of acid in the northeast corner of the shop, setting fire to the woodwork. The acid was standing near the forge and had doubtless become warm, causing the decomposition of the acid.

The damage was mostly confined to the woodwork, the loss being placed at about $1,000, fully covered by insurance.

Prospects of a Watch Factory for Woonsocket, R. I.

PROVIDENCE, R. I., Dec. 17.—During the past week or two several conferences have been held between representatives of the concern which purchased the watch factory at Cheshire, Conn., some months ago, and members of the industries committee of the Woonsocket Business Men's Association, with a view to locating in that city.

There seems now, however, to be strong probability of some definite action being taken. Joseph Bouvier and L. C. Lincoln, as a sub-committee of the industries committee, inspected the Cheshire Watch Co.'s works last Monday. Later in the week A. C. Montfort, of A. C. Montfort & Co., promoters, was in Woonsocket as the representative of the Rhode Island Watch and Clock Co., and, in company with Mr. Bouvier, inspected as many as a dozen buildings and building sites.

Mr. Montfort said that the syndicate he represented had bought the plant of the Cheshire Watch Co., Cheshire, Conn. The new company—the Rhode Island Watch and Clock Co., now incorporated— includes, he said, Seth E. Thomas, of the Seth Thomas Clock Co., New York; Dr. Gardner C. Miller, Providence; Frank E. Rowell, Kittery, Me.; A. C. Montfort, Providence; W. H. Peck, who is to be superintendent of machinery, and others. He said that the company he represented would erect a two or three story factory, giving floor space of from 16,000 to 17,000 feet, the building and machinery to cost $100,000, provided a satisfactory arrangement for exemption from taxation for a term of years could be made.

D. C. & H. S. Fink Get a Discharge in Insolvency.

PROVIDENCE, R. I., Dec. 17.—David C. Fink and Henry S. Fink, of D. C. & H. S. Fink, retail jewelers, were granted a discharge in insolvency to-day notwithstanding the opposition of certain of the creditors of the firm. The case was heard by Judge Rogers this morning in the Appellate Division of the Supreme Court, having been continued from last Saturday to allow opportunity for counsel for creditors to investigate the assignee.

Walter M. Daly, the assignee, on taking the stand, said that out of $700 in accounts turned over to him he had collected about $22. The rest he considered practically worthless.

D. C. Fink testified that the stock and fixtures of the store were mortgaged to George J. Smith, agent for Marsden J. Perry and the Union Trust Co., the bank being a creditor. The mortgage was given to B. F. Vaughn before the extension time granted by creditors had expired. He got $3,000 on the mortgage and paid bills. By the terms of the extension he was to pay small creditors at once. Oscar Farnum, a creditor, was secured by a life insurance policy. This policy was allowed to lapse, and therefore had no cash value. Mr. Fink said he was unable to pay because he had nothing. Diamonds which it had been proposed to use for the protection of Mr. Farnum had been set and disposed of. Mr. Fink denied that his brother, who was a partner, had recently gone into a new stock company through the payment of money.

The Court ruled that while Mr. Farnum might feel aggrieved, nothing of a fraudulent nature in Mr. Fink's conduct had been shown, and he ordered that a decree of discharge be entered.

A neat and acceptable monthly calendar for 1899 has been presented to the trade by John F. Saunders, importer of diamonds, 68 Nassau St., New York.

TRADE MARK
"Watch our Ads."
The Mauser Mfg. Company,
SILVERSMITHS,
14 East 15th St., New York.

The New Cuban Tariff.

Exact Text of those Parts of the New Law Bearing upon the Jewelry and Kindred Trades In Effect Jan. 1, 1899.

WASHINGTON, D. C., Dec. 16.—Here will be found the official text of those portions as bear upon the jewelry and kindred trades of the new Cuban tariff as signed by the President before he left for the south last Tuesday. It goes into full operation on Jan. 1 next. This tariff is based upon the report and recommendations made by the Hon. Robert P. Porter, Special Commissioner of the United States, who was sent to Cuba some months ago for the special purpose of making an investigation of the subjects of the revenues and customs duties of the island. Corresponding figures are given showing the rates imposed by the Spanish for goods entering Cuba from other countries than Spain, the rate adopted by the United States on Aug. 8, 1898, for ports in Cuba in the possession of the United States, and the percentage of reduction made by the latter rate.

	Old rate for all imports except Spanish.	Rate originally adopted by U. States for all imports.	Per-centage of reduction	New rate.
Class I.—Stones, Earths, Ores, Glass and Ceramic Products.				
1 Marble, jasper and alabaster:				
a. In the rough or in dressed pieces, squared or prepared for shaping, G. W....100 kilos	Pesos. 0.90	Pesos. 0.50	44.4	Dollars 0.50
c. Sculptures, high and bas-reliefs, vases, urns and similar articles for house decorations .....100 kilos	5.80	3.10	46.6	3.10
d. Wrought or chiseled into all other articles, polished or not, T.....100 kilos.	4.00	2.00	50.	2.00
11 Crystal, and glass imitating crystal:				
a. Articles, cut, engraved, or gilt, T....do...	28.00	10.00	64.3	14.00
b. Articles, other, T.....do...	14.90	5.40	63.8	7.00
14 Glass and crystals in statuettes, flower stands and vases, and similar articles for toilet purposes and house decoration; spectacle and watch glasses, imitations of precious or fine stones; enamel, T.....kilos.	1.15	.55	52.2	.56
18 Hollow ware, glazed or not, of clay or stoneware:				
c. Articles, gilt, painted, or ornamented in relief, T.....100 kilos.	14.50	4.00	72.4	5.60
19 Hollow ware or dishes of faience:				
a. Neither painted, gilt, nor in relief, T..do...	8.85	3.00	66.1	3.50
b. Gilt, painted, or with ornaments in relief, T.....100 kilos.	16.00	4.50	71.9	6.40
20 Hollow ware or dishes of porcelain:				
a. Neither painted, gilt, nor in relief, T..do...	14.50	4.00	72.4	5.80
b. Painted, gilt, or with ornaments in relief, T .....do...	23.35	5.00	78.6	9.30
21 Statuettes, flower stands, and vases, high and bas-reliefs, articles for toilet purposes and house decoration, of fine clay, faience, stoneware, porcelain, or bisque, T....kilog.	.47	.12	74.5	.25
Class II.—Metals and all Manufactures in Which Metal Enters as a Principal Element.				
22 Gold and platinum in jewelry or goldsmiths' wares, with or without precious stones or pearls; jewelry or wares of silver, with precious stones, pearls, and seed-pearls, not set, N. W.....hectogram.	7.50	7.50	....	7.50
23 Gold or platinum wrought in articles, other, of all kinds, N. W.....hectogram.	2.80	2.80	....	2.80
24 Silver, in ingots, bars, plates, sheets, or powder, N. W.....kilos.	2.60	2.60	....	2.60
25 Jewelry or wares of silver, without precious stones or pearls, N. W.....hectogram.	1.50	1.50	....	1.50
26 Silversmiths' wares, other, of all kinds, and platinum in ingots, N. W.....kilos.	8.00	8.00	....	8.00
27 Plate, N. W.....do...	2.40	1.20	50.	2.40
43 Tools and implements:				
b. Fine, for arts, trades, and professions, of crucible steel, T.....100 kilos.	20.00	8.00	60.	8.00
c. Other, T.....do...	8.00	2.50	68.8	2.50
46 Buckles:				
a. Gilt, silvered, or nickel, T.....kilog.	.35	.20	42.9	.20
b. Other, T.....do...	.225	.15	33.3	.15
47 Needles, sewing or embroidering, pins, and pens; pieces of clock works, N. W....kilog.	.70	.60	14.3	.30
49 Cutlery of all kinds, T.....kilog.	.80	.40	50.	.40
65 Articles gilt, silvered, or nickled, not specially mentioned, T.....kilog.	1.10	.30	72.7	.50
Nickel or aluminium, and their alloys:				
74 Articles of all kinds, T.....do...	.80	.50	37.5	.50
Tin and alloys thereof (Britannia metal, etc.):				
75 Articles of all kinds, T.....do...	.75	.50	33.3	.50
76 Zinc, lead, and other metals, and their alloys:				
a. Articles, gilt, silvered, or nickled, T..do...	.65	.30	53.8	.30
b. Articles, other, T.....do...	.30	.15	50.	.15
Class XI.—Instruments, Machinery and Apparatus Employed in Agriculture, Industry and Locomotion.				
235 Watches:				
a. Of gold; also chronometers.. .....each.	3.00	3.00	....	40 p. ct. ad v.
b. Of silver or other metals.....do...	1.00	1.00	....	40 p. ct. ad v.
236 Clocks with weights, and alarm clocks..do...	.80	.40	50.	40 p. ct. ad v.
237 Works for wall or table clocks, finished, with or without cases.....each.	1.60	.80	50.	40 p. ct. ad v.
Class XIII.—Miscellaneous Goods.				
301 Fans:				
a. With mountings of bamboo, reeds, or other wood, T.....kilog.	.75	.15	80.	.15
b. With mountings of horn, bone, composition, or metal (other than gold or silver), N. W.....kilog.	2.60	.60	76.9	.60
c. With mountings of tortoise shell, ivory, or mother-of-pearl; also fans of kid skin, silk tissue, or feathers, N. W.....kilog.	3.80	.80	78.9	.80
302 Trinkets and ornaments of all kinds, except those of gold and silver, N. W.....kilog	3.75	.75	80.	.75
303 Amber, jet, tortoise shell, ivory, coral, and mother-of-pearl:				
a. Unwrought, N. W.....kilog	2.20	1.00	54.5	1.00
b. Wrought, N. W.....do...	5.55	1.80	67.6	1.80
304 Horn, whalebone, celluloid, meerschaum, and bone; also compositions imitating these materials or those of the preceding number:				
a. Unwrought, N. W.....kilog.	1.20	.60	50.	.60
b. Wrought, N. W.....do...	2.60	1.20	53.8	1.20
305 Walking sticks and sticks for umbrellas and parasols .....hundred	10.00	4.00	60.	4.00
306 Buttons of all kinds, other than gold or silver, N. W..... kilog.	.70	.20	71.4	.20
307 Hair, human, manufactured into articles of all kinds or any shape, N. W.....kilog.	5.00	5.00	....	5.00
311 Cases:				
a. Of fine wood or leather, lined with silk; other similar cases, N. W.....kilog.	2.25	.75	66.6	.75
315 Games and toys, other than those of tortoise shell, ivory, mother-of-pearl, gold or silver, T.....kilog.	.40	.10	75.	.10
316 Umbrellas and parasols:				
a. Covered with silk.....each.	.60	.10	83.3	.10
a. Other .....do...	.20	.05	75.	.05

Tariff Decisions.

DUTY ON ONYX CLOCKS.

Among the decisions of the Board of Classification of the United States General Appraisers, handed down last week, was one on the protest of H. Muhr's Sons, Philadelphia, Pa., from the ruling of the Collector at Philadelphia on an onyx clock containing a movement, imported in October, 1897. The entire clock was assessed for duty at 50 per cent. and the importers claimed that while the case was dutiable at 50 per cent. the movement should have been assessed separately at 40 per cent. Following the principles of other decisions, the Board sustain the claim of the importers and overrule the Collector.

HAND PAINTED CHINA NOT PAINTINGS.

Another decision was on the protest of Tyndale, Mitchell Co., involving decorated china containing paintings done in mineral colors. The merchandise was assessed at 60 per cent. as decorated earthen ware, while the importers claimed that it should be admitted free as "paintings in oil." The Board find the articles are not paintings and overrule the protest.

Re-appraisements.

Among the re-appraisements of merchandise handed down last week by the Board of United States General Appraisers were the following:

Jewelry, from S. S. Sednavul, Paris, Oct. 2, 1895: Agrafe, No. 22, entered at 28 francs per dozen. Agrafe, No. 23, entered at 25 francs per dozen. Agrafe, No. 152, etc., entered at 12 francs per dozen. Agrafe, No. 170, entered at 14 francs per dozen. Broches, No. 107, etc., entered at 27 francs per gross. Broches, No. 109, entered at 28 francs per gross. Agrafe pierres, No. 564, etc., entered at 18 francs per dozen. Agrafe, entered at 32 francs per dozen. Discount, 25 per cent.; advanced to discount 20 per cent. Further advanced by addition for case and packing.

Opal glass ware, from Baruther Glasshuttenwerke, Baruth, Oct. 13, 1898: Seven inch N. T. Domes, entered at 1.20, advanced to 1.40 marks per dozen. Cash discount, 2 per cent. Deduct freight to Hamburg.

Manufactures of marble, from S. A. MacFarland, Carrara, Oct. 21, 1898: One statue Sorrow, 3-6, entered at 160, advanced to 200 lire. One statue Angel, 3, entered at 182, advanced to 200 lire. Deduct transportation to port; packing included.

THE STAMP OF PERFECTION

is borne by chains that have on their swivels the following stamps:

FIRST QUALITY.

Trade Mark



Old Reliable.
W. & S. B. ★
Seamless Wire.

This Tag goes with this Swivel.

EXTRA QUALITY, FILLED.

Trade Mark





This Tag goes with this Swivel.

SECOND QUALITY.

Trade Mark



WARRANTED
14 Kt. Plate.
Seamless Wire.

This Tag goes with this Swivel.

THE MAKERS OF THE

Old Reliable W. & S. B. ★ Chains

extend to the trade the compliments of the season and add their promise that 1899 will see an even greater increase in the merit of their lines.

W. & S. BLACKINTON, 101 SABIN STREET, PROVIDENCE, R. I. 14 MAIDEN LANE, NEW YORK.

Stamford Jewelry Stores Invaded by a Gang of Burglars.

STAMFORD, Conn., Dec. 18.—Burglars broke into the jewelry store of Alexander Weed last night. They cut a panel out of a rear door and drew the bolts. They practically cleaned out the shelves and show cases, but did not blow open the safe, where the diamonds and more expensive jewelry were kept. About $1,500 worth of goods was carried away. This morning the police posted men at the depots to prevent the escape of three young men, strangers, who have been suspiciously attentive to jewelry show windows. The hours went by and the strangers did not appear, nor could the police get track of them.

At four o'clock in the afternoon there was an uproar uptown. The burglars, while the police were watching the exits of the town for them, were attending strictly to business. At three o'clock A.M. they pried off the bars of a rear window of S. Kronholtz's jewelry store and carried away a large quantity of plunder. They were so open and businesslike about it that people in the tenements that overlook the rear of the store who witnessed the entrance through the window never doubted but that they were employes of Mr. Kronholtz or mechanics making repairs. Mr. Kronholtz went into the store about four o'clock and promptly rushed out again crying the news.

Next door to Mr. Kronholtz's place is Short's music store. While the burglars were at work an orchestra was industriously rehearsing next door, and the music served to conceal the noise in the jewelry store, while the policeman passed and repassed the store. Guards were immediately posted everywhere, and the other jewelers camped in their stores. The whole city turned detective, but the three young men were seen nowhere.

PROMPT OFFER OF REWARD.

STAMFORD, Conn., Dec. 19.—Geo. W. Bowman, Chief of Police, has sent out the following notice of reward:

$5 REWARD! For recovering the goods—4 ladies' umbrellas, pearl handles inlaid with silver; 12 to 15 Waterbury watches "Trump" and 12 size; 75 to 100 pair 10 and 14 kt. gold spectacles and eyeglasses, mostly frames; a few dozen gold springs and nose guards for eyeglasses; 1 dozen silver straight temple spectacle frames; 1 Ophthalm scope "Loring's," in leather case; 24 R. F. Simmons gold filled gent's watch chains; about 200 watch charms and lockets, some with emblems; some silver novelties, a few old brass and nickel watches and cases.

The assignee of W. H. Goss, Haverhill, Mass., has turned over the entire stock to auctioneer E. J. Gregory to sell by Jan. 1. W. H. Goss was the jeweler at 175 Merrimack St., who some time ago disappeared and was supposed to have gone to the Klondike. He left several creditors, and has not been heard from up to the present time.

Wm. H. Rex & Son, 219 N. 1st St., Lehighton, Pa., dissolved Dec. 15 by mutual consent. Fred W. Rex, the junior partner, liquidates for the old firm and continues the business at the old location under his own name.

Express Driver Convicted of Keeping a Package of Jewelry.

SCRANTON, Pa., Dec. 15.—George Wickenhoffer, a former Adams Express Co. driver, was found guilty this morning of having kept the package of diamonds and rings which N. B. Levy & Bro. claimed they delivered to him for shipment by express to New York city.

The case was concluded yesterday afternoon at adjournment time. A verdict was agreed upon some time later, was sealed and presented to Court this morning. The evidence disclosed that the only count in the indictment on which the defendant could be convicted was the third one, in which larceny by bailee was charged. It was this alone that the jury considered.

David O. Rice has purchased an interest in the jewelry business of William H. Frost, Elmira, N. Y.

Mrs. Alderman, who, since the death, two years ago, of her husband, Mr. Alderman, jeweler, has together with her son continued the business at the old stand on Church St., New Haven, Conn., received notice last week that the building of which the Alderman store formed a part must be torn down immediately, the city authoritics having condemned it as unsafe. Mrs. Alderman, therefore, had to vacate the store in a hurry, as some of the bricks in the upper story were already falling. The building was one of the oldest in the business center of the city. Mrs. Alderman has not yet obtained a new location for her business.

.. Holiday Goods ..

To the Trade:

We present our stock of goods to the attention of the Jewelry Trade, with the assurance that it is not surpassed in extent, character or price.

MAKE SELECTIONS NOW FOR THE HOLIDAYS.

STERLING SILVER — Toilet Ware, Novelties, Flat Ware, Hollow Ware.

UMBRELLAS, WALKING STICKS, CROPS AND WHIPS. — Silver and Gold Handles—some richly jeweled—Stag-horn, Ivory, Pearl and Natural Wood Handles.

LEATHER GOODS. — Traveling Bags, with and without Toilet Fittings. Pocket Books, Card Cases and Chatelaine Bags, mounted in Silver and Gold. Portfolios and Desk Pads, mounted in Silver.

ORDERS WILL RECEIVE PROMPT ATTENTION.

TRADE MARK STERLING

Gorham M'f'g Co., Silversmiths...

Broadway and 19th Street, New York.

BRANCHES:

NEW YORK: 21-23 Maiden Lane. CHICAGO: 131-137 Wabash Ave. SAN FRANCISCO: 118-120 Sutter St.

WORKS: PROVIDENCE, R. I., and NEW YORK.

The Jewelers' Circular
AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY, NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada, - - -	$2.00
Foreign Countries in Postal Union, -	4.00
Single Copies, - - - - -	.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances. We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.
Among the places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club. Rue de Pelican.

Vol. XXXVII. Dec. 21, 1898. No. 21.

Every line of reading matter in THE JEWELERS' CIRCULAR, *with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of* THE JEWELERS' CIRCULAR *is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.*

Retailers Coming by Their Own.

THE competition for business at this season of the year is more keenly felt by retailers in the jewelry trade than by retailers in any other industry. This fact has become so palpable to the retail jewelers that they have come to look the difficulty squarely in the face, and the observer is beginning to discern some signs of their not only meeting this difficulty, but to some extent of their overcoming it. THE CIRCULAR has been the recipient from many of its readers of large quantities of jewelers' newspaper holiday advertising, and a notable fact has stood forth, namely, that in the lines of jewelers' merchandise which come within the scope of the present departmental store, the jewelers are quoting lower figures than their competitors. This is true not only of the larger cities, but of the towns as well, and even of the smaller communities. There is a good deal of this merchandise that the average jeweler prefers not to handle, but he is proving that if he does handle it, he can "see and go one better" any other dealer's prices. One of the great forces bringing about this result—perhaps the greatest—is the existence in New York, Massachusetts, Connecticut, Rhode Island and other important States of the so-called Sterling Silver laws which have caused the major portion of the silver ware produced, no matter howsoever flimsy in quantity and poor in workmanship some of it may be, to be of .925 silver. A silver back hair brush at $2.25 retail seems an impossibility, and was so as short time ago as five years. It is not so to-day; the silver covering of the back is silver, though it may not be as thick as a good grade of electro silver plate. Under the condition that the metal in such articles must be true, no matter howsoever scarce it may be, there is not so much room for decided deception as previously existed, and the honest dealer who will handle goods, poor but honest as far as they go, can now more easily meet the competition of the unscrupulous dealer who must willy-nilly handle honest goods no matter howsoever poor they are. There are other reasons why the retail jewelers are again coming by their own. The past five years have been a period of transition. Taking the United States as a whole, millions of people now have desires for the possession of things which five years ago they only dreamed of; and what is more, they have the means to get not these things, but things they think are "just as good." It is only a matter of time when the people will want something better. Many have reached this point, and as they reach it they turn away from the general store and go to the specialty dealer.

THERE are in Stamford, Conn., four jewelers who carry stocks. One of them is a member of the Jewelers' Security Alliance; the three others are not. On Saturday two of these three non-members were robbed by burglars; the member was not molested. Surely this is a good card for the Jewelers' Security Alliance, notwithstanding howsoever uncomfortable the affair may be for the jewelers robbed. These parties some time ago received from the Alliance a letter notifying them of a robbery in a nearby district; in addition they have received during the past three or four months several circulars calling their attention to the Alliance and the advantages of membership in it, but they failed to accept these advantages. There are many things beyond the pale of human knowledge, among which must be included the reason why some jewelers do not accept the protection offered by the "bulldog of the jewelry trade."

During the eleven months of 1898, January to November, inclusive, *THE JEWELERS' CIRCULAR* published 13,182 more inches of advertising, and 6,066 more inches of original reading matter than any other weekly jewelry journal

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

A CASE important in its bearing upon the jewelry industry has reached a definite stage in the courts of Canada. An extensive departmental store—perhaps the largest in the Dominion—has been adjudged by a jury of 12 men guilty of "unlawfully selling and unlawfully exposing for sale and unlawfully having in the possession of the said company for sale, certain goods, to wit: Certain pieces of silver plated ware to which and to each of which a false trade description, to wit, the words or marks 'Quadruple Plate,' had been applied contrary to the commercial code." In the indictment against this concern there were four counts. The jury acquitted the defendants from three of these counts charging deliberate fraud, but adjudged them guilty on the fourth. Whatever may be the punishment resulting to the defendants, this verdict is one more step toward the goal of universal honest commercial methods.

Cleveland Jewelers Condemn Poor Quality of Silver Goods.

CLEVELAND, O., Dec., 14.—Cleveland jewelers are talking of making war on cheap grades of silver goods. Some eastern firms have been unloading an almost worthless quality of goods on the market. Some of them are pewter, covered with a very thin plating of silver, and are stamped with the sterling mark.

Webb C. Ball is one of the men who believes laws ought to be enacted against misrepresentation of this kind. He said, Wednesday: "In England all jewelry must have the Government test mark on it. New York, Massachusetts and other States have enacted Sterling laws. Ohio needs to follow their example. Something will be done soon."

Death of Hon. John Elkins.

RACINE, Wis., Dec. 15.—At 2 o'clock this afternoon John Elkins, a pioneer jeweler of southern Wisconsin, died at his home on Main St., aged 83 years. He was born in Piermont, N. H., May 12, 1815, and came to Racine in 1852 and has been in the jewelry business for many years. At one time he was a member of the State Legislature.

Christmas Conceits in Jewelry, Silver Ware, Etc.

A LADY'S RAMBLE AMONG THE JEWELERS.

The proper closing of the plaquet hole of the new glove fitting, sheath-like skirt is one of the distinctive points of good dressing just now. To be quite chic one should fasten it with gold or jeweled buttons or with handsome pins. Very neat and popular, therefore, among appropriate Christmas novelties which the jewelers have cleverly provided, are the sets of three gold safety pins, one large and two of smaller size, with two stick pins to match. These safety pins are set with one or sometimes three stones (usually turquoises, amethysts or asterias) and form, in use, a graduated decoration, the larger pin being put next the waistband

*

The jewelers' complete and beautiful lines of combs include the high combs, side combs and half round combs for clasping the knot of hair. While a touch of colored stones, such as turquoises and pink topazes, is occasionally noted, the prevailing decoration is a narrow rim of beautifully wrought gold or a single line of whole pearls or brilliants.

*

It would almost seem that women had reserved all the shopping for the masculine portion of their families and friends until the month preceding Christmas day; and, judging by the crowds of fair buyers who cluster thickly around the counter devoted to sleeve links, plain gold seal rings, pipes and smokers' sundries, these are prominent among the popular articles for men.

*

A very large and beautifully cut crystal is the newest addition to the list of stones used in the tops of gold purses.

*

Among stylish but moderately priced brooches, enameled flowers and bits of foliage are prominent. A pretty affair for the season is a sprig of mistletoe in green enamel, with whole pearls as berries.

*

A new line of brooches consists of large amethysts cut oval, round or heart shaped, and surrounded with a row of pearls.

*

The present style of dressing the neck for the day with a soft silk stock leads to the use of many pretty buckles which jewelers provide, among other styles, in dull gold and silver studded with turquoises.

*

The lucky tortoise is a pronounced object in enameled and jeweled hat pins.

*

Hearts remain trumps in the Christmas game. Few things are prettier as pendants for chains, and for the favorite flexible chain bracelets, than a heart of whole pearls, a heart of turquoises *pavés*, a heart encrusted with brilliants, or a large opal, in which play mysterious and fascinating fires, framed in heart shape with gold and pearls.

*

The brightest of bright gold furnishes the beautifully wrought frames and very long chains of some new lorgnettes.

*

Among purses that have appeared with the holidays some of the handsomest show a large, half circular, heavily wrought, flat frame in dull silver, with short chain and hook attachment for the belt, while the silver mesh of the purse is of the finest.

*

One of the latest match boxes is so arranged as to disclose a miniature when opened. This ingenious invention will enable any "best girl" to gracefully bestow her counterfeit presentment upon the favored young man.

*

Jeweled thimbles form a neat holiday article.

*

Bicycle sundries are multitudinous and open one of the most tempting fields to the shopper for presents.

*

A chafing dish fork or spoon of silver, with ivory or ebony handle, represents one of the up-to-date gifts.

*

A pierced bon bon dish is among numerous pretty fancy pieces in silver gilt that are most daintily cased in white leather, richly lined with white silk, for presentation purposes.

*

Men's driving whips come in English holly sticks, with gold, silver and jeweled mountings.

*

A neat little silver pocket rule unites ornament and utility in a way to please a difficult man.

ELSIE BEE.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Dec. 17, 1898.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$154,598.61
Gold bars paid depositors	46,844.68
Total	$201,443.29

Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:

Dec. 12	$20,619
" 13	41,721
" 14	10,304
" 15	15,347
" 16	15,677
" 17	10,439
Total	$114,106

Notice of Removal.

We have removed our New York office from 176 Broadway to the GILL BUILDING, 9 MAIDEN LANE, Rooms 1401 and 1402.

Our facilities for handling our business will be greatly increased thereby and our representative, Mr. A. Barton, Jr., will be pleased to welcome the trade in our new quarters.

Ostby & Barton Company,

Manufacturers of

Gold Band and Stone Rings,

PROVIDENCE, R. I.

New York Notes.

R., L. & M. Friedlander have entered a judgment for $166.66 against Alexander Marion.

Herman Myer, dealer in pearls, has opened an office in the Knapp building, 41 Maiden Lane.

Mrs. R. A. Kipling and Miss H. D. Kipling arrived here from Europe last week on the *Statendam*.

Frederick Leach, a Maiden Lane watchmaker, was the first juror accepted in the sensational trial of Wm. A. E. Moore, convicted Friday of working the badger game upon Martin Mahon.

Memorial service for the late Isidor Stern was held Sunday afternoon at Temple Israel, of Harlem. The service was largely attended by the members of the Temple, of which the deceased was treasurer, and of the Columbia Club, of which he was president.

Maurice Rosenbaum and Simon Adler, both of whom have been in the employ of B. H. Davis & Co., 68 Nassau St., for many years, will go into business on their own account on or about Jan. 1. They will manufacture diamond jewelry, and their office will be at 65 Nassau St.

Simon Black, formerly a manufacturing jeweler at 14 John St., filed a petition in bankruptcy last week with liabilities of $13,447 and nominal assets of $4,808, in accounts and notes, which he turned over to Warren S. Burt, assignee. Mr. Black made an assignment on Jan. 18, 1895, to Mr. Burt without preference.

An explosion of a toy engine in the window of Robert H. Ingersoll & Bro.'s store, 67 Cortlandt St., Wednesday morning, set fire to the muslin hangings on which were displayed a great number of cheap watches. The fire was extinguished, but not until after a large quantity of the watches and other specialties had been destroyed.

The controversy between Paul E. Wirt and the Eagle Pencil Co., involving the alleged infringement of Mr. Wirt's patents on fountain pens, has been settled out of court, and similar settlements have been consummated in the actions by Mr. Wirt against the Diamond Point Pen Co. and J. Ullrich & Co. " By these settlements," said the plaintiff's attorneys, "all the companies have taken out licenses from Mr. Wirt."

In an action by Alter Jorisch, jeweler, 124 Suffolk St., against Minnie Whise, Judge Roesch, of the Municipal Court, granted what is said to be the first order of arrest in a civil action coming out of this court. According to Jorisch, the defendant on Nov. 11 obtained from him a diamond pin valued at $250, which she asked to take away and examine and return in the afternoon. The pin was not returned and Jorisch could get no satisfactory explanation from her, so brought a civil action and obtained her arrest on the ground of "wilful injury to personal property." Decision on a motion to vacate the order of arrest is now pending.

Postmaster L. A. Austin, who has been in the jewelry business at Granville, O., for the past 28 years, will retire with the new year's advent.

Death of Najah Taylor.

Najah Taylor, the superintendent of the Brooklyn Polytechnic Institute, who died Friday evening at his residence, 477 3d St., Brooklyn, N. Y., was at one time a well known member of the jewelry trade, having been connected with the firm of Taylor & Bro. for nearly a quarter of a century. Mr. Taylor's death was due to pneumonia, from which he had been suffering a little over a week.

The deceased was born in New York, Jan. 15, 1845, and was the son of Daniel Carrington Taylor, and a nephew of James R. Taylor, of the old jewelry firm of Read, Taylor & Co. Having attended the public schools of Brooklyn, Mr. Taylor entered the Polytechnic in 1859, and from there went to the Army Chemical Laboratory.

During the Civil War Mr. Taylor went into the Navy, and resigned in 1867. He then went into the manufacture of pharmaceutical preparations, but after a few years quitted this business and became employed by the fancy goods importing firm in which his brother, George C. Taylor, was a member. He remained with this firm 22 years, sometimes acting as its representative in Europe and sometimes managing the New York branch of the house. Taylor & Bro., during the latter part of their career, imported diamonds in addition to their regular lines. Through his connection with the business the deceased became well known in the jewelry and fancy goods trade in this country. In 1894 Mr. Taylor accepted the position of superintendent of the Polytechnic Institute, which position he held until his death. He was married in 1890 and his widow survives him.

The funeral services were held from the late residence of the deceased Sunday afternoon, and were conducted by Rev. Geo. F. Breed, pastor of the Episcopal Church of St. John. The remains were interred in Greenwood cemetery.

Death of Hoffman Kissam Reynolds.

Hoffman Kissam Reynolds, a member of the firm of D. I. Reynolds & Son, wholesale jewelers, 8-10 John St., New York, died of pneumonia Sunday at his residence, 58th St. and Broadway. He had been ill with the disease but one week.

Mr. Reynolds was born in New York in September, 1869, and was the son of D. I. Reynolds, a prominent jeweler. On his mother's side he was a grandson of the late James Brooks Kissam, a well known physician of New York. After receiving his education in the New York schools, Hoffman K. Reynolds, when about 17 years old, entered the employ of his father's firm, then Durfey & Reynolds. When this firm dissolved, about five years ago, the present firm of D. I. Reynolds & Son formed, with the deceased as a partner.

Mr. Reynolds was a member of the Sons of the Revolution and of the Society of the Colonial Wars, but of no other fraternities or societies. Funeral services will be held this morning at the First Reformed Episcopal Church, 55th St. and Madison Ave. Interment will be in Woodlawn cemetery.

James E. Swartout, according to well founded reports, is again contemplating embarking in the jewelry business in the Rathbun House block, Elmira, N. Y.

Trade Gossip.

Henry Fera, 65 Nassau St., New York, reports a highly satisfactory state of trade. In order to keep up with his orders, Mr. Fera was compelled to increase his cutting shop force by more than one half. Mr Fera's recent trip to Europe was very successful.

Heimberger & Lind, manufacturers of jewelers' findings, 158 Pine St., Providence, R. I., are sending to the trade with the compliments of the season a handsome aluminium memo. book, which is well worth carrying. The firm have had a prosperous season and will undoubtedly get fully their share of trade next Spring.

That progressive business methods, coupled with the proper amount of "push," invariably lead to success is once more exemplified in the case of Conley & Straight, smelters, refiners and assayers, 236 Eddy St., Providence, R. I. This concern, ever since they started in business, have enjoyed the full confidence of their business friends, and, employing progressive methods, have added steadily to their successes. The past year proved to be a very satisfactory one to them, and 1899 will undoubtedly see a still better showing.

Among the many new and interesting specialties of the Providence Stock Co., 66 Stewart St., Providence, R. I., for next season is their line of friendship hearts, made in rolled plate, in silver and in gold, many of them being elaborately enameled in unique designs, while others are stone set. This line will sell, we predict, with great rapidity. Another specialty of the company's is their line of Nethersole bracelets. The Providence Stock Co.'s lines will be ready for the trade by Christmas. The western representative of the company is David M. Jacoby, who has succeeded his brother, M. L. Jacoby.

Cut Glass

and all kinds of

...Fine... Glassware

in stock and to order.

C. Dorflinger & Sons,

36 Murray St. AND 915 Broadway,

NEW YORK.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Max. L. Jacoby, formerly with the Providence Stock Co., has associated himself with W. H. Manchester & Co., Providence, R. I., and will call on the trade with their large and extensive line in the near future.

James A. Cheney, of Syracuse, N. Y., who formerly represented Ludwig Nissen & Co., is now associated with the Gorham Mfg. Co., New York.

H. B. Kennion will represent Parks Bros. & Rogers, Providence, R. I., in the capacity of salesman, visiting the trade over such territory as is necessary for him to cover. Mr. Kennion is thoroughly posted on the specialties of their line, having had several years' experience in the same.

Travelers in St. Louis, Mo., last week were: Lawrence H. Smith, Bippart & Co.; A. M. Stevens, Enos Richardson & Co.; F. F. Gibson, for Wm. Kinscherf; R. H. Schley, Sloan & Co.; Sigmund Stern, Stern Bros. & Co.; Veit Hirsch, Hirsch & Hyman; Lewis Fay, D. Wilcox & Co.

Traveling men visiting Davenport, Ia., the past week were: R. H. Stevens, Mabie, Todd & Bard; E. B. Frank, Pairpoint Mfg. Co.; N. W. Hagnauer, Eisenstadt Mfg. Co.; H. A. Reichman, Jos. H. Fink & Co.; R. H. Krause, Ingomar Goldsmith & Co.; J. M. Morrow, American Watch Case Co.; Sam. Jaskow, Fink, Bodenheimer & Co.; J. S. Adler, L. Adler & Son.

Very few jewelry representatives were in Syracuse, N. Y., the past week. Those noted were: W. A. Barber, for W. W. Harrison; J. W. McClannin, Wilcox Silver Plate Co.; H. E. Kingman, Arnold & Steere; Frank G. Moyer, American Watch Case Co.; Frank W. Harmon, M. B. Bryant & Co.; F. C. Allen, for A. Wittnauer; M. Gattle, Gattle, Ettinger & Hammel; B. M. Henschel, Heintz Bros.; L. E. Meyer.

Travelers in Pittsburgh, Pa., during the week of Dec. 19, included: C. A. Whiting, Whiting & Davis; Lawrence H. Smith, Bippart & Co.; J. M. Morrow, American Watch Case Co.; John A. Abel, David Kaiser & Co.; C. L. Joralemon, A. Joralemon & Son; Geo. W. Bleecker, Martin, Copeland & Co.; F. D. Heffron, Riley, French & Heffron; S. Arnstein, Arnstein Bros. & Co.; A. J. Sherrard, Enos Richardson & Co.; J. E. Simonson, A. J. Hedges & Co.; E. Tinker, Wm. B. Durgin Co., and Mr. Heiser, H. C. Hardy & Co.

Manufacturing Jewelers' Salesmen Enjoy Themselves.

PROVIDENCE, R. I., Dec. 17.—The Manufacturing Jewelers' Salesmen's Association's "smoker," held last evening in the rooms in the Fletcher building, was the association's first social function this season and a most gratifying success. The attendance was almost as large as the membership. The programme was long and interesting. The Salesmen's Quartette was composed of George W. Dover, W. L. Brewer, G. W. Strandberg, salesman for Cheever, Tweedy and Co., and Gustav Saacke, of Wildpret & Saacke. Mr. Dover and Mr. Saacke were in excellent voice and sang with their usual fine feeling and effect. Mr. Brewer's rendering of the coon songs so popular now was well nigh perfect. Each number on the programme was enthusiastically received and the entire evening was thoroughly enjoyed. The committee in charge of the smoker consisted of W. L. Brewer, John Fleming and W. H. Payson.

Philadelphia.

TRADE CONDITIONS.

All the jewelry stores report satisfactory holiday business.

J. Albert Caldwell has been re-elected a member of the board of directors of the Union League.

Harry Schimpf, of H. Muhr's Sons, has returned from Old Point Comfort, much improved in health.

Charles B. Lynch, 1542 Market St., contemplates extensive alterations in his establishment as soon as the holiday rush is over.

J. H. Townsend, C. L. Conrad and M. Newman have been appointed a committee by the Horological Society of Philadelphia to make arrangements for a smoker on the third Thursday in January.

In the Quarter Sessions Court, on Tuesday last, W. C. Cowan pleaded guilty to the larceny as bailee of 115 watches, the property of Charles Schwartz, and of one watch the property of John Cuskie. He was sentenced to two years in the county prison.

Charles E. Skellinger, manager of Strawbridge & Clothier's jewelry department, identified Edward Adair, who was arraigned at the City Hall on Wednesday for various thefts, as a man who had obtained a $66 diamond at the store last April and had left without paying for it. Mr. Skellinger preferred a charge and Adair will stand trial.

Early last Tuesday morning the jewelry store of Emil Schwarz, 156 N. 8th St., was broken into in a bold way and rings and chains valued at $103 were stolen. A cobblestone was hurled through the window of the store, and the street being deserted at the time the thieves grabbed up their booty and escaped. The plunder consisted of 17 gold rings and five double row gold watch chains with cameo lockets.

Death of George Ward.

NEWARK, N. J., Dec. 20.—George Ward died here, aged 83 years. He was born in Montclair (then Cranetown), and came to Newark in 1830 to engage in the jewelry manufacturing business with Isaac Alling. He retired in 1861, but was afterward a director in the Newark & Rosendale Lime & Cement Co.

Jewelers, Hold On to This Man If He Calls Upon You.

Alfred M. Kimball, alias Frank M. Bennett, alias D. Alexander, Jr., has recently defrauded jewelers in Boston, New York and Chicago with fraudulent checks on Wells-Fargo & Co.'s bank, San Francisco, and other California banks, each purporting to be signed by a large business concern in California. He is a very smooth confidence man and pretends to be a buyer for a firm in some California city, at times pretending to be a member of the firm in question. Under the name of Frank M. Bennett this man obtained jewelry from two jewelers of Washington, D. C., on Friday, Dec. 16.

Pinkerton's National Detective Agency have sent out the following information to the members of the American Bankers' Association as a warning:

Alfred M. Kimball, alias Frank M. Bennett, alias D. Alexander, Jr., has lately obtained money on fraudulent checks from Boston, New York and Chicago jewelers. The checks were drawn on Wells-Fargo & Co.'s bank at San Francisco and other San Francisco banks, and each purported to be signed by a large business concern in California.

Kimball pretends to be a member of the firm whose name is signed to the check and to be on a buying tour in the east.

He visits large wholesale houses, examines lines of merchandise and sometimes obtains letters of introduction from one merchant to others in a different line of business.

When about to cash one of his fraudulent checks Kimball exhibits to his victim these letters of introduction and usually displays considerable money. He is a cautious, skillful operator, appears to be well acquainted in the far west and has a good business bearing.

Following is forger's description: Name, Alfred M. Kimball; aliases, Frank M. Bennett, D. Alexander, Jr.; residence, California; nativity, United States; color, white; occupation, unknown; criminal occupation, check swindler; age, 35 years; height, 5 feet 7 or 8 inches; weight, 130 to 140 pounds; build, slender; complexion, light; color of hair, light sandy; eyes, blue; nose, regular; style of beard, moustache; color of same, sandy. Remarks—Hollow cheeked; upper teeth badly decayed; stooped.

A Suspicious Man Among the Toronto Trade.

TORONTO, Can., Dec. 17.—A mysterious visitor who gave several names and visited some of the wholesale diamond dealers to inspect their stock has excited the grave suspicions of the trade. He registered at a down town hotel on the 13th inst. as "G. C. Bushman, Buffalo," but on visiting the jewelry establishments of P. W. Ellis & Co., Saunders, Lorie & Co. and others, on the day following, introduced himself as "Mr. Collins." In each case he inspected goods and spoke of his intention of making heavy purchases.

His hands were stained, as those of a working jeweler, and he handled and inspected the stones shown him in the fashion of an expert. At one place he purchased two rings, promising to call the next day and complete a larger deal, which, however, he failed to do. He left town without settling his hotel bill. The case was placed in the hands of the detectives. Members of the trade are inclined to the belief that his object was not immediate theft, but that he was taking stock of the different establishments in the interest of some gang of burglars or swindlers.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

YOUNG MAN, established southern trade, is open for engagement Jan. 1; jewelry or kindred lines. Address "Push," care Jewelers' Circular.

YOUNG MAN as salesman, open for engagement Jan. 1; acquainted with trade in New York and nearby cities. Address, Watches, care Jewelers' Circular.

A PRACTICAL OPTICIAN and salesman, can do first class watch and jewelry work, stone setting, etc.; 16 years' experience. Address E., care Jewelers' Circular.

WANTED—POSITION as first class melter, getting out stock, etc.; moderate salary; A1 references from present employer. Address M. J. L., care Jewelers' Circular.

SILVERSMITHS' SALESMAN, 12 years' experience, wants an extensive line of fine wares for large cities; excellent references. Hustler, care Jewelers' Circular.

EXPERIENCED SOUTHERN TRAVELER with established trade, desires manufacturer's lines on commission; jewelry or kindred lines. Address "Worker," care Jewelers' Circular.

RELIABLE YOUNG MAN, with knowledge of watch, clock and jewelry repairing, and salesman; some engraving, tools, etc. Address Jeweler, 71 Garden St., Poughkeepsie, N. Y.

JEWELRY SALESMAN, well known, long experience in large cities, Boston to Chicago, is open for engagement; good character, excellent references. Fine Goods, care Jewelers' Circular.

A YOUNG MAN of 19 wishes a position in a jewelry store or wholesale house; can repair clocks and jewelry, also dress windows; best of references; salary moderate. R. R., care Jewelers' Circular.

EXPERIENCED SALESLADY in jewelry trade wants position; highest references as to efficiency and trustworthiness; speaks English, French and German. Address Miss L., care Jewelers' Circular.

SALESMAN would like manufacturing line for jobbing or retail trade; have traveled Middle States, South and far West; well acquainted in trade; highest references as to ability, etc. Address "Sterling," care Jewelers' Circular.

AFTER JAN. 1, position by expert watchmaker, 4 years inspector Peoria Watch Co., 3 years at the bench and 7 years with Illinois Watch Co.; thoroughly understands 21-jewel watches; the best of references. Timer, care Jewelers' Circular.

SALESMAN, traveling in Indiana, Michigan, Illinois, Wisconsin, Minnesota, wants a good line to sell in connection with clock line; will guarantee first class representation and fair trade if line is good. Address W. A. F., care Jewelers' Circular.

A GOOD SALESMAN and confidential office man, now in employ of established diamond jewelry firm on the Lane, in charge of books and sales, etc., is open to engagement at once; refers to present employer. Address S. N. W., care Jewelers' Circular.

POSITION WANTED—A traveling salesman, thoroughly experienced in jewelry line, with highest credentials as to past success and responsibility, wishes to represent in the Middle States a good jobbing jewelry house; 10 years with one house on Maiden Lane. Address "X.," care Jewelers' Circular.

SALESMAN (ten years' experience), desires to change house Jan 1; acquaintance with best trade in Ohio, Michigan, Indiana, Kentucky and Tennessee; gold jewelry, rings, diamonds and silver goods; leading salesman for years for the house I now represent; references, etc. Address L., care Jewelers' Circular.

THE ADVERTISER, having been connected with the jewelry trade all his life, commanding a large trade throughout the United States, desires to make arrangement on salary or commission, either in leather, silver or gold lines, having been a manufacturer, would accept management of a factory; highest references. F. B., P. O. Box 2486, New York.

Help Wanted.

WANTED, by a first-class jobbing house, a salesman for the south and southwest; good salary to right party. Answer P. M. V., care Jewelers' Circular.

WANTED—A first class watchmaker in a high class jewelry store in Colorado; it is useless for any not first class in every respect to apply. Address "C. B.," care Jewelers' Circular.

WANTED by a jobbing house, a salesman for the retail jewelry trade of New York City and vicinity; must have references. Address B., care Jewelers' Circular.

WANTED—A salesman to carry a line of mounted diamonds; favorable arrangements will be made with right party. Address "Mann," care Jewelers' Circular.

WANTED—An experienced traveler, with first-class trade only, for New York City and suburbs, to represent a watch, jewelry and diamond house. Inquire A. B., care Jewelers' Circular.

WANTED—A first-class diamond setter, jewelry repairer, and optician; must be up to date and willing to work; permanent position to right man; best of references required. Address Connecticut, care Jewelers' Circular.

WANTED, Jan. 1, a first-class jeweler and stone setter, who can do all kinds of job work and take complete charge of a small shop with electric power; a steady job for the right man; best of references required. Address Box 262, Cedar Rapids, Ia.

To Let.

STORE AND OFFICES TO LET; rent $150 and up; also for light manufacturing; 41 and 43 Maiden Lane, Knapp Building, New York.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway; very low terms for right party. Inquire 40 E. 19th St., New York.

IN UNION SQUARE (Broadway), part of very desirable store, admirably adapted for a silversmith, jeweler, or optician. For particulars address A. B. C., care Jewelers' Circular.

Miscellaneous.

A WELL KNOWN western salesman with an already established Chicago office, wants line for Chicago jobbing trade and western circuit from a first class manufacturer on commission. Address Manufacturer's Agent, care Jewelers' Circular.

The undersigned will form a copartnership under the style of Harris & Gips, and will carry a full line of Ladies' and Gents' Jewelry.

Manufacturers are invited to call with samples.

D. HARRIS,

De Graaf Building, Albany, N. Y.



MAKERS OF GOLD AND SILVER THIMBLES.

INDEX TO ADVERTISEMENTS.

Alkin, Lambert & Co. 43
Alkin-Lambert Jewelry Co. 10
Arnstein Bros. & Co. 44
Avery & Brown 16
Bigney, S. O., & Co. 44
Billings, Chester, & Son. 9
Bissinger, Philip, & Co. 9
Blackinton, W. & S. 21
Borgzinner, S. & A. 32
Bowden, J. B., & Co. 8
Bradley & Hubbard Mfg. Co. 40
Bryant, M. B., & Co. 11
Carter, Hastings & Howe 9
Comrie, A. J. 40
Crouch & Fitzgerald 2
Dorflinger, C., & Sons 25
Dubois Watch Case Co. 2
Eisenmann Bros. 11
Fahys, Jos., & Co. ..... 38 and 39
Foster, Theodore W., & Bro. Co. 2
Fox & Co. 8
Frankel's Sons, Jos. 7
Friedlander, R., L. & M. 44
Fuchs, Ferd., & Bros. 44
Gesswein, F. W., Co. 4
Goodnow & Jenks. 16
Gorham Mfg. Co. 22
Gregory, E. J. 43
Harris & Harrington 44
Hayward, Walter E. 44
Hedges, Wm. S., & Co. 8
Hirschberg, Sig. 17
Howard Sterling Co. 14
Hraba, Louis W. 42
Huston, Wm. E. 36
Jacot & Son 40
Jenkins, S. N. 39
Juergensen, Jules 19
Kahn, L. & M., & Co. 44
Kaiser, David, & Co. 14
Ketcham & McDougall 33
Knowles, Dr. 2
Krementz & Co. 18
Le Boutillier & Co. 44
Lehmann, E. A., & Co. 9
Lelong, L., & Bro. 44
Lewis, F. W., & Co. 10
Leys, Trout & Co. 40
Lind, Thos. W. 15
Loeb, Wm., & Co. 43
Lorsch, Albert, & Co. 44
Mabie, Todd & Bard 4
Malliet, C. G., & Co. 8
Mathey Bros., Mathez & Co. 2
Mauser Mfg. Co. 19
Mercantile National Bank 17
Mount & Woodhull 8
Myers, S. F., Co. 16
Newark Watch Case Material Co. 43
New Columbus Watch Co. 4
New England Watch Co. 5
Nissen, Ludwig, & Co. 10
Nye, Wm. F. 40
Oppenheimer Bros. & Veith. 13
Osthy & Barton Co. 21
Pairpoint Mfg. Co. 40
Palmtag, Jacob. 16
Patek, Phillippe, & Co. 42
Planchamp & Becker Co. 2
Providence Optical Co. 32
Providence Stock Co. 44
Pullmann, Wm. H., & Co. 2
Rech, C., & Son. 43
Reisner, L. C., & Co. 3
Rich, H. M., & Co. 43
Rogers & Hamilton Co. 42
Rogers, Wm., Mfg. Co. 2
Rose, Chas. 40
Rumpp, C. F., & Sons 32
Saunders, John F. 9
Schulz & Rudolph 10
Simons, Bro. & Co. 27
Simmons, R. F., & Co. 32
Smith, Alfred H., & Co. 8
Smith, Wm., & Co. 32
Stern Bros. & Co. 10
Tannenbaum, L., & Co. 13
Towle Mfg. Co. 29
Trenton Watch Co. 2
V. T. F. Watch Glasses 4
Wallace, R., & Sons Mfg. Co. 6
Wallach, A., & Co. 43
Weeks, A. A. 40
Westphal, W. C. A. 33
Wheeler, Hayden W., & Co. 12
Wood, Chas. F., & Co. 44
Wood & Hughes. 43
Wright, J. A., & Co. 37

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY!

WESTERN SUPPLEMENT OF THE JEWELERS' CIRCULAR

VOL. XXXVII. CHICAGO, WEDNESDAY, DEC. 21, 1898. No. 21.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to Stephen Parlin, 270 Garfield Ave., (Telephone, Main 2137) Chicago, will receive immediate attention.

TRADE CONDITIONS.

The following interviews with business firms are terse, but tell the story of the Chicago jobbing trade. In doing this they also reflect the general conditions prevailing throughout the west:

F. A. Hardy & Co. (John H. Hardin)—"Our recent large increase in facilities stands us in good stead these days. Prescription work is very heavy. Call for opera and field glasses is unprecedented."

Gorham Mfg. Co. (T. Y. Midlen)—"We have known nothing like it in past years at these salesrooms."

Simons, Bro. & Co. (E. A. Dorrance)—"It has been in every sense a tremendous season. The demand is unprecedented for fine goods," and he added, "We make no cheap lines."

Benj. Allen & Co. (Benj. Allen)—"Our holiday business will exceed even that of 1892, both in money value and in quantity of goods; we are very much ahead of 1892 in the volume of goods handled."

Lapp & Flershem—"Most of our force are eating and sleeping at the Saratoga hotel near by. Those who so desire are sent home in cabs. Whole force here till late in the morning."

Otto Young & Co.—"Never worked so late; never sent out so many packages." The employes of Otto Young & Co. are living at the Saratoga during the unprecedented rush.

Juergens & Andersen Co.—"Business with us has simply been phenomenal. Thanks to our enlarged quarters we are able to handle it."

Towle Mfg. Co.—"We never before were so busy and, fortunately, we were pretty well supplied with goods for the trade."

Waterbury Clock Co.—"Our business is the largest the western house ever experienced. This is true also of the New York house."

Simpson, Hall, Miller & Co.—"Trade most satisfactory we ever had. Our lines of sterling ware were quite extensive and the sales have been large." The company predict a bright future for their lines.

C. Rogers & Bros. (H. G. Nye)—"Am ever so much pleased with the month's work. Quantities of goods that in any other year would partly have been carried over are now entirely taken up by single orders."

Rogers & Hamilton Co. (J. K. Caldwell)—"We are up to the handle with work and can't get fancy goods fast enough."

New England Watch Co. (Charles Lester)—"We're away ahead of all past seasons for this office."

Rich & Allen Co. (E. A. Rich)—"Trade is simply elegant. This month and last were simply out of sight."

H. F. Hahn & Co. (John Hahn)—"A good trade, exceptionally good. Watch business the best in six years and we are having a great demand on our diamond stock."

Meriden Britannia Co.—"This carries a fellow back to the palmy days of old, both in the volume of sales and the size of individual orders. It is great."

S. N. Jenkins—"Never before has the gold pen business been so good, and we have had to increase our facilities. The repair department is working overtime."

F. H. Noble & Co. (Mr. Van Pelt)—"Findings business is excellent. Demand for N solder is steadily increasing."

Stein & Ellbogen Co. (Mr. Winkler)—"Trade is the best we've had in five years. It is good in all branches."

L. Manheimer—"Sorry, but am too busy to even talk to-day."

C. H. Knights & Co. (Mr. Knights)—"Business has been remarkable and we've had all we can tend to. Our diamond business is the best we ever had."

At A. C. Becken's the house was so rushed with work that no attempt was made to obtain an interview.

F. J. Essig reports opals are selling well, with a little demand for good turquoise.

All houses kept open Sunday in response to telegrams from all over the country that buyers would call on them on that day.

The wife of Sam Dripps, who has charge of the watch department at Benj. Allen & Co.'s, is improving from a long and severe attack of inflammatory rheumatism.

Among the recent marriages is that of George Newhouse, Red Cloud, Neb., and Miss Nellie Reed, Campbell, Neb. Mr. Newhouse is of the firm of Newhouse Bros., jewelers, Red Cloud.

it all over.

C. J. Dunbar, jeweler, Princeton, Ill., has gone to New Jersey for the body of his aunt, which he will have interred at Waterville, Me. The son of Mr. Dunbar's brother called on the trade here two days later, but had not been apprised of his uncle's departure until informed by a Chicago house.

A certain well known Maiden Lane house send notice to their Chicago representative that they are working till 8 o'clock P. M., and doing all they can to catch up! This announcement created some amusement here, where the lunch hour is some three hours later than that and the lunch followed by from three to six hours' more work. Eight o'clock! A late hour, forsooth!

Crowds besiege the windows of the jewelry stores on State St. from early morning till after dark. Long strands of coral and pearls, with the many little fancies that women delight in, filled the front windows at C. D. Peacock's, while silver, clocks, optical goods and cutlery found their admirers on the half block of Adams St. windows. Large silver pieces, gramophones and music boxes were in the front window display at Spaulding & Co.'s, with the Jackson building displays given over to clocks, leather goods, bronzes and porcelains. One entire window at Spaulding's was devoted to heavy coral ropes, neck chains and jewel pins and brooches. Rowe Bros. gave one window to stick pins and another to watches. The Monroe St. side of Rowe Bros. showed clocks, silver, canes and umbrellas, prettily arranged. Hyman, Berg & Co. had some beautiful single pieces on exhibition. Their general exhibits were composed of rings, watches, leather goods and silver.

F. A. Hardy & Co. have completed their arrangements for travelers for the coming year. F. J. Wirtz, a new man, will take the northwestern territory, in place of J. C. Huteson. Mr. Wirtz has grown up in the business with F. A. Hardy & Co. and thoroughly understands the details of the business. The house will continue to be represented in the south and east by L. W. Melchor, who has represented them in those sections the past six years. Chicago and nearby towns in Illinois will be covered by Fred Dunn. The force of store salesmen will remain about the same as the last year. John H. Hardin, manager and vice-president of the company, will visit some of the larger cities during the year.

Buyers here last week in person were few, being kept at home by the needs of their own sales departments. The larger number of those here were from nearby points, as follows: Frank Curtis, Decatur, Ill.; Barstow & Phillips, Oshkosh, Wis.; J. Schmelzer, Centralia, Ill.; George F. Beach, Valparaiso, Ind.; A. F. Weiskopf, Kenosha, Wis.; Rovelstad Bros., Elgin, Ill.; W. T. Plumb, Springvalley, Ill.; C. J. Linden, Kankakee, Ill.; Eggerman & Son, Aurora, Ill.; W. H. Thorp, Beaver Dam, Wis.; C. L. Pittinger & Co., Centralia, Ill.; W. R. Smith, Geneva, Ill.; L. M. Berg, Aurora, Ill.; L. H. Bauer, Elgin, Ill.; Emile Fink, Elgin, Ill.; Howard Williams, Delavan, Wis.; C. J. Peterson, Waukegan, Ill.; M. Dunbar, Jr., Princeton, Ill.; F. C. Cook, Janesville, Wis.; Mrs. F. J. Reemer, South Chicago, Ill.; Mr. Mills, of Mills & Hupp, Streator, Ill.; Mrs. Geo. O. Warren, Sycamore, Ill.

Joseph Jonas' Sons Turn Over Their Business to Ed. H. Croninger.

CINCINNATI, O., Dec. 15.—Joseph Jonas' Sons have issued, under date of Dec. 8, a circular in which they say:

"On account of certain conditions of affairs and more favorable opportunities having presented themselves, we have this day discontinued our business and turned over to Mr. Ed. H. Croninger, the manufacturing jeweler, of the Glenn building, all the unfinished work in our possession, together with all the tools, dies, patterns, etc., in our factory."

Cleveland.

THE HOLIDAY TRADE

Holiday trade has been exceedingly good for the large firms carrying extensive stocks and making fine displays, but somewhat disappointing to the smaller dealers. There has also been a large sale of low grade jewelry of the department store class.

Mr. and Mrs. J. P. Johnston and Miss Emmert, opticians, have established fine optical parlors in the Colonial arcade, attaching themselves to the trade colony in these popular quarters.

Henry Welf denies that he intends to enlarge his business quarters, as published in a trade paper recently. Mr. Welf says he does not believe in "expansion," anyway, but that he is satisfied with substantial internal growth of his business in the present quarters.

Kansas City.

TRADE CONDITIONS.

The holiday trade the past week was not quite up to expectations among the retailers owing to the extreme cold weather and snow. The past two weeks have been the coldest and there has been the heaviest snow for this time of the year ever known here. The jobbers have all been rushed and even at this late time are sending out heavy orders.

E. E. Seaman, Odessa, Mo., is contemplating extensive alterations in his store.

H. W. Staarke, Junction City, Kan., recently returned from a short eastern trip.

Fred Esslinger, one of the pioneer jewelers in Kansas City, died here last week. Mr. Esslinger had a jewelry store here before the war, but the last years of his life were spent in the wine business.

Jaccards have a very handsome window display for the holiday trade. The background is of royal purple with silk hangings; in the window are displayed very handsome lines of diamonds and cut glass ware.

Among the out-of-town customers here last week were: Otto Burkland, Ossawatomie, Kan.; W. S. Crellin, Topeka, Kan.; W. E. Payne, Marceline, Mo.; W. R. Bond, Bethany, Mo.; Wm. Woolard, Olathe, Kan.; J. B. Sheets, Blackwell, O. T.

J. Raphael, with the Streicher Watch & Jewelry Co., bought a handsome diamond at a local pawnshop some time ago. Last week while he was walking on the street, a man recognized the diamond as his which had been stolen several months ago and has taken legal steps to recover his gem.

Detroit.

F. E. Platte, whose stock was recently sold, has again started in business at 50 Monroe Ave.

Kitchen's store at Durand, Mich., was broken into last week and 25 watches and five revolvers stolen.

George Rettmann, formerly with the E. Deimel Co., has changed to the store of Horace W. Steere, 68 Woodward Ave.

Roy Fuller, Richmond, Mich., has secured the position of assistant jeweler with J. W. Goulding & Co., Port Huron, Mich.

Charles E. Berky, with the E. Deimel Co., last week finished his holiday trip in the State and will help attend to mail orders in the Jefferson Ave. store.

The following Michigan country jewelers were here last week: Daniel McCarthy, Marine City; A. W. Kludt, Lenox; M. Walton, Armada, and W. E. Walton, Richmond.

R. H. Brabb has leased the store owned by C. S. Wortley, Ypsilanti, Mich., and last week opened a well appointed jewelry store. He obtained stock at Chicago and Cleveland.

George F. Lawrence, a well known Michigan jewelry salesman, is showing two empty shells to his admiring customers, which were taken from the turret of the U. S. S. *Indiana*, shot from the Spanish torpedo boat *Furor*. He was in Port Huron last week.

Charles M. Johnson, the State St. jeweler, accused of an attempt to defraud a railroad company out of three mileage books, was last week discharged, it being apparent that he was the innocent tool of the guilty parties. He obtained the passes from one Charles W. Powell in good faith.

George L. Lowe, who has been in upper Michigan for H. Koester & Co. for four weeks, has returned. He says the country trade is expecting an excellent holiday business, and have bought more goods than usual and of a better class. Mr. Lowe reports that J. W. Nibloch, Alma, Mich., has purchased the interest of his partner, J. M. Nichols, and has added new lines, making his store one of the best appointed in that part of Michigan.

It has not yet been fully decided whether the Waggoner Watchman Clock Co., of Muskegon, Mich., will have a plant there or at Grand Rapids. It was stated that the firm's headquarters were at the latter city, but A. E. Waggoner, patentee of the clock, says he will construct a plant at the place offering the best inducements. Austin K. Wheeler, of Grand Rapids, is a half owner in the concern, and wants the location of the proposed plant in that city. The company have not yet filed articles of association.

Indianapolis.

Charles Cheney has bought out his brother, H. P. Cheney, in the jewelry business, Covington, Ind.

The business of Charles Blake, who recently died at Marion, Ind., has been purchased by C. C. Farris.

Lawrence Kohlmeyer has charge of the branch jewelry store recently opened at Elberfield by M. O. Cockbrum & Co., Oakland, Ind.

H. C. Klein, Muncie, Ind., recently struck a very rich lead in his zinc mine near Joplin, Mo. Mr. Klein expects to realize handsome profits from this mine.

F. W. Sellers, Scottsburg, Ind., C. C. Stanton, Greenwood, Ind., Barnes & Foster, Spencer, Ind., and Ross J. Hazeltine, Kokomo, Ind., were among the buyers in town last week.

The furnace in L. F. Kiefer's store, 138 N. Pennsylvania St., became overheated and caused a small fire at 12:30 o'clock Monday morning, Dec. 12. Some slight damage was done by smoke.

Columbus, O.

Oger Bros. will move to 180 N. High St. on Jan. 1.

Robert Huddleson, formerly of Bourquin & Co., is now with Bancroft Bros.

F. F. Bonnet has added two handsome mahogany wall cases and two 10 foot counter cases to his equipment in order to accommodate an increasing business.

E. R. Graves, receiver for Barnitz & Nunemacher, has been ordered by the Court to dispose of the balance of the stock at public auction. It consists principally of solid gold jewelry and diamonds. The sale took place Saturday, Dec. 10.

THE PLANCHAMP & BECKER CO.
Watch Case Repairers and Engravers.
GOLD AND SILVER PLATERS,
63 & 65 EAST WASHINGTON ST.,
TOP FLOOR .... CHICAGO.

Chicago Gold Pen Repairer.
GOLD PENS.
Send me your work. Repairs of all kinds.
S. N. JENKINS, 103 State St., Chicago, Ill.

STERLING SILVER
Colonial
JEWELERS ONLY.
SUGAR SPOON.
TOWLE MANUFACTURING COMPANY,
CHICAGO, 149-153 STATE STREET.
NEWBURYPORT, MASS.

Cincinnati.

TRADE CONDITIONS.

The holiday trade this year in jewelry circles in Cincinnati is better than in many preceding years. This is the first holiday season for four years in which there has not been a jewelry auction going on during December. Some of the retail stores last week were so crowded that it seemed impossible for more to get in. They are all in holiday attire, garlanded with evergreens and ribbons galore. The sales are reported to be all kinds, but the extremes, small novelties and diamonds, are the prevailing demand. Watches also have been in constant demand. The fancy hearts have a tremendous sale in all the stores. The manufacturers are working their forces at nights now to make prompt delivery of orders. Every engraver in town has his bench full of work on holiday engraving. In fact, there is complete satisfaction all around.

Mr. and Mrs. Herman Keck are receiving the congratulations of friends on the birth of a son and heir.

A Cincinnati woman has started the fashion of rose dinners. She has had made to order china roses for salt cellars, and has ordered a number of tiny silver baskets to hold roses.

A quiet investigation is being made by the detectives into the methods of a number of firms who are believed to be running catchpenny schemes by advertising in cheap monthly papers. An advertisement of this kind of a Cincinnati firm so-called, was inspected last week and the matter will be laid before the Post Office authorities. Some of these schemes comprehend silver ware, pens and jewelry.

St. Louis.

TRADE CONDITIONS.

Retail trade in anticipation of the holidays has been very good during the past week. The number of traveling men here during the past week has been very small.

G. Bornholdt, formerly of Sioux City, Ia., has opened a store at 1620 S. Broadway.

Edwin Massa, of the Bauman-Massa Jewelry Co., returned home on the 15th inst. from a month's tour of the southern States.

Wm. Weidlich, St. Louis representative of the New England Watch Co. and Hamilton Watch Co., has arrived home from a trip of five weeks' duration.

The new Mermod & Jaccard building has the brick work now complete up to the fifth floor. It is not expected that the building will be ready for occupancy, however, for several months yet.

The St. Louis trade has been notified that F. D. Newberger, western representative of R. Blackinton & Co., North Attleboro, Mass., has removed his office to the Stewart building, State and Washington Sts., Chicago.

Among out-of-town jewelers here last week were: J. C. Pilcher, Vandalia, Mo.; W. Osterwold, Festus, Mo.; J. A. Key, Piedmont, Mo.; J. A. Howard, Bunceton, Mo.; John Roark, Winchester, Ill.; H. A. Tunehorst, Jerseyville, Ill.

J. H. Loewenhart, of this city, former manager of the Diamond Palace, 712 Olive St., has purchased of C. F. Kennedy, the trustee, the entire stocks of the New York, Chicago and St. Louis branches of the Transvaal Gem Co., who recently failed.

Minneapolis and St. Paul.

Frank Hill Co., 32 S. 6th St., Minneapolis, are a new firm of engravers for the trade.

Charles Beard, of Sischo & Beard, St. Paul, has gone to Indiana to spend the holidays.

C. J. Peck, Minneapolis, recently traveling salesman for Sischo & Beard, St. Paul, has accepted a position with J. J. Wilson, Chippawa Falls, Wis.

Charles Warren, with A. E. Hall, agent for the Holmes & Edwards Silver Co. and the Manhattan Silver Plate Co., has resigned his position with Mr. Hall.

The Max. Olenick Jewelry Co., Minneapolis, have rented a store room at 302 Nicollet Ave. for 30 days and are selling some of their wholesale stock at retail during the holidays.

E. H. Abbott, Minneapolis, has sold out his business to L. L. Williamson and has gone to Owatonna, Minn., his former home, where he will start again in the jewelry and optical business. L. L. Williamson has removed his stock from 819 Cedar Ave. to 1532 E. Franklin Ave., consolidating the two stocks, and now occupies the store room formerly used by Mr. Abbott.

Out-of-town jewelers visiting the Twin Cities on business the past week were: J. E. Olson, Glenwood, Wis.; Jacob Smith, Hastings, Minn.; Theodore Mahler, Le Sueur, Minn.; Benj. Madsen, Jackson, Minn.; George Hanson, Northwood, Ia.; Oscar Holmes, Excelsior, Minn.; John A. Larson, Minneota, Minn.

Pacific Northwest.

L. C. Houser has opened an establishment in Hoquiam, Wash.

Crawford & Elwell have opened their new store in Kelso, Wash.

Burnett Bros., Centralia, Wash., have closed their branch jewelry store at Winlock, Wash.

The town trustees at Independence, Ore., have recently imposed a license on jewelers of $6 per quarter.

Fred. H. Johnson, McMinnville, Ore., was recently married at Salem, Ore. to Miss Maud DuBois.

Geo. H. Vickers, of Red Lodge, Mont., has just purchased two promising mining claims in Park Co., Wyom.

A new jewelry store will be opened soon at Lebanon, Ore., by a Mr. Horner, at present in Wurster's jewelry store, same place.

Isaac Rubenstein, jeweler, doing business at Anaconda, Mont., has been arrested for receiving stolen property and is now out under bonds in the sum of $300.

Jo. Leuden, representing A. Eisenberg & Co., San Francisco, and Ike P. Eisenbach, representing Bonner, Grinberg, Rich & Co., New York, were registered at Portland, Ore., hotels in the middle of December.

Jesse Collom, Great Falls, Mont., has been granted a divorce from his wife on the ground of desertion. Mrs. Collom is to have the custody of the five minor children and Mr. Collom has to pay $60 per month alimony.

San Francisco.

TRADE CONDITIONS.

There is a general happy and contented feeling throughout the jewelry trade. The holiday trade so far has been good and hopes have risen for a big business.

Mr. Dana, of Carter, Hastings & Howe, New York, was here last week.

Col. Andrews has his diamond palace finished and has thrown it open to the public.

The following country jewelers were seen in the city the past week: J. Graf, St. Helena; A. W. Jones, San Diego; J. Glick, Stockton, and V. H. Bondreau, Modesto, Cal.

Pacific Coast Notes.

In a fire in Oakland, Cal., a few days ago, the store of George A. Stom suffered.

Walter S. Goodlett, of Brichen, Scotland, son of a diamond merchant, committed suicide at Lakeside, San Diego Co., Cal., on Dec. 13, by shooting himself in the head with a charge of shot. It was learned that he had been much depressed over the non-arrival of his remittance from home.

Pittsburgh, Pa.

J. L. Dinsmore, formerly in business on Perryville Ave., Allegheny, is now with Emanuel De Roy.

Theodore Frey, owing to increased business, has leased additional store space in his present location on Federal St., Allegheny.

A. J. Sheff, representative for A. E. Siviter & Co., is assisting his brother, jeweler Sheff, Wheeling, W. Va., during the holiday rush.

Ross Brown, engraver with his brother at New Brighton, Pa., is helping out Chas. Williams, the Verner building, during the Christmas holidays.

The Gorham Mfg. Co. are represented at the Hotel Anderson by G. E. Dorr and H. C. Bliss, who are exhibiting a remarkable line of fine goods, and will continue the display for 10 days.

The following out-of-town jewelers were here the past week making holiday purchases: F. W. Laban, Toronto, O.; W. F. Brehm, Rochester, Pa.; M. R. Shingler, Wellsville, O.; M. P. Boggs, Wellsburg, W. Va.; E. L. Betz, Frostburg, Md.; J. Z. Simpson, Blairsville, Pa.; Mrs. C. Segelman, Homestead, Pa.; A. Schmidt, Braddock, Pa.; Liljedahl & Lundborg, Braddock, Pa.; M. G. Spies, Steubenville, O.; E. A. Bloser, New Kensington, Pa.; E. J. Orr, Parnassus, Pa.; P. Ruprecht, Sharpsburg, Pa.; A. C. Grant, Sharpsburg, Pa.; O. O. Reams, Wilkinsburg, Pa.; Wm. Hunt, Uniontown, Pa.; John Linnenbrink, Rochester, Pa.; Frank Worrell, Washington, Pa.; Frank Hayes, Washington, Pa.; P. J. Manson, Jeannette, Pa.; H. H. Weylman, Kittanning, Pa.; Mrs. L. C. Brehm, West Newton, Pa.; Geo. M. Bailey, Uniontown, Pa.; E. L. McLeod, Greensburg, Pa.; J. Wolf, Suterville, Pa.; R. Wolf, Smithton, Pa.; Geo. V. Brady, Washington, Pa.

Canada and the Provinces.

TRADE CONDITIONS.

"The best holiday season in years," is the general verdict of the Toronto trade as regards business. Retail merchants are making brilliant displays and advertising with unusual liberalty. The numerous letter orders received by the manufacturers indicate that jewelers throughout the country are enjoying a fine trade, as they are buying more freely than in previous seasons and ordering a better and more valuable grade of goods.

A canvass of jewelry firms of Montreal shows that present business is eminently satisfactory and that the prospects for the future are of the brightest. This was to be expected, as it is only in accord with experience in other branches of business. One satisfactory feature of the present holiday trade is that the demand so far has been for the most expensive goods, such as precious stones, diamond jewelry and high class novelties. Montreal jewelers are recognizing more and more the value of advertising, and this year they are coming out with full page ads. in all the leading journals. Some of the best advertisers, in quantity and quality, are R. Hemsley, R. A. Dickson & Co., D. Beatty, M. Cochenthaler, J. B. Williamson & Co., H. Birks & Sons.

James Goard, Bowmanville, has removed into new premises.

J. B. Wilson, watchmaker and jeweler, is about to open a store at Carnduff, Man.

Philip Rosenberg, Toronto, and wife have given a chattel mortgage to the Victoria Financial Co. for $73.

John Wanless & Co., Toronto, have added a fine collection of superior art porcelain to their holiday stock.

R. J. Jupp, Orillia, who sustained severe injuries when out deer hunting a few weeks ago by falling from a high rock, is convalescent.

The records of trade at Toronto for the past month show that the imports of jewelry were $41,70^ compared with $33,171 for the same month last year. Most of these were from the United States.

At Woodstock, Ont., on Dec. 12, Magistrate Field handed out his judgment in the case of the Dominion Stamp Trading Co., accused of an infringement of the transient traders' license, the company claiming that they sold no goods. The magistrate decided against the company and imposed a fine of $10 and costs. The company will appeal.

The store of Hochar & Malouf, wholesale importers, Montreal, was broken into early Friday morning, Dec. 16, and over $500 worth of jewelry was stolen. Empty and disordered jewelry boxes littered the floor when the store was opened in the morning, while everything had been ransacked from cellar to front window. Among the articles stolen were 100 silver watches valued at $5 each.

A female jewelry thief has been operating successfully at Hamilton. She visited the store of W. Attwood & Son, asked to look at some rings, and in examining them, concealed several in her muff. As she turned to leave Mr. Attwood missed the rings and grabbed her muff, reclaiming some of the stolen goods. He then allowed her to go, but discovered that she had got away with some of her plunder.

News Gleanings.

Joseph Knott has opened a jewelry store in Heron Lake, Minn.

O. M. Jacobson has opened a jewelry store in Guttenburg, Ia.

Porter H. Torrey has opened a jewelry store in Wellsville, N. Y.

Harry Griffith, Milton, Pa., has been succeeded by A. F. Hitchler.

Watts & Watts, Goldsboro, N. C., have been succeeded by R. A. Watts.

R. B. Rice, Cohocton, N. Y., has invented a new acetelyne gas generator.

Yon Yonson has discontinued his jewelry business at New Rochelle, N. Y.

S. W. Sturdevant has removed from Maryville, Mo., to Kansas City, Mo.

Mark P. John is now closing out his entire stock of jewelry in Pendleton, Ore.

I. Stein & Co. have decided to discontinue the jewelry business in Austin, Tex.

Benj. Westervelt is now at his home at Mount Vernon, N. Y., enjoying his holiday vacation.

Stratton & Thurston, Montgomery, Minn., have been succeeded by Thurston & Piesinger.

J. B. Jarrell has gone into the jewelry business in Durant, I. T., with a completely new stock.

A new stock of jewelry, etc, has been opened in Salmon City, Idaho, by Phil. Roche & Co.

F. Witter & Co., Storm Lake, Ia., have dissolved and F. Witter will continue the business alone.

Judgment has been rendered against Mrs. M. Adler, jeweler and pawnbroker, Lincoln, Neb., for $64.

Mrs. B. Friedlander, jeweler and pawnbroker, Fort Smith, Ark., is selling out her stock of goods at auction.

A chattel mortgage on merchandise amounting to $486 has been given by William S. Noble, Drexel, Mo.

F. B. Severs, jeweler and general merchant, Muscogee, Ind. Ter., is largely engaged in the stock business.

D. P. Hoyle has advertised that he will immediately close out his entire stock of jewelry in San Diego, Cal.

W. U. Wheeler has opened a jewelry store in New Rochelle, N. Y., with Geo. H. Taylor as his watchmaker.

Dec. 5 marked the 25th anniversary of the date that K. F. Keller first engaged in the jewelry business in Appleton, O.

A. D. Goldstone, jewelry and dry goods merchant, Des Moines, Ia., has given a chattel mortgage amounting to $450.

Joseph Neafach, manufacturing jeweler, Albany, N. Y., was the winner of the $400 piano, the door prize of the Burgess Corps fair.

P. A. Nash, jeweler for C. V. L. Pitts & Son, Kingston, N. Y., has just completed an open silver purse composed of 396 links.

H. E. Boughton has removed from Brooklyn, Ia., to Eagle Grove, and has been succeeded in the former place by C. T. Rainsburg.

H. Victor Wertz, of Wertz & Deisher, Millersburg, Pa., has purchased from I. A. Deisher his one-half interest and is now sole proprietor.

In Denver, Col., a few days ago a highwayman walked into the jewelry store of S. Tobias, 40th and Market Sts., and with a revolver forced the proprietor to give him 34 gold watches, worth about $500, and made his escape.

J. D. Manheim, representing the Syracuse Optical Co., Syracuse, N. Y., sailed for England Dec. 10 on the *Campania* in the interests of his concern.

The Grove St. Jewelry Co., 378 Grove St., Milwaukee, Wis., have been closed under a chattel mortgage for $2,500, and an auction sale is now in progress.

Col. T. G. Fitch and Ed. Vail, of Wichita, Kan., will establish a wholesale notion house in that city. An auction sale is now on at Mr. Vail's jewelry store.

We are pleased to note the convalescence of Burt Vanderpool, of Vanderpool Bros., Rochester, N. Y., who has been confined to his home by illness for several weeks.

Frederick Brookmeyer's jewelry store, Churchville, N. Y., was burglarized a few nights ago. The thieves got nothing but a case of spectacles and four boxes of cigars.

Miss Laura Wagner, who has been, off and on, conducting the jewelry store of W. C. Notestine, Duncannon, Pa., the past month, has returned to her home in Mifflintown, Pa.

Albert R. Martin sustained a considerable loss by a recent fire which destroyed not only his jewelry store, but a number of other business houses in Junction City, Ore.

Jeweler Peacock, Rahway, N. J., was unable to get his safe open a few days ago on account of one of the children closing it in such a manner as to disarrange the combination.

R. D. Currier, formerly a jeweler in Brockton, Mass. who sold the City Hall time plant to the city, was in town last week, placed the new dial in place and cleaned the mechanism of the big clock.

The plate glass window in Fred. Ward's jewelry store, Wellsville, N. Y., was broken on the morning of Dec. 14. Mr. Ward was on a step ladder fixing the large transom above when a chisel he was using fell, striking the plate at the lower corner and cracking it to the top.

A fire was nipped in the bud at Farmer's jewelry store, Oil City, Pa., last Thursday afternoon by the proprietor. Mr. Farmer had been busy all afternoon in the store, and about 3 o'clock went to the workshop back of the store proper and found some light cloth that had been suspended as a covering for some stock on shelves, was on fire. He pulled down the burning curtain and threw several pails of water where they did the most good and succeeded in getting the fire out without causing any damage or raising an alarm.

About 11.30 o'clock last Wednesday forenoon a fire occurred in the Southbridge Optical Co.'s building, Southbridge, Mass. The fire started in the lacquer room in the upper story, caused by an explosion of some of the fluid. At the time of sounding the alarm it looked as though the building was doomed, so much smoke was pouring from it. The company have a two inch connection with the city water, and two streams were quickly in operation, and in a very short time the fire was under control and the all-out signal sounded. The company's loss was some $500, fully covered by insurance.

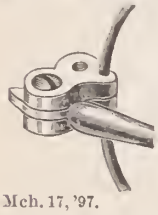
Our patented End Piece is absolutely perfect. Prevents temples becoming loose even after years of wearing.



To change lens, remove one screw, which does not disturb temple.



Pat. Mch. 17, '97.



Can remove temple without disturbing lens.

Pat. Mch. 17, '97.

It is Simple, Strong, Neat, Compact, and contains the latest mechanical ideas.

Jobbers, Retailers and Consumers all say the Providence Optical Co.'s Gold Filled Frames

Wear Well.

COMPLETE LINE. NEW STYLES.
MANY IMPROVEMENTS.

Providence Optical Co.,

7 Beverly St., PROVIDENCE, R. I.

NEW YORK:
9 MAIDEN LANE, GILL BUILDING.

Silver Mounted Leather Goods.

Pocket Books, Card Cases, Memo Books, Desk Pads, Stationery Sets, Jewel Boxes, Cigar Cases, Photo Frames, &c.

Holiday Goods for Jewelers.

TRADE R MARK **C. F. RUMPP & SONS,** ESTABLISHED 1850.

Fifth and Cherry Streets, Philadelphia: | Send for New Illustrated Catalogue. | New York Salesrooms: 621 BROADWAY.

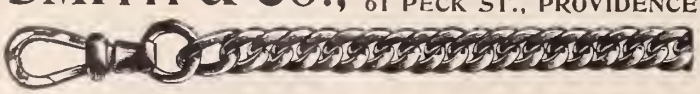


S. & A. Borgzinner,
Manufacturers & Importers,
82 & 84 Nassau St.
New York.

BUY "SIMMONS" CHAINS THEY SELL!
R. F. SIMMONS & CO. ATTLEBORO, MASS. N.Y. 9-13 MAIDEN LANE.

WM. SMITH & CO., GILL BLDG., 9-13 MAIDEN LANE, N.Y. 61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED 1854



MANUFACTURERS OF

Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

Fred Eberle will remove from Macadoo, Pa., to Girardville, Pa.

R. H. Brabb opened his new jewelry store in Ypsilanti, Mich., last week.

Wm. James has purchased the stock of jewelry of C. P. Almroth, Brookfield, Mo.

J. Roseman, Mt. Morris, N. Y., announces that he is going out of the jewelry business.

G. W. Berry, Redfield, Ark., whose store was burned out, as already reported, lost $200; no insurance.

The jewelry store of S. W. Bramley, Kingston, N. Y., has been closed by the Sheriff. Liabilities, $18,000; assets, $4,500.

Joseph Mosebacher, of Wichita, Kan., has opened a jewelry establishment in the Jones Bassett Drug Co.'s store, Coffeyville, Kan.

A large plate glass window was placed in the Daniels' jewelry shop, Rockland, Me., a few days ago to replace one broken during a storm.

A destructive fire occurred in Arcade, N. Y., on the morning of Dec. 14. Among the places burned out was W. H. D. English's jewelry store and Morse's jewelry store.

Irving E. Richmond, Newark, N. Y., is in New York taking some special courses in optical instruction. He will open his office in the Pitts block, Newark, the first week in January.

The jewelry store of E. L. Egolf, 807 N. 3d St., Harrisburgh, Pa., has been remodeled, refitted and restocked during the past few months, until it has undergone a complete change, and is now one of the finest stores in the city.

T. Zurbrugg has decided to still further extend his watch case manufacturing plant in Riverside, N. J., and will run the new building which he is now erecting back of the main building in the shape of the letter L, making it three stories high.

Jim Askew, a jewelry repairer, reported to the police of Birmingham, Ala., that last Saturday night he was held up near Enon Ridge by three colored men and robbed of three watches and about $2.70 in cash. The watches stolen were not very valuable.

S. T. Little & Sons, Cumberland, Md., have purchased the stock of watches, jewelry, silver ware, etc., of Naflin & Rogers, that city, from Gordon & Blackiston, receivers. The store was opened as a branch of their Baltimore St. house on Saturday night under competent management.

It is reported that the three story building at 404 Union St., Nashville, Tenn., will be occupied by the B. H. Stief Jewelry Co. on and after Jan. 1 next. There was a rumor afloat some time last Fall that this company had bought the corner now occupied as the Klondike Candy Kitchen, but the deal fell through.

Rhode Island Watch & Clock Co., organized at Kittery, Me., have been incorporated under the laws of the State of Maine for the purpose of the manufacture and sale of clocks and watches, with $300,000 capital stock, of which nothing is paid in. The officers are: President, Charles H. Lutts, Kittery, Me.; treasurer, Abraham C. Monfort, Providence, R. I. Other incorporators are: F. E. Powell, of Kittery; C. L. Miller, of Providence, and W. H. Peck, Pawtucket, R. I. Certificates approved, Dec. 10, 1898.

Providence.

F. Usher De Voll has opened a jewelry and variety goods store at 422 Westminster St., corner of Burrill.

An attachment by Heimberger & Lind, this city, was served last week upon the Mason Jewelry Co., Attleboro Falls.

George H. Remington, formerly salesman for Bennett & Bradford, is now filling a like position with Waite, Mathewson & Co.

F. A. Leonard & Co., successors to J. M. Chander & Co., 157 Orange St., are to be represented on the road by John W. Capron.

The vacancy caused by the death of Joseph P. Kehoe, bookkeeper for Henry Blundell & Co., has been filled by Arthur D. Ayers.

During Mr. Skuce's absence from the city for the past two weeks the enameling shop of F. J. Skuce & Co., 54 Page St., has been closed.

According to the records at City Hall, the Hanson & Van Winkle Co. have attached the property of Julius Moral of the Acme Jewelry Co.

George W. Dover, manufacturer of jewelers' findings, has recently added greatly to his factory capacity by taking the floor above the space now occupied at 235 Eddy St.

During the last week the following were among the buyers in town: Messrs. Felsenthal, Kunstadter, and Floersheim, Chicago; S. M. Stern, Philadelphia; D. Oppenheimer, Baltimore.

The New England Amusement Co. incorporated Thursday, the names appearing on the articles being Henry S. Fink, of the jewelry firm of D. C. & H. S. Fink; Solomon E. Lamson and Fred E. Tomkins. The capital stock named is $10,000.

The stock in the store of the New York Optical Association, of which Edward E. Dammers is proprietor, at 25 Westminster St., suffered considerable water damage by a serious fire which occurred in the third story of the Vinton building, in which the store is situated, Thursday morning.

Thomas Lambert and William A. Schofield, of Lambert, Schofield & Co., have dissolved co-partnership, Mr. Lambert retiring. The business will be continued by Mr. Schofield and Charles W. Battey, under the firm name of Schofield, Battey & Co. Mr. Battey has been traveling salesman for Waite, Mathewson & Co. for a number of years.

At the fair conducted for the benefit of the Odd Fellows' building fund at Attleboro last week by Orient Lodge, of which a number of Providence jewelers are members, the following donations were received from Providence firms: Foot press, Adams Bros.; upright drill, Henry Blundell & Co.; set of emery grinders, Thomas Lowe Machinery Co.; speed lathe, McWilliams Mfg. Co.; opal pin, Bruhl Bros.

The Attleboros.

F. A. Crowell has been secured to represent F. M. Ellis & Co. on the road.

Automatic fire extinguishers were installed last week in the new T. I. Smith & Co. factory.

Color Sergeant William H. Goff, Jr., of the Massachusetts Fifth, who in civil life holds a responsible position with C. M. Robbins, has secured a furlough and will make an extended tour of the prinicpal cities of the south.

Harold E. Sweet, the new salesman for R. F. Simmons & Co., has returned from his initial trip, on which he went as far west as Detroit.

The police are returning frequently in small quantities the silver scrap stolen from G. K. Webster by John P. Small and his pal, as it is supposed.

Frank Mossberg, of this town, who recently withdrew from the Mossberg & Granville Mfg. Co., Providence, is about to embark in the bicycle supply business in that city.

Mr. Kunstadter, of J. Floersheim, Kunstadter & Co., Chicago; Mr. Stern, of S. M. Stern & Co., Philadelphia, and Mr. Oppenheimer, of D. Oppenheimer & Bro., Baltimore, were among the jewelry buyers here the past week.

The Manufacturing Novelty Co. is the name of a firm of young men who started in a few weeks ago to do a mail order business. Friday they moved from their narrow quarters in the Robinson plant to larger rooms in the Holman building.

It is generally understood and given newspaper credence that Bates & Bacon have plans drawn and in contractors' hands for another fine new jewelry factory to be erected on the May burned district. At the office it is not easy to get a word of the project.

It has long been the custom of the Watson & Newell Co. to work such hours during the week as to give Saturday afternoon to the employes clear. The rush of work, however, has been so great lately that this half holiday has been omitted, while in other shops the power has been running until nine and 10 in the evening.

The end of the rush on Christmas orders is drawing near, and the jewelers are beginning to think of the orders to keep the machinery moving when the holiday season is past. The salesmen will all be starting on the road once more next week and the fortnight following, in groups of two and three. The new samples are now being packed in several offices.

The new factory of the James E. Blake Co. has been since its erection with no sign to indicate what firm was located within and has been mistaken for the public library, the court house, and other buildings. Now a monogram sign has been placed over each window, a screen sign with large letters in individual relief has been placed on the roof, and a semicircular sign appears over the arched doorway.

Two Attleboro jewelers have conferred happiness on men in the regular service within the past 10 days. Monday of last week Sidney O. Bigney, of S. O. Bigney & Co., received a letter from the men of Company I, Massachusetts Fifth, regarding the banquet with which his generosity furnished them. James E. Blake, of J. E. Blake Co., was mentioned a short time ago as giving to the same company the order to celebrate their eleventh annual banquet at his expense. Wednesday last they did so, and these two jewelry manufacturers have been raised to the position of company heroes.

Friday morning last an accident occurred at the power station of the Attleboro Steam & Electric Co., which for several hours robbed of power a dozen of the biggest jewelry shops and other business concerns of the Attleboros. The big generator showed signs of being out of order. The engineer, E. A. Washburn, started to run toward it, slipped and fell, and lay semiconscious with a dislocated shoulder. The generator burned out and the power station became utterly inactive. After several hours, repairs were made sufficient to resume operations and start the factories moving again.

Boston.

TRADE CONDITIONS.

Holiday trade has been exceedingly brisk with most of the jobbers, and nearly all the leading concerns have been busy till late at night during the entire week. A list of buyers in town would include nearly every jeweler of prominence in the State, and some from more remote parts of New England.

The December meeting of the New England Association of Opticians was scheduled for Tuesday evening, the programme including a paper on "Myopia," by president William E. Hicks, of Lowell.

Creed, Kellogg & Co., jewelers, 109 Kingston St., have been incorporated as the Creed, Kellogg Co., capital $25,000. William A. Creed is president and John W. Saladine is treasurer.

J. M. Phillips has been in Boston during the week buying goods for the store in Haverhill that he and D. H. Lovering have purchased from J. W. Merrill. Mr. Merrill is going west to locate in business.

The Towle Mfg. Co. have their headquarters for the holiday season this year in a section of the salesrooms of Tiffany & Wales, in the Jewelers building. Messrs. Colby, Roberts and Bodine have been here the past week looking after the company's interests.

John McIntyre, who stole a gold watch and chain at the store of Wilson Bros., Tremont Row, last Wednesday, was sentenced Thursday to a term in the Reformatory. He was captured before he reached the door. McIntyre told the policeman who took him into custody that he was glad to get arrested, for he was out of work, homeless and in need of food.

A number of the Tremont St. jewelers and firms doing business on nearby thoroughfares, have joined in a petition which will come before the Legislature, asking for the restoration of surface cars on Tremont St., from which they were ordered removed when the subway was completed. The signers include A. Stowell & Co., A. E. Covelle & Co. and F. B. Toppan.

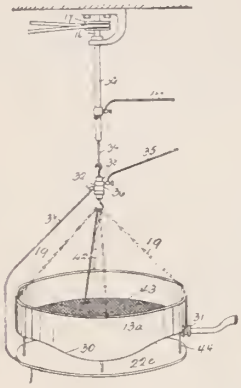
E. R. White, Buffalo, N. Y., will soon issue a neat advertising pamphlet interspersed with half tone interior views of his store.

Thos. W. Lind, 67 Friendship St., Providence, R. I., promises that his new productions for 1899 in galleries, buckles, brooches, settings, cuff buttons, etc., will include many novelties representing the new and unique designs obtained by Mr. Lind during his visit to Europe the past Summer. The lines will be ready Jan. 1. Manufacturing jewelers will find it profitable to examine them.

The Latest Patents.

ISSUE OF DECEMBER 13, 1898.

615,699. ELECTROPLATING APPARATUS. JOHN E. HARTLEY and HERBERT E. HARTLEY, Birmingham, England. Filed Dec. 28, 1897. Serial No. 663,562. (No model.)



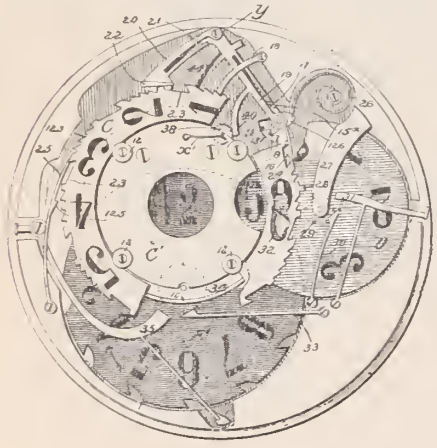
In an electroplating apparatus the combination of the cathode 13^a, and anode, rigidly connected and revoluble about a vertical axis, suspended by chains or cords 19, from stem 3^a, with electrical connections.

615,702. DISPLAY-CARD. JAMES E. HILLS, New York, N. Y. Filed Mar. 17, 1898. Serial No. 674,196. (No model.)



A display card arranged to be bent and provided with longitudinal creases and having transverse slots in combination with a fastening device in the form of a strip situated under the bent portion of the card and which in use is adapted to secure the articles mounted on the card.

615,719. DIAL-TRAIN FOR WATCHES OR OTHER PURPOSES. ERNEST KRAHENBUHL, San Rafael, Cal. Filed Oct. 21, 1895. Serial No. 565,393. (No model.)



In combination with a driving mechanism, such as a timepiece movement and movement-plate, an attachable and detachable stationary plate carrying connected indicating disks, adapted to be substituted as a whole or complete device for the usual dial; said stationary plate having such means for locating and attaching it to the movement-plate, as were or are usually provided for the said dial, and having also means for deriving from said driving mechanism an intermittent movement of said indicating disks.

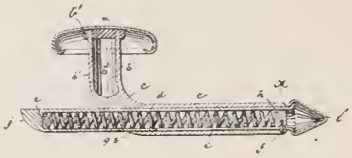
615,906. BUFFING AND POLISHING ROLL



OR TOOL. EDWARD RICHARDSON, Guilford N. H. Filed Nov. 1, 1897. Serial No. 657,012. (No model.)

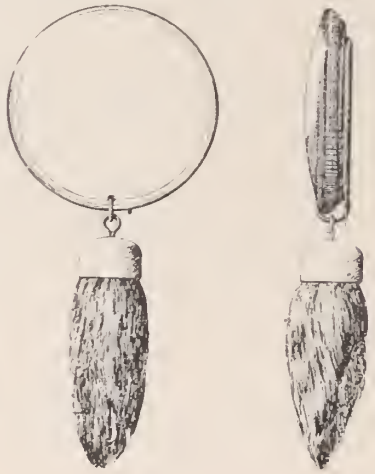
The combination in a buffing or similar roll or tool of the bar or rod F', its yielding levers, yielding springs or arms g^2 having spurs g^3 with the bar F, the yielding levers *f* provided with end-wise movement, the said bars being separated to form a recess extending from the outer surface of the roll or tool.

616,057. BUTTON OR STUD. HALSEY M. LARTER, Newark, N. J., assignor of two-thirds to Frederick H. Larter and Harry C. Larter, same place. Filed Feb. 3, 1898. Serial No. 668,920. (No model.)



The improved button herein described, comprising the head *a*, bent post *b*, having a barrel *c*, said post being formed of a piece of wire bent at right angles and at one end attached to said head *a*, and at the opposite end forming a barrel open at said end and at the angle or bend, a pin *f*, a tubular plunger arranged in said barrel and projecting out therefrom at its opposite ends, one end of said plunger being rounded in conformity to the bend in the wire and the opposite end being peripherally outwardly turned to receive and hold a conical finger-piece, said plunger being interiorly hollow to form a spring-chamber and longitudinally slotted to receive the pin *f*, a finger-piece *l*, secured upon the end of the plunger opposite the rounded end and a spring arranged within the plunger and tending to hold the rounded end of the plunger out from the bend in the wire.

DESIGN **29,783.** BADGE. BENJAMIN S. WHITEHEAD, Newark, N. J., assignor to the Whitehead



& Hoag Co., of New Jersey. Filed Oct. 21, 1898. Serial No 694,238. Term of patent 7 years.

DESIGN **29,784.** BADGE. BENJAMIN S. WHITEHEAD, Newark, N. J., assignor to the Whitehead



& Hoag Co., of New Jersey Filed Oct. 21, 1898. Serial No. 694,239. Term of patent 7 years.

DESIGN **29,787.** ORNAMENTAL BORDER FOR GLASS OR SILVER WARE. BARTON



P. JENKS, Boston, Mass. Filed Sept. 1, 1898. Serial No. 690,048. Term of patent 3½ years.

TRADEMARK **32,219.** DIAMONDS, PRECIOUS STONES, JEWELRY, SILVER WARE, GOLD WARE AND PLATED WARE. THE DUHME JEWELRY CO., Cincinnati, Ohio. Filed Oct 15, 1898.



Essential feature.—The representation of a winged female figure standing on a scroll, with her hands resting upon shields arranged one at each side of the figure, said shields bearing one the representation of a scythe and hammer and the other the representation of arrows arranged in the form of a star, a mountain-range with the sun rising between the peaks thereof, and water with a boat thereon laden with a cargo, each shield having the representation of a helmet resting on the top thereof, one of said helmets being surmounted by a griffin and the other by plumes with a scroll of leaves arranged about each shield. Used since May 5, 1897.

TRADEMARK **32,220.** STENOGRAPHIC PENS. J. ULLRICH & Co., New York, N. Y. Filed Oct. 26, 1898.

VULCAN

Essential feature.—The word "VULCAN." Used since Oct. 6, 1898.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring December 13, 1898.

250,682. CLOCK CALENDAR. JOSIAH K. SEEM, Macomb, Ill.

250,691. MACHINE FOR GRINDING SPECTACLE GLASSES. LOUIS P. VALIQUET, Rochester, N. Y., assignor to himself and Chas. J. Robinson, same place.

250,713. BUTTON OR STUD. DANIEL S. COOKE and EDWARD H. SPENCER, Jr., Providence, R. I.

250,725. IMITATION DIAMOND. JULES A. GROSSIORD Fils, Paris, France, assignor to Edward E Kipling, New York, N. Y.

250,886. ADJUSTABLE MINUTE DIAL FOR WATCHES. HENRY B. COBB, Wilmington, Del., assignor to himself and George E. Buckley, Philadelphia, Pa.

250,891. BUTTON. ROBERT S. CUTTING, Providence, R. I.

250,992. CHUCK FOR WATCH MAKERS. SAMUEL I. SNYDER, Clearfield, Pa.

Fire destroyed a portion of the business part of Yuma, Ariz., on Dec. 12, and among the business men sustaining severe loss were M. S. Darling, jewelry, etc., and Wylie & Marcella, jewelers.

Fire recently destroyed a considerable portion of the business part of Redfield, Ark. Among those who lost their stocks were G. W. Berry, jeweler, and R. C. Mashburn, also in the jewelry line.

OPTICAL DEPARTMENT.

Encyclopedia-Dictionary and Reference Handbook of the Ophthalmic Sciences.

Copyrighted 1898, by The Jewelers' Circular Pub. Co.

By R. H. Knowles, M.D.

[Commenced in issue of July 6, 1898—Continued from page 40, Dec. 7, 1898.]

Part XIII.

Blepharospath (*blef-ar-o-spath*). [Greek, *Blepharon* = lid + *spath* = a knife blade.] An artery forceps which are employed in taking up the small vessels in the eyelids.

Blepharostat (*blef-ar-o-stat*). [Greek, *Blepharon* = lid + *sto* = I stand.] The application of this term refers to that instrument, the purpose of which is to separate and hold the eyelids apart during an operation.

Blepharostenosis (*blef-ar-o-ste-no-sis*). [Greek, *Blepharon* = lid + *stenos* = a constriction.] A narrowing of the commissure between the eyelids so that the two eyelids are closer together than they should be.

Blepharosynechia (*blef-ar-o-sin-ec-i-ar*). [Greek, *Blepharon* = lid + *sun* = with + *echeo* = I bind.] A condition in which adhesive bands of lymph bind down and unite the two eyelids together.

Blepharotomy (*blef-ar-ot-o-me*). [Greek, *Blepharon* = lid + *temno* = I cut.] An operation calling for the cutting into the eyelids. Oblique Blepharotomy is an operation through the eyelids for the purpose of removing an opaque crystalline lens in an extraction operation for cataract.

Blight of Eyes (*blite*). [Not known.] An infiltration of blood within the tissues of the conjunctival membrane.

Blind (*blind*). [Anglo-Saxon, *blind* = lacking sight.] A state or condition of the eyes in which the function of sight is wanting without any reference as to the cause. The blind spot of Maryotte is the only physiological blind spot in the eyes, and it marks the place where the optic nerve perforates through the several coats of the eye, and makes its appearance in the form of the optic disc. The reason why this spot is blind is that the percipient elements, the rods and cones, are lacking altogether at this area. Other blind spots in the eye are pathological in character, as they are the results of disease, and they are known as scotoma. Blind staggers is a phrase which applies to a disease of the brain, either a functional disturbance or one in which the brain itself is involved, and is applicable particularly to horses. The symptoms are the staggering into everything and anywhere without reference to direction or place.

Blinder (*blind'-er*). [Anglo-Saxon = lacking sight.] A covering for the eyes made of dark material to protect the eyes from a too intense glare of the sunlight in instances of inflammation or irritability; also worn for the purpose of suspending the ciliary body in cases of spasm of the accommodation, so that the exact ametropic state may be demonstrated with the view of prescribing lenses for permanent relief. The blinder treatment as introduced by Dr. Gould is for the purpose of curing monocular amblyopia after the following method: The error of refraction is corrected, and if there is an insufficiency of the muscles controlling the movements of the eye, these are also relieved, and while the better eye is covered by means of a blinder, the amblyopic eye receives attention as to exercise, etc., etc. Dr. Gould introduced a new method for treating an insufficiency of the internal rectus muscle by giving orthoptic exercises from near to distant points, and by placing an extra degree prism base out. His treatment for stricture of the puncta-lachrymalis consists of the application of astringents and antiseptics conjoined with stripping the sac by means of the fingers.

Blindness (*blind'-ness*). [Anglo-Saxon, *blind* = lacking sight.] The being in the state or condition in which the function of sight is wanting. Several types may be noticed. Color blindness is that state or condition in which the color sense is partially or completely lost. (See **achromatopsia.**) Day blindness is a synonymous term with nyctalopia, and indicates the temporary state or condition of the eyes, in which the retinal elements are so sensitive to the glaring sunlight that it is impossible to employ the eyesight during the daytime. It is usually conjoined with scurvy, and may be a symptom of ophthalmia. In permanent day blindness the condition is caused by nuclear cataract, in which the pupil contracts down and permits of little light to enter the eyes and as the opacity is located in the center of the crystalline lens, it is impossible for an image to form upon the retina; but during the hours of the day and at nighttime the pupil dilates and allows of a portion of the image to focus upon the retina, and so it comes to pass that a patient who suffers from day blindness will see better during darkness or in the nighttime. This term is the opposite to night blindness, in which the permanent form is due to cortical or peripheral cataract. During the daytime the center of the crystalline lens, which is comparatively clear, permits of an image to form upon the retina, but during the nighttime the eyes demand a larger aperture through the pupil, and as the borders of the crystalline lens are opaque in this form of cataract the additional light which is required cannot enter the eyes, and there is in consequence a marked diminution of vision. Moon blindness is sometimes mentioned, and is supposed to be caused by one sleeping in an exposed place, so that the reflected light of the moon will shine into the face of the sleeping individual; sailors are said to be those who suffer from this form, but as these patients always suffer from scurvy, in addition to moon blindness, it is a difficult question as to whether the moon or the impoverishment of food is the cause of this form of blindness. Night blindness, technically hemeralopia, and day blindness, or nyctalopia, have come finally to mean nearly the same thing, and thus the term nyctalopia comes to express both states, the causes and conditions of which are nearly akin, and so with many other varieties of blindness, such as psychic blindness, mind blindness, visual logagnosia, all symptoms of aphasia, or a state in which there is a loss of comprehension of some one of the senses, due to a disease in the cortical centers of the nervous system. In the several forms of blindness just mentioned there is a lack of conscious power as to the visual organs, so that, although the image is formed, the brain does not comprehend the impression. Snow blindness is usually a symptom of ophthalmia, and is due to the bright sunlight upon the snow being reflected into the eyes of those who suffer from this inflammatory trouble.

Blue Blindness or Acyanopsia is that kind of color blindness in which there is no ability to distinguish the various shades of blue.

Bolbomelanoma (*bol-bo-mel-an-o-ma*). [Greek, *bolbos* = bulb + *melanoma* = black.] A black malignant tumor of the eyeball.

Bone (*bone*). [Anglo-Saxon, *ban* = bone.] The bones of the human body which make up the human skeleton are hard and firm, serving as a foundation upon which the other tissues of the body are builded. There are two hundred in all of these bones, seven of which constitute the sockets into which the eyeballs are placed. The sockets are nearly in the form of a pyramid, the base of which marks the boundary line of the exterior, while the apex points inward and somewhat upward.

Bohne, William. Born in Melle, North Germany, November 16, 1827. His education was obtained in his native town, and later he became a resident student in the seminary at Osnabruck for the purpose of becoming a teacher. He taught in the public schools for four years. He moved to New Orleans in 1852, and has resided there since that time. He is now seventy-one years of age, and still retains his ability to teach and to lead the minds of those who are engaged in his particular calling, that of a skilful and intelligent optician, which profession he entered during his residence in New Orleans. Mr. Bohne has written several interesting papers which have appeared from time to time, and his oration read by a confrére at the dedication of the Tolles monument at Boston indicates a true, honest, loyal heart, which manifests itself along the lines of love, mercy and humanity, and which bespeaks for him the homage of hearts that will never die. His greatest effort is his "Handbook for Opticians," in which the true spirit of the teacher declares itself, and which will continue to teach long after the shades of night have closed in upon the teacher and scenes of earth and he enters "the undiscover'd country from whose bourn no traveler returns."

Optical Department.

Bonnet's Capsule. (*Bon-nets' Cap'-sule*). [Proper name + Latin, *capsula* = a box.] That part of the capsule or covering of the eyeball from the apex to that part of the eyeball where the muscles which control the movements of the eye are inserted; while that portion which covers the anterior part of the eyeball is called Tenon's capsule.

Bonnet's Method of enucleating the eyeball consists in dividing the sclerotic coat at the sclero-corneal margin, tenotomy following in order, and finally pressure with amputation of the optic tract.

Bonzel's Method for producing an artificial pupil consists in detaching and removing the iris through an incision made in the cornea.

Boracic Acid (*bo-ras'-ic as'-id*). [Arabic, *boraq* = borax.] This acid, or, as it is better known, boric acid, is found in its native state in various parts of the world. It is employed as a very useful antiseptic in ophthalmic practice, one-half teaspoonful of which in a teacupful of hot water making a very useful collyrium with which to bathe the eyes twice or thrice daily. Biborate of sodium or common borax can be employed in the same way. Boron is the base of both boric acid and borax.

Bowman's Membrane (*Bow'-man's mem'-brane*). [Proper name + Latin, *membrum* = limb.] The thin substructure of the anterior layer of the cornea, called in honor of Dr. Bowman, who also introduced an operation for the removal of conical cornea, the technique of which called for the amputation of the extreme portion of the tumor, and then stitching the edges together. Dr. Bowman was the first to perform the double needle operation for absorption of soft cataract, in which the two needles were introduced at the same time, pointing in an oblique manner so that the two points of the needle would meet, and after making a comparatively wide sweep, so that the lens substance would be torn, the needles were quickly withdrawn. His operation for removing the eyelids, which turns out the radical cure for ectropion, is to cut away all the cicatricial tissue, and replace the same by new tissue from the cheek. His operation for iridectomy, made by Graeffe's knife followed by the scissors, produces an artificial triangular pupil in the upper part of the eye. For stricture of the lachrymal apparatus at any of its points he slits the canaliculus, and then plunges the probe through the nasal duct. Descemet's membrane in the posterior epethelial membrane of the cornea is known also as Bowman's lamellae of the cornea. The same layer is also known as Demour's membrane. The muscle of accommodation, the ciliary body so-called, is also known as Bowman's muscle To Dr. Bowman belongs the credit of reviving an obsolete operation of ligating the pupil by an incision made in the borders of the iris. He also produced a fistulous opening upon the conjunctiva in order to close a fistulous opening from the lachrymal gland, and which had its outlet through the lids or even out upon the cheeks. Dr. Bowman also invented a set of lachrymal probes, called after his name, Dr. Bowman's tubes, which permit of air or fluid substances to pass between the layers of the cornea.

(*To be continued.*)

Superiority of American Spectacle Mountings.

THE following extract from the annual report of Consul Covert, at Lyons, France, is of decided interest to the optical industry:

"An optician who passed some years in the United States says that the American mounting for spectacles and eye glasses is the best in the world, and that he possessed a quasi-monopoly in certain lines of goods, because he bought the Franklin glass with its frame in the United States. He volunteered the information that French dealers are generally ignorant of the merit of the American mounting."

This excellent opportunity for the introduction of American optical goods should not go unheeded by our manufacturers. They have the field before them and should work it for all it is worth. Consul Covert says that people in his district prefer articles made in the United States to those of other countries. American inventive skill is well known and is expected to maintain its reputation by keeping some new and useful contrivance always before the world. Our manufactures are known to be so superior in finish, in smooth and easy working, that Europeans willingly accord to them the palm of superiority.

Interesting Meeting of New York City Opticians.

THE monthly meeting of the Optical Society of the City of New York was held at the Fifth Ave. hotel Wednesday evening. Prof. Fox delivered a lecture on "Lenses and Refractive Indices," and in conjunction with this lecture exhibited a very interesting original chart. By this chart any optician, without any previous mathematical training, would be able to determine the proper radii of curves to obtain a given focus upon a given index of refraction. The chart consists of a series of geometrical squares and from the lower left hand corner extending upward toward the right is a parabolic curve whose position varies according to the index desired. The chart is also serviceable in obtaining conjugated foci of any lens where the index of refraction and radii are known. The chart was generally considered by the opticians present as being one of the greatest devices in optics from a practical standpoint that have been made in some years.

The routine business was then accomplished and L. L. Ferguson delivered a lecture on "Spectacle and Frame Fitting," illustrating it with sketches on the blackboard and by pen and ink drawings. The next meeting of the Optical Society, which will be held the second Wednesday in January, is the annual meeting at which officers for the ensuing year will be elected. President Ferguson appointed a committee to bring in nominations to be acted upon by the society. This committee consisted of H. W. Appleton, J. G. Freeman and F. A. Woll. President Ferguson himself informed the society of his disinclination to run again for that office, and requested that he be not nominated. He gave as his reasons the fact that his time was now taken up by other business and also said that he considered rotation in office as being necessary for the success of the organization.

Girl with a Monocle.

A PRETTY girl was the observed of all observers on Fifth Ave. one day last week. Her stunning gown and hat and furs were models of quiet elegance. Her face was better than pretty. It was handsome, in a clear cut, intelligent, aristocratic way, but it wasn't her beauty nor her clothes that made everyone look at her a second time, and caused a sensation when she climbed into a stage. Into one of her eyes was screwed a monocle, and, with the glass, she wore the expression of stony immobility which one is wont to associate with the monocle chappy. The girl seemed quite unconscious of the interest she was exciting, but, in the stage, every eye was fixed upon her. The fascination of the monocle was upon the crowd. Everyone watched with bated breath to see the glass drop, and when it did a sigh of relief ran through the stage.

"That's the first time I've ever seen a nice looking woman wearing a monocle over here," commented a swell, gray haired woman in the corner seat, "but perhaps she is English. I know any number of English women who wear monocles, and the Marchioness of Hamilton has worn one ever since she was a young girl. The custom is growing in London, but I hope we are not going to see it adopted here."—*The Sun.*

A Watchmaker's Skill in Mechanics.

A PERFECT working steam engine which is only 1⅞ inches long, 9-16 of an inch wide, and stands ⅝ of an inch high, measuring to the top of the fly wheel, has been completed by A. G. Root, jeweler, Danbury, Conn. It is complete in every detail and works with all the perfectness of a practical working engine. The stroke of the engine is 3-16 of an inch, the diameter of the cylinder is ⅛ of an inch, inside of course, and the length of the cylinder is 7-16 of an inch over the outside. This steam chest is 5-16 of an inch long and 3-16 wide. The main shaft of the engine is 9-16 of an inch long, while the fly wheel which it supports is 9-16 of an inch in diameter, and the band of the wheel is 5-32 of an inch wide. The main shaft is only 1-16 of an inch in diameter, the piston rod is only 3-64 of an inch in diameter, and the valve rod is less than 1-32 of an inch

99 Optical Ads $1.00

Plain, Original Talks in Type, suitable for newspapers, cards or folders. 40 to 100 words in each ad. Printed. No samples, but money back if you want it. I carry a page ad. in "Optical Journal" and ¼ page in "The Keystone" and "American Jeweler"—that's reference enough.

WM. E. HUSTON, OPTICIAN, GREENFIELD, IND.

in diameter. These dimensions were taken by a practical engineer, who said that it was the the most remarkable engine that had ever been built, a real work of art. He also figured out the working qualities of the machine in horse powers, at 200 strokes to the minute with 10 pounds pressure, as .000,024 or 24-100,000 of a horse power. Mr. Root weighed the engine on his jeweler's scales, with the base on which it stands and the steam supply pipe, and it weighed but eight pennyweights, troy. As the base probably weighed considerably more than the engine itself, its very infinitesimal size will be understood.

Mr. Root had been at work several months, at odd moments, on the building of this wonderful machine, and made every portion of it, even to the screws, with his jewelers' lathe, files and tools. It is built entirely of brass and steel, with the exception of the feed pipe, which is a small piece of gold tube. Some of the screws in the engine are as small as the smallest screw used in a watch, perhaps smaller than a large hair, and have over 200 threads to the inch. One screw is so small that it has only three threads. The threads on these screws are so fine that they cannot be distinguished with the naked eye. Mr. Root had no steam power handy, so he arranged his engine for air power, it being therefore necessary to make the air chest a little different than if it had been a steam chest. The power which he now uses to run it is obtained from the air pressure of a bicycle inner tube tire when pumped moderately full. As one may see it running in his store on Elm St. it is a remarkable little curiosity, smaller than a toy, more minute than a watch, and yet a perfect working engine. Mr. Root intended that it should me the smallest ever built.

Four Receipts for Cleaning Tarnished Silver.—Silver which has become much tarnished may be restored, it is said, by immersion in a warm solution of one part potassium cyanide to eight parts of water. (This mixture is extremely poisonous.) Washing well with water and drying will produce a somewhat dead white appearance, which may be quickly changed to a brilliant luster by polishing with a soft leather and rouge. (2.) A fresh concentrated solution of hyposulphite will dissolve at once the coat of sulphide of silver, which is the cause of the blackness produced by mustard, eggs, etc., or anything containing sulphur. (3) Precipitated chalk, 2 ounces; ammonia water, 2 ounces; methylated spirit, 3 ounces; water to 20 ounces. (4) Precipitated chalk, 8 ounces; spirit turpentine, 2 ounces; alcohol, 1 ounce; spirit camphor, ½ ounce; ammonia water, 2 drachms.

"Our deliveries don't seem to satisfy anybody," remarked General Manager Cutter of the Elgin National Watch Co.; "but we are working full force and full time." As to the future, he said: "We see no reason why we should diminish our efforts in 1899. We intend to work next year even harder than in 1898, and all our information warrants us in pushing preparatory work with that end in view."

A Birth Month Gem Poem.

IN an advertising booklet issued by Ambrose Kent & Sons, Toronto, Can., appears a birth month gem poem which is reproduced below:

JANUARY.
If you wish to cherish friendship true,
Win sympathy in all you do,
Then wear this gem of warmest hue—
The Garnet.

FEBRUARY.
From passion and from care kept free,
Shall February's children be,
Who wear so all the world may see—
An Amethyst.

MARCH.
Who, on this world of ours, her eyes
In March first opens shall be wise,
If always on her hand there lies
A Bloodstone.

APRIL.
This sparkling gem, both bright and fair,
Each one in April born must wear,
Or tears of sad repentance bear—
A Diamond.

MAY.
Born in the flowery month of May,
You'll be a happy wife some day,
If you take with you on life's way
An Emerald.

JUNE.
June's child may health and wealth command
And all the ills of age withstand
Who wears a ring upon her hand
Of Pearl.

JULY.
And those who in July are born,
No trouble shall their brow adorn,
If they this gleaming gem have worn
The Ruby

AUGUST.
When youth to womanhood has grown,
The August-born unloved and lone
Must live, unless they wear this stone—
A Moonstone.

SEPTEMBER.
If on your hand this stone you bind,
You in September born will find
'Twill cure diseases of the mind—
The Sapphire.

OCTOBER.
October's child is born to grief,
But with one charm there comes relief,
If in it you but place belief—
The Opal.

NOVEMBER.
Who first comes to this world below
With drear November's fog and snow
Emblems of lovers true must show
A Topaz.

DECEMBER.
Success will bless whate'er you do,
You of December's birth, if you
Place on your hand a stone of blue—
A Turquoise.

J. R. Davidson, of T. Zurbrugg & Co., says that so far the season has been better than any in 10 years past for fine diamond mounted and heavy ornamented cases in all sizes. And a Chicago jobbing house adds: "We have found it so. It shows people have money, and are buying higher priced watches."

Clean Silver As You Clean Your Hands



—not with acids or cheap, coarse material, but with a cleaner. Do you use a cheap rosin laundry soap on your hands?



SILVER CREAM

simply cleans: it removes dirt and tarnish and leaves the silver in its natural condition.

In order to introduce **Silver Cream** to new customers we are making this extremely liberal offer:

Send us an order for half a gross of half-pint bottles, the 25-cent size. The price is $9. With the order we will send you free one gross of 1-ounce sample bottles with your name and address on the labels, also a nickeled display stand for displaying the polish on the counter, together with circulars and show cards.

Send for our handsome Catalogue and a sample of Silver Cream—mailed free on application.

J. A. WRIGHT & CO., KEENE, N. H.,

Makers of the famous RED STAR CLEANING POWDER.



Brooklyn Eagle Solid Gold Watch Cases.

The "Brooklyn Eagle" Cases are made throughout of one quality gold and **are guaranteed to assay 8 karat.**

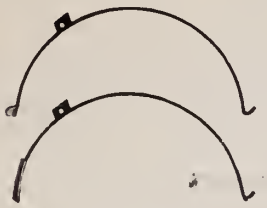
The gold value is greater than that of any other case of the same price.

Case **No. 870540,** which has been so extensively advertised, was an **Eagle Case,** and the assay shows it to be $8\frac{16}{100}$ **karat fine.**

JOSEPH FAHYS & CO.,

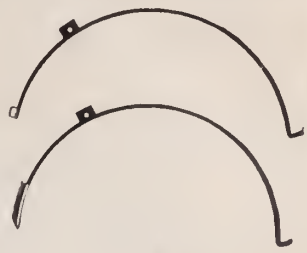
Established 1857.

FAHYS BUILDING, NEW YORK.



0 Size

DO YOU KNOW

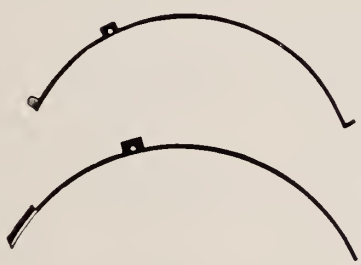


6 Size.

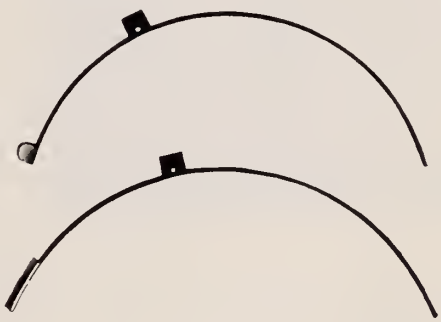
THAT the illustrations on this page represent the exact thickness of springs now used in all gold cases of the sizes specified, known as Brooklyn cases and bearing the trade mark

B.W.C.CO.
WARRANTED
→14K←
U.S. ASSAY.

IT IS A FACT and represents true progress, as these Patent springs are not only the **LIGHTEST AND THINNEST** Watch Case Springs used in Gold cases of any make, but they are also the most durable. When you buy 14k. cases in O, 6, 12 or 16 size, remember that the B. W. C. Co. cases have less base metal than any other brand of Gold cases, whether hand made or machine made; and the weight of a B. W. C. Co. 14k. case represents a greater proportion of 14k. gold than does the weight of any other case.



12 Size.



16 Size.

We will send, on request, a sample of these springs to any retail jeweler, free of charge.

JOSEPH FAHYS & CO.,

FAHYS BUILDING, NEW YORK.

Our New Line of Goods

For the

Jewelry and Fancy Goods Trade

is unequalled in Artistic Designs and Attractive Finishes.

Vases, Pitchers, Jardinieres, Etc.,

in Plain and Decorated,

BALEARIC, CERISE, RHODIAN and other FINISHES,

the handsomest ever put on metal.



Gold and Onyx

TABLES AND JARDINIERE STANDS, CANDELABRAS, FIGURES, BUSTS, Etc.

Reception Lamps

with the celebrated "B. & H." or "B. & H." Radiant Burner.

THE FINEST LINE EVER PRODUCED.

The Trade

are cordially invited to inspect our productions at our salesrooms.

Bradley & Hubbard Mfg. Co.,

NEW YORK, 26 Park Place to 21 Barclay Street. BOSTON, 160 Congress Street. CHICAGO, 204 Masonic Temple. PHILADELPHIA. 714 Betz Building.

Factories and Main Office, MERIDEN, CONN.

PAIRPOINT MFG. CO.

46 Murray St. (First Flight), New York.



NEW SAMPLES.

Fine Cut Glassware, Fine Decorated Lamps, Fine Decorated Jewel Boxes, Toilet Articles, Etc.

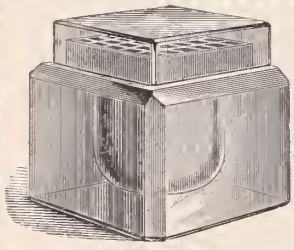
Owning and operating the celebrated

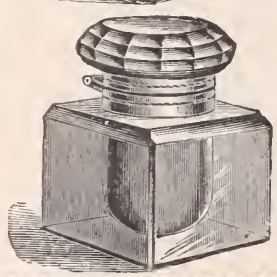
Mount Washington Glass Co.,

NEW BEDFORD, MASS.

Dealers are cautioned against handling Cut Glass bearing our Bull's Eye designs covered by Patents Nos. 28,178 and 28,179, unless the same are labeled

PATENTED JAN. 18, 1898.





A. A. WEEKS,

11 GOLD ST., NEW YORK,

Manufacturer and Importer of

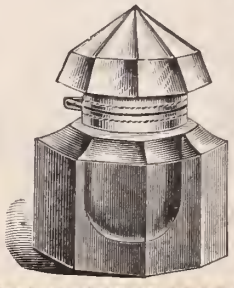
CUT AND PRESSED

INK STANDS

For Mounting Purposes.

We carry in stock a large assortment ready for

Immediate Delivery.





ALWAYS RELIABLE.

WORLD RENOWNED.

...The... "Best" There Is.

WM. F. NYE,

New Bedford, - Mass.

CHAS. ROSE

PERMANENT PHOTOGRAPHS ON WATCHES $1.00

Office and Studio, 108 Fulton St., N. Y.

A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS, BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.

JACOT & SON, IMPORTERS,

STELLA AND IDEAL MUSIC BOXES.

39 UNION SQUARE, - N. Y.

Leys Trout & Co. Leys Trout & Co.

Manufacturers of

Jewelry and Novelties,

Prescott Bldg., - - - John St., N. Y.

"TRADE-MARKS

of the Jewelry and Kindred Trades,"

with a Supplement just issued, contains

Over 2,250 Marks

comprising every mark in the trade. Handsomely Bound in Cloth. Artistically Printed, Systematically arranged and Indexed.

Book and Supplement - $3.00

THE JEWELERS' CIRCULAR PUB. CO.,

11 John St., cor. Broadway, N. Y.



Imports of Pottery, Porcelain, Marbles and Bronzes.

ARTICLES AND COUNTRIES.	October.		Ten Months Ending October.	
	1897.	1898.	1897.	1898.
Earthen, Stone and China ware (dutiable):				
China, Porcelain, Parian and Bisque—				
Not decorated or ornamented	$57 421	$98,696	$1,187,616	$802,628
Decorated or ornamented	586,323	747,286	6,029 443	5,009 552
All other	19,086	20,409	266,718	284 649
Total	$662,830	$866,391	$7,483,777	$6,096,829
Earthen, Stone and China Ware, Imported from—				
United Kingdom	$240,245	$239,640	$3,097,231	$2,404,565
Austria-Hungary	48,579	61,689	462,624	420,176
France	124,007	230,912	1,284 634	869,327
Germany	213,273	263,695	2,218,270	1,974,951
Other Europe	11,083	18,972	78,943	132,251
Japan	21,404	47 813	305,372	247,178
Other Countries	4,239	3,670	36,703	48 381
Total	$662.830	$866,391	$7,483,777	$6,096,829
Marbles, and Manufactures of	$35,409	$67,741	$740,617	$610,951
Bronze Manufactures	$46,688	$48,616	$440,227	$408,722

An Important Pottery Decision.

A DECISION that is of the utmost importance to the Rookwood pottery, and, in fact, all other similar establishments engaged in the manufacture of art pottery, was rendered by United States Judge W. H. Taft recently in the United States Court at Cincinnati, O. The decision was in the suit filed some time ago by Miss Laura Fry to restrain the Rookwood Pottery Co. from infringing on what she claimed her patent right on a method which is an improvement in the art of decorating pottery ware. The decision is of much importance to the famous Rookwood pottery, because of the fact that, had Miss Fry's contention been sustained, it would have deprived that establishment of the use of a method that contributes much to the excellency of the product which has made the name Rookwood celebrated among artists and lovers of decorated ware. In her suit Miss Laura Fry, who was formerly connected with the Rookwood Pottery, claimed that she had patent rights on a system of applying coloring to the clay used in the manufacturing of pottery.

In the decision, Judge Taft gave a brief résumé of the history of the art of decorating pottery, and in considering Miss Fry's claim to patent rights shows that while she holds copyright papers they are practically invalid because of the fact that she did not discover the process, and that it was in practical application some time before the plaintiff first lay claim to the right of discovery. The court holds that the plaintiff's patent is void for want of invention, and in dismissing the bill filed against the Rookwood Co. he says:

It appears from the evidence that Miss Fry first used an atomizer upon clay in her work as designer in the Rookwood pottery, and that its success as a means of applying color there was developed with the materials and appliances of the Rookwood Pottery. She does not seem to have thought that she invented or discovered anything patentable in the use of tbe atomizer for this purpose until Mr. Taylor, manager of the Rookwood Pottery, nearly two years after she began using it, and after she had left the employ of tbat pottery, wrote to her and suggested that she take out a patent for the process. In the course of the correspondence he said that it was doubtful wbether the process was patentable, in view of the Walkup patent, but that if it could be obtained it would be useful for the pottery to hold such a patent as an obstacle to dishonorable competition by former employes, from which the pottery had already suffered. He proposed, on behalf of the pottery, to pay all expenses of procuring the patent. Miss Fry, because of her gratitude to Mrs. Storer, then the owner of the pottery, professed entire willingness to have the process patented and to let the pottery have it if she would be permitted to use the process herself.

After reciting the history of the negotiations between the Rookwood people and the plaintiff regarding the compensation to be paid her in lieu of all claim to the alleged patent, and to insure, if possible, to the Rookwood people the exclusive right to the system, negotiations which fell through, the court concludes with a suggestion that, had the pleadings of the plaintiff been properly made and the fact been established that the patent was valid on the main point, proceeding to require the Rookwood Co. to secure from her a license by a stated consideration might have been implied.

The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

HANDSOME CRYSTAL REGULATORS.

SOME especially handsome crystal regulators were received from Europe last week by the F. Kroeber Clock Co. and are now to be seen at their salesrooms, 360 Broadway, New York. These clocks contain only rich and striking styles in the new shapes of this year, and many are distinct novelties. Most of the pieces are handsomely enameled in cloisonné and a number show green onyx bases and tops instead of gilt. The company's other clock lines, particularly the domestic pieces of their own manufacture, are now replete with all the most popular styles of the season.

*

CHRISTMAS NOVELTIES IN ART METAL GOODS.

CHRISTMAS novelties in art metal goods, which have already become quite popular, are to be found in the new line of smoking sets shown by H. L. Judd & Co., 87 Chambers St., New York. These are of spelter bronze, consisting of a match box, cigar holder and figure of a dog, generally pointer or mastiff, which is finished in the natural color of the animal. Six different varieties are shown, in each the dog, which is the central figure, being in a different position. The match box and cigar holder appear in the forms of miniature barrels.

*

EXHIBITION OF POTTERY AND CHINA.

THE New York Society for Keramic Arts held their seventh annual exhibition Tuesday and Wednesday of last week at the Waldorf-Astoria hotel, New York. Many new ideas in pottery and china decoration appeared among the exhibits, and the collection of china displayed, as well as the general character of the decorations, was generally admitted to be finer than ever shown at any previous exhibition of the society. Among the most interesting features were a dozen dinner plates, by Mrs. Anna B. Leonard, the design adapted from the Russian; a Japanese plaque, by Miss Mary A. Neal; beautiful miniature work, by Mrs. Martha J. Shaw; a tobacco jar in interglaze work, by Miss Henrietta Barclay Wright; attractive work in mushrooms, by Miss Florence Allen and George F. Collins, and a set of dessert plates, by Miss Helen B. Fogg. THE RAMBLER.

Some Stray Finger Ring Lore.

RINGS were worn in the earliest ages, when they were a sign of power. Authority was conferred on a person by the bestowal of a ring. For instance, Pharaoh, when he appointed Joseph to be a ruler over Egypt, drew the ring from his finger and put it on that of Joseph, as a sign of the authority with which he had invested him. The old Greeks and Romans also used both gold and iron rings. The British Museum contains various interesting specimens of both kinds. The Anglo-Saxons also made use of rings, and frequently the name of the owner was engraved in them. When William de Belmeis presented a tract of land to St. Paul's church, he ordered that his gold ring, set with a ruby, should be attached together with the seal to the title.



FIG. 1.


FIG. 2.


FIG. 3.

So-called twin rings, Fig 1, were in early ages used at engagements as well as marriages. One of these peculiar rings was last century found in Horseleydown, England, and exhibited by the Society of Antiquarians in 1800. It was composed of two detachable hoops, one of which each of the engaged parties wore during the time of engagement, but at the marriage the two hoops were joined again, and served then as symbol of unity. The custom of giving a ring to the bride at the marriage has been taken from the Romans. Instances are on record that when the marriage ring was not forthcoming at the proper moment the key of the church was used in place. The following notice, which appeared in 1659, throws some light on the custom of that time:

"Lost, a ring, which was an engagement ring, wrapped with black ribbon, and two small rings tied together with a lock of hair; the ring bore the inscription, 'United hearts die, when parted.'"

Rings were also used as protection against epilepsy, and for this purpose blessed by the Kings of England on Good Friday. On one of these occasions, three young men gave out of charity three sixpence pieces to a woman who suffered with this ailment, to be cast into a ring for the relief of the patient.

The British Museum contains several historical rings. One, Fig. 2, belonged to Mary, Queen of Scotland. It contains the initial letters of Mary and Darnley, and may be seen at South Kensington. Another ring, Fig. 3, is intimately connected with the last moments of Charles I.; it was exhibited several years ago, at the time of the exhibition of the Stuart treasures. It contains a portrait of the king, and is said to have been given shortly before his execution to the Bishop of London, Juxon, who accompanied the king to the scaffold.

Another ring of surpassing great historical interest is the celebrated hoop presented by Queen Elizabeth to the Earl of Essex, at the time when he was her favorite; she told him, should he ever come into trouble, no matter what, he should send her the ring. The occurrence when Essex was condemned to death and sent her the ring which she did not receive, is one of the most tragical on the pages of history. The ring was by Essex sent to his cousin, Lady Scrope, but the messenger handed it by mistake to the Countess of Nottingham, whose husband was one of the enemies of Essex, and the ring was never handed to the queen. Years afterward, when the countess was dying, she sent for the queen, confessed her guilt, and asked forgiveness. But Elizabeth was so enraged that she violently shook the dying woman, damned her, etc., and refused her forgiveness. The ring itself is enameled blue, and has a small portrait of the queen.

Not many years ago it was the custom to distribute a large quantity of rings at the occurrence of some important event. When Queen Victoria married, several dozen of rings were presented to important personages. Each ring bore her portrait, but it was so small that a magnifying glass had to be used to recognize it.

A Rare Sapphire.

IN Ceylon a sapphire has been found which is no less remarkable on account of its size than on account of its transparency and the magnificent optical effect produced by it. Its weight is 638 karats; it is dark milk blue, perfectly transparent and flawless. Larger stones have already been found, but they have generally, if not always, been dim and dirty, instead of possessing the clear, transparent color of the gem. Furthermore, it has a property which is occasionally met with in faintly cloudy or milky Ceylon sapphires, and sometimes also in other stones, and which considerably increases their value in the eyes of those who believe in the hidden qualities of precious stones, *i. e.*, to give health and luck to their possessors. It is a "star sapphire." That is, since it is cut *en cabochon*, it shows a handsome shining star, whose six rays start from the vertex, the latter changing its position according to the source of light. When two or three light givers are employed, two or three stars are seen at the same time. By further cutting, the beauty of the gem is said to be able to be increased still more, though at the expense of its size.—London *Watchmaker, Jeweler, Silversmith and Optician.*

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,
MAKERS IN THE HIGHEST QUALITY OF
Fine, Plain, Complicated And Decorated Watches
IN 15 DIFFERENT SIZES. INTERCHANGEABLE PARTS.
NEW YORK OFFICE, 68 NASSAU ST. ALFRED G. STEIN, Representative.

Established 1879. Manufacturer of
LOUIS W. HRABA, **Fine Leather Goods**
29 East 19th St., New York. Exclusively for the Jewelry Trade.

VICTORY
Beckons the jeweler whose stock includes a complete line of
..Rogers & Hamilton Ware..
A perfect plated ware. Fall lines now ready.
The Rogers & Hamilton Co., WATERBURY, CONN.
"Our Ware Wears Well."

H. M. RICH & CO.,
Jewelry - Auctioneers,
21 School Street,
BOSTON, MASS.



$24 GROSS. $36 GROSS $48 GROSS
LOOKS LIKE GOLD, SOUNDS LIKE GOLD, WEARS LIKE GOLD.
And will Stand a Gold Acid Test
WM. LOEB & CO., Providence, R. I.
MAKERS OF W. L. & CO. RINGS.

ESTABLISHED, 1876.
E. J. GREGORY
JEWELER'S AUCTIONEER
JEWELERS BUILDING.
ROOM, 63 BOSTON, MASS.

WOOD & HUGHES,
STERLING SILVERWARE MANUFACTURERS
New York Agents for the Derby Silver Co.,
FINE QUADRUPLE PLATED WARE.
No. 24 JOHN STREET, NEW YORK.
206 Kearney Street, San Francisco, Cal.
HASKELL & MUEGGE, Agents.

C. RECH & SON,
...Makers of...
Fine Gold Chains,
40 Crawford St., NEWARK, N. J.

W. C. A. WESTPHAL,
WATCHMAKER,
41 Maiden Lane, NEW YORK.
Established 1892. Telephone, 3634 Cortlandt.
Estimates, Repairing, Adjusting of Chronometers, all Complicated Watches and Fine Time Pieces
DEMAGNETIZING.
Watches made Non-Magnetic.
Fine Wheel and Pinion Cutting

A. WALLACH & CO.,
Manufacturers of
Gold and Silver Purses, Solid Link Lock Bracelets, Ribbon Fob Chains and Antique Seals.
39 Maiden Lane,
L. Rosenberger.
M. Rosenberger. **New York.**
Established 1848

AJAX INSULATORS.
PATENTED OCTOBER 28, 1889.
THEY are Cheap; THEY Reduce Wear and Tear of the Case;
THEY Protect from all Ordinary Magnetic Influences.

Perfect in Action. Convenient in Use.



Educate Your Customers by Talking up Ajax Watch Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.
FOR SALE BY JOBBERS.
MANUFACTURED BY
The Newark Watch Case Material Co.,
19 WARD STREET, NEWARK, N. J.
Sole Agents, HENRY ZIMMERN & CO., 47 Maiden Lane, New York.

KETCHAM & McDOUGALL,
MANUFACTURERS OF
GOLD AND SILVER
THIMBLES
ESTABLISHED 1832.
M K & D
TRADE-MARK.


No. 149


Pat'd Nov. 20, '94.

And the improved
Automatic Eye-Glass Reel.
SEND FOR CATALOGUE C.
37 MAIDEN LANE, NEW YORK.

Mercantile Fountain Pens.
NEW COUNTER SHOW CASE,
Containing one dozen FOUNTAIN PENS, ASSORTED—Plain, Chased and Gold Bands.
1-3 doz. No. 1; 1-6 doz. No. 3; 1-6 doz. No. 4; 1-6 doz. No. 1 Gold Band; 1-6 doz. No. 9 Gold Band.
Glass top, sliding tray. Has space for surplus stock and boxes.
TRADE PRICE, $15.00 DOZ. NET.



AIKIN, LAMBERT & CO.,
Manufacturers Gold Pens, Pencils, Toothpicks, &c.,
19 Maiden Lane, New York.
General Agents PAUL E. WIRT FOUNTAIN PENS.

CHAS. F. WOOD & CO., DIAMONDS

1 MAIDEN LANE, NEW YORK. *NOTE CHANGE OF ADDRESS.* IMPORTERS AND CUTTERS.

Loose Diamonds AND Mounted Jewelry.

Have you an order for a pair of 5 carat Diamond Earrings?
Or an order for a $500 Brooch?
If so, write to us for a selection package.

R., L. & M. FRIEDLANDER,

Diamonds, American Watches, Jewelry,

30 Maiden Lane, New York.

Branch Office: 97 HATTON GARDEN, LONDON, ENGLAND.

We have just issued our Semi-Annual Pocket Price List of American Watches. Send for one if not received.

HALL CLOCKS.



TRAVELING CLOCKS.
GILT REGULATORS.
SWISS REGULATORS.
MANTEL CHIME CLOCKS.
BRONZES, VASES, MINIATURES.

Harris & Harrington,
32 and 34 VESEY ST., NEW YORK.
Sole Agents to the Trade for J. J. Elliott & Co., London.

ROYAL WORCESTER PORCELAIN

Decorations and shapes which cannot be seen elsewhere. The very latest examples from this celebrated pottery.

Le Boutillier & Co.,
Importers and Jobbers,
18 E. 17th St.
New York.

FERD. FUCHS & BROS.
SILVERSMITHS.
MAKERS OF STERLING SILVERWARE,
34 East 29th St., - New York.

WALTER E. HAYWARD,

SUCCESSOR TO HAYWARD & SWEET.

....MANUFACTURING JEWELER....

Silk Vests, Fobs, Buttons, Charms, etc.

ATTLEBORO, MASS. NEW YORK OFFICE, 21 Maiden Lane.

L. LELONG & BRO.,

Gold and Silver
REFINERS,
ASSAYERS and
SWEEP SMELTERS.

Southwest Corner of
HALSEY and MARSHALL STREETS,
NEWARK, N. J.

Sweepings a Specialty.

PROVIDENCE STOCK CO.'S CHAINS

100 STEWART ST., PROVIDENCE, R. I.
11 JOHN ST., NEW YORK.
SILVERSMITHS' BLDG., CHICAGO.

BRACELETS, LORGNETTES. VEST, DICKENS, PONY, BICYCLE **CHAINS.**

ALBERT LORSCH. TELEPHONE CALL, 746 CORTLANDT, N. Y. ALFRED KROWER.

ALBERT LORSCH & CO.,

LORSCH BUILDING.
37 & 39 MAIDEN LANE, N. Y.

167 WEYBOSSET ST.,
PROVIDENCE, R. I.

Importers of

DIAMONDS,

MÊLÉE AND SMALL BRILLIANTS, ALL SIZES AND GRADES.

ROSE DIAMONDS, PEARLS, OPALS, RUBIES, SAPPHIRES, OLIVINES, ETC.
....IMITATION STONES, NOVELTIES....

WE WILL FILL ALL ORDERS FOR HOLIDAY TRADE WITHIN 24 HOURS AFTER THEY REACH THE FACTORY.

S. O. BIGNEY & CO.'S

HIGH GRADE CHAINS. QUICK SELLERS AND LEADERS IN STYLE AND FINISH.

Armstein Bros. & Co. IMPORTERS AND CUTTERS OF Diamonds 65 Nassau St. Cor. John. NEW YORK.

DIAMONDS Importers and Cutters. L. & M. KAHN & CO., 172 Broadway, Cor. Maiden Lane, N. Y. DIAMONDS

29th YEAR. LARGEST CIRCULATION OF ALL THE JEWELRY PUBLICATIONS OLDEST OF ALL THE JEWELRY PUBLICATIONS. VOL. XXXVII



THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW.

Corbin Building, 11 John St., Corner Broadway, New York
Copyrighted by THE JEWELERS' CIRCULAR PUB. CO.
Entered at the Post Office in N. Y. as second class matter.

VOL. XXXVII. NEW YORK, WEDNESDAY, DEC. 28, 1898. No. 22.

The Royal Plate at Windsor Castle.

[Reprinted from *The Pall Mall Magazine*, by special arrangement with the publishers.]

[*Commenced in issue Dec. 7, 1898.*]

PART IV.

AND now perhaps it is as well to destroy a long cherished illusion. One is constantly hearing of the great gold services at Windsor. There are no such things. The so-called gold plate is mainly silver gilt. There are, of course, here and there a few vases, dishes, etc., in pure gold, but they are comparatively few in number. The reason is not far to seek. Independently of its enormous cost, the weight of real gold plate would be so great as to render it practically useless. Take, for instance, the famous Emperor's service, which is only used for crowned heads, and of which it has been jocularly said that it cannot be burgled, as it would require a special train for its removal. Some of its epergnes weigh, as it is, several hundredweights. Consider their weight in gold! Even of the ordinary flat dishes, of which there are dozens, two or three are quite as many as one ordinary man can carry, without considering the weight of the viands they are meant to contain. Seven or eight of the plates, with their thick gadroon edges, again make one man's load; while the great candelabra if made in gold would be practically immovable. As an example of the weight of gold plate, one has but to lift one of a pair of flower baskets presented to Her Majesty on the occasion of her Jubilee. Here we find an ornament not more than twelve inches by eight, with a plain twisted handle to imitate basket work, which must weigh at least nine to ten pounds! A dinner plate of standard gold would weigh more than one and a half times as much as a silver one of the same size, and be worth for metal alone about £120.



SILVER ROSE-WATER FOUNTAIN, DESIGNED BY H. R. H. THE PRINCE CONSORT.

Now we will turn to the period popularly known as "Queen Anne," which, so far as plate is concerned, really covers the first half of the eighteenth century. Her Majesty's collection is very rich in specimens of this per-

F&B. TRADE MARK REGISTERED.

An Immense Business

F&B TRADE MARK REGISTERED.

is being done by deal ers handling our lines.

Chains,
Bracelets,
Lockets,
Pins, Earrings,
Heart Charms.



157. Heart and Crown Box for Small Change.

SEND FOR CATALOGUE.

Toilet Goods,
Manicure Goods,
Ebony Goods,
Sterling Silver
Novelties.

Theodore W. Foster & Bro. Co., Successors to FOSTER & BAILEY

100 Richmond St.,
PROVIDENCE, R. I.



A Ring of Beauty is a Joy to the Wearer!



The Retailer should always keep .....

The "Bryant" Rings.

in stock, for they best meet the popular desire for something both good and handsome at a price that will afford him a good profit.

Our Trade Mark guarantees Quality, Style and Finish.

TRADE



MARK.

They have enjoyed the favor of people of taste and refinement for nearly fifty years. Goods sent on approval to responsible parties. Don't wait for our travelers, but order direct from .....

M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.
OLDEST RING MAKERS IN AMERICA.

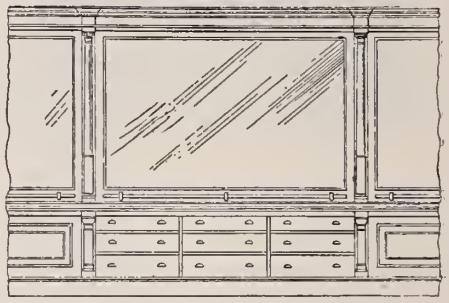
MELISHEK & PETTER,

128 Maiden Lane, New York.

MANUFACTURERS OF

WALL AND COUNTER CASES,

FOR JEWELRY, SILVERWARE, ETC.



WE make to order only, and guarantee our work to be Dust Proof and First-Class in all its details, and to have all the Latest Improvements as regards Shelf Arrangements, Electric Lights, Etc. We will cheerfully furnish Estimates and Sketches for any store free, of charge.

CALL AND SEE US.

TRENTON WATCHES

contain the greatest value for the least money.

...THEY ARE EASY SELLERS...



6 Size, 7 Jewels.

There is always a large demand for and shortage of Ladies' Watches during the holiday rush. Order from your Jobber early and avoid delay and disappointment.

Write for Price List of other Watches.

TRENTON WATCH CO.,
TRENTON, N. J.

Mercantile Fountain Pens.

NEW COUNTER SHOW CASE,

Containing one dozen FOUNTAIN PENS, ASSORTED—Plain, Chased and Gold Bands.

1-3 doz. No. 1; 1-6 doz. No. 3; 1-6 doz. No. 4; 1-6 doz. No. 1 Gold Band; 1-6 doz. No. 9 Gold Band.

Glass top, sliding tray. Has space for surplus stock and boxes.

TRADE PRICE, $15.00 DOZ. NET.

AIKIN, LAMBERT & CO., Manufacturers Gold Pens, Pencils, Toothpicks, &c., 19 Maiden Lane, New York.

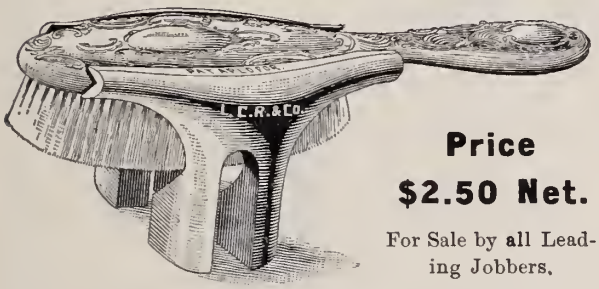
General Agents PAUL E. WIRT FOUNTAIN PENS.



Philanthropy and Charity

have no place in business. It is neither an impulse of charity nor a feeling of philanthropy that causes us to consider our customers' good before we do our own. It is simply the result of good business ideas. Because, by first considering the good of our customers we look after our *OWN* good, a deal more effectively in the long run.

The New Brush Holder

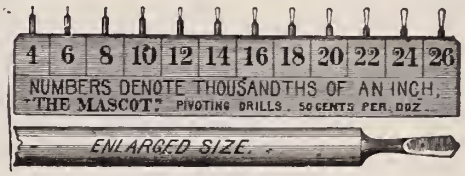


Price
$2.50 Net.

For Sale by all Leading Jobbers.

is made to fit our double base, Keystone, Junior and Stehman engraving blocks. Engravers will appreciate this new invention. The jaws are covered with soft leather so as not to mar the article while in position.

Mascot Pivot Drills.



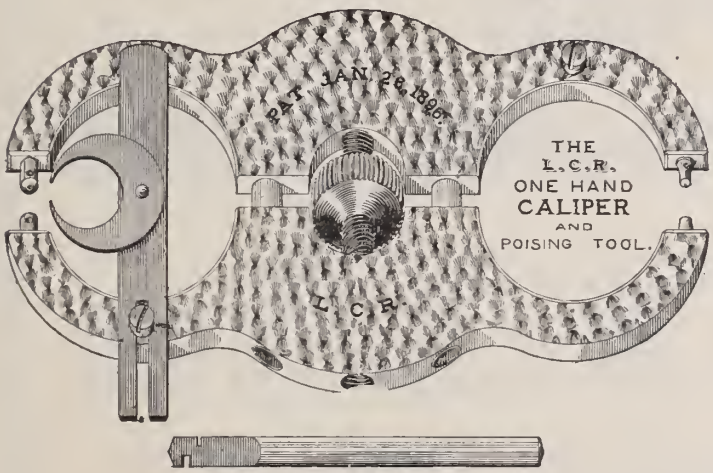
Every One Warranted to Cut.

Price 50 Cents.

Johansen Pivot Drills,

in Brass Boxes **35 Cents.**

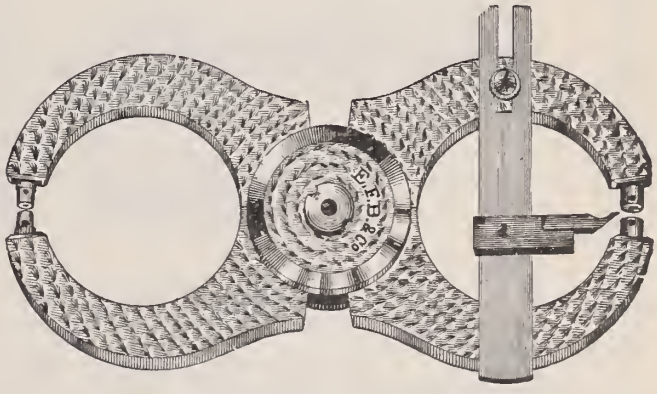
L. C. R. Parallel Caliper.



Made of Solid Watch Nickel.

Price $3.00 Subject to Catalogue Discount.

Our Caliper.



Made of Solid Watch Nickel. (No Composition.)

Price $2.50 Subject to Catalogue Discount.

DONT BE MISLED BY THE CHEAP CHICAGO TOOLS.

L. C. REISNER & CO., LANCASTER, PA.

IMPORTERS, EXPORTERS, MANUFACTURERS AND JOBBERS, WATCHMAKERS' TOOLS AND SUPPLIES.

New Productions for 1899

will contain many

...NOVELTIES...

conceived from ideas obtained by Mr. T. W. Lind on his recent visit to the English and French markets.

Among these new productions are many novel designs in

Galleries, Buckles, Brooches, Pins, Settings, Cuff Buttons, etc.

The Largest and Most Varied line that has ever been shown will be ready **Jan. 1, 1899.** Send a postal and representative will call.

THOS W. LIND, 67 Friendship St., Providence, R. I.

Diamonds, Pearls and Precious Stones

are features of our stock to which we call your special attention. Our assortments in these goods are larger and more complete than ever before.

Small Watches....

In addition to a general assortment of movements and cases we have on hand a particularly attractive and extensive line of the SMALLEST WATCHES manufactured in this country, beautifully enameled and decorated.

OPPENHEIMER BROS. & VEITH,

Members of the Merchants' Association of New York.

NEW YORK, Prescott Bldg., 65 Nassau St.

AMSTERDAM, 2 Tulp Straat.

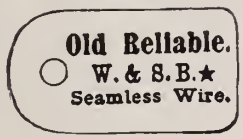
LONDON, 10 Hatton Garden.

THE STAMP OF PERFECTION

is borne by chains that have on their swivels the following stamps:

FIRST QUALITY.

Trade  Mark



This Tag goes with this Swivel.

EXTRA QUALITY, FILLED.

Trade  Mark



This Tag goes with this Swivel.

SECOND QUALITY

Trade  Mark



This Tag goes with this Swivel.

THE MAKERS OF THE

Old Reliable W. & S. B. ★ Chains

extend to the trade the compliments of the season and add their promise that 1899 will see an even greater increase in the merit of their lines.

W. & S. BLACKINTON, 101 SABIN STREET, PROVIDENCE, R. I. 14 MAIDEN LANE, NEW YORK.

"THE JOAN."

The Leading Plated Ware Pattern ON THE Market.

MANUFACTURED BY THE LEADING SPOON MAKERS OF AMERICA..

R. WALLACE & SONS MFG CO
WALLINGFORD. . . . CONN.

226 FIFTH AVE. NEW YORK.
109 WABASH AVE. CHICAGO.
120 SUTTER STREET.
SAN FRANCISCO.
63 BASINGHALL ST.
LONDON. E. C.

TRADE MARK
1835
R. WALLACE.
A1.



CAKE FORK PIE FORK SARDINE FORK COFFEE SPOON

iod. One very notable example is the large massive communion service formerly used by George III. The pieces of this service are of very plain design, and are more distinguished for size and weight than elegance. Their decoration is mainly confined to engraved work, and the general appearance is of the Dutch style, which in the reign of William III. appeared as a reaction from the somewhat excessive decoration which Charles II. imported from France. Attention may also be called to a very beautiful mustard pot, labelled "Amsterdam, 1700," and to the elegant little tea caddy which always accompanies the Queen's breakfast equipage.

(*To be continued.*)

Heeren Bros. & Co. Make a Notable Wreath for Bismarck's Tomb.

PITTSBURGH, Pa., Dec. 17.—Pittsburgh sheet iron, wrought into artistic form, is destined to rest for an indefinite period on the tomb of Bismarck. It is certainly fitting that the Iron City of the New World should be represented at the last resting place of the Iron Chancellor of the Old World. The iron in question is Singer, Minick & Co.'s sheet iron, 14 gauge. From this were made 114 oak leaves, natural size, by Heeren Bros. & Co. Each leaf was hammered into proper shape for fashioning into a wreath. The chasing was done to represent veins in this ferruginous foliage and a coating of oxidized silver laid on, giving the metal a rich dark hue. The oak leaves were then built up into a massive wreath, acorns of iron appearing here and there among the leaves.

At the base of the wreath is an American eagle of bronze, with wings outspread, and perched upon a shield whose Stars and Stripes are in silver. Here also appear the coat of arms of Germany and the Bismarck family's coat of arms. Beneath all are streamers of silver ribbon, bearing this inscription: "Deutsch Americaner, aus der Stadt des Eisens, den Eisernen Kanzler, July, 1898," which translated means, "German-Americans of the City of Iron, to the Iron Chancellor."

This wreath measures 30x24 inches and weighs 50 pounds. The wreath is now on its way to Bismarck's tomb, at Friedrichsruhe, near Hamburg. It is valued at $200, and both workmanship and design reflect great credit upon Heeren Bros. & Co.

The Precious Stones of India.

Figures and Facts From Recent Statistics Regarding the Output.

BOMBAY, India, Nov. 17.—To judge from recently published statistics, the output of precious stones in India is not calculated to unduly stimulate the passion of avarice or excite the imagination. It is true that the statistics in regard to this particular section of mining industry are often more or less lamentably imperfect, but the information, such as it is, shows that production is on the whole a highly capricious factor, and by no means amazingly remunerative. For instance, commencing with the biggest industry, it is found that the ruby mines of Upper Burma in 1897 found rubies to the value of Rs. 8,02,452,* the expenses of the company being Rs. 6,78,934. In 1896 the company's expenses were Rs. 4,31,892, and the value of the rubies found was Rs. 6,87,537. In 1895 the value of stones found amounted to only Rs. 2,91,357. Here then we have a steady increase in outturn, though the working expenses in 1897 compare unfavorably with those of 1896. The mine gives employment to about 1,050 persons, and the capital is £300,000 sterling. If we calculate this at 45 lakhs of rupees the profit on capital was something over 2½ per cent. The revenue of the ruby mines under the Burmese kings is said to have been about from £12,000 to £15,000 per annum, but how much allowance must be made for Oriental inaccuracy is naturally not easy to determine. The state of the tourmaline industry—also in Burma—is stated to be "bad," owing to a fall in the market, consequent on the late China-Japan war, the Chinese, it seems, being the only buyers of tourmaline. The output in 1897 was a little over 5 cwts., the royalty on which was Rs. 11,710, the value of the stones being something between Rs. 1,110,000 and Rs. 1,20,000. The outturn in 1896 was 2½ cwts., valued at Rs. 57,750.

As for the diamond mines worked by the Hyderbad (Deccan) Mining Co., no recent returns appear to be available, though in connection with the mines of Bundelkhand we have more up-to-date figures. The following are the returns for the past five years:

Year.	Output, Kts.	Value, Rs.
1893	not stated.	20,519
1894	210¾	16,251
1895	215	19,506
1896	321	22,017
1897	310 3-10	19,031

*This reads, 8 lakhs and 2,452 rupees; a lakh is 100,000 rupees; rupee equals 48½ cents U. S. currency.

The very significance of these figures is remarkable. There are in Bundelkhand no State works and no capital expended, consequently a shaft once sunk has to be abandoned after the rains from want of machinery to keep it open. The method of extracting the stones is, accordingly, chiefly by superficial mines, which are worked only during the rains, since no water is available during the hot season. An industry worked on these spasmodic and primitive lines can indeed hardly be called an industry at all. There is no doubt about there being diamonds in Bundelkhand, but no opinion whatever is given as to whether the existing insignificant output could, with modern methods and increased capital, be increased.

The garnet mines of Rajputana in the Bhilwara district of Meywar, and more especially at Sarwar in the Kishengarh State, are of considerable value. It is difficult, however, to get at the value of the stones extracted. The Sarwar mines are reported to yield an average annual production of 363,760 karats, and an annual revenue of Rs. 7,000. The yearly revenue from the Meywar mines is much smaller.

The Hukong Valley of the Bhamo district in Upper Burma is the only place in India. The mines here are worked by the Kachins in the most fitful and haphazard manner imaginable. The output for 1897 was about 26½ cwts., valued at Rs. 4,990.

The beryl or emerald industry would seem to be practically dead in India. A famous old mine is said to exist in the Coimbatore district, Madras, but it is not now worked, and though beryls are found in various parts of the Continent, they seem to be of no particular remarkable value.

The trade in jade and jadeite is, however, fairly vigorous, and here again Burma scores. The following is the output and value from the Myilkyna mines since 1894:

Year.	Output.	Value.
1894	727 cwt.	1,15,091
1895	37,513 pieces	1,30,543
1896	2,990 cwt.	1,50,341
1897	2,295 cwt.	83,436

The exports since 1893 have been:

Year.	Cwt.	Value.
1893-94	2,270	4,34,650
1894-95	2,540	4,53,062
1895-96	4,249	5,46,150
1896-97	4,319	6,15,120
1897-98	3,861	6,00,100

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES

SCIENTIFIC RUBIES | OPALS | OLIVINES

Pearl Collarettes, mounted with Diamond Bars.

Pearl Necklaces AND Pearl Collarettes.

JOSEPH FRANKEL'S SONS, Telephone: 3899 CORTLANDT, 68 Nassau Street, NEW YORK.

Our Packages are insured for $10,000 in transit by Express, and we prepay Express Charges.

FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

26 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

182 BROADWAY, Cor. John St., NEW YORK. | Columbus Mem. Bldg., 103 STATE ST., CHICAGO, ILL.

MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF RANDEL, BAREMORE & BILLINGS,

Importers of DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC., MAKERS OF FINE DIAMOND JEWELRY,

26 MAIDEN LANE, (Southwest Corner Nassau Street.,) NEW YORK.

JOHN C. MOUNT, ADDISON W. WOODHULL.

FOX & CO., Lapidaries and Importers of ....Precious Stones.

Now at.....
22 JOHN STREET,
NEW YORK.

Cutters of American Gems and Fine Miniature Glasses.

C. G. MALLIET & CO.,

DIAMOND CUTTERS,

14 MAIDEN LANE, - - NEW YORK.

LONDON, 50 Holborn Viaduct. AMSTERDAM, 2 Tulpstraat.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS

J. B. BOWDEN & CO.,

3 MAIDEN LANE, NEW YORK.

Precious Stones: London Market.

HATTON GARDEN, London, Eng.,
Dec. 17, 1898.

Review of the Trade in 1898.

Advance Proof of "Jeweller and Metal worker Diary."

The year has been, in many ways, a remarkable one. The extraordinary agitation in the diamond market, the "boom" in pearls, and the sustained appreciation in fine emeralds have combined to produce something approaching an epoch in the history of the precious stones market. Hatton Garden (though the market has overflowed into neighboring streets) is still pre-eminent as the center. Paris comes second; formerly Amsterdam and Antwerp ruled as to diamonds, but are now subordinate, excepting as to cutting. The United States continues to be the largest buyer, New York taking first place as regards quality and quantity combined, and also buying largely of second rate goods for the provinces. It is estimated that a third of the world's production (*ad valorem*) finds its way to America. On the other hand, the United States production is small, £26,000 being the estimated total for 1897.

Surveying the year from the jeweler's standpoint, it is interesting to note the popularity of green stones. The prohibitive price of fine emeralds has made it necessary to provide cheaper substitutes. The olivine has been the principal gainer by the fashion, and has been in fair demand during the year. The sister gem, the peridot, comes second, but such stones as the chrysoprase and alexandrite have been selling. The jeweled muff chains and bracelets so much in vogue during the Summer have been set with almost all the principal gems. Rondelles have also been very popular. Rubies, garnets, opals, turquoise, and commoner stones, such as jade, lapis-lazuli, carbuncle, and hematite have been cut in this form, usually with faceted crystal centers. The customary shapes are buoy, bead, and drop (double rondelles); some combinations have been patented. Muff chains, necklets, bracelets, hat pins, etc., have been mounted with them. Stones cut *en cabochon* have also been increasingly popular, Paris leading the way with fine specimens of rubies, emeralds and sapphires. Sleeve links, cut in this style are very fine. Fancy stones, of kinds too numerous to specify, have been sold in large quantities. Large stones, of even 70 or 80 karats, have been in demand. Many cheap but effective gems have been in evidence for the seaside and other occasions when a little "swagger" is allowable. The wearing of jeweled chains and buttons by the gilded youth of "high life" also illustrates the present day popularity of gems as personal adornments. The persistent reports of the return of the earring to society circles have not been justified by general observance, but it can hardly be said that fashionable people have tabooed the idea. Brooches and pendants, formed of carved and engraved jade, lapis-lazuli, etc., in the form of quaterfoil and other shapes, with high class gems set in center, have not given much work to the metal worker. Jeweled hair ornaments have engaged the special attention of art

workers, especially in Paris. Opals have had a fair innings, despite some absurd canards in the daily press. Sapphires, rubies and turquoises have enjoyed about their usual popularity, and fine cat's-eyes have been in request.

Diamonds.—The persistent adverse rumors as to the De Beers mines during 1898 at one time seemed to portend the break up of the "ring." The production has been restricted for some years, and it has been commonly supposed only represented half the possible output. Forty per cent. dividend has been paid since July 1, 1896, and 20 to 25 per cent. since the consolidation in 1889. The present trouble began in March or April, when the prospect of war breaking out between America and Spain caused buyers to hold their hand. Although no actual change in prices of "rough" was admitted, the De Beers shares tumbled away badly; the £5 shares, which at the end of 1897 stood at 28¾, being quoted at 24¼ in April. The prospects of peace occasioning the resumption of sales of diamonds caused a reaction. In August and September immense sales of the shares took place, aggregating to a respectable part of the whole capital of the company. Rumors of mud rushes, reef slides, failures of the "blue" ground, and other technical troubles were persistently circulated, and the shares touched 24 or lower. Declaration of the usual dividend and official reports improved matters, and the agitation has since subsided. These facts explain the rise in price of diamonds which has occurred since the beginning of the year. Estimates differ widely as to its extent. *Sellers* affirm as much as 20 per cent., but *buyers* put it as low as 10 per cent. It is probably safe to put the actual figure midway at 15 per cent., two-thirds of which has taken place during the last six months. A further rise is expected in January, when the new contract between the company and the syndicate will presumably come into force. The appreciation has been highest in medium class stones; higher grades have not risen in equal proportion, and common stuff, of course, does not come into review.

Emeralds have kept up at very much the same level during the year. Fine stones are two, three, or even four times the price they were a few years back. Lower grade stones can usually be obtained at reasonable figures.

Pearls have risen in value to a phenomenal extent. The demand has been very great, especially during the last month or two. Probably the many deaths in royal and aristocratic circles, and the consequent prevalence of mourning, has had something to do with it. The fisheries are reported to be lagging behind with supplies, through the neglect of previous years in "nursing" the beds, and otherwise husbanding their resources. As in the case of emeralds, fine specimens available are altogether insufficient to meet demands; but in the case of pearls, almost all grades are wanted, and fetching proportionately high prices. Light fancy pearls of various hues have been selling well all through the year.

The usual number of sensational reports of new finds of precious stones have appeared in the papers, but nothing extraordinary has eventuated. The biggest affair occurred at Hopetown, about 60 miles from Kimberley, a large amount being paid for a supposed diamond mine, which turned out to be practically fictitious. R. F.

ESTABLISHED 1840.

Chester Billings & Son,

Successors to RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & Co.
1880 RANDEL, BAREMORE & BILLINGS.

DIAMONDS

OTHER PRECIOUS STONES AND PEARLS.

58 Nassau Street, 29 Maiden Lane, NEW YORK. 22 Holborn Viaduct, LONDON, E. C

DIAMOND JEWELRY.

DAVID KAISER. FRED L. SMITH. JOHN A. ABEL

David Kaiser & Co.,

MANUFACTURERS OF

FINE DIAMOND MOUNTINGS,

35 ANN ST., COR. NASSAU ST., NEW YORK.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16. NEW YORK

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Lockets and Coral Jewelry,

20 JOHN STREET, NEW YORK.

Stern Bros. & Co.

Cutters of . . .

DIAMONDS, MANUFACTURERS OF Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.
LONDON OFFICE, 29 ELY PLACE
CHICAGO OFFICE, 149 STATE ST.

WM. H. BALL & COMPANY,

MAKERS OF

Curb Chain Bracelets and Bangles,

(Anderson Building),

12-14-16 John St., New York.

E. A. Lehmann & Co., 20 Maiden Lane New York.

MANUFACTURERS OF

FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS

RECUTTING DIAMONDS IN THE MOST APPROVED MANNER.

The Gems of Australasia.

Extracts from the Official Report of the Statistician of the New South Wales Government.

SYDNEY, New South Wales, Dec. 1.—Through the courtesy of Hon. T. A. Coghlan, the statistician of the New South Wales Government, THE CIRCULAR correspondent has been permitted to make the following extracts from that official's current report touching the above subject:

* * *

Many descriptions of gems and gemstones have been discovered in the various parts of the Australasian colonies, but systematic search has been made principally for the diamond and the noble opal.

Diamonds are found in New South Wales, Victoria and Queensland, but only in the first named colony have any attempts been made to work the diamond drifts. The existence of diamonds and other gemstones in the territory of New South Wales had been known for years before an attempt was made to work the deposits in 1872. In the course of the following year several deposits of adamantiferous wash were discovered in the country near Inverell, in the New England district. The number of diamonds found in the colony to the end of 1896 is estimated at 10,000, the largest being one of 5⅝ karats, of 16.2 grains. The diamonds occur in old tertiary river drifts, and in the more recent drifts derived from them. The deposits, which occur in the Inverell, Bingara, Mittagong, Cudgegong and Narrabri districts, are extensive and have not yet been thoroughly prospected. The best of the New South Wales diamonds are harder and much whiter than the South African diamonds, and are classified as on a par with the best Brazilian gems. During the year 1889 the Malacca Co., near Tingha, found diamonds weighing 2,195⅝ karats, valued at £878:5. In 1891 no less than 12,000 karats of diamonds were won in the Tingha and Inverell districts, but no value is given. In 1892 as many as 2,250 diamonds were obtained from the Monte Cristo mine at Bingara alone. The majority of diamonds obtained in this district weigh from one-eighth to one-third karat, while the largest vary from two to three karats. The total output of the Bingara district to the end of 1893 is said to have been about 150,000 karats, valued at £15,375. In 1894 the only work done was prospecting in the Bingara, Mittagong and Denison Town districts; and in 1895 the industry was still quiet, but at Boggy Camp Diamond Field, 16 miles west of Tingha, a revival took place during the year, and 4,100 stones, weighing in the aggregate 1,313 karats, and valued at £400, were obtained. No estimate of the returns in 1896 were obtained from this field, but the output from the Bingara diamond field for the year is set down at 3,000 karats.

The finest opal known is obtained in the upper cretaceous formation at White Cliffs, near Wilcannia, New South Wales, and at these mines over 400 men find constant employment. During the year 1895, good stone was found at a depth of 50 feet, and as the lower levels are reached the patches of opal appear to improve in quality and to become more regular and frequent. On block seven a patch of stone was found which realized over £3,000. It is difficult to state with exactitude the value of the production, but it is believed that stone to the value of £23,000 was sold during the three years ended 1895, while for 1896 alone the production is estimated at £25,000. The quality of the stone found on the fields varies considerably, some only realizing 10 shillings per ounce, whilst the best quality occasionally realizes as much as £42 per ounce. The best market for the gems is Germany, where they find ready sale; but it is stated that the principal gem merchants of Europe have now agents on the field for the purchase of the stone.

In Queensland the opal is found in the cretaceous areas in the far west and southwest, from a few feet to 40 feet below the surface and its extraction affords employment to a large number of men, who, however, in the majority of cases only follow the industry in the time spared from other occupations. It is difficult to accurately estimate the production from the opal fields of the colony, but in 1896 it was set down at £23,300 pounds. Valuable opal has lately been discovered at Tairua in the Hauraki district of the North Island of New Zealand; and also in the Mount Peel and Auckland districts in Canterbury. Application has been made for leases covering an area of 239 acres.

Other stones, including the sapphire, emerald, Oriental emerald, ruby, opal, amethyst, garnet, chrysolite, topaz, cairngorm, onyx, zircon, etc., have been found in the gold and tin bearing drifts and river gravels in numerous localities throughout the colonies. The Emerald Proprietary Co., in the Emmaville district, in the Glen Innes district, New South Wales, have sunk two shafts, 100 feet and 50 feet respectively, and 25,000 karats have been won in a rough state. Their value when cut and finished, if of the best quality, is about £2 pounds per karat. Owing to the difficulties of extraction, the mines have been closed for three years.

The sapphire is found in all the colonies, principally in the neighborhood of Beechworth, Victoria. The Oriental topaz has been found in New South Wales. Oriental amethysts also have been found in that colony; and the ruby has been found in Queensland, as well as in New South Wales.

According to an authority on the subject of gemstones, rubies, Oriental amethysts, emeralds and topaz have been chiefly obtained from alluvial deposits, but have rarely been met with in a matrix from which it would pay to extract them.

Turquoises have been found near Wangaratta, in Victoria, and mining operations are being carried on in that colony.

Chrysoberyls have been found in New South Wales; spinel rubies, in New South Wales and Victoria; white topaz, in all the colonies; and the yellow topaz in Tasmania. Chalcedony, carnelian, onyx and cat's-eye are found in New South Wales, and it is probable that they are also to be met with in the other colonies, particularly in Queensland, Zircon, tourmaline, garnet, and other gemstones of little commercial value are found throughout Australasia.

In South Australia some very fine speci-

HIGHEST PRICE PAID FOR
ALL KINDS OF . . . . .

American Pearls

We have an EXTRA large and fine quantity of rough Ceylon Sapphires and Rubies for jewels and mechanical purposes.

L. Tannenbaum & Co.,

...IMPORTERS AND CUTTERS OF...

Diamonds and Precious Stones,

Cor. Maiden Lane and Nassau St.,

25 HATTON GARDEN, LONDON.

...New York.

...TELEPHONE, 1959 CORTLANDT...

mens of garnet were found, causing some excitement at the time, as the gems were mistaken for rubies. The stones were submitted to the examination of experts whose reports disclosed the true nature of the gems, and dispelled the hopes of those who had invested in the supposed ruby mines of South Australia.

Jeweler Burritt Found it Desirable to Train a Revolver Upon a Customer.

NEW BRITAIN, Conn., Dec. 21.—There was an unusual scene at Wm. T. Burritt & Co.'s Saturday evening. It seems that the younger Mr. Burritt was compelled to train a revolver on William Rehm before he could be induced to see things in the way that Mr. Burritt desired. Mr. Burritt was reluctant to talk about the case, but on being pressed stated that a watch had been left at his store for repairs and in some manner had been given out to a person other than the one who brought it to the store. Rehm when he called for his watch had the circumstances explained to him and while he expressed dissatisfaction it was agreed that if the watch was not found he should be given a new one Saturday evening.

When he called Saturday night Mr. Burritt says the new watch lay on the case and Mr. Rehm picked it up and started to leave the store. Mr. Burritt called to him to sign a receipt, but he demurred to this on the ground that the watch was not as good as the one missing, and on again attempting to go out the jeweler picked up his revolver out of a drawer and walked over to the door. An officer was called in and the circumstances explained and Rehm was advised to sign the receipt. Mr. Burritt wanted Rehm to agree that if the missing watch be secured by New Year's Rehm would return the timepiece which had been given him instead. Rehm finally placed his signature to the receipt and the matter ended.

The Scope of the New England Optical Institute.

BOSTON, Mass., Dec. 21.—The certificate of incorporation of the N. E. Optical Institute has been issued, and instruction will begin early in January. It is proposed to give a three years' course, beginning with evening classes.

The course of study will include algebra, geometry and trigonometry, physics and chemistry (laboratory instruction), physiology and anatomy, optometry and ophthalmology, optical instruments, clinical instruction and such other studies as the faculty may decide upon. Classes will begin early in January. The cost of tuition will not exceed $50 per year.

The instruction will be high class and very thorough. A class of 35 is already assured. It is the wish of the trustees that all who want to start with the class of '98 may be given an opportunity. Students wishing to take the course must apply at once to the secretary of the institute, C. E. Tucker, Medford, and may obtain further information from any of the officers of the school.

Fred'k Baier, Salina, Kan., has sold real estate valued at $200.

Death of Abraham Plaut.

NORWICH, Conn., Dec. 22.—The many friends of Abraham Plaut were surprised and saddened to-day to learn of his death, which occurred suddenly at his home, 218 W. Thames St., at 7 o'clock this morning. For the past year Mr. Plaut had suffered from nervous prostration and was under a doctor's care. His age was 56 years.

Mr. Plaut was a native of Germany. For 35 years he had been a resident of Norwich. For a time he was engaged in the dry goods business with his brothers and for 20 years he conducted a jewelry store in the J. C. Perkins building on Main St. He was successful in business and was quite well known throughout New London county. Mr. Plaut was an old member of Somerset Lodge, No. 34, F. and A. M., joining the lodge in 1868, and was also connected with Franklin Chapter, No. 4, R. A. M. He belonged to Uncas Lodge, No. 11, and Palmyra Encampment, No. 3, I. O. O. F. Mr. Plaut was also president of the Cadden Cycle Co., of this city.

Mr. Plaut is survived by a wife, who was formerly Miss Sarah Cadden, of Hartford. The couple were married 26 years ago last September. The deceased also leaves a son, Rutherford C. Plaut, who has charge of the export business of the Monarch Cycle Co., of New York city. There is an only daughter, Miss Sadie M. Plaut, who lives at home. Mr. Plaut also leaves two brothers—Joseph Plaut, of this city, and Isaac Plaut, of Meriden—and a sister, Mrs. R. Spier, of New York city. Mr. Plaut was a progressive business man and stood well in this community. He was agreeable, made friends easily and retained them. He was devoted to his home and family.

Clark's Good Record Saves Him from Prison.

NEW BRITAIN, Conn., Dec. 22.—A. H. Clark was a prisoner in the Police Court yesterday morning, charged with the theft of a diamond ring, valued at $10, from the jewelry store of S. H. Wood. Mr. Wood told the Court that Clark came into his store at a late hour Tuesday night and asked to be shown some diamond pins. Mr. Wood complied with the request and Clark, after looking over the pins, said he wanted to see some engagement rings. Mr. Wood showed him several and suspected the man from the manner in which he handled the rings. Clark finally decided to take a $15 ring, but he found that he did not have money enough to pay for it. He asked that the ring be laid aside for him until to-day. Mr. Wood noticed that Clark had "palmed" another ring and slipped it into his purse when he made an offer to pay for the first ring. Clark attempted to move toward the door, but Mr. Wood accused him of the theft. Mr. Wood called an officer and had Clark arrested.

When the case was called this morning, the Prosecuting Attorney asked the Court to nolle the case. The young man had never been arrested before, and Mr. Wood assented to having the case nolled. Judge Andrew lectured the prisoner and nolled the case.

Some Pearl Information.

The present condition of the Pearl Market having been completely provided for by us, we are in a position to offer unequalled advantages to the trade.

All buyers of Pearls and Precious Stones are invited to inspect our assortments.

Eisenmann Bros.,

Importers of...
Pearls and Precious Stones,

21 and 23 Maiden Lane, = NEW YORK.

Paris: 3 Rue Saint Georges.

Death of William Groat Cole at 83.

UTICA, N. Y., Dec. 22.—A long and busy life ended last Saturday afternoon when William Groat Cole passed away at his home in this city. Advancing age had weakened his physique. The deceased was born in Herkimer county, Nov. 5, 1815, and removed to Utica at the age of eight years. He learned his trade of watchmaker and jeweler with James Murdock & Co., and afterwards worked for that firm and their successors, Murdock & Andrews, Murdock & Collins, Seldon & James Collins, and Seldon Collins. The business was conducted for very many years on Genesee St., where Wallace B. Wilcox is now located.

After the death of Mr. Collins Mr. Cole was for a short time with Kirtland & Mabon, Devereux block. Then he opened a shop for himself on West St., near South, which he conducted for five years, and since 1888 he had a shop in the Lux building on Bleecker St. Mr. Cole held membership in No. 3 Fire Co. for a time, and until obliged to withdraw. He was a member of the militia in the old general training days, and served under Alrick Hubbell, captain of the Utica troops. The deceased was the last survivor of the charter members of Shenandoah Lodge, I. O. O. F. Mr. Cole had been for a number of years a member of South St. Methodist Church, and served it for several years as steward.

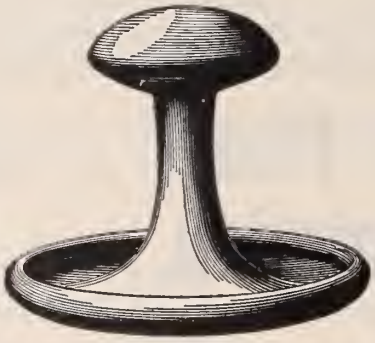
Mr. Cole married Phoebe Dewey, of Utica, who died in July, 1883. He has but one child, Mrs. Lilla Nuttall.

TO SECURE A

Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button.



Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer*, a new button will be *given in exchange.*

PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7L, 8L AND 9L

The Standard American Collar Button.

Extra Long Post. **Extra Width of Back.**

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape;
4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co., 49 Chestnut St., Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y., Selling Agents for the Jobbing Trade.

The Proposed Watch Factory for Woonsocket, R. I.

PROVIDENCE, R. I., Dec. 21.—A special meeting of the Woonsocket Business Men's Association was held Saturday evening for the purpose of discussing the matter of tax exemption for the watch factory which the Rhode Island Watch & Clock Co. propose to locate in Woonsocket. A. C. Montfort, who is forming the syndicate, and W. H. Peck, the superintendent, told of the purchase of the Cheshire Watch Co.'s factory which, they said, with machinery, stock and watches in process of manufacture, was worth $140,000. They were well satisfied with Woonsocket as a location and would not insist on any of the stock being taken up in that city. They proposed to build a factory 200 feet long, 35 feet wide and three or four stories in height.

The representatives of the company having explained their position, the question of tax exemption was discussed. It was decided to have a committee appointed to present resolutions to the City Council at the meeting of the Common Council Monday evening, asking the City Council to treat with representatives of the Rhode Island Watch & Clock Co. with a view to getting them to locate the factory in Woonsocket.

John Welsh's Expansion of Business Proves Disastrous.

DUBUQUE, Ia., Dec. 24.—John Welsh, a jeweler doing business on 1st St., has made the discovery that somebody has been systematically robbing him. He sums up his losses to date at $270, the value of watches, jewelry and tools used in the jeweler's trade.

Welsh for years had been doing business alone. He conducts only a repair shop and carries but a few watches for sale. He did all his own work for years, but a few months ago hired a boy, who wanted to learn the trade. The boy quit his job a few weeks ago. Welsh did not discover his loss until the other day. Then he told no one, preferring to work up the case himself. He has been unsuccessful, and the story leaked out.

H. A. Harrison's Store Looted of Considerable Goods.

SAULT STE. MARIE, Mich., Dec. 23.—The jewelry store of H. A. Harrison, this city, was entered Wednesday night by burglars, who stole novelties, several watches and chains and a quantity of silver ware. The loss aggregates $300. The work was evidently that of amateurs, as valuable goods were left untouched. A local gang of toughs is suspected.

The Secretary of State of Tennessee Dec. 14 granted a charter to the Hotchkiss Jewelry Co., of Brownsville. The incorporators are C. R. Hotchkiss, S. B. Hotchkiss, George W. Lyle, Fred. Lyle and A. B. Young. They have authority to capitalize at $1,000.

In a fire in Manchester, N. H., last week Lovejoy & Stratton's jewelry store did not escape without some damage. Water entered behind their clock cases and spread out into these, ruining many time-pieces. Their loss will possibly reach $300. The loss was fully covered by insurance.

BRIGHT ENAMEL ON FILLED GOLD.

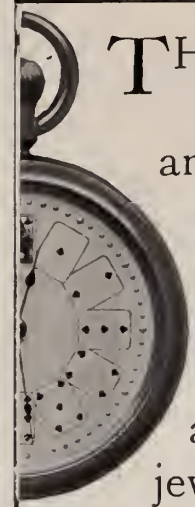


SOLID GOLD BASCINE.



OXIDIZED STEEL AND GOLD FILLED.





THE MOST FETCHING DESIGNS—style, shape, and size, great quality value and the astonishingly low prices combine to make our Watches the easiest to sell of any ever offered to the jewelry trade. The dull and bright enamels—very stylish—have caught the popular fancy, and sell with less talking than any other goods a jeweler can handle. The other brooch watches—oxidized steel, gun metal, sterling silver and gold filled—are all especially fine this year. Our solid gold, open face bascine and hunting cases are the tiniest and handsomest made in this country.

A great novelty for the men—and very low in price—is our new 14 size "No. 333" with card dial. Put these up in plush boxes and they will sell at sight.

Wire your orders at our expense—mails are too slow!



The New England Watch Co.,

Waterbury, Conn.

DULL ENAMEL ON STERLING SILVER.



SOLID GOLD HUNTING.



SILVER AND GOLD FILLED.



VECHTEN WARING, 100 WILLIAM STREET, NEW YORK, ADVERTISING-WRITING AND ADVERTISING-ILLUSTRATING.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE

AVERY & BROWN,

68 Nassau St., New York.

THE NEW YORK JEWELER
Annual Catalogue
(Almost 1,000 pages),
Everything Pertaining to the Trade,
published by
S. F. MYERS CO.,
Manufacturers and Wholesale Jewelers,
Myers Building,
48-50 Maiden Lane, New York City.

A. WALLACH & CO.,
Manufacturers of
Gold and Silver Purses, Solid Link Lock Bracelets, Ribbon Fob Chains and Antique Seals.
39 Maiden Lane,
L. Rosenberger.
M. Rosenberger. New York.
Established 1848.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

The First Involuntary Bankruptcy Petition Against a Jeweler.

The first petition by creditors to have a jeweler adjudged an involuntary bankrupt was filed in the United States District Court, in New York, Thursday. The petitioners were Hayden W. Wheeler & Co., 2 Maiden Lane; N. H. White & Co., 21 Maiden Lane; C. G. Alford & Co., 195 Broadway, and Charles S. Crossman & Co., 3 Maiden Lane; and they asked that Sylvanus W. Bramley, retail jeweler, 36 Broadway, Rondout, Ulster Co., N. Y., be adjudged a bankrupt, according to the provisions of the Federal Bankruptcy law. Bramley is alleged to owe $300.98 to Hayden W. Wheeler & Co.; $1,533.64 to N. H. White & Co.; over $500 to C. G. Alford & Co., and $134.83 to Charles S. Crossman & Co.

These creditors allege that Bramley has committed acts of bankruptcy under the law; among others, that he purchased a quantity of goods on credit, and that these goods, comprising a substantial portion of his stock, he sold at auction for cash at very low prices; also that he disposed of stock with intent to hinder and defraud creditors, and that other goods purchased on credit he immediately pawned upon receiving them, and then fled. A judgment for $900, the creditors say, was entered against Bramley Dec. 17 in favor of Lewis Manson, Syracuse, N. Y., and upon this the Sheriff closed out his place of business.

The creditors allege that this judgment was obtained at a time when the debtor was insolvent, and permitted Manson to obtain a preference over the creditors, in violation of the Federal Bankruptcy law.

Mr. Bramley's liabilities are estimated at about $18,000. He started in business at Rondout or Kingston, E. D., in 1893, coming there from Sherburne, N. Y., where he had succeeded the business of Wm. N. Preston. Until the present time he had been well thought of in the trade and was believed to have been worth about $8,000.

Closing of the Testimony in the Joseph Con Case.

The taking of testimony on the petition of Joseph Con, diamond dealer, 29 Maiden Lane, New York, for a remission of the forfeiture of $1,500 worth of cut diamonds sent to him by mail, ended before United States Commissioner Lyman Wednesday. No witnesses additional to those whose testimony was published in THE CIRCULAR last week, were introduced by the petitioner, and the District Attorney simply put in evidence the statute and section of the International Postal Treaty, on which the seizure was based. The case was then closed, and the petition, with the evidence annexed, was forwarded to the Secretary of the Treasury.

Henry A. Barmeier the Victim of an Old Dodge.

ST. LOUIS, Mo., Dec. 23.—Henry A. Barmeier, secretary of the L. Bauman Jewelry Co., was victimized out of $65 on Tuesday of this week. About 4 o'clock P.M. a man rushed into the office of the company and asked to have a check cashed for the sum mentioned for the J. S. Merrill Drug Co., saying the banks were closed and that it would be a great accommodation, etc. Mr. Barmeier looked at the check, which had the words printed on one end, "J. S. Merrill Drug Co.," and in red figures on the other end the check was numbered "11,704." It was signed, "Geo. Merrill, Treas."

Not doubting its authenticity, Mr. Barmeier cashed the check, and in a few minutes went over to see if the drug firm wanted any more accommodation. He was astounded to learn that the check was a forgery. The culprit has not been apprehended. This is only one of many instances of the kind that have occurred here of late.

$5,000 Damages Wanted from the Waterbury Clock Co.

WATERBURY, Conn., Dec. 23.—The case of Gideon E. Hall *vs.* the Waterbury Clock Co. was concluded before Judge Cowell in the District Court yesterday, and the arguments were submitted by counsel this morning. Hall asks $5,000 damages for injuries received while at work in the factory of the defendants. Judge Bradstreet, for the plaintiff, claimed the accident was due entirely to a defect in the machine Hall was working on, and asked that he be given a reasonable amount. The defendants' attorneys said that Hall was guilty of contributory negligence, and that he should be awarded but nominal damages. The Court reserved decision.

The death is reported of L. Rouvant, who has been conducting a jewelry store in Waco, Tex.

Howard & Sterling & Company, Silversmiths

TRADE MARK

This Trade Mark represents the Very Highest Grade of Sterling Silver and the most artistic designs.

Providence, R. I., U. S. A.

860 Broadway, New York.

Importations at the Port of New York.

Weeks Ended Dec 24, 1897, and Dec. 23, 1898.

	1897.	1898.
China, glass and earthen ware:		
China	$28,636	$57,271
Earthen ware	10,633	14,438
Glass ware	16,402	18,391
Instruments:		
Musical	6,772	15,546
Optical	3,726	5,869
Philosophical	592	371
Jewelry, etc.:		
Jewelry	4,519	5,912
Precious stones	123,251	213,551
Watches	17,412	23,974
Metals, etc.:		
Bronzes	6	5,529
Cutlery	6,140	15,703
Dutch metal	3,260	57
Platina	4,725	28,405
Silver ware	1,131	1,564
Miscellaneous:		
Alabaster ornaments	64	188
Amber	881	...
Beads	303	312
Clocks	2,480	3,532
Fans	7,945	3,101
Fancy goods	4,457	7,998
Ivory	28,225	1,577
Ivory, manufactures of	53	300
Marble, manufactures of	11,092	4,169
Plated ware	.....	25
Statuary	3,486	4,852
Shells, manufactures of	71,008	85,847

A Pawnbroker Although He Does Not Give Out Tickets.

WASHINGTON, D. C., Dec. 24.—The Internal Revenue Commissioner has made the following decision of interest to the trade:

Treasury Department, Office of Commissioner of Internal Revenue,
WASHINGTON, D. C., Dec. 15, 1898.

Sir: Your letter of the 2d inst. relative to the liability of Mr. E. Harris, of Ironton, O., is received.

In reply, you are advised that this office is of the opinion that Mr. Harris is liable to special tax as pawnbroker upon the statement made in your report, as follows:

"He uses no checks or tickets in his business, but makes a pretense of buying articles which are brought to him, which he holds with a verbal agreement that the articles can be bought back again by the person selling them, upon the payment of a specified bonus. Revenue Agent Payne himself personally tested his method of doing business. . . . . Mr. Harris has been conducting a business in this manner from a period prior to July 1." Respectfully yours,

N. B. Scott, Commissioner.

Mr. M. A. Haynes, Revenue Agent, Cincinnati, O.

Additional Charges Cropping Up Against Max Kohlhagen.

CINCINNATI, O., Dec. 24.—New discoveries keep turning up concerning Max Kohlhagen, the peculating manager of D. Jacobs & Co., who was arrested last week and committed to jail for robbery. The detectives have been at work on the case and upon examining his room they found a number of the missing watches hanging on small nails driven into the back of the bedstead. Other articles of purloined jewelry were found in various parts of the room. Mr. Jacobs has also found that Kohlhagen had been opening the letters and stealing the money sent in to pay bills. This week Mr. Jacobs has been receiving letters from a number of customers, to the effect that they had already paid their bills and hold receipts.

Kohlhagen was bound over to the Grand Jury this week, and he still remains in jail, because he can get no bondsman. The bookkeeper said that Kohlhagen would not allow her to touch the mail, and this is how he had complete control of the collections. Mr. Jacobs is now determined to push the case.

Daring Robbery at Cleveland's Busiest Corner.

CLEVELAND, O., Dec. 21.—The busiest corner in Cleveland is at Ontario St. and the Public Square. Yet, early in the evening last Wednesday, under the glare of the electric light at this corner, robbers committed a daring act. Hundreds of people were passing Chas. Ettinger's jewelry store, at 368 Ontario St., at 9.30 o'clock P.M., when a man hurled a brick through the plate glass window. The man grabbed a handful of watches, chains and rings and then ran up Ontario St. before the eye witnesses of the act could move. The robber disappeared in a moment. The property taken is valued at $49.

Dog Saves the Lives of Jeweler Syman and Family.

SPRINGFIELD, O., Dec. 23.—David Syman, a jeweler, and his wife and child had a narrow escape from being suffocated by coal gas at their home on W. Pleasant St. one morning last week. About 6 o'clock Mr. Syman was awakened by a dog that was also in the room, and had barely strength enough to crawl to a window and let in fresh air. His wife was more nearly overcome with gas than he was, and the child could not be resuscitated until noon. Both Mrs. Syman and the child are quite ill from the effects of the unpleasant experience.

Enterprising Burglars Get Little for Their Work.

BUFFALO, N. Y., Dec. 22.—The postoffice and jewelry store at Williamsville conducted by Howard Britting was robbed again Tuesday night. An old safe in the building was blown open, but so far as is known the burglars secured very little of value. The safe was an old fashioned affair, with an old style lock, and had not been unlocked since the death of the former proprietor of the place, C. L. Haupt, last Summer. The key to the safe had been lost. A new safe was standing near the old one, but was not disturbed.

The job was done about three o'clock this morning, as several clocks in the store were stopped at that hour and several of the neighbors heard the explosion. The burglars entered by prying open the front doors of the store, but evidently they were after money or valuable jewelry, as they did not disturb any of the razors or fine cutlery left in the showcases. The only articles missed this morning were a 38-calibre revolver and a few plated chains.

What Has Become of Sigmund Hudes, Jewelry Salesman?

BALTIMORE, Md., Dec. 23.—Sigmund Hudes, a jewelry salesman, has been missing from his home, Pine and W. Lombard Sts., since May. He is 29 years old, 5 feet 10 inches in height, has dark complexion and gray hair. His wife, who is stopping in New York, has asked the police there to search for him.

G. Goff has sold out his stock of optical and photographic goods in Iola, Kan.

S. H. Tabor, Dallas, Tex., has allowed suit to be filed against him for $50.

FREDERICK B. SCHENCK, President. CHARLES M. VAIL, Vice-President. JAMES V. LOTT, Cashier. EMIL KLEIN, Asst. Cashier.

The Mercantile National Bank

OF THE CITY OF NEW YORK.

BROADWAY, COR. DEY STREET.

Capital, $1,000,000. Surplus, $900,000. Loans and Discounts, $11,500,000. Deposits, $13,000,000.

DIRECTORS:

Frederick B. Schenck, President.
John E. Borne, President of Colonial Trust Company.
Wm. C. Browning—Browning, King & Co., Mfrs. Clothing.
George W. Crossman—W. H. Crossman & Bro., Coffee.
Yale Kneeland—Kneeland & Co., Grain.
Emanual Lebman—Lebman Bros., Cotton.
Seth M. Milliken—Deering, Milliken & Co., D. Goods Com.
Jas. E. Nichols—Austin Nichols & Co., Whol'e Grocers.
Augustus G. Paine, N. Y. & Penn. Co., Paper and Fibre.
Geo. H. Sargent—Sargent & Co., Mfrs. Hardware.
Eben B. Thomas, President of Erie Railroad Company.
Isaac Wallach—H. Wallach's Sons, Cotton Converters.
James M. Wentz, Capitalist.
Richard H. Williams—Williams & Peters, Coal.
Charles M. Vail, Vice-President.

We have constantly on hand a large and complete line of fine Diamond Mounted Goods

Memorandum orders solicited from the trade. We give close figures.

Sig. Hirschberg,

Importer and Cutter of Diamonds and Precious Stones,

65 NASSAU ST., NEW YORK.

25 Hatton Garden, LONDON.

2 Tulp Straat, AMSTERDAM.

Water Tank Crashes Through One of the Seth Thomas Clock Co.'s Shops.

THOMASTON, Conn., Dec. 22.—The collapse of a newly erected water tank on the "brick" factory, one of the three factories connected with the Seth Thomas Clock Co.'s plant, shortly after four o'clock this afternoon, resulted in the almost entire destruction of the building and caused a money loss of fully $10,000. Fortunately, however, there were no casualties, though the escape from loss of life is miraculous. The company were running over time on account of the rush of orders, and it will necessitate between five and six weeks to make the necessary repairs. About 175 hands, men and women, were employed in this factory.

The tank was erected by the Foskett & Bishop Co., of New Haven. It was of wood 12 feet high and 12 feet in diameter at the base. Its capacity was 10,240 gallons and weighed 42 tons. The tank was built at the suggestion of the insurance inspectors, in order to give the factory better protection against fire, and it was only a short time ago that it was completed and accepted by the inspectors. No water was run into it, however, until a day or two ago. The tank rested on spiles on the roof and was 70 feet from the ground. It was on the east end, but in falling careened toward the west and crashed through the center of the factory, driving a hole fully 30 feet in diameter through the three stories. The entire west wall was cut out and a portion of the east wall, though the ends remained intact. About 40 employes were at work at the ends, and the center was used for storing goods and supplies, which was the reason of none of the employes being caught in the crash. There were many narrow escapes, however. Many of the women employes fainted, and many others had to be assisted out of the building by means of ladders.

The collapse of the tank was so sudden and the resistance to the immense weight so trifling that there was apparently not the slightest check to its progress until it landed in the basement. Then it broke apart, and the immense volume of water poured out.

The Lull In the Week

between Christmas and New Year's gives you an opportunity to look over your depleted stock and to replenish it in time for the trade in New Year's presents.

Our Diamond and Precious Stone Department is at your service to co-operate with you.

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

50 HOLBORN VIADUCT, LONDON.

A. S. Aloe's Insurance in the Mutual Reserve Fund Life Assn. of New York.

ST. LOUIS, Mo., Dec. 24.—Recently Mrs. A. S. Aloe, widow of the late A. S. Aloe, founder of the A. S. Aloe Co., sued the Mutual Reserve Fund Life Association of New York for an insurance policy of $5,000 held by the deceased in that company. Judgment with interest was granted in the local Circuit Court, but the insurance company still refused to make a settlement and carried the case to the Court of Appeals, where it was again decided against them. From there the company took the case to the Supreme Court of this State, where judgment was rendered in the company's favor this week.

The decision given will render void two-thirds if not three-quarters of the life insurance policies, if the companies literally stand on the decision of the Supreme Court. If the applicant for insurance states he does not use patent medicines, and had previously used cathartic pills, liniments, etc., this answer vitiates the policy. It is said that Louis P. Aloe, son of the late A. S. Aloe, will push the case and endeavor to have a retrial.

Jeweler T. B. Dickinson Runs a Swindler to Earth.

BUFFALO, N. Y., Dec. 23.—A negro swindler has been working among business men in this city. He had been out with some of the boys, was his story, and they had been arrested and fined $10 each. He had pawned his uniform to raise the money, and now unless he got his uniform back he would lose his job.

T. B. Dickinson, the Main St. jeweler, was swindled out of $6.40 on Thursday, and Friday afternoon the negro returned. Mr. Dickinson was suspicious, however, and called two detectives, who arrested the negro. The prisoner gave his name as Charles Edwards, residence Chicago, He had swindled several persons.

P. H. Doll, of Las Vegas, N. M., is now preparing to move into new quarters, having had a 25x100 foot room in the Forsythe block elegantly fitted up for him.

George F. Hussey, 64 Merrimac St., Haverhill, Mass., has erected in front of his store a large and handsome electric clock which can be seen the entire length of Merrimac St. The works of the clock were made by Mr. Hussey, he being an expert in the line of electricity. The clock will be illuminated at night and will be the only clock of its kind in the city in front of a jewelry store.

Traveler H. M. Tenney ih the Indiana Train Wreck.

CHICAGO, Ill., Dec. 21.—The story of the Indiana train wreck on the 18th is graphically told in the following letter to his house from H. M. Tenney, traveler for Lapp & Flershem:

INDIANAPOLIS, Ind., Dec. 18, 1898.
Lapp & Flershem:

Gentlemen.—I left Springfield last night for Winchester via Indianapolis. I expected to get to Winchester at six this morning and be there to-day and Monday and Tuesday. At 2.30 this morning we had the most terrible smashup, tore the train all to pieces and it is a wonder everyone was not killed; as it was one man was killed outright and more than 20 cut and injured. I was in the sleeper with two other passengers and we were in there nearly an hour before they could cut us out. I escaped without a scratch and only lost my hat and shoes. Came to Indianapolis to-day without any shoes. The baggage car burned up, but my trunks were thrown out safe and sound, although some ten trunks and all the express and mail were burned. I am very thankful to get out so well. Will go to Winchester to-morrow morning at 4:25. My watch trunk was more than 40 feet from the track, but is O. K. and not hurt, but is covered with mud. Got a new hat, new shoes and a shave and am O. K. once more.

Yours respectfully,
H. M. TENNEY.

Decision in the Drusilla Mitchell Estate Litigation.

BRISTOL, Conn., Dec. 25.—The appeal of E. A. Freeman, trustee of the H. Drusilla Mitchell estate, from the action of Commissioners, Judge Holcomb and County Commissioner Potter, was taken up yesterday. The commissioners allowed the claim of a Chicago bank which held notes to the amount of $24,000, endorsed by Mrs. Mitchell. Mr. Freeman appealed to the Superior Court on the ground that Mrs. Mitchell, being married at the time the endorsements were made and her marriage having occurred prior to 1877, she could not legally make the contract of guaranty. A similar claim which was allowed in favor of the First National bank, of Chicago, was taken to the Supreme Court on appeal by the trustee and that tribunal sustained the view taken by the trustee. The Court sustained the appellant, the bank's claims not being allowed.

This disposes of the last case, and the decisions in all the cases make a difference in favor of her estate of many thousands of dollars.

James Lynch or John Little Has Watches to Sell.

STAMFORD, Conn., Dec. 22.—Shortly after noon to-day the police were notified that there was a man going about Pacific St. trying to sell watches. Suspecting that he might be one of the burglars who broke into Kronholtz's and Weed's on Sunday morning, the man was arrested.

On being asked where he got the jewelry, he told the Chief that this was for him to find out. He gave his name as James Lynch, from Meriden, and said he came to town this morning. A letter found in his pocket, evidently directed to him, gave his name as John Little. The watches were shown to Mr. Kronholtz and Mr. Weed, who, upon examining them, declared that they were no part of their missing goods.

Pending further investigations, the Chief had the man locked up. He is of average height, apparently about 40 years of age, and is dressed in the ordinary garb of a workingman.

The Final Account of the Assignee of the Duhme Co.

CINCINNATI, O., Dec. 24.—The final account of assignee Joseph Wilby, of the Duhme Co., was filed this week. It shows total receipts of $150,983.96, all of which has been disbursed in payment of debts and dividends, except a balance on hand of $10,175.24, with which the assignee expects to pay the final dividend of 7¼ per cent., provided no further claims are made.

The proved debts of the concern are $139,934.21, and a dividend of 40 per cent. has already been paid, amounting in gross to $55,973.

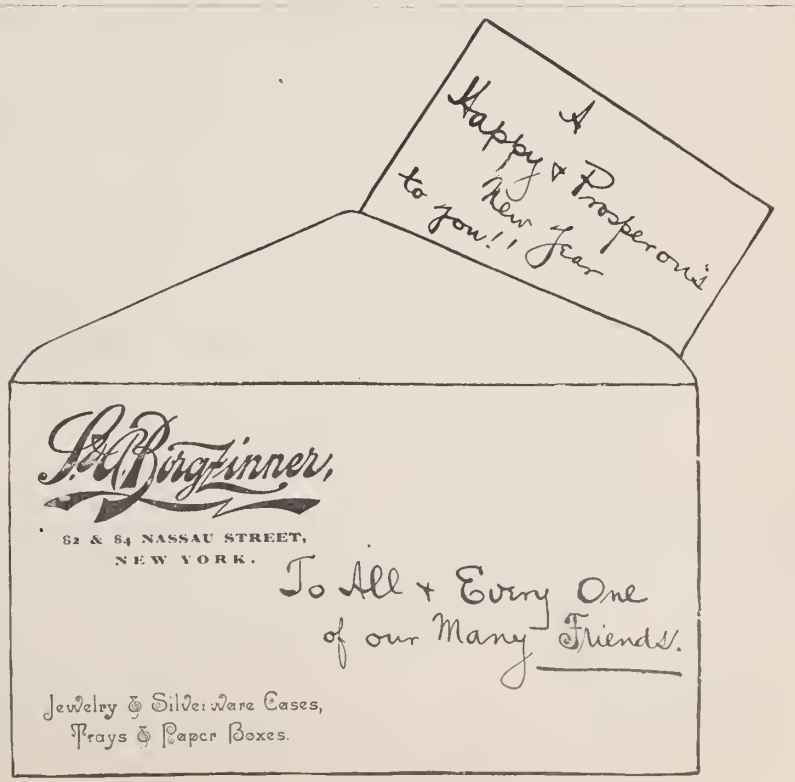
Mrs. Mary A. Gardner, Maker of Fish Scale Jewelry.

MIAMI, Fla., Dec. 16.—Some months ago Mrs. Mary A. Gardner, manufacturer of fancy fish scale jewelry, of this city, sent a case of her work to be exhibited at the International Fishery Exhibition held at Bergen, Norway. The jewelry arrived there in good order, and was placed on exhibition. A few days since Mrs. Gardner received a silver medal and diploma for the best exhibit of this kind of work. The medal is a very pretty work of art. The diploma is printed in colors, in the Norwegian language. Mrs. Gardner prizes it very highly. She has now three medals and three diplomas, all first premiums. At the World's Fair there were 30 competitors in this line. Mrs. Gardner has reduced the manufacture of fish scale jewelry to a fine craft, inventing all the machinery herself. Mrs. Gardner is also a rare artist in painting on satin and velvet.

Termination of the Express Package Robbery Case at Scranton.

SCRANTON, Pa., Dec. 22.—George Wickenhoffer, who was convicted of stealing seven diamonds and two rings, the property of N. B. Levy & Bro., jewelers, was called for sentence before Judge Edwards in Court Saturday. Mr. Lowry, counsel for the defendant, moved for an arrest of judgment for the reason that the defendant was not shown to be a bailee of N. B. Levy & Bro., as stated in the indictment. Judge Edwards said that it was useless to argue the question, that the defendant obtained the package containing the diamonds lawfully, in virtue of his employment for the Adams Express Co., he got the package from Levy & Bro. properly in accordance with the duties of his position, and was to take it to the office of the company. He did not take it to the office, but he appropriated the property to his own use; he was a bailee of the company, and not necessarily of Levy & Bro. Although the indictment charged him with being the bailee of Levy & Bro., the indictment was amendable. The motion was refused.

In imposing sentence, Judge Edwards said: "We consider this offence a very serious one. The defendant was in a position of trust, and the evidence against him was very strong, and his own conduct was not by any means the conduct of an honest man, after he found the diamonds on the street, as he says. Mr. Levy informed him that the package was missing, and still he did not say a word to him that he had found goods of that character upon the street. This is the first offence, as I understand, of this defendant, and the purpose of punishment is to give the individual a chance to reform as well as to vindicate the law. I am very sorry to see the defendant here; I have known him for several years; I cannot overlook the gravity of the



offence I was very much surprised to find him on the witness stand denying with great coolness and defiance apparently that he committed this offence. There was no room for doubt of any kind in the case. At the same time, the jury recommended him to the mercy of the Court, evidently on account of the evidence as to his previous reputation, and we shall take that into consideration in imposing this sentence. We think an imprisonment in the county jail will answer the full purpose of the law." Wickenhoffer was then sentenced to pay a fine of $1 and to nine months in the county jail.

General Assignment of E. M. Dickinson.

NORTH ADAMS, Mass., Dec. 26.—E. M. Dickinson, retail jeweler, 96 Main St., this city, has made a general assignment without preferences, to Charles L. Frink. The assignee is deputy sheriff of this county. Mr. Dickinson's liabilities are estimated at $15,800; of which $6,900 is the amount of bills payable and $8,900, open accounts. His assets are said to aggregate $12,800 and consist of merchandise valued at $8,000, fixtures, $2,800, and book accounts, $2,000.

The fear of attachment and other proceedings is given as the cause of Mr. Dickinson's assignment. No creditors are given a preference, not even the debtor's father, to whom Mr. Dickinson owes several thousand dollars.

The Manchester Mfg. Co. Succeed Wm. H. Manchester & Co.

PROVIDENCE, R. I., Dec. 24.—Articles of incorporation of the Manchester Mfg. Co. have been filed at the office of the Secretary of State. According to the articles the company is formed for the purpose of manufacturing silver ware and for the transaction of such business as may arise in connection therewith or is incidental thereto. The incorporators are William H. Manchester, Edwin A. Smith and Henry C. Babcock, of this city, where the corporation will be located. The capital stock is $30,000, according to the articles. This is the firm known as William H. Manchester & Co., whose place of business is in the Lederer building, 100 Stewart St.

W. F. Montgomery, Los Angeles, Cal., was in San Francisco last week.

The Death of Joabert Sweet.

ATTLEBORO, Mass., Dec. 26.—Joabert Sweet, for 80 years a resident of Attleboro and prominent as a retired jewelry manufacturer and the oldest local Mason, died Saturday. He was a native of the town, son of Amos Sweet, a Revolutionary gunsmith. He was born on the first day of October, 80 years ago, and his boyhood and school days were spent here. He learned by instinct the trade of a toolmaker and was always a leader in that important branch of the jewelry business. He tried his 'prentice hand on tool making in the old Attleboro shuttle shop, and then, when William S. Blackinton went into business, he joined the concern. Leaving Mr. Blackinton at the end of three years, he worked for Bliss & Dean, and then left them to go into business on his own account with Edwin B. Bullock and J. Perry Carpenter for partners. Ill fortune attended the new firm from the start and Mr. Sweet returned to Bliss & Dean.



THE LATE JOABERT SWEET.

He continued with this firm until within four years, when illness forced him to retire from active work. His work was not uninterrupted and at one period he was for three years with W. & S. Blackinton, and while there invented the process by which rolled plate wire chain, long thought impossible, was made. He patented a number of designs and devices and invented without patenting several attachments to jewelers' machinery now in general use in the Attleboros. In fact, throughout his career he had been marked as a mechanic of great ability.

Deceased leaves two sons, James N. Sweet and Charles O. Sweet, the former a tool maker for a local house, and the latter a member of Regnell, Bigney & Co. Joabert Sweet was a member of the following branches of the Attleboro Masonic body: Ezekiel Bates Lodge, Bristol Commandery, King Hiram Royal Arch Chapter, Attleboro Council of Royal and Select Masters and Hope Chapter of the Eastern Star. He was not only a pioneer jeweler but a member of an old family in this section. The funeral occurred to-day and was in charge of his fellow Masons. His grandson, Erville L. Sweet, salesman for Regnell, Bigney & Co., was recalled from his trip in the west to attend.

Jeweler Henry Terheyden Charged with Receiving Stolen Property.

PITTSBURGH, Pa., Dec. 23.—Henry Terheyden, a Smithfield St. jeweler, had a hearing yesterday afternoon before Magistrate R. G. MacGonigle, on the charge of receiving stolen goods, made by Police Inspector Henry Whitehouse. Mr. Terheyden, it was alleged, bought a gold watch from Rebecca Koehner, the girl burglar arrested in the East End on Tuesday, and had broken it up for old gold.

Mr. Terheyden admitted having bought the watch from the girl, but said that she claimed to be in the employ of J. M. Schaefer, jeweler, 224 Fifth Ave., and that he had sent her with it.

The case was battered, and the only thing that could be done with it was to break it up for the gold that was in it. Mr. Terheyden was held in $500 bail for a court trial.

G. A. Boss's Second Attack of Hiccoughs.

PITTSBURGH, Pa., Dec. 24.—G. A. Boss, jeweler, 52 Chartiers Ave., McKee's Rocks, is suffering from a severe attack of hiccoughs, which began Tuesday, and so far has defied the skill of the local physicians. This is the second attack of hiccoughs that Mr. Boss has suffered from. A few years ago he had an attack that continued for a week.

Joseph Locke's Store Invaded by Burglars.

DICKSON, Tenn., Dec. 23.—Burglars entered the jewelry shop of Joseph Locke at a late hour Monday night, and stealing a valuable timepiece, left in its stead a clock previously stolen from the private office of J. B. Leather's handle factory.

FRED. W. LEWIS & CO.

Cutters of Diamonds and Importers of

Diamonds, Pearls and Precious Stones.

24 JOHN STREET, = = = NEW YORK.

TRADE MARK

"Watch our Ads."

The Mauser Mfg. Company,

SILVERSMITHS,

14 East 15th St., New York.

Frank W. Smith Wants $15,000 Damages from the Meriden Britannia Co.

HARTFORD, Conn., Dec. 24.—In the Circuit Court of the United States for the District of Connecticut, Frank W. Smith, silversmith, Gardner, Mass., has brought suit against the Meriden Britannia Co., Meriden, Conn., seeking $15,000 damages for alleged infringement of a design patent granted to him for a vessel. The text of the bill of complaint is as follows:

Circuit Court of the United States,
District of Connecticut.

In Equity:

Frank W. Smith.
vs.
The Meriden Britannia Co.

To the Honorable the Judges of the Circuit Court of the United States for the District of Connecticut:

Frank W. Smith, of Gardner, in the State of Massachusetts, and a citizen of said State, brings this bill of complaint against the Meriden Britannia Co., a corporation organized under the laws of the State of Connecticut, and having its principal place of business at Meriden, in said State, and a citizen of said State;

And thereupon your orator complains and says that heretofore and before the third day of January, 1898, he was the original and first inventor of a certain design for a vessel not known or used by others in this country, and not patented or described in any printed publication in this or any foreign country before his invention thereof, and not for more than two years prior to his application for Letters Patent hereinafter mentioned, in public use or on sale; that he duly made application for Letters Patent in accordance with and complied in all respects with the requirements of the statutes of the United States in such case made and provided; and that on the first day of November, 1898, there was granted to him Letters Patent of the United States, No. 29,571, for his design in due form of law, signed by the Secretary of the Interior, and countersigned by the Commissioner of Patents, and sealed with the seal of the Patent Office, granting to him, his heirs and assigns for the term of fourteen years from the date thereof the exclusive right to make, use and sell to others to be used the design throughout the United States and territories thereof, all of which by the said Letters Patent, or by a certified copy thereof, now in court produced and shown unto your Honors will more fully appear.

And your orator further shows unto your Honors that he is now and always has been the sole owner of said Letters Patent No. 29,571;

And your orator further shows unto your Honors that prior to the commencement of this suit he caused to be given to the defendant herein named notice that they were infringing the rights secured by said Letters Patent.

Yet the defendant, well knowing the premises and the rights secured to your orator, aforesaid, under the said Letters Patent No. 29,571, and utterly disregarding the same, has at Meriden, within the District of Connecticut, and at divers other places in the United States, in violation of the rights secured by said Letters Patent, unlawfully used the said patented invention, and has made and sold to others many vessels of the said patented design, and still continues so to do, without your orator's leave or license, and the defendant has derived and still continues to derive from such use of said design, large gains and profits, but to what amount your orator is ignorant and cannot set forth; and your orator is greatly damaged by said wrongful acts and doings of the defendant, to wit: in the sum of $15,000.

To the end, therefore, that the defendant may full, true and perfect answer make to all and singular the matters hereinbefore stated and charged, as fully and as particularly as if the same were hereinbefore repeated, and it thereunto distinctly interrogated according to the best of its knowledge and belief, but not under oath, which is hereby waived, and that the defendant may be decreed to account for and pay over to your orator, the owner of the said Letters Patent, the amount of $250, as provided by the statutes, and in case the total profit, made by the said defendant from the sales, as aforesaid, of the said vessels containing the patented design, exceeds the sum of $250, then the defendant be decreed to pay over to your orator the excess of such profit over and above the sum of $250; and that the defendants, its attorneys, agents, servants and workmen may be enjoined perpetually, and also during the pendency of this suit, by writs of injunction to be issued by this Honorable Court from making, using, or selling vessels of the design patented in said Letters Patent No. 29,571, and for such other and further relief as to your Honors may seem meet.

May it please your Honors to grant unto your orator not only the writs of injunction conformable to the prayer of this bill, but also the writ of subpœna directed to the said defendant, The Meriden Britannia Co., commanding it to appear and answer to this bill of complaint, and to do and receive what your Honors may seem meet.

And your orator will ever pray.

FRANK W. SMITH.

Dec. 9, 1898.

New Canadian Customs Regulation in Effect January 1.

MONTREAL, Can., Dec. 24.—American exporters of jewelry goods, silver ware, etc to Canada are reminded that on and after Jan. 1, 1899, the new Canadian customs regulation comes into force, requiring upon all invoices of goods sold to Canadian importers the following declaration to be written or stampted on the face or back of the invoice:

"This invoice is true and correct, and where there is a difference between any of the prices shown therein and the ordinary credit prices at which the same articles are now sold bona fide by the exporter in like quantity and condition at this place for consumption in this country, the latter prices are shown on the margin or elsewhere on such invoice."

Formerly only the words "Certified Correct" were required to be inscribed on the invoice and signed by a partner, official or employe of the exporter having a knowledge of the facts certified to, and the general opinion among Canadian importers is that the old form of certificate was all that was necessary and that the new form of words required is inquisitorial. The boards of trade of Montreal and Quebec have both condemned the new regulation, and the former body was personally visited by the Minister of Customs in regard to it, but without immediate results. It will, therefore, save trouble both to the exporter and importer if the regulation is strictly complied with for the present.

Further Details of the Retirement of Thomas M. Avery.

CHICAGO, Ill., Dec. 22.—In yesterday's CIRCULAR was published the report of the retirement of Thomas M. Avery from the presidency of the Elgin National Watch Co. and the election to that position of Charles H. Hubbard. Further details of this event are at hand. This resignation took place at a meeting of the directors of the Elgin National Watch Co. on Dec. 21.

Mr. Avery had been at the head of the company since 1867, when the factory was little more than a small machine shop. The company had been organized four years previous to this, but the progress in those years had been small. Of Mr. Avery's subsequent management, the world can read the results in the company's success. He took it at its infancy and leaves it among the greatest establishments of its kind in the world.

Charles H. Hubbard, who succeeds Mr. Avery, is vice-president of the Equitable Trust Co. and senior member of the Board of Trade grain commission house of Hubbard, Warren & Co. He brings to his new work a knowledge of law from actual practice and a successful business career in both commercial and financial fields. Mr. Hubbard was born in New York 48 years ago and at an early age engaged in the practice of law in that city. In 1875 he came to Chicago as a lawyer and practiced here until he entered commercial life in 1878 with the grain commission house of Culver & Co. In 1888 he visited Europe for his health, remaining abroad two years. In 1895 Mr. Hubbard organized the Board of Trade firm of Hubbard, Warren & Co., a prominent house on the board. It was just previous to this that Mr. Hubbard became vice-president of the Equitable Trust Co. He has for a number of years been a stockholder of the Elgin National Watch Co. Mr. Hubbard will continue his connection with Hubbard, Warren & Co. and the trust company, but will devote his entire time to the watch business.

The other officers of the Elgin National Watch Co. are: Vice-president, John M. Cutter; secretary, William G. Prall; directors, T. M. Avery, John M. Cutter, Charles Fargo, George C. Laflin, C. H. Hubbard, C. B. Scoville and Martin A. Ryerson.

One of the most enterprising and up-to-date tool and material houses supplying the jewelry trade is that of L. C. Reisner & Co., Lancaster, Pa., and one of the latest of the many recent examples of their enterprise is the purchase of the tool and material stock of John Smedley, Philadelphia, Pa. This purchase was made for the purpose of giving the firm's customers in Philadelphia and vicinity the best possible service, and there can be no doubt that the acquisition by L. C. Reisner & Co. of such a well established business as that of Mr. Smedley's will prove equally advantageous to them and to their customers. L. C. Reisner & Co. will take possession of Mr. Smedley's business some time in January, and the stock will be improved to accommodate the particular trade to which L. C. Reisner & Co. cater. The purchase was made upon a strictly cash basis, thereby affording the purchasers an opportunity to offer much of this stock at prices that will be more than advantageous to the trade.

Holiday Novelties in Jewelry, Silver Ware, Etc.

A LADY'S RAMBLE AMONG THE JEWELERS.

Among beautiful things brought out by the holidays is a line of photograph frames of which the foundation is colored velvet. These are square or horseshoe shaped, and the velvet is overlaid with heavy, open work decoration in silver or silver gilt. The shading of the metal is exceedingly rich, and the designs, such as conventionalized oak foliage and acorns, or vines with berries, are treated with remarkable originality and excellence.

*

The spider is the latest addition to the "lucky" animals. In a new crush silk belt noted, two fat, golden and fascinating specimens of this insect serve for the small clasps now in vogue. As a charm the spider may prove as popular as the little pig, which has of late ruled as the emblem of good fortune.

*

Fancy spoons and servers of various kinds in silver gilt, with enameled handle decoration, representing an inlaying of old Delit blue china, are among attractive odd pieces for the table.

*

Prettily designed and jeweled buckles furnish the latest fad in fastening the wide, soft ribbon which women wear, stock fashion, around the neck.

*

A beautiful hair ornament consists of two wings of glittering diamonds, between which is a large and handsome pearl.

*

In two stone rings of a pearl and a diamond, and a ruby and a diamond, or the like, the shank on either side of the stones is set with small diamonds.

*

To some of the chain bracelets and to the long neck chains are attached at intervals short pieces of chain, from each of which depends some such object as a tiny pig, fox, doll, cat, coiled serpent, a golf ball, a crab, a tiny shoe holding a turquoise, a little violin, a miniature wishbone enclosing three gems, a perfect bicycle or a yacht, the whole forming an interesting though incongruous collection.

*

One of the most graceful and pleasing among brooch designs is a triple bow of ribbon simulated in diamonds, with a single fine pearl pendant from each end of the ribbon.

*

In some things superstition does not seem to greatly influence the holiday shopper. Despite the old tradition that the gift of anything sharp cuts friendship, pocket knives, fruit knives, paper knives, cigar cutters, and cases of scissors are standard and popular presents.

*

An exceedingly pretty design for a small brooch is an oval of green enamel studded over with diamonds, the whole surrounded with pearls and mounted on a gold bar tipped with pearls.

*

Particularly attractive is a low, shallow sugar basin in blue and gold china, set in a pierced Renaissance silver frame.

ELSIE BEE.

News Gleanings.

G. Teplitz has opened a jewelry store in Washington, Pa.

Elmer Steward has opened a repair shop in Huntington, Pa.

L. D. Epperson has opened a new watch and jewelry repair shop in Metz, Mo.

C. Slaughter is reported to be going out of the jewelry business in Kaufman, Tex.

H. C. Kelly has given a chattel mortgage on his stock of jewelry in Norton, Kan., for $650.

A. L. Murphy has given a bill of sale on his entire stock of jewelry in Sedalia, Mo., for $600.

In a fire in Dodge Center, Minn., last week, the jewelry store of Shultes & Hoard was burned out.

Wiley & Marcello were among the business firms to lose their stock in a recent fire in Yuma, Ariz.

J. B. Senecal, jeweler, Tonawanda, N. Y., who was recently burned out, is now located at 50 Main St.

Jeweler Dyer, Winthrop, Me., is settled in his new quarters, which were fitted up expressly for his business.

The Smith jewelry store, Orlando, Fla., has been moved into the large room one door west of the old stand.

W. T. Morris has bought the Murphy stock of jewelry, Sedalia, Mo., and it is being auctioned off at 208 Ohio St.

Mrs. I. B. Long, who has a stock of watches, jewelry, etc., in Modale, Ia., has given a chattel mortgage for $50.

At the Christmas opening of J. H. Leyson & Co.'s store, Butte, Mont., Dec. 18, a silver thimble was presented free to every lady visitor.

W. B. Odbert, south end of the Market St. bridge, Wheeling, W. Va., has made much improvement in the appearance of his store and stock.

A. H. Johnson, Edinboro, Pa., who has been confined to the house with bronchitis the past two weeks, is out again and able to attend to business.

In a destructive fire in Paterson, N. J., early in the morning of Dec 21, the jewelry store of Mrs. J. E. Cannon was affected. The stock was saved.

A slight fire occurred last week at the jewelry store of I. Reiner, Norristown, Pa. A coal oil lamp was used to heat the stove, which took fire. The damage was slight.

Abram A. Dayton, for many years a newsdealer, stationer and jeweler in Red Hook, N. J., expired at his residence on Dec. 10, after a brief illness. He was 64 years of age.

W. A. Parrish, until recently located on Second Ave., Birmingham, Ala., has removed to 304 S. 20th St., where, in addition to his watchmaking business, he has opened a grocery store.

Experts from Chicago were in Omaha Neb., last week to install three of the four Harvard clocks recently ordered by Henry Copley, jeweler, 215 S. 16th St., for the Burlington depot.

Harry R. Lefever has opened a repair shop in the Mansion House block, 15 Broadway, Kingston, N. Y. For the past five years Mr. Lefever was employed in S. W. Bramley's jewelry store.

The store of A. Armstrong, Allenwood, Pa., was robbed last Saturday night. Monday a lot of jewelry and watches, part of the plunder, was found concealed in a pile of driftwood on the Miller farm, near West Milton.

A. H. Clinger, formerly with the Holmes & Edwards Silver Co., has severed his connection with that corporation, and for the coming year will travel exclusively for T. G. Hawkes & Co., cut glass manufacturers, Corning, N. Y.

F. E. Harris, who claims to represent a Rochester jeweler, is under arrest in Dansville, N. Y., on a technical charge of larceny. C. K. McCurdy, of Ossian, entered a complaint that Harris had unlawfully detained a watch belonging to the compiainant. Harris was released on $100 bail.

A few nights ago Anton Wahlrab, Dayton, O., sent his 10-year-old daughter to a store in the vicinity of his home, giving her a $5 bill with which to make some purchases. She had gone less than a square when she was seized by man, who demanded the money. The girl refused, and the highwayman dealt her a blow on the side of the head, seized the money and escaped.

About two o'clock on the morning of Dec. 16 an attempt was made to break into the jewelry store of Louis Sapovitz, 123 W. 3d St., Chester, Pa. It is his opinion that possibly a drunken man had fallen against the door, which is of glass and divided into four panes, while others who have examined into the matter say the glass was evidently cut with a diamond.

In the window of E. and L. Claudel's jewelry store, 810 Canal St., New Orleans, La., is exhibited for sale an antique clock that has attracted the attention of turfmen. It is of French workmanship, and certainly antedates the century. The case and dial are both unique, but what lends it especial interest is a beautifully modeled bronze horse which surmounts it. The figure is about eight inches in height and depicts a lithe limbed racer with a perfection of anatomical detail and a grace of line that are wonderful. The swelling muscles, the arched neck, the fine head and the extreme lightness and delicacy of poise are all rendered by a master hand.

August Jorres, jeweler, Milwaukee, Wis., has returned from a trip to the wolframite properties in the Dragoons. They are located in the vicinity of Russellville, Ark., about four miles north of the Southern Pacific railroad. For four square miles croppings and float carrying wolframite are found, the formation being granite. For wolframite ore delivered at the station $300 per ton has been paid by the ore buyers.

A slick negro thief got in his work on Tucker & Johnston, Main St., Jacksonville, Fla., a few days ago, and stole two watches. These were recovered, but the thief is still at liberty. While Mr. Tucker was busy in the store, the negro stole the watches from the showcase with a hook on a stick. He was chased up the street, but managed to get away. Next day a Chinaman entered the store and asked to be given a valuation on a watch that had been offered for sale by a negro. The watch was immediately recognized by the proprietor, and the Celestial was asked to describe the negro who tried to sell it. He left the watch in order that it might be valued. The other was found in a pawnshop.

Start The New Year Well

AND PUT IN STOCK A COMPLETE LINE OF

1899 "OLD STANDARD"

Simmons Chains.

SIMMONS CHAINS ARE THE BEST PRODUCT OF THE AMERICAN CHAIN MAKER'S ART. THE NEW LINES FOR THE NEW YEAR ARE BETTER THAN EVER.

AT JOBBERS'.

R. F. SIMMONS & CO.,

New York Salesroom:
9-13 MAIDEN LANE.

Factory and Main Office:
ATTLEBORO, MASS.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

TORONTO, Can., Dec. 19, 1898.
Editor of THE JEWELERS' CIRCULAR:

We notice on page 24 of your edition for Dec. 14, in answer to communication requesting names and addresses, in Toronto, Ont., of the firms who manufacture sterling silver ware, that you give the names of "Toronto Silver Plate Co.," "Standard Silver Plate Co.," and "Roder Bros." We thought we were, certainly, well enough known to you to have been included in the list of sterling silver manufacturers in Toronto, Can. In fact, our firm was the first to go into the manufacture of sterling silver, and we are to-day by far the most extensive manufacturers in the Dominion of Canada. The Standard Silver Plate Co. do not manufacture sterling silver. The name you have as "Roder Bros." should be Roden Bros., who manufacture lines of sterling silver. The Toronto Silver Plate Co. have only recently gone into the manufacture of same. We remain,

Yours truly,
P. W. ELLIS & Co.

PROVIDENCE, R. I., Dec. 20, 1898.
Editor of THE JEWELERS' CIRCULAR:

We notice that in your issue of the 14th inst. you have received a communication asking who has the three leaf clover tray for rings; and we wish to inform you that we also manufacture rings put up in a three leaf clover tray, such as asked for.

Yours truly,
WM. LOEB & Co.

WORCESTER, Mass., Dec. 12, 1898.
Editor of THE JEWELERS' CIRCULAR:

Thank you for your prompt reply to my query regarding spoons. Hope you will not give up the hunt for the manufacturer of the Booth spoon, as I have had several in stock in the past, and have had more calls for them lately, but have no idea where I got them, all the supposed places having failed me.

Yours truly,
W. A. ENGLAND.

ANSWER:—We have continued to hunt for the manufacturer of the Edwin Booth spoon, but must report again that we have been unsuccessful. None of the big silversmiths ever heard of it, and the steward of the Players' Club, New York, which was founded by Edwin Booth, never saw such a thing, and he would undoubtedly know if any such article was in the market. During the time of the Actors' Fund fair, the Gorham Mfg. Co. produced an Actors' spoon which had on one side five portraits, representing Edwin Forrest, Edwin Booth, E. L. Davenport, Joseph Jefferson and W. J. Florence. This is the nearest we can find. Geo. E. Homer, 45 Winter St., Boston, Mass., endeavors, we think, to handle every souvenir spoon produced. If correspondent will write to him he may be able to obtain from him more definite information.

MT. PULASKI, Ill., Dec. 19, 1898.
Editor of THE JEWELERS' CIRCULAR:

Will you kindly advise me at once from whom I can purchase a town clock for tower of city hall? Awaiting your favor, I am.

Very respectfully,
W. W. MAYER.

ANSWER:—Manufacturers of tower clocks for city halls, etc., are as follows: Seth Thomas Clock Co., 49 Maiden Lane, New York; E. Howard Watch & Clock Co., 383 Washington St., Boston, Mass.; Self Winding Clock Co., 191 Grand Ave., Brooklyn, N. Y.; Standard Electric Time Co., Waterbury, Conn.; Johnston Electric Service Co., Milwaukee, Wis.; Nels Johnson, Manistee, Mich.; Jos. Barborka, Iowa City, Ia.; Joliet Electric Clock Co., Joliet, Ill.

WATERTOWN, N. Y., Dec. 10, 1898.
Editor of THE JEWELERS' CIRCULAR:

Kindly inform us where we can purchase silver lorgnette chains set with amethysts, turquoises, etc. Also inform us other makers of collar clasps besides Wm. B. Kerr & Co., and oblige,

Yours truly,
J. S. BAIRD.

ANSWER:—Among manufacturers of silver lorgnette chains with amethysts, etc., are Wm. Smith & Co., 5-7 Maiden Lane, and S. M. Lewis & Co., 37 Maiden Lane, New York. We cannot learn who manufactures collar clasps.

NEW BOSTON, Ill., Dec. 2, 1898.
Editor of THE JEWELERS' CIRCULAR:

I have a customer who wants what he calls a moustache spoon. It is covered over about half way similar to moustache cup. Where can I obtain them in sterling? Thanking you in advance, I am,

Very truly,
E. M. BRAS.

ANSWER:—The Alvin Mfg. Co., 54 Maiden Lane, New York, make a moustache spoon in sterling silver, soup or table size.

ILLINOIS, Dec. 7, 1898.
Editor of THE JEWELERS' CIRCULAR:

Please tell us by return mail if there is a sterling spoon on the market called "Columbia?" We know of a plated pattern 1847 Rogers goods, but have had a call for an article in sterling. And if so who is the maker? A. & B.

ANSWER:—We feel certain there is no pattern so named in the market except in silver plated ware (Rogers & Brother).

At the auction sale of the real estate of the late Chas. H. Conrad, Danville, Va., on Nov. 15, E. P. Sangston bought the handsome three-story iron front building he occupies, at 328 Main St., at $8,250. This building cost Mr. Conrad $15,000. It is an old jewelry stand, having been established about 18 years ago by James Fricker.

Notice of Removal.

We have removed our New York office from 176 Broadway to the GILL BUILDING, 9 MAIDEN LANE, Rooms 1401 and 1402.

Our facilities for handling our business will be greatly increased thereby and our representative, Mr. A. Barton, Jr., will be pleased to welcome the trade in our new quarters.

Ostby & Barton Company,

Manufacturers of

Gold Band and Stone Rings,

PROVIDENCE, R. I.

The Jewelers' Circular
AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY, NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada, - - -	$2.00
Foreign Countries in Postal Union, -	4.00
Single Copies, - - - - -	.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.

Among the places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Vol. XXXVII. Dec. 28, 1898. No. 22.

Every line of reading matter in THE JEWELERS' CIRCULAR, *with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of* THE JEWELERS' CIRCULAR *is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.*

The Dying Year of 1898.

THE season of stock taking, so far as the jewelry industry is concerned, promises to be a pleasant one. The better times, the stability in our finances and the stronger feeling of confidence prevailing have manifested their influence in the increased sales of merchandise, especially of articles of higher grade and higher cost. Therefore the squaring of accounts for the year will be a pleasant task, tempered with thoughts of the various times of weary waiting or depression which kindly forgetfulness has buried out of sight. The dying old year has been a remarkable one, and its business changes have been intimately connected with the world's history. The jewelry industry has profited, in common with others, by these momentous changes, and the vista of 1899 at the beginning of the new year will be different from that of 1898 at the beginning of the year now dying.

Punishment to Dishonest Express Employes.

IT may be set down as a fact that, taken collectively, there is no class of workers more conscientious and honest than the employes of express companies. These workers bear a two-fold burden of responsibility, that to their employers and that to the public they serve. This these hard working gentry entirely feel, and it is seldom that we hear of a dishonest express driver or similar express employe. Therefore, when the case of a dishonest public servant of this class comes to light, more than common interest attaches to it, and it is on this account, together with the fact that jewelers are so dependent upon the honesty of expressmen, that we have so carefully followed the case in the courts at Scranton, Pa. In imposing sentence upon the culprit in this case, the Judge was deservedly severe, for as he said: "We consider this offence a very serious one. The defendant was in a position of trust, and the evidence against him was very strong," and though the Court expressed sorrow for the defendant, for he had known him for several years, he "could not overlook the gravity of the offence." Therefore, while the offence was the first committed by the defendant, so far as the Court knew, and while the jury recommended him to the mercy of the Court, the man received quite a severe sentence. It should be far from the desire of any man that any of his fellowmen should be unduly punished, but "the punishment must fit the crime," in real life as in comic opera; and the appropriation of property left in his trust by a public servant such as an expressman is a serious crime and should be seriously dealt with.

Are Business Failures in Many Cases Unnecessary?

By D. C. Delamater, in *Monthly Review*

DURING my entire experience in business, and more especially during the last few years, for which time I have been more directly engaged in the work of managing credits and collecting accounts, it has often occurred to me that in many cases an absolute failure might have been avoided and a business saved to its original owner, if, before making an assignment or giving preferences to a few favored creditors, a consultation had been held with all who were interested. This conclusion, of course, is based upon the assumption that the past record of the embarrassed merchant in integrity and honesty has been good and that his reputation is such as would command the confidence of his creditors. It is upon the assumption that the embarrassed merchant is one who would be glad to pay his debts in full, if it were possible, but who, by force of circumstances, finds himself unable to do so.

The plan often resorted to by merchants who find themselves in an embarrassed position is to call to their aid their local counsel. The result of his advice is very generally an assignment or preference to a few friends or favored creditors. If an assignment is resorted to, the assets are largely reduced in value by forced sales and the closing up of the estate. The result in many cases is the payment of only a small percentage of the debts and the loss of a business. When chattel mortgages are given, if a legal fight is not at once precipitated and a large bill of expense incurred, it is because, as a rule, the creditors who are left out can see no hope of gaining anything by this course. They prefer to pocket their loss rather than increase it by law suits and their attendant uncertainties. Even though the preferences given are legal and cannot be broken down, the merchant who has resorted to them is thereby ruining his credit. He can only continue in business under most unpleasant conditions. Even in the end he may not be able to save himself and is frequently left a stranded wreck on the sea of business life, without either resources or credit and without hope or ambition for the future.

In my opinion many failures could be averted by embarrassed merchants if they would only stop to consider results, and before taking any steps at all call their creditors together and frankly and truthfully lay before them the exact condition of their affairs and the causes of the situation existing. The result of such action, open and above board, would in nearly every case create a feeling of sympathy for the merchant upon the part of his creditors. Thereupon an earnest effort would be made to save the business and the man who, while unfortunate, had yet proved himself to be honorable. In many cases, with extensions, a business man in this condition, by handling his own assets, could pay out in full. By taking this course he would have very little trouble in procuring an extension. In a few instances

During the eleven months of 1898, January to November, inclusive, *THE JEWELERS' CIRCULAR* published 13,182 more inches of advertising, and 6,066 more inches of original reading matter than any other weekly jewelry journal

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

it might be evident to the creditors that at best only a percentage of the debts could be paid. When a merchant, by an effort to serve all alike, has retained the confidence of those he owes, my experience shows that as a rule all cheerfully accept in full whatever it is shown can be paid. Thereby the debtor is left in shape to continue business.

I am a strong believer in these mutual conferences between debtor and creditors. If I were called upon for advice in cases of financial embarrassment I would strongly urge this course in place of any other. A business failure and the closing out of a business that has been built up by years of hard work is a misfortune that should be avoided wherever possible. In my opinion, by this method it could be avoided in all cases where the past record of the merchant has been such as to command the confidence and respect of his creditors.

Three Cleveland Jewelry Firms Fleeced by Bogus Checks.

CLEVELAND, O., Dec. 26.—Early in December two well dressed and business-like men, giving the names of H. J. Alexander and Edward Bishop, rented rooms in the New England building and began a brokerage and commission business under the firm name of Alexander & Bishop. A week ago they left the city, and it now develops that a number of business firms in this city are victims of unpaid checks. Among these are the jewelry firms of Bowler & Burdick Co., $120; the Webb C. Ball & Co., $16, and Sigler Bros. Co., $48.

In an interview Mr. Ball said: "Bishop came into our store several times and made purchases, for which he paid in cash. He came again and selected a $16 silver carving set, and said he would call for it the next day. Instead, he sent a boy with a note and check for $16 on the Garfield Savings bank. The note requested that the set be delivered to the boy. One of my clerks had seen Bishop in his office in the New England building, and this, together with consideration of his former purchases, led the clerks to accept the check. It is worthless."

A different method was employed at the store of the Bowler & Burdick Co. Capt. R. E. Burdick said: "Alexander purchased a diamond ring for $120 from one of our clerks last Thursday. He tendered a check for that amount on a Euclid Ave. bank. Our bookkeeper called up the bank and asked if Alexander had an account there, and if the check was good. The bank replied that it was all right, and the bookkeeper accepted the check, which, after passing through the clearing house, was returned to us marked 'not sufficient funds.' We will attempt to hold the bank responsible for our loss."

Still another method was employed at Sigler Bros. Co.'s. One of the firm related it as follows: The man came in here and purchased jewelry valued at $58. He said he would get the goods later on, and presented a check for $10 to apply in payment. The check proved to be all right, and so when a few days later the man sent a check for $48 with a boy and a note requesting that the boy be given the goods, the check was accepted."

Simpson, Hall, Miller & Co. Join the International Silver Co.

MERIDEN, Conn., Dec. 26.—A meeting of the directors of Simpson, Hall, Miller & Co., Wallingford, was held two weeks ago to consider propositions submitted by the International Silver Co. Alterations were made and it was voted to enter the company provided the changes were acceptable.

The International Silver Co. were accordingly notified, and a meeting of the directors was held in New York and the proposition was acted upon favorably. A meeting of the executive committee was held in New York Wednesday, at which the details were discussed.

Under the present arrangement Simpson, Hall, Miller & Co. and the closely allied company, the Simpson Nickel Co., will on Jan. 1 go out of existence as such and become a working part of the great combination.

C. H. Tibbits, secretary of Simpson Hall, Miller & Co., will probably represent that company on the directorate.

R. Wallace & Sons Mfg. Co., Wallingford, still remain on the outside of the combination.

It has been rumored in Meriden that on Jan. 1 all employes of the Meriden Britannia Co. would be discharged and reengaged by the International Silver Co., practically holding their old positions but being employed direct by the International Co. President George H. Wilcox, of the Britannia Co., said Saturday that there was no truth in the rumor and that no foreman in the Britannia Co.'s employ had been notified that any such change would be made.

At a meeting of the directors of the International Silver Co., held in New York last Wednesday, George Rockwell, secretary of the Meriden Britannia Co. and treasurer of Rogers & Bro., Waterbury, was elected secretary.

THE NEWS FROM NEW YORK.

Simpson, Hall, Miller & Co., Wallingford, Conn., have been absorbed by the International Silver Co., the contract between the concern and the combination having been signed last week. At a meeting of the directors of the International Silver Co. held Wednesday, Dec. 21, Mr. Tibbits, of Simpson, Hall, Miller & Co., was elected a director. At this meeting also George Rockwell, treasurer of Rogers & Bro., was elected permanent secretary.

A REPORT ABOUT A SILVERSMITHS' COMBINE DENIED.

A newspaper report about a proposed combination among the silversmiths, which was the subject of editorial comment by a morning paper Friday, proves to be without any substantial foundation. Representatives of the leading silver ware firms seen by a CIRCULAR reporter emphatically stated that there was no truth whatever in the report, and among others President Bulkley, of the Whiting Mfg. Co.; Vice-President George Robinson, of the Gorham Mfg. Co., and Treasurer Haring, of Dominick & Haff, said they knew of no action by any one, silversmiths or promotors, which could have given rise to the newspaper account.

Two Supposed Diamond Thieves Among the Sports of St. Louis.

ST. LOUIS, Mo., Dec. 22.—The police have been informed of two men who are here with a stock of cut and uncut diamonds, which they are selling piecemeal and in a surreptitious manner. The description furnished Chief Desmond of the men leads him to believe they are noted Chicago-Cincinnati crooks.

No. 1 is about 30 years old, 5 feet 10 inches tall, dark mustache, dark hair, brown eyes and wore a black suit of clothes and brown derby hat. No. 2 is 30 years old, 5 feet 8 inches, medium build, light complexion, blue eyes, and dresses like his companion.

The trail of the men was first found in a saloon near 6th and Walnut Sts. There they sold the bartender an uncut diamond for about one-tenth its real value. They went from saloon to saloon, selling here and there, but their stock never seemed to diminish. Finally the men drifed to "Tamaletown." In one house they exposed 40 uncut and 10 cut diamonds, all white stones and of various sizes. In another place they made a display of large gems. One woman notified the police, but too late. She said the men had the jewels in cotton gauze and secreted them in their hat bands. She said further that the men came from Louisiana, but were disconcerted when she questioned them. Chief Desmond has men working on the case.

Goods Drawn Through a Hole Drilled in Eugene Sedgel's Window.

TRENTON, N. J., Dec. 22.—A daring robbery was committed early last evening in the jewelry store of Eugene Sedgel, 489 S. Broad St. The amount taken was not of great value, but the manner in which the job was done indicates that the perpetrator is an expert. The articles missing were a lady's small silver watch, valued at $3; a tiger's eye ring, valued at $5, and an inscription ring, valued at $5, making a total loss of about $20.

The robbery was committed by drilling a hole in the window sash about two inches in diameter, through which the jewelry was drawn piece by piece. There was more jewelry in the window at the time, but it was too far away from the hole to be reached without making a noise that would have attracted attention. After the robber had secured all the articles of value he could reach, he coolly plugged the hole up with a piece of wood and made his escape without leaving any clew behind.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Dec. 24, 1898.

The U. S. Assay Office report:

Gold bars exchanged for gold coin.....	$63,047.08
Gold bars paid depositors.....	56,562.77
Total	$119,609.85

Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:

Dec. 19	810,135
" 20	10,695
" 21	16,478
" 22	5,041
" 23	.....
" 24	.....
Total	$42,349.

New York Notes.

The Diamond Machine Co. have entered a judgment for $138.95 against the American Watchman Time Detector Co.

Alphonse Kahn, of James Kahn's Sons, was married last night to Miss Ray Nordringer. The ceremony took place at Delmonico's.

Thomas S. Marlor, the well known ex-Wall St. broker, who died last week, was early in his career employed for several years in a jewelry store.

A despatch from Havana dated Dec. 20 stated that Samuel L. Israel, of New York, who had opened a jewelry store in Obispo St., Havana, was arrested by Spanish authorities because he sold American flags. General Greene, the despatch said, effected his release.

The New York Fountain Pen Co. have been incorporated, with a capital stock of $25,000, to manufacture fountain pens. The paid in capital is $1,000. A. A. De Witt and J. D. Herr, Jr., of New York, and W. S. Van Doren, Bound Brook, N. J., are the incorporators.

M. Schottlaender, retail dealer in cheap jewelry, 59 Nassau St. and 161 Fulton St., filed a petition in voluntary bankruptcy yesterday in the United States District Court. Schottlaender opened his Fulton St. store but a very short time ago. He had been in business at 59 Nassau St. about five years.

The Empire Gold and Silver Plating Works, 75 and 77 Nassau St., are now controlled by Milton J. Wolferman and Bernard Raymond, who have succeeded Fritz Morris, the former proprietor. Mr. Morris retired owing to ill health, and Messrs. Wolferman and Raymond, both of whom were formerly in his employ, continue the business without change.

Alfred Wechler, a diamond cutter who was found unconscious Dec. 17 in his home, 69 Stanhope St., Brooklyn, near the dead body of his wife, who had been poisoned by illuminating gas, is still in St. Mary's Hospital, but greatly improved. Wechler, before becoming unconscious, had turned the gas stove off by the stove cock, and, forgetting that the poisonous fumes were still coming through the tube from the chandelier, raised the tube and fastened it in a knot above his head.

Ludwig Nissen, of Ludwig Nissen & Co., diamond importers, 18 John St., has been appointed by Governor Black a member of the honorary commission to represent the State of New York at the Paris Exposition. The commission serves without compensation, and its duties are to encourage and promote a full and complete exhibit of the artistic, commercial, industrial, agricultural and other interests of the State at the Exposition and provide for the comfort and convenience of the citizens of the State.

Among the firms who claim to have been mulcted by Mrs. Louisa Vermeule, who is now in the Tombs charged with giving worthless drafts, are the Johnston Jewelry Co., Union Square and 15th St. Mrs. Vermeule was arrested on the complaint of Koscherak Bros., china and fancy goods importers, 29 Park Place, who alleged she gave them a draft for $200 upon Henry P. Crosher, 168 Greenwich St., which Crosher refused to honor. J. H. Johnston, of the Johnston Jewelry Co., claims that Mrs. Vermeule obtained from his firm $25 worth of jewelry for which she gave a draft for $42, receiving the difference in change. The draft was not honored.

A re-argument on the application of Mamie Lasar to have Max J. Lasar committed for contempt of court has been set down by Judge Pryor, of the Supreme Court, for a hearing on Jan. 4. The plaintiff last Spring obtained a divorce from Lasar, who was formerly a prominent diamond dealer in this city, and by the decree Lasar was ordered to give bond to secure her alimony of $50 a week. The alimony was paid, but Lasar having failed to give this bond, Mrs. Lasar on June 17 had him arrested charging contempt of court. The proceedings have been adjourned from time to time, and will be reargued next Wednesday. Meantime the undertaking and bail of $5,000 given by Lasar at the time of his arrest are continued in force.

Trans-Atlantic Voyagers.

TO EUROPE.

N. I. Durlach, of Durlach Bros., New York, sailed Wednesday on the *Germanic*.

E. Sussfeld, of Sussfeld, Lorsch & Co., New York, sailed Wednesday on the *St. Paul*.

FROM EUROPE.

S. M. Schiele, of Wallach & Schiele, New York, accompanied by his wife, arrived last week on the *St. Louis*.

Carl Bawo, of Bawo & Dotter, New York, and Charles Jacques, with the same firm, arrived Wednesday on the *Kaiser Wilhelm der Grosse*.

Assignment of the Roth Importing Co., Jewelry Dealers.

DENVER, Colo., Dec. 27.—The Roth Importing Co., retail dealers in jewelry, 813 16th St., have made an assignment. The assignment was made after the firm had been attached on a claim amounting to $370.

Canada and the Provinces.

Jeweler Bourquin, Cardinal, Ont., is improving, and will soon be in his store again.

A bailiff's sale of the effects of G. M. Mayberry, jeweler, Glencoe, took place Dec. 22.

Thomas C. Noble, watchmaker, St. Catherines, Ont., has given a chattel mortgage for $522 to the Liverpool, London & Globe Insurance Co.

Ross & Strachan's jewelry store, Fort William, Man., was entered by burglars on the night of Dec. 14, for the third time in the last six months. They carried off a lot of valuable goods.

That progressive business methods, coupled with the proper amount of "push," invariably lead to success is once more exemplified in the case of Conley & Straight, smelters, refiners and assayers, 236 Eddy St., Providence, R. I. This concern, ever since they started in business, have enjoyed the full confidence of their business friends, and, employing progressive methods, have added steadily to their successes. The past year proved to be a very satisfactory one to them, and 1899 will undoubtedly see a still better showing.

Burglars Lay Plans to Rob the Factory of T. W. Adams & Co.

NEWARK, N. J., Dec. 24.—Two detectives and three policemen have been on watch night and day at the jewelry manufactory of Thomas W. Adams & Co., Hamilton and Union Sts., for the return of burglars who tunneled to the firm's vaults with the evident intention of robbing the big safe filled with jewelry. The tunnel was discovered last Tuesday; but it was kept secret until to-day, in the hope that the robbers would make another endeavor to get at the safe. But they didn't.

Through a 12-inch wall on the north side of the building, near Union St., a hole had been cut by the burglars, who carefully removed the brick and plaster. The hole was large enough to admit a man's body. Behind the wall, protecting the vault, is a large stone slab. This had baffled the thieves. The men were well secure from view while at their work, as a board fence seven feet high surrounds the factory a few feet away from the walls. An electric light just beyond the fence threw a deep shadow over the place at which they were working.

Up to a few weeks ago the factory was protected by burglar alarms, but they were taken out. They have been installed once more. Private detectives are in the workrooms posing as workmen. At night they sleep near the safes.

B. King, York, Neb., is conducting an auction sale.

The latest blotter of the Rich & Allen Co., Chicago, is very attractive. Besides the reading matter it has fine pictures of Mr. Rich's prize winning collies, "Rigoletta" and "La Grange Chief," remarkably intelligent looking animals, who come under the caption, "Perfect Gems." The blotter will be sent to any address on request.

Cut Glass

and all kinds of

...Fine... Glassware

in stock and to order.

C. Dorflinger & Sons,

36 Murray St. AND 915 Broadway,

NEW YORK.

How Many Customers Have You Lost

through your inability to duplicate a piece of jewelry or silverware or a watch? You need not lose these customers —you can gain new ones. The maker of almost any article brought to you can be ascertained by referring to

TRADE MARKS OF THE JEWELRY AND KINDRED TRADES

which, with a supplement just issued, contains over 2,250 marks, covering every line handled by jewelers, besides other interesting and valuable information.

Price, Book and Supplement, $3.00.

Handsomely bound, artistically printed, systematically arranged and indexed.

Published by **The Jewelers' Circular Pub. Co.,**
Corbin Building, 11 John Street, cor. Broadway, N. Y.

Send for sample page and circulars.

Effective Advertising for Retail Trade.

The most striking and artistic method of advertising a retail Jeweler can employ is to send to his customers a copy of "Famous Diamonds of the World." This is an artistically printed booklet containing engravings of the famous diamonds of the world, together with a description and history of the stones. It is a book that will be read and preserved by every one receiving a copy.

32 PAGES.
HARD, CALENDERED PAPER.

ARTISTICALLY PRINTED.

FINE HALF TONE ENGRAVINGS.

BOUND IN COLORED ENAMELED PAPER COVER.



FAC-SIMILE OF COVER.

YOUR NAME ON FRONT COVER AND YOUR ADVERTISEMENT ON BACK COVER MAKE THIS BOOK ESSENTIALLY YOUR OWN PUBLICATION.

EXCLUSIVE RIGHT GIVEN FOR TOWNS OR CITIES.

By printing these in large quantities we are enabled to sell them to Retail Jewelers below the cost of ordinary pamphlets that have no intrinsic value and are thrown away. The price is so low that it will permit of its wide distribution to the public. **Write for Sample Copy and Prices.**

JEWELERS' CIRCULAR PUB. CO., Corbin Building, 11 John St., cor. Broadway, New York.

DISCOVERY OF LAW AIMED AGAINST JEWELERS' MEMORANDUM SALES.

FIGHT AGAINST SPECIAL LEGISLATION FAVORING PAWNBROKERS AND AGAINST JEWELERS. FIGHT AGAINST SULLIVAN MEMORANDUM BILL.

GETTING STERLING SILVER STAMPING LAWS PASSED IN 10 STATES OF THE UNION.

CAPTURE OF CLEVER SWINDLERS ROTHSCHILD, LODTMAN, ETC.

CONTINUOUS AND SUCCESSFUL FIGHT FOR THE PROPER DUTY ON DIAMONDS AND PRECIOUS STONES.

DETECTION OF EVIDENCES OF DIAMOND SMUGGLING ACROSS THE CANADIAN BORDER.

FIGHT AGAINST THE SPECIAL BILLS IN THE NEW YORK LEGISLATURE AIMED TO INVALIDATE THE STERLING SILVER STAMPING LAW, AND OPEN THE ROAD FOR THE SALE OF SPURIOUS GOODS.

SUBSCRIPTION, $2 PER YEAR

FOR THE **NEWS** READ THE

JEWELERS' CIRCULAR

A PYRAMIDICAL SUCCESS
AS A NEWSPAPER IS
The Jewelers' Circular.

Any Book....

pertaining to the Jewelry and kindred trades can be obtained from

The Jewelers' Circular Pub. Co.,

Corbin Building,
11 John St., cor. B'way,
New York.

Send for Catalogue. It's free.

Providence.

James Smith, of Smith Bros., is suffering with grip and is confined to his home.

B. F. Noble, salesman for Payton & Kelley, has been ill at his home for some days.

Howard Daughaday, for some time traveler for the Novelty Pearl Co., is to carry J. M. Fraser & Co.'s line.

Schwarzkopf & Solinger are about to remove their factory to the Lederer building, 100 Stewart St. The space vacated by them in the Fitzgerald building, 185 Eddy St., will be taken by Catlow Bros., thus adding to the latter concern's capacity.

A quarterly dividend of one and one-half per cent. upon the preferred and common stock of the Gorham Mfg. Co., this city, has been declared payable Dec. 31, to stockholders of record, by Assistant Treasurer J. F. P. Lawton.

George F. Greene & Co. have finished moving their goods to their new quarters in the Braitsch building, corner of Potter's Ave. and Melrose St., and expect to be ready for business by the middle of the present week. In their new location they have an entire floor, 40 by 100 feet in dimensions, which, with new machinery recently added, gives nearly double the firm's former capacity.

Mr. Block, of Block Bros., Buffalo, N. Y., bought goods in the rooms of the Manufacturing Jewelers' Salesmen's Association, Fletcher building, last Tuesday. Other buyers in town the past few days were: J. Stern, New York; Mr. Warren, of F. Pudan & Co., Springfield; J. A. Buxton, of W. S. & D. Buxton; J. A. Schwartz, Philadelphia, and Mr. Heinsfurther, of Heinsfurther Bros., Petersburgh, Ill.

The Attleboros.

THE HOLIDAY TRADE.

The Christmas season of 1898 is now a thing of the past and has gone into the history of the trade. Looking back over the period from such short range may lead to faulty judgments, but in the main the word on all sides is satisfactory. The Christmas trade of some years in the past has been marked with hysterical rushes that kept the machinery running 24 hours a day, these alternating with dull spells which gave plenty of time to get up the Spring samples. This year the stream of orders began very moderately, leading many to remark that the rush would be entirely imaginary. But with slow, steady increase it kept up. The volume of goods turned out, according to all possible ways of computation, has been very satisfactory.

Mrs. French, wife of G. Herbert French, of Riley, French & Heffron, is health seeking in Georgia.

Benjamin Hill, for 19 years with Horton, Angell & Co., has left that house to take a responsible position with a firm in Binghamton, N. Y.

E. M. Knapp, of North Attleboro, is removing his home to New York, where he will take charge of the office of Seymour-Knapp-Warren Co.

A leading event in Attleboro's social life last week was the wedding of Miss Ida F. Dunham, daughter of William E. Dunham, to Arthur Edward Merrill, of Boston.

Dec. 27 witnessed the marriage of Henry D. Merritt, son and heir of the late Henry D. Merritt, of North Attleboro, to Miss Evangeline M. Cushman, of Attleboro.

The contract for the erection of the wooden superstructure of the new David E. Makepeace factory has been given to Grant Bros., with explicit orders to put in nothing but the best.

Henry A. Mulliken, of Pawtucket, died last week. He was very prominent in the Grand Army, Odd Fellows and Pythian Knights. He was for many years with E. Ira Richards & Co., North Attleboro.

Mr. Stern, of Stern & Cohn, New York, was in town last Saturday and placed orders with several houses. There were a number of buyers in Providence at the hotels and the headquarters of the Manufacturing Jewelers' Salesmen's Association.

Monday, Dec. 26, nearly all the jewelry shops suspended operations, though in a number of cases it was with reluctance. The need of getting up the new samples with as much speed as possible makes the employers grudge every minute taken for any other purpose.

Watson, Newell Co. have always encouraged social intercourse and athletics among their men, giving them quarters for their literary and football clubs and lending countenance to anything leading to a healthy esprit de corps. Last week the football association celebrated with a ball the fact that their season has been one of uninterrupted and glorious victory.

Harry P. Kent, of F. W. Weaver & Co.; Fred. L. Bellows, for McRae & Keeler; Charles H. Allen, of C. H. Allen & Co.; E. C. Luther, for Smith & Crosby; C. L. Valentine, for W. F. Herring & Co., and William C. Tappan, of the D. F. Briggs Co., form the advance guard of the army of salesmen who leave the Attleboros Christmas eve and the fortnight following in search of orders all over the country. Others will follow, and many of those returning at this time will start back with their Spring lines very soon.

Philadelphia.

THE HOLIDAY TRADE.

The holiday business was tip-top in the Philadelphia jewelry houses. Joseph T. Bailey, of Bailey, Banks & Biddle Co., speaking on the subject, says: "Our business was never so satisfactory; indeed, it surpassed all previous experience. For the last two months there was a steady and constant gain every day. Of course, our principal trade is with the wealthy classes, and I may say that not in our history have we sold in one season so many costly and beautiful articles."

H. B. Houston, of J. E. Caldwell & Co., said: "There was a greater demand than we had ever known before for expensive articles and likewise the most satisfactory increase in all lines of our business. Money seemed to be plentiful, with the nicest discrimination in tasteful buying."

Fred Simons, of Simons, Bro. & Co., has been ill with the grip.

Bonschur & Holmes, opticians, have moved from 1527 to 1533 Chestnut St.

John H. Rover has opened a jewelry store at Gratz St. and Susquehanna Ave.

Malcolm Graham, 2258 N. Front St., has just completed alterations and enlargements to his store.

Wm. H. Long, of J. E. Caldwell & Co., has for the last week been suffering with an attack of pneumonia.

A foreign attachment was on Wednesday last issued by J. E. Caldwell & Co. against Anna L. Claghorn, and bail was fixed at $3,630.50.

Jules Levy for many years associated with his father, the late Bernard Levy, in watch case manufacturing, has entered the confectionery business.

A retail store has been opened by Weinmann Bros. & Co., who for the last 18 years have been in the jewelry jobbing business at 823 Arch St.

Thieves forced their way through a side door into the store of R. H. Smith, 1610 Susquehanna Ave., on Sunday night week ago and got away with $34 worth of jewelry. Watches and jewelry of all descriptions were found scattered about the store in the morning. No arrests have been made.

The Philadelphia authorities are looking for five tramps who broke into the jewelry store of A. Armstrong, Lewisburg, Pa., and got away with a lot of jewelry and watches. Part of the plunder was subsequently recovered in a driftwood pile nearby, where it had been secreted.

The current Common Pleas' jury panels contain the following names: John Madara, engraver, 2500 Turner St.; Albert Metzner, jeweler, 1318 S. 17th St.; Algernon Ashburne, jeweler, 128 S. 19th St.; John F. Brownley, jeweler, 1530 S. 2d St. and Frank Lynch, jeweler, 703 N. 18th St.

Dr. J. Cheston Morris delivered an address on "The Development of Microscopes During the Past 50 Years," before the biological and microscopic section of the Academy of Natural Sciences on Wednesday. In the course of his address Dr. Morris said that the improvements in microscopic apparatus were mainly due to American opticians and workmen.

Minneapolis and St. Paul.

Jno. A. Larson, formerly of Cottonwood, Minn., has accepted a position with S. E. Olson Co., Minneapolis, in the watch department.

C. J. Odell, Windom, Minn., and Oscar Holmes, Excelsior, Minn., were in Minneapolis the past week on a Christmas shopping tour.

Jobbers in the twin cities at this writing are all very busy with orders for the Christmas trade. All the houses were working nights as late as 11 o'clock in order to promptly supply the wants of their customers.

Clarence Schliecker, for a number of years traveling representative for S. H. Clausin & Co., Minneapolis, has resigned his position with that firm and will next year represent Leys, Trout & Co., New York, in his former territory.

The Kansas City Optical Co. is the name of a new concern who have just opened up in Springfield, Mo., under the management of S. H. Tratel, who was in Omaha during the entire period of the exposition.

Boston.

THE HOLIDAY TRADE.

Christmas business this year has probably been the best in the history of the Boston jobbing trade for a decade. All the dealers report brisk demand for a general run of jewelry, silver ware and all the leading lines. The diamond and gem trade has been excellent, and calls for articles of more than ordinary value as holiday gifts have been decidedly numerous this season. On the whole, both the wholesalers and retailers find that they have been doing an extra lively and quite profitable business. Many of the leading firms remembered their employes with generous additions to their salary for the holiday week, those of the Globe Optical Co. and of J. C. Sawyer being thus recognized, the latter receiving their "extras" in gold coin.

Harry W. Pearson, heretofore in the prescription department of the Globe Optical Co., has given up that position to go with M. B. Franklin, Nashua, N. H.

Thursday evening a window in the store of Adolf Aronson, Jr., corner of Washington and Oak Sts., was smashed by a bold thief, who seized a tray containing watches, rings and other jewelry and made his escape.

The big Howard clock on the Union station was set in motion for the public eye on Christmas day. It is handsomely placed above the central corner entrance of the beautiful building and occupies a huge circle beneath the massive figure of an American eagle which surmounts the façade.

The E. Howard Watch & Clock Co. booked three important orders the past week. One is for an illuminated striking clock, with an 800-lb. bell and four 7-ft. dials, to go in the tower of the latest school house in Haverhill, Mass.; another is for a four dial striking clock on a school house at Port Allegheny, Pa., and the third goes to Scranton, Pa.

IT WILL PAY

every optician and jeweler wishing to save mooey on his spectacle frames and lenses to get our latest cash prices. We are aoxious to do business with you and will save you money. Write for prices and receive samples by mail for inspection. Frames standard, one eye size, strictly high grade. Lenses the best at lowest prices.

ARGUS OPTICAL CO.
Portland, Ind.

DON'T

Don't have a special Badge, Medal or Jewel made until you first obtain our prices. Free catalogue.

C. W. LITTLE,
43 Cortlandt St., New York.

99 JEWELERS ADS $1.00

Honest Argumentative Ads. The kind that win. About equally divided between repairing and stock. 40 to 100 words in each ad. Printed upon a ribbon 12 feet long, wound upon a large spool. Trade bringers and worry savers. 99 samples $1. Money back if you want it

WM. E. HUSTON,
Greenfield Ind., U.S.A.

The Latest Patents.

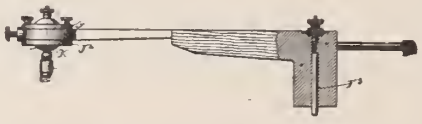
ISSUE OF DECEMBER 20, 1898.

616,237. CLOCK-DIAL-FASTENING DEVICE. DANIEL J. HURLEY, New Haven, Conn., assignor to the New Haven Clock Co., same place. Filed May 16, 1898. Serial No. 680,769. (No model.)



The combination with a clock-case having a circular opening formed in its front portion, of a dial-mount set into the said opening, a plurality of flexible fastening straps formed independently of and secured to the said mount and extending inwardly therefrom into the interior of the clock-case and bent outwardly, and means for securing the outwardly-bent ends of the said fastening-straps directly to the front portion of the clock-case.

616,377. DIAMOND-POLISHING MACHINE. AUGUST WAUTERS, New York, N. Y. Filed June 8, 1895. Serial No. 594,677. (No model.)



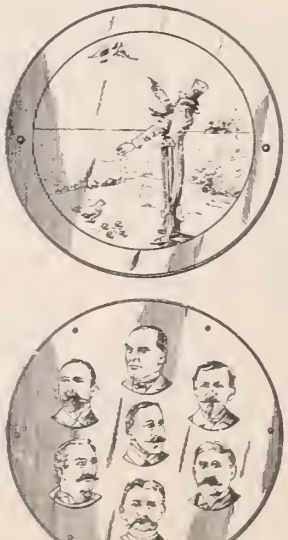
In a gem-polishing machine, the combination with a supporting-arm, of a socket mounted to turn in said arm, means for securing the socket in the arm, a ball capable of turning in the socket, means for fastening the ball in the socket, a spindle extending centrally through the ball and capable of turning therein, means for fastening the spindle to the ball, and a gem-holder carried by said spindle.

DESIGN 29,811. BADGE. ISAAC BEDICHIMER, Philadelphia, Pa. Filed Nov. 4, 1898. Serial No.



695,456. Term of patent 3½ years.

DESIGN 29,812. MEDAL OR SIMILAR ARTICLE. OLE T. PRESTHOLDT, Clarkfield,



Minn. Filed Oct. 27, 1898. Serial No. 694,751 Term of patent 3½ years.

DESIGN 29,820. BALANCE-STAFF. DUANE H. CHURCH, Newton, Mass. Filed Nov. 12, 1898.



Serial No 696,301. Term of patent 14 years.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring December 20, 1898.

251,033. SLEEVE BUTTON. THOMAS W. FEELEY, Providence, R. I.

251,050. CLOCK MOVEMENT. ARTHUR E. HOTCHKISS, Cheshire, Conn.

251,059. BRUSH BACK. WILLIAM H. MILES, JR., Brooklyn, N. Y.

251,068. EAR RING. HENRY C. RUSSELL, Mobile, Ala.

251,170. FINGER RING. ADOLPHE BONNIOL, New York, N. Y.

251,182. WATCHMAKER'S AND JEWELER'S TOOL. ORVIS W. BULLOCK, Springfield, Mass.

251,183. WATCHMAKER'S COMBINATION TOOL. ORVIS W. BULLOCK, Springfield, Mass.

251,200. CALIPERS. CHARLES R. FAY, Chicopee Falls, Mass.

Connecticut.

Horace Little, 90, and his sister Caroline, 87, both died last Monday of old age at their home, northeast of Northfield, and were buried in one grave Wednesday. Mr. Little in earlier life was a house painter and repairer of clocks and watches.

The factory of the New Haven Clock Co. has been shut down for two weeks for the regular annual inventory and repairing of machinery. The company are reported to have received of late a number of orders for clocks from Cuba through New York houses.

Gen. Geo. H. Ford, New Haven, has the sympathies of his many friends in the serious illness of his wife. Mrs. Ford has been an invalid for two or three years and has made prolonged sojourns in Lakewood and also at Litchfield with resultant benefit to her health, but her illness has again become such as to cause great concern to the large social circle of which she is a beloved member.

Henry Kohn & Sons, Hartford, lost a half dozen silver forks last week. They were sent by mail by the Gorham Mfg. Co. and were of a special design for a customer. The forks were valued at $11. It was said that the goods were taken out in New York and the post office authorities in Hartford were satisfied that the forks were not stolen in that city.

Fred. Gallagher, of Akron, O., Missing.

AKRON, O., Dec. 23.—Fred. Gallagher, the proprietor of a jewelry store, is missing. He leaves a wife and child behind.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

YOUNG MAN, established southern trade, is open for engagement Jan. 1; jewelry or kindred lines. Address "Push," care Jewelers' Circular.

FIRST-CLASS SALESMAN with trade in Nebraska, Kansas and Iowa desires position; best of references. Address "H.," care Jewelers' Circular.

EXPERIENCED SOUTHERN TRAVELER with established trade desires manufacturer's lines on commission; jewelry or kindred lines. Address "Worker," care Jewelers' Circular.

RELIABLE YOUNG MAN, with knowledge of watch, clock and jewelry repairing, and salesman; some engraving, tools, etc. Address Jeweler, 71 Garden St., Poughkeepsie, N. Y.

THOROUGHLY FIRST-CLASS watchmaker is open for an engagement; 20 years' experience; capable of taking entire charge of repairing in a first-class store. Experience, care Jewelers' Circular.

WESTERN AGENCY for first-class eastern house by a party having established trade among the leading jobbers and large retailers of Chicago and west; best of references. Address "M. I.," care Jewelers' Circular.

SALESMAN, traveling in Indiana, Michigan, Illinois, Wisconsin, Minnesota, wants a good line to sell in connection with clock line; will guarantee first class representation and fair trade if line is good. Address W. A. F., care Jewelers' Circular.

A GOOD SALESMAN and confidential office man, now in employ of established diamond jewelry firm on the Lane, in charge of books and sales, etc., is open to engagement at once; refers to present employer. Address S. N. W., care Jewelers' Circular.

I AM IN and thoroughly understand the watch scheme and premium business; not satisfied with present backing; can create a large and profitable business for a progressive house in position to buy right. Address American, P. O. Box 2444, New York.

SALESMAN (ten years' experience), desires to change house Jan 1; acquaintance with best trade in Ohio, Michigan, Indiana, Kentucky and Tennessee; gold jewelry, rings, diamonds and silver goods; leading salesman for years for the house I now represent; references, etc. Address L., care Jewelers' Circular.

SALESMAN would like to represent a manufacturing or jobbing firm; has had 20 years' experience with general jewelry lines; three last years traveled New York State with other lines. For further particulars call upon or communicate with P. T. Tunison, secretary, New York Jewelers' Association, 146 Broadway, New York.

THE ADVERTISER, having been connected with the jewelry trade all his life, commanding a large trade throughout the United States, desires to make arrangement on salary or commission, either in leather, silver or gold lines; having been a manufacturer, would accept management of a factory; highest references. F. B., P. O. Box 2486, New York.

Help Wanted.

WANTED—A first-class designer and engraver, steady place to the right party. Address Parsons Institute, Peoria, Ill.

YOUNG MAN WANTED to assist foreman in finishing work; must also be first-class designer. Address Powers & Mayer, 208 Fifth Ave., New York.

WANTED, by a first-class jobbing house, a salesman for the south and southwest; good salary to right party. Answer P. M. V., care Jewelers' Circular.

WANTED—A first class watchmaker in a high class jewelry store in Colorado; it is useless for any not first class in every respect to apply. Address "C. B.," care Jewelers' Circular.

WANTED by a jobbing house, a salesman for the retail jewelry trade of New York City and vicinity; must have references. Address B., care Jewelers' Circular.

WANTED—A salesman to carry a line of mounted diamonds; favorable arrangements will be made with right party. Address "Mann," care Jewelers' Circular.

WANTED—An experienced traveler, with first-class trade only, for New York City and suburbs, to represent a watch, jewelry and diamond house. Inquire A. B., care Jewelers' Circular.

WANTED—A first-class diamond setter, jewelry repairer, and optician; must be up to date and willing to work; permanent position to right man; best of references required. Address Connecticut, care Jewelers' Circular.

WANTED, Jan. 1, a first-class jeweler and stone setter, who can do all kinds of job work and take complete charge of a small shop with electric power; a steady job for the right man; best of references required. Address Box 262, Cedar Rapids, Ia.

To Let.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway; very low terms for right party. Inquire 40 E. 19th St., New York.

IN UNION SQUARE (Broadway), part of very desirable store, admirably adapted for a silversmith, jeweler, or optician. For particulars address A. B. C., care Jewelers' Circular.

Business Opportunities.

$1,500 WILL BUY the best jewelry store in Southern Michigan; good repair trade; good reasons for selling. Address Box 295, Decatur, Mich.

WANTED—A PARTNER with from $3,000 to $5,000, to take part interest in a gold manufacturing business; salesman preferred. Jeweler, care Jewelers' Circular.

Miscellaneous.

WOULD LIKE TO BUY fixtures, etc., of small jewelry store in town of about 5,000 inhabitants in some of the eastern States. Address O. B. Hull, 213 W. 46th St., city.

A WELL KNOWN western salesman with an already established Chicago office, wants line for Chicago jobbing trade and western circuit from a first class manufacturer on commission. Address Manufacturer's Agent, care Jewelers' Circular.

CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing diamonds, pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.

CHARLES S. CROSSMAN & CO.,
3 Maiden Lane, New York.

INDEX TO ADVERTISEMENTS.

Alkin, Lambert & Co. 2
Alkin-Lambert Jewelry Co. 43
American Watch Tool Co. 43
Argus Optical Co. 28
Arnstein Bros. & Co. 44
Austin, John, & Son. 44
Avery & Brown 14
Ball, Wm. H., & Co. 9
Bigney, S. O., & Co. 44
Billings, Chester, & Son. 9
Bissinger, Philip, & Co. 9
Blackinton, W. & S. 5
Borgzinner, S. & A. 17
Bowden, J. B., & Co. 8
Bradley & Hubbard Mfg. Co. 40
Bryant, M. B., & Co. 2
Comrie, A. J. 40
Conley & Straight 44
Crossman, Chas. S., & Co. 29
Crouch & Fitzgerald 43
Dorflinger, C., & Sons 25
Dubois Watch Case Co. 34
Eisenmann Bros 11
Fahys, Jos., & Co. 38 and 39
Foster, Theodore W., & Bro. Co 2
Fox & Co. 8
Frankel's Sons, Jos. 7
Friedlander, R., L. & M. 44
Fuchs, Ferd., & Bros. 44
Gesswein, F. W., Co. 40
Gregory, E. J. 40
Harris & Harrington 44
Hedges, Wm. S., & Co 8
Hirschberg, Sig. 15
Howard Sterling Co. 14
Hraba, Louis W. 44
Huston, Wm. E. 28
Jacot & Son 40
Jenkins, S. N. 31
Juergensen, Jules 34
Kahn, L. & M., & Co. 44
Kaiser, David, & Co. 9
Knowles, Dr. 43
Krementz & Co 12
Le Boutillier & Co. 44
Lehmann, E. A., & Co. 9
Lewis, F. W., & Co. 18
Leys, Trout & Co. 40
Lind, Thos. W. 4
Little, C. W. 28
Loeb, Wm. & Co. 44
Malliet, C. G., & Co. 8
Mathey Bros., Mathez & Co 43
Mauser Mfg. Co 18
Melishek & Petter 2
Mercantile National Bank 15
Mount & Woodhull 8
Myers, S. F., Co. 14
New England Watch Co. 13
Noble, F. H. 31
Nye, Wm. F. 40
Oppenheimer Bros. & Veith. 4
Osthy & Barton Co. 22
Planchamp & Becker Co. 31
Providence Stock Co. 44
Rech, C., & Son. 44
Reisner, L. C., & Co 3
Rich, H. M., & Co. 40
Rogers & Hamilton Co. 43
Rose, Chas. 40
Saunders, John F 9
Schulz & Rudolph 34
Sercomb & Sperry Co. 31
Simons, Bro. & Co. 40
Simmons, R. F., & Co. 21
Smith, Alfred H., & Co. 8
Stern Bros. & Co. 9
Tannenbaum, L., & Co. 10
Towle Mfg. Co. 31
Trenton Watch Co. 2
V. T. F. Watch Glasses 42
Wallace, R., & Sons Mfg. Co. 6
Wallach, A., & Co. 14
Weeks, A. A. 40
Westphal, W. C. A 34
Wheeler, Haydeu W., & Co. 16
Wild, S. S., & Son 43
Wood, Chas. F., & Co. 44
Wood & Hughes 43

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY!

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXVII. CHICAGO, WEDNESDAY, DEC. 28, 1898. No. 22.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to Stephen Parlin, 270 Garfield Ave., (Telephone, Main 2137) Chicago, will receive immediate attention.

W. L. Mahan, plating works, has given a chattel mortgage for $350.

John L. Byron, jeweler, 633 N. Clark St., gave a chattel mortgage Dec. 21 for $600.

Charles A. Allen missed the holiday rush by being on the grand jury for 48 days, ending Friday.

T. Zurbrugg, of T. Zurbrugg & Co., will visit their Chicago office in January; also L. M. Levy, of the same firm.

C. Hoard & Co., Dodge Center, Minn., it is reported here, were burned out in a fire that did considerable damage there on the 20th.

W. S. Sparrow, Stern Bros. & Co., will attend to the business required in handling Rowbotham & Co.'s line after Jan. 1, in addition to Stern Bros. & Co.'s requirements.

H. S. Noyes, manager for Bates & Bacon, spent the holidays at his old home in Newburyport, Mass. He will visit the factory while east, remaining in all a week or 10 days.

J. R. Davidson contemplates taking one or two suitable lines additional to his watch case line, the coming season. He has not yet decided what lines he will take into his office.

The Dellafield Mfg. Co., with principal office in Chicago, have incorporated to manufacture watches, clocks and jewelry. Authorized capital, $2,500. Incorporators, I. Dellafield, J. Dellafield and B. Shire.

D. A. Wilkins, of Ostby & Barton Co.'s Chicago office, is improving in health at San Diego, Cal., and will most likely visit the coast trade in January and work his way back to Chicago, reversing his usual trip.

It is said at the jobbing houses that both mail and express companies are behind in their work, houses frequently receiving telegrams three days after goods have been shipped to nearby points. The holiday business has developed a swamp all around, with express companies calling for packages as late as two o'clock A. M. the entire week.

"We are getting back to the old times of 1890 and '91," said Mr. Smith, of Spaulding & Co. "Business is very satisfactory in every line of goods we carry. The diamond department is running more into expensive articles. We can see in the volume of business not only good trade, but also that as a house we are growing in favor with the public."

M. Loeb, in charge of the Wadsworth Watch Case Co.'s Chicago office, left Sunday night for the factory on business concerning the coming year. Percy Savory, the company's New York representative, was also at the factory last week. Business with the Wadsworth Watch Case Co. the past year has been exceptionally good. A number of new lines will be put out in January.

"We are getting ready to move," said Manager Sackett, of the Wm. L. Gilbert Clock Co., Friday, "and our address after to-morrow will be third floor, 131-137 Wabash Ave. We lock the doors of the old place for the last time on Saturday night." Shipments for the new store are arriving daily, and the company will open up in their new quarters with a practically new and complete stock.

The past week there was a dearth of buyers in person, but four names being secured and those the names of people who are in nearly every week. Even the nearby towns seemed to have enough business to prevent jewelers taking an electric car for the city. The weather for December has been all that could be asked for, and information at hand indicates that the retailer has had a heavy business. If this be true, he will be in the market to replenish stocks in January.

Cincinnati.

THE HOLIDAY TRADE.

Cincinnati has probably passed the most successful holiday season since the boom year of 1892. Every jeweler seems gratified with his business done. The stores during the past week have been crowded, and out-of-town jewelers have been constantly wiring for goods. Even those who have been known as growlers have been compelled to acknowledge that their business has been good. The collections have improved, and everything seems to point to a prosperous new year.

S. Lindenberg, of Bene, Lindenberg & Co., is ill with grip and is unable to attend to business.

Sol Martin, the suicide pawnbroker, left to his widow an estate valued at $12,500, and she was appointed executrix.

O. E. Bell gave to each of his 30 employes, as a Christmas present, a silk umbrella. The O. E. Bell Co. had an unprecedented year and are correspondingly happy.

D. Schroder has made application in the United States Court to come under the Federal Bankruptcy law and be relieved from liability. He was a member of the assigned firm of D. Schroder & Co.

Ed H. Croninger, manufacturing jeweler, who recently bought out the Joseph Jonas Sons' plant, is looking around for more factory space, since he has to increase his force and put in the machinery acquired by this purchase.

By consent of the Samuel Pike heirs, in the matter of the new lease of the Burnet house, a 10 years lease was granted the new company. Mr. Dunklee was made president of the new company, who will manage the house.

The Wadsworth Watch Case Co. shut down the factory for one week, beginning with Saturday night, Dec. 24, and ending Jan. 1. Operations will be resumed on the morning of Jan. 2. By this means the annual cleaning up and renovation of the works and machinery will take place during the holiday week, when the employes will appreciate a vacation more than at any other time of the year. The company now employ 225 hands and are running to their full capacity.

San Francisco.

THE HOLIDAY TRADE.

The jewelry trade of San Francisco have been doing the rushing holiday business looked for. The jobbers have been busy filling orders and preparing for inventory, etc., and the retailers have been almost crowded out of their stores by the rush of people. Good accounts of the trade in Los Angeles, Cal., are received. The holiday trade there has been extra good and everybody feels great confidence and expects that next year will bring even greater prosperity to the jewelry trade.

Wm. K. Barmore is expected to return to San Francisco about Jan. 1, when he will go into business again.

Mr. Weinshenk, of Armer & Weinshenk, has just returned from a southern trip. He reports that the Los Angeles jewelry trade is very active.

Pearl pattern and beaded edge goods are in good demand just now, also nickel silver hollow handled knives. Beaded shell hollow handle knives and forks and carving sets sell very freely.

Shreve & Co. recently subscribed $250 to the fund now being raised in the State of Washington, for the purpose of having made a silver service for presentation to the United States cruiser *Olympia*, named after the capital of Washington.

Louisville.

THE CHRISTMAS TRADE.

All of the jewelers of Louisville report a very brisk Christmas trade, it being unanimously conceded by them that this holiday trade is the best for them in five years. Especially is it noticeable that there is more trade from the middle and poorer classes than for some time past.

There is a great deal of competition among Louisville jewelers as to window decoration, and their decorators are vieing with each other to have the most artistic displays. Wolf's pottery display, Lemon's window of ebony and silver, and Kendrick's jewelry covered cannon attract much attention.

A beautiful sword is displayed in the window of Wm. Kendrick's Sons. The mounts are of solid gold, with designs of precious stones, chiefly diamonds and rubies, inlaid in blue enamel. It bears this inscription: "Presented to Brigadier-General J. W. Davidson, the Hero of Bayou Metre, by the Non-commissioned Officers and Privates, 1st Iowa Vol. Cavalry." It is valued at $2,500.

Detroit.

THE CHRISTMAS TRADE.

Up to Thursday, weather conditions here were perfect for an excellent holiday business, and jewelry stores were crowded, large forces of extra clerks being employed. Sloppy weather came, but the crowds did not appear to diminish. All down town dealers predict that the volume of business will foot up far more satisfactorily than last year, while the class of goods sold is of a better grade. Many hurry up orders have been sent east. Mr. Sturgeon, of Smith, Sturgeon & Co., says that the silver ware department is far ahead of all previous records, and that the demand for staple goods such as watches and diamonds has been very satisfactory. Edward Roehm, of Roehm & Son, says people showed appreciation for design work and solid silver instead of the plain, cheap grades. He says that gold jewelry and diamonds have moved freely in his establishment. At Wright, Kay & Co.'s store, a large cash business has been done, the demand for costly novelties being better than since 1892. The jewelry department leads here. Traub Bros. & Co. cater largely to the German trade, and have moved an immense quantity of medium grade novelties. All report collections improved, the credit business falling off somewhat.

Jeweler W. F. Taylor, Flushing, Mich., swallowed a piece of broken needle last June. Last week the same was taken from his heel. It had traveled clear through his body.

E. C. Barber, formerly with F. Rolshoven & Co. and Wright, Kay & Co., is now with jeweler Bedford, Ionia, Mich.

One of the most attractive holiday show windows in the city is that in Traub Bros. & Co.'s down town store. One window is devoted to a huge spider's web, the web proper being composed of gold strings radiating from the sides. In the center is a huge golden spider, two brilliants serving as eyes. The bowls of a score or so of gold and silver spoons are fixed at the cross sections of the web and close together, making a curious and glittering display.

The Michigan Optical Co. are just finishing up the season. Tom Commerford, manager, says that his firm's business for the season, which ended the middle of this month, is 25 per cent. ahead of that of 1897. The traveling men are all in. The firm last week made a contract for a 50 horse power engine to take the place of a 28 horse power machine. As soon as litigation with the city is finished, a handsome addition to their present factory on Miami Ave. will be built. Alderman Marx, president of the company, is a prominent candidate for President of the Common Council.

Indianapolis.

THE CHRISTMAS TRADE.

The Christmas buying began early this year and has been far ahead of last year. A notable feature of trade this year has been that most of it has been cash—very little credit being asked for. Nethersole bracelets, sash clasps and bead chains have taken the lead in novelty articles sold. Watches and diamonds have sold better

GOLD N K SOLDER
EASY-FLOWING GOLD SOLDER
Best on Earth
Manufactured by F. H. NOBLE & CO
103 State St., Chicago.
Sold by all Jobbers.

THE PLANCHAMP & BECKER CO.
Watch Case Repairers and Engravers.
GOLD AND SILVER PLATERS,
63 & 65 EAST WASHINGTON ST.,
TOP FLOOR. .... CHICAGO.

Chicago Gold Pen Repairer.
GOLD PENS.
Send me your work. Repairs of all kinds.
S. N. JENKINS, 103 State St., Chicago, Ill.

RELIABLE GOLD AND SILVER PLATERS
Prices Right.

When received.

When returned.
All Work Guaranteed.
SILVERWARE REPAIRED AND REPLATED
Sercomb and Sperry Co.
147½ STATE ST. CHICAGO

Canterbury
STERLING SILVER TABLE WARE.

JELLY KNIFE.
TOWLE MANUFACTURING COMPANY,
NEWBURYPORT, MASS.
CHICAGO, 149-153 STATE STREET.

than for several years; 1898 promises to close with a record better than any year since the memorable 1892.

J. A. Burns is working at the watchmaker's bench for Fletcher C. Medearis.

F. H. Mann has removed his jewelry business from Cayuga, Ind., to Waterman, Ind.

Dec. 19 a half million dollar fire occurred at Terre Haute. It began in the Christmas tree window of the Havens-Geddes department store, caused by the cotton batting touching a live electric wire. Among the numerous firms burned out were Swope, Sheldon & Co., with a big stock of holiday goods. The loss of $4,000 was fully covered by insurance. The building occupied by this firm was unimpaired for some distance from the front, so the holiday trade was continued at the old stand. Mr. Swope had engaged passage for a trip across the ocean on a vessel sailing Jan. 4.

St. Louis.

THE HOLIDAY TRADE.

Interviews with various retailers and jobbers:

Chas. H. Schoen, Holmes & Edwards Silver Co. and Barbour Silver Co.: "Business exceptionally good, and we are more than pleased with holiday business. Better class of goods called for. Goods like we sold last year, of a cheaper grade, we have plenty left, but better grades are not so plentiful. I have put my order in for more, however."

Morris Eisenstadt, Eisenstadt Mfg. Co.: "This year has been a good year all the way through and we did not anticipate much of an increase, if any, in holiday business. In this we have been agreeably disappointed. Decidedly higher grade goods are in demand this year."

Edwin Massa, Bauman-Massa Jewelry Co.: "Diamonds, diamonds, diamonds; that tells the story. Good business all year, but we have been more than surprised at the large business of the last several weeks."

A. L. Steinmeyer, E. Jaccard Jewelry Co.: "The past week has been a phenomenal one in our business, and if I were to tell you the percentage of increase in our business for December, you would hardly believe it. Instead of silver novelties, as last year, we have sold solid silver ware and diamonds this year. Of course, last year was not devoid of sales of the latter character, but this season puts it all in the shade."

H. H. Merrick, Merrick, Walsh & Phelps Jewelry Co.: "Our trade has been exceedingly good and far better than we anticipated it would be. Solid silver ware, diamonds and bric-a-brac all in good demand and the sale of better grades of goods far in excess of last year."

Goodman King, Mermod & Jaccard Jewelry Co., could not be seen on account of the excessive demands on his time from attending to the details of their three stores. If the crowds of buyers at the various places would be any criterion, business must have been exceptionally good.

Other retailers seen were: Frank W. Baier, E. H. Kortkamp Jewelry Co.; Frech & Hyke Jewelry Co., Herman Mauch, Geo. F. Stumpf, F. H. Niehaus Jewelry Co., Zerweck Jewelry Co. and Gerhard Eckhardt. All expressed themselves well pleased with holiday trade.

All of our jobbers kept their establishments open until 9 o'clock P.M. every night last week.

All of our silver makers have been very busy during the past few weeks, especially Hess & Hinderman, 1007 Olive St.

A memorial service was held last week at the Young Men's Hebrew Association in honor of A. H. Rider and others who had died during the past year.

Mary E. Wright filed suit for divorce in the Circuit Court, Dec. 24, from Elbert E. Wright, formerly a jeweler on Franklin Ave. He disappeared in 1895 with $5,000 worth of jewelry and diamonds.

Some very effective window and outside dressing has been indulged in by leading jewelers here during the holiday season. E. Jaccard Jewelry Co., Mermod & Jaccard Jewelry Co., Hess & Culbertson, and Merrick, Walsh & Phelps Jewelry Co. deserve mention. The last firm had an especially fine display of bric-à-brac and Carrara marbles in their large show window.

Kansas City.

C. S. Poole, Joplin, Mo., has returned from a short eastern trip.

A. J. Kibler, Wellesville, Kan., has recovered from his short illness and is again at his work.

E. E. Seaman, Odessa, Mo., A. Manifold, Beloit, Kan.; C. E. Conklin, Chanute, Kan., and S. D. Rankin, Olathe, Kan., were nearby jewelers in town last week.

S. A. Connelly was arrested in this city last week on suspicion of robbing a jewelry store in St. Joseph, Mo., a short time ago. A quantity of plated ware supposed to be stolen was found on him.

Last Saturday night while C. E. Russell, jeweler, was down town at his store and the family were all out, a thief broke into his residence and stole over $300 worth of jewelry that he had stored in a safe in his house for holiday delivery.

Warrants were issued last week for the arrest of James McMinamin, Barnett Mindlin, H. H. Haltsman, E. M. Simon, Abe Meyer and Joseph Benne, charging them with disorderly conduct. Three of the men are in the employ of the Cannon Jewelry Co. and two with Joseph Benne, jeweler, in the same building as Cannon. Benne has recently been arrested for doing business without a license, and the respective clerks got into a dispute about soliciting trade, and one of the number applied for warrant for the arrest of the others. The city attorney hearing the complaint decided to arrest all of them and let them air their troubles in court.

Pacific Northwest.

THE CHRISTMAS TRADE.

Christmas shoppers have been exceedingly fortunate in having good weather during the two weeks preceding Christmas. The middle week of December was just cold enough to be bracing, and the sidewalks being free from any moisture, the streets presented a lively appearance. All the jewelers had laid in extra stocks this year, in anticipation of a brisk holiday trade, and they are glad to say that they have not been disappointed. The consensus of opinion among the jewelers is that sales are better than they have been for years, and the run is not on cheap silver novelties, but on the better class of goods.

W. Leidl, Goldendale, Wash., has moved his jewelry store into new quarters.

Hart & Randle are a new firm recently established at American Falls, Idaho.

Arthur Clarke, The Dalles, Ore., has sold out his jewelry business to J. Stoufer.

W. J. Iliffe, recently in the jewelry business at Red Lodge, Mont., has decided to again engage in business at Townsend, Mont.

Jeweler E. D. Elwood, Medford, Ore., recently purchased some choice residence property, on which he proposes to build an addition and make many improvements in the early Spring.

During the progress of an auction sale in Stull's jewelry store, New Whatcom, Wash., the city authorities attempted to interfere over the question of license, when Mr. Stull secured a restraining order from the court and was enabled to conduct his auction without molestation.

In order to enliven trade, Charles G. Bunte, La Grande, Ore., inaugurated a scheme, in which each purchaser during the holidays has been given a numbered ticket, and on Jan. 2 a drawing will be held for the allotment of over a dozen prizes, ranging from a diamond ring to an eight-day clock.

H. L. Hasbrouck, Pendleton, Ore., while getting out of his buggy in front of his jewelry store, after having been out on a hunting trip, accidentally dropped his gun to the pavement when it was discharged and the loaded shot passed through his plate glass show window. The damage amounts to about $30.

Owing to the unusually good trade in the northwest, traveling salesmen for many of the houses have been spending several weeks around the holidays keeping the merchants of Tacoma, Seattle, and Portland supplied with stock. Among these were Rowland F. Allen, for the Meriden Britannia Co.; H. Abraham, Oppenheimer Bros. & Veith; and Mr. Powell, California Jewelry Co.

Pacific Coast Notes.

D. P. Hoyle will close out his jewelry store in San Diego, Cal., and will leave that city.

V. R. Wilson, jeweler, Oceanside, Cal., was recently in Monrovia, Cal., with a view of locating in that place permanently.

The Zeckendorf Jewelry Co., Tucson, Ariz., have moved into new quarters and have increased their stocks in the various lines, including silver ware and cut glass ware.

The body of A. A. Roberts, who had been missing from Los Angeles, Cal., for several days, was found a few days ago about two miles from South Florence, Los Angeles county. While temporarily insane he had committed suicide by shooting himself in the head. Mr. Roberts was a San Francisco jeweler and was 45 years old.

Harry Watterson was arrested in Salt Lake City, Utah, last week for violating the city ordinance by peddling fake jewelry on the street without a license. A local paper says he was about to reap a harvest when arrested.

A small fire occurred in the mechanical department of F. A. Averbeck's jewelry establishment, Clarksville, Tenn., on the night of Dec. 8. It appears that one of the workmen, just before quitting work for the night, blew a spark out of the charcoal brazier used for melting gold ingots, and unnoticed it caught in the work bench. It smoldered there until about 3 o'clock in the morning, when it was discovered and extinguished. No damage was done beyond spoiling a few valuable tools.



The Latest Universal Timepiece.

SEVERAL universal timepieces have been constructed, the latest being that of Christopher Dietz, New Orleans, La., who recently patented his improvements. (Patent No. 614,937.) In the accompanying drawings, Fig. 1 represents a front elevation of a dial constructed according to this invention: Fig. 2 a horizontal section of the same on the line of 8 8 of Fig. 1; Fig. 3 a detail view of the outer dial ring, which is movable by hand; Fig. 4 a similar view of the dial ring which is driven by clockwork. 1 designates the annular dial case (indicated by a dotted line in Fig. 1, but clearly shown in section in Fig. 2). The fixed main dial 2, held within the said dial case, is provided with a central opening, through which extends the tubular arbor 9, of large diameter, carrying a cross bar 9^a, which extends diametrically across the central part of the face of dial *a* and carries a dial ring 3, which is rotated over the face of the said dial by clockwork and carries an outwardly extending pointer 10. The hour hand 6 and the minute hand 7 are mounted in the usual way on concentric arbors and driven by ordinary timepiece clockwork. These arbors extend through the tubular arbor 9, and the said hands travel over the dial 2. Another ring 4, not operated by the clockwork, but movable by hand, is arranged on the face of the dial next to the casing 1 and fastened by an overhanging set screw 5 in any position to which it may be turned. The face of this outer ring is graduated with the Arabic numerals "1" to "24," the word "Noon" being marked on it opposite "12," the word "Midnight" being marked on it opposite "24," and "A. M." and "P. M." being marked, respectively, on the two segments thus formed. Parallel to this series of graduations another and inner circle of graduations on the fixed dial plate 2 is divided into 360 degrees, indicated by numerals at intervals of 15, beginning at the top and extending therefrom in two reverse series, each of 180 degrees, which meet opposite the "24" mark of the outer circle of graduations and have the "180" mark in common. The word "South" is marked at the top point of this series, the word "North" at the bottom, "W. longtitude" at the right, and "E. longitude" at the left. The rotating ring 3 has two successive series of hour and minute graduations, running from right to left, each corresponding to the 12 hour graduations of an ordinary clock dial, but being contained in half the space. Concentrically outside of this circle of graduations is a blank band on the said ring, having the words "Noon" and "Midnight" opposite to the characters "XII" on opposite sides of the circle and the letters "A. M." and "P. M." midway in the intermediate semicircles. That part of the fixed dial plate 2 has the usual clock dial graduations for hours and minutes of one-half the day, the series proceeding from left to right in the ordinary manner. Outside of this is another circle of graduations, 60 in number, beginning opposite the fixed mark "XII" of the said dial, each four degrees being indicated for convenience by a numeral "1, 2, 3," etc., proceeding from left to right, up to "15," which is omitted, as it corresponds to the starting point. All of these concentric circles of graduation make up one composite dial to the eye.

Fig. 1.

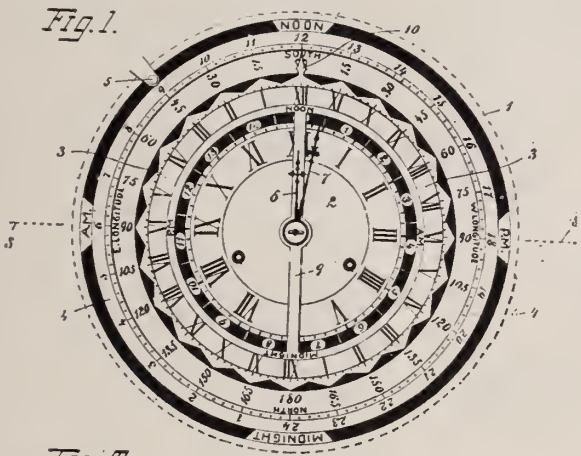


Fig. 2.

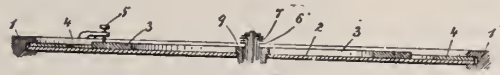
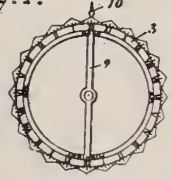


Fig. 3.



Fig. 4.



The hands 6 and 7 are driven by the clockwork of an ordinary timepiece, and the ring 3 is driven by the additional train of wheels shown in Figs. 2 and 3 of this patent, to the specifications of which reference is hereby made as explaining arrangement, connection and action thereof. The said ring 3 and its pointer, like the hand *f* of the said patent, make one revolution in 24 hours. When the hour hand is turned by hand in setting, the train of gearing will cause the ring 3 and pointer 10 to turn likewise.

To set the clock for any degree of longitude—for example, 75 degrees west—proceed as follows: It being known that the hour is eight P. M. at such point of longitude when it is noon at the point of observation, the outer ring 4 is turned to the right until the word "Noon" thereon is opposite the number "75" marked on the dial 2. The hour hand 6 is then turned until both it and the pointer 10 point at the number "8" on the said ring 4.

The operation of this universal timepiece is as follows: It being accurately set for the longitude of Washington, for example, and the observer desiring to set it at 11.30 A. M. for longitude 75 degrees west, he will first bring the hour and minute hand, the pointer 10 of the inner ring 3, and center of the word "Noon" of the ring 4 upon the same radial line with the zero mark of longitude in the outer series of numerals marked on the main dial 2. He then turns the outer ring 4 until the center of the word "Noon" is on the same radial line with the mark "75 W. longitude" and clamps it by the setscrew 5 as thus adjusted. He then turns the minute hand until the pointer 10 is in the same radial line with a point half way between "11" and "12" on the outer dial ring thus adjusted. The minute hand will then be at the bottom of the circle. As the inner ring 3 will have been moved correspondingly with the movement of the hands, the relative positions of the series of 24 marks on the inner ring and of the said pointers will not have been changed. In consequence the hour and minute hands while traveling over the said dial will point out the number of hours and minutes since any chosen point of time within the past 24 hours. This indication is quite independent of longitude and gives the correct interval by



universal time. By the addition of these 24 numerals in hour indicating circular series to the clockwork driven inner ring and by making the outer ring circularly adjustable and graduated both for hours and for longitude, as shown, the inventor is enabled to set the clock for any longitude, while at the same time retaining undisturbed universal time indications. If the rings were fixed and only the pointers movable, as in a former patent, the timepiece would show only the time of one longitude until set for another longitude, and there would be no way to ascertain the universal time except by a tedious and uncertain exercise of memory with addition and subtraction.

The train of wheels whereby the ring 3 is driven consists of a wheel of 24 teeth meshing with that wheel of the clock train which makes two revolutions in 24 hours, a wheel of 48 teeth sleeved concentrically with the one first above mentioned and turning independently in contact with its face, and three intermediate wheels, one being of 24 teeth and the two others of 48 teeth each, for transmitting motion from one of said wheels to the other to drive the inner ring 3, the hub 9 of the latter being fast on the sleeve of the first named wheel of 48 teeth and practically integral with the said wheel.

Nunamaker's Remarkable Musical Clock.

J. W. NUNAMAKER, 142 LaSalle St., Chicago, Ill., has built a clock that tells time, strikes hours, whistles, smiles and frowns, and it does all these things hourly, day and night. Three years have been spent in teaching the instrument its varied accomplishments. In addition to its versatility, marked improvement in mechanical construction is claimed for the invention. Unlike secondary clocks, controlled by a master timepiece, Mr. Nunamaker's production is set, started and operated by electric impulses from a master clock without touching the secondary instrument. In addition, it has the feature, uncommon to electric clocks, of a moving second hand.

First to attract the attention to this clock will be the unique two foot dials. One side bears the counterfeit head of Uncle Sam, with three sword shaped hands radiating from the nose, while the hour numbers describe a halo around his venerable top. On the opposite dial is the grinning physiognomy of "the man in the moon." Alternately and at intervals of 10 seconds the faces are seen to break into a broad smile, followed by a frown. But the precocious ticker's star act is reserved till the minute hand gets back from its twelve-lapped beat. Then out from Uncle Sam's "tile" pops a "brownie," who bows profoundly, taps the hour on a bronze gong, "curtsies" again and disappears as suddenly as he came. After this turn there is more excitement. One of the case rims flaps back and a tiny Uncle Sam, starred and striped, leans forward, fans the air with a flag and whistles a verse of "Rally 'Round the Flag, Boys," loud enough to be heard a block away. This over, specialty No. 3 is on, in the form of a robin redbreast, mysteriously hatched from the other rim long enough to chirp "Listen to the Mocking Bird." Meantime Uncle Sam and his vis-a-vis go through their lightning change act, laughing and scowling by turns.

The interior of the clock is a network of electrical apparatus. Hidden in the nest of wheels and wire is a tiny motor, which forces air through pipes to supply the music and power to work the puppets. The concert repertoire is not limited to the programme as at present heard. As the perforated music plates are changed disciples of Wagner and Harris can be accommodated on short notice. Mr. Nunamaker has patented the mechanical and novelty features of his clock.

Seaman Shea's Magnificent Watch.

THE watch presented by the citizens of Waterbury, Conn., to seaman Shea is a beautiful timepiece indeed. It is a solid gold open faced watch and was made by the New England Watch Co., of Waterbury. It is of ordinary size, plain case, but beautiful in its simplicity. The movement is the best that could be procured and is encased in a manner in accordance with the excellence of the works. The face is of white enamel, with regular Roman figures of navy blue. The hands and the decorations are of gold, the second and minute points being gold dots. Small diamonds mark the hour points. On the enamel directly above the hand post and under the figure 12 are the words in small letters: "Waterbury to her worthy son."

On the back of the watch is a handsome design of the United States emblem, an American eagle with a bunch of arrows and an olive branch in his talons. Above the bird is a crescent of stars. Inside this case is the inscription which is surrounded by a suitable decoration: "To Edward G. Shea, in appreciation of his valuable services at Manila, May 1, 1898." In the center of this inscription is the seal of the Navy Department, and the words: "Navy Department, United States of America." With the watch is a handsome solid gold chain of elegant design.

DUBOIS WATCH CASE CO.,

Makers of the

CELEBRATED HAND MADE Solid Gold Cases

STAMPED:

Constructed in the Old Reliable Way.

TRADE MARK 18 K. TRADE MARK 14 K.

Sold Entirely On Its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

New York Office, GILL BUILDING, 9, 11 and 13 MAIDEN LANE.

Main Office and Factory, 24-30 MORTON ST., Brooklyn, N. Y.

JULES JURGENSEN,

COPENHAGEN,

Plain and Complicated WATCHES AND CHRONOMETERS,

Are the leading production of their kind in the world.

SOLE AGENTS:

Schulz & Rudolph,

Importers and Cutters of Diamonds and Other Precious Stones.....

28 JOHN and 65 NASSAU ST., NEW YORK.

W. C. A. WESTPHAL,

WATCHMAKER,

41 Maiden Lane, NEW YORK.

Established 1892. Telephone, 3684 Cortlandt.

Estimates, Repairing, Adjusting of Chronometers, all Complicated Watches and Fine Time Pieces.

DEMAGNETIZING.

Watches made Non-Magnetic.

Fine Wheel and Pinion Cutting.

OPTICAL DEPARTMENT.

Note.—From this week till further notice this department will be run every week.

Encyclopedia-Dictionary and Reference Handbook of the Ophthalmic Sciences.

Copyrighted 1898, by The Jewelers' Circular Pub. Co.

By R. H. Knowles, M.D.

[*Commenced in issue of July 6, 1898—Continued from page 30, Dec. 21, 1898.*]

Part XIV.

Brachium Cerebri (*bra'-chi-um cer'-e-bri*). [Greek, *brachion* = arm + Latin, *cerebrum* = brain.] The peduncles which join the testes and the nates of the optic-thalamus, and from this fact are sometimes called the brachium of the optic lobes.

Brachymetropia (*brach-e-me-tro'-pe-a*). [Greek *brachus* = short + *metron* = measure + *ops* = eye.] This term is synonymous with myopia, and it is recommended as being an appropriate technical term for short-sight instead of the term myopia so commonly used, as it expresses the exact state or condition for that form of ametropia; but it never became popular as a term, and it is doubtful whether it ever will displace the one so familiar with the professional man as well as with the laity.

Bradesthesia (*brad-es-the'-se-a*). [Greek, *bradus* = slow + *aisthesia* = sensibility.] As applied to eyesight this is a diminution as to sensibility of seeing an object. Another term of the same derivation is found in **Bradyesthesia** (*brad-i-es-the'-se-a*).

Bradley, James. Born in 1692 and died in his 70th year. A professor of astronomy at Oxford University. "Deduced the theory of the aberration of light." Projected the theory that the ecliptic described by the earth in making its annual revolution is not the same in succeeding years.

Braidism (*brad'-ism*). [Proper name, *Braid*, after whom the term is called.] The state or condition of hypnotism brought about by fixing the eyes upon a bright object, such as a new silver coin or steel instrument held or suspended nine inches away from the eyes. The induction of sleep is further enhanced by the steady gaze of the operator who sits in such a position that his eyes may be within the distanee of twelve inches from the patient's. This method is known also as Voisin's.

Brandt, George. Born 1694 and died at the age of 74. A scientist of Sweden, who discovered cobalt, a tough metal with properties similar to iron, used largely in making lenses the shade of blue.

Brevissimus Oculi (*brev-is'-im-us oc'-u-li*). [Latin, *Brevis* = short + *oculus* = eye.] This term applies to the inferior oblique muscle, one of the six muscles which control the movements of the eye, and as this muscle is the shortest one in the human body it is sometimes called by this name.

Brewster, David. Born in England in 1781 and died 87 years later. His writings include a work, "A Treatise Upon Optics," a thesis upon the "Emission Theory," and many articles for the "Encyclopedia Britannica." He discovered many interesting things relative to "polarizing light," and made additional discoveries in the "birefraction of crystals," such powers as possessed by Iceland spar, in which a ray of light becomes divided, and thus a double image is formed.

Bribosia's Operation for cataract is performed by permitting Graeffe's knife to pass over the anterior chamber of the aqueous humour, and as the iris falls over upon the knife it is cut.

Bridge Coloboma (*brige' col-o-bo'-ma*). [English, *brigge* = bridge + Greek, *koloboein* = to cleave.] Applies to that form of coloboma, either congenital or acquired, in which there is a fine thread-like bridging of the iris connecting the cleavage forming the coloboma so that the pupil and the coloboma are separated.

Bright's Disease (*Bright's dis'-ease*). [Dr. Bright + Greek, *dis* = not + *ease* = rest.] Dr. Bright, of England, suffered with this disease, which is sometimes called albuminuria, a symptom of which is a marked diminution of vision caused by retinitis Brightii or retinitis albuminurica, in which an examination by means of the ophthalmoscope reveals white silvery spots resembling the appearance sometimes of silver leaf when immersed in water. These bright spots are generally located near the sight area, and in many instances branches are seen ramifying away from the main body, giving them a stellate appearance. These spots make their appearance generally before other evidences of disease appear, and if the disease can be diagnosed in its acute stages there is a possible chance for a cure, which is effected by hygienic surroundings, proper diet and such diuretics and cardiac stimulants as the infusion of digitalis.

Bulb (*bulb*). [Greek, *bolbos* = a globe or ball.] The eyeball is sometimes spoken of as the bulb of the eye.

Buphthalmia (*buph-thal'-meh-ah*). [Greek, *bous* = ox + *ophthalmos* = eye.] The synonyms of this term are conical cornea, keratoglobus and anterior staphaloma. In all of these conditions the coats of the cornea have become weakened, so that when intra-ocular pressure takes place there is a bulging forward, and in buphthalmia the tumour is of such a size as to prevent the closure of the eyelids.

Bunsen, R. W. Born in Germany 1811. Discovered the "spectrum analysis." Invented the magnesium lamp and the lamp known as Bunsen's Burner.

Burns Amaurosis (*burns am-au-ro'-sis*). [Proper name, *Burns* + Greek, *amaurosis* = to make dark.] That form of blindness due to excess of the sexual relations. In its initial stages it is spoken of as post-marital amblyopia.

Buzzi's operation calls for separation of the ciliary processes near the ciliary body by means of a needle, so that an artificial pupil may be produced.

C

Cæcitas Verbalis (*se'-si-tas ver'-bal-is*). [Latin, *cæcum* = blind + *verba* = word.] An aphasic state or condition in which there is an inability to see words; synonymous with word blindness.

Caligo (*cal-i'-go*). [Latin, *caliga* = boot.] A state or condition as applied to a diminution of vision, due either to a nebula or a leukoma of the cornea or an opacity of the crystalline lens in some of the various forms of cataract or an opaque condition of the vitreous humour.

Camara Oculi (*cam'-ar-are oc'-u-li*). [Greek, *kamara* = an arched place + *oculus* = eye.] This term is sometimes employed meaning the interior of the eyeball, or all that space occupied by the vitreous humour.

Campani's Ocular (*Cam-pa'-ni's oc'-u-lar*). [Proper name, *Campani* + Latin, *oculus* = eye.] Applies to a combination of two plano-convex lenses, the convex surfaces of which are turned toward the objective; the upper and smaller lens is for the eye and the lower and larger one is for the field.

Camphor (*cam-phor*). [Latin, *camphora* = camphor.] A pungent volatile substance taken from one of the cinnamon trees which grow in China. When dissolved in alcohol and rendered soluble in water by means of the phosphate of calcium it is then called aqua camphor. Camphor in this form enters into several valuable formulæ for eye water, such as Dr. Agnew's spray, which consists of the following substances:

℞ Sodii biboratis.
Tannin.....āā.....grs. x. (10)
Glycerinæ.....fl. ʒ i. (1)
Aquæ camph. q. s. ad....fl. ʒ i. (1)
M. Sig. Three drops in the eyes twice or thrice daily.

℞ Sodii biborat.....grs. x. (10)
Aquæ camp.....fl. ʒ i (1)
M. Sig. Three drops in the eyes three times daily.

The presence of the camphor in prescriptions of this kind and for such purpose is for the reason that it acts as a local anodyne and at the same time is a convenient vehicle for the other ingredients.

Canada Balsam (*Can'-a-da bal'-sam*). [*Canada* + Greek, *balsamon* = balsam.] A terebinthenate product derived from the tree, abiesbalsamum, which grows in Canada, and is used for the purposes of mounting lenses in microscopes and in cementing the lower segment of cemented bifocals to the upper portion of the same. This should be accomplished by heat and the selection of as pure a product as it is possible to obtain. Canada balsam is readily soluble in alcohol.

Canal of Fontana (*can'-al of Fon-tan'-a*). [Latin, *canna* = pipe + proper name.] A

Optical Department.

number of little chambers formed by the connective tissues of the outer border of the iris, located near the anterior chamber of the aqueous humour, which permits the flow of the fluid elements of the aqueous humour from the anterior to the posterior chambers of that part of the eye occupied by the aqueous humour. The canal for the hyaloid artery, called the hyaloid canal, offers a protection for the hyaloid artery in fetal life, as this artery is a branch of the central retina, and passes through this canal through the vitreous humour, and supplies the crystalline lens with blood, which is attached to the lens at its posterior pole. This canal becomes macerated together with the hyaloid or capsular artery, although fragments of the same are sometimes left behind, and interfere with vision to a marked degree. The same canal is sometimes called Cloquet's canal. The infra-orbital canal is located in the floor of the orbits, and takes an oblique direction, and another name for the optic foramen through which the vessels and optic nerve pass is the optic canal. The passage through the ethmoidal bone and the plate of the frontal bone for the nasal branch of the ophthalmic artery is called the anterior ethmoidal canal, and the passage for ethmoidal vessels is through the posterior or internal orbital canal. The canal of Petit is a space which is formed by the anterior and posterior ligaments for the suspensary ligament or zone of zinc which surrounds the crystalline lens, and in which flow the elements of the posterior chamber of the aqueous humour. The canal of Schlemm is a passage for lymph or a small channel for venous blood, and offers a firm ligamentous attachment for the origin of the muscle of accommodation. The canal which is found in the orbits at the lower margin is called the infra-orbital or sub-orbital canal, while the canal which is found in the upper margin is called the supra-orbital canal.

Canthectomy (*can-thec'-to-my*). [Greek, *kanthos* = canthus + *ek* = out + *tome* = cut] An operation calling for an incision of the angles of the eyelids. **Canthotomy** is a synonymous term. An inflammation of the angles of the eyelids is known as **Canthitis** (*can-thi'-tis*). An operation for cutting the outer angle of the eyelids is called **Cantholysis** (*can-thol'-is-is*). [Greek, *kanthos* = angle + *luo* = I loose]

Canthoplastic (*can-tho-plas-tic*). [Greek, *kanthos* = angle + *plassein* = to make.] Is the method of restoring the destroyed portion of the canthus by means of a plastic operation; the operation for enlarging the palpebral fissure is called **Canthoplasty**, and the operation for reducing the size of the same fissure is called **Canthorraphy** (*can-thor-a-phy*). [The latter part of this term is also derived from the Greek *raphe* = a seam]

Canthus (*can-thus*). [Greek, *kanthos* = angle.] This term applies to the inner and the outer angles of the eyes, the points of union between the upper and lower eyelids.

Capsule (*cap-sule*). [Latin, *capsula* = a box.] A sac which encloses an organ for the purpose of support, protection and lubrication. Relative to the capsule of the eye the posterior portion from the apex to the insertion of the muscles controlling the movements of the eyeball, and all that part of the capsule which covers the eyeball, beginning with the muscles which control the movements of the eye up to the sclero-corneal margin, and covering the anterior part of the eye with the exception of the cornea, is called Tenon's capsule, which is also called the **Tunica Vaginalis.** The capsule of the crystalline lens surrounds that body and renders it as flat as possible. It is transparent, although it becomes opaque in capsular and recurrent cataract, also in that form or variety of cataract of the capsule called after-cataract.

Capsulitis (*cap-su-li'-tis*). [Latin, *capsula* = capsule + Greek, *itis* = inflammation.] Sometimes alludes to inflammation of Tenon's and Bonnet's capsule, but generally speaking this term indicates an inflammatory condition of the capsule of the crystalline lens.

Capsulo-ciliary (*cap-su-lo—cil-i-a-ry*). [Latin, *capsula* = a little chest + *cilia* = a hair.] That which pertains to the capsule of the crystalline lens and the ciliary muscle or muscle of accommodation.

Capsulo-lenticular (*cap-su-lo—len-tic'-u-lar*.] [Latin, *capsula* = a little chest + German, *lentil* = a pea] That which belongs or is peculiar to the crystalline lens and its surrounding capsule.

Capsulo-pupillary (*cap-su-lo—pu'-pil-a-ry*). [Latin, *capsula* = a little chest + *pupilla* = pupil, aperture through the iris.] The co-relation between the capsule of the crystalline lens and the pupil of the eye.

Capsulotome (*cap'-su-lo-tome*). [Latin, *capsula* = a little chest + Greek, *temno* = I cut.] An instrument, the purpose of which is to make an incision into the capsule of the crystalline lens for the removal of a cataract.

Capsulotomy (*cap-su lot'-o-my*). [Latin, *capsula* = a little chest + Greek, *temno* = I cut.] A term employed to express the operation by which the capsule of the crystalline lens is incised for the purpose of removing a cataract.

Cardinal Points of the Eye (*car'-din-al*). [Latin, *cardo* = hinge.] The chief or principal points of the eye, sometimes called the Diagrammatic Eye of Listing. An illustration of the eye for the better calculation of the rays of light as they pass through the dioptric media or transparent parts of the eye.

Carter's Operation (*Car' ter's op-er-a'-tion*). [Proper name + Latin, *opera* = work.] This operation calls for an opening made through the cornea, and an incision made into the iris, so that an artificial pupil results.

Caruncle (*car'-un-cle*). [Latin, *caruncula* = diminutive or small flesh.] In the inner canthus of the eye there is a little body of elevated flesh sometimes called the lachrymal caruncle; that which is similar to a caruncle is called **Carunculae.**

Case (*case*). [Latin, *cado* = I occur or happen.] The trial case, so-called, is a set of lenses, spherical and cylindrical, together with the several necessary accessories, consisting of opaque and oxidized discs, pinhole and stenopaic slits, London smoke and colored discs and plano-glasses, together with the usual compliment of prisms and trial frames. There is such a variety of trial cases at the present time, from the pocket edition up to an office case containing lenses from a few pairs up to thirty-six pairs of convex-spherical and concave-spherical lenses and twenty-two pairs of cylindrical lenses, twenty degree prisms with twelve accessories, single and triple cell trial frames. The case containing the lenses, accessories and trial frames may be made of oak, cherry and leather, and the cost of the same may be from $5.00 up to $150.00. The trial case is for the purpose of taking the range of vision by means of the subjective method of optometry.

Cast (*cast*). [English, *caster* = to throw off] A cast in the eye applies to strabismus or some form of squint.

Cataptosis (*cat-ap-to'-sis*). [Greek, *kata* = down + *ptosis* = a fall] A falling down as of the upper eyelid in ptosis due to paralysis.

(*To be Continued.*)

The Lost Glasses.

"OH, Johnny, my laddie, your eyes are young—
Use them for grandma, dear.
My glasses, alas! are lost again;
I've searched for them far and near.
For lack of my glasses I cannot find
The glasses I lack—'tis true!
Look well, and some one, when you are old,
Will do the same for you."

"When I am old, dear grandma,"
Said Johnny, with roguish eye,
"I s'pose I shall read with glasses, too,
And sometimes lay them by.
But when they're lost, I shall never search
On window-sill or shelf;
I shall just put my hand on top of my head.
And find 'em there for myself."

—Mary A. Gillette in October *St. Nichol s.*

No Bankrupt Stocks.

From the Detroit *Free Press.*

Mr. S. Goodfriend, business manager of the Kelcey-Shannon Co., met a traveling commercial man, and they discussed the political and business conditions of the day. The commercial man said: "I had a peculiar illustration of the splendid prosperity the country is now enjoying while in Kansas City a few days ago. I met a man there who for years had been doing a good business in a small Kansas town, in handling bankrupt stocks. I asked him what brought him to Kansas City. He replied: 'Oh, I have come up here to make some investments and am thinking of making this my home.'"

"Why, what's the matter?" asked the commercial traveler, "isn't there any money in bankrupt stocks any more?"

"Oh, yes," replied the merchant, "but the trouble is there are no bankrupt stocks."

[S. Goodfriend is the brother of the Goodfriend Bros., importers of precious and imitation stones, 13 Maiden Lane, New York.]

N. M. Ruddy has sold out his optical business in Omaha, Neb., to F. Colby.

James Darby has sold out his entire stock of watches, jewelry, etc., in Omaha, Neb.

MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan that they are utilizing in connection with their business.

The School Child Blank Book Scheme.

AFTER reprinting the school child blank book scheme, propounded recently by THE CIRCULAR, our contemporary, *Brains*, says:

"We notice other jewelers are doing substantially the same thing. We shall be interested in learning how the scheme pans out, for we have doubts about the wisdom of making a public nuisance of fifty or more children in order that a store's name may be 'impressed upon the public mind.'"

Here is the result of the scheme in one of the users' own words:

INDIANAPOLIS, Ind., Dec. 10, 1898.
Editor of THE JEWELERS' CIRCULAR:

My scheme of advertising through school children proved very successful. The little girl who won the first prize brought in 2,001 signatures. The lowest number of signatures brought in by any pupil was 141. Forty-one pupils returned books with signatures varying in number between the above, making a total of nearly 24,000 names. The scheme caused a great deal of talk here, and I am satisfied that the $75 I gave in prizes was well spent. I am enjoying an immense holiday trade, by far the best I have had. Have often found THE JEWELERS' CIRCULAR of great help to me in ad. writing.

Yours truly,
J. C. SIPE.

Mr. Sipe announced the results of the contest in a two inch single column ad., as follows:

OUR PRIZE WINNERS.

First Prize
Gertrude Shields, 1499 Hoyt Ave. 2001 Signatures.
Second Prize
Leuto Fulwell, 526 East Ohio St. 1493 Signatures.
Third Prize
Katie Fuller, 1101 Senate Ave.. S. 1337 Signatures
Fourth Prize
Eddie Gilgore, 1211 E. Tenth St. 741 Signatures.
Fifth Prize
Nellie Larkin, 531 Mass. Ave. 700 Signatures.

☞ Call and get your prizes.

J. C. SIPE, Importer Diamonds,
Room 4, 18½ North Meridian St.

Jewelers' Ideas and Schemes.

A novel and highly effective window display was that noticed in one of the show windows of Alexander & Williamson, Troy, N. Y., recently. Many jewels rested in their cases upon ruby glass, under which were incandescent lights, while above the display at either side of the window were incandescent bulbs with ruby globes. The display attracted much attention.



SPECIMENS OF MONOGRAMS OFFERED BY A GERMAN EXCHANGE.

Julius C. Walk & Son, Indianapolis, Ind., have issued an artistic little shopping list. The cover is of heavy dark green paper stamped with gold letters. It contains first a list of "birthday stones," then "wedding anniversaries." These are followed by a complete list of "articles for ladies," "articles for gentlemen." The rest of the book is full of blank pages ruled thus: Name—, Value—, Article or Suggestion.

Portraits Cut on Cameos and Painted on China and Glass.

THE general craze among fashionable people for having their portraits done in all manner of ways is giving a good deal of impetus to that branch of art and much employment to women who have adopted the profession, either as pastel portrait takers, miniaturists, or modelers in clay.

Miniatures on ivory and water and oil pictures are as much the rage as ever. When in addition to this it is remembered that people who can afford it have developed a taste for having cameo likenesses cut and busts and bas-reliefs made in marble, it will be seen that the age is not decadent in its appreciation of all that is best in portraiture.

Cameo photographs are a new fashion introduced from Paris, and one which those unable to afford gems may find equally pleasing, while not so expensive. The photograph, taken, of course, in black and white, is mounted on a square block of wood, in which is cut a depression to receive the portrait. The effect of an intaglio is thus given, while the lights and shades in the photograph preserve the impression of a cameo.

Several very wealthy American women have had their portraits painted on sets of plates, in which a different costume is shown on each one. For instance, one set intended for luncheon was of Sèvres ware, on which the fair owner is represented in evening, street, reception, and skating dress, and in a Summer gown and her bridal array.

The most extravagant of all these fads is the stained glass portrait. Such an one was done for the Queen of Italy some time ago, and it is reported, too, that a wealthy young duchess is sitting to an Academician for a small medallion portrait of painted glass.



Brooklyn Eagle Solid Gold Watch Cases.

The "Brooklyn Eagle" Cases are made throughout of one quality gold and **are guaranteed to assay 8 karat.**

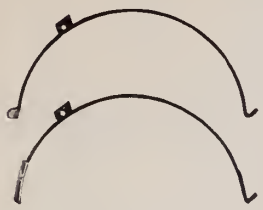
The gold value is greater than that of any other case of the same price.

Case **No. 870540,** which has been so extensively advertised, was an **Eagle Case,** and the assay shows it to be $8\frac{16}{100}$ **karat fine.**

JOSEPH FAHYS & CO.,

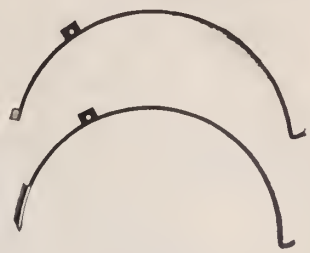
Established 1857.

FAHYS BUILDING, NEW YORK.



0 Size

DO YOU KNOW

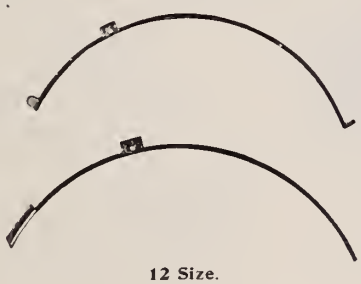


6 Size.

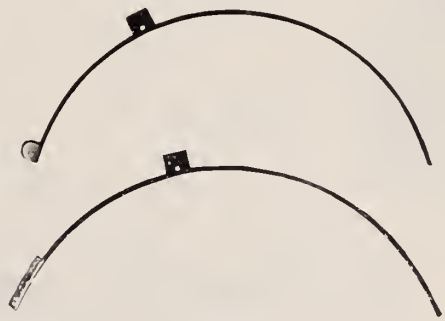
THAT the illustrations on this page represent the exact thickness of springs now used in all gold cases of the sizes specified, known as Brooklyn cases and bearing the trade mark

B.W.C.CO.
WARRANTED
→14 K←
U.S. ASSAY.

IT IS A FACT and represents true progress, as these Patent springs are not only the **LIGHTEST AND THINNEST** Watch Case Springs used in Gold cases of any make, but they are also the most durable. When you buy 14k. cases in O, 6, 12 or 16 size, remember that the B. W. C. Co. cases have less base metal than any other brand of Gold cases, whether hand made or machine made; and the weight of a B. W. C. Co. 14k. case represents a greater proportion of 14k. gold than does the weight of any other case.



12 Size.



16 Size.

We will send, on request, a sample of these springs to any retail jeweler, free of charge.

JOSEPH FAHYS & CO.,

FAHYS BUILDING, NEW YORK.

Our New Line of Goods

For the

Jewelry and Fancy Goods Trade

is unequalled in Artistic Designs and Attractive Finishes.

Vases, Pitchers, Jardinieres, Etc.,

in Plain and Decorated,

BALEARIC, CERISE, RHODIAN and other FINISHES,

the handsomest ever put on metal.



Gold and Onyx

TABLES AND JARDINIERE STANDS, CANDELABRAS, FIGURES, BUSTS, Etc.

Reception Lamps

with the celebrated "B. & H." or "B. & H." Radiant Burner.

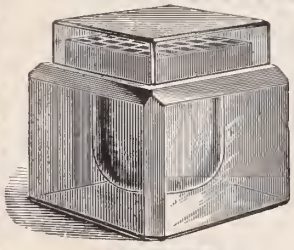
THE FINEST LINE EVER PRODUCED.

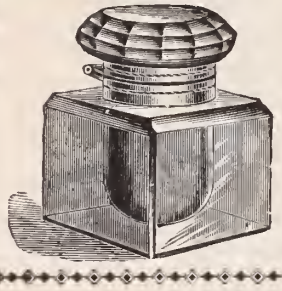
The Trade

are cordially invited to inspect our productions at our salesrooms.

Bradley & Hubbard Mfg. Co.,

NEW YORK, 26 Park Place to 21 Barclay Street. BOSTON, 160 Congress Street. CHICAGO, 204 Masonic Temple. PHILADELPHIA. 714 Betz Building.
Factories and Main Office, MERIDEN, CONN.





A. A. WEEKS,

11 GOLD ST., NEW YORK,

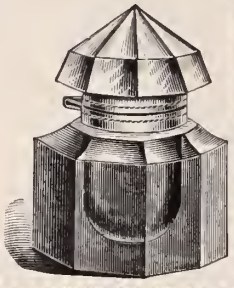
Manufacturer and Importer of

CUT AND PRESSED

INK STANDS

For Mounting Purposes.

We carry in stock a large assortment ready for Immediate Delivery.



F. W. GESSWEIN COMPANY,

WILLIAM DIXON, President. 39 John Street, New York.

Headquarters for all

Tools and Supplies for Metal Workers

Call the attention of the trade to *worthless imitations* of their . . . .

CHEMICALLY PREPARED CHARCOAL BLOCKS.

Our Charcoal Blocks have gained the favor of every practical man, and the fact that they are copied in sizes as well as general appearance, proves the unquestioned superiority of ours over all others.

TO PROTECT THE TRADE, EVERY BLOCK OF OUR COAL WILL BE STAMPED . . .



TRADE MARK. Registered.



ALWAYS RELIABLE.

WORLD RENOWNED.

...The... "Best" There Is.

WM. F. NYE,

New Bedford, - Mass.

H. M. RICH & CO.,

Jewelry - Auctioneers,

21 School Street,

BOSTON, MASS.

CHAS. ROSE

PERMANENT PHOTOGRAPHS ON WATCHES $1.00

Office and Studio, 108 Fulton St., N. Y.

A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS, BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.

JACOT & SON, IMPORTERS,

STELLA AND IDEAL MUSIC BOXES.

39 UNION SQUARE, - N. Y.

Leys Trout & Co. Leys Trout & Co.

Manufacturers of

Jewelry and Novelties,

Prescott Bldg., - - - John St., N. Y.

ESTABLISHED 1840 — SIMONS BRO. AND CO. — TRADE MARK

SILVERSMITHS, JEWELERS.

PHILA. NEW YORK. CHICAGO.

MAKERS OF GOLD AND SILVER THIMBLES.

ESTABLISHED, 1876.

E. J. GREGORY

JEWELER'S AUCTIONEER

JEWELERS BUILDING. ROOM, 63 BOSTON, MASS.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

THIS being the end of the season with importers of art pottery, bric-à-brac and fancy goods, there are practically no novelties worth mentioning among the few lines now exhibited by them. As a whole the season has shown a gratifying increase in business over the previous year and the sales to the jewelry trade prove that jewelers are carrying larger and more general lines of these art goods than ever before. Most of the importing houses are now getting ready to receive and display their lines of import samples for next year and these lines will be ready for inspection between Jan. 1 and Feb. 15.

*

DISPLAY OF IMPORT SAMPLES OF G. D. A. WARE.

AMONG the first of the importers of French china to display import samples will be Gérard, Dufraisseix & Abbot, manufacturers of the G. D. A. china, formerly known as Chas. Field Haviland. These import lines are now being opened and will be ready for inspection at the firm's New York salesrooms, 29 Barclay St., next week. Even more than the usual number of new decorations are to be shown, while the shapes for next year are as graceful and beautiful as any that have ever before come from this celebrated factory. While the bulk of the line will consist of the usual articles of table ware and sets and small pieces for the toilet table, desk and cabinet, a number of novelties not heretofore shown in this china are promised.

*

BAWO & DOTTER'S ADDITIONAL SHOW ROOM.

BAWO & DOTTER, importers of art pottery, clocks, bronzes, etc., have just made an addition to their showrooms, which will be used for exhibiting their many lines after Jan. 1. This consists of a store next to their quarters at 30 and 32 Barclay St., New York, and under the building whose upper floors they have occupied for many years. The additional space will not only afford greater convenience to visiting buyers, but will give this firm an opportunity for showing to better advantage than ever before many lines which they carry especially for the jewelry trade.

CLOCKS SET IN LOUWELSA WARE.

AMONG the latest novelties in domestic pottery now upon the market is a line of vase clocks just introduced by S. A. Weller, which may be seen at his New York salesrooms, 44 Park Place. The clocks, small one day movements, are encased or set in vases, ewers and ornamental pieces of Louwelsa ware. This will be followed by a new line of eight day pendulum clocks encased in new, odd and original cases of Mr. Weller's pottery.

THE RAMBLER.

The U. S. Pottery Amalgamation.

THE work of completing the combination of the pottery companies of the United States, to be known as the American Pottery Co., with a capital of $27,000,000, is expected to be consummated in New York within the next week. Colonel Taylor, of East Liverpool, O., probably will be the president of the new combination, and the central office will be in New York, with branches in Trenton, East Liverpool and Pittsburgh. It is said that prices will not be advanced, as present prices are perfectly satisfactory, but greater profits can be secured by concentration of effort and cutting down the cost of manufacture and distribution.

A member of the pottery combine last week made a statement to the effect that more than six general ware potteries in the west would be outside the company, one in Akron, one in Peoria, Ill., two in Cincinnati, and two in East Liverpool. In Trenton there will be two outside of it. The company will have at least 80 plants in the country.

Solder for Glass.—A metallic compound which firmly adheres to glass and can, therefore, be employed as a solder for glass, is obtained, says a continental paper, by melting together 95 per cent. (by weight) of tin and five parts of zinc. The melting point lies at about 200 degrees (C.?). By means of the soldering iron it can be spread upon the glass, previously heated to this temperature, and, after cooling, adheres firmly to it. An alloy of nine parts tin and one part aluminium may be used for the same purpose, but has the drawback that its fusing point lies considerably higher, viz., about 390 degrees.

J. W. Field, Galveston, Tex., has been sued on account for $115.87.

A Wonderful Timepiece.

From the London *Chronicle*.

OUR Brussels correspondent says: A truly wonderful timepiece is now on view in Brussels. The inventor, M. Noll, hailing from the Black Forest, spent five years in its construction, and has beaten all previous records in clock making. This structure, which stands 15 feet high, reproduces the façade of a building of the early Renaissance period. The clock, in addition to its ordinary functions, marks the four seasons, as well as the chief church festivals, fixed and movable, all of which are heralded in to the minute by automaton figures, choral services, church music, or the song of birds, according to the season. A feature of the mechanism is the hourly procession of 12 apostles before the figure of Christ, and the morning and evening chant of monks, who are summoned from the cloister by the monastery bell, tolled by the sexton in view of the public. A representative of the earth's course round the sun, and of the moon round the earth, furnishes an object lesson in the seasons, eclipses, and other celestial phenomena. The clock will be exhibited at Paris in 1900, and will be probably offered for sale, being valued at £3,000. Its movements are regulated by the calendar for the next 100 years.

Commerical Law Points.

Carefully Compiled from the Latest Decisions of the Highest Courts.

Before a custom can enter into a contract both parties must have knowledge of it.

The ordinary relation between bankers and depositors is that of debtor and creditor.

One who deals with an agent must at his peril inquire into the extent of the agent's authority.

A partnership has the same power over firm property that an individual has over his own property.

A common carrier cannot, by contract, limit its liability for damages resulting from its liability to exercise ordinary care.

An unconditional tender of the amount due for which a thing is pledged terminates the lien of the pledgee and his right to retain it.

A tax on a business is not rendered invalid by the fact that it is onerous as compared with the taxation of other lines of business.

Trade-Mark Information.

Note.—The publication of our work, "Trade-marks of the Jewelry and Kindred Trades," containing over 1,900 marks, all told, the accumulation of various works of reference and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silverware, art pottery and kindred lines, of botb American and foreign make. All questions in regard to trade-marks will be cheerfully answered We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

COLORADO SPRINGS, Colo., Dec. 10, 1898.

Editor of THE JEWELERS' CIRCULAR:

We bought your "Trade-Mark" book in order to find out a certain trade-mark on a brush which we wished to match. We failed to find the mark in the book. Can you find for us the maker of



toilet goods who uses tbe mark as given above?

Yours very truly, RANDALL & Co.

ANSWER:—This mark is illustrated on page 41 of "Trade-Marks of the Jewelry and Kindred Trades." It belongs to Dominick & Haff, 860 Broadway, New York.

OTSEGO, Micb., Dec. 16, 1898.

Editor of THE JEWELERS' CIRCULAR:

I have a chain marked

S. & B. L.

on the swivel. Can you tell me who makes it? Thanking you in advance for your favor, I am, yours respectfully,

C. R. RATHBUN.

ANSWER:—This trade-mark belongs to S. & B. Lederer, 100 Stewart St., Providence, R. I. See page 83 of "Trade-Marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co.

A CIRCULAR reader brought into this office an enameled silver brooch bearing the mark below and desired the name of its manufacturers.



ANSWER:—The mark is used by Day, Clark & Co., 21-23 Maiden Lane, New York, and is illustrated on page 41 of "Trade-Marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co.

TRADE-MARKS OF THE TRADE.

[*Testimonials—Recent Batch No. 3.*]

The Supplement to "Trade-Marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co., has hardly been issued, yet numerous complimentary letters regarding it continue to be received, the correspondents taking occasion to say a few words anent the work as a whole. The following letters are a batch additional to those published in THE CIRCULAR of Nov. 30 and Dec. 14. The trade's appreciative reception of "Trade-Marks" is truly gratifying to the publishers.

CEDAR RAPIDS, Ia., Nov. 28, 1898.

The Jewelers' Circular Pub. Co.:

The Supplement to "Trade-Marks" has been received, for which please accept my thanks. I would not part with my book, "Trade-Marks," for ten times what it cost if I could not duplicate it.

Yours truly,
CHAS. F. BILLAU.

LINCOLN, Ill., Nov. 29, 1898.

The Jewelers' Circular Pub. Co.:

I received your book on "Trade-Marks" of jewelry, also Supplement, and am well pleased. Money could not buy the book if I could not secure another one. Hope you will not find difficulty in placing book with every jeweler. None will do without book if once seen. Wishing you success, I am, Yours very truly,
A. J. REINHARDT.

MINNEAPOLIS, Minn., Nov. 29, 1898.

The Jewelers' Circular Pub. Co.:

I received the Supplement to your "Trade-Marks," and consider it very good.

Yours very truly,
W. M. STONE.

TAUNTON, Mass., Dec. 1, 1898.

The Jewelers' Circular Pub. Co.:

"Trade-Marks" Supplement received, for which please accept our thanks. We have found "Trade-Marks of the Jewelry and Kindred Trades" of great assistance to us, and the Supplement will make it still more so. Yours very truly,
E. D. TISDALE & SON.

NEW YORK, Dec. 2, 1898.

The Jewelers' Circular Pub. Co.:

We find your book of "Trade-Marks," with new Supplement, just received, very useful, and think it should be in the hands of every jeweler in the country. Yours very truly,
GEO. O. STREET & SONS.

PROVIDENCE, R. I., Nov. 30, 1898.

The Jewelers' Circular Pub. Co.:

Please accept thanks for Supplement to "Trade-Marks of the Jewelry and Kindred Trades." We think it a valuable addition to the original work and trust they will both be as useful in the future as the original work has been in the past.

Very respectfully,
E. A. MITCHELL.

HOLLY SPRINGS, Miss., Nov. 30, 1898.

The Jewelers' Circular Pub. Co.:

We herewith acknowledge receipt of Supplement to "Trade-Marks." The book has been invaluable to us upon many occasions. Like the cowboy's pistol, 'tis not required every day, but when needed it is wanted quite bad.

Yours, &c.,
DIX & BEWIG.

BROOKLYN, N. Y., Nov. 26, 1898.

The Jewelers' Circular Pub. Co.:

We are in receipt of Supplement to "Trade-Marks &c." While thanking you for the same, we take pleasure in saying that we deem "Trade-Marks" the most efficient guide the jewelry buyer or order clerk can have. In short, it is as complete and up-to-date as possible.

Respectfully,
FREDERICK S. HOFFMANN & Co.

NEW YORK, Dec. 3, 1898.

The Jewelers' Circular Pub. Co.:

We beg to acknowledge receipt of Supplement to your work, "Trade-Marks of the Jewelry and Kindred Trades." We take great pleasure in stating that this publication has been of valuable assistance to us, and we have no doubt that it is of equal value to the trade in general.

Yours very truly,
WENDELL & Co.

DURANGO, Col., Dec.3, 1898.

The Jewelers' Circular Pub. Co.:

We received the Supplement to "Trade-Marks" and must say we appreciate it very much. "Trade-Marks" has come in very handy, and have occasion to look up some trade-marks now and then. It is a good thing. Hope every jeweler will help it along. If there is any charge for Supplement, send your bill, and we will gladly remit for same. Thanking you for sending it, we remain,

Yours truly,
CHAS. TUCKER & SON.

NEW YORK, Dec. 7, 1898.

The Jewelers' Circular Pub. Co.:

Your Supplement to your "Trade-Mark" book came duly to hand. Please accept thanks for same. The original book has been in use since we have had it, and we would not know how to get along without it. The Supplement will be an additional help. Yours, etc.,

CROSS & BEGUELIN,
W. J. Durfey.

PINE BLUFF, Ark., Dec. 5, 1898.

The Jewelers' Circular Pub. Co.:

The Supplement to "Trade-Marks" received, for which please accept thanks. The book is a very useful and necessary article in every jewelry store.

Respectfully yours
SIDNEY SMITH,
(R. H. Stearns & Co.)

ILION, N. Y., Dec. 11, 1898.

The Jewelers' Circular Pub. Co.:

Received the Supplement to your fine work. Could not do business without it now. Thanking you very much for same, I remain,

Yours respectfully,
G. H. P. STONE.

UTICA, N. Y., Dec. 16, 1898.

The Jewelers' Circular Pub. Co.:

Supplement to "Trade-Marks" received. We have found "Trade-Marks" very useful at times. Thanking you for same, I am,

Yours truly,
C. C. SHAVER.

Distinctive labels long used on patented articles do not become free to the world on the expiration of the patent.

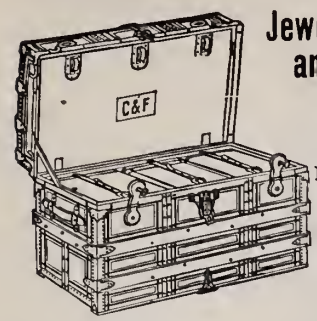


V Means everything that is first quality in Watch ■ Glasses.

T They are used by more Watch and Case Makers than ■ all others.

F Their success has induced others to copy the label but not the ■ quality.

CROUCH & FITZGERALD



Jewelry Trunks and Cases,
161 Broadway,
Bet. Cortlandt and Liberty Sts.,
688 B'way,
723 6th Ave.
NEW YORK.

WOOD & HUGHES,
STERLING SILVERWARE MANUFACTURERS
New York Agents for the Derby Silver Co.,
FINE QUADRUPLE PLATED WARE.
No. 24 JOHN STREET, • NEW YORK.
206 Kearney Street, San Francisco, Cal.
HASKELL & MUEGGE, Agents.

"TRADE-MARKS

of the Jewelry and Kindred Trades,"

with a Supplement just issued, contains

Over 2,250 Marks

comprising every mark in the trade. Handsomely Bound in Cloth. Artistically Printed, Systematically arranged and Indexed.

Book and Supplement - $3.00

THE JEWELERS' CIRCULAR PUB. CO.,
11 John St., cor. Broadway, N. Y.

ENAMELERS

OF GOLD, SILVER AND PLATED JEWELRY,
Enameled, Plain and in Colors
ALSO OF
SOCIETY EMBLEMS,
YACHT AND COLLEGE FLAGS,
All Varieties of Painted Enamel Work

S. S. WILD & SON
179 Eddy Street, PROVIDENCE, R. I.

Correspondence Solicited.
Telephone Connection.

The American Ophthalmic Institute

of New York City.

A Practical School for Opticians.

Write for Prospectus and terms for both the Regular and Correspondence Courses.

"Eye Defects," bound in Muslin, 96 pages, 131 Illustrations, $1.00

OFFICE HOURS: 9-12 A. M. 1-5.30 P. M.
R. H. KNOWLES, M.D.,
Surgeon In Charge.
Professional Parlors for Patients and Pupils,
Room 5. 177 Broadway, New York.

MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland. 21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

CHAS. MEYLAN

PLAIN AND COMPLICATED WATCHES.

SPLITS AND REPEATERS

A SPECIALTY.

AGENTS FOR THE OMEGA WATCH.

VICTORY

Beckons the jeweler whose stock includes a complete line of

..Rogers & Hamilton Ware..

A perfect plated ware. Fall lines now ready.

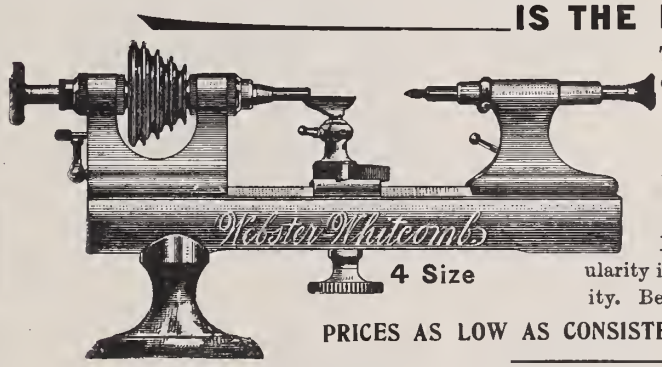
The Rogers & Hamilton Co., WATERBURY, CONN.

"Our Ware Wears Well."

ELECTROTYPES for Retail Jewelers' Advertising at Low Prices. Send for Proof Sheets.
THE JEWELERS' CIRCULAR PUB. CO., 11 John St., cor. B'way, N. Y.

A LATHE OF QUALITY

IS THE LATHE TO BUY.



There's no doubt about the quality of the . . . .

Webster-Whitcomb.

Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO
AMERICAN WATCH TOOL COMPANY,
Stoney-Batter Works, Chymistry Dist.,
ESTABLISHED 1872. INCORPORATED 1894.
WALTHAM, MASS.

AIKIN-LAMBERT JEWELRY CO.,

Importers of

DIAMONDS.

Jobbers In

WATCHES, JEWELRY, CHAINS, NOVELTIES, ETC.

Latest Designs. Lowest Prices.

19 MAIDEN LANE, NEW YORK.

CHAS. F. WOOD & CO., DIAMONDS

1 MAIDEN LANE, NEW YORK. *NOTE CHANGE OF ADDRESS.* IMPORTERS AND CUTTERS.

Loose Diamonds AND Mounted Jewelry.

Have you an order for a pair of 5 carat Diamond Earrings?
Or an order for a $500 Brooch?
If so, write to us for a selection package.

R., L. & M. FRIEDLANDER,

Diamonds, American Watches, Jewelry,

30 Maiden Lane, New York.

Branch Office: 97 HATTON GARDEN, LONDON, ENGLAND.

We have just issued our Semi-Annual Pocket Price List of American Watches. Send for one if not received.

65 Nassau St: Cor. John. NEW YORK.

IMPORTERS AND CUTTERS OF **Diamonds**

Armstein Bros. & Co.

HALL CLOCKS.



TRAVELING CLOCKS.
GILT REGULATORS.
SWISS REGULATORS.
MANTEL CHIME CLOCKS.
BRONZES, VASES, MINIATURES.

Harris & Harrington,
32 and 34 VESEY ST., NEW YORK.
Sole Agents to the Trade for J. J. Elliott & Co., London.

DIAMONDS Importers and Cutters. **L. & M. KAHN & CO.,** 172 Broadway, Cor. Maiden Lane, N. Y. **DIAMONDS**

ROYAL WORCESTER PORCELAIN

New goods just arriving. If you are sold out we will send you a selection package.

Le Boutillier & Co.,
Importers and Jobbers,
18 E. 17th St.
New York.

FERD. FUCHS & BROS.
SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,
34 East 29th St., - New York

Established 1879. Manufacturer of

LOUIS W. HRABA, Fine Leather Goods

29 East 19th St., New York. Exclusively for the Jewelry Trade.

C. RECH & SON,

...Makers of...

Fine Gold Chains,

40 Crawford St., NEWARK, N. J.



$24 GROSS. $24 GROSS. $48 GROSS.
LOOKS LIKE GOLD, SOUNDS LIKE GOLD, WEARS LIKE GOLD.
And will Stand a Gold Acid Test.
WM. LOEB & CO., Providence, R. I.
MAKERS OF W. L. & CO. RINGS



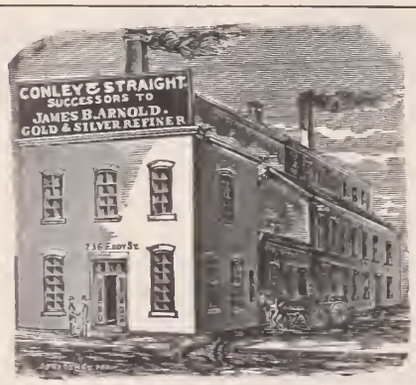
37 YEARS OF HONEST RETURNS

IS OUR GUARANTEE OF SATISFACTION TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING,

JOHN AUSTIN & SON,

ASSAYERS, REFINERS AND SMELTERS,
74 & 76 Clifford St., Providence, R. I.



Are You in Business for $ & Cents?

If so it will be to your interest to try us with your waste of all kinds containing Gold and Silver. With our practical experience and up-to-date methods of SMELTING, REFINING AND ASSAYING, We are confident you will obtain better results.

CONLEY & STRAIGHT,
236 Eddy Street, PROVIDENCE, R. I.
N. B. JEWELERS' SWEEPS A SPECIALTY.

QUALITY BEYOND QUESTION

HIGH GRADE ROLLED PLATE

VESTS
DICKENS
PONIES
BICYCLE

CHAINS

NOVELTIES IN BRACELETS LORGNETTES

10K. GOLD Scarf Pins, Brooches, Neck Chains, Lorgnettes, Bracelets.

SILVER NOVELTIES.

PROVIDENCE STOCK CO.

Q. B. Q. QUALITY BEYOND QUESTION
HIGH GRADE SEAMLESS WIRE
WARRANTED TO GIVE SATISFACTION
PROV. ST. CO.

100 Stewart Street, PROVIDENCE, R. I.
11 JOHN STREET, NEW YORK. Silversmith's Bldg., CHICAGO.

WE WILL FILL ALL ORDERS WITHIN 24 HOURS AFTER THEY REACH THE FACTORY.

S. O. BIGNEY & CO.'S

HIGH GRADE CHAINS. QUICK SELLERS AND LEADERS IN STYLE AND FINISH.

HIGH GRADE K.K. FILLED CHAINS TRADE MARK GUARANTEED

29th YEAR. LARGEST CIRCULATION OF ALL THE JEWELRY PUBLICATIONS. OLDEST OF ALL THE JEWELRY PUBLICATIONS. VOL. XXXVII.

THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW.

Corbin Building, 11 John St., Corner Broadway, New York
Copyrighted by THE JEWELERS' CIRCULAR PUB. CO.
Entered at the Post Office in N. Y. as second class matter.

VOL. XXXVII. NEW YORK, WEDNESDAY, JAN. 4, 1899. No. 23.

The Royal Plate at Windsor Castle.

[Reprinted from *The Pall Mall Magazine*, by special arrangement with the publishers.]

[*Commenced in issue Dec. 7, 1898.*]

PART V.

IN specimens of the early Georgian period, both of British and foreign make, Windsor is particularly rich. Nothing could well be seen more elegant in its simplicity than the small kettle which stands on the right hand just as one enters the gold pantry. This piece is dated 1732. The kettle itself is of beautiful shape, with fluted sides and base, lightly decorated by the engraver. The tripod stand within which is a spirit lamp is of the most delicate chased and pierced work, and the whole design is finished by a light and tasteful triangular dish with curved and fluted sides standing on three scrollwork feet. I may also mention a number of epergnes, tureens, etc., made for Prince Frederic, son of George II., which are still among the Royal plate. A very effective epergne of two tiers has around its base a design of the lion and unicorn supported by tritons, and bears eight branches containing four fruit dishes and four sugar castors. The upper part consists of a canopy upheld by eight caryatides which bear candelabra. The canopy is surmounted by four Prince of Wales' feathers. A very beautiful tureen ornamented with masks, fruits, etc., in *repoussé* work also bears the Prince's feathers as a handle for the lid. This is certainly a more desirable specimen than its near neighbor, dated 1760, on which, for some reason best known to its maker, a good sized cauliflower does duty for a top. Before entirely leaving the early plate, one ought to mention a handsome pair of flagons of about 1720. They are in the shape of Pilgrims' bottles, with chains attached to the covers, and bear the arms of George, Prince of Wales, afterwards George IV., who evidently had them engraved at a later period. Their height is two feet ten inches and width 18 inches.



GOLD TIGER'S HEAD, FROM TIPPOO SAHIB'S THRONE.

Now we pass to the middle of the Georgian period, which is well represented at Windsor, notably by some fine potpourri vases, dated 1789, heavily embossed and chased with flowers, masks and cupids. Their height is about 20 inches and width 13 inches. A salver with a center group of Venus rising from the sea and an appropriate border, dated 1782, and a curious cup of ivory with silver gilt mounting and gold cover, dated 1785. The ivory carving which represents the birth of Venus is 17th century Flemish. (*To be continued.*)

F&B. TRADE MARK REGISTERED

An Immense Business

F&B TRADE MARK REGISTERED

is being done by dealers handling our lines.

SEND FOR CATALOGUE.

Chains,
Bracelets,
Lockets,
Pins, Earrings,
Heart Charms.



157. Heart and Crown Box for Small Change.

Toilet Goods,
Manicure Goods,
Ebony Goods,
Sterling Silver Novelties.

Theodore W. Foster & Bro. Co., Successors to FOSTER & BAILEY
100 Richmond St.,
PROVIDENCE, R. I.



A Ring of Beauty is a Joy to the Wearer!



The Retailer should always keep .....

The "Bryant" Rings.

in stock, for they best meet the popular desire for something both good and handsome at a price that will afford him a good profit.

Our Trade Mark guarantees Quality, Style and Finish.

TRADE



MARK.

They have enjoyed the favor of people of taste and refinement for nearly fifty years. Goods sent on approval to responsible parties. Don't wait for our travelers, but order direct from .....

M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.
OLDEST RING MAKERS IN AMERICA.

Trenton Watches

contain the greatest value for the least money.

...THEY ARE EASY SELLERS...



6 Size, 7 Jewels.

There is always a large demand for and shortage of Ladies' Watches during the holiday rush. Order from your Jobber early and avoid delay and disappointment.

Write for Price List of other Watches.

TRENTON WATCH CO.,
TRENTON, N. J.

DIAMOND BAND RINGS AND MOUNTINGS.

962. Designs Patented. 968.



Sept. 20, 1898.
Sept. 24, 1895.
Dec. 15, 1896.



3350. 919.



Specialty: Superior Ladies' and Children's Rings.



Wm. H. Pullmann & Co., Successors to CHAS. KNAPP,
MANUFACTURING JEWELERS,
41-43 Maiden Lane, New York.

CROUCH & FITZGERALD,



Jewelry Trunks and Cases,
161 Broadway,
Bet. Cortlandt and Liberty Sts.,
688 B'way,
723 6th Ave.
NEW YORK.

Mercantile Fountain Pens.

NEW COUNTER SHOW CASE,

Containing one dozen FOUNTAIN PENS, ASSORTED—Plain, Chased and Gold Bands.

1-3 doz. No. 1; 1-6 doz. No. 3; 1-6 doz. No. 4; 1-6 doz. No. 1 Gold Band; 1-6 doz. No. 9 Gold Band.

Glass top, sliding tray. Has space for surplus stock and boxes.

TRADE PRICE, $15.00 DOZ. NET.

AIKIN, LAMBERT & CO., Manufacturers Gold Pens, Pencils, Toothpicks, &c., 19 Maiden Lane, New York.

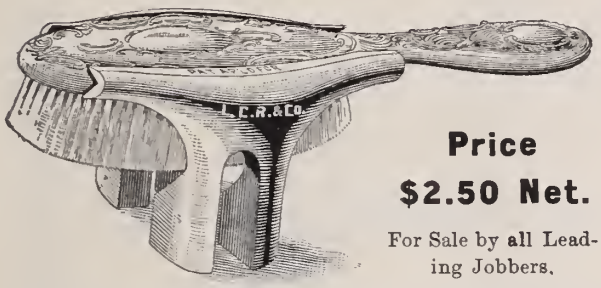
General Agents PAUL E. WIRT FOUNTAIN PENS.



Philanthropy and Charity

have no place in business. It is neither an impulse of charity nor a feeling of philanthropy that causes us to consider our customers' good before we do our own. It is simply the result of good business ideas. Because, by first considering the good of our customers, we look after our *OWN* good a deal more effectively in the long run.

The New Brush Holder

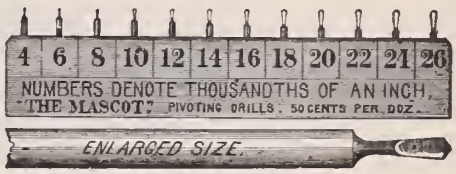


Price
$2.50 Net.

For Sale by all Leading Jobbers.

is made to fit our double base, Keystone, Junior and Stehman engraving blocks. Engravers will appreciate this new invention. The jaws are covered with soft leather so as not to mar the article while in position.

Mascot Pivot Drills.



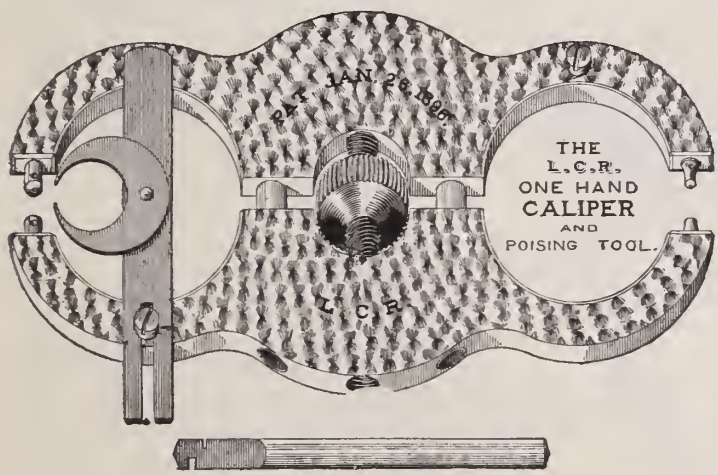
Every One Warranted to Cut.

Price 50 Cents.

Johansen Pivot Drills,

in Brass Boxes **35 Cents.**

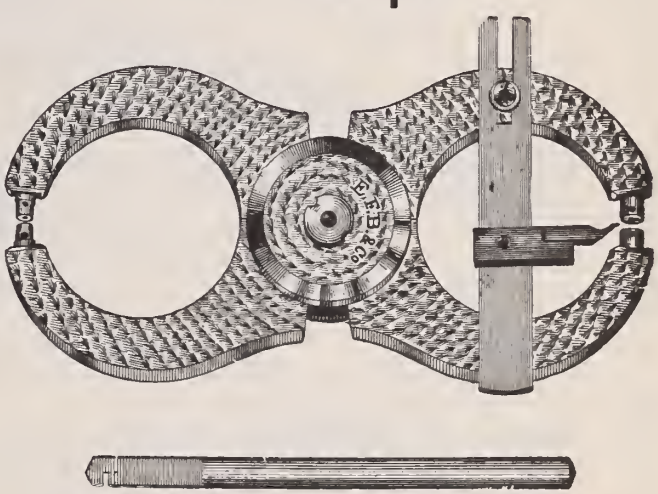
L. C. R. Parallel Caliper.



Made of Solid Watch Nickel.

Price $3.00 Subject to Catalogue Discount.

Our Caliper.



Made of Solid Watch Nickel. (No Composition.)

Price $2.50 Subject to Catalogue Discount.

DONT BE MISLED BY THE CHEAP CHICAGO TOOLS.

L. C. REISNER & CO., LANCASTER, PA.

IMPORTERS, EXPORTERS, MANUFACTURERS AND JOBBERS, WATCHMAKERS' TOOLS AND SUPPLIES.

New Productions for 1899

will contain many

...NOVELTIES...

conceived from ideas obtained by Mr. T. W. Lind on his recent visit to the English and French markets.

Among these new productions are many novel designs in

Galleries, Buckles, Brooches, Pins, Settings, Cuff Buttons, etc.

The Largest and Most Varied line that has ever been shown will be ready **Jan. 1, 1899.** Send a postal and representative will call.

THOS W. LIND, 67 Friendship St., Providence, R. I.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actnal sharpening. Before using them it is necessary to rub them on good leather strop. Le Conltre's Strops (to be had with the Razors) should be used in preference to others.



THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

"SPECIAL"—Single Razors for Jewelers' Travelers at trade price.

MATHEY BROS., MATHEZ & CO.

Send for Price List. Sole Agents, 21 & 23 MAIDEN LANE, N. Y.

VICTORY

Beckons the jeweler whose stock includes a complete line of

..Rogers & Hamilton Ware..

A perfect plated ware. Fall lines now ready.

The Rogers & Hamilton Co., WATERBURY, CONN.

"Our Ware Wears Well."

The Swan Fountain Pen.

Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke an Energy.

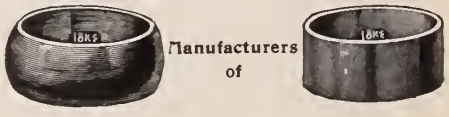
W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices

3 Sizes Safety Swans.
3 Sizes Self-filling Swans.
3 Sizes Adjustable Feed Swans.

MABIE, TODD & BARD,
NEW YORK AND LONDON.

J. R. WOOD & SONS,
21 MAIDEN LANE, NEW YORK.



SEAMLESS PLAIN SOLID GOLD RINGS,
Diamond Engraved Stone and Child's Rings,

No Rings Stamped Different from Quality.
Send for Catalogue and Price List.

Cash paid for old gold or silver or taken in trade. If allowance is not satisfactory, notify AT ONCE and will return in same condition as received.

THE STAMP OF PERFECTION

is borne by chains that have on their swivels the following stamps:

FIRST QUALITY.

Trade Mark



Old Reliable.
W. & S. B. ★
Seamless Wire.

This Tag goes with this Swivel.

EXTRA QUALITY, FILLED.

Trade Mark



Old Reliable
W. & S. B. ★
Globe Filled,
Seamless Wire,
Gold Soldered
Joints,
Warranted
20 years.

This Tag goes with this Swivel.

SECOND QUALITY

Trade Mark



WARRANTED
14 Kt. Plate.
Seamless Wire.

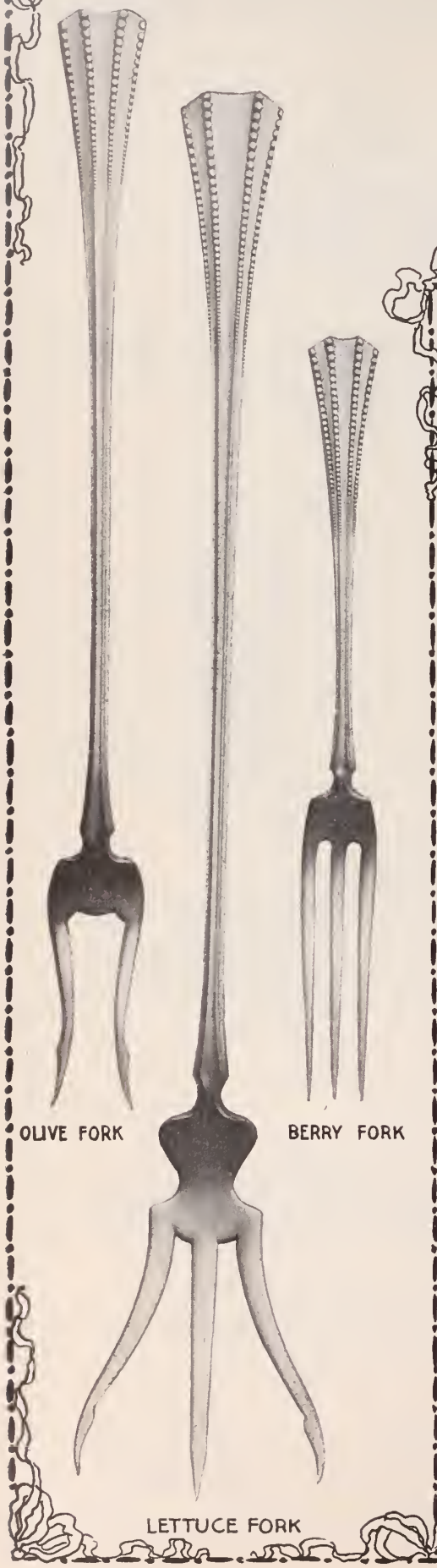
This Tag goes with this Swivel.

THE MAKERS OF THE

Old Reliable W. & S. B. ★ Chains

extend to the trade the compliments of the season and add their promise that 1899 will see an even greater increase in the merit of their lines.

W. & S. BLACKINTON, 101 SABIN STREET, PROVIDENCE, R. I. 14 MAIDEN LANE, NEW YORK.



THE COLONIAL PATTERN.

Has become so popular that the demands of the Trade for additional pieces has made it necessary for us to increase the line; and now, instead of a pattern of one or two odd pieces, as was originally intended, it is made in the following complete list:—

BUTTER KNIFE,
JELLY KNIFE,
CREAM LADLE,

BERRY FORK,
LETTUCE FORK,
OLIVE FORK,
OYSTER FORK,
PICKLE FORK,
SMOKED BEEF FORK,
SALAD FORK,

BON-BON SPOON,
COFFEE SPOON,
HORSE-RADISH SPOON,
ORANGE SPOON,
SALAD SPOON,
SUGAR SPOON.

The above are carried in stock, and can be furnished at once on receipt of order.

R. WALLACE & SONS M'F'G CO.

Silversmiths,

WALLINGFORD, CT.

225 Fifth Avenue, NEW YORK. 109 Wabash Avenue, CHICAGO. 120 Sutter Street, SAN FRANCISCO.

Precious Stones: London Market

HATTON GARDEN, London, Eng.,
Dec. 24, 1898.

Although no published statement has appeared, as far as I know, of the expected rise in diamonds, which I reported three weeks ago, the Stock Exchange appears to have received confirmation of the report. Both De Beers and Jagersfontein have improved in price, consequent upon inquiries for the shares. The official report of the De Beers Co. for the year ending June 30 last will not be out until January.

The Koffyfontein report for the last financial year: 32,429k. of diamonds recovered, against 49,206 for preceding year. Average yield per 100 loads washed, 4.32k.

There is a good deal of talk about the extravagant prices of pearls, but no reliable quotations can be given. Undoubtedly in many cases sellers are fixing figures at an impossible rate; so much so that some buyers for New York are obliged to report inability to fill orders.

This is the beginning of a quiet fortnight, and it is improbable that there will be anything worth reporting before the New Year. R. F.

Prices Realized at the Dalhousie Sale.

SILVER PLATE, ETC.

On the whole, the figures for antique silver were lower than recent results seemed to forbode. Probably the transference to a London salesroom would have paid the owner. Table, etc., spoons and forks sold at from 2s. 8d. to 7s. 6d. per ounce; the former figure being but 4½d. over metal value. Amongst other quotations are the following:

No. 224. Rare old cocoanut cup, exquisitely carved, "Feast of Bacchus," finely mounted in chased silver-gilt and cover surmounted with figure holding shield, "R. B. 1695." £46:6s.

No. 225. Antique circular basin, with fine gadroon border, Hall mark, 1766, 9 oz. 30s. per oz.

No. 234. Eight wine slides, gadroon borders, Hall mark, 1828. £20.

No. 264. Two circular sauce tureens and covers, chased handles, gadroon borders, Hall marks, 1828, 56 oz. 15 dwt. 7s. 9d. per oz. (This lot occasioned some competition, with the result that another couple of similar fashion, etc., fetched 10s. per oz.)

No. 273. Rare old coffee pot, finely chased wood handle, Hall mark, 1722, 30 oz. 13s. 3d. per oz.

No. 274. Fine old hot water kettle on tripod stand, and spirit lamp, exquisitely chased, Hall mark, 1722, 68 oz. 18s. per oz.

No. 277. Particularly fine old center epergne, with four branches, large, perforated center dish, and four small chased and embossed dishes; Hall mark, 1765. 105½ oz. £84.

The following are plated:

No. 308. Two elegant wine coolers, with liners, exquisitely chased vines and foliage. £16.

No. 310. Two very handsome six-light candelabra, with extra nozzles, finely chased, etc. £15:10s.

THE CASKET OF JEWELS.

The following are some of the most interesting lots sold:

No. 327. Five-string pearl bracelet, with six turquoise tablets, finely enameled. £24:3s.

No. 328. Diamond cinqfoil brooch of great brilliancy. £39:18s.

No. 333. Gold mounted smelling bottle; originally given by Queen Victoria to the Duchess of Kent, and upon the death of the latter, in 1861, sent by the Queen to Lady Susan Broun, with an autograph note from the Queen to the Duchess. £31:10s.

Biddings for the above began at one guinea. This and the succeeding lot were bought by the Dalhousie family, at the suggestion of her Majesty.

No. 334. Gold flexible bracelet, with miniature portrait of Queen Victoria, engraved inscription on back: "To the Countess of Dalhousie, from her sincere friend, V. R., 1843," in blue velvet case. £63.

No. 336. Magnificent diamond brooch, with pendant, of 130 stones of the purest water and numerous small stones. £200.

No. 337. Superb two-string necklace of 110 large Oriental pearls of charming color. £997:10s.

No. 338. Lovely emerald and diamond cross and heart pendant, and gold chain necklet. £150.

No. 339. Pair earrings, each of large emerald encircled by twelve diamonds. £63.

No. 340. Coral and diamond coronet, finely mounted in gold. £21.

No. 344. Antique gold watch, enameled and diamond star on back, surrounded with six diamonds. £26.

No. 381. Small Indian gold (Jeypore) enamel vase. £60.

No. 382. Limoges enamel hexagonal salt cellar, exquisite classical figure subjects on sides and top. £231.

No. 389. Massive gold belt, gemmed with emeralds and rubies. £111.

Many of the articles enumerated were exhibited at the South Kensington Museum, London. R. F.

Notes from London.

At the wedding of Lady Isabel Stanley, only daughter of the Earl of Derby, the presents were exceptionally fine and numerous. Among articles of jewelry, etc., were the following: A high tiara from the Earl of Derby; a fine trellis-work collar of large diamonds, connected by smaller ones, and a gold bangle set with pearls, from the Countess; curb bangle, with a large jacinth in the center; other brilliants; a diamond Louis Quinze brooch with loose ends of diamonds tipped with pear shaped pearls; a diamond brooch, with a large jacinth in the center; other bangles of rubies, diamonds, pearls, and sapphires; a necklet of squares and triangles in small brilliants; and many other jeweled ornaments too numerous to specify. The silver included James I. salts, services, trays, bowls, tureens, dishes, candlesticks, antique goblets, a set of six toast racks, and many other articles.

R. F.

Here's a Clever Chap Trying to Fleece Jewelers.

PROVIDENCE, R. I., Dec. 24.—Tilden-Thurber Co. were nearly swindled out of a pair of diamond ear drops valued at $300 recently by a very clever manipulator. The man came to town Dec. 10 and, representing himself as C. W. Hackett, Jr., son of C. W. Hackett, president of the Hackett Hardware Co., St. Paul, Minn., readily ingratiated himself into the confidence of representatives of the Nicholson File Co. and the American Screw Co. The fellow was most gentlemanly appearing and a good talker. He explained that he was on a business trip through the east and was

SCIENTIFIC RUBIES | OPALS | OLIVINES

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES

Pearl Collarettes, mounted with Diamond Bars.

Pearl Necklaces AND
Pearl Collarettes.

JOSEPH FRANKEL'S SONS, Telephone: 3899 CORTLANDT, 68 Nassau Street, NEW YORK.

Our Packages are insured for $10,000 in transit by Express, and we prepay Express Charges.

FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

26 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

182 BROADWAY, Cor. John St., NEW YORK. | Columbus Mem. Bldg., 103 STATE ST., CHICAGO, ILL.

MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF RANDEL, BAREMORE & BILLINGS,

Importers of DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC., MAKERS OF FINE DIAMOND JEWELRY,

26 MAIDEN LANE, (Southwest Corner Nassau Street.,) NEW YORK.

JOHN C. MOUNT, ADDISON W. WOODHULL.

FOX & CO., Lapidaries and Importers of ....Precious Stones.

Now at.....
22 JOHN STREET,
NEW YORK.

Cutters of American Gems and Fine Miniature Glasses.

C. G. MALLIET & CO.,

DIAMOND CUTTERS,

14 MAIDEN LANE, - - NEW YORK.

LONDON, 50 Holborn Viaduct. AMSTERDAM, 2 Tulpstraat.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & Co.,

8 MAIDEN LANE. NEW YORK.

looking over the hardware business in this section.

The Hackett Hardware Co. are one of the best known companies in the northwest, and as the fellow was well acquainted with the names of partners, superintendents and others interested in this and other houses, he was able to carry out his part without exciting the least suspicion. From the office of the Nicholson File Co. he telephoned to the American Screw Co. and rode over there in Mr. Nicholson's carriage. In the course of conversation there he remarked that he was getting short of cash and would go back to the file company's and get a check cashed. The treasurer of the screw company, Mr. Nealy, volunteered to do this, and the visitor did not demur. Then Mr. Nealy and his guest went to lunch. There the latter spoke of making a Christmas gift to his wife. Mr. Nealy suggested the Tilden-Thurber Co. as an excellent place to make an appropriate purchase.

The two went to Tilden-Thurber Co.'s store, and the stranger soon selected a pair of diamond ear drops valued at $300. He told the clerk he would send a check for the amount as soon as he returned to St. Paul, and ordered the diamonds sent to 168 4th St., St. Paul, Minn. The clerk was glad to make such a good sale, and in referring the matter to a member of the firm found that the arrangement would be satisfactory, as anyone who came in with Mr. Nealy must be all right.

The diamonds were sent by express as directed, but, unfortunately for the swindler, they fell into the hands of the real C. W. Hackett. The former's game seems to have been to have a confederate at the address in St. Paul to receive the goods. The plan miscarried, and the diamonds went to C. W. Hackett's store at 268 E. 4th St. On receipt of the mysterious package of diamonds which he had not ordered, and the forged check for $200, Mr. Hackett placed the matter in the hands of the St. Paul detectives. The latter have been requested to return the diamonds to the Tilden-Thurber Co., who will lose nothing, while the American Screw Co. are out $200.

The swindler was about 45 years of age, five feet seven inches tall, of medium build. His face was pallid, his eyes black, and he wore a thin moustache. He was well dressed in dark clothes, a stand up collar and a four-in-hand tie.

The Men Who Burglarized H. A. Harrison's Store Booked.

SAULT STE. MARIE, Mich., Dec. 30.—Last week H. A. Harrison's jewelry store here was robbed of $300 worth of goods. This week Frank Ross, proprietor of a lodging house, and Phillip Trachy, his bartender, were arrested, charged with the crime. Frank Finney, a hanger on, was arrested, and "squealed" on the pair. A portion of the booty was found secreted about the hotel, while a rich find of rings, etc., was made in the snow back of the place. The burglars were amateurs, because hundreds of dollars' worth of sterling silver goods and jewelry was left untouched, while plated ware and cheap goods were taken. A case full of solid silver novelties was left untouched.

The Assets and Liabilities of Morris Schottlaender.

The schedules of Morris Schottlaender, retail jewelry dealer, 59 Nassau St. and 161 Fulton St., New York, who, as told in THE CIRCULAR last week, filed a petition in bankruptcy Dec. 27, show his liabilities to be $11,600 and his assets $6,059. Of the assets, $5,573 is stock and fixtures of the two stores, $3,008 being contained in the Fulton St. store and $2,565 in the Nassau St. store. There is also $70 in cash and outstanding accounts amounting to $416.

Among Schottlaender's merchandise creditors are: A. Horowitz, $1,191; R., L. & M. Friedlander, $1,153; R. A. Breidenbach, $1,004; Max Freund & Co., $1,112; Henry Froehlich & Co., $910; H. E. Oppenheimer & Co., $449; Fred. Kaffeman, $413; Mockridge Sterling Co., $612; I. Ollendorff, $587; L. Tannenbaum & Co., $345; L. L. Grey, $185; J. J. Cohn, $100; F. E. Cocks, $174; Criterion Watch Case Co., $101; Hipp. Didisheim & Bro., $210; Sampson & Meyer, $256; A. J. Kahn, $169; James M. Miller, $249; Jerome Sulzbacher, $273; H. Z. & H. Oppenheimer, $193; C. H. Barnum, $120; Ingomar Goldsmith & Co., $267.

A meeting of Schottlaender's creditors was called immediately after the filing of the petition, which was attended by about 15 creditors, representing about three-fourths of the indebtedness. The creditors appointed a committee, consisting of Henry Froehlich, of Henry Froehlich & Co., Max Freund, and Mr. Mockridge, of the Mockridge Sterling Co., to take such steps as would be deemed necessary to protect their interests. The committee retained E. L. Kalish as counsel, and in view of the fact that no trustee for the assets could be appointed for about 12 days, Mr. Kalish applied to the United States District Court for the appointment of a receiver for the assets until the trustee can qualify.

The first meeting of Schottlaender's creditors, called by Royal S. Crane, referee in bankruptcy, will be held at Mr. Crane's office, 237 Broadway, Jan. 14, at 9.30 o'clock A.M. Creditors will here prove their claims, elect trustees and examine the bankrupt.

John E. C. Haack's Store Robbed of a Large Quantity of Goods.

SAGINAW, Mich., Dec. 30.—Burglars one night this week entered the jewelry store of John E. C. Haack, 317 Genesee Ave., and carried away goods valued at $536.75 from the show cases. The thieves entered through the storm door in the rear of the store. A tray of valuable opera glasses was the largest item. They can be easily identified. Mr. Haack announces that he will pay a liberal reward for information leading to the recovery of the stolen property.

The inventory furnished the police by Mr. Haack shows the following goods taken: 18 opera glasses, $132; six gents' vest chains, $20.25; 50 lockets, $100; 50 charms, $100; 25 children's gold rings, $25; 25 misses' gold rings, $37.50; 10 plain solid gold rings, $20; 10 chased gold rings, $37.50; 8 amethyst rings, $17.50; 2 plain gold rings, $13; 25 filled rings, $25; 9 cluster rings, $9; total, $536.75.

ESTABLISHED 1840.

Chester Billings & Son,

Successors to **RANDEL, BAREMORE & BILLINGS,**

1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & CO.
1880 RANDEL, BAREMORE & BILLINGS.

IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS.

58 Nassau Street, 29 Maiden Lane, NEW YORK
22 Holborn Viaduct, LONDON, E. C

DIAMOND JEWELRY.

ESTABLISHED 1841.

TRADE  MARK.

Carter, Hastings & Howe,

MANUFACTURERS OF

GOLD JEWELRY,

9-11-13 Maiden Lane, NEW YORK.

A. CARTER, C. E. HASTINGS, G. R. HOWE,
W. T. CARTER, W. T. GOUGH.

FACTORY, NEWARK, N. J.

John F. Saunders, Cutter and Importer of
DIAMONDS AND OTHER PRECIOUS STONES.
FINE PEARLS A SPECIALTY.
68 Nassau St., cor. John St., Sheldon Building, Room 16. NEW YORK.



E. A. Lehmann & Co., 20 Maiden Lane New York.
MANUFACTURERS OF
FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS.
OUR GOODS ARE STRICTLY 14K.—18K. TO ORDER.

FRED. W. LEWIS & CO.

Cutters of Diamonds and Importers of
Diamonds, Pearls and Precious Stones.

24 JOHN STREET, - - - NEW YORK.

SCHULZ & RUDOLPH,

....Importers and Cutters of....

..DIAMONDS.. ....AND OTHER.... PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

JULES JURGENSEN, COPENHAGEN, WATCHES AND CHRONOMETERS.

28 John and 65 Nassau St., New York.

We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.



Stern Bros. & Co.

Cutters of . . .
DIAMONDS,

MANUFACTURERS OF
Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.
LONDON OFFICE, 29 ELY PLACE
CHICAGO OFFICE, 149 STATE ST.

Philip Bissinger & Co.,

IMPORTERS OF

PEARLS, DIAMONDS AND PRECIOUS STONES,

Agents for Bohemian Garnet Goods, Enamel Lockets and Coral Jewelry,

20 JOHN STREET, NEW YORK.

Another Raised Check Utterer in the Police Toils.

Frank A. Parker, said to be the son of a wealthy Chicagoan and who was arraigned in the Centre St. Police Court, New York, Friday, before Magistrate Mott, on a charge of forgery, and remanded to the Tombs without bail, is said by the police to be the accomplice of W. Dixon, the young man arrested at Mrs. T. Lynch's jewelry store Dec. 13 for passing a bogus check, as published in THE CIRCULAR Dec. 21. As told at the time, Dixon called at the jewelry store of Mrs. Lynch, 1 Union Square, Dec. 13, and, after picking out $350 worth of jewelry, tendered in payment a certified check for $751, asking that the change be given to him. The check was drawn on the German-American bank, in Broad St., by Schinasi Bros., and made payable to J. C. Stanley. Dixon was asked to wait until the check was investigated, which he was entirely willing to do, and a porter was sent to the German-American bank. The porter, after a careful investigation, learned that the check was bogus, and Dixon was arrested.

Detectives learned that a few weeks ago Parker called at the establishment of Schinasi Bros. and asked, after making a $20 purchase, that they give him a check for $5 in change, saying that he wished to send the money away in a letter. This request was refused, but the check was given to Parker a few days later. The detectives say that upon procuring the firm's signature a careful study was made of it, and, by a clever process, a check for $751, bearing the firm's signature, was produced. The check was then sent to the bank and certified. Then the check for $5 was cashed. It was through the endorsement on the latter that the detectives were able to locate Parker.

When arraigned in court Parker admitted procuring the check for $5 from Schinasi Bros., but said he mailed it to a friend in the west. Detective F. K. Buckminster, of the Chicago Central Office, who was in the court room, said that Parker is the son of A. A. Parker, one of the best known brokers in Chicago. He said that Parker is wanted in Chicago for forging a number of checks, which were passed by Mabel Rapp, who secured large amounts on the worthless paper.

Bad Business and Losses Beget Failure.

Joseph Green, who carried on a small business as a dealer and repairer of watches and jewelry at 426 Sixth Ave., New York, made a general assignment Dec. 27, without preferences, to Jacob Levine. A. L. Spiro, the attorney, said the assignment was due to bad business and recent losses. The liabilities, he thought, were not more than $8,000, but the value of the assets he did not know. The schedules will probably be filed this week.

Green, who had been employed by Albert Lorsch & Co., started in the jewelry business in 1895. He was first a partner in the firm of Green & Abel, and succeeded to their business last February.

John T. Poe has opened a stock of jewelry in Longview, Tex., having removed it from Terrell to that point.

Jenkins & Mattson Victims of One of Their Employes.

A young man giving the name of Frank Thomas was arraigned in the Center St. Court Thursday as a suspicious person. Jenkins & Mattson, retail jewelers, 1307 Broadway, New York, by whom Thomas was employed, had caused his arrest on a charge of larceny. For some time, they say, articles have been missing from their stock, and Thursday, when a ring valued at $50 and which they had seen in the case early in the morning, disappeared later in the day, suspicion pointed to Thomas. Jenkins & Mattson called in a detective, who shadowed Thomas and caught him trying to pawn the ring. Thomas was then arrested, and in court admitted his guilt, also saying his real name was not Frank Thomas, but Thos. J. Maloney. The accused had been employed by Jenkins & Mattson and their predecessor, J. D. Wilson, for about 10 years. He was held for trial in $2,000 bail. The jewelers emphatically deny the newspaper reports to the effect that Thomas's or Maloney's thefts aggregate $10,000, and say the amount is exaggerated out of all proportion.

The Body of Eugene Deimel Interred.

DETROIT, Mich., Dec. 30.—Just a year ago to-morrow, the funeral of Eugene Deimel was held. He was probably the best known wholesale jeweler in Detroit, and died from a complication of stomach troubles which caused him literally to starve to death. Since the funeral, the body has lain in the vault at Mt. Elliott. To-morrow afternoon the funeral will take place, and he will be interred in Elmwood cemetery. This is at the request of the widow, Mrs. Deimel.

The pall bearers selected are as follows: Albert Schaub, Chas. P. Collins, Henry Koester and Henry Dunnebeck. All were personal friends of the deceased, and two are in the jewelry business. Only the immediate friends and relatives will be present at the ceremonies.

Death of Richard Chandler.

CHICAGO, Ill., Jan. 2.—Richard Chandler died at Milwaukee on the 28th ult., of tubercular trouble. Mr. Chandler (Dick, as he was familiarly know to the trade here) was senior member of Chandler & Shrader, in the wholesale jewelry business here some nine years ago. About three years ago he took a position in the watch department at Lapp & Flershem's and a year ago last Christmas went to Tucson, Ariz., for his health. Returning in the Spring he worked for Lapp & Flershem until August, when he went to a sanitarium at Milwaukee. He was a brother of E. E. Chandler, Bonne, Ia., who was here to attend the funeral, which took place from the home of deceased's father-in-law, at Racine, Wis., on the 30th ult. Mr. Chandler's death had been looked for for some weeks.

Some Pearl Information.

The present condition of the Pearl Market having been completely provided for by us, we are in a position to offer unequalled advantages to the trade.

All buyers of Pearls and Precious Stones are invited to inspect our assortments.

Eisenmann Bros.,

Importers of...
Pearls and Precious Stones,

21 and 23 Maiden Lane, - NEW YORK.

Paris: 3 Rue Saint Georges.

Oppenheimer Bros & Veith,
Importers & Cutters of Diamonds
and
Dealers in Watches.
Cor. Nassau & John Sts.
(PRESCOTT BUILDING)
New York.

Amsterdam,
2 Tulp Straat.
London,
10 Hatton Garden.

ESTABLISHED 1840 — TRADE MARK
SIMONS BRO. & CO.
SILVERSMITHS, JEWELERS.
PHILA. NEW YORK, CHICAGO.
MAKERS OF GOLD AND SILVER THIMBLES.

Leys Trout & Co. Leys Trout & Co.
Manufacturers of
Jewelry and Novelties,
Prescott Bldg., - - - John St., N. Y.

TRADE MARK
"Watch our Ads."
The Mauser Mfg. Company,
SILVERSMITHS,
14 East 15th St., New York.

Latest Government Communication Anent the Scope of Section 8, of Tariff Law.

WASHINGTON, D. C., Dec. 31.—Assistant Secretary of the Treasury Howell has promulgated the following communication anent the scope of section 8 of the Tariff Law:

MARKING OF IMPORTED GOODS UNDER SECTION 8 OF THE ACT OF JULY 24, 1897.
Circular No. 208.
TREASURY DEPARTMENT, Dec. 24, 1898.

To collectors and other officers of the customs:

Section 8 of the act of July 24, 1897, prescribes that:

"All articles of foreign manufacture, such as are usually or ordinarily marked, stamped, branded, or labeled, and all packages containing such or other imported articles, shall, respectively, be plainly marked, stamped, branded, or labeled in legible English words in a conspicuous place, so as to indicate the country of their origin and the quantity of their contents."

The Department has been asked as to the proper construction of the words "such as are usually or ordinarily marked, stamped, branded, or labeled," some officers of the customs contending that this requirement applies to all goods of a class or kind usually marked, such as china ware, cutlery, etc., by whomsoever manufactured, irrespective of the fact that some manufacturers of such goods omit commercial markings, such as trade-marks, name or designation of manufacturing firm, etc., while other officers hold that the terms are to be applied in the restrictive sense, so that a line of goods not marked by the special manufacturers thereof does not require marking to indicate the country of origin, although similar to products of other manufacturers which do bear commercial markings.

In Synopsis 13042, concerning the marking of imported hair brushes, the Department stated as follows:

"Because some hair brushes are marked abroad it does not follow that all hair brushes fall within the category of goods 'which are usually or ordinarily marked,' and vice versa, because some are not marked, it does not follow that all are exempted from the requirement of marking with the name of the country of origin, the rule being that the class of goods which are usually marked shall bear the name of the country of origin, and the class of goods which are not marked need not bear such name."

Following this rule it is held that, irrespective of the custom of some manufacturers not to mark their wares, and of the custom of other manufacturers to place commercial markings on their products, the prevailing custom of manufacturers should govern. Certain lines of china ware, crockery, and cutlery belong to the classes of goods which are usually or ordinarily marked, and because some one or more manufacturers choose to omit marking, it does not follow that their goods are exempt from the above requirement. A distinction may properly be made between similar products of different countries, such products from certain countries being usually marked, while articles of identical character from other countries are invariably destitute of markings and can not, therefore, be required to exhibit the same.

The attention of officers of the customs is called to Department's ruling of March 18, 1891 (Synopsis 10832), as follows:

"Where articles of foreign manufacture, required to be marked under the provision above referred to, were ordinarily stamped at the time of the passage of said act, the name of the country of origin should be stamped thereon; if branded, the name of the country should be branded thereon; or if labeled, the name of the country should be labeled thereon; and if marked in any other way, the name of the country should be marked in the same manner, but that goods which were ordinarily stamped at the time of the passage of said act can not be labeled except where the goods had been manufactured prior to the passage of that act, and the stamping or branding or otherwise marking is impracticable from the nature of the goods. Evidence should be required as to the date of manufacture of the articles which are not stamped or branded, etc., as above required."

Under the above, the practice of labeling china ware, crockery, or hardware which bears commercial markings or trade designations indelibly stamped or cast in the article during the process of manufacture, is irregular and contrary to law, and goods so labeled can not be delivered, and as in most cases the proper markings, in customs custody, would be impracticable, exportation should follow.

A strict compliance with the terms of this circular will be enforced commencing March 1, 1899. Goods afloat, in warehouse, or in the course of manufacture on March 1, 1899, the markings of which do not conform to the above, are primarily not admissible to entry, but the Department will consider the bona fides of each case on proper presentation after importation, and evidence will be required as to the date of manufacture of the articles which are not stamped or branded, etc., as required.

W. B. HOWELL, Assistant Secretary.

1899

To our many friends in the trade who, during 1898, have remembered us so kindly, we desire to express hearty thanks; and to these same friends and the trade in general we offer the assurance that 1899 will find us more than ever ready to devote most earnest care and attention to their every need. Call upon us frequently. You will not find us wanting.

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

50 HOLBORN VIADUCT, LONDON.

Additional Rules in Bankruptcy Proceedings.

The following rules in bankruptcy proceedings, additional to those already published in THE CIRCULAR, were handed down by Judge Brown, of the United States District Court, Thursday:

VIII. Notices for the first meeting of creditors shall be published once only, unless otherwise ordered.

IX. Applications for discharge will be referred to the referee in charge, who will appoint a time and place for the presentment of objections thereto and mail to each creditor notice thereof, with a copy of the bankrupt's application for discharge, and also cause ten days' prior notice to be once published in the following form:

U. S. District Court for the Southern District of New York.

JOHN DOE, bankrupt. Discharge.—Notice is hereby given that John Doe, bankrupt, has filed his petition, dated , praying for a discharge from all his debts in bankruptcy, and that all creditors and other persons objecting to such discharge may attend before the undersigned referee, at his office, No. , on . 189 , at o'clock M., and then and there present their objections, if any, to such discharge, with their proofs thereon.

If any objections are filed, the referee will take the proofs and the examinations thereupon, and ascertain and report the facts, with the papers and proceedings under this order. After his report is filed, the final hearing of the bankrupt's application for discharge may be had before the Judge, on any motion day, on four days' notice, to be given by either party to the other opposing parties.

Importations at the Port of New York.

Weeks Ended Dec. 31, 1897, and Dec. 30, 1898.

	1897.	1898.
China, glass and earthenware:		
China	$37,374	$39,008
Earthenware	15,676	11,264
Glassware	8,567	11,773
Instruments:		
Musical	10,620	11,585
Optical	3,327	5,195
Philosophical	866	488
Jewelry, etc.:		
Jewelry	3,480	6,890
Precious stones	173,083	94,029
Watches	14,358	16,454
Metals, etc.:		
Bronzes	273	2,726
Cutlery	16,145	23,063
Dutch metal	77	4,553
Platina	30,192	49,374
Silver ware	1,076	920
Plated ware	274	....
Miscellaneous:		
Alabaster ornaments	....	211
Amber	155	729
Beads	3	1,526
Clocks	2,355	745
Fans	2,695	4,190
Fancy goods	7,705	6,435
Ivory	5,463	247
Ivory, manufactures of	7,830	294
Marble, manufacturers of	5,313	14,783
Statuary	4,309	5,351
Shells, manufactures of	19,355	23,182

Wants Damages from the Government Because His Goods Were Seized.

A dispatch from Newark to a New York paper, Dec. 28, stated that Luigi Zolli, of New York, began suit in the United States District Court against the Government for $3,000, to which he claims he is entitled as damages because of a Custom House seizure of a package of jewelry he was bringing from Italy. All he wants, he says, is the value of the diamonds that were confiscated. He says he had no notion of defrauding the Government. He was arrested and after a time acquitted.

Nothing was known of this suit at the Law Department of the Custom House. Zolli was arrested July 23, 1895, upon his arrival from Naples on the *Werra*. Concealed in his clothing and baggage was found $622 worth of jewelry, which was seized. An action by the Government against the goods resulted in their being declared forfeited by a United States court, and by direction of this court they were sold in the Fall of 1895. The sale realized $128.95.

Anxious Customer Causes Jeweler Lonergan Annoyance.

INDIANAPOLIS, Ind., Dec. 27.—Constable E. Hume, of Fisher's Station, Ind., arrived in the city to arrest Charles A. Lonergan, jeweler, 421 Massachusetts Ave. Lonergan goes about the country gathering watches, clocks and jewelry to repair. On his last trip he brought in a watch belonging to a man in Fisher's Station. When he reached the city he found it would be necessary to send to the factory for a missing wheel to repair the watch. Meanwhile the Fisher's Station man grew uneasy because his timepiece had not been returned and swore out a warrant for Lonergan's arrest.

Hume came to serve the warrant, and without consulting the local authorities, went direct to the jeweler's shop. When Lonergan heard the warrant read and discovered that it had been issued in another county he refused to go with the constable. Hume persisted and finally found himself thrown into the street by the angry jeweler.

HIGHEST PRICE PAID FOR
ALL KINDS OF . . . . .

American Pearls

We have an EXTRA large and fine quantity of rough Ceylon Sapphires and Rubies for jewels and mechanical purposes.

L. Tannenbaum & Co.,

...IMPORTERS AND CUTTERS OF...

Diamonds and Precious Stones,

Cor. Maiden Lane and Nassau St.,

25 HATTON GARDEN, LONDON.

...New York.

...TELEPHONE, 1959 CORTLANDT...

DUBOIS WATCH CASE CO.,

Makers of the

CELEBRATED HAND MADE Solid Gold Cases

STAMPED:

Constructed in the Old Reliable Way.

TRADE MARK 18 K. TRADE MARK 14 K.

Sold Entirely On Its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

New York Office, GILL BUILDING, 9, 11 and 13 MAIDEN LANE.

Main Office and Factory, 24-30 MORTON ST., Brooklyn, N. Y.

AIKIN-LAMBERT JEWELRY CO.,

Importers of

DIAMONDS.

Jobbers in

WATCHES, JEWELRY, CHAINS, NOVELTIES, ETC.

Latest Designs. Lowest Prices.

19 MAIDEN LANE, NEW YORK.

WM. H. BALL & CO.,

ANDERSON BUILDING,

12-14-16 John St., N.Y.

Factory, Newark, N. J.

MAKERS OF

Curb Bracelets and Bangles.

The constable then went to the police, a detective was sent back to the store with him, but when the detective heard the story he refused to have anything to do with the affair, so the constable had to go back to Fisher's Station with neither watch nor man.

J. Hoare & Co. Make a Cut Glass Set for Rear-Admiral Sampson.

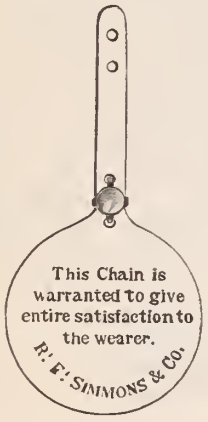
ELMIRA, N. Y., Dec. 31.—The cut glass establishment of J. Hoare & Co., Corning, N. Y., shipped, yesterday, a set of glass ware to Rear-Admiral William T. Sampson, at 117 Clark St., Glen Ridge, N. J. The ware was ordered by the Rear-Admiral as a wedding present to his daughter Olive, who is to be married on Jan. 4 to Henry Harrison Scott, of San Francisco.

A Petty Swindler Among the Jewelers in Upper New York.

ELMIRA, N. Y., Dec. 31.—The La France Jewelry Co., of Elmira, jewelers Gethins & Bong, Corning, N. Y., I. A. Samuels, Sayre, Pa., Walter Ware, and Mandeville & Towner, Waverly, N. Y., are among the victims of a clever fakir who has been operating in this city and surrounding places the past few months. The man secured advertisements from the merchants to put into the hymn books of churches in their respective home places. It was his plan to secure one hymn book into which he would paste a proof sheet of the ads., and giving this book to a young woman, would send her around to collect on the ads. The merchants would suppose that the ads. appeared in all books and would pay the girl. He went from here to Rochester where he was arrested on the charge of defrauding an Elmira hotel keeper out of a board bill and was returned to this city where he was given a trial and found not guilty, as it could not be proved he intended to defraud the landlord.

The merchants did not want to go to the trouble of prosecuting him because of the girl's connection with the case, it being believed that she was a tool Merchants in other places should beware of him.

Start The New Year Well



AND PUT IN STOCK
A COMPLETE LINE OF

1899 "Old Standard"

SIMMONS CHAINS.

SIMMONS CHAINS ARE THE BEST PRODUCT OF THE AMERICAN CHAIN MAKER'S ART. THE NEW LINES FOR THE NEW YEAR ARE BETTER THAN EVER.



At Jobbers'.

R. F. SIMMONS & CO.,

New York Salesroom:
9-13 Maiden Lane.

Factory and Main Office:
Attleboro, Mass.

A Prize Jewelry Store Thief Again in Custody.

CAMBRIDGEPORT, Mass., Jan. 2.—Herbert E. Knight is in custody, charged with robbing the residence of Daniel A. Buckley. Although only 28 years of age, Knight has a bad record, not only in this State, but also in New Hampshire. He escaped from custody after being arrested in both States.

Ten years ago he was arrested for robbing the jewelry store at the corner of Harvard and Clark Sts., Cambridgeport, and, being put into the local court, his case was continued. While awaiting trial he was caught in the act of breaking into the Blackstone market in Boston, for which he was sentenced to two years in the South Boston house of correction. He was then turned over to the Cambridge police, and served two years for the job in that city. He subsequently went to New Hampshire, and broke into a jewelry store. He was arrested in Boston, where he came to dispose of his stolen goods, and taken back to Manchester, where he served five years. Knight and his chum broke out of the Manchester jail. Knight was captured, but his chum was not. Knight was released last March, and came back to Cambridge.

Capt. L. E. Hanson Captures a Desperate Murderer.

WOBURN, Mass., Dec. 30.—A dispatch from Greenville, S. C., dated Dec. 19, has the following concerning an exploit of Capt. L. E. Hanson, of Company G, and who is a jeweler of this city:

"Capt. Hanson played a part in a murder case yesterday. As he was walking about a half mile beyond camp toward the city he came upon two negroes who were quarreling. Suddenly one of them drew a razor and cut the other man's throat, laying it almost entirely open. The captain did not stop to ask any questions, but rushed up and arrested the murderer and turned him over to the proper authorities of the city."

Explosion of an Engraver's Lamp Causes a Threatening Fire.

BELOIT, Wis., Dec. 29.—The explosion of an engraver's lamp in E. Dahlberg's jewelry store last week caused quite a little blaze. Flying oil set fire to the curtain in the show window, and as Mr. Dahlberg was using fancy colored cotton in displaying diamonds and jewelry, the window was a mass of flames almost instantaneously. The loss was small, but threatened heavy damage to jewelry.

D. A. Tobias, for the past three years manager for R. B. Henneman, Charlottesville, Va., will embark in the retail jewelry business for himself, opening a store in Charlottesville about Jan. 15.

L. A. Piaget & Co.'s Stock Narrowly Escapes from Flood.

PATERSON, N. J., Dec. 28.—The jewelry store of L. A. Piaget & Co., Main near Market Sts., was nearly flooded with water at an early hour Monday morning. Watchman John Juinn, while walking along Main St., saw water flowing from under the front door. Peering in, he saw that the floor was covered with water. He summoned Mr. Schoonmaker, a member of the firm. It was ascertained that some one had neglected to shut off the feed pipes which connect with the boiler and the result was that the water overflowed the second and third floors and trickled down the walls into the jewelry store. A number of clocks that were on shelves were soaked. It was over an hour before the goods on the shelves were placed where the water would do them no further harm.

An Unsuccessful Method of Getting a Diamond for One's Best Girl.

HOBOKEN, N. J., Dec. 28.—A man entered E. C. Rogge's jewelry store, 317 Washington St., yesterday afternoon, and asked to be shown some diamond rings. He said that he wanted to make a present of a gem to his best girl. He picked up a ring valued at $175, said that it would suit him and then ran out of the store. The stranger was pursued by a crowd through Meyer's hotel, in Hudson St., and was captured. He was booked at police headquarters as Frank Stevens, a bookkeeper, 34 years old, of Jersey City, but refused to give his address. He denied stealing the diamond, and the gem was not found upon him. The police think that he threw it away or swallowed it.

Death of an Old-Time Connecticut Jeweler.

NEW LONDON, Conn., Dec. 29.—Thomas Perry, one of Westerly's oldest and most respected citizens, died Friday, Dec. 23. He was born in Westerly on June 6, 1814, in a house standing near where he always lived. For years he was in the jewelry business and retired in 1865. He was connected with the banking institutions in Westerly, serving as a director and as vice-president for many years.

The Passing of Another Old Clockmaker.

BRISTOL, Conn., Dec. 27.—Lester Goodenough died at his home here yesterday. The deceased was born in Burlington on Sept. 20, 1820, but came to Bristol in 1838, and has been a resident of the town since that time. He connected himself with the manufacturing of clocks, and later clock trimmings. Still later, he established a brass foundry business, with a partner by the name of Asehel Hooker, and the business is still a prosperous one, being run at the present day under the firm name of L. Goodenough & Sons. Mr. Goodenough had other business interests in town, and at the time of his death was president of the Codling Mfg. Co.

A. R. Fuller, who has a bench in E. W. Knowlton's jewelry store, Malone, N. Y., was quite severely burned last Saturday by the explosion of an alcohol lamp in the store.

Perseverance Rewarded.

The U. S. Government Patent Office Recognizing the Originality in Construction

OF THE

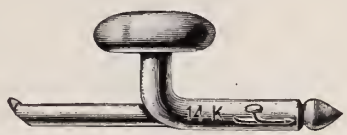
New Larter Shirt Stud,

HAVE GRANTED US

A Patent, Dated Dec. 13th, 1898,

AND OTHER PATENTS ARE PENDING.

ANY INFRINGEMENT UPON OUR PATENT RIGHTS WILL BE THOROUGHLY PROSECUTED.



Patented Dec. 13th, '98. Other Patents pending.

Up-to-Date Jewelers, Attention!

START THIS YEAR RIGHT. Your stocks are now low. Put in a line of the NEW LARTER STUDS. A perfect Shirt Stud, fits any style shirt-button hole, eyelet hole, or a combination of the two, without the annoyance of working out of shirt or fear of loss.

Made in 14k. Gold in one hundred and sixty different patterns and sizes.

If our representatives do not reach you, send for a selection package.

LARTER, ELCOX & CO.,

21-23 Maiden Lane, New York.

We have a very complete Pearl Stud Stock with the New Larter Back, mounted on pegs or in cramp settings, at almost any price. *BEAR US IN MIND.*

Appraisement of Mary A. Oskamp's Estate Submitted to the Court.

CINCINNATI, O., Dec. 31.—The appraisement of Mary A. Oskamp's estate was submitted this week to Judge Ferris. The inventory was made upon the application of her surviving partner, John Daller. The stock, accounts, etc., in the store are put at $190,982.32. The liabilities are estimated at $117,526.71. The store valuation includes good wholesale accounts, $19,709.71; doubtful ones, $10,230.65, and bad ones, $823.14. The retail accounts are: good, $6,285.36; doubtful, $350.65; bad, $107.40. Good bills receivable are $10,006.55; bad, $415.53. The good will of the store is valued at $15,000. Mrs. Oskamp's stocks and bonds are estimated at $92,375; household goods, $5,482.60, and other personalty, $3,461.50.

The Judge will now soon give his decision in the case. The appraisers, Jacob Dorst, Harry Walton and John B. Davidson, were each allowed $500 as appraiser's service. They occupied more than 60 days, taking up the best part of each day.

Jeweler Conrad Rosencranz Takes His Last Walk.

GENTRYVILLE, Ind., Dec. 30.—For a week Conrad Rosencranz has been here following his trade of jeweler and watchmaker. In the evenings after the work in his little shop had been finished he would walk into the country to be alone and breathe the fresh, crisp air of the Winter day. His health was bad, and the walks were taken in the hope that an improvement would be found in them.

Last Friday Rosencranz started on his walk as usual after eating a hearty dinner. He was seen by a wagon driver sitting on a log a short distance from the town. Late in the afternoon W. L. Harris, with whom he boarded, became uneasy and started on a search for the missing jeweler. Lying by the side of the log a few feet from the railroad track and where the teamster had seen him the man was found. He was dead and to all appearances had been so for some time. Mr. Rosencranz was about 40 years old and was born in Paducah, Ky. He learned his trade there and had since worked in different towns and cities.

D. Jacobs Has Much Trouble Over the Goods Stolen by Kohlhagan.

CINCINNATI, O., Dec. 31.—D. Jacobs, of D. Jacobs & Co., had quite an exciting time at his store yesterday. He was notified in the morning by the Court that the goods secured by the police at the pawnshops, where Max Kohlhagen had pawned them, could be had by him upon application; he therefore repaired to the office and received the goods, but as he was leaving the clerk gave him the timely advice to hurry home with them before there was a replevin upon them made by Emil Klous, the pawnbroker who suffered the heaviest loss. Mr. Jacobs lost no time in getting down to the store and putting the goods into the safe, thinking then that he was free from any trouble from any source. But he was disturbed by the appearance of Mr. Klous and two policemen, who demanded the goods. Mr. Jacobs refused to let them have the goods, so they went through his safes and got them and took them away. Mr. Jacobs sent for his attorney, who again replevied the goods, and he has them now by giving bond, and the case will come up on Jan. 4.

Kohlhagen pleaded guilty in the Court this week and was sentenced to the State Reformatory, on account of his health, he being very ill. No further proceeding will be made against him, unless he recovers his health, which is very doubtful, as he is a physical wreck.

J. H. Fuoss has sold out his entire stock of jewelry in Caldwell, Tex.

Serious Shooting Affray in the Providence Jewelry District.

PROVIDENCE, R. I., Dec. 31.—Matthew Casey, a night watchman, employed by the Ostby & Barton Co., while apparently temporarily insane, at an early hour Wednesday morning, shot policeman William S. Kent, who has patrolled the beat known as the jewelry district in the 5th Police District. Officer Kent, who was Casey's target, was wounded three times, in each hand and in the left groin, while Casey, who fired from behind a tree in front of the Ladd Watch Case Co. building, was found by the officer's bullets twice. One ball entered his face on the line of his mouth, passed along the jaw and lodged in the neck near the jugular vein.

On Jan. 1, 1896, Casey was engaged as night watchman in the Ladd Watch Case Co. building. When the building was purchased by Ostby & Barton Co. the man was continued in the same position. Officer Kent was put on the jewelry district beat a few years ago about the time there were so many burglaries and safe breaking jobs being perpetrated in that locality. Kent is a careful and fearless officer, and there have been no robberies in the jewelry shops since he went on that beat. A singular part of the affair is the fact that Kent and Casey knew each other very well, their vocations throwing them much together, and they were, in fact, friends. Casey opened fire on the officer without warning and entirely without provocation.

Both men were taken to the Rhode Island Hospital. It was at first thought that Casey would not survive, but the bullets were located by means of the X-ray and successfully extracted. Both men are in a fair way now to speedy recovery, though both were dangerously wounded. A warrant has been sworn out for Casey's arrest, and it will be served when he has sufficiently recovered. Casey is unmarried.

Notice of Removal.

We have removed our New York office from 176 Broadway to the GILL BUILDING, 9 MAIDEN LANE, Rooms 1401 and 1402.

Our facilities for handling our business will be greatly increased thereby and our representative, Mr. A. Barton, Jr., will be pleased to welcome the trade in our new quarters.

Ostby & Barton Company,

Manufacturers of

Gold Band and Stone Rings,

PROVIDENCE, R. I.

The Effect of Canada's Discriminating Tariff Upon England's Trade.

WASHINGTON, D. C., Jan. 2.—The new Canadian tariff, enacted in 1897, provided that all goods entering Canada from Great Britain and her colonies should reap a 25 per cent. advantage in tariff rates over goods imported from other countries; 12½ per cent. reduction went into effect on Aug. 1, 1897, and the other 12½ per cent. on Aug. 1, 1898; therefore, all importations into Canada from the United States since the latter date have been affected by this discrimination; yet, strange to note, statistics show that during the months of August, September and October of the present year our exportations to Canada have been larger than those for any corresponding three months in the history of our commerce with that country.

For the three months named there has been a total increase in value from $14,701,786 in 1894, to $17,487,195 in 1895, $19,840,161 in 1896, $23,431,658 in 1897, and $28,667,631 in 1898. In clocks and watches the export value in the three months of 1897 was $68,141, while this year it was $117,743, or nearly 50 per cent. in excess. Evidently, we have nothing to fear from a discriminating tariff when Canada is in question.

A Case of Interest to Manufacturers of Jewelry Generally.

PROVIDENCE, R. I., Dec. 24.—Mark S. Feiler, an ex-employe of George H. Cahoone & Co., brought suit for breach of contract against that firm in the Appellate Division of the Supreme Court before Judge Rogers last week. Feiler claimed that he had been engaged as a stone setter, his specialty being pearl work, and that Mr. Cahoone entered into a contract with him, by which he was to receive $18 a week for a fixed term. After he had been employed at Mr. Cahoone's factory for a while he was discharged.

On the other hand, Mr. Cahoone claimed that the man was hired simply as any stone setter might be hired, and that the amount of his wages was decided by the foreman. Later it was seen that he was not adapted for the skilled work required, and there was no way of using him, so he was let go. The contract claim was denied in toto. The case has not yet been decided.

The Action of Diamond when Burning in Liquid Air.

Various wonders of the air when it is liquefied were shown to the visiting members of the American Chemical Society Dec. 28, at the College of the City of New York by Charles E. Tripler. The liquid air, which has a temperature something below 200 below zero, was passed around the room in cups, thrown about on the floor, and experimented with as the chemist's fancy dictated. They were cautious in handling it, however, as such a temperature is productive of frostbite on short notice. Among the interesting experiments in burning shown was a diamond consumed in the liquid air, giving forth a fierce light.

Destructive Fire in Newark, N. Y., Starts in A. F. Frech's Jewelry Store.

NEWARK, N. Y., Dec. 28.—An alarm of fire was turned in at about 3:30 o'clock yesterday morning, and a blaze was located in the basement of the Sherman Opera House block, directly under the store occupied by A. F. Frech as a jewelry establishment. Foreseeing that the fire portended to be of a serious nature, the alarm was rendered general. Before the fire was extinguished the theater and nine places of business were burned out.

The loss to Mr. Frech is placed variously at between $7,000 and $12,000; insurance, $5,000.

Higgins Bros. Closed Under a Judgment to Their Mother.

OSWEGO, N. Y., Dec. 28.—The jewelry store of Higgins Bros., composed of Ray and Wallace Higgins, on W. 1st St., near Bridge, was closed by Sheriff Enos tonight, after five years of apparent prosperity.

Mrs. Higgins, who at present resides with her son Wallace, is the creditor, her judgment amounting to $4,500. The sale will occur next Wednesday.

A Negro Jewelry Thief Captured in Newport News.

NEWPORT NEWS, Va., Dec. 29.—Elick or Alex. White, a negro charged with stealing a valuable ring from J. T. Bentley, jeweler, had a hearing before Mayor Hope, and was held for the grand jury, on the evidence adduced.

Officers have visited the various jewelers in an effort to locate the owners of the jewelry found in White's possession, but without success.

TO SECURE A

Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button.



Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer*, a new button will be *given in exchange.*

PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7L, 8L AND 9L

The Standard American Collar Button.

Extra Long Post. **Extra Width of Back.**

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape;
4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co., 49 Chestnut St., Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y., Selling Agents for the Jobbing Trade.

A Watch Factory Now Probable for Woonsocket, R. I.

PROVIDENCE, R. I., Dec. 31.—Mayor Batchelor, of Woonsocket, this afternoon signed the joint resolution of the City Council, setting forth in substance that it would be satisfactory to the city of Woonsocket to exempt from taxation the plant of the Rhode Island Watch & Clock Co. if that concern should erect in that city a factory at a cost of $25,000 and install therein machinery and other personal property to the value of $75,000.

This embodies practically the request of the representatives of the Rhode Island Watch & Clock Co. as reported in a recent issue of THE CIRCULAR, and the project now seems tangible.

Frederick C. Lingg's Store and Residence Burglarized.

PHILADELPHIA, Pa., Dec. 31.—A trio of nervy and impudent burglars broke into the residence and jewelry store of Frederick C. Lingg, 1926 Columbia Ave., early on Wednesday morning. They helped themselves to the larder and then packed up two market baskets with silver ware, including 22 cups, 12 napkin rings, two shaving mugs and a lot of spoons and cutlery. They also purloined five diamond lockets, 10 gold seal chains, 20 ladies' gold chains, 100 silver rings, a quantity of plated ware and a revolver. Eight dollars was also taken from the till.

The store and dwelling have burglar alarms, but the apparatus was out of order. The thieves are still at large.

Bankruptcy Petition Filed Against Frank Bros.

CHICAGO, Ill., Jan. 2.—Manufacturers who have had business relations with Frank Bros., a large department store on State St., will be interested in knowing that a petition has been filed in the United States District Court asking that they be declared bankrupt. The petitioners are New York and St. Louis parties. The petitioners in the case now in court assert that Frank Bros. have already committed an act of bankruptcy and shown preference by transferring property to a number of creditors, and ask that the United States Marshal take charge of the effects.

Assignment of Parnham Bros.

SAN ANTONIO, Tex., Dec. 28.—The jewelry firm of Parnham Bros. assigned today. Liabilities, $10,104.88; assets, in addition to accounts, $7,500. St. Louis firms are interested as follows: L. Bauman Jewelry Co., $75; J. Bolland Jewelry Co., $68; A. J. Jordan, $73; S. A. Rider & Co., $50; St. Louis Silver Co., $13.50.

Suicide of Joseph Kaspar.

CHICAGO, Ill., Jan. 2.—Joseph Kaspar died at the Alexian Brothers' Hospital on Friday morning from the effects of a revolver shot fired by himself with suicidal intent. At the time the deed was committed Mr. Kaspar was in charge of two detectives, who had placed him under arrest on the charge of larceny as bailee. Three or four weeks ago a Mr. Wilson, an acquaintance of Kaspar's, gave him $50 with which to buy a diamond. Wilson said that after that he was unable to find Mr. Kaspar, and finally swore out a warrant for his arrest. When arrested he asked the officers to go with him to a friend's for a bondsman. After two unsuccessful attempts to secure a bondsman, Mr. Kaspar drew his revolver and fired the fatal shot before the officers could interfere.

A few years ago Mr. Kaspar was well-to-do. He was a partner in the firm of Shourds & Kaspar, and no man was better known or respected by the general trade. On his retirement from that firm he had a good bank account and also owned the Ashland pharmacy at Randolph and Clark Sts.

Soon after his retirement from Shourds & Kaspar, he started the firm of Kaspar & Barnes, a fine store in McVickers Theater building. A year or so later Kaspar & Barnes failed, and since then Mr. Kaspar had earned more or less on commissions on sales to acquaintances. A year ago he was salesman for Hyman, Berg & Co. during the holiday season, and had but recently returned from a similar work for Bunde & Upmeyer, of Milwaukee.

Friends of Mr. Kaspar knew him as a wholesouled, pleasant companion, and, despite his financial reverses, many hoped to see him by some lucky turn of fate retrieve his fallen fortunes. But the cell of the police station was more than a man of his temperament could endure, and his desperate act is now past recall. "Poor fellow!" is said in sadness by many a friend of his to-day.

A. S. Mermod Seriously Ill.

ST. LOUIS, Mo., Jan. 2.—A. S. Mermod, of the Mermod & Jaccard Jewelry Co., is reported seriously ill at his residence in Kirkwood, a suburb of this city. A son who lives in Colorado, A. H. Mermod, has arrived home on a summons from the family.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

AVERY & BROWN,

68 Nassau St., New York.

THE NEW YORK JEWELER

Annual Catalogue

(Almost 1,000 pages).

Everything Pertaining to the Trade,

published by

S. F. MYERS CO.,

Manufacturers and Wholesale Jewelers,

Myers Building,

48-50 Maiden Lane, New York City.

99 Optical Ads $1.00

Plain, Original Talks in Type, suitable for newspapers, cards or folders. 40 to 100 words in each ad. Printed. No samples, but money back if you want it. I carry a page ad. in "Optical Journal" and ¼ page in "The Keystone" and "American Jeweler"—that's reference enough.

WM. E. HUSTON, New York.

No. 116, 116th Street W

Howard & Sterling & Company, Silversmiths

TRADE MARK

This Trade Mark represents the Very Highest Grade of Sterling Silver and the most artistic designs.

Providence, R. I., U. S. A.

860 Broadway, New York.

The International Silver Co.

Meeting of Executive Board—Status of the Different Plants—The Appointment of Agents.

The executive board of the International Silver Co. held a meeting Wednesday at their New York headquarters, 71 Broadway, at which general plans for the running of the business were discussed. In speaking of this meeting one of the officers of the company said yesterday that while it was true much time was spent in discussing future movements, there was nothing sufficiently definite in the nature of the plans proposed or adopted for him to give any information for publication. The report from Wallingford that the plans of the International Silver Co. would take five years to be fully consummated, he said, was very inaccurate and he could not understand how such a statement had originated. While all the companies that they controlled are technically being operated by the International Silver Co. at present, there will be nothing so far as the jewelry trade is concerned that will affect the dealer in any way, or, in fact, give him cause to notice that he is not doing business with the old companies as heretofore.

Some of the direct results, he said, that would be felt would be the stopping of many abuses which have existed in the silver plated ware trade for some time, such as the manufacture of cheap lines under assumed names, which practice would be absolutely discontinued. Another change would be the discontinuance of some of the New York offices within a very short time. Speaking generally of the affairs of the company, he said that the bonds had practically all been distributed and financially the prospects were excellent. He confirmed the despatch from Minneapolis to the effect that A. E. Hall had made arrangements to represent the company in that city, and said that similar arrangements were now being made for similar representation in other large cities of the country. Details of this, however, he could not give.

THE NEWS FROM MERIDEN.

MERIDEN, Conn., Jan. 2.—The news comes from Wallingford that C. H. Tibbets, secretary of Simpson, Hall, Miller & Co., has been elected a member of the directorate of the International Silver Co., and also a member of the executive committee, who constitute practically the governing or controlling board of the great combination.

The executive board held a meeting in New York last Wednesday and discussed matters which must be settled before the new company assume control of the silver plated ware manufacturing business represented by the various concerns which go to make up the International Co. As the company develop their esprit de corps, the changes which are found necessary in the way of reduction in expenses, etc., will be made, but these changes will be gradual and far from radical. It is probable, therefore, that all of the concerns will proceed with their work of inventory as usual, and at the usual time will resume operations after the holiday shutdown, and place on the market their goods as of old.

Technically the new company begin operations with the new year, but the consummation of the plans and the perfection of the elaborate system which has been conceived will probably prove a matter of considerable time. Rumors have been prolific in Meriden, as well as elsewhere, for the past two months to the effect that as soon as the new company become operative several of the concerns would suspend operations and close their plants. No changes along the line have been contemplated up to this time, it is understood, and consequently, so far as the directors' action is concerned, there is not one of the various plants controlled by the International which will not continue operations as usual, for the present at least. Not only that, but each concern will maintain its original identity, name and all, for the present.

A. E. HALL TO REPRESENT THE INTERNATIONAL SILVER CO AT MINNEAPOLIS.

MINNEAPOLIS, Minn., Dec. 22.—A. E. Hall, of this city, has made arrangements to represent the International Silver Co., recently organized, with western headquarters at 517 Lumber Exchange building. Mr. Hall will now carry three complete lines, those of the Manhattan Silver Plate Co., Holmes & Edwards Silver Co. and the William Rogers Mfg. Co.

THE STATUS OF THE CHICAGO AGENCIES.

CHICAGO, Ill., Jan. 2.—Managers and employes of all the plated ware houses here, with the exception of R. Wallace & Sons Mfg. Co., C. Rogers & Bros., Middletown Plate Co. and Anchor Silver Plate Co., begin the new year under the auspices of the International Silver Co. No changes have yet been made on account of the organization of the new company. Of course, it is understood in the trade that some sterling silver houses also manufacture plated ware, but these are outside the International.

Charles S. Capron Dies on His Eighty-fifth Birthday.

Charles S. Capron, a former well known manufacturing jeweler who retired eight years ago, died Wednesday at his home, 230 W. 59th St., New York, from the effects of old age superinduced by an attack of



THE LATE CHARLES S. CAPRON.

grip. Mr. Capron had formerly been a partner in the firm of Palmer & Capron, manufacturers of rings, Providence, R. I., with which concern he was connected for nearly 40 years.

The deceased was born in Providence, Dec. 28, 1814, and died on his birthday just 84 years later. After an extensive business experience with several firms in other lines, Mr. Capron came into the jewelry trade in 1852. In that year he formed a partnership with his wife's brother, John S. Palmer, who had then been for some years a manufacturer of rings in Providence. The new firm became known as Palmer & Capron and continued the old business. Mr. Capron immediately took charge of the selling end of the concern and conducted their New York office until his retirement in 1891. For many years he was a prominent figure in the jewelry district, and there were few more popular or more generally liked merchants in the Lane than the "Doctor," under which sobriquet Mr. Capron was known to his friends.

Mr. Capron is survived by two married daughters. The funeral took place Saturday at Providence.

FREDERICK B. SCHENCK, President. CHARLES M. VAIL, Vice-President. JAMES V. LOTT, Cashier. EMIL KLEIN, Asst. Cashier.

The Mercantile National Bank

OF THE CITY OF NEW YORK.

BROADWAY, COR. DEY STREET.

Capital, $1,000,000. Surplus, $900,000. Loans and Discounts, $11,500,000. Deposits, $13,000,000.

DIRECTORS:

Frederick B. Schenck, President.
John E. Borne, President of Colonial Trust Company.
Wm. C. Browning—Browning, King & Co., Mfrs. Clothing.
George W. Crossman—W. H. Crossman & Bro., Coffee.
Yale Kneeland—Kneeland & Co., Grain.
Emanual Lehman—Lehman Bros., Cotton.
Seth M. Milliken—Deering, Milliken & Co., D. Goods Com.
Jas. E. Nichols—Austin Nichols & Co., Whol'e Grocers.
Augustus G. Paine, N. Y. & Penn. Co., Paper and Fibre.
Geo. H. Sargent—Sargent & Co., Mfrs. Hardware.
Eben B. Thomas, President of Erie Railroad Company.
Isaac Wallach—H. Wallach's Sons, Cotton Converters.
James M. Wentz, Capitalist.
Richard H. Williams—Williams & Peters, Coal.
Charles M. Vail, Vice-President.

Boys' Watches:

Right pocket size and made to stand rough usage.

Girls' Watches:

Tiny affairs, plain or fancy — low-priced or costly.

Women's Watches:

Plain or engraved silver, gold or gold-filled, oxidized steel, etc.; also the line of exquisitely colored enamels.

Men's Watches:

Thin, smooth bascine, full dress, gold or gold-filled. Also watches for rough outing.

Non-Magnetic:

Our No. 333 Watch, nickel-silver, can be worn while working around electrical machinery and will not be affected.

We State Our Warrant Plainly and Positively.

Every watch is carefully tested, in its case, before shipment, and is thoroughly guaranteed in every particular.

THE NEW ENGLAND WATCH COMPANY,

Waterbury, Connecticut

Providence.

Frank H. Gladding is carrying the line of Herman Kern, formerly Patt & Kern.

Arthur C. Stone is to take the place of Fritz Krauss as George W. Dover's representative in Providence and vicinity.

Mary Anthony, wife of William Foster and mother of James A. Foster, of J. A. Foster & Co., this city, died Saturday evening at the age of 79 years, at her home in Warwick.

William C. Gleason has withdrawn from the firm of Grover & Gleason, 183 Eddy St., this city. The business will be continued at the same place by Samuel K. Grover, under the firm name and style of S. K. Grover & Co.

Mrs. Emma J. Elliott, for whom her son, W. H. Elliott, as agent, carried on a retail jewelry business in the Odd Fellows' building, Pawtucket, R. I., has made an assignment to J. W. Mathewson, of this city, for the benefit of her creditors. No statement of assets and liabilities is made.

The annual directors' meeting of the Manufacturing Jewelers' Board of Trade of this city was to have been held in the office of Secretary Morton, in the Wilcox building, Saturday afternoon, at 2:30 o'clock. There was not a quorum present, however, and the meeting was postponed two weeks.

Lieut. George H. Eiswald, formerly of the Hope Glass Co. and now commanding the Naval Reserve Artillery Co. of this city, has been appointed by the Governor commanding officer of the converted yacht *Kanawha*, which has recently been loaned by the Navy Department to this State for the use of the naval militia.

The manslaughter case against John McWilliams, Jr., son of John McWilliams, of the McWilliams Mfg. Co., charged with causing the death of Arthur F. Adams, was tried last Tuesday. The presentation of evidence for the State and for the defence occupied but little time. The jury finally disagreed, standing 11 to one for conviction, after having been out nearly 24 hours.

A number of jewelry buyers have been in town the last few days. Among them were: F. Davis, Pittsburgh, Pa.; Max Webber, of Pichel & Webber, New York; J. E. Rivers, of the Eli Walker Dry Goods Co., St. Louis, Mo.; J. A. Zobel, New York; A. E. Ziehme, of A. E. Ziehme & Co., Chicago; Joseph N. Weiner and Henry Weiner, New York; C. K. Landau, Chicago; L. Block, of Block Bros., Buffalo, N. Y.; M. P. Pfaelzer, of Pfaelzer Bros. & Co., Philadelphia; Max Oppenheimer, of S. Kind & Son, Philadelphia; D. Prentke, of Prentke Bros., Cleveland, O.

A Christmas assembly which will long be remembered by the employes of Parks Bros. & Rogers, was held Saturday afternoon at the factory, 7 Beverly St., where a Christmas dinner was spread for the employes and the invited guests, among whom were Bishop MacVickar and Rev. Floyd W. Tomkins. The dinner was served by caterer Lyman, during which time there was a choice concert by Reeves' orchestra, Bowen R. Church, soloist. Cigars were passed to all the men by Supt. William Raymond, and the genial host, George W. Parks, presented each of the young women with a box of bon-bons, after which there were singing and dancing and specialties by home talent.

The Attleboros.

Alton H. Riley, of Riley, French & Heffron, is making a tour of the Empire State with Mrs. Riley.

A big tank is being installed at the T. I. Smith factory for water pressure on the automatic extinguishers.

Thomas Bradshaw, for 19 years in the employ of Bliss Bros. and one of their most trusted operatives, was married last week.

A slight fire in the factory of W. G. Clark & Co. was the cause of calling out the fire department the latter part of last week.

William A. Bigelow, who left for the west last week with his grip and samples, took Mrs. Bigelow with him for a pleasant sojourn.

Edward Sanford, in charge of the big silver novelty department of the Watson & Newell Co., was the recipient of an elegant Christmas gift from the men working under him.

G. K. Webster, Riley, French & Heffron, and the Bay State Optical Co. have been closed down for periods of a week or more lately. The last named concern have just started up again.

Frank G. Sandland, a young jeweler from North Attleboro, who lost an arm blowing on his bugle for the charge up the San Juan hill, severed his connection with his regiment last week.

Some returns are beginning to be received from the salesmen on the road, representatives of nearly two-thirds of the local houses being now out, grip in hand. The shops are little less busy than during the Christmas rush.

Mr. Oppenheimer, buyer for S. Kind & Son, Philadelphia, Pa.; Mr. Rivers, for Eli Walker Dry Goods Co., St. Louis, and representatives of Prentke Bros., Cleveland, O., and Pichel & Webber, New York, were in town last week placing orders in the manufacturing houses. Representatives of other western and New York houses were in Providence and were called on by salesmen of Attleboro concerns.

The Attleboro Tool Co. are no more. Edward P. Claflin on his withdrawal from Blake & Claflin realized that there was need of a first class machine shop in the Attleboros to handle the work of making and repairing jewelers' machinery. Fourteen months ago he started his shop merely as an experiment, for he had no personal skill in that direction. The experiment has not succeeded and he has closed the connection with the beginning of 1899.

Walter B. Allen, of Allen, Smith & Thurston, has been chosen to fill one of the high offices in the local branch of the American Mechanics. Winthrop F. Barden, of Chapman & Barden, is one of the new officials of the North Attleboro American Benefit Society. William S. Metcalf and Samuel E. Fisher are among the officials of the Bristol lodge of Masons. Hiram R. Packard, of Daggett & Clap, is one of the trustees of the Attleboro Pythian body.

Last week city detective Patrick Parker, of Providence, recovered about $48 worth of the silver scrap stolen some weeks ago from G. K. Webster's factory. It is the third detachment of the plunder, which is coming in in small lots from various parts of Providence.

Joabert Sweet, whose death was reported in last week's CIRCULAR, was laid to rest with his ancestors in the Old Kirk Yard, where none can be interred save the descendants of the oldest Attleboro families fortunate enough to possess a lot in its historic and hallowed precincts. Ezekeil Bates lodge of Masons assumed complete charge of the funeral services and marched in a body in the funeral cortege. The bearers were Alfred R. Crosby, of Smith & Crosby; Peter Nerney, of the Bay State Optical Co.; Albert M. Everett, now retired from the jewelry business; Daniel E. Adams, George A. Monroe, and Herbert Mason.

Pittsburgh, Pa.

THE HOLIDAY TRADE

There is a more comfortable feeling extant among the local trade than there has been for many years. The general opinion among the jewelers is that trade is far ahead of any year since the memorable 1892, which holds the record as a model year of what the jewelry business should be. Not only has been the volume of business done very far ahead of last year, but the quality is far superior. The rush this year began earlier than last year and continued up until the last minute. Watches had an exceptionally fine sale, also numerous box silver articles and the usual run of novelties.

Said one prominent trade engraver: "It seems to me that I have done nothing else this year for Christmas than engrave fine watches and costly toilet sets, not only two or three pieces in a set, but cases containing 15 and 20 pieces, and even extra articles to make it as complete as possible." Precious stones have also had a great demand. Many large sales have been reported, and there has been a good demand for fancy combination brooches and rings. Art goods, fine vases, lamps, bronzes, etc., have had an enormous run. The greatest regret has been that the dealers were unable to get their goods.

The jobbers report an exceptionally fine trade all over the country. Their representatives have turned in good, large sales and report many new people starting in business. This can be directly attributed to the fact of renewed prosperity, plenty of work, good wages and work for all for full weeks and months and not an occasional day now and then. Pittsburgh being a manufacturing center, it can be easily seen how trade is affected. The "good times" began early in the Summer, thus enabling the people to pay their bills and have plenty of extra money to pay for the Christmas gifts. This generally good feeling prevails in every locality, and the outlook is for another record breaking year since the memorable '92.

William E. Stieren & Co. have added the second floor of their office building on Sixth Ave. to their store.

Adolph E. Siedle has sold to Peter J. Rossweg a lot 26x125 feet on Alder St., near College Ave, in the East End, for $5,500.

Samuel Weinhaus leaves Monday for an extended trip throughout the jewelry manufacturing centers of the east. He expects to be gone about 10 days.

August Gabriel, of Hoboken, N. J., will occupy the bench, formerly occupied by E. A. Heineman, as watchmaker, with H. Gerwig. He will work for the trade.

William A. Hathaway, for many years associated with W. W. Wattles & Sons, resigned his position on the first of the year, when he left for Washington, D. C., to enter the medical department of the Columbian University as a student.

George W. Biggs & Co. finished their auction sale on Saturday last and will begin at once to make alterations and general improvements in their store room. They have given up the annex formerly used as an art department and will devote their time to jewelry and precious stones only.

F. H. Kuhns, Sharpsburg, Pa., has just passed a very good examination at the medical department of the Western University of Pennsylvania. After graduation he will leave his store under his brother's charge, as he intends devoting his entire time to his profession. He will make a specialty of the eye.

The following out-of-town jewelers were in Pittsburgh last week replenishing their stocks for New Year: D. R. Pattison, East Liverpool, O.; A. A. Poole, Washington, Pa.; D. L. Cleland, Butler, Pa.; A. Smith, Wellsburg, W. Va.; E. L. McLeod, Greensburg, Pa.; Frank Worrell, Washington, Pa.; G. A. Spies, Charleroi, Pa.; E. H. Shaefer, Beaver Falls, Pa.; F. B. Satterthwaite, Mercer, Pa.; J. B. Bruce, Burgettstown, Pa.; P. J. Manson, Jeannette, Pa.; Sam Wise, Tarentum, Pa.; William Hunt, Uniontown, Pa.; John Linnenbrink, Rochester, Pa.; George Knight, Emlenton, Pa.; J. M. McKinney, East Liverpool, O.; J. W. Caler, Beaver, Pa.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Dec. 31, 1898.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$10,353.01
Gold bars paid depositors	24,438.72
Total	$34,791.73

Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:

Dec. 26	holiday
" 27	$5,046
" 28	5,306
" 29	—
" 30	—
" 31	—
Total	$10,352

Execution for $4,000 Against W. E. Blocher.

CARLISLE, Pa., Jan. 2.—An execution against W. E. Blocher, jeweler, has been issued in favor of D. Blocher & Co., of Gettysburg, for $4,000.

F. J. Essig, Chicago, has secured a large lot of labradorite, brought here by the Eskimos at the time of the World's Fair, a part of which will be polished up as cabinet specimens, and the choice pieces worked up into jewelry sets. The polished stone gives off a reflection of iridescent peacock blue that is very pretty.

Special Spring Railroad Rates to the New York Markets Secured.

The Merchants' Association of New York have succeeded in obtaining concessions for the Spring buying trade from all of the roads in what are known as the Trunk Lines, Central Passenger and Southwestern Passenger Associations or Bureaus.

The Spring buying season in New York from far away points like Texas to the extreme southwest commences in the latter part of January. From the Mississippi Valley, and the middle west, merchants begin to come into this city from the first part of February throughout that month and into March. From nearer by points they continue coming through March and until the early part of April, when the buying season from those respective territories may be said to be over. The Merchants' Association made up a series of dates to fit these different sections, and made application to the railroads in those sections for the reduced rates.

What is known as the Southwestern Passenger Bureau, or Association, includes the territory west of the Mississippi River, and southwest of St. Louis. The Central Passenger Association takes in all the territory east of the Mississippi River, north of the Ohio River, and running as far east as an imaginary line drawn through Buffalo, Pittsburgh and Wheeling, W. Va. The Trunk Lines take in all the territory east of the last named points, as far as the border line of the New England States, and extending as far south as Washington and Baltimore.

Last month the Merchants' Association selected a series of dates covering these territories, trying to fix those dates as being ones which would be most convenient to the merchants. From the Southwestern Passenger Association they asked for dates from Jan. 27 to 30, and Feb. 13 to 17, both inclusive, with a return limit of 30 days from date of sale. From the Central Passenger Association they asked for dates Feb. 13 to 17, and March 1 to 4, both inclusive, with the return limit of 30 days from date of sale. From the Trunk Lines they asked for dates March 16 to 21, and April 3 to 6, both inclusive, with a return limit of 15 days from date of sale.

Death of An Old Brazilian Diamond Merchant.

Louis Struller, Sr., who died in New York Dec. 30, in the 93d year of his age, is probably the last of the old line merchants who were in business in New York more than 60 years ago. He was born in Rhenish Prussia in 1806, and after serving his apprenticeship as a merchant was sent by a German house to Brazil to buy diamonds in the rough. Although not an expert in stones, he was most successful. He made the round trip twice from Hamburg to Rio Janeiro and back, of course on sailing ships, and once the voyage lasted more than 100 days. Returning to Germany he made arrangements in 1837 to represent German, French and Belgian manufacturers in the United States. He engaged principally in the cutlery business, but became also a large importer of firearms, toys, fancy goods and innumerable other articles.

To the Trade

We desire to call the attention of the Jewelry Trade to a new Sterling Silver Spoon and Fork pattern, which we are about to place upon the market.

In design the pattern is one of purity and dignity; graceful in outline, with delicate and well-arranged ornamentation, and represents the Jacobean period of the Renaissance in English art.

The dozen work is made in Heavy Standard and Massive Standard grades, and in Fancy Pieces the line is complete, including Cutlery.

An illustrated catalogue of this new pattern is about to be issued, and will be sent to the Jewelry Trade upon application.

Dealers addressing the New York house should send all orders and correspondence to the headquarters, Broadway and 19th Street.

TRADE MARK



STERLING

Gorham Mfg. Co.,

...SILVERSMITHS...

Broadway and 19th Street, New York.

BRANCHES:

NEW YORK, 23 Maiden Lane.

CHICAGO, 131-137 Wabash Avenue.

SAN FRANCISCO, 118-120 Sutter Street.

WORKS: PROVIDENCE AND NEW YORK.

The Jewelers' Circular
AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY, NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada, - - -	$2.00
Foreign Countries in Postal Union, -	4.00
Single Copies, - - - - - -	.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances. We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liabi ity. The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.
Among the places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.,
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club. Rue de Pelican.

Vol. XXXVII. Jan. 4, 1899. No. 23.

Every line of reading matter in THE JEWELERS' CIRCULAR, *with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of* THE JEWELERS' CIRCULAR *is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.*

The Course of the Jewelry Industry of 1898.

THE New York *Commercial*, to give to its readers a comprehensive review of the course of trade during 1898, on Dec. 29 printed an interview with what it considers the representative trade journal in each industry. As the interview furnished by THE JEWELERS' CIRCULAR, as the representative journal of the jewelry industry, comprised what the *Commercial* was pleased to call "a careful observer's review of this valuable business," we reproduce the interview below:

"No just estimate of the volume of business done during the past year in the various branches of the jewelry industry can be given at this moment, as December is the crucial month of the year in this industry, and, of course, no reliable returns are yet in for this month. However, it has been the conviction of those who have been in a position to discern the course of business that the past year in the jewelry industry has been entirely satisfactory, and the returns so far indicate a greater volume for 1898 than any other year since 1892, if they do not even exceed that year, which we have come to look back upon as being the most prosperous of recent times. As good an index of the general course of trade as may be found is seen in the figures representing the imports of precious stones, unset, to be used for mounting purposes in this country. The figures for the first 10 months ended October, 1898, approximate $8,500,000, which is about twice as large as those representing the imports for the same months of 1897. The additions to these figures for the other two months will bring the total to, it is hoped, a figure larger than that representing any year since 1892. It may be that the profits on these large imports have been less than in former years, but a larger volume of goods has been sold.

"Another index to the general trend of jewelry manufacturing is seen in the figures representing the jewelers' gold bars withdrawn and exchanged from the Sub-Treasury in New York. These gold bars are taken out from the Sub-Treasury in exchange for gold coin for the manufacture of jewelry, and the regular reports, as published in the columns of THE JEWELERS' CIRCULAR, have shown more than, perhaps, normal quantities of gold taken out for this purpose. Therefore, manufacturing of jewelry has been unusually active.

"In common with all industries, there was a temporary depression following the declaration of war between this country and Spain, but immediately following the momentous victories of this country whatever depression had previously existed was nullified, and the trade resumed the upward tendency which seemed to have been inaugurated with the new year. Especially in the west and northwest have the conditions of the various branches of our trade been prosperous. From Chicago, St. Louis, Cincinnati, Minneapolis, San Francisco, Louisville and other distributing points the reports in the early Fall were universally to the effect that the trade would be enormous, and that this confidence has been fulfilled is shown by the fact that jobbing houses have been for the last three weeks busy until into the small hours of the morning. Shortage of goods has never been so pronounced, although factories have done all they could to accommodate the expanded demand. The Fall season opened somewhat earlier this year than it did during the previous four or five years, although no earlier than in the old days.

"This demand has extended to every line, but a notable feature has been the greatly increased call for the higher priced goods, such as diamonds, solid silver ware, watches, gold jewelry, etc. The cheap silver novelties of low grade, while sold in enormous quantities, are not occupying the place, relatively, they did in 1895, 1896 and 1897. One fact that seems to have been brought to light during the present Fall season is that the competition of the department stores has not, in its effect upon the jewelry trade, been so great as it was feared it would be. This has been more or less due to the enactment of the sterling silver laws in the different States, which has compelled a more honest class of goods to be universally handled by the different notion and department stores, and live jewelers are not only meeting the prices on the various jewelry, silver and kindred lines taken up by these outside stores, but have even gone them one better.

"It is anticipated generally—though, of course, there are always a few pessimists whose expressions are disturbing—that the hopeful condition in the jewelry industry will continue for the next two years at least."

IN a review of the Business Year, based upon reports from the more important cities of the country, in *Bradstreet's* for Dec. 31, some interesting statements are made anent the jewelry industry, as follows:

New York: The jewelry trade shows a larger business at decreased values.

Chicago:—Sales of jewelry were enlarged 25 per cent.

Toronto:—Jewelry, 25 to 30 per cent. increase in volume and same in value.

These statements are in harmony with

During 1898, *THE JEWELERS' CIRCULAR* published 14,114 more inches of advertising, and 6,303 more inches of original reading matter than any other weekly jewelry journal

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

those in the article preceding. Briefly stated, this careful commentator on industrial and commercial affairs says: "The results of the year comprise an unprecedented volume of domestic and export trade, bank clearings in excess of the 1892 record, though reflecting less speculative activity than in that year; railroad earnings likewise surpassing all records, though restricted and narrowed by merciless rate-cutting, prices of staples and securities at the close the highest of the year, and, indeed, higher than for five years past, notwithstanding complaints of reduction of margins to a minimum, and finally the smallest number and liabilities of business failures reported for at least five years past."

"There is no law in this State fixing a penalty for selling jewelry as sterling that is not .925 fine. There is, however, such a law in New York, and in other States. There ought to be one in Oregon, but unfortunately there is not. All that a customer can depend upon here is the veracity of the dealer. Under such circumstances it appears to me that those houses that make the jewelry business a specialty have more of a reputation to maintain than a dealer like the one who is ignorant of our laws, who sells hundreds of other items and does not depend on his jewelry department, which is greatly outclassed by a half dozen or more jewelry stores." [G. Heitkemper, Portland, Ore., interview in a local newspaper.]

MR. HEITKEMPER is entirely logical in his reasoning. Yet a sterling silver law on the statute books of Oregon is a good thing for the jewelers to have. THE CIRCULAR will send to any jeweler of Oregon, who thinks he has any influence with a legislator, a copy of the Amendment to the Penal Code of the State of New York, known as the Sterling Silver Law. The Legislature of Oregon will meet Jan. 9, 1899. By the enterprise of any jeweler of the State, endorsed by a representative number of his fellow dealers, a similar law may be in force in Oregon in a few months.

IN an article explaining the prosperity of Ceylon, in the London *Saturday Review*, appears the following statement:

"This satisfactory state of the finances is in no way due to increased taxation or to any unexpected windfall, *such as a favorable pearl fishery, which now seems to be left out of the category of possibilities*, but to the general prosperity of the Island, and especially to the extended cultivation of the cocoanut palm.

The italics are ours. Ceylon containing the principal pearl fisheries of the world, and no hope being held out of a remission of the depressed output of pearls therefrom, there is no likelihood of a "let up" from the high and continuously increasing prices of pearls for some time to come.

The Monster City Hall Clock of Philadelphia Started.

PHILADELPHIA, Pa., Jan. 2.—At midnight on Saturday the new clock in the tower of the City Hall was started on its long journey. Crowds surrounded the building and the illumination of the four massive faces promptly as the new year was ushered in was welcomed with long continued cheering.

Fashions in Jewelry, Bric-a-Brac, Silver Ware, Etc.

A LADY'S RAMBLE AMONG THE JEWELERS.

Very dear to the feminine heart is the mesh purse, which is worn dangling in troublesome but fascinating fashion on the long chain. Jewelers have added to its many different styles until it would seem difficult to introduce any further variation of this popular article. Purses are supplied in silver and in gold and are of the finest and most flexible mesh or of coarse open links. Some are flat shaped and finished plain or are enameled and set with precious stones; others have the extension top set with a topaz or an amethyst, and sometimes a tiny watch takes the place of the stone.

*

The heads of animals produce some of the oddest effects in umbrella handles. A cock's head enameled in colors represents one of these fancies.

*

Gold rimmed crystal charms have in many instances enlarged the modest proportion in which they were originally brought out.

*

Russian silver, gold plated and enameled, furnishes very handsome belt buckles and clasps.

*

Pierced work and engraving are particularly noticeable in elegant solid silver ware, while some very beautifully embossed patterns are remarkable for the rich and varied shading of the metal.

*

The holly and mistletoe novelties in brooches have been exceedingly attractive this season.

*

Some of the handsomest combinations of china and silver occur in bouillon cups of rare ware set into open work frames of silver.

*

Carved briarroot pipes, with a gold or silver band, rank among the things designed to delight the eyes of smokers.

*

Crystal scent bottles are attractively mounted in square stands of pierced silver.

*

Silver, pearl and ivory, as well as silver mounted glass, are utilized as material for dainty little salve boxes.

*

An ivy leaf, encrusted with diamonds and set with an opal, affords a delightful brooch.

*

A ring of nine stones, which is nevertheless very light and graceful in effect, has the solid shank divided in front into three separate hoops well sprung apart and each set with three stones.

*

The tiniest and most perfectly modeled loving cups in plain silver are provided as "consolation" prizes for golf.

A well shaped pocket flask for a man is in bright silver and shows in the center of one side a small but exquisitely depicted racing scene of three horses with their riders.

ELSIE BEE.

Manufacturer of Bottle Holder, in the Bromo Seltzer Poisoning Case, Traced by "The Circular's" Trade-mark Book.

The developments in the sensational poisoning case in New York of last week to a great extent hinge upon the trade-mark of the silver match box or bottle holder which was sent with the poisoned bromo-seltzer to Harry Cornish, and which resulted in the death of Mrs. Kate J. Adams. The trade-mark has been a clew of the utmost importance to the police and may be the means of bringing the murderer to justice. Upon the silver match box or bottle holder sent with the poison was the mark:

STERLING



814

An enterprising reporter, seeing this mark, called at the down town offices of the Gorham Mfg. Co., 21 Maiden Lane, to discover its meaning. Here he saw Mr. Siegmon, and the latter, by referring to page 44 of "Trade-Marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co., showed the reporter that this was the mark of Lebkuecher & Co., silversmiths, 28 Prospect St., Newark, N. J.

Mr. Lebkuecher was seen and identified the so-called bottle holder as one of about 25 match safes or toothpick holders which he had made about two years ago. Mr. Lebkuecher referred to his books and gave the police a list of the firms to whom the articles had been sold by him. These included the following:

Middletown Plate Co., Middletown, Conn.	2
Cooke & Jacques, Trenton, N. J.	1
George B. Evans, Philadelphia	1
Greenleaf & Crosby, Jacksonville, Fla.	1
Mermod & Jaccard Jewelry Co., St. Louis	2
Daniel Low, Salem, Mass.	1
Moses Straus, Borough of Brooklyn	1
Black, Starr & Frost, Borough of Manhattan	1
Becker & Lathrop, Syracuse, N. Y.	1
Salvatore Desio, Washington, D. C.	1
C. Hartdegen & Co., Newark, N. J.	1
J. R. Armiger Co., Baltimore, Md.	2
Stevens & Co., Chicago	1
Spaulding & Co., Chicago	3
Phelps & Adams, San Francisco	2

By a process of elimination the police then started out to find the purchaser of the fatal gift. By communicating with the above firms they learned that about one-half of the holders sold were still in stock and learned the purchasers of some of those sold. As THE CIRCULAR goes to press suspicion seems to point to the holder sold by Chas. Hartdegen & Co., retail jewelers, 683 Broad St., Newark, N. J., as being the one used by the poisoner. Miss Miller, an employe of Hartdegen & Co., it is stated, has told the New York police that a man purchased from that firm Dec. 22 or 23 a match safe of the kind made by Lebkuecher & Co. The customer asked for a bottle holder and after measuring the diameter, purchased the article shown him. A description of this man has been given to the police.

A meeting of the creditors of Arthur Rifenbaugh, Brooklyn, N. Y., has been called for Jan. 5, at 2 o'clock P. M.

New York Notes.

L. Tannenbaum & Co. have entered a judgment for $120.65 against Nathan Morris.

J. Drukker is now connected with the Risley-Bird Mfg. Co., makers of leather novelties, 90 Fifth Ave.

Wm. Kleinschmidt, of Kleinschmidt, Howland & Co., New York, expects to sail for Europe Jan. 18 on the *St. Louis*.

Henry E. Oppenheimer, of Henry E. Oppenheimer & Co., New York, is expected to return from Europe Jan. 21.

Bernard Klein, a retail jeweler, 165 Ave. C, has given a bill of sale to his sister-in-law, Mrs. Minnie Koppek, for $1,100.

L. H. Cohen, 14 E. 17th St., sailed for Europe Saturday on the *Etruria*. John E. Prowtin will make Mr. Cohen's usual western trip.

Emanuel Arnstein and Adolph Guggenheimer, of Arnstein Bros. & Co., New York, sailed for Europe Saturday on the *Teutonic*.

The annual meeting of the stockholders of the Pearl Button Co. will be held at the offices of the company, 54 Wall St., Jan. 10, 1899, at 4 o'clock P. M.

F. S. Gilbert, manufacturing jeweler, has removed his New York office from 53 Maiden Lane to the Gill building, 9-13 Maiden Lane.

Chas. Vanness is now representing the Codding & Heilborn Co., North Attleboro, at their New York office, Gill building, 9-13 Maiden Lane.

Milton E. Oppenheimer, formerly of Henry E. Oppenheimer & Co., and Miss Harriet Rosenberg were married Wednesday last. Prof. Felix Adler officiated at the ceremony.

The annual meeting of the stockholders of Davis Collamore & Co., Ltd., for the election of five directors for the ensuing year, will be held at the office of the company, 921 Broadway, Jan. 9, at 12 o'clock noon.

The annual meeting of the stockholders of the F. Kroeber Clock Co., for the election of trustees for the coming year, will take place Jan. 17, at 1 o'clock P.M., at the office of the company, 360 Broadway, New York.

L. Tannenbaum & Co. have entered an attachment against Abraham Kornreich, 16 Pitt St., for $8,445, for goods sold and money advanced. Kornreich is a traveling jeweler. The Sheriff found nothing to levy upon.

Louis Castagnetta, of I. Castagnetta & Son, engravers on jewelry, 20 Maiden Lane, embarks in business for himself during the next few weeks as a jobber in jewelry. His office for the present will be at 20 Maiden Lane.

The first meeting of the creditors of Simon Black, a former jeweler of 14 John St., who was adjudicated a bankrupt Dec. 14, has been called for Jan. 10 at 11 o'clock A.M., and will be held at the office of Theodore Aub, referee in bankruptcy, 20 Nassau St.

Isaac Bruner, who was in the fancy and metal goods business at 403 Broome St. with Samuel Bretzfield and Bertha Shiers, on Saturday last filed a petition in voluntary bankruptcy in the United States District Court. He owes as partner $7,027.57, and has no assets. The other partners refused to join in the petition.

The New York Jewelers' Board of Trade has commenced proceedings to put into bankruptcy the Roth Importing Co., Denver, Col., whose assignment was chronicled last week. The Board, which controls a large proportion of the indebtedness of that company, has filed the petition in involuntary bankruptcy at Denver, through its attorney in that city.

Geo. Short was the name given to Magistrate Teale in the Myrtle Ave. Police Court, Brooklyn, by a man arrested on the charge of swindling Joseph Majeski, a shoemaker, and his wife out of a watch, chain and diamond ring. Short had been employed by a Flatbush Ave. jeweler for a brief time, and when arrested, watches said to belong to his employer were found in his pockets. Short was held to await the action of the Grand Jury.

E. H. Nordlinger, surviving partner of Lassner & Nordlinger, importers of precious and imitation precious stones, 68 Nassau St., has formed a partnership with Julius Mamluck, who for 16 years was with Albert Lorsch & Co. The business of the old firm will now be conducted as before at 68 Nassau St., under the name of Nordlinger & Mamluck.

Mrs. Adelaide Tagliabue, widow of the late Giuseppe Tagliabue, a well known manufacturer and inventor of hydrometers and thermometers, died Dec. 27 at her home, 794 Bushwick Ave., Brooklyn, of Bright's disease. Mrs. Tagliabue, who was 68 years old, was born in England, and came to this country when a girl. Three daughters and two sons survive her.

Some Maiden Lane firms last week had their faith in man's honesty increased by an experience that was no doubt as pleasant as it is unusual. About three years ago S. L. Ginsberg, a jeweler, of McKeesport, Pa., went to the wall, and among his creditors were several Maiden Lane houses with whom he made no settlement. Last week these creditors received checks for the full amount of their claims with interest to date. The checks came from Porto Rico. Mr. Ginsberg's honesty in this matter is to be commended, and by it he has set an example that it is hoped may be followed by others.

As THE CIRCULAR readers are aware, Paul E. Wirt recently won his suit against the American News Co., and obtained a perpetual injunction restraining the latter from making or selling fountain pens infringing a patent now owned by Wirt. A settlement having been made by the American News Co. of the profits and damages awarded by the decree, the bond given by this company a few years ago to secure these damages was vacated by an order of Judge Lacombe, of the United States Circuit Court, Thursday. The principals were released and the sureties discharged from liability.

William Kleinschmidt and George H. Howland, who have been in business as importers of diamonds at 189 Broadway, as Kleinschmidt & Howland, have taken a partner. Fred. W. Ehrhard has purchased an interest in the business, which will hereafter be conducted under the style of Kleinschmidt, Howland & Co. With larger capital and increased facilities, the firm will now greatly extend their lines, which include diamonds and all kinds of precious stones. Their quarters, which will continue to be at 189 Broadway, will soon be greatly enlarged and improved to meet the exigencies of their increased business.

Bernard Rosenstein, formerly a retail jeweler at 77 Ave. B, and now living at 601 5th St., filed a voluntary petition in bankruptcy Thursday in the United State Circuit Court. The schedules annexed to the petition show liabilities of $2,631.95, and no assets, except accounts aggregating $88.35, which are uncollectable and without value. Among Rosenstein's principal creditors are Odenheimer, Zimmern & Co., $304; H. Z. & H. Oppenheimer, $282; A. Goldsmith & Son, $186; Koch, Dreyfus & Co., $141, Van Houten Bros., $146; Leopold Weil & Co., $155; L. S. Meyer & Bro., $150, and the following, who have entered judgments: A. Bachrach, $194; Meyer Oppenheimer, $103, and Philipp Thoma, $133.

Big Diamond Trade During Year 1898.

The report on the importations of precious stones made by Jewelry Examiner George W. Mindil shows the importations for the month of December, 1898, to be: Cut .....$669,156.51 Uncut....$282,414.11

This makes the total for the year 1898: Cut ....$8,034,616.51 Uncut..$4,900,198.94 or, together, $12,934,815.45—a total which will compare favorably with that of the best year heretofore known in the diamond business.

The increase over the two preceding years is shown by the following figures of the importations for 1897 and 1896:

1897		1897	
Cut	$4,368,913.44	Uncut..	$2,677,413.95
1896		1896	
Cut	$2,194,076.74	Uncut..	$2,763,406.24

Cut Glass

and all kinds of

...Fine... Glassware

in stock and to order.

C. Dorflinger & Sons,

36 Murray St. AND 915 Broadway,

NEW YORK.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Fred Clarkson will represent Albert Lorsch & Co., importer of and dealer in diamonds, pearls and other precious stones, 37 Maiden Lane, New York, in Boston, Philadelphia, Baltimore and Washington.

A. Limbach, representing Theodore W. Foster & Bro Co., Providence, called on the Twin City jobbers last week, passing through there on his journey to the Pacific coast

Travelers in Boston, Mass., the past week included J. Parker Ford, Ford & Carpenter; H. D. Sherrill, Sinnock & Sherrill; Mr. Melcher, Scofield, Melcher & Scofield; George Whiting, Sturtevant, Whiting & Bigelow; W. S. Metcalf, Plainville Stock Co.; W. G. Franklin, E. I. Franklin & Co.; E. L. Morse, H. D. Merritt & Co.; R. L. Moorhead; Mr. Tweedy, Cheever, Tweedy & Co.; Walter Clark, W. G. Clark & Co.

The Jewelry Travelers' Association of New England are making active preparations, now that the holiday trade is over, for their annual mid-Winter banquet, which is scheduled to take place in Boston on Friday evening, Jan. 20. The place of meeting is not definitely settled as yet, but the committee of arrangements have the matter under consideration and will announce their plans soon. Secretary Wales is progressing finely with the Association Year Book, which will be ready for distribution in another week or two.

The woods are full of travelers, said the jobbers of Cincinnati, O., Saturday. Among those in town were: F. H. Carpenter, R. F. Simmons & Co.; Mr. Somes, S. O. Bigney & Co.; D. N. Jacoby, Providence Stock Co.; J. F. Ripley, Watson, Newell Co.; H. B. Richardson, G. A. Dean & Co; C. A. Marsh, C. A. Marsh & Co.; M. J. Williman, W. W. Hayden Co.; C. T. Barbour, Plainville Stock Co.; William A. Wightman, H. D. Merritt & Co.; H. E. Cobb, Daggett & Clap; Harry A. Scofield, Scofield, Melcher & Scofield; William Pierce, T. I. Smith & Co.; Harry B. Kennion, Parks Bros. & Rogers; Geo. H. Pennington, Waite, Mathewson & Co.; Mr. Stern, of George L. Brown & Co.; A. H. Armstrong, of Armstrong Braiding Co.; W. A. Bigelow, Sturtevant, Whiting & Bigelow; Mr. Howard, Mason & Co.; J. Huebner, E. Huebner & Sons; F. T. Barton, Fontneau & Cummings; Mr. Sherman, S. K. Merrill & Co.; E. Block, W. & S. Blackinton; Mr. O'Donnell, Courvoisier-Wilcox Mfg. Co.; Mr. Tappan, D. F. Briggs Co.; Mr. Bliss, Bliss Bros.; J. Rodenburg, Rodenburg & Dunn; Mr. Allen, C. H. Allen & Co.; George Paine, E. I. Franklin & Co.

Traveling men are beginning again to visit Pittsburgh, Pa., after the holiday rush. The following were there last week: A. H. Armstrong, Armstrong Braiding Co.; H. J. Hildebrand, H. C. Lindol & Co.; H. E. Cobb, Daggett & Clap; George L. Paine, E. I. Franklin & Co.; George H. Pennington, Waite, Mathewson & Co.; R. John Marsh, C. A. Marsh & Co.; Harry B. Kennion, Parks Bros. & Rogers; H. B. Richardson, G. A. Dean & Co.; Ernest H. Block, W. & S. Blackinton; C. H. Clark, J. F. Sturdy's Sons; Mr. Tappan, D. F. Briggs Co.; Mr. Somes, S. O. Bigney & Co.; C. T. Barbour, Plainville Stock Co.; Max L. Jacoby, Manchester Mfg. Co.; H. C. Bliss, Bliss Bros.

Philadelphia.

Lewis P. White has returned from a business trip to Waterbury, Conn.

The wife of George W. Scherr, of L. A. Scherr & Co., is seriously ill with typhoid fever.

The Jewelers' Club kept "open house" on Jan. 2. Arrangements are being made for a smoker next month.

Norman Tuttle, formerly with H. O. Hurlburt & Sons, has become the Philadelphia agent of C. G. Alford & Co., New York.

The wife of W. P. Sackett, manager of John Wanamaker's jewelry department, is seriously ill with grip. Wm. Wildeman, of L. A. Scherr & Co., is among the grip victims.

L. Berry, who for many years was associated with his son, W. L. Berry, in the jewelry business at 22 S. 2d St., died on Saturday morning from illness superinduced by the grip.

Cleveland.

On Wednesday evening Henry Arnstine, of Arnstine Bros. & Mier, was married to Miss Lillian Koch, daughter of Mr. and Mrs. Moses Koch. The ceremony was performed at the Excelsior Club by Rabbi Moses J. Grief, of the Jewish Temple. Mr. and Mrs. Arnstine left for a wedding tour of the Mediterrancan. They will be at home after March 20 at 1062 Case Ave.

Last Monday evening, in a motor accident on Euclid Ave., J. H. Welf, a jeweler with Joseph Welf, was quite severely injured. The car on which Mr. Welf was riding collided at full speed with the rear of a Painesville suburban car. The seats were torn loose and the passengers thrown in a heap with the wrecked furnishings. Miss Rose Schnerer, who was with Mr. Welf, was also injured and both were taken home in carriages. They are rapidly improving.

A New and Ingenious Diamond Table.

A souvenir as useful and desirable as anything ever circulated among the trade is the new diamond table sent with their compliments by Zimmern, Rees & Co., 9-13 Maiden Lane, New York, to their many friends throughout the country. This table is different from any heretofore published, inasmuch as it shows at a glance not only the price of a diamond per karat, but also the price per karat and its fractions, obviating all necessity for any figuring. The arduous task of preparing this table was accomplished by Joseph Rees, of the firm, after many months of work. In order to assure absolute accuracy his figures were twice verified. The table is so designed as to facilitate the utmost promptness in finding any figure or figures desired. It consists of 50 clearly printed, stout cards bound in a handsome aluminium cover. In its preparation, so many difficulties were encountered that the cost of publishing the souvenir was increased considerably; it now is perhaps the most expensive diamond table ever issued. Its circulation, the firm say, will be limited to their customers and friends. If all their customers and friends are provided with copies and the supply is not exhausted one of the remaining copies will be sent to any jeweler upon request.

New Goods FOR THE New Year.

Our new lines of Cut and Pressed Glass for Mounting purposes will be ready within a few weeks at our New York office. : : :

FOSTORIA GLASS CO.,

66 West Broadway, N. Y.

FACTORY: Moundsville, West Virginia. Address all communications to N. Y. office.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

PRACTICAL WATCHMAKER and jeweler, capable of taking charge of watch department, also good salesman. Address "Practical," care Jewelers' Circular.

SALESMAN, thorough knowledge of watches and jewelry; experience on the road; only reputable firms need answer. Address "Salesman," care Jewelers' Circular.

WANTED.—POSITION by first class watchmaker, jeweler, engraver and optician; full set of tools and trial case; state wages. Address B. E. Brown, New Brighton, Pa.

EXPERT WATCHMAKER and engraver is open for an engagement with first class house; thoroughly competent to take entire charge of repairing department. J. C., care Jewelers' Circular.

WANTED.—SITUATION with a manufacturing house, by an experienced salesman well acquainted with the New England trade; best of references. Address Boston, care Jewelers' Circular.

WATCHMAKER AND ENGRAVER of 12 years' experience desires good steady position; fine workman in both branches; age 29; have all tools; good references. Address A. Z., care Jewelers' Circular.

YOUNG MAN, 28, open for position as watchmaker, jeweler and engraver; first class salesman; New York or Pennsylvania preferred; best of references; fine set of tools. Address K. I. R., care Jewelers' Circular.

WESTERN AGENCY for first-class eastern house by a party having established trade among the leading jobbers and large retailers of Chicago and west; best of references. Address "M. I.," care Jewelers' Circular.

WELL KNOWN and successful salesman desires to change; 12 years' experience in large cities, east and west; thorough knowledge jewelry and silverware; excellent references. Address "Fine Goods," care Jewelers' Circular.

I AM IN and thoroughly understand the watch scheme and premium business; not satisfied with present backing; can create a large and profitable business for a progressive house in position to buy right. Address American, P. O. Box 2444, New York.

SALESMAN (ten years' experience), desires to change house Jan 1; acquaintance with best trade in Ohio, Michigan, Indiana, Kentucky and Tennessee; gold jewelry, rings, diamonds and silver goods; leading salesman for years for the house I now represent; references, etc. Address L., care Jewelers' Circular.

THE ADVERTISER, having been connected with the jewelry trade all his life, commanding a large trade throughout the United States, desires to make arrangement on salary or commission, either in leather, silver or gold lines; having been a manufacturer, would accept management of a factory; highest references. F. B., P. O. Box 2486, New York.

Help Wanted.

WANTED—A first-class diamond setter, jewelry repairer, and optician; must be up to date and willing to work; permanent position to right man; best of references required. Address Connecticut, care Jewelers' Circular.

WANTED.—SALESMAN to represent a jobbing jewelry house in Missouri and Iowa; must have established trade, and best references, or gilt edge security. Address H. S., care Jewelers' Circular.

SALESMEN WANTED.—By manufacturer of sterling flat ware, toilet ware and novelties for New England and Middle States; also for Ohio, Indiana, Michigan, Kentucky and Tennessee; only successful salesmen who have established trade wanted. Address "When," care Jewelers' Circular.

Business Opportunities.

WANTED TO TRADE, a good business lot on Michigan Ave., Big Rapids, Mich., for stock of jewelry in a live town in central States; will pay difference in cash. Address E. C. Newcombe, Ex., Big Rapids, Mich.

FOR SALE.—The furniture, fixtures and good will of the best corner location in a city of 14,000; no stock; the place is complete and in first-class condition; old established business and a great quantity of repair work now in the house; the price is liberal; write for particulars. Address E. J. Julian, corner Main and Third Sts., Vincennes, Ind.

To Let.

STORE AND OFFICES TO LET; rent $150 and up; also for light manufacturing; 41 and 43 Maiden Lane, Knapp Building, New York.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway; very low terms for right party. Inquire 40 E. 19th St., New York.

IN UNION SQUARE (Broadway), part of very desirable store, admirably adapted for a silversmith, jeweler, or optician. For particulars address A. B. C., care Jewelers' Circular.

For Sale.

FOR SALE—Two Safes and Fixtures. Inquire Room 61, 37 Maiden Lane, New York.

Miscellaneous.

WOULD LIKE TO BUY fixtures, etc., of small jewelry store in town of about 5,000 inhabitants in some of the eastern States. Address O. B. Hull, 213 W. 46th St., city.

A WELL KNOWN western salesman with an already established Chicago office, wants line for Chicago jobbing trade and western circuit from a first class manufacturer on commission. Address Manufacturer's Agent, care Jewelers' Circular.

For Sale.

Solid Black Walnut Wall Show Case,

44 feet long, 8 feet high, with 10 upsliding plate glass fronts.

Solid Mahogany Wall Show Case,

14 feet long, with two upsliding glass fronts.

Three Fine 10-Foot Flat Show Cases on Tables.

Stock of Bric-a-brac

for sale at special prices.

Levy & Dreyfus Company,
41 Barclay Street, NEW YORK.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

INDEX TO ADVERTISEMENTS.

Aikin, Lambert & Co. 2
Aikin-Lambert Jewelry Co. 13
Arnstein Bros. & Co. 44
Avery & Brown 18
Ball, Wm H., & Co. 13
Billings, Chester, & Son. 9
Bissinger, Philip, & Co. 10
Blackinton, W. & S. 5
Bowden, J. B., & Co. 8
Bryant, M. B., & Co 2
Carter, Hastings & Howe 9
Comrie, A. J. 34
Cornell & Andrews 30
Crouch & Fitzgerald 2
Dorflinger, C., & Sons 25
Dubois Watch Case Co. 13
Eisenmann Bros 11
Fahys, Jos., & Co. ..... 38 and 39
Foster, Theodore W., & Bro Co. 2
Fostoria Glass Co. 26
Fox & Co. 8
Frankel's Sons, Jos. 7
Friedlander, R., L. & M. 44
Fuchs, Ferd., & Bros. 44
Gesswein, F. W., Co. 32
Gorham Mfg. Co. 22
Gregory, E. J 43
Harris & Harrington ..... 40 and 44
Hayward, Walter E. 44
Hedges, Wm. S., & Co 8
Howard Sterling Co. 18
Hraba, Louis W. 34
Huston, Wm. E. 18
Jacot & Son. 43
Jenkins, S. N. 29
Juergensen, Jules 10
Kahn, L. & M., & Co 44
Ketcham & McDougall 33
Knowles, Dr. 40
Krementz & Co 17
Larter, Fleox & Co. 15
Le Boutillier & Co. 44
Lederer, S. & B 44
Lehmann, E. A., & Co. 9
Lelong, L., & Bro. 44
Lewis, F. W., & Co. 10
Leys, Trout & Co. 11
Lind, Thos W. 4
Loeb, Wm., & Co. 43
Lorsch, Albert, & Co. 44
Mabie, Todd & Bard 4
Malliet, C. G., & Co. 8
Mathey Bros., Mathez & Co 4
Mauser Mfg. Co 11
Mercantile National Bank 19
Mosberg & Granville Mfg. Co. 31
Mount & Woodhull 8
Myers, S. F., Co. 18
Newark Watch Case Material Co. 43
New England Watch Co. 20
Nissen, Ludwig, & Co 10
Nye, Wm. F. 43
Oppenheimer Bros. & Veith. 11
Osthy & Barton Co 16
Pairpoint Mfg. Co 40
Patek, Phillippe & Co. 30
Planchamp & Becker Co. 29
Providence Optical Co 32
Providence Stock Co. 44
Pullmann, Wm. H., & Co. 2
Rech, C., & Son. 43
Reisner, L. C., & Co. 3
Rich, H. M., & Co. 34
Rogers & Hamilton Co. 4
Rogers, Wm., Mfg. Co 40
Rose, Chas. 44
Saunders, John F 9
Schulz & Rudolph 10
Sherwood, John W., & Co. 9
Simons, Bro. & Co. 11
Simmons, R. F., & Co. 14
Smith, Alfred H., & Co 8
Smith, Wm., & Co. 2
Stern Bros. & Co. 10
Tannenbaum, L., & Co. 13
Towle Mfg. Co. 29
Trenton Watch Co. 2
V. T. F. Watch Glasses 43
Wallace, R., & Sons Mfg. Co. 6
Wallach, A., & Co. 34
Weeks, A. A. 32
Westphal, W. C. A 34
Wheeler, Hayden W., & Co 12
Wood, Chas. F., & Co. 44
Wood, J. R., & Sons 4
Wood & Hughes 43
Wright, J. A., & Co. 42

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY!

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXVII. CHICAGO, WEDNESDAY, JAN. 4, 1899. No. 23.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to Stephen Parlin, 270 Garfield Ave., (Telephone, Main 2137) Chicago, will receive immediate attention.

BUSINESS OUTLOOK.

At no time in recent years has the outlook for a good business been more propitious than at the present. Letters from all sections show that the retail dealer has sold more goods than for years past, the few exceptions to this rule being caused by local influences, such as the removal of factories or labor troubles at mines. Buyers who come in say their stocks are low and they need goods. There are no national disturbances; a bull movement has set in on produce exchanges, which increases the value of products in farmers' hands; money rates are cheap, and the country generally is prosperous. With these conditions all pointing the way, it remains for the dealers but to push for the trade that is to be theirs if it be but properly sought for. The trade paper is the medium between the producer, jobber and retail dealer of manufactured goods, and a proper use of its advertising columns is a first requisite to success.

New England Watch Co. (Charles Lester).—"Things have come our way very nicely for the week between Christmas and New Year's, and we look for a better after-holiday trade than for many years. The outlook for Spring is all we could ask."

Rowe Bros. (retailers).—"We have had the best holiday business we ever had in this store. We have always done a good business, so far as that is concerned. If we had had the facilities for taking care of our trade, we could probably have done one-third more." This was Mr. Rowe's thirty-sixth year behind the showcases, and he says he never saw in Chicago since 1862 a time when retail trade was so lively.

Middletown Plate Co. (C. F. Livermore).—"We are taking stock now, after a business away ahead of last year. In fact, I never before saw anything approaching it."

Geneva Optical Co. (F. H. Smith). "Prescription business is remarkably good, and mail orders unusually strong for the time of year."

Holmes & Edward Silver Co. (W. W. Browne) "Business has been first-class since Christmas; better than a year ago for the same time. Orders are coming in freely, and letters from our customers are most encouraging."

B. Grieshaber.—"It was the biggest holiday pen trade we ever had, and the close didn't come any too soon to suit us. We couldn't have stood the pressure much longer."

Meriden Britannia Co. (A. L. Sercomb).—"The after-holiday business has been very good. From the way we are receiving orders, generally, since Christmas, it would seem as though dealers had sold out."

Simpson, Hall, Miller & Co. (M. N. Burchard)—Trade since Christmas has been better than usual, with a strong feeling on the part of our customers that a satisfactory business will be done in the Spring. There is no apprehension of any change in our national currency system, which has produced a much better feeling than a year ago, and we feel we are now sure of a good, healthy trade for 1899."

Gorham Mfg. Co. (Walter Ghislin).—"We have had a very good mail order trade for the week following Christmas, and consider the outlook for the coming year bright."

Juergens & Andersen Co. (Paul Juergens).—"We never had such a business before. We caught up with our Christmas trade, but the week following Christmas was fully as busy a one as the week before. The volume of orders was very unusual."

E. Okerberg, Moline, Ill., spent Sunday here.

F. J. Neasham, Nevada, Ia., has been visiting here.

Charles Lester goes east to visit New Haven and Waterbury the coming week.

George O. Warren, Sycamore, Ill., was one of the early post-Christmas buyers.

Joe Brown was called away on business last week to Indianapolis and St. Louis.

J. R. Davidson returned Tuesday from the Zurbrugg watch case factory at Riverside, N. J.

L. D. Jones, Peoria, Ill., proprietor of Jones' Horological School, was in to see the material houses.

J. C. Peers, Rockford, found it necessary to come in and patch up his stock immediately after Christmas.

J. F. Talbot, manager Dennison Mfg. Co., started for New York Saturday, contemplating a two weeks' stay.

I. Speyer, of Goldsmith Bros., is on his way south to Mexico, going as far as the City of Mexico before his return.

Mr. Plain, of Trask & Plain, Aurora, who was in for a few things, said they had had the biggest December trade they ever had.

T. Y. Midlen, of the Gorham Mfg. Co., spent Christmas in Boston, going later to Providence and New York on business affairs.

J. Cohen, of Cohen Bros., wholesale opticians, Toronto, Ont., was here last week making friendly calls on the various jobbers.

Tom Stanak, one of the finest fellows at Otto Young's and who has been with that firm the past six years, has accepted the charge of the jewelry section of Bennett & Co.'s store at Omaha, Neb.

W. H. Dreschler, Oak Park, Ill., is moving into his new store in the Masonic building. From the way the store has been fitted up it is evident Mr. Dreschler will be there for some years to come.

Otto Hoyne, in charge of material department at S. Glickauf & Co.'s, is recovering nicely from a severe illness following an operation for appendicitis, performed six weeks ago.

G. F. Wadsworth attended a Wadsworth family reunion at the old home in Newark, N. J., Christmas, at which also were Harry and Will Wadsforth, of Newport, Ky. G. F. Wadsworth is expected to return the present week.

A. I. Agnew, president of the Columbian Optical Co., Omaha, Neb., visited the trade the past week. Mr. Agnew has done well in the western field, and has recently established offices at Denver and Kansas City.

Emile Fink, Elgin, Ill., was in and bought practically a new stock. Mr. Fink started in Elgin about three weeks ago, and his purchases were to replace the stock bought at that time, which had been almost entirely sold out.

Charles Moe, jeweler, 82 Adams St., was arrested Friday on a charge of conspiracy to defraud. Mr. Phelps, manager of the Railway News Co., was the complainant, and Frank Cameron a party defendant. Cameron, it is said, wanted a loan on a fine diamond, and Moe, it is claimed by Phelps, said the stone was good security for the amount asked. Phelps believes Cameron then "switched" stones, as the one he received for the loan was an inferior one. Just why Moe was arrested is not made clear if Cameron himself "switched" the stone.

San Francisco.

THE HOLIDAY TRADE.

The jewelers all appear to be very well satisfied with their holiday trade this Christmas. Both the jobbers and the retailers have done quite a brisk business. Some of the jobbers are cleaned out of much of their desirable stock, as the dealers bought quite liberally. There is a general good feeling throughout the trade, and provided we get enough rain to insure good crops, the prospects for next year's business could scarcely be better.

Hammersmith & Field will early in the new year move to 36 Kearny St., which is a far better location than where they are at present.

William B. Glidden, coast agent for R. Wallace & Sons Mfg. Co., suffered a sad loss on Christmas Day, in the death of his mother.

The Baldwin Jewelry Co., who were burned out in the great Baldwin hotel fire recently, are now settled in their new quarters at 844-846 Market St.

Cincinnati.

Messrs. Bloom & Phillips are in the east arranging with the manufacturers for their Spring stock.

B. F. Wolf, a Cincinnati jeweler, was married to Miss Vance, of Martinsville, O., at the Palace Hotel, last week, by Rabbi Wise.

The factory of Neuhaus, Trounstine & Co. will partially close down this week for repairs and general cleaning up. Next year the firm will make a specialty of solid silver punch bowls.

Joseph Noterman & Co. have so many orders for repair and alteration that they have put on an extra force. Every man at the bench has over 50 orders on his table. The firm say they never had such active business in their history.

Mr. Dorst, of Dorst & Co., says they have been working at nights, and on not only orders for alterations, but orders for diamond and gem mounted goods, while the repair work seems increasing instead of decreasing.

One of the latest fads which promises to be profitable to jewelers is the wearing of a breastpin in the back of the hair, clasping the locks. Sunbursts and circlets in enameled and jeweled patterns are the most prevailing. Occasionally a bar brooch is seen, but the round ones seem to be the most popular.

O. E. Bell is home with grip and the office force also is much affected. Nearly every office and store in town have some of the force off duty owing to the epidemic of grip which is raging here. Jos. Noterman and Mr. Lindenberg both have recovered from an attack and are in the harness again.

The Pettibone Mfg. Co. have made one of the finest swords ever turned out by this house, for the people of Chattanooga, Tenn., who will present it to Gen. H. V. Boynton, of Cincinnati, because he was the prime mover of getting the Chickamauga park on the site of the great battle at that place. The sword cost $1,000 and is made of pure metal. The grip is modeled with the statue of Minerva, incrusted with diamonds and other precious stones. Her arms are outstretched, holding the draping folds of the flag which falls at her feet, the whole forming the guard. The 13 stars are diamonds, the stripes are enamel. A view of Chattanooga and the Moccasin Bend is in bas-relief on an oval shield. The blade is of the finest Toledo steel, inlaid with pure gold in elaborate military designs. The foot mount bears the word "Gazette," to indicate the general's newspaper.

Detroit.

THE HOLIDAY TRADE.

A proprietor of a big down town jewelry store last week told THE CIRCULAR correspondent that during December in 1892 the firm did a business of $80,000, the crack-a-jack season, and that it has not fallen below $50,000 during a month of December since then. Figures for 1898 are not yet available, but he says that the trade will not fall below $70,000, showing a substantial business. The feature this year was the demand for gold jewelry, which by all odds leads all other departments. Another important feature is that for the eight months ending Dec. 31 the business has been steady each month, in contra-distinction to previous years. As one merchant put it, "Good times are not coming; they are already here." Reports from Grand Rapids, the second city in Michigan, show that the jewelers did the biggest business since 1892. The J. C. Herkner Jewelry Co. say: "More high grade goods and not so many cheaper kinds were purchased this year."

A. W. Kludt, of Lenox, Mich., and John Baker, of Brighton, Mich., purchased goods here last week.

August Marwede, Alpena, Mich., writes his wholesale dealer in Detroit that his Christmas trade for 1898 was a record breaker.

Alfred H. Kent, jeweler, Mount Clemens, Mich., last week began suit against the city for $1,000 damages for injuries alleged to have been received by falling on a defective sidewalk.

Harry Shettleworth, for many years bookkeeper at the E. Deimel Co.'s store, has severed his connection with the firm. It is rumored that a new wholesale house is on the tapis in Detroit.

W. B. Murray East Tawas, Mich., announces that he has closed out his jewelry business there and will shortly start a new store at Minneapolis, Minn.

H. W. Steere, of Arnold & Steere, Providence, R. I., was in Detroit during the holidays looking after the trade at his retail store, 68 Woodward Ave. He has returned after a satisfactory business.

E. H. Pudrith, Michigan representative of Scribner & Loehr, Cleveland, is in town. His headquarters are at No. 6 Peninsular bank building. C. Weston Cook, representing E. G. Webster & Son, has headquarters in the same place.

Members of Union Lodge, F. & A. M., who have returned from the war, were last week presented with handsome medals, designed and engraved by Smith, Sturgeon & Co. The recipients were George A. Crawford, Harry Starkey and C. Henry Von Essen. The other medals designed for absent members in camp have been forwarded to them.

A colored man last week stole $53 worth of rings, chains, charms, etc., from the store of Herman Lando, 21 Fort St. E. The fellow was seen and chase given, but he escaped. A good description was furnished the police.

W. W. Van Horn has been appointed administrator of the estate of the late A. L. Hatfield, Three Rivers, Mich., who died, leaving no family, and the stock in the jewelry and music store is being sold under the State laws governing such cases.

There were no traveling salesmen in Detroit last week, which is the usual thing at this time of the year. None are expected until a week from now. Stocks are low and dealers are taking inventories and finding out the extent of the holiday trade.

That a more prosperous condition in mercantile circles exists is shown by the record of chattel mortgages in the County Clerk's office. The aggregate on stocks for 1898 shows a decrease of $168,213 from 1897, and $1,394,355 from 1896. The aggregates for the year in all lines are: Groceries, $140,032; saloons, $20,466; drugs, $13,176; millinery, $10,547; boots and shoes, $24,020; jewelry, $7,546; bicycles, $17,952; hardware, $8,381; decorators, $26,912; furniture, $8,600; clothing, $19,065; hotels, $11,262; coal and wood, $22,756; electrical, $28,704. It will be observed that jewelry failures here during 1898 were few.

Kansas City.

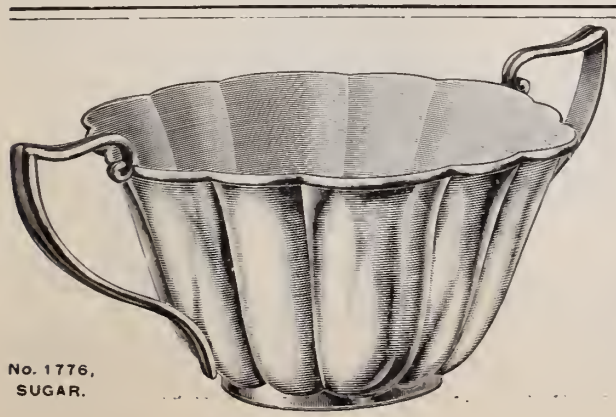
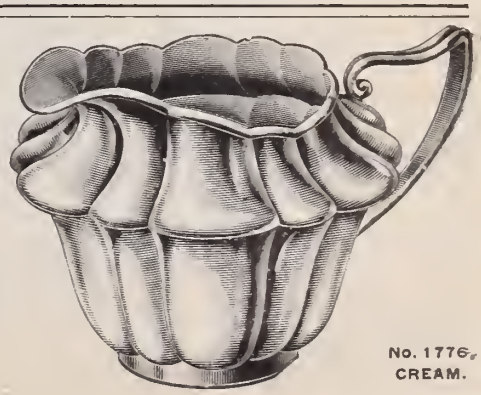
THE HOLIDAY TRADE.

Taking it as a whole, the holiday trade this year was the largest for several years past, although the last of the season did

THE PLANCHAMP & BECKER CO.
Watch Case Repairers and Engravers.
GOLD AND SILVER PLATERS,
63 & 65 EAST WASHINGTON ST.,
TOP FLOOR .... CHICAGO.

Chicago Gold Pen Repairer.
GOLD PENS.

Send me your work. Repairs of all kinds.
S. N. JENKINS, 103 State St., Chicago, Ill.

Sterling Silver Table Ware.
TOWLE MFG. CO.
NEWBURYPORT, MASS.
CHICAGO.

No. 1776, SUGAR.

No. 1776, CREAM.

not hold up with the way it started out. The falling off of the last week was in all probability due to the extremely bad weather. The majority of the sales were of a much more expensive character than last year, diamonds and cut glass being most in demand. It was a noticeable fact this year that almost every person knew just exactly what he or she wanted, and usually did no shopping around.

Joseph Redmond, a traveler for a Chicago jeweler, was robbed of his grip in St. Joseph last week. The grip contained $200 worth of watches and chains.

Dick Maupin, a member of a colored organization touring the country and giving minstrel shows, and who is wanted in Michigan for robbing a jewelry store, sent a box by express to his mother in this city for a Christmas present. The police were on the look out for it, and on securing it found enough jewelry to stock a small jewelry store.

L. P. Wolfsohn, proprietor of the Kansas City Watch Repair Co., has been acting very strangely of late and his wife has been obliged to have his sanity inquired into. Last week he issued over 200 invitations to his silver wedding and sent them broadcast over the city. When some of the people arrived for the ceremony his wife was surprised and had to explain the case. Not satisfied with that, he again issued another 1000 invitations and employed messengers to carry them around the city. It has also been learned that Mr. Wolfsohn has given away a large amount of jewelry to the boys in the street and other people.

Indianapolis.

THE HOLIDAY TRADE.

The holiday trade for 1898 handsomely fulfilled the prophesies made early in the Fall. The volume of business was far greater than that of last year, and the grade of goods sold much higher. Silas Baldwin, of Baldwin, Miller & Co., expressed himself as very well satisfied. Carl Walk, of J. C. Walk & Son, reported holiday trade in all lines very good, while the diamond business was the largest in the history of the house. J. C. Sipe found his diamond business beyond his greatest expectations. F. M. Herron had no complaints to make, as his holiday trade was thoroughly satisfactory. H. A. Comstock's trade was largely in advance of last December. In short, Indianapolis jewelers all, even the smaller dealers, had a most satisfactory season.

There is a new jewelry store at Greenwood, Ind., run by Clifford Stanton.

Horace A. Comstock left Dec. 27 for a hunting trip, to rest after the holiday rush.

W. J. Bretz, Rockport, Ind., has placed J. C. Setzman in charge of his new store at Huntingburg, Ind.

Traveling men who reached Indianapolis during the last days of December were: F. H. Carpenter, R. F. Simmons & Co.; H. E. Cobb, Daggett & Clap; F. C. Somes, S. O. Bigney & Co.; H. C. Bliss, Bliss Bros.

St. Louis.

John Wilkinson, of the Wilkinson Jewelry Co., Dallas, Tex., is in the city.

L. J. Weiler, of the clock department of the L. Bauman Jewelry Co., has gone to San Antonio, Tex., for the benefit of his health.

Goodman King told THE CIRCULAR correspondent that the massive clock that will adorn the cupola of the new Mermod & Jaccard building would be placed in position on Dec. 31, 1898.

At the annual meeting of the Merchants' League Club, the most prominent Republican club of the south and west, held last week, Louis P. Aloe, of the A. S. Aloe Co., was nominated for president without opposition.

Word received here on the 29th ult. states that Parnham Bros., San Antonio, Tex., assigned on that date to J. A. Howell. One of the firm was here last Fall, so it is stated, and ordered many goods, but the various stores turned the orders down, as far as can be ascertained.

Traveling men were exceedingly scarce here last week. Henry Freund, of Henry Freund & Bro., spent Christmas in this city, and helped his friends out with memorandum packages. Sid. Goldsmith, of A. Goldsmith & Son, was also here and let his presence be known in the same way.

Minneapolis and St. Paul.

THE HOLIDAY TRADE.

Holiday trade in the Twin Cities, with jobbers as well as the retailers, was very saticfactory and was better than last years' trade. The demand was mostly for high grade goods, watches and jewelry leading. Jobbers commenced taking inventory right after New Year's, and the result of the year's business will undoubtedly come up to calculations.

G. Hallauer, Minneapolis, has gone to Chicago to visit friends for a short period.

John Rentz, of Rentz Bros., Minneapolis, has gone to Rockford, Ill., on a week's visit.

Fred. Banfield, Fairchild, Wis., was in Minneapolis during the holidays, visiting friends.

E. B. Woodward is temporarily assisting A. E. Hall, Minneapolis, in his silver ware department.

WM. OSCAR CORNELL. FREDERICK W. ANDREWS. FRANK H. ANDREWS.

CORNELL & ANDREWS,

ASSAYERS,

GOLD AND SILVER REFINERS,

SWEEP SMELTERS.

FINE METALS, JEWELERS' AND PHOTOGRAPHERS' CHEMICALS.

13 and 15 Calender Street,

P. O. BOX 476. PROVIDENCE, R. I. TELEPHONE 455.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated And Decorated Watches

IN 15 DIFFERENT SIZES. INTERCHANGEABLE PARTS.

NEW YORK OFFICE, 68 NASSAU ST. ALFRED G. STEIN, Representative.

Canada and the Provinces.

THE HOLIDAY TRADE.

A very noticeable feature of the Christmas jewelry trade is the growth of the mail order system. An unusually large quantity of jewelry packages has passed through the post office during the season. A post office official said to an interviewer that the mail business in jewelry had been exceedingly heavy, one Toronto firm sending 100 boxes of jewelry a day through the mails for about two weeks, and other establishments despatching parcels ranging from 50 per day downwards. The mail order system has for some time been one of the most successful methods employed by the departmental stores for extending their business and the specialty dealers are learning to meet them on their own ground.

J. A. Graham, formerly of Tweed, has opened a jewelry store in Newburgh.

C. A. Humber & Son, Goderich, are conducting a branch jewelry store at Seaforth.

D. W. Young, watchmaker, Deseronto, has given up his business owing to ill health.

F. C. Schofield, jeweler, Parkdale, Ont., has sold out his business to Henry Ing, formerly of Hamilton.

Out-of-town buyers in Toronto were scarce during the holiday week as usual, but among those visiting Toronto were: R. A. Douglas, Barrie; J. W. Phillips, Caledonia; W. H. Willson, Georgetown; Mrs. Blinkley, of Klein & Blinkley, Hamilton, and W. H. Cross, Sutton.

Thomas McKillop, a convicted thief, was arraigned at the Police Court, Toronto, on the 30th, on a charge of stealing 19 gold watches from the store of Ambrose Kent & Sons, worth from $20 to $30 each. He entered the store when it was crowded with Christmas shoppers and hid a case containing the watches under his coat. Two of the watches were found in his possession—the others have not yet been recovered. He was remanded until next Wednesday.

Boston.

President Ezra C. Fitch, of the American Waltham Watch Co., is in Chicago on a brief business trip.

E. A. Bigelow, resident representative of the Courvoisier-Wilcox Mfg. Co., has been in New York on business the past week.

C. Irving Burbank, jeweler, Gloucester, Mass., has assigned to Henry W. Patterson, of the Boston firm of Smith, Patterson & Co.

The manufacturing department of the Bangor Electric Clock Co. will shortly remove from this city to Bangor, Me., where a new factory is under construction for the concern.

A. D. Ralph, formerly of Northeast Harbor, Me., has given up business in that place and accepted a position with Kattelle Bros., this city.

James S. Blake, of Kattell & Blake, has been elected Oriental guide of Aleppo Temple, Boston's famous temple of the Mystic Shriners, the largest one in America.

The Deerfield Mfg. Co. have been incorporated under the laws of Massachusetts to carry on the business of manufacturing jewelry. The authorized capital is $10,000, paid in, and the incorporators are E. A. Roussel, president; A. Smith, treasurer, and N. Newman. Their office will be in Boston, according to the certificate of incorporation, but none of the three gentlemen named is at present identified with the Boston jewelry trade.

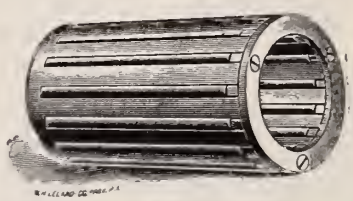
Robert Connor, with a number of aliases, who was captured in a pawnshop while trying to dispose of some samples of silk, a few days ago, has been identified as the thief who broke a glass in the window of the store of A. Aronson, Jr., corner of Washington and Oak Sts., and stole a tray of diamonds and other jewelry, valued at nearly $500. Mr. Aronson offered a reward of $50 for the arrest of the offender. Connor admitted his guilt at headquarters.

M. & G.
M. & G.

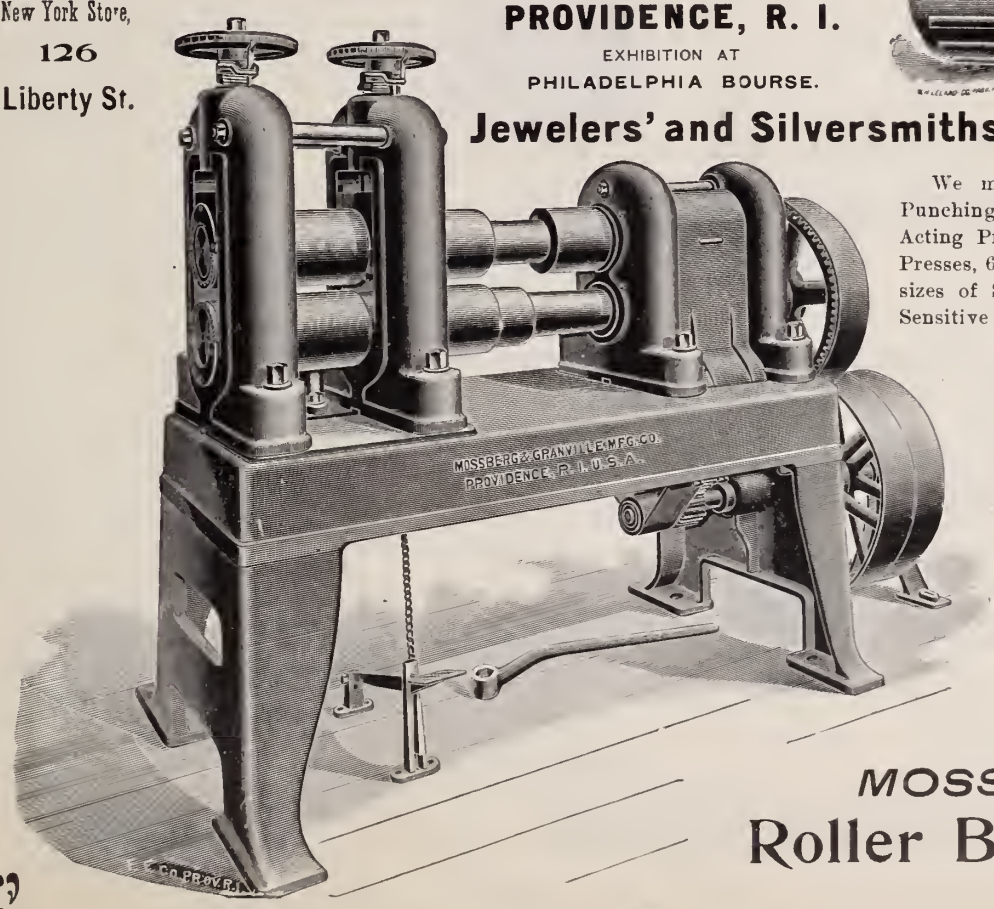
Mossberg & Granville Mfg. Co.,

New York Store,
126
Liberty St.

PROVIDENCE, R. I.
EXHIBITION AT
PHILADELPHIA BOURSE.



Jewelers' and Silversmiths' Machinery.



We manufacture 20 sizes of Punching Presses, 8 sizes of Double Acting Presses, 16 sizes of Drop Presses, 6 sizes of Foot Presses, 4 sizes of Screw Presses, 3 sizes of Sensitive Drills, 20 sizes of Rolling Mills, 7 sizes of Wire Drawing Machines, 3 sizes of Rotary Slitting Machines, Roller Bearing Hangers, Small Milling Machines.

ONE OF OUR
SPECIALTIES
ROLLING MILLS
FITTED WITH THE
MOSSBERG
Roller Bearings.

M. & G.
M. & G.

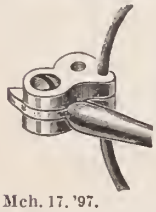
Our patented End Piece is absolutely perfect. Prevents temples becoming loose even after years of wearing.



To change lens, remove one screw, which does not disturb temple.



Pat Mch. 17, '97.



Can remove temple without disturbing lens.

Pat. Mch. 17, '97.

It is Simple, Strong, Neat, Compact, and contains the latest mechanical ideas.

Jobbers, Retailers and Consumers all say the Providence Optical Co.'s Gold Filled Frames

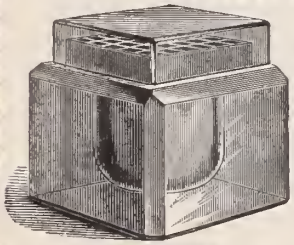
Wear Well.

COMPLETE LINE. NEW STYLES.
MANY IMPROVEMENTS.

Providence Optical Co.,

7 Beverly St., PROVIDENCE, R. I.

NEW YORK:
9 MAIDEN LANE, GILL BUILDING.



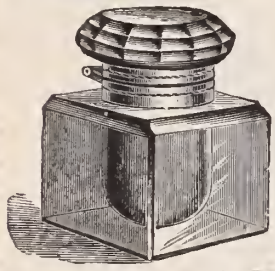
A. A. WEEKS,

11 GOLD ST., NEW YORK,

Manufacturer and Importer of

CUT AND PRESSED

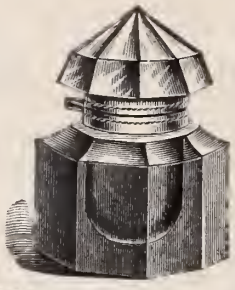
INK STANDS



For Mounting Purposes.

We carry in stock a large assortment ready for

Immediate Delivery.



F. W. GESSWEIN COMPANY,

WILLIAM DIXON, President. 39 John Street, New York

Headquarters for all

Tools and Supplies for Metal Workers

Call the attention of the trade to *worthless imitations* of their . . . .

CHEMICALLY PREPARED CHARCOAL BLOCKS.

Our Charcoal Blocks have gained the favor of every practical man, and the fact that they are copied in sizes as well as general appearance, proves the unquestioned superiority of ours over all others.

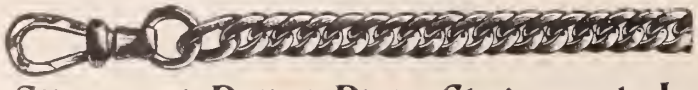
TO PROTECT THE TRADE, EVERY BLOCK OF OUR COAL WILL BE STAMPED . . .



TRADE MARK.
Registered.

WM. SMITH & CO., GILL BLDG., 9-13 MAIDEN LANE, N.Y
61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED 1854.



MANUFACTURERS OF

Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

Trade Gossip.

A. H. Bliss & Co., North Attleboro, Mass., are adding a number of new designs to their extensive assortment of chains for 1899. The firm's Fall business was very brisk and satisfactory, and they have reason to expect even a greater portion of prosperity during the coming year.

E. A. Lehmann & Co., manufacturing jewelers, 20 Maiden Lane, New York, have presented to their patrons, with the compliments of the season, a neat litle memorandum book containing a mass of handy data and useful information. The booklet is of vest pocket size and is bound in leatherette.

The new sample lines of S. & B. Lederer, Providence, R. I., have been ready at their New York office, 11 John St., for the past week. The firm are showing many new and attractive designs in link buttons, studs, lockets, etc., as well as an entire line of new chain bracelets comprising some striking patterns.

The Jewelers' Co., Cincinnati, O., were so busy the past week that they worked their force up to 2 o'clock in the morning a number of nights, and are now working every night late. Mr. Hendricks says the outlook is favorable for a continuance of good trade. They never sold so many diamonds and never had such large orders.

Bracelets and bangles having now been revived, the jewelry trade should remember that Wm. H. Ball & Co., 14 John St., New York, are headquarters for such articles. This firm have made bracelets since 1841, and during this time they have won the highest attainable reputation as manufacturers in this line. Their product is extensive and practically limitless in variety of design.

Rodenburg & Dunn, 195 Eddy St., Providence, R. I., although a new concern, have already a gratifying amount of success to report; in fact, to quote the words of Mr. Dunn to a CIRCULAR representative, "they are head over heels in business." The firm show a very attractive line of goods, and there is no reason why 1899 should not prove an excellent year to them.

J. A. Wright & Co., Keene, N. H., manufacturers of the celebrated "Silver Cream" polish, have opened an office at 3 Maiden Lane, New York. They have been fortunate in securing the services of T. A. Williams, who is well known among the trade, to represent them. J. A. Wright & Co. have a record of 25 years in the polish business exclusively, and their polish is universally acknowledged to be without equal. The firm will make a special effort to interest manufacturers and large jobbers.

R. F. Simmons & Co., Attleboro, Mass., makers of the well known "Old Standard Simmons' Chains," who, as previously stated in these columns, have experienced an unusually satisfactory Fall season, are now busily engaged preparing new lines for 1899. Those who are familiar with R. F. Simmons & Co.'s standing in the trade need not be assured that the new productions will be fully up to the standard of excellence of the concern's previous efforts. Among their new lines are lorgnette chains, fitted with the popular coral slides. These chains are shown in great variety.

OPTICAL DEPARTMENT.

Note.—From this week till further notice this department will be run every week.

Encyclopedia-Dictionary and Reference Handbook of the Ophthalmic Sciences.

Copyrighted 1898, by The Jewelers' Circular Pub. Co.

By R. H. Knowles, M.D.

[*Commenced in issue of July 6, 1898.—Continued from page 30, Dec. 28, 1898.*]

Part XV.

Cataract (*cat'-ar-act*). [Greek, *kata* = down + *raktes* = to fall.] A state or condition of the eyes in which there is an opacity of the crystalline lens, due to changes in structure and composition of that body itself. The capsule of the crystalline lens may be thicker than normal. These changes begin at certain points in the center, and also in the periphery. As age advances the center of the crystalline lens, which is harder than the outside, takes on a decided yellow appearance. The outside of the lens will then reflect more light, in consequence of which the crystalline lens in the aged can be seen giving out a grayish tint. This is sometimes taken for a cataract. Cataract is divided into two kinds—soft and hard. A soft cataract is found in the crystalline lens of a person under thirty-five years of age. A hard cataract occurs in people over thirty-five years, due to progressive hardness of the crystalline lens and the non-nourishment of the same. Cataract may be partial or complete. There are three varieties of partial cataract:

Partial cataract, { 1. Anterior Polar. 2. Lamillar. 3. Posterior Polar.

1. Anterior polar cataract is a small, well defined white speck near the center of the pupil, and near the anterior pole of the crystalline lens, and because of the location of this opacity the eye will turn either inward or outward, producing convergent or divergent strabismus, so that the light may enter the eye from one side, and by this means a clearer image will result. In looking directly at this form of opacity of the crystalline lens by means of the ophthalmoscope it has the appearance of a fly speck deposited upon the anterior pole of the capsule of the crystalline lens. In looking at the same opacity from the temporal side of the face it has the form of a pyramid; hence the term pyramidal cataract is sometimes employed. Anterior polar or pyramidal cataract is due to a deposit of lymph upon the anterior pole of the capsule of the lens from an old iritic adhesion. This variety of cataract is stationary. Perhaps with the addition of pigment in and around this opacity it never develops further and gives but little trouble. 2. Lamillar cataract is that variety of soft cataract in which there is an opacity in the superficial layers of the crystalline lens. This is due to the layers of the lens breaking down. This form occurs in children who give a history of having convulsions during their infancy. 3. Posterior polar cataract begins at the posterior surface of the crystalline lens. The color is usually a yellow or dark brown, and generally is a symptom of a disease of the vitreous humour following choroidal inflammation. In retinitis, choroiditis and high degrees of myopia caused by second sight, which in turn is due to an inflammation of the capsule of the crystalline lens, the lens becomes swollen in consequence of this inflammation, and the patient gives evidence of progressive myopia, so that he is finally enabled to read without lenses if he has been employing the same for presbyopia. The appearance of this form of cataract is like that of jelly, more or less dense with ill-defined outlines. In the hard varieties of cataract it was supposed at one time that the crystalline lens became smaller in the aged, but as a matter of fact the crystalline lens increases in size as long as it remains transparent, but in opacities of the crystalline lens it grows smaller and shrunken. Opacities of the crystalline lens never occur throughout the lens substance at once, but gradually spread until the whole lens substance is involved, when it is spoken of as ripe or complete; during this progress it is spoken of as unripe or incomplete. Sometimes it is associated with a disease such as diabetes, when it is called diabetic cataract. In the disease of glaucoma the eye gives out a grayish green reflex. This is especially apparent when the pupil is dilated, and then a name is given to this condition, viz.: green cataract. Whenever the lens substance becomes broken down the fluid element which results appears milky, and the name given to the state is then lacteal, milky or fluid cataract. An overripe or overmature cataract becomes shrunken with the nucleus floating in the center of the crystalline lens, and then the cataract is known as Morgagnian cataract. Whenever the crystalline lens becomes pigmented, taking on the color of black or dark brown, it is then called black cataract. Secondary cataract is spoken of by some authorities (Nettleship) as an opacity of the crystalline lens, due to an inflammation of either the retina, choroid coat or of the ciliary body, but others again look upon this term as applied to an opacity of the capsule of the crystalline lens after the crystalline lens itself has been removed for the purpose of operating for cataract of the lens. This is also called after-cataract or recurrent capsular cataract. The two varieties of senile or complete cataract are the following:

Complete Cataract { 1. Nuclear. 2. Cortical

1. Nuclear cataract This form of opacity of the crystalline lens begins in the center of that body, which is more dense, and as the opacity advances it gradually radiates from this common center, growing thinner and less dense as it advances to the border. The nucleus may not be really opaque, but presents the appearance of what is sometimes called the pea-soup haze. This variety of cataract is found in old people, hard from senility, and occasionally has the color of dark brown or yellow. During the daytime the pupil becomes smaller and objects will become less distinct, as this form of cataract occupies a central position, and nyctalopia is thereby established; during the later hours of the day the pupil becomes larger, and then the surrounding objects become clear and distinct. 2. Cortical cataract is that form of hard or senile cataract in which the opacity begins in the periphery of the crystalline lens and gradually spreads towards the center, which it sooner or later involves. This variety presents well defined streaks or patches, triangular in form, which point toward the center of the crystalline lens. These streaks or striæ appear like cracks in the lens and all point centrally. This is due to the peculiar structural arrangement of the crystalline lens itself. In cortical cataract in the incipient stages, the patient will see quite well during the daytime, when the pupil is small, but during the evening hours, when the pupil becomes larger so as to permit of more light to enter the eyes, the opacity at the borders will not allow this extra light to enter the eyes, and so a condition is established called hemeralopia. Nuclear and cortical cataract are usually due to senility. Diabetes may produce similar changes in patients who are under the thirty-fifth year. It is not known why changes occur in the crystalline lens from diabetes, but that it does is a well-known fact, and when an opacity takes place in the crystalline lens coincident with diabetes, an operation for its removal never terminates with favorable results. Radiant heat in glass blowers will also produce one of the forms of cataract. It will take but a few months' time for the cataract to form, but in senility several years will pass by before the cataract will become ripened. In nuclear or cortical cataract due to senility the opacity will look more uniform and whiter than it does when caused by a disease or from radiant heat. A suggestion is offered for the treatment of senile cataract, the nuclear variety especially. The pupil may be kept partially dilated by a ⅛ grain solution of atropine, a drop of which is placed in the eyes three times weekly; the patient will see better, as the light by this means is allowed to enter the eyes, and the objects become clear and distinct. London smoke plano-glasses of a number two or number three tint, with the view of dilating the pupil, will answer the purpose very well. With the exception of these few suggestions in the way of treatment nothing can be done for nuclear cataract or for cortical cataract but by the operation of extraction with the view of removing the entire opaque crystalline lens.

(*To be Continued.*)

The Optical Institute of Canada report a successful year's business for 1898, when between 40 and 50 students graduated as opticians. Their classes will be resumed on Jan. 10.

News Gleanings.

John Brett has opened his new store in Millington, Mich.

Hans Guido, Denver, Col., has sold real estate valued at $4,000.

The S. Beck Jewelry Co., Dallas, Tex., have been sued for $195.

Matthews & Lancey, Bradford, Pa., have sold out to King & Eisele, Buffalo, N. Y.

Samuel Hall, Hampton, Ia., has gone to New Orleans, La., on a business mission.

Nic. Rustad has just opened a completely new stock of jewelry in Inkster, N. Dak.

The Manhattan Silver Plate Co., Lyons, N. Y., have shut down to take their annual inventory.

N. C. Adlon has been conducting an auction sale of his stock of jewelry in Oskaloosa, Ia.

H. E. Stoutenberg, Athens, Pa., reports to his creditors that he is unable to meet his obligations.

W. H. Munger, now located at Birch Tree, Mo., will locate in Cabool, Mo., in the near future.

O. M. Campbell is selling out his stock of jewelry in Petaluma, Cal., and will discontinue the business.

Henry Cantara, formerly of Spencer, Mass., has opened a new store in North Grosvernordale, Conn.

Miss Lou R. Chapman, of Kerrville, Tex., was recently married to R. E. Parnham, jeweler, Boerne, Tex.

W. H. Watkins has given a bill of sale on his watch and jewelry repair business in Afton, Ind. Ter., for $312.

J. H. Fuoss, Caldwell, Tex., has sold out to A. G. Jenkins. Mr. Fuoss will leave shortly for Missouri, where he will make his future home.

The grocery and jewelry firm of Frederick & Bollinger, Waterloo, Ia., have assigned for the benefit of creditors. Their liabilities are $1,648.85.

Krulewich Bros., dealers in jewelry, etc., in Waco, Tex., have dissolved partnership, and D. H. Krulewich will continue the business in the old location.

John F. Haeni, long in the jewelry business in Aurora, Ill., writes from Los Angeles, Cal., that he has opened a jewelry store in that city at 228 W. 2d St.

P. J. McNulty, well known to buyers of American turquoise as the manager of the American turquoise mine near Santa Fé, New Mexico, was married in that city last week to Miss Emma Hawley.

W. A. Greiner, jeweler, Muncy, Pa., has been on the sick list. It was thought at first that he had appendicitis, but he is not afflicted with this disease. He is again at his place in the store.

W. F. Day & Co., Millersburgh, Pa., who have been in business for about one and one-half years, report having had a large holiday trade. Their selection of holiday goods met with great favor from their patrons.

Charles G. Willson, Reading, Pa., has received an order from Major George G. Groff, a member of General Miles' staff, now at Ponce, Porto Rico, for one of the badges which he has made up for the "Society of Porto Rico."

The building in which is Newcomer's jewelry store, Ligonier, Pa., narrowly escaped destruction by fire last Wednesday night. The incipient blaze was discovered just as the store was being closed and extinguished before damage resulted.

George A. Drew, jeweler, Lewiston, Me., received a beautiful cane as a Christmas present from H. A. Osgood, who is spending the Winter in Florida. It is of imitation bamboo and has a figure of an alligator carved on the head.

A slight fire occurred a few nights ago in Blau Brothers' jewelry store, 205 Springfield Ave., Newark, N. J. Careless use of matches caused the blaze, which was extinguished before the firemen arrived. The damage was small.

A small fire was discovered a few days ago in that portion of the basement of the Kirkwood Hotel building, Des Moines, Ia., under the S. Joseph jewelry store. The fire was extinguished by a chemical engine before any damage was done.

Application is made by publication in a Waycross, Ga., paper for a charter for the Waycross Jewelry Co. The capital stock is $10,000, with the privilage of increasing to $25,000. The petitioners are Claud I. Allen and J. E. Morgan, both of Ware county.

Sunday morning, Dec. 25, about 2:15 o'clock, a fire occurred in the basement of Buchanan Bros.' jewelry store, Petersburg, Va., that might have proved very serious but for the prompt and efficient work of the fire department. A slight explosion in the basement, from what cause is not known, followed by a dense volume of smoke, led to the discovery.

C. C. Coats' store, 15 Main St., Bradford, Pa., was broken into a few days ago from the rear and robbed presumably by the same gang that have given the police so much trouble in the past year by daring and frequent robberies. The burglars did not get away with any valuable plunder, as the only articles remaining out of the safe were small quantities of a cheap grade of jewelry and a number of old watches.

Timely discovery and prompt action averted a serious boiler explosion and probable fire in a four story brick block on Merrimac St., Haverhill, Mass. The discovery was made by Harry Havener, who runs a jewelry store on the ground floor of the building. When discovered the boiler was at a red heat, with no water in it, and the steam pipes were also heated to an intense pitch, the packing about the pipes having been burned off.

A few days ago a woman from Cornwall, Ont., entered John E. Bell's jewelry store, Ogdensburgh, Pa., and asked the privilege of exchanging some old silver ware for some that was new. Among the silver spoons in her possession were two table spoons bearing the imprint of "J. Bell, Ogdensburgh, N. Y." The J. Bell who had sold the spoons was the uncle of the present J. E. Bell, who is now proprietor of the store. The former J. Bell ran the Bell jewelry store between the years 1815 and 1830.

Connecticut.

Jeweler Capewell, Winsted, has leased his extra vacant store to a milliner.

C. F. Hughes, optician, Norwalk, will leave town on the first of February and will locate for a time in Newark, N. J.

Samuel Dodd, C. P. Bradley, R. W. Miles and Dwight P. Wilcox, all of Meriden, presented clerk J. W. Peacock, of the Hoffman House, New York, with a sterling tea service for a Christmas present.

Thomas H. Bowen, Thompsonville, has sold his business to John D. Thomas, of Whitford, Pa. Mr. Bowen will return to his old home in Bridgeton, N. J., where he still has an interest in a jewelry business, carried on by his brother, V. E. Bowen.

The death occurred last week in Allegan, Mich., of Hon. Elam Atwater Fenn, who in early life for several years worked with the pioneer clockmakers of Connecticut. In later life he was interested in various manufacturing enterprises in the west.

At the New Haven Clock Co.'s salesrooms it was said that the gold novelties they produced last Fall have met with the largest sales of anything the company have heretofore put on the market.

A. WALLACH & CO.,
Manufacturers of
Gold and Silver Purses, Solid Link Lock Bracelets, Ribbon Fob Chains and Antique Seals.
39 Maiden Lane,
L. Rosenberger. M. Rosenberger. New York.
Established 1848.

H. M. RICH & CO.,
Jewelry - Auctioneers,
21 School Street,
BOSTON, MASS.

W. C. A. WESTPHAL,
WATCHMAKER,
41 Maiden Lane, NEW YORK.
Established 1892. Telephone, 3634 Cortlandt.
Estimates, Repairing, Adjusting of Chronometers, all Complicated Watches and Fine Time Pieces.
DEMAGNETIZING.
Watches made Non-Magnetic.
Fine Wheel and Pinion Cutting.

J. COMRIE,
AUCTIONEER,
22 John St., N. Y.
SPECIAL SALESMAN OF WATCHES, DIAMONDS, BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.
WRITE FOR PARTICULARS.

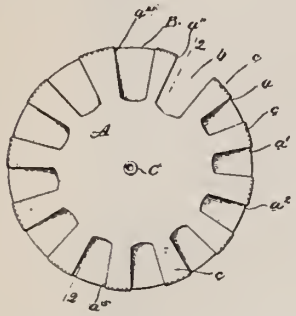
Established 1879.
LOUIS W. HRABA,
29 East 19th St., New York.
Manufacturer of
Fine Leather Goods
Exclusively for the Jewelry Trade.

The Latest Patents.

ISSUE OF DECEMBER 20, 1898.

[Inadvertently omitted from last week's record.]

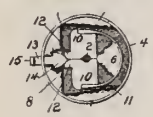
616,151. THIMBLE-GAGE. JOHN F. SIMONS, Philadelphia, Pa., assignor to himself, Frederic M. Simons, Swarthmore, Pa., Edward S. Simons, Orange, N. J., and Thomas Maddock, Philadelphia, Pa. Filed Nov. 16, 1897. Serial No. 658,673. (No model.)



A thimble-gage consisting of a piece of suitable material provided with a series of recesses or notches of different sizes corresponding with the internal dimensions of a series of thimbles, and a notched guard-piece connected with the gage piece and extending over and closing the gage-notches thereof, but movable with reference thereto to bring its notch into register with and open any one of said notches.

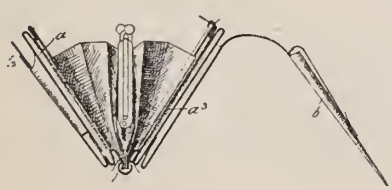
ISSUE OF DECEMBER 27, 1898.

616,461. SEPARABLE BUTTON. FREDERICK K. GOFF, Providence, R. I., assignor to Oren C. Devereux & Co., same place. Filed Mar. 22, 1898. Serial No. 674,740. (No model.)



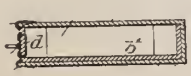
A separable button having a shoe containing a disk having a raised portion of triangular form, with rounded apex and base, for the purposes described, and a raised portion 8 having a guideway for a push-bar, catch plates, having lips 12, the spring for holding the plates in contact, and the push-bar 13, having the arrow shaped head 14, seated in the guideway in the raised portions 8.

616,492. POCKET-BOOK. ANTON REZNICEK, Jersey City, N. J., assignor to himself, and Max Meyenberg and Sophie Erdmann, Hoboken, N. J. Filed Sept. 19, 1898. Serial No. 691,302. (No model.)



A pocket-book or similar article having a frame, and a lower clamp-bar arranged between the shanks of the frame and embracing the lower edges of the pocket-book.

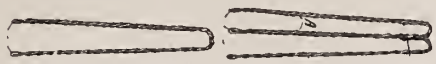
616,625. BOX. EDWARD A. MARSH, Newton, Mass., and FREDERICK LEACH, New York,



N. Y., assignors to the American Waltham Watch Co., Waltham, Mass. Filed April 14, 1898. Serial No. 677,571. (No model.)

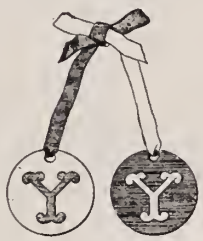
A box comprising a casing having top and bottom walls, and a tray adapted to slide in said casing, said tray having a clamp attached thereto to prevent the edges of the said top and bottom walls from separating.

616,680. HAIR-PIN. CHARLES A. MELDRUM, Detroit, Mich. Filed Aug. 8, 1898. Serial No. 688,035. (No model.)



A hair-pin formed of a single piece of wire having the extremities thereof bent back upon the body of the wire and twisted, forming twisted prongs, the extremities of the wire being brought back and fastened adjacent to the head of the pin.

DESIGN **29,863.** BADGE. HARRY P. STONE, New York, N. Y., assignor of one-half to Charles



O. Sterling, Washington, D. C. Filed Feb. 2, 1898. Serial No. 668,893. Term of patent 3½ years.

DESIGN **29,864.** BADGE OR SIMILAR ARTICLE. WILLIAM HEEREN, Pittsburgh, Pa.



Filed Aug. 1, 1898. Serial No. 687,378. Term of patent 7 years.

DESIGN **29,866.** SPOON. ISABELLA BEECHER



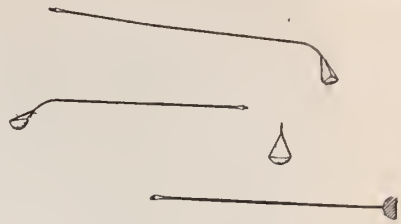
HOOKER, Hartford, Conn. Filed Jan. 30, 1897. Serial No. 621,366. Term of patent 7 years.

DESIGN **29,867.** EYEGLASS-CASE. HARRY E.



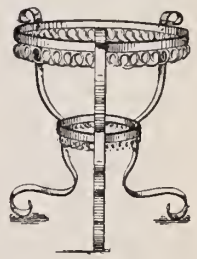
GUYER, Philadelphia, Pa. Filed Dec. 5, 1898. Serial No. 698,380. Term of patent 14 years.

DESIGN **29,868.** SPECTACLE OR EYEGLASS TEMPLE. SIEGFRIED G. MARSHUTZ, Los



Angeles, Cal. Filed Nov. 3, 1898. Serial No. 695,404. Term of patent 14 years.

DESIGN **29,879.** STAND FOR CHAFING DISHES. LOUIS WOJIDKOW, New York, N. Y.



Filed Oct. 20, 1897. Serial No. 655,853. Term of patent 3½ years.

TRADE-MARK **32,306.** KALEIDOSCOPES. GEORGE WALE, Troy, N. Y. Filed Nov. 29, 1898.



Essential feature.—The word "SYMMETROSCOPE." Used since March 10, 1898.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring December 27, 1898.

251,363. CLOCK MOVEMENT. ARTHUR E. HOTCHKISS, Cheshire, Conn.

251,368. ADJUSTING PENDULUM. JOHN F. LASH, Hamilton, Ontario, Canada, assignor to W. Nicholas Miller.

251,379. CLOCK ESCAPEMENT. CHRISTIAN REINHARDT, New Haven, Conn.

251,399. WATCH CASE CENTER AND PENDANT. EDWIN H. ARMS and ROBERT J. QUIGLEY, Toronto, Ontario, Canada.

251,409. ORNAMENTING AND PROTECTING METAL ARTICLES. EDWIN R. CAHOONE, CHARLES E. CAHOONE, and GEORGE WALKER, Newark, N. J., said Walker and Charles E. Cahoone, assignors to said Edwin R. Cahoone.

251,502. CUFF HOLDER. FOREE BAIN, Cincinnati, O.

251,519. COMBINED TELEPHONE AND ELECTRIC CLOCK SYSTEM. CHARLES E. BUELL, New Haven, Conn.

251,532. CLOCK MOVEMENT. WILLIAM EDSON DOOLITTLE, West Haven, Conn.

251,648. PENDULUM GUARD. HENRY SLUSHER, Indianapolis, Ind.

251,662. CALIPERS. GEORGE B. WEBB, Thomaston, Conn.

Jacob Glickauf represents the firm of S. Glickauf & Co. in "Egyptian" territory, including Illinois, Indiana, Kentucky, and Missouri. Ed Fry, as usual, attends to the north and Henry Klaas to the western territory.

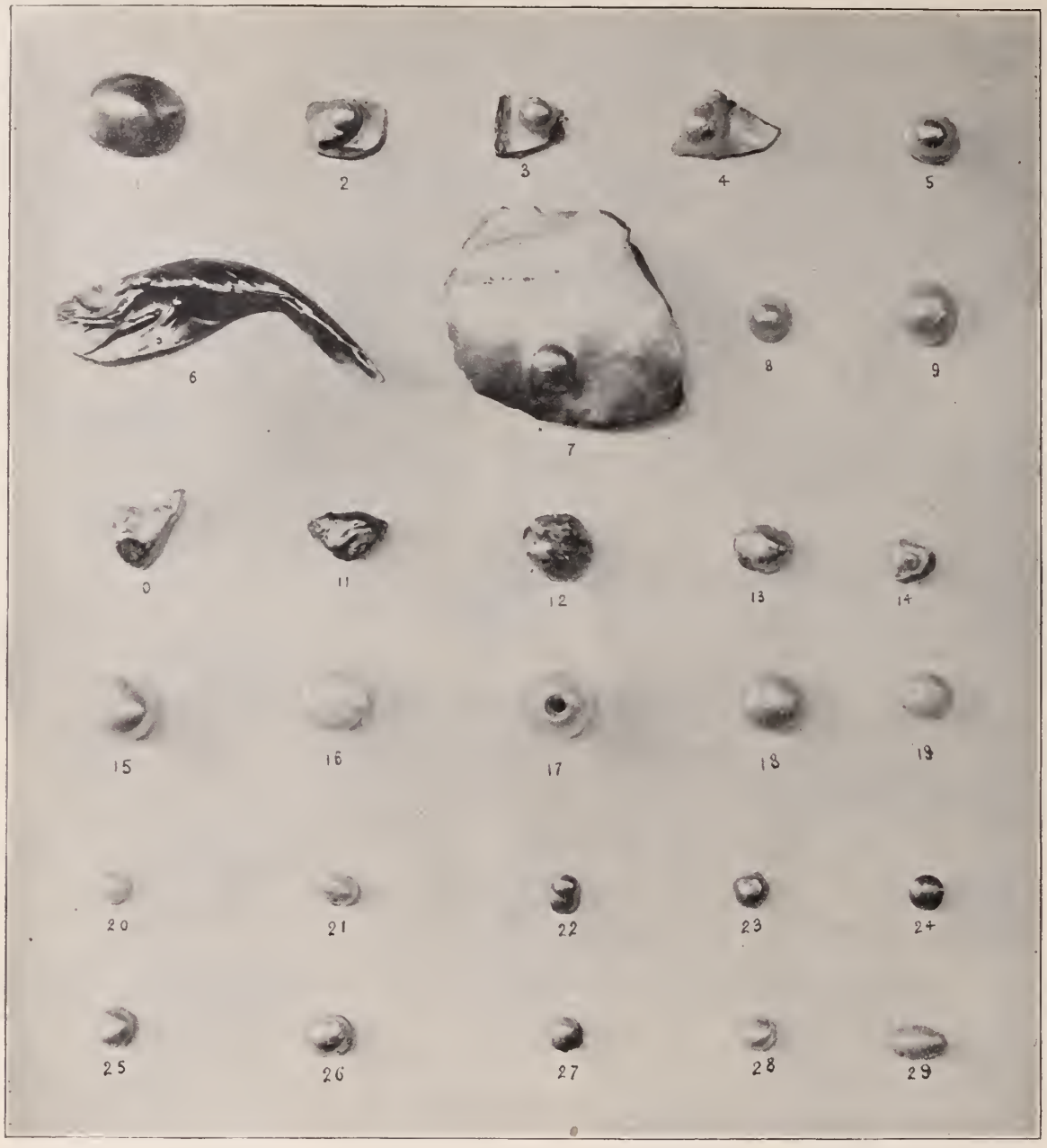


Plate XI. ENCYSTED PEARLS AND PEARLS WITH MARKED INTERIORS.

No. 1. Pearly lump from shell of Unio.

Nos. 2-5, 7-9, 13. Encysted or ingrown pearls, Plate XI showing them from the inner side, Plate XII from the outer side, the pearls sometimes appearing from the exterior, through the shell (2, 3, 4), at other times not at all (7)

No. 6. Small crayfish completely encysted. Plate XI, inner side, showing details of the animal; Plate XII, other side, faintly.

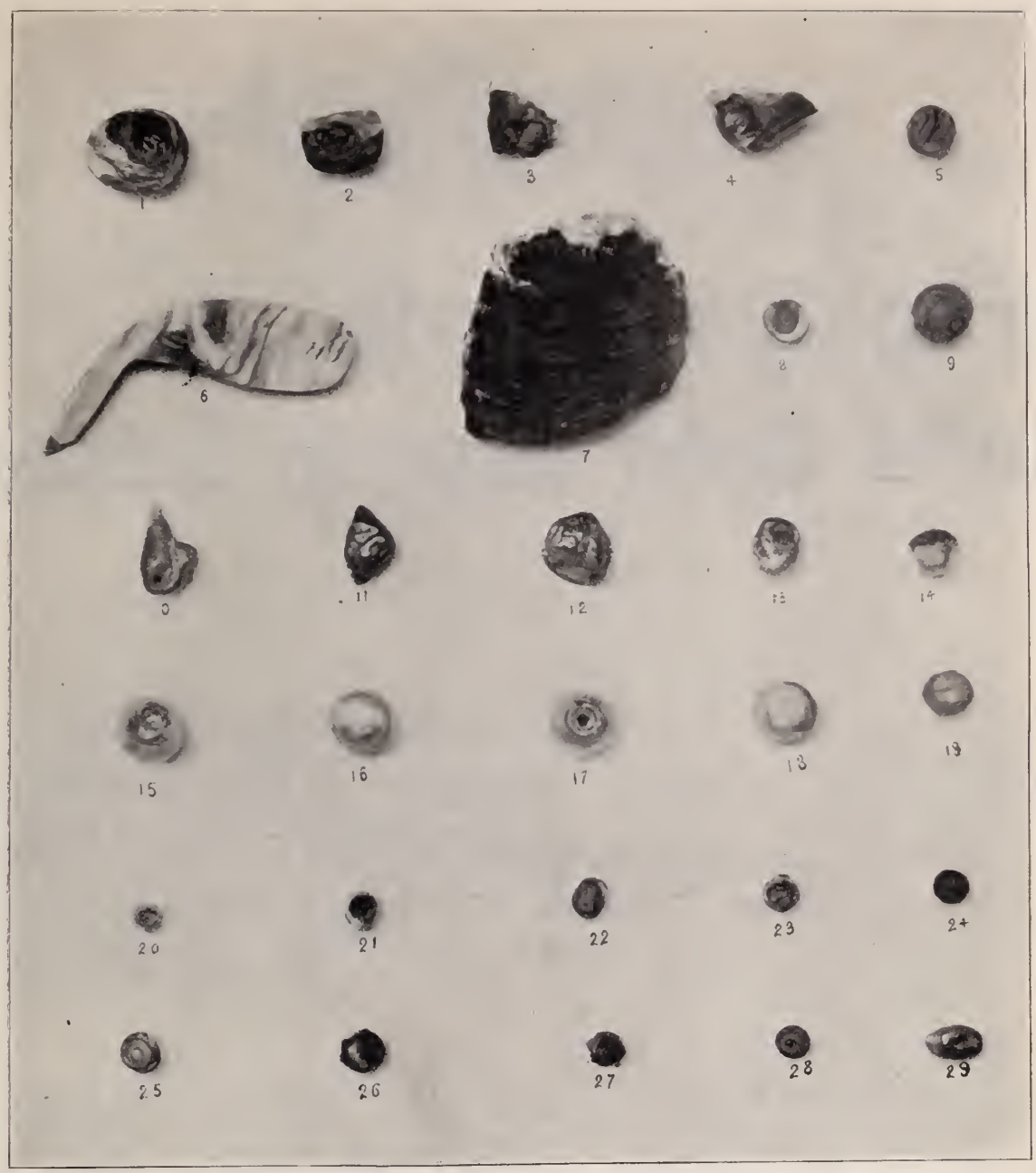
Nos. 10-12 14-16, 18 21, 23-29. Pearls formed over some foreign matter differing in color from the nacre Plate XI, shows the upper or most perfectly coated side; Plate XII the reverse, occasionally showing the structure of the inner growth

No. 17. Hollow bead-like pearl, from which the nucleus has entirely disappeared—perhaps some insect or bit of vegetable matter that has decayed, or piece of clay that has disentegrated and washed out. It can now be blown through like a whistle. Plate XII shows the concentric layers very well.

No. 22 Double or notched pearl, the result of the joining and intergrowth of two pearls.

Protection to the Rodgers Name on Cutlery.

EARLY in the present year, it came to the knowledge of Joseph Rodgers & Sons, Ltd., of Sheffield, that a firm in Solingen were exporting cutlery marked Rogger, Sheffield, principally to South America, and after considerable trouble Messrs. Rodgers succeeded in tracing the manufacturers of it in Carl Hermann Wundes, and his son; Walter Wundes, both of whom trade in Solingen. At the preliminary hearing before the examining magistrate or Judge, at Elberfeld, Carl Wundes practically confessed to the falsification. He also admitted that he knew of the firm of Joseph Rodgers & Sons, but he did not take it to be an actionable offense to mark "Rogger," as there was no such firm in existence, to his knowledge. He stated that the reason he put "Sheffield" on the cutlery was because in Solingen it was a regular custom to put English marks upon goods manufactured in that town. He knew that the purchasers might be deceived, owing to the marks, into thinking that they were of English manufacture. The Royal Public Prosecutor at Elberfeld, who had taken the prosecution in hand, called for the opinion of the Commercial Court, of Chamber of Commerce, at Solingen, and the experts' evidence was certainly very detrimental to the defendants, and they were of opinion that they had transgressed the law. The defendants



SAME AS PRECEDING PLATE, BUT SHOWING EXTERIOR SIDES.

These plates are reproduced from "The Fresh-Water Pearls and Pearl Fisheries of the United States," by George F. Kunz, by special arrangement with the U. S. Commission of Fish and Fisheries.

were charged under three counts in the Criminal Court of the Royal Provincial Court at Elberfeld:

1. Of, having infringed the work mark "Rodgers," registered by the limited company.

2. That they had, in any case, infringed the name of the firm, apart from the circumstance that this name was a registered trade-mark, and

3. That they had struck the name of the place of origin, "Sheffield," contrary to the law.

On the first count the defendants were successful in establishing their ignorance of "Rodgers" as a mark, although they admitted that Joseph Rodgers & Sons and their old mark were well known. Several witnesses expressed the opinion that every apprentice must know of it.

On the second count the defendants were also successful, on the proof of a distinction in the sound and spelling of the word from a foreign point of view, "Rogger" from "Rodger," and they asked for an acquittal, but the Criminal Court gave a conviction on the ground that there was no firm or family in Sheffield bearing that name, and, therefore, in accordance with the provisions of the law, it must be assumed that in order to evade the law, the similar sounding but in reality non-existing word "Rogger" had been used by the defendants in order to give intending purchasers of cutlery the erroneous idea that they were buying knives from the highly esteemed firm of Joseph Rodgers & Sons, of Sheffield.

On the third count, viz., the use of the word "Sheffield," the defendants were fully convicted, notwithstanding several ingenious pleas raised by them.

As they had not been previously convicted, they were fined 150 marks each (about $35) and costs, and they were ordered to publish the judgment at their own expense in a Solingen paper.



Brooklyn Eagle Solid Gold Watch Cases.

WARRANTED U.S. ASSAY.

B.W.C.CO.

TRADE-MARK.

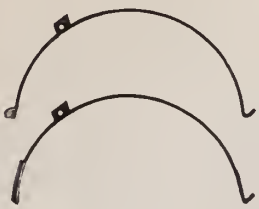
The "Brooklyn Eagle" Cases are made throughout of one quality gold and **are guaranteed to assay 8 karat.** The gold value is greater than that of any other case of the same price.

Case No. 870540, which has been so extensively advertised, as having assayed $8\frac{16}{100}$ karats fine, was one of our well-known Eagle Cases described above.

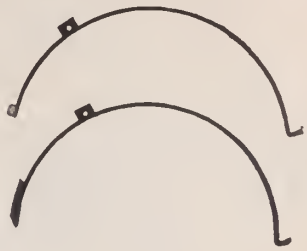
JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING, NEW YORK.


0 Size

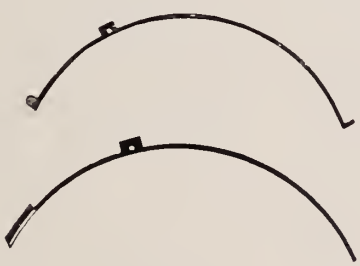
DO YOU KNOW

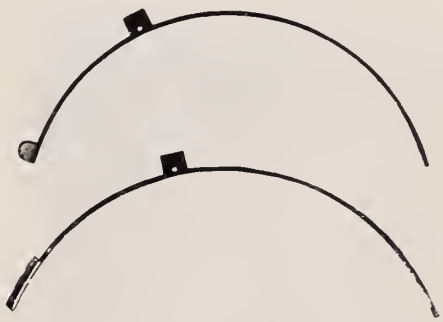

6 Size.

THAT the illustrations on this page represent the exact thickness of springs now used in all gold cases of the sizes specified, known as Brooklyn cases and bearing the trade mark

B.W.C.CO.
WARRANTED
→14K←
U.S. ASSAY.

IT IS A FACT and represents true progress, as these Patent springs are not only the **LIGHTEST AND THINNEST** Watch Case Springs used in Gold cases of any make, but they are also the most durable. When you buy 14k. cases in O, 6, 12 or 16 size, remember that the B. W. C. Co. cases have less base metal than any other brand of Gold cases, whether hand made or machine made; and the weight of a B. W. C. Co. 14k. case represents a greater proportion of 14k. gold than does the weight of any other case.


12 Size.


16 Size.

We will send, on request, a sample of these springs to any retail jeweler, free of charge.

JOSEPH FAHYS & CO.,

FAHYS BUILDING, NEW YORK.

...IMPORTS...

Spring Stock for 1899.

All the latest designs and patterns from European markets, many of them controlled by us.

Clocks and Clock Sets, Traveling Clocks, Gilt and Enamel Regulators, Onyx and Marble Clocks and Sets.

Bronzes, Limoges Enamels, **Vases,** Sèvres Ware, Miniatures on Copper, Silver and Ivory; Crystal Ball Watches in great variety.

Sample lines are now arriving and will be on exhibition January 20.

HALL CLOCK CASES—OUR OWN MAKE AND DESIGNS.

Harris & Harrington, **32-34 Vesey Street, NEW YORK.**

Sole Agents to the Trade in the United States for **J. J. ELLIOTT & CO., London,** Celebrated Chime Clocks.

PAIRPOINT MFG. CO.

46 Murray St. (First Flight), New York.



NEW SAMPLES.

Fine Cut Glassware, Fine Decorated Lamps, Fine Decorated Jewel Boxes, Toilet Articles, Etc.

Owning and operating the celebrated

Mount Washington Glass Co.,

NEW BEDFORD, MASS.

Dealers are cautioned against handling Cut Glass bearing our Bull's Eye designs covered by Patents Nos. 28,178 and 28,179, unless the same are labeled

PATENTED JAN. 18, 1898.

THE WORLD IS WIDE

Factories:
Hartford, Conn.
Norwich, Conn.
Wallingford, Conn.
Taunton, Mass.

BUT in all the wide, wide world, with its great achievements in the manufacturing line, there is as yet no make of ***Silver Plated Ware*** that can rightly lay claim to having reached the height of perfection attained in the

ROGERS ANCHOR BRAND
SILVER PLATED WARE.
MADE ONLY BY US.

WM. ROGERS MFG. CO.,

Salesrooms and Main Offices: Hartford, Conn.

New York Office: 149 Church Street.

Philadelphia Office: 506 Commerce Street.

The American Ophthalmic Institute

of New York City.

A Practical School for Opticians.

Write for Prospectus and terms for both the Regular and Correspondence Courses.

"Eye Defects," bound in Muslin, 96 pages, 131 Illustrations, **$1.00**

OFFICE HOURS: 9-12 A. M. 1-5.30 P. M.

R. H. KNOWLES, M.D.,
Surgeon in Charge.

Professional Parlors for Patients and Pupils,
Room 5. 177 Broadway, New York.

"TRADE-MARKS

of the Jewelry and Kindred Trades,"

with a Supplement just issued, contains

Over 2,250 Marks

comprising every mark in the trade. Handsomely Bound in Cloth. Artistically Printed, Systematically arranged and Indexed.

Book and Supplement - $3.00

THE JEWELERS' CIRCULAR PUB. CO.,
11 John St., cor. Broadway, N. Y



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

BRIGHT PROSPECTS FOR 1899.

THE year opens with prospects for the best business in art pottery, china and fancy goods that importers have enjoyed for five years. The importing houses unanimously agree that at no time since 1893 have the conditions for an excellent Spring trade appeared so favorable as at present, and for this reason the various firms are endeavoring to get their import samples ready for inspection at the earliest possible moment.

*

DWENGER'S IMPORT SAMPLES.

C. L. DWENGER is now at work on his import samples of French and Carlsbad china. The lines now shown at his warerooms, 35 Park Place, New York, are principally the cheaper grades and jobbing lines. The china which he imports for jewelers will be ready for inspection in about 10 days.

*

LAZARUS ROSENFELD & LEHMANN'S LINES.

LAZARUS, ROSENFELD & Lehmann, 60 Murray St., New York, promise to show this year a larger assortment of the finer grades of pottery and art goods than they have ever before carried. Their import lines will be on display by Jan. 15.

*

THE IMPORT SAMPLES IN J. POUYAT WARE.

THE import samples of the French china of the Société la Céramique, J. Pouyat, will be shown at the concern's New York office, 50 W. Broadway, New York, during the coming week. The novelties which they carry especially for jewelers will form a prominent feature of the display, the line being larger and richer than any previously shown by this house.

*

LIMOGES AND CARLSBAD CHINA A SPECIALTY.

CHAS. AHRENFELDT & SON, 52 Murray St., New York, will during the coming year make a specialty of their own Limoges and Carlsbad china. The import samples of these lines are expected to be ready for the inspection by jewelers about the 20th of this month.

THE RAMBLER.

Monster Cut Glass Bowl for the President.

A FEW days ago President McKinley laid aside the pressing cares of State long enough to receive a very handsome and unique present in the shape of a monster cut glass punch bowl, weighing 75 pounds. The bowl was presented to the President by J. D. Robinson, secretary of the Libbey Glass Co., Toledo, O. Although a dyed-in-the-wool Democrat, Mr. Robinson is a strong admirer of Mr. McKinley and a stanch supporter of his present national policy. To demonstrate his good will and personal admiration for the President, Mr. Robinson determined to make him a present which would be a unique and lasting memento from his native State. The production and presentation of the monster bowl was the result of this decision.

The production of this huge bowl required the entire and united efforts of two expert glass cutters for about four weeks. It is made in two pieces—base and bowl—and is most appropriately cut in the new pattern of the "Stars and Stripes." The idea of this patriotic cutting is worked out in a peculiarly happy manner from designs of Mr. Marratt, an able cut glass designer. On the bowl are six shields, composed of 13 stars forming the top, while the stripes make up the remainder of the national emblem. These are separated by other stars. The same design is carried out in the base, on which are four shields, with the accompanying stars. The bowl is perfect as regards color of metal, beauty of design and exquisiteness of cut.

The Duty on Paintings on China and Porcelain.

WASHINGTON, D. C., Dec. 22.—Assistant Secretary of the Treasury W. B. Howell has written the following communication in reference to the duty on paintings on china and porcelain, which is of considerable interest in the art goods trade:

TREASURY DEPARTMENT, Dec. 21, 1898.

SIR: The United States attorney for the southern district of New York reports, under date of the 10th instant, that the case of Bour & Bouillen v. The United States (suit 2272) was decided in the United States Circuit Court for that district in favor of the Government, the Court affirming the decision of your Board in the case.

The merchandise in suit consisted of square or oblong pieces of china or porcelain, upon which were portraits or pictures painted by artists with chemical colors and afterwards fired in a kiln. Duty was assessed at the rate of 35 per cent. ad valorem under paragraph 85 of the act of August 28, 1894, under the enumeration "china, porcelain, parian, hisque, earthen, stone, and crockery ware, including plaques, etc." The importers protested, claiming the merchandise to he free of duty under paragraph 575 of the same act as "paintings in oil or water colors."

The decision of the Court is as follows:

The articles in question are flat, rectangular porcelain panels, decorated by means of paints, composed of powders mixed in oil or water, and known as mineral colors, as distinguished from oil and water colors. The decoration of those articles is then completed hy a process of firing. The evidence is very strong that the articles are commercially known as plaques; hut in view of the finding of the Board of General Appraisers, as I understand that finding, that it is not satisfactorily shown that they are commercially known as plaques, I do not feel disposed to disturh that finding. The utmost, however, that can he claimed on hehalf of the importers is that it has not been shown that these articles are commercially known as plaques. We are then brought to the question as to what they are in fact and how they are known and designated in common speech. The testimony of the appellant himself and of his witnesses, and the ordinary understanding of people, as the Court understands it, fortified hy the dictionary definition, all seem to show that these articles are plaques in common speech. Webster says a plaque is "any flat, thin piece of metal, or clay, or ivory, or similar material, used for ornament, or for painting pictures on, * * * and hung upon the wall," or words to that effect. Inasmuch, therefore, as there is a conflict of testimony as to commercial designation, and as the whole evidence tends to show that these articles are, and are ordinarily known as, plaques, they are specifically provided for under paragraph 85 of the act of 1894, and were properly classified for duty at 35 per cent. ad valorem as "plaques, painted or otherwise decorated in any manner," and are not free under paragraph 575 of said act as "paintings in oil or water colors * * * not otherwise specifically provided for, * * * and not made wholly or in part of stenciling or other mechanical process." The decision of the Board of Appraisers is, therefore, affirmed.

Respectfully yours,

W. B. HOWELL,
Assistant Secretary.

(2902i.)

President of the Board of General Appraisers,
New York, N. Y.

Commercial Law Points.

In order to set aside conveyances as fraudulent to subsequent creditors it must be shown that a fraudulent intent actually existed at the time of making the conveyance.

When one of two innocent persons must suffer from the fraud of another the loss must fall on him by whose imprudence such other person was enabled to commit the fraud.

When a landlord at the time of leaving premises agrees to make certain repairs and fails to do so he will be liable for injuries resulting from his neglect to make such repairs.

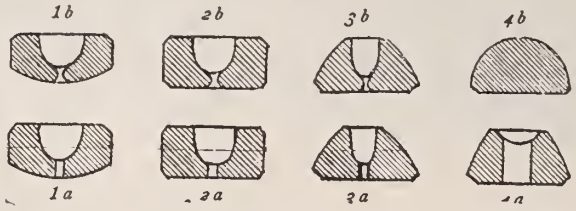
Where, under the contract, payment is to be made on delivery of the goods, if payment is not made on delivery the seller may at once reclaim the goods, since the delivery was conditional.

The Making and Use of Pierced Stones.

BY M. G. SCHAFROTH.

THE stones which serve for pivot holes in our watches are made of rubies, sapphires, chrysolites, garnets or coral. The most precious and the best of these stones, the ruby, comes from India and Siam. The Indian ruby may be recognized by its clear red color, while the Siamese ruby is darker and less transparent. It is also more brittle than the Indian ruby. The sapphire is most often white or blue. It has the same hardness as the ruby, but is more brittle than the Siamese ruby. It also comes from India, but is also found in Africa, Brazil and France, and in general, like all gems of lesser value, such as garnets, chrysolites and coral, from all countries which yield precious stones. In Switzerland garnets are found in Mount Gothard.

The working of these stones comprises six principal operations, namely: The sawing of the big stones (sapphires and garnets), grinding, preparation, piercing, sizing the holes, and finishing. Mechanical force is used to some extent for five of these operations, but exclusively only for piercing. The working of the stones requires the assistance of the diamond. As the sapphires and garnets are only found in shapeless masses, they are sawn by means of thin wheels of copper armed on the edge with diamond dust, and they are then ground to the desired thickness with diamond dust on plates of copper. As a preliminary, however, some of the projecting parts are first taken off with a small file specially sharpened for the purpose. This is called the preparation. The piercing is done with a fine wire fed with diamond dust and oil. In piercing, from eight to 12 stones may be worked at once, but for all the other operations they are always taken singly. For the two principal operations, which consist in getting the hole of the right size and the finishing, hand work is essential. To exactly adjust the size of the hole it is first worked at with steel wires and diamond powder, then with brass or copper wires armed with still finer diamond dust, mixed with oil. When the hole has been got to the size denoted by the proper number, it is polished with a fine wooden point. The finisher then makes the stone very round and of the desired shape (see the figure) by means of a piece of black diamond mounted in a handle. He makes the oiling hollow and polishes it perfectly with a piece of wood or horn, or very fine diamond dust in the finest olive oil. The flat surfaces are polished with a piece of tin or horn, or more generally on a stone, several hundreds of the precious stones being gummed on to a piece of lineoleum for the purpose. The angle between the surfaces and the hole is then removed by means of a copper or ivory point. The holes must be of the same length and width, and the finisher has always to make use of a very powerful magnifying glass.



Special care is needed for the stone which supplies the bearing of the balance wheel. As the pivot enters from within, that is to say through the oiling hole, the latter must be large and well rounded at its lower part (*1a* and *1b*, or Fig. 1). To reduce the friction of the pivot to a minimum, use is often made, especially in good compensating watches, of olive shaped holes (*1b*). The making of these costs a little more, but the extra expense is well repaid by the greater accuracy attained. Stones for cylinder escapements are flat on both sides, Fig. 2. For anchor escapements a raised shape, as shown in Fig. 3, is more suitable. For cylinder watches four holes are jeweled in the escapement, but for anchor escapements six, namely, for the first kind two balance wheel bearings, *1a* and *1b*, and two glass shaped pinion bearings *2a* and *2b* and for the others two balance wheel bearings, three glass shaped bearings and one concave, either *3a* or *3b*. The intermediate stones for the rest of the movement have always larger holes, but the form remains the same. The holes for center wheels, Fig. 4, are only used in expensive watches. The covering stone or counter pivot is placed below and above the balance wheel to prevent lateral slip. It must always be perfectly polished, especially on its flat surface. For counter pivots rubies and garnets are used, and often glass.

If a watch were to be a realization of perpetual motion, it would have to have perfect pivot holes, and this is an unattainable condition. Long and rough holes, such as are too often seen, are useless, as the friction is too considerable and the pivots wear out rapidly and exact time keeping is impossible. The softer kinds of stones, such as garnet, chrysolite, and coral, can only be employed for large watches, and should be strong and very carefully prepared. In all machines it is the axle bearings which receive the most care. Why should this not be the case with the smallest of all machines, and the one which has the greatest demands made upon its appearance and its performance?—*Journal Suisse d'Horlogerie.*

A Hearty Welcome!

Hundreds of Jewelers the entire country over are gladly accepting our introduction offer of

Silver Cream



This is it: Send us $9 for half a gross of half-pint bottles (only 12½c. per bottle), and we'll make you a present of a gross of sample bottles, with your name on the labels. These samples are just like the bigger bottles, with nickel screw cap and handsome lithographed label. We will also send you a nickel display stand for displaying the polish on the counter, suitable advertising matter, and a handsome little mat which advertises Silver Cream, and is very convenient to lay articles of jewelry upon, protecting the glass of your show case.

SILVER CREAM is just the right polish. It saves silverware because it cleans it without friction. Its simple application produces a lustre and restores silver to its natural brilliancy. No muscular exertion is required.

If you are skeptical we will submit sample.

J. A. WRIGHT & CO., KEENE, N. H.,

PROPRIETORS OF THE RED STAR CLEANING POWDER.

NEW YORK OFFICE, 3 MAIDEN LANE.



ALWAYS RELIABLE.

WORLD RENOWNED.

...The... "Best" There Is.

WM. F. NYE,

New Bedford, - Mass.

JACOT & SON, IMPORTERS,

STELLA AND IDEAL MUSIC BOXES.

39 UNION SQUARE, - N. Y.



$24 GROSS. $24 GROSS. $48 GROSS.

LOOKS LIKE GOLD, SOUNDS LIKE GOLD, WEARS LIKE GOLD.
And will Stand a Gold Acid Test.

WM. LOEB & CO., Providence, R. I.
MAKERS OF W. L. & CO. RINGS

ESTABLISHED, 1876.

E. J. GREGORY

JEWELER'S AUCTIONEER

JEWELERS BUILDING.
ROOM, 63 — BOSTON, MASS.

WOOD & HUGHES,

STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.,
FINE QUADRUPLE PLATED WARE.
No. 24 JOHN STREET, - NEW YORK.
206 Kearney Street, San Francisco, Cal.
HASKELL & MUEGGE, Agents.

C. RECH & SON,

...Makers of...

Fine Gold Chains,

40 Crawford St., NEWARK, N. J.

AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case; THEY Protect from all Ordinary Magnetic Influences.

Perfect in Action. Convenient in Use.



Educate Your Customers by Talking up Ajax Watch Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.
FOR SALE BY JOBBERS.

MANUFACTURED BY

The Newark Watch Case Material Co.,

19 WARD STREET, NEWARK, N. J.

Agents, HENRY ZIMMERN & CO., 47 Maiden Lane, New York.

KETCHAM & McDOUGALL,

MANUFACTURERS OF

GOLD AND SILVER

THIMBLES



No. 149

ESTABLISHED 1832.

M&D

TRADE-MARK.



Pat'd Nov. 20, '94.

And the improved

Automatic Eye-Glass Reel.

SEND FOR CATALOGUE C.

37 MAIDEN LANE, NEW YORK.



V Means everything that is first quality in Watch ■ Glasses.

T They are used by more Watch and Case Makers than ■ all others.

F Their success has induced others to copy the label but not the ■ quality.

CHAS. F. WOOD & CO., DIAMONDS

1 MAIDEN LANE, NEW YORK. *NOTE CHANGE OF ADDRESS.* IMPORTERS AND CUTTERS.

Loose Diamonds AND Mounted Jewelry.

Have you an order for a pair of 5 carat Diamond Earrings?
Or an order for a $500 Brooch?
If so, write to us for a selection package.

R., L. & M. FRIEDLANDER,

Diamonds, American Watches, Jewelry,

30 Maiden Lane, New York.

Branch Office: 97 HATTON GARDEN, LONDON, ENGLAND.

We have just issued our Semi-Annual Pocket Price List of American Watches. Send for one if not received.

65 Nassau St: Cor. John. NEW YORK.
IMPORTERS AND CUTTERS OF *Diamonds*
Armstein Bros. & Co.

HALL CLOCKS.



TRAVELING CLOCKS.
GILT REGULATORS.
SWISS REGULATORS.
MANTEL CHIME CLOCKS.
BRONZES, VASES, MINIATURES.

Harris & Harrington,
32 and 34 VESEY ST., NEW YORK.
Sole Agents to the Trade for J. J. Elliott & Co., London.

DIAMONDS Importers and Cutters. *L. & M. Kahn & Co.,* 172 Broadway, Cor. Maiden Lane, N. Y. DIAMONDS

ROYAL WORCESTER PORCELAIN

New goods just arriving. If you are sold out we will send you a selection package.

Le Boutillier & Co.,
Importers and Jobbers,
18 E. 17th St.
New York.

FERD. FUCHS & BROS.
SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,
34 East 29th St., - New York.

WALTER E. HAYWARD,

SUCCESSOR TO HAYWARD & SWEET.

....MANUFACTURING JEWELER....

Silk Vests, Fobs, Buttons, Charms, etc.

ATTLEBORO, MASS. NEW YORK OFFICE, 21 Maiden Lane.

L. LELONG & BRO.,

Gold and Silver
REFINERS,
ASSAYERS and
SWEEP SMELTERS.

Southwest Corner of
HALSEY and MARSHALL STREETS,
NEWARK, N. J.

Sweepings a Specialty.

CHAS. ROSE

PERMANENT PHOTOGRAPHS ON WATCHES **$1.00**

Office and Studio, 108 Fulton St., N. Y.

S. & B. Lederer,

FACTORY, 100 STEWART ST.,
Providence, R. I.

New York Office, 11 John St.
Chicago Office, 133 Wabash Ave.

Makers of
Rolled Plate Jewelry
Collar Buttons, Chains, Lockets, Etc., Bracelets, Lorgnette Chains, Emblems.

ALBERT LORSCH. TELEPHONE CALL, 748 CORTLANDT, N. Y. ALFRED KROWER.

ALBERT LORSCH & CO.,

LORSCH BUILDING.
37 & 39 MAIDEN LANE, N. Y.

167 WEYBOSSET ST.,
PROVIDENCE, R. I.

Importers of

DIAMONDS,

MÊLÉE AND SMALL BRILLIANTS, ALL SIZES AND GRADES.
ROSE DIAMONDS, PEARLS, OPALS, RUBIES, SAPPHIRES, OLIVINES, ETC.
....IMITATION STONES, NOVELTIES....

PROV. STOCK CO.

HIGH GRADE ROLLED PLATE
Chains
BRACELETS, LORGNETTES.

10K. GOLD
Scarf Pins, Brooches, Neck Chains, Lorgnettes, Bracelets.

Q. B. Q. QUALITY BEYOND QUESTION
HIGH GRADE SEAMLESS WIRE
WARRANTED TO GIVE SATISFACTION
PROV. ST. CO.

100 Stewart St., PROV., R. I. 11 John St., N. Y. Silversmiths' Bldg., CHICAGO.

29th YEAR. LARGEST CIRCULATION OF ALL THE JEWELRY PUBLICATIONS. OLDEST OF ALL THE JEWELRY PUBLICATIONS. VOL. XXXVII.



THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW.

Corbin Building, 11 John St., Corner Broadway, New York
Copyrighted by THE JEWELERS' CIRCULAR PUB. CO.
Entered at the Post Office in N. Y. as second class matter.

VOL. XXXVII. NEW YORK, WEDNESDAY, JAN. 11, 1899. No. 24.

AMERICAN ART IN MODELING IN SILVER.

A FINE work of art was recently produced by an American sculptor, Miss Enid Yandell, of New York. This work is in the form of a tankard of unusually large size, the engravings herewith showing it in about one-fourth natural size. The subject was suggested by Goethe's poem, "The Fisher Boy and the Mermaid." When the tankard is closed the boy on the lid gazes intently and longingly at the mermaid, who is below him and half submerged in the waves. When the lid is lifted fully, the boy lowers down and kisses the sea maid, as depicted in the engraving. The boy forms the handle to the lid, and the mermaid the handle to the cup as a whole. The body of the tankard represents the sea, over which hovers a flight of gulls. In the waves are the dolphin, symbolic of good luck, and the sea horse, symbolic of fate. The two figures are very beautifully and carefully modeled, and the ensemble is most attractive and artistic from a decorative standpoint. The tankard was designed for a yachting trophy, and has been cast in a limited number, some in sterling silver and some in bronze.



TANKARD CLOSED.



TANKARD OPEN.

TANKARD DESIGNED BY MISS ENID YANDELL, SCULPTOR, AND CAST IN SILVER AND BRONZE.

New Productions for 1899

will contain many

...NOVELTIES...

conceived from ideas obtained by Mr. T. W. Lind on his recent visit to the English and French markets.

Among these new productions are many novel designs in

Galleries, Buckles, Brooches, Pins, Settings, Cuff Buttons, etc.

The Largest and Most Varied line that has ever been shown will be ready **Jan. 1, 1899.** Send a postal and representative will call.

THOS W. LIND, 67 Friendship St., Providence, R. I.



A Ring of Beauty is a Joy to the Wearer!



The Retailer should always keep .....

The "Bryant" Rings.

in stock, for they best meet the popular desire for something both good and handsome at a price that will afford him a good profit.

Our Trade Mark guarantees Quality, Style and Finish.

TRADE MARK.

They have enjoyed the favor of people of taste and refinement for nearly fifty years. Goods sent on approval to responsible parties. Don't wait for our travelers, but order direct from .....

M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.
OLDEST RING MAKERS IN AMERICA.

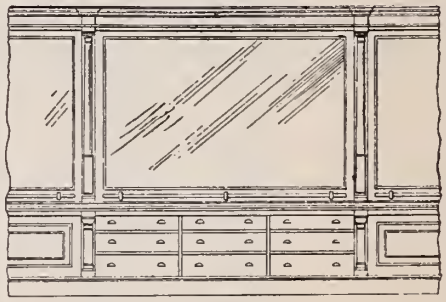
MELISHEK & PETTER,

128 Maiden Lane, New York.

MANUFACTURERS OF

WALL AND COUNTER CASES,

FOR JEWELRY, SILVERWARE, ETC.



WE make to order only, and guarantee our work to be Dust Proof and First-Class in all its details, and to have all the Latest Improvements as regards Shelf Arrangements, Electric Lights, Etc. We will cheerfully furnish Estimates and Sketches for any store free of charge.

CALL AND SEE US.

A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS, BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.

Watch This Page During 1899.

The New Year

finds us "on deck," ready to devote

New Energies

to our business, to please the better our old friends and to add

New Customers

to our list.

1898 was a year of plenty to us; for which we thank our many friends. 1899, we are justified in believing, will prove a still bigger year and we are making every preparation for a considerable increase. That we will strive, by a continuance of our earnest endeavors in the trade's interest, to perpetuate the feeling of confidence we have enjoyed in the past, need hardly be added.

L. C. REISNER & CO.,

LANCASTER, PA.

IMPORTERS, EXPORTERS, MANUFACTURERS AND JOBBERS,
WATCHMAKERS' TOOLS AND SUPPLIES.

Watch This Page During 1899.

Watch This Page During 1899.

Watch This Page During 1899.



No. 4000 Ware. THE FINEST IN THE MARKET.

The Middletown Plate Co.,

MIDDLETOWN, CONN.,

invite the attention of the trade to the finest quality of Plate on White Metal foundations in the market, also to a beautiful line of Sterling $\frac{925}{1000}$ fine.

ONE QUALITY ONLY STAMPED AS ABOVE.

NEW DESIGNS CONSTANTLY PRODUCED.

....SALESROOMS....

22 John Street, NEW YORK.

502 Masonic Temple, CHICAGO, ILL.

120 Sutter Street, SAN FRANCISCO, CAL.

THE STAMP OF PERFECTION

is borne by chains that have on their swivels the following stamps:

FIRST QUALITY.

Trade Mark



Old Reliable.
W. & S. B. ★
Seamless Wire.

This Tag goes with this Swivel.

EXTRA QUALITY, FILLED.

Trade Mark



Old Reliable
W. & S. B. ★
Globe Filled,
Seamless Wire,
Gold Soldered
Joints,
Warranted
20 years.

This Tag goes with this Swivel.

SECOND QUALITY

Trade Mark



WARRANTED
14 Kt. Plate.
Seamless Wire.

This Tag goes with this Swivel.

THE MAKERS OF THE

Old Reliable W. & S. B. ★ Chains

extend to the trade the compliments of the season and add their promise that 1899 will see an even greater increase in the merit of their lines.

W. & S. BLACKINTON, 101 SABIN STREET, PROVIDENCE, R. I. 14 MAIDEN LANE, NEW YORK.


"THE JOAN"
The Leading plated Ware Pattern ON THE Market.
MANUFACTURED BY THE LEADING SPOON MAKERS OF AMERICA
R. WALLACE & SONS MFG Co
WALLINGFORD · · · · CONN·
226 FIFTH AVE · NEW YORK·
109 WABASH AVE · CHICAGO·
120 SUTTER STREET·
SAN FRANCISCO·
63 BASINGHALL ST.
LONDON·E·C·
TRADE MARK
1835
R·WALLACE·
A1·
CAKE FORK
PIE FORK
SARDINE FORK
COFFEE SPOON

The Royal Plate at Windsor Castle.

[Reprinted from *The Pall Mall Magazine*, by special arrangement with the publishers.]

[*Commenced in issue Dec. 7, 1898.*]

PART VI

THE discoveries of Pompeii and Herculaneum caused a complete revolution in the plate designs of Europe. Everything was modeled in the classical style, and it is to this and the great school of art workers which sprang up under Louis Seize that Windsor owes most of its magnificent dinner services. Here, in the epergnes, candelabra, etc., of the great services, you will find the graceful wreaths, medallion heads, scrollwork and animal legs and supports so common with the Greek and Roman workers in bronze, and so beautifully adapted by the French furniture and metal workers, as also by our own Wedgwood, Adams, Chambers and others.



KING GEORGE IV.'S PUNCH BOWL, DESIGNED BY FLAXMAN.

George IV. made notable efforts to maintain the standard of design in plate, and employed Flaxman, Stothard and others to design, and Rundell and Bridge to manufacture shields, vases and other pieces, but without much success. Their productions are as a rule heavy and awkward looking. The great punch bowl or wine cooler, designed by Flaxman, is a stupendous example of what to avoid in plate, and certainly its ivory handled ladle of modern manufacture is a far more graceful production. This bowl, by the way, has been given the credit of being the font in which H. R. H. the Prince of Wales was christened; such is not the case; it was merely filled with mulled claret to be drunk at the christening. Some other Georgian errors in design are huge venison dishes, which each require two men to carry them, and which are warmed from beneath by curious little lamps filled with burning wax.

(*To be continued.*)

William Kempe, Sr., has sold out his jewelry department, but still continues in the dry goods line in Flatonia, Tex.

Precious Stones: London Market

HATTON GARDEN, London, Eng.,
Dec. 24, 1898.

The event of Christmas holidays casting its shadow before has, as usual, caused a diminution of business. Mounters and dealers have not, however, been without work, and the Garden has appeared pretty brisk during the week.

The report of the De Beers Consolidated Mines, Ltd., has been received by cable from Kimberley. A dividend of 20 per cent. (£1 a share) has been declared for second half of 1898. The revenue for that time, including diamonds in hand and estimating last 10 days' results, is £1,850,000, and the expenditure £772,000, thus leaving a gross profit of £1,078,000. Deductions for interest and sinking fund on debentures, etc., leave a net profit of £925,000. This is exclusive of £748,488 carried forward from June 30 balance sheet. The dividend of 20 per cent. is the seventh half-yearly one of that amount (those for year ended June 30, 1896, being made up to 20 per cent. by a bonus). The general opinion in the market is that the official advance in rough diamonds which will come into force in January has been fixed at 10 per cent.

Fine pearls are quoted at £2 a grain and upwards. There is no relief as regards the tightness of the market in the matter of supplies. R. F.

Notes from London.

The Duchess of Sutherland's Jewelry.—According to the evidence at the preliminary magisterial proceedings this week it appears that the robbery was not, as at first supposed, a carefully prepared scheme. The man Johnson, who is now committed for trial, simply seized a favorable chance and apparently had no idea at the moment of the stupendous nature of the haul he had made. Although an old convict, he appears to have badly bungled over this job, being "given away" by a woman with whom he lived. It is interesting to notice that expert witnesses were able to identify pearls and other gems set by them a considerable time ago and removed from the mountings. The prisoner had apparently very little difficulty in getting stones he had removed from their settings remounted, not only at Houndsditch—a locality by no

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES

SCIENTIFIC RUBIES | OPALS | OLIVINES

Pearl Collarettes, mounted with Diamond Bars.

The advance in price of diamonds is small compared with rise in cost of **PEARLS** and **EMERALDS.** We have the most complete and varied stock of Diamonds, Pearls and Precious Stones at **OLD PRICES.** We have reduced the price of Scientific Rubies.

JOSEPH FRANKEL'S SONS, Telephone: 3899 CORTLANDT, 68 Nassau Street, NEW YORK.

Our Packages are insured for $10,000 in transit by Express, and we prepay Express Charges.

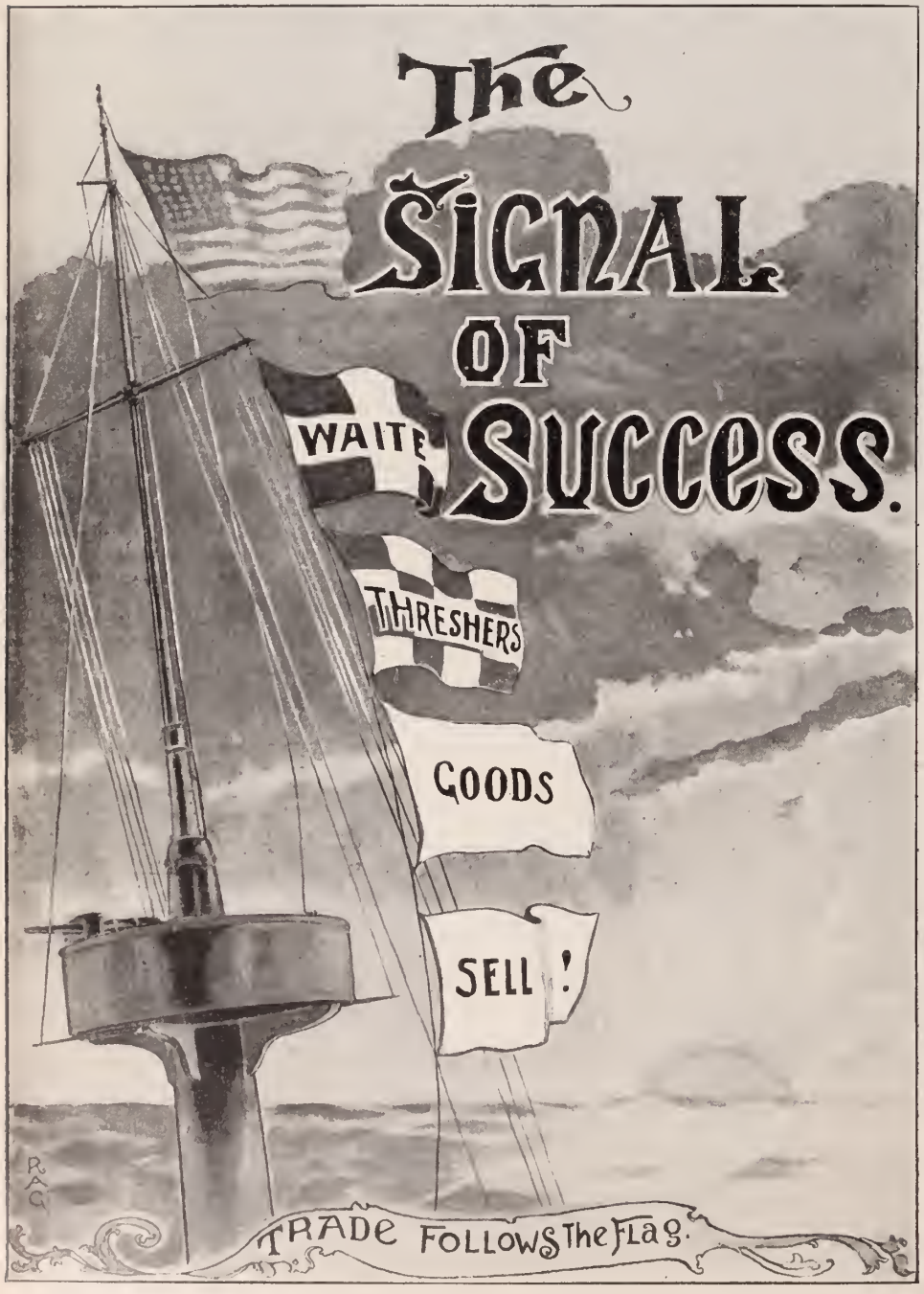
FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

means above suspicion as a market for stolen property—but by West End jewelers.

Since the details given above were published, I have interviewed a dealer who regularly attends the Sunday morning precious stone market held at Dukes' Place, Houndsditch, London. Whilst admitting that bargains in mounted and loose gems are to be met with, he repudiated the idea that the bulk of the stuff sold was "queer." Was it likely that stolen property would be offered in what was practically a public market? The rejoinder is obvious that unless some suspicion attached to the goods there was no object in disposing of them under such circumstances. Personally, I am doubtful whether anyone not considered "safe" and properly "introduced" would be able to gain admittance to the market in question. It was, however, too delicate a matter to discuss fully with an habitué!

An accident, fortunately of rare occurrence, took place a few days ago at a manufacturing jeweler's. A parcel of pearls valued at nearly £100 was thrown on the fire. The gems were of course reduced to ashes. Diamond mounters not infrequently lose stones through careless handling of workmen, but such losses as the above are very seldom heard of.

An effective design in fasteners for opera cloaks and other evening dress wraps is specially topical in these days, when the glorification of military and naval heroes is the rage. It consists of miniature swords in gold and jewels, with scabbards attached by a safety gold chain. The sword fits into the scabbard with a spring, which is released by a button or catch. Some handsome patterns are being shown by jewelers for Christmas gifts. R. F.



Charles M. McFarland Files a Petition in Insolvency.

WORCESTER, Mass., Jan. 4.—Charles M. McFarland, formerly in the jewelry business at 384 Main St., has filed a petition in bankruptcy in the United States District Court in Boston. His liabilities are $15,-167.56, and the assets are $1,172.95. All the claims are unsecured. The two items that make up the assets are watch tools, $100, and accounts due the petitioner that have not been collected, $1,072.95. His unpaid taxes due the city of Worcester for 1895, 1896 and 1897 foot up $359. Mr. McFarland has failed twice before, having first filed a voluntary petition in insolvency in the Court of Insolvency in 1890, and a second time in the same court later. Since closing his business last Winter he has been studying law. The principal creditors and the amount of their claims are:

E. P. Thompson, $5,748.97; E. W. Stone, $61.69; Charles H. Doe, $20; Bigelow & Longley, $43.20; O. S. Kendall & Co., $78.94; W. H. Lewis, $57; F. R. Hayden, $547.24; Worcester Electric Light Co., $21.80; L. W. Pennington, $75.81, all of Worcester; Bioren Bros., Newark, N. J., $97.20; William Link, Newark, N. J., $63.46; A. F. Towle & Son Co., Greenfield, $95.26; Derby Silver Co., Derby, Conn., $151.55; E. Hardy, Boston, $409.78; A. W. Winsor, Attleboro, $71.06; A. A. Roberts & Foster, Boston, $296.14; James Redmond, Springfield, $219.64; W. J. Braitsch & Co., Providence, $30.23; Barbour Silver Co., Hartford, Conn., $138.05; H. A. Kirby Co., Providence, $277.54; A. T. Sylvester & Co., Boston, $110.44; Place, Peterson & Co., Providence, $184.56; E. A. Whitney, Boston, $231.49; Hugh Simpson & Co., Albany, N. Y., $101.93; the Whiting Mfg. Co., New York, $106.54; Sandland, Capron & Co., North Attleboro, $185.77; Simpson, Hall, Miller & Co., Wallingford, Conn., $54.74; D. D. Codding & Co., North Attleboro, $71; Harris & Lawton, Boston, $478.92; N. H. White & Co., New York, $959.14; George E. Luther & Co., Providence, $31.85; William Fenton, Boston, $198.91; Globe Optical Co., Boston, $188.37; Woodman-Cook Co., Portland, Me., $579.30; Louis Kaufman & Co., New York, $147.67; Ciner & Seeleman, New York, $40; D. C. Percival & Co., Boston, $116.24, and M. Myers, Boston, $51.43.
$51.43.

Nova Scotia Soldiers as Jewelry Store Window Smashers.

HALIFAX, N. S., Jan. 4.—A daring robbery was committed about 3 o'clock New Year's morning at the jewelry store of C. G. Schultz, Barrington St. The store is directly opposite the police station. Two privates of the Leinster regiment broke in the large plate glass window with bricks, which they had tied in their woolen jerseys. Fortunately, Mr. Schultz is in the habit of removing most of his valuables from the window at closing time and locking them in his safe, and therefore the "swag" secured by the thieves was not heavy.

Two shaving mugs, a couple of souvenir spoons, three necktie pins, a smelling salts bottle and a few other small articles, worth in all about $30, were taken. The plate glass was completely ruined. It was valued at $100. The plate glass windows in the jewelry stores on Barrington St. seem to be an especial mark for the soldiers. Several red coats have already served sentences in penitentiary for the same thing and these last two will probably do the same.

Very Much Ado About a Package Containing a Diamond.

PROVIDENCE, R. I., Jan. 4.—After much anxiety had been experienced and the detective machinery of the Boston and Providence post offices had been set actively in operation, a little box, which, with its enclosure, was the cause of all the commotion, turned up at its destination all right yesterday. The box contained a diamond, valued at something over $600. It was sent by A. S. Hirshberg, whose office is in the Jewelers building, Boston, to J. Ruben, this city.

Instead of coming by express, however, as was intended, the box was carelessly dropped into the letter box in the corridor of the Jewelers building. A clerk in Mr. Hirshberg's office gave the office boy the box with some letters, with instructions to drop the latter into the letter box and to take the box to the express office. The boy was given a cent with which to pay the express tax. The boy's quick return led to the remark which resulted in discovery of the fact that he had not been to the express office, but had dropped the box containing the $600 diamond into the receptacle with the letters.

Of course there was trouble immediately. A clerk ran down stairs to explain the matter to the collector, but the latter was obdurate and said the matter would have to be settled at the post office. So more clerks ran to the post office. They explained that the little box was addressed to "Jacob Ruben, care of W. Manton Dailey, 144 Pine street, Providence." Besides the address, there was the line "Value $100." A search was immediately instituted at the post office. Three post office inspectors were called in and took part in the search. Mr. Hirshberg telegraphed to Mr. Ruben, and the postmaster in Boston telegraphed to the postmaster in Providence. The result of all this was nothing. The little box could not be located.

The next morning carrier Budlong, of the Providence post office, found, as usual, half a hundred or more small boxes in the mail for delivery in the jewelry district. He put them into his bag and started out his 8:15 delivery. When he reached the office of the American Seamless Wire Co., 144 Pine St., he found some one anxiously waiting for him. The little box was delivered, and the postage due was eagerly paid. The diamond, well set in a gold ring, was perfectly safe inside the box.

Meanwhile, a telegram had been received at the post office asking the postmaster to look out for the little package. The reply was concise. It was "Package already delivered." The safety of the Post Office Department seems to have been pretty well vindicated, but it is said that they have a new office boy at A. S. Hirshberg's.

Nominees for Board of Directors of the New York Jewelers' Board of Trade.

The nominating committee of the New York Jewelers' Board of Trade have reported the following as nominees for the board of directors, to be voted on at the annual meeting, Thursday, Jan. 26:

Ira Barrows, of H. F. Barrows & Co.; H. A. Bliss, Gorham Mfg. Co.; John C. Day, Day, Clark & Co.; George E. Fahys, Joseph Fahys & Co.; O. G. Fessenden, Hayden W. Wheeler & Co.; C. E. Hastings, Carter, Hastings & Howe; A. J. G. Hodenpyl, Hodenpyl & Sons; Alfred Krower, Albert Lorsch & Co.; S. H. Levy, L. & M. Kahn & Co.; Aug. Oppenheimer, Oppenheimer Bros. & Veith; A. K. Sloan, Sloan & Co.; C. F. Wood, C. F. Wood & Co., and Leo. Wormser, Julius King Optical Co., New York; Grove Sackett, Wm. L. Gilbert Clock Co.; J. F. Talbot, Dennison Mfg. Co., and J. A. Todd, Towle Mfg. Co., Chicago, Ill.; George H. Cahoone, George H. Cahoone & Co., and William A. Copeland, Martin, Copeland & Co., Providence, R. I., and George K. Webster, Webster & Co., North Attleboro, Mass.

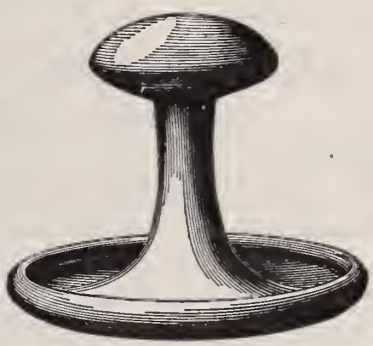
The detectives have now recovered 46 of the watches stolen by the four burglars under arrest from the premises of Malouf & Hochar, Notre Dame St., Montreal, and there are now more than 100 still to be accounted for. The four burglars have pleaded guilty, and have been remanded for sentence.

TO SECURE A

Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button.



Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer*, a new button will be *given in exchange.*

PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7L, 8L AND 9L

The Standard American Collar Button.

Extra Long Post. **Extra Width of Back.**

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape;
4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co., 49 Chestnut St., Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y., Selling Agents for the Jobbing Trade.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

26 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

182 BROADWAY, Cor. John St., NEW YORK.

Columbus Mem. Bldg., 103 STATE ST., CHICAGO, ILL.

MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF RANDEL, BAREMORE & BILLINGS,

Importers of DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC., MAKERS OF FINE DIAMOND JEWELRY,

26 MAIDEN LANE, (Southwest Corner Nassau Street.,) NEW YORK.

JOHN C. MOUNT, ADDISON W. WOODHULL.

FOX & CO., Lapidaries and Importers of ....Precious Stones.

Now at.....
22 JOHN STREET,
NEW YORK.

Cutters of American Gems and Fine Miniature Glasses.

C. G. MALLIET & CO.,

DIAMOND CUTTERS,

14 MAIDEN LANE, - - NEW YORK.

LONDON, 50 Holborn Viaduct. AMSTERDAM, 2 Tulpstraat.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & Co.,

8 MAIDEN LANE, NEW YORK.

Importations at the Port of New York.

Week Ended January 6, 1899.

China, glass and earthenware:	
China	$35,812
Earthenware	15,701
Glassware	18,795
Instruments:	
Musical	7,431
Optical	1,608
Philosophical	1,364
Jewelry, etc.:	
Jewelry	3,073
Precious stones	215,278
Watches	6,006
Metals, etc.:	
Bronzes	718
Cutlery	3,087
Platina	17,815
Silver ware	436
Miscellaneous:	
Alabaster ornaments	272
Beads	3,041
Clocks	2,977
Fans	7,069
Fancy goods	4,003
Ivory	2
Ivory, manufactures of	629
Marble, manufactures of	1,507
Statuary	6,841
Shells, manufactures of	14,030

Bill of Sale on the Patrick J. Walsh Jewelry Store.

DETROIT, Mich., Jan. 6.—A bill of sale running from Patrick J. Walsh, deceased, to Thomas J. and Mary A. Walsh, his children, was filed in the County Clerk's office this week. The consideration is $8,000, and the bill conveys the stock of jewelry at 202 Woodward Ave. The bill is dated May, 1897. Thomas J. Walsh says the filing of the bill is the result of an amicable family understanding by which he and his sister are to carry on the business. He says that there are no financial entanglements.

Jeweler F. E. Harris Exonerated from a Larcenous Charge.

ROCHESTER, N. Y., Jan. 6.—F. E. Harris, of Rochester, who has been conducting a jewelry store in Dansville during the past month, and who was arrested about three weeks ago, as reported in THE CIRCULAR, on the charge of larceny preferred by W. J. McCurdy, of Sparta, has been discharged. Harris's offense was alleged to lie in the detention of a valuable watch works belonging to the complainant. Trial before Justice Pratt, of Dansville, last week, resulted in a verdict favorable to Harris and he was exonerated.

"Grover," the Bulldog, Didn't Frighten the Burglars a Bit.

BRYN MAWR, Pa., Jan. 5.—Early on the morning of Dec. 31 robbers gained entrance to the jewelry store of John Dewar by forcing the iron bars on the rear window and lifting a sash. They secured four clocks, half a dozen eyeglasses and several silver articles. A bulldog named "Grover," left in the store to watch at night, did not prevent the entry of the robbers. No clue was left.

The jewelry store of Paul F. Sass, Lodi, Wis., was entered by burglars on the night of Dec. 31. They carried away many watches, a considerable number of which had been left for repair. The loss, it is reported, will be large.

Aaron Myers in Conflict with the Contract Labor Law.

BUFFALO, N. Y., Jan. 5.—Violation of the Contract Labor law is the charge on which Aaron Myers, a jeweler at Main and Exchange Sts., was arrested on Dec. 31, but from the statement of the complainant in the case there appears to be more in the affair than at first appeared.

The arrest was made by Deputy United States Marshal Conkling on a complaint sworn to by Joseph Tate, formerly of St. Catharines, Ont. Tate came to this country and went to work for Myers in October, 1897. He remained with the jeweler until three weeks ago, when he was arrested on the charge of stealing from the store. The complaint against him was withdrawn by Myers. Now he has had Myers arrested for bringing him into the United States under contract. Tate and his father, J. B. Tate, of St. Catharines, and his father-in-law were present when Myers was arraigned before United States Commissioner Silver. Myers entered a plea of not guilty. Bail was fixed at $1,000 and was furnished.

After the arraignment Tate and his relatives told their version of the trouble. They intimated that the arrest of Myers had been secured to hold him and that other proceedings would follow. According to their story the troubles originated in a loan of $525, which Myers secured from Tate and for which he gave notes. Tate admitted that he had taken $5 from the cash drawer the night before he was arrested and that he had two watches which had been left to be repaired. He said he frequently took part of his pay out of the drawer and told Myers of it afterward and that it was his custom to carry watches to be sure they would run correctly. Mr. Tate, Sr., said that when his son was arrested he went to Myers and offered to settle the matter. This he did, so he said, by surrendering the notes his son held against Myers. The Tates say the whole affair was a scheme to get possession of the notes and they intimate that steps will be taken to recover their value for the purpose of vindicating young Tate.

A Curious Photographic Invention by a Jeweler.

CHADRON, Neb., Jan. 3.—A curious invention has been made by Sam Warner, a jeweler here. It is a process for taking and making photographs, not life size but thrice life size. The discovery was made while Mr. Warner and a friend from Utah were in the mountains remote from their base of supplies, and with a broken camera. Necessity was the mother of this invention, for which the inventor has already refused flattering offers. He will neither patent nor sell it.

Opals Passed Through the Custom House at Malone, N. Y.

MALONE, N. Y., Jan. 6.—Rough opals of the value of $1,250 went through the Malone Custom House to-day. They came from Sydney, Australia, and were for New York firms. Some of the gems were three-fifths of an inch in diameter and about one-fourth of an inch thick.

ESTABLISHED 1840.
Chester Billings & Son,
Successors to RANDEL, BAREMORE & BILLINGS,
1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & CO.
1880 RANDEL, BAREMORE & BILLINGS.
IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS.
58 Nassau Street, NEW YORK.
29 Maiden Lane, NEW YORK.
22 Holborn Viaduct, LONDON, E. C.
DIAMOND JEWELRY.

Oppenheimer Bros. & Veith,
Importers & Cutters of Diamonds
and
Dealers in Watches.
Cor. Nassau & John Sts.
(PRESCOTT BUILDING)
New York.
Amsterdam,
2 Tulp Straat.
London,
10 Hatton Garden.

John F. Saunders, Cutter and Importer of
DIAMONDS AND OTHER PRECIOUS STONES
FINE PEARLS A SPECIALTY.
68 Nassau St., cor. John St., Sheldon Building, Room 16. NEW YORK.

John W. Sherwood & Co.
Watches. Chains. Diamonds. Jewelry.
FINE GOLD CASES AND HIGH GRADE JEWELRY
OUR SPECIALTIES.
Also Headquarters for DUEBER-HAMPDEN WATCHES.
NO. 3 MAIDEN LANE, NEW YORK.

E. A. Lehmann & Co., 20 Maiden Lane New York.
MANUFACTURERS OF
FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS.
WE CARRY A COMPLETE LINE OF MOUNTED DIAMONDS.

HIGHEST PRICE PAID FOR
ALL KINDS OF . . . . .

American Pearls

We have an EXTRA large and fine quantity of rough Ceylon Sapphires and Rubies for jewels and mechanical purposes.

L. Tannenbaum & Co.,

...IMPORTERS AND CUTTERS OF...

Diamonds and Precious Stones,

Cor. Maiden Lane and Nassau St.,

25 HATTON GARDEN, LONDON.

...New York.

...TELEPHONE, 1959 CORTLANDT...

Stern Bros. & Co.

Cutters of . . .

DIAMONDS,

MANUFACTURERS OF

Gold Rings and Thimbles,

68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.
LONDON OFFICE, 29 ELY PLACE.
CHICAGO OFFICE, 149 STATE ST.

AIKIN-LAMBERT JEWELRY CO.,

Importers of

DIAMONDS.

Jobbers in

WATCHES, JEWELRY, CHAINS, NOVELTIES, ETC.

Latest Designs. Lowest Prices.

19 MAIDEN LANE, NEW YORK.

WOOD & HUGHES,
STERLING SILVERWARE MANUFACTURERS
New York Agents for the Derby Silver Co.,
FINE QUADRUPLE PLATED WARE.
No. 24 JOHN STREET, • NEW YORK.
206 Kearney Street, San Francisco, Cal.
HASKELL & MUEGGE, Agents.

ESTABLISHED 1840 TRADE MARK
SIMONS BRO. AND CO.
SILVERSMITHS, JEWELERS.
PHILA. NEW YORK, CHICAGO
MAKERS OF GOLD AND SILVER THIMBLES.

TRADE MARK
"Watch our Ads."

The Mauser Mfg. Company,
SILVERSMITHS,
14 East 15th St., New York.

Canada's Customs Laws.

A Circular to Importers Regarding the Regulations as to Invoices.

OTTAWA, Ont., Jan. 3.—The Customs Department of Canada has issued a circular acquainting importers with the requirements of the Canadian customs laws and regulations regarding invoices and the certificates prescribed to be made thereon, to facilitate the passing of entries at the Custom House and save delay in the delivery of goods imported into Canada. The customs regulations as to invoices are:

1. Every invoice of goods imported into Canada shall be certified in writing as correct by the person, firm or corporation selling or consigning the goods, and shall truly show the whole and actual value of the goods in the currency of the country whence the goods have been exported directly to Canada, and the quantity and description of such goods, and the marks and numbers on the packages, in such a manner as to indicate truly the quantities and values of the articles comprised in each exportation package, all of which packages shall be legibly marked and numbered on the outside when of such a character as to enable such marks and numbers to be placed thereon.

2. If invoices are made out at lower prices for goods exported directly to Canada than the fair market value at the same time and place for such goods when sold for home consumption in the country whence so exported, in all such cases the invoices are also to show clearly, in a special column, or by addition thereto, such fair market value, as aforesaid, for the goods described therein.

3. In the case of goods consigned to a person, firm or corporation other than the actual owners of the goods resident in Canada, and in the case of goods which have not been actually purchased by the consignee or importer in the ordinary mode of bargain and sale, there shall be annexed to the invoice of such goods a declaration to be made by the foreign owner or exporter of the goods in the form approved by Order in Council.

O. C. Harris Turns His Property Over to an Assignee.

COURTLAND, Ala., Dec. 29.—O. C. Harris, watchmaker and jeweler and dealer in furniture and stoves, has made an assignment to F. E. Shackelford of his stock of goods and fixtures and 160 acres of land in this county (subject to mortgage) for the benefit of his several creditors. The liabilities approach $1,000, with assets of $340. Mr. Harris has been in business in Courtland for six or seven years, and his failure seems to be due simply to poor business and limited capital.

Death of George J. Leach.

UTICA, N. Y., Jan. 6.—George J. Leach died of pneumonia in St. Louis, Mo., yesterday, aged 60 years. He was formerly in the jewelry business at Rome, but about 12 years ago he removed to St. Louis, where he has since held a responsible position in several jewelry houses, among them Merrick, Walsh & Phelps Jewelry Co., Kurtzeborn Jewelry Co. and L. Bauman Jewelry Co. He leaves one son and one daughter, besides a brother and two sisters.

Higgins Bros.' Sheriff's Sale Stopped by Their Creditors.

OSWEGO, N. Y., Jan. 5.—The sale of the stock in the jewelry store of Higgins Bros., who failed last week, did not take place at 10 o'clock yesterday morning as intended. Thomas H. King, as attorney for a number of creditors of the firm, went to Utica Tuesday, and appearing before Judge A. C. Coxe, of the United States District Court, asked for an order directing the Sheriff of Oswego county to show cause why he should not be restrained from selling the stock and why Higgins Bros. should not be forced into bankruptcy under the Federal bankruptcy act. The order was issued by Judge Coxe and was made returnable on Jan. 17 at Albany. It was served on Sheriff Enos yesterday morning and, of course, acted as a stay of the sale.

Mr. King's clients are: King & Eisele, Buffalo, creditors for $550; Hughes, Simpson & Co., Troy; Daniel Dodd, Albany; Hitchcock & Morse, Syracuse. On behalf of them, proceedings in bankruptcy, the first from this city to be begun under the new law, will be commenced. They will be heard by N. B. Smith, of Pulaski, who is the referee for this district under the act.

A judgment by confession amounting to $1,244.59, including costs and disbursements, made in favor of Arthur F. Rockwell, of Utica, a brother-in-law of Wallace Higgins, by Higgins Bros., was filed in the County Clerk's office Tuesday. The money was borrowed from the plaintiff on three notes, two for $500 and one for $130, dated Sept. 24, 1896, January, 1897, and June 20, 1898.

Walter D. Tusten Sells Out His Store on Time.

HOUSTON, Tex., Jan. 4.—By a deed filed in the office of the County Clerk Dec. 31, Walter D. Tusten transferred to S. H. Hart the stock of goods, wares, merchandise, show cases and machinery in the jewelry store located at 513 Main St. All book accounts, notes, bills receivable, etc., are included. The consideration named is $45,391.66, of which $10,000 is payable 60 days after date and the remainder in notes approximating $8,848.94, due eight, 12, 18 and 24 months after date.

Gang of Burglars are Located but They Elude the Police.

ASHEVILLE, N. C., Jan. 5.—The burglars who entered Friedenburg's jewelry store, N. Main St., a few days ago, were located by the police but managed to slip through their fingers. Since the burglary the police have been tireless in their efforts to round up the thieves. In order to obtain evidence one, Diamond Lynch, was pressed into service as a "stool pigeon." By dint of inquiries he was able to find the men who committed the crime and brought one of the stolen watches. The wis turned over to the police, with full information as to the whereabouts of the gang. Mr. Friedenberg identified the watch.

Six policemen and a few civilians went to Biltmore after the thieves, but when they arrived at the place where the negroes had located, the place was empty. The gang had been warned and made their escape. It is thought that Lynch, the "stool pigeon," had regretted his rôle of informer and warned the gang.

The Watch Trade at Nagasaki, Japan.

WASHINGTON, D. C., Jan. 7.—For the information of a western watch company, Consul Harris, of Nagasaki, under date of Oct. 27, sends the following:

"Though there used to be a large demand here for American watches, the business has now gone almost wholly into the hands of European houses. I see no reason why a firm effort on the part of our American manufacturers should not reclaim the greater part of it.

"The average value of the watches imported from the United States is about double that of the Swiss watches, which, in turn, are dearer than the German. It will be necessary, if we wish to regain the watch trade of Japan, to meet this low price, and that, I think, we can do, although I know that 5.95 yen (the equivalent of about $3) is a very low c. i. f. price.

"From Jan. 1, 1899, the import duties will be:

"Watches, watch cases and accessories:	Per Cent.
Gold and platinum	30
Silver and all other	25
Watch movements and fittings	15"

Some Pearl Information.

The present condition of the Pearl Market having been completely provided for by us, we are in a position to offer unequalled advantages to the trade.

All buyers of Pearls and Precious Stones are invited to inspect our assortments.

Eisenmann Bros.,

Importers of...
Pearls and Precious Stones,

21 and 23 Maiden Lane, - NEW YORK.

Paris: 3 Rue Saint Georges.

F&B. TRADE MARK REGISTERED

Theodore W. Foster & Bro. Co.

F&B TRADE MARK REGISTERED

ARE OUT WITH THEIR NEW LINES.

By All Means See Them.

THE LINE IS IMMENSE.

Gold Filled Chains: Vests, Dickens and Lorgnettes.

Lockets, with Gold Fronts, beautifully engraved, and set with Stones.

Link Buttons, of the Dumbbell pattern, in great variety.

Mount Hope Buttons, Bracelets, Pins, Earrings, Friendship Hearts and Chain Mountings.

Send for Catalogue of Sterling Silver Toilet and Manicure Goods.

SUCCESSORS TO FOSTER & BAILEY.

OUR PRICES ARE VERY LOW.

100 Richmond St., PROVIDENCE, R. I.

A Hot Christmas Trade Incident for Jeweler Joseph T. Montgomery.

WILMINGTON, Del., Jan. 1.—Joseph T. Montgomery, jeweler, had a hot half hour on Saturday. On that day a friend of the jeweler asked him as a special favor to have a diamond mounted in a ring for him. The friend had the diamond, but he had not been able to get it mounted, and he wanted it in a hurry, so that he could take it home to his wife on Christmas. The friend was a traveler for a wholesale jewelry house, and in order to accommodate him Mr. Montgomery promised to get the stone mounted. The diamond weighed over a karat and a quarter, and cost $150. The ring was selected and stone and ring placed in an envelope and sealed. A colored boy who works for the jeweler was directed to take the ring to the man who was to mount it, and started for the shop, which was some distance up Market St. Mr. Montgomery himself started up Market St. a few minutes later on some business, and met the colored boy crying lustily. "What is the matter?" asked the jeweler. "I lost that package," was the reply between the sobs.

The perspiration came out on the jeweler in great drops. He rushed the colored boy back to the store and made an examination of his pockets. The package could not be found. Then he was taken upstairs and undressed, but still the package was missing. Then the police were notified. A detective was about to depart from the store when a small boy came into the store and quietly remarked: "Mr. Montgomery, here is a package which I found on the street. Mamma said maybe it was valuable and I had better bring it to you." The package was opened, and there were the missing ring and stone. The jeweler presented to the small boy a five dollar note and a gold ring.

Off-Season Activity.

Now that the hurry and rush of the Holiday Trade are over and you have a few leisure moments, why not look over your depleted stock and get it into shape to meet the demands of the New Year?

Too early, you say?

It is never too early to get ready for business. The longer you wait, the more sales you are likely to lose.

Diamond and Precious Stone jewelry is bought every month of the year. If you have the proper display, you can do the "off-season business."

Our Diamond and Precious Stone Department is ready to hear your wishes.

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

80 HOLBORN VIADUCT, LONDON.

Arthur Rifenbergh Wants to Settle with His Creditors at 50 Per Cent.

In response to notices sent out by Arthur Rifenbergh, retail jeweler, of Brooklyn, a meeting of creditors was held Friday at his store, 417 Bedford Ave. But a handful of creditors attended and they represented but a small part of his indebtedness. Robert H. Wilson, Mr. Rifenbergh's attorney, explained to those present that the business of the debtor had been gradually falling off and had decreased to such an extent that he found it necessary to call a meeting. From $12,000 in the year 1891, the business had gone down to $5,000 in 1898. Mr. Rifenbergh's assets, he said, amounted to $8,342 and consisted of stock, $6,146; cash, $1,000; bills receivable, $6.30; fixtures, $500; repairs to be delivered $66. The liabilities in all amount to $7,387, and were held by about 30 creditors, most of whose claims were quite small.

On behalf of Mr. Rifenbergh he made an offer of settlement on a basis of 50 per cent., of which 25 per cent. was to be cash and 25 per cent. in an unsecured note due in six months. Owing to the small number of creditors at the meeting Mr. Rifenbergh decided to submit the offer personally to the various firms who hold claims against him.

M. Straus's Carefulness Saves Him from Loss by Swindling.

An attempt to swindle by means of a forged check was made Thursday upon M. Straus, retail jeweler, 409 Fulton St., Brooklyn, but owing to Mr. Straus's carefulness it was not successful. Wednesday a stranger entered the store and, after pricing various articles, left. He said his name was M. Andrews and that he was a nephew of C. W. Seymour, of 689 President St. Thursday he called again and after picking out a toilet set and a pair of opera glasses which he had looked at the day before, tendered in payment what purported to be a certified check for $120 drawn upon the Hide and Leather National bank. The check was made payable to F. M. Andrews and signed Edman Bros.

Mr. Straus refused to allow the goods to go out of the store until after the check had been investigated. The stranger then left, telling him to deliver the goods at the residence of Mr. Seymour. Upon inquiry at the bank Mr. Straus learned that the check had never been certified by the cashier and that Edman Bros. had no account in that institution. Mr. Seymour said he knew nothing about the so-called Andrews. The police were notified and the detectives are now looking for the swindler.

J. J. Sullivan has opened a jewelry store at Bessemer, Ala.

A. Brown & Co., Florence, Ala., have added an optician to their force.

William H. Lonergan Appointed Manager of the Howard Sterling Co.

PROVIDENCE, R. I., Jan. 7.—The Howard Sterling Co., this city, began the new year under new management and with the purpose of employing the most progressive methods to the end of greatly increasing the already large business of the concern.

William H. Lonergan, for several years manager of the Tilden-Thurber Co., the largest retail jewelry concern in the State, on Jan. 1 was appointed general manager of the Howard Sterling Co. He has already entered on his new duties, which are to consist of the direct, personal management of the business. The present officers of the corporation will continue as before, with John J. Connly, president, and Sullivan Ballou, treasurer.

Mr. Lonergan was connected with the Tilden-Thurber Co. for 10 years, entering their employ first as salesman in 1888. His services increased in value with his experience, and, as noted, he was made manager of the store some years ago. His first business training was gained in the large department store of the Callender, McAuslan & Troup Co. He was also for several years with C. Robert Linke, jeweler. That Tilden-Thurber Co. appreciated his administrative ability is evidenced by the beautiful gold cased watch, suitably inscribed, with which he was presented when he severed his connection with that concern. He was held in equally high regard by his associates. From the employes in the store he received a pleasing memento in the form of a pair of diamond link buttons and beautiful silver match case from the shipping department.

Mr. Lonergan purposes enlarging the already considerable business of the Howard Sterling Co. by the employment of intelligent business ideas until the firm shall take their place in the front rank in the silversmith's trade.

The Affairs of the Pairpoint Mfg. Co. Reported to be Favorable.

NEW BEDFORD, Mass., Jan. 9.—The receivers of the Pairpoint Mfg. Co. are getting the affairs of the company into very creditable condition. Their Christmas trade has been very fair, and the old stock has been so reduced that it is getting into shape for final disposition. Within a few days the receivers will declare a dividend of 50 per cent. to all creditors, and they see their way clear, not long afterwards, to make a second dividend of the same amount. In this way the company will be able to pay their creditors 100 cents on the dollar, and even then leave the plant free for the stockholders.

It is thought that when the matters have been straightened out and reduced to rock bottom basis the stockholders will still have a very good dividend, and it is likely that some of them will reorganize the corporation on a less cumbersome capital and reassume the old position the company enjoyed in the markets.

How a Dishonest Clerk Was Detected at His Game.

PITTSBURGH, Pa., Jan. 7.—Detectives arrested Payton Wilson, colored, formerly employed by E. Van Baalen, Second Ave. and

Perseverance Rewarded.

The U. S. Government Patent Office Recognizing the Originality in Construction

OF THE

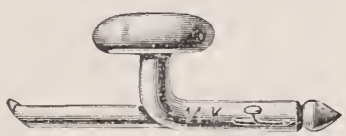
New Larter Shirt Stud,

HAVE GRANTED US

A Patent, Dated Dec. 13th, 1898,

AND OTHER PATENTS ARE PENDING.

ANY INFRINGEMENT UPON OUR PATENT RIGHTS WILL BE THOROUGHLY PROSECUTED.



Patented Dec. 13th, '98. Other Patents pending.

Up-to-Date Jewelers, Attention!

START THIS YEAR RIGHT. Your stocks are now low. Put in a line of the NEW LARTER STUDS. A perfect Shirt Stud, fits any style shirt-button hole, eyelet hole, or a combination of the two, without the annoyance of working out of shirt or fear of loss.

Made in 14k. Gold in one hundred and sixty different patterns and sizes.

If our representatives do not reach you, send for a selection package.

LARTER, ELCOX & CO.,

21-23 Maiden Lane, New York.

We have a very complete Pearl Stud Stock with the New Larter Back, mounted on pegs or in cramp settings, at almost any price. *BEAR US IN MIND.*

Smithfield St. For some time past articles have been missed from the place and Wilson was finally suspected. It was not until a couple of valuable diamond rings were stolen that active measures were taken to catch the thief and the matter was reported to detective headquarters.

A half dollar in silver was marked and left where Wilson could easily get it. He finally took the marked coin and then was arrested and the marked coin found upon him. In his pockets were also found a gold watch, a chain and a couple of rings which had been missed from the store. When confronted, Wilson admitted his guilt. He also practically admitted that he had taken the diamond rings, but would not tell where he had put them or what disposition he had made of them.

A Watch Factory for Woonsocket Now an Assured Thing.

PROVIDENCE, R. I., Jan. 7.—In accordance with the foreign corporation law, representatives of the Rhode Island Watch and Clock Co. this week filed their certificate of incorporation at the office of Secretary of State Bennett, W. H. Peck being named as proxy. As has been previously stated, the company are incorporated under the laws of the State of Maine. The filing of the above mentioned certificate was necessary in order that the corporation might do business in Rhode Island. The City Council and the Mayor of Woonsocket having passed favorably upon the company's request for tax exemption, there now seems to be nothing to prevent the speedy installation of the industry in that city. Mr. Montfort, of A. C. Montfort & Co., this city, the firm of promoters who have successfully engineered the deal to its present status, says $87,000 worth of the $300,000 capital stock for which the company were incorporated has already been sold. This, he says, will be sufficient to build the factory and equip the plant with tools and machinery. According to the agreement with the city of Woonsocket, the factory is to cost $25,000 and the machinery, tools, and other personal property, $75,000 more.

According to plans which are not as yet matured, the factory will be built of brick, two stories in height, the main section 175 feet long and 35 feet wide, with an L of the same width and 60 feet long.

The present organization of the company is: President, Dr. Gardner L. Miller; vice-president, Seth E. Thomas; treasurer, L. C. Lincoln. These gentlemen, with Jos. Bouvier, a Woonsocket capitalist, comprise the board of directors.

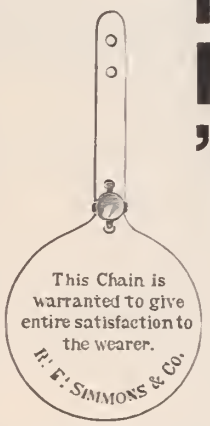
Geo. H. Cahoone & Co. Get a Verdict Against an Ex-Employe.

PROVIDENCE, R. I., Jan. 6.—The suit of Mark S. Feiler against George H. Cahoone & Co. for alleged breach of contract, which was described in last week's issue of THE CIRCULAR, was decided today in favor of the defendants. This result was not unexpected. The case was of unusual interest to manufacturing jewelers in this city, however, because of the dangerous precedent which would have been established if the verdict had been in the plaintiff's favor. If the Court had ruled that Feiler was entitled to damages for the alleged breaking of a special agreement with his employers which he alone claimed was made, the effect upon the many discharged incompetent jewelers is only a matter of conjecture.

In giving his decision against Feiler, Judge Rogers said the plaintiff had failed to satisfy the court by a preponderance of evidence that any contract for employment for a definite period had existed between the parties, and he decided, therefore, that Cahoone & Co. were under no obligation to give him employment longer than they had work for him to do nor longer than his work was satisfactory to them. The Court also found that the defendants stopped giving the plaintiff work because his work had ceased to be satisfactory to them.

A Receiver for the Property of Morris Schottlaender Appointed.

The motion for a receiver of the property of Morris Schottlaender, bankrupt, of New York, which, as told in THE CIRCULAR last week, was made to Judge Brown, of the United States District Court, by E. L. Kalish on behalf of the creditors, was granted Friday. Schottlaender had stores at 59 Nassau St. and 161 Fulton St., and as a trustee for the assets in these stores cannot be appointed until the first official meeting of the creditors, Jan. 14, it was deemed advisable to have the assets protected by a receivership until the trustee came into possession, especially as the rents of the stores for January had not been paid and there was a chance that the property might be dispossessed from these premises.



A HINT FOR '99.

The present indications are that 1899 will be a remarkably good business year. This means that salable goods will sell readily. No goods are more salable than

"Old Standard" Simmons Chains.



Put in stock a complete line of these goods and you'll thank us for the hint.

Write to your Jobber.

R. F. SIMMONS & Co.,

Factory and Main Office: Attleboro, Mass.

New York Salesroom: 9-13 Maiden Lane.

Judge Brown appointed Richard Friedlander, of R., L. & M. Friedlander, receiver for Schottlaender's assets and ordered him to give a bond for $7,000, which was furnished by the American Surety Co.

A Bold Plan to Rob Shreve, Crump & Low Co. Frustrated.

BOSTON, Mass., Jan. 5.—A bold plot to rob Shreve, Crump & Low Co. was frustrated this week. The planner of the scheme was taken into custody Jan 3, as the result of information given by a man whom he tried to secure as his accomplice in the proposed crime. He gives his name as John Parker, but admits that it is a fictitious name, and owns up that the story of the informant of the police is true. An aged salesman in the employ of the concern had been selected as the victim, and the proposition was that the accomplice should throw chloroform into the clerk's face while he was busy showing the would-be thief a certain tray of diamond jewelry, selected from the display sets by the pair at a previous visit to the store, and valued at $10,000. Parker was then to escape with the tray. If no opportunity for this plan to be carried out should present itself, the old game of smashing the window was to be attempted, and a valuable tray in that display had been chosen for the plunder.

Parker was held pending an investigation into his antecedents. A short time ago a robbery was attempted by the use of chloroform in the Franklin Bank building, Park Sq., and Parker is thought to have been connected with that job.

The Law to Help the Partners of Stephen W. Bassett & Co.

PROVIDENCE, R. I., Jan. 7.—Stephen W. Bassett & Co., manufacturing jewelers, formerly doing business at 158 Pine St., have dissolved partnership. The partners, Stephen W. Bassett and William P. Bassett, have experienced some difference of opinion with regard to the settlement of their respective accounts with one another and the business. Failing to come to a satisfactory agreement between themselves, the aid of the law has been invoked.

Attorney George T. Brown to-day filed in the Appellate Division of the Supreme Court a bill in equity against Stephen W. Bassett, in which he seeks an accounting from Stephen and injunction against his collecting any of the funds of the partnership.

Official Figures as to the Losses in the Attleboro Fire.

ATTLEBORO, Mass., Jan. 7.—Advance notes have been given out by chief engineer Hiram R. Packard, of the Fire Department, from his annual report, now in the hands of the authorities, to be embodied in the town report for 1898. It gives for the first time the official figures of the loss and insurance in the great May 18 fire. His laconic but important records read as follows:

Value of buildings damaged or destroyed, $139,345; value of contents, $575,900; insurance on the former, $102,075; insurance on the latter, $370,525; insurance thus far adjusted, $320,338.10.

All previous figures have been estimates, but the above are as near correct as human ingenuity can make them.

Raoul F. Dragon Gave His Life to the Country.

SPRINGFIELD, Mass., Jan. 9.—So far as is known, private Raoul F. Dragon, of Northampton, is the only western Massachusetts jeweler who gave his life for his country as a result of the recent war with Spain. Dragon was a popular member of I Company of the Second Massachusetts Volunteer Militia, one of the regiments which took an active part at El Caney. He was a handsome fellow of 24 years and a good soldier, being slated at the time of his death for deserved promotion to a non-commissioned office.

Mr. Dragon occupied, up to the time of his war service, a responsible position in the store of jeweler Frank E. Davis, Northampton. He came back from Cuba in a low state of health, and pneumonia brought a sudden end after a lingering illness of a complication of troubles. He was buried with military honors.

Malcolm H. Rees Has Different Kinds of Trouble.

SYRACUSE, N. Y., Jan. 7.—The store of Malcolm H. Rees, jeweler, 207 E. Fayette St., was closed by the Sheriff on Saturday last on chattel mortgage proceedings. The mortgage was in favor of Hitchcock & Morse for $1,600. The stock and fixtures were sold to-day and were bid in by Hitchcock & Morse.

On Tuesday afternoon Mr. Rees was arrested by Detective Larum on a warrant charging him with grand larceny in the second degree. The warrant was sworn out by Moses L. Cohen, who alleges that he loaned Rees a diamond stud, which the latter claimed he wanted to sell to a customer. Mr. Cohen says that he has demanded either the stud or its value, $90. In police court, Rees told Justice Thomson that the stud was still in his store, which had been closed under a chattel mortgage, and he could not get the stud until his affairs were settled. He pleaded not guilty. He was later admitted to bail, his bond being fixed at $200. His bondsman was Thos. E. Hitchcock.



A. & B.

HEADQUARTERS

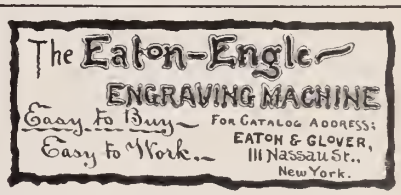
FOR

Waltham Watches

EVERY GRADE.

AVERY & BROWN,

68 Nassau St., New York.



CHAS. ROSE

PERMANENT PHOTOGRAPHS ON WATCHES $1.00

Office and Studio, 108 Fulton St., N. Y.

Howard & Sterling & Company, Silversmiths



This Trade Mark represents the Very Highest Grade of Sterling Silver and the most artistic designs.

Providence, R. I., U. S. A.

860 Broadway, New York.

Traveling Jewelers' Brotherhood

Annual Meeting of this Body—Election of a New President.

The annual meeting of that praiseworthy organization of 100 jewelry travelers, banded together simply for the purpose of helping the needy members of their fraternity and known as the Brotherhood of Traveling Jewelers, was held Saturday afternoon at the Astor House, New York.



CHARLES A. BOYNTON,
PRES.-ELECT, BROTHERHOOD OF TRAVELING JEWELERS.

The meeting began at 3 o'clock and was attended by one-half the members. After the reading of the minutes of the last meeting and their adoption, president D. V. P. Cadmus delivered the following address:

ADDRESS OF D. V. P. CADMUS PESIDENT.

Brother Travelers:

This is our ninth annual meeting, and I wish you hearty greetings, not only for this event, but for the continued prosperity of our organization. There is no other opportunity granted us during the year of seeing so many familiar faces of our traveling fraternity together at one time as at our annual meeting, and judging from the smiling countenances before me, it would naturally suggest that most, if not all of you, have settled all grievances that may have existed with the respective firms you represent and are prepared to battle for greater business results than ever before attained; so that at the end of the year you can feel assured of such an increase in a financial way as will make you feel satisfied once more with the world and yourselves as well. We all know that a traveler's life is not always a happy one. Notwithstanding this fact, he has to appear cheerful under all circumstances. Worries come his way frequently; some of the family ill at home, and he thousands of miles away; unpleasant letters from the firm and various other difficulties confront him from time to time; still he must conform to all the requirements that his position call for and be content.

Our trade demands men of good character and standing, and I conscientiously believe no finer representative body of men exist in any other branch of business in this country than ours. Regarding the compensation our traverels receive, I must say it is not commensurate with the care and risk imposed on them for the valuable stocks they have in charge. Salaries are generally based on amount of sales, but very often we learn of selfish people in business who, when they have had large increase in sales during the year, are too apt to think that it is the goods they have made that sold themselves and not the good representation that placed them, and think their salesman has been well paid for his labors. Representation, my brother travelers, is more than half the battle. The firms, however, have their grievances, and often rightly. Salesmen frequently do curious things to sell a bill: oftttimes against all principles of business, trusting that either the goods will be sold or the parties will forget the terms given before they make another trip. Many of you no doubt can realize this. We must call this a lack of judgment; but it causes lots of trouble, and generally to the injury of the salesman. There is only just one thing for us all to do, and that is follow instructions and do our duty in every possible way, and if we do not receive the reward we think due us we are simply unfortunate. As I said in the beginning of these remarks, this is our ninth annual meeting, and the interest taken in our work is greater than ever. Just prior to each annual meeting we hear indirectly of complaints of members regarding the workings of our organization. Now, while every one of you have the privilege of kicking, the only way to do it properly is to go direct to headquarters and state your grievances, and the Executive Committee would appreciate it greatly and be glad to confer with you and try to remedy anything that in your or their judgment might be wrong. I believe the reason of complaints exists wholly with those who do not fully understand the object and workings of our organization. I will endeavor to briefly enlighten those of you who may not know.

Our one hundred are banded together for the relief and assistance of any worthy traveling jeweler in want or distress. Some years since it was a common thing to find a subscription list circulating around the jewelry district for the assistance of some unfortunate traveler. Of course his name would be known to all. To preserve the good name of our travelers by assisting them ourselves instead of bringing their misfortunes before the whole trade was the main object of the organization of "The Brotherhood of Traveling Jewelers." We do not mention the names of those we assist; that is one of our best and most commendable features. Would you like your friends to know that you were a pensioner? No. Then believe that the good you do is greater than you can possibly appreciate, for it keeps a man in good standing in the trade, no matter what misfortunes o'ertake him, and he is eligible to any position in the line he may obtain, without the world knowing of his temporary necessities. We have assisted many good representatives and stand ready to keep up the good work when necessity requires us to do so. Our assessments have been extraordinarily light. In former years you thought nothing of subscribing five or ten dollars for a fellow traveler's benefit, and such things would occur four or five times a year; but how often have you had to do so since you have belonged to this organization? It has saved you very many dollars, as it has also the various firms in our business. Every one of us should keep in mind during our travels that we belong to this body of men, whose aim is to do nothing but good to his fellowman, and you will often find opportunities to do that good by trying to keep men in line who unfortunately are in danger of falling by the wayside. You no doubt have come across many such, and a kind word from you may be of inestimable good to them.

During the past year your Executive Committee, under the chairmanship of Brother W. W. Hayden, have performed their duties faithfully and conscientiously, and they are entitled to your warmest consideration. Their work has often been of a very unpleasant and trying nature, and many difficulties have had to be overcome; but they have looked upon it philosophically and attended to everything cheerfully.

For eight years past our secretary and treasurer, Brother C. A. Boynton, has filled the position honorably and with strict business ability, and I feel that a vote of thanks should be tendered him for his strict attention to every interest connected with our organization. Last year we assisted our unfortunate Brother William Harris in securing a place in the Institute for the Blind, at 104th street and Amsterdam avenue, and we believe he is receiving all possible attention. He has been quite ill lately, and if any of our members could find time to call on him, it would do much toward cheering him up.

I presume most of you are getting ready for this year's battle for business. I wish you all great success in your work and good health as well. Several suggestions will be brought to your attention to-day which the officers consider of great importance to our Brotherhood, and I trust you will give them full and careful consideration.

I thank you, gentlemen, for your kind attention, and also for the courteous treatment I have received from you while I have served you in an official capacity, and as I am about to retire as your presiding officer, I wish you all God speed and a happy New Year.

The report of the executive committee, which was then presented by W. W. Hayden, the chairman, was as follows:

EXECUTIVE COMMITTEE REPORT, W W. HAYDEN, CHAIRMAN.

Your Executive Committee have held ten meetings the past year; this in itself shows that but few calls have been made upon us and is worthy of congratulation. During the year two members have resigned, two dropped from the roll and one expelled. New members were elected to fill the vacancies, and our membership is up to the full limit. We regret that the character of our work prohibits us from going into a detailed account of the money expended and the good work done by your Executive Committee. If it were possible you would all the more fully appreciate the great good done by the Brotherhood and the hard work of your treasurer in collecting dues and assessment would be entirely eliminated. Were it so that every member of our organization could serve on the Executive Committee I would be willing to insure the treasurer's account and guarantee the Brotherhood would never hear of a complaint. There have been only two assessments the past year, of a paltry sum, you would say, compared with good they have done. Your chairman has been fortunate in being associated with a board who have always been courteous and thoroughly interested in their work, which has been sincere, deliberate and equitable to all. I trust my successor may be as pleasantly surrounded.

W. W. HAYDEN, Chairman.

Next came the report of the secretary and treasurer, showing the receipts and disbursements of the organization, and this was followed by the reading of a letter from William Harris, the blind traveler, referred to in Mr. Cadmus's address, who expressed

FREDERICK B. SCHENCK, President. CHARLES M. VAIL, Vice-President. JAMES V. LOTT, Cashier. EMIL KLEIN, Asst. Cashier.

The Mercantile National Bank

OF THE CITY OF NEW YORK.

BROADWAY, COR. DEY STREET.

Capital, $1,000,000. Surplus, $1,000,000. Loans and Discounts, $12,500,000. Deposits, $15,000,000.

DIRECTORS:

Frederick B. Schenck, President.
John E. Borne, President of Colonial Trust Company.
Wm. C. Browning—Browning, King & Co., Mfrs. Clothing.
Vale Kneeland—Kneeland & Co., Grain.
Emanual Lehman—Lehman Bros., Cotton.
Seth M. Milliken—Deering, Milliken & Co., D. Goods Com.
Jas. E. Nichols—Austin Nichols & Co., Whol'e Grocers.
Augustus G. Paine, N. Y. & Penn. Co., Paper and Fibre.
Geo. H. Sargent—Sargent & Co., Mfrs. Hardware.
Eben B. Thomas, President of Erie Railroad Company.
Isaac Wallach—H. Wallach's Sons, Cotton Converters.
James M. Wentz, Capitalist.
Richard H. Williams—Williams & Peters, Coal.
Charles M. Vail, Vice-President.

his regret at not being able to be present and wishing the members a happy New Year.

A motion that a committee of five be appointed to revise the constitution of the brotherhood and to report at a special meeting to be called by the executive committee in July was adopted, President Cadmus appointing the following gentlemen as members of that committee: A. Rutherford, of H. A. Kirby Co.; W. L. Shute, of Day, Clark & Co.; E. L. Brown; W. C. Parks, of Parks Bros. & Rogers, and J. T. Townley. The assembly then took up new business, and after this was disposed of a nominating committee were appointed and reported the names of two candidates for each office. The committee consisted of J. E. Simonson, of A. J. Hedges & Co.; H. A. Bliss, of Krementz & Co.; Thomas E. Rogers, of Hayes Bros.; H. A. Schwartz, of Larter, Elcox & Co., and F. F. Gibson, of Wm. Kinscherf. Other candidates were submitted, and the first election resulted in the choice of C. A. Boynton for president. Mr. Boynton accepted the office in a brief speech of thanks, and the elections continued. The vice-president then chosen was S. B. Kent, of Wm. H. Ball & Co., and for secretary and treasurer H. A. Schwartz was named. The executive committee then elected consist of W. C. Parks, chairman; C. E. Settle, of O. M. Draper; R. M. Woods, of Dominick & Haff; E. H. Ackley, of Eckfeldt & Ackley, and J. R. Palmer. After the election the usual votes of thanks to the retiring officers and committees were passed, and the organization adjourned, to meet again at the special meeting next July.

Meeting of the Directors of the Manufacturing Jewelers' Board of Trade.

PROVIDENCE, R. I., Jan. 9.—The annual meeting of the directors of the Manufacturing Jewelers' Board of Trade, postponed from Saturday, Dec. 31, was held at 2:30 o'clock this afternoon, in the office of secretary M. W. Morton, room 9, Wilcox building.

The following were elected directors: Providence—Dutee Wilcox, of D. Wilcox & Co.; William R. Dutemple, of W. R. Dutemple & Co.; R. E. Budlong, of S. K. Merrill & Co.; Nathaniel Barton, of Ostby & Barton Co.; Henry G. Thresher, of Waite, Thresher Co.; Fred A. Ballou, of B. A. Ballou & Co.; Henry Fletcher, of Fletcher, Burrows & Co.; Wm. P. Chapin, of Chapin & Hollister Co.; Wm. L. Mauran, of John T. Mauran Mfg. Co.; George W. Parks, of Parks Bros. & Rogers; J. Perry Carpenter, of Ford & Carpenter; Edgar W. Martin, of Martin, Copeland & Co.; Charles E. Hancock, of Hancock, Becker & Co.; Attleboro—Everett S. Horton, of Horton, Angell & Co.; C. A. Marsh, of C. A. Marsh & Co; E. A. Sweeney, of the W. H. Wilmarth Co. Corporation; Alfred R. Crosby, of Smith & Crosby; North Attleboro—George H. Niles, of Bugbee & Niles Co.; G. K. Webster; Mansfield—D. S. Spaulding. Trustees of Special Fund—Dutee Wilcox, E. S. Horton, Wm. P. Chapin.

Secretary Morton stated that the Board's available fund amounts to about $7,000. He gave some information in regard to losses to the trade by reason of failures among jobbers, remarking that these were less than in previous years.

The new Board of Directors will meet for the purpose of organization and the election of officers on Friday afternoon at 1:30 o'clock.

Death of James A. Charnley.

PROVIDENCE, R. I., Jan. 9.—James A. Charnley, prominent in the jewelry trade in this city for three decades, died last evening in the 67th year of his age, at his late residence, 137 Sutton St., after a very brief illness.

Mr. Charnley was born in Tiverton, Oct. 2, 1832, the son of Alexander Charnley. He removed at an early age to Cranston, and received his education in the public schools of that place. He learned the trade of an engraver of calico printing rolls with the then well known firm of Andrews & Knight, nearly 50 years ago. His first acquaintance with the jewelry business was gained while in charge of the mechanical department of the New England Toy Co., this city. In 1872 he embarked in the manufacture of jewelers' findings, making a specialty of fancy figured flat stock and wires. He was, therefore, a pioneer in this line of business. His factory on Eddy St. was burned out at the time of the old Aldrich House fire. He immediately installed a new plant, at 161 Dorrance St., where the business has continued ever since.

Mr. Charnley was a prominent Odd Fellow. His uncle was James A. Wood, who introduced Odd Fellowship in Rhode Island. Mr. Charnley was a member of many other organizations. He lived an active and useful life, and by his marked affability and genial manner made a host of friends. With all his strong liking for social enjoyment, he was a firm advocate for temperance. Few men of his age were so active as he, and his own perfect health was one of his best arguments for temperance.

Edward M. Timpane and James J. Jackson, Troy, N. Y., have dissolved partnership. The business at 1 Boardman building will be carried on by the former.

Brinsmaid & Co., with their principal office in Des Moines, Ia., have incorporated to do a retail and wholesale business in crockery ware, glassware and silverware. Authorized capital, $50,000. Incorporators: F. T. Brinsmaid, E. A. Dynd, S. A. Brinsmaid.

WM. H. BALL & CO.,
ANDERSON BUILDING,
12-14-16 John St., N.Y.
Factory, Newark, N. J.

MAKERS OF
Curb Bracelets and Bangles.

Boys' Watches:
Right pocket size and made to stand rough usage.

Girls' Watches:
Tiny affairs, plain or fancy — low-priced or costly.

Women's Watches:
Plain or engraved silver, gold or gold-filled, oxidized steel, etc.; also the line of exquisitely colored enamels.

Men's Watches:
Thin, smooth bascine, full dress, gold or gold-filled. Also watches for rough outing.

Non-Magnetic:
Our No. 333 Watch, nickel-silver, can be worn while working around electrical machinery and will not be affected.

We State Our Warrant Plainly and Positively.
Every watch is carefully tested, in its case, before shipment, and is thoroughly guaranteed in every particular.

THE NEW ENGLAND WATCH COMPANY,
Waterbury, Connecticut.

A Question as to the Structure of "Gold" Goods.

Justice Lynn, of the New York Municipal Court of the First District, last week reserved decision upon an action by Ford & Carpenter, manufacturing jewelers, Providence, R. I., against Spier & Forsheim, 37 Maiden Lane. The suit was to recover $281.96, the balance alleged to be due on gold corners for pocketbooks sold to the defendants. Spier & Forsheim admitted the account, but set up in defence a breach of warranty, alleging that the pocketbook corners in question were represented to them as being 10 karat solid gold and that they proved on assay to be but 4 karat gold or only gold plated.

Upon the trial last week J. Parker Ford, of the plaintiff firm, testified that he did not warrant the goods to be 10 karat gold, but to be "solid gold" and to be 10 karat on the front and 4 karat at the back.

Mr. Spier and Mr. Forshcim both testified that the goods were represented as 10 karat gold as alleged in their answer, and introduced United States Assayer Torrey to prove that the corners assayed but 4 karat. Mr. Lebesher, another assayer, similarly testified, and Mr. Rosenbaum, a manufacturing jeweler, claimed the goods were only plated and worth but one-fourth of the price paid.

There were some questions upon the meaning of "solid gold," though they were not essentially material to the questions at issue. Briefs have been submitted by Hastings & Gleason on behalf of Ford & Carpenter and by Epstein Bros., counsel for Spier & Forsheim. A decision is expected soon.

J. J. Hare has removed from Thurlow, Pa., to Chester, Pa.

Injunction Against a "Diamond Investment Company."

St. Paul, Minn., Jan. 6.—An order has been issued by Judge McGee, of Hennepin county, directing the officers of the Mutual Diamond Investment Co. to show cause why a receiver should not be appointed for their company. The order includes an injunction prohibiting the disposal of any of the assets in the meantime.

The order was issued upon petition and affidavit of S. J. Schorcnberg and three others, of St. Paul, who claim that the company are indebted to them to the extent of $210 on contracts to furnish diamonds or cash at the end of a certain time if, during the period covered by the contract, they would pay certain sums weekly. They claim that they elected to receive the cash, but that, at the maturity of the contract, they were unable to collect. The petitioners claim that the concern are indebted to the extent of $2,000, while the assets are not over $500, and that assets have been disposed of to favored creditors. It is also claimed that the company are known as the Great Western Wholesale Supply Co.

D. Jacobs Refuses to Compromise with a Pawnbroker.

Cincinnati, O., Jan. 7.—D. Jacobs, who replevied from Emil Claus some goods stolen by his manager, Max Kohlhagen, says the case has been postponed until Jan. 15. He was offered a compromise of $500, but he refused to accept it.

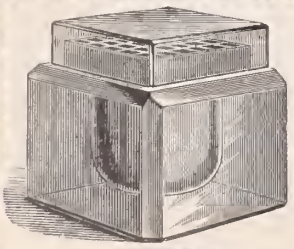
Young Lewis W. Smith, a popular employe of the Weiss Jewelry Co., Montgomery, Ala., has composed a march, "The Mascot March," which shows decided talent.

FRED. W. LEWIS & CO.

Cutters of Diamonds and Importers of

Diamonds, Pearls and Precious Stones.

24 JOHN STREET, - - - NEW YORK.



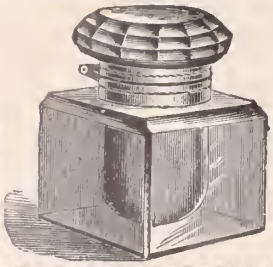
A. A. WEEKS,

11 GOLD ST., NEW YORK,

Manufacturer and Importer of

CUT AND PRESSED

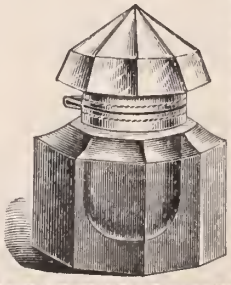
INK STANDS



For Mounting Purposes.

We carry in stock a large assortment ready for

Immediate Delivery.



Albert Lorsch & Co. Have Trouble With an Employe.

Providence, R. I., Jan. 7.—The case of the State *vs.* Edward S. Harding, who was charged with the larceny on March 1 last of 5,000 imitation stones, the value of which was claimed to have been $100, from Albert Lorsch & Co., this city, came to trial in the Common Pleas division of the Supreme Court yesterday. The evidence presented to the jury by the prosecution was substantially that Albert Lorsch & Co. were importers of genuine and imitation stones and Harding was employed in their Providence office, 167 Weybosset St. They received information, it was said, that he, being a jeweler, was making up and selling articles of jewelry in which were set their stones, and detectives were employed to watch him and he was finally arrested. It was further shown that Harding confessed his guilt to Detective Parker, Alfred Krower and E. B. Shepard, the firm's Providence agent, and when arraigned in the District Court pleaded guilty to larceny.

For the defence Harding claimed that his brother, who was an invalid and confined to his house, had a room fitted up for the manufacture of cheap jewelry. Harding himself claimed to have purchased stones for his brother, some from Albert Lorsch & Co. and some elsewhere. He asserted that he had paid for all stones so taken except one lot, of which he had a memorandum in his pocket, amounting to about $26, of which, however, there was no memorandum made on the firm's books, and for which he intended to pay on his brother's account as soon as the check for the jewelry sold was received. He insisted that as clerk and salesman for Lorsch & Co. he had the right to sell stones from the stock, and he did so to a limited extent to his brother. He positively denied having made the confession which the prosecution alleged he had made, and said that when he pleaded guilty when tried in the District Court he did so through a misunderstanding of the significance of the charge against him.

This was the substance of the evidence presented on both sides yesterday. The jury retired to consider the evidence as they had heard it, and to-day returned a verdict of not guilty.

Death of an Old Jewelry and Diamond Traveler.

New Haven, Conn., Jan. 5.—John H. Phillips, formerly a well known New Haven business man, died at the hospital last evening of cancer, for which he had been treated at the institution since Nov. 2 last.

Mr. Phillips for many years sold jewelry and diamonds on the road. He afterward became a general salesman for the first manufacturers of asbestos goods, the St. John Asbestos Co., of Boston. After this Mr. Phillips established himself in the asbestos goods and paint business in Springfield. Several years ago he retired from active business and settled in New Haven once more.

Z. R. Trammel, Brundidge, Ala., has placed a large, double face clock in front of his place of business.

Moore & Leding Settling with Their Creditors at 50 Per Cent.

A meeting of the creditors of Moore & Leding, Washington, D. C., was held Monday morning at the rooms of the New York Jewelers' Association, 146 Broadway, New York. About ninety creditors, representing the bulk of the indebtedness, attended, and elected H. B. Dominick, of Dominick & Haff, chairman, and P. T. Tunison, of the Jewelers' Association, secretary. Chairman Dominick, after calling the meeting to order, stated the object of the gathering, and Mr. Leding, of the debtor firm, was called upon to make a statement of the condition of his affairs. In brief, the information given by him to the creditors showed the assets and liabilities of his firm to be as follows:

ASSETS.

Moore & Leding stock		$52,119.60
W. C. Shaw, stock		27,279.94
		$79,399.54
Moore & Leding book accounts	$10,388.88	
W. C. Shaw & Co. book accounts	10,534.10	
		20,922.98
Moore & Leding fixtures	2,000.00	
W. C. Shaw & Co. fixtures	750.00	
		2,750.00
Mdse. up as col't'ral.		7,976.52
		$111,049.04

LIABILITIES.

Loan account—		
Franklin Moore	$7,515.38	
Mary S. Moore	7,515.38	
Mrs. R. Leding	12,000.00	
Wm. Leding	3,235.10	
Edw. F. Droop	4,000.00	
Citizens' Nat'l Bank.	3,746.50	
G. W. Smith	800.00	
Wm. Bardel	900.00	
		$39,712.36
Due mdse. creditors on notes and open accounts	$73,771.98	
C'nting'nt note creditors secured by collateral	5,400.00	
		$79,171.98
		$118,884.34

Mr. Leding was then closely questioned by the creditors in regard to his affairs, and showed that his business had been losing money for the past two or three years, and that matters had arrived at a point where he saw it would be impossible for him to proceed any further with any hope of ultimate success, unless assisted to a settlement. It was the unanimous opinion of the meeting that Mr. Leding was an honest man, with somewhat careless business methods, and that the great mistake he had made was in taking on the responsibilities of the second store, known as W. C. Shaw & Co. The Chair stated that a few of the principal creditors had investigated his matters thoroughly, and he thought that the meeting would agree that it was impossible for Mr. Leding to pay out his debts in full, and it was for the meeting to announce what they thought it would be best for Mr. Leding to do.

A member present asked if Mr. Leding had any proposition to make, and Mr. Leding stated that he had. It was such a proposition as he felt morally certain he could carry out, and was at the same time the very best that he could offer. He then submitted a composition agreement, to the effect that all claims be settled on a basis of 50 per cent., 25 per cent. to be paid in cash and the remainder in five promissory notes for 5 per cent. each, payable April 1, June 1, Sept. 1, Nov. 1, and Dec. 1, 1899. After a considerable discussion, the creditors present unanimously decided to accept this offer of settlement, which is to be binding if signed by 90 per cent. of the indebtedness.

The agreement was then signed by many of the firms present, and is now being circulated by Mr. Leding.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Jan. 7, 1899.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$46,470.86
Gold bars paid depositors	80,170.49
Total	$126,641.35

Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:

Jan. 2	Holiday
Jan. 3	
Jan. 4	
Jan. 5	$10,698
Jan. 6	15,743
Jan. 7	
Total	$26,441

TO RETAIL JEWELERS:

We have crossed the threshold of 1899. Brighter prospects are disclosed than have been seen for a decade. Commerce in every branch is touched with energy. Of all commodities, watches are the most responsive to the times. Their sale in respect of both quantity and quality is perhaps the best index to the people's purchasing power. As the orders received by us last Fall, especially for the higher grades, were far beyond our facilities to fill, and the Spring demand has already begun, we feel sure that the dealers in watches are participating in the general prosperity. It is a subject for congratulation. On both sides of the counter there is buoyancy, and this means equilibrium. We are confident that for the disappointments of the recent past, there will be ample compensation in the fruitful period before us.

AMERICAN WALTHAM WATCH COMPANY,

Waltham, Mass.

January, 1899.

Jobbers' Buyers in New York.

Movements of the Buyers for the Jobbing Houses Throughout the Country—When They Will Be in New York.

MONTREAL, Can., Jan. 7.—The movements of the buyers for the jewelry jobbing firms of Montreal are as follows:

J. Silver and B. C. Silver, of J. & B. C. Silver, and M. and H. Michalson, of I. L. Michalson & Sons, are already in New York.

The buyers for Alfred Eaves, who are Mr. Eaves himself, J. A. St. John and W. Hayes, will be in New York about the 15th inst.

Edmund Eaves will be in New York about Jan. 15.

John H. Jones, of R. N. Scott & Co., expects to arrive in New York in about 10 days.

A. A. Abbott, of Smith, Patterson & Co., will be in New York some time during the present month.

Wm. Eaves and J. B. Williamson do not expect to arrive in New York until about the middle of February.

J. A. Pitts will make his arrangements in a few days.

Mr. Bramley, of Bramley & Robertson, is now in New York.

Boston.

BOSTON, Mass., Jan. 7.—Not many of the Boston jobbers' buyers will be in New York buying this month.

William S. Tiffany and William C. Wales, of Tiffany & Wales, are in New York on a buying trip. They are at the Waldorf-Astoria.

Fred. H. Pope, of D. C. Percival & Co., is in New York on a buying trip this week.

Pittsburgh.

PITTSBURGH, Pa., Jan. 7.—During the absence of the buyers for the local jobbers the remaining clerks are making preparations for the annual stock taking.

A. Kingsbacher, Sol. Cerf, M. Bonn and Geo. W. Biggs went east last week to make purchases.

S. H. Kirby, Phillip Gillespie and W. J. Johnston leave during the present week for an extended tour of the manufacturing centers of the east.

St. Louis.

ST. LOUIS, Mo., Jan. 7.—Sam H. Bauman, of the Bauman-Massa Jewelry Co., will go east to-night and stop at the Hoffman house.

Meyer Bauman, of L. Bauman Jewelry Co., will go east to-night and have headquarters at Stern Bros. & Co., 68 Nassau St., New York.

The Eisenstadt Mfg. Co.'s buyer will not go to New York for some time. No one is going from S. A. Rider Jewelry Co.

T. D. Witt, president E. Jaccard Jewelry Co., says some one may go to New York in February.

Syracuse.

SYRACUSE, N. Y., Jan. 9.—Of the jewelry jobbers of Syracuse some will not visit the eastern markets until early Fall and a few not at all.

Levi Levy will be in New York the first of February, stopping at the Astor house.

M. J. Rubenstein will be at the St. Cloud hotel the first or second week in February.

Cincinnati.

CINCINNATI, O., Jan. 7.—The only jobbers in the east at present are Bloom & Phillips, who are making their annual contracts with the manufacturers whom they represent in the west.

Cleveland.

CLEVELAND, O., Jan. 9.—R. E. Burdick, of Bowler & Burdick Co., jewelry jobbers, will visit New York the latter part of this month. He will probably be accompanied by John T. Vansant. The firm have had a most prosperous season. Inventory is complete, and their men will be started on the road the present week.

Geo. W. Scribner, of Scribner & Loehr, will go to New York on the 20th.

Charles Corcoran Files a Petition in Bankruptcy.

PITTSBURGH, Pa., Jan. 9.—Chas. Corcoran, a retail jeweler, 502 Wood St., to-day filed a petition in bankruptcy. The schedules accompanying the petition show Mr. Corcoran's liabilities to be $22,779.86, while the value of the assets is given as $18,345.24.

Madam's Great Bargain.

The Memphis *Scimitar*.

IT was in an auction store on Main St., just before the auctioneer mounted the box. Goods were being sold privately to those who desired to buy. A well dressed woman was examining a bit of jewelry.

"What is the price of this?" this asked.

"That will cost you $4, madam," replied the salesman.

"Can't you shade that figure a bit?"

"No. Can't possibly take a cent less. But I'll tell you what I'll do. If you will wait a few moments the auction sale will be started, and I'll place the article under the hammer. You may then be able to buy it in for almost nothing."

The woman said she would wait.

Ten minutes later on the auctioneer began the sale. There were some half a dozen people in the store. The bit of jewelry in question was placed on the counter and bids invited. Some one offered 50 cents, then $1 was bid; $2 followed, and then $3. This last bid was made by the woman who had sought to buy the bit of jewelry before the sale. A gentleman came in, looked at the article and calmly said: "I like that. I'll give you $4." The woman quickly shouted, "Five dollars!" Then the bidding ceased, and the bit of jewelry was turned over to the last and best bidder. She had refused to pay $4 a few minutes before, but she forgot that, and went home to tell hubby dear what a bargain she got at the auction store for a $5 bill.

A hollow sphere of crystal enclosing a ruby or sapphire the size of a small pea, which rolls about like a tiny ball of red flame within its transparent shell, is one of those delightful, fanciful conceits of the Parisian designers which seldom fail to please other jewelers and their clientele.

New Trial for Herman Keck.

The United States Supreme Court Reverses the Judgment of Conviction by the Lower Court.

WASHINGTON, D. C., Jan. 9.—The Supreme Court to-day reversed the judgment of the Federal Court at Philadelphia, sentencing Herman Keck upon conviction for diamond smuggling. The opinion was announced by Justice White. He reviewed the circumstances in the case, which were briefly these:

Keck, in Antwerp, gave the package containing the diamonds to Capt. Loeswitz, of the steamer *Rhineland*, with a request that he carry it to this country. He assured Capt. Loeswitz that the package contained no valuables. When the ship arrived at Philadelphia a customs inspector demanded and received the diamonds from the captain, and they were sold under seizure, no claimant appearing for them. Keck was indicted and convicted of smuggling.

Justice White discussed at great length the history of common and statute law relating to smuggling, arriving at the conclusion that an attempt to smuggle such as Keck made was not punishable; that no crime could be committed until the obligation to pay the duties arose, which would be when the goods were brought on shore and sought to be removed, and therefore that the judgment of the court below must be reversed, and a new trial given Keck. Incidentally the opinion said that diamonds were dutiable under the Wilson-Gorman law of 1894, the accused having contended that they were on the free list.

From this view of the law Chief Justice Fuller and Justices Harlan, Brewer and Brown dissented, the opinion being read by Justice Brown. He said:

"I find myself unable to concur in a definition of smuggling which requires that the goods shall be actually unladen and carried upon shore. The diligence of counsel has failed to find support for it in a single adjudicated case in England or in this country. If it ever were the law in England it never found a lodgement in its standard dictionaries, either general or legal, and has never been recognized as such by writers upon criminal law.

"But the question is not what was the law of England in the last century, nor what it is to-day, but what was the law of the United States in 1842, when this act (to punish smuggling) was passed, and in 1877 when it was incorporated in the revised statutes? In all the law lexicons it is defined as the clandestine importation of goods without the payment of duties. The statute defines 'smuggle' to be the clandestine introduction into the United States of any goods, wares or merchandise subject to duty by law, and which should have been invoiced, without paying or accounting for the duty. I am at a loss to understand why an absolute definition of the English should be rehabilitated to defeat the manifest intention of Congress."

A set of teaspoons in silver shows a single wild rose in exquisitely tinted pink enamel, as decoration on the handles. Some very pretty shades of pale green enamel are also employed in spoon decoration.

The Jewelers' Circular
AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY, NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada, - - -	$2.00
Foreign Countries in Postal Union, - -	4.00
Single Copies, - - - - - -	.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.
Among the places in Europe where THE JEWELERS' CIRCULAR is on file are the following:
LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Ubrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club. Rue de Pelican.

Vol. XXXVII. Jan. 11, 1899. No. 24.

Every line of reading matter in THE JEWELERS' CIRCULAR, *with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of* THE JEWELERS' CIRCULAR *is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.*

Jewelry Trade Failures in 1898.

FROM every quarter comes evidence that the jewelry industry during 1898 prospered. From the classified list of failures of traders for that year, compared with 1897, published in *Dun's Review*, we extract the following:

	1898		1897	
	No.	Liabilities.	No.	Liabilities.
Jewelry & Clocks	162	$1,327,396	213	$2,707,043

From these figures it may be simply calculated that the number of failures decreased in 1898 over 24 per cent. from 1897, and the amount of liabilities decreased about 51 per cent. In such tables the jewelry industry seldom makes a reassuring showing, but this year, as far as the percentages are concerned, the showing of this trade is more favorable than that of any other classified branch of traders with the single exception, perhaps, of the branch classified as books and papers, in which the percentage of decrease in the number of failures is about 37, while that in the amount of liabilities is about 46. Our exchange's synopsis of the whole subject is decidedly interesting and worthy of quotation in full:

"So great a change in the amount of defaulted liabilities has very rarely occurred. The decrease in number of banking failures compared with last year is 53.2 per cent., and in amount of banking liabilities 34.7 per cent. The commercial failures were 12,186 in number, not quite 9 per cent. less than last year, while the amount of defaulted commercial liabilities was $130,662,899, a decrease of 15.3 per cent. compared with last year, and compared with $226,096,834 in 1896, a decrease of 42.2 per cent. The aggregate was smaller in 1892, and yet not smaller in proportion to the volume of solvent business transacted, and the average of liabilities per failure, only $10,722, is not only smaller than in 1892, but in any other year of which full records exist, running back 30 years."

U. S. Mineral and Metal Production for 1898.

THAT valuable publication, *The Engineering and Mining Journal*, in its impression for Jan. 7, 1899, gives a preliminary statement of the production of the more important minerals and metals in the United States in 1898, compared with the corresponding figures for 1897. Several portions of this statement are of interest to the jewelry industry in general and to the manufacturing branch in particular; we, therefore, take the liberty of quoting them below:

Aluminium.—The production in 1898 was 2,600 tons ($1,690,000), against 2,000 tons $1,400,000) in 1897. The production of this metal continues to be made by one company.

Gold and Silver.—The domestic production of gold in 1898 was $64,300,000, against $59,210,795 in 1897. In addition to this, American refiners turned out a large amount of gold from foreign bullion, obtained especially from Mexico, British Columbia and the Klondike. Their total production of refined gold, domestic and foreign, amounted to $85,362,730, against $71,302,394 in 1897. The domestic production of silver amounted to 64,060,000 troy ounces, against 56,457,292. Consequently it appears that the production of silver in the United States has nearly attained the maximum that was recorded when the metal sold at its highest price. The increase in 1898 is attributable to the great increase in the production of silver lead and silver copper ores, from which the silver is obtained largely as a by-product. The total production of silver from domestic and foreign ores by American refiners was 106,038,726 troy ounces, against 96,776,068 in 1897. Our statistics are based on reports from every refiner and the reports of importations by the Bureau of Statistics of the Treasury Department. Smelters and refiners are no longer able to make an accurate distribution of their product according to origin, domestic and foreign.

Carborundum.—The production in 1898 is estimated at 795 short tons, average value of $200 per ton, against 621 short tons, worth an average of $247 per short ton in 1897. This substance is no longer used entirely as an abrasive, considerable quantities being employed as a substitute for ferro-silicon in steel making. There is only one producer in the United States, its works being situated at Niagara Falls.

During 1898, *THE JEWELERS' CIRCULAR* published 14,114 more inches of advertising, and 6,303 more inches of original reading matter than any other weekly jewelry journal

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

WITH the assessment notices just sent out by the Jewelers' League is a circular giving the names of 87 prominent firms in the jewelry and kindred trades recommending the League. The trade papers are not included in this list. Why, we don't know, at least why THE CIRCULAR is left out. However, the manager of THE CIRCULAR, who is one of the League's first members, being No. 80, and who has followed the League through all its experiences, adds, as an individual, his testimony as to the benefits of the League, which testimony is sustained by THE CIRCULAR. With its present surplus of nearly $200,000 (having added about $30,000 to the fund the past year) and with its careful and economical management, the League is worthy the attention of any one seeking life insurance.

One of Many Such.

NEWARK, N. J., Jan. 7, 1899.

Editor of THE JEWELERS' CIRCULAR:

I am in receipt of your "Supplement to Trade-Marks" of jewelry, silver ware, etc. After carefully looking over the same, would congratulate you upon the excellent order, system and completeness of this year's work, the issue of your months of untiring labor. This complete book should, and no doubt will, be in every reputable jewelry establishment in the land. With best wishes, I am respectfully,

BENJAMIN J. MAYO.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

A. R. Weisz left Monday last on his regular January trip in the interest of Adolphe Schwob, 40 Maiden Lane, New York.

George D. Lunt is in Chicago from his Pacific coast trip for the Towle Mfg. Co.

Mr. Potter, representing J. M. Fisher & Co., Providence, called on the Twin City jobbers the past week.

C. A. Barnum and K. H. Clarke, representing the Meriden Britannia Co., leave Chicago this week for the central west and southwest, respectively.

Simpson, Hall, Miller & Co. will have in the field from the Chicago house this week, W. F. Adams, H. E. Vincent, H. L. Sherman and J. H. White.

Charles Garlick, for a good many years traveling salesman for C. H. Knights & Co., Chicago, has taken a road position with Theo. Shrader & Co., Chicago.

Clarence Schliecker, until recently with S. H. Clausin & Co., Minneapolis, Minn., left for New York last Saturday, where he will enter the employ of Leys, Trout & Co.

I. R. Buncker, for the past four years traveling salesman for Sischo & Beard, St. Paul, Minn., has resigned his position with that firm aud has accepted a position with S. H. Clausin & Co., Minneapolis.

T. R. Wall, Minneapolis, who for years past represented the Geneva Optical Co., has resigned his position with that company and this year will represent the Waterbury Clock Co., the Crescent Ring Co. and Madson & Buck Co.

The Wm. L. Gilbert Clock Co., Chicago, have engaged a new traveler in the person of F. J. Neasham, formerly in business at Nevada, Ia., where he disposed of his interests about two months ago. Mr. Neasham will cover Iowa and Missouri.

The commercial travelers of the Dennison Mfg. Co., to the number of about a score, spent three days last week at the works in South Framingham, Mass., recently completed and occupied by the concern, making an inspection of the plant and the goods in process of manufacture which they handle.

The Commercial Travelers' Club, of Indianapolis, which has for the past six months occupied rooms in English hotel has rented a handsome house on N. Meridian St., and will convert it into a first rate clubhouse. Not many jewelry travelers are members so far, C. E. Sims, of Heaton, Sims & Co., being the most active.

Traveling men in Indianapolis, Ind., the first week in January were: George H. Remington, Waite, Mathewson & Co.; Ernest Block, W. & S. Blackinton; George L. Paine, E. I. Franklin & Co.; C. H. Clark, J. F. Sturdy's Sons; E. R. Bennett for S. A. Bennett; John A. Keane, Ostby & Barton Co.; J. F. Ripley, Watson, Newell Co.

Travelers are beginning to arrive again in the Smoky City. The following were there last week: C. E. Settle, for O. M. Draper; Mr. Tappan, the D. F. Briggs Co.; Geo. Goldberg, W. & S. Blackinton; Mr. Ford, Ford & Carpenter; C. T. Barbour, Plainville Stock Co.; F. C. Winship, T. B. Clark & Co.; M. J. Geary, S. Sternau & Co.; Charles E. Dorr, Gorham Mfg. Co.; Fred. W. Cook, J. F. Fradley & Co.; J. Fred. Crane, Mandeville, Carrow & Crane; W. H. Thornton, the H. A. Kirby Co.; C. S. Untermeyer, Chas. Keller & Co.; Harry Osborne, R. Wallace & Sons Mfg. Co.

Travelers in St. Louis, Mo., last week were: C. B. Bartlett, Whiting Mfg. Co.; Wm. W. Middlebrook, B. A. Ballou & Co.; Geo. L. Paine, E. I. Franklin & Co.; Wm. Dorrance, Simons, Bro. & Co.; J. G. Fuller, J. G. Fuller & Co.; W. F. Adams, Simpson, Hall, Miller & Co.; Ernest Block, W. & S. Blackinton; Geo. Remington, Waite, Mathewson & Co.; Gus. Strandberg, Cheever, Tweedy & Co.; L. A. Armstrong, Armstrong Braiding Co.; L. H. Ott, Bausch & Lomb Optical Co.

Among eastern men in Cincinnati, O., last week were: C. E. Settle, for O. M. Draper; W. W. Middlebrook, B. A. Ballou & Co.; S. A. Bennett; Louis Hirsch, of Hirsch, Flashner & Robbins; H. Lederer, Henry Lederer & Bro.; S. C. Corbin, Waterbury Clock Co.; A. H. Oakley, Thornton Bros.; Mr. Kennon, J. T. Mauran Mfg. Co.; C. F. Willimin, T. G. Frothingham & Co.; H. J. Hildebrand, H. C. Lindol & Co.; Herbert French, Riley, French & Heffron; Mr. Cooke, C. H. Cooke Co.; A. E. Donnelly, Hamilton & Hamilton, Jr.; M. Williams, Arnold & Steere; Max L. Jacoby, Manchester Mfg. Co.; A. L. Crook, Geo. L. Vose Mfg. Co.; John A. Keane, Ostby & Barton Co.

Philadelphia.

Arrangements are being made for a smoker by the Jewelers' Club early in February.

Fred Simons has recovered from his recent indisposition, and is again able to attend to business.

Dr. W. Zineman, of M. Zineman & Bro., is a Republican nominee for school director.

Since the Christmas holidays 60 temporary employes have been dropped from the roster of Wanamaker's jewelry department.

On New Year's Monday over 300 members and friends partook of the lavish hospitality of the Jewelers' Club at the new quarters on Chestnut St. below 13th.

An oil stove upset in M. Zineman & Bro.'s optical store, at 130 S. 9th St., on Friday afternoon, and caused a fire, which resulted in about $50 worth of damage.

C. R. Smith & Sons have removed from 1632 Market St. to the southeast corner of 18th and Market Sts. A. Hoffman has occupied the store at 17th and Market Sts.

During the New Year's Eve celebration a stray bullet passed through one of the dials of the State House clock, and came within an ace of hitting Mr. Reeves, the assistant superintendent.

A daring thief threw a cobblestone through the plateglass window of John Orr's store, 2057 Germantown Ave., early on Thursday morning, and got away with a tray containing $60 worth of finger rings. The police have not yet succeeded in capturing him.

Frank Kursh, for many years of the firm of Pearce, Kursh & Co., this city, has made a connection with the H. A. Kirby Co., of Providence. Mr. Kursh is a thoroughly practical jeweler and a successful designer, and will ably fill the position in the factory to which he is called. The H. A. Kirby Co. are to be congratulated.

The third distribution of the estate of the late Simon Muhr has just been made to the charitable institutions mentioned in the will by the executors. The distribution now made amounts to $42,000, which, with $126,000 divided in the first and second distributions, makes a total of $162,000 devoted to charitable purposes. The executors—Judge Sulzburger, John Hackenberg and Mrs. Annie Muhr—expect to make another distribution in the near future.

Trans-Atlantic Voyagers.

TO EUROPE.

E. G. Bek, Pforzheim, Germany; Frank Jeanne, of Wm. S. Hedges & Co., New York, sailed Saturday on the *Aurania*.

Harry Schimpf, of H. Muhr's Sons, and wife, Philadelphia, Pa., sailed to-day on the *St. Paul*.

A. Henius, of Bruhl Bros. & Co., Providence, R. I., sailed Jan. 3 on the *Kaiser Wilhelm der Grosse*.

Mrs. E. A. Lauten, of E. A. Lauten & Co., New York, sailed Saturday on *La Gascogne*.

FROM EUROPE.

Paul Fleischer, New York, returned last week on the *Paris*.

Proposed Change in Constitution of the Jewelers' League.

At the twenty-second annual meeting of the Jewelers' League of New York, which takes place Tuesday evening next at Masonic Hall, 23d St. and Sixth Ave., New York, there will be offered for consideration amendments to the constitution permitting the League to establish what may be termed "quarter rate" members, under a section to be known as Sec. C.

The annual reports of officers and of the executive committee will be presented, and an election held for president for one year; two vice-presidents (known as third and fourth), for two years; three members of the executive committee for the term of two years; and three members of the advisory board to serve two years.

The following are the nominations for officers to be elected at this annual meeting: For president, Henry Hayes; for third vice-president for two years, J. B. Bowden; for fourth vice-president for two years, Wm. Bardel; executive committee for two years, G. M. Van Deventer, M. J. Lissauer and G. W. Street; for advisory committee for two years, G. W. Parks, C. L. White and J. W. Steele.

New York Notes.

Engelfried, Braun & Weidmann have entered a judgment for $214.39 against Albert Freund.

Colonel W. A. Moore, of the Dueber Watch Case Mfg. Co., was in New York last week.

Charles Bachem, manufacturer of diamond mountings, has removed from Newark, N. J., to 41 Maiden Lane, New York.

The annual meeting of the stockholders of Maddock & Miller will take place at the office of the company, 53 Murray St., on Wednesday, Jan. 18, at 10 o'clock A. M.

John E. Willert, known to the trade through his previous connection with the E. Ingraham Co. and the Wm. L. Gilbert Clock Co., is now with Harris & Harrington, importers, 32 Vesey St.

The regular annual meeting of the stockholders of the New York Standard Watch Co. took place at the office of the company, 11 John St., Thursday. Directors for the ensuing year were elected.

August Goldsmith, of Stern Bros. & Co., 68 Nassau St., has permanently assumed charge of the concern's Gold St. factory, taking the place of Sigmund Stern, who temporarily conducted it after the death of Isidor Stern.

Herman J. Dietz has satisfied the following judgments: for $911.17, entered by F. E. Leimbach, Feb. 28, 1896; for $95.37, entered by I. M. Berinstein, Nov. 30, 1895, and for $1,427.98, entered by Wallach & Schiele, Feb. 28, 1896.

Paul Fleischer, for 20 years a salesman in the employ of L. Tannenbaum & Co. and for a year and a half a buyer for G. Armeny, has gone into business on his own account as an importer of precious stones at 65 Nassau St., Room 61.

The Majestic Silver Co., of New York city, have been incorporated, with a capital of $50,000. E. E. Nobis, Richard Nobis and H. G. S. Ascher, of New York city; L. A. Hakis, of New Springfield, Richmond county, and Henry Marsh, of Long Island City, are the directors.

At a special meeting of the board of directors of the Roy Mfg. Co., held last week at the company's offices, 21 Maiden Lane, William G. Appleton was elected secretary to fill the vacancy occasioned by the resignation of R. P. Lyons, and W. F. Macdonough was elected general manager.

A controversy between Theodore B. Starr, the well known jeweler, of 206 Fifth Ave., and Baron Von Bischoffshausen, over jewelry claimed to have been obtained by the latter on memorandum last September, was the subject of considerable newspaper publicity last week. The value of the jewelry is given as $1,500, and was returned by the Baron Thursday after an order of arrest had been sworn out by Mr. Starr. The Baron's counsel, S. D. Epstein, stated that the affair was all a mistake.

Acting upon information which he had received, Special Agent Wm. H. Theobald, of the Collector's office, in this city, obtained from U. S. Commissioner Shields a search warrant to inspect the premises of Solomon Infeld, 106 E. Houston St., on the ground that smuggled diamonds were there concealed. Under this warrant Mr. Theobald went to Infeld's premises and seized several packages of diamonds, valued at more than $1,000. Infeld claimed that the goods were bought in this city from regular diamond dealers and that he had bills for them, while the Treasury agent claims they were smuggled into this country by Infeld's wife.

A voluntary petition in bankruptcy was filed last week by Max J. Ahrens, formerly of the firm of Ahrens & Adler, jewelers, 1 and 3 Union Square, who were sold out under executions in April, 1897. Ahrens says he is unable to find Milton Adler, his former partner, to get him to join in the petition. The firm have no assets, and the liabilities are given as $7,101. Among the principal creditors are: B. K. Smith, $275; S. O. Bigney & Co., $152; Clark & Coombs, $288; Bridgeport Silver Co., $92; Dora Ahrens, $1,575; Celia Minzesheimer, $1,575; Lincoln building, $120; Cyrus Adler, $1,190, and Isaiah Rosenthal, $400. There are also the following judgment creditors; Leo Popper & Son for $120 and Cyrus Adler for $1,549. On the latter judgment the assets of the firm were sold out and realized $358.72. The first meeting of the creditors of Max J. Ahrens, bankrupt, has been called for Jan. 21 at 12 o'clock noon, and will be held at the office of Ernest Hall, referee in bankruptcy, 64 William St.

The death occurred on Jan. 6, in New Haven, Conn., of Martha C. Read, in her 94th year. The funeral was held from her late residence, 175 Whitney Ave., Monday, Jan. 9. Mrs. Read was the widow of Ezra C. Read, of the old firm of Read & Taylor, who, in 1837, commenced business at 12 Maiden Lane, New York. Subsequently they moved to 9 Maiden Lane, where the firm changed to Read, Taylor & Co. In 1869 Mr. Read retired and the firm changed to Taylor, Olmstead & Taylor, who subsequently moved to 5 Bond St., and after the retirement of Mr. Olmstead the firm became Taylor & Bro. After his retirement from business in 1869, Mr. Read became president of the City bank, of New Haven, and died in that city in 1873.

The police last week arrested four alleged crooks, whom they claim are associated with W. Dixon and Frank A. Parker, now under arrest on the charge of uttering a worthless check, which, as told in THE CIRCULAR Dec. 21, Dixon attempted to pass on Mrs. T. Lynch, 1 Union Square. The four men who were gathered in Saturday are said to be John Nonne, alias "Jim the Penman;" John Williams, alias "The Father;" Frank Baker, alias "The Narrow Minded Kid," and William J. Fields, alias "The Dope." All the men, according to the detectives, have been under arrest before, and the pictures of several are in the rogues' galleries in Chicago and New York. Specific charges were at hand only against Nonne, and the other three men, for lack of direct evidence against them, were discharged by Magistrate Wentworth in the Jefferson Market Police Court later in the day.

Wm. K. O'Brien, who died at Newtown, L. I., Jan. 2, is said to have amassed a fortune in the jewelry business in New York. Inquiry among the various merchants of Maiden Lane by a CIRCULAR reporter failed to discover any one who remembered Mr. O'Brien.

Last Week's New York Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

A. Dilsheimer, Philadelphia, Pa., Astor H.; A. Kingsbacher, Pittsburgh, Pa., Astor H.; W. Bramley, Montreal, Can., Grand Union H.; A. Oppenheimer, Philadelphia, Pa., Marlborough H.; J. A. Schwarz, Philadelphia, Pa., Marlborough H.; M. Bonn, Pittsburgh, Pa., Astor H.; S. Davis, Pittsburgh, Pa., Astor H.; D. Buxton, Springfield, Mass., Broadway Central H.; R. Leding, Washington, D. C., Astor H.; A. H. Vineburg, Montreal, Can., Astor H.; J. H. Rivers (Ely & Walker D. G. Co.), St. Louis, Mo., Astor H., and 268 Church St.; Miss S. Ford (A. Lisner), Washington, D. C., Imperial H.; S. Cerf, Pittsburgh, Pa., Astor H.; W. J. Barr, Toronto, Can., Astor H.; M. C. Ellis, Toronto, Can., Astor H.; P. W. Ellis, Toronto, Can., Astor H.; S. Weinhaus, Pittsburgh, Pa., Astor H.; W. W. Lorch, Louisville, Ky., St. Denis H.; S. Liberman, Syracuse, N. Y., Grand Union H.; H. M. Eliassof, Albany, N. Y., Imperial H.; M. Bauman, St. Louis, Mo., Hoffman H.; S. H. Bauman, St. Louis, Mo., Hoffman H.; M. L. Carter, Danbury, Conn., St. Denis H.; A. and J. Levy, Hamilton, Ont., Astor H.

Frank C. O'Hara, formerly of Ladomus' jewelry store, Chester, Pa., has formed a partnership with Wm. G. Atherholt.

Cut Glass

and all kinds of

...Fine... Glassware

in stock and to order.

C. Dorflinger & Sons,

36 Murray St. AND 915 Broadway,

NEW YORK.

To the Trade.

WE take this opportunity of calling your attention to our two new patterns now ready for the market, the "Rose" in sterling silver and the "Astoria" in plate. We will soon mail you illustrations of these patterns, and we confidently believe they will prove desirable additions to the stock of our patrons.

We desire to announce that we have not entered the combine known as **The International Silver Co.**, but shall continue to manufacture for the Trade the lines of goods bearing our trade marks, which have been so long and favorably known.

Wishing you a prosperous New Year, we remain,

Yours respectfully,

R. Wallace & Sons Mfg. Co.,

...Silversmiths...

226 Fifth Ave., New York.
109 Wabash Ave., Chicago.
120 Sutter St., San Francisco.
63 Basinghall St., London, E.C.

Home Office:
Wallingford, Conn.

Death of Jervis Joslin.

DENVER, Col., Jan. 5.—Friends of Jervis Joslin, the well known jeweler of this city, were shocked yesterday to learn of his death. At 5:30 o'clock yesterday morning Mr. Joslin breathed his last. Death was caused by pneumonia, which resulted from



THE LATE JERVIS JOSLIN.

an attack of grip, from which he suffered several days before more complicated symptoms appeared. The loss of a man of the sterling qualities of Mr. Joslin is a hard blow, and many expressions of sorrow were heard yesterday when the sad news was spread abroad. Kindly in disposition, broad in his appreciation of men and things, gentle as a woman in his manners, and, withal, an honest and sincere man, it was acknowledged that many a day may pass before another shall be found to take the place made vacant by the departure of Jervis Joslin.

For nearly a third of a century Mr. Joslin was prominently identified with the business interests of Denver. He was instrumental in building up a large and lucrative business in Denver. It was announced last evening that the funeral will be held from the family residence, 1345 Pearl St., to-morrow. The hour will be named after the arrival of the daughter of Mr. Joslin, who is now on her way from Boston. The funeral may be in charge of the Masonic fraternity, of which the deceased was for many years an honored member. He was of the rank of the thirty-second degree. Interment will be at Fairmount cemetery. Mr. Joslin leaves a wife and two grown up children to mourn his departure. His daughter, Eleanor, has been for some time studying elocution at one of the institutions of Boston. His son, Ralph, is a promising young man, who has been devoting his attention to assaying as a branch leading into the field of mining.

Jervis Joslin was 63 years of age at the time of his death. In appearance he was not a man of strong physique, but his regular habits gave promise of many additional years of life. He was born in Poultney, Vt., Sept. 29, 1835. After receiving an academic education he engaged in the jewelry business in his native town, coming to Denver in 1866, at the close of the civil war. Boyd Park, well known throughout the west as the partner in business of Mr. Joslin, came across the plains with the former, and for 32 years the partnership continued, being broken only by the death of Mr. Joslin. The firm first engaged in business in Denver, and soon after established a jewelry house in Cheyenne, then a most promising young city. Later a branch establishment was opened in Leadville, and a large house was established in Salt Lake City. Mr. Park has had charge of the Salt Lake City establishment, the businesses at Cheyenne and Leadville being closed out.

Mr. Joslin was united in marriage in 1867 to Miss Marian F. Hastings, of Brandon, Vt. The elegant family residence on Pearl St. is beautified with rare paintings and bric-à-brac, the collection of which required a quarter of a century. Mr. Joslin was especially fond of fine musical instruments, and made a collection of violins which is not surpassed in value by any other similar collection west of the Mississippi River. His great Stradivarius violin, valued at $10,000, is acknowledged to be one of the finest violins on the continent, and a 'cello which Mr. Joslin purchased several years ago, is one of the gems of the collection. Many of the instruments were made by the master artists of Cremona, and now that their music will no longer charm the ear of the proud purchaser, wealthy collectors will be on the alert for gems from the Joslin collection. Mr. Joslin never claimed to be a performer upon the violin, although in earlier years he spent a great deal of time practicing upon the king of instruments. He was a bass singer of unusual ability, and was for years prominently identified with church choirs of the city, although not a member of any church. For years past he was one of the instrumentalists of the Y. M. C. A. orchestra, performing upon the bass viol. He will be greatly missed at the assemblies of the association, as he took a lively interest in its affairs, and was a generous contributor to its needs.

Henry Erbsmehl, Missing Since Dec. 19, Found Drowned.

PHILADELPHIA, Pa., Jan. 9.—Henry Erbsmehl, about 40 years old, a watchmaker and jeweler of Laurel, Del., was found drowned in a dock at Walnut St. wharf, Delaware River, yesterday. At noon a colored man named Allen Evans was watching the bubbling of the water caused by a sewer which empties into the dock, when he noticed a man's shoulder in the water. He had seen the object several times before, but at first thought it to be only a coat. He called a watchman who was nearby, and with a boat hook they pulled the body from the water. The body was badly decomposed, and the head was cut in several places, evidently by the logs which float in the dock. The body could not have been washed in from the river, as a large stone bulkhead separates the dock from the river. The body was sent to the Morgue, where it was subsequently identified.

Mr. Erbsmehl had been missing from his home since Dec. 19, when he came to this city to have some silver ware engraved. He had a considerable sum of money with him, it is said. A watch and fob chain and a Masonic mark were found on the body.

Providence.

J. H. Livsey, who manufactured gold and plated goods at 59 Page St., has retired from business.

According to the records at City Hall the Mechanics Installment Co. have made an assignment to Eugene F. Bowen.

According to the City Hall records, the F. Kroeber Clock Co., New York, have attached the property of George A. Youlden.

According to the City Hall records, Horace F. Carpenter & Son have attached the property of Stephen W. and William B. Bassett.

Dutee Wilcox, of D. Wilcox & Co., who is assignee of the insolvent furniture firm, the Flint Co., of this city, held an auction sale of the latter company's stock Jan. 4.

J. Miller and J. L. Miller, who not long ago succeeded to the business of David Auer, 44 State St., Albany, N. Y., were in Providence last week on their first visit to the trade in the east.

James H. Leach, who was indicted by the last Grand Jury for forging an order on the Tilden-Thurber Co., was arraigned Friday before Judge Wilbur. He pleaded *nolle contendere* and sentence was deferred.

Ex-Alderman Charles E. Harris, who died in this city last Friday, when a young man in 1854 served his apprenticeship as a jeweler with James N. Hopkins. Soon after this Mr. Smith went west and on his return to this city in 1860 started in the grocery business.

A small fire in the basement of the Fitzgerald building Friday morning caused considerable excitement in the numerous jewelry shops located in that building, for it is less than a month since there was a fire in Fletcher, Burrows & Co.'s factory in the same building. The flames were confined to a pile of oakum in John O'Brien's plumbing shop, 55 and 57 Clifford St.

In the Sixth District Court last week William H. Wood and Amory Chapin, as trustees for the William H. Lowe estate, brought a trespass and ejectment suit against Jacob S. Farrington, retail jeweler, to recover possession of the store at 358 Westminster St. The decision was for the plaintiffs for possession and costs by submission of the defendant.

The detectives Saturday arrested John Jeffrey, a porter in the Manufacturers' building, on Aborn and Sabin Sts., and held him in custody at police headquarters pending the investigation of an alleged larceny of brass and silver scraps valued at $15, the property of A. C. Messler & Co. Jeffrey is reported to have told the detective that he found some scrap in the hallway of the building and thought it no harm to take it. Sunday Jeffrey pleaded guilty and was fined $20.

Among the buyers in town the past week were: Mr. Kingsbacher, of Kingsbacher Bros., M. Bonn, W. H. Kirby, of the Pittsburgh Dry Goods Co., and Simon Davis, all of Pittsburgh; Mr. Skidmore, buyer for Charles Broadway Rouss, New York; J. A. Silver, Montreal; J. A. Selling, Detroit; Mr. Magid, of Magid Bros., Boston; Frank Lewald, Chicago. Sol. Cerf and Mr. Weinhaus, Pittsburgh, bought goods at the rooms of the Manufacturing Jewelers' Salesmen's Association.

At the annual meeting of the Providence Central Club, held in connection with that organization's first annual banquet at the Trocadero Saturday evening, William Blakeley, of the Providence Optical Co., was chosen vice-president. William H. Luther, of Wm. H. Luther & Son, was a member of the executive committee in charge of the banquet, which was an important affair, the Governor, Supreme Court Judges and men prominent in the city's financial and business affairs being present.

Some weeks ago a woman who gave her name as Mrs. Borden, of Fall River, obtained jewelry to the amount of $23.50 from Ira G. Whittier. Later it was discovered that the woman's real name was Mrs. Belle K. Wolfscheimer. Saturday a deputy sheriff, armed with a writ issued in Jeweler Whittier's favor, called at the hotel where the woman was stopping. Mrs. Wolfscheimer paid the bill, however, without service of the writ. She probably did not learn that the document was made out against "Mrs. Borden, of Fall River."

Levi D. Nelson's jewelry store, 47 Eddy St., was broken into and robbed last Saturday night or early Sunday morning. The thieves effected an entrance by smashing the glass in the front door. From the quantity of blood spattered on the door and about it it is supposed that their hands were badly lacerated in the operation. Entering the shop, they took from the showcases chains and rings of considerable value. Mr. Nelson thinks that his loss will amount to $75 or $100, though a taking of an account of stock may reveal a greater loss. The police discovered the break at 1 o'clock Sunday morning.

Henry G. Thresher, of Waite, Thresher Co., this city, was duly inducted into office as Mayor of the city of Central Falls last Monday, which was inauguration day. On the same day in this city several prominent jewelry manufacturers were sworn into office as members of the City Council. They were: Henry G. H. Rawson, formerly of Schutz, Nevins & Co.; Roswell C. Smith, son of ex-Mayor C. Sydney Smith; William N. Otis, of Otis Bros., refiners; Henry F. Fletcher, of Fletcher, Burrows & Co., in the Common Council, and Horace Remington, of Horace Remington & Sons, refiners, in the Board of Aldermen.

The Attleboros.

The plans are completed for the factory to be erected in the Spring on Falmouth St. by F. D. Hall.

John Connor, for eight years with J. T. Inman & Co., lost portions of two fingers in the machinery last week.

Young, Bagnall & Co. have secured H. H. Brainerd, New York, to carry their grip among the eastern trade.

Mr. Kingsbacher, of Kingsbacher Bros., and M. Bonn, both of Pittsburgh, placed orders among the local factories last week.

Edwin A. Fargo was taken very ill at his office last Friday and removed to his home. His condition is now somewhat improved.

Fred. H. Perry, recently resigned from his position as traveling man for Young, Bagnall & Co., North Attleboro, has started out on the road with the samples of the Torrey Jewelry Co.

One of the catchiest things being made for the Spring trade is the tiny silver collarette clasp in French gray finish or set with colored stones.

Fred. M. Ellis, recently withdrawn from Ellis, Livsey & Brown, has returned from his initial successful trip in the interests of F. M. Ellis & Co.

A. S. Ingraham, colorer, is preparing to move into the quarters about to be vacated by David E. Makepeace, which are twice as large as his present location.

An outbuilding of the Frank M. Whiting & Co.'s plant caught fire Thursday. A quick response on the part of the fire laddies prevented the flames from being communicated to the manufactory.

It is known that the salesmen who have now left for the west have some excellent new things in their sample cases, though such things are, of course, kept very closely secret in the Attleboros. Hardly any of the salesmen are still in town, nearly all being out on the road. The silver goods houses are about the only ones whose traveling men are at home.

Attleboro traveling men seem to be in hard luck as far as their health is concerned. Sidney O. Bigney, of S. O. Bigney & Co., is suffering at the Palmer House, Chicago, attended night and day by trained nurses. Charles H. Allen, of C. H. Allen & Co., is quite ill at the Brevoort House. W. H. Stowe, for the W. H. Wilmarth Co., and Mr. Metcalf, for R. Blackinton & Co., are two others on the sick list miles from the home office.

Boston.

Leah Cowan, cashier for E. A. Cowan, is in Washington on a brief outing.

Commodore Charles F. Morrill, who has been suffering from influenza, is able to be out once more.

President E. C. Fitch, of the American Waltham Watch Co., has returned from his business trip west. He was in New York for a few days last week on his way home.

Miss Shaw, of Brookline, sister-in-law of F. H. Woodman, of the Woodman-Cook Co., was united in marriage last week at Mr. Woodman's residence in that town to John E. Pilling, jewelry and silver ware buyer for Jordan, Marsh & Co.

The stock of M. Benjamin, at his store on Washington St., near Bromfield St., is to be closed out at auction, Mr. Benjamin having gone into partnership with H. I. Bornstein, 610 Washington St., where he will be located after the present sale.

The New England Optical Institute opened the first term of the school last evening, Jan. 10, at the Y. M. C. A. building, under very favorable auspices, about 40 pupils presenting themselves. The complete course will extend over a period of three years.

The Boston Jewelers' Club are preparing for their annual dinner, which takes place in February. The election of officers will be the principal feature of the business meeting and plans will be made for the annual ladies' night entertainment of the club, which usually occurs in March.

A number of small failures are reported by the Boston dealers, among them being the suspension of Mrs. S. A. MacKeown, Lawrence; the attachment of E. F. Burr,

North Adams; the going into bankruptcy of C. M. McFarland, Worcester, who was foreclosed by mortgagee a few months ago, and the suspension of Rachel Manderson, Lawrence, all of this State; also the assignment of J. C. Kirkpatrick, Augusta, Me.

President George Poole, treasurer Louis Busiere and secretary E. F. Roche, of the Poole Silver Co., Taunton, Mass., accompanied by W. B. Snow, of the Jewelers building, the company's Boston representative, were in New York on business the first week in January.

Philip Doran, formerly of London, Eng., and member of the Worshipful Company of Spectacle Makers, of that city, has formed a partnership with C. J. Nourie, who has been for some time in the employ A. J. Lloyd & Co., and they will locate in Winter St., under the firm name of Philip Doran & Co.

Eugene H. Richards, formerly manufacturing jeweler at 7 Green St., whose failure was reported a few months ago in THE CIRCULAR, has been mentally unbalanced for quite a while, as the result of business embarrassments and his previous affliction in the loss of his wife, and was recently sent to the McLean Asylum for the Insane, a private hospital, for treatment.

New Year's day was a happy occasion at the home of Thomas O. Pray, father of Arthur H. Pray, diamond dealer, in the suburb of Brookline, his golden wedding anniversary coming on that date. Mr. and Mrs. Pray were the recipients of many golden and floral gifts and the congratulations of many friends of Mr. Pray in the Boston trade. Notwithstanding his advancing age, Mr. Pray is able to be at the office of his son actively attending to business daily.

Judge George Z. Adams, of the Municipal Court, has been agreed upon as the auditor in the suit of the assignees of Geo. H. Richards, Jr., & Co. against Robbins, Appleton & Co., to recover certain amounts received by the defendant from Mr. Richards shortly before his assignment, the contention of the assignees being that the payments were wrongfully made on the eve of the failure, the defendants, it is alleged, being aware of the insolvent condition of the firm and the impending assignment.

Jordan, Marsh & Co. reported to the police the loss of diamond and other jewelry valued at about $1,000. It is believed that the robbery took place in the night time on Jan. 3, and that the thief gained access to the jewelry department in the guise of a workman, as an adjoining portion of the big store is undergoing remodeling with day and night shifts, and the scheme appears to have been practicable in that manner. The job must have been put through cleverly and quickly to elude the watchmen.

Mary Daley, alias "Mrs. Stevenson," figures in a sensational case which came to the notice of the police in this city last week. She was arraigned on a charge of obtaining goods under false pretenses, but the case was not conclusive enough to hold her. It came out in connection with her arrest that she had visited the stores of Bigelow, Kennard & Co. and Shreve, Crump & Low Co., at both of which she gave orders for jewelry to be delivered at her room in a certain hotel where she was stopping. Caution was observed about complying with her request by each concern, however, and neither delivered the jewelry, after inquiry at the hotel. The house causing her arrest was one that dealt in fur goods, where she tried to obtain a sealskin sacque.

N. G. Wood & Sons have decided definitely upon their future location, and it is announced that they will remove to 128 Tremont St., occupying the street floor for their salesroom, and having also the basement and top story, the latter to be used for their workshop. The building has been a prominent one for years, the well known Copeland restaurant being located therein, and is directly opposite the Park St. subway station. It will be entirely remodeled and is to be ready for occupancy about the beginning of April.

Canada and the Provinces.

The death is announced of G. A. Bolduc, of G. A. Bolduc & Co., watchmakers, Quebec.

The store of John Wenger, Victoria, B. C., was recently partially burned out, but was fully insured.

C. S. Burdett, jeweler, late with D. R. Dingwall, Winnipeg, is opening business at Medicine Hat, Assinaboine.

Henry Pearce, of Birmingham and Montreal, will leave for England in a few days, and will be absent about six weeks.

Wm. J. Palmer and W. T. Hart have registered as proprietors of the firm of Palmer & Co., jewelers, Windsor Mills, Que.

The Ottawa retail jewelers did an exceptionally good holiday trade, and the returns for the year were the best in the history of the city.

Alf. Eaves and S. Duckett, of Edmund Eaves, Temple building, Montreal, will start on their western journey about the end of this month.

A. C. Beach, of the John L. Cassidy Co., Ltd., dealers in art pottery, etc., Montreal, has started on his western journey, and will go through to the coast. Geo. L. Mitchell, of Winnipeg, has been appointed local representative for the company in Manitoba.

The whereabouts of J. P. Laroche, formerly a watchmaker of Hull, Que., but more recently a jewelry peddler, is desired to be known by several Montreal and Toronto jobbers. Wm. Eaves sold to him a bill of goods, and has not seen him since, and he has likewise disappeared from the ken of P. W. Ellis & Co., Toronto. He was supposed to have gone to Three Rivers, Que., but searching inquiries have failed to locate him.

The total number of failures in Canada in 1898 was 1,427, compared with 1,907 in 1897; the assets were $4,085,722, compared with $5,191,647; and the liabilities were $9,644,100, compared with $13,147,929 in 1897. The failures in jewelry and clocks in 1898 numbered 19, and the liabilities were $83,977; in 1897 they were, respectively, 28 and $137,388, and in 1896 they were 33 and $113,847.

D. H. Coker, Piedmont, Ala., has opened a new store in the Fagan block, one of the prettiest places in town.

Trade Gossip.

A. J. Hedges & Co., 6 Maiden Lane, New York, whose trade last Fall is reported to have been highly satisfactory, are making a number of additions to their lines for 1899. Many unusually attractive assortments, it is promised, will be ready in a few weeks.

Hirsh & Hyman, 40 Maiden Lane, New York, announce that their B. Hyman, who is now in Europe, has, by taking advantage of favorable opportunities, secured very desirable assortments of diamonds in all sizes and grades. The goods will be ready for inspection here during this month.

Charles F. Hermann, manufacturing jeweler, 9th St. and Pennsylvania Ave., Washington, D. C., has issued to his patrons a monthly calendar for 1899, which is ornamented with a colored lithograph of the late U. S. S. *Maine*, showing the battleship during the last hours preceding her destruction.

A very neat and handy pocket memorandum book has been presented to the trade with the compliments of Ludwig Nissen & Co., importers of diamonds, 18 John St., New York. The book is vest pocket size, bound in leatherette, and, in addition to being a diary and address book, contains a compact atlas of the United States, and much valuable miscellaneous information.

Henry Freund & Bro., Gill building, 9, 11 and 13 Maiden Lane, New York, the well known "Sellers of Sellers," have been "going full speed ahead" all Fall under the pressure of a very brisk trade. Their office machinery is now being overhauled, and things are being made "ship-shape" for 1899. It may be taken for granted that as soon as their customers are ready for the "first gun of the season," both members of the firm will be "on deck" eager to pitch in with a degree of enthusiasm that knows no cooling till victory is won. The concern's lines will be better next year than ever.

Although the 1898 Eaton-Engle Engraving Machine seemed to have attained a degree of perfection that precluded the possibility of further improvements, the unceasing efforts of its makers resulted in the addition of a few new devices, shown in the 1899 model, which make the machine even more useful and desirable than before. One of these devices is called "the universal novelty holder," and is, as the name implies, a holder into which may be fitted for the purpose of engraving any object, no matter how odd its shape or awkward its size. A disc ringholder is also among the new attachments. The manufacturers of the machine, Eaton & Glover, 111 Nassau St., New York, report also that, after a series of experiments upon different substances, they found that the Eaton-Engle will engrave upon pearl goods as easily as upon metal. Of particular interest to opticians and manufacturers of optical goods is a new model of the Eaton-Engle specially designed to engrave the fine script lettering upon the glass tubes of thermometers and similar instruments. The present outlook is that 1899 will see an unprecedented sale of the Eaton-Engle.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed

Situations Wanted.

SALESMAN, inside or out; nine years' best reference. G. H. D., care Jewelers' Circular.

WANTED—SITUATION as jeweler and clock repairer; has had 7 years' experience; good references. Address F. H., care Mr. Barnett, 816 E. 134th St., New York.

WANTED.—POSITION by first class watchmaker, jeweler, engraver and optician; full set of tools and trial case; state wages. Address B. E. Brown, New Brighton, Pa.

YOUNG MAN, 28, open for position as watchmaker, jeweler and engraver; first class salesman; New York or Pennsylvania preferred; best of references; fine set of tools. Address K. I. R., care Jewelers' Circular.

A SALESMAN having a good trade among jewelers and dry goods merchants, between New York, Boston and Buffalo, is open for engagement; A1 references. Address F. P. B., 276 5th St., Jersey City, N. J.

FINE WATCHMAKER and optician, age 36, 10 years' experience, graduate two optical colleges, wants position; Pennsylvania, New Jersey or New York State; gilt edge references. Address Box 332, South Manchester, Conn.

ON COMMISSION or salary; manufacturer's line of sterling silver ware or gold jewelry, by salesman having 12 years' experience in principal cities; territory East or West; excellent references. Address Fine Goods, care Jewelers' Circular.

WANTED ON COMMISSION—A manufacturer's line of gold rings to sell to the New England retail trade, by a party having a large acquaintance and long experience; can give the best of reference. Address N. E., care Jewelers' Circular.

AN EXPERIENCED SALESMAN would like to represent a manufacturing house in specialties in New York City; would call on out-of-town houses who are represented in New York. For particulars address Experienced, care Jewelers' Circular.

SALESMAN (ten years' experience), desires to change house Jan 1; acquaintance with best trade in Ohio, Michigan, Indiana, Kentucky and Tennessee; gold jewelry, rings, diamonds and silver goods; leading salesman for years for the house I now represent; references, etc. Address L., care Jewelers' Circular.

A FIRST CLASS WATCHMAKER, practical and theoretical in fine and complicated watches, 20 years' experience, best references, a complete set of tools, wants to change position with a reliable house, by the month of January or February, or work for the trade from some good houses. Address N. 99, care Jewelers' Circular.

THE ADVERTISER, having been connected with the jewelry trade all his life, commanding a large trade throughout the United States, desires to make arrangement on salary or commission, either in leather, silver or gold lines; having been a manufacturer, would accept management of a factory; highest references. F. B., P. O. Box 2486, New York.

Help Wanted.

GIRL WANTED to assist in jewelry and optical line; state age and salary expected. Address Generous, care Jewelers' Circular.

WANTED—A first-class watchmaker; one who is accustomed to fine watch repairing; New York references required. Address B. C. B., care Jewelers' Circular.

WANTED—A first-class diamond setter, jewelry repairer, and optician; must be up to date and willing to work; permanent position to right man; best of references required. Address Connecticut, care Jewelers' Circular.

WANTED.—SALESMAN to represent a jobbing jewelry house in Missouri and Iowa; must have established trade, and best references, or gilt edge security. Address H. S., care Jewelers' Circular.

WANTED in Connecticut, watchmaker and jeweler; must be good all around salesman; permanent position to right party. Address, stating salary desired and where formerly employed, A., care Jewelers' Circular.

POWERS & MAYER, 1128 Broadway, New York, desire first-class foreman to take entire charge of factory; must be expert in the manufacturing of highest grade diamond jewelry. Application by letter only; strict confidence.

SALESMEN WANTED.—By manufacturer of sterling flat ware, toilet ware and novelties for New England and Middle States; also for Ohio, Indiana, Michigan, Kentucky and Tennessee; only successful salesmen who have established trade wanted. Address "When," care Jewelers' Circular.

WANTED—A watchmaker; must be accurate and rapid; prefer one who can assist with engraving if necessary; for large establishment; send samples of engraving, references; state age, salary wanted, and when open for an engagement; only first-class man need apply. Address Southern, care Jewelers' Circular.

Business Opportunities.

FOR CASH—The leading jewelry and optical business in a New York town, 4,000 population; big snap, only one other store; reason for sale other business out of town. Address P. H., care Jewelers' Circular.

WANTED TO TRADE, a good business lot on Michigan Ave., Big Rapids, Mich., for stock of jewelry in a live town in central States; will pay difference in cash. Address E. C. Newcombe, Ex., Big Rapids, Mich.

$600 WILL BUY a jewelry store, stock and fixtures complete on best part of west side, New York; low rent; repairing trade between $30 and $40 weekly; good reasons for selling. Address G. R., care Jewelers' Circular.

FOR SALE.—The furniture, fixtures and good will of the best corner location in a city of 14,000; no stock; the place is complete and in first-class condition; old established business and a great quantity of repair work now in the house; the price is liberal; write for particulars. Address E. J. Julian, corner Main and Third Sts., Vincennes, Ind.

To Let.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway; very low terms for right party. Inquire 40 E. 19th St., New York.

IN UNION SQUARE (Broadway), part of very desirable store, admirably adapted for a silversmith, jeweler, or optician. For particulars address A. B. C., care Jewelers' Circular.

Miscellaneous.

BRICK FACTORY, 20x90, ground, 60x100, in South Brooklyn, near 39th St. ferry, elevated railroad and two trolley lines. For information address W. J., care Jewelers' Circular.

I BUY JEWELRY STOCKS.—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry can find quick cash buyer by addressing Good Opportunity, care Jewelers' Circular.

A WELL KNOWN western salesman with an already established Chicago office, wants line for Chicago jobbing trade and western circuit from a first class manufacturer on commission. Address Manufacturer's Agent, care Jewelers' Circular.

JOBBING HOUSE HAVING LARGE TRADE OVER UNITED STATES WOULD LIKE TO MAKE CONNECTION WITH MANUFACTURERS TO CARRY (OR EXCLUSIVELY HANDLE) LINE OF NOVELTIES OR SALABLE SPECIALTIES; HOUSE WELL KNOWN AND ACCUSTOMED TO CARRYING GOOD LINES; CAN COMMAND BIG TRADE FOR RIGHT ARTICLES. ADDRESS F., CARE JEWELERS' CIRCULAR.

INDEX TO ADVERTISEMENTS.

Aikin, Lambert & Co. 43
Alkin-Lambert Jewelry Co. 12
American Waltham Watch Co. 21
American Watch Tool Co. 43
Arnstein Bros. & Co. 44
Austin, John, & Son 44
Avery & Brown 17
Ball, Wm. H., & Co. 19
Ballou B. A., & Co. 33
Billings, Chester, & Son 11
Blackinton, W. & S. 5
Bowden, J. B., & Co. 10
Bryant, M. B., & Co. 2
Comrie, A. J. 2
Conley & Straight 44
Crouch & Fitzgerald 40
Dorflinger, C., & Sons 25
Dubois Watch Case Co. 44
Eaton & Glover 17
Eisenmann Bros. 13
Fahys, Jos., & Co. ..... 38 and 39
Foster, Theodore W., & Bro. Co. 13
Fostoria Glass Co. 34
Fox & Co. 10
Frankel's Sons, Jos. 7
Friedlander, R., L. & M. 44
Fuchs, Ferd., & Bros. 44
Gesswein, F. W., Co. 43
Gregory, E. J. 36
Harris & Harrington 44
Hedges, Wm. S., & Co. 10
Hess & Hindermann 31
Howard Sterling Co. 17
Hraba, Louis W. 42
Huston, Wm. E. 29
Jacot & Son 40
Jenkins, S. N. 31
Jurgensen, Jules 33
Kahn, L. & M., & Co. 44
Knowles, Dr. 43
Krementz & Co. 9
Larter, Elcox & Co. 15
Le Boutillier & Co. 44
Lederer, S. & B. 44
Lehmann, E. A., & Co. 11
Lewis, F. W., & Co. 20
Leys, Trout & Co. 44
Lind, Thos. W. 2
Loeb, Wm., & Co. 44
Malliet, C. G., & Co. 10
Mathey Bros., Mathez & Co. 40
Mauser Mfg. Co. 12
Melishek & Petter 2
Mercantile National Bank 18
Middletown Plate Co. 4
Moesberg & Granville Mfg. Co. 35
Mount & Woodhull 10
Myers, S. F., Co. 36
New England Watch Co. 19
Noble, F. H. 31
Nye, Wm. F. 43
Oppenheimer Bros. & Veith 11
Planchamp & Becker Co. 31
Pouyat, J. 40
Providence Stock Co. 44
Rech, C., & Son 43
Reisner, L. C., & Co. 3
Rich, H. M., & Co. 42
Rogers & Hamilton Co. 40
Rose, Chas. 17
Saunders, John F 11
Schulz & Rudolph 33
Sercomb & Sperry Co. 31
Sherwood, John W., & Co. 11
Simons, Bro. & Co. 12
Simmons, R. F., & Co. 16
Smith, Alfred H., & Co 10
Stern Bros & Co. 12
Tannenbaum, L., & Co. 12
Towle Mfg. Co. 31
V. T. F. Watch Glasses 43
Waite, Thresher Co. 8
Wallace, R., & Sons Mfg. Co. ..... 6 and 24
Weeks, A. A. 20
Westphal, W. C. A. 36
Wheeler, Hayden W., & Co. 14
Wild, S. S., & Son 40
Wood, Chas F., & Co. 44
Wood & Hughes 12

WANTED—TRAVELING MEN

To pick a few dollars en route with a profitable side line. Strictly legitimate. Carry samples in your pocket. No "commission" fake. Every order means *cash*.

WM. E. HUSTON, GREENFIELD, IND.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY!

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXVII. CHICAGO, WEDNESDAY, JAN. 11, 1899. No. 24.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to Stephen Parlin, 270 Garfield Ave., (Telephone, Main 2137) Chicago, will receive immediate attention.

BUSINESS OUTLOOK.

Mail orders were fairly numerous last week, but aside from these there was little doing. A number of houses in various lines were busy with inventories, and, as travelers had not yet gone on the road, there was what might be termed a dull week. A large number of travelers will leave the city this week, and the indications are they will have good trips. The bank clearings of the week show there has been a larger trade than a year ago, and letters accompanying mail orders show a general good feeling over holiday sales. The small number of financial strandings this January is encouraging, and they are mostly those of people who have been weak for a long time. All in all, the outlook is very promising.

"We have had some good shipments from the factory, but the goods disappeared as fast as they came in," says Grove Sackett, of the William L. Gilbert Clock Co. He is well satisfied with the new quarters, third floor, Silversmiths' building.

"There has been quite an improvement in the number of orders coming in, and business generally in our line is better," say Swartchild & Co.

C. Rogers & Bros. (H. G. Nye)—"We have had more business since the holidays than I had thought we would have and things look bright. The only reason I can assign for the improvement is the stand this company have taken in regard to the combine."

Simpson, Hall, Miller & Co. (M. N. Burchard.)—"Indications are that orders will come very early this season. This is emphasized by the unusual number of mail orders that we have received since Jan. 1. We are quite enthusiastic over the prospects."

"Those people down at the factory are the greatest hustlers I ever saw," remarked J. R. Davidson, just back from the T. Zurbrugg & Co. factory at Riverside, N. J. "There will be no question as to their ability to fill all orders at all seasons from now on."

Meriden Britannia Co. are taking inventory this week.

Mr. Tilton, designer for the Towle Mfg. Co., is visiting here.

T. Y. Midlen returned Monday from a two weeks' visit east.

J. H. Purdy the past week looked after some business affairs in Nebraska.

Mr. Vogell, of Alfred H. Smith & Co., is in New York for a couple of weeks.

Leopold Stern, of Stern Bros. & Co., New York, is expected here this week.

Mr. Zurbrugg, of T. Zurbrugg & Co., will visit the Chicago salesroom in February.

Mr. Todd, of the Towle Mfg. Co., is confined to his home with a severe attack of grip.

David Keller has been given a judgment against Harry Leon *et al.*, Jan. 4, in the sum of $1,659.

O. M. Nelson, Jr., has completed his course at an engraving school here, and has returned to his home at Madison, Wis.

George A. Hurn, of the watch department at Otto Young & Co.'s, who had been laid up with a severe attack of grip, has again resumed his duties.

There seems to be a kind of low fever epidemic at La Grange, Ill., the latest victim being the wife of Elmer A. Rich, of Rich & Allen Co. The cases are said to be not of a dangerous nature unless typhoid should develop.

Charles L. Drown, factory representative of Ostby & Barton Co., looked after Manager Wilkins' business here, and left for the east the middle of last week. Mr. Wilkins will look after his California trade before returning here.

A. L. Sercomb has been put up for election as a director of the Union League Club, Chicago's largest commercial club. The position is held in high honor among business men, and letters of congratulation have been showered upon Mr. Sercomb.

Mark M. Hertzstein, Crete, Neb., who recently asked for an extension, is trying to effect a compromise. His difficulties are the result of his having been robbed of some $1,500 worth of goods some time ago, which he did not make public at the time, as he believed he could locate the thieves by his personal endeavors. He thinks he can pay between 25 and 33 per cent.

S. C. J. Peterson, Morris, Ill., who was recently quite ill and for whom doubts were expressed as to his recovery, surprised the trade the past week by making liberal purchases in person. Mr. Peterson will leave for Phœnix, Ariz., the coming week where he will purchase one or more pack mules and take an assortment of jewelry into the remote mines, thus securing health wealth and pleasure. J. L. Bonar and Miss Mary Bonar, who have been with Mr Peterson some 12 to 14 years, will look after the Morris store during his absence.

The following were among the buyers who last week personally visited the Chicago trade: L. H. Bauer and Emile Fink Elgin, Ill.; Charles Veuve, Peotone, Ill.; W. R. Smith, Geneva, Ill.; George W. Flanders, Marcellus, Mich.; J. F. Cleis South Bend, Ind.; J. W. Spence, Racine, Wis.; Mr. Lundgren, St. Charles, Ill.; Ben Overstreet, Farmer City, Ill.; Fred Overstreet, Paxton, Ill.; E. V. Burnett, Camp Point, Ill.; H. Goldman, Milwaukee, Wis.; Mr. Crane, of Crane & Rouse, Mt. Pleasant, Ia.; E. W. Thatcher, Milwaukee, Wis.

Columbus, O.

THE HOLIDAY TRADE

The holiday business of Columbus jewelers was far ahead of anything experienced since 1892. Not only did they sell more goods, but articles of a better quality. The stores were literally crowded from morning until almost midnight for two weeks prior to Christmas, and very little rest did either the clerks or proprietors get. All the dealers are well satisfied, and feel that the business of 1899 will be far superior to that of the past year. The experience of Columbus dealers, according to the reports of traveling men, was repeated in all the towns of the State. The smaller cities and towns were especially fortunate. The country people had money to spend this year, and the dealers in these places realized a nice trade from them. So far as holiday business is concerned, Ohio really has nothing to complain of.

Oger Bros. have taken possession of their new location at 180 N. High St.

Albert H. Bonnet and his brother, Geo. H., have both been quite ill with grip for some time.

Mrs. Paul, mother-in-law of A. H. Bancroft, of Bancroft Bros., died Friday night while visiting at Mr. Bancroft's home. The store was closed Saturday.

According to a Mansfield paper, a company known as the Cooper Jewelry Mfg. Co. have been formed at Shelby. The incorporators are George L. Cooper, Wilbur J. Wilkinson, J. W. Williams, A. B. Guthrie, W. E. Close, G. N. Armstrong and W. F. White. The intention of the company is to manufacture solid gold and filled jewelry. A new process of alloying, which, so far, is a secret with the members of the company, will be used. They also have a process for soldering aluminium, which is said to be quite valuable.

The enlisted men of the First Alabama Volunteer Infantry have made the colonel, E. L. Higdon, a present of a handsome berry bowl and spoon. The bowl is solid silver, inlaid with gold, with spoon the same. On the reverse side is inscribed: "To Col. E. L. Higdon, from the Enlisted Men of the First Alabama Volunteer Infantry, October 31, 1898." Capt. Hughes B. Kennedy, of Co. G, made the presentation speech.

St. Louis.

George Pfeiffer, of the St. Louis Clock and Silverware Co., is very ill with pneumonia, resultant from the grip.

Isaac H. Hahn, of the S. A. Rider Jewelry Co., who has been in for the holidays, will shortly start on a long western trip.

M. Strauss, of the M. Strauss Jewelry Co., has gone out of business. He is now connected with the L. Bauman Jewelry Co.

August Vogel, Herman, Mo., surprised his friends last week by marrying. His bride was Mrs. Lizzie Brandle, of the same town.

Minneapolis and St. Paul.

G. Hallauer, Minneapolis, has returned from his trip to Chicago.

E. C. Bennett, Zumbrota, Minn., and Christian Lee, Benson, Minn., were the out-of-town jewelers in the Twin Cities on business the past week.

Robert Reed, Minneapolis, was recently elected Chief Commander of the Levi Butler Post, G. A. R. Mr. Reed enlisted in the 14th Iowa Infantry, Co. B, in 1861, when but 15 years old.

Frank Shinn, for three years past with S. H. Clausin & Co., Minneapolis, has accepted a position with J. H. Purdy & Co., Chicago, and will represent that firm on the road in his former territory.

Samuel Lipwitz, doing business at 168 E. 7th St., St. Paul, lost a number of cheap rings and watches last Saturday night through the operations of burglars. Entrance was effected through a rear window and the articles taken from the show case. The articles taken were of little value, the most valuable stuff being placed in the safe.

Mrs. Julia F. Greenleaf, who died at Preston, Minn., Dec. 27, 1898, aged 76 years, was the widow of D. C. Greenleaf, who, many years ago, was a prominent jeweler in St. Paul, Minn. Mrs. Greenleaf was also the sister-in-law of the late Damon Greenleaf, of Greenleaf & Crosby, Jacksonville, Fla. After D. C. Greenleaf's death in St. Paul, it will be remembered, the business was continued by Mrs. Greenleaf, with P. F. Egan as manager, for a few years, when it was finally closed up.

"Bates & Bacon have a magnificent new factory, with new and modern machinery of the very best type," said Mr. Noyes, Chicago manager, just returned from the factory. "We will push matters the coming year, in the expectation that the business of the latter part of 1898 will continue through 1899."

Detroit.

Mr. Lucas, representing A. H. Bliss & Co., was the only man in Detroit last week.

Mrs. Amelia Gepp, 186 Gratiot Ave., has given a bill of sale to O. Simon for $2,444.75.

J. M. Nibloch, who recently removed from Ithaca, Mich., to Alma, Mich., purchased goods in Detroit last week.

Seabury C. Dewey, a Chicago jewelry salesman, had an exciting experience at Vassar, Mich., last week. He left his sample cases containing $1,500 worth of goods in a buggy. The horse ran away, carrying the valuable load several miles, bringing up alone against a telephone pole. The goods were recovered all right.

A. E. Waggoner, Muskegon, Mich., inventor of the Waggoner watchman's clock, was in Grand Rapids last week, talking with capitalists there in regard to forming a stock company and establishing a plant in the Second City. The clocks are being manufactured in Muskegon on a small scale at present, but the demand apparently warrants an increase in facilities for their production.

The Detroit Merchants' and Manufacturers' Exchange have asked District Passenger Agent J. S. Hall to lay out a route and make arrangements for a junket of business men to customers in the upper peninsula of Michigan in March. The trip taken last month was productive of such excellent results that it is deemed wise to make it a semi-annual occurrence. They will go after the Spring trade in March.

HESS & HINDERMAN,
1007½ Olive Street, - - St. Louis, Mo,
MANUFACTURERS OF
SPECIALTIES IN GOLD and SILVER PLATE,
ALUMINUM, BRASS and COPPER.
Silver Plating and Repairing for the Trade.

GOLD N K SOLDER
EASY-FLOWING GOLD SOLDER
Best on Earth
Manufactured by F. H. NOBLE & CO.
103 State St., Chicago.
Sold by all Jobbers.

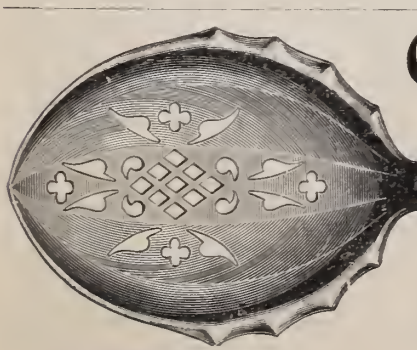
THE PLANCHAMP & BECKER CO.
Watch Case Repairers and Engravers.
GOLD AND SILVER PLATERS,
63 & 65 EAST WASHINGTON ST.,
TOP FLOOR. .... CHICAGO.

Chicago Gold Pen Repairer.
GOLD PENS.
Send me your work. Repairs of all kinds.
S. N. JENKINS, 103 State St., Chicago, Ill.

RELIABLE GOLD AND SILVER PLATERS
Prices Right.

When received.

When returned.
All Work Guaranteed.
SILVERWARE REPAIRED AND REPLATED
Sercomb and Sperry Co.
147½ STATE ST. CHICAGO


COLONIAL
WE MAKE A COMPLETE TABLE SERVICE IN STERLING SILVER IN COLONIAL PATTERN.
SUGAR SIFTER.

TOWLE MANUFACTURING COMPANY, SILVERSMITHS,
JEWELERS ONLY.
CHICAGO, 149-153 STATE ST.
NEWBURYPORT, MASS.

Cincinnati.

Samuel Kock, of Rudolph Jacobs & Co., was married last week to Miss Belle Frauland.

O. E. Bell is still a victim to grip and has not been able to come down to the store.

All the factories are still working at nights and some on Sundays to get out their work promptly. Repair work is still on the increase.

Eugene Frohmyer, a popular traveler, last week was married to Miss Lulu Keegan.

The engagement of Louis Lange, with A. G. Schwab & Bro., is announced. He will wed a young lady from Boston, Mass.

Rudolph Jacobs & Co. will employ another traveler this year. They expect to extend their trade, and have bought largely to that end.

Joseph Mehmert has engaged an extra traveler, John S. Jamagin, of Knoxville, Tenn., to travel in the south this year. Mr. Mehmert will also see his customers this Spring.

D. Gruen, of D. Gruen & Sons, precision watch manufacturers, of this city and Glashütte, Dresden, Germany, has returned to the factory in the latter place, sailing via the *St. Louis* on the 28th ult.

Joe Henochsberg has returned from a long trip which occupied half a year, taking him nearly to the coast. After a short stay at home he will go west again for another long trip.

The Wadsworth Watch Case Co., closed down for two weeks, undergoing complete renovation and repairing, opened on Jan. 9 with new machinery and everything in good working order for a resume of their work on Spring stock. They had an exceptional year during 1898 and expect to have an unusual business this year.

H. A. Rohs, Cynthiana, Ky.; Henry Ward, son of W. C. Ward, Winchester, Ky.; Fred. Brunner, Circleville, O.; C. Steinhauser, Shelbyville, Ind.; J. B. Bingaman, Hartford City, Ind.; George Stanley, Hillsboro; W. W. Howe, Carlisle, Ky.; F. Emmerling, Hillsboro, O., were among the out-of-town jewelers in town last week to get goods to replenish their stock, which they reported was considerably depleted by their unusually large sales the past two weeks.

Kansas City.

THE YEAR'S TRADE.

Kansas City has just closed one of the most successful years of business in the jewelry line that it has ever had. Not even in the boom times was there any such satisfaction expressed by the merchants, both wholesale and retail, as there is at the present time. On the whole, the year was far ahead of any previous year. J. R. Mercer reports the best year he ever had in business, not only for the holiday trade, but for the complete year. Jaccards ran far beyond their expectations and are looking forward to much better business for 1899. Henry Carswell, who only started in business the middle of November, stated that he could shut up his store until next holiday season and then have done a good year's business. Cady & Olmstead report the year as the largest they ever had. Edwards & Sloane Jewelry Co. were forced to keep their shops going night and day to keep up with their orders, and then had to refuse several orders.

The Kansas City Watch Repairing Co., 1127½ Walnut St., have given a chattel mortgage for $155.

Dr. George L. Hepner, of California, has been engaged by Jaccards to take charge of their optical department.

J. R. Sheets, Blackwell, O. T., is contemplating some changes in his store which will give him increased facilities.

Jaccards are making plans for large extensions to their shops, both in the stationery department and the manufacturing plant.

The trouble between the clerks of the Cannon Jewelry Co. and the clerks of Jos. Benne, which was taken into court, has been settled amicably to all parties.

F. J. Hartley, who has been selling his stock of jewelry at auction at 914 Walnut St. for the past two months, has discontinued the sale and disposed of the fixtures.

During the past three weeks there has been a dearth of out-of-town buyers in town. All have all they could do at home selling goods without spending any time running to the wholesalers. This circumstance has resulted in a very extensive mail order business the past few weeks.

San Francisco.

BUSINESS OUTLOOK.

Since the holidays the jewelry trade has slackened up somewhat, although some of the retailers are still doing quite a good business. The holiday trade has been a grand success in San Francisco. The jobbers are all quite busy now taking inventory, and they expect the year's trade will show a satisfactory result. So far as the outlook for 1899 is concerned at present, everything is in favor of a large business. The new year came in with the good soaking rain so long needed, which extended over nearly all the State and gladdened the hearts of all. The State has a very hopeful outlook so far as the present indications point.

W. K. Barmore will reach San Francisco on the 15th inst.

S. H. Kraft, a jeweler of Hermosillo, Mexico, has been in the city and left for home Jan. 4.

Haskell & Muegge are taking inventory. They anticipate a very satisfactory result from the year's trade.

Rothschild & Hadenfeldt report an exceptionally good holiday trade. They are busy with their inventory.

A. F. Lowenthal has left the employ of Alphonse Judis and will go to New York and start in business for himself.

Wm. B. Glidden, agent for R. Wallace & Sons Mfg. Co. and for E. G. Webster & Son, had quite a run during the holidays on toilet articles and sets.

George G. Daunt, Petaluma, Cal:, and his brother, Fred. F. Daunt, Merced, Cal., are visiting the city and calling upon the trade. M. Friedberger, Stockton, Cal., was also here last week.

According to A. Muhs, the jewelry case manufacturer, the jewelry houses must have had an exceptionally good holiday business, as he was compelled to keep his factory running nights for quite a while before Christmas to get out orders for fancy boxes, cases, etc.

Pacific Coast Notes.

Albert O. Warner, Fresno, Cal., was married recently.

Gravatte & Co., jewelers, have opened a new store in Hanford, Cal.

The business of S. Keshishyan, Fresno, Cal., who died recently, will be continued by his son.

Mr. Bashore, of Pellegrin & Bashore, Nogales, Ariz., has left for Globe, where he may locate.

J. H. Herbst's jewelry store, Hueneme, Cal., was robbed recently of several hundred dollars' worth of watches, chains, rings and other jewelry.

F. C. Luetje has sold his watchmaking business at Nevada City, Cal., to Hartung Bros., and the new firm name will be A. & H. W. Hartung. Mr. Luetje has retired from business altogether.

Officer Read knocked down the contents of the T. P. Meyer jewelry shop, Salinas, Cal., to the highest bidder last week. L. M. Bradley bought it in, and the business is to be run by Mr. Grant.

Pacific Northwest.

C. T. Gifford, Tacoma, Wash., has received a deed for $2,250 and has given realty mortgage for $1,000.

An action has been brought against Ben C. Nichols, Spokane, Wash., by the San Francisco firm of A. Eisenberg & Co., to recover on jewelry furnished by the firm to Nichols.

Owing to the sale by the city of Portland of over $400,000 worth of bonds, the proceeds of which have been applied to the payment of outstanding warrants, it is safe to say that over $100,000 was placed in circulation by this means several days prior to Christmas, which gave considerable impetus to the holiday trade, and this of course was felt by the retail jewelers, who are more than pleased with the Christmas business done. Bright times are ahead for the Pacific States, and a large influx of eastern people is expected early in 1899. The possibilities of the Coast in connection with the Eastern and Oriental trade are being recognized throughout the country, and many inquiries are being daily received by the immigration board and Chamber of Commerce.

Indianapolis.

Enrique C. Miller has returned from a visit in Columbus, O.

Baldwin, Miller & Co. will invoice Feb. 1. Heaton, Sims & Co. put all hands to work on the invoice Jan. 3.

Reports from the smaller Indiana towns are to the effect that the Christmas trade was most satisfactory. Collections are unusually good.

On Jan. 4 John R. Losey, jeweler and shoe dealer, Plymouth, Ind., filed a list of his assets and will adjust his affairs under the new Bankruptcy law. His assets include his stock in trade, his house and a farm.

News Gleanings.

Charles Roth, Denver, Col., has been sued for $732.

Mr. Hurbut will open a jewelry store in Canaseraga, N. Y.

E. R. Lee, Webster City, Ia., has sold real estate valued at $500.

J. S. Neale Co. have sold out their stock of jewelry in Denver, Col.

Suit has been filed against the Ford Optical, Co., Denver, Col., for $225.

R. O. Helgen has opened a new stock of jewelry in South McAlester, Ind. Ter.

Herman Idzal, Des Moines, Ia., has given a chattel mortgage amounting to $1,500.

Arthur Smith will succeed J. C. Herrington in the jewelry business in Blossburg, Pa.

In a fire in Carrollton, Ky., last week, James Kincheloe's jewelry stock was damaged by smoke.

J. M. Chappel & Co., Fort Worth, Tex., have been succeeded by the J. M. Chappel Optical Co.

Silas L. King has gone out of the jewelry and pawnbroking business in Fort Worth, Tex.

An attachment for $180 has been run on the watch repair business of O. J. Lind, Vincennes, Ia.

Fire in Southampton, L. I., N. Y., on the night of Dec. 31 destroyed the jewelry store of Edward D. Scott.

In a destructive fire in Perry, Ill., on Jan. 3, James Higgins' jewelry store was among the places burned out.

In a fire in Red Wing, Minn., Dec. 27, the store of M. Q. Lindquist was burned out; loss placed at $5,000.

Walter Timms & Co., Cleburne, Tex., have dissolved, and Walter Timms will continued in business alone at the old stand.

The Arizona Antiquarian Association, with their principal office in Temple, Ariz., have incorporated, to acquire scientific knowledge, specimens and relics; capital, $10,000.

Burglars attempted to break into Fisher's jewelry store, Sunbury, Pa., a few nights ago at 2 o'clock. The clerk opened fire on them and they beat a hasty retreat.

All the jewelers in Rockland, Me., have agreed to close their places of business at 6 o'clock P.M. every evening except Saturday, from Jan. 29 until July 1, 1899.

J. L. Kerr, Bradford, Pa., has purchased an option on a lot on the south side of Main St., Hazelhurst, Pa., on which it is his intention to erect a building and open a jewelry store.

P. W. Van Sickle, Ft. Dodge, Ia., has sold out his jewelry store and repair department in N. 8th St. to Mack Hurlbut, the Central Ave. jeweler. Mr. Van Sickle took a position in the Hurlbut store Jan. 1.

George E. Miller, for the past seven years employed as a jeweler in J. C. Schmidt's, Lebanon, Pa., has resigned his position and accepted a position with Fred. Kaufman, optician, and will have charge of the optical department and attend to all the mechanical work.

The following jewelers of Hutchinson, Kan., have agreed to close their places of business at 6 o'clock P.M. except Saturday evenings, after Jan. 1, 1899, until further notice: Frank E. Fearl, B. Mantele, W. J. Hindman, Henry S. Zinn, S. V. Overstreet, S. C. Smith, Amos Plank.

J. Gumbinger, who has for many years been in the jewelry business at 131 W. Bay St., Jacksonville, Fla., will close out his entire stock of jewelry at auction, beginning Jan. 10 and continuing daily until it is all disposed of. Mr. Gumbinger has given much attention for several years to his optical department, and intends to devote all of his time to the optical business hereafter.

C. M. Conlee, sash, door and blind manufacturer, of Oshkosh, Wis., has completed a clock which will become a valued heirloom in the family. It stands eight and one-half feet high. Mr. Conlee spent over four months' spare time at the work. The framework is made of quarter sawed white oak, and is generously embellished with figures and flower work. Mr. Conlee has carved on the inside of the case, which can be plainly seen through the beveled glass door, the following inscription: "C. M. Conlee, Sculpsit, Anno Domini, 1898. Tempus Fugit et Nos Fugimus."

The jewelry store of B. F. Anderson, Parkersburg, Ia., was broken into, or rather the drug store of Howenstein & Co., in which is located the place of business of Mr. Anderson, a few evenings ago, and a quantity of jewelry taken, to the amount es-

WE wish to call the attention of our customers to a new patented plated Collar Button we have just placed on the market. IT IS SOLDERLESS AND AS NEAR A PERFECT BUTTON AS IT IS POSSIBLE TO MAKE. We give the following guarantee, which is on all our cards: "We will replace every 'B. A.' button which for any reason proves unsatisfactory. B. A. B. & Co."

It is made in five sizes of fine rolled plate, with long and short posts, with or without pearl backs.

B. A. Ballou & Co.,

61 Peck Street,

PROVIDENCE, R. I.

JULES JURGENSEN,

COPENHAGEN,

Plain and Complicated **WATCHES AND CHRONOMETERS,**

Are the leading production of their kind in the world.

SOLE AGENTS:

Schulz & Rudolph,

Importers and Cutters of Diamonds and Other Precious Stones.....

28 JOHN and 65 NASSAU ST., NEW YORK.

timated at $200. The store was entered by means of a key, and perhaps at the front door, and the door locked again.

J. E. Grace, Hico, Tex., has assigned.

B. B. Edwards has left Marshall, N. C.

A. J. Clark, Lexington, Ky., is out of business.

C. S. Hayes, Norfolk, Neb., is holding an auction sale.

F. J. Mund, Riverside, Cal., is in voluntary bankruptcy.

H. A. Hamilton has succeeded G. W. Hayden, Benton Harbor, Mich.

The Haverhill Drug Co. have succeeded J. W. Morrill, Haverhill, N. H.

Walter Royce has retired from the firm of H. M. Hill & Co., Lynn, Mass.

W. H. Booth, Sioux Falls, S. Dak., has received a discharge in bankruptcy.

Nathan Steadman recently removed from Brookston, Ind., to Monticello, Ind.

Chas. F. Artes, of Evansville, Ind., enjoyed his new store for the holidays.

Connelly & Son, Victor, Ia., are succeeded by Connelly & Raffensberger.

Harris & Gips are successors to David Harris, DeGraf building, Albany, N. Y.

T. I. Lewis, Moorhead, Minn., has given a bill of sale to the First National bank, of that place.

W. R. Hubbard, Anderson, S. C., has given a chattel mortgage to Leonora C. Hubbard for $1,000.

C. A. Bessac, Natchez, Miss., has transferred his stock to his sons, and claims he is unable to meet his obligations.

Nelson H. Davis, jeweler, 416 Main St., Worcester, Mass., was elected to the Common Council from Ward 8 by 110 Republicans.

E. E. Muller, Malone, N. Y., recently placed a large clock in front of his store. The new clock is lighted inside by electricity during the entire night.

A benzine explosion occurred recently at C. D. Taylor's jewelry store, Mankato, Minn. An alarm was turned in, but the fire was extinguished before the fire company arrived.

An amendment to the charter of the Shuttles-Ray Jewelry Co., Dallas, Tex., changing the name to Shuttles Bros. & Lewis, was filed in the Secretary of State's office Dec. 30.

The clothing and jewelry store of E. Margosin, 226 Eastern Ave., Highlandtown, Md., was robbed some mornings ago of clothing and seven cheap watches, all valued at $150. The store was entered by prying a lock from a door.

Christian Nissley Ober, jeweler, Elizabethtown, Pa., wedded Miss Annie M. Gish, daughter of Mrs. H. B. Gish, of West Donegal township, last Tuesday afternoon.

A couch in the rear office of Chapin's jewelry store, Oneida, N. Y., caught fire about 9 o'clock on the morning of Dec. 28 and was blazing in lively fashion when discovered. In the night it might have resulted in a serious fire.

At 5 o'clock A.M. Jan. 4 a fire occurred in the stores of Mayer Bros. & Co., F St., Washington, D. C., which caused considerable destruction. The jewelry and optical goods store of A. Kahn, 935 F St., was injured to some extent.

C. Irving Burbank, 172 Main St., Gloucester, Mass., has made an assignment to Smith, Patterson & Co., Boston, Mass., for the benefit of his creditors. It is understood that Mr. Burbank will close up his business connections and leave the city for other fields.

In the case of F. Brody *vs.* G. W. Chittenden and F. Hooker *vs.* same procedendos have been filed from the Supreme Court affirming judgments entered against defendant, and levies were made under executions that issued. Mr. Chittenden is a jeweler. His business was not interfered with because of the proceedings.

The jewelry store of Frederick Bucher, 219 South Broadway, Baltimore, Md., was entered about 5.30 o'clock some mornings ago by a man, through one of the side lights of the show windows. A servant girl who happened to be downstairs at that hour heard a noise, and, going to the front of the house, saw a man behind the counter and screamed for help. This frightened the burglar and he disappeared through the opening he had made. He managed to secure only about $20 worth of rings.

Among the interesting possessions of the late William A. Conant, a noted violin maker, now owned by his son, Charles S. Conant, of Brattleboro, Vt., is an eight-day clock probably 150 years old, of cherry wood, in a mahogany case, with brass dial, brass movement with dead beat, and still a perfect timepiece. It was ticking in the house of Captain Andrew, of Concord, Mass., that historic night in 1775 when Paul Revere made his first ride from Charleston to Concord, and when the captain arose to join in resistance to the redcoats. It descended to Andrew Conant, Jr., in 1804, and to his son, William Andrew Conant, in 1818, and by him was taken to Brattleboro, and on his death in 1894 passed to his son.

Connecticut.

The Waterbury Clock Co., Waterbury, have removed from 77 S. Main St. to their old stand, 64 S. Main St., and opened on Wednesday afternoon.

Fred H. Hill, of the firm of M. L. Carter & Co., Danbury, has purchased the interest of M. L. Carter, and hereafter the business will be conducted under the name of Fred H. Hill.

Charles H. Stockder, formerly traveling salesman for the Meriden Britannia Co., will succeed William Rutherford, deceased, as foreman of the casket department of the company.

Jeweler C. Strobel, Waterbury, has been appointed chairman of a committee appointed with full power to arrange for the coming annual banquet, Jan. 19, of the Waterbury Merchants' Association. H. W. Lake is also one of the committee.

In conversation with a reporter Jan. 4, N. B. Rogers, president of the Rogers Silver Plate Co., Danbury, said that since the announcement made a short time ago that the company would probably move their plant to Meriden, affairs have so shaped themselves that it is now thought that the plant will remain in Danbury, although there is still a possibility of its being moved.

Bunker Hill Encampment of Odd Fellows of Boston, which entertained Midian Encampment of Hartford, in September, was presented with a loving cup Jan. 3 from the Hartford organization on account of the courtesies that were received in Boston. The cup is of cut glass and is silver mounted. It stands seven and one-half inches high. The cup was furnished by the William Rogers Mfg. Co., Hartford. A feature of the evening at a meeting of Washington Commandery of Hartford, Jan. 3, was the presentation of a past eminent commander's badge to the retiring eminent commander, Philo W. Newton. The badge was designed and made by Colonel C. H. Case, the Hartford jeweler, who is a member of the commandery.

New Goods FOR THE New Year.

Our new lines of Cut and Pressed Glass for Mounting purposes will be ready within a few weeks at our New York office. : : :

FOSTORIA GLASS CO.,

66 West Broadway, N. Y.

FACTORY: Moundsville, West Virginia. Address all communications to N. Y. office.

Pittsburgh.

Several nearby out-of-town buyers called on the trade here last week.

Klein, Kraus & Co. have made numerous improvements in their shop for the comfort and convenience of their men. The most notable is the addition of individual gaslights to each bench.

The firm of Carlson & McGregor, doing business at 970 Liberty St. as the Pittsburgh Watch Co., have dissolved partnership. Mr. McGregor will continue the business, while Mr. Carlson will open a new store for himself. He has not fully decided just where he will open.

Word has just been received here that P. J. Smith, Cumberland, Md., assigned on the afternoon of the 7th. Mr. Smith has been in the jewelry business for over 30 years. The depression during the past few years is given as the cause of the failure. Liabilities are scheduled at $17,000, while the assets are somewhat less. Several local firms are interested, but not heavily.

Andrew Roder, a young man, was arrested Saturday night and locked up on the charge of robbery, for which he had been indicted. He is accused of breaking a plate glass window in the establishment of the Pittsburgh Watch Co., 970 Liberty St., several weeks ago, and stealing 24 watches. Two companions, Goggins and White, were arrested soon after the robbery and both received sentences to the workhouse.

Mrs. A. V. McGeagh is mysteriously missing, and has been for nearly three weeks. She is the wife of A. V. McGeagh, jeweler, 303 Beaver Ave., Allegheny. On the afternoon of Dec. 14 she left the house without any warning, dressed in an ordinary street costume. For some time after her disappearance was noted it was thought that she had gone to visit her mother or sister, but no trace of the missing woman turning up, her husband and friends became alarmed, and every effort has been made to locate her. So far they have been unavailing.

Elmira, N. Y.

Finklestein & Paltrowitz have dissolved partnership, the business to be continued by Levi P. Paltrowitz.

James Swartout, who has of late been disengaged in business, will soon open a fine jewelry store here in the Hotel Rathbun block, corner of Water and Baldwin Sts.

Lemuel Clark, who swindled jewelers in this city and surrounding places, as reported in THE CIRCULAR of last week, by securing advertisements for a hymn book in a church, attempted another scheme on a hotel blotter, but was arrested and sentenced to six months straight in the Monroe county penitentiary.

Henry Dubois, a jeweler, who hails from Montreal, was arrested Jan. 5 in Oswego, N. Y., on a warrant sworn out by Frank Smith, charging him with defrauding the latter out of a board bill. The amount involved is $40. Dubois denies the charge, saying that he was employed by Smith to conduct the latter's second hand store in lieu of board.

Newark.

Traphagen Bros., 853 Broad St., have confessed judgment for $500 to George J. Hyde, trustee.

Articles of incorporation of the W. H. Compton Shear Co. have been recorded. The company will manufacture cutlery of all kinds. The authorized capital is placed at $100,000. Business will be commenced with $1,200. The incorporators are: William H. Compton, Edward Riehl, Julius Storsberg and Max G. Hammerschlag, all of this city.

Universal Time Co. have incorporated. The principal office in the New Jersey Registration and Trust Co.'s building, East Orange. The object of the company is to manufacture clocks, etc. Capital, $50.000; incorporators: Charles L. Bernheim, Julius C. Bernheim, Henry C. Bernheim, 22 Lafayette Pl., New York; W. Y. Connor, 2048 Seventh Ave., New York; Manly M. Gillam, Flushing, N. Y.

Syracuse.

The Syracuse School of Optics, held under the auspices of Hitchcock & Morse, opens for the next term on Monday, Feb. 6. Dr. Joseph F. Roe, of Binghamton, will be in charge.

The Vanderbilt house was the recipient of a handsome present at Christmas time. It is a massive silver bar tray, several feet in dimensions, from the Toothill & McBean Silver Co., of Kokomo, Ind. The tray is inscribed "The Vanderbilt" and the name of the donating firm is in smaller letters in one corner. The members of the firm were former Syracusans.

Mossberg & Granville Mfg. Co.,

PROVIDENCE, R. I.

EXHIBITION AT PHILADELPHIA BOURSE.

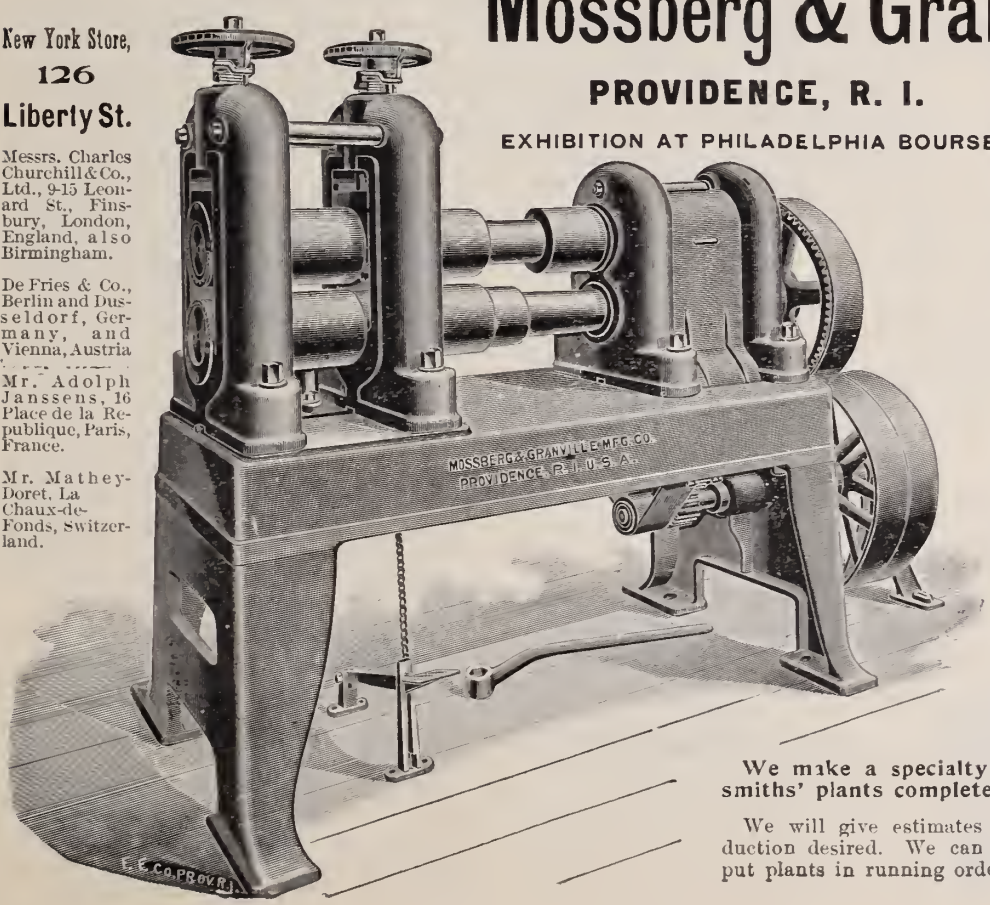
New York Store,
126
Liberty St.

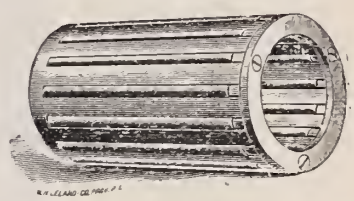
Messrs. Charles Churchill & Co., Ltd., 9-15 Leonard St., Finsbury, London, England, also Birmingham.

De Fries & Co., Berlin and Dusseldorf, Germany, and Vienna, Austria

Mr. Adolph Janssens, 16 Place de la Republique, Paris, France.

Mr. Mathey-Doret, La Chaux-de-Fonds, Switzerland.





Jewelers' and Silversmiths' Machinery.

We manufacture 20 sizes of Punching Presses, 8 sizes of Double Acting Presses, 16 Sizes of Drop Presses, 6 sizes of Foot Presses, 4 sizes of Screw Presses, 3 sizes of Sensitive Drills, 20 sizes of Rolling Mills, 7 sizes of Wire Drawing Machines, 3 sizes of Rotary Slitting Machines, Roller Bearing Hangers, Small Milling Machines.

ONE OF OUR SPECIALTIES:

ROLLING MILLS

FITTED WITH

Roller Bearings.

We make a specialty of fitting up Jewelers' and Silversmiths' plants complete.

We will give estimates on any size plants according to the production desired. We can furnish experienced men to set up and put plants in running order.

The Latest Patents.

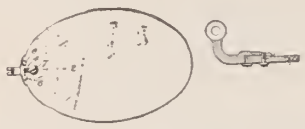
ISSUE OF JANUARY 3, 1899.

616,876. COMBINED NECKTIE-HOLDER AND COLLAR-BUTTON. WILLIS R. AUSTIN and WILLIAM N. CRAW, South Norwalk, Conn. Filed Jan. 6, 1898. Serial No. 665,744. (No model.)



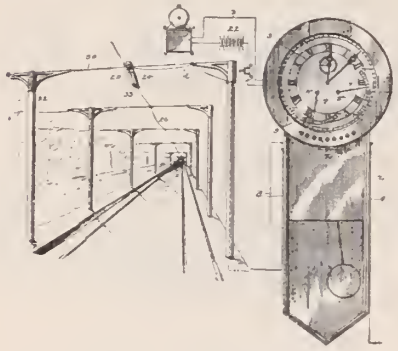
A combined necktie holder and collar button comprising a curved neck-plate, a flattened shank extending outward from the edge thereof, and a flattened hook curved upward and then downward to form a recess to receive and hold the neck tie band.

616,904. MOUNTING FOR RIMLESS EYEGLASSES OR SPECTACLES. JOHN CURRIN, Providence, R. I. Filed Feb. 24, 1898. Serial No. 671,492. (No model.)



The combination of an edge-bearing plate, a lens fitted at its inner edge against said bearing plate, a clamping-plate rigid with the bearing-plate and projecting from one edge of the latter to bear against one face of the lens, clamping-ears arranged on the opposite edge of the said bearing-plate from the clamping-plate, disposed in planes on opposite sides of the clamping plate and bearing against one face of the lens, and a single-headed screw threaded into the bearing-plate and with its head resting against the same face of the lens as the clamping-ears

617,010. TIMING APPARATUS FOR TROLLEY-RAILWAY SYSTEMS. HENRY GARRETT, Dallas, Tex. Filed April 19, 1898. Serial No. 678,155. (No model.)



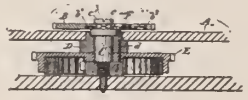
In a timing apparatus of the class described, the combination with the ordinary time mechanism, of a continuously active oscillatory indicating-pointer having an operative connection with said time mechanism, and normally moved thereby in one direction, an indicating-dial arranged within the plane of movement of the pointer, electrically-controlled means for returning the pointer to its initial position, and a normally open bell or alarm circuit automatically closed by an abnormal movement of said pointer.

617,091. SAFETY-PIN FOR SCARFS, Etc. JOHN E. FULLER, New York, N. Y., assignor to himself and Sydney B. Starr, same place. Filed Oct. 8, 1898. Serial No. 692,977. (No model.)



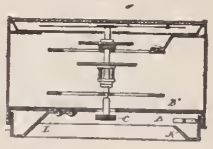
The combination with the pin having a pivoted cross-piece, of a sliding collar upon the pin passing over and holding one end of the cross-piece within the longitudinal slot of the pin and which collar allows the pin to slide through it together with the cross-piece, so that the cross-piece may occupy a transverse position and prevent the withdrawal of the pin until such cross-piece is returned to its normal position longitudinally of the pin.

617,115. WATCH-BARREL. CHARLES MOPLET, Locle, Switzerland. Filed Aug. 22, 1898. Serial No. 689,212. (No model.)



An improved motor for watches, having a steel ring D provided with a pin *d*, in combination with a wheel B having a circular groove *b'* for the passage of the end of said pin *d* and a stop wheel F located in a recess b^2 and engaging with the said end of the pin *d*.

617,184. BELL FOR ALARM-CLOCKS. WILSON E. PORTER, New Haven, Conn., assignor to the New Haven Clock Company, same place. Filed Sept. 19, 1898. Serial No. 691,286. (No model.)



A clock-bell consisting of a narrow ring and a flange formed at right angles thereto, and a supporting-arm projecting from said ring.

617,242. EYEGLASS ATTACHMENT. CHAS. A. ETHERINGTON, Sr., Hartford, Conn. Filed Oct. 8, 1898. Serial No. 693,005. (No model.)



An eyeglass attachment consisting of a flexible wire having at one end lips arranged to extend upon opposite sides of the edge of a lens, with holding pads of cushioning material secured to the inside faces of the lips in such a manner that they will cling to the opposite faces of the lens without the aid of cement.

617,301. HAIR-SPRING COLLET FOR WATCHES. CHARLES TESKE, Hartford, Conn. Filed June 10, 1898. Serial No. 683,104. (No model.)



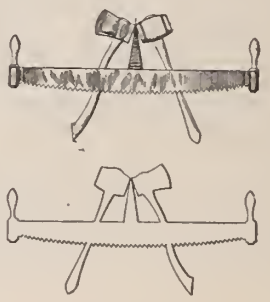
The combination, with a balance-wheel having an arm, of a hair-spring carrier consisting of a collet loosely applied to the staff of the balance and provided with a base-piece; and means for detachably securing said base piece to the arm.

716,304. CUFF FASTENER. FRANK A. BAGLEY, Omaha, Nebr., assignor to Emanuel Oehrle and Lesueur Bedford, same place. Filed Apr. 3, 1897. Serial No. 630,573. (No model.)



The combination with the head 2, provided with the shank 3, said shank being provided with the conical point 6, terminating in the spherical section 5, from which spherical section extends the conical section 4, the smallest portion of said conical section being of a diameter less than the diameter of said shank, in combination with a separable head, comprising the housing 7, the hook-shaped spring arms 9, 9, working within and projecting beyond said housing, the spring 13, to be secured to said arms, and the top plate 8.

DESIGN **29,916.** BADGE. JOHN GREENWOOD and FRANCIS J. HELMUTH, North Chicago, Ill. Filed Oct. 29, 1897. Serial No. 656,843. Term of Patent 7 years.



TRADE MARK **32,311.** WATCHES. ELGIN NATIONAL WATCH COMPANY, Chicago, Ill. Filed Dec. 7, 1898.

VERITAS

Essential feature.—The word "VERITAS." Used since November 29, 1898.

TRADE MARK **32,312.** WATCH-MOVEMENTS, WATCHCASES, AND WATCH PARTS. THE NEW ENGLAND WATCH COMPANY, Waterbury, Conn. Filed Aug. 1, 1898.

N E

Essential feature.—The letters "N E." Used since July 1, 1898.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expiring January 3, 1899.

251,693. FOUNTAIN-PEN. HIGO BURKAS, Leipsic, Germany.

251,705. COMBINED INK-FOUNTAIN AND PEN HOLDER. ALFRED DOUBLEDAY, Cincinnati, O.

251,720. ATOMIZER. RHODES LOCKWOOD, Charlestown, Mass.

251,743. DEVICE FOR PROTECTING THE EYES. JNO. STORY, Castle Shannon, Pa.

D. H. Lesher has opened a jewelry store in Rolla, Mo.

W. C. A. WESTPHAL,
WATCHMAKER,
41 Maiden Lane, NEW YORK.
Established 1892. Telephone, 3684 Cortlandt.
Estimates, Repairing, Adjusting of Chronometers, all Complicated Watches and Fine Time Pieces.
DEMAGNETIZING.
Watches made Non-Magnetic.
Fine Wheel and Pinion Cutting

ESTABLISHED, 1876.
E. J. GREGORY
JEWELER'S AUCTIONEER
JEWELERS BUILDING.
ROOM 63 — BOSTON, MASS.

THE NEW YORK JEWELER
Annual Catalogue
(Almost 1,000 pages),
Everything Pertaining to the Trade,
published by
S. F. MYERS CO.,
Manufacturers and Wholesale Jewelers,
Myers Building,
48-50 Maiden Lane, New York City.

OPTICAL DEPARTMENT.

Note.—From this week till further notice this department will be run every week.

Encyclopedia-Dictionary and Reference Handbook of the Ophthalmic Sciences.

Copyrighted 1898, by The Jewelers' Circular Pub. Co.

By R. H. Knowles, M.D.

[*Commenced in issue of July 6, 1898.—Continued from page 33, Jan. 4, 1899.*]

Part XVI.

Cataract (*Continued*).

The operations calling for the removal of the crystalline lens are many, due to the various ophthalmic surgeons who have introduced their several modifications of the different well-known methods, but in a general way they all may be summed up and classified under three headings:

The methods for removing the different kinds of cataract. } 1. Absorption. 2. Suction. 3. Extraction.

1. Absorption operations are also called solution and discission operations for the purpose of removing an opaque crystalline lens. This permits the lens substance to become absorbed by means of the solvent properties of the aqueous humour, which is allowed to enter the lens substance through an incision made through the cornea and the anterior pole of the capsule of the lens. This operation is called for in the soft cataracts, the so-called lamella variety especially. The operation may be performed as follows: The patient is young and healthy. The pupil is fully dilated by means of a four grain solution of atropine. The patient is then placed upon the operating table and his eyes are thoroughly washed by means of pure soap and water, after which a saturated solution of boracic acid and water is employed for the purpose of rendering the eye aseptic. If the patient is not nervous or troublesome a two per cent. solution of cocaine or a 1-200 grain disc of cocaine is placed within the eyelids in order to anæsthetize the patient locally. Otherwise chloroform or ether or a combination of both will have to be administered. The lids are kept well out of the way by the finger of an assistant or by a stop-speculum. The operator takes two fine cataract needles and after proving their sharpness upon a thin membrane drawn tightly over the end of a steel tube, one is passed into the cornea an eighth of an inch away from the center, through the aqueous humour and anterior pole of the capsule into the lens substance. The other needle takes a similar course, separated from the first by one-quarter of an inch. The needles are not permitted to pass through the crystalline lens into the vitreous humour. A gentle tearing movement takes place, using the cornea as a fulcrum, and the opening into the lens will permit the aqueous humour to enter, and in time after several such operations the lens substance is dissolved. The needles and instruments are removed, the eyes are covered by oiled silk after washing them with the boracic acid solution, and both eyes are covered by means of a roller bandage. The patient is kept in bed several days. The pupils are kept dilated by means of a four grain solution of atropine, a drop of which is employed immediately after the operation. One drop is placed within the lids six times daily for several days. Iced water is applied frequently for 48 hours until the danger period is passed. The changes which occur in the crystalline lens do not appear at first, as a little time must elapse before these are manifest. This operation will have to be performed several times, a repetition taking place at the end of six weeks. Opacities of the size of pin points appear upon the cornea and the points of entrance of the needles at the time of the operation. 2. Suction operations are called for in soft cataracts. The pupil is dilated by means of atropine, and the same initial steps and precautions as to cleanliness are exercised as in absorption operations. The lens substance is broken up by means of the needles, and a few days are allowed to pass, so that the lens may be in condition to be easily withdrawn by means of Bowman's syringe. An oblique incision is made through the cornea, and the nozzle of the syringe is allowed to dip down in the broken up lens mass, which is gently withdrawn into the chamber of the syringe until the whole lens substance is removed. The rest of the operation, such as the use of atropine, cleanliness and bandages, with treatment, is the same as in absorption operations. In the hard varieties of cataract, such as the nuclear and cortical cataracts, due to senility, the absorption and suction operations are not performed, as in the hard varieties the dangers arising from inflammation are too great, so that the methods by means of extraction are commonly employed. 3. Extraction operations are speedy and less inclined to inflammation than in the two previous kinds. The operation is called for in a ripe or mature senile nuclear or cortical cataract. The indications for a successful result depend upon age and health, as well as upon a dry crystalline lens and movable iris. The causes for failures after the operation are hemorrhages and subsequent suppuration, beginning in the cornea and ending in the loss of the entire eye. Inflammations, such as iritis, cyclitis, capsulitis and keratitis may follow in the wake of an operation by means of the extraction method. The patient should be in good health, the cataract ripe or mature and vision nil in the eye to be operated upon, while vision in its mate should also be poor. The eye, with the exception of the opacity of the crystalline lens, should be otherwise healthy. This may be demonstrated by the ability of the patient to locate the candle flame. In other words, quantitative vision should be good enough to locate the candle flame, while the qualitative vision is nil. Atropine is instilled into the eye until mydriasis is attained. The patient is then placed upon the operating table with his gaze fixed upon the ceiling. The eyes are washed with soap and water, and cleansed by the boracic acid solution, followed by a few drops of the ten grain solution of cocaine until local anæsthesia is produced. The snap forceps fix the eyeball from rolling about, and the eyelids are kept out of the way by means of the finger of an assistant or by the fixation forceps. The operator introduces Graeffe's knife from the temporal side into the sclero-corneal margin at the upper third, passing through to the nasal side, and by a sawing upward motion the upper third of the cornea is cut. The incision when completed may make its appearance a little away from the cornea upon the scleral portion of the eye, avoiding the danger area as much as possible. The forceps and knife are removed, and the spatula is employed by gentle pressure until the crystalline lens is teased out of its capsule, after which the spatula is employed to press down the edges of the wound. After washing and bandaging the eyes the operation is considered complete. The bandages are allowed to remain over the eyes for 48 hours. If the patient complains of pain or other inconveniences the bandages are removed and the eye examined much earlier than this. The patient meanwhile remains in a darkened chamber. At the end of six days, three weeks or even longer, the patient's vision may be taken, and if the vision is 3-200 without lenses, and 20-70 with lenses, the result is considered very favorable. The vision is seldom brought up to 20-30. The cut in the cornea will render that meridian astigmatic. As an example for the prescribing of lenses after an extraction operation, the following formula may serve as a suggestion for the kind of lenses to be employed for the distance and also the kind which will be employed for reading, etc. The lenses were prescribed several years after the operation was performed and the result was unusually good:

Mr. John T. M.; age 64. Westerly, R. I., Dec. 15, '96

R. E. V. $\left\{\begin{matrix} 3 & 20 \\ — & : — \text{w.} + 13.\ D^s \bigcirc — 4.\ \text{Dc. ax. } 90° \\ 200 & 30 \end{matrix}\right.$

L. E. V. = *Nil.*

℞

O. D. $+ 13.\ D^s \bigcirc — 4.$ Dc. ax. 90°

O. S. $+ 13.\ D^s$ *Distance.*

Etiam.

℞

O. D. $+ 16 D^s$

O. S. $+ 16 D^s \bigcirc —4$ Dc, ax. 90° *Reading.*

The lenses for the left eye, both for the distance and the reading, are employed for cosmetic purposes only, as the lenses in the frame will be more evenly balanced, besides giving a better appearance to the spectacles. An × nose piece, straight temple frame might have been employed, and then the one frame could contain the lenses for distance and reading, but on account of the compound lenses, riding-bow spectacles with saddle nose pieces were prescribed as the correct frames for prescriptions of this kind.

(*To be continued.*)



Brooklyn Eagle Solid Gold Watch Cases.

WARRANTED U.S. ASSAY.
B.W.C.CO.
TRADE-MARK.

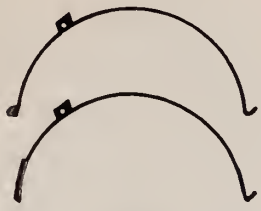
The "Brooklyn Eagle" Cases are made throughout of one quality gold and **are guaranteed to assay 8 karat.** The gold value is greater than that of any other case of the same price.

Case No. 870540, which has been so extensively advertised, as having assayed $8\frac{16}{100}$ karats fine, was one of our well-known Eagle Cases described above.

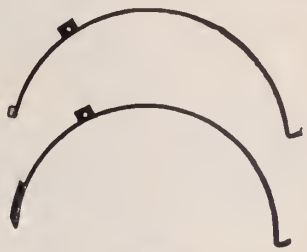
JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING, NEW YORK.


0 Size

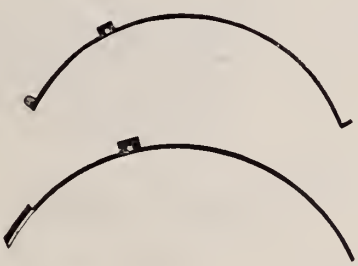
DO YOU KNOW

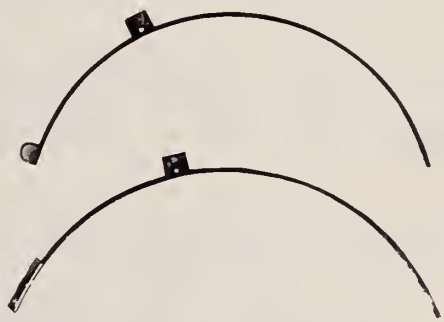

6 Size.

THAT the illustrations on this page represent the exact thickness of springs now used in all gold cases of the sizes specified, known as Brooklyn cases and bearing the trade mark

B.W.C.CO.
WARRANTED
→14K←
U.S. ASSAY.

IT IS A FACT and represents true progress, as these Patent springs are not only the **LIGHTEST AND THINNEST** Watch Case Springs used in Gold cases of any make, but they are also the most durable. When you buy 14k. cases in O, 6, 12 or 16 size, remember that the B. W. C. Co. cases have less base metal than any other brand of Gold cases, whether hand made or machine made; and the weight of a B. W. C. Co. 14k. case represents a greater proportion of 14k. gold than does the weight of any other case.


12 Size.


16 Size.

We will send, on request, a sample of these springs to any retail jeweler, free of charge.

JOSEPH FAHYS & CO.,

FAHYS BUILDING, . NEW YORK.

...IMPORT ONLY '99 IMPORT ONLY...

The Leading Buyers....

Who have seen our new lines for the opening season of 1899 pronounce the NEW SHAPES and DECORATIONS of FINE LIMOGES CHINA to be the most satisfactory we have ever shown.
Our Specialties for the Jewelry Trade are exceptionally fine in every particular.

A postal card to us will bring our representatives to you with a complete line of samples.

SOCIÉTÉ LA CÉRAMIQUE,

J. POUYAT, LIMOGES,

FRANCE.

NEW YORK OFFICE AND SHOWROOMS, 50 WEST BROADWAY.

VICTORY

Beckons the jeweler whose stock includes a complete line of

..Rogers & Hamilton Ware..

A perfect plated ware. Fall lines now ready.

The Rogers & Hamilton Co., WATERBURY, CONN.

"Our Ware Wears Well."

MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland. 21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

CHAS. MEYLAN

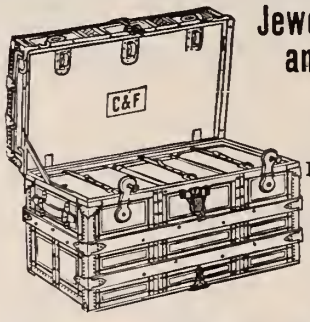
PLAIN AND COMPLICATED WATCHES.

SPLITS AND REPEATERS

A SPECIALTY.

AGENTS FOR THE OMEGA WATCH.

CROUCH & FITZGERALD.



Jewelry Trunks and Cases,

161 Broadway,

Bet. Cortlandt and Liberty Sts.,

688 B'way,

723 6th Ave.

NEW YORK.

ENAMELERS

Of GOLD, SILVER AND PLATED JEWELRY,

Enameled, Plain and in Colors

ALSO OF

SOCIETY EMBLEMS,

YACHT AND COLLEGE FLAGS,

All Varieties of Painted Enamel Work

S. S. WILD & SON

179 Eddy Street, PROVIDENCE, R. I.

Correspondence Solicited.
Telephone Connection.

JACOT & SON, IMPORTERS,

STELLA AND IDEAL MUSIC BOXES.

39 UNION SQUARE, - N. Y.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

CLOCKS AND ART GOODS.

HARRIS & HARRINGTON are offering many novelties among the import samples now shown to the trade at their warerooms, 32 and 34 Vesey St., New York. Among the lines displayed are clocks and clock sets of all kinds, from traveling clocks to gilt regulators; also bronzes, art pottery, Limoges enamel novelties, miniatures, etc., in all of which the latest designs and styles in the European market can be found. In addition are many styles original with this firm, as well as articles which they exclusively control. Decorated glass ware of a fine quality is here shown in a greater variety than ever before, and among the novelties not heretofore carried is a most attractive assortment of ink stands and desk appointments in fine metal and Limoges enamel.

*

CUT GLASS FOR THE JEWELRY TRADE.

CUT glass will be one of the main lines carried for the jewelry trade this season by Wicke & Co., 32-36 Park Place, New York. The assortment heretofore shown will be augmented by a variety of fine cut glass pieces of even a better character than former lines, and the number of the different articles, large and small, will be greatly increased. In addition to the cut glass, this firm will also continue to carry a fine line of decorated American Belleek.

*

THE SALE OF LEVY & DREYFUS CO. STOCK.

THE liquidation of the business of the Levy & Dreyfus Co., 41 Barclay St. and 46 Park Place, New York, is still going on, and though much of the enormous stock of art pottery, bric-à-brac, bronzes, clocks, figures, china, etc., has been sold, there is still left a number of lines for which the jewelers have a steady demand. Among those left in which the largest variety is to be found are clocks, especially porcelain and gilt sets; decorated china, both foreign and domestic, and the many lines of small, fancy, ornamental pieces which have been a specialty with this firm for many years.

THE FRENCH CHINA OF R. DELINIERES & CO.

ENDEMANN & CHURCHILL are now busy with their import samples of china, which may be seen at their salesrooms, 50 Murray St., New York. The lines at present shown are exclusively French china, the product of R. Délinieres & Cie, Limoges, for whom this firm are the American agents.

THE RAMBLER.

Baron Rothschild as an Art Collector.

[From the London *Spectator*.]

HE [the late Baron Ferdinand Rothschild] was, in fact, a grand seigneur of the modern type, who was able to live in enormous luxury without injuring anybody, and whose unusual expenditure helped to diffuse prosperity in the district in which he dwelt. He never, however, did anything in Parliament; his literary productions, though quite creditable, lack distinction; and, as the Prince of Wales must have many friends, we do not quite see that his inclusion among them entitles his memory to adulation. Indeed, his eulogists seem to perceive that, and dignify a reverence which is really founded upon his exceptional wealth by unanimously declaring that Baron Ferdinand was a splendid patron of art. If that is true, he is, we admit, entitled to be classed among those who advance his species, for though artistic feeling does not civilize a race like justice, or wisdom, or mercy, still it has a vivifying power of its own, and begets in civilization an amenity which it might otherwise lack. Roman Law has done more for the world than ever the artists of Greece did, and Christianity has done more than both, but still the perception of beauty refines men, and raises among them a high though sensuous ideal, and nothing develops that perception like the cultivation of art. The world is not the nobler for magnificent architecture unless, like some Gothic specimens, it has a soul in it, or for "the stone that breathes and struggles, the brass that seems to speak," and still less for exquisite furniture, but it is the more refined, and refinement is to character what polish is to metal, something which strengthens as well as smooths the whole. To be a great patron of art is, therefore, in a way to deserve admiration; but then was Baron Ferdinand Rothschild a great patron of art? He may have been, for what we know, and we have not the smallest wish to detract from the repute of a most genial and kindly gentleman, but the accounts of him and his possessions all leave on us a different impression. He seems to us to have been a great collector, rather than a true patron of art. A man of unusual discrimination among beautiful things, and possessed of enormous means, he bought whatever he admired, and transferred his purchases from one house to another, but we see no evidence that, except in transforming the bare fields round his house into a well filled park, he ever added to the sum of beautiful things. Waddesdon is not "a dream in stone" by any means, and the gold vase by Benvenuto Cellini was just as beautiful and just as much of an ideal in metalwork when it was at Chatsworth as when it arrived at Waddesdon. The Baron did not help to create the exquisite pictures he bought even by paying for them, he only collected them together; and they were probably more useful in setting up a standard of perfection when dispersed. The payment of £40,000 for "a bureau and clock," which is recorded with such a glow of appreciation, seems to us nothing but waste, the fulfilment of a very rich man's fancy for a particular article. Be it understood that we are not carping at the waste. Most men love toys, and, other obligations being fulfilled, they have as clear a right to that enjoyment as to any other; while the amount expended is a detail, and extravagant or reasonable according to the buyer's means. We only deny that buying such a bureau or anything else constitutes a Mæcenas. His true function, as we understand it, is to encourage fresh triumphs of art, to pick out the struggling artist of genius and give him a new chance, of founding a home that rewards the creative hand for contemporary work. We admit fully that the millionaire by giving his great prices probably helps to preserve the finest specimens, and may even by collecting them help to direct a taste that otherwise would wander, but he does this at some cost to the development of originality, and much detriment to wealth of production. The fund on which artists of all description can draw is, after all, of limited extent, and if so much is exhausted on ancient *chefs d'oeuvres*, but little remains for the present generation. It the Baron had given the mighty sum he must have disbursed for his gold vase, to secure the best work in gold that the present age can produce, he would have done more for art than in transferring Cellini's work from one storehouse of treasures to another.

DEPARTMENT OF
ADVICE AND CRITICISM
ON
RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads. booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention though the publication of the matter may sometimes be delayed a week or two. Address all letters and other matters to The Jewelers' Circular Pub. Co., 11 John St., cor. Broadway, New York.]

PART LXXXII.

HERE are presented three illustrated retail ads., and our judgment of them is briefly given in the captions. In the first ad. the picture showing two old gentlemen comparing their glasses is very well drawn, the expression on their faces being unusually natural for this class of work. The faces are kindly, and elicit interest and sympathy from the beholder. They tell the point of the ad., even without the reading matter, but the latter is in harmony with them, is conservative, and carries conviction to the reader's mind. In the second ad. the cut tells the story of the ad. vividly. The reading part of the ad. is well written, and the entire ad. is a forceful presentment of a jeweler's repairing department. The third ad. is bad in both illustration and reading matter. First, the use of a rebus in advertising is out of date; second, the picture is poorly drawn and worse engraved; third, the figure representing the first syllable of the word "jewelry" is calculated to keep away from Mr. Carter's store the entire Hebraic portion of the public to whom he caters. There are no broader minded people, as a whole, than the Jews, but they are righteously averse to a conventional depiction of them being in imitation of the non-existent monstrosity embodied by ignorant members of the lower vaudeville fraternity. It would be well for the advertisers to avoid in their advertising the use of any figures supposed to conventionally represent any race, nation, or religion. There is likelihood of offence in any such achievement, notwithstanding the well meant intention of the advertiser. When an advertiser once gives offence to any individual or to any body or class of people, it will take a long course of "jollying" before the good will of the offended one or ones will be regained.

***

Jones, jeweler, Yoakum, Tex., sends us a pretty holiday souvenir in the shape of a lithograph card, conveying his wishes for a "Merry Xmas and a Happy New Year." At the back of the card appears the legend:

I ENGRAVE.

The public who received this card undoubtedly considered it a neat little souvenir of the season.

The following is a fac-simile of an old business card of a Clerkenwell, London, "curiosity shop:"





COMPARISONS.

Comparisons bring out the strong points in favor of our glasses; demonstrate superiority in the make and finish of our frames, and show the highly polished, clear cut, and accurately centered excellence of our lenses. We court COMPARISON in our GOODS, our FITTING and our METHODS, and require but an opportunity to CONVINCE as to the EASE and COMFORT and PLEASURE afforded in the PERFECT VISION our corrections always give.

L. W. CLARK,
132 Salem Avenue.

A GOOD ad.

There's a Screw Loose!



Perhaps in that CLOCK of yours, or the WATCH that kept such good time has become a little erratic in its movements.

Don't put them on the retired list for this reason. WE have a repairing department where even the most debilitated watches and clocks are restored to life, beauty and regular habits. All orders are promptly attended to and charges are reasonably low. We guarantee all work for one year.

We also attend to the repairing of articles of Jewelry requiring skilful and delicate handling.

GEO. E. SHAW,
PUTNAM.
[Kindly mention THE OBSERVER.]

A VERY GOOD ad.



IN FIRST-CLASS STYLE

receives our constant and special attention. Work of this kind is not done unless well done, and for this purpose skill and experience are indispensable. Keep us and the approach of Christmas in mind. Our store and holiday buying are naturally thought of together, and this coupling of happy ideas leads to gleaming results. Call on us just for the novelty of what you see.

M. L. CARTER & CO.,
259 Main Street.

A BAD ad.

Established 1879. Manufacturer of
LOUIS W. HRABA, **Fine Leather Goods**
29 East 19th St., New York. Exclusively for the Jewelry Trade.

H. M. RICH & CO.,
Jewelry - Auctioneers,
21 School Street,
BOSTON, MASS.



ALWAYS RELIABLE.

WORLD RENOWNED.

...The... "Best" There Is.

WM. F. NYE,

New Bedford, - Mass.

F. W. GESSWEIN COMPANY,

WILLIAM DIXON, President. 39 John Street, New York

Headquarters for all

Tools and Supplies for Metal Workers

Call the attention of the trade to *worthless imitations* of their . . . .

CHEMICALLY PREPARED CHARCOAL BLOCKS.

Our Charcoal Blocks have gained the favor of every practical man, and the fact that they are copied in sizes as well as general appearance, proves the unquestioned superiority of ours over all others.

TO PROTECT THE TRADE, EVERY BLOCK OF OUR COAL WILL BE STAMPED . . .



TRADE MARK.
Registered.



V Means everything that is first quality in Watch ■ Glasses.

T They are used by more Watch and Case Makers than ■ all others.

F Their success has induced others to copy the label but not the ■ quality.

The American Ophthalmic Institute

of New York City.

A Practical School for Opticians.

Write for Prospectus and terms for both the Regular and Correspondence Courses.

"Eye Defects," bound in Muslin, 96 pages, 131 Illustrations, $1.00

OFFICE HOURS: 9-12 A. M. 1-5.30 P. M.

R. H. KNOWLES, M.D., Surgeon in Charge.

Professional Parlors for Patients and Pupils,

Room 5. 177 Broadway, New York.

C. RECH & SON,

...Makers of...

Fine Gold Chains,

40 Crawford St., NEWARK, N. J.

A LATHE OF QUALITY

IS THE LATHE TO BUY.



There's no doubt about the quality of the . . . .

Webster-Whitcomb.

Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO

AMERICAN WATCH TOOL COMPANY,

Stoney-Batter Works, Chymistry Dist.,

ESTABLISHED 1872. INCORPORATED 1894. WALTHAM, MASS.

Mercantile Fountain Pens.

NEW COUNTER SHOW CASE,

Containing one dozen FOUNTAIN PENS, ASSORTED—Plain, Chased and Gold Bands.

1-3 doz. No. 1; 1-6 doz. No. 3; 1-6 doz. No. 4; 1-6 doz. No. 1 Gold Band; 1-6 doz. No. 9 Gold Band.

Glass top, sliding tray. Has space for surplus stock and boxes.

TRADE PRICE, $15.00 DOZ. NET.



AIKIN, LAMBERT & CO., Manufacturers Gold Pens, Pencils, Toothpicks, &c., 19 Maiden Lane, New York.

General Agents PAUL E. WIRT FOUNTAIN PENS.

CHAS. F. WOOD & CO., DIAMONDS

1 MAIDEN LANE, NEW YORK. *NOTE CHANGE OF ADDRESS.* IMPORTERS AND CUTTERS.

Loose Diamonds AND Mounted Jewelry.

Have you an order for a pair of 5 carat Diamond Earrings?
Or an order for a $500 Brooch?
If so, write to us for a selection package.

R., L. & M. FRIEDLANDER,

Diamonds, American Watches, Jewelry,

30 Maiden Lane, New York.

Branch Office: 97 HATTON GARDEN, LONDON, ENGLAND.

We have just issued our Semi-Annual Pocket Price List of American Watches. Send for one if not received.

65 Nassau St: Cor. John. NEW YORK.
IMPORTERS AND CUTTERS OF *Diamonds*
Armstein Bros. & Co.

HALL CLOCKS.



TRAVELING CLOCKS.
GILT REGULATORS.
SWISS REGULATORS.
MANTEL CHIME CLOCKS.
BRONZES, VASES, MINIATURES.

Harris & Harrington,
32 and 34 VESEY ST., NEW YORK.
Sole Agents to the Trade for J. J. Elliott & Co., London.

DIAMONDS Importers and Cutters. L. & M. KAHN & CO., 172 Broadway, Cor. Maiden Lane, N. Y. DIAMONDS

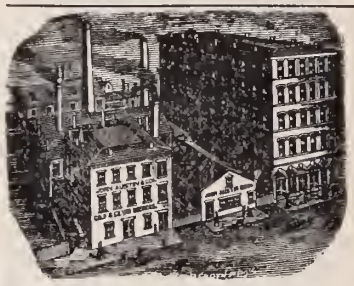
ROYAL WORCESTER PORCELAIN

New goods just arriving. If you are sold out we will send you a selection package.

Le Boutillier & Co.,
Importers and Jobbers,
18 E. 17th St.
New York.

FERD. FUCHS & BROS.
SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,
34 East 29th St., - New York.



37 YEARS OF HONEST RETURNS

IS OUR GUARANTEE OF SATISFACTION TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING,

JOHN AUSTIN & SON,
ASSAYERS, REFINERS AND SMELTERS,
74 & 76 Clifford St. Providence, R.I.

S. & B. Lederer,

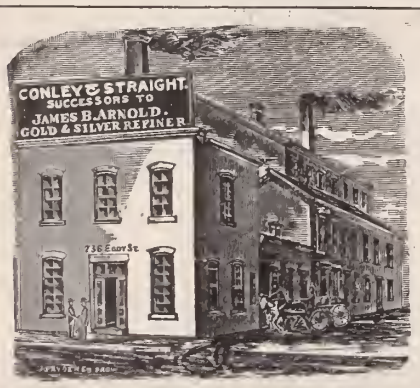
FACTORY, 100 STEWART ST.,
Providence, R. I.
New York Office, 11 John St.
Chicago Office, 133 Wabash Ave.

Makers of
Rolled Plate Jewelry
Collar Buttons, Chains, Lockets, Etc., Bracelets, Lorgnette Chains, Emblems.



$25 GROSS. $24 GROSS. $60 GROSS.
LOOKS LIKE GOLD, SOUNDS LIKE GOLD, WEARS LIKE GOLD.
And will Stand a Gold Acid Test.
WM. LOEB & CO., Providence, R. I.
MAKERS OF W. L. & CO. RINGS

Leys Trout & Co. Leys Trout & Co.
Manufacturers of
Jewelry and Novelties,
Prescott Bldg., - - - John St., N. Y



Are You in Business for $ & Cents?

If so it will be to your interest to try us with your waste of all kinds containing Gold and Silver. With our practical experience and up-to-date methods of
SMELTING, REFINING AND ASSAYING,
We are confident you will obtain better results.
CONLEY & STRAIGHT,
236 Eddy Street, PROVIDENCE, R. I.
N. B. JEWELERS' SWEEPS A SPECIALTY.

DUBOIS WATCH CASE CO.,

Makers of the

CELEBRATED HAND MADE **Solid Gold Cases**

STAMPED:

Constructed in the Old Reliable Way.

TRADE MARK 18 K. TRADE MARK 14 K.

Sold Entirely On Its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

New York Office,
GILL BUILDING, 9, 11 and 13 MAIDEN LANE.

Main Office and Factory,
24-30 MORTON ST., Brooklyn, N. Y.

PROV. STOCK CO.

HIGH GRADE ROLLED PLATE **Chains**
BRACELETS, LORGNETTES.

10K. GOLD
Scarf Pins, Brooches, Neck Chains, Lorgnettes, Bracelets.

100 Stewart St., PROV., R. I. 11 John St., N.Y. Silversmiths' Bldg., CHICAGO.

G. B. G.
QUALITY BEYOND QUESTION
HIGH GRADE SEAMLESS WIRE
WARRANTED TO GIVE SATISFACTION
PROV. ST. CO.

29th YEAR. LARGEST CIRCULATION OF ALL THE JEWELRY PUBLICATIONS. OLDEST OF ALL THE JEWELRY PUBLICATIONS. VOL. XXXVII.



THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW.

Corbin Building, 11 John St., Corner Broadway, New York

Copyrighted by THE JEWELERS' CIRCULAR PUB. CO. Entered at the Post Office in N. Y. as second class matter.

VOL. XXXVII. NEW YORK, WEDNESDAY, JAN. 18, 1899. No. 25.

The Royal Plate at Windsor Castle.

[Reprinted from *The Pall Mall Magazine*, by special arrangement with the publishers.]

[*Commenced in issue Dec. 7, 1898.*]

PART VII.

NEARBY the George IV. silver ware one may notice a most interesting little relic. It is a small silver gilt porridge pot, formerly the property of Napoleon I., and was taken from the traveling carriage which he deserted after the battle of Waterloo.

Of modern silver Windsor has some very good specimens, if not in design certainly in workmanship. A splendid piece is the rose water fountain designed by H. R. H. the late Prince Consort. [The illustration on page 1 of THE CIRCULAR of Dec. 28 graphically shows this piece]. But I may mention that the horses were modeled from some of the favorite animals then in the possession of Her Majesty. The size of the fountain at the base is some four feet square, and it is about the same in height. The weight is no less than 2,380 ounces. Here again is a beautiful piece, which



SILVER PIECE BY FLAXMAN.

mainly owes its design to Her Majesty and the Prince Consort. The dogs were all truthful models of favorites then in the possession of the Royal couple.

Another piece of great interest is the silver font which was used for the christening of all the royal children. It was manufactured in 1840, and has been in use for the same purpose ever since. [This piece was illustrated on the front page of THE JEWELERS' CIRCULAR of Oct. 13, 1897.]

(*To be continued.*)

Bull's-Eye Watch.

C. H. REIDMANN, the watchmaker at Brush's jewelry store, Danbury, Conn., is the owner of an old English bull's-eye watch, which was made in England in 1722 by Aime Mathy, who engraved his name on both the works and the case of the watch. It is a repeater, striking the hours and quarters. The case is of solid gold. Mr. Reidmann values the watch very highly. He has refused offers exceeding $1.50 for it.

The committee having in charge a memorial to be presented to the battleship *Olympia* have accepted the design submitted by Daniel Chester French, of New York. It will be a bas-relief in bronze.

F&B. TRADE MARK REGISTERED

Theodore W. Foster & Bro. Co.

F&B TRADE MARK REGISTERED

ARE OUT WITH THEIR NEW LINES.

By All Means See Them.

THE LINE IS IMMENSE.

Gold Filled Chains: Vests, Dickens and Lorgnettes.

Lockets, with Gold Fronts, beautifully engraved, and set with Stones.

Link Buttons, of the Dumbbell pattern, in great variety.

Mount Hope Buttons, Bracelets, Pins, Earrings, Friendship Hearts and Chain Mountings.

Send for Catalogue of Sterling Silver Toilet and Manicure Goods.

SUCCESSORS TO FOSTER & BAILEY. | OUR PRICES ARE VERY LOW. | 100 Richmond St., PROVIDENCE, R. I.



A Ring of Beauty is a Joy to the Wearer!



The Retailer should always keep .....

The "Bryant" Rings.

in stock, for they best meet the popular desire for something both good and handsome at a price that will afford him a good profit.

Our Trade Mark guarantees Quality, Style and Finish.

TRADE



MARK.

They have enjoyed the favor of people of taste and refinement for nearly fifty years. Goods sent on approval to responsible parties. Don't wait for our travelers, but order direct from .....

M. B. BRYANT & CO.

10 MAIDEN LANE NEW YORK.

OLDEST RING MAKERS IN AMERICA.



ALWAYS RELIABLE.

WORLD RENOWNED.

...The... "Best" There Is.

WM. F. NYE,

New Bedford, - Mass.

The Swan Fountain Pen.

Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke an Energy.

W. W. Stewart, Inventor and Patentee.

A variety of Styles and Prices

3 Sizes Safety Swans.
3 Sizes Self-filling Swans.
3 Sizes Adjustable Feed Swans.

MABIE, TODD & BARD,

NEW YORK AND LONDON.

DIAMOND BAND RINGS AND MOUNTINGS.

962. Designs Patented. 968.



Sept. 20, 1898.
Sept. 24, 1895.
Dec. 15, 1896.



3350. 919.



Specialty: Superior Ladies' and Children's Rings.



Wm. H. Pullmann & Co., Successors to CHAS. KNAPP,

MANUFACTURING JEWELERS,

41-43 Maiden Lane, New York.

Mercantile Fountain Pens.

NEW COUNTER SHOW CASE,

Containing one dozen FOUNTAIN PENS, ASSORTED—Plain, Chased and Gold Bands.

1-3 doz. No. 1; 1-6 doz. No. 3; 1-6 doz. No. 4; 1-6 doz. No. 1 Gold Band; 1-6 doz. No. 9 Gold Band.

Glass top, sliding tray. Has space for surplus stock and boxes.

TRADE PRICE, $15.00 DOZ. NET.

AIKIN, LAMBERT & CO.,

Manufacturers Gold Pens, Pencils, Toothpicks, &c., 19 Maiden Lane, New York.

General Agents PAUL E. WIRT FOUNTAIN PENS.



Watch This Page During 1899.

The New Year

finds us "on deck," ready to devote

New Energies

to our business, to please the better our old friends and to add

New Customers

to our list.

1898 was a year of plenty to us; for which we thank our many friends. 1899, we are justified in believing, will prove a still bigger year and we are making every preparation for a considerable increase. That we will strive, by a continuance of our earnest endeavors in the trade's interest, to perpetuate the feeling of confidence we have enjoyed in the past, need hardly be added.

Watch This Page During 1899.

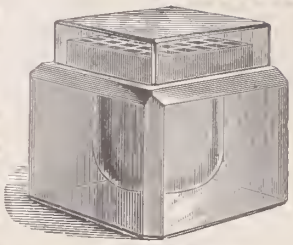
Watch This Page During 1899.

L. C. REISNER & CO.,

LANCASTER, PA.

IMPORTERS, EXPORTERS, MANUFACTURERS AND JOBBERS,
WATCHMAKERS' TOOLS AND SUPPLIES.

Watch This Page During 1899.



A. A. WEEKS,

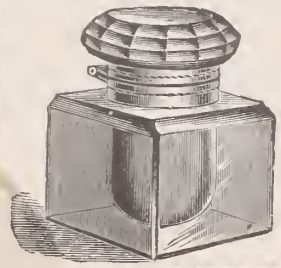
11 GOLD ST., NEW YORK,

Manufacturer and Importer of

CUT AND PRESSED

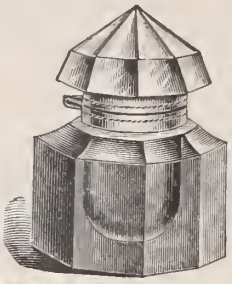
INK STANDS

For Mounting Purposes.



We carry in stock a large assortment ready for

Immediate Delivery.



F. W. GESSWEIN COMPANY,

WILLIAM DIXON, President. 39 John Street, New York

Headquarters for all

Tools and Supplies for Metal Workers

Call the attention of the trade to worthless imitations of their . . . .

CHEMICALLY PREPARED CHARCOAL BLOCKS.

Our Charcoal Blocks have gained the favor of every practical man, and the fact that they are copied in sizes as well as general appearance, proves the unquestioned superiority of ours over all others.

TO PROTECT THE TRADE, EVERY BLOCK OF OUR COAL WILL BE STAMPED . . .



TRADE MARK.
Registered.

KETCHAM & McDOUGALL,

MANUFACTURERS OF

GOLD AND SILVER

THIMBLES

ESTABLISHED 1832.

M K & D

TRADE-MARK.



No. 149



Pat'd Nov. 20, '94.

And the improved

Automatic Eye-Glass Reel.

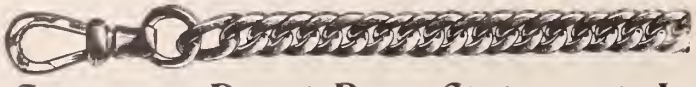
SEND FOR CATALOGUE C.

37 MAIDEN LANE, NEW YORK.

WM. SMITH & CO.,

GILL BLDG., 9-13 MAIDEN LANE, N.Y.
61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED 1854



MANUFACTURERS OF

Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

Boys' Watches:

Right pocket size and made to stand rough usage.

Girls' Watches:

Tiny affairs, plain or fancy — low-priced or costly.

Women's Watches:

Plain or engraved silver, gold or gold-filled, oxidized steel, etc.; also the line of exquisitely colored enamels.

Men's Watches:

Thin, smooth bascine, full dress, gold or gold-filled. Also watches for rough outing.

Non-Magnetic:

Our No. 333 Watch, nickel-silver, can be worn while working around electrical machinery and will not be affected.

We State Our Warrant Plainly and Positively.

Every watch is carefully tested, in its case, before shipment, and is thoroughly guaranteed in every particular.

THE NEW ENGLAND WATCH COMPANY,

Waterbury. Connecticut.

New Goods FOR THE New Year.

Our new lines of Cut and Pressed Glass for Mounting purposes will be ready within a few weeks at our New York office. : : :

FOSTORIA GLASS CO.,

66 West Broadway, N. Y.

FACTORY: Moundsville, West Virginia. Address all communications to N. Y. office.

W. C. A. WESTPHAL,
WATCHMAKER,
41 Maiden Lane, NEW YORK.
Established 1892. Telephone, 3684 Cortlandt.
Estimates, Repairing, Adjusting of Chronometers, and Complicated Watches and Fine Time Pieces
DEMAGNETIZING.
Watches made Non-Magnetic.
Fine Wheel and Pinion Cutting.

The Eaton-Engle ENGRAVING MACHINE
Easy to Buy— Easy to Work—
For Catalog Address: EATON & GLOVER, 111 Nassau St., New York.

DUBOIS WATCH CASE CO.,

Makers of the

CELEBRATED HAND MADE **Solid Gold Cases**

STAMPED:

Constructed in the Old Reliable Way.

TRADE MARK 18 K. TRADE MARK 14 K.

Sold Entirely On Its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

New York Office, GILL BUILDING, 9, 11 and 13 MAIDEN LANE.

Main Office and Factory, 24-30 MORTON ST., Brooklyn, N. Y.

New Productions for 1899

will contain many

...NOVELTIES...

conceived from ideas obtained by Mr. T. W. Lind on his recent visit to the English and French markets.

Among these new productions are many novel designs in

Galleries, Buckles, Brooches, Pins, Settings, Cuff Buttons, etc.

The Largest and Most Varied line that has ever been shown will be ready **Jan. 1, 1899.** Send a postal and representative will call.

THOS W. LIND, 67 Friendship St., Providence, R. I.

"1835-R-WALLACE"
TRADE MARK.

THE
"ASTORIA"

Our new pattern of Plated Flatware is now ready for delivery
This pattern is made in a complete line of over 60 pieces, including a full line of Hollow-Handle table Cutlery.

SEND FOR OUR NEW CATALOGUE OF PLATED WARE.

R. WALLACE & SONS MFG. CO.
WALLINGFORD, CONN.
226 FIFTH AVE. NEW YORK.
109 WABASH AVE. CHICAGO.
120 SUTTER ST. SAN FRANCISCO.
63 BASHINGHALL ST. LONDON, E.C.



LETTUCE FORK. COFFEE SPOON. TEA SPOON. MEDIUM FORK.

Fashions in Jewelry, Silver Ware, Bric-a-Brac, Etc.

A LADY'S RAMBLE AMONG THE JEWELERS.

A thing of beauty and delight, in the appropriateness of its conception, is a Rookwood tobacco jar, with decoration, in the usual style of that ware, consisting of pipes of several sorts and a cigar holder. Upon the jar fits a solid silver cover, with a rich and marvelously wrought design of poppy flowers and foliage.

*

Two very beautiful compotiers, one in silver gilt, the other in darkly shaded silver, bear the same elaborately embossed ornamentation. In the center of the dish is a heart pierced by an arrow from the bow of a fascinating Cupid hovering near, while all around are mischievous and laughing sprites, bearing wreaths of flowers.

*

A small but handsome silver tray presents a most tasteful and artistically designed all-over decoration of water lily leaves and blossoms, the edges of the tray being finished with a conventionalized pattern from the same *motif*.

*

A novel fastening for very elegant leather cardcases and pocketbooks is contrived after the manner of a button and buttonhole. Some cases have one button only, but oftener there are two. The button holes are worked with silk in the flap, according to the usual fashion, and the buttons consist of a pearl, a diamond, or other stone set in gold.

*

Crystal and silver represent an effective recent combination in jewelry. Crystals set *en cabochon* in silver and connected by silver links, compose pleasing long chains, while many rowed necklaces are formed in the same manner.

*

A large amethyst heart, surrounded with pearls and surmounted with a crown of the same stones, is the unique design of a brooch.

*

Finely engraved glass tumblers are set in handled frames of pierced silver in Rénaissance designs. Liquor sets also appear in the same attractive style.

A very large flat opal forms the entire side of a watch for a lady, while in the case of another watch, also to suit feminine fancy, a large piece of turquoise quartz, cut half-round and with handsome markings, is set in a massive gold rim.

*

Rock crystal, with jeweled gold mountings, represents the tiniest and most exquisite of salts bottles.

*

A novel and very charming representation of the popular tortoise design for a small brooch is carried out in tiny pearls *pavés*, the head and claws of the reptile being perfectly carved in gold.

*

Dainty small buckles are seen in chased gold. These may serve as the centers of ribbon bows, three of which furnish a stylish fastening for bodices opening on the side.

ELSIE BEE.

India as a Market for American Manufactures.

WASHINGTON, D. C., Jan. 10.—Just what amount of attention is paid by American manufacturers and exporters to the markets in British India it is hard to ascertain. One thing, however, is quite certain, and that is that there is a good opening there for many of the things we manufacture and in which we can compete with other manufacturing countries.

As an illustration of the openings that exist, it may be stated that during the year of 1896-7, the importations into British India from all sources included the following articles and in the amounts named: Cutlery, 46,842 tens of rupees; 331,085 pounds of ivory at 214,163 tens of rupees; jewelry to the value of 528,680 tens of rupees; 14,103 hundredweights of ornamental shells; 20,885 hundredweights of tortoise shell; 155,697 clocks and watches, 230,989 pounds of real coral; 17,462 hundredweights of glass beads and false pearls; manufactures of ivory at a value of 17,760 tens of rupees; 12,164 tens of rupees of plate, silver; and various other items in corresponding amounts, too numerous to mention. The total value of the importations into British India during the year named amounted to $263,469,000, United States currency, of which the United States manufacturers enjoyed only two per cent.

Precious Stones: London Market

HATTON GARDEN, London, Eng.,
Dec. 31, 1898.

Stocktaking and the general summing up of the year's business is just now the order of the day and many dealers are too busy to pay attention to inquiries. As a matter of fact, there are no changes in the condition of the market. The most noticeable feature is still the enormous demand for pearls. New York buyers who refuse to take anything but fine stuff—and the leading firms still remain in this category—are unable to fill orders. The higher prices now obtainable for all fine goods in colored stones are mainly the outcome of the growth of the American demand. A few years ago it was all for brilliants, but now it is emeralds, pearls, sapphires, etc.

The year has, on the whole, been a "bully" one for the precious stone market. Prices have been going up with hardly any reactionary movements in all first class gems and as a consequence profits have been good. Business, too, has been brisk during a good part of the year, the exception being while the American-Spanish war was a matter of uncertainty.

The "New Bultfontein" Diamond Co.'s cabled report is to hand for year ended June 30. Total yield, 54,642 karats out of 213,900 loads of "blue," an average of 24½ karats per 100 loads. Profit for year £6,800, which is carried forward. The capital of the company is £242,500 and the £1 shares are quoted here at 7-16.

Another cable announces the discovery of diamondiferous ground in N'gamiland, between the Chobe River and Mababe. This is an entirely new area.

I can confirm your Kimberley correspondent, ST. GEORGE, in his statement as to the reticence of the De Beers' officials. The same policy is adopted here. I do not think it is the policy of the chairman, Mr. Rhodes. His last published speech at an annual meeting a couple of years ago was very frank and full. A little more of the same spirit would undoubtedly be beneficial and probably save such episodes as the slump in the shares which occurred in the Summer.

R. F.

Mrs. R. A. Dwight, jeweler, Colorado Springs, Col., has given a chattel mortgage for $300, covering her stock and tools.

SCIENTIFIC RUBIES | OPALS | OLIVINES

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES

The advance in price of diamonds is small compared with rise in cost of **PEARLS** and **EMERALDS.** We have the most complete and varied stock of Diamonds, Pearls and Precious Stones at **OLD PRICES.** We have reduced the price of Scientific Rubies.

JOSEPH FRANKEL'S SONS, Telephone: 3899 CORTLANDT, 68 Nassau Street, NEW YORK.

Our Packages are insured for $10,000 in transit by Express, and we prepay Express Charges.

FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

Pearl Collarettes, mounted with Diamond Bars.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

26 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

182 BROADWAY, Cor. John St., NEW YORK.

Columbus Mem. Bldg., 103 STATE ST., CHICAGO, ILL.

MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF RANDEL, BAREMORE & BILLINGS,

Importers of DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC., MAKERS OF FINE DIAMOND JEWELRY,

26 MAIDEN LANE, (Southwest Corner Nassau Street.,) NEW YORK.

JOHN C. MOUNT, ADDISON W. WOODHULL.

FOX & CO., Lapidaries and Importers of ....Precious Stones.

Now at.....

22 JOHN STREET, NEW YORK.

Cutters of American Gems and Fine Miniature Glasses.

C. G. MALLIET & CO.,

DIAMOND CUTTERS,

14 MAIDEN LANE, - - NEW YORK.

LONDON, 50 Holborn Viaduct. AMSTERDAM, 2 Tulpstraat.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS

J. B. BOWDEN & CO.,

3 MAIDEN LANE, NEW YORK.

Twin City Jobbers will not Accept Personal Checks After Jan. 1, '99.

MINNEAPOLIS, Minn., Jan. 6.—The jewelry jobbers of the Twin Cities have sent out the following circular notice to their customers:

We wish you a happy and prosperous New Year. The improvement in business in our part of the great west the past season has been very noticeable, and the coming year should be the most prosperous in our history, and in the general prosperity we trust that we shall all have a share.

We wish to call your attention to a simple business fact. The rate of exchange on personal checks the past two years has been doubled and has become so large an expense to us that we are obliged to ask your consideration of the matter.

The banks outside of the city are charging us from 10 cents to 25 cents each for paying the personal checks which are mailed to us by many of our customers. A great many of these are for small amounts from $3 to $20 each. The average charge on a $5 check is 15 cents, which is three per cent. of the amount, and while it is a small amount on a single check, on the hundreds of checks sent us each month you can see that it becomes a very large sum taken out of the amount that we should receive, and becomes in a year a very expensive matter to us.

It is costing each firm from $8 to $15 per month for exchange. A post office or express order costs you from 5 to 10 cents, and your bank would charge you only 10 cents, if they make any charge for drafts.

From Jan. 1, 1899, we ask you to kindly send us bank drafts, post office or express orders, as we do not wish to return personal checks, which we must do if they are sent after that date.

Wishing you a happy New Year, we remain,

Yours very truly,

W. L. PETTIT & CO.,
MINNEAPOLIS JEWELRY MFG. CO.,
H. BIRKENHAUER & CO.,
H. E. MURDOCK,
S. H. CLAUSIN & CO.,
RENTZ BROS.,
REED-BENNETT CO.,
of Minneapolis.
SISCHO & BEARD,
D. MARX & SONS,
of St. Paul.

The Passing of the Trading Stamp Scheme.

DETROIT, Mich., Jan. 7.—Several Woodward Ave. merchants and a large number of their customers are interested in knowing the whereabouts of the Lyons Mercantile Supply Co., 10 Elizabeth St. The concern issued trading checks to the merchants at two cents on the dollar, good at the company's store for silver ware, glass ware, jewelry and other premiums. Each check bore the legend "Save this; it's worth money." Many saved the checks, but the door at No. 10 is locked. The firm apparently quit business on Dec. 31. Mrs. W. J. Bainbridge, wife of the manager, states that the checks were not good after the first of the year. She says her husband is in Pittsburgh. Merchants here who invested in the scheme are being kept busy explaining to customers why the checks are not good.

The trading stamp business in Detroit has been on the wane for several months, but one concern still appears to be doing business on Woodward Ave., although it has ceased to advertise. Many merchants refuse to give these stamps, claiming it is an illegitimate sharing of the profits.

R. M. Gory, Blackwell, Okla., and W. R. Robertson, Pratt, Kan., have formed a partnership under the name of the Frank H. Robertson Co., and will conduct a jewelry and musical instrument business in Blackwell, Okla.

Eighteen Shots Fired Before Burglar Rodgers Was Overpowered.

JACKSONVILLE, Fla., Jan. 11.—One of the most important arrests made here for some time was that of Clifford Rodgers, a white burglar, who was taken into custody last night, in the act of robbing the jewelry store of L. I. Stephens, near the corner of Main and Bay Sts. He had broken through a transom in the rear of the building, and was in the act of helping himself to some jewelry when discovered. Previous to and during the encounter 18 shots were fired at and by the thief. Five were fired by him at the officers who made the arrest, five by Policeman Barefield, five by Policeman Lightbody and three by wagon driver Altman. None of the officers was hit, but Rodgers was struck twice, both times in the right leg, near the knee, that being the only portion of his body exposed to the officers' view. Finally the cartridges in Rodgers' pistol were all discharged, and while he was in the act of reloading two officers scaled the wall and were upon him, McLendon making him drop his weapon by threatening to shoot him. The tussle was a short one, and in a few minutes the would-be robber was safely deposited in a double locked cell in the city jail, with a charge of breaking and entering against him on the blotter.

Mr. Stephens was seen at his store, having been called from his home. He stated that, on a hurried examination, nothing had been missed from his stock, although one of the showcases had been opened and some of the contents thrown on the floor.

The Military Window Smashers of Halifax Severely Punished.

HALIFAX, N. S., Jan. 13.—The two soldiers of the Leinster regiment, who, as reported in the last issue of THE CIRCULAR, broke the plate glass window of C. G. Schultz's jewelry store and stole several articles of silver ware from the window, New Year's morning, and who were captured by the police soon after, were sentenced in the County Court on Monday. One of them, named O'Toole, had a bad character in the regiment. He was sent to the penitentiary for five years. The other, Murphy by name, got three years in the same institution.

In England soldiers who wished to leave a regiment would commit a similar crime and get off with a light sentence. In Canada, however, they are more severely punished.

"An Invaluable Adjunct."

We have pleasure in acknowledging the receipt of a supplement to the work on trade-marks, published by THE JEWELERS' CIRCULAR, of New York, a couple of years ago. This addition to the original work contains over 250 marks, comprising those adopted by the various branches of the trade since the work was originally published and those inadvertently omitted. This work on trade-marks we regard as an invaluable adjunct of every well regulated jewelry store.—*The Trader*, January, 1899.

The death occurred recently of John F. Skelton, jeweler, Des Moines, Ia.

ESTABLISHED 1840.

Chester Billings & Son,

Successors to **RANDEL, BAREMORE & BILLINGS,**

1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & CO.
1880 RANDEL, BAREMORE & BILLINGS.

IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS.

58 Nassau Street, NEW YORK.
29 Maiden Lane, NEW YORK.
22 Holborn Viaduct, LONDON, E. C.

DIAMOND JEWELRY.

ESTABLISHED 1841.

TRADE  MARK.

Carter, Hastings & Howe,

MANUFACTURERS OF

GOLD JEWELRY,

9-11-13 Maiden Lane, NEW YORK.

A. CARTER, C. E. HASTINGS, G. R. HOWE,
W. T. CARTER, W. T. GOUGH.

FACTORY, NEWARK, N. J.

John F. Saunders, Cutter and Importer of
DIAMONDS AND OTHER PRECIOUS STONES
FINE PEARLS A SPECIALTY.
68 Nassau St., cor. John St., Sheldon Building, Room 16. NEW YORK.

Stern Bros. & Co.

Cutters of . . .
DIAMONDS,
MANUFACTURERS OF
Gold Rings and Thimbles,
68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.
LONDON OFFICE, 29 ELY PLACE
CHICAGO OFFICE, 149 STATE ST.

E. A. Lehmann & Co., 20 Maiden Lane New York.
MANUFACTURERS OF
FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS
FINE MEDALS AND BADGES MADE TO ORDER.

SCHULZ & RUDOLPH,

....Importers and Cutters of....

..DIAMONDS.. ....AND OTHER.... PRECIOUS STONES.

SOLE AGENTS FOR THE CELEBRATED

JULES JURGENSEN, COPENHAGEN, **WATCHES AND CHRONOMETERS.**

28 John and 65 Nassau St., New York.

Oppenheimer Bros & Veith,

Importers & Cutters of Diamonds and Dealers in Watches.

Cor. Nassau & John Sts.

(PRESCOTT BUILDING)

New York.

Amsterdam,
2 Tulp Straat.
London,
10 Hatton Garden.

We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.



Additions and Changes in Detroit's Jobbing Jewelry Trade.

DETROIT, Mich., Jan. 13.—A new wholesale jewelry house has been started upstairs over the store at 81 Woodward Ave., to be known as Kunz & Schettleworth. Frank Kunz was watchmaker at the wholesale house of the late Eugene Deimel for 18 years and Fred Schettleworth was bookkeeper. Both are young men and are thoroughly competent to conduct such a business. They left the employ of the E. Deimel Co. on Jan. 1. They will make a specialty of watchmakers' tools and clocks, and will gradually expand the business to other lines.

Coincident with this comes the announcement from Messrs. Noack and Gorenflo, who purchased the business of the late Eugene Deimel from the estate, that the firm name will hereafter be Noack & Gorenflo. The proprietors are silent as to their reason, saying it is a matter of business policy, but it is suspected that Mrs. Deimel objected to the carrying on of the business under her late husband's name.

Working of the Federal Bankruptcy Law in Michigan.

DETROIT, Mich., Jan. 13.—The first case under the involuntary section of the Federal Bankruptcy law was decided here this week in the Federal Court, and is of interest to all merchants who do business with Michigan people. Mrs. Etta Glicman, of Lansing, Mich., dealer in general merchandise, last November filed a mortgage on the stock in favor of Krolik & Co., of Detroit, for $6,460. Other creditors declared this to be done with intent to defraud and petitioned to have her declared a bankrupt. Mrs. Glicman's husband was ill and she took charge of the business without experience. She denied the accusation.

The jury rendered a verdict in favor of the defendant, declaring that she is innocent of intent to defraud and denying the petitioners' application. The case will not be appealed.

From Pulpit to Manager of a Silver Ware Company.

DETRIOT, Mich., Jan. 14.—Rev. Robert J. Service, pastor of the Trumbull Ave. Presbyterian church, has resigned the pastorate of that organization to become manager of the Royal Silver Ware Co., corner of Congress and Wayne Sts. The resignation takes effect on Feb. 1. He explains his action by saying that he is subject to asthma and fears that a continuance in the pulpit may aggravate the disease.

The Royal Silver Ware Co. are owned by Sherman R. Miller, of this city, and are said to do an annual business of $500,000. The principal establishment is in Windsor, Ontario. Mr. Service takes the place of Aubrey W. Knowles, who has resigned.

TRADE MARK

"Watch our Ads."

The Mauser Mfg. Company,
SILVERSMITHS,
14 East 15th St., New York.

Death of Isaac A. Hirsch.

EMPORIUM, Pa., Jan. 14.—The sad intelligence of the death of Isaac A. Hirsch, aged 76 years, was announced Monday evening. Mr. Hirsch, who had been in failing health during the past two years, had but recently returned from New York city, where he hoped to receive medical aid. Mr. Hirsch and family came to Emporium in 1873 and he conducted a jewelry establishment in this place ever since. No citizen of Emporium has been held in higher esteem by all classes and creeds. Charitable almost to a fault, his last dollar always being given cheerfully to aid the afflicted and depressed, Isaac A. Hirsch will be pleasantly remembered by our citizens.

Mr. Hirsch was born in Germany in 1822 and, after serving in the German army, learned the trade of jeweler, married and came to America with his wife, in 1854. After a short residence in New York city he located in Rouseville, Pa., and came to Emporium in 1873. He and his wife (who is prostrated with grief and confined to her bed, her condition being quite serious), reared a family of five children, all of whom are living and were present at the funeral: Alfred Hirsch, son, of New York city; H. S. Ness, wife (daughter) and children, Johnsonburg; Richard H. Hirsch, son, and wife, Emporium; David Weil and wife (daughter), Buffalo; Theo. Hirsch, son, Buffalo.

Isaac A. Hirsch was an honored member of Emporium Lodge, A. Y. M., No. 382, and Emporium Chapter, No. 227. He has held a number of prominent elective positions and faithfully discharged the duties of every position called upon by his fellow citizens to fill. The funeral was held Thursday afternoon from the family residence on 5th St. Rev. J. M. Robertson, rector of Emmanuel Church, conducted brief services, after which the Masonic fraternity took charge of the remains and directed the burial according to the rites of the order.

Deacon Palmer's Interesting Son Now No More.

BOSTON, Mass., Jan. 13.—Capt. Julius A. Palmer, who was formerly a counsellor of Queen Liliuokalani in Honolulu, died at Wellfleet last Wednesday.

Capt. Palmer was a very interesting character. He was the son of Deacon J. A. Palmer, who was a member of the firm of Davis, Palmer & Co., leading jewelers on Washington St., 50 years ago. Deacon Palmer was a leading member of the Orthodox church, and was in the Massachusetts Senate in 1869. His son was enterprising and adventurous, and early in life went to sea. He had peculiar tastes and tendencies, and so far deviated from his father's footsteps as to become a member of the Roman Catholic church. In the course of his travels, Capt. Palmer visited Hawaii, and was engaged in business at Honolulu as a general merchant. In 1893 and 1894 he returned to Honolulu as a newspaper correspondent, and, while there, took the side of the queen and denounced her enemies very strongly. When the queen visited this country, Capt. Palmer joined her in Boston, as her private secretary, which position he held for some time.

Capt. Palmer was the author of two

Perseverance Rewarded.

The U. S. Government Patent Office Recognizing the Originality in Construction

OF THE

New Larter Shirt Stud,

HAVE GRANTED US

A Patent, Dated Dec. 13th, 1898,

AND OTHER PATENTS ARE PENDING.

ANY INFRINGEMENT UPON OUR PATENT RIGHTS WILL BE THOROUGHLY PROSECUTED.



Patented Dec. 13th, '98. Other Patents pending.

Up-to-Date Jewelers, Attention!

START THIS YEAR RIGHT. Your stocks are now low. Put in a line of the NEW LARTER STUDS. A perfect Shirt Stud, fits any style shirt-button hole, eyelet hole, or a combination of the two, without the annoyance of working out of shirt or fear of loss.

Made in 14k. Gold in one hundred and sixty different patterns and sizes.

If our representatives do not reach you, send for a selection package.

LARTER, ELCOX & CO.,

21-23 Maiden Lane, New York.

We have a very complete Pearl Stud Stock with the New Larter Back, mounted on pegs or in cramp settings, at almost any price. *BEAR US IN MIND.*

works on fungi, being the first on the subject of edible and poisonous mushrooms ever issued in this country. He was president of the first mycological club ever organized, and, after serving two years in that capacity, declined re-election. He was a member of the Boston Marine Society, the Boston Athenaeum, the Massachusetts Horticultural Society, the Appalachian Mountain Club and the New York American Shipmasters' Association.

At the Sheriff's sale of the assets of W. E. Blocher, Chambersburg, Pa., about $4,700 was realized.

J. C. Peterson, Brookings, S. Dak., has given two chattel mortgages aggregating $250, and a judgment for about $100 has been entered against him.

Robert G. Porter Commits Suicide by Shooting Himself in the Head.

WASHINGTON, D. C., Jan. 12.—Robert G. Porter, a former jeweler of Woodbury, N. J., committed suicide last night at the St. James hotel, in this city, by shooting himself in the head. His deed was not known until to-day, when entrance to his room was forced by a bellboy, and his dead body was discovered on the floor. In his pocket was found a note to Representative Loudenslager, asking that the money in Porter's possession be used to defray expenses of burying his body at Woodbury.

It is believed Mr. Porter's mind had been affected. He leaves a widow and three children. He sold out his business in Woodbury last Summer, as reported at the time in these columns.

Do As We Tell You

and you'll do well. Because we will never tell you to do anything that will not prove advantageous to you.

That is our way of doing business.

The gist of what we have to tell you at present is: Provide properly and you can do a large Spring Trade. "Providing properly" enables you to make a proper display of Diamond and Precious Stone Jewelry.

Our Diamond and Precious Stone Department is eager to help you.

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

50 HOLBORN VIADUCT, LONDON.

The Hyke & Frech Jewelry Co. Give a Large Trust Deed.

ST. LOUIS, Mo., Jan. 14.—A chattel deed of trust for $12,193.10 was placed on record Tuesday by the Hyke & Frech Jewelry Co., doing business at 616 N. Broadway. It is said by those in a position to know that the failure was not caused by financial difficulties, but through differences between the partners. The Eisenstadt Mfg. Co. are among the principal creditors.

An auction sale of the goods on hand was commenced to-day and will continue until all of the stock is sold.

Two Southern Failures Catch Cincinnati Jobbers.

CINCINNATI, O., Jan. 14.—Two failures of the week caught some Cincinnati people. That of William L. Bolt, Cartersville, Ga., caught A. G. Schwab & Bro., and that of Ed Myers, Hickman, Ky., caught Bene, Lindenberg & Co. for a goodly amount each. Mr. Lindenberg went to Hickman this week to assure himself of his security and returned satisfied that he will get 100 cents on the dollar for his claim. He said there was no reason for Myers to assign, as he was solvent, but Myers' watchmaker had left him and he did not want to continue in the business; he therefore assigned to get out of it.

Reminiscence of the Failure of L. M. Wagner, of Los Angeles.

LOS ANGELES, Cal., Jan. 11.—The civil suit instituted by Gregory Perkins, Jr., as assignee of the estate of L. M. Wagner, an insolvent jeweler of this city, against H. Susskind, on an old judgment, has been practically settled by an order of the Court appointing W. S. Newhall a receiver to take possession of a note for $25,000 belonging to the defendant. The note was executed by Emanuel Lazar and is payable to Susskind and his wife.

Death of Herman Krumberg.

CINCINNATI, O., Jan. 14.—Herman Krumberg, formerly well known in the jewelry trade in this city, died at his residence, 2425 Hackberry St., Walnut Hills, yesterday afternoon at 4 o'clock, from an attack of the dropsy. Mr. Krumberg had been an invalid for the past 10 years. He was 46 years of age. He leaves a widow and two children.

How Henry Erbsmehl Came by His Death Still a Mystery.

WILMINGTON, Del., Jan. 12.—Coroner Ashbridge, of Philadelphia, has not yet proved, through his investigation, whether Henry Erbsmehl, the Laurel jeweler, whose body was found floating in the Delaware, as reported in the last issue of THE CIRCULAR, came to his death by accident or by foul play. Relatives of Mr. Erbsmehl claimed his body Monday night and it was taken to Laurel for interment.

William Kurten Found Dead in His Bed.

NEW ORLEANS, La., Jan. 10.—William Kurten, jeweler, residing at his place of business, 2045 Magazine St., near St. Andrew, was found dead in his bed at 10 o'clock last Tuesday night. The coroner viewed the body and found that his death was from natural causes.

Fox vs. American Optical Co.

Important Litigation Over Alleged Infringement of an Offset Eyeglass Guard.

BOSTON, Mass., Jan. 16.—The suit of Ivan Fox, Philadelphia, Pa., against the American Optical Co., Southbridge, Mass., alleging infringement of patent rights held by the complainant, will come up for trial in the United States Circuit Court in this city early in the current year. The device in question and the controversy relating thereto have been the subject of numerous circulars issued to the trade by parties interested, the plaintiff contending that an offset eyeglass guard, of which he claims to be the inventor, is infringed upon by the guards made and sold by the defendants.

The original bill of complaint was filed here Sept. 21, 1898, and a subpœna was issued, returnable Nov. 7. The American Optical Co. filed their answer and bond Oct. 31, and Nov. 13 they supplemented this with a petition asking for an injunction to restrain the complainant from bringing suits against customers of the defendants while the case against them was pending. Nov. 19 a hearing was granted before Judge Lowell on this petition of the defendants, and Nov. 23 the Court gave an adverse decision thereon, denying the motion. The answer filed Oct. 31 was in substance a general denial of the infringement alleged and Nov. 28 the complainant filed his replication. Dec. 27 an amendment to the original answer was filed by consent. This brings the matter to the trial stage, and further proceedings will probably occur in the Circuit Court in February.

The complaint alleges that, "heretofore, and prior to the 29th day of January, 1884, your orator, Ivan Fox, was the original and first inventor of a certain new and useful improvement in eyeglasses, fully described in letters patent hereinafter mentioned, which had not been known or used by others in this country, etc. . . . " "Your orator further shows that letters patent of the United States were, on the 29th day of January, 1884, issued to said Ivan Fox" . . . "and numbered 292,479."

After setting forth his alleged rights under the patent and claiming exclusive ownership and rights, "excepting only the right heretofore granted to John L. Borsch, of Philadelphia, to manufacture and sell eyeglasses embodying the above invention at retail at his place of business in the city of Philadelphia, and the right granted to Queen & Co., of Philadelphia," the plaintiff avers that the trade and public have generally acquiesced in the validity of the said letters patent, and also cites a case brought up in October, 1889, in the Circuit Court for the Southern District of New York against Emil P. Meyrowitz, a preliminary injunction being issued, whereupon the said Meyrowitz agreed to thereafter respect the said letters patent and the complainant's rights in and under the same.

The bill of complaint then adds: "And your orator further avers that the said defendant," *i. e.*, the American Optical Co., "well knowing the premises, and the rights and privileges secured unto your orator, and contriving to injure your orator and to deprive him of the profits, benefits and advantages which might and otherwise would accrue to him from the said letters patent, and from the use of the invention set forth therein, since the issue thereof and before the commencement of this suit, has, without the license and authority, and against the will of your orator, and in violation of your orator's rights, and in infringement of the aforesaid letters patent, at Southbridge, in the district of Massachusetts, and elsewhere in the United States, made, used and vended to others to be used, large numbers of eyeglasses containing the improvement and invention described in said letters patent No. 292,479, dated Jan. 29, 1884, and recited in the claims thereof, and it intends to continue, and is continuing, so to do; but to what extent the defendant has made use of the said invention and improvement described and claimed in said letters patent No. 292,479, and how many eyeglasses embracing in their construction and operation the said invention, or substantial and material parts thereof, your orator does not know, and prays discovery thereof."

An accounting is called for and the assessment of damages, also an injunction and a decree of the validity of the patent. In conclusion the bill says: "And your orator further prays that a preliminary or a provisional injunction may be issued out of, and under the seal of, this honorable court, enjoining and restraining the said defendant, its officers, servants, agents, attorneys and workmen, and each and every one of them, from further infringement of said letters patent during the pendency of this suit."

In their answer the American Optical Co. enumerate a long list of patents which invalidate, they claim, the alleged rights of the plaintiff. In their amendment they say: "And the defendant avers that divers other persons, notably E. Kirstein's Sons Co., or Henry E. Kirstein and his assignees and representatives, have and hold exclusive rights in and to said letters patent No. 292,479, and that therefore the complainant possesses no such right in or to said letters patent as to entitle him to maintain an action against the defendant."

The Sad Life History of Frederick Gresbeck.

DETROIT, Mich., Jan. 13.—Barbara Gresbeck, the aged wife of Frederick Gresbeck, the old man who keeps a little jewelry store at 428 Michigan Ave., died suddenly this week of apoplexy. Their story is a sad one. Old age apparently rested lightly upon them. The jeweler is 84 years old and his wife was 78. Forty-eight years ago the couple came to Detroit from Munich, Germany, and he started in the jewelry business. He was industrious and five years ago had accumulated $1,500, which was a small fortune to him. An acquaintance assured him that he could double the money in the manufacture of a patent paint brush. The old man gave up his hard earned cash and received a few unsalable brushes in return.

Two years ago Mr. Gresbeck was the victim of robbers who stole about all he had in his store, including watches left there by customers for repair. Since then it has been a desperate struggle for them to live. Only last week a policeman, on a bitter cold night, found them without a sign of a fire and with scarcely anything to eat.

Speakers and Toasts for the Chicago Jewelers' Association Banquet.

CHICAGO, Ill., Jan. 14.—The speakers and toasts for the Chicago Jewelers' Association banquet of the 19th are as follows:

"Democracy," Prof. E. G. Hirsch.

"A Business Man and His Duties and Responsibilities," F. R. Babcock.

"Our Country," Hon. James H. Eckels.

"Reminiscences of the War with Spain," Colonel Henry L. Turner.

"Our Sons and Daughters," Rev. Samuel C. Edsall, D. D.

Frank H. Scott, of the law firm of Scott, Hamline & Lord, will preside as toastmaster at the banquet.

Assignment of Borgerding Bros.

LOUISVILLE, Ky., Jan. 14.—Borgerding Bros., 422 E. Market St., made an assignment Jan. 10 to the Louisville Trust Co. As yet the assets and liabilities have not been announced.

Following on the heels of the assignment, the Louisville Trust Co. entered suit in the Circuit Court against the assignor, D. H. Borgerding, G. A. Stein, and the creditors of F. H. Borgerding, asking that the cause be referred to a commissioner of the Court and for an injunction against prosecuting actions against the trust company save by intervention in the suit filed.

FREDERICK B. SCHENCK, President. CHARLES M. VAIL, Vice-President. JAMES V. LOTT, Cashier. EMIL KLEIN, Asst. Cashier.

The Mercantile National Bank

OF THE CITY OF NEW YORK.

BROADWAY, COR. DEY STREET.

Capital, $1,000,000. Surplus, $1,000,000. Loans and Discounts, $12,500,000. Deposits, $15,000,000.

DIRECTORS:

Frederick B. Schenck, President.
John E. Borne, President of Colonial Trust Company.
Wm. C. Browning—Browning, King & Co., Mfrs. Clothing.
Vale Kneeland—Kneeland & Co., Grain.
Emanual Lehman—Lehman Bros., Cotton.
Seth M. Milliken—Deering, Milliken & Co., D. Goods Com.
Jas. E. Nichols—Austin Nichols & Co., Whol'e Grocers.
Augustus G. Paine, N. Y. & Penn. Co., Paper and Fibre.
Geo. H. Sargent—Sargent & Co., Mfrs. Hardware.
Eben B. Thomas, President of Erie Railroad Company.
Isaac Wallach—H. Wallach's Sons, Cotton Converters.
James M. Wentz, Capitalist.
Richard H. Williams—Williams & Peters, Coal.
Charles M. Vail, Vice-President.

Imports and Exports of November, 1898, and the Preceding 11 Months.

WASHINGTON, D. C., Jan. 5.—The summary statement of imports and exports for the month ended Nov. 30, 1898, and the 11 months ended the same date, compared with the corresponding periods of 1897, has been issued, and contains the following figures relative to the jewelry trade:

IMPORTS OF MERCHANDISE.

ARTICLES.	NOVEMBER.		ELEVEN MONTHS ENDING NOV.	
	1897	1898	1897	1898
	Values.	Values.	Values.	Values.
	Dollars.	*Dollars.*	*Dollars*	*Dollars.*
CLOCKS AND WATCHES, AND PARTS OF:				
Clocks and parts of.....dut..	29,378	31,492	336,732	238,782
Watches, watch materials, and movements.....dut..	103,826	116,871	877,102	794,985
JEWELRY, MANUFACTURES OF GOLD AND SILVER, AND PRECIOUS STONES:				
Diamonds, uncut, including miner's, etc., not set.....free..	120,984	394,030	1,014,993	2,245,892
Diamonds, cut, but not set.....dut..	457,021	256,456	2,994,589	5,174,695
Other precious stones, rough or uncut.....free..	1 827	2,276	7,278	27,114
Other precious stones, cut, but not set.....dut..	242,875	126,862	1,653,180	1,565,244
Jewelry, and manufactures of gold and silver.....dut..	135,743	180,483	877 121	1,893,769
Total.....	978,470	960,107	6,547,081	10,906,214
PRECIOUS STONES, ETC. (free), imported from—				
United Kingdom.....	109,541	265,931	420,191	1,085,984
France.....	12,780	.....	98,431	54,428
Netherlands.....	.....	129,717	423 303	1,109 845
Other Europe.....	418	443	76 093	15,132
Brazil.....	.....	.....	2 804	20
Other countries.....	72	215	1 449	7,097
Total.....	122,811	396 306	1,022 271	2,272,506
JEWELRY, AND OTHER PRECIOUS STONES, ETC. (dutiable), imported from—				
United Kingdom.....	338,456	266,706	1,725 606	2,972,170
France.....	37,802	68 994	422 152	645,787
Germany.....	262 971	125 878	1,329,325	1,971,549
Netherlands.....	194,239	101,305	1,941,270	3,017,786
Other Europe.....	52	49	92 604	2.137
British North America.....	348	348	5,108	4,845
Mexico.....	429	382	2,284	10,176
East Indies.....	1,342	139	6,461	39,258
Other countries.....	.....	.....	.....	.....
Total.....	835,639	563,801	5,524,810	8,633,708

EXPORTS OF DOMESTIC MERCHANDISE.

CLOCKS AND WATCHES:				
Clocks and parts of.....	84 161	90,850	853,082	886.589
Watches and parts of.....	52 688	100,528	715,238	810.258
Total.....	136,849	191,378	1 568,320	1,696,847
Jewelry.....	40 607	68,321	258,023	538 017
Other manufactures of gold and silver.....	18,352	33,568	391,979	208,081
Total.....	58,959	101,889	650,002	746,098
Plated Ware.....	59,317	41,756	436.698	367,101

The Annual Meeting of the Jewelers' Safety Fund Society.

The annual meeting of the Jewelers' Safety Fund Society was held Wednesday afternoon last at the rooms of the New York Jewelers' Association, 146 Broadway, New York. After the usual routine business, including the report of secretary and treasurer Ira Goddard, showing the Society to be in its usual flourishing condition, directors for the ensuing year were elected. These directors are: Henry Randel; Henry Hayes, of the Brooklyn Watch Case Co.; Wm. R. Alling, of Alling & Co.; Ira Goddard; Jas. C. Aikin, of Aikin, Lambert & Co.; Chas. G. Alford, of C. G. Alford & Co.; Jas. P. Snow, of Snow & Westcott; Louis Kahn, of L. & M. Kahn & Co.; C. E. Hastings, of Carter, Hastings & Howe; Frederick H. Larter, of Larter, Elcox & Co., and Henry E. Ide, of H. C. Hardy & Co.

The board of directors will hold a meeting this week at which will be elected the officers and executive committee for the coming year.

Importations at the Port of New York.

Weeks Ended Jan. 14, 1898, and Jan. 13, 1899.

	1898.	1899.
China, glass and earthen ware:		
China	$40,765	$43,061
Earthen ware	15,279	12,165
Glass ware	12,876	9,219
Instruments:		
Musical	9,577	8,618
Optical	7,931	2.423
Philosophical	1,580	2,718
Jewelry, etc.:		
Jewelry	3,059	12,337
Precious stones	192,590	244,681
Watches	6,115	4,592
Metals, etc.:		
Bronzes	681	200
Cutlery	14,387	14,058
Dutch metal	——	553
Platina	——	15,003
Plated ware	625	231
Silver ware	42	1,286
Miscellaneous:		
Alabaster ornaments	——	39
Amber	2,272	569
Beads	222	3,583
Clocks	1,615	2,208
Fans	21,827	16,703
Fancy goods	——	3,721
Ivory	743	——
Ivory, manufactures of	110	212
Marble, manufactures of	4,601	6,362
Statuary	1,867	768
Shells, manufactures of	6,541	1,628

Annual Meeting of Optical Society of the City of New York.

The Optical Society of the City of New York elected new officers for the ensuing year at the monthly meeting held Wednesday evening last at the Fifth Ave. hotel, New York. About 35 members attended, and the session commenced with the usual lecture by Prof. Fox on theoretical optics. After this lecture came the business session at which M. H. Harris was elected a member of the Society, and A. Sheff was proposed for membership.

The election of officers then took place and despite his protest against serving another term, president L. L. Ferguson was re-elected by acclamation. The other officers elected were: First vice-president, A. Riffenberg; second vice-president, J. J. Mackeown; recording secretary, P. A. Dilworth; financial secretary, F. G. Coates; treasurer, Leo Lewis. The executive committee then elected consist of A. Jay Cross, Chas. Cordeau, Phillip Apfel, T. B. Stanley and B. F. Stanton.

It was decided that the Society give a banquet and entertainment and the matter was put into the hands of the executive committee with power to act. A proposition to establish a library, also passed, was given to this committee to take in hand. The session closed with a lecture on "Astigmatism," by President Ferguson.

Howard ~ Sterling ~ Company, Silversmiths

H S L
TRADE MARK

This Trade Mark represents the Very Highest Grade of Sterling Silver and the most artistic designs.

Providence, R. I., U. S. A.

860 Broadway, New York.

Jobbers' Buyers in New York.

Movements of the Buyers for the Jobbing Houses Throughout the Country—When They Will Be in New York.

San Francisco.

H. E. Hall, of A. I. Hall & Son, left on the 10th inst. in company with his wife for New York. He will make his headquarters at the Waterbury Clock Co., 10 Cortlandt St., New York. The year just past was the best A. I. Hall & Son ever had.

Alphonse Judis is at present undecided whether to go east this month or wait until July. He is just balancing up reports and the year's business was very satisfactory.

E. Levy, of M. Schussler & Co., does not expect to be in New York before next July.

J. S Lehrberger, of Lehrberger & Warkheim, left on the 6th inst. for New York. His headquarters will be at T. I. Smith & Co., 14 Maiden Lane, New York. He will buy an entirely new line of goods that has never been seen on the coast.

A. Eisenberg, of A. Eisenberg & Co., expects to go to New York, but not until later. They are just winding up stock-taking. Business was very satisfactory.

Mr. Hadenfeldt, of Rothschild & Hadenfeldt, will not go on a purchasing trip this month, but expects to go in the latter part of June.

M. L. Levy & Co. report business very satisfactory. Mr. Levy is at present confined to his home on the sick list. H. M. Abrams, of this firm, expects to go east shortly, but cannot tell just when he can get away.

Mr. Green, of Carrau & Green, in company with his father, expects to be in New York next month.

Henry Wolff does not expect to go to New York at all. Nordman Bros. will not go east this season.

Kansas City.

KANSAS CITY, Mo., Jan. 14.—As regards the jobbers who will go east this Spring, C. A. Kiger, of C. A. Kiger & Co., will visit the eastern market himself the first week in March, calling at New York, Attleboro, etc., with headquarters in New York city.

N. H. Jensen, of Whitehill & Jensen, will visit only Chicago the last week in February.

H. Oppenheimer, of the Oppenheimer Jewelry Co., expects to be in New York in the early Spring, but has no date for going.

In all probability Mr. Woodstock, of Woodstock, Hoefer & Co., will go east, but does not know exact date.

C. L. Merry will not visit the eastern market this Spring. No plans have been formed by J. A. Norton & Son, as far as could be found out.

J. S. Neale & Co., Denver, Col., whose failure was reported last week, has been forced into involuntary bankruptcy proceedings.

Last Week's New York Arrivals.

THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

M. Bauman (L. Bauman Jewelry Co.), St. Louis, Mo., Hoffman H. and Stern Bros. & Co., 68 Nassau St.; S. H. Bauman (Bauman-Massa Jewelry), St. Louis, Mo., Hoffman H.; A. Levy (Levy Bros. Co.), Hamilton, Ont., Astor H.; J. Levy (Levy Bros. Co.), Hamilton, Ont., Astor H.; S. Liberman, Syracuse, N. Y., St. Denis H.; D. Oppenheimer Baltimore, Md., Marlboro H.; L. Black, Detroit, Mich., Metropole H.; H. Schimpf, Philadelphia, Pa., Astor H.; H. Sheff (Sheff Bros.), Wheeling, W. Va., Broadway Central H.; S. H. Lee, Toronto, Can., Normandie H.; E. Sickles, Philadelphia, Pa., Imperial H.; L. Sickles, Philadelphia, Pa., Imperial H.; J. A. Pitts, Montreal, Can., New Amsterdam H.; R. Castelberg, Washington, D. C., Imperial H.; H. Michalson, Montreal, Can., Hoffman H.; M. Michalson, Montreal, Can., Hoffman H.; M. M. Lorch, Louisville, Ky., Astor H.; F. A Gruebel, Baltimore, Md., Astor H.; J. S. Lehrberger (Lehrberger & Warkheim), San Francisco, Cal., Metropole H.

Involuntary bankruptcy proceedings have been brought against Silas L. King, Fort Worth, Tex.

TO SECURE A

Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button.



Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer*, a new button will be *given in exchange*.

PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7L, 8L AND 9L

The Standard American Collar Button.

Extra Long Post. **Extra Width of Back.**

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape;
4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co., 49 Chestnut St., Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y., Selling Agents for the Jobbing Trade.

Charles C. Corcoran Adjudged a Bankrupt Upon Petition.

PITTSBURGH, Pa., Jan. 14.—Charles C. Corcoran, the retail jeweler of 502 Wood St., who, as reported in the last issue of THE CIRCULAR, filed a petition in bankruptcy on Jan. 10, was petitioned to be adjudged a bankrupt before Judge Buffington, of the United States Circuit Court, and this petition was granted on the 12th inst. This petition was signed by W. J. Johnston & Co., N. H. White & Co., Stern Bros. & Co., O'Brien Bros., John H. Jones, Grafner Bros. and A. E. Siviter.

The assets were scheduled at $18,345.24 and the liabilities at $22,779.86. The assets consisted principally of stock in the store on Wood St. Attorney Henry E. Lineaweaver was appointed receiver by the Court, who appointed Frank D. Hartman, of West, White & Hartman; Jesse Crawford, of Goddard, Hill & Co., and Dorie Smith, of W. J. Johnston & Co., appraisers. The appraisement was completed on Saturday last.

A complete list of Mr. Corcoran's creditors is here appended:

Mary Ellen Corcoran, $225; Hawkins Bros., $625; American Morocco Case Co., $48.25; L. Adler & Son, $268.50; S. O. Bigney & Co., $61.34; Allsopp Bros., $80; Block & Bergfels, $12.50; the E. A. Bliss Co., $93.63; the Bassett Jewelry Co., $146.12; Thos. F. Brogan Co., $89.25; Bonner, Grinberg, Rich & Co., $252.74; George B. Barrett & Co., $28.61; George H. Cahoone & Co., $304.19; J. C. Dowd & Co., $45; Dickson Novelty Co., $36.55; Electric City Box Co., $8; Charles A. Elliott Co., $18; A. E. Eldridge, $45; O. S. Egginton, $54.50; I. Emrich & Co., $56.06; Ehrlich & Sinnock, $18.90; J. W. F. Ehlers, $344.73; Samuel Frank, $26.25; Fostoria Glass Co., $65.83; Florentine Art Co., $9.63; Forbes Silver Co., $143.97; Glaenzer Frères & Rheinboldt, $99.96; E. Groetzinger, Jr., $10.28; M. P. Greer, $5.85; Goddard, Hill & Co., $38.22; Charles P. Goldsmith & Co., $409.65; Grafner Bros., $44.80; Hutchison & Huestis, $213.70; Ingomar Goldsmith & Co., $119.97; W. J. Johnston & Co., $397.23; Kaufmann Bros., $68; F. Kroeber Clock Co., $45; Keller Mfg. Co., $148.50; S. Lindenborn, $1,443.70; William Link, $131.25; Manasseh Levy, $17.87; Meriden Britannia Co., $171.36; R. L. Moorhead & Co., $29.75; New England Watch Co., $85.25; C. F. Monroe Co., $211.48; New Haven Clock Co., $73.65; H. Z. & H. Oppenheimer, $240.15; J. B. Owens Pottery Co., $17; O'Brien Bros., $16; Peckham Seamless Ring Co., $29.30; Poole Silver Co., $39.17; Chronicle Telegraph, $13.50; Pairpoint Mfg. Co., $18; H. M. Quackenbush, $16.01; Rothschild Bros., $71.50; W. I. Rosenfeld, $137.95; C. M. Robbins, $35.99; Rogers & Bro., $26.53; Enos Richardson & Co., $193.58; E. Ira Richards & Co., $8.60; Sloan & Co., $8.33; Sherman Bros., $127.20; Stern Bros. & Co., $501; Adolphe Shwob, $157.50; H. M. Smith & Co., $14.39; A. E. Siviter & Co., $21.46; Spier & Forsheim, $150.58; Silver Plate Cutlery Co., $48.38; Samuel A. Till, $9.65; Totten & Sommer Co., $16.20; Tucker & Packhurst Co., $89.25; N. H. White & Co., $330.15; R. Wallace & Sons Mfg. Co., $163.83; Watson & Newell Co., $174.63; Wendell Mfg. Co., $215.69; W. J. Braitsch & Co., $1; W. J. Johnston & Co., $350; P. M. Cushing, $1,000; Allegheny County Light Co., $39.55; Mary Ellen Corcoran, $250; Bonner, Grinberg, Rich & Co., $102.45; Biny, Dreyfus & Co., $204.22; Glaenzer Frères & Rheinboldt, $21.89; Charles Terheyden, Jr., $104.50; S. Lindenborn, $194.85; Biny, Dreyfus & Co., $173.68; Hirsch & Hyman, $407.20; J. W. Jones, $78.65; S. O. Bigney & Co., $83.25; J. W. Ehlers & Co., $75 and $75; O. S. Egginton, $54.50; M. May & Co., $131.02; Albert Lorsch & Co., $178.24; W. R. Ludwig, $2,100; Arnstein Bros. & Co., $807.42; R. Gunzberger, $863.33; Freitz Bros., $154.85; W. J. Johnston & Co., promissory notes, $291.86, $550, $400, $456.65, $300, $300; Riker Bros., $286.15; W. A. McCutcheon, $96.60; Huhn & Co., $45; J. M. Gusky, $17.25; Mary Ellen Corcoran, $1,875.

"Kratzbacker, Jeweler in Hard Luck"—Beware of Him.

ST. LOUIS, Mo., Jan. 14.—J. H. Ard and wife, who have a small notion store at 2003 Olive St., this city, are evidently the victims of a designing stranger. A man giving the name of Kratzbacker, claiming to be a jeweler in hard luck from Cleveland, O., was a frequent visitor to the Ards' store, and represented that he lived in the next block. Saturday a week ago Ard gave him a watch chain to clean, which was promptly burnished up and returned. Monday he gave him a $100 watch to fix but up to date Kratzbacker has not shown up. Neither does he live where he claimed to have lived.

C. T. Clingenpeel has opened a stock of jewelry, etc., in Delta, Col., having moved his entire stock from the old location in Stockton, Kan.

R. M. Gory, Blackwell, Okla., and W. R. Robertson, Pratt, Kan., have formed a partnership under the name of the Frank H. Robertson Co., and will conduct a jewelry and musical instrument business in Blackwell, Okla.

Denver Barbers Think Street Clocks Should Come Down.

DENVER, Col., Jan. 14.—The ordinance passed by the City Council some time ago which required the removal of all signs, posts or stands on the sidewalks or hanging over them, is liable to cause the city a great deal of trouble and be the means of removing from the streets those valuable landmarks, the street clocks.

The barbers suffered most because of the passage of the ordinance, and the red and white striped posts have entirely disappeared, as have the fruit stands and counters of grocery stores which extended out over the lot lines. The men who were affected by the ordinance are now complaining against the clocks that stand on the downtown streets. They claim that the big clocks are as much an advertisement of the jewelry stores that can be found near the clocks as a striped pole was of a barber shop, and that if the jewelers are allowed to advertise in this manner the barbers should be. If the law was carried out in its strict sense the clocks would have to be removed, but the Board looked on them as a great public convenience, and has made no attempt to enforce the law. When the first complaints against them were made the Board ordered that all advertising matter on the clocks must be removed, and as a consequence the jewelers had their names painted out. The barbers are not contented with this, claiming that they never put names on the poles in front of their shops.

The Board is taking no notice of these complaints against the clocks, and unless some action is taken by the complaining parties it is likely that the clocks will be allowed to remain and mark off the hours of the day for the benefit of the public.

Watchmaker Tate Arrested Again on Another Charge.

BUFFALO, N. Y., Jan. 14.—Joseph Tate, who recently appeared against jeweler Aaron Meyers before Commissioner Silver, has been arrested on a warrant charging him with violating the election laws in voting when not a citizen of this country. Tate was released on a $500 bail bond and will be given a hearing before Commissioner Silver on Jan. 27.

A short time ago Meyers had Tate arrested on a charge of petit larceny. The charge was withdrawn by Meyers before the case came up in police court. Last week, as reported in these columns, Tate swore out a warrant for Meyers' arrest, charging him with violation of the Alien Labor law in importing under contract the said Tate from St. Catherines, Ont. At the hearing before Commissioner Silver last week, to which no newspaper men were admitted, Tate, it is alleged, swore that he was not a citizen of this country and also swore that he voted at the last election. Meyers saw another opportunity to get at Tate, and appeared before the commissioner the next day to swear out a warrant for Tate's arrest.

FRED. W. LEWIS & CO.
Cutters of Diamonds and Importers of
Diamonds, Pearls and Precious Stones.
24 JOHN STREET, - - - NEW YORK.

L. TANNENBAUM & CO.,
Importers and Cutters of
Diamonds and Precious Stones,
Cor. Maiden Lane and Nassau Street,
25 Hatton Garden, LONDON. NEW YORK.

Established 1879. Manufacturer of
LOUIS W. HRABA, Fine Leather Goods
29 East 19th St., New York. Exclusively for the Jewelry Trade.

Death of Nathan Koch.

After half a century in the jewelry trade as an importer and jobber, Nathan Koch, at one time one of the most prominent wholesale jewelers of the south, passed away at his residence, 47 E. 78th St., New York, at 7 o'clock A. M. Sunday morning. Mr. Koch was for years the senior member of Koch, Dreyfus & Co., who went out of business in 1897. Though 72 years old,



THE LATE NATHAN KOCH.
[Photograph taken several years ago.]

Mr. Koch had always been healthy and had never known severe illness until after the death of his partner, Leon Dreyfus, which occurred on Oct. 5 last. Partly through grief for his deceased partner, who was also his brother-in-law, and partly from the effects of an organic trouble from which he had suffered without knowing it, Mr. Koch began to age rapidly from that time. Ten days before his decease his heart began to fail him, and from this attack he never rallied.

Nathan Koch was born in Mayence, Germany, June 20, 1826. As a young man he began the study of law, and in the enthusiasm of youth joined his fellow students in their demonstration during the revolution of 1848, for which action he was forced to come to this country. He arrived in New Orleans in 1849, and as his brother-in-law was a manufacturer of jewelers' tools in Europe, Mr. Koch immediately started as an importer of these goods, gradually drifting into the jewelry line, until he imported watches and jewelry of all kinds.

Mr. Koch was married early in the '50's and in 1857 was joined by his wife's brother, Leon Dreyfus, who, five years later, became his partner, the firm becoming Koch & Dreyfus. From 1861 until 1889 this firm continued in business in New Orleans, building up a large trade and getting a wide reputation among the jewelers of the south. In 1889, owing to the fact that southern trade had decreased and New York had become the center of the jobbing trade, they decided to go to New York and moved their offices to 22 John St. Isaac Pforzheimer became a partner in the firm in 1890, and the firm name was then changed to Koch, Dreyfus & Co. The panic of 1893 coming on before they had time to build up a trade in the north, their business here did not prosper as well as they expected, and finally, owing to many reverses, the firm went out of existence in January, 1897.

Mr. Koch, during his many years in the trade, was known to and respected by jewelers throughout the entire country but more especially in the south, where for many years he had been prominent. The deceased is survived by his widow, two sons, Jonas Koch, jewelry jobber, 37 Maiden Lane, and Richard Koch, an electrical engineer, and by a married daughter, Mrs. Silbernagel. Funeral services were held at his residence yesterday morning, and the remains were interred at Union Fields cemetery.

Progress of the Mary A. Oskamp Will Contest.

CINCINNATI, O., Jan. 14.—The Mary A. Oskamp will case continues to drag along. Evidence of a trifling character keeps coming up, keeping the Judge from rendering his decision. This week Attorney Baker, for the heirs, introduced Expert Penman Burnet in regard to the alleged notes, and some sensational testimony was brought out. He had photographed the signature of Mrs. Oskamp to the note by which she absolved Daller from all indebedness, and also two genuine signatures and the expert picked out the signature to the note as spurious, claiming it was first drawn and then traced over. He declared it a forgery.

The hearing continued Friday, and Attorney Baker submitted a number of signatures to Mrs. Ford, one of the daughters, some of them being genuine and some spurious, asking her to give her opinion in the matter and pick out the genuine. Judge Ferris, however, ruled out this, saying the witness should not be so confused, as it was unfair. The bookkeeper testified that Daller had drawn $48.000 from the store and that the establishment has been conducted at a loss.

Margaret Ford, a daughter, filed in Court Friday a denial that the late Mary A. Oskamp was insane when she made her will. This is to facilitate a settlement.

Marks Rappeport Skips After a Short Career in Providence.

PROVIDENCE, R. I., Jan. 14.—Marks Rappeport, doing business as a jeweler and watchmaker at 276 N. Main St., has left the city, and with him, it is claimed, his wife's jewelry and $450 worth of goods recently obtained by him from Murray, Blanchard, Young & Co., 26 and 30 Pine St. Rappeport came to this city with his wife and children from Australia about four weeks ago and opened a jewelry and watchmaking establishment at 276 N. Main St. He subsequently applied for a pawnbroker's license, but the petition was laid over by the Board of Aldermen for action at some future time.

Mrs. Rappeport gave whatever her husband had left in the store to a representative of Murray, Blanchard, Young & Co., and intends to sell the balance of her effects and endeavor to raise sufficient money to take her back to her home in Australia.

Last Rites to the Memory of James A. Charnley.

PROVIDENCE, R. I., Jan. 12.—The funeral of James A. Charnley was held at 1 o'clock this afternoon from his late residence, 137 Sutton St. The religious services of the Episcopal church were conducted by Rev. Floyd W. Tomkins, Jr., rector of Grace church. Many prominent citizens were present, among them a large representation of the Grand Lodge of Rhode Island, Knights of Pythias, and men prominent in Odd Fellowship. The casket was almost covered with the great number of floral tributes, which included designs from the various secret organizations to which the deceased belonged. The bearers were James O. Swan and Messrs. Hussy and Spinning.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

AVERY & BROWN,

68 Nassau St., New York.

LEGAL NOTICE.

NOTICE IS HEREBY GIVEN THAT THE COpartnership heretofore existing between the undersigned, under the firm name and style of ENOS RICHARDSON & COMPANY, expired by limitation on the thirty-first day of December, one thousand eight hundred and ninety eight.—Dated New York, January 11th, 1899.

ENOS RICHARDSON,
FRANK H. RICHARDSON.

ENOS RICHARDSON & COMPANY.—Whereas, the copartnership heretofore existing under the firm name of ENOS RICHARDSON & COMPANY, composed of ENOS RICHARDSON and FRANK H. RICHARDSON, has expired by limitation, and the business of said copartnership is to be continued by FRANK H. RICHARDSON; and

Whereas, The said copartnership of ENOS RICHARDSON & COMPANY has transacted business in the State of New York for a period of more than three years:

Now, therefore, pursuant to the statute of the State of New York, I, the undersigned, FRANK H. RICHARDSON, do hereby certify that I am the person now and hereafter intending to deal under the said firm name of ENOS RICHARDSON & COMPANY; that my place of residence is the Grand Hotel, in the Borough of Manhattan, City and State of New York, and that my principal place of business is at No. 23 Maiden Lane, in the Borough of Manhattan, City, County, and State of New York.—Dated New York, January 11th, 1899. FRANK H. RICHARDSON.

[U. S. Stamp Canceled.]

City and County of New York, ss.:

On this 11th day of January, one thousand eight hundred and ninety-nine, before me personally came FRANK H. RICHARDSON, to me known, and known to me to be the individual described in and who executed the foregoing certificate, and acknowledged to me that he executed the same.

[Seal.] RAPHAEL M. MATTESON,
Notary Public, N. Y. Co.

Elgin National Watch Co.'s Holiday Business Most Satisfactory.

ELGIN, Ill., Jan. 15.—President Hurlburd, of the watch company, to-day told a reporter that there would be no change in the management of the factory and that none whatever was in contemplation. The company's holiday business, he said, had been most satisfactory. It was too early to forecast the Spring business, but he hoped and expected it would be large.

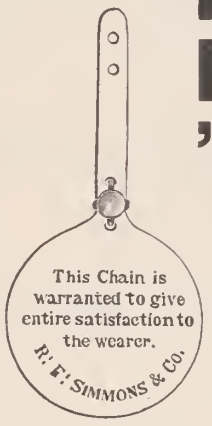
Harry E. Thomas's Colored Employes.

WILMINGTON, Del., Jan. 11.—For the third time jeweler Harry E. Thomas has been robbed by colored employes, but thanks to the police he has recovered the stolen articles. The last case refers to John A. Mercer, aged 17 years, colored, employed as general utility man around the store of Thomas & Co., and who stole an old gold watch case from Mr. Thomas's work bench. He was captured by an officer and the missing watch case was found upon his person. The colored youth was locked up in the City Hall.

Death of an Old-Time Jewelry Auctioneer.

BOSTON, Mass., Jan. 14.—Edmund E. Safford, an old time jewelry auctioneer, died in Boston Jan. 10, aged 65 years. He was the oldest person in the business, having been on the block for over 40 years. He retired a few years ago. He was known all over New England and was respected by the best class of citizens. He leaves a widow, one son and a daughter. His funeral took place from his late residence, 33 Edgeworth St., this city.

A HINT FOR '99.



The present indications are that 1899 will be a remarkably good business year. This means that salable goods will sell readily. No goods are more salable than

"Old Standard" Simmons Chains.



Put in stock a complete line of these goods and you'll thank us for the hint.

Write to your Jobber.

R. F. SIMMONS & Co.,

Factory and Main Office: **Attleboro, Mass.**

New York Salesroom: **9-13 Maiden Lane.**

Derby Silver Co. Absorbed.

The Derby Silver Co. Sold Out to the International Silver Co.—R. Wallace & Sons Mfg. Co.'s and C. Rogers & Bros.' Official Announcements.

ANSONIA, Conn., Jan. 13.—Watson J. Miller, president of the Derby Silver Co., of Shelton, to-day transferred his interests in the concern to the International Silver Co., of New York. The minority stockholders have the option of exchanging their holdings for preferred stock in the International Co. or selling for cash. Work will be resumed in the large factory Monday with a full force.

Vice-president C. A. Hamilton, of the International Silver Co., was seen Monday at the company's office, 71 Broadway, New York, and stated to a CIRCULAR reporter that the above report was correct. "The Derby Silver Co. are now under the International Co.'s control," he said, "but no member of the Derby Co. has yet been elected to the board of directors or the executive board of the International Silver Co."

Speaking of rumors in regard to the absorption of other concerns, Mr. Hamilton said that the only companies that have been taken in since the International Silver Co. were fully organized were Simpson, Hall, Miller & Co., the Simpson Nickel Co., and the Derby Silver Co.

The official announcements made by the R. Wallace & Sons Mfg. Co., Wallingford, Conn., and C. Rogers & Bros., Meriden, Conn., that they were not connected with the International Co. in any way have put a quietus on the many rumors that were in circulation about their intentions and plans.

FEW CHANGES YET MADE BY INTERNATIONAL SILVER CO.

MERIDEN, Conn., Jan. 16.—The latest concern to enter the International Silver Co. is the Derby Silver Co., Shelton. Negotiations were carried on between this company and the International Co. for several weeks and were consummated Friday afternoon, Jan. 13, at 2 o'clock. Col. Watson J. Miller, the president and general manager of the company, who also owns a controlling interest, made a proposition to the International Silver Co. some days ago which was accepted by the directors of that company at a meeting held last week in New York.

Colonel Miller turns over his entire stock to the International, it is understood. The other stockholders can dispose of their stock on the same terms or by selling out for cash. These terms have not been made public.

So far there have been very few changes made by the International Silver Co. so far as the personnel of the force at any of the factories under their control is concerned. The officers who reside in Meriden, when questioned about the probability of changes, say that they are not aware that any are even contemplated. Those changes which have been made are of a nature which might have taken place had the company not been formed.

James Pearson, Roanoke, Va., is out of business.

Further Details of the Failure of P. J. Smith.

CUMBERLAND, Md., Jan. 12.—At 12.05 o'clock P. M. Saturday, P. J. Smith filed a deed of trust for the benefit of his creditors, without preference, as already published in THE CIRCULAR. Mr. Smith's son-in-law, city tax collector Archibald C. Willison, is named as trustee, and is bonded by the Fidelity & Deposit Co., of Baltimore, in the sum of $10,000. Mr. Willison at once took charge of the store and stock and has named Zack Laney and Robert W. Little as appraisers. Mr. Smith has been actively engaged in business here for the past 30 years and is popular. He is a skilled and experienced man and his misfortune, the result of carrying a heavy load from the old partnership of Smith & Poole, and a depressed condition of the jewelry trade since 1893, is generally deplored.

There are three chattel mortgages held by H. O. Hurlburt & Sons, Philadelphia, represented by B. A. Richmond, for $2,000, $1,000 and $3,400, and some interest. The first two are for money loaned, the latter for stock. This amount of about $7,000 is not covered by the assignment to A. C. Willison and is not included in his bond, as Mr. Richmond will look after his client's mortgage interests. An estimate of liabilities and assets shows that the liabilities, including the mortgages, are about $12,000; the assets somewhat less, but an appraisement will be required to determine the latter.

John B. Yates Files a Petition in Insolvency.

John B. Yates, formerly a jobber in watches and jewelry at 21-23 Maiden Lane, New York, who, on March 22, 1894, made an assignment, filed a petition in bankruptcy Friday. Mr. Yates says about $10,000 was realized by creditors from his assignment, of which $3,000 went to preferred creditors and $7,000 to general creditors. His liabilities are given as $54,202 and there are no assets.

The only creditors who are in any way secured are N. H. White & Co., to whom he owes $12,000 and who hold a policy on Yates' life for $750. Among the other large merchandise creditors are: Henry Ginnel & Co., Seth Thomas Clock Co., Crescent Watch Case Co., Bates & Bacon, Courvoisier-Wilcox Mfg. Co., Fourth National bank, Jos. Fahys & Co., Brooklyn Watch Case Co., Ladd Watch Case Co., Marsh & Bigney, P. B. Jennings and others. Mr. Yates is now a salesman at 234 Broadway.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Jan. 11, 1899.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$109,083.59
Gold bars paid depositors	59,129.46
Total	$168,213.05

Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:

Jan. 9	$21,215
" 10	10,413
" 11	10,513
" 12	30,907
" 13	10,419
" 14	5,526
Total	$89,053

Some Pearl Information.

The present condition of the Pearl Market having been completely provided for by us, we are in a position to offer unequalled advantages to the trade.

All buyers of Pearls and Precious Stones are invited to inspect our assortments.

Eisenmann Bros.,

Importers of...
Pearls and Precious Stones,

21 and 23 Maiden Lane, - NEW YORK.

Paris: 3 Rue Saint Georges.

AIKIN-LAMBERT JEWELRY CO.,

Importers of

DIAMONDS.

Jobbers In

WATCHES, JEWELRY, CHAINS, NOVELTIES, ETC.

Latest Designs. Lowest Prices.

19 MAIDEN LANE, NEW YORK.

WM. H. BALL & CO.,

ANDERSON BUILDING,
12-14-16 John St., N.Y.
Factory, Newark, N. J.

MAKERS OF

Curb Bracelets and Bangles.



John W. Sherwood & Co.

Watches. Chains. Diamonds. Jewelry.

OUR SPECIALTIES ARE

FINE GOLD CASES AND HIGH GRADE JEWELRY.

ALSO HEADQUARTERS FOR

DUEBER-HAMPDEN WATCHES,

NO. 3 MAIDEN LANE, NEW YORK.

ALWAYS SEND TO US FOR LATEST PRICE LISTS. CORRESPONDENCE SOLICITED.

Meriden, Conn., January 18, 1899.

To the Trade.

This is to notify all dealers in "**Rogers**" Flatware that we, **C. Rogers & Bros.**, are in no way connected with any "**Silverware Trust**," "**Association**," or "**Combine**" of any kind whatsoever, and that we shall continue to do business as heretofore, independent of any other concern.

We hope by fair and honest dealing and with quality of goods unexcelled, to secure a share of your valued trade.

If you have not received our Catalogue No. 51, we would be pleased to mail you one.

With best wishes for the New Year, we remain, Respectfully yours,

C. Rogers & Bros.,

Manufacturers of

SILVER PLATED WARE,

Spoons, Forks, Knives and Hollow Ware.

Main Office and Factory: MERIDEN, CONN.

131 Wabash Ave., CHICAGO.
MALTBY, HENLEY CO., 20 Warren St., NEW YORK.

Cephas B. Rogers—Gilbert Rogers—Wilbur F. Rogers—**The Only Living Rogers Brothers** Manufacturing Silver Plated Ware.

The Attleboros.

A large addition has been made to the working force at the factory of F. M. Ellis & Co.

H. A. Sadler, of Sadler Bros., South Attleboro, was last week united in marriage to Miss Grace Knight.

Last week was held, in North Attleboro, the funeral of Thomas McAvoy, for two decades an employe of E. Ira Richards & Co.

Letters from those salesmen now in the west and from the New York offices of local houses tell a story of a ready market for the new Spring lines.

Saturday Edward Hooper, with W. N. Fisher & Co., gave up his position to enter business with a Mr. Mason, under the firm name of Mason & Hooper. Mason has been for some years with B. S. Freeman & Co.

Joseph M. Bates, of Bates & Bacon; George A. Dean, of G. A. Dean & Co.; Albert A. Bushee, of A. Bushee & Co.; Clarence L. Watson, of the Watson & Newell Co.; James J. Horton, of the Bay State Optical Co.; James E. Blake, of the J. E. Blake Co., and Charles H. Tappan, of the D. F. Briggs Co., are among the new directors of the First National bank, of Attleboro.

There were in town last week and the early part of this, representatives of the following houses: Two buyers for Vineberg & Son, Montreal; Mr. Murphy, for Murphy, Bearse & Co., Portland; Mr. Kingsbacher, Kingsbacher Bros., Pittsburgh; John B. Ash, Peoria, Ill.; J. A. Pitts, Montreal; two buyers for I. L. Michalson & Sons, Montreal; buyer for the American Jewelry Co., Grand Rapids, Mich.

The Attleboro Base Ball Association met last Friday and chose its board of directors for the year 1899. It comprises 15 members, including the following jewelry manufacturers: Edward L. Gowen, Watson & Newell Co.; Herbert A. Clark, Horton, Angell & Co.; David E. Makepeace, Walter J. Newman, Horton, Angell & Co.; George L. Shepardson, C. A. Marsh & Co.; Joseph G. Hutchinson, Damon A. White & Co., and Francis A. Adams, foreman for Bliss Bros. Clarence L. Watson, Watson & Newell Co.; Frank H. Sadler, F. H. Sadler & Co., and Arthur A. McRae and Charles P. Keeler, both of McRae & Keeler, have withdrawn from the association.

There is a state of things existing in the Attleboros, but particularly in Attleboro proper, which is costing many dollars every day to the manufacturers. Grip has decimated the working forces of the shops and enough hands can hardly be secured to keep up the necessary output. The local papers are continually receiving ads. for help to take the place of the sufferers from this popular illness. In one of the largest factories three of the four partners in the firm are ill. In another 30 per cent. of the hands is out, and the places of only a few of them can be filled at once. In another shop an even quarter of the operatives is on the sick list. In several a tenth or thereabouts is missing. One enterprising jeweler has established in his office a dispensary and free medicine is kept for any operative who feels the approach of a cold. The meaning of this is greater than one thinks at first. The manufacturers must get out their samples to the jobbers before the salesmen for these houses start on their rounds of the retail trade. If the lines are delayed by illness at the home office and factory, or by the illness of the traveling man, then the jobbers start without them and the house suffers for six months as the result. About the busiest men in Attleboro to-day are the doctors, but next to them are the few well men trying to do the work of a full working force that the goods may reach the jobbers before too late.

G. L. Marsh, Plattsburg, Mo., has been sued on account for $300.

C. W. Nelson, of C. W. Nelson & Co., Cameron, Mo., has sold real estate valued at $525.

The large shipment of rough opals entered last week at the Custom House at Malone, N. Y., as exclusively reported in THE CIRCULAR, was consigned to Goodfriend Bros., stone dealers, Gill building, New York.

The Jewelers' Co., Cincinnati, O., have been so busy on factory work that they have not been able to give any attention to making up stock and will therefore be delayed in making their trips out to the trade this month. They are anxious to get at stock making, as they expect to make up some very attractive patterns in jewelry and rings.

TO RETAIL JEWELERS:

We have crossed the threshold of 1899. Brighter prospects are disclosed than have been seen for a decade. Commerce in every branch is touched with energy. Of all commodities, watches are the most responsive to the times. Their sale in respect of both quantity and quality is perhaps the best index to the people's purchasing power. As the orders received by us last Fall, especially for the higher grades, were far beyond our facilities to fill, and the Spring demand has already begun, we feel sure that the dealers in watches are participating in the general prosperity. It is a subject for congratulation. On both sides of the counter there is buoyancy, and this means equilibrium. We are confident that for the disappointments of the recent past, there will be ample compensation in the fruitful period before us.

AMERICAN WALTHAM WATCH COMPANY,

January, 1899. *Waltham, Mass.*

Retirement of Enos Richardson.

After Over a Half Century of Active Life in the Jewelry Trade Enos Richardson Retires.

The announcement was made Friday that Enos Richardson, who is, with perhaps one exception, the oldest manufacturing jeweler in the country, had retired from the business with which he had been connected for over half a century. Mr. Richardson's retirement practically dates from the first of the year and ended a career in the jewelry business lasting over 60 years.



ENOS RICHARDSON.
RETIRED FROM THE JEWELRY TRADE AFTER 60 YEARS.

Enos Richardson was born in Attleboro, Mass., in 1819, and when 18 years old left his home in that town to go to Philadelphia. Here in 1837 he started to learn the jewelry trade with Thomas Garrett, but before he had completed his apprenticeship, his employer, recognizing the mercantile ability which he showed, made Mr. Richardson a salesman. Later Mr. Richardson became a salesman for Harvey M. Richards, and finally in 1841 he became a member of the firm of Daggett, Robinson & Co., manufacturing jewelers, Attleboro. This firm were shortly afterward succeeded by Daggett & Richardson, who established an office in New York, in Cortlandt St.

In 1847 Mr. Richardson formed a partnership with John D. Palmer and others, and the firm of Palmer, Richardson & Co. continued the business. The next year, 1848, the firm moved their office to 23 Maiden Lane and became one of the pioneers in what is now the jewelry district of New York. Palmer, Richardson & Co. continued until 1866, when they were succeeded by Enos Richardson & Co., under which style the business has been conducted ever since. For the past nine years the business has been conducted solely by Mr. Richardson and his son, Frank H. Richardson, who was admitted as a partner in 1866, and who will now continue it alone under the same firm name.

During the early part of his business career Mr. Richardson manufactured cheap jewelry and then went into the manufacture of better grades as well. Since 1866 his firm have made solid gold jewelry exclusively. The first factory was in Attleboro, but in 1848 another was established in Newark, N. J., where it has since remained and where the firm became the first to use steam power in the manufacture of jewelry.

As a salesman, in his early life, before the days of western railroads, Mr. Richardson traveled all over the country and was known personally to the entire trade. Later he confined himself to the New York office, and since 1886 has taken but little active part in the running of the business. Of the organizations in the trade, Mr. Richardson was actively connected with but two, the Jewelers' Safety Fund Society and the Jewelers' Protective Union, both of which he helped to organize. Few men in any line of business can boast of such a long, honorable and active business life as that which Mr. Richardson has experienced, and his retirement comes as a capstone to a career which will long stand as an example of what energy, honesty and integrity can accomplish in business.

Some Recent Compliments.

NEW ORLEANS, Jan. 7, 1899.
Editor of THE JEWELERS' CIRCULAR:

I am in receipt of THE JEWELERS' CIRCULAR of Dec. 28, 1898, with a copy of drawing and specification printed therein of my invention. I am happy to state that we have been very much pleased and satisfied therewith. We could not have had it done here likewise. Please find enclosed the application for subscription.

By acting in an honest and straightforward manner as you do, a successful happy new year will be certain for your business affairs. Very respectfully,

C. F. DIETZ.

PITTSBURGH, Pa., Jan. 13, 1899.
Editor of THE JEWELERS' CIRCULAR:

Enclosed please find a check for subscription. Your paper is invaluable to anyone connected with the jewelry business. I think it is the liveliest and brightest trade paper that comes to me.

Yours respectfully,

B. E. ARONS.

SHARON, Pa., Jan. 7, 1899.
Editor of THE JEWELERS' CIRCULAR:

Enclosed find $2 in renewal of my subscription to Jan. 1, 1900. THE CIRCULAR is certainly worth $2 of any man's money engaged in the jewelry business.

Yours truly,

FRED W. KOEHLER.

CUYAHOGA FALLS, O., Jan. 2, 1899.
Editor of THE JEWELERS' CIRCULAR:

"Trade-Marks" and Supplement are a great help to us. I refer to them every day or so. Respectfully,

B. F. PHILLIPS.

COLUMBUS, Ga., Jan. 10, 1899.
Editor of THE JEWELERS' CIRCULAR:

We find great use for the "Trade-Mark" publication, as well as for your valuable paper. Yours truly,

KINSEL & PETRI.

Illinois Attorney General Defers Prosecutions Under the Anti-Combine Law.

SPRINGFIELD, Ill., Jan. 15.—Attorney-General Akin has sent a circular letter to each of the State's Attorneys in the State regarding prosecution under the anti-combine law. The letter is as follows:

After a conference with the Secretary of State, I have concluded to instruct the State's attorneys to refrain from instituting suits under the anti-combine law until further notice, my purpose being to wait until about the 15th of February to enable such corporations as may desire to file their affidavits and comply with the provisions of the act referred to. I shall call the attention of the proper committees of the Legislature to the disastrous results which a strict enforcement of this law would necessarily impose upon hundreds of corporations throughout the State, and am of the opinion that some action will be taken by the Legislature that will release corporations complying within the time stated from prosecution for past delinquencies.

The enforcement of the anti-combine law involves almost an endless task. There are several thousand corporations in the State of Illinois. Many of them have gone out of business and others have incorporated under new names, until it is difficult to know what corporations come within the provisions of the law. The action of the Attorney-General, however, has stimulated many corporations to file their affidavits and they are now coming in at the rate of about 100 a day.

22d Jewelers' League Annual.

Amendment Adopted Providing for $1,250 Membership.

MASONIC HALL.
NEW YORK, Jan. 17, 1899.

Again for the 22d time the members of the Jewelers' League of New York met in annual convention last night to elect officers and committees for the coming year.

Preceding the meeting, according to the annual custom, the officers, Executive Committee and their friends, numbering in all about 25, sat down to a banquet at Mouquin's Knickerbocker Cottage, 28th St. and Sixth Ave., where an excellent menu and good wine made the hour pass pleasantly until the time to attend the meeting.

Masonic Hall, 23d St. and Sixth Ave., was of course the scene of the meeting. President Henry Hayes having been unexpectedly called out of the city by a telegram announcing the death of a relative, First Vice-President J. B. Bowden presided at the meeting.

After the reading of the minutes of the last meeting on vote had been dispensed with, Vice-President Bowden called upon John A. Carney to read the address prepared by President Hayes to be delivered at this meeting. This was as follows:

PRESIDENT HAYES' ADDRESS.

Another year has passed since arriving at the age of our maturity, and I congratulate you upon its very great success. The stamp of early vigorous manhood is impressed upon its historic pages, only to become larger and brighter during the future cycle of months and years.

At the last annual meeting we took a long step in advance in establishing the graded rates of assessment upon all members, and as a result the League has been enabled during the past year, since the annual meeting, to pay the full amount contemplated in each section, and in addition to carry to the Reserve Fund the largest amount added to it in any single year. The apprehension that existed regarding a large falling off in the membership was not realized. In fact, it is a matter of surprise considering the year through which we have just passed, and the importance of that change to many members how few the League has lost. Your officers and Executive Committee estimated that a loss of 20 per cent. in our membership would not be excessive, while the real loss has been only about seven per cent., which is a far lower ratio of lapses than is annually experienced by nearly if not quite all the level premium companies.

It is another signal proof of the loyalty of our members and their confidence in our association, but while this is so, we cannot pass this occasion without reminding our members, as I have done before, of the only weak point existing to-day in our organization, viz., the need of increased membership.

Assessment insurance grew out of the strong need of an association which would furnish an indemnity at the minimum of cost, and although crude in the beginning, constant experience has demonstrated that with prudent and economical management and the incorporation of such changes as were necessary in the original plan, associations based upon this system could be maintained and could furnish a secure indemnity at low cost. The history of the League has furnished an example of this kind, and from time to time changes and modifications in its system have occured, at each time in the direction of strengthening the organization on sound lines.

Financially, we are stronger and better than at any time during our existence. The Reserve Fund is at the maximum point; but the Reserve Fund under the provisions of our Constitution is not designed to pay any portion of ordinary mortality losses. It is created to meet and will be used in the discretion of the Executive Committee to meet any inordinate or unusual death rate which may occur, and does not constitute in any way a fund, out of which may be withdrawn any moneys to make up a certain full sum mortuary payment not yielded by a single assessment for a single death. Under these conditions the League should constantly gain in new membership a number equal to all losses, whether from death, resignation or lapses, and in this connection I would say that there will always be resignations and lapses from any association of this kind from various causes beyond the power of the management to in any way counteract. While many are compelled by pressure of circumstances to relinquish their membership they may do so at any time without any feeling of loss or regret, for the reason that during the term of their membership they have had insurance at the current cost, and they can be at no disadvantage by reason of having to drop out. There is another class who resign or lapse on account of having no future use for the indemnity, men whose position in life is practically assured, who have no direct interest in benefiting any particular person, and who relinquish their membership for such reason. It is gratifying to state that to these causes alone we may trace whatever losses we have sustained in membership. Members are not leaving the League through any cause of dissatisfaction that we know or can conceive of, but some losses, as stated, will always occur, and it is to emphasize and to put strongly before you this evening the necessity of increased effort on the part of our membership to secure additional members, that I make reference at this time, in this pointed manner, to the fact.

It is the imperative need of the League and a question of vital importance. For any suggestion, or for any plan which will contribute toward the end desired, the officers and Executive Committee would, at any time, be thankful to hear from our membership, and will promise their hearty co-operation and endorsement in an official way to any method holding forth the hope of success. I am constrained to submit, however, that it is from the rank and file of the organization itself we must have the important work in this direction, in the strong fraternal spirit which has kept us so long in a good and prosperous condition. Our members must all work together for the common good of all, realizing and appreciating that their own best material interests in the League can best be served by action in this direction. It is the constant problem before your officers and must be an object of constant thought with the members.

Among the membership of the League are many gentlemen engaged as travelers, who, by reason of their wide acquaintance and the very nature of their business, come in contact with a large number of different people almost every day. The opportunities for benefiting the League are open to this portion of our membership greatly in excess of the average. They call on the trade. They cultivate the confidence and good social opinion of their customers. They know more or less intimately a number of managers, clerks and salesmen, and besides are always in close touch with fellow-travelers. Their sphere of influence is very much wider, of course, than that of merchants, and it is from the traveling members of the League that we get the most helpful co-operation. It takes but a minute or two to tell people of the great good the League is doing—its low cost and economical management—and to say the proper word of recommendation or endorsement which will secure a new member. Oftentimes it needs a little more push, or it is necessary to have an application blank, or to write to the Secretary and see that your candidate gets the proper papers, but all of that interest is fully repaid in the fact that the League is growing stronger and better and furnishes a good sound insurance at low cost perpetually to its members. Our traveling friends will appreciate that in doing this work they are helping themselves and helping the League, and the officers of the League, recognizing the zeal of our friends on the road, are glad to testify to their efficiency and trust for a continuance of their good efforts.

Regarding the amendments formally submitted to the Jewelers' League respecting the establishment of Section C, which proposes to create a new class of membership, paying an indemnity equal to the amount of one mortuary assessment not exceeding $1,250, I would say that it is the experience of the League that the assessments necessary to pay for the higher indemnity in Sections A and B have been found to be beyond the ability of a large number of clerks, salesmen and mechanics to pay, and we are practically debarred in many instances from the receipt of applications from these classes of members by reason of the charges. It has been thought by many of our members that class C would meet this requirement and that a gratifying number of new members would be encouraged to join.

This is simply an effort to broaden the scope or field of the League, and it will be readily admitted to have a sound basis in reason. It will necessarily entail some additional work in the office of the League, but it is not thought that it will add materially to any of the fixed charges and expenses. Under the amendments proposed the new members of Section C will pay the same amount for dues and to the Reserve Fund as the members of Sections A and B, and the amendments present no form of inequity to any of our present membership. The amendments are for your consideration and mature judgment and action, but it is unquestionably true that if the confident predictions of the advocates of this section can be realized, the added membership cannot help but be a benefit to the League.

A modification of the laws of New York State by an enactment during the past year of a special law creating companies to be operated on a stipulated premium plan, has received the attention of the officers and counsel of the League, and while not at this meeting recommending any changes in conformity with this law, it is not unlikely that under its provisions the League may at some time elect to conduct its business and modify its charter to accept the new conditions. It requires depositing with the State officials $100,000 in good securities, as a security to the policy holders, and requires the collection in advance of one annual, semi-annual, quarterly or bi-monthly premium at actuarial rates on the attained age of each policy holder, in addition to a proper amount for expenses. The law was passed to afford a refuge and protection for societies and associations endeavoring to do a safe and sound life insurance business, and in many ways it is more liberal than the older laws of the State. The results of the next few years must determine for the League whether its provisions will be of advantage or not to its members, and at that time it may be more fully taken up and considered.

To repeat annually my sincere commendation of the Executive Committee surely is not fulsome, for many of you are aware, and every member ought to know, of the untiring care, good judgment and unceasing devotion they exhibit in caring for our welfare. Their experience is most valuable, the fruits of which are given us in the devotion of time and self sacrifice so intelligently and generously bestowed upon us and our best interests. I venture on your behalf and my own to express to them assurances of our appreciation as well as our heartiest thanks.

And now, fellow-members, as we enter the threshold of another year, its portals open bright with the promise of a favored future. To every member, I say, as if face to face with each, do your best to make the coming year brighter and more favored than any that have passed.

The address was received with much applause, and was spread upon the minutes.

On the motion of Max J. Lissauer the address was ordered printed and sent to all members. As the treasurer's report was printed and in the hands of the members, the reading of this was dispensed with, and Chairman Lilienthal, of the examining finance committee, was called upon for his report, and he read the following:

NEW YORK, Jan. 17, 1899.

The undersigned have satisfied themselves from the certificate of Mr. Edward Self, an expert accountant engaged by the Board of Officers, that the books of the Jewelers' League have been properly examined and found correct, and they also have personally examined and found all the securities mentioned in the assets properly deposited in the National Safe Deposit Co.'s vaults, as well as the cash assets in the various banks and office.

FRANK M. WELCH,
L. LILIENTHAL,
D. V. P. CADMUS,
Examining Finance Committee.

Chairman Van Deventer of the Executive Committee then read the following report, which was enthusiastically received:

REPORT OF THE EXECUTIVE COMMITTEE.

Mr. President and Fellow Members of the Jewelers' League:

We are gathered here to-night on the occasion of our 22d annual meeting.

The end of the year 1898 has been reached under circumstances favorable to the League.

Another year of beneficent work has been ac-

ANNUAL REPORT OF THE TREASURER OF THE JEWELERS' LEAGUE OF NEW YORK.

January 1st, 1899.

Cash on hand Jan. 1, 1898			$27,401.49
RECEIPTS.			
Interest from Investments		$5,709.24	
From First Assessments		84.00	
" Quarterly Dues for Reserve Fund		8,698.00	
" Advance Payments by members		489.00	
" Initiation Fees		105.00	
" Revenue Stamps		12.85	
" Quarterly Dues for Expense Fund		8,492.00	
" New York City Bonds, redeemed at maturity		2,500.00	
" Assessments, as follows:			
" No. 381 to 384	$9,263.60		
" " 385 to 387	13,786.50		
" " 388	6,046.75		
" " 389 to 391	17,721.50		
" " 392 Second Quarterly Dues only, for Reserve Fund, in all $8,698.00			
" " 393	5,854.25		
" " 394 to 396	17,382.25		
" " 397	5,783.75		
" " 398 to 399	8,688.75		
" " 400 to 401	11,542.00		
" " 402 to 405	19,996.76		
" " 406 to 408	15,778.25		
" " 409 to 410	4,779.50	136,613.26	162,703.35
			$190,104.84
DISBURSEMENTS.			
For Purchase of Securities.			
5,000 Bonds Union Pacific Railway Co	$4,850.00		
5,000 " Northern " " "	4,981.25		
5,000 " Atchison, Topeka & Santa Fé	4,781.25		
5,000 " Burlington & Cedar Rapids Railway	5,331.25		
Bond and Mortgage	2,177.24	22,120.99	
For Salary of Secretary and Treasurer	$2,800.00		
" Salaries of Office Employes	1,902.00		
" Postage	914.76		
" Books, Printing and Stationery	733.26		
" Expense Sundries	676.98		
" Traveling Expense	550.00		
" Legal Expense	559.68		
" Rent of Office	325.00		
" Commission for New Members	323.25		
" Auditors' Fees	190.00		
" Medical Fees	32.50		
" Amount of Advance Payments from members applied to the payments of assessment due from them	563.00	9,007.44	
" Items unadjusted	36.75	599.75	
Carried forward		31,728.18	$190,104.84

Payments to the beneficiaries of the following members deceased:

SECTION A

Charles Guerre	$4,857.25		
David Davidsburg	4,668.25		
Geo. E. Luther	4,666.25		
*George F. Mallet	3,664.25		
Henry N. Levy	4,662.25		
G. A. Gardner	4,597.50		
E. M. Carrington	4,597.50		
J. E. Ford	4,595.50		
Eugene Deimel	5,000.00		
E. F. Ballou	5,000.00		
F. Bigley	5,000.00		
E. Forman	5,000.00		
H. C. Held	5,000.00		
H. J. Smith	5,000.00		
S. Heyman	5,000.00		
C. J. Horton	5,000.00		
C. Stoppelkam	5,000.00		
J. W. Ball	5,000.00		
G. W. Reeves	5,000.00		
A. J. Christen	5,000.00		
S. W. Saxton	5,000.00		
L. M. Knepfly	5,000.00		
E. Francis on a/c	500.00		
Harry Heller, $2 Wm. E. Boyet, $2			
O. N. Wright, 2 A. C. Dalzell, 2	8.00		

SECTION B.

Simon Morris	2,500.00		
F. L. Hosmer	2,500.00	111,818.75	143,546.93
Cash on hand December 31, 1898			$46,557.91

*$1,000 paid on account November and December, 1897.

ASSETS.

December 31, 1898.			Market Value.
New York City Bonds			$57,521.25
Brooklyn Bonds			48,665.00
Missouri, Kansas & Texas Railway Bonds			4,543.75
Missouri, Kansas & Eastern Railway Bonds			5,000.00
Union Pacific Railway Bonds			5,125.00
Northern Pacific Railway Bonds			5,125.00
Atchison, Topeka & Santa Fé Railway Bonds			4,925.00
Burlington & Cedar Rapids Railway Bonds			5,325.00
Bonds and Mortgages			37,147.24
Cash on deposit Union Trust Co	$21,201.80		
" Chatham National Bank	25,310.10		
In Office	46.01	46,557.91	
			$219,935.15

LIABILITIES.

Held in Trust for Members to pay assessments to be levied hereafter	$135.00		
Death losses in process of adjustment deaths of E. Francis and G. Dickman	4,779.50		
Death of F. X. Becker	5,000.00		
Death of T. Rohner)	5,000.00		
" R. J. Walton Paid January 6, 1899	5,000.00		
" F. Meerbott)	5,000.00	24,914.50	
New York, January 17, 1899.			$195,020.65

complished by our organization and the number of people who have been benefited by our existence is larger than heretofore.

The death losses for 1898 have been low and, in fact, lower than we should expect them to be. We shall likely be called upon more heavily in 1899 than in the past year.

At our last annual meeting we made a very material change in our methods, which went into effect last February; we refer to the grading of our membership to the age at which they joined the League.

We are happy in noting, what has doubtless not escaped your attention, that since the change was made assessments have brought sufficient funds to enable the beneficiaries of deceased members to receive the full amounts possible under our constitution, viz., $5,000 for death of member in Section "A" and $2,500 for death of member in Section "B" and leave a surplus to be passed into the reserve fund.

During 1898 we have paid out to the beneficiaries of deceased members the sum of $111,818.75.

During our existence we have paid out to beneficiaries of deceased members the sum of $2,006,235.85.

Our membership Jan. 1, 1899, is 2,139.

Our reserve fund Jan. 1, 1899, is $195,020.65. During the last few months you have been receiving a remarkable series of literature regarding the work of the League.

This has as its object the increase of our membership. We trust that you have carefully read this matter, that you are giving heed to it and that soon we shall see this work bringing forth fruit.

Increase in the number of our members is the important thing for our continuance in the doing of our good work.

It is a vital necessity if you wish your beneficiaries to receive the full benefit of the League when it comes your turn to depart this life.

We wish we could make every one of our members feel that if he does not bring in one new member he is putting his own beneficiaries where they may not get such benefit as would ensue if he had done his duty in this respect.

The proposed amendments to our constitution that are before us to-night are for the purpose of increasing our membership by forming a section "C," the benefit being one-quarter that of Section "A" or one-half that of Section "B."

The assessments for death losses being in the same ratio.

Assessments for expenses and for reserve fund being the same as in Sections "A" and "B." All arguments that applied in favor of forming Section "B" are good in advocacy of adding a Section "C."

It is the opinion of most if not all of the members of the executive committee that it is a good step to take at this time.

Respectfully submitted,

GEO. VAN DEVENTER,
Chairman Executive Committee.

NEW YORK, Jan. 17, 1899.

After this had been received and ordered on file, the report of the Nominating Committee was read by Mr. Mann. This report nominated the following candidates: For president, Henry Hayes; for third vice-president, for two years, J. B. Bowden; for fourth vice-president, for two years, Wm. Bardel; for Executive Committee, for two years, G. M. Van Deventer, M. J. Lissauer, G. W. Street; for Advisory Committee, for two years, G. W. Parks, C. L. White, and J. W. Steele, and upon a motion from the floor, unanimously carried, nominations were closed, and the secretary was instructed to cast one ballot for each candidate. They were all then declared elected by the chairman.

After the election, under the head of new business, the proposed new amendments to the constitution providing for a Section C in the membership clauses which would incorporate a quarter-rate membership were taken up.

Mr. Bowden thought that in admitting members heretofore unable to join the League an opportunity presented itself to

benefit the League. Max J. Lissauer said he was sorry to see such a new change. He decidedly objected to the adoption of the amendment, although it was proposed with the best of intentions. His general argument was that Class A should not benefit from workmen and clerks who can afford to take only a small insurance.

Mr. Woglom said that the League should adapt themselves to the requirements of the people. In olden times the people adapted themselves to the League. But times have changed. He concluded with the expression that he was heartily in favor of the $1,250 section.

The amendments simply changed the wording of Articles I, IV, VI and XII to include and provide a schedule for this quarter-rate membership. After the debate Mr. Van Deventer moved the adoption of the amendments and all were unanimously carried. After this the meeting adjourned after one of the shortest sessions in the history of the League.

1898's Imports of Precious Stones Through the Port of Providence.

PROVIDENCE, R. I., Jan. 16.—The annual report of the Collector of Customs for the port of Providence, for the fiscal year ended Dec. 31, 1898, under the head of imports subject to duty, gives the value of clocks imported during 1898 at $9,442 and jewelry, precious stones, etc., at $289,757. The latter is the largest single item in the report and the proportion in which it stands to the total value of all imports is an indication of the great importance of the jewelry industry in this city.

The report gives the total value of imports at this port at $720,092, of which there were goods free of duty to the value of $101,878, leaving the total subject to duty $618,214. Thus it will be seen that the value of articles imported here for use in the manufacture of jewelry is little less than one-half the total amount of dutiable goods received at the port of Providence,

Is this Missing Joseph J. Hennis.

A report from Paterson, N. J., yesterday stated that the body of a suicide was found on a mountain near that place. The man, who had shot himself through the head, is believed from description and papers found on his body to be Joseph J. Hennis, former employe of Mills & Coleman, jewelers, 61st St. and Madison Ave., New York, who disappeared mysteriously September 3.

J. M. Hook, Buchhannon, W. Va., has removed his shop to another location in that town.

Schedules of Joseph Green, jeweler, at 426 Sixth Ave., New York, filed yesterday, show liabilities, $7,646; nominal assets, $714; actual assets, $376.

Ashley Cooper, of Brown, Westhead, Moore & Co., England, and F. W. Pointon, of Minton's, Ltd., England, arrived last week on the *Germanic*.

Traveling salesmen have not yet reached Detroit in large numbers. Among the few in that city since the holidays were: Fred Foster, Unger Bros.; E. A. Reed, Reed & Barton, and Mr. Van Sant, Simons, Bro. & Co.

Egon Oppenheim Returns and Calls a Creditors' Meeting.

Egon Oppenheim, the diamond dealer, formerly of E. Oppenheim & Co., at 65 Nassau St., and of Wiesbader & Co., 294 Columbus Ave., New York, who skipped to Europe suddenly Oct. 8, to the surprise of his creditors, returned on the *St. Louis* Sunday. Mr. Oppenheim called a meeting of his creditors yesterday afternoon at the office of his attorney, Joel M. Marx, 277 Broadway. All of the principal creditors attended.

A statement was submitted, showing the assets and losses of Egon Oppenheim & Co., "estimated from memory," the books of the firm having been destroyed by fire in the office of their attorney. Of this accident Mr. Oppenheim, who was present in person, said he was ignorant until he landed here Sunday. The statement was as follows: Cash on hand, $2,150; stock on hand (estimated), $6,836.95; 17 paintings, $1,500; small outstandings, $1,800; notes, $1,600; loss on Columbus Ave. store, about $10,000; big outstandings, $11,581.60; money drawn by members of the firm, Wiesbader, $3,500. Oppenheim, $6,000; expenses of Oppenheim's trip to Europe to procure assistance, $700. The cash and the stock on hand, Oppenheim said, were in the custody of his attorney, Mr. Marx.

The stock on hand consists mainly of mounted diamonds, and the valuation of the goods in the statement is simply the price paid for them by Oppenheim. The 17 paintings are, according to Mr. Marx, productions of inferior American artists and not worth much money. Only a small portion of the outstandings, including the notes, are collectable, it was stated, some of the debtors having failed in business while others are simply unable to pay.

Mr. Oppenheim then went on to explain how the $10,000 loss was incurred in the Columbus Ave. place. At the conclusion of his narration, Attorney Marx made an offer of settlement on the basis of 25 cents on the dollar, adding that if this offer were rejected, Oppenheim and his partner would be willing to turn over all the assets to their creditors. The offer of 25 cents they were able to make, Mr. Marx said, because they had been promised assistance by friends on this side of the water. Their entire liabilities amount to about $36,000 or $39,000. After a rather lengthy discussion, at which neither Oppenheim, Wisbader, their attorney or any reporter was present, the creditors decided to reject both offers, holding out for at least 33 1-3 per cent. This amount, Mr. Marx stated, the firm were unable to pay.

"The creditors having refused to accept less than 33 1-3 per cent.," he said to a CIRCULAR representative, "we now purpose drawing up a bankruptcy petition and filing it before the end of the week. When our first offer of 25 per cent. was made the creditors told me they would accept if we would submit a statement showing where the money went. Here we have submitted the statement, yet our offers were rejected."

In answer to a query by a CIRCULAR reporter, Wiesbader made the statement that "he had no idea where the firm's assets, such as cash and stock, were until Oppenheim returned from Europe and told him."

Receiver Appointed for the Business of S. W. Bassett & Bro.

PROVIDENCE, R. I., Jan. 14.—There was a hearing before Judge Rogers this afternoon on the petition of William B. Bassett for the appointment of a receiver of the copartnership formerly existing between himself and Stephen W. Bassett, doing business as Stephen W. Bassett & Bro., jewelers.

Mr. Mitchell, counsel for the respondent, wanted his client appointed receiver, as there was not much more than enough property to pay 100 cents on the dollar. The appointment of a partner would save money. G. T. Brown opposed the appointment of one of the partners, as there would be difficulties in the settlement if such an appointment was made. Judge Rogers appointed Frederick E. Carpenter as receiver.

Jeweler Rudolph Libby Gets a Judgment Against a Constable.

WORCESTER, Mass., Jan. 11.—The action brought by Rudolph Libby, a jeweler at 166 Front St., this city, against Albert F. Richardson, a constable, was tried yesterday in the Superior Court before Judge Gascell and a jury, and resulted in a verdict in favor of Mr. Libby for the full amount with costs. This suit, as told in THE CIRCULAR Nov. 2, was commenced last October and arose in the following way:

Mr. Libby had in his employ a clerk by the name of Phillip Markowitz, and a creditor of Mr. Markowitz's named Levine obtained an attachment under which he seized several thousand dollars' worth of jewelry belonging to Mr. Libby, believing it was owned by Mr. Markowitz. On Oct. 15 he took out the goods and Mr. Libby immediately brought this action for trespass and conversion, which resulted in the verdict recorded above. It is understood that the suit will not be appealed.

Suicide of E. B. Chambers.

SANTA BARBARA, Cal., Jan. 13.—Last Friday evening, about 6 o'clock, E. B. Chambers, of this place, committed suicide by taking arsenic. He was one of the old residents of Santa Barbara, having lived here for over 20 years, during all of which time he was a leading jeweler. For over a year past he had been confined to his bed by sickness and was unable to attend to any business, this fact making him very despondent. In some unknown manner he obtained arsenic and took a dose of it.

A coroner's jury returned a verdict in accordance with the facts. Deceased leaves a widow and two daughters, one of whom, Miss Della Chambers, is assistant public librarian; the other, Miss Caine Chambers, is a teacher in the kindergarten schools.

Judge Nash, of the New York Supreme Court, last week granted a motion to amend the complaint in the action of the Emerald & Hiddenite Mining Co. against L. Tannenbaum.

Providence Board of Trade.

Organization of the Board of Directors of the Manufacturing Jewelers' Board of Trade—Secretary Morton's Report.

PROVIDENCE, R. I., Jan. 13.—The Board of Directors of the Manufacturing Jewelers' Board of Trade met in the office of Secretary Morton, in the Wilcox building, at 1 o'clock this afternoon. The board organized by the election of the following officers: President, Dutee Wilcox, of D. Wilcox & Co.; vice-presidents, William R. Dutemple, of W. R. Dutemple & Co., and E. S. Horton, of Horton, Angell & Co.; secretary and treasurer, Marcus W. Morton; finance committee, Robert E. Budlong, of S. K. Merrill & Co.; Henry Fletcher, of Fletcher, Burrows & Co., and Hon. Henry G. Thresher, of Waite, Thresher Co.

The annual report of Secretary Morton was received and approved. It is as follows:

PROVIDENCE, R. I. Dec. 31, 1898.

To the Officers and Members of the Manufacturing Jewelers' Board of Trade.

GENTLEMEN: I have the honor to herewith submit the Annual Report of the business and transactions of the Board for the year ending with even date.

FAILURES, ETC.

The following named persons and firms were indebted to members of the Board as hereinafter set forth:

J. A. Merrill & Co., Portland, Maine, 4 creditors	$ 596 27
Bornstein & Co., Boston, 1 creditor	44 00
A. Harrison, Boston, 5 creditors	798 85
Morrill Bros. Co., Boston, 11 creditors	8,599 57
D. C. & H. S. Fink, Providence, 4 creditors	517 59
Mechanics Installment Co., Providence, 1 creditor	310 00
A. O. Winans, Springfield, 3 creditors	256 47
F. J. Breckbill Co., Bridgeport, 1 creditor	30 10
C. Tiffany, South Manchester, 1 creditor	37 34
Wm. T. Burritt & Co., New Britain, 1 creditor	47 92
Cohn & Livingstone, New York City, 27 creditors	3,209 95
H. Finkelstein, New York City, 29 creditors	8,587 29
Marcus Goldsmith, New York City, 3 creditors	1,258 91
Wm. Hurtig's Sons, New York City, 10 creditors	1,142 22
J. C. Maigne, New York City, 12 creditors	1,054 47
Scholtz, Sanchez & Co., New York City, 3 creditors	293 17
Henry Alkan, Buffalo, 23 creditors	2,810 16
A. Lesser's Sons, Syracuse, 14 creditors	957 54
Simon C. Levy, Philadelphia, 1 creditor	20 93
Edward T. Taylor, Philadelphia, 1 creditor	37 60
Williams & Ulmer Co., Ltd., Philadelphia, 5 creditors	1,661 75
Philip Aronchild, Pittsburgh, 14 creditors	1,636 52
Benjamin & Benjamin, Scranton, 4 creditors	618 24
D. Schroeder & Co., Cincinnati, 39 creditors	13,199 81
The Goldsoll Co., Cleveland, 6 creditors	11,840 30
Henry Freeman, Toledo, 11 creditors	1,174 21
M. S. Fleishman & Co., Chicago, 48 creditors	18,641 37
C. H. Knights & Co., Chicago, 29 creditors	13,477 40
Isaac Emmer & Co., St. Louis, 28 creditors	2,953 30
Buyer & Reiche Co., San Francisco, 1 creditor	52 38
Geo. A. Boehm, New Orleans, 31 creditors	5,602 01

Of these, composition settlements have been made as follows:

SETTLEMENTS

J. A. Merrill & Co., Portland, Maine, composition 45 per cent. cash.
A. O. Winans, Springfield, Mass., composition 40 per cent cash.
F. J. Breckbill Co., Bridgeport, Ct., trustee's dividend 33 1-3 per cent. cash.
Wm. T. Burritt & Co., New Britain, Ct., composition 50 per cent. cash.
A. Harrison, Boston, Mass., composition 25 per cent. cash.
Morrill Bros. Co., Boston, Mass., composition 50 per cent. cash.
Cohn & Livingstone, New York City, composition 30 per cent. cash.
C. H. Knights & Co., Chicago, Ill., 30 per cent. cash.
George A. Boehm, New Orleans, La., 33 1-3 per cent. cash.

SETTLEMENTS ON PREVIOUS REPORTED CASES.

Wood, Bicknall & Potter Co., Providence, R. I., composition 50 per cent. cash.
Paul Askenasy Co., Boston, Mass., composition 25 per cent. cash.
H. G. Cutting Estate, Boston, Mass., dividend 20 per cent. cash.
J. Sosnowski, Boston, Mass., first and final dividend 40 per cent. cash.
Wilson Bros., Boston, Mass., settled in full, cash and notes.
Mutual Mfg. Co., New York City, composition 60 per cent. cash.
Newwitter & Rosenheim, New York City, receiver's dividend, .0686 per cent. cash.
J. Palmer & Co., New York City, composition 30 per cent. cash.
Phil. Opt. & Watch Co., Philadelphia, Pa., final dividend, .005 per cent.
Duhme Co., Cincinnati, O., assignee's dividend 47¼ per cent. cash.
Providence Jewelry Co., St. Louis, Mo., final dividend 3 per cent. cash.
S. Beck, Dallas, Texas, assignee's dividend 20 per cent. cash.

Of the remaining cases:

Bornstein & Co., assigned to P. J. Sondheim. The stock was sold for $300. Liabilities, $2,500.

D. C. & H. S. Fink, were closed by Mortgagee, February 7th, the amount involved being some $3,000. Other liabilities of the firm, it was said, amounted about $2,000 more. When the petition in bankruptcy was filed, the liabilities appeared as $16,612.79 with assets of $9,434.79. They were declared insolvent by the Court, and by recent decision were granted a discharge.

Mechanics Installment Co., were adjudged insolvent. The assets were estimated at $13,945.44, liabilities, $11,961.76.

Calvin Tiffany, was attached by the Monarch Cycle Co., September 27th, and on the following day filed a voluntary petition in bankruptcy. His liabilities are $12,000. Assets, about $6,000.

Herman Finkelstein, assigned to D. J. Early, whose schedule showed liabilities, $72,166. Assets (nominal), $96,340.05, actual, $32,279.42. At an auction sale, by the Assignee, about $15,000 was realized for stock and fixtures. A petition in bankruptcy has been filed by this debtor, and the first meeting before the Referee was held December 30th.

Marcus Goldsmid, finding himself insolvent, placed his assets in hands of his Attorney and offered a composition settlement, upon a basis of 20 per cent.; 5 per cent. cash, balance in endorsed notes, running two, four and six months. On December 4th, the books and stock were consumed by fire, they being in the Attorney's office, in the Home Life Building, destroyed on that date.

Wm. Hurtig's Sons, gave bill of sale to their mother, Mrs. H. B. Hurtig, to secure her for money loaned, and the business closed out.

Joseph C. Maigne, gave bill of sale to his brother, to whom, he stated, he was indebted for $5,000, which we are informed was borrowed money. The stock was sold for about $500.

Scholtz, Sanchez & Co., assigned to Joseph Kling. The schedule filed by the Assignee showed assets, $279,186.44, of which about $200,000 was considered to be good. The liabilities were stated as $277,659.02. Some of the principal creditors were of the opinion that the formation of a limited company to take and continue the business, would be preferable to closing it out by the Assignee, and an effort in that direction was made. This, we are informed, was not successful.

Henry Alkan, closed by the Sheriff upon an execution. Upon investigation but a small stock was found in his office. He having gone to South America upon a business trip, it was presumed he took the bulk of his stock with him.

A. Lesser's Sons, closed on executions amounting to $4,500. Prior to the filing of the judgments under which the executions were issued, deeds from Simon and Solomon Lesser conveyed real estate to E. B. Judson, Jr., and Hattie Lesser.

Simon C. Levy, confessed Judgment for $2,250 to A. Miller, trustee for various creditors.

Edward T. Taylor, closed on execution of $200.

Williams & Ulmer Co., Limited, were closed by the Sheriff, judgment having been entered against the firm on a note for $10,000. Subsequently the firm made an assignment to Wm. R. Price for the benefit of creditors, but no real estate was conveyed.

Philip Aronchild, was closed by the Sheriff, and the prospect for general creditors is not bright, even in the distant future.

Benjamin & Benjamin, this firm, which was said to consist of Samuel M. Benjamin, alone, operated stores at Scranton and Wilkes-Barre, Pa. Some time in May, the store at Scranton was said to have been sold out to two of his clerks, for about $4,000. Of this sum $3,000 was paid in cash, and a series of notes of $100 each, payable monthly, given for the balance. Shortly after, he went to New York and purchased goods wherever he could get credit; in optical goods alone, it is said, he secured some $7,000 worth. Upon receipt of his purchases he departed, taking most of the property with him.

Trustees were appointed, who secured about $600 worth of goods, which was sold for $400. The notes above mentioned were assigned by Benjamin to his wife; upon her examination before the Trustees we were unable to develop anything of material advantage in attacking these notes.

The press of Wilkes-Barre, at the time, characterized the transactions of Benjamin as fraud of the worst kind, and called attention to the fact that there had been planned and executed several similar instances within the past eighteen months.

D. Schroeder & Co., assigned to Herman Goebel. The assets were stated as $60,000. Liabilities, $65,000. Preferences by way of chattel mortgages were given amounting to $24,823; this might be reduced some $4,000, that amount representing customers' paper, discounted, considered good. The business was continued by the Assignee until June, when it was disposed of. The accounting of the Assignee showed a settlement of the affairs of the assigned firm, and after payment of the cost and expenses there was 90 per cent. paid upon the claims of preferred creditors, leaving nothing for general creditors.

The Goldsoll Co. (Joe Goldsoll), gave chattel mortgage to his wife on all stock in Cleveland, O., to secure the payment of $3,300, and also assigned to her all book accounts, their face value being about $4,000. The consideration was for money loaned and to secure her as endorser on his notes. Another mortgage was also given to the banks upon the stock in a store at Pittsburgh, Pa., for $5,700. The mortgages were given January 6th, and the Mortgagees immediately took possession.

Henry Freeman, closed on chattel mortgage and Mortgagee at once took possession. The stock was claimed by debtor to be worth $5,000, but the Mortgagee upon entry found only about $1,500.

M. S. Fleishman & Co., were closed on chattel mortgages amounting to $23,500. The schedules presented at a creditors' meeting were, liabilities $108,135.50, of which $84,634.50 was unsecured; assets (nominal), $80,811.66; actual, $36,200. A proposition of settlement upon a basis of 25 per cent. was made, one-quarter cash, and one-quarter in three, six and nine months' notes, the deferred payments to be secured, and bear interest at the rate of six per cent. per annum. The composition was conditional upon its acceptance by 90 per cent. of the creditors, which was not secured, hence the offer was withdrawn.

Isaac Emmer & Co., gave deed of trust for benefit of creditors to B. Greensfelder, for $7,219. The only assets in his hands was the stock of goods appraised at $917, and which sold for $850. The book accounts were transferred to the Continental National Bank as security for indebtedness due the bank. An offer of settlement upon a basis of 25 per cent. (which included 10 per cent. the estate would pay); of the additional 15 per cent. seven and one-half was to be paid in three months, and seven and one-half in four months. This failed to be accepted, as one-third of the number of creditors declined to accept it.

Buyer & Reiche Co., gave bill of sale and the business closed out.

In the matter of W. S. Shuttles & Son, it was confidently expected by the committee that a composition settlement would have been made long ago; in fact, it was distinctly understood that nearly every creditor had agreed to the acceptance of a settlement, but up to this time none has been made, and the debtor evinces not the slightest interest concerning it.

COLLECTIONS.

Claims received		307
" collected	186	
" withdrawn	15	
" uncollectible (returned)	52	
" reduced to judgment	5	
" pending	49	
		307

Representing	$36,531.49
186 collected	$24,619.44
15 withdrawn	1,446.73
52 uncollectible	3,139.30
5 in judgment	948.01
49 pending	6,378.01
	$36,531.49

In addition to the above amount collected, $2,955.80 has been received on previous pending claims.

Of the total amount collected $16,205.25 was without cost to members.

REPORTS.

There were 550 regular numbered and 1,051 incidental reports issued, and 3,202 inquiries answered during the year.

MEMBERSHIP.

Number of members last report	88	
Admitted	7	
		95
From which deduct, resigned	8	
Out of business	3	
		11
Present membership		84

Secretary Morton concludes his report with some observations regarding the trade during 1898, among which he says:

It is a source of gratification to the entire trade that the year now closing has been one of prosperity, and that the losses as represented in the failures reported have fallen much below those of the past few years, both in number and amount. And this is especially noticeable and gratifying, when we consider the events of the year which have stirred the nation, the results of which none could foretell.

While the volume of business at the commencement of the last season may not have equalled that of the previous year, certainly the output for the past six months has exceeded that of many a prior period for the close of the year.

The Jewelers' Circular
AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY, NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada. - - -	$2.00
Foreign Countries in Postal Union, -	4.00
Single Copies, - - - - -	.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances. We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.
Among the places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club. Rue de Pelican.

Vol. XXXVII. · Jan. 18, 1899. No. 25.

Every line of reading matter in THE JEWELERS' CIRCULAR, *with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of* THE JEWELERS' CIRCULAR *is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.*

What is a "Size" in Bracelets?

IN light of the fact that bracelets have resumed their old position as articles of fashion, it is eminently important that a standard of bracelet measurement be universal, and in this connection a consideration of the questions propounded in the following communication is of great interest to the entire trade:

New York, Dec. 29. 1898.

Editor of THE JEWELERS' CIRCULAR.

Is there such a thing made, sold, or known in the jewelry trade as a standard bracelet measure?

When a customer writes, "Please make bracelet one size larger," what does he mean?

Yours respectfully,

INQUIRER.

We have known dealers of the first class, who, it would be supposed, would be able to order such goods intelligibly, to designate as a size in ordering goods a length as much as a full inch, while others have varied from ¼ to ½ inch. To receive a fair idea of what some of the principal manufacturers of bracelets consider as a size in bracelet measurement and to learn what sort of gauge they use for deciding, we sent out the following letter to a number of these firms:

Gentlemen:

A very important dealer in bracelets submits to us the following questions:

[*Questions as above*]

As extensive manufacturers of such goods, would you kindly give us the standard that you use, and let us know also if you would advocate the adoption by the trade at large of a standard gauge that would be universally understandable to both manufacturers and retailers, and so that the likelihood of errors and delays in ordering goods would be minimized? And what manner of gauge would you suggest as the standard?

Yours truly,

The following replies were received:

NEW YORK, Jan. 3, 1899.

Editor of THE JEWELERS' CIRCULAR:

In reply to your inquiry of Dec. 31 in regard to a standard bracelet measure, would say we know of no such bracelet gauge except a paper cone, which is adopted by most of the manufacturers, one of which we herewith inclose. Yours truly,
CARTER, HASTINGS & HOWE.

NEW YORK, Jan. 5, 1899.

Editor of THE JEWELERS' CIRCULAR:

Yours of the 31st ult. in regard to bracelet measure at hand. While there was no accepted standard of sizes, in our own case we considered ¼ in circumference a size, viz.: 6¼, 6½, 6¾, three sizes, and while in exceptional cases we made them larger and smaller, still the body of those carried in stock were those three sizes. Yours truly,
ENOS RICHARDSON & CO.

NEW YORK, Jan. 3, 1899.

Editor of THE JEWELERS' CIRCULAR:

In answer to your note of the 31st ult., Carrow, Bishop & Co. obtained a patent, we think, on a bracelet measure; it was a stiff cardboard, cone shape, and by trying a wire on, would give the exact size in inches. When a bracelet was wanted or ordered *one size* larger, we always made or sent ¼ of an inch larger in circumference. Yours truly, ALLING & CO.

During 1898, *THE JEWELERS' CIRCULAR* published 14,114 more inches of advertising, and 6,303 more inches of original reading matter than any other weekly jewelry journal

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

NEW YORK, Jan. 3, 1899.

Editor of THE JEWELERS' CIRCULAR:

In reference to your inquiry of the 31st ult., would say: I do not know of an adopted "standard" guage.

In answer to your second question: It is difficult to determine what is a size, and is, in my opinion, the basis of all errors, and is generally the idea of the individual. I think the only safe way is to measure the wrist and give exact number of inches and fraction thereof to avoid mistakes. We have used for years the Carrow & Bishop flexible gauge, which is equivalent to an inch measure. I believe it is made by the Dennison Co. Yours very truly,
THOS. F. BROGAN CO.,
Thos. F. Brogan, Treasurer.

From these letters it will be seen that the Carrow, Bishop & Co. gauge is largely in use. We presume everybody knows what the Carrow, Bishop & Co. flexible bracelet gauge is, but for the sake of those who do not know we will describe it as follows: It is a stiff paper device in the shape of a truncated cone, the sides tapering at a slight angle. Marked on the surface of this tapering tube are parallel circles, each of these circles or lines around the gauge representing a size. Running vertical to these circles is a scale marked from 5 to 8½. While the circles are about ¼ of an inch apart from each other on the gauge, the difference between the real linear measurement of any two nearest circles is ⅛ of an inch; therefore, a size intended by this gauge is ⅛ of an inch. The reason why many jewelers say that a size is ¼ of an inch is undoubtedly from the fact that they take the space between two circles on the measure. This space should be entirely overlooked, for the inventor of the device calculated the gradation of the sides of the cone to the end that the difference linearly between any two nearest parallel circles should be ⅛ of an inch. This calculation brought the parallel circles about ¼ inch apart, but this ¼ inch is not the measurement of the size intended. If this is not clear to the reader let him remember that, inasmuch as the ruling sizes of bracelets are between 6 inches and 6⅝ inches, if any other measurement than ⅛ inch was taken to represent a size, the number of sizes would be rather few, notwithstanding some manufacturers make only three sizes. Others, however, have six ruling sizes, namely, 6, 6⅛, 6¼, 6⅜, 6½ and 6⅝. If, as some correspondents say, a size represents ¼ of an inch, there would be really room for no more than three sizes, or four at most, between 6 and 6⅝, namely, 6, 6¼, 6½ and 6⅝.

It would appear to us that the trade should universally adopt the rule that when ordering bracelets a size larger or a size

smaller, the difference of $\frac{1}{8}$ of an inch either way is meant; that is, if, for instance, a bracelet is wanted one size larger than 6½, a bracelet 6⅝ is meant, and if a size smaller than 6½, a bracelet 6⅜ is meant. This was the intention of the inventor of the Carrow, Bishop & Co. gauge. It is a rule upon which manufacturers act even without studying the device, and it should be adopted by the trade at large.

There is, perhaps, a still more important question in this connection, and that is as to the method for measuring the wrist for a bracelet. Retail jewelers and others, when measuring a lady's wrist for a bracelet, are apt to use a tape measure, a strip of paper or similar flexible material. They draw the strip taut to the wrist and, perhaps, allow a little additional for the desirable space between the wrist and the bracelet when worn. Now this measurement is not entirely conclusive. By the tape the wrist measures, say, 6 inches, but the stiff bracelet made this length will more than likely not fit the wrist, because the tape entered the various indentations of the wrist, whereas the stiff bracelet cannot and is apt to be prevented from closing by the projecting end of the radius bone. Therefore, there is room for a standard gauge for taking the size of a lady's wrist, and this, we understand, one manufacturer of bracelets is now devising.

We will be pleased to receive any suggestions in connection with this interesting subject, for, to repeat what we have said, now that the bracelet has become a fashionable article again, some standard of size and some method of measurement for bracelets should be adopted by the trade as a whole to avoid delay and direct loss of money, caused by misleading orders as to sizes.

Letters to the Editor.

WHO CAN EXCEL THIS ENGRAVING RECORD?

WATERLOO, N. Y., Jan. 9, 1899.

Editor of THE JEWELERS' CIRCULAR:

Within the last three months I have engraved coffin plates for three residents of this village, whose combined ages were 294 years, being 104, 97, 93, respectively. Can anyone of your readers show a like record? Very respectfully yours,

GEO. E. SHERWOOD.

Trans-Atlantic Voyagers.

FROM EUROPE.

Edward Holbrook, of the Gorham Mfg. Co., New York; H. R. Benedict, of Benedict & Warner, New York; Lee Reichman, of Jos. H. Fink & Co., New York; Egon Oppenheim, of E. Oppenheim & Co., New York, and N. Weil, of Goldsmith & Weil, New York, returned Sunday on the *St. Louis*.

TO EUROPE.

Wm. Kleinschmidt, of Kleinschmidt, Howland & Co., New York, sails to-day on the *St. Louis*.

Leys Trout & Co. Leys Trout & Co.

Manufacturers of

Jewelry and Novelties,

Prescott Bldg., - - - John St., N. Y.

Providence.

W. S. Luther has moved to 69 Friendship St.

Samuel R. Swan, formerly at 99 Stewart St., is now located at 25 Calendar St.

A. C. Richmond, traveling salesman for W. Bens & Co., is convalescing from an attack of typhoid fever.

F. Krugler, formerly in the employ of H. H. Curtis & Co., North Attleboro, is now with H. A. Kirby Co., Providence.

Austin, R. I., is the name of a new post-office recently instituted in due form by the department at Washington. It is named after John Austin, the refiner, of this city.

George King Cranston, cashier of the City Savings bank, who died at the Allen 11 Green St., Saturday morning, was for 10 years a jeweler. He learned his trade with Bassett Nichols and afterward worked for G. & S. Owen.

At a recent meeting of the Providence Athletic Association Bernard Simms, of Simms & Co.; Fred Bellows, salesman for McRae & Keeler; George Shepardson, of C. A. Marsh & Co., and Charles M. Robbins, all of Attleboro, were elected to membership.

Among the jewelry buyers in town last week were: M. and H. Michalson, of I. L. Michalson & Sons, and J. A. Pitts, Montreal; L. Seleznick, of the Pittsburgh Jewelry Co., Pittsburgh; W. Wurzburg and W. B. Collins, of the American Jewelry Co., Grand Rapids, Mich.

The funeral of Matthew Casey, the watchman employed by Ostby & Barton Co., who was shot in a recent encounter with a police officer at the Ladd Watch Case Co. building and who died from the effects of his wounds at the Rhode Island Hospital early last week, was held at Holy Trinity Church.

At the annual meeting of the Providence Board of Trade Wednesday last the following were among those elected on the board of directors: William H. Thurber, of the Tilden-Thurber Co.; George W. Parks, of Parks Bros. & Rogers; J. F. P. Lawton, of the Gorham Mfg. Co. Messrs. Thurber and Parks were also made members of the committee on membership.

A number of travelers for local manufacturers have been obliged to succumb to the grip for a few days or longer while on their western trips during the past few weeks. S. O. Bigney, of S. O. Bigney & Co., who was quite ill in Chicago, has recovered and returned to his home. Harry Tuttle, of Tuttle & Stark, and C. H. Allen, of C. H. Allen & Co., were sick in St. Louis last week. Mr. Allen quite seriously so. Several others have been reported ill at their home offices, among them Harry Kennion, traveler for Parks Bros. & Rogers; Justin Cobb, of Cobb, Evans and Cobb, and Bernard Simms, of Simms & Co.

The police and detective departments have been notified of the presence of some suspicious characters in the jewelry district. A watchman saw two men loitering about in the vicinity of the factory of the George L. Vose Mfg. Co., 59 Clifford St., Friday and Saturday nights. The strangers were acting in much the same manner as other suspicious characters are remembered to have done just before the wholesale safe cracking which occurred in that district a little more than two years ago. At that time the burglars hung around for a few nights and got the lay of the land, and then proceeded to blow open six safes, from which they obtained booty amounting to about $10,000. Among those who will recall those depredations most painfully are Wildpret & Saacke, Place, Peterson & Co. and S. A. Bennett.

A. B. Shaw's Offer of Compromise Proving Acceptable.

A. B. Shaw, retail jeweler, New Rochelle, N. Y., called a meeting of his creditors Saturday at the rooms of the New York Jewelers' Association, 146 Broadway, New York. About 20 creditors met at 1 o'clock P. M. and elected David Untermeyer chairman, and P. T. Tunison, secretary. Among the firms represented were: Hayden Wheeler & Co., Cooper & Forman, J. J. Cohn, Battin & Co., Woodside Sterling Co., J. T. Scott & Co., Springer & Hacker, C. G. Malliet & Co., George W. Hunt, Cross & Beguelin, Herman J. Meyers, J. W. Johnson, L. H. Keller & Co., William Nicholson, Forbes Silver Co., Peckham Seamless Ring Co., Fisher & Son, Codding & Heilborn Co., and H. E. Fuller.

Mr. Shaw was present with his counsel, Wm. P. Williams, and the latter, after telling of the reverses from which his client suffered and the reasons for calling the meeting, said that his total liabilities were $7,750 and his assets $6,641. Of the assets the value of the stock at cost was $4,500; fixtures, $500; outstanding accounts, $1,500, and mortgage on real estate, $141.

Mr. Shaw was closely questioned by his creditors upon his business affairs, and in response to their demand for an offer made a proposition to settle at 25 cents cash. This did not meet with approval, and a committee, consisting of Mr. Nicholson, C. G. Malliet, J. T. Scott and O. G. Fessenden, were appointed to make an immediate investigation and report yesterday. An adjournment was then taken.

The creditors of Mr. Shaw convened yesterday afternoon at 2.10 at the Jewelers' Association rooms. About 18 were present and elected Mr. Nicholson chairman. C. G. Malliet read the report of the investigating committee and said that the committee had made a careful appraisement on Shaw's stocks and found assets which they believed could realize $4,664.91. He then went into detail, showing what these assets consisted of and how the values were taken. After making the investigation the committee met the following day and decided that Mr. Shaw's offer of 25 per cent. was too small and that their investigation showed that he could pay at least 50 per cent. and so told Mr. Shaw. The creditors, after hearing this report, asked what offer Mr. Shaw would make and Shaw's attorney, Mr. Williams, stated that it would be impossible for his client to pay 50 per cent. cash. He then submitted an offer of settlement at 50 per cent., 25 per cent. of which was to be cash and 25 per cent. in three notes satisfactorily endorsed due in four, seven and 11 months from Feb. 1. The creditors asked that these notes bear interest at 6 per cent. and when this was agreed to, the offer was unanimously accepted by those present. The attorney drew up a paper embodying this agreement, which was signed by most of the creditors and is now in circulation.

New York Notes.

Tiffany & Co. have filed a judgment for $155.87 against Harry K. Vingut.

G. B. Spence has entered a judgment for $571.50 against Gyula De Festetics.

The S. F. Myers Co. have obtained a judgment for $84.69 against M. Rosmarin, 384 Grand St.

The American Watch & Diamond Co., retail jewelers, have opened offices at 19 Maiden Lane.

F. G. Schmidt, optician, 16 E. 42d St., has opened a handsome new store opposite, at 11 E. 42d St.

W. A. Brooks, formerly with Hayden W. Wheeler & Co., is now looking after New York city trade for Hamilton & Hamilton, Jr.

The American Association of Opticians have decided to issue to their members a handsomely engraved certificate of membership.

The 12th Ward bank has entered a judgment for $556.15 against A. Edmund Hildick, and another for $561.67 against the A. Edmund Hildick Co.

I. M. Berinstein has entered judgments against Morris Kleinberger for $101.82; against Alfred Ebenstein for $182.28, and against Teneyck W. Rouse for $95.46.

The American Watch & Diamond Co., New York city, have been incorporated with a capital of $3,000. Hugo Bar, Samuel Heymann and William B. Davis, all of New York, are the directors.

J. B. Colt & Co., of New York city, have been incorporated with a capital of $350,000 to manufacture scientific apparatus. The directors are: James B. Colt, Charles Goodyear and Walter Goodyear.

The Mauser Mfg. Co. are making a handsome special loving cup, which will be presented to E. Fales Coward, late dramatic editor of the New York *World*, by his former associates on that paper.

Hamann & Koch, retail jewelers, 9 Maiden Lane, are advertising for the return of a small gold tiara frame lost somewhere between Maiden Lane and 49th St. The frame was lost or stolen from the pocket of Mr. Koch.

H. H. Treadwell, of Tiffany & Co and president of the Diamond Importers' and Cutters' Protective Association, has been made Lieut.-Col. of the 22d Regiment, N. G., N. Y., and appointed to serve on the staff of Gov. Roosevelt.

E. S. Johnson & Co. are retiring from the retail jewelry business, which they have conducted so long at 26 Maiden Lane, and will hereafter confine their efforts to manufacturing gold pens and pencils. The firm's offices have been removed to 31 Maiden Lane.

Arguments in the proceedings instituted by the Whiting Mfg. Co. against the Commissioners of Taxes to have reduced an assessment against this company were heard by Judge Beekman in Part III. Special Term of the Supreme Court, Jan. 10. Decision was reserved.

Jacob Streiffer, a cashier for Singer Bros., jobbers in jewelry, 106 Canal St., died suddenly Wednesday last. Streiffer entered the café at 86 Canal St., saying he was ill, and sank into a chair and became unconscious immediately. Dr. Leon Cherurg pronounced him dead from cerebral hemorrhage. The deceased was a Roumanian and was 48 years old. He had lived with his wife and daughter at 81 Stanton St.

At the regular monthly meeting of the directors of the New York Jewelers' Board of Trade, held Thursday, the following firms were elected members of that association: Wanner & Spangenberg and H. Henrich, New York; Gorham Mfg. Co., Chicago, Ill., and Waltham Horological School, Waltham, Mass.

In the Jefferson Market Police Court Sunday John Watson and George Keenan were held for trial on a charge of stealing jewelry worth $40 from the Montana Diamond Co., of 46 W. 14th St. The men were arrested early Saturday, after they had broken the front plate glass in the store. Both Watson and Keenan were caught by policemen after a short chase and most of the stolen jewelry was found in the possession of Watson.

A number of the New York creditors of Walter D. Tusten, retail jeweler, Houston, Tex., who recently sold out his business to his watchmaker, held a meeting last week and appointed a committee to confer with Mr. Tusten and learn definitely what provision he had made to secure the payment of his merchandise indebtedness. Mr. Tusten is now on his way north and upon his arrival a meeting of his creditors will be called by this committee.

The creditors of Morris Schottlaender, bankrupt, formerly a retail jeweler at 59 Nassau St. and 161 Fulton St., held their first meeting at the office of Royal S. Crane, referee in bankruptcy, 237 Broadway, Saturday morning. About 15 creditors, representing the greater part of the indebtedness, proved their claims and examined the bankrupt. E. L. Kalish, attorney for the creditors, was elected trustee. The creditors are expecting an offer of settlement on behalf of the debtor.

The diamonds seized last week by Treasury Agent Wm. H. Theobald from Solomon Infeld, as told in the last issue of THE CIRCULAR, will in all probability be returned to Infeld this week. The Customs officials were informed that the goods had been smuggled by Mrs. Infeld and an affidavit to this effect was made by their informant before United States Commissioner Shields. Infeld, however, has been able to satisfy the law department of the Custom House that the goods were purchased here and that the seizure was a mistake. The value of the seized stones is $813.

The Merchants' Association have had prepared a circular setting forth the details of the reduced rates as they have been obtained from the different railway associations throughout the country. This particular circular gives those rates, so far as they affect the southwest, and copies of the circular have been mailed to all merchants in the State of Texas. The dates on which the reduced rates will go into effect in that State are: Jan. 27 to 30, inclusive, and Feb. 13 to 17, inclusive. Each ticket will have a return limit of 30 days from date of sale of the ticket. The rate of fare is one fare and one-third for the round trip, and the conditions governing the reduced rates are the same as those which have been in effect heretofore with the other railway associations. This is the first time that reduced rates have been granted from Texas with a return limit of 30 days.

Patrolman Isidor Light is to appear today before Judge Haskell, of the City Court, to answer a charge of contempt. Spira & Hirsch, jewelers, 340 E. Houston St., some time ago got judgment in the City Court for $150 for a gold watch. Light was ordered to appear in supplementary proceedings, and, failing to do so, was fined $10 for contempt by Justice Schuchman. On Jan. 7 Light was examined before Justice O'Dwyer and swore he had pawned the watch, and had lost, sold or given away the ticket. He must now show cause why he should not be punished for contempt in paying a debt of $50 in violation of an injunction. A number of other retail jewelry firms charge Light with obtaining goods on credit and pawning them. On charges by these firms, Light has been fined by the Police Commissioners and allowed until this week to straighten out his debts.

The town of Stewart, Minn., now has no jeweler.

TO LET
CORNER STORE
18 MAIDEN LANE, N. Y.
....INQUIRE....
JOS. FRIEDLANDER & BRO.,
ON PREMISES.

Cut Glass
and all kinds of
...Fine... Glassware
in stock and to order.
C. Dorflinger & Sons,
36 Murray St. AND 915 Broadway,
NEW YORK.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

F. M. Harris, of Harris & Lawton, Boston, Mass., started last week on his first eastern trip of the year.

C. L. Cushman, formerly with the Spencer Optical Mfg. Co., New York, is now with E. B. Meyrowitz. Mr. Baker, formerly with the Winsted Optical Co., is to succeed Mr. Cushman with the Spencer Optical Mfg. Co., as salesman.

Mr. Cook, traveler for Otto Young & Co., Chicago, is sick at Richland, Wis.

R. A. Boyer, a veteran traveler, has taken a place with B. F. Norris, Alister & Co., Chicago, and left for his territory Thursday.

Fred C. Merry will start out on the road for C. L. Merry, his father, of Kansas City, Mo., in a few weeks and make the Western States.

John H. Hardin, of F. A. Hardy & Co., Chicago, is on a short trip through the northwest, and times his return as the day before the banquet.

D. H. Dix, formerly in the office of C. A. Kiger & Co., Kansas City, Mo., will go on the road for that firm this Spring, making his first trip about the first of February.

James W. Sutherland, of the watch department of Lapp & Flershem, Chicago, who has been brought up with that house, will take southern Iowa and Nebraska for the firm this year. Mr. Sutherland will start on his maiden trip this week.

Joe Crawford has taken a position on the road for C. H. Knights & Co., Chicago, and will cover western territory. Joe was for a number of years with Sigler Bros. Co., Cleveland, O., and was lately with Lapp & Flershem, Chicago. Another new man on the road for C. H. Knights & Co. is M. N. Coe, who was formerly on the road for the Middletown Plate Co. He will have the north and northwest district.

Travelers in Pittsburgh, Pa., the week of January 9 were: George C. Booth, Hutchison & Huestis; Frank S. Goff, the H. N. Pervear Co.; H. Day Atwater, H. F. Barrows & Co.; Mr. Platt, Theodore W. Foster & Bro. Co.; Sam H. Fink, Fink, Bodenheimer & Co.; H. L. Sherman, Simpson, Hall, Miller & Co.; C. S. Untermeyer, Charles Keller & Co.; C. E. Hancock, Hancock, Becker & Co.; Thos. H. B. Davis, Middletown Plate Co.; S. C. Corbin, Waterbury Clock Co.; George W. Bleecker, Wm. S. Hedges & Co.; A. S. Holly, Towle Mfg. Co.; D. Wile, Buffalo Jewelry Case Co.; Max Huss, S. & A. Borgzinner; J. W. McClannin.

Among travelers in St. Louis, Mo., last week were: Mr. Mix, Wightman & Hough Co.; R. L. Moorhead, R. L. Moorhead & Co.; Mr. Sweet, Chapman & Barden; Chas. Higbee, Potter & Buffinton; A. Oakley, Thornton Bros.; J. C. Booth, Hutchison & Huestis; J. T. Inman, J. T. Inman & Co.; Fred. Kennon, John T. Mauran Mfg. Co.; Charles Willemin, T. G. Frothingham & Co.; Ed. Mumford, Waite, Thresher Co.; Charles Kent, F. W. Weaver & Co.; W. W. Middlebrook, B. A. Ballou & Co.; Charles Cooke, C. H. Cooke Co.; Fred. Heffron, Riley, French & Heffron; Charles Whiting, Whiting & Davis; Manuel Hirsch, Hirsch, Flashner & Robbins; Charles Beatty, Scofield, Beatty & Co.; Harry Scofield, Scofield, Melchor & Scofield; J. B. Beach, the Derby Silver Co.; Harry Osborne, R. Wallace & Sons Mfg. Co.; Arthur Bradshaw, the Meriden Britannia Co.; W. S. Willis, Gorham Mfg. Co.

Travelers rustled into Chicago last week as thick as leaves in Vallombrosa. Among them were George L. Sweet, Chapman & Barden; Harry Scofield, Scofield, Melchor & Scofield; J. J. Sommer; Wm. A. Wightman, H. D. Merritt & Co.; Mr. White, A. Bushee & Co.; Geo. B. Caldwell, the Lenau Co.; A. L. Crook, George L. Vose Mfg. Co.; Sam H. Fink, Fink, Bodenheimer & Co.; Mr. Barton, Fontneau & Cummings; Sam Otis, Harvey & Otis; D. N. Jacoby, Providence Stock Co.; William W. Middlebrook, B. A. Ballou & Co.; George C. Booth, Hutchison & Huestis; L. S. Hodges, E. A. Potter & Co.; C. F. Willemin, T. G. Frothingham & Co.; Ernest Block, W. & S. Blackinton; George H. Remington, Waite, Mathewson & Co.; Harry B. Kennion, Parks Bros. & Rogers; C. S. Untermeyer, Charles Keller &

Our Initial Bow For 1899.

We have the honor of informing the Jewelry Trade throughout the country that our new lines for 1899, consisting of

Silver Novelties, Belt Buckles,

Ebony Goods Photograph Frames

and Specialties in Jewelry are complete.

These new lines are the best productions that have ever left our factory; and their salability and extensiveness will exceed the expectations of our friends.

These Lines are the Lines You Need.

Our representatives will call upon the trade in due time.

FISHEL, NESSLER & CO.,

FACTORY: 81, 83, 85 Crosby St., SALESROOM: 588 Broadway,

NEW YORK

Co.; C. A. Whiting, Whiting & Davis; Louis Hirsch, Hirsch, Flashner & Robbins; Mr. Steere, George L. Brown & Co.; Richard Robinson, James E. Blake Co.; A. H. Oakley, with Thornton Bros.' and Walter E. Haywood's lines—and the beauty of it was they all said they were having a good trip.

Mr. Holden, traveling for Simons, Bro. & Co., Philadelphia, is on the Pacific coast and called on the merchants of Portland, Ore., the first week of January.

Carl Rosenberger, representing Fishel, Nessler & Co., New York, starts Monday on his Spring tour to Philadelphia, Baltimore, Washington and the west.

Herman C. Schwartz, for many years the genial representative of Krementz & Co., but for the past year with Powers & Mayer, is now representing Larter, Elcox & Co.

Simon Hesse, the southern representative of Fishel, Nessler & Co., 588 Broadway, New York, will soon leave town to call upon his many friends in the south with samples of entirely new lines now in a state of preparation. The new lines will be attractive and high grade.

Frank H. Dana, for many years New York and western representative of G. E. Luther & Co., Providence, R. I., and for the past year with the Rogers & Hamilton Co., will hereafter represent the H. A. Kirby Co. in New York and Pennsylvania.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: C. A. Marsh & Co., by John Marsh; A. A. Greene & Co., D. F. Briggs Co., both by Mr. Sandfelder; J. M. Fisher & Co., by Mr. Potter; F. H. Noble & Co., by A. L. Reach; S. O. Bigney & Co., by F. C. Somes; Meriden Britannia Co., by W. C. Wood; Illinois Watch Co., by Mr. Armbrusher.

Eastern manufacturers were represented in Indianapolis, Ind., last week by the following travelers: H. D. Mix, Wightman & Hough Co.; Gus. Rodenburg, Rodenburg & Dunn; C. T. Barbour, Plainville Stock Co.; George C. Booth, Hutchison & Huestis; H. E. Vincent, Simpson, Hall, Miller & Co.; H. L. Stanton, Natchaug Silk Co.; Wm. W. Middlebrook, B. A. Ballou & Co.; N. F. Swift, for G. K. Webster; E. A. Tyler, Ansonia Clock Co.; F. L. Carpenter, Frank M. Whiting & Co.; Charles B. Bartlett, Whiting Mfg. Co.; P. S. Eddy and Norbert Gunzburger.

Traveling representatives are again putting in an appearance in Syracuse, N. Y. Among those arriving since the holidays were: A. Cox, S. O. Bigney & Co.; C. C. Davis, Hurlbut Stationery Co.; N. M. Friedman, A. A. Vantine & Co.; F. C. Giek, Frank M. Whiting & Co.; A. J. Lasher, Whiting Mfg. Co.; J. Laffey, Gorham Mfg. Co.; George C. Booth, Hutchison & Huestis; Wallace E. Welch, Welch & Miller; H. B. Richardson, G. A. Dean & Co.

Traveling men in Boston, Mass., the past week included: W. R. Cattelle, Henry E. Oppenheimer & Co.; Leo Goldsmith; Frank Wood, Ludwig Nissen & Co.; Charles S. Isabel, L. Strasburger's Son & Co.; Charles L. Power, Ludeke & Power; Henry E. Ide, H. C. Hardy & Co.; George W. Hutchison, Hutchison & Huestis; Col. W. A. Moore, Dueber-Hampden Co.; H. B. Beach, Wilcox Silver Plate Co.; Alex. Chase; Charles H. Barney, Middletown Plate Co.; I. L. Russell, L. Tannenbaum & Co.; E. L. Spencer, who will start this week on a combination business and pleasure trip to the Pacific coast, accompanied by his family; W. H. Tarlton, Wightman & Hough Co.; H. H. Brainard and Mr. Young, Jr., Young, Bagnell & Co.; J. Thornton, Thornton Bros.

Boston.

Brooks & Pike have dissolved partnership, Charles P. Pike succeeding to the business.

E. Passmore, who has been out with an attack of grip, has recovered sufficiently to return to business.

Boston creditors of George L. Kerr, Malden, Mass., have received a dividend of 5 per cent. in settlement.

B. W. Freer, of Heacock & Freer, San Francisco, Cal., is in Boston, the guest of William C. Wales, of Tiffany & Wales.

John Parker, who was arrested a short time ago charged with conspiring to rob the store of Shreve, Crump & Low Co., was sentenced Friday to serve six months in the house of correction.

H. L. Houghton has returned from Philadelphia, where he went to spend the holidays. He was taken ill while there, being compelled to remain away from business two weeks longer than he had expected, but he is now fully recovered.

Buyers in town during the past week included: Mr. Pope, Pope Optical Co., Worcester; E. W. Folsom, Somersworth, N. H.; W. N. Arnzen, Fall River; Mr. Field, H. A. Heath & Co., Newport, R. I.; J. C. Wood, Shelburne Falls; Hon. H. P. Doe, Lawrence; H. E. Murdock, Portland, Me.; J. C. Freeman, Worcester.

William Bond began in Boston in 1793 the manufacture and importation of chronometers and watches. The original firm name was William Bond & Sons, and the business has been conducted in Boston by the same family since that time without a break, the firm name remaining the same.—New York *Commercial*.

A. H. Childs, formerly with Abram French Co. and more recently with Tiffany & Wales, is now with the Thomas Long Co. W. H. Nye, who was with the Thomas Long Co. last year, is now with the Creed & Kellogg Co., and his place is taken by Fred A. Davis, of Hudson, Mass., who used to travel for the firm in 1896 and 1897, and will represent the concern in Maine, New Hampshire and Vermont.

The mystery of the jewelry robbery at the store of Jordan, Marsh & Co. was cleared up last week by the confession of a messenger boy, named Frank J. Morris, employed by the firm. He stated that when leaving the store on the night of the robbery, he passed the jewelry case that was robbed and noticed that it was not fastened as usual. He yielded to the temptation which came to him, and filled his pockets with the valuables. He let another lad into the secret later, and they buried the plunder in the cellar at the home of one of them. The jewelry recovered is valued at about $970.

W. S. Lindsey, Casselton, N. Dak., is reported to be offering a compromise to creditors.

WE wish to call the attention of our customers to a new patented plated Collar Button we have just placed on the market. IT IS SOLDERLESS AND AS NEAR A PERFECT BUTTON AS IT IS POSSIBLE TO MAKE. We give the following guarantee, which is on all our cards: "We will replace every 'B. A.' button which for any reason proves unsatisfactory. B. A. B. & Co."

It is made in five sizes of fine rolled plate, with long and short posts, with or without pearl backs.

B. A. Ballou & Co.,

61 Peck Street,

PROVIDENCE, R. I.

News Gleanings.

E. A. Tharnish, Atlantic, Ia., is in insolvency.

E. H. Dimond is a new jeweler in Millington, Mich.

John Scharff, Toledo, O., is out of the jewelry business.

V. L. Whittemore, East Hardwick, Vt., is out of business.

George Storm will open a jewelry store in Golden Gate, Cal.

C. H. Winner, Marengo, Ia., has assigned to A. B. Eshelman.

The jewelry stores of Waterloo, N. Y., now close at 6 o'clock P. M.

J. E. Dyer, an experienced jeweler, has located in Knox City, Mo.

Alexander J. Wyatt, Salt Lake City, Utah, is reported insolvent.

F. M. Peabody, Danvers, Mass., is reported financially embarrassed.

G. W. Dillon has removed from Lime Springs, Ia., to Northwood, Ia.

McEwan & Zimmerman are successors of McEwan Bros., Waupun, Wis.

B. F. Fohl, optician, has opened an office at 66 N. Main St., Chambersburg, Pa.

W. S. Carpenter, Gaylord, Mich., is offering to compromise with his creditors at 25 per cent.

Milo Graves, Mexico, N. Y., has located his jewelry store in the Stone building, S. Jefferson St.

Harry Martin, Kohoka, Mo., has moved his jewelry and music store to a room in the Strickler block.

The jewelers of Norristown, Pa., have agreed to close their stores every Thursday evening at 6 o'clock.

R. C. Rogers, Maple Rapids, Mich., has removed his stock of jewelry to the new store of J. M. Roberts.

Hay & Loos are now established with their jewelry store at corner of Main and 4th Sts., Coshocton, O.

The death occurred a few days ago of Mrs. J. C. Horton, wife of J. C. Horton, jeweler, Ft. Wayne, Ind.

In a fire in Ausable Forks, N. Y., a few days ago the store of S. P. McKenzie, jeweler, was burned out.

A fine new store is to go up on Cherry St., Macon, Ga., this Spring in the store occupied by Lazarus, jeweler.

Willitt & Rankin, Olathe, Kan., are closing out their stock, preparatory, it is reported, to their leaving Olathe.

E. L. Hubbell and B. A. Maxson, Fresno, Cal., have united their businesses under the firm name of Hubbell & Maxson.

J. J. Thomson, jeweler, Grand Rapids, Mich., was married in Detroit, Mich., to Miss Anna Macintosh, of Bressels, Can., Jan. 9.

Ralph Mouillesseaux has become proprietor of the jewelry store heretofore conducted by his father, Ed. Mouillesseaux, Towanda, Pa.

Herman Idzal, Des Moines, Ia., recently made a chattel mortgage to J. W. Kramer covering the jewelry stock located at 721 W. Walnut St., to secure an obligation of $1,500.

Linwood E. Hanson, jeweler, Woburn, Mass., has been promoted from captain to major of the 5th Mass. Regt., now at Greenville, N. C.

Henry Plumb, Des Moines, Ia., has removed to his new salesroom, 518 Walnut St. The rooms have been fully remodeled and put in fine shape.

Mrs. Mary Michel has entered suit for $2,200 against Baginsky, Michel & Co., New Orleans, La., with prayer for writ of provisional seizure.

Chas. G. Sheldon, optician and salesman for Geo. F. Hussey, Haverhill, Mass., was united in marriage Jan. 10 to Jennie C. Smart, of the same city.

William Dunkle, jeweler, Centerville, Ind., has returned home from a visit with friends in Ohio, where he was united in marriage to Miss Sarbaugh, of Norwick, O.

Webb Chase, of Union City, Mich., was recently united in marriage to Miss Kate Bourns, of Leonidas, Mich. Mr. Chase will engage in the jewelry business in Detroit, Mich.

Robbers last week made a rich haul in the establishment of Henry Morningstar, Mobile, Ala. They carried away gold and silver watches and jewelry to the value of about $200.

C. O. Moyer, jeweler, Selinsgrove, Pa., contemplates going to Porto Rico, where he says he has been offered a position in the establishment of an electric plant at a salary of $125 per month.

W. W. Hutchins, Newport, Vt., has sold his watch and jewelry business to C. L. M. Bugbee, who has been in his employ for the past three years. Mr. Hutchins will continue his optical business.

Thieves carried off jewelry and cutlery valued at about $200 from the store of A. R. Fell & Co., Burghill, near Warren, O., last Wednesday night. The goods were apparently taken away in a buggy.

Mrs. Lizzie MacKeown, previously reported in financial difficulty, at Lawrence, Mass., is reported as having liabilities, aside from a secured debt of $335, amounting to $2,300, with assets available reckoned at $900.

Edmund Spencer, jeweler, Hudson, N. Y., has received from his son Fred, one of the Hudson soldiers attached to the 203d N. Y. Regiment, at Greenville, S. C., a collection of interesting photographs descriptive of camp life.

W. B. Odbert, jeweler, Wheeling, W. Va., slipped and fell while walking about his premises a few days ago, and dislocated his shoulder. Mr. Odbert is able to be about, but is suffering considerably from the effects of the fall.

The following jewelers of Fitchburg, Mass., will close their stores on Thursday nights: L. H. Pratt & Co., F. S. Hall, A. P. Pulsifer & Co., Brown & Willis, C. H. Vanderwarker, P. H. Safford, R. R. Conn, A. E. Rogers, N. C. Rublee.

The jewelry store of John D. Wilson, Ft. Edward, N. Y., was burglarized early last Monday morning. The thieves secured two second-handed revolvers that had been left there, and two trays of plated jewelry, some $15 or $20 worth in all.

A few nights ago burglars went through the home of Louis Heilbron, jeweler, Texarkana, Ark., and stole many valuables and money. Mr. Heilbron had considerable jewelry in his house. All was taken, including a $300 diamond stud.

George E. Miller, jeweler and general foreman in the store of J. C. Schmidt, Lebanon, Pa., has severed his connection with that establishment and engaged in the business of optical supplies with Dr. S. F. Kauffman, McGowan building, that place.

An effort is being made to induce the Anchor Silver Plate Co., Oswego, N. Y., to locate in Fulton, N. Y. It is known that the company are dissatisfied with their present location and are desirous of making a change. Negotiations are now being carried on with the view of securing them for Fulton.

C. W. Norton, who is closing out his jewelry business at 527 Commercial St., Waterloo, Ia., recently leased a tract of land on the Blue House road, near that city. Upon his retirement from business, which will occur about March 1, Mr. Norton will engage in the poultry business on a large scale.

David E. Williams, of Hartford, Conn., and P. J. Joyce, 61 Platt St., Rochester, N. Y., have succeeded L. L. Mincer in the optical business, over 37 E. Main St., Rochester. Mr. Joyce has been with L. L. Mincer for the past eight years, and is a skilled optician. Mr. Williams is also an experienced optician.

The Watch Factory Relief Association, of Waltham, Mass., have elected: President, W. N. Fuller; vice-president, W. R. Sawtelle; secretary, Miss S. F. Ray; treasurer, L. C. Lane; visiting committee, Mrs. Addie Huntress, George C. Mackenzie, Miss Sarah Arnold. The report of the treasurer showed that during the year $2,531 had been paid out in benefits, and that the cash on hand amounted to $2,267.62.

Papers incorporating the Monroe Optical Co., of Rochester, N. Y., have been filed with the Secretary of State. The new concern is capitalized at $10,000, divided into 100 shares, and is to begin business with $5,000. Its objects are stated to be to manufacture and sell spectacles, eyeglasses and other optical goods. The directors for the first year are: Charles C. Zoller, Gustave Gnau, Mary A. Zoller, of Rochester.

A man giving the name of M. H. Fuchs is being looked up by the police of Annapolis, Md. He arrived in that place about three weeks ago and represented himself as a jeweler and watchmaker, and offered great inducements to be allowed to mend watches. He obtained three from W. L. Stepney, and about a dozen others gave him their timepieces to repair. At the appointed time he did not return. A warrant has been issued for his arrest, and the authorities of Baltimore and Washington have been notified that his capture is desired.

The W. H. Goss jewelry stock, Haverhill, Mass., is a thing of the past. Auctioneer E. J. Gregory, of Boston, closed out the entire stock. The lots were put up in quantities to suit the dealers. The large Mosler safe, costing $1,200, was bought by a local jeweler; wall show cases, counters and fixtures were bought by dealers. This stock has been hanging fire for some time. Goss skipped out and left debts amounting to several thousands of dollars. Auctioneer Gregory has been selling for four weeks, and got the stock and fixtures down to such a low point that it was necessary to call in the dealers to dispose of the balance so that the assignee could render his account to the Court.

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed

Situations Wanted.

WATCHMAKER of 27 wishes a position; practical workman, good salesman, speaking German and English; tools, references; salary $18 per week. Address Francis, care Jewelers' Circular.

WATCHMAKER, having 22 years' experience, references of A1 firm, complete tools, desires situation with responsible firm; would go south or west. Address "Watchmaker," 525 Spruce St., Philadelphia, Pa.

EXPERIENCED TRAVELING SALESMAN, carrying loose diamonds, desires a manufacturer's line of set rings or gold jewelry in connection for west and south; best of references. Address "G," care Jewelers' Circular.

YOUNG MAN, 22, brought up in manufacturing jewelry business, desires situation as salesman, office assistant or any situation where a thorough knowledge of the business could be used to an advantage. O. G. Breda, 90 Avenue A, New York.

WANTED ON COMMISSION—A manufacturer's line of gold rings to sell to the New England retail trade, by a party having a large acquaintance and long experience; can give the best of reference. Address N. E., care Jewelers' Circular.

EXPERIENCED SALESMAN, 10 years with last firm, commanding large trade with jewelry and department stores in Ohio, Indiana and Michigan, desires position with good house; best of reference from old firm. Rush, care Jewelers' Circular.

EXPERT WATCH REPAIRER and good engraver desires permanent place; thorough on railroad watch work; use no liquor, tobacco nor gamble; age 30, 17 years' experience and A1 reference, own lathe and tools. Address Dan, care Jewelers Circular.

SALESMAN (ten years' experience), desires to change house Jan 1; acquaintance with best trade in Ohio, Michigan, Indiana, Kentucky and Tennessee; gold jewelry, rings, diamonds and silver goods; leading salesman for years for the house I now represent; references, etc. Address L., care Jewelers' Circular.

A FIRST CLASS WATCHMAKER, practical and theoretical in fine and complicated watches, 20 years' experience, best references, a complete set of tools, wants to change position with a reliable house, by the month of January or February, or work for the trade from some good houses. Address N. 99, care Jewelers' Circular.

Help Wanted.

WANTED A YOUNG MAN, graduate optician, with some ability as a clock and jewelry repairer. Apply to P. W. Taylor, 521 Fulton St., Brooklyn, N. Y.

WANTED.—SALESMAN to represent a jobbing jewelry house in Missouri and Iowa; must have established trade, and best references, or gilt edge security. Address H. S., care Jewelers' Circular.

WANTED—A watchmaker; must be accurate and rapid; prefer one who can assist with engraving if necessary; for large establishment; send samples of engraving, references; state age, salary wanted, and when open for an engagement; only first-class man need apply. Address Southern, care Jewelers' Circular.

Business Opportunities.

FOR SALE—A small silver plated ware business; factory and machinery can be leased if desired; no taxes; running expenses small. Address Box 61, Deering, Me.

FOR CASH—The leading jewelry and optical business in a New York town, 4,000 population; big snap, only one other store; reason for sale other business out of town. Address P. H., care Jewelers' Circular.

$1000 WILL BUY a jewelry store, stock and fixtures complete on best part of west side, New York; low rent; repairing trade between $30 and $40 weekly; good reasons for selling. Address G. R., care Jewelers' Circular.

FOR SALE—On account of death, a leading jewelry business, established 35 years in a town of 25,000 inhabitants, store in the heart of the city, rent moderate, stock can be reduced to suit the means of the purchaser. Apply immediately as estate must be settled. J. W. C., Box 344, Norwich, Conn.

FOR SALE—A first class jewelry store in one of the finest large cities in Massachusetts; clean stock and first class trade; rare chance for a man with capital to step into a well established business; established 14 years; reason for selling, health of owner. Address "L. F. C.," care Jewelers' Circular.

FOR SALE.—The furniture, fixtures and good will of the best corner location in a city of 14,000; no stock; the place is complete and in first-class condition; old established business and a great quantity of repair work now in the house; the price is liberal; write for particulars. Address E. J. Julian, corner Main and Third Sts., Vincennes, Ind.

To Let.

STORE AND OFFICES TO LET; rent $150 and up; also for light manufacturing; 41 and 43 Maiden Lane, Knapp Building, New York.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway; very low terms for right party. Inquire 40 E. 19th St., New York.

IN UNION SQUARE (Broadway), part of very desirable store, admirably adapted for a silversmith, jeweler, or optician. For particulars address A. B. C., care Jewelers' Circular.

For Sale.

FOR SALE—Four fine oak wall cases, nearly new, 10 feet each; low price. T. J. Morrow, Holyoke, Mass.

Miscellaneous.

WANTED—A second hand burglar proof safe, fair size, good order and a bargain for cash. B. F. Phillips, jeweler, Cuyahoga Falls, O.

WANTED—A second hand watchmaker's lathe, American make. Address with price and particulars, Emil Cappellini, 141 Sullivan St., New York City.

BRICK FACTORY, 20x90, ground, 60x100, in South Brooklyn, near 39th St. ferry, elevated railroad and two trolley lines. For information address W. J., care Jewelers' Circular.

A WELL KNOWN FIRM with offices in New York, commanding unequaled facilities and having established trade throughout the country, desires a special line of exclusive goods from first class manufacturers; New England, New York, New Jersey and Pennsylvania being special territory. Address C. care of Jewelers' Circular.

CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry containing diamonds, pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.

CHARLES S. CROSSMAN & CO.,
3 Maiden Lane, New York.

INDEX TO ADVERTISEMENTS.

Alkin, Lambert & Co. 2
Alkin-Lambert Jewelry Co 19
American Waltham Watch Co 21
Arnstein Bros. & Co 44
Avery & Brown 17
Ball, Wm. H., & Co 19
Ballou, B. A., & Co 27
Billings, Chester, & Son 9
Bowden, J. B., & Co 8
Bryant, M. B., & Co 2
Carter, Hastings & Howe 9
Comrie, A. J 43
Crossman, Chas. H., & Co 29
Crouch & Fitzgerald 43
Dorflinger, C., & Sons 25
Dubois Watch Case Co 5
Eaton & Glover 9
Eisenmann Bros 19
Fahys Jos., & Co 40
Fishel, Nessler & Co 26
Foster, Theodore W., & Bro Co 2
Fostoria Glass Co 5
Fox & Co 8
Frankel's Sons, Jos 7
Friedlander, Jos. & Bro 25
Friedlander, R., L. & M 44
Fuchs, Ferd., & Bros 44
Gesswein, F. W., Co 4
Gregory, E. J 43
Harris & Harrington 44
Hedges, Wm S. & Co 8
Howard Sterling Co 14
Hraba, Louis W 16
Huston, Wm E 38
Jacot & Son 43
Jenkins, S. N 33
Juergensen, Jules 10
Kahn L. & M. & Co 44
Ketcham & McDougall 4
Knowles, Dr. 43
Krementz & Co 15
Larter, Elcox & Co 11
Le Boutillier & Co 20
Lederer, S. & B 44
Lehmann, E. A., & Co 9
Lelong, L., & Bro 44
Lewis, F. W., & Co 16
Leys, Trout & Co 24
Lind, Thos. W 5
Loeb, Wm., & Co 43
Lorsch, Albert, & Co 44
Mabie, Todd & Bard 2
Malliet, C. G., & Co 8
Mathey Bros., Mathez & Co 43
Mauser Mfg. Co 10
Mercantile National Bank 13
Mosberg & Granville Mfg. Co 36
Mount & Woodhull 8
Myers, S. F., Co 38
Newark Watch Case Material Co 43
New England Watch Co 4
Nissen, Ludwig, & Co 10
Nye, Wm. F 2
Oppenheimer Bros. & Veith 10
Pairpoint Mfg. Co 40
Palmtag, Jacob 38
Patek, Philippe & Co 44
Ponyat, J 40
Providence Optical Co 38
Providence Stock Co 44
Pullmann, Wm. H., & Co 2
Rech, C., & Son 43
Reisner, L. C., & Co 3
Revell, Alexander H., & Co 33
Rich, H. M., & Co 40
Richardson, Enos, & Co 17
Rogers, C., & Bros 20
Rogers & Hamilton Co 43
Rogers, Wm., Mfg. Co 40
Rose, Chas 44
Saunders, John F 9
Schulz & Rudolph 10
Sherwood, John W., & Co 19
Simons, Bro. & Co 40
Simmons, R. F., & Co 18
Smith, Wm., & Co 4
Smith, Alfred H., & Co 8
Stern Bros. & Co 9
Tannenbaum, L., & Co 16
Towle Mfg. Co 33
Wallace, R., & Sons Mfg. Co 6
Weeks, A. A 4
Westphal, W. C. A 5
Wheeler, Hayden W., & Co 12
Wood, Chas. F., & Co 44
Wood & Hughes 43
Wright, J. A., & Co 42

Philadelphia.

Levi & Joseph, opticians, will remove from 711 Sansom St. to 733 Sansom St., to secure larger quarters.

Harry Schimpf, of H. Muhr's Sons, is about to leave for Wiesbaden, Europe, to try the efficacy of the baths at that place.

The jewelry store of T. Taylor Shannon, 3853 Lancaster Ave., was broken into last Tuesday morning. The intrusion was detected, and the thieves escaped with nothing beyond a handful of trifling trinkets.

The report of Dr. W. Z. Zimmerman, the visiting oculist of the University of Pennsylvania, shows that in the freshman class of 165, 43 wore glasses for various reasons. Further examination was advised in 29 cases.

John Dewas's jewelry store, at Bryn Mawr, was robbed some time ago of a quantity of jewelry and silver ware. On Wednesday last a Pittsburgher named Thomas Wiggins was arrested in this city with some of the silver ware in his possession, which Mr. Dewas identified. Wiggins was held in $3,000 bail by Magistrate Jermon pending the action of the Montgomery county authorities.

Richard G. Porter, the former Woodbury, N. J., jeweler, who committed suicide in Washington on Thursday, was very well known in this city, where he was a frequent and popular visitor to the jobbing houses. Much surprise is expressed at Mr. Porter's sudden and untimely taking off, as it was understood that he was happy in all his relations and successful in business. It is believed, however, that heredity had something to do with it, as his father committed suicide and two other members of the family are said to have taken their own lives.



Brooklyn Eagle Solid Gold Watch Cases.



The "Brooklyn Eagle" Cases are made throughout of one quality gold and are guaranteed to assay 8 karat. The gold value is greater than that of any other case of the same price.

Case No. 870540 which has been so extensively advertised, as having assayed $8\frac{16}{100}$ karats fine, was one of our well-known Eagle Cases described above.

JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING, NEW YORK.

Connecticut.

Jeweler M. P. Leghorn, New Britain, is having an auction sale.

Frank W. Morris, of Wallingford, is now traveling for the R. Wallace & Sons Mfg. Co.

Harvey & Lewis, opticians, Hartford, are building a new brick block in that city 101x106 feet and four stories high.

Walter Randall, for eight years superintendent of the Silver Plate Cutlery Co., Derby, has resigned his position to become secretary of the Whitlock Machine Co., of Derby.

The hunt for the burglars who made off with several hundred dollars' worth of valuables from the jewelry stores of S. Kronholtz and Alex. Weed, Stamford, a few weeks ago, has not been given up yet. Deputy Sheriff Miller is quietly working upon clews.

Jeweler S. H. Kirby, New Haven, has been appointed by the New Haven Retail Merchants' Association, of which he is first vice-president, to head the delegation from the Association to attend the annual banquet of the Waterbury Merchants' Association, which occurs this month. A State association of retail merchants' associations is to be formed shortly and Vice-President Kirby has been selected one of the delegates to the State convention to be called for that object.

President Samuel A. Galpin, of the New Haven Clock Co., has been re-elected a director of the First National bank, New Haven, as also have been Pierce N. Welsh and Henry F. English, both among the principal owners of the stock of the clock company, as were their fathers before them. Gen. Geo. H. Ford has been re-elected a director of the Merchants' National bank. E. B. Dunbar, for a long period a manufacturer of clock springs in Bristol, has been re-elected a director of the Bristol National bank.

Got His Watch From the Jewelers After a 20 Years' Lapse.

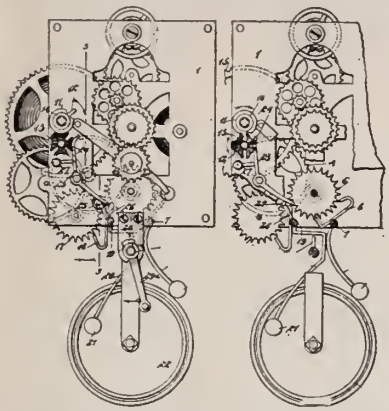
KINGSTON, Ont., Jan. 13.—A few days ago a man entered the store of Smith Bros., jewelers, and asked if his watch was ready, adding that it ought to be as it had been there long enough. He was asked when it had been left, and replied, "The year before the Chicago fire, and that happened in 1871." He was asked his name, whereupon Mr. Smith looked up his books of 1870, learned the number and description of the watch, which had been carefully laid away, and returned it to its owner, who was very much pleased to receive his old timepiece.

It transpired that shortly after leaving the watch for repairs the owner moved to Chicago, where he has since resided. A short time age he was burned out, losing everything. Returning to Kingston, he went to see if the jewelers still had his timepiece, not expecting they had kept it, and was surprised and pleased to have it returned.

The Latest Patents.

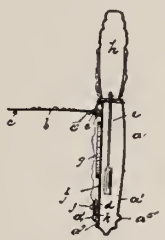
ISSUE OF JANUARY 10, 1899.

617,356. ALARM CLOCK. ARTHUR C. REICHEL, Union Hill, N. J. Filed Jan. 26, 1898. Serial No. 667,993. (No model.



617,410. APPARATUS FOR RECORDING AND CHECKING WORKMEN'S TIME. WILLIAM WHITEHEAD, Manchester, England. Filed Dec. 29, 1897. Serial No. 664,314. (No model.)

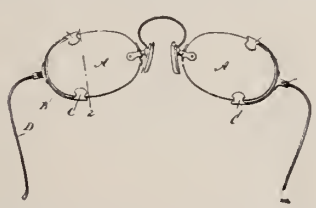
617,525. POCKET MATCH-BOX. EVAN H. EASTWOOD, Newark, N. J. Filed Sept. 11, 1897. Serial No. 651,288. (No model.)



617,541. INK-HOLDER FOR PENS. THOMAS QUINLAN, Cardiff, England. Filed May 1, 1897. Serial No. 634,719. (No model.)

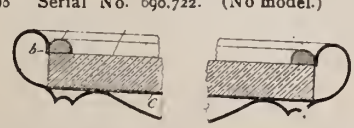


617,595. SPECTACLE ATTACHMENT FOR EYEGLASSES. JOHN J. MUNDORFF, New York, N. Y. Filed Apr. 8, 1898. Serial No. 676,859 (No model.)



The combination of eyeglasses with spring-arms extending along opposite edges of the lens and having jaws attached to their ends adapted to embrace the edges of the lens, the spring-arms being bent to one side, each in opposite directions so as to throw the jaws normally out of line with each other.

617,626. HAND-MIRROR. CHARLES E. ALLEN, Wallingford, Conn., assignor to the K. Wallace & Sons Mfg. Co., same place. Filed Sept. 12, 1898 Serial No. 690,722. (No model.)

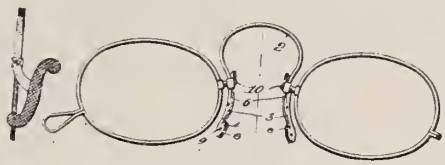


A hand-mirror having the edge of its shell turned inward and downward so as to form a downwardly-extending slightly yielding flange, a glass located within the shell and below the edge of said flange, in combination with a narrow integral metal ring having an annular groove in its outer edge, forming a continuous lip around the said ring, which by the elasticity of the ring or frame is adapted to be sprung beneath the edge of the shell, so that the ring rests upon and holds the glass in position, and so that the edge of the shell will stand in said groove, whereby the edge of the shell is reinforced.

617,674. WATCH-GUARD FOR POCKETS. JOSEPH S. COYTE, New York, N. Y. Filed Dec. 27, 1897. Serial No. 663,638. (No model.)



617,676. EYEGLASS-GUARD. ERNEST EGGERT, St. Louis, Mo. Filed Jan. 8, 1898. Serial No 666,078. (No model.)

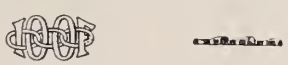


As an article of manufacture, an eyeglass guard constructed of a compound curved base-plate, semicircular plates formed integral with each end of said base-plate, a curved arm formed integral with, and extending laterally from, said base-plate, and a detachable flexible facing for said base-plate.

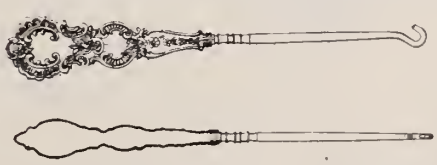
DESIGN **29,957.** BADGE. CHARLES J. BUCHHEIT and EDWARD C. LOVERIDGE, Buffalo, N. Y. Filed Dec. 19, 1898. Serial No. 699,774. Term of patent, 3½ years.



DESIGN **29,958.** BADGE. JOSIAH B. KING, Toronto, Canada. Filed July 20, 1898. Serial No. 686,476. Term of patent 14 years.



DESIGN **29,959.** HANDLE FOR BUTTON-HOOKS OR SIMILAR ARTICLES. LEBRECHT FRITZSCHE, Newark, N. J. Filed Dec. 12, 1898. Serial No. 699,079. Term of patent 3½ years.



DESIGN **29,960.** LORGNETTE-CASE. HENRY L. GRASMUK, Newark, N. J., assignor to Krementz & Co., same place. Filed Dec. 17, 1898.



Serial No. 699,609. Term of patent, 3½ years

DESIGN **29,961.** LORGNETTE CASE. HENRY L. GRASMUK, Newark, N. J., assignor to Krementz & Co., same place. Filed Dec. 17, 1898.



Serial No. 699,610. Term of patent 3½ years

DESIGN **29,962.** LORGNETTE-CASE. HENRY L. GRASMUK, Newark, N. J., assignor to Krementz & Co., same place. Filed Dec. 17, 1898. Serial No 699,611. Term of patent 3½ years.



DESIGN **29,963.** LORGNETTE-CASE. HENRY L. GRASMUK, Newark, N. J., assignor to Krementz & Co., same place. Filed Dec. 17, 1898. Serial No. 699,612. Term of patent 3½ years.



DESIGN **29,964.** WRITING-PEN. THEODORE E. SMITH, New York, N. Y., assignor to the Spencerian Pen Co., same place. Filed Aug. 11, 1898 Serial No. 688,398. Term of patent 7 years.



DESIGN **29,966.** SALT AND PEPPER CRUET. GRANT BARNHART, Cleveland, Ohio. Filed Sept. 30, 1898. Serial No. 692,346. Term of patent 7 years,

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expired January 10, 1899.

252,056. COMBINED MATCH BOX AND CIGAR CUTTER. CHARLES F. PIERCE, Providence, R. I.

252,062. SHAFT AND JEWEL PROTECTOR FOR WATCHES. SAMUEL F. STOVER, Perkasie, Pa

252,087. WATCH MAKERS' LATHE. FREDERIC ECAUBERT, New York, N. Y.

252,099. CUFF HOLDER. JOSEPH GUIGON, St. Louis, Mo.

252,150. BRACELET, &c. JAMES STANLEY, Newark, N. J.

252,151. MANUFACTURING AND DECORATING ARTISTIC ARTICLES. HAROLD F. L. STARKE. Paris, France.

252,222. WATCH MAKERS' TOOL. GEORGE W. JOHNSON, Newton, Ill.

"THE STAR OF EMPIRE WESTWARD TAKES ITS WAY!"

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXVII. CHICAGO, WEDNESDAY, JAN. 18, 1899. No. 25.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to Stephen Parlin, 270 Garfield Ave., (Telephone, Main 2137) Chicago, will receive immediate attention.

BUSINESS CONDITIONS.

Juergens & Andersen Co.: "The special feature of our business just now is the large number of pieces of special work that are being ordered. Isn't that pretty?" and Mr. Juergens held up a floral scroll with diamonds aggregating 35 karats, to be used as a brooch. "The orders for this class of goods," he added, "are more numerous than in any January in the past."

C. F. Huntington, Ansonia Clock Co., says: "From all indications I should say our customers had a large holiday trade. I judge this from the way orders are coming in now. It is quite an improvement over recent years."

C. H. Knights said: "The mail order business is better for this time of year than it has been for three years past. We have been busy right along since the first of the year. Collections are better than any year since '93 and the outlook is exceptionally good for Spring business." The firm have two new men on the road.

"Silver repairing has been pouring in in great shape since the holidays," says Mr. Sperry, of the Sercomb-Sperry Co. "We are getting tea sets, water sets, everything in fact, but a particularly large number of old and battered tea sets."

Lloyd Milnor, president, Spaulding & Co., says: "Viewing the financial, commercial, agricultural and labor interests of the country as they stand to-day, individually and collectively, we cannot but feel hopeful and confident of a largely increased prosperity this year."

G. F. Wadsworth says the way business is keeping up is astonishing, and away ahead of his expectations.

The Gorham Mfg. Co. take inventory Feb. 1.

W. M. Stone, Minneapolis, Minn., was a Friday caller.

J. A. Seekatz, Hoopeston, Ill., figured among the arrivals of the week.

Sigmund and Leopold Stern, of Stern Bros. & Co., last week stopped at the Palmer.

Joe Ayres, of T. R. J. Ayres & Sons, Keokuk, Ia., is at the Palmer house on a buying trip.

J. H. Robertson, Morrison, Ill., was here the latter part of the week to brush up his lines a little.

All hands at Benj. Allen & Co.'s are busy on the annual inventory which this house take in January.

C. S. Raymond, Omaha, Neb., was a visitor last week. Mr. Van Slyke, Madison, Wis., called on the trade Thursday.

Charles Lester, representing the New England Watch Co. and New Haven Clock Co. here, is visiting at the factories.

Manager Barnum, of the Ansonia Clock Co., is visiting at Daytona, Fla., with a friend from Waukegan, Ill. Daytona must be a big improvement, even with fishing left out, over our present Chicago weather.

L. Finkelstein, a jobber of St. Paul, Minn., also B. Marx, of D. Marx & Son, same city, are here looking over factory lines.

M. A. Lumbard, jobber, Des Moines, Ia., was an interested guest of the Palmer while the run of factory salesmen kept up last week.

Albert E. Wuersteman, Champaign, Ill., made a number of purchases Wednesday to fill gaps in his stock, caused by a good holiday business.

T. I. Lewis, Moorehead, Minn., it is reported here, has given a bill of sale. No surprise is expressed here, as he had been slow for some time.

W. W. Wood has taken the position of city salesman for Stein & Ellbogen Co. Mr. Wood had been connected with the New England Watch Co. since 1893.

A new thing in cards for jewelers and opticians is a large eye, printed in blue or brown, with a black pupil, and inside the pupil a half-tone picture, head only, of the jeweler. Its novelty makes it attractive.

Mr. Payson, Seth Thomas Clock Co., spent a couple of days in Indianapolis and says if the rest of the country is anything like Indianapolis the trade for the season is going to be big. Mr. Payson can't be spared from the Chicago Jewelers' Association banquet, but will leave on his regular trip immediately after it.

A pretty thing in jewel cases was recently turned out by Juergens & Andersen Co. It was a plain, polished sterling silver box, weighing 42 ounces, 9¾x6½x2¾ inches in size, with ball feet, the only ornamentation being a gold ribbon monogram on the cover. It was lined with white velvet and had no interior partitions or compartments. An odd thing is that it goes to Providence, the heart of the manufacturing district.

Louisville.

BUSINESS OUTLOOK.

Contrary to all supposition, the jewelry trade has continued unusually brisk since the holidays, thus predicting a good year. Both wholesalers and retailers report a most encouraging outlook. In speaking of the holiday trade, Mr. Reager, of Geo. Wolf & Co., stated that their receipts were far exceeding those of any year since the prosperous times preceding the crisis of '93.

Geo. P. Walton, jeweler with J. M. Robinson, Norton & Co., left on the 10th for New York to buy goods. While there his headquarters will be at the firm's New York office, 256 Church St., room 28. He will be gone about three weeks.

John Henn, with Wm. Kendrick's Sons, has experienced a bereavement in the almost sudden death of his father, shortly after Christmas.

Morris Lorch, of the Lorch Jewelry Co., left on the 8th for New York in the interest of the firm. His headquarters will be the Astor house.

Miss Emma Girardet, daughter of John B. Girardet, of Irion & Girardet, was, on last Wednesday, married to Henry Bachman, of this city.

Albert Wolf, son of the senior member of Geo. Wolf & Co., has been absent from the store for some time past on account of the severe illness of his wife.

Mr. Pottinger, Rodgers & Pottinger Jewelry & Optical Co., has been quite ill since the day before Christmas, but is now able to partially resume his duties.

From inquiry made of the general trade, it does not appear that the several department stores which have added, in a measure, a jewelry department have had any effect whatever on the regular trade.

Rodgers & Pottinger Jewelry & Optical Co. have experienced some little inconvenience for a week or two past, occasioned by the illness of their chief optician and the fact that every optician in town has had almost more work than he could do. The engravers are also quite busy, having during the past few weeks absolutely refused work.

The clockmaker for Wm. Kendrick's Sons, Gustave Fix, died on Jan. 5, after six months' illness. He was stricken at first with typhoid fever and later with a complication of diseases which resulted fatally. The deceased had been with Wm. Kendrick's Sons only about a year, having for years previous been with the jewelry house of R. Baude.

Designs for a silver service to be given by the Kentucky people to the battleship *Kentucky* are being prepared by all of the leading jewelers in town, each hoping to secure the contract. Some beautiful jewels have been worn this week by the society leaders who are participants in the Terpsichorean Carnival given for the purpose of raising funds for the battleship's silver service.

Nardin, Okla., had something of a conflagration last week and the result was the total destruction of several of the leading business houses, among others the jewelry store of J. W. Vaughn. The fire appears to have been the work of an incendiary.

Detroit.

Otto Simon has given a chattel mortgage for $2,444.

W. L. Stone, Hillsdale, Mich., will shortly remove to new quarters.

Will Genecke, formerly of Caspari & Genecke, is in the down town store of Traub Bros.

A. G. Springler, formerly a San Francisco jeweler, has started a store at 307 Woodward Ave.

The National Optical Co., 300 Woodward Ave., who recently started up under the management of Dr. Sedwick, have removed to Toledo, O.

Jacob Teichner, manufacturers' agent here and formerly with Smith, Sturgeon & Co., has returned from a tour of the factories in the east.

W. E. Counter, the Three Rivers, Mich., jeweler, who recently started a small business at 307 Woodward Ave., has entered the employ of Roehm & Son.

C. L. Gilmour, one of Greenville's prominent business men and jewelers, last week slipped and fell on an icy sidewalk and broke a bone in his right leg, also injuring his ankle.

Hugh Connolly, whose store was burned out about two years ago and who has made several shifts in his location since then, has finally settled into a fine store at the corner of State and Griswold Sts.

A respectably dressed man entered the store of Wright, Kay & Co. last week and insisted upon giving a vocal entertainment while the store was filled with customers. The firm turned the fellow over to the patrol wagon.

John Hellerich, 39 Michigan Ave., on Thursday gave a chattel mortgage for $3,000 to secure Gottfried Beck. Hellerich recently started the store on Michigan Ave. The holiday trade, he says, was not up to expectations.

Oscar B. Marx, treasurer of the Michigan Optical Co. and who was a candidate for president of the Detroit Common Council, was elected president *pro tem.* last week. Alderman Beamer was elected president, and Mr. Marx got the second place as a compliment.

Frank Feezy was bound over for trial last week at Sault Ste. Marie, Mich., charged with burglarizing H. A. Harrison's jewelry store of $300 worth of goods. Frank Ross, proprietor of the bar at the Water Power hotel, was bound over, charged with receiving the stolen goods. Philip Trachy, his bartender, must stand trial as an accomplice.

Louis Rosenberg, bookkeeper and assistant manager for his father, E. H. Rosenberg, wholesale jewelry and novelties, 29 Monroe Ave., left Jan. 8 for New York, where he will remain for a couple of weeks and make purchases of novelties for the Spring trade. His trip will serve also as a rest, much needed, as he has been confined assiduously to the office.

On Wednesday Mrs. Dorothy Ruehle Roehm, wife of R. J. F. Roehm, the well known Woodward Ave. jeweler, died at the family residence, 30 E. Elizabeth St. Mrs. Roehm, who was about 60 years of age, had been an invalid for several years. A few weeks ago she was attacked with grip, which was the direct cause of her death. The store was closed the latter part of the week.

Indianapolis.

Fred M. Herron has been elected president of the Indianapolis Whist Club.

Jan. 1 the wholesale jewelry business of Gardner Bros. & Ross was closed up, Fred Ross engaging in another line. John Gardner will travel for some Cincinnati jobber and Edward Gardner will conduct a manufacturing business in the Commercial Club building.

H. D. Burgheim missed some silver ware from his store one night last week. Jewelry and watches valued at $200 were found by the police at the home of Lyman Chenault, a colored man employed by Mr. Burgheim who readily identified the goods. Chenault cannot be found.

Pacific Northwest.

W. G. Norman, Lewistown, Mont., spent several days visiting the mining camp of Sumpter, Ore., the early part of January.

Joseph O. Watts, Eugene, Ore., is fast disposing of his jewelry stock and will soon devote his entire attention to his optical business.

Nelson & Robinson, jewelers, New Whatcom, Wash., have purchased the business of F. Campbell and will hereafter conduct both establishments.

The general merchandise store of A. T. Brewer, Adams, Ore., was recently robbed of $1,000 worth of goods, including seven gold watches, 33 rings and a number of chains and charms.

W. H. Cyrus, Prineville, Ore., has sold a half interest in his jewelry store to Jehu Johnson, and the firm hereafter will be known as Cyrus & Johnson. They will enlarge their stock.

Theodore W. Hansen, who for the past year has been in the jewelry store of his brother in Seattle, Wash., is visiting in Portland, Ore., where he was formerly in the jewelry business.

Rowland F. Allen, representing the Meridan Britannia Co., was again in Portland, Ore., the first week in January, on his way to San Francisco from a very successful trip to the Sound cities.

Morris Burnett, Centralia, Wash., is vis-

Chicago Gold Pen Repairer.



Send me your work. **Repairs of all kinds.**
S. N. JENKINS. 103 State St., Chicago, Ill.

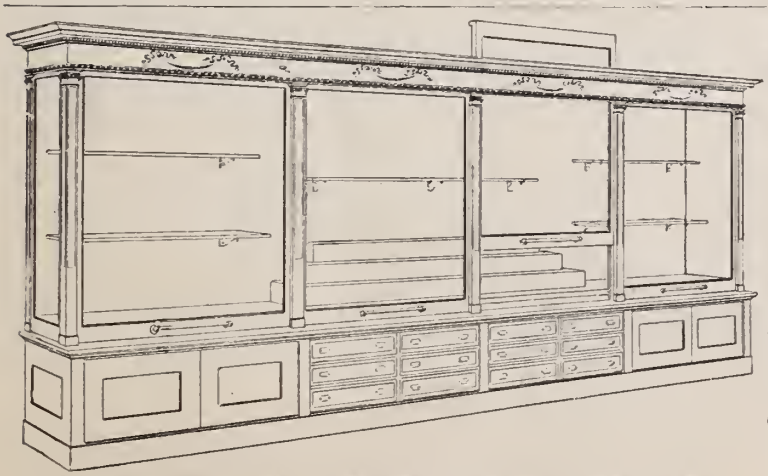
COLONIAL IN STERLING SILVER TABLE WARE.



JEWELERS ONLY.

TOWLE
MANUFACTURING COMPANY,
NEWBURYPORT, MASS.

Chicago, 149-153 State St.



Alexander H. Revell & Co.
431 FIFTH AVE., CHICAGO, ILL.
MANUFACTURERS OF
High Grade Jewelry Fixtures.

We make a specialty of manufacturing strictly high grade jewelry fixtures, wall cases, tray cases, show cases, tables, window cases, etc., and guarantee our work to be first class in every particular. If in the market for fixtures, give us a chance to quote price. Address Factory direct.

Prices cheerfully furnished upon application. Mention Jewelers' Circular.

WRITE FOR OUR No. 8 CATALOGUE.

iting St. Joseph, Mo., where he expects to be married and return with his bride to Washington.

P. S. Henderlite, formerly of Union, has decided to move to Carson, Ore., where he will conduct a watch repair shop and drug store.

A new residence is nearing completion for John A. Beck, Portland, Ore. It is situated on Spokane Ave., in the suburb of Sellwood.

The committee having in charge the presentation of a testimonial to the battleship *Olympia* have signed a contract with Daniel Chester French for a memorial to cost $1,750 and to be ready for delivery April 22, 1899.

The case is now on in Portland, Ore., in the United States Court, involving the alleged cruelty to one Amos Stone, the son of a Boston, Mass., jeweler, by the captain and the mate of the ship *George Stetson*. Only a few days before the trial was called the captain, Eben Murphy, died at Portland, and the mate, George Harvey, is now standing trial for the offense. Young Stone has been confined in the State Insane Asylum, where he has recovered his health and seems to be in fair way to regain his senses.

St. Louis.

A. S. Mermod, of the Mermod & Jaccard Jewelry Co., who has been seriously ill with the grip, is recovering.

A. L. Steinmeyer, secretary of E. Jaccard Jewelry Co., left at noon on the 14th inst. for a business trip to New York.

The Mermod & Jaccard Jewelry Co. discontinued one of their branch stores last week, that one devoted to the fine arts.

Among out-of-town jewelers here last week were: Chas. Mauch, Marshall, Mo.; C. H. Gieseke, Trenton, Ill.; J. C. Pierik, Springfield, Ill.

W. E. Barker, for many years a salesman with L. Bauman Jewelry Co., severed his connection with that firm on the 6th inst., and now occupies a similar position with the Eisenstadt Mfg. Co.

A small fire occurred in the building adjoining that occupied by L. Bauman Jewelry Co. on the night of the 7th inst. The jewelry company suffered a slight damage from smoke and water; insured.

W. F. Wilmes, of Bauman-Massa Jewelry Co., will have the State of Nebraska in his territory in the future. Harvey Hubbard will represent the same firm in Mississippi, Louisiana and Texas.

Mr. Hunt, of Hotel Emory, Cincinnati, O., has given $50 to John Hagan, of E. L. Spencer & Co., Providence, R. I., for the benefit of the Manufacturing Jewelers' Salesmen's Association, Providence, R. I.

Herman Mauch met with a sad bereavement by the death of his only daughter, Augusta, on the night of the 11th inst. The little girl was nine years of age, unusually bright and prepossessing for her years, and her death resulted from pneumonia. The funeral occurred on Friday at 2 o'clock P. M., and the great concourse of retail and wholesale jewelers at the funeral services testified to the esteem in which Mr. Mauch is held. The floral tributes were such as are rarely seen and were many and beautiful.

E. A. Owen and wife, Shawnee, Ind. Ty., obtained some unlooked for notoriety here on Friday. Mr. Owen boldly carried a satchel from the train through Union Station, this city, labeled, "We are just married." They were accompanied from Lebanon, Ill., where Mr. Owen had been married the day previous, by a mutual friend, who put the sign on, and who deftly shifted the satchel so it would not be seen until they reached the Union Station here. Mr. Owen was the center of attraction for sometime until he found the cause and was then naturally much incensed. Mr. Owen is a jeweler at Shawnee, Ind. Ty.

Kansas City.

James S. Randolph has opened a new store in Kansas City, Kan.

L. P. Wolfsohn has been sued for $40 rent and possession of the store room.

J. A. Schmidt and M. C. Rosenfield, Leavenworth, Kan., were in town last week.

A. Manifold, Beloit, Kan., is contemplating some extensive changes in his store this Spring.

C. A. Kiger will not go on the road himself this Spring, but will look after the office at home.

Whitehill & Jensen, manufacturing opticians, have made some additions to their shop and expect by the 1st of February to have their full stock of optical goods in place and start a man out on the road.

James Henderson, with a large number of aliases, was arrested last week while trying to dispose of a large quantity of silver ware in a pawnshop. At present no owner for the goods has been found.

Minneapolis and St. Paul.

A. E. Hall, Minneapolis, has gone to Connecticut to visit the several manufacturers he represents.

B. Marx, of Marx & Son, St. Paul, has gone to Chicago and the east on business.

L. J. Wilk, Minneapolis, has gone to Beaver Dam, Wis., to visit friends.

Out-of-town jewelers visiting the Twin Cities on business the part week were: C. J. Mealey, Melrose, Minn.; A. L. Mealey, Delano, Minn.; Oscar Holmes, Excelsior, Minn.; A. Wilton, Alexandria, Minn.

San Francisco.

TRADE CONDITIONS.

The jewelry jobbers are about through with inventory and they all without a single exception express themselves as being well satisfied with the results. The big business that was done was not anticipated and consequently many lines of goods were sold out before the heavy trade really commenced. Sales were lost through not having the goods. Some of the buyers here have gone east and others intend going soon to select goods for next season. The jobbers did not have an extra good trade throughout the dry sections of California the past year, but owing to the prosperous condition of the northern part of the State and in Oregon and Washington, etc., the good trade done in these sections in a great measure made up for that lost in the southern part of California. With one or two exceptions the retailers of San Francisco had a very fair holiday trade and taking the whole year through, they have not much to complain of. The rains which started in with the new year, are keeping up very nicely; they extended all over the State, and everybody is jubilant, as now there is every prospect of a prosperous year.

Haskell & Muegge are almost through inventory. They had a remarkably good year's trade.

S. Lyons, New York, is in town doing a fair business. He expects to spend his 75th birthday in Seattle, Wash.

The Standard Optical Co. last week shipped some good sized orders for optical goods to Honolulu and Manila.

The following eastern representatives are on their way to the coast and are expected shortly; Mr. Block, W. & S. Blackinton; Mr. Wilkins, Ostby & Barton Co.; Mr. Sheridan, Horton, Angell & Co.; Mr. Limbach, Theodore W. Foster & Bro. Co.

K. Melrose, of W. K. Vanderslice Co., in company with J. C. Pascoe, of the same firm, sailed on the 10th inst. for Honolulu, H. I. He will remain in the islands several weeks and rest. He has kept close to business for three or four years without a vacation and he now feels the need of a rest.

The marraige of Bruce Bonny, of Shreve & Co., and Miss Mabel Lewis, daughter of the late A. J. Lewis, formerly of the same firm, whose engagement was recently announced, will take place in Europe. Miss Lewis, with her mother and brother, has been in Europe for the past two years, and much of her time has been spent in the study of music. Mr. Bonny will leave shortly for the east, where he will attend to what business he has, and then sail for Europe to meet his intended bride.

Pacific Coast Notes.

John Christensen, Rio Vista, Cal., has moved into new quarters there.

J. A. Steinbach, Vallejo, Cal., has failed. He is reported to have no assets.

The old watch factory at West Berkeley, Cal., will be occupied by a chemical works.

F. J. Mund, Riverside, Cal., who filed a petition in bankruptcy in the Federal District Court, has liabilities placed at $3,200, while his assets amount to $2,558, $300 of which is exempt.

The Art Jewelry Co., with their principal office in San Jose, Cal., have incorporated to conduct a general jewelry business. Authorized capital, $10,000. Capital subscribed, $10,000. Incorporators: Catherine Graebe, M. J. Graebe, Byron Lanyon, San Jose; F. E. Stelling, West Side; W. A. Graebe, Santa Clara.

E. W. Reynolds, jobber in jewelry and optical goods, Los Angeles, Cal., has levied an attachment on the stock of S. E. Titus & Co., Pomona, Cal. The latter firm have decided to turn over all their property to their creditors, with the hope that a settlement may be effected without insolvency proceedings. The total liabilities are placed at $2,400, with assets of fully $3,500.

Baginsky, Michel & Co., New Orleans, La., have been attached.

Cincinnati.

Most of the jobbers are taking stock, after which they will send out their travelers.

Joseph Becker, agent for Jos. Fahys & Co., is on a visit to New York, calling on the Messrs Fahys.

A. G. Schwab and family went to Florida last week to spend a few weeks and also to visit their daughter who lives in Georgia.

Herman Keck will celebrate his victory in the Government case against him by an extended trip to South Africa, where he will be gone four months, visiting the Kimberley diamond mines.

A new stock company, recently organized for the purpose of dealing in jewelry, etc., were incorporated by R. W. Magruder and others the past week. The incorporators are strangers to the jewelry trade.

Chief of Police Dietsch has been requested by Capt. McClusky, of New York's detective bureau, to be on the lookout for Emile Becker and wife, who are wanted on a charge of stealing $20,000 of diamonds. They were headed toward Cincinnati.

The Duhme Co. received 3,200 karats of diamonds in the rough by mail last week, which is said to be the largest amount ever received in a single lot in this city. They will display some of them in their show windows this week.

Detectives from Columbus and Toledo have been in Cincinnati trying to locate diamonds valued at $40,000 stolen from those places. A big amount was taken from a diamond broker of Toledo. It is said a Cincinnati jeweler is in possession of some of the stones. Lynch, the notorious diamond thief, is supposed to have committed the robbery.

Bloom & Phillips have been east, making arrangements for the coming year. They will continue as selling agents for Deitsch Bros., ebony and leather goods, New York; John Hoare & Co., cut glass, Corning, N. Y., and they have also just added the agency of the Goodwin & Kintz Co., manufacturers of chafing dishes, etc., Shelton, Conn.

L. Gutman, a pioneer jeweler of Cincinnati and a leading jobber for the past quarter of a century, has decided to retire from active business, leaving his two sons, David and Eli, to continue his business. Ed. Hood, the financial man, will continue in his capacity as manager of his department. Mr. Gutman has well earned the rest he has chosen to take and retires with a munificence and the kind regards and respect of the entire trade.

Among the travelers in Cincinnati last week were: H. D. Mix, Wightman & Hough Co.; F. E. Weise, Rogers Silver Plate Co.; Ed. A. Manheimer, Illinois Watch Case Co., Chicago; J. Lee, Edwin Lowe & Co.; R. L. Moorhead, R. L. Moorhead & Co.; O. M. Dillon, Meriden, Cutlery Co.; Thos. J. Jewett, Gorham Mfg. Co.; D. Skutch, New Haven Clock Co.; J. T. Inman, J. T. Inman & Co.; H. E. Vincent, Simpson, Hall, Miller & Co.; R. H. Harris, Ansonia Clock Co.; Frank A. Goff, H. N. Pervear Co.; John Platt, Theodore W. Foster & Bro. Co.; G. A. Jewett, Hamilton & Hamilton, Jr.; J. Parker Ford, Ford & Carpenter; Max Huss, S. & A. Borgzinner; F. C. Somes, S. O. Bigney & Co.; R. J. Marsh, C. A. Marsh & Co.

Pittsburgh.

Henry Terheyden and Harvey Wattles are serving on the jury.

Rodney Pierce will leave this week for the east on a business trip.

The Phoenix Glass Co. expect to build an addition to their large plant at Monaca, Pa.

William Roseman's connection with Grafner Bros., Fifth Ave., has been severed.

Jack Allison, for Goddard, Hill & Co., is on a two weeks' tour through the oil country and Ohio.

Mrs. A. V. McGeagh, wife of jeweler A. V. McGeagh, 303 Beaver Ave., Allegheny City, whose mysterious disappearance caused considerable comment, has returned to her home safe and sound.

B. W. King, the New York specialist, gave instruction to a class on the refractometer at Rodney Pierce Optical Co.'s store. F. A. Braddock, with the Rodney Pierce Optical Co., has gone east to visit his sick father.

The residence of jeweler J. J. Ferrigan, Market St., McKeesport, was entered by burglars one night last week during the absence of Mr. and Mrs. Ferrigan, and was ransacked from top to bottom. Money and several hundred dollars' worth of jewelry, consisting of diamond rings, watches and chains, were secured.

Out-of-town jewelers visiting the trade recently were: G. Zahringer, Ford City, Pa.; W. Wade, East Liverpool, O.; F. H. Marshall, Derry, Pa.; J. W. Caler, Beaver, Pa.; E. C. Crater, Newcomerstown, O.; E. F. Preiss, Homestead, Pa.; Merrill & Baughman, Jeannette, Pa.; Mrs. T. N. Smith, Morgantown, W. Va.; Paul Rudert, Tarentum, Pa.; G. W. Smith, McDonald, Pa.; H. R. Brown, New Brighton, Pa.; F. M. Langnecker, New Brighton, Pa.; P. Ruprecht, Sharpsburg, Pa.; Henry McKay, McKeesport, Pa.; P. J. Manson, Jeannette, Pa.; M. E. Shutterly, Mt. Pleasant, Pa.; A. F. Poole, Washington, Pa.; M. P. Boggs, Wellsburg, W. Va.; C. B. Guth, Brookville, Pa.; D. L. Cleland, Butler, Pa.; J. S. Metzgar, New Florence, Pa.

Canada and the Provinces.

Thomas Guest, Yarmouth, N. S., has assigned.

Smith, Patterson & Co. have obtained judgment against H. MacColl, Ottawa, for $417.

Jas. A. Pitts, jobber, and W. J. Stuart, of the M. S. Brown Co., Montreal, are both in New York.

A. W. Myer, of Myer Bros., Halifax, N. S., returned last Monday evening from a business trip to Toronto and Montreal.

Rebecca Tanbe and husband, Samuel L. Taube, optician, Toronto, have given a chattel mortgage to J. H. Lamont for $40.

In the destructive fire which occurred in Yarmouth, N. S., Jan 14, the jewelry store of S. C. Hood Co. was among the business places destroyed.

The large jewelry stores of Halifax, N. S., report having done an excellent holiday trade. The small shops, however, complain that their business was badly affected by the auction sales of jewelry conducted by Myer Bros., of Montreal, who opened here a couple of months ago.

James A. Goodsell, jeweler, and Mary G. Goodsell, Belleville, Ont., have given W. H. Snider a chattel mortgage for $200 and W. Snider a renewal chattel mortgage for $308.

The travelers for the Montreal Watch Case Co. are as follows: E. A. Skinner, in the Lower Provinces; D. S. Thompson, in the Northwest; E. A. Kirby, in Ontario, and H. K. Danford, in Montreal.

Walter Crone, of H. A. Nelson & Co., novelties, clocks, etc., Montreal, has arrived at Winnipeg, on his western journey. W. C. Cooper is leaving for southern Manitoba with fancy goods, novelties, etc.

Jan. 2 the Rev. Edwin Gilpin, Dean of Nova Scotia, and Mrs. Gilpin celebrated the 50th anniversary of their marriage. The dean was at one time master of the Halifax Grammar School. The boys of the old school, still residing in the city, presented to their old master and his lady a magnificent silver service, suitably engraved, the latter work being by the M. S. Brown Co. It contains, besides the inscription, the crest and motto of the Gilpin family.

Chief Benoit, of the Montreal Fire Department, has been presented with a handsome gold medal in recognition of his bravery in saving the life of one of his men at a recent fire. The medal is a handsome piece of work and reflects great credit on the makers, Narcisse Beaudry & Sons. The monogram, M. F. D. (Montreal Fire Department), is set in rubies, diamonds and sapphires, with two handsomely engraved nozzles crossing underneath. The medal is 15 karat gold and is one of the handsomest pieces of work ever turned out in Montreal.

The most important feature of the holiday trade in Winnipeg was the opening of the new McIntyre building. Andrew & Co., jewelers and watchmakers, are showing a fine stock of goods in the new block and are now bidding for a share of the most fashionable trade. T. J. Porte, jeweler and watchmaker, who was a tenant of the original McIntyre building, was one of the first to move into the new one, and his trade in the new store has been all that could be wished. D. R. Dingwall expected to move into one of the stores in the McIntyre building before Christmas, but it was not ready in time. However, his store on the corner of Alexander and Main Sts. was a scene of ceaseless activity, and his stock, which was the largest he has ever carried, proved to be entirely inadequate to the demands of his trade. The new store of Barre Bros., next to the McIntyre building, is one of the handsomest in Canada. One of the partners remarked: "Our trade has been most satisfactory indeed, more than double what we figured on, and some customers actually had to be turned away, as we could not serve them all." G. Fowler & Co.'s jewelry store was another favorite stopping place during the holiday season.

W. H. Cyrus is reported to have sold a half interest in his jewelry establishment in Prineville, Ore.

W. S. Shuttles & Son (Inc.), Dallas, Tex., have just purchased real estate valued at $11,500.

Syracuse.

A. J. Stetson, for many years watchmaker for Calvin S. Ball and who has been seriously ill with pneumonia for the past two weeks, is slightly improved, and hopes are entertained of his recovery.

Acting under the direction of the Board of Education, the Syracuse Optical Co. have furnished 275 children with spectacles, their sight having been found defective upon examination by the teachers in the public schools.

A letter was received here last Tuesday telling of the death of Fred Krause, which occurred on Oct. 20, at Hunker Creek, a small mining settlement about 20 miles from Dawson City. The cause of death was quick consumption, Krause having been ill only 12 days. Mr. Krause was a jeweler by trade and worked for a number of years for Kilian Krause, an uncle, who has a jewelry store in S. Salina St. He was 25 years old.

The announcement of the January meeting of the New York State Association of Opticians sent by the secretary to the members takes the form of a dainty New Year's card. The association will hold an all-day session in the assembly room of the Yates hotel on Jan. 18, and it has been arranged to have Fred Hamilton, of Owego, assume full charge. A business session will be held at 10 o'clock A. M., and at 1 o'clock P. M. Mr. Hamilton will read a paper on "Retinoscopy," after which several different cases will be demonstrated with the new Hamilton refractometer. The balance of the afternoon will be spent in a personal explanation of his methods. At 7 o'clock P. M. Mr. Hamilton will read another paper on "Refracting One's Own Eye by the Objective Methods of Examination," which will be followed by a general discussion.

Birmingham, Ala.

W. C. Reece has opened a handsome new jewelry store at the Babb building, in Jasper, Ala.

W. A. Parish now has a handsome stock at 20th St., near Avenue C, having moved from his old Second Ave. stand.

Miss Minnie Belle Plant, who has been for several months in this city, has returned to her home in Cincinnati, where her father is a wholesale jeweler.

A. Speaker, one of the oldest jewelers of the city, has opened a place at the First National Bank building, where he is very comfortably situated in one of the best locations in town.

A CIRCULAR correspondent asked Will Rosenstihl when the State Association would meet again. There was no meeting last year, for good reasons, but this year there is some interest being aroused. "I can't tell yet," replied Mr. Rosenstihl, "but I'll let you know when it is to be called."

A very pretty thing was done last week by the popular jeweler, Harry Mercer. C. F. Enslen and wife celebrated their golden wedding on last Monday. Mr. Enslen is president of the Jefferson County bank. On that day the officers were astonished to see the deposit slip put in by Mr. Mercer, a beautiful gold. Just at first it was strange, but when Mr. Enslen saw the slip he caught its meaning at once and with much feeling acknowledged the compliment paid him.

Isaac Wilson Takes Acid in Mistake for Wine.

PHILADELPHIA, Pa., Jan. 11.—"I have made a mistake, and thought it was wine." These were the last words uttered by Isaac Wilson, a jeweler, of Bridesburg, yesterday, before he fell to the floor of his home writhing in agony. He died before medical aid could be summoned.

Mr. Wilson resided at 2712 Pratt St., where he also had his jewelry store. For some time he has not been in the best of health. Monday night he was about as usual, and at midnight went down stairs from his room, and when he reached the foot of the stairway was met by Mrs. William Boyd, who, with her husband, resides in the same house. He appeared distressed, and the first and last words he uttered at that time were as quoted above. Dr. Boyer, of Bridesburg, was hastily summoned, and after an examination pronounced death due to apoplexy. It is thought he took by mistake some acid used for scouring and that this, combined with a stroke of apoplexy, caused death.

G. E. Finley, Cottonwood Falls, Kan., has given a realty mortgage for $90.

H. W. Koch is disposing of his stock of jewelry in Palmyra, Mo., by auction.

William Hiles, Sioux City, Ia., has just paid off a chattel mortgage for $3,955.

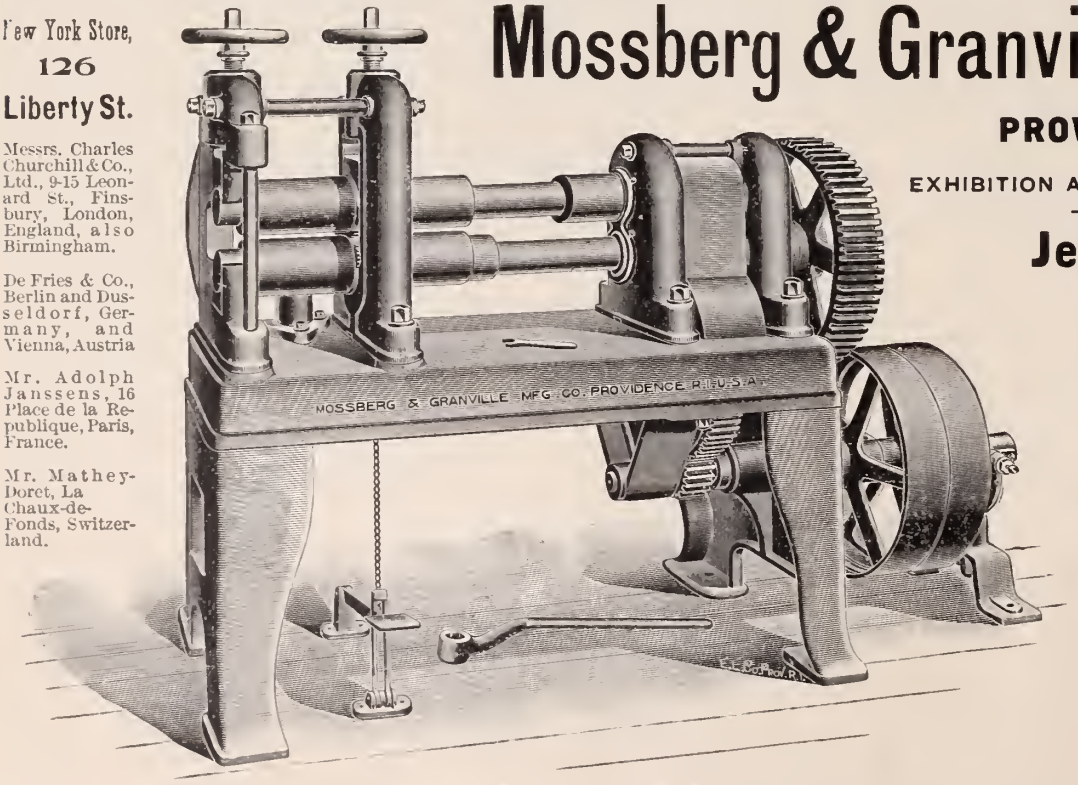
New York Store,
126
Liberty St.

Messrs. Charles Churchill & Co., Ltd., 9-15 Leonard St., Finsbury, London, England, also Birmingham.

De Fries & Co., Berlin and Dusseldorf, Germany, and Vienna, Austria

Mr. Adolph Janssens, 16 Place de la Republique, Paris, France.

Mr. Mathey-Doret, La Chaux-de-Fonds, Switzerland.



CROSS ROLLING MILL FOR SILVERSMITHS.

Mossberg & Granville Mfg. Co.,

PROVIDENCE, R. I.

EXHIBITION AT PHILADELPHIA BOURSE.

Jewelers' and Silversmiths' Machinery.

WE MANUFACTURE:

20 sizes, Punching Presses
8 sizes, Double Acting Presses
16 sizes, Drop Presses
6 sizes, Foot Presses
4 sizes, Screw Presses
3 sizes, Sensitive Drills
20 sizes, Rolling Mills
7 sizes, Wire Drawing Machines
3 sizes, Rotary Slitting Machines
Roller Bearing Hangers
Small Milling Machines

ONE OF OUR SPECIALTIES: **ROLLING MILLS FITTED WITH ROLLER BEARINGS.**

We make a specialty of fitting up Jewelers' and Silversmiths' plants complete. We will give estimates on any size plants according to the production desired. We can furnish experienced men to set up and put plants in running order.

OPTICAL DEPARTMENT.

Note.—From this week till further notice this department will be run every week.

Encyclopedia-Dictionary and Reference Handbook of the Ophthalmic Sciences.

Copyrighted 1898, by The Jewelers' Circular Pub. Co.

By R. H. Knowles, M.D.

[Commenced in issue of July 6, 1898.—Continued from page 37, Jan. 11, 1899.]

Part XVII.

Catoptric Test (*cat-op'-tric test*). [Greek, *katoptrikos* = a reflection + Latin, *testum* = trial.] The ability of making out a cataract by means of the reflection of light thrown upon the cornea, through the anterior and posterior chambers of the aqueous humour and into the crystalline lens, so that an opacity of the crystalline lens may be defined. **Catoptrics** is the science which treats of the laws which pertain to the reflection of light.

Cecitas (*ce'-cit-as*). [Latin, *cecitas* = blind.] A technical term expressing the same idea as blindness; the state of being blind is also called the state or condition of **cecity** (*ces'-i-ty.*)

Cecograph (*ce'-co-graph*). [Latin, *caecus* = blind + Greek, *grapho* = I write.] An instrument to be used by the blind for writing.

Cecutiency (*ce-cu'-tien-cy*). [Latin, *caecutio* = I am growing blind.] The state or condition of progressive blindness. The initial stages of blindness.

Celophthalmia (*ce - loph - thal' - mai - a*). [Greek, *koilos* = hollow + *ophthalmos*=eye.] Hollow-eyed, a sign of a depressed, nervous state, caused usually by functional disturbances or diseases of the genito-urinary tract.

Center (*cen'-ter*). [Greek, *kentron* = center.] The point or points, part or parts of a body which mark its middle. The center of a lens is discovered by means of a card with two lines drawn in the vertical and horizontal meridians, the point of the lens in which the two lines intersect marking the center of the lens. The finding or discovering of the center of a lens is called the centering of a lens. The visual center is located in the cuneus of the right and left occipital lobes of the brain.

Cephalo - Orbital (*ceph-al-o – or'-bit-al*). [Greek, *kephale* = head + Latin, *orbita* = orbit.] That which belongs in common to the head and orbits, and that which pertains to the head, orbits and nose, technically is known as **Cephalo - orbito - nasal.**

Ceratectasia (*cer-at-ec-ta'-si-a*). [Greek, *keras* = cornea + *ektasis* = a bulging.] A bulging forward of the cornea from weakness of the deeper structures of the cornea due to disease. The iris is not involved as it is in anterior-staphyloma. The synonyms of this term are **Keratectasia** and **Kerectasia.**

Ceratectomy (*cer-at-ec'-to-my*). [Greek, *keras* = cornea + *ek* = out + *tomeo* = I cut.] An operation calling for the excision of a part or whole of the cornea. Synonyms are **Keratectomy, Kerectomy** and **Cerectomy.**

Ceratitis (*cer-at-i'-tis*). [Greek, *keras* = cornea + *itis* = inflammation.] An inflammation of the cornea. The synonym for this term is **Keratitis,** and as this latter term is the more popular we will consider the different varieties under this head.

Chalazion (*chal-a'-zi-on*). [Greek, *chalazion* = a little hailstone.] A small benign tumor along the margin of the eyelids in the region of the meibomian glands, due to the pent up secretions of these glands.

Chamber (*cham'-ber*). [Middle English, *chamber* = a bedroom.] There are two chambers of the eye, both of which contain the aqueous humour. The anterior chamber occupies that space between the posterior surface of the cornea up to iris, while all that space behind the iris up to the crystalline lens is called the posterior chamber.

Chevalier, Arthur. Born in Paris, 1830. An optician who added many important improvements in the way of microscopes. Author of works upon photography, "Handbook of the Student Upon the Eye," and "The Art of the Optician."

Cheyne-Stokes Nystagmus (*chey'-ne—stokes nys-tag'-mus*). [Proper names + Greek, *nustagmos* = a rocking motion.] A peculiar oscillatory motion of the eyeballs whose rhythms are like those of the Cheyne-Stokes breathings.

Chiastometer (*chi-as-tom'-et-er*). [Greek, *chiastos* = chiasm or cross + *metron* = measure.] An instrument the purpose of which is to measure the optic axis, and thus note any departure from equilibrium.

Chibret's Operation calls for relief of intra-ocular pressure in glaucoma by establishing proper drainage through the cornea for the intra-ocular fluids.

Choked Disc (*choked disc*). [Middle English, *choken* = to choke + Greek, *diskos* = a round body.] This is an old term which implies that there is an inflammation of the optic disc due to diseases of the brain.

Chorioid (*cho'-re-oid*). [Greek, *chorion* = chorion + *eidos* = similar, resembling.] The second coat or tunic of the eyeball. The synonym of this term is **Choroid.**

Chorioidal (*cho-re-oid'-al*). [Greek, *chorion* = one of the layers of the after-birth or the decidua, the chorion.] That which is like or similar in character to the choroid coat of the eye. The synonym of this term is **Choroidal.**

Chorioideremia (*cho-re-oid-er - e'- mi a*). [Greek, *chorion* = the chorion + *eidos* = like + *eremia* = lacking, gone.] A state in which the epithelial layer of the choroid coat is wanting altogether. The synonym is **Choroideremia.**

Chorioiditis (*cho-re-oid-i'-tis*). [Greek, *chorion* = chorion + *eidos*, similar + *itis* = inflammation.] A general term employed to mark the several diseases of an inflammatory type of the choroid coat of an eyeball. The synonym of this term is **Choroiditis.**

Chorioido - Retinitis (*cho-re-oid'-o ret-in-i'-tis*). [Greek, *chorion* = chorion + *eidos*, similar + *retina* = the retina + *itis* inflammation.] A combined inflammation in which both the choroid and retina have a part. Synonym, **Choroido-Retinitis.**

Choroid (*cho'-roid*) [Greek, *chorion* = chorion + *eidos* = similar.] The choroid or pigment coat of the eye is the second tunic. The coat is unlike the first or sclerotic coat of the eye in that this coat is liberally supplied with blood vessels and nerves, together with the pigment, the purpose of which is to absorb the rays of light which do not form the image. This coat is described as cup-shaped, beginning with the iris, and covering the whole interior of the eye, with the exception of that portion where the optic nerve perforates through it as it does all three of the tunics of the eye, and finally appears as the optic disc or blind spot of Maryiotte. That which is peculiar to the choroid coat is spoken of as **Choroidal** (*cho-roid'-al.*) Whenever there is an absence of the choroid coat the condition is known technically as **Choroideremia** (*cho-roid-er-e'-mi-a.*)

Choroiditis (*cho-roid-i'-tis*). [Greek, *chorion* = chorion + *itis* = inflammation.] Inflammation of the choroid coat, the principal area of which may be located near or even in the sight area, when it is spoken of as central choroiditis, but if the principal points of inflammation are located near the ciliary region it is called anterior choroiditis, but the most familiar and by far the most common form of inflammation is characterized as disseminated choroiditis. This condition can be seen by means of the ophthalmoscope, in which amorphous round spots are scattered throughout the fundus of the eye, because of which there will be considerable diminution of vision. Rest in a dark room, together with tonic doses of strychnine with the iodide of potassium are indicated for a cure. Choroiditis may be involved with the iris in an inflammation, so that we come to use the term **Choroido-iritis;** also the retina may be involved, and then the term **Choroido-retinitis** is employed.

Chromatic (*chro-mat'-ic*). [Greek, *chroma*= color.] That which has color. **Chromatic aberration** alludes to the dispersive qualities of the spectrum, so that in the unequal refraction of the sunlight which takes

place in passing through such a medium the light of the sun is broken up into its seven constituent colors—violet, indigo, blue, green, yellow, orange and red. The rays of violet are focused nearest the lens, while the red rays are focused farthest away from the lens, in consequence of which there is a halo of colors. **Chromatism** (*chro'-mat-izm*) is another term synonymous with **Chromatic Aberration.**

Chromatodysopia (*chro-mat-o-dys-o'-pi-a*). [Greek, *chroma* = color + *dus* = bad + *opsis* = sight.] This term means color blind, and the synonyms are **Daltonism, Achromatopsia, Color-blindness,** and **Chromatopsendopsis.**

Chromatogenous (*chro-mat-og'-en-ous*). [Greek, *chroma* = color + *gennao* = I beget.] That which will produce different colors.

(*To be continued.*)

ADVERTISING CUTS

and advs. for Jewelers and Opticians. 1 cut and 2 advs. each week at 50 cents per week. See *Keystone* or *Optical Journal*, or write

WM. E. HUSTON,
116 116th St., W., New York.





JACOB PALMTAG,
Manufacturer of Watches,
Schwenningen, (Württemberg) Germany.
MANUFACTURES
Watchmen's Control Watches.

Illustrated Catalogue sent Free, post-paid. Energetic Agents Wanted.

THE NEW YORK JEWELER
Annual Catalogue
(Almost 1,000 pages),
Everything Pertaining to the Trade,
published by
S. F. MYERS CO.,
Manufacturers and Wholesale Jewelers,
Myers Building,
48-50 Maiden Lane, New York City.

Notable Brochure on the American Watch.

TO what a great extent artistic taste and literary ability can be employed in the publishing of business brochures is exemplified in the 34-page pamphlet entitled "The Perfected American Watch," issued by the American Waltham Watch Co. This pamphlet is not the ordinary advertising device such as publications of its character are generally supposed to be, but is a well written, strikingly presented essay, in whose every paragraph is manifest the scrupulous care of the author, as well as his familiarity with his subject. It is a small volume of business literature, which in its completeness and thoroughness invites undivided attention, and it is laid before the reader in a form so attractive as to lend additional zest to the reading.

By way of introduction, there appears on the first page after the fly-leaf, printed within a laurel wreath, an excerpt from Chambers' Encyclopedia, 1875, in which the American Waltham Watch Co. are the recipients of the highest tribute. On the next page, accompanied by his portrait, is an extract from one of Ralph Waldo Emerson's essays, in which he eulogizes a certain man, saying, among other things, "He is put together like a Waltham watch." Opposite this page is the title page, showing a handsome engraving of the company's factory at Waltham. In the character of a second preface, there are printed on page 1, two letters telling the story, of "how a Waltham watch set England's time." This story, it will be remembered, was published in THE CIRCULAR some time ago, a synopsis of it being that one Thomas Wheate, of London, England, by a Waltham watch which he owned, once corrected the dropping of the time-ball on the tower of the Roval Observatory, Greenwich, which gives the standard time to the civilized world.

On page 2 begins the tale of "The Perfected American Watch," and in the 27 pages which it occupies the reader will find considerable information about watches in general and American Waltham watches in particular. He is told all about the American Waltham Watch Co., the inception of the enterprise, the superior features of the American Waltham watch, the difference between the six sizes and more than 50 grades in which the American Waltham watch is made, and is given a detailed description of the various movements, with an approximate estimate as to what they should cost him, cased in 18 kt. of 14 kt. gold cases or in silver cases. His patriotic pride is stimulated by the quotation of a few remarks apropos of the "Riverside" movement, coming from M. Favre Perret, the chief commissioner in the Swiss department and member of the International Jury on Watches at the Centennial Exhibition at Philadelphia; and his understanding of what he is reading is aided by profuse and rarely artistic illustrations, showing the American Waltham watch in all its perfection. Two pages devoted to cuts representing the highest awards won by the American Waltham watch complete the volume.

The printing and the general design of "The Perfected American Watch" are exquisite. It is a notable example of the *fin de siecle* printer's art, and shows what great results can be accomplished by devoting adequate attention to detail. The book is printed on fine, heavy, half-tone paper, and to produce an artistic effect is printed in two colors, the type being a mellow gray-green, and the cuts black. Every page is beautified either by a half-tone illustration of a Waltham watch or by a well drawn vignette comporting with the text matter of the particular page. It is bound in a rich leatherette cover, light brown in color. On the front, upon an embossed background, appears a black shield of unique design, set off by silver trimmings, and within the shield in silver letters is the title, "The Perfected American Watch, by the American Waltham Watch Co., Waltham, Mass., U. S. A."

As Ralph Waldo Emerson said of the individual upon whom he bestowed his praise, "He is put together like a Waltham watch," so may it be said of this brochure, for his words describe it aptly.

Diamond Found at Milford, O.



SPECIFIC GRAVITY.	3 57
WEIGHT, ROUGH,	6KT.
VALUE, PLACED AT	$2,500

The assignee of Parnham Bros., Dallas, Tex., who recently failed, has filed a bond of $8,000, which has been approved by the Court.

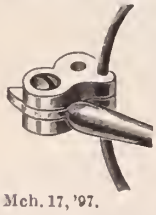
Our patented End Piece is absolutely perfect. Prevents temples becoming loose even after years of wearing.



To change lens, remove one screw, which does not disturb temple.



Pat. Mch. 17, '97.



Can remove temple without disturbing lens.

Pat. Mch. 17, '97.

It is Simple, Strong, Neat, Compact, and contains the latest mechanical ideas.

Jobbers, Retailers and Consumers all say the Providence Optical Co.'s Gold Filled Frames

Wear Well.

COMPLETE LINE. NEW STYLES.
MANY IMPROVEMENTS.

Providence Optical Co.,

7 Beverly St., PROVIDENCE, R. I.

NEW YORK:
9 MAIDEN LANE, GILL BUILDING.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trademarks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions.

CHICAGO, Ill., Dec. 26, 1898.
Editor of THE JEWELERS' CIRCULAR:
Will you please imform me who are among the importers of imitation diamonds, and oblige?
Yours respectfully,
P. W. DICKEY.

ANSWER:—Among importers and dealers in imitation diamonds are the following: Allen & Jonassohn, 212 Union St., Providence, R. I.; Benedict & Warner, 21 Maiden Lane, New York; George H. Cahoone & Co., 7 Beverly St., Providence, R. I.; Esser & Barry, 101 Sabin St., Providence, R. I.; W. R. Dutemple & Co., 227 Eddy St., Providence, R. I.; R. L. Griffith & Son Co., 144 Pine St., Providence, R. I.; Leeder & Bernkopf, 86 Dorrance St., Providence, R. I.; R. L. Moorhead & Co., 92 Westfield St., Providence, R. I.; Joseph Noterman & Co., 509 Race St., Cincinnati, O.; Nicholson & Way, 19 Maiden Lane, New York, Albert Lorsch & Co., 37 Maiden Lane, New York; Ripley-Howland Mfg. Co., 383 Washington St., Boston, Mass.; F. H. Sadler & Co., Attleboro, Mass.; A. G. Schwab & Bro., 25 E. 5th St., Cincinnati, O.; E. L. Spencer & Co., 62 Page St., Providence, R. I.; Williams & Payton, 107 Friendship St., Providence, R. I. Some of these import the stones and others make them up into jewelry.

INDIANAPOLIS, Ind., Dec. 31, 1898.
Editor of THE JEWELERS' CIRCULAR:
Where can I get gold-filled, stone-set Nethersole or hoop bracelets of manufacturers? The wholesale houses carry this line, but only a few of them. One cannot get a selection. Where can I buy lightweight 8 and 10k. gold Tiffany and Thie mountings for cheap work? Kindly reply at once and oblige
A SUBSCRIBER.

ANSWER:—Nethersole bracelets as wanted are made by R. F. Simmons & Co., 9-13 Maiden Lane, New York, but this firm sell only to jobbers. The goods can be gotten from practically all jobbers, among whom we may mention Hayden W. Wheeler & Co., 2 Maiden Lane, New York; C. G. Alford & Co., 195 Broadway, New York; Cross & Beguelin, 17 Maiden Lane, New York; S. F. Myers Co., 48 Maiden Lane, New York, etc. 10 karat Tiffany and Thie mountings are made by, among others, Charles M. Levy, 52 Maiden Lane, New York. Few, if any, manufacturers make 8 karat mountings, there being so little demand for them.

CAMBRIDGE, Mass., Dec. 26, 1898.
Editor of THE JEWELERS' CIRCULAR:
Can you inform me who are refiners or manufacturers of platinum, or who give the highest prices for platinum scrap? If you can inform me I will be greatly obliged to you.
Very truly yours,
C. W. THIERY.

ANSWER:—Among dealers in platinum are: Baker & Co., 121 Liberty St., New York, and Newark, N. J.; Schawel & Co., 29 John St., New York, and M. Wollstein, 25 John St., New York.

LEXINGTON, Ky., Dec. 29, 1898.
Editor of THE JEWELERS' CIRCULAR:
Kindly give me the address of firm making sterling silver mounted dog collars. I noted a firm had an ad. in THE CIRCULAR, some New York party. Cannot recall the name or time I saw ad. Thanking you in advance for favor, I remain,
Truly,
FRED J. HEINTZ.

ANSWER:—The manufacturer of dog collars such as correspondent wants and who advertised some time ago in THE JEWELERS' CIRCULAR is I. Bremer, 46 Duane St., New York. His business is still being conducted at that address.

BIRMINGHAM, Ala., Jan. 2, 1899.
Editor of THE JEWELERS' CIRCULAR:
Please give me name of some firm or individual who makes a business of repairing broken cut glass. I have a customer who has a punch bowl with a piece broken out; there is some one somewhere who drills the glass, sews it with silver wire, after it is cemented. By giving me name of some one who does this work you will greatly oblige yours truly, F. R. ABBOTT.

ANSWER:—The bowl about which correspondent writes can be repaired by W. H. Lum, cut glass manufacturer, 46 Murray St., New York, or by Meeker & Co., 350 Sixth Ave., New York. These firms make a specialty of repairing cut glass pieces.

GOUVERNEUR, N. Y., Dec. 16, 1898.
Editor of THE JEWELERS' CIRCULAR:
I wish to procure the address of one or more concerns that manufacture photo jewelry mountings. Our Mr. York, the jeweler, recommended me to write you. Trusting that you may be able to give me the needed information, I am most respectfully, F. E. SLOCUM.

ANSWER:—We presume correspondent refers to gold frames for inserting small photographs. Among manufacturers of such articles are T. W. Adams & Co., 11 John St., and Sloan & Co., 21 Maiden Lane, New York.

MAUCH CHUNK, Pa., Jan. 5, 1899.
Editor of THE JEWELERS' CIRCULAR:
Having seen an ad. in your CIRCULAR some time ago of a plated necktie holder for ladies or gentlemen, would you kindly let me know the name of the jobber or manufacturer who has it for sale? It is made of plated wire; it springs on the collar button; it has two sharp ends to hold bow down to edge of collar.
Yours respectfully, E. H. HOHL.

ANSWER:—The makers of the plated necktie holder referred to are C. Everette Smith Mfg. Co., 39 W. 42d St., New York.

INDIANAPOLIS, Ind., Jan. 4, 1898.
Editor of THE JEWELERS' CIRCULAR:
Can you tell me the manufacturer of solid 10 and 14K gold log chain bracelets?
LON R. MAUZY.

ANSWER:—W. H. Ball & Co., 14 John St., New York, have these bracelets in 14 karat gold. J. T. Scott & Co., 4 Maiden Lane, New York, have both grades in stock.

The auction sale that F. W. Johnson, Cumberland, Md., has been conducting is now drawing toward a close. The sale has been quite a success, it being conducted by Major H. W. Gibbs, of Boston, Mass., who, as Mr. Johnson says, "is A1 in his profession and whom I can heartily recommend to any jeweler who desires the services of a man who fully understands his business."

Queries by Circular Readers.

NOTE.—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR desires every jeweler to take advantage of this department.

TURNERS FALLS, Mass., Dec. 17, 1898.
Please give me the recipe for coloring ivory, bone and wood. Yours, M. L. BITZER.

ANSWER:—Manipulators of ivory and bone have their own trade secrets which they will not disclose, but we give you such instructions as we can find on record. With regard to dyeing ivory, it may in general be observed that the colors penetrate better before the surface is polished than afterwards. Should any dark spots appear, they may be cleared up by rubbing them with chalk, after which the ivory should be dyed once more to produce a perfect uniformity of shape. On taking it out of the boiling hot dye bath, it should be plunged immediately into cold water to prevent the chance of fissures being caused by the heat. Ivory may be dyed by any of the ordinary methods employed for woolens, after being freed from dirt and grease, but it can be more quickly dyed, but the receipt for this we cannot give, as correspondent does not state the color he wishes. Bone for ornamental purposes is treated in a way similar to ivory, but less carefully, owing to its inferior value. For dyeing wood, it will be necessary to give us the color wished before we can give the receipt.

KANSAS CITY, Mo., Jan. 5, 1899.
Editor of THE JEWELERS' CIRCULAR:
We have an extremely old French watch that was made by Gregson, Paris, and we would like very much to determine when it was made. Can you advise when watches were made by this watchmaker? Or, if not, can you refer us to proper parties for this information? Prompt attention will greatly oblige. Yours very truly,
JACCARD JEWELRY CO.,
By Walter M. Jaccard, Sec'y.

ANSWER:—We have the record of one Pierre Gregson, of Paris, 1780 to 1790. We presume this is the watchmaker referred to above.

MT. PULASKI, Ill., Dec. 30, 1898.
Editor of THE JEWELERS' CIRCULAR:
Please let me know what is the antidote for cyanide of potash. Yours truly,
W. W. MAYER.

ANSWER:—The antidote for cyanide of potash is sulphate of copper, one-half dram, diluted in enough water to make an ounce. One-half of the mixture is taken at once, the remainder five minutes later.

The C. C. Zahm jewelry manufacturing establishment, Lancaster, Pa., Jan. 5 shipped to a leading jeweler of Michigan a badge made to the order of Co. F. 33d Michigan Volunteers, to be presented to the general of their brigade. It is a magnificent design, in fact the finest ever made at the Zahm establishment. To an elaborate crossbar is suspended a small medal in enamel and gold, containing a large diamond in the center, with "Cuba, 1898," in enamel. On one side is an American flag and on the other the Cuban flag in gold and enamel. Beneath this medal is another, larger than a silver dollar, containing the Michigan coat of arms. The latter is surrounded by 53 diamonds and on either side is a large diamond. The medal is appropriately and beautifully engraved.

...IMPORT ONLY '99 IMPORT ONLY...

The Leading Buyers....



Who have seen our new lines for the opening season of 1899 pronounce the NEW SHAPES and DECORATIONS of FINE LIMOGES CHINA to be the most satisfactory we have ever shown.

Our Specialties for the Jewelry Trade are exceptionally fine in every particular.

A postal card to us will bring our representatives to you with a complete line of samples.

SOCIÉTÉ LA CÉRAMIQUE,

J. POUYAT, LIMOGES,

FRANCE.

NEW YORK OFFICE AND SHOWROOMS, 50 WEST BROADWAY.

PAIRPOINT MFG. CO.

46 Murray St. (First Flight), New York.



NEW SAMPLES.

Fine Cut Glassware, Fine Decorated Lamps, Fine Decorated Jewel Boxes, Toilet Articles, Etc.

Owning and operating the celebrated

Mount Washington Glass Co.,

NEW BEDFORD, MASS.

Dealers are cautioned against handling Cut Glass bearing our Bull's Eye designs covered by Patents Nos. 28,178 and 28,179, unless the same are labeled

PATENTED JAN. 18, 1898.

THE WORLD IS WIDE

Factories:
Hartford, Conn.
Norwich, Conn.
Wallingford, Conn.
Taunton, Mass.

BUT in all the wide, wide world, with its great achievements in the manufacturing line, there is as yet no make of *Silver Plated Ware* that can rightly lay claim to having reached the height of perfection attained in the

ROGERS ANCHOR BRAND
THE BRAND WITHOUT A RIVAL
SILVER PLATED WARE.
MADE ONLY BY US.

WM. ROGERS MFG. CO.,

Salesrooms and Main Offices: Hartford, Conn.
New York Office: 149 Church Street.
Philadelphia Office: 506 Commerce Street.

ESTABLISHED 1840 SIMONS BRO. AND CO. TRADE MARK
SILVERSMITHS, JEWELERS.
PHILA., NEW YORK, CHICAGO.

MAKERS OF GOLD AND SILVER THIMBLES.

H. M. RICH & CO.,
Jewelry - Auctioneers,
21 School Street,
BOSTON, MASS.

"TRADE-MARKS

of the Jewelry and Kindred Trades,"

with a Supplement just issued, contains

Over 2,250 Marks

comprising every mark in the trade. Handsomely Bound in Cloth. Artistically Printed, Systematically arranged and Indexed.

Book and Supplement - $3.00

THE JEWELERS' CIRCULAR PUB. CO.,
11 John St., cor. Broadway, N. Y.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

REPRESENTATIVES OF ENGLISH POTTERIES.

B. N. GREENWOOD, who visits this country in the interest of Josiah Wedgwood's Sons, England, is now calling upon the trade. Mr. Greenwood, about Feb. 1, will establish headquarters at 19 Barclay St., New York, where he will exhibit the samples of his firm's lines of art pottery and china for this season. Among other travelers for English pottery manufacturers who arrived in New York last week are Wm. Beach, representing Doulton & Co.; Ashley Cooper, of Brown, Westhead, Moore & Co., and Fred. Pointons, of Mintons, Ltd.

*

NEW IMPORT SAMPLES AT BAWO & DOTTER'S.

AMONG the first lines of import samples opened by Bawo & Dotter, 26-32 Barclay St., New York, are Teplitz figures, vases of Royal Bonn and cameo plaques. Of the first, a greater variety is shown than is usually carried by this firm, while in cameo plaques are to be found all the classical subjects which became so popular last year, in addition to a great number of equally beautiful new effects. The Bonn vases deserve more than a passing word. All of the many varieties of this well known ware appear with new decorations and in many new shapes, while new combinations of colors are abundant. This is especially noticeable in the "Old Dutch" decorations and the regular lines, which now contain metallic lusters.

*

G. D. A. WARE IN FINE VARIETY.

WHILE there is much to attract the attention of the dealer, there is more to excite the admiration of the lover of fine keramics in the display of the import samples of G. D. A. china now made by Gérard, Dufraisseix & Abbot, 29 Barclay St., New York. Among other features which are more or less noticeable in this line are the thinness and delicacy of the blanks now used, as compared with those used in former years, when the china of this firm was known under the style of Chas. Field Haviland. Another feature is the number of distinct *grand feur* colorings used in the decoration, not to speak of the many different shades of each. Among these hues is a new chestnut red, a color not heretofore used in china decoration.

In the decorations this year no one style prevails, as the line contains all styles, from the richest and most elaborate to the simple and dainty effects. The number of small pieces, sets, novelties, etc., such as are handled by the jewelry trade was never larger than at present, and contains many new pieces, among which are a fine deep berry bowl and a new combination egg cup and tray.

*

A FINE LINE OF GEO. JONES CRESCENT CHINA.

PROBABLY the greatest line of the productions of Geo. Jones & Sons' Crescent china ever shown in this country is that now displayed at 12 Barclay St., New York, by Davison Bros., the American agents for this ware. The assortment of fine plates and cups is especially rich and varied, and in these the large flower decorations, rose and chrysanthemum subjects, seem to prevail. Dinner ware and small sets also form a prominent part of the display, as does the Madras pottery described in this column last Fall, at the time of its introduction.

THE RAMBLER.

The Victorian Period in Decorative Art.

The Pottery Gazette, London.

THE great revolution of France crushed all matters artistic, and the styles of the Directory were debased and rococo in the extreme. It may be said truly that the architecture and art of England at the end of the last century and the beginning of the present was really a non-existent factor. The first move out of this stagnant condition of affairs was effected by the Brothers Adam, whose talents were certainly above the common, and whose decorative ideas presented the first breath of novelty that had fanned the tangled and overgrown Renaissance for years. The decorative style adopted by these two Scotsmen was founded on the Renaissance, but modified in the direction of greater delicacy. The floral wreaths, garlands, and swags in which they revelled were of so refined and delicate a character as to appear almost fairy-like after the gross anomalies of the French artists of the Louis Quinze and Louis Seizième periods. It was fortunate for English decoration that the Adams arose when they did, and still more fortunate that they were accompanied by three well known cabinetmakers—Chippendale, Sheraton and Keppelwhite, whose influence and taste were long prominent in the decorative world, and whose works are still very ardently sought after by lovers of the artistic and beautiful.

At the commencement of the Victorian era decorative art was in an utterly debased condition, and the next prime movement which brought about a revival of true and honest art was that famous Oxford movement inaugurated by W. Welby Pugin, who gave us back the Gothic art of old, and gave us also work of which all future generations may well feel proud, but of course it was but a revival. Modern decorative art, that of the Victorian era, calls for no lengthy remark or detailed notice. At the time of the Queen's accession, every branch, architecture, cabinet work, and decoration had, owing to the vulgar taste prevailing during the reigns of the Georges, reached a dead level of badness, worse and lower perhaps than the world ever reached before. But the stagnation did not last long, and following the Oxford movement came a revival in matters artistic, which received its first real fillip from the Great Exhibition of 1851, which gave an impetus in the correct direction towards improved artistic and æsthetic tastes amongst that portion of our people sufficiently cultured to comprehend and entertain them. The opening up of Japan also did much to improve the art tastes of the nation, and from that time all arts and crafts have gone on improving in tone and taste, decorators, paper designers, cabinet makers, metal workers—in fact, all along the line the taste of the people has improved.

The introduction of the dado and frieze by our paper stainers was a first step in the right direction, and in this Mr. Walter Crane and Mr. William Morris have led the way. Then stenciling came to be revived, and this also exerted a very helpful influence, and, judiciously employed, there is not the least doubt that it is one of the best decorative factors we possess—another survival from antiquity by the way. Then again, modern lighting aided an improved system of decoration, and with the electric light, the possibilities before the artist and decorator of the future are manifold and endless. To these it is not necessary to refer further here, as there are text-books galore upon decoration and the various branches thereof to the hand of the student, and to these I must refer all such desirous of making a further study of the all-important and interesting question. Summed up, the Victorian period—in fact, the nineteenth century—can boast of no art of its own, it is merely a period of revivalism, in which the best of the past has been adapted, usually, as time has gone on, with the greatest success to the requirements of modern times, and the history of decorative art may really be said to have ended with the Renaissance stage, if not, more correctly, with the Gothic era, as since then no advance has been made. My task is now done, and I trust that these brief chapters have proved of interest, and some use also, to my readers.

A Turquoise Deposit in Mohave County, Arizona.

BY A. B. FRENZEL,
In *The Engineering and Mining Journal.*

ABOUT 20 years ago a number of claims, located for copper, were later abandoned, analyses showing too small a percentage for profitable mining; 12 years later several claims were located for turquoise, but remained undeveloped until the month of August, 1898, during which time prospecting uncovered what is to-day a great deposit of promising gem material. From Kingman the Cerbat Range extends a little west of north to the Colorado River, and near Mineral Park is what is locally known as Turquoise Mountain, about 20 miles from Kingman, readily accessible at all times, and but two miles from the railroad now under construction from the main line to Chloride. In 1858 Prof. Wm. P. Blake published data relating to turquoise, and since then many other writers of note have referred to this subject, an epitome of which appear in Kunz's admirable edition de luxe, "Gems and Precious Stones of North America." As this reference gives a comprehensive history of the various localities where the gem is found in this country, together with illustrations of great interest, this article will relate solely to the property lately opened.

Turquoise Mountain differs in no way from other peaks in the range, and there are no precipitous walls or gulches; neither are there surface indications of mineral other than turquoise float in great quantity. In prospecting on all sides of the mountain there are a number of terraced camping grounds formerly occupied by the Indians, who worked the deposits, and in a few places evidences of very large dumps. One of these terraces was selected and the open cut accidentally disclosed an ancient Aztec shaft, about five feet in diameter, which was uncovered to a depth of eight feet. Here were found a number of stone implements—hammers, gads, chisels, etc.—all more or less worn. The shaft was filled with float to the depth of about 18 inches from the surface; the total absence of stone of any kind deeper down showed that it had been purposely filled in. Evidences led to show that mining was done by first building a fire and then throwing water on the hot surface, and later using stone implements. These ancients were good miners, the walls of the shaft being extremely smooth in finish and free from tool marks. In close proximity to the workings the writer picked up a large number of tools of stone. Some of these hammers are from 10 to 11 inches long and weigh over 15 pounds. Evidently the users of these immense hammers were men of unusual size. The cut was quarried about 25 feet straight into the side of the mountain, irrespective of the numberless veins of turquoise (some of which were true and continuous), until the cut was completed. There appeared two kinds of veins: some were perfect planes without divergence; others were angular and irregular, all changing in color as depth was gained; surface material showing a pronounced copper stain of green, but later changing to a decided blue. Owing to oxidation and surface leaching, the turquoise did not become hard and solid until depth was gained, but from the outset the characteristic nodules, so greatly desired, were found in what looked like kaolin, shaded from pale to a decided buff color on the outside, but when opened were blue within. The country rock is a partly decomposed, gold bearing quartz, sometimes of a beautiful rose color and occasionally translucent. Near the top of the mountain are porphyry dykes and iron stained sandstone and quartzite, below which, and apparently extending clear through the mountain, on the same level, is the turquoise bearing stratum. Large blocks of stone, traversed by the blue veins, have been sent to New York to be cut and finished as bases for bronzes, clocks, cups, etc., and later, pieces of unusual size will be quarried for columns, mantels, pedestals and ornamental stone work.

Turquoise in mass is a great rarity. In a letter of thanks, after receiving a piece weighing nine ounces, Prof. Wm. P. Blake writes as follows: "I wish to thank you particularly for the mass presented to me by you. It is the largest single piece of turquoise I have ever seen, free from foreign matter, and although not available as a gem, it having been taken from near the croppings, it gives good evidence of rich and perfect material below."

Turquoise is a hydrated phosphate of alumina, H.=6, G.=2.6—2.8, soluble in hydrochloric acid. In modern times no gem has been so often and closely imitated except the diamond. Owing to the copper present the color varies according to the percentage, and sometimes atmospheric conditions are influential in changing the color of fine gems. The following quantitative analyses are given to show that the determination by a chemist will eliminate the possibility of palming off either spurious gems or spurious deposits:

Color.	1. Bright Blue.	2. Pale Blue.	3. Dark Green.	4. Blue Green.
Phosphoric Acid..	31 96	32.26	28.63	33.21
Alumina.....	39 53	36.88	37.88	35.98
Ferric Oxide.....		2.40	4.07	2.99
Copper "	6.30	7.51	6.56	7.80
Lime.....	0.13	0.38	. ..	....
Silica.....	1 15	0.16	1.20	....
Water.....	19.80	19.60	18.49	19.98
Specific Gravity...	....	2.805	....	2.706

Analyses 1, 2 and 3 are reported by F. W. Clarke in the "American Journal of Science," III., volume 32 (September, 1886). No. 4 is given by Dr. Gideon E. Moore, "Zeitschrift fur Krystallographie and Mineralogie," 10, 240.

Where a party hires to work at a stipulated rate per month, knowing that certain work will be required of him on Sunday, the law will not imply a promise to pay additional wages for such Sunday work.

A promissory note or contract cannot be varied, qualified, or contradicted by evidence of a prior or contemporaneous agreement resting in parol.

Save Your Silver!

Ordinarily, good silverware should last a lifetime, and hold its original brilliancy quite as long, providing the right material is used in cleaning and polishing.

All polishes will make silver shine, but that is not the point; economy must be considered as well as results. This is the cardinal merit of



SILVER CREAM:

it is the most economical polish made as well as the most efficient; it saves silverware because it cleans it easily. It does not require muscular exertion to produce a lustre; its effect on silver is similar to a fine toilet soap on the hands, it simply removes the matter accumulated and leaves the surface in its natural condition, clean and highly polished, just as it comes from the factory. It is impossible to put an artificial lustre on silver; the best that can be done is to restore its natural brilliancy.

Polishes that necessitate hard rubbing will gradually wear away the delicate surface of silverware, and will in time destroy the brilliancy imparted by the burnisher.

Our extremely liberal Silver Cream offer is still open. This is it: Send us $9 for half a gross of half-pint bottles—only 12½c. per bottle—and we will make you a present of a gross of sample bottles with your name and address on the labels. These samples are just like the larger bottles, with nickel screw cap and handsome lithographed label. We will also send you a nickel wire display stand for displaying the polish on your counter, suitable advertising matter and a handsome little felt mat which advertises Silver Cream and is very convenient to lay articles of silverware upon, protecting the glass of your show case.

J. A. WRIGHT & CO., KEENE, N. H.

Write for Catalogue and Sample. Proprietors of the RED STAR CLEANING POWDER. New York Office, 3 Maiden Lane.

CROUCH & FITZGERALD,



Jewelry Trunks and Cases,

161 Broadway

Bet. Cortlandt and Liberty Sts.,

688 B'way,

723 6th Ave.

NEW YORK.

The American Ophthalmic Institute

of New York City.

A Practical School for Opticians.

Write for Prospectus and terms for both the Regular and Correspondence Courses

"Eye Defects," bound in Muslin, 96 pages, 131 Illustrations, $1.00

OFFICE HOURS: 9 12 A. M. 1 5.30 P. M

R. H. KNOWLES, M.D., Surgeon in Charge.

Professional Parlors for Patients and Pupils, Room 5. 177 Broadway, New York

---

JACOT & SON, IMPORTERS,

STELLA AND IDEAL MUSIC BOXES.

39 UNION SQUARE, - N. Y.



$24 GROSS. $24 GROSS. $48 GROSS.

LOOKS LIKE GOLD, SOUNDS LIKE GOLD, WEARS LIKE GOLD. And will Stand a Gold Acid Test.

WM. LOEB & CO., Providence, R. I.

MAKERS OF W. L. & CO. RINGS.

ESTABLISHED, 1876.

E. J. GREGORY

JEWELER'S AUCTIONEER

JEWELERS BUILDING. ROOM, 63 BOSTON, MASS.

WOOD & HUGHES,

STERLING SILVERWARE MANUFACTURERS

New York Agents for the Derby Silver Co.,

FINE QUADRUPLE PLATED WARE.

No. 24 JOHN STREET, NEW YORK.

206 Kearney Street, San Francisco, Cal.

HASKELL & MUEGGE, Agents.

C. RECH & SON,

...Makers of...

Fine Gold Chains,

40 Crawford St., NEWARK, N. J.

A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS, BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.

AJAX INSULATORS.

PATENTED OCTOBER 28, 1889.

THEY are Cheap; THEY Reduce Wear and Tear of the Case; THEY Protect from all Ordinary Magnetic Influences.

Perfect in Action. Convenient in Use.



Educate Your Customers by Talking up Ajax Watch Insulators.

MADE IN ALL SIZES, OPEN FACE AND HUNTING.

FOR SALE BY JOBBERS.

MANUFACTURED BY

The Newark Watch Case Material Co.,

19 WARD STREET, NEWARK, N. J.

Agents, HENRY ZIMMERN & CO., 47 Maiden Lane, New York.

MATHEY BROS., MATHEZ & CO.,

Brassus, Switzerland. 21 & 23 Maiden Lane, N. Y.

SOLE AGENTS FOR

CHAS. MEYLAN

PLAIN AND COMPLICATED WATCHES.

SPLITS AND REPEATERS

A SPECIALTY.

AGENTS FOR THE OMEGA WATCH.

VICTORY

Beckons the jeweler whose stock includes a complete line of

..Rogers & Hamilton Ware..

A perfect plated ware. Fall lines now ready.

The Rogers & Hamilton Co., WATERBURY, CONN.

"Our Ware Wears Well."

CHAS. F. WOOD & CO., DIAMONDS

1 MAIDEN LANE, NEW YORK. *NOTE CHANGE OF ADDRESS.* IMPORTERS AND CUTTERS.

BARGAINS BEFORE STOCK TAKING.

Before our annual stock taking, we are desirous of closing out a number of special lots, consisting of Loose Diamonds, Diamond and Gold Jewelry, and Watches.

These we will offer at unusually low prices for cash, and we invite a personal inspection, as we cannot send them on memorandum. Jewelers visiting the city will find it to their advantage to call on us before buying their stock.

R., L. & M. FRIEDLANDER,

Diamonds, American Watches, Jewelry,

30 Maiden Lane, New York.

Branch Office: 97 HATTON GARDEN, LONDON, ENGLAND.

We have just issued our Semi-Annual Pocket Price List of American Watches. Send for one if not received.

HALL CLOCKS.



TRAVELING CLOCKS.

GILT REGULATORS.

SWISS REGULATORS.

MANTEL CHIME CLOCKS.

BRONZES, VASES, MINIATURES.

Harris & Harrington,

32 and 34 VESEY ST., NEW YORK

Sole Agents to the Trade for J. J. Elliott & Co., London.

DIAMONDS

Importers and Cutters.

L. & M. KAHN & CO.,

172 Broadway, Cor. Maiden Lane, N. Y.

DIAMONDS

65 Nassau St. NEW YORK. Cor. John.

Armstein Bros. & Co.

IMPORTERS AND CUTTERS OF

Diamonds

ROYAL

WORCESTER

PORCELAIN

New goods just arriving. If you are sold out we will send you a selection package.

Le Boutillier & Co.,

Importers and Jobbers,

18 E. 17th St.

New York.

CHAS. ROSE

PERMANENT PHOTOGRAPHS ON WATCHES $1.00

Office and Studio, 108 Fulton St., N. Y.

FERD. FUCHS & BROS.

SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

34 East 29th St., - New York.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated And Decorated Watches

IN 15 DIFFERENT SIZES. INTERCHANGEABLE PARTS.

NEW YORK OFFICE, 68 NASSAU ST. ALFRED G. STEIN, Representative.

L. LELONG & BRO.,

Gold and Silver REFINERS, ASSAYERS and SWEEP SMELTERS.

Southwest Corner of HALSEY and MARSHALL STREETS, NEWARK, N. J.

Sweepings a Specialty.

S. & B. Lederer,

FACTORY, 100 STEWART ST.,

Providence, R. I.

New York Office, 11 John St.

Chicago Office, 133 Wabash Ave.

Makers of

Rolled Plate Jewelry

Collar Buttons, Chains, Lockets, Etc., Bracelets, Lorgnette Chains, Emblems.

ALBERT LORSCH. TELEPHONE CALL, 746 CORTLANDT, N. Y. ALFRED KROWER.

ALBERT LORSCH & CO.,

LORSCH BUILDING. 37 & 39 MAIDEN LANE, N. Y.

167 WEYBOSSET ST., PROVIDENCE, R. I.

CORAL

PROV. STOCK CO.

HIGH GRADE ROLLED PLATE

Chains

BRACELETS, LORGNETTES.

100 Stewart St., PROV., R. I. 11 John St., N. Y. Silversmiths' Bldg., CHICAGO.

10K. GOLD

Scarf Pins, Brooches, Neck Chains, Lorgnettes, Bracelets.

C. B. G.

QUALITY BEYOND QUESTION

HIGH GRADE SEAMLESS WIRE

WARRANTED TO GIVE SATISFACTION

PROV. ST. CO.

29th YEAR. LARGEST CIRCULATION OF ALL THE JEWELRY PUBLICATIONS OLDEST OF ALL THE JEWELRY PUBLICATIONS. VOL. XXXVII.



THE JEWELERS' CIRCULAR

AND HOROLOGICAL REVIEW.

Corbin Building, 11 John St., Corner Broadway, New York

Copyrighted by THE JEWELERS' CIRCULAR PUB. CO. Entered at the Post Office in N. Y. as second class matter.

VOL. XXXVII. NEW YORK, WEDNESDAY, JAN 25, 1899. No. 26.



C. J. DODGSHUN,
PRESIDENT.



J. F. TALBOT,
VICE-PRESIDENT



WM. G. PRALL,
SECRETARY-TREASURER

OFFICERS OF

THE CHICAGO JEWELERS' ASSOCIATION.

President McKinley, Admiral Dewey AND THE American Nation

ARE THOUGHT TO BE

IN FAVOR OF EXPANSION.

We are with them in that idea, and have carried it into our business: enlarged our lines of goods, and now occupy four floors of our big building and have enlarged our separate packing and shipping building.

Our Gold Filled and Rolled Gold Plate Vest Chains, Gold front Lockets and Dumb-bell Link Buttons, Lorgnette Chains with Gold Slides and Opals, our Hair Chain Mountings, Friendship Heart Charms, Sterling and Gold Filled Bracelets with Padlocks, are **large** in **variety, beautiful** in **finish, fine** in **quality,** and what is also a good point, **They all sell.** Sterling Silver Novelties, Toilet and Manicure goods, are found in endless variety in our line.

SEND FOR OUR CATALOGUE.

THEODORE W. FOSTER & BRO. CO.,

SUCCESSORS TO
FOSTER & BAILEY.

100 Richmond Street,
PROVIDENCE, R. I.



A Ring of Beauty is a Joy to the Wearer!



The Retailer should always keep ....

The "Bryant" Rings.

in stock, for they best meet the popular desire for something both good and handsome at a price that will afford him a good profit.

Our Trade Mark guarantees Quality, Style and Finish.

TRADE MARK.

They have enjoyed the favor of people of taste and refinement for nearly fifty years. Goods sent on approval to responsible parties. Don't wait for our travelers, but order direct from .....

M. B. BRYANT & CO.
10 MAIDEN LANE NEW YORK.
OLDEST RING MAKERS IN AMERICA.

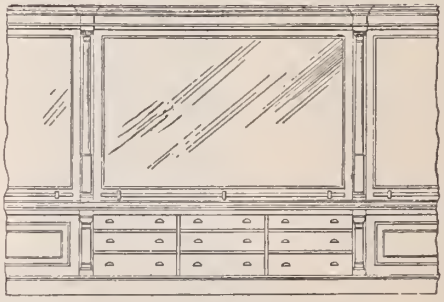
MELISHEK & PETTER,

128 Maiden Lane, New York.

MANUFACTURERS OF

WALL AND COUNTER CASES,

FOR JEWELRY, SILVER-WARE, ETC.



WE make to order only, and guarantee our work to be Dust Proof and First-Class in all its details, and to have all the Latest Improvements as regards Shelf Arrangements, Electric Lights, Etc. We will cheerfully furnish Estimates and Sketches for any store free of charge.

CALL AND SEE US.

A. J. COMRIE,

AUCTIONEER,

22 John St., N. Y.

SPECIAL SALESMAN OF WATCHES, DIAMONDS, BRIC-A-BRAC, FOR ESTABLISHED JEWELERS.

WRITE FOR PARTICULARS.

Mainsprings

of the first quality.

The E. F. B. Recoiling, price $15.00 per gross.
" Golden L. C. R., " 12.00 "
" Keystone, " 9.00 "

The above special brands have all stood the test required by careful repairers, and the fact that they have held the trade should be sufficient proof of their superior quality. We carry the line complete for all makes of American watches, and can fill your orders promptly.

Our Special Mounted Balance Jewels for all makes of American watches at $7.50 per gross have no equal for the money. A trial gross will convince you of their superior finish.

We are also SOLE AGENTS for the E. N. PARKER TWEEZERS and MAGIC REPAIR CLAMPS.

Yours respectfully,

L. C. REISNER & CO.,

Importers, Manufacturers and Jobbers.

Dealers in Watchmakers' Tools, Material and Supplies.

Lancaster, Pa.

New Productions Now Ready

contain many

...NOVELTIES...

conceived from ideas obtained by Mr. T. W. Lind on his recent visit to the English and French markets.

Among these new productions are many novel designs in

Galleries, Buckles, Brooches, Pins, Settings, Cuff Buttons, etc.

The Largest and Most Varied line that has ever been shown.
Send a postal and representative will call.

THOS W. LIND, 67 Friendship St., Providence, R. I.

DUBOIS WATCH CASE CO.,

Makers of the

CELEBRATED HAND MADE **Solid Gold Cases**

STAMPED:

Constructed in the Old Reliable Way.

TRADE MARK 18 K. TRADE MARK 14 K.

Sold Entirely On Its Own Merits.

CASING OF COMPLICATED SWISS WATCHES A SPECIALTY.

New York Office.
GILL BUILDING, 9, 11 and 13 MAIDEN LANE.

Main Office and Factory.
24-30 MORTON ST., Brooklyn, N. Y.

VICTORY

Beckons the jeweler whose stock includes a complete line of

..Rogers & Hamilton Ware..

A perfect plated ware. Fall lines now ready.

The Rogers & Hamilton Co., WATERBURY, CONN.

"Our Ware Wears Well."



ALWAYS RELIABLE.

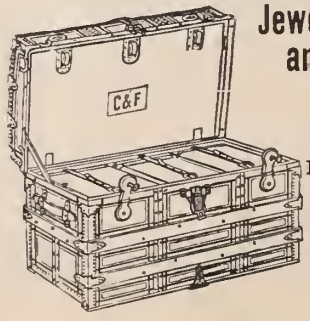
WORLD RENOWNED.

...The... "Best" There Is.

WM. F. NYE,

New Bedford, - Mass.

CROUCH & FITZGERALD,



Jewelry Trunks and Cases,

161 Broadway,
Bet. Cortlandt and Liberty Sts.,

688 B'way,
723 6th Ave.
NEW YORK.

Artistic Etching on Silver.

THE cup to be presented to Lieut.-Commander Richard Wainwright, of the U. S. S. *Gloucester*, has been completed, and is now on exhibition in the City Hall of Gloucester, Mass. It was designed and made by Shreve, Crump & Low Co., Boston, Mass. The cup, which is a handsome and effective piece of the silversmith's handiwork, is intended as an expression of gratitude of the people of Gloucester to the gallant naval officer for the renown to which he led his plucky craft in the engagements in the war with Spain.



SILVER LOVING CUP, COMMEMORATING THE WORK OF THE U. S. S. "GLOUCESTER."

The cup is 14 inches high, made of pure silver, and has three handles. The handles are formed of the heads of American eagles, on the breasts of which are American shields. The broad rim of the cup gives an expression in silver of the ripple effect of waves, and the base represents attributes of the sea. Below the shields the handles merge into the artistic designs of waves, shells and seaweed, which make the cup appear as if it, as Venus, sprung from the waves of the sea. On the outer surface are three illustrations. One represents the torpedo boat engagement of the battle of Santiago. The *Gloucester* appears in the foreground in the encounter with the *Pluton* and *Furor*, which had been pronounced the finest vessels of their class afloat. The moment is that when the *Pluton* makes her final plunge for the bottom, and the *Furor* is crippled by the withering fire of the *Gloucester*. Another relief is a far different scene, depicting the peaceful waters of Gloucester harbor. Gloucester fishing schooners are shown against the background of Ten-Pound Island and Eastern Point. The third is the inscription enclosed in garlands of oak and laurel, and below the seal of the Bureau of Navigation (to which Lieut.-Commander Wainwright was attached before the war) is the following, composed by President Eliot, of Harvard College:

> To
> Lieut.-Commander Richard Wainwright
> The City of Gloucester
> Presents this cup, to commemorate
> his service as commander of the
> United States Ship Gloucester
> during the war with Spain,
> and especially his victory over the
> Pluton and Furor,
> which he destroyed in the
> Naval Battle off Santiago,
> July 3, 1898.

Proceedings of the Jewelers' Security Alliance.

The regular meeting of the executive committee of the Jewelers' Security Alliance was held Jan. 12, the following being present: Vice-president David Untermeyer, treasurer Bernard Karsch, secretary J. H. Noyes, and A. K. Sloan, Henry Abbott and Chas. F. Wood, of the committee. The following jewelers were admitted to membership in the Alliance:

Alston & Raiford, Tuscaloosa, Ala.; The Nevius Co., New York city; Palmer & Peckham, North Attleboro, Mass.; Franz Lorenz, Chicago, Ill.; Thos. A. Ladson, Washington, D. C.; Frank W. Barnes, Whitingville, Mass.; William S. Pitt, Oelwein, Ia.; William L. Russell, Boston, Mass.; W. E. Avery, Columbia, S. C.; H. J. Whitley, Los Angeles, Cal.; Thos. W. Singleton, Rome, N. Y.; Joseph Rickart, Pittsburgh, Pa.; Andrew Aird, Troy, N. Y.; Roy Watch Case Co., Brooklyn, N. Y.; Herbert S. Tanner, Providence, R. I.; Alphonse Weiner, New York city; Teche Novelty & Book Co., Jeanerette, La.; S. I. Rodberg, Baltimore, Md.; Leo. Goldsmith, New York city; William S. Hills, Fillmore, N. Y.; Roy Watch Case Co., New York city; J. W. Howard, Hastings, Neb.; Fred. S. Scales, Winchester, Mass.; Thos. J. Morrow, Holyoke, Mass.

Rumors concerning the sale of the old United States watch factory at Marion, N. J., have been received. It is said the property may be disposed of to a brass manufacturing concern for a consideration exceeding $70,000.

Howard & Sterling & Company, Silversmiths

TRADE MARK

This Trade Mark represents the Very Highest Grade of Sterling Silver and the most artistic designs.

Providence, R. I., U. S. A.

860 Broadway, New York.

THE "ASTORIA"

"1835-R-WALLACE" TRADE MARK.

Our new pattern of Plated Flatware is now ready for delivery

This pattern is made in a complete line of over 60 pieces, including a full line of Hollow-Handle table Cutlery.

SEND FOR OUR NEW CATALOGUE OF PLATED WARE.

R. WALLACE & SONS MFG. CO.
WALLINGFORD, CONN.
226 FIFTH AVE. NEW YORK.
109 WABASH AVE. CHICAGO.
120 SUTTER ST. SAN FRANCISCO.
63 BASHINGHALL ST. LONDON, E.C.



LETTUCE FORK. COFFEE SPOON. TEA SPOON. MEDIUM FORK.

Commissioner-General Ferdinand W. Peck the Guest of the Gorham Mfg. Co.

PROVIDENCE, R. I., Jan. 12.—Ferdinand W. Peck, Commissioner-General for the United States to the Paris Exposition of 1900, yesterday afternoon was jointly the guest of pilot commissioner Frank M. Burrough, a life long friend, and secretary J. F. P. Lawton, of the Gorham Mfg. Co. Commissioner Peck, accompanied by Major Fred. N. Brackett, of New York, secretary and director-in-chief of the exhibit staff; B. D. Woodward, of New York, assistant commissioner-general, and F. E. Skiff, an expert on textiles, arrived in the city on the noon train from Boston.

At 1 o'clock the party lunched at the Providence Athletic Association's club house as the guests of the Gorham Mfg. Co. After luncheon carriages were taken for an inspection by the visitors of the works of the Gorham Mfg. Co., the Nicholson File Co. and the Brown & Sharpe Mfg. Co. in response to invitations from the heads of these concerns. It is understood that the three concerns mentioned are to be among the largest exhibitors in their lines from the United States at the Paris Exposition.

Last evening at 6 o'clock Commissioner Peck and his staff were entertained at a complimentary dinner given at the Narragansett hotel by Governor Dyer. Commissioner Peck made an exceedingly interesting though informal address in which he set forth the advantages which would accrue to manufacturers making exhibits at the Paris Exposition. Among those present at the dinner connected with the jewelry and allied interests were George W. Parks, of Parks Bros. & Rogers, and J. F. P. Lawton, of the Gorham Mfg. Co. Lucien Sharpe, of the Brown & Sharpe Mfg. Co., and Col. S. M. Nicholson, of the Nicholson File Co., received invitations but were unable to attend.

Plaut & Co., of Meriden, Go Into Voluntary Bankruptcy.

MERIDEN, Conn., Jan. 18.—Mrs. Dina Plaut, doing a jewelry and music instrument business under the name of Plaut & Co., 8 E. Main St., through her attorney, W. F. Davis, to-day filed a petition in bankruptcy in the United States District Court in Hartford. This is the first bankruptcy case from Meriden to come before the United States court under the new law.

Attorney Davis said this afternoon that the liabilities would amount to $6,000 and the assets about $2,000. The store has not been closed, but no goods are being sold.

Isaac Plaut, husband of Mrs. Dina Plaut, when seen this afternoon by a reporter, said that the failure was due to poor business and to his health, which has been so poor recently that he was unable to follow the business closely. He has been in business in Meriden for 12 years.

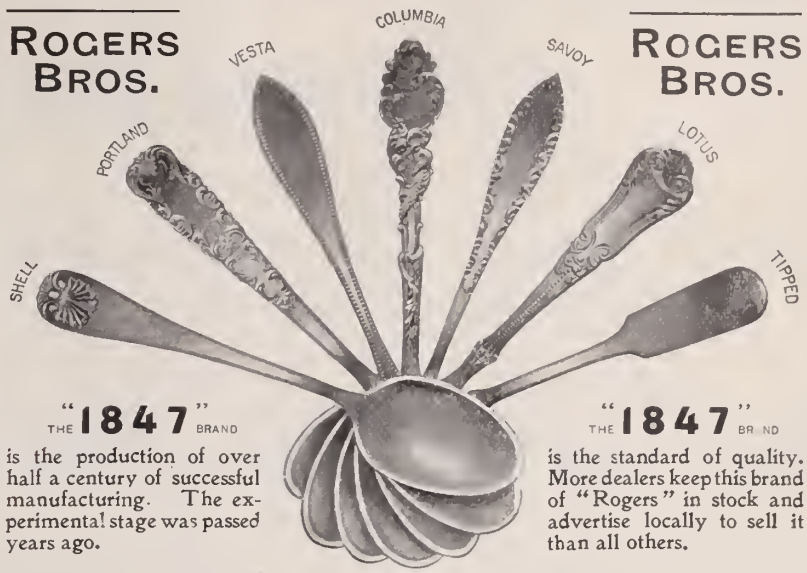
Wallace, Schramm Co., Ogden, Utah, have dissolved, and George V. Schramm will continue the business in the old location.

J. G. Klein, who has been engaged in the jewelry business in Oskaloosa, Kan., has purchased a new stock of goods and will open up a jewelry store in Port Arthur, Tex.

TRADE-MARK
1847
ROGERS BROS.

"Silver Plate that Wears."

TRADE-MARK
1847
ROGERS BROS.



THE "1847" BRAND is the production of over half a century of successful manufacturing. The experimental stage was passed years ago.

THE "1847" BRAND is the standard of quality. More dealers keep this brand of "Rogers" in stock and advertise locally to sell it than all others.



NO. 1730. TUREEN.

MADE AND GUARANTEED BY MERIDEN B. COMPANY

THE HANDSOMEST KNIVES, FORKS AND SPOONS EVER PRODUCED IN SILVER PLATE ARE THE

"Berkshire"

TRADE MARK
1847
ROGERS BROS.



TRADE MARK
1847
ROGERS BROS.

Our Fluted Hollow-ware and Berkshire Flat-ware will be found a very desirable line for the dealer to offer his most critical and discriminating trade. It evokes general admiration wherever shown. Send for illustrations.

MERIDEN BRITANNIA CO., Meriden, Conn.

NEW YORK: 208 FIFTH AVE. CHICAGO: 147 STATE ST. SAN FRANCISCO: 134 SUTTER ST.

Perseverance Rewarded.

The U. S. Government Patent Office Recognizing the Originality in Construction

OF THE

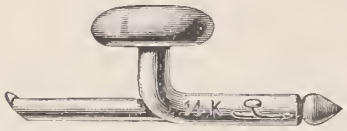
New Larter Shirt Stud,

HAVE GRANTED US

A Patent, Dated Dec. 13th, 1898,

AND OTHER PATENTS ARE PENDING.

ANY INFRINGEMENT UPON OUR PATENT RIGHTS WILL BE THOROUGHLY PROSECUTED.



Patented Dec. 13th, '98. Other Patents pending.

Up-to-Date Jewelers, Attention!

START THIS YEAR RIGHT. Your stocks are now low. Put in a line of the NEW LARTER STUDS. A perfect Shirt Stud, fits any style shirt-button hole, eyelet hole, or a combination of the two, without the annoyance of working out of shirt or fear of loss.

Made in 14k. Gold in one hundred and sixty different patterns and sizes.

If our representatives do not reach you, send for a selection package.

LARTER, ELCOX & CO.,

21-23 Maiden Lane, New York.

We have a very complete Pearl Stud Stock with the New Larter Back, mounted on pegs or in cramp settings, at almost any price. *BEAR US IN MIND.*

Precious Stones: London Market

HATTON GARDEN, London, Eng.,
Jan. 7, 1899.

Business has been resumed after the Christmas holidays with a fair show of briskness, but without any novel features. The mounters are doing well and dealers pure and simple are, of course, busy. The demand for pearls is greater, not only because so many people are wearing them—and at all fashionable affairs their predominence over other colored gems is noticeable—but owing to the increased length of the neck or "muff" chains so generally worn. These are coiled several times round the neck instead of only once or at most twice, as was the custom. A New York buyer told THE CIRCULAR correspondent he accepted part of an order for one chain measuring 15 feet! Owing to the difficulty in obtaining sufficient pearls, the line had to split up amongst several houses. One of the articles stolen from the Duchess of Sutherland was described by a witness as a pearl necklace two or three yards long, and this is no doubt quite within the mark.

The trial of the Sutherland jewelry case was expedited this week by the prisoner pleading guilty. Sentence, which counsel stated might be penal servitude for life, was deferred to give prisoner an opportunity of giving information as to the disposal of the property. Only £800 out of a total value of £25,000 has been recovered. The prosecuting counsel commented severely upon the facility with which the stolen goods were dealt with. He supposed that at the Sunday morning market held in Duke's Place, Houndsditch, London, precious stones were spread out like costers' wares! As a matter of fact it is by no means unusual to see diamonds and other gems examined and sold openly in the cafés or even in the open street at Hatton Garden. Numbers of dealers regularly frequent the pavements and do a considerable business without office accommodation beyond the occasional shelter of a friendly doorway.

Notes from London.

Baron Rothschild, who died recently, was not associated with the Rothschilds, of London, as far as business is concerned. He was, however, the first president of the National Retail Jewelers' Association and took an active part in its operations. Had he lived he intended promoting a bill in Parliament dealing with fraudulent advertisements, a much needed reform. The English Rothschilds, although pre-eminently financiers and bankers, have two extensive refineries—one in the heart of the city has underground vaults or cellarage covering a considerable area, where gold and silver is melted and refined, aggregating to many tons per annum. Its presence is probably unsuspected by nine-tenths of the passers-by. The second refinery is situated near the Royal Mint and also does a considerable business.

R. F.

R. F. Whitman has opened a new stock of jewelry in Hamilton, Mo.

Spier & Forsheim Sustained in their Contention Against Ford & Carpenter.

The action brought by Ford & Carpenter, manufacturing jewelers, against Spier & Forsheim, manufacturers of leather goods, New York, was decided last week by Civil Justice Lynn in favor of the defendants. The action, as already published in THE CIRCULAR, was to recover $281.96, a balance which Ford & Carpenter claimed was due for pocketbook corners sold to the defendants. Spier & Forsheim admitted the account, but set up in defence a breach of warranty, alleging that the pocketbook corners in question were represented to them as being 10 karat solid gold, and that they proved on assay to be but four karat gold, or only gold plated.

Ford & Carpenter claimed that they did not warrant the goods to be 10 karat gold, but to be "solid gold," and to be 10 karat on the front and four karat at the back. Upon assay, the goods proved to be about four karats fine; they were marked "solid gold."

The case was argued in the Municipal Court of the First District Jan. 3, and Judge Lynn, after taking the case under advisement, finally handed down a decision sustaining the contention of Spier & Forsheim. The plaintiffs will appeal.

Look Out for This Clever Jewelry Store Thief.

THE CIRCULAR is in receipt from the Department of Police of Bloomington, Ill., of the following card describing the operations and appearance of a clever jewelry store thief:

DEPARTMENT OF POLICE.

BLOOMINGTON, Ill., Jan. 10, 1899.

Look out for a shrewd visitor to jewelry stores. He has victimized several towns in this State of diamonds and watches; he pretends to reside in your town, watches his opportunity, having had previous interviews with the manager of the jewelry store in regard to goods and prices, will excuse himself to call again. Then when the manager is out will tell the clerk or boy in charge he would like to show the goods to his wife for final selection. Of course he will never be seen again. He has the appearance of a well to do mechanic or railroad man. He has a prepossessing appearance; he knows every jewelry man's politics, and puts on familiar airs. He undoubtedly lives in this section of the State. He gives his name as W. A. Thomas and W. R. Warner. Man about 45 years old, dark complexion, mustache full mixed with some gray hair; he is above medium height and little more than medium weight, neat dresser in dark clothes, dark stiff hat, dark overcoat, had on blue muffler with light or red dots. Kindly entertain this gentleman, and arrest him; we hold State warrant. If apprehended, notify me at once, and I thank you for your good work. Address,

R. W. SCHROEDER,
Chief of Police, Bloomington, Ill.

1899's Officers of the Jewelers' Safety Fund Society.

The directors elected at the annual meeting of the Jewelers' Safety Fund Society which, as exclusively published in THE CIRCULAR last week, was held Jan. 11, have elected the officers of the Society for the ensuing year. The board met Thursday at 170 Broadway and re-elected the former officers. These are:

President, Henry Hayes, of the Brooklyn Watch Case Co.; vice-president, James C. Aikin, of Aikin, Lambert & Co., and secretary and treasurer, Ira Goddard. The executive committee elected are: Henry Randel; Wm. R. Alling, of Alling & Co.; Louis Kahn, of L. & M. Kahn & Co.; C. E. Hastings, of Carter, Hastings & Howe, and F. H. Larter, of Larter, Elcox & Co.

Ruling as to the Baggage of Passengers of Incoming Steamers.

WASHINGTON, D. C., Jan. 16.—The Treasury Department has instructed the Collector of Customs for the Port of New York that for the future whenever passengers on any of the incoming steamers bring baggage, which upon examination is found to contain any articles which have been purchased abroad by the passenger but which have not been declared by them, they shall be described on the back of the baggage declaration by the inspector and submitted to the appraising officers for appraisement; the inspector will be held responsible for any failure to so find and report such articles, entirely regardless of their value. This rule will be strictly enforced by the department.

One of the banes of mercantile life in Michigan is the transient merchant, or fly-by-night dealer. Senator Graham has a bill in preparation which he will shortly introduce and push in the Legislature now in session at Lansing, providing for a liberal assessment on stocks, the assessing and collecting to be done as soon as the stocks are exposed to view. This is by no means a license fee, but the stock will be appraised and regular tax assessments levied.

Importations at the Port of New York.

Weeks Ended Jan. 21, 1898, and Jan. 20, 1899.

	1898.	1899.
China, glass and earthenware:		
China	$45,704	$43,304
Earthenware	14,892	9,864
Glassware	14,293	9,853
Instruments:		
Musical	12,963	10,047
Optical	1,287	3,980
Philosophical	1,173	35
Jewelry, etc.:		
Jewelry	2,222	12,092
Precious stones	116,542	155,977
Watches	6,332	10,215
Metals, etc.:		
Bronzes	1,032	1,533
Cutlery	21,535	29,540
Dutch metal	10	—
Platina	17,222	31,057
Plated ware	300	131
Silver ware	4	32
Miscellaneous:		
Alabaster ornaments	62	595
Amber	—	6,188
Beads	1,190	1,936
Clocks	1,624	2,105
Fans	14,355	14,966
Fancy goods	5,827	4,547
Ivory, manufactures of	88	27
Marble, manufactures of	7,041	12,265
Statuary	10,912	868
Shells, manufactures of	6,464	7,842

Death of James M. Reynolds.

ELMIRA, N. Y., Jan. 20.—James M. Reynolds, a well known jeweler of Arnot, Pa., expired in his store on the afternoon of Jan. 17. The deceased was well known in this city, to which place the remains were brought on their way to Cohocton, N. Y., where the family residc. Mr. Reynolds had been failing during the day, and finally locked the front door of his store and lay down on the cot. It was subsequently suspected that he might need assistance, and several friends entered the store by climbing through the transom when they were horrified to find him dead. He was a victim of heart trouble and had been subject to fainting spells during his life.

The deceased was born in Cohocton, where for years he conducted a jewelry store. About one year ago he started the branch store in Arnot, Pa. He was a prominent Mason and had been a member of the fire department and other organizations. He is survived by his wife and two daughters, Frances and Margaret. The funeral was held at the residence in Cohocton, N. Y., this afternoon at 1 o'clock, and was attended by a number of Elmirans. The Rev. F. S. Swan, of the Presbyterian Church, officiated.

SCIENTIFIC RUBIES | OPALS | OLIVINES

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES

Pearl Collarettes, mounted with Diamond Bars.

The advance in price of diamonds is small compared with rise in cost of **PEARLS** and **EMERALDS.** We have the most complete and varied stock of Diamonds, Pearls and Precious Stones at **OLD PRICES.** We have reduced the price of Scientific Rubies.

JOSEPH FRANKEL'S SONS, Telephone: 3899 CORTLANDT, 68 Nassau Street, NEW YORK.

Our Packages are insured for $10,000 in transit by Express, and we prepay Express Charges.

FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds and Precious Stones.

DIAMOND JEWELRY.

170 Broadway, New York.

26 Holborn Viaduct, London.

Alfred H. Smith & Co.,

IMPORTERS,

DIAMONDS AND PRECIOUS STONES,

182 BROADWAY, Cor. John St., NEW YORK.

Columbus Mem. Bldg., 103 STATE ST., CHICAGO, ILL.

MOUNT & WOODHULL, FORMERLY WITH LATE FIRM OF RANDEL, BAREMORE & BILLINGS,

Importers of DIAMONDS,

OTHER PRECIOUS STONES, PEARLS, ETC., MAKERS OF FINE DIAMOND JEWELRY,

26 MAIDEN LANE, (Southwest Corner Nassau Street,) NEW YORK.

JOHN C. MOUNT, ADDISON W. WOODHULL.

FOX & CO., Lapidaries and Importers of ....Precious Stones.

Now at.....

22 JOHN STREET, NEW YORK.

Cutters of American Gems and Fine Miniature Glasses.

C. G. MALLIET & CO.,

DIAMOND CUTTERS,

14 MAIDEN LANE, - - NEW YORK.

LONDON, 50 Holborn Viaduct. AMSTERDAM, 2 Tulpstraat.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

3 MAIDEN LANE. NEW YORK.

The Incorporation of the Shafer & Douglas Company.

TRENTON, N. J., Jan. 19.—Articles of incorporation were filed to-day in the office of the Secretary of State for the Shafer & Douglas Co., with the principal office at 42 Court St., Newark. The object for which the corporation is formed is to carry on the business of manufacturers and dealers in jewelry. The company are authorized to do business in all States, and especially in the city of New York, State of New York. The total authorized capital stock is $125,000, divided into $100 shares.

The incorporators and their number of shares follow: Joseph H. Shafer, Summit, N. J., 1,210; Herbert C. Barnum, 803 University Place, New York, 10; De Lancey Stone, 251 W. 92d St., New York, 10; Jesse C. Hedenberg, 130 W. 43d St., New York, 10, and Charles L. Graham, 62 Monmouth St., Newark, 10.

Max Blau Said to Have Taken a Chain from a Customer.

NEWARK, N. J., Jan. 19.—Max Blau, jeweler, 205 Springfield Ave., was arraigned before Judge Schalk in the Fourth Precinct Police Court, Tuesday, on a complaint made by Raffael Basile. The accused was charged with larceny. Basile appeared in court last week and said he had purchased a silver watch and a gold chain from Blau on the instalment plan. He said he had paid $5 down and that he was to pay $3 in weekly instalments until the watch was paid for. After he got the watch, he said, he discovered that it was not what it had been represented to be, and he declared that the chain was light in weight and poor in quality. Basile declared that when he went to Blau to talk the matter over, the jeweler took the chain and refused to either return it or the money that had been paid for it on account.

Judge Schalk told Basile that unless Blau fixed the matter up he would order the jeweler's arrest. Monday Basile's attorney notified the Judge that Blau refused to do anything in the matter and that the accused insisted that he did not have the chain. The Court then ordered a warrant issued and Blau was arrested. He was held in $200 bail pending the action of the Grand Jury.

Safe Drilled by Burglars but Not Blown Open.

WESTON, O., Jan. 19.—This village was visited by burglars again last Thursday night, but it is probable that they made a water haul and did not get anything for their trouble. When H. G. Strawser came down to his store next morning he was surprised to find that some time during the night his place of business had been broken into. An entrance was effected at the front door by boring holes and then throwing back the bolt of the lock. The burglars drilled the safe, but the safe was not blown.

Mrs. Thomson, wife of Capt. Orville Thomson, of Greensburg, Ind., is dead at the age of 74 years. She was the mother of Charles Thomson, jeweler, of Cincinnati.

The C. Rogers & Brothers Co. Incorporated for $1,000,000.

TRENTON, N. J., Jan. 20.—There were filed with the Secretary of State to-day articles for the incorporation of the C. Rogers & Brothers Co., Meriden, Conn. The objects are to deal in silver ware, metal ware, glass ware, wood ware, tin ware, pottery ware, and to deal in novelties and specialties of every sort, clocks, watches, lamps, casket hardware, bicycle sundries and celluloid goods. The capital stock is $1,000,000, divided into 10,000 shares of the par value of $100 each. Three thousand of the shares are to be preferred stock, which shall carry a fixed cumulative preferential dividend, running from April 1, 1899, at the rate of, but never exceeding, six per cent. per annum on the par value thereof. Dividends are to be declared semi-annually. The balance of the net profits "may be distributed as dividends among the holders of the general or common stock as and when the board of directors shall in their discretion determine."

The directors shall be divided into two classes; the first class shall be elected exclusively by the holders of the preferred stock and shall always consist of a majority of the board; the second class shall be elected by the holders of the common stock. Business will be commenced with $5,000 capital, the stock being held as follows: Cephas B. Rogers, Meriden, Conn., 25 shares; N. Burton Rogers, Danbury, Conn., 24 shares, and Arthur J. Baldwin, East Orange, N. J., one share.

The corporation is authorized to use and apply its surplus earnings, or accumulated profits to be reserved, to the purchase of property and to the purchase of its own capital stock. The property so acquired shall not be regarded as profits for the purpose of payment of dividends, unless otherwise determined by the board of directors or a majority of the stockholders. No stockholder shall have any right to inspect any account or book or document of the corporation except as conferred by the laws of New Jersey or authorized by the directors.

INTERVIEW WITH CEPHAS B. ROGERS.

MERIDEN, Conn., Jan. 21.—In the formation of a joint stock company under the laws of New Jersey, consisting of C. Rogers & Bros., Meriden, and the Rogers Silver Plate Co., it is thought fully 200 new men will find employment during the year.

C. B. Rogers spoke to-day as follows: "This consolidation is more of a family affair than anything else. We have been running here in Meriden as a partnership for the past 33 years and have been interested in the Danbury company, in which my brother, N. B. Rogers, is interested also. We concluded that it would be a desirable thing to form a joint stock company after considering the matter for some time. We propose to begin as soon as possible the manufacture of solid silver ware, both flat and hollow, and we shall continue the manufacture of plated ware and add to that the manufacture of plated hollow ware. That, you see, will mean a decided increase in our business. We will consequently need more room and more men, but I am, of course, unable to state when."

ESTABLISHED 1840.

Chester Billings & Son,

Successors to **RANDEL, BAREMORE & BILLINGS,**

1840 RANDEL & BAREMORE.
1866 RANDEL, BAREMORE & CO.
1880 RANDEL, BAREMORE & BILLINGS.

IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS.

58 Nassau Street, NEW YORK.
29 Maiden Lane, NEW YORK.
22 Holborn Viaduct, LONDON, E. C.

DIAMOND JEWELRY.

Oppenheimer Bros & Veith,
Importers & Cutters of Diamonds and Dealers in Watches.
Cor. Nassau & John Sts.
(PRESCOTT BUILDING)
New York.

Amsterdam,
2 Tulp Straat.
London,
10 Hatton Garden.

John F. Saunders, Cutter and Importer of
DIAMONDS AND OTHER PRECIOUS STONES.
FINE PEARLS A SPECIALTY.
68 Nassau St., cor. John St., Sheldon Building, Room 16. NEW YORK.

Stern Bros. & Co.
Cutters of . . .
DIAMONDS,
MANUFACTURERS OF
Gold Rings and Thimbles,
68 NASSAU STREET, NEW YORK.

RING FACTORY, 33-43 GOLD STREET, NEW YORK.
DIAMOND CUTTING WORKS, 142-146 W. 14TH ST., NEW YORK.
LONDON OFFICE, 29 ELY PLACE.
CHICAGO OFFICE, 149 STATE ST.

L. TANNENBAUM & CO.,
Importers and Cutters of
Diamonds and Precious Stones,
Cor. Maiden Lane and Nassau Street,
25 Hatton Garden, LONDON. NEW YORK.

E. A. Lehmann & Co., 20 Maiden Lane New York.
MANUFACTURERS OF
FINE DIAMOND JEWELRY AND DIAMOND MOUNTINGS.
SEND FOR CATALOGUE.

A Franco-Belgian Syndicate Formed to Control the Platinum Output.

In view of the fact that 90 per cent. of the world's production of platinum is produced in Russia, the formation of a Franco-Belgian company, with a capital of 50,000,000 francs, for the purpose of purchasing the platinum mines of Russia, as announced in the New York *Commercial* last week, is important. The United States is one of the largest, if not the largest consumer of platinum, and in the various uses to which the metal is put, consumes upward of 2,000 ounces annually, of which amount at least 1,400 ounces are imported from Russia.

The wealthy syndicate, headed by Baron Oppenheim, of the well known Paris banking firm, and a number of prominent Russian, Belgian and French capitalists, including the Viscount Viera, of Portugal; L. Marie, the Belgian banker, and Y. Bourdakoff, former owner of several of the Ural mines, secured contracts for the sale of nearly all the Ural mines, the purchase price of which amounted to nearly 10 per cent. of the paid in capital. In the hands of the syndicate, it is said, the total annual output of the mines will be limited to 300 puds, a pud being equal to 16 1-3 kilos, or about 80 per cent. of the total production of Russia.

The American production of platinum is about 600 ounces annually, which is a very small percentage of the amount consumed here. T. Baker, of Baker & Co., among the largest refiners of platinum in this country, said last week, in speaking of the situation and possible disadvantages to the trade resulting from the Franco-Belgian combination:

"The consumption of platinum has not increased materially within the last year, but the fact that no other metal can be substituted for it creates a steady demand for a certain amount. If the output exceeds this largely, or if platinum can be obtained in larger quantities from other countries, the new syndicate spoken of will have a great difficulty in advancing prices. Platinum is worth now about $14 per ounce. Some years ago it could be bought for about $6, but that was before the recent great development in electricity. We are getting platinum in small quantities from South America, and the yield of our own mines has not decreased much. Some platinum is found also in New South Wales, but for the bulk of our supply we depend upon Russia. These Russian mines are located almost wholly in the Ural district, and, as we understand the matter, the syndicate has not secured control of all of them. This, in my opinion, makes a bad outlook for the syndicate, since the consumption, being small, the concern will not be able to keep the output sufficiently low to enable it to advance prices. It is, in my opinion, a losing proposition for the capitalists who are behind the syndicate, and eventually the Russian will be the gainer."

Three Jewelry Store Burglars Arrested in Haverhill, Mass.

AMESBURY, Mass., Jan. 18.—John F. Hamel, of Haverhill, and John Murphy and John Burke, of Amesbury, were before the Second District Court here yesterday charged with robbing the jewelry store of H. B. Locke Monday night. Their cases were continued until Saturday, and in default of $700 bonds each they were taken to Newburyport jail.

About 11 o'clock Monday night a passer-by saw a burglar in Mr. Locke's jewelry store. The burglar, finding himself detected, made his escape through a back window. The officers were notified, and found the man in an outhouse. He had a quantity of jewelry in his possession, including watches and rings. He told the officers that he had two accomplices in Boston who were to sell all the plunder he could get.

Low Price of Cotton and Bad Collections Cause H. M. Maier's Failure.

ABERDEEN, Miss., Jan. 16.—The petition of H. M. Maier, jeweler, was filed this afternoon in the office of S. T. Sykes, deputy clerk of the United States District Court for the northern district of Mississippi, for voluntary bankruptcy, under the act of Congress of July 1, 1898. The nominal assets are stated at about $7,000 and liabilities at about $11,000. A meeting of creditors is called for at Aberdeen on Feb. 13 next. The low price of cotton and bad collections are assigned for this proceeding.

Aaron Myers Again a Subject for Newspaper Consideration.

BUFFALO, N. Y., Jan. 20.—Deputy Sheriff Trost Wednesday seized the stock of Aaron Myers, 177 Main St., to satisfy an execution of $3,591.95 filed against him by Levi Rubenstein, of New York. Sheriff Kilgallon stated that the execution was obtained in a suit to recover for goods sold.

TO SECURE A

Contented Customer

Sell him a Krementz One-Piece Collar Button, for dress shirts, as represented by cut.

Krementz Dress Shirt Collar Button.



Guarantee.

If from **ANY CAUSE** one should get damaged, either in the hands of the *dealer* or *wearer*, a new button will be *given in exchange.*

PATENTED.

PATENT SUSTAINED BY U. S. SUPREME COURT.

Made in three sizes known as

7L, 8L AND 9L

The Standard American Collar Button.

Extra Long Post. **Extra Width of Back.**

Solves All Collar Button Problems.

1, One Piece; 2, Never Break; 3, Head Right Shape;
4, Post Right Length; 5, Easiest to Button; 6, Stays Buttoned;
7, Easiest to Unbutton;

8, No Lever or Twist to Bother;

9, No Repairs—Customer gets new for old one without charge in case of accident of any kind.

18K., 14K., 10K. Gold, Sterling Silver and Own Make 14K. Rolled Plate.

Krementz & Co., 49 Chestnut St., Newark, N. J.

Parks Bros. & Rogers, 20 Maiden Lane, N. Y., Selling Agents for the Jobbing Trade.

Jewelers Should be on Their Guard for This Clever Thief.

PADUCAH, Ky., Jan. 20.—The jewelry merchants of the city have been notified by the police to keep a lookout for a swindler coming this way. This man is said to be an expert at his business. At times, it is said, he appears handsomely dressed, wearing diamonds and exhibiting every evidence of being a prosperous man. Again he appears fairly well dressed and looks like a well-to-do young farmer with more money than jewelry. In all walks of life he is able to defy imitation and his deceiving qualities are never known until he secures a victim and is gone.

His operations recently have been remarkable and the best detectives in the larger surrounding cities have been unable to capture him. One feature about the shark is that he never appears in the same rôle twice, and thereby avoids detection. He is alleged to have fleeced jewelers in the surrounding cities.

Death of a One-Time Newark Jewelry Manufacturer.

NEWARK, N. J., Jan. 19.—Edward A. Crane, one of the oldest residents of this city, is dead. His death occurred at Hempstead, L. I., where he had been visiting friends. He was 83 years old. He was in good health when he went away, but an apparently slight cold, contracted several days ago, preceded a general breakdown.

Mr. Crane was a descendant of Jasper Crane, one of the original settlers of Newark. He was born in Montclair. He came to this city when young, and, with the exception of a few years on the Pacific coast, spent his life here. At one time he was engaged in the manufacture of jewelry, and for several years he represented the Ninth Ward in the Common Council.

Tried to Kill Each Other, Then Made Friends.

BESSEMER, Ala., Jan. 20.—Jeff Clay and jeweler Cumber had a personal difficulty in Hurd's drug store about noon Jan. 13. They fell out over a personal matter and both men are said to have drawn pistols and fired several times. About five shots were fired altogether. They went through the show window. Clay was grazed on the forehead, the wound being very slight. No other injuries resulted. The men made up shortly after the shooting affair and the matter blew over with pleasant feeling all around.

Death of Otis Childs, One-Time Jeweler

SPRINGFIELD, Mass., Jan. 18.—Otis Childs, 87 years of age, died yesterday at his home in Newton. Mr. Childs was for some time city marshal, and was also during the war United States marshal, a very important office at that time. He was born in Wilbraham and for a number of years in early life was engaged in the jewelry business in this city. Leaving this city, Mr. Childs engaged in business in Utica, N. Y., and in Georgia. In the latter place he had considerable mining interests. He returned to this city about the time of the opening of the Civil War and stayed about 10 years. For the past 28 years he had lived in Newton, and had not been actively engaged in business.

Some Pearl Information.

The present condition of the Pearl Market having been completely provided for by us, we are in a position to offer unequalled advantages to the trade.

All buyers of Pearls and Precious Stones are invited to inspect our assortments.

Eisenmann Bros.,

Importers of...
Pearls and Precious Stones,

21 and 23 Maiden Lane, - NEW YORK.

Paris: 3 Rue Saint Georges.

THE NEW YORK JEWELER
Annual Catalogue
(Almost 1,000 pages),
Everything Pertaining to the Trade,
published by
S. F. MYERS CO.,
Manufacturers and Wholesale Jewelers,
Myers Building,
48-50 Maiden Lane, New York City.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

W. C. A. WESTPHAL,
WATCHMAKER,
41 Maiden Lane, NEW YORK.
Established 1892. Telephone, 3684 Cortlandt.
Estimates, Repairing, Adjusting of Chronometers, all Complicated Watches and Fine Time Pieces.
DEMAGNETIZING.
Watches made Non-Magnetic.
Fine Wheel and Pinion Cutting.

CHAS. ROSE



PERMANENT PHOTOGRAPHS ON WATCHES $1.00
Office and Studio,
108 FULTON ST., N. Y.



John W. Sherwood & Co.
Watches. Chains. Diamonds. Jewelry.
OUR SPECIALTIES ARE
FINE GOLD CASES AND HIGH GRADE JEWELRY.
ALSO HEADQUARTERS FOR
DUEBER-HAMPDEN WATCHES,
NO. 3 MAIDEN LANE, NEW YORK.
ALWAYS SEND TO US FOR LATEST PRICE LISTS. CORRESPONDENCE SOLICITED.

IMPORTERS OF.
DIAMONDS. PEARLS AND PRECIOUS STONES.
& ECT.



DIAMONDS



JUERGENS & ANDERSEN. CO.
92. TO 98. STATE. ST.
STEWART BUILDING. CHICAGO.
3RD. FLOOR.

Chicago Jewelers and their Guests Feast on Rich Viands and on Wisdom.

Annual Banquet of the Chicago Jewelers' Association, at the Grand Pacific.

January 19, 1899.



THE annual banquet of the Chicago Jewelers' Association at the Grand Pacific Thursday night was an event that will not soon fade from the memory of the 176 members and guests who attended. To some it was their first banquet with the jewelers; others there were whose minds went back to the banquet of '76, with its small gathering. To these latter the contrast of '76 and '99 was an impressive one; to those who had attended only the banquet of a year ago, the change was marked. There was great good feeling everywhere. The season just ended had closed with a rush unprecedented in the Chicago trade; business since the holidays had been brisk, and the outlook for the coming year was particularly bright. The banqueter consequently was in a state of contentment; was at peace with himself and all the world. He had earned his time for relaxation from business cares and was here, surrounded by congenial friends, to make the most of the occasion. And make the most of it he did.

One and all had enjoyment to their fill, from the man who thinks nothing of selling diamonds the size of doorknobs, and who handles small stuff in scoop shovels, to the man who is glad to receive an order for 1-12th dozen beauty pins. It was a sort of recreation that removes cobwebs from the brain and lets in the light of a broadening humanity.

From the time of the formal introductions in the hotel parlors to the informal leave-takings, both members and quests had a merry time. Host Glennie took excellent care of the physical needs and the speakers supplied the best of mind food. With a full body and full mind the banqueter homeward wended his way, regretting only that it would be a full year before he would meet these friends again.

Someone was responsible for giving all this pleasure, and in this case it was Messrs. Midlen, W. F. Juergens, Flershem, H. F. Hahn, Hardy and Dodgshun. Each contributed time and labor to make the affair a success, and individually and collectively they did well.

By 7.30 o'clock all the guests had assembled in the large reception rooms adjoining the main banqueting hall on the second floor of the Grand Pacific. As each arrived he was greeted by the reception committee, consisting of A. L. Sercomb, Meriden Britannia Co.; M. A. Mead; H. M. Carle, Keystone Watch Case Co.; F. G. Thearle, Jr., C. H. Knights & Co.; A. C. Becken; J. F. Talbot, Dennison Mfg. Co.; Benj. Allen; W. J. Miller, Seth Thomas Clock Co.; Wm. M. Alister; Chas. T. Wittstein, Theo. Schrader & Co. A half hour was spent in friendly greetings, and the march to the banquet hall was taken up, the column headed by the officers of the association and the "association" guests.

It is difficult to conceive of a more beautiful room than that into which the jewelers were ushered, or one more suitable to such an occasion. There were no pillars to obstruct a free view of the entire room. The tables ran at right angles with the speakers' table, with plenty of room between the long lines and no crowding anywhere. Palms and roses were the decorations used.

A few words of welcome were spoken by President Dodgshun and the banqueters seated themselves to enjoy the rich ménu.

At the speakers' table were President Dodgshun and Toastmaster Scott. On their right, in order, were: James H. Eckels, H. F. Hahn, Professor Hirsch, M. N. Burchard, Colonel Turner, Benj. Allen, Charles H. Hulburd, John M. Cutter, Joseph M. Patton, Grove Sackett. At their left were: Otto Young, Frederick R. Babcock, A. L. Sercomb, Rev. Mr. Edsall, F. A. Hardy, James B. Forgan, Abraham Hart, Paul Juergens, Ferd. Schapper. The presiding officers at the four other tables were: W. F. Juergens,, T. Y. Midlen, Lem. W. Flershem and James A. Todd.

Without a question the banquet was the finest in every detail of any given by the association. The room and its appointments were perfect; the service most excellent, and the speeches of the highest standard, and listened to with unusually close attention.

The after dinner programme was as follows:

After Dinner Programme.

TOAST MASTER.

MR. FRANK HAMLIN SCOTT.

Democracy.

PROF. EMIL GUSTAV HIRSCH.

A Business Man—His Duties and Responsibilities.

MR. FREDERICK REYNOLDS BABCOCK.

Our Country.

HON. JAMES HERMON ECKELS.

Reminiscences of the War with Spain.

COL. HENRY LATHROP TURNER.

Our Sons and Daughters.

REV. SAMUEL COOK EDSALL, D. D.

At the conclusion of the dinner the president briefly referred to the business situation and introduced the toastmaster of the evening. President Dodgshun said:

THE PRESIDENT'S WELCOMING ADDRESS.

Gentlemen: If my memory serves me correctly, the presiding officer of the last banquet alluded to the fact that the association on that occasion had attained its majority. The promise then made of complete manhood, I am happy to say, has been fully redeemed during the past year. Expansion has been in the air, and we have not failed to pay the debt in this particular. The reports made by the members during the Fall indicate that business from the Chicago center is being pushed rapidly in new and heretofore unoccupied territory. No pent-up Utica any longer contracts our powers. The whole tendency in the volume of the business transacted during 1898 shows it to be larger than in any one year in the past, not even excepting the fiscal year of 1892. On the other hand, there is a minimum of loss by bad debts, which makes a retrospect exceedingly pleasing and satisfactory. It has been said that the only trouble about a good record is the difficulty of keeping it up. We, however, go forward, untramelled by any such foreboding, and confidently expect that 1899 will far surpass 1898. The conditions are all favorable to this end. The financial condition of the association is happily better than for several years, and there is every warrant for expecting still further progress in the same direction in the near future.

I will, without delay, place the ceremonies of the evening in the hands of the distinguished toastmaster, whom I need not introduce to you: Mr. Frank Hamlin Scott.

Frank Hamlin Scott, as toastmaster, addressed the association as follows:

Gentlemen: Two years ago to-night I had the honor of delivering a very eloquent address before this body. I mention the eloquent features of it for fear some of you may have forgotten that part. After the event of the evening the chairman of your then Committee of Arrangements said to me: "Scott, I am much obliged to you. The next time you come to the dinner of the Jewelers' Association we will give you a nice place, where you have nothing to do but enjoy yourself." (Laughter.) This is the place which he gave me. The idiosyncrasies of human nature pass all comprehension, and I am reminded of the Irishman, who, when young, came to this country and wrote home to his relatives to the effect that America was the place for the poor man. He said he had nothing to do but to carry a little bit of mortar in a box up a ladder to the top of the building, and the men there did all the work. I think the toastmaster carries the mortar, and the rest of these gentlemen do the work, because, as you know, the speaker, when he gets through with his speech, and all that is over, all he has to do is to enjoy the rest. Sometimes I think that the relation of the toastmaster to the speaker, without offense to you gentlemen, is that of the Dutchman and the dog. The Dutchman was sitting on his bench cobbling, and the dog was lying by the fireside. The small boy was sitting in a corner, and he said something about the poor dog. The Dutchman told him to save his pity, for, said he, "That dog's life is a picnic. He gets up in the morning and has nothing to do but wag his tail, and go outside and hunt his breakfast. When I get up I have to put on my clothes, wash my face and get my own breakfast, and sit down on this bench and cobble shoes all day. It is nothing but work for the Dutchman and nothing but play for the dog. So it is from day to day and year to year, until death calls the dog, and the dog does not know anything that is going to happen; he lies down and dies, and that is the end of it. But," says the Dutchman, "when I die, I have got to go to hell yet." (Applause.)

I am reminded of a church gathering in the south where they had present some distinguished gentleman who presided at the meeting, and one of them introduced the speaker by saying: "Brothers, sisters and citizens of this great commonwealth: It is a great pleasure to be here to-night to attend these services. We have all been greatly interested in the mighty work done here in our midst, and they have brought to us, in order to carry on this great work, a man whose name is known through this entire territory. It is a great pleasure to help him in his work of bringing salvation to the benighted. I take great pleasure in introducing to you the Reverend Mr. ———." Says one in the audience: "Judge, what is that damned nigger's name?"

A toastmaster never knows what to expect, and though he prepares his remarks upon a certain line, no man can tell what is to happen in these matters. There is another negro who preached an evangelist sermon upon the Holy Ghost, and there appeared from the ceiling a dove fluttering down, which created a great sensation, about which

LAPP & FLERSHEM

WHOLESALERS OF

Everything Needed by Jewelers.

DIAMONDS, WATCHES, JEWELRY,

STERLING SILVER TABLE WARE and NOVELTIES,

SILVER-PLATED HOLLOW-WARE, FLAT-WARE and KNIVES,

Cut Glass, Leather Purses,
Clocks, Cameras,
Canes, Umbrellas,
Gold Pens,
Optical Goods, all kinds.

WATCHMAKERS', ENGRAVERS' and JEWELERS'
Tools, Materials and Supplies.

Largest Store, Largest Stock,
Lowest Prices.

Complete Illustrated Catalogues sent to Legitimate Dealers on application with business card.

New Goods are being received for the Spring Trade.

YOUR TRADE SOLICITED.

ADDRESS

LAPP & FLERSHEM,

195. 197, 199 State Street,

Chicago, Ill.

the whole country was excited. A great crowd had assembled, and just as he had come to where the dove was to come down from above, there was a pause. Said a negro who was present: "Tomcat has gone and eat up the Holy Ghost." (Laughter.)

I am impressed to-night, looking over this programme, with the fact that has often been alluded to, that Americans take their pleasures seriously. We drink and are merry, and then sit down and discuss very seriously and solemnly a question that is before us. It has been a matter of criticism, but it seems to me that it is a matter of congratulation. It has been said many times in the newspapers that reforms are not brought about by the passage of after-dinner resolutions, but reforms are inaugurated around tables such as this, which has been demonstrated to be a fact in this country for the past two years.

The first toast to-night is "Democracy," possibly the greatest subject of any in this age. The speaker selected to speak upon this subject to-night I need not introduce to you. It was Coleridge who said to Lamb: "Did you ever hear me preach?" Charles Lamb replied: "I never heard you do anything but preach." I do not mean to imply that to Dr. Hirsch, but before the public at least he has never been heard to do anything but preach; this is to say, we never heard him do anything but tell the plain truth and inculcate principles of morality. Dr. Hirsch will speak to you, friends:



T. V. MIDLEN, CHAIRMAN.



LEM W. FLERSHEM.

MEMBERS OF THE

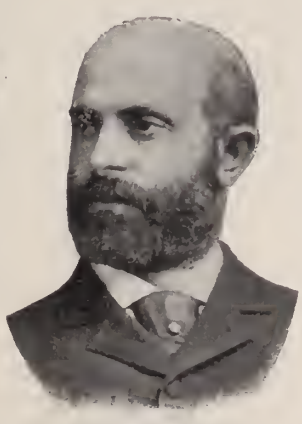
Banquet Committee,

ANNUAL BANQUET,

Chicago Jewelers' Association.



W. F. JUERGENS.



H. F. HAHN.



F. A. HARDY.

ADDRESS BY DR. EMIL G. HIRSCH.

"*emo racy.*"

Gentlemen:—I really am surprised that after hearing me talk thirteen or fourteen times you have not had enough of me yet. That shows that you are better than the average church-goer. (Applause.) Or perhaps you feel like the mother with the child who was waiting in the railroad station for the train to start which was to take her and the child to her home. She went to the stationmaster and asked him: "What times does the train for the station go?" He told her, "M-m-madam, the train will be here in an hour and a half." Two minutes later the same woman approached the same stationmaster and propounded the same question, and asked him, "What time does the train for the station go?" He told her, "M-m-madam, the t-train will be here in about an hour and t-twenty m-minutes." She came about every second or third minute and propounded the same question. Finally he said: "M-m-madam, I have been t-telling you all along that the t-train would be here in ab-bout an hour." "I know," said the lady, "when the train comes, but my child likes to see you work your mouth." (Applause.)

I suppose you know what I am going to tell you, but you like to see me work my mouth. Familiarity breeds contempt, and I am afraid that we who live under a democratic form of government have of late done much to illustrate that even in the domain of politics familiarity has the tendency to loosen our attachment, or perhaps depress our reverence. One who sees the sun rise every morning over the hilltops becomes in the course of years blind to the beauties of the sight. So it is with the people that have the rare fortune of governing themselves. They forget the high privilege that is theirs and become gradually blinded to the duties that have come to them from their exceptional position. Never before in the history of the world were the opportunities for a great and true democracy as vital to humanity as they are just now. The nineteenth century which is going to its grave will be designated in after years as that century during the course of which the peoples of the earth were gradually moulded into democracy. Take, for instance, only the history of England during the last one hundred years, and you will see what mighty strides the democratic principle has made during the revolution of this century. Nowhere is democracy as solidly founded as in America. But, notwithstanding this fact, we forget that names do not always stand for realities. We used to have in Philadelphia, when I was a boy, a firm that chronically failed. They had a movable sign made for all emergencies, but no matter what sign appeared over the door, it was the same old firm. Now, changing the name of a monarchy to that of a republic does not imply a change of anti-democratic principles to democratic maxims. For instance, we hold that France is our sister republic. In name France is a republic; in reality she is not. France is to-day, as ever she was, under the spell of monarchial principles. They lack the monarchy, but the governmental machinery is thoroughly monarchial, and a country that denies justice to one though suspected of a grave crime, that will not protect the courts against the interference by military conspirators or mad mobs on the streets, has still to learn the alphabet of true democratic principles. (Great applause.)

On the other hand, England, we learn from the books, is a monarchial country, but England is perhaps nearer to a true democracy than even we are. The people govern England; the queen reigns, but does not govern. She in certain directions has fewer privileges and prerogatives than has our President. England is gradually becoming democratic, notwithstanding the name of the firm over the door. We are a democracy by tradition, by official designation, but a democracy cannot endure without democratic citizens, and a democratic citizen is one who knows that he is a part of the government; that no one can do for him what he must do himself; that he cannot shirk any responsibility; that the governors whom he selects can never be better than he himself is, and if those in high position are untrue to their trust, the blame is not so much the officers' as it is his own. (Applause.) This we must remember and perhaps repeat to ourselves daily.

It has been said that a democracy cannot endure without an educated people. Certainly education is essential. Where each man by right of his humanity is entitled to help shape the destiny of his country, each man should be highly intelligent. While the Eighteenth Century always relied upon the intelligence, the Nineteenth Century has taught us that to intelligence and information another element must be added—the sense and consciousness of responsibility. (Applause.) Education alone cannot save the State, if not behind education stands, like a solid wall against the rising sea, a deep and ever-deepening consciousness of individual and natural responsibility. And here I am afraid is the weakest point in our public morality. Individually considered, we Americans are the peers—no, the superiors, probably—of the sons of all other lands, but we have come of late to regard politics as dirty business. We have forgotten that in a republic no name shall carry higher honors that the name of politician, for no one can be a true citizen of a democracy unless he be a politician. Where the politician is there certain citizens will become politicians; where private business takes precedence over public duty there will arise certain private individuals who make public duty their private business. That is the grave crisis which is now upon our country. It is at the root of the one failure chronic in the annal of time against our democracy—the failure to establish proper municipal government, that the citizens of Chicago are responsible for the misgovernment of Chicago, if she be misgoverned. If we have in our council chambers such men as

provide bath houses for the cleansing of the body while the streets are utterly neglected, it is not the fault of the men who take the seats in our aldermanic chamber, but the fault is ours and ours alone.

The ancient republics had always a class of men that enjoyed leisure. In Greece it was easy to be a republic, for while the republican gossiped in the public square and went about consulting his neighbor's opinions, his wife, child or even slaves at home solved for him the economic problems. And so it was in Rome; in America we are all workingmen. We have not as yet that leisure class of men who can devote themselves to public concerns and public affairs. This is one of the problems that confronts us; how to harmonize the responsibilities of our private life with the obligations of our public responsibility; how we can attend to our private



F. H. SCOTT TOASTMASTER.

affairs and still have time enough to give to public affairs is a question that must be and will be solved, for, as I look abroad in our country, I see a deep awakening of public consciousness and spirit. I am not a pessimist; of late voices have been heard throughout the land that foretell the doom of our system of government. They point to our municipalities, which certainly are a stench in the nostrils of all those that know what cleanliness in public life implies. The case is not desperate. Let us be up and doing with the same spirit that actuated our soldiers and sailors in the late war; let us go to war and display civic valor and the spirit of self-sacrifice, at home, in the battle of the demons that threaten to undermine our system of government, and the victory will be ours, as glorious a victory as was gained by the rough riders, the regulars and the volunteers at San Juan or in the bay of Manila. Democracies are exposed to certain peculiar diseases which do not befall the peoples under a monarchial government. National hysteria is one of the distempers that visit democratic nations. For instance, France to-day is in the grasp of national hysteria. Every Frenchman suspects every other Frenchman; he sees treason lurking everywhere and he becomes exceedingly excited.

In 1896 you business men passed through a stage of national hysteria and the danger was great. We must guard against the repetition; and the consciousness of public responsibility and the sense of public obligation inculcated into every voter will be the antitoxin against these peculiar afflictions that visit from time to time democratic governments and peoples under democratic forms of government. The late war, for instance, offered a grand opportunity for America. We rejoiced in its results, but shortly after the victory was assured, according to my diagnosis, we were attacked with a kind of national measles, and we developed an enormous appetite that became very voracious. We saw the earth at our feet, and we were going about like a little boy with a chip on the shoulder, daring all the world to come and knock it off. In the newspapers we were told that the German government was constantly itching for a fight with us. All these things we believed, and our national temper verged closely on the border line of national hysterical prostration. The second sober thought always comes to the Anglo-Saxon people, and it has fortunately come to us as well. The war has placed national responsibilities upon us. While discharging our duty, let us beware against our own fundamental principle, that no government can stand unless it be by the consent of the governed. You can buy land, but you cannot buy people. We must not forget that other nations have the same right that we have. For this reason some Americans have begun to become thoughtful; they see the responsibility; they see the dangers, and they would have the American people think and think again before making the first step on the inclined plane, where perhaps in the end our fundamental principle of government might be in danger. America has to do the duty of the pedagogue. To use St. Paul's phrase, "we have to be leaders under liberty" to Cuba, to Porto Rico and also to the Filipinos, but I believe if we act this part, without endangering our fundamental principles of government, we will place these dependencies upon their own feet and then extend the hand of friendly relationship to them, without in the least endangering our own fundamental principles. That is the duty of the American people in this hour of grave danger. Europe is standing on tiptoe. They are expecting us to burst forth in militarism; they are preparing for the contest that they see in the near future will break out, and they think that America will play a considerable part in the decision waiting upon the arbitrament of war. America must not degenerate into a military nation. America needs no large army, because every American in danger goes to the beloved flag, and he will shoulder his gun, and he will know how to shoot and how to defend that glorious banner. (Applause.) What America in this crisis needs is a strongly developed navy that will carry the flag and make all nations feel that in this new giant of the West, in this land of the free and home of the brave, is stored a reserve power of moral energy to be applied to the liberation of the world, to the defense of right and of justice, that even the strongest power of the world cannot afford to stand up against. Not the ships, but the men that man the ships, come from America, the land of liberty. (Applause.)

That is what I would say of the present conditions of our democracy, as I speculate on what the unborn century will bring forth. I see the vision of America being the leader in matters of peace by international arbitration in the councils of the nations. I see at home the old tradition, newly cherished; I see public virtue and civic pride flourish, and I see patriotism, not merely an intermittent fever, but a steady energy; I see America extending a hand to all the nations of the earth; America the owner of the flag whose stars were borrowed of God—the sky a cushion whereon to pin these jewels—the white emblem of spirit conquering the world by its own power and holding in awe the weak of the earth. Float, thou grand and glorious flag, over a freed people, in which each one knows that he is a monarch and all know that their government is by them and of them. If this spirit prevails, then our government will not only endure, but it will be adopted by the nations of the earth, and even in the kingdom come its constitution will be consulted, whereby to pattern the last government of men on earth, the government by the power of might under light divine, a government by the people, of the people and for the people, world all over, world without end, Amen. (Great applause.)

THE TOASTMASTER:—Last Sunday I was walking upon one of our broad boulevards, meditating upon the programme of to-night, and I was reflecting upon this particular toast, "A Business Man, His Duties and Responsibilities," and I was reminded of an unknown man coming to me, honest-hearted but empty-handed—not altogether empty-handed, for he had a box of candy to convey some of it to his mouth—he had the liberality to hand some of it to me—I admit it was a small fee, but it was all he had, and to-night I recognize him as the next speaker—one of the prominent lawyers of this city, who is now to tell you about the duties and responsibilities of the business man. He then asked me for advice, and I gave him my advice and encouragement, and I almost marvel at the result, and when I look at the young man who came to me and see the result, I almost wish that I had gone to myself for advice. It now becomes my pleasant duty to call upon Mr. Frederick Reynolds Babcock to speak to you.

ADDRESS OF FREDERICK REYNOLDS BABCOCK.

"A Business Man—His Duties and Responsibilities."

Gentlemen:—After this most flattering introduction from our accomplished toastmaster, I think it is unnecessary for me to say that he acted wisely when I approached him on that afternoon with the box of candy.

It seems to me as I look around this evening that the jeweler is divided into three parts: he consists of a jeweler, then a banker, and then a capitalist, and I do not know if I had the making of myself over again, but I would like to be one of these progressive jewelers. It seems to me that this is the one association I know of where the advocates of the silver and the gold question dwell together in fraternal harmony. It represents the incarnation of the beautiful. That is their cornerstone; the nearer they approach the artistic, the greater is their success. Their wares beautify all the important ceremonies of life. The christening cup, the betrothal ring and the golden wedding gifts all bear testimony to the high order of the jeweler's ideas. There is even more than that in this association of yours. You, as jewelers, like all other business men in this country, have, by reason of the great progress in this country, brought about thorough inventions, opened up a field for business which has increased with every year. Like all other lines of business, there are to be found men who have pursued different avocations; they are to be found in literature, and in politics—men like the historian Grote, politicians like Chauncey M. Depew, and statesmen like Joseph Chamberlain. The ideal business man is a man interested in politics and philanthropy—a man broad and progressive, and therefore successful; I thank you, gentlemen.

THE TOASTMASTER:—I am going to tell you a story about an old friend of mine verging on 80 years, who said to me: "Scott, you ought to have known me when I was young. I was a genius then, but I have gone to seed somewhat. You ought to have heard me speak in those days; I used to begin this way: 'Fellow citizens, this is a great and glorious country; it is as grand as it is great. Democracy has made it what it is. From the rockbound shores of Maine and the waves of the wild Atlantic to the golden sands of California, washed by the placid waters of the Pacific; from the ice-sheathed mountains of the North to the sunny savannas of the South, washed by the phosphorescent waters of the Gulf'—and so I went on with one sentence following another, each more eloquent than the last, and not a word of truth in the whole thing, but eloquent." (Applause.)

I am going to tell you another story which is partly applicable. There was an Irishwoman who was decorating her little cottage with flowers, everything presenting a tasteful appearance. A neighbor of hers came in, and asked her what all this decorating and fixing was for. She replied: "Do you not know that my son is coming home from the penitentiary to-day?" "Is that so?" said he. "Indade it is so." Said he, "I thought he went up for two years." She replied: "And so he did, but his sintence was computed to aighteen months for good conduct." Said he, "What a joy it must be to a mother's heart to have a son like that." (Laughter.)

Gentlemen, only a part of this is applicable. It was a joy to the heart of his native State, from which he went to Washington to assume his high duties, to have a gentleman who is about to address us to-night on "Our Country," especially on the present course of expansion, who has returned to his State to make his home in our city, and that it was a joy has been evidenced by the city since his return. I have great pleasure in presenting to you Mr. James H. Eckels, who will now speak to you.

ADDRESS OF JAMES HERMON ECKELS.

"Our Country."

Gentlemen:—I was very much interested in the eloquent words of the distinguished divine who sits upon my right upon the subject of "Democracy." I was interested as well in the remarks of the business man toward public duties and public affairs. Both the divine and members of

JUST ISSUED.

A new edition of

Monogram Book

44 plates, 6 styles, 2,122 monograms.

Handsome semi-flexible binding.

PRICE, $1.50.

JEWELERS' CIRCULAR PUB. CO.

11 John St., cor. Broadway, New York.

Turn them into Money

OLD Jewelry that is likely to lie idle in your showcases is a dead loss to you and is money lying idle. We will give you its metal value in spot cash. Isn't the cash in your pocket better than unsalable goods in your stock? Think this over. Then gather up what you have and send us a trial shipment. It doesn't cost you anything, for if our valuation isn't satisfactory all you've got to do is to return our check and we'll return your goods and pay the express charges. You're bound to gain by it, for you can't possibly lose.

We want your old gold and silver, also your sweeps. Our plan will please you and means money in your pockets. Now is the best time to gather up your odds and ends and send them to us. Start the New Year right.

Our invariable rule is: Full Valuations and Quick returns.

Prompt and accurate assays of ores. Analyses of all kinds.

GOLDSMITH BROS.,

Sweep Smelters,
Assayers and Refiners,

65-67 Washington St., - CHICAGO.

SWEEPS

the legal profession branched out upon the subject which constitutes the sentiment which I am to respond to this evening—"Our Country," a sentiment which always and everywhere must challenge the thoughtful attention of every citizen of the republic—our country, which draws to itself our best affections, our highest aspirations, our profoundest hope; our country, glorious in its past history, hopeful of its future, an inheritance to us, a promised heritage to those who shall come hereafter. The American, howsoever indifferent he may have appeared at times to his country's well-being and his country's good, yet upon every critical occasion has demonstrated that that well-being and that country's good are to him the dearest things which he has to do with. Great dangers have more than once threatened the republic; great problems have presented themselves for solution. We have more than once approached the brink of doing a foolish thing, but always, as has been said by the distinguished philosophic economist, at the critical time the common sense of the American people has asserted itself, the wrong thing has been put down and the right thing has been done. (Applause.) And so, whatever the problems that we may have to meet, whatever the dangers may be that somehow threaten, the common sense of the great mass of the people, founded in and upon a true knowledge and a true sense of patriotism, always comes to the front, and the country, under the blessings of a benign providence, goes on its way, contributing benefit to the people, and standing as an example to the world at large. Our country more than once within the months that have just elapsed has called for the thoughtful consideration of all. New duties have presented themselves; new undertakings have been tried; dangers have been confronted, but in the midst of them all, Americanism has not been wanting, and we have undertaken, possibly under a mistaken belief of what was our duty, to do the right thing. But in the doing of it—in the victories upon land, in the victories upon sea—we have invited graver dangers, more serious possibilities, than ever yet we were called upon to solve. I am not a pessimist, nor do I despair of this republic going on and doing good and standing as an example in the nations' eyes. But there are new doctrines taught; there are old doctrines discarded; there are new views presented, which the people of these States may well think upon, and not think to solve through mere patriotic enthusiasm, for in the solution of them by such a process, you may enlarge the danger with which we have to do.



HON. J. H. ECKELS:—

"This country is great because it stands for freedom of religious thought, for encouragement of education, for the rights of person and the rights of property of every individual citizen."

The republic for more than a hundred years has stood as the one nation based on truth and in fact upon the right of the individual citizen to say who should govern him, and the right to inquire into the acts of the governing body. It has stood for more than a hundred years as the one nation that recognizes the right of the individual conscience, the right of individual property, the right of individual justice. To-day those doctrines and past traditions of the government, those basic principles of a true republic, are held in light esteem or passed by as being, under existing conditions, inapplicable to a republican form of government. It is said that under these new conditions the United States has taken its place within twelve months among the nations of the world. The United States took its place among the nations of the world when the constitution was adopted—more than a hundred years ago—founded upon the principle enunciated from Independence Hall in Philadelphia. To-day only a nation among nations, to-day only a nation great, because, forsooth, its ships are a power upon the sea and its troops upon the land. To-day a nation great in commerce, enterprise, in business judgment, only because, forsooth, it has taken Cuba upon the east and the Philippines upon the west. What American can believe that his nation was born either in Santiago or in Manila Bay? Rather would I trace its parentage to the acts done at Lexington and Bunker Hill, and in the glorious victory of Paul Jones. (Applause.) If that be treason to Americanism, let the critics make the most of it. This nation is great not because of conquests of foreign land, but it is great because its people have stood for the best things in government. Its commercial greatness is not by reason of booming cannons and victories upon foreign fields, but because of the enterprise of the American citizen in the American workshop, behind the American counting desk and in the American home. This country is great because it stands for freedom of religious thought, for encouragement of education, for the rights of person and the rights of property of every individual citizen, and it will continue to be great among the sister nations of the world, and the splendid example of what makes a country great and a government glorious, so long as it pins its faith to the fundamental principles of true democracy. (Applause.)

THE TOASTMASTER:—The next toast is "Reminiscences of the War." I wish that the war were now only a reminiscence. A year ago to-night, when impending war was believed to be inevitable, no one could have dreamed that we should have a war that would be terminated with so little loss of life and property as was actually the case. It has brought with it a heritage of heroism and courage that will, however, not be forgotten and cannot be erased from the pages of memory. We fortunately have with us to-night one of our own citizens, who

C. H. Knights & Co.

WATCHES---WHOLESALE.

ELGIN,
WALTHAM,
HAMILTON.

ALL LEADING MAKES OF CASES.

Columbus Memorial Building - - - Chicago, Ill.



No. 190 HTG. No. 191 O. F.

Gentlemen's Full Ruby Jeweled Elgin Watch.



No. 189 HTG. No. 193 O. F.

NEW (1898) MODEL 12 SIZE MOVEMENTS.

Nameless, Engraved Elgin Natl. Watch Co.



No. 188 HTG. No. 192 O. F.

FIVE GRADES—COMPLETE SERIES.

HUNTING OR OPEN FACE

PENDANT SETTING.



No. 187 HTG. No. 191 O. F.

ASK YOUR JOBBER FOR THEM.

MANUFACTURED AND GUARANTEED BY THE

ELGIN NATIONAL WATCH CO.,

ELGIN, ILL.



No. 196 HTG. No. 197 O. F.

General Offices, CHICAGO, ILL.

New York Office, 11 JOHN STREET

has contributed his heroic service in this late war, and it is needless for me to say that he will speak with eloquence and patriotism. He cannot do anything else, being who and what he is. I have the pleasure of presenting to you Colonel Henry L. Turner, who will give us some reminiscences of the war with Spain.

ADDRESS OF COL. HENRY L. TURNER.

"*Reminiscences of the War with Spain.*"

Gentlemen: The toastmaster gave us a very funny story a little while ago about the Dutchman who yet had to make a journey to hell. I have the advantage of that Dutchman; I was there last Summer. (Applause.) My heart bleeds with pity as I think of what a hot place it was. I have been asked to give you not eloquence nor oratory, but a simple, plain tale of my experience in the hills of Santiago. Inasmuch as it is getting late, I shall give you just a short vignette of a small part of our experience which was the most exciting of all that we had, and then I shall give one or two words of my own observation and thoughts on the result.

Col. Turner here gave a lengthy and interesting recount of his experiences before Santiago. Continuing he said:

I have only a few minutes left and you will want to know several things at least every time I have been spoken to I have been asked these questions: First, whether there were all the mistakes and blunders made that have been alleged to have been made. I answer, there were more than ought to have been made. Second, you will want to know, as I have often been asked almost everywhere, whether General Shafter was a great commander. I answer that I am more impressed with the greatness of the Almighty in that we won that battle under the circumstances we did. Third, you will want to know whether we were impressed favorably with the Cubans. I will say that we loved the Spaniards better than we did the Cubans; that it will take a long time to educate them; that Cuba itself is a wonderfully beautiful, lovely country, fertile beyond measure, and at some day it will be a place that will be filled with milk and honey, but in my judgment the sooner the United States can get them into shape to govern themselves the better it will be for us, because the people are not our people, have not our ideas, and never will have. (Applause.) Fourth, as to the results of the war, I differ a little with my friend, the doctor, and with Mr. Eckels, in reference to our right to govern Porto Rico and the Philippines. It is true that we have the national tradition that no people shall be governed without their consent, but there is a higher law than that, my friends, and it is this: That in this world the highest good of the greatest number is the thing that should rule; and we have proved, by governing the Indians 100 years without their consent, that the highest good to the greatest number has been conserved. We have proved, by governing one-half of this country for 34 years against their will, that the highest good of the greatest number has been conserved. Civilization always has the right to govern barbarism. Christianity will always have the right to govern the savage, because through that government the highest good of the greatest number of the human race will be conserved. (Applause.) Fifth, you will want to know whether it is necessary that we should have a large standing army. I say to you, No. In my judgment the military needs of this nation do not require at the outside over 50,000 regular troops at any time and under any circumstances.

I am a volunteer of the volunteers; I believe in them clear down to the bottom of my soul. (Applause.) I believe that notwithstanding all the criticisms and all the allegations of failure and incompetency, that no better soldiers ever went into the field than the volunteers in the war with Spain. (Applause.) The volunteer soldier is a natural product of the United States, of a democracy, and a standing army is not needed with our system. The volunteers first came in with the nation, and they came to stay. They stood on Bunker Hill and they saw the sun of liberty rise first over Massachusetts. The system itself is retroactive and reflexive. The nation gives and the nation receives. The people give and receive. The volunteer gives and the volunteer receives. The people give their sons and they receive a great awakening of patriotism. The nation gives its confidence and its trust and it receives a magnificent line of defense. The volunteer gives his service, and his life, if need be, and he receives a great broadening and strengthening; he receives self-



COL. H. L. TURNER:—
"I am a volunteer of volunteers; I believe in them clear down to the bottom of my soul."

reliance and a lifting up of his whole nature and his whole being.

I sat one day under my tent on San Juan Hill just at the close of day; it was very gloomy, but all of a sudden there dropped below a black cloud and soon I saw floating in the air, irradiated with the glow of sunlight, the flag of freedom. From behind the cloud of war comes in the humdrum of the volunteer, and irradiates with harmonies of chivalry and glory. There is a story of a fabled tree which when all the foliage about her became withered and shrunken, sprung up by reason of the bubbles of a sparkling spring which burst forth and became green again. So it is, when patriotism runs slow and the spirit of the nation has withered in national discontent, war comes along, calls the volunteer from his home; notwithstanding the broken home, there bubbles up a spring of patriotism, and it happens that for every volunteer that goes into the service there is one new spot of national love that grows green and fresh.

You take the spider in his web, and you see the myriad of silver lines that verge from him. So it is with the volunteer in his little tent, there are myriads of lines stretching out invisibly, but on those lines sympathy and love and remembrance of him are strung, and so it is when you move the volunteer army you drag after it the hearts of all the people, and the war which otherwise had made but a impress became a place of prayer. (Applause.) I say God bless the volunteers; they did splendid work for this country before the existence of the regulars. The volunteer has stood by the mother land, loyal always and under all circumstances, and now that the boys are coming home again I want you to join with me in this:

Go ring from the steeple; go tell it from the plain;
Go gather in the people, the boys are home again.
We will wake the midnight slumber with our resounding cheer;
With loving words and tender welcome the volunteer.
For those who crossed death's river, we will shed a silent tear,
And forever and forever God bless the volunteer.
(Applause.)

THE TOASTMASTER: We now approach the last toast of the evening and I have the pleasure to introduce the Rev. Mr. Edsall.

ADDRESS OF REV. DR. EDSALL.

"*Our Sons and Daughters.*"

Gentlemen: It is proper at an hour when the candles are going out or all but one has gone, and that is burning low, when the smoke begins to hang rather heavily in the room and the minute hand of the watch is getting up pretty well towards 12, and the suburban trains are beginning to make their last trip, our thoughts should be turned to the subject which should take us towards the place that is precious, where a curly head lies nestled on the pillow, and I will try to make these last words such that when to-morrow morning at the breakfast table the eyes of the little ones open and look at you and the voice which you love says "Papa, we missed you last night at dinner; did you have a good time at the jewelers' banquet?" you will be able to say not only "Yes, my son, I had a good time, but the very last things we heard about were those that made me think more and more of you."

The toastmaster's references reminded me of the circumstance of the Bishop of the Methodist church about two years ago, addressing a number of young men whom he was about to ordain for the ministry, and he wanted to know how he could impress them with a proper sense of their duty and the performance of it. In the middle of a very solemn address he suddenly said, "I do not know much about fish. I have been told that when you want to catch a trout you should get a very fine and delicate fly and attach it to a small, delicate line, and that being fastened to a delicately constructed pole, you should stand quietly, either on a rock in the stream or on the bank, and to watch your opportunity and cast it out into the water and perhaps you may catch a fish, but," he continued, "some of you ministers, when you go and try to fish men, seem to think that you must get a hook like a ship anchor and tie it onto a line like a great big rope and fasten that line onto a pole like a telegraph pole and then you go up to the water and you look up and down and you say, 'bite or be damned.'" This is Bishop Andrews' story, not mine.

But I would rather turn your thoughts for a moment to a more serious subject and I would have you remember this, that the greatness of any nation and people which has ever existed has been a greatness which has emanated from the home. It is from the homes of England that there has gone forth the influence which has made that empire great. It is from the home of the Teutonic races that there has sprung a power which has given them the capacity of government and of rule, and it is in the institution and the home life of the Jewish people, so beautifully carried out throughout these centuries, that we find the true

FREDERICK B. SCHENCK, President. CHARLES M. VAIL, Vice-President. JAMES V. LOTT, Cashier. EMIL KLEIN, Asst. Cashier.

The Mercantile National Bank

OF THE CITY OF NEW YORK.

BROADWAY, COR. DEY STREET.

Capital, $1,000,000. Surplus, $1,000,000. Loans and Discounts, $12,500,000. Deposits, $15,000,000.

DIRECTORS:

Frederick B. Schenck, President.
John E. Borne, President of Colonial Trust Company.
Wm. C. Browning—Browning, King & Co., Mfrs. Clothing.
Yale Kneeland—Kneeland & Co., Grain.
Emanual Lehman—Lehman Bros., Cotton.
Seth M. Milliken—Deering, Milliken & Co., D. Goods Com.
Jas. E. Nichols—Austin Nichols & Co., Whole Grocers.
Augustus G. Paine, N. Y. & Penn. Co., Paper and Fibre.
Geo. H. Sargent—Sargent & Co., Mfrs. Hardware.
Eben B. Thomas, President of Erie Railroad Company.
Isaac Wallach—H. Wallach's Sons, Cotton Converters.
James M. Wentz, Capitalist.
Richard H. Williams—Williams & Peters, Coal.
Charles M. Vail, Vice-President.

source of that rule, that capacity for endurance, that ability to meet obstacles and persecutions, and it is in the beautiful home life of all these people that disposition which leads the families to gather with honor about the aged sire and patriarch and treat the grandmother with the reverence which she deserves, that there is stimulated and inculcated that stability, that loyalty, that affection and that regard for purity and righteousness which will make any people great. And so to-night having heard of the necessity for individual responsibility, of the sense of responsibility so eloquently set forth by Dr. Hirsch as the saving principle of a democracy, and alluded to by Mr. Eckels as constituting that which should mark the attitude of the business man as a citizen, that which will preserve the glory of our country; so we in part to-night will turn our thoughts last of all to the responsibility of the home, to our sons and our daughters. We live in a time, fellow citizens, when there are various elements in our society which make difficult the preservation of the purity and strength of family life. In our great cities the development of the club idea, and the tendency to live in separate houses with a little tract of land about them, or in great apartment houses, tends to make difficult the preservation of the strong home feeling which centers about the family fireside. Recognizing the importance of preserving the purity and strength of the family life, that fact should especially be impressed upon us. When we contemplate the movements which imperil the sanctity of the home, when we reflect the statutes of very many of our States are disfigured by provisions made for a progressive system of concubinage, and that that is to take the place of the old-time system, we should recognize that around this sacred subject of the home there center some of the greatest responsibilities which any American citizen can be called upon to face. We should stand for the home and make it a part of our own lives, to cherish every institution connected with it which may make its ties and its influences more strong, for if you look to the home training of your sons and daughters, you need never fear but that you will have volunteers to fill our golden corner wherever the flag of their country may wave. You need never fear but that you will have business men who will recognize their due obligations to the communities in which they live. It all depends upon the home life. We need never fear about the responsibilities of America and the American citizens. It is the home life which lies at the bottom of it all. It makes but little difference as to what the precise methods of education are, but it makes a great deal of difference what kind of homes the children come from and what kind of homes they return to. The home is the citadel of American purity and American manhood. And as we look out into the future, we may not know what destiny lies before our country, but we do know that as long as the homes of America are right, America's institutions will be secure and wherever America's power may go, it will be for the welfare of the governed, and it will take there institutions which will make them fit ultimately to govern themselves. (Applause.)

Arranged by house parties the following groupings were made, except in the few cases where members of these parties occupied seats at the speakers' table:

ARRANGEMENT BY HOUSE PARTIES.

Benj. Allen & Co.:—
Benj. Allen, Fred. Zeitz,
B. C. Allen, Jas. C. Irwin,
John A. Cox, Sigmund Stern,
S. W. Dripps, E. H. Goodrich,
John R. Lilja, J. R. Davidson,
S. T. High, F. D. Heffron,
G. K. Harrington, Chas. S. Groves,
Ed. Kirchberg, Chris. Morgan.

Barbour Silver Co.:—
R. C. Demarest.

A. C. Becken:—
A. C. Becken, W. A. Fulton.
Frank A. Moore.

Courvoisier-Wilcox Mfg. Co.:—
Geo. G. Gubbins.

Dennison Mfg. Co.:—
J. F. Talbot, E. C. Thomas.

Elgin National Watch Co.:—
John M. Cutter, W. H. Cloudman,
Wm. Geo. Prall, L. A. Walton,
Chas. H. Hulburd, J. E. Mitchell, Ft. Worth, Tex.
George Hunter,
George E. Hunter.

Joseph Fahys & Co.:—
George Weidig.

Geneva Optical Co.:—
Fred. H. Smith, R. L. Hogarth,
Wm. L. Gilbert Clock Co.:—
Grove Sackett, Dr. Joseph M. Patton.

Gorham Mfg. Co.:—
Thomas Y. Midlen, Wm. Codman,
Lloyd Milnor, C. D. Peacock, Jr.,
H. S. Hyman, E. P. Albright,
H. P. Alsted, F. P. Wallace,
C. J. Kasten, E. B. Wright,
W. M. Jaccard, Robert E. Peacock,
A. W. Adcock, W. F. Stahl,
Morris Berg, George B. Adams,
Ed. S. Hyman, W. V. Ghislin.

H. F. Hahn & Co.:—
Herman F. Hahn, J. B. Forgan,
Harry W. Hahn, Jacob Levi,
Edward J. Hahn, Milton R. Hart,
Jacob M. Joseph, Gustav T. Bauer,
Abraham Hart, Meyer H. Lebolt.

F. C. Happel Co.:—
F. C. Happel, Ed. B. Hoffman.

F. A. Hardy & Co.:—
F. A. Hardy, Chas. G. Fuller,
John H. Hardin, George S. Lord,
Almer Coe, R. C. Lake.

Illinois Watch Case Co.:—
S. C. Eppenstein, Jacob Franks.
M. C. Eppenstein,

Juergens & Andersen Co.:—
Paul Juergens, J. C. Klaholt,
W. J. Andersen, W. F. Juergens,
Elmer A. Rich, B. M. Englehard.
Sol. Kaiser,

Keystone Watch Case Co.:—
W. F. Drexmit.

C. H. Knights & Co.:—
C. H. Knights, C. F. Wood,
F. G. Thearle, John B. Wood.

Lapp & Flershem:—
Peter Lapp, H. M. Tenney,
Lem. W. Flershem, Thomas Davies,
S. Clifford Payson, E. P. Edwards,
R. B. Flershem, J. Edmund Strong.

Lyon & Healy:—
P. J. Healy, J. P. Byrne.
R. B. Gregory,

L. Manheimer:—
L. Manheimer, J. C. Manheimer.
H. J. Furber,

G. W. Marquardt & Sons:—
C. G. Marquardt.

M. A. Mead & Co.:—
M. A. Mead, C. O. Hoefer.
T. J. Hoefer,

Meriden Britannia Co.:—
A. L. Sercomb, George Meehan,
C. P. Dungan, W. C. Wood,
A. N. Sperry,

F. E. Morse Co.:—
Noah Clark, Frank H. Shearer.
Jas. W. Clark,

New England Watch Co.:—
C. R. Briggs.

F. H. Noble & Co.:—
R. E. Kehl, H. C. Van Pelt.

B. F. Norris, Alister & Co.:—
L. Shaefer, W. B. Drackett.

J. H. Purdy & Co.:—
J. H. Purdy.

Robbins & Appleton:—
Ives Lake, Albert W. Sproehnle.
Frank M. Sproehnle,

Rogers & Hamilton Co.:—
J. K. Caldwell.

Theo. Schrader & Co.:—
C. T. Wittstein, A. H. Wittstein.

Seth Thomas Clock Co.:—
W. J. Miller, G. W. Payson.

Simpson, Hall, Miller & Co.:—
M. N. Burchard, E. C. Miller,
L. C. Tallman, A. T. Evans,
Silas Baldwin, R. Quinn.

Alfred H. Smith & Co.:—
W. H. Vogell, Walter J. Buffington,
F. S. Neely, Harry S. Baby.

Stein & Ellbogen Co.:—
Max Ellbogen, F. Le Bron.
S. A. Winkler.

Towle Mfg. Co.:—
James A. Todd, J. L. Rowe,
C. B. Eustis, Minneapolis; W. H. Gleason,
J. M. Tuttle,
Geo. E Feagans, Joliet: H. D. Stevens,
Henry Ghislin,
Mr. Upmeyer, Milwaukee; A. Mandelberg,
W. C. X. Hull,
J. W. Neasham, Ottumwa; E. M. Lunt.

R. Wallace & Sons Mfg. Co.:—
Robert W. Morris. Elmer G. Merritt,

O. W. Wallis & Co.:—
O. W. Wallis.

Waterbury Clock Co.:
C. J. Dodgshun, H. R. Kent,
A. B. Carson, Charles N. Beard.

G. A. Webster:—
G. A. Webster.

Otto Young & Co.:—
Otto Young, P. J. Richards.
Julius Schnering,

Association Guests:—
Rev. Samuel Cook Edsall, D. D., Hon. James Hermon Eckels,
Frank Hamlin Scott, Col. Henry Lathrop Turner,
Prof. Emil Gustav Hirsch, Abner Hurd.
Frederick Reynolds Babcock,

Press.

Personal and Impersonal.

There were 16 in the Benj. Allen & Co. house party, and what a crowd they were! Morgan, Heffron, Stern, Davidson, et al., every man of the 16 a host in himself.

Chris. Morgan, of Rogers & Bro. A1 fame, says he considers it his duty to read THE CIRCULAR to learn when the Chicago jewelers will banquet and then times his trip to be with the boys at that time.

George G. Gubbins flocked to himself as the representative of the Courvoisier-Wilcox Mfg Co., but when it came to songs we all knew George was there.

Charles H. Hulburd, the new president of the Elgin National Watch Co., says it was the "finest jewelers' banquet I ever attended." As this was Mr. Hulburd's first meet with the jewelers, he hastened to add, "Just leave out that word 'jewelers' and you've got my opinion of it."

There were 18 in the Gorham house party and you couldn't lose a man of them. In this party were represented the retail houses of Spaulding & Co., Hyman, Berg & Co., Shourds, Adcock & Teufel and C. D. Peacock.

The Juergens & Andersen diamond cluster numbered seven—Paul Juergens, W. J. Andersen, Elmer A. Rich, Sol. Kaiser, J. C. Klaholt, B. M. Englehard and W. F. Juergens.

Our eastern friends, C. F. Wood and John B. Wood, were with the C. H. Knights & Co. party and liked the way they do things in the west.

H. J. Furber attended as a guest of Louis Manheimer.

Charles Hoefer, of Woodstock, Hoefer & Co., Kansas City, was with Brother Tom in the M. A. Mead party.

Frederick R. Babcock's discourse on the duties and responsibilities of a business man was an able handling of a subject that came home to his hearers. Mr. Babcock is a successful man of affairs, a partner in the law firm of Winston & Meagher, and his words merited the close attention they received.

Rev. Samuel C. Edsall, D. D., is no stranger to the jewelers. Since last he appeared before them, in 1897, he has been elected Episcopal Bishop of North Dakota, and will shortly leave for Fargo, which will be his future home. Doctor Edsall had long been the rector at St. Peter's Episcopal Church, Chicago. The fathers among the audience which listened to his address found much in his words on the training of youth.

War, grim visaged and relentless, was discussed in a reminiscent vein by Col. H. L. Turner, the commander of the First Illinois Infantry, who with his men saw active service in the fiercest battle

fought on Cuban soil. Coming from an active participant in the war, Col. Turner's experiences were eagerly listened to. All credit was given the men of his command, Col. Turner modestly refraining from taking credit known to be due to himself. His speech was listened to with breathless interest.

The jewelers showed their patriotism by the hearty applause that frequently punctuated the speech of Hon. James H. Eckels. Mr. Eckels had a good subject—"Our Country"—which he ably handled. Few men in public life have had the opportunity to know our country as Mr. Eckels knows it. He was Comptroller of the Currency under Presidents Cleveland and McKinley, has taken active part in the promotion of industrial companies and a year ago accepted the presidency of the Commercial National bank, of Chicago.

The utterances of Professor Hirsch are worthy closest study. No one can listen to an address by this eminent scholar without having indelibly impressed on his mind certain truths of right living, of which in the past the hearer may have been but dimly conscious. New York wants Prof. Hirsch as successor to Dr. Gottheil, of Congregation Emmanu-El, who is to be made emeritus. Chicago, and the jewelers in particular, would deeply regret his acceptance of the call.

Frank M. and Albert W. Sproehnle accompanied Ives Lake as the Robbins & Appleton delegation. Frank, by the way, is again in the trade—with his brother in the Stewart building.

Silas Baldwin and E. C. Miller, of the firm of Baldwin, Miller & Co., Indianapolis, were the guests of Mr. Burchard. Says Mr. Baldwin: "The boys know how to do these things well and it has given us great pleasure to be with them."

Mr. Bunde, of Bunde & Upmeyer, Milwaukee, was detained home by the grip.

The Towle Mfg. Co.'s party was international and interstate. Illinois, Iowa, Minnesota and Wisconsin were represented and several nationalities, but Americans all.

Last year John H. Hamline, of the law firm of Hamline, Scott & Lord, was toastmaster for the jewelers. Last night Frank H. Scott, of the same firm, presided. From what we know of Messrs. Hamline and Scott, that man Lord is to be congratulated on the company he keeps.

C. D. Peacock would have attended but for a wedding which he could not well absent himself from.

Frank H. Scott struck the keynote of the success of jewelers' banquets when he said privately: "Jewelers are the nicest people to talk to that I know of. They appreciate the points of a speech without any hesitation. They are attentive listeners and by their close attention tend to enthuse the speakers."

That was a hard prod that Colonel Turner gave General Shafter when he said he was more than ever impressed with the power of the Almighty when He could bring the American troops through under the circumstances.

The music was excellent. The banqueters marched into the hall to the tune of Sousa's "Stars and Stripes," a grand march. After Dr. Hirsch the orchestra played "Rally Round the Flag, Boys" and "Tramp, Tramp, Tramp." Following Mr. Babcock there were "You're Up Against the Real Thing Now" and "Get Your Money's Worth." Following Mr. Eckels' speech "The Star Spankled Banner" was appropriate as also were "Get Your Clothes and Go" and "There'll Be a Hot Time in the Old Town To-Night," which came after Col. Turner's reminiscences. The closing piece was "America." Lem W. Flershem was the committee on music and made the selections.

A Two-fold Benefit

will be yours, if your Spring displays are made strong and effective.

First: Spring business, which you might otherwise lose, will surely come to you.

Second: A proper display in the Spring will win you not only business, but also a reputation worth having in the Fall.

The services of our Diamond and Precious Stone Department are yours for the asking. They mean profit to you.

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

50 HOLBORN VIADUCT, LONDON.

Expert Burglars Captured in Portland, Ore.

PORTLAND, Ore., Jan. 16.—A daring jewelry robbery was effected here Jan. 12, by which the store of A. Lyon, 162 1st St., suffered a loss of diamond rings and other jewelry to the amount of $1,000. The robbery was effected during the absence of one of the clerks at about six o'clock in the evening, when the front show window was broken with a beer bottle and the booty snatched from the window.

The police department was immediately notified and the next day arrested the thieves and secured the stolen articles. A search of the rooms disclosed the fact that they were experts at the business, having a full burglar's kit and all necessary paraphernalia.

A Sneak Thief Operates Successfully in Maiden Lane.

Cross & Beguelin, jobbers, 17 Maiden Lane, New York, are mourning the loss of a case of sample watches that was deftly stolen from their counter on Friday last. About 11 o'clock A.M. a man walked into their store and stood by the cashier's desk as if waiting to be waited upon. He was about 30 or 35 years old, medium size, slender, and wore a red moustache. At that time upon the counter there lay a case containing eight Hamilton Watch Co. movements, 16 and 18 size, and valued at from $6 to $15 each. A few moments after noticing the man, an employe went for the movements and found that they had disappeared, as had likewise the stranger. The conclusion that the two went together was obvious. A description of the goods and of the unknown man was furnished the police, and five of the watches were later recovered from a pawnshop, where the thief had pledged them.

The Jewelers' Circular
AND
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY, NEW YORK.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

	PER ANNUM.
United States and Canada, - - -	$2.00
Foreign Countries in Postal Union, - -	4.00
Single Copies, - - - - - -	.10

New Subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning Copies. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

Changing Address. In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

Discontinuances. We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

Liability. The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR IN EUROPE.

Among the places in Europe where THE JEWELERS' CIRCULAR is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung, fur die gesamte Uhren-Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager-Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club. Rue de Pelican.

Vol. XXXVII. Jan. 25, 1899. No. 26

Every line of reading matter in THE JEWELERS' CIRCULAR, *with the exception of the few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of* THE JEWELERS' CIRCULAR *is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.*

The Brilliant Vista of 1899.

BY FREDERICK H. LARTER,
PRESIDENT, NEW YORK JEWELERS' ASSOCIATION.

THIS is the season of the year in which the merchant and manufacturer is trying to look three ways at the same time. The past, with its figures, is still engaging his attention and his judgment is taxed to put a proper valuation upon what he has left after the struggle of the year's business; while the present with its duties and demands often interrupts him in his efforts at addition, subtraction and multiplication, and unless he is a man of steady nerve he will have the addition of distraction in multiplied form to his experiences. But mingled with the past and the present are the thoughts of the future and the business man in every calling is trying to see what is before him. This effort is sometimes a greater tax upon his mental vision than are his efforts to make the figures say something good of the past.

As we stand upon the threshold of the year 1899 we do not require extra strong or far sighted glasses to see in the year a continued improvement upon the favorable condition of trade that set in during the year just closed. A confidence and a buoyancy of feeling are manifest thus early in the year in the line of trade that THE CIRCULAR represents so faithfully. The jobber who is the early buyer is giving practical proof of his confidence in the future by his readiness and liberality in placing his orders and by a disposition to handle better goods than for some years past. The retailer and back of the retailer, the consumer, have been and are asking for better goods and the wide-awake jobber is preparing to supply the wants of the people.

The general conditions throughout the country give forth promises of a successful year. The recent great improvement in the west will have its effect upon the east during the present year. The pulse of trade will quicken in the New England States and then all parts of our country will enter upon the enjoyment of a prosperity not heretofore known. I trust that as I look upon 1899, my glasses are not too strong but are adjusted just right.

The Year 1898 and the Outlook.

BY A. J. G. HODENPYL,
PRESIDENT, NEW YORK JEWELERS' BOARD OF TRADE.

THE year 1898 was a most extraordinary one. First we had a small revival of business in January and February; then the war naturally depressed the jewelry business especially; this was followed by three months of continued uncommonly hot weather. In September business began in good earnest, but only for a month. Then October, with its important elections in 23 States, was unusually dull. Yet with all these hindrances to business, saying nothing of typhoid fever and grip, the jewelers all declare that it was a very satisfactory year. Their sales were larger than in any one of the three years immediately preceding. The eastern and Newark manufacturers, some of whom sell most of their product to the department stores and

During 1898, *THE JEWELERS' CIRCULAR* published 14,114 more inches of advertising, and 6,303 more inches of original reading matter than any other weekly jewelry journal

If you want ALL the news and the LATEST news READ THE JEWELERS' CIRCULAR.

If you want to reach ALL the trade in the MOST EFFECTIVE way, ADVERTISE IN THE JEWELERS' CIRCULAR.

to jobbers, worked night and day, while the makers of fine jewelry and of silver ware could not fill all their orders. The diamond trade has been very large and there has been an increased demand for very fine goods. The cutters all imported large quantities of rough, and, notwithstanding that these goods when cut are sold only in the American market, the cutters have sold all the goods they could make. The importations of fine rubies, emeralds, sapphires and pearls have not only been very large, but there never were sold in one month in the history of this country so many and so fine pearl necklaces, varying from $10,000 to $50,000, as during the month of December just past.

And now with our large exports, our high prices for bonds and stocks, the enormous amounts of money spent every day by the Government for our army and navy, the big boom in our copper mines, the large foreign orders coming in every day for our wheat, cotton, oil, locomotives, railroad iron, etc., etc., there is nothing to prevent us from having a large demand for the finest and best jewelry, watches, silver ware, leather goods, etc., from now on, and while I am not a prophet, yet I feel safe in saying that the year 1899 will be a banner year for the jewelers.

WHEN THE CIRCULAR, several months ago, reported that a movement was on foot among the *élégantes* in European fashion centers to wear jeweled gloves, there was a tendency in some quarters, especially among those highly refined lady newspaper writers whose particular mission in life seems to be to convince the world that jewelry is a "relic of barbarism," to consider the report as an attempt to create an extra demand for precious stones. Now comes the New York *Sun*, whose fashion notes are unsurpassed for unbiasedness, conservativeness, truthfulness and matter-of-factness, with the following report, in its issue of Jan. 22:

> Several leaders of society at Nice and Rome have taken to jeweled gloves, and the fashion is said to be spreading. At a Russian dinner, on the Riviera, one woman wore jeweled gloves which represented a fortune. The jewels were not set in the gloves, but were detachable. Hoop rings of rare rubies and diamonds encircled each finger. From each ran a tiny gold chain, and these chains were caught together on the back of the hand by a superb cluster of the same stones. The chains then extended to the wrist, where they were fastened to a ruby and diamond bracelet. This sounds like a description of the chaste adornment of a Hottentot princess, but the wearer was a countess who is a power in European society, and other women were wearing less pretentious ornaments of the sort.

Failure of Geo. H. Hastings, Advertising Agent for Barrios Diamond Co.

The failure a little over a week ago of Geo. Hastings & Co., advertising agents, 44 Broad St., New York, and the attachment against that firm on the ground that Mr. Hastings had fled to Europe, was a topic of interest to a number of firms in the jewelry trade, owing to the connection of Hastings with the Barrios Diamond Co. Hastings had placed extensive ads. for this concern, for much of which he still owes, and is said to have had an interest in the business. This latter fact a CIRCULAR representative was unable to definitely determine, but learned that Hastings had been looked upon as its promoter and one of its leading spirits and that his manager, S. A. Phillips, had been connected with the concern. When Hastings' office was closed under attachment issued in favor of the S. C. Beckwith and L. H. Crall, advertising agencies, it was stated that he was in Monte Carlo, and would return to settle up when the various accounts were due after Jan. 21. This, however, he apparently has not done.

The liability for the advertising of the Barrios Diamond Co., it is said, rests entirely with Hastings and not with that concern. It was reported last week that the Barrios Diamond Co. had sold out to Mrs. Goldsoll. The company recently gave up their large store at Broadway and Canal St. and have moved to much smaller quarters a few blocks further down Broadway.

M. W. Adams & Co. are successors to H. E. Adams & Son, Burlington, Vt.

Officers for 1899 of the New England Watch Co.

WATERBURY, Conn., Jan. 18.—At the annual meeting of the New England Watch Co., held this afternoon, the following officers were elected for the year 1899:

Directors, E. C. Lewis, J. S. Elton, H. S. Chase, H. W. Scovill, J. H. Bronson, E. L. Frisbie, Jr., A. O. Jennings, C. N. Wayland, D. LeRoy Dresser, Gordon W. Burnham; president and treasurer, E. L. Frisbie, Jr.; secretary, A. O. Jennings.

Speakers for the Banquet of the New York Jewelers' Association.

Among the speakers at the banquet of the New York Jewelers' Association, which will be held Wednesday evening, Feb. 8, in the Astor Gallery of the Hotel Waldorf-Astoria, will be Lieut.-Governor Timothy L. Woodruff; John Kendrick Bangs, the lawyer-novelist; ex-Governor Wise, of Virginia, and Rev. Geo. R. Van De Water, chaplain of the 71st Regiment, N. G., N. Y. Governor Voorhees, of New Jersey, is also expected to be present and reply to a toast.

Trans-Atlantic Voyagers.

TO EUROPE.

Leo Goldsmith, New York, sailed Saturday on *La Normandie*.

FROM EUROPE.

Henry E. Oppenheimer, of H. E. Oppenheimer & Co., New York, arrived last week on the *Campania*.

Dorner & Co., Duluth, Minn., have filed a petition in bankruptcy.

Arranging the Main Office of the International Silver Co.

MERIDEN, Conn., Jan. 21.—Architect Bloomfield, of this city, has recently made sketches of changes necessary to convert the present office of the Meriden Britannia Co. into a suitable edifice that will answer for the main office of the International Silver Co. The plan is to raise the present one story structure to a two or perhaps three story building and the drawings show one of the finest office buildings in the State. According to the plan talked of, the first floor of the remodeled building will be used by the executive officers of the company, and the second floor will be the office of the bookkeepers of that concern.

It is rumored that the International Silver Co. propose to consolidate the sterling silver departments and locate the same in Wallingford at the present Simpson Nickel Co.'s factory, but president Samuel Dodd announces that there is no truth to the story, and vice-president George H. Wilcox says the same thing.

Death of John C. Manning.

SPRINGFIELD, Mass., Jan. 22.—John C. Manning, aged 43 years, who had been known as one of the enterprising jewelers of the city, died early this morning, after having suffered long from illness with diabetes. In 1882 Mr. Manning opened a store on Bridge St., later moving into Main St., in the busiest portion, where he was successful. About a year ago he closed his place because of poor health. Mrs. Manning died four months ago.

TO RETAIL JEWELERS:

We have crossed the threshold of 1899. Brighter prospects are disclosed than have been seen for a decade. Commerce in every branch is touched with energy. Of all commodities, watches are the most responsive to the times. Their sale in respect of both quantity and quality is perhaps the best index to the people's purchasing power. As the orders received by us last Fall, especially for the higher grades, were far beyond our facilities to fill, and the Spring demand has already begun, we feel sure that the dealers in watches are participating in the general prosperity. It is a subject for congratulation. On both sides of the counter there is buoyancy, and this means equilibrium. We are confident that for the disappointments of the recent past, there will be ample compensation in the fruitful period before us.

AMERICAN WALTHAM WATCH COMPANY,

Waltham, Mass.

January, 1899.

New York Notes.

The Anchor Silver Plate Co. have entered a judgment for $112.07 against Tillie Palmer.

I. Katz, who recently opened a retail jewelry store at 6 Maiden Lane, has moved his business to 20 Maiden Lane.

Tiffany & Co. have entered judgments against Julius Saxe for $463.29 and against Sue M. Russell for $37.65.

The Reymond & Gottlob Co., dealers in aluminium novelties, have discontinued their branch store at 6 Maiden Lane.

A. W. Atwater, formerly with the Brooklyn Watch Case Co., now represents the Regina Music Box Co., of Rahway, N. J., and New York.

The annual meeting of the Jewelers' and Tradesmen's Co. was held Jan. 16. No change was made in the list of officers.

The Schwarz Mfg. Co., of New York, have been incorporated, to manufacture jewelers' supplies, with a capital of $15,000. Caroline Schwarz, Henry N. Schwarz, New York, and M. A. Rogers, West Hoboken, N. J., are the directors.

Shiman Bros., manufacturers of fine diamond mountings, 12 Maiden Lane, will be succeeded after Feb. 1 by Shiman & Co., Morris H. Shiman, formerly with the New York office of Potter & Buffinton, having been admitted into the concern.

Henry A. Kirby, assignee of the Johnston Jewelry Co., 17 Union Square, is advertising for creditors of this corporation to present their claims at the office of Smith & Bowman, 38 Park Row, on or before April 5.

Among the heroes in the Astor Battery, who returned from Manila Sunday, was Jos. W. Beacham, Jr., son of J. W. Beacham, of Rogers & Brother, New York. First Sergeant Beacham was among those reported for conspicuous bravery during the battle before Manila.

Oscar V. Berry, of 2378 Eighth Ave., who was formerly in the jewelry business at New Haven, Conn., filed a petition in bankruptcy in this city Monday, with liabilities of $663 and no assets. Berry made an assignment in New Haven on Oct. 15, 1897.

Mrs. Louise Floyd Wickham, who died Thursday at her home, 338 Lexington Ave., was the widow of ex-Mayor William H. Wickham, at one time partner in the old jewelry firm of D. H. Wickham & Co. Mrs. Wickham was the daughter of the late Jesse Woodhull, of Smithtown. Funeral services were held Saturday.

The settlement which, as recently told in THE CIRCULAR, was offered by A. Riffenbergh, retail jeweler, 417 Bedford Ave., Brooklyn, has been generally accepted by the creditors. The settlement is on a basis of 50 per cent., 25 per cent. cash and 25 per cent. in six months. Riffenbergh will probably discontinue his jewelry business.

A number of New York creditors of the Roth Importing Co., Denver, Col., who were recently forced into involutary bankruptcy, have received an offer from that firm to settle at 25 per cent. cash. The company also offer to pay the expenses of the bankruptcy proceedings and of the receivership.

The Brooklyn police were notified last week that sneak thieves had broken into the home of E. W. Brinkman, manufacturer jeweler, 440 Fulton St., and had stolen considerable personal property. The robbery occurred while Mr. and Mrs. Brinkman were absent from their flat, 340 Lewis Ave.

In the Supreme Court, Monday, Judge Scott granted a final order dissolving the George W. Church Co., dealers in jewelers' and other tools and supplies, at 183 Greenwich St. The order continued William T. Church, the temporary receiver, as permanent receiver. He was appointed temporary receiver in June last.

Judge Truax Friday reserved decision on an action by Bawo & Dotter against John Palmer, which had been on trial before him for three days. The plaintiffs, who are importers at 26-32 Barclay St., seek to set aside the assignment made by Palmer to Max Hilborn, on the ground that he secreted and disposed of assets with intent to hinder, delay and defraud creditors. Palmer formerly conducted a fancy goods business in E. 14th St.

The schedules of Joseph Green, retail jeweler, 426 Sixth Ave., who assigned Dec. 27 to Jacob Levine, were filed last week in the Supreme Court. As reported in the last issue of THE CIRCULAR, they show his liabilities to be $7,640.31 and the assets to be nominally $714.15, and actually worth $376.85. The assets consist of stock, nominal value $700.50, actual value $363.20, and one account due for $13.65. Green's principal merchandise creditors are: Sol. Lindenborn, $3,225; B. H. Davis & Co., $292; I. Ollendorff, $339; J. Wodiska, $435; N. H. White & Co., $129; R. A. Breidenbach, $166; Jos. Cohen & Bro., $104; H. E. Oppenheimer & Co., $372; R. S. Herzog, $296; Laubheim Bros., $169, and Louis Kaufman & Co., $189. The creditors for money loaned are: S. Tarshis, $250; Wolf Lazarus, $495, and Mary Green, $700.

The Appellate Division of the Supreme Court last week heard arguments on the appeal of Chas. Seale & Co., a corporation organized by Chas. Seale prior to his failure, six years ago, from a judgment obtained by two creditors, Henry Dreyfus & Co. and Justin Wertheimber, appointing a receiver for the company. The defendant company contend that the court has no authority or jurisdiction to sequestrate the property of a foreign corporation, and no power to appoint a permanent receiver of the property of a foreign corporation not alleged to be wholly within the State for the sole purpose of paying judgment creditors here. The creditors contend that the court has ample power in this action to preserve the property of a foreign corporation within this State by the appointment of a receiver for the benefit of creditors residing in this State. Decision was reserved.

TO LET
CORNER STORE
18 MAIDEN LANE, N. Y.
....INQUIRE....
JOS. FRIEDLANDER & BRO.,
ON PREMISES.

Death of Joseph Lemonier.

Joseph Lemonier, reputed to be one of the most expert watch case makers and repairers in the trade, died Friday at his home, 721 Dubois St., West Hoboken, N. J. Mr. Lemonier, who had been for many years in business for himself at 75-77 Nassau St., New York, had been ailing for about six months, but did not give up his work until Dec. 23. From that time he gradually grew worse, and finally died of heart failure, superinduced by dropsy.

France was Mr. Lemonier's birthplace. He was born on Jan. 6, 1850. He came to this country when a small boy, and at the age of 14 started to learn the watch case making trade with the old firm of Laurant Bros., then at 15 John St. After leaving them he started in business for himself, and for many years did expert work for all the large jewelers throughout the country. He was reputed for his ability throughout the trade, and was loved and respected by all who had the pleasure of knowing him during the 36 years which he spent in the watch case making business. The deceased leaves a widow and five children. Funeral services were held at his home, West Hoboken, Monday afternoon.

P. F. Henry, New Iberia, La., has been succeeded by Phister Bros.

H. M. Tourner, jeweler and optician, Terre Haute, Ind., has removed to 426 W. Main St.

Elbert R. Niles, who had been associated with his father, the late Zeniah R. Niles, Oneida, N. Y., in the jewelry business up to the time of the latter's death a short time ago, has decided to discontinue the same.

Cut Glass
and all kinds of
...Fine... Glassware
in stock and to order.
C. Dorflinger & Sons,
36 Murray St. AND 915 Broadway,
NEW YORK.

Testing an Auction Ordinance Up New York State.

LITTLE FALLS, N. Y., Jan. 19.—An interesting trial has been in progress all day in Recorder Wolcott's court. On Tuesday Irving A. Almstead, of Utica, an auctioneer, was arrested on complaint of Chief O'Rourke, on the charge of violating the provisions of the city charter in conducting an auction without procuring a license. Almstead came to town with a stock of jewelry, and the sale was advertised as a chattel mortgage sale. Almstead went to Mayor Dasey to see about a license, and the Mayor said $5 per day would be the price. Almstead said the price was too high, and as the sale was to be a chattel mortgage sale, that he was not obliged to pay a license. Chief O'Rourke then placed him under arrest, and the trial was had to-day. City Attorney Newberry appeared for the city and attorney H. M. Love, of Utica, appeared for Almstead.

William M. Swayze, of Oneida, was called as a witness, and it appears that this stock belonged to him. It was formerly owned by a Mr. Harrington in Oneonta. The city officials were inclined to believe at first that the sale was advertised as a chattel mortgage sale to evade the general law relating to auction stores and prevent paying a license therefore. The chattel mortgage by which Mr. Swayze came into possession of the property was produced in court.

Section 61 of the city charter, however, provides that all auction stores must secure a license from the Mayor. Mr. Love, counsel for Almstead, claimed this provision of the charter was unconstitutional, and the city attorney thought that this would be a good time to test it. Under section 61 of the city charter, Recorder Wolcott found Almstead guilty, and imposed a fine of $15. It is claimed that an appeal will be taken.

Lawton & Sherman and W. F. Mowry & Co. Consolidate and Incorporate.

PROVIDENCE, R. I., Jan. 20.—Articles of incorporation of the Lawton-Sherman Co. were filed yesterday at the office of Secretary of State Bennett. According to the articles, the incorporators are Frank B. Lawton, Whipple F. Mowry and Frank I. Sherman, of Providence, and the company are formed for the purpose of manufacturing jewelry and other articles, and buying and selling jewelry, stones and other articles. The capital stock is to consist of 360 shares of common stock of the par value of $100 per share. This, it is understood, is all paid in.

The corporation is the result of a combination of two concerns, Lawton & Sherman and W. F. Mowry & Co. The incorporators of the new company held a meeting in the office of attorney Irving W. Champlin yesterday afternoon and organized by the election of officers as follows: Frank B. Lawton, president; Whipple F. Mowry, treasurer; Frank I. Sherman, secretary.

Mr. Sherman will act as superintendent of the factory, while Mr. Lawton and Mr. Mowry will represent the new concern upon the road.

Two of Michael Price's Employes Charged with Larcenous Crimes.

Sidney Davis, salesman for Michael Price, jeweler, 146 Park Row, New York, was before Magistrate Cornell, in the Essex Market Police Court, Sunday, on a charge of the larceny of a watch and chain valued at $31, preferred by his employer. Price said that Davis had taken the watch and chain in question from his store two weeks ago on representation that he had in view a minister as a possible buyer. Davis failed to render an accounting and Price became suspicious, and finally, growing tired of waiting, caused his arrest. Davis pleaded not guilty and was held for trial.

Michael Price, the complainant, also reported to the police last week that he had been robbed of a tray of diamonds valued at $5,000. Suspicion in this case is said to point to Abraham Gelula, another employe, who is missing. A clerk for Price states that Gelula came to the store Friday morning and was put to work assisting in getting ready the window and show case, and after putting in place several trays of watches Gelula told him to keep his eye on the store, as he was going out for a minute. Gelula, so the clerk said, went and did not return. His failure to do so excited the suspicion of the clerk, and on examining the safe, he found the tray of diamonds gone.

Price reported the matter to the police of the Elizabeth St. station and detectives are now investigating the matter.

The Dueber Watch Case Mfg. Co.'s Suit Against the Defunct F. S. Taggart Co.

TORONTO, Can., Jan. 21.—The Dueber Watch Case Mfg. Co., Canton, O., brought an action for $18,000 against the defunct F. S. Taggart Co., jewelers, of this city, consisting of Frank S. Taggart and Charles Campbell. The debt was for watches supplied to the Taggart company, but when that concern failed the Dueber Co. bought back the stock from assignee Clarkson, who was entrusted with the winding up of the insolvent company. On this ground the present action of the Dueber Co. was dismissed by Justice McMahon. The plaintiffs have taken an appeal from his judgment to the Court of Appeals.

U. S. District Attorney Beck's Intentions in the Herman Keck Case.

PHILADELPHIA, Pa., Jan. 23.—United States District Attorney Beck says he is not yet in position to announce what steps he will take in the case of Herman Keck, Cincinnati, O., whose conviction on a charge of smuggling diamonds was recently set aside by the United States Supreme Court. Mr. Keck was convicted in the United States District Court in Philadelphia, and sentenced to a term in the Eastern Penitentiary, in addition to the costs of the prosecution.

Site for the Rhode Island Watch and Clock Factory Selected.

PROVIDENCE, R. I., Jan. 21.—The board of directors of the Rhode Island Watch and Clock Co. held a meeting in this city Tuesday, when Levi C. Lincoln was elected treasurer of the company. The matter of selecting a site upon which to erect the new building in Woonsocket was discussed, several desirable locations which had been offered being considered. It was finally voted to build upon what is known as the Horseshoe Falls plot, on land owned by Joseph Bouvier, who is a member of the board of directors.

A lot has now been staked off on Winter St., near Horseshoe Falls, by Willard Kent, the architect who is preparing plans for the building. It is understood that the factory will be designed to accommodate 300 hands, although the number to be at first employed will be 200. Work on the foundations of the new building will be commenced as soon as weather conditions will permit.



A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

AVERY & BROWN,

68 Nassau St., New York.

FRED. W. LEWIS & CO.

Cutters of Diamonds and Importers of

Diamonds, Pearls and Precious Stones.

24 JOHN STREET, - - - NEW YORK.



Honest, Argumentative Ads. The kind that win. About equally divided between repairing and stock. 40 to 100 words in each ad. Printed upon a ribbon 12 feet long, wound upon a large spool. Trade bringers and worry savers. 99 samples $1. Money back if you want it.

WM. E. HUSTON, NEW YORK, No. 116, 116th St., W

Special Notices.

Rates 75c per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance.

Display cards on this page will be charged at $2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of SITUATIONS WANTED on this page advertisements will be inserted for One Cent a Word, each insertion, no discount, but no advertisement will be inserted for less than 25 cents. This offer refers to SITUATIONS WANTED ONLY Payable strictly in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

POSITION in wholesale jewelry business or jobbing house, by reliable, experienced girl; highest recommendations. M., care Jewelers' Circular.

ENAMEL MAKER wants position with manufacturing jeweler to take charge of enameling department; can do all grades of work. Address C. H. Sherman, 195 State St., Chicago, Ill.

UP TO DATE, all around man, with $500, to invest, wishes to make change; management of store, partnership or any first class position; west preferred. Address T. A., care Jewelers' Circular.

WATCHMAKER, having 22 years' experience, references of A1 firm, complete tools, desires situation with responsible firm; would go south or west. Address "Watchmaker," 526 Spruce St., Philadelphia, Pa.

BRIGHT, RELIABLE, experienced young woman in wholesale jewelry business, highly recommended by present employer, desires a position; highest references given. Apply L. T., care Jewelers' Circular.

SITUATION WANTED by a young man as salesman; New York and vicinity; am well acquainted with buyers of large stores of either jewelers' boxes or jewelry. Address Albert Trilsch, 251 E. 48th St., city.

SITUATION WANTED—Young man of 26, ten years' experience with manufacturer, desires position with good house; well connected in the trade and can furnish unquestioned references. Address Earnest, care Jewelers' Circular.

WANTED—POSITION as jeweler and clock repairer, having seven years' experience; best of references; city or country; chance to learn watchmaking preferred; wages moderate. Address F. H., care Mr. Barnett, 816 E. 134th St., New York.

EXPERIENCED SALESMAN, 10 years with last firm, commanding large trade with jewelry and department stores in Ohio, Indiana and Michigan, desires position with good house; best of reference from old firm. Rush, care Jewelers' Circular.

SALESMAN (ten years' experience), desires to change house Jan 1; acquaintance with best trade in Ohio, Michigan, Indiana, Kentucky and Tennessee; gold jewelry, rings, diamonds and silver goods; leading salesman for years for the house I now represent; references, etc. Address L., care Jewelers' Circular.

SITUATION WANTED by a thoroughly practical and careful watch maker on low priced as well as on all kinds of complicated watches and clocks; twelve years in last position in store; own tools, &c.; no bad habits; permanent position desired and fair wages expected. Address M. E., 19 Camp St., Waterbury, Conn.

EXPERIENCED MAN, who can give best New York and eastern references, wants line of clocks, sterling flat ware and plated, hollow and flat ware on commission; headquarters in Denver, Colo., and will canvas Colorado and adjoining territory to the Pacific coast. Address L. L. D., care Wm. C. Gardner, 1835 Arapahoe St., Denver, Colo.

MARRIED MAN living in Denver, Colo., wishes to represent eastern manufacturer in Colorado and contiguous States; has many years' experience and can furnish best of eastern references; sterling silver or plated hollow and flat ware, or regular jewelry line; will represent only first class houses. Address C. B. A., care E. Gilbert, Esq., 827 Ernest and Cranmer block, Denver, Colo.

Help Wanted

WANTED—A man to repair clocks and jewelry and assist in watch work. Call or address F. W. C., care Ludeke & Power, 23 John St., New York.

IF YOU TRAVEL in New York, Pennsylvania, Ohio or Michigan and want a small side line of jewelry on commission that is not cumbersome to carry, address C. X., care Jewelers' Circular.

WANTED—A man thoroughly competent to take entire charge of repairing department; must be a skilled watch repairer, jewelry jobber and good engraver. Address Competent, care Jewelers' Circular.

WANTED.—SALESMAN to represent a jobbing jewelry house in Missouri and Iowa; must have established trade, and best references, or gilt edge security. Address H. S., care Jewelers' Circular.

Business Opportunities.

FOR SALE—A small silver plated ware business; factory and machinery can be leased if desired; no taxes; running expenses small. Address Box 61, Deering, Me.

$000 WILL BUY a jewelry store, stock and fixtures complete on best part of west side, New York; low rent; repairing trade between $30 and $40 weekly; good reasons for selling. Address G. R., care Jewelers' Circular.

RETIRING FROM BUSINESS—For Sale—A nice stock of diamond mountings to be sold at cost for cash; also all tools, mills, benches, lathes, etc., suitable for manufacturing mountings; office furniture and safe. Paul Jeanne, 36 John St., New York.

FOR SALE—A first class jewelry store in one of the finest large cities in Massachusetts; clean stock and first class trade; rare chance for a man with capital to step into a well established business; established 14 years; reason for selling, health of owner. Address "L. F. C.," care Jewelers' Circular.

To Let.

ONE, TWO OR THREE FLOORS for office and manufacturing, with power if needed, near Broadway; very low terms for right party. Inquire 40 E. 19th St., New York.

IN UNION SQUARE (Broadway), part of very desirable store, admirably adapted for a silversmith, jeweler, or optician. For particulars address A. B. C., care Jewelers' Circular.

For Sale.

FOR SALE—Four fine oak wall cases, nearly new, 10 feet each; low price. T. J. Morrow, Holyoke, Mass.

TWO TWENTY-TWO FOOT WALL CASES, five 10 foot plate glass counter cases and counters for same; good condition; price very reasonable. Ludy & Taylor, Cedar Rapids, Ia.

Miscellaneous.

BRICK FACTORY, 20x90, ground, 60x100, in South Brooklyn, near 39th St. ferry, elevated railroad and two trolley lines. For information address W. J., care Jewelers' Circular.

I BUY JEWELRY STOCKS.—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry can find quick cash buyer by addressing Good Opportunity, care Jewelers' Circular.

A WELL KNOWN FIRM with offices in New York, commanding unequaled facilities and having established trade throughout the country, desires a special line of exclusive goods from first class manufacturers; New England, New York, New Jersey and Pennsylvania being special territory. Address C, care of Jewelers' Circular.

FOR SALE.

110 Feet of Mahogany Wall Cases; these cases were manufactured by B. & W. B. SMITH, and are in first-class condition. Address, W. S. M., care of JEWELERS' CIRCULAR.

INDEX TO ADVERTISEMENTS.

Aikin, Lambert & Co.	44
Alkin-Lambert Jewelry Co.	48
American Waltham Watch Co.	26
American Watch Tool Co.	47
Arnstein Bros. & Co.	48
Austin, John, & Son	48
Avery & Brown	23
Ball, Wm. H., & Co.	48
Ballou, B. A., & Co.	33
Billings, Chester, & Son	11
Bowden, J. B., & Co.	10
Bryant, M. B., & Co.	2
Comrie, A. J.	2
Conley & Straight	48
Crossman, Chas. H., & Co.	29
Crouch & Fitzgerald	4
Dorflinger, C., & Sons	27
Dubois Watch Case Co.	4
Eaton & Glover	48
Eisenmann Bros.	13
Elgin National Watch Co.	21
Fahys, Jos., & Co.	42
Foster, Theodore W., & Bro. Co.	2
Fostoria Glass Co.	33
Fox & Co.	10
Frankel's Sons, Jos.	9
Friedlander, Jos. & Bro.	27
Friedlander, R., L. & M.	48
Fuchs, Ferd., & Bros.	48
Gesswein, F. W., Co.	47
Goldsmith Bros.	19
Gregory, E. J.	47
Harris & Harrington	48
Hedges, Wm. S., & Co.	10
Howard Sterling Co.	5
Hraba, Louis W.	47
Huston, Wm. E.	28
Jacot & Son	47
Jenkins, S. N.	35
Juergensen, Jules	44
Jurgens & Andersen Co.	14
Kahn, L. & M., & Co.	48
Knights, C. H., & Co.	20
Knowles, Dr.	47
Krementz & Co.	12
Lapp & Flershem	16
Larter, Elcox & Co.	8
Le Boutillier & Co.	48
Lederer, S. & B.	48
Lehmann, E. A., & Co.	11
Lewis, F. W., & Co.	28
Lind, Thos. W.	4
Loeb, Wm., & Co.	47
Malliet, C. G., & Co.	10
Mauser Mfg. Co.	33
Melishek & Petter	2
Mercantile National Bank	22
Meriden Britannia Co.	7
Mossberg & Granville Mfg. Co.	40
Mount & Woodhull	10
Myers, S. F., Co.	13
New England Watch Co.	31
Noble, F. H.	35
Nye, Wm. F.	4
Oppenheimer Bros. & Veith.	11
Pouyat, J.	44
Providence Stock Co.	48
Rech, C., & Son.	47
Reisner, L. C., & Co.	3
Rich, H. M., & Co.	47
Rogers & Hamilton Co.	4
Rose, Chas.	13
Saunders, John F.	11
Schulz & Rudolph	44
Sercomb & Sperry Co.	35
Sherwood, John W., & Co.	13
Simons, Bro. & Co.	48
Simmons, R. F., & Co.	37
Smith, Alfred H., & Co	10
Stern Bros. & Co.	11
Tannenbaum, L., & Co.	11
Towle Mfg. Co.	35
Wallace, R., & Sons Mfg. Co.	6
Waite-Thresher Co.	46
Weeks, A. A.	47
Westphal, W. C. A.	13
Wheeler, Hayden W., & Co.	24
Wild, S. S. & Son	47
Wood, Chas. F., & Co.	48
Wood & Hughes	47

TURQUOISE.

All shapes of small Turquoise for jobbing and repairing, including Pear, Marquise, Diamond, Square, Heart, Oval and Round, at very low prices. Stones sent on approval.

CHAS. S. CROSSMAN & CO.,
3 MAIDEN LANE, NEW YORK.



Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres

New England Jewelry Travelers Banquet.

BOSTON, Mass., Jan. 20.—In accordance with time honored custom, as the Thanksgiving day proclamations say, the Jewelry Travelers' Association of New England held their annual election of officers and banquet at the midwinter meeting this evening in the Quincy house, with president Fred R. Hollister in the chair. The affair, like all the previous banquets of the association, was a pronounced success from the time when the members harmoniously selected their officers at the business session until the last meed of applause had been given to the performers in the special vaudeville entertainment that followed the supper.

In the gathering were about 50 members and their guests, the latter including Commodore Charles F. Morrill, who never is passed by when the invitations are issued; H. N. Lockwood, Boston; Willis A. Cates, Portland; W. N. Arnzen, Fall River; S. H. Hewitt and Mr. Titus, Brockton; W. S. Lee, Salem; Maj. H. S. Tanner, Providence; J. H. Conner and W. F. Newhall, Lynn. The ménu was one of the hotel's best efforts and a very enjoyable couple of hours were spent around the table. After cigars had been lighted the room was cleared for action, and a high class entertainment was given by members of some of the theatrical companies in town, with vocal and instrumental pieces and dances.

At the preliminary meeting the following officers were chosen for the year: President, Fred R. Hollister; vice-president, Frank E. Buffum; secretary and treasurer, E. A. Bigelow; executive committee, Walter B. Snow, George L. Swett, W. Emery Clement, Frank H. Elliot, William C. Wales; auditing committee, Charles M. Ballard, Henry A. Arnold, Frederick O. Fuller.

John Gardner, of the former wholesale firm of Gardner Bros. & Ross, Indianapolis, Ind., has accepted a position as traveling salesman for G. W. Marquardt & Sons, Chicago.

E. R. Kant, representing Green Bros., 6 Maiden Lane, New York, left town last week to visit the trade east and west. Asher Green, of the firm, will leave on his regular trip in a few days.

Among the travelers in Kansas City, Mo., the last wek were: Thos. H. Ryland, LaPierre Mfg. Co.; J. S. Adler, J. S. Adler & Co.; M. J. Geary, S. Sternau & Co.; L. M. Frank, S. Valfer & Co.; R. H. Stevens, Mabie, Todd & Bard; Fernand J. Witz, F. A. Hardy & Co.; W. S. Dudley, Rogers, Smith & Co.

Among the traveling men in Indianapolis, Ind., last week were: H. B. Bliss, Gorham Mfg. Co.; M. J. Geary, S. Sternau & Co.; Mr. Boice, White & Major; Daniel Wile, Buffalo Jewelry Case Co.; E. A. Tyler, the Ansonia Clock Co.; Mr. Pierce, T. I. Smith & Co.; George Pearse, Short, Nerney & Co.; Mr. Macdonough, Roy Mfg. Co., and J. M. Fisher, J. M. Fisher & Co.

Among the eastern men in Cincinnati, O., last week were: F. W. Collum, W. O. Hutchins & Co.; Wm. Bosselman, T. Quayle & Co.; F. R. Sheridan, Horton, Angell & Co.; W. S. Dudley, Rogers, Smith & Co.; W. J. Miller, Seth Thomas Clock Co.; W. S. Sparrow, Stern Bros. & Co.; L. S. Hodges, E. A. Potter & Co.; A. Englesman, Goodfriend Bros.; Dick Robinson, J. E. Blake Co.; Mr. Hudson, H. F. Barrows & Co.; Barry Brady, B. Brady & Co.

Traveling men in Boston, Mass., the past week were: Otto Wolff, Neresheimer & Co.; William H. Jones, Jones & Woodland; Gus. Henckel, LaPierre Mfg. Co.; Frank Wood, Ludwig Nissen & Co.; Mr. Hammett, Whiting Mfg. Co.; Charles L. Power, Ludeke & Power; L. Lilienthal; Mr. Colby, Towle Mfg. Co.; William B. Durgin, of W. B. Durgin Co.; Mr. Alexander, for Frank W. Smith; Harry F. Hayes, Howard Sterling Co.; Mr. Weisz, for Adolphe Schwob.

Travelers in St. Louis, Mo., last week were: Nat Swift, G. K. Webster and E. D. Gilmore & Co.; W. S. Sparrow, Stern Bros. & Co.; Carl Untermeyer, Chas. Keller & Co.; Sigmund Schiele, Wallach & Schiele; A. A. Wood, Howard Sterling Co.; John Glossinger, Wm. Demuth & Co.; R. H. Harris, Ansonia Clock Co.; H. C. Barker, Mandeville, Carrow & Crane; I. N. Fox, Fox Bros. & Co.; A. F. Elliott, W. J. Braitsch & Co.; Mr. Stanley, Mauser Mfg. Co.; E. A. Reed, Reed & Barton; W. S. Willis, Gorham Mfg. Co.; J. W. McClannin, Wilcox Silver Plate Co.

The following traveling men passed through Detroit, Mich., last week: M. J. Geary, S. Sternau & Co.; Theo. G. Walpuski, the American Morocco Case Co.; H. B. Bliss, Gorham Mfg. Co.; D. Wile, Buffalo Jewelry Case Co.; Fred. J. Foster, Unger Bros.; Chas. B. Bartlett, Whiting Mfg. Co.; A. J. Sherrard, Enos Richardson & Co.; M. Bernheim, the Woodside Sterling Co.; Wallace E. Welch, Welch & Miller; Mr. Stone, the Whitestone Jewelry Co.; Mr. Sadler, Sadler Bros.; G. W. Harder, for O. F. Egginton; Henry Lederer, H. Lederer & Bro., and a representative of O. W. Bullock & Co.

Among the jewelry representatives calling on the Syracuse, N. Y., trade the past week were: E. W. Dellar, William S. Hicks' Sons; Mr. Kenrick, Reed & Barton; Mr. Mullin, for J. A. Jones· Samuel Heller, L. Heller & Son; F. C. Staudinger, E. A. Lehmann & Co.; Henry W. Sherrill, Sinnock & Sherrill; R. L. Goldsborough, the Holmes & Edwards Silver Co.; Theo. G. Walpuski, American Morocco Case Co.; W. H. Thornton, the H. A. Kirby Co.; C. F. Sweasy, William B. Kerr & Co.; Mr. Parsons, Parsons & Greene Co.; Frank E. Whitmarsh, Alvin Mfg. Co.; A. L. Halstead, the Barbour Silver Co.; W. A. Bigelow, Sturtevant, Whiting & Bigelow; R. J. Marsh, C. A. Marsh & Co.; E. H. H. Smith, the J. D. Bergen Co.; Edson C. Ellis, Averbeck & Averbeck; M. M. Corsa, Dominick & Haff.

Travelers in Pittsburgh, Pa., during the week of Jan. 16 were: G. C. Hudson, H. F. Barrows & Co.; Wm. Heyman, Stern Bros. & Co.; E. M. Bliss, Bliss Bros.; H. H. Curtis, H. A. Kirby Co.; Mr. Tinker, W. B. Durgin Co.; F. J. Wildes, Barbour Silver Co.; Louis Hirsch, Hirsch, Flashner & Robbins; G. Hofman, Ansonia Clock Co.; Mr. Williams, Arnold & Steere; F. R. Sheridan, Horton, Angell & Co.; Sam H. Fink, Fink, Bodenheimer & Co.; J. F. Dean, Reed & Barton; Wm. Bosselman, T. Quayle & Co.; F. C. Somes, S. O. Bigney & Co.; R. J. Marsh, C. A. Marsh & Co.; E. S. Robbins, Bristol Brass & Clock Co.; W. W. Middlebrook, B. A. Ballou & Co.; A. H. Oakley, Thornton Bros.; L. S. Hodges, E. A. Potter & Co.; R. H. Stevenson, E. G. Webster & Son; F. C. Winship, T. B. Clark & Co.; E. Lange, P. W. Lambert & Co.; W. L. Washbourne, Redlich & Co.; C. B. Bartlett, Whiting Mfg. Co.; J. E. Kiersky, A. Kiersky & Co.; J. M. Morrow, American Watch Case Co.; S. C. Howard, Dominick & Haff; Thos. E. Rogers, Riker Bros.; H. A. Scofield, Scofield, Melcher & Scofield; Mr. Sichel, C. P. Goldsmith & Co.; L. M. Frank, S. Valfer & Co.; F. V. Kennon, John T. Mauran Mfg. Co.

The Sale of the Stock of S. W. Bramley Postponed.

KINGSTON, N. Y., Jan. 19.—S. W. Bramley has been forced into involuntary bankruptcy by some of his heavy creditors A hearing will be held before Amos Van Etten, referee in bankruptcy proceedings, at his office in this city, on next Monday. The attorney for Mr. Bramley is engaged in preparing a schedule of his assets and liabilities for presentation to the referee.

The forcing of Mr. Bramley into bankruptcy acts as a bar to the execution secured by Lewis Manson, jeweler, Syracuse, one of Mr. Bramley's heaviest creditors, against his stock, and Sheriff Ira M. Black has been enjoined not to dispose of the goods and fixtures under the execution and levy. The stock and fixtures were to have been sold on Tuesday, Jan. 17. The sale will, however, take place eventually, under the provisions of the bankruptcy law.

Death of David J. Dozier.

RICHMOND, Ind., Jan. 18.—David J. Dozier, 62 years old, a watchmaker, died last night, after a long illness. He has been in business here for many years.

A very handsome and well appointed factory is that of Fishel, Nessler & Co., makers of sterling silver novelties, ebony goods, metal frames, buckles, etc., whose office and showrooms are at 588 Broadway, New York. The factory is located in a building on Elm St., where it occupies two entire floors. It is fitted throughout with new machinery and all the many devices of the modern, well regulated workshop. In season, the factory force consists of 125 persons. Speaking of the factory force, it should be mentioned that the concern have lately procured the services of a French enameler, who, with his family, came over to this country expressly to enter the concern's employ.

Providence.

A. Jacobs has removed from Willard Ave. to 34 Potter St.

Abraham P. Workman, jeweler, is now located at 195 Eddy St.

F. M. Silva has embarked in business as a manufacturing optician at 207 Westminster St.

Amasa E. Angell, an old time jeweler, died Wednesday at the State Hospital for the Insane.

W. O. Martin has opened a repair store at 186 Washington St. Mr. Martin was formerly with Farrington & Co.

William H. Luther, of W. H. Luther & Son, 214 Oxford St., is confined to his home by a severe attack of grip.

It is announced in Newport that the new City Hall being erected in that city is to be graced with a fine illuminated clock, which will be the gift of prominent citizens.

At the annual meeting of the stockholders of the Industrial Trust Co., held last Tuesday, Sterns Hutchins, of W. O. Hutchins & Co., was elected a member of the board of directors.

A rumor is current among the jewelry manufacturers here that some of the concerns now located in this city will remove to Attleboro and occupy quarters in the new fire proof brick factories to be erected by Joseph M. Bates on the acres devastated by the great Attleboro fire of the night of May 18.

Frederick E. Carr, secretary of the Ostby & Barton Co., was one of the most important witnesses yet examined by the Coroner in the inquest into the death of Matthew J. Casey, the night watchman, who was shot in an encounter with a police officer. Mr. Carr testified as to the record made by the dial in the watchman's clock on the night of the shooting, and gave Casey's story of the shooting as related to him by the man a few days before he died in the hospital.

The following were among the buyers who visited the trade in this city the past week: W. E. Shuttles, Dallas, Tex.; L. J. Beck, of the Barrios Diamond Co., New York; E. Sickles and A. Sickles, Philadelphia; Messrs. Herz and Davidberg, buying for R. H. Macy & Co. and Abraham & Straus, New York; M. Rosengarden, Albany; Dana Buxton, Springfield, Mass.; M. H. Sanders, Winnipeg, Man.; E. Solomon, New York; S. P. Meyers, of the Canadian Importing Co., Montreal; J. R. Lelirberger, San Francisco; A. L. Fraid, Cornwall, Ont., and representatives of Bearse, Murphy & Co., Portland, and Bramley & Robertson, Montreal.

The Attleboros.

William Shallcross, for years with J. C. Cummings & Co., left suddenly last week for Melbourne, Australia.

Monday there was shipped by one of the younger chain houses a great quantity of goods to a purchaser in the city of Havana.

James J. Horton, head of the Bay State Optical Co., left Tuesday for Crescent City, Fla., where he will spend February and March.

Frank Fontneau, a relative of the head of Fontneau & Cummings, was a young jeweler who lost his life last Summer by being run over by an electric car. Suit was entered last week in the Court of Common Pleas by his widow against the Interstate Consolidated Street Railway Co. to recover $5,000.

The Attleboro Savings and Loan Association held its annual meeting last week and on its list of officers and official boards appear the names of the following jewelers: Everett S. Horton, Horton, Angell & Co.; Joseph M. Bates, Bates & Bacon; Stephen A. Briggs, Watson & Newell Co.; Mace B. Short, Bay State Optical Co.; George A. Dean, G. A. Dean & Co., and Herbert A. Clark, Horton, Angell & Co.

Attleboro was represented last Friday at the 33d annual reunion of the 24th Massachusetts in Boston, Company H of that regiment having been raised among the jewelers and farmers of this town. William A. Streeter, of this town, was in that company and gave his life at Deep Run. The local Grand Army post is named after him. He was brother of John and Henry Streeter, of Streeter Bros. John C. Cummings, of J. C. Cummings & Co., was another jeweler in the ranks, and he was captured by the rebels at Olustee, Fla., and saw months of confinement in Andersonville and Florence.

There has been a matter which grew out of the great May fire of last year which involved a principle which needed careful interpretation. Every one of the jewelers who lost his all, save insurance, in the fire, was assessed by the town for the property he owned on the first day of May. After 18 days of ownership he lost all he had. Two houses, S. O. Bigney & Co. and W. & S. Blackinton, went to Providence and immediately set up their plants there. Then the question arose whether or not to pay the Attleboro tax for which they had been assessed. To those who remained here the insurance meant nominally the same property owned as their plants meant before the fire. The insurance replaced the plants so they continued work and were generally willing to pay the tax without murmuring, though many thought it ought to have been remitted to let the industry of the town get on a paying basis again. But the two houses that removed to Providence had to be assessed for their plants there on the first day of July, making a double tax for the year 1898. It was currently reported that Mr. Bigney would refuse to pay and make a test case. Last week, however, tax collector Harry E. Carpenter received a check in payment and the matter is dropped.

Boston.

George A. Carpenter, of the Crescent Watch Case Co., has gone to Chicago on a brief business trip.

Paul Askenasy is one of the incorporators of the Eaton Motor Carriage Co., recently formed and chartered under the laws of Maine at Portland. The authorized capital is $500,000.

Frederick D. Bacon, of Somerville, and Samuel C. Bacon, of Dedham, have formed a limited partnership to run from Jan. 16 of this year until Jan. 15, 1900, and to be conducted under the name of Frederick D. Bacon. They will deal in clocks, watches, jewelry and optical goods.

George R. Barber, of the office force at

Boys' Watches:

Right pocket size and made to stand rough usage.

Girls' Watches:

Tiny affairs, plain or fancy — low-priced or costly.

Women's Watches:

Plain or engraved silver, gold or gold-filled, oxidized steel, etc.; also the line of exquisitely colored enamels.

Men's Watches:

Thin, smooth bascine, full dress, gold or gold-filled. Also watches for rough outing.

Non-Magnetic:

Our No. 333 Watch, nickel-silver, can be worn while working around electrical machinery and will not be affected.

We State Our Warrant Plainly and Positively. Every watch is carefully tested, in its case, before shipment, and is thoroughly guaranteed in every particular.

THE NEW ENGLAND WATCH COMPANY,

Waterbury, Connecticut.

D. C. Percival & Co., has been seriously ill for some time with pneumonia, and at last accounts his condition was critical.

Frank R. Appleton, of the New York house of Robbins & Appleton, was in Boston the past week.

William J. Donnell, of Carlock & Donnell, watch case makers, 21 School St., is confined to his home by illness.

Royal E. Robbins, of the American Waltham Watch Co., accompanied by Reginald C. Robbins, is in Washington on a brief pleasure trip this week.

George B. Owen, Sr., and Arthur Owen, of the Wm. L. Gilbert Clock Co., were in Boston the latter part of last week on business connected with the office recently established here in the Jewelers building.

L. R. Ricca, watchmaker to the trade, who was in the Massachusetts General Hospital, where he underwent a surgical operation, from Jan. 3 to Jan. 16, is able to be at his place of business once more.

Henry Cowan has sold the jewelry store in Cambridge which was conducted for him by E. J. Dumphy, to Mr. Dumphy. L. N. Vaughn, the former proprietor, has located in Newport, R. I.

Charles W. Byrnes and James Kingman, two well known and popular men in the trade, who have been with Bigelow, Kennard & Co. for nearly a score of years, have been admitted to the new firm of Foster & Co., who started a short time ago at 32 West St.

Frank Eldridge, formerly with William Fenton at the clock establishment of the latter on Kingston St., has rejoined Mr. Fenton at the Boston office of the Wm. L. Gilbert Clock Co., of which Mr. Fenton has charge as the representative here of the manufacturers.

Young's hotel will probably be the place of meeting of the Boston Jewelers' Club, and Feb. 14 is named as the date. The members will devote a part of the evening to congratulating each other upon completing the best business year that they have passed through since 1892.

A lively rivalry is in progress between the bowling teams of the stores of Henry Cowan and E. A. Cowan. At the close of the series a flag trophy is to be awarded the winning club and a supper will mark the occasion of its presentation. The last meeting between the two teams took place Monday night.

The property on the northwest corner of Washington and Winter Sts., wherein are located a number of retail and jobbing jewelry and optical concerns, was sold last week. Considerable interest attached to the deal, inasmuch as the 1,955 square feet of land involved is the highest assessed parcel of real estate in the city of Boston, and brought $230 per square foot, a good advance over the assessors' valuation.

Philadelphia.

The smoker given by the Horological Society of Philadelphia in Bank Hall, Broad St. and Columbia Ave., Thursday evening, was well attended. The Jewelers' Club smoker, held at the club rooms on Chestnut St. last Tuesday night, was also a success.

Among those whose names appear in the list of incorporators of the Quaker City Water Co. are Messrs. Hughes and O'Bryon, of L. A. Scherr & Co. The new water company want to furnish the city with a supply of pure water. The franchise which they are after is valuable.

A pane of glass on the side of the bulk window of J. Warner Hutchins' jewelry store, 22 S. 8th St., was smashed by a thief on Wednesday morning last. The robbery was discovered by a private watchman about 5 o'clock A. M. Mr. Hutchins says his loss, which consists of about 22 pairs of cheap bracelets, amounts to about $200. The police are looking for the window smasher.

Canada and the Provinces.

J. H. Stevenson, jeweler, Markdale, is taking an optical course in Toronto.

A judgment for $1,017 has been obtained against Thomas Guest, Yarmouth, N. S.

The stock of Wm. Barbrue, jeweler, Quebec, has been damaged by fire and smoke.

D. Kerr, Cowansville, P. Q., is making preparations to build a model jewelry store.

L. H. Luke, of Ambrose Kent & Sons, Toronto, attends the meeting of the Grand Chapter, F. & A. M., at Stratford on Wednesday.

Adams' jewelry store, O'Leary, Prince county, Prince Edwards Island, and all its contents, were destroyed by fire Sunday morning last. A defective flue was the cause.

N. W. Devean, optician, 159 Young St., Toronto, is occupying temporary quarters at 165 Yonge St., while his place of business is being entirely refitted and a new front put in.

E. B. Whittaker, representing R. Wallace & Sons Mfg. Co., Wallingford, Conn.; W. J. Walker, the Towle Mfg. Co., Newburyport, Mass., and Mr. Sherrill, Sinnock & Sherrill, New York, were in Toronto last week.

The S. C. Hood Co., Yarmouth, N. S., who were recently burned out, as reported in The Circular, had less than $1,000 insurance. They saved a portion of their stock and have opened business in Williams' block.

The provincial buyers in Toronto the past week included: J. R. Orr, Collingwood; O. H. Bunter, Trenton; W. A. Fenwick, Shelburne; E. D. Wilcox, Uxbridge; E. G. Francis, Port Hope; A. F. Bass, Hamilton, and E. J. McIntyre, Chatham.

Among the sufferers by the recent heavy conflagration at Bridgewater, N. S., which destroyed the entire business portion of this most thriving town, was Simeon Ernest, jeweler. He lost his store and its contents and also his dwelling. He had but little insurance.

Ambrose Kent & Sons, Toronto, are making extensive alterations in their Yonge St. premises by enlarging their workshops, with the object of putting in new presses and other machinery necessary to enable them to meet the increasing demands for medal and badge work.

Pacific Coast Notes.

F. A. Ward, jeweler, Fort Bragg, Cal., has decided to leave that place.

J. Glick, Stockton, Cal., is talking about moving his store to Dawson, Alaska.

The condition of H. Wachhorst, Sacramento, Cal., from last reports, has not improved.

A jewelry store has been opened at Anaheim, Cal., by A. Muller, lately of Los Angeles, Cal.

A possible clue to the robbery of the F. M. Washburn jewelry store, Pasadena, Cal., last November was found last week by a boy in a lumber yard. The officers were notified, and on careful examination a watch case, a nickel watch and the works of another watch, all of which belonged to Mr. Washburn, were found. The recovered property is of but little value. Evidently the thieves divided their plunder in the lumber yard and threw away the articles they did not want.

Petition to Have Alexander I. Wyatt Declared a Bankrupt.

Salt Lake City, Utah, Jan. 19.—A petition asking that Alexander I. Wyatt be adjudged a bankrupt, was filed in the Federal Court yesterday by New York creditors, comprising Samuel H. Fink, Henry Bodenheimer, Simon Fink, as Fink, Bodenheimer & Co.; Abraham R. Katz and Louis Rothchild. It is claimed that Wyatt owes $20,000, his debts amounting to $1,300 in excess of his securities. It is asserted that he is insolvent and has committed an act of bankruptcy in that he admitted in writing inability to pay his debts, and admitted further in writing his willingness to be adjudged a bankrupt on that ground.

The claims of the petitioners are set out as follows: Fink, Bodenheimer & Co., $445; Louis Rothchild, $244; Abraham R. Katz, $707.

Nominees for Offices of the Philadelphia Jewelers' Club.

Philadelphia, Pa., Jan. 22.—The annual meeting and election of the Jewelers' Club, of Philadelphia, will be held at the new house of the club, 1225 Chestnut St., on Feb. 14. The nominees are: President, J. Warner Hutchins; vice-president, C. F. Duffy, H. C. Larter, A. Rutherford; secretary, James W. Barry, Jr.; treasurer, William F. Parry, Jr.; board of governors (five to be voted for), Theodore M. Woodward, W. H. Long, N. B. Elting, William P. Sackett, L. S. Lewis, John N. Taylor, E. H. Eckfeldt, A. G. Lee, L. P. White, Henry B. Chambers, E. B. Midlen, F. W. Stanbrough, B. F. Thorpe, John D. Battin, David B. Young.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ending Jan. 21, 1899.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$185,199.76
Gold bars paid depositors	39,914.26
Total	$225,114.02

Of this the gold bars exchanged for gold coin is reported by the Sub-Treasury as follows:

Jan. 16	$56,944
" 17	25,830
" 18	30,409
" 19	10,391
" 20	21,203
" 21	
Total	$144,777

H. S. Fulmer has opened an optical office at his residence in Doylestown, Pa.

Connecticut.

J. Allan Kirk, who formerly conducted a jewelry store in Rockville, is now located at Quarryville, Pa.

Harry G. Nye, of Chicago, western representative of C. Rogers & Bros., has been stopping in Meriden for a few days.

Fire broke out in the old optical shop in Milford on Friday morning, and despite the efforts of the local engine company the building was destroyed. Cause unknown; loss about $1,000. The building was owned by D. L. Clark.

Robert Hall Andrews, son of president Andrew Andrews, of Simpson, Hall, Miller & Co., and Miss Bertha Cornell, daughter of J. R. Cornell, were united in marriage at the First Baptist Church, Wallingford, last Wednesday evening.

Jacob Braunstein, jeweler, 35 Church St., New Haven, made an assignment in the Probate Court Wednesday afternoon last, naming H. C. Bretzfelder for trustee. Hearing was set for Wednesday, Jan. 25. Assets are estimated at about $400, and liabilities are the same.

G. B. Kelley, general manager of the Rockford Silver Plate Co., Rockford, Ill., has been in Meriden for a visit for a few days. The Rockford Co. are doing a fine business, he says, and Mr. Kelley is looking for a new superintendent to take charge of the manufacturing department of the concern.

In the Senate last Wednesday Senator Chittenden introduced a resolution appointing Nathaniel L. Bradley, of the Bradley & Hubbard Mfg. Co., Meriden, a resident trustee of the Connecticut School for Boys at Meriden. Senator Chittenden said it was a reappointment that would meet with general approval, and the resolution was unanimously adopted.

Elmira, N. Y.

B. L. Rees, who has been engaged as an engraver by the Gorham Mfg. Co., New York, is at his home here, ill with grip.

John Bally, one of Elmira's most honored citizens, is totally blind. This will be sad news to the legion of traveling men, who all highly esteem him. He is the senior member of John Bally & Son, jewelers. Mr. Bally is the oldest watchmaker in the city, and has been engaged in business here for years. Some months ago he lost his sight and has been unable since to attend to business.

Sergeant C. L. Pruyn, Oneonta, N. Y., who was a member of the 1st Regiment, N. Y. Volunteers, stationed at Honolulu with the army of occupation, is in the city. He is a jeweler by trade, being engaged with jeweler E. C. Lewis, Oneonta. He is a student here of F. H. Rees's Elmira School of Engraving. Mr. Pruyn has been interviewed by an Elmira paper on his experiences in Honolulu, and speaks interestingly of the country, which he highly praises.

WE wish to call the attention of our customers to a new patented plated Collar Button we have just placed on the market. IT IS SOLDERLESS AND AS NEAR A PERFECT BUTTON AS IT IS POSSIBLE TO MAKE. We give the following guarantee, which is on all our cards: "We will replace every 'B. A.' button which for any reason proves unsatisfactory. B. A. B. & Co."

It is made in five sizes of fine rolled plate, with long and short posts, with or without pearl backs.

B. A. Ballou & Co.,

61 Peck Street,

PROVIDENCE, R. I.

New Goods FOR THE New Year.

Our new lines of Cut and Pressed Glass for Mounting purposes will be ready within a few weeks at our New York office. : : :

FOSTORIA GLASS CO.,

66 West Broadway, N. Y.

FACTORY: Moundsville, West Virginia. Address all communications to N. Y. office.



"Watch our Ads."

The Mauser Mfg. Company,

SILVERSMITHS,

14 East 15th St., New York.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY!

WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

VOL. XXXVII. CHICAGO, WEDNESDAY, JAN. 25, 1899. No. 26

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular, addressed to Stephen Parlin, 270 Garfield Ave., (Telephone, Main 2137) Chicago, will receive immediate attention.

BUSINESS CONDITIONS

Lapp & Flershem.—"Business in general is very good. Our regular forces are kept busy and have all they can do. The demand for better goods continues into this year, and we believe the trade will require better goods throughout the year."

General Manager Cutter, of the Elgin National Watch Co., said: "January business was very satisfactory from our standpoint, and the demand continues the same as during the holidays. Every indication points to a very prosperous year in the watch business, judging from the standpoint of our customers. The export business is growing with us quite rapidly, and we notice that the total value of imports from Switzerland was less in 1898 than in 1897, imports of the lower grade goods into this country being very much less. We are using our best efforts at the factory to obtain a larger product."

Mr. Wendell, of Wendell Mfg. Co., is in New York on business.

John E. Grace, Pecos, Tex., it is reported here, has assigned.

Mr. Bunde, of Bunde & Upmeyer, Milwaukee, Wis., is ill with grip.

Eugene Parker, Durand, Mich., put in the latter part of the week here.

W. E. Kennedy, Benton Harbor, Mich., was a caller on the trade last week.

T. J. Dale, Kenosha, Wis., last week dropped in to fix up his stock a little.

J. E. Micks Co., Elkhart, Ind., were among the buyers in person for the week.

Miss Spencer, of John Spencer & Daughter, Edgerton, Wis., was here several days last week.

C. K. Caldwell, Chicago representative of Rogers & Hamilton Co., left Friday for a visit to the factory.

Mr. Winterberg, of the Joe Brown Co., just back from the west, reports a very nice and satisfactory trip.

Jacob M. Becker visited Omaha and Council Bluffs in a business way, returning Friday, after a successful trip.

E. A. Dorrance is attending the annual meeting of Simons, Bro. & Co., at Philadelphia, Pa., a yearly duty of his.

J. W. Battershall, Aurelia, Ia., has sold out and will return here. Mr. Battershall was formerly in business on 35th St., this city.

J. E. Whitcomb, Waltham, Mass., whose name is closely associated with jewelers' lathes, was here attending the American Horological Society's exhibit.

Mr. Allen, of Rich & Allen Co., went to New York Wednesday on both a business trip and pleasure visit. Mrs. Allen accompanied him and they will stop at Washington on their way.

Charles Winner, Marengo, Ia., assigned on the 12th with liabilities of $3,000; assets not given. The assignment being in the United States Court under the new bankruptcy law, was without preferences.

Burglars entered the store of the Ely Mfg. Co., 391 State St., recently and secured upward of a bushel of cheap jewelry from the show cases. The men were discovered by watchman White. He immediately hastened to the rear of the store, but before he arrived the thieves had disappeared. White turned in a call to the Harrison St. police and a wagon load of officers arrived. It was learned that the thieves had gotten no farther than the show cases and that the three safes in the store were untouched.

Additional details are at hand of the sale by Walter D. Tusten, Houston, Tex., of his store, consideration $45,000, to S. H. Hart, one of his clerks. The sale covered the entire stock and accounts. Hart gave notes as follows: One for $10,000, payable in 60 days; $8,047.94, in eight months, and $8,847.94, each in 12, 18 and 24 months. Hart states he bought the stock, but did not assume any indebtedness; that Tusten told him before the holidays that he would pay his creditors with moneys taken in during the holiday season. The transfer was made Jan. 3. Hart thought Tusten owed about $18,000.

Thos. Y. Midlen, who for the past three years has been the Chicago manager of the Gorham Mfg. Co., will, on Feb. 1, accept a more important position in the New York house. During the three years that he has been in charge of the Chicago house there has been a continued growth of the business at that center, and Mr. Midlen's departure from here will be regretted by the members of the trade. Permanent arrangements as to the management of the Chicago office have not yet been decided upon.

Pacific Northwest.

W. A. Dodd has closed his jewelry shop in Blackfoot, Idaho, and removed to Butte, Mont.

Geo. G. Hedges, jeweler and optician, Enterprise, Ore., recently paid a visit to his parents at Walla Walla, Wash.

William H. Dinsmoore, Sheridan, Ore., is confined to his house with a combined attack of rheumatism and grip.

Letcher & Jenkins have purchased a lot and store building in Tillamook, Ore., and will soon remove their jewelry store to their own premises.

The South Bend Jewelry Co., South Bend, Wash., have been disincorporated, and W. A. Ingalls has succeeded to the business and will assume all accounts.

The trial of the mate of the American ship *George Stetson* for cruelty to an apprentice, Louis Stone, held at Portland, Ore., resulted in acquittal for the accused.

A. G. Perham, who recently fitted up quarters at 917 Riverside Ave., Spokane, Wash., has again removed his stock and is now quartered in the Post-office building.

Maurice Burnett, of Burnett Bros., Centralia and Chehalis, Wash., was recently married while on an eastern trip, and one of the wedding presents received was the sum of $2,000.

A charge of robbery having been made against W. H. Pennock, jeweler, New Westminster, B. C., for stealing and being in possession of property taken from Stoddard's jewelry store, a preliminary examination was held, with the result that Pennock has been committed for trial, with bonds fixed at $800.

Attorneys for Chris Hauch Want to Buy Claims at 25 Per Cent.

PITTSBURGH, Pa., Jan. 21.—D. M. Miller and Samuel McClay, local attorneys, have issued a circular letter to all the creditors of Chris. Hauch, Smithfield St., offering to buy all claims against Hauch on a basis of 25 cents on the dollar. Mr. Hauch has been operating as agent under a deed of trust since 1888. His liabilities are, rental, $503, and other indebtedness, $7,416.38, making a total of $7,919.38. His stock and fixtures have been appraised at $6,186.05.

The attorneys state that at sale the above amount may not be obtained, and that they deem it best to settle on the 25 cent cash basis rather than bring the matter to litigation. The movement is said to have originated among Mr. Hauch's friends, who wish to aid him in his old age.

Sambue & De Moure, Buckley, Ill., are succeeded by Geo. Sambue.

E. B. Born has removed from Mason City, Ill., to Allegan, Mich.

Stephen A. Walton & Son are successors to Stephen A. Walton, Moundsville, W. Va.

The death recently occurred of August Bringe, Milwaukee, Wis., and his business is being conducted by his estate.

Detroit.

H. Simon has started a new jewelry store at 496 Beaubien St.

J. Lewis Tinsman, Romeo, Mich., passed through here last week en route for Philadelphia, where he will enter a horological school.

Mr. Harper, of Harper & Parsons, Saline, Mich., and S. Friedman, of A. & D. Friedman, of Ohio, purchased goods here last week.

Oscar B. Marx, secretary and treasurer of the Michigan Optical Co., was last week elected chairman of the Board of Supervisors, an office much sought after.

W. W. Alger, formerly optician at Roehm & Son's store, has been replaced by F. W. Poole, of Allegheny. It is reported that Alger is practicing medicine.

The resignation of Rev. E. J. Service, of the Trumbull Ave. Presbyterian Church, was accepted. He will take up his duties as manager of the Royal Silverware Co. on Feb. 1.

Pritchard & Ryan, manufacturing jewelers, Grand Rapids, Mich., offer a handsome gold medal to the winner in Y. M. C. A. contests there, which will take place in March and April.

Traveling men who pass through here say that they enjoyed a first class holiday trade, and find now that the stocks of jobbers are in a low condition. Lines of novelties are pretty well cleaned out.

The funeral of Mrs. Robert J. F. Roehm, wife of the senior member of Roehm & Son, was held from the family residence on Elizabeth St. Mrs. Roehm was born in 1838, and was a lady of considerably literary ability. Two sons, Edward R. and Frank J. Roehm, survive her.

John Kay, of Wright, Kay & Co., has one of the finest stamp collections in the country, the result of many years of painstaking work. Hardly a day passes but he is closeted with some fiend with a collection. He has many interesting tales to tell of rare and rich finds made recently.

Indianapolis.

Thursday, Jan. 19, occurred the funeral of Lydia W. Herron, daughter of F. M. Herron.

A Pennsylvania Railroad detective arrested four Indianapolis men on a baggage car near Greenville, O., last week. In their pockets were found over $100 worth of jewelry. They were brought to this city and the jewelry identified as a part of the $300 worth stolen from E. H. Caldwell's store, on E. 10th St., Nov. 28.

Pittsburgh.

Otto Heeren went east last week on a business trip.

S. Davis, Penn Ave., near 7th St., will remove in a short time to Liberty St.

Philip Ruprecht has opened a jewelry store and repair shop on Main St., Sharpsburg.

W. E. Stieren is putting in a new front to that portion of his establishment which faces Sixth Ave.

W. J. Johnston and Mrs. Johnston are in the east. Mr. Johnston is looking up business interests.

Thos. L. McWilliams, Irwin, Pa., who has been on the sick list for some time, is now convalescent.

J. C. Grogan, who was on the programme committee for the local Horse Show, furnishes several trophies.

G. B. Barrett and family have removed from Sewickley, and have taken up their abode at Hotel Schenley.

G. Carlson, formerly with the Pittsburgh Watch Co., has opened a new store on Butler St., near Penn Ave.

The stock and fixtures of C. C. Corcoran were appraised at $9,300. Charles O'Brien, as agent, is conducting a receiver's sale.

H. H. Gerwig, whose business has increased so greatly during the past year, has leased the entire fourth floor of the Verner building.

Benj. Brown, manager of the optical department of H. R. Brown, New Brighton, has gone to Augusta, Ga., to accept a similar situation.

Leopold W. Vilsack & Co. are busily engaged in stock taking. After Feb. 1 they will discontinue their shop and manufacturing department.

The American Lamp and Brass Co., this city, manufacturers of onyx stands, lamps, etc., will build a plant on a tract of land containing 240 acres near Ellwood City, Pa.

The jewelry store of E. Kaiser, in the busiest and most prominent part of Brownsville, Pa., was broken into on the morning of Jan. 18 and a watch stolen. A plate glass window was smashed.

Among the few buyers in the city last

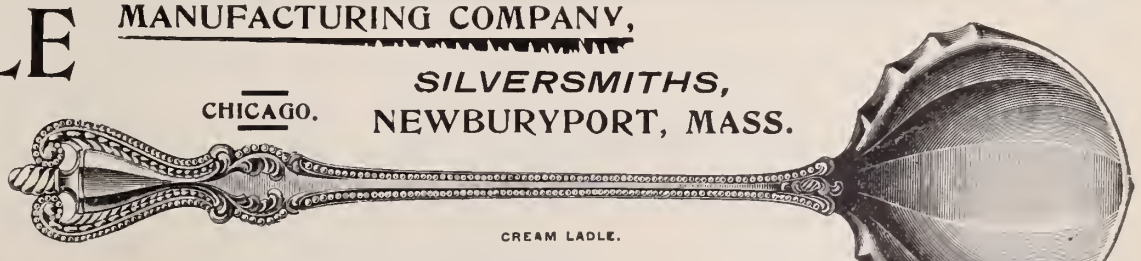
GOLD N K SOLDER
EASY-FLOWING GOLD SOLDER
Best on Earth
Manufactured by F. H. NOBLE & CO.
103 State St., Chicago.
Sold by all Jobbers.

Chicago Gold Pen Repairer.
GOLD PENS.
Send me your work. Repairs of all kinds.
S. N. JENKINS, 103 State St., Chicago, Ill.

RELIABLE GOLD AND SILVER PLATERS
Prices Right.

When received.

When returned.
All Work Guaranteed.
SILVERWARE REPAIRED AND REPLATED
Sercomb and Sperry Co.
147½ STATE ST. CHICAGO

TOWLE MANUFACTURING COMPANY,
SILVERSMITHS,
CHICAGO. NEWBURYPORT, MASS.
JEWELERS ONLY.

CREAM LADLE.
Colonial STERLING SILVER TABLEWARE,
IN A COMPLETE SERVICE.

week were: H. R. Brown, New Brighton, Pa.; G. French Poole, Washington, Pa.; Paul Rudert, Tarentum, Pa.; H. H. Weylman, Kittanning, Pa.; John Zugschwert, Carnegie, Pa.; A. Teplitz, McKeesport, Pa.; Frank Hayes, Washington, Pa.; Mrs. Harry Morrison, Mt. Pleasant, Pa.; Chas. Ways, Connellsville, Pa.; A. W. Stauver, Wheeling, W. Va.

Minneapolis and St. Paul.

H. Birkenhauer & Co., Minneapolis, have put in entire new store fixtures.

Simon Nelson, St. Paul, has removed from his old stand at 263 E. 7th St. into larger quarters at No. 209, same street.

W. M. Stone and wife, Minneapolis, have returned from a week's visit to Chicago, where they were the guests of jeweler H. M. Church.

M. L. Cohen, Minneapolis, is enlarging his store room, extending the rear part about 25 feet, and rearranging the interior in the latest style.

Max Olenick, Minneapolis, has discontinued his retail store on Nicollet Ave., opened up during the holidays in order to reduce his wholesale stock.

C. M. Carpenter, of the Minneapolis Jewelry Mfg. Co., Minneapolis, has recovered from a long spell of illness and is about the place of business as usual.

W. H. Creveling, for a number of years past traveling salesman for the Reed, Bennett Co., Minneapolis, has severed his connection with that firm and contemplates starting in business for himself in the near future.

The Board of Trade of Minneapolis is making efforts to secure the plant of the Rockford Watch Co., Rockford, Ill. The machinery, good will and patents, as well as the entire plant, are offered for sale at a low price.

Kansas City.

A. J. Kibler, Wellsville, Kan., is again at his work, after a severe illness.

A. Buchmann, Clay Center, Kan., was in town last week visiting the jobbers.

Mr. Edwards, of Edwards & Sloane Jewelry Co., has just returned from a short eastern trip.

William Tobener, jeweler and pawnbroker, has decided to discontinue his business at this point.

L. P. Wolfsohn, proprietor of the Kansas City Watch Repair Co., who has been acting very strangely of late, as mentioned in THE CIRCULAR, has been declared insane and has been sent to the State Insane Asylum. His wife will immediately sell off all of his stock and close out his business.

Geo. Washington, a colored man, was approached by a stranger one night last week with a proposition to rob a Walnut St. jeweler and burn his store. The colored man was so scared that he fled to tell the police. A suspicious character was later seen loitering around Cady & Olmstead's, but escaped before he could be arrested.

Two women and a man, who go under the names of Mamie Wheeler, Emma Clark and Chas. Wuerst, were arrested in this city last week for shoplifting, and on searching their rooms there was found several hundred dollars' worth of jewelry, besides a large quantity of other goods. They are believed to be a trio who are wanted all over the southern part of the State for shoplifting and robbery.

Jasper Floyd, a negro janitor in C. E. Russell's jewelry store, 1028 Main St., was arraigned before Justice Spitz a few days ago on a charge of retaining the proceeds of a watch and chain valued at $75. The complaining witness is C. S. Smith. He says that Floyd learned that he had to pawn his watch to raise money and sympathetically offered to advance him the sum required without interest, taking the watch as security. Smith alleges that Floyd then pawned it himself, but failed to return it when he objected, and even after he returned the loan the watch was not forthcoming. Floyd pleaded not guilty and gave bond for his appearance.

St. Louis.

C. H. Gieseke, Trenton, Ill., was here last week and bought an opening stock of jewelry that amounted to quite a comfortable sum.

Goodman King, of the Mermod & Jaccard Jewelry Co., left on the 21st inst. for New York, whence he will start for Europe, in the interest of his firm.

Sam. H. Bauman, of Bauman-Massa Jewelry Co., arrived home on the 21st from a purchasing trip to the east. Edwin Massa, of the same firm, left on the same date for a business trip to Chicago.

Tiny silver hearts and pigs for bracelet bangles are becoming a great fad here. It is no uncommon thing for retailers to sell six to eight dozen daily, and they have a hard time keeping supplied with the novelty.

At the meeting, held on the 18th inst., of the Business Men's League, an organization composed of the leading merchants of the city, Louis P. Aloe and Goodman King were elected members of the executive committee.

San Francisco.

TRADE OUTLOOK.

Eastern travelers are arriving and by next week a whole host of them are expected. The jobbers all feel very much encouraged with the outlook; the rains of the past 10 days have assured good crops, which, of course, mean prosperity for the State. Considering the rains, which have interfered somewhat with the retail trade, business for January is very fair, and quite up to the average for an off month.

Ralph Bernhardy has accepted a position with Alphonse Judis.

Fred. L. Lezinsky is here representing J. F. Sturdy's Sons. He is showing a full line of lorgnette chains and gents' chains, also a line of plated jewelry. He is meeting with good success.

James Milleman, representing the Wm. W. Hayden Co., Newark, N. J., has been in the city and is feeling quite enthusiastic over the prosperous outlook he finds here for the jewelry trade. Chas. Wilkins, representing the Ostby & Barton Co.; Mr. Rogers, Parks Bros. & Rogers; Louis Stern, of Louis Stern & Co., and C. A. Marsh of C. A. Marsh & Co., have been in town.

Cincinnati.

S. M. Peck is celebrating the announcement that he is a grandfather.

D. Gruen & Sons have moved their headquarters to the Johnston building, to be more central.

Albert Bros. are taking stock this week and will make a general sweep before buying new goods.

Chas. Remme, of the Queen City Watch Case Co., will go out for a short business trip this week.

All the factories are still busy on repair and order work and are working long hours with a full bench force.

A. T. Gardner, Carlisle, Ky., has opened a new store at that place, and was in Cincinnati last week making his opening purchases.

Henry Ostendorf, son of J. Ostendorf, a well known jeweler of Vincennes, Ind., will be married on Feb. 7, as announced by cards to his friends.

President J. T. Homan, of the Homan Silver Plate Co., has gone east for a week or 10 days, as is his custom after the closing up of the year's business.

The failure of H. W. Maier, Aberdeen, Miss., caught a number of Cincinnati jobbers, among them Henry Hahn & Co., Frohman, Wise & Newman, A. & J. Plaut, E. & J. Swigart. The assets are recorded as $7,000 and the liabilities as $11,000.

In the suit to contest the will of Mary A. Oskamp, John Daller answered last week, denying all charges of using undue influence over the deceased. Probably some decision will be reached next week, as the case comes up in the Probate Court.

Joseph Noterman & Co. have received two very unique and valuable opals to be mounted with diamonds. One is very irregular and as large as a nut, while the other is heart shaped and a half inch in diameter. The setting of the latter will cost about $100.

Oscar Trounstine, of Neuhaus, Thounstine & Co., says there is no authority for the published statement in some papers about a proposed change in their establishment. He says he is not prepared to make a statement as yet and probably will not at all, as the rumor of his retirement is entirely too premature.

H. Bingaman, who recently opened a retail store at 6th and Vine Sts., has opened a registry free of charge where everyone who desires can have his watch or diamond registered. He said a good many citizens had taken up the matter and had had their diamonds and watches duly registered. In the event of the articles being stolen or lost they can be identified by this registry.

Rauch & Goldsmith narrowly escaped a disastrous fire Friday night. The rubbish in their basement caught fire in some mysterious manner, and as it was past midnight and there was no one at the place, the firemen broke in the large plate glass door and entered the store. The fire was put out with a trifling loss. When the firm arrived at their store next morning they beheld their front door boarded up and were much alarmed until the matter was explained to them.

John Ryburg has given a chattel mortgage on his stock of jewelry in Seneca, Kan., for $607.

A Sensation Caused by Lot of Fake Jewelry and Assault Upon a Jeweler.

NEW ORLEANS, La., Jan. 18.—What appeared to be a sensation subsequently proved a tempest in a teapot. Early last Friday morning Capt. John Day, commanding the Third Precinct, with two detectives, visited the home and business place of Gustave Dauboin, jeweler, who claimed to have been assaulted, robbed and chloroformed shortly after 1 o'clock on Thursday. The place was 1034 Royal St. The object of their visit was to see what condition the old man was in, and if he could give a more lucid account of the assault and robbery. The officers found him very feeble and weak and his mind far from clear. There is no question that the jeweler had lost a great deal of blood. He said that when he woke up and found he had been wounded in the head and was bloody he called for help and that two ladies who reside upstairs ran to his assistance and called a physician. These ladies told him that they had heard no noise, nor had they seen anyone about the premises. He further said that notwithstanding his condition he had made a partial investigation of his stock and there was missing a cat's-eye ring set with diamonds, a gold ring set with small diamonds, a large ring with garnet setting, several gold plated bangles, several gold plated rings, two double case gold plated watches, one large silver watch, six old watches, two gold scarf pins, seven studs, one amethyst ring, one ring crossed hands, a watch chain, gold and silver, all valued at $154.

Dauboin said he thought that there was more property missing, but he was too feeble to go over his stock carefully and check it up. This information had hardly been flashed over the wires to Acting Superintendent Journee when a telephone message was sent to the Jackson Square station by A. Pearce, who keeps a second hand store at 600 Dauphine St., and who is a brother-in-law of Mr. Dauboin, that there was a crowd of suspicious characters at the corner of Toulouse and Dauphine Sts., who had tried to sell him a lot of jewelry and he had recognized some of it as having been the property of Dauboin. Officers were at once sent to the scene. The men were arrested and gave their names as John King, L. C. Calloway, Thos. Kelly, Wm. Parent, Chas. Tracy, John Wilson, Louis Morgan, Charles F. Cross, Jas. Dawson and Jas. Wilson. They were charged with being dangerous characters. Mr. Dauboin looked at the jewelry recovered, said it was fake jewelry, and that it was not a part of the property stolen from him. After the arrest Pearce denied that he had said that the prisoners had tried to sell him any jewelry. He said that one of the prisoners dropped a heart locket on the banquette and when he picked it up he thought it belonged to his brother-in-law, Dauboin.

Some Methods of Doing a Jewelry Business.

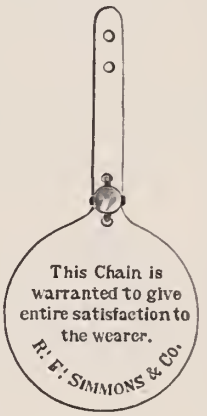
WICHITA, Kan., Jan. 21.—Al. Homer, charged with embezzling five diamonds worth $600, has been arrested in this city and landed in the city jail to await the arrival of Kansas City authorities. When arrested, the embezzler did not have any of the diamonds in his possession, and it is thought he disposed of them before reaching Wichita. The jewels were described as being two eardrops worth $140, two rings and one shirt stud.

The jewelry was secured in Kansas City from a man who runs a pawnshop in connection with his jewelry establishment, and these unredeemed diamonds were put in the hands of such fellows as Homer to work off. Their method was to visit saloons, gambling houses, theaters, etc., and exhibit the diamonds and endeavor to sell them. These six jewels were given to Homer, he giving his receipt for them. He never went back and consequently his arrest in this city. He is said to be a very smooth man with precious metals, and his appearance is one of his good qualities as a salesman. He is an opium fiend, and the thin, pale features and general make-up of the man tend to impress people that the diamonds are stolen ones and they readily nab them, on this account more than for any other reason.

C. F. J. De la Porte, of Oconto, Wis., has opened a jewelry store in Berlin, Wis. Mr. De la Porte has conducted a jewelry store at Oconto for the past five years.

Eli Albert Tharnish, jeweler and dealer in musical instruments, Atlantic, Ia., has filed a petition in the Federal Court in Council Bluffs asking that he be declared a bankrupt. His schedule of debts is a long one, and the list of his assets includes a large number of promissory notes and book accounts of doubtful value.

You Ought To Know



and undoubtedly you do know that

"Old Standard" Simmons Chains



are the best made; the most salable goods you can put in stock. That's a reason why you should make a display of them and should do it now. New lines out.

Ask your Jobber.

R. F. SIMMONS & CO.,

Factory and Main Office:
Attleboro, Mass.

New York Salesroom:
9-13 Maiden Lane.

News Gleanings.

W. P. Kerr, Tonawanda, N. Y., is running an auction sale.

W. S. Pauley has opened a jewelry business in Gas City, Ind.

G. Anderson will, about Feb. 1, remove from Asbury Park, N. J.

Joe Wilkes has gone out of the jewelry business in Kaufman, Tex.

W. A. Dodd, Blackfoot, Idaho, has discontinued his jewelry business.

A. C. Blackwell, jeweler, has opened at 18 Luzerne Ave., West Pittston, Pa.

The Waltham Clock Co., Waltham, Mass., are increasing their force.

Charles L. Wright, Webb City, Mo., has paid off a realty trust deed for $1,000.

E. Seitz, Peoria, Ill., is going out of business and is selling out his stock.

H. Franklin is selling out his stock of jewelry, etc., in Glenwood Springs, Col.

J. F. Ratcliff, Richmond, Ind., has moved from 826 Main St. to 921 Main St.

Charles H. Winner has made an assignmen of his stock of jewelry in Marengo, Ia.

O. H. Killand has purchased the jewelry business of C. G. Conyne, Mandan, N. Dak.

P. H. Young, Dodge City, Kan., is quite extensively engaged in the stock business.

A. J. Wilkinson, Olivia, Minn., contemplates returning to his former home at Appleton, Minn.

Charles Floege, dry goods dealer and jeweler, New Braunfels, Tex., has retired from business.

Jeweler E. J. Giering will occupy the storeroom of George Kienley, Main St., Hellertown, Pa.

Karl Vatre, of Coudersport, Pa., will locate in Oswayo, Pa., and pursue his trade, that of jeweler.

L. C. McNeer has succeeded to the jewelry business of Mrs. M. E. Klingman, Blue Hill, Neb.

The residence of J. Saks, jeweler, Blossburg, Pa., was badly damaged by fire last Saturday morning.

W. H. Muncy, Marietta, Ga., will remove his business to Athens, Tenn., about the 1st of February.

The Argus Optical Co., now at Portland, Ind., will move on Feb. 1 to 85 Calhoun St., Fort Wayne, Ind.

A. Greeby, an old veteran and once a jeweler of Mt. Clemens, Mich., died there recently at the Soldiers' Home.

Elijah Horton and J. V. Williams have opened a watchmaking establishment in Horton's drug store, Grayson, Ky.

Adolph J. Reinhardt, jeweler, Lincoln, Ill., was recently united in marriage to Mrs. Anna Kupfer, of Kenosha, Wis.

W. Y. Penn, Georgetown, Tex., has sold a half interest in his book and jewelry business to H. A. Allen, of Fort Worth,

Two men attempted to rob a jewelry store at Valley Junction, Ia., but the entrance of customers spoiled their game.

Mr. Wright, a jeweler, formerly of North Carolina, has located at Market St. and Montgomery Ave., Chattanooga, Tenn.

C. J. Wells, of the C. J. Wells Co., jewelers, Utica, N. Y., has been appointed by the Common Council to look after the City Hall clock.

Jeweler Charles Willson, Reading, Pa., received the contract to furnish the gold class pins for the High school at Hammonton, N. J.

W. E. Parkhurst has moved from Hudson, Mich., to Adrian, Mich. This leaves the jewelry and watch business in Hudson to E. D. Conant.

The proposed plan of moving the Barneyville Jewelry Works from Swansea, Mass., to Providence, R. I., has been given up for the present.

Carl Anderson, who has been employed as jeweler in L. A. Booth's establishment, Watertown, S. Dak., has left for his home in Sioux City, Ia.

In a fire in Sturgeon Bay, Wis., last week, the jewelry and second hand furniture store of F. Sensinba was burned out. Loss, $300; no insurance.

Theodore Schelle, Milwaukee, Wis., has filed a petition in bankruptcy. Liabilities, about $25,000; assets, $500. James Gilowsky is the principal creditor.

Frank J. Rigg, jeweler, of Russellville, Pa., has rented the shop belonging to John Lennon, West Grove, Pa., and will open in business on or about March 1.

F. H. Cadogan, who has been employed by E. Fitzpatrick, Utica, N. Y., has started in business for himself at 122 Columbia St. Mr. Cadogan is a practical jeweler.

Fred. L. Merrill, Portland, Me., is to move from Federal St. to the store under the Chase House. The move will occur as soon as alterations are completed.

Mr. Wallace, who has sold out his interest in Wallace, Schramm Co., Ogden, Utah, to his partner, George V. Schramm, expects to remove to Salt Lake City.

At Minden City, Mich., on Jan. 3, Miss Tillie Burk, of Minden, was married to Geo. Blashill, of Imlay City. Mr. Blashill will embark in the jewelry business at Marlette.

Willie Hoon, employed in the jewelry department of Smith's hardware store, Belle Plaine, Ia., will engage in the same enterprise on his own behalf at McGregor, Ia.

Clyde Secor has arranged to open a jewelry store in the Atwood & Clyborne building, Dowagiac, Mich. Mr. Secor is a graduate of the Peoria Horological College.

Fred Hamilton, who has been employed at the Teetzel jewelry store, Benton Harbor, Mich., for some time, has purchased the entire stock and will continue the business.

The Shook Mfg. Co., of Omaha, Neb., have been incorporated to do a jewelry business. Authorized capital, $12,000. Incorporators, M. B. Shook, C. L. Short, C. C Rosenberg.

The jewelry store of D. C. McKee, Corning, N. Y., has been closed by Wm. F. McNamara, as attorney for Q. W. Wellington, on a chattel mortgage for $3,554.03 in favor of the latter.

Robert F. Moore, Williamsport, Pa., who has been confined to the house for the past few days with grip, has left for Clifton Springs, N. Y., where he will spend a few weeks for his health.

Samuel Hurwitz, who some seven weeks ago opened a jewelry store on Church St., Clinton, Mass., and later sold out to Morris Meyer, has now entered the employ of Mr. Meyer as clerk at his Mechanic St. store.

E. J. Wells, of Nashua, Ia., was a caller in Eloria, Ia., a few days ago, in the interest of the Sherman nursery of Charles City. Mr. Wells was in the jewelry business in Nashua, but owing to failing health was obliged to seek some outside work.

The branch store of Greenleaf & Crosby, in the Poinciana, at Palm Beach, Fla., has been thoroughly refinished this year, and fitted up with a larger stock of imported novelties than ever before. It is in charge of J. F. Lane, from the Jacksonville headquarters.

Isaac Joseph, engaged in the jewelry business at Hudson, N. Y., for the past 12 years, but who recently disposed of his store to his brother, is in Amsterdam, N. Y., preparing to open a jewelry store. He has taken a lease of the Bussing store at 75 E. Main St.

Fire in the building occupied by a shoe store and Roessler's jewelry store, Cumberland, Md., at noon Wednesday last, caused a damage in the residence part of possibly $200. The origin of the fire is a mystery, firemen claiming that it was burning in three separate places.

C. H. Murphy, of Omaha, Neb., manager of the clock service for the Western Union Telegraph Co., is in Provo, Utah, putting in an electric time system. Clocks will be placed in various stores in town and regulated by electricity by the main clock in the Western Union office.

A portion of the silver ware stolen from Perley Leslie's store, Haverhill, Mass., two months ago, has been recovered. The property was found on the river bank in the rear of a residence on Water St. The property was lying on the bank and is supposed to have been left there by the thieves.

Fred Mills, a former employe of C. A. Williams, jeweler, Terre Haute, Ind., has again taken a position with Mr. Williams. For the past few years Mr. Mills has been engaged in the jewelry business at Greensburg, Ind. He was for six years employed by Mr. Williams and is an expert watchmaker and engraver.

J. Osky, curiosity dealer and jeweler, Jacksonville, Fla., has opened a branch store at Havana, Cuba. The branch store is in charge of J. E. Berg, who has been with Mr. Osky for quite a number of years. Mr. Osky also has in contemplation the opening of an exhibit at the Paris Exposition in 1900, where he will have for sale an assortment of Florida curios.

Harry Webber was before Judge Ernst in Police Court, Rochester, N. Y., last week, on a charge of petit uarceny, by stealing a watch from Eugene Egbert, an instalment jeweler. The case was put over a week. Webber, it is claimed, got the watch by paying a small amount down and then sold it.

E. J. Gregory, jewelers' auctioneer, has commenced a new sale in Haverhill, Mass., for George F. Hussey, jeweler, 94 Merrimack St. This is a reduction sale. Mr. Hussey was so well pleased with the way that Mr. Gregory handled the W. H. Goss jewelry stock that he engaged the auctioneer to conduct a sale for him. Auctioneer Gregory has made more than a record for himself in Haverhill, Mass.

OPTICAL DEPARTMENT.

Note.—From this week till further notice this department will be run every week.

Encyclopedia-Dictionary and Reference Handbook of the Ophthalmic Sciences.

Copyrighted 1898, by The Jewelers' Circular Pub Co.

By R. H. Knowles, M.D.

[Commenced in issue of July 6, 1898.—Continued from page 38, Jan. 18, 1899.]

Part XVIII.

Chromatology (*chro-mat'-ol-o-gy*). [Greek, *chroma* = color + *logos* = study.] That science which has for its consideration the study of colors. This includes the analysis of the various colors and the substances which contain colors as shown by the spectroscope.

Chromatophile (*chro-mat'-o-phile*). [Greek, *chroma* = color + *philos* = a lover.] That which takes the colors easily; applicable to microscopy as relates to the tissues which are prepared for the purpose of absorbing colors for a better examination and study. Synonym: **Chromophilous** (*chro-moph'-il-ous*).

Chromatophobia (*chro-mat-o-pho'-bi-a*). [Greek, *chroma* = color + *phobos* = fear.] An abnormal mental state in which there is a fear or dread of colors.

Chromatopsendopsis (*chro-mat-o-seu-dop'-sis*). [Greek, *chroma* = color + *pseudes* = false + *opsis* = vision.] A state in which the color sense is partially or completely lost. The terms which are synonymous to this one are the following: **Chromadysopsia, Achromatopsia, Daltonism** and **Color-blindness.**

Chromatopsia (*chro-ma-top'-si-a*). [Greek, (*chroma* = color + *opsis* = eyesight.] An abnormal state of the eyes in which there may appear an exaggeration of certain colors, as in the state after a cataract operation by extraction, when the landscape appears rosy, due to an irritation of the iris by the removal of the crystalline lens. The physiological effect of santonine when several grains are taken is that everything takes on a yellow hue. A synonym for this term is found in **Chromatopsy** (*chro'-mat-op-sy*).

Chromatoptometry (*chro-mat-op-tom'-et-ry*). [Greek, *chroma* = color + *opto* = I see + *metron* = measure.] That department or science of optometry which has for its consideration the examination or test of the eyes with the view of determining the ability to compare and name the various colors. Holmgren's skeins of yarn and the spectroscope are the instruments employed for testing the color perception of the patient.

Chromatoscope (*chro-mat'-o-scope*). [Greek, *chroma* = color + *skopeo* = I see.] An instrument the purpose of which is to determine the bending power of the various colors which compose light.

Chromatoscopy (*chro-mat-os'-co-py*). [Greek, *chroma* = color + *skopeo* = I see.] The science of determining colors.

Chromesthesia (*chrom-es-the'-si-a*). [Greek, *chroma* = color + *aisthesis* = feeling.] A strange state of mind in which there is an association of colors with different musical tones and other sounds, with the different letters of the alphabet, and with the different words composing a sentence.

Chromopsia (*chrom-op'-si-a*). [Greek, *chroma* = color + *opsis* = sight.] A state in which the vision becomes abnormal as to colors. Synonym: **Chromatopsia.**

Chromoptometer (*chro-mop-tom'-et-er*). [Greek, *chroma* = color + *opsis* = sight + *metron* = measure.] An instrument employed for the purpose of measuring the color sense.



Chromostroboscope (*chro-mo-stro'-bo-scope*). [Greek, *chromo* = color + *strobos* = turn + *skopeo* = I see.] This instrument is used for the delicate purpose of determining the constant presence of colors as manifested by vision.

Chroöpsia (*chro-op'-si-a*). [Greek, *chroa* = color + *opsis* = vision.] A state of vision in which there is an abnormal sense of color perception. Synonyms: **Chromatopsy** and **Chromatopsia.**

Cilia (*cil'-i-a*). [Latin, *cilium* = a hair.] Relative to the eye this term applies to the lashes of the eyelids.

Ciliariscope (*cil-i-ar'-is-cope*). [Latin, *cilium* = a hair + Greek, *skopeo* = I see.] An instrument the purpose of which is to examine the ciliary area of the visual apparatus.

Ciliary (*cil'-i-a-ry*). [Latin, *cilium* = a hair.] That which relates both to the eyelashes and also to the muscle of accommodation when it is spoken of as the ciliary body, ciliary apparatus or ciliary muscle. Some of the branches of the ophthalmic artery are the long and the short ciliary arteries. The ciliary processes, sometimes called the ciliary zone, constitute the iris so called, and are simply muscular processes of the muscle of accommodation or ciliary body.

Ciliate (*cil'-i-ate*). [Latin *cilium* = a hair.] That which resembles or partakes of the nature of the eyelashes.

Ciliation (*cil'-i-a'-tion*). [Latin, *cilium* = a hair.] A state or condition in which there is an appearance of having or resembling eyelashes.

Cilio-spinal (*cil'-i-o—spi'-nal*). [Latin, *cilium* = a hair + *spine* = spinal column.] That which relates to the ciliary body and the central source in the spine relative to the dilatation of the pupil.

Cilium (*cil'-i-um*). [Latin, *cilium* = a hair.] An eyelash.

Cillo (*cil'-lo*). [Latin, *cilium* = a hair.] A morbid state of the eyelid in which there is a constant trembling. Another term which is synonymous to this word and which is also derived from the same source is **Cillosis** (*cil-lo'-sis.*) The term **Cillotic** (*cil-lot'-ic,*) same derivation. These two terms apply to that state in which there is a constant trembling of the eyelids.

Circle of Diffusion (*cir'-cle of dif-fu'-sion*). [Greek, *kirkos* = a ring + Latin, *dis* = away + *fundo* = I pour.] Imperfect visual impressions made upon the retina in either hypermetropia, in which the axial-diameter is too short and therefore the perfect focusing point has not been reached, or in myopia, in which the axial-diameter is too long and the point of focus having been reached, the image which finally reaches the retina becomes larger and indistinct.

Circulation (*cir-cu-la'-tion*). [Latin, *circulatio*, = to pass around.] The passage of the blood in going from and returning to the head after having made the circuit of the body. The circulation of the blood depends chiefly upon the ophthalmic artery with its branches, the long and short ciliary arteries and the central retina. Sometimes the small arteries which are located in the extreme outer border of the ciliary processes, the iris, are called the **Circulus-arteriosus, Haller's Circle,** while the vascular supply near the pupillary margin is called the **Circulus-iridis-minor.** The word circulus (*cir'-cu-lus*) is from the Latin, *circulus* = a circle.

Circum-corneal (*cir-cum—cor'-ne-al*). [Latin, *circum*, = a round, + *corneus*, = a horn.] That which surrounds the cornea.

Circumlentar (*cir-cum-len'-tar*). [Latin, *circum* = around + *lens* = a pea, lentil.] That which surrounds the crystalline lens. The circumlental space is that area which lies between the outer border of the crystalline lens and the muscle of accommodation.

Circumocular (*cir-cum-oc'-u-lat*). [Latin, *circum* = around + *oculus* = the eye.] That which surrounds the eye.

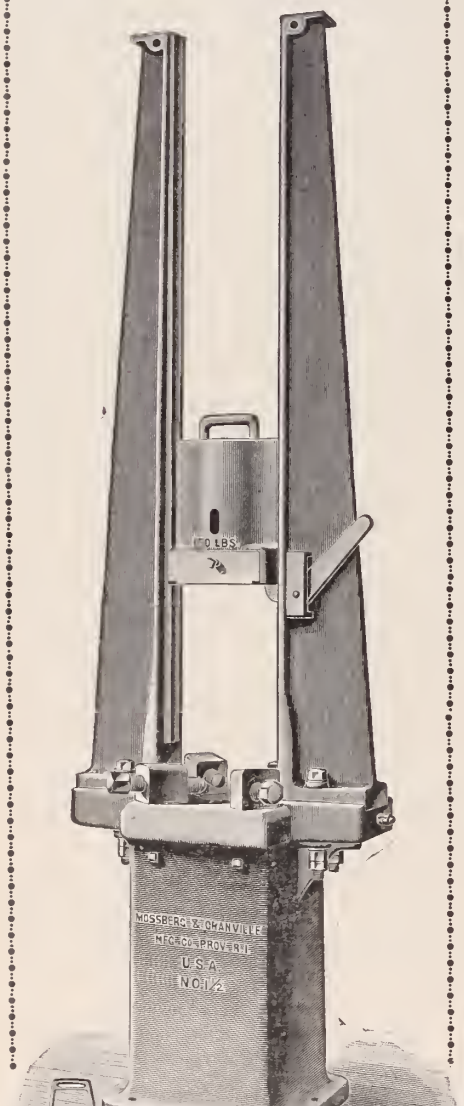
Cirsophthalmia (*cir-soph-thal'-mi-a*). [Greek, *kirsos* = a crooked and distended vein + *ophthalmos* = eye.] An inflammation of the superficial structure of the eye, namely the conjunctiva, in which the veins appear prominent and distended. Sometimes the term applies to anterior ectasia, in which the veins upon the bulging cornea appear distended and varicosed.

Clark, Alvan. Born 1804 and died in 1887 at Cambridgeport, Mass., in his eighty-third year. Was America's greatest manufacturer of astronomical telescopes. He began making lenses for telescopes when few were made, and in building up and developing his business he kept in the first rank from the beginning until the time of his death. In the year 1860 he constructed the largest lens made till then and it was sold to the Chicago Astronomical Society. The lens was eighteen inches in diameter. Later he made two lenses the diameter of each being twenty-six inches. The one he made for the Observatory at Washington, D. C., and its mate was sold to the Lee University. The next great triumph in the way of telescopic lenses was made for an observatory in Russia; the diameter of this lens was thirty inches. The Lick Observatory of the California University secured the thirty-six-inch diameter lens.

(To be Continued.)

Plain Drop Press

FOR JEWELERS AND SILVERSMITHS.



MADE IN 10 SIZES WITH HAMMERS VARYING FROM 50 TO 1,000 POUNDS.

Well designed, well built, always to be depended upon and embodying many excellent features. These features are fully described and illustrated in our Drop Press Book. Free for the asking.

MOSSBERG & GRANVILLE MFG. CO.,

PROVIDENCE, R. I.

NEW YORK, 126 Liberty St. Exhibition at Philadelphia Bourse.

The Latest Patents.

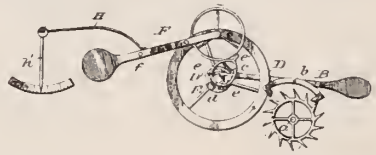
ISSUE OF JANUARY 17, 1899.

617,709. NECKTIE-HOLDER. James M. Barrett, Bloomfield, N. J. Filed June 7, 1897. Serial No. 639,697. (No model.)



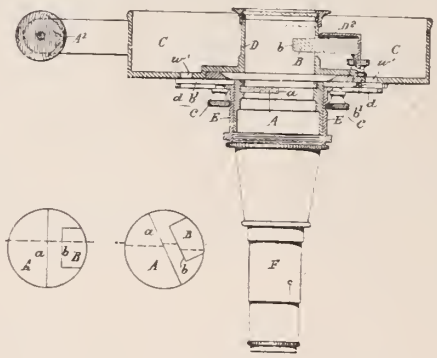
A necktie fastener consisting of an inner and an outer plate united by a spring-hinge, the outer plate having a depression in its inner surface the surface of which depression is roughened or spiked, and the inner plate having a hole opposite the depression for receiving the collar button, whereby necktie-bands wider than the fastener may be secured to the collar-button.

617,852. BALANCE-ESCAPEMENT. Arthur R. Colburn, Washington, D. C. Filed March 15, 1898. Serial No. 673,933. (No model.)



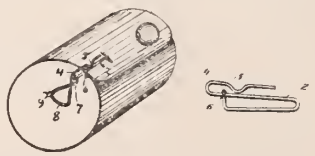
In regulating and governing mechanisms substantially as described, the combination of a balance wheel or shaft, with a cam device fixedly connected to said wheel and a pressure device bearing upon said cam device to regulate the oscillations thereof.

617,895. INSTRUMENT FOR MEASURING SMALL VISUAL ANGLES. Lewis K Bell, British Royal Navy. Filed Dec. 13, 1897. Serial No. 661,600. (No model.)



In an instrument for measuring visual angles the combination with a prism of known angle of minimum deviation rotatable in a plane perpendicular to the line of sight and occupying but a portion of the field of vision, of a fixed refracting-prism occupying a different portion of the field of vision by means of which the instrument can be adjusted to the correct position for making correct observations.

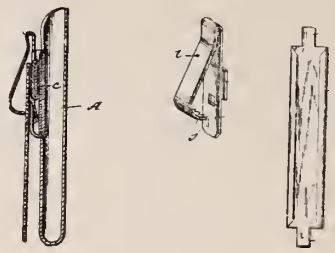
617,924. CUFF-HOLDER. John M. Crowe, Fort Wayne, Ind. Filed Sept. 4, 1897. Serial No. 650,561. (No model.)



In a device for securing cuffs, the combination of a cuff-holder consisting of a wire formed into the loop 2 having the hook 6 for closing said loop, and the hook 4 having the crook 5 and a pin consisting of a wire formed into the loop 7, one end of said wire having the hook 9 and the other end being formed into the pin 8 with an upturned pointed end adapted to be engaged by the hook 9.

617,962. SPECTACLE-CASE HOLDER. Abner S. Kirby, Fredericktown, Ohio. Filed Mar. 17, 1898. Serial No. 674,219. (No model.)

A spectacle-case provided with a holder, comprising in its construction a base-plate lying directly in contact throughout its entire length with the case and having side flanges bent over upon its outer faces to form guideways which open through both ends of said plate, a clamping device consisting of a plate relatively narrower than the base-plate and formed with a hook-



shaped spring-tongue projecting downwardly from the upper edge thereof and having a lower inturned edge or bill adapted to engage and clamp the outer flap of a pocket in which the case is inserted directly against said plate, and a guide-plate relatively wider than the said clamping-plate and having its sideedges arranged to slide in said guideways and to bear frictionally against the body of the base-plate and flanges, said guide-plate being detachably secured to the clamping-plate by tangs projecting from the latter

DESIGN **30,004.** CHARM OR SIMILAR ARTICLE. Arthur M. Field, Asheville, N. C. Filed Dec. 22, 1898. Serial No. 700,062. Term of patent 7 years.



Issue of January 10, 1899.

LABEL.

6,771. Title: "The Krementz 'One Piece.'" (For Collar and Cuff Buttons.) *Krementz & Co.*, Newark, N. J. Application filed July 26, 1898.

EXPIRED PATENTS.

[The following list of recently expired patents of interest to the trade is furnished by G. M. Lamasure, Solicitor of Patents, Washington, D. C. A copy of any one of these may be had from him for 10 cents each.]

Expired January 17, 1899.

252,311. SPRING BUTTON. Louis Goulding, South Abington, Mass., assignor to himself and Charles E. Phillips, same place.

252,379. MACHINE FOR SETTING GLAZIERS' POINTS. Geo. W. Hubbard, Windsor, Vt.

252,410. CALIPERS. Leslie B. Woodruff, Chicago, assignor to himself, James Shaw and Albert J. Hopkins, Aurora, Ill.

252,441. BRACELET AND CLASP. William C Edge, Newark, N. J.

252,444 SPRING HINGED BRACELET. Abraham H. Engel, New York, N. Y.

252,465. CLOCK MOVEMENT. Arthur E. Hotchkiss, Cheshire, Conn.

252 509 SWIVEL BUTTON. Silas O. Parker, Littleton, N. H., assignor to the Littleton Patent Button Co., same place.

252,588. CLOCK MOVEMENT. Benjamin B. Lewis, Bristol Conn.

252,589. CLOCK MOVEMENT. Benjamin B. Lewis, Bristol, Conn.

Geo. W. Dover, manufacturer of jewelers' findings, Providence, R. I., has again presented to his customers a yearly calendar. The calendars come on large engraved cards, with a portrait of the donor, and also a finely printed cut, accompanying which is a verse appropriate to the subject, and which at the same time also advertises Mr. Dover's productions.

The Remarkable Noll Clock.

[Special correspondence to the New York *Sunday World*.]

BRUSSELS, Dec. 8.

THERE is on exhibition in the Passage du Nord, Brussels, the most wonderful timepiece which ingenuity has yet devised. This "Welt Uhr" or "World Clock," as it is called by the inventor, Herr Noll, took five years to construct, and its estimated value is 60,000 marks ($15,000).

Mr. Noll, a native of Villingen, in the Black Forest of Germany (for centuries the home of clockmaking), has furnished the *Sunday World* with a description of his marvelous work.

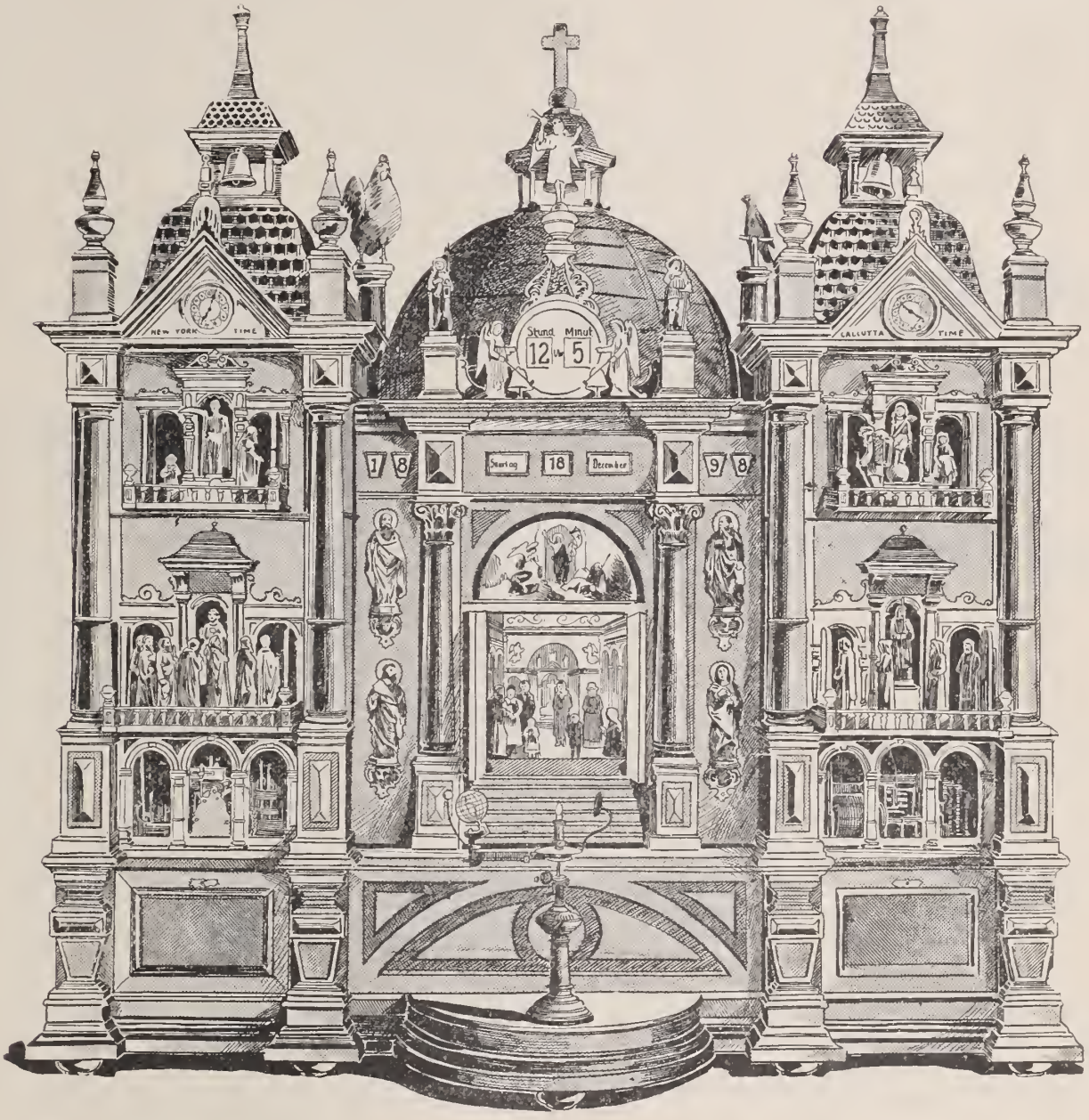
The clock, as it appears in the illustration, stands 15 feet high, is a little over 13 feet broad and five feet deep. It weighs between four and five tons. The plan of the clock is that of an early Rénaissance structure, walnut wood being employed for the frontage and the wings. The mechanism is calculated for a cycle of 100 years and requires winding once a month.

Not only are the seconds, minutes, quarters, hours, days, weeks, months and years indicated, but also the chief religious festivals of the year and the four seasons. These latter are heralded in with music or the seasonable singing of birds, accompanied with the play of beautifully carved figures. These make their appearance with mathematical accuracy at the second on which each of the four seasons commences, according to the calendar.

In the middle of the clock six steps lead to the church doors. At 9 every morning these open and disclose the interior of a tiny Roman Catholic cathedral where mass is celebrated by automaton figures to the sound of choral music. Above the portal the painting changes four times a year to mark the four great festivals, Good Friday, Easter Day, Pentecost and Christmas, which, of course, falls on different days of the week and month each year. On each of these occasions appropriate music heralds the appearance of excellently carved wood figures.

The mechanism, says the inventor, is simple in the case of fixed festivals, but becomes vastly more complicated for the movable feasts, which are calculated with mathematical precision according to the calendar for the next 100 years.

In the upper portion a movable calendar supplants the ordinary dial, and indicates the hour and minute on plates which alter every 60 seconds, thus marking the exact time of day. This portion of the clock is surmounted by a dome capped with a golden cross. To the right and left are two figures—a night watchman, who blows his horn at certain hours between sunset and sunrise; the other a trumpeter, who performs a solo as the first second of the new year is born. All these figures, though



Courtesy of the New York *Sunday World*.

THE "WELT UHR" OR "WORLD CLOCK" CONSTRUCTED BY NOLL, OF BRUSSELS.

worked by eight separate sets of mechanism, perform their duties with absolute regularity. They can be made to act at will. The inventor put them through their evolutions for the benefit of *The World* correspondent. The cock visible on the left wing crows at sunrise. On the first day of Spring the cuckoo's note is heard (see right wing). All the mechanism can be seen through the glass panels in the wings, and it is made throughout of brass and steel.

In the left wing is a figure of Christ, before which the Twelve Apostles march on the stroke of each hour. Eleven turn toward the Saviour and receive his benediction; the twelfth, Judas, makes no obeisance and Christ moves not. Still higher stands Death, with his scythe. At the first quarter of the hour a child passes underneath the scythe; at the half hour a youth. The third quarter is heralded by a middle aged man, while at the fourth an aged figure appears and Death gives a significant pass with his weapon to mark the flight of another hour into the unknown.

The seasons are marked in the right wing—Spring by a young and beautiful figure, which appears on March 21; Summer by a virgin in early womanhood; Autumn by a female gleaner; Winter by the traditional old man, who carries a bundle of fagots. Every morning and evening at 6 o'clock the sexton in the left wing tolls the bell on the roof and six monks issue from the cloister to the adjoining church door, which they enter.

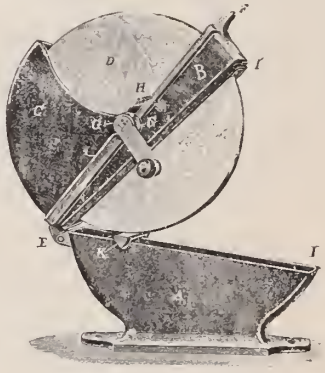
In front of the clock is a representation of the universe showing the movements of the earth round the sun and the moon round the earth.

The motions of the heavenly bodies portrayed are absolutely correct and every year is checked off, the earth returning to its former position; the same remark applies to the motion of the moon round the earth, thus illustrating the various changes as well as the lunar and solar eclipses.

Mr. Noll intends visiting Paris for the Exhibition of 1900, and speaks of selling his clock to a suitable purchaser.

Untrue Grindstones No Longer.

A SWISS inventor recently patented a device for a grindstone which, he avers, will correct a multitude of evils possessed



by the present hoary headed old sinner, to judge, at least, by the long list of complaints filed by the inventor against the latter. He says that the indispensable grindstone as used hitherto by the watchmaker, engraver, optician, etc., becomes untrue very soon; deep grooves wear into it and it must be made round again by grinding down—a most tedious piece of work.

Another objection is that when a person is grinding something, say a graver, lens, etc., it will occasionally slip from his hand and fall into the water; the entire grindstone must then be taken apart and the object be fished out, and occasionally be dug out of the sediment. To correct all these objections, and a host of others, he devised the following improvement on the trough, which will do away with all the evils.

Accompanying sketch represents the trough as opened and the stone raised out of the water. The trough consists of three parts, A, B, C. A and B are connected by the joint, E, and the inside flanges are so that they fit snugly when the piece, B, is let down, whereby the grindstone, D, enters into the water; C is the ordinary cover, held in place by a support, H; at I it lies in a groove, so that it cannot be displaced in any manner, but sits firmly, and still can be taken off readily. The bearings, G and G^1, for the crank generals, are one-half each, let into the pieces B and C, thus facilitating the placing in and taking out of the stone without trouble. After having used the stone, it is taken out of the water by seizing the piece, B, at the handle, F, and raising it, together with the stone, and then placing a piece of wood at K, underneath. The stone being out of water, can dry uniformly and remain truly round.



Brooklyn Eagle Solid Gold Watch Cases.

WARRANTED U.S. ASSAY.

B.W.C.CO.

TRADE-MARK.

The "Brooklyn Eagle" Cases are made throughout of one quality gold and are guaranteed to assay 8 karat. The gold value is greater than that of any other case of the same price.

Case No. 870540 which has been so extensively advertised, as having assayed $8\frac{16}{100}$ karats fine, was one of our well-known Eagle Cases described above.

JOSEPH FAHYS & CO.,

Established 1857.

FAHYS BUILDING, NEW YORK.

Trade-Mark Information.

Note.—The publication of our work, "Trade-marks of the Jewelry and Kindred Trades," containing over 1,900 marks, all told, the accumulation of various works of reference and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silverware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

A FIRM of manufacturers propound to THE CIRCULAR an interesting question in the following communication:

WESTERN CITY, Dec. 13, 1898.

Editor of THE JEWELERS' CIRCULAR:

We are manufacturing a stamped band ring made of 1-20 12kt. stock. These goods we stamp on the inside

14KT. A. B. & C

Some of them are stamped simply with the words

GOLD FILLED A. B & C.

We intend sending our representative to England and France to sell these goods. Will you kindly advise us if rings can be stamped as above and be sold in these countries, so as not to conflict with their laws pertaining to stamping jewelry?

Yours truly, A. B. & C.

The initials given in the stamps above are not exactly those sent in the original communication, but they are relatively the same. From the works on the hall marking laws of England and France, available on this side of the Atlantic, a definite and satisfactory reply to correspondents' question is hardly obtainable. THE CIRCULAR, therefore, sought the services of its London and Paris correspondents, both gentlemen of extensive and intimate knowledge of the jewelry industry in their respective lands. Their replies to the question are appended:

—

IMPORTATIONS INTO ENGLAND AND SALE OF GOLD FILLED RINGS.

BY THE LONDON CORRESPONDENT OF THE JEWELERS' CIRCULAR.

Replying to your inquiry as to the law of England on this question, the subject is really a wide one. The "laws pertaining to the stamping of jewelry" are extensive and peculiar. As to hall marking, all rings excepting gold *wedding* rings are exempt from compulsory marking at the British Halls. Gold wedding rings cannot be sold legally unless they are marked at one of the British assay offices. Various qualities of gold are officially recognized: 22k., 20k., 18k., 15k., 12k. and 9k., I believe, is the full list, but only 22k., 18k., 15k. and 9k. are usually tendered by English makers. As to whether "gold filled" rings are "gold" within the meaning of the Acts, it is impossible to state very decisively. Gold plated rings are not so considered, but any rings purporting to be hall marked which are loaded with base metal or stamped in such a way as to suggest that they are solid gold would probably constitute an offense against the Act. These remarks apply exclusively to wedding rings; the sale of other rings is not controlled by the Hall Marking Acts, but, of course, might come under the common law as regards sale by false pretences, etc., if they were falsely described or marked.

The Merchandise Marks Act, 1887, is the most important measure affecting the importation and sale of foreign goods. It prohibits *inter alia:*

> Falsely applying to goods any trade-mark or any mark so nearly resembling a trade-mark as to be calculated to deceive.
>
> Applying any false description to goods.
>
> Selling, exposing for sale or having in possession any goods or things so marked or falsely described, etc., etc.

The penalty is fine or imprisonment and forfeiture of goods concerned.

The expression "trade description" is very widely defined, including number, quantity, measure, gauge, weight, country of origin, method of manufacture or production and material of which goods are composed, "and the use of any figure, word or mark which according to the custom of the trade is commonly taken to be an indication of any of the above matters." The fact that a false description is a trade-mark does not exempt it from the Act. Several other sections of this Act would apply in certain cases, but the above indicates the general purport of it. Other Acts also affect the question, but reference to them would necessitate a lengthy disquisition on the subject. Watches and watch cases are under special regulations.

From inquiries made in the trade I find that gold filled goods (such as spectacles) are freely imported unmarked, although properly described for customs purposes. The difficulty in the present case is the marking of the goods "14 K." I imagine those marked "gold filled" would pass unchallenged. If unmarked they might come through (unless they were wedding rings, as aforesaid). I believe in many cases the customs authorities do not interfere excepting upon the information and complaint of aggrieved traders or manufacturers, but it is, of course, possible that the introduction of a new class of goods would put manufacturers here on the *qui vive* and one or other of the trade associations might take the matter up. "Gold filled, U. S. A.," or "gold cased," or some other distinctive description, would probably forestall difficulties, but this might not suit the makers concerned. Fahys' watch cases, for example, are very distinctly marked as to quality, method of manufacture and country of origin. If specimens of differently marked wedding rings are sent here they can be submitted to the Halls for opinion as to their eligibility, but the decision would not affect the matter beyond the question of their being "gold" within the meaning of the compulsory Hall Marking Acts. R. F.

—

THE STAMPING LAW OF FRANCE.

BY THE PARIS CORRESPONDENT OF THE JEWELERS' CIRCULAR.

I take the information correspondents ask for out of a book by A. Riche, manager of the Assay Department, at "La Monnaie," Paris (1889). According to the French law, French or foreign articles in gold and silver must be assayed and hall marked at one of the Government offices before they can be sold in France. The Government officers must ascertain the accuracy of the statements, marks and indications as to rate or intrinsic value stamped on the foreign articles, or put down in a note slip accompanying gold and silver goods, French or foreign. Now this would be impossible in the case of "gold filled" without cutting the articles. In consequence "gold filled" goods cannot be sold in France. Nevertheless, "*Doublé*," viz., a gold sheet (at 18 kt. or .750)* applied on silver, and declared as such, is assayed, and, if the sender's statement be found accurate, is marked accordingly, and therefore can be sold in France. I believe this holds good for foreign and French "*Double*" alike.

*The 18kt., or .750 rate is (according to Riche's book) the lowest.

MILFORD, Mass., Jan. 6, 1899.

Editor of THE JEWELERS' CIRCULAR:

Can you tell us the name of the maker of the enclosed gold ring? Thanking you in advance, we remain, Yours truly, C. W. WILCOX.

ANSWER:—The ring forwarded was a plain wedding ring containing only the mark, "14k." The ring was not a 14k. gold ring, but was a cheap, plated affair, and it is almost entirely impossible to trace the manufacturer of such a ring unless there is some stamp on it beside a quality mark. We doubt if we showed the ring to its manufacturer whether he would be willing to say that he made it.

PITTSBURGH, Pa., Jan. 16, 1899.

Editor of THE JEWELERS' CIRCULAR:

Can you tell us who the agent is for the James Picard watch? Awaiting your reply,

Yours respectfully, JOHN M. ROBERTS.

ANSWER:—Bryon L. Strasburger & Co., 17 Maiden Lane, New York, is the agent for this watch. The name "James Picard," with the accompanying trade-mark device as herewith, is illustrated on page 71 of



"Trade-Marks of the Jewelry and Kindred Trades," published by the Jewelers' Circular Pub. Co.

A Kindly Compliment.

NORFOLK, Va., Jan. 17, 1899.

Jewelers' Circular Pub. Co.:

We beg to acknowledge receipt of the Supplement to "Trade-Marks" and to express our appreciation of the entire work. We are sure that every jeweler not owning a copy would, if he knew its worth, become the fortunate possessor of one. It should be in the hands of every intelligent jeweler or kindred business.

Yours truly,

C. F. GREENWOOD & BRO.

Beginning with Feb. 1, Harry K. Ingraham, formerly of Joralemon & Ingraham, Newark, N. J., will look after the interests of the Howard Sterling Co. in New York, Philadelphia, Washington and Baltimore. He will make his headquarters at 860 Broadway, New York, where complete lines of the company's product will be exhibited.

...IMPORT ONLY '99 IMPORT ONLY...

The Leading Buyers....



Who have seen our new lines for the opening season of 1899 pronounce the NEW SHAPES and DECORATIONS of FINE LIMOGES CHINA to be the most satisfactory we have ever shown.

Our Specialties for the Jewelry Trade are exceptionally fine in every particular.

A postal card to us will bring our representatives to you with a complete line of samples.

SOCIÉTÉ LA CÉRAMIQUE,

J. POUYAT, LIMOGES,

FRANCE.

NEW YORK OFFICE AND SHOWROOMS, 50 WEST BROADWAY.

JULES JURGENSEN,

COPENHAGEN,

Plain and Complicated WATCHES AND CHRONOMETERS,

Are the leading production of their kind in the world.

SOLE AGENTS:

Schulz & Rudolph,

Importers and Cutters of Diamonds and Other Precious Stones.....

28 JOHN and 65 NASSAU ST., NEW YORK.

"TRADE-MARKS

of the Jewelry and Kindred Trades,"

with a Supplement just issued, contains

Over 2,250 Marks

comprising every mark in the trade. Handsomely Bound in Cloth. Artistically Printed, Systematically arranged and Indexed.

Book and Supplement - $3.00

THE JEWELERS' CIRCULAR PUB. CO.,

11 John St., cor. Broadway, N. Y.

Mercantile Fountain Pens.

NEW COUNTER SHOW CASE,

Containing one dozen FOUNTAIN PENS, ASSORTED—Plain, Chased and Gold Bands.

1-3 doz. No. 1; 1-6 doz. No. 3; 1-6 doz. No. 4; 1-6 doz. No. 1 Gold Band; 1-6 doz. No. 9 Gold Band.

Glass top, sliding tray. Has space for surplus stock and boxes.

TRADE PRICE, $15 00 DOZ NET.



AIKIN, LAMBERT & CO., Manufacturers Gold Pens, Pencils, Toothpicks, &c., 19 Maiden Lane, New York.

General Agents PAUL E. WIRT FOUNTAIN PENS.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

THE LARGE DEMAND FOR COLORED CUT GLASS.

A LARGE demand for colored cut glass, especially in the ruby and green hues, is anticipated this season by the Pairpoint Mfg. Co. and consequently their salesrooms at 46 Murray St., New York, will soon show one of the largest assortments of these goods that they have ever carried. In the white glass this concern have just added a number of attractive shapes and new pieces to their candlesticks and candelabra which come ready for mounting in silver or complete in glass. The small articles such as inkstands and other desk pieces, in addition to new cuttings, show some novel effects in crystal.

*

NEW LINES OF VASES, URNS AND EWERS.

SOME new lines of vases, ewers and urns of German china are to be found among the import samples of C. L. Dwenger, 35 Park Place, New York. In one the decorations follow the outline and coloring of the old Egyptian pottery, though the shapes are of a more modern and graceful style, while another line shows a pretty Dresden flower treatment in combination with cobalt colorings. Among the new pottery opened is a line of "Old Moravian" ware, in which the decorations, while following the general character of those of last season, show some improvements and changes in color combinations.

*

A NEW LINE OF CUT GLASS FOR JEWELERS

AN entirely new line of cut glass ware just added by Wicke & Co., 32-36 Park Place, New York, is the product of Stott Bros., Manayunk, Pa., for whom this firm have now become selling agents. The most prominent feature of this new glass ware is the excellent detail work which it shows. The cuttings are many and cover a large assortment of all the pieces now cut in glass, from bowls to stem ware, including articles such as toilet bottles. The flower vases show some new and original shapes that ought to prove popular.

*

CHARACTERISTICS OF NEW FRENCH WARE.

SIMPLICITY and richness are the prevailing characteristics in the display of the import samples of their own French china, made by Chas. Ahrenfeldt & Son, 52 Murray St., New York. Never before have this firm shown an assortment of decorations possessing such a high standard of artistic merit as at present, and the perfection of the color work, shown principally in the neat borders which now run through the whole line, puts this china in the front rank of the Limoges productions of the day. So many are the decorations in narrow borders, enamel effects, small flower and monochrome styles, etc., that to enumerate them in detail would be impossible in limited space, and besides an adequate idea of their merits can only be gained by an inspection of the line. A new and attractive shape—the Orleans—has just been introduced in this china.

THE RAMBLER.

Fancy Venetian Glasses.

IN addition to their ordinary window and other glasses, the Venetians were celebrated for the following ingenious glasses: The filagree, which consists of spirally twisted white and colored enamel glasses, cased in transparent glass, was much used for the stems of wine glasses, goblets, etc., and when placed together side by side, in alternate colors, it was manufactured into tazzas, vases and other ornamental articles. Millefiore glass consists of a great variety of ends of fancy colored tubes, cut sectionally at right angles with the filagree cone, to form small lozenges or tablets; and these, when placed side by side and massed together by transparent glass, have the appearance of an innumerable series of flowers or rosettes, for ornamental vases, tazzas, etc. Smetz glass is produced by fusing lumps of colored glass, rolled one color into another, so as to imitate cornelian and other stones. *Vitro di trino* is a fine lacework, with intersecting lines of white enamel or transparent glass, forming a series of diamond shaped sections; the center of each has an air bubble of uniform size, executed almost with the precision of engine lathe turning.

Chinese Art.

THE Chinese, in their pictorial works, make no attempts at light and shade, but all is effected by color alone. Houses and landscapes are represented in a peculiar kind of perspective, and as if looked down upon. Red, among the Chinese, is emblematic of joy, and their figures are often outlined in that color. In their woven fabrics they have the happy power of balancing their colors with great skill; the fullest tones never overpowering the more delicate shades, and the tone of the ground being always in harmony with the ornament by which the fabric is covered. In their printed paper hangings the treatment of figures, landscape and ornament, although conventional and frequently inartistic, seldom oversteps, by the addition of shadowing, the legitimate bounds of decoration. Their facility in drawing is very great, and they bestow upon their work an infinite amount of labor, delineating with the utmost patience and care every minute portion of the subject they are engaged upon. They are very fond of diapering certain portions of their works, and nowhere is their remarkable power of drawing more observable than in the precision and regularity with which they repeat, by hand, over a large surface, a complicated geometrical pattern.

High Prices for Porcelain.

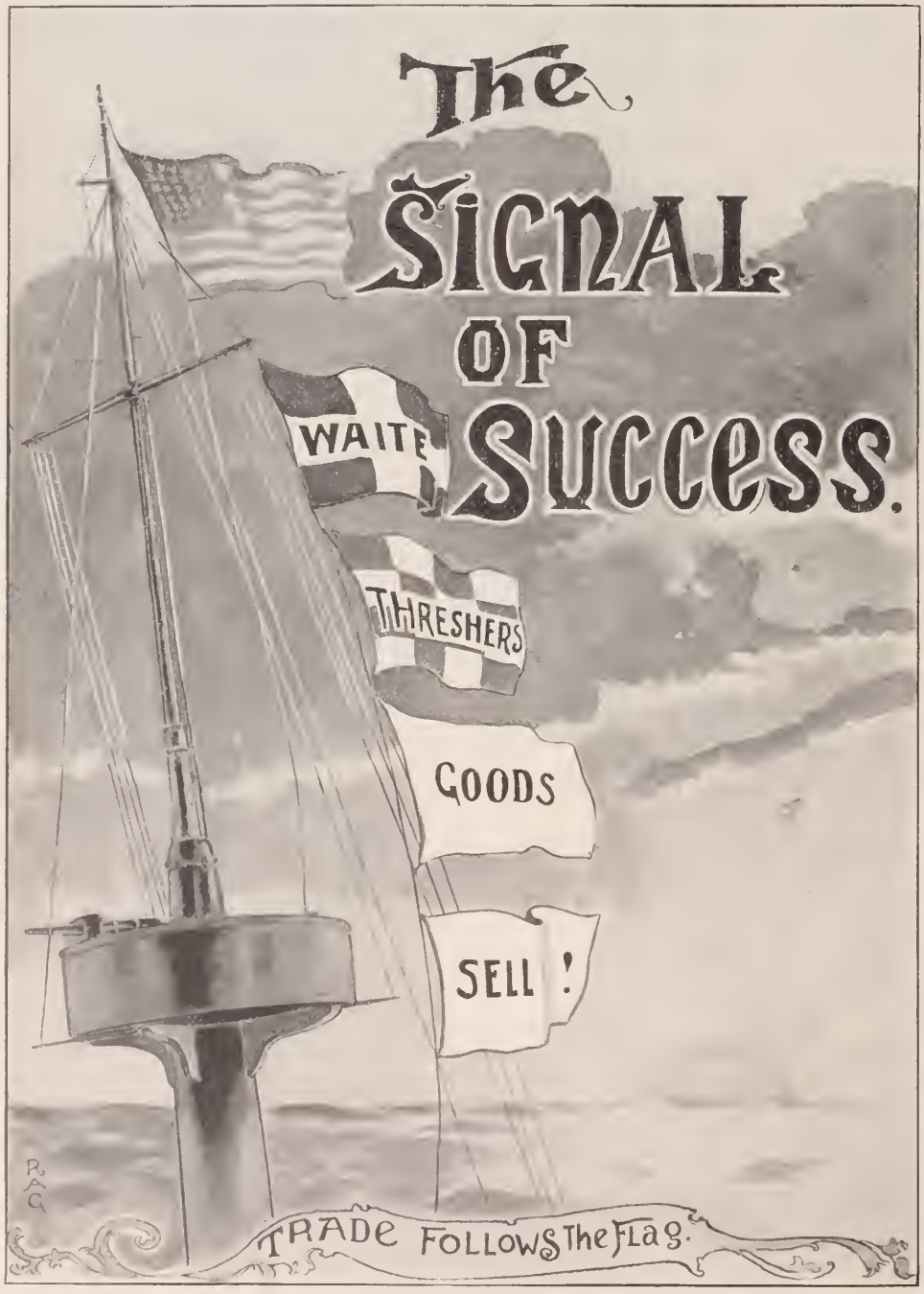
SOME very high prices were paid last month at Christie's, London, for specimens of Oriental and other porcelain. A pair of Old Nankin oviform jars and covers, painted with branches of Chinese flowering prunus, in white or dark blue marbled ground, 10 inches high, 780 guineas; a pair of beakers, also of Oriental porcelain, enameled in brilliant colors, with river scenes, birds and flowers in numerous medallions, 14½ inches high, 185 guineas; an Old Dresden cabaret, of quatrefoil form, painted with Watteau figures, and bouquets of flowers, 270 guineas: a large circular bowl, of Persian pottery, painted inside and out with interlaced arabesque and other ornaments in white on blue ground, 8½ inches high, 17 inches diameter, 92 guineas, and an oviform vase and cover of Old Derby porcelain, 14½ inches high, and a pair of oviform ewers, en suite, 11 inches high, 55 guineas.

Etching on Glass.

NAMES can be etched on glasses in three ways: First, by means of an engraving wheel, a method which requires some manual skill. Second, by means of a sand blast, making a stencil of the name, fixing this on the glass, and then blowing, by means of a blast of air, sand on the glass. Third, by the use of hydrofluoric acid. The glass is covered with beeswax or paraffine wax, the name is then etched out of the wax by means of a knife, and the glass dipped in hydrofluoric acid, which eats away the glass at those parts where the wax has been cut away. Which of these three ways one desires to adopt we must leave him to decide.

The Work of a Watch.

"A WELL and properly made watch," says E. Howard, in "Depew's History of American Commerce," "has wonderful qualities as a machine, considering the labor it has to perform and the length of time, if treated with a very little care, it will continue to do its work. It is conceded that every person in the world has a distinct individuality, and it is just so with every watch that is made. Some of the parts are so minute that, although you suppose you have them all alike, the fact is that no two have been made without some little variation, having an appreciable effect upon its action as a timekeeper. That is where the individuality comes in. The lowest or medium grade watch may be found, occasionally, to be keeping time better than some of those which have had a great deal of time spent upon them to make them as nearly perfect as possible, yet if you take the latter in pieces and thoroughly examine them in all the parts, you cannot find any cause for the defect. Does anyone ever consider the amount of labor that is performed by a watch during a lifetime, which is 50 years at least? In its daily duties the balance vibrates 18,000 times each and every hour, 432,000 times a day, or 157,680,000 times a year. The hair spring makes the same number of vibrations and an equal number of ticks from the escapement. The first thought would be that the machine would be worn out in a year, but this does not prove true. If it is a good watch, you can multiply 157,680,000 by 50, which would give 7,884,000,000 pulsations, and yet the watch will be in good condition."



The Robinsons, Jones & Co.

AN interesting relic was unearthed last week in Attleboro from the place where it had lain for years, dusty and forgotten. It is a diploma granted The Robinsons, Jones & Co., of Attleboro, for the best exhibit of gilt military buttons at the New York Fair, in October, 1828. This firm were then composed of Richard Robinson, Willard Robinson, Halsey M. Draper and William H. Jones, and were among the oldest of the pioneer button houses in the town. In the year 1845 one Israel Hatch, of what is now North Attleboro, invented a machine for making buttons complete by feeding in a sheet of metal at one end and receiving the finished product at the other. This revolutionized the business, and the firm were reorganized, starting in again with the new device. During the war the machines, of which there were but five, were run night and day to turn off the goods for army contracts. Five years ago the business went into the oblivion of the past, and a few weeks ago the last machine was sold for junk, the only monument of this branch of the town's industry. The diploma, granted three-quarters of a century ago, will be prized by the finder, Edward A. Robinson, as a memento, not only of the button industry and of the town, but of his own family, whose name has been prominent in Attleboro manufacturing circles for generations.

Jeweler's Experience with an Alarm Clock.

A GOOD story is going the rounds at the expense of a good natured and rotund jeweler. When the latter started for home last Wednesday night he placed in his pocket a small alarm clock, desiring to arise early in the morning. The alarm had been wound and set for 8 o'clock, but the jeweler knew nothing of that. On the way home he passed the church where he usually attends divine services. It was prayer meeting night and the jeweler stepped inside the edifice. He became interested in the proceedings and as the pastor was delivering a fervent prayer the clock started. The big jeweler was thunderstruck. He made an attempt to stifle the clock, but in vain. Then he hauled it out of his pocket and let it go until it ran down. Of course there was an abrupt pause in the proceedings and considerable explaining was necessary on the part of the jeweler to satisfy those present that the interruption was not intentional. Matters were finally straightened out and the meeting proceeded, but the innocent cause of the trouble did not tarry long after the close.—Bay City, Mich., *Tribune*.

The Emperor of China is a great keramic connoiseur and is said to have the largest collection in the country of its most cherished treasures.

ENAMELERS

OF GOLD, SILVER AND PLATED JEWELRY,
Enameled, Plain and in Colors
ALSO OF
SOCIETY EMBLEMS,
YACHT AND COLLEGE FLAGS,
All Varieties of Painted Enamel Work

S. S. WILD & SON
179 Eddy Street, PROVIDENCE, R. I.

Correspondence Solicited.
Telephone Connection.

The American Ophthalmic Institute
of New York City.

A Practical School for Opticians.

Write for Prospectus and terms for both the Regular and Correspondence Courses.

"Eye Defects," bound in Muslin, 96 pages, 131 Illustrations, $1.00

OFFICE HOURS: 9-12 A. M. 1-5.30 P. M.
R. H. KNOWLES, M.D.,
Surgeon in Charge.
Professional Parlors for Patients and Pupils,
Room 5. 177 Broadway, New York

JACOT & SON, IMPORTERS.

STELLA AND IDEAL MUSIC BOXES.

39 UNION SQUARE, - N. Y.



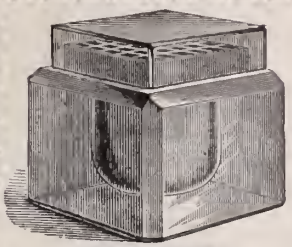
$24 GROSS. $24 GROSS. $48 GROSS.
LOOKS LIKE GOLD, SOUNDS LIKE GOLD, WEARS LIKE GOLD.
And will Stand a Gold Acid Test.
WM. LOEB & CO., Providence, R. I.
MAKERS OF W. L. & CO. RINGS

ESTABLISHED, 1876.
E. J. GREGORY
JEWELER'S AUCTIONEER.
JEWELERS BUILDING.
ROOM, 63 — BOSTON, MASS.

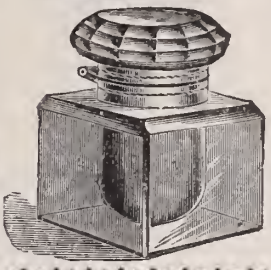
WOOD & HUGHES,
STERLING SILVERWARE MANUFACTURERS
New York Agents for the Derby Silver Co.,
FINE QUADRUPLE PLATED WARE.
24 JOHN STREET, • NEW YORK.
306 Kearney Street, San Francisco, Cal.
HASKELL & MUEGGE, Agents

C. RECH & SON,
...Makers of...
Fine Gold Chains,
40 Crawford St., NEWARK, N. J.

H. M. RICH & CO.,
Jewelry - Auctioneers,
21 School Street,
BOSTON, MASS.

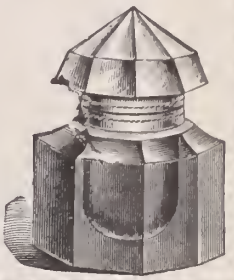


A. A. WEEKS,
11 GOLD ST., NEW YORK,
Manufacturer and Importer of
CUT AND PRESSED
INK STANDS



For Mounting Purposes.

We carry in stock a large assortment ready for Immediate Delivery.



F. W. GESSWEIN COMPANY,
WILLIAM DIXON, President. 39 John Street, New York
Headquarters for all
Tools and Supplies for Metal Workers

Call the attention of the trade to worthless imitations of their....

CHEMICALLY PREPARED CHARCOAL BLOCKS.

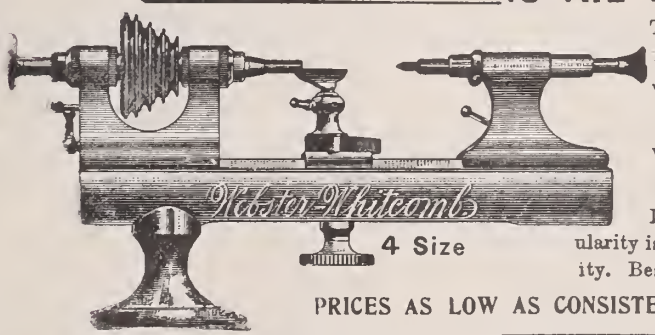
Our Charcoal Blocks have gained the favor of every practical man, and the fact that they are copied in sizes as well as general appearance, proves the unquestioned superiority of ours over all others.

TO PROTECT THE TRADE, EVERY BLOCK OF OUR COAL WILL BE STAMPED . . .



TRADE MARK, Registered.

A LATHE OF QUALITY
IS THE LATHE TO BUY.



There's no doubt about the quality of the . . . .
Webster-Whitcomb.
Its steadily increasing popularity is proof of its superior quality. Besides, it is fully guaranteed.

PRICES AS LOW AS CONSISTENT WITH QUALITY.

ASK YOUR JOBBER FOR PRICE LIST OR WRITE TO
AMERICAN WATCH TOOL COMPANY,
Stoney-Batter Works, Chymistry Dist.,
ESTABLISHED 1872. INCORPORATED 1894. WALTHAM, MASS.

Established 1879. Manufacturer of
LOUIS W. HRABA, Fine Leather Goods
29 East 19th St., New York. Exclusively for the Jewelry Trade.

CHAS. F. WOOD & CO., DIAMONDS

1 MAIDEN LANE, NEW YORK. NOTE CHANGE OF ADDRESS. IMPORTERS AND CUTTERS.

BARGAINS BEFORE STOCK TAKING.

Before our annual stock taking, we are desirous of closing out a number of special lots, consisting of Loose Diamonds, Diamond and Gold Jewelry, and Watches.

These we will offer at unusually low prices for cash, and we invite a personal inspection, as we cannot send them on memorandum. Jewelers visiting the city will find it to their advantage to call on us before buying their stock.

R., L. & M. FRIEDLANDER,

Diamonds, American Watches, Jewelry,

30 Maiden Lane, New York.

Branch Office: 97 HATTON GARDEN, LONDON, ENGLAND.

We have just issued our Semi-Annual Pocket Price List of American Watches. Send for one if not received.

HALL CLOCKS.



TRAVELING CLOCKS.

GILT REGULATORS.

SWISS REGULATORS.

MANTEL CHIME CLOCKS.

BRONZES, VASES, MINIATURES.

Harris & Harrington,

32 and 34 VESEY ST., NEW YORK.

Sole Agents to the Trade for J. J. Elliott & Co., London.

ROYAL

WORCESTER

PORCELAIN

New goods just arriving. If you are sold out we will send you a selection package.

Le Boutillier & Co.

Importers and Jobbers,

18 E. 17th St.

New York.

FERD. FUCHS & BROS.

SILVERSMITHS.

MAKERS OF STERLING SILVERWARE,

34 East 29th St., - New York.



37 YEARS OF HONEST RETURNS

IS OUR GUARANTEE OF SATISFACTION TO ALL OUR CUSTOMERS.

WE DO OUR OWN SMELTING,

JOHN AUSTIN & SON,

ASSAYERS, REFINERS AND SMELTERS,

74 & 76 Clifford St., Providence, R.I.

S. & B. Lederer,

FACTORY, 100 STEWART ST.,

Providence, R. I.

New York Office, 11 John St.

Chicago Office, 133 Wabash Ave.

Makers of

Rolled Plate Jewelry

Collar Buttons, Chains, Lockets, Etc., Bracelets, Lorgnette Chains, Emblems.

The Eaton-Engle ENGRAVING MACHINE

Easy to Buy — Easy to Work

FOR CATALOG ADDRESS: EATON & GLOVER, 111 Nassau St., New York.

SIMONS BRO. AND CO.

ESTABLISHED 1840

SILVERSMITHS, JEWELERS.

PHILA., NEW YORK, CHICAGO.

MAKERS OF GOLD AND SILVER THIMBLES

Satisfaction

AND....

Promptness

is the secret of our success. Our chief aim has always been to render prompt returns and to give satisfaction to all our customers.

CONLEY & STRAIGHT,

GOLD AND SILVER REFINERS, ASSAYERS and SMELTERS,

236 Eddy Street, PROVIDENCE, R. I.

WM. H. BALL & CO.,

ANDERSON BUILDING,

12-14-16 John St., N.Y.

Factory, Newark, N. J.

MAKERS OF

Curb Bracelets and Bangles.

AIKIN-LAMBERT JEWELRY CO.,

Importers of

DIAMONDS.

Jobbers in

WATCHES, JEWELRY, CHAINS, NOVELTIES, ETC.

Latest Designs. Lowest Prices.

19 MAIDEN LANE, NEW YORK.

PROV. STOCK CO.

HIGH GRADE ROLLED PLATE

Chains

BRACELETS, LORGNETTES.

100 Stewart St., PROV., R. I. 11 John St., N.Y. Silversmiths' Bldg., CHICAGO.

10K. GOLD

Scarf Pins, Brooches, Neck Chains, Lorgnettes, Bracelets.

Q. B. Q. — QUALITY BEYOND QUESTION — HIGH GRADE SEAMLESS WIRE WARRANTED TO GIVE SATISFACTION — PROV. ST. CO.

Arnstein Bros. & Co. AND CUTTERS OF Diamonds

65 Nassau St. Cor. John. NEW YORK.

DIAMONDS Importers and Cutters. L. & M. KAHN & CO., DIAMONDS

172 Broadway, Cor. Maiden Lane, N. Y.